

# Knutsford Express Services Limited. Unaudited Financial Statements Nine (9) Months Ended February 29,2024

### KNUTSFORD EXPRESS SERVICES LIMITED DIRECTORS' REPORT FOR THE QUARTER ENDED FEBRUARY 29, 2024

The Board of Directors of Knutsford Express Services Limited is pleased to present the company's unaudited financial statements for the third quarter ended February 29, 2024

We appreciate the continued trust that our passengers have in our ability to move them efficiently and safely throughout the island. The yuletide season reinforced the important role that our services afford our regular customers and visitors to the island as we experienced strong demand for transportation to and from all of our gateways. This endorsement of our services drives us to continue to invest in our people, facilities and coaches.

In addition, strong and steady demand for our courier services complemented our passenger services have combined in delivering year to date profit of \$268 million, up 27.1% from \$211 million at the end of February 2023. We, therefore, recorded a 20.9% growth in our total revenue in this quarter moving to \$565 million from \$468 million in the comparative period in 2023. Similarly, our nine-month year-to date revenue has increased by 19.5% from \$1,281 million in 2023 to \$1,530 million in 2024.

Our cost containment strategies are making a positive impact with expenses increasing by 14.9% in the quarter, contributing to a 3<sup>rd</sup> quarter improvement in our net profit by 62.3% to \$111 million from \$68 million in the corresponding period of 2023.

Earnings per share in the quarter have grown to \$0.22 from \$0.13 over the corresponding period.

Total assets have grown by 18% from \$1,632 million to \$1,926 million (just shy of \$2 billion dollars) encapsulating a robust quarter with the contributions of our investment in the Drax Hall Business Centre and an expanded fleet of coaches.

We wish to thank our faithful customers for their patronage and our management and staff for the continuous dedication to "*Moving What Matters*" for our customers.

Oliver Townsend Director

Anthony Copeland

# KNUTSFORD EXPRESS SERVICES LIMITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT FEBRUARY 29, 2024

|  | (Unaudited)<br>February 29, 2024 Fe     | (Unaudited)<br>bruary 29, 2023<br><u>J\$</u> | (Audited)<br>May 31, 2023<br>J\$ |
|--|---|--|----------------------------------|
| ASSETS                                 |   |  |                                  |
| Non-Current Assets                     |   |  |                                  |
| Goodwill                               | 4,500,000                               | 4,500,000                                    | 4,500,000                        |
| Property, plant and equipment          | 653,343,494                             | 519,415,576                                  | 523,947,233                      |
| Right-of-use asset                     | 132,100,107                             | 122,207,566                                  | 139,973,770                      |
| Investment properties                  | 539,767,965                             | 492,051,447                                  | 499,580,428                      |
| Related party-lease prepayment         | 3,750,000                               | 3,875,000                                    | 3,750,000                        |
| Investments                            | -                                       | 19,304,114                                   | -                                |
|  | 1,333,461,566                           | 1,161,353,703                                | 1,171,751,431                    |
|  |   |  |                                  |
| Current Assets                         |   |  |                                  |
| Inventories                            | 38, 114, 954                            | 25,590,159                                   | 28,943,125                       |
| Other assets                           | 141,004,139                             | 82,199,015                                   | 115,387,035                      |
| Short term investments                 | 332,076,214                             | 274,665,537                                  | 349,156,244                      |
| Cash & bank balances                   | 81,657,793                              | 88,011,186                                   | 87,369,805                       |
|  |   | 470,465,897                                  | 580,856,209                      |
| TOTAL ASSETS                           | \$ 1,926,314,666                        |  | 1,752,607,640                    |
|  | ======================================= | ========                                     | ========                         |
| EQUITY & LIABILITIES                   |   |  |                                  |
| <u>Equity</u>                          |   |  |                                  |
| Share capital                          | 51,805,097                              | 51,805,097                                   | 51,805,097                       |
| Accumulated surplus                    | 1,207,308,064                           | 910,681,420                                  | 1,003,657,542                    |
|  | 1,259,113,161                           | 962,486,517                                  | 1,055,462,639                    |
| Non-Current Liabilities                |   |  |                                  |
| Non-current portion of lease liability | 127,014,348                             | 122,557,036                                  | 134,473,752                      |
| Notes payable                          | 263,097,777                             | 317, 118, 072                                | 293,448,744                      |
| Bonds payable                          | -                                       | 35,000,000                                   | 35,000,000                       |
| Shareholders' loan                     | 452,840                                 | 452,840                                      | 452,840                          |
| Deferred tax liability                 | 16,631,902                              | 17,062,863                                   | 16,631,902                       |
|  | 407,196,867                             | 492,190,811                                  | 480,007,238                      |
|  |   |  |                                  |
| Current Liabilities                    |   |  |                                  |
| Accounts payable and accrued charges   | 172,370,678                             | 136,757,123                                  | 148,744,279                      |
| Current portion of notes payable       | 18,649,589                              | 4,094,926                                    | 18,649,589                       |
| Lease liability                        | 8,756,400                               | 1,793,225                                    | 8,756,400                        |
| Taxation payable                       | 60,227,971                              | 34,496,998                                   | 40,987,495                       |
|  | 260,004,638                             | 177,142,272                                  | 217,137,763                      |
| TOTAL EQUITY & LIABILITIES             | \$ 1,926,314,666                        | 1,631,819,600                                | 1,752,607,640                    |
|  | =========                               | =========                                    | /                                |

Oliver Townsend Director Anthony Copeland

# KNUTSFORD EXPRESS SERVICES LIMITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) NINE (9) MONTHS ENDED FEBRUARY 29, 2024

|   | 3 <u>Months ended</u><br><u>Feb 29, 2024</u><br><u>J\$</u> | 3 Months ended<br>Feb 28, 2023<br>J\$ | 9 Months ended<br>Feb 29, 2024<br>J\$ | 9 <u>Months ended</u><br><u>Feb 28, 2023</u><br><u>J\$</u> |
|---|--|---------------------------------------|---------------------------------------|--|
| REVENUE                                     | 565,598,257  | 467,867,341                           | 1,530,687,430                         | 1,280,919,135  |
| Less:                                       |  |                                       |                                       |  |
| Administrative and general expenses         | 433,661,548  |                                       | 1,201,208,085                         | 1,002,945,818  |
| Operating profit                            | 131,936,709  |                                       | 329,479,345                           |  |
| Finance income                              | 5,065,610  | 2,906,428                             | 15,159,924                            | 4,381,408  |
| Finance cost                                | ( 13,254,910)  | ( 19,165,194 )                        | ( 44,054,992)                         | ( 46,911,949)  |
| Profit before taxation                      | 123,747,409  | 74,147,161                            | 300,584,277                           | 235,442,776  |
| Taxation                                    | 12,952,147   | 5,865,662                             | 31,933,755                            | 24,056,020   |
| Net profit being total comprehensive income |  |                                       |                                       |  |
| for the period                              | 110,795,262<br>=======                                     | 68,281,499<br>=======                 | 268,650,522<br>=======                | 211,386,756<br>=======                                     |
| Earnings per share (Note 4)                 |  | \$ 0.13                               |                                       | \$ 0.42  |

## KNUTSFORD EXPRESS SERVICES LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) NINE (9) MONTHS ENDED FEBRUARY 29, 2024

| Nine Months Ended February 29, 2024       | SHARE<br><u>CAPITAL</u><br><u>J\$</u> | ACCUMULATED<br><u>SURPLUS</u><br>J\$ | TOTAL<br>J\$                 |
|---|---------------------------------------|--------------------------------------|------------------------------|
| Balance at 31st May 2023                  | 51,805,097                            | 1,003,657,542                        | 1,055,462,639                |
| Total comprehensive income for the period | -                                     | 268,650,522                          | 268,650,522                  |
| Transaction with owners:                  |                                       |                                      |                              |
| Dividends paid                            | -                                     | ( 65,000,000)                        | ( 65,000,000 )               |
| Balance at 29 <sup>th</sup> February 2024 | \$ 51,805,097<br>=======              | \$ 1,207,308,064<br>=======          | \$ 1,259,113,161<br>======== |
| Nine Months Ended February 28, 2023       |                                       |                                      |                              |
| Balance at 31st May 2022                  | 51,805,097                            | 699,294,664                          | 751,099,761                  |
| Total comprehensive income for the period | -                                     | 211,386,756                          | 211,386,756                  |
| Balance at 28 <sup>th</sup> February 2023 | \$ 51,805,097<br>======               | \$ 910,681,420<br>=======            | \$ 962,486,517<br>=======    |

# KNUTSFORD EXPRESS SERVICES LIMITED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE NINE (9) MONTHS ENDED FEBRUARY 29, 2024

|  | 9 <u>Months ended</u><br><u>February 29, 2024</u><br><u>J\$</u> | 9 Months ended<br>February 28, 2023<br>J\$ |
|--|---|--|
| CASH FLOWS FROM OPERATING ACTIVITIES         |   |  |
| Net profit for the period                    | 268,650,522   | 211,386,756                                |
| Items not affecting cash Resources:          |   |  |
| Depreciation and amortisation                | 74,636,729  | 85,005,836                                 |
| Depreciation on right-of-use asset           | 7,873,663   | 7,234,761                                  |
| Taxation charge                              | 31,933,755  | 24,056,020                                 |
|  | 383,094,669   | 327,683,373                                |
| Increase in Operating Assets                 |   |  |
| Other assets                                 | ( 25,617,104)   | ( 51,605,835)                              |
| Inventories                                  | ( 9,171,829)  | ( 9,035,802)                               |
| Increase in Operating Liabilities:           |   |  |
| Accounts payable and accrued charges         | 23,626,399  | 24,995,184                                 |
|  | 371,932,135   | 292,036,920                                |
| Income tax paid                              | ( 12,693,279)   | ( 2,694,044 )                              |
|  |   |  |
| Net cash provided by operating activities    | 359,238,856   | 289,342,876                                |
|  |   |  |
| CASH FLOWS FROM INVESTING ACTIVITIES         |   |  |
| Acquisition of property, plant and equipment | (197,861,502)   | ( 49,939,710)                              |
| Transfer from property plant and equipment   | -   | 311,821,244                                |
| Transfer to investment property              | -   | (311,821,244)                              |
| Acquisition of investment property           | ( 46,359,022)   | ( 24,654,534)                              |
| Encashment/(placement) of investment         | 17,080,030  | ( 201,534,025)                             |
| Net cash used in investing activities        | ( 227,140,494)  | (276,128,269)                              |
|  |   |  |
| CASH FLOW FORM FINANCING ACTIVITIES          |   |  |
| Lease liability                              | ( 7,459,404)  | ( 6,459,305 )                              |
| Proceeds from notes payable                  | -   | 300,000,000                                |
| Repayment of bond                            | ( 35,000,000)   | ( 300,000,000 )                            |
| Dividends paid                               | ( 65,000,000)   | -  |
| Repayment of notes payable                   | ( 30,350,970)   | ( 24,513,740)                              |
| Not each used in financing activities        | ( 127 910 274)  | (20 072 04E)                               |
| Net cash used in financing activities        | ( 137,810,374)  | (30,973,045)                               |
| NET DECREASE IN CASH AND                     |   |  |
| BANK BALANCES                                | ( 5,712,012)  | ( 17,758,438)                              |
| OPENING CASH AND BANK BALANCES               | 87,369,805  | 105,769,624                                |
| CLOSING CASH AND BANK BALANCES               | \$ 81,657,793   | 88,011,186                                 |
|  | ========  | =========                                  |

### KNUTSFORD EXPRESS SERVICES LIMITED CONSOLIDATED NOTES TO THE UNAUDITED FINANCIAL STATEMENTS FOR NINE (9) MONTHS ENDED FEBRUARY 29, 2024

#### 1. IDENTIFICATION

Knutsford Express Services Limited ("the company") is incorporated in Jamaica under the Jamaican Companies Act. The company is domiciled in Jamaica with its registered office located at 1222 Providence Drive, Ironshore Estate, Montego Bay, St. James, and was listed on the Jamaica Junior Stock Exchange in January 2014. The company has three wholly owned subsidiaries.

The company's main activities are the provision of transportation and courier services and rental from investment properties.

#### 2. BASIS OF PREPARATION

The financial statements have been prepared in conformity with International Accounting Standards (IAS 34)"Interim Financial Reporting" and comply with the relevant requirements of the Jamaican Companies Act.

The accounting policies are consistent with those applied to the audited financial statements for the year ended May 31, 2023

The financial statements have been prepared under the historical cost basis and are expressed in Jamaican Dollars.

#### 3. SEGMENT REPORTING

Segment financial information is presented in respect of operating segments. Assets, liabilities and operating results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Intersegment transactions are charged at arm's length prices.

#### February 29,2024

|                                     | Transportation<br>&<br>Courier | Investment<br>Properties | Eliminated<br>On<br>Consolidation | Group<br>Total  |
|-------------------------------------|--------------------------------|--------------------------|-----------------------------------|-----------------|
| Statement of Financial Position:    |                                |                          |                                   | <u></u>         |
| Assets                              | 1,698,855,328                  | 539,767,965              | (312, 308, 627)                   | 1,926,314,666   |
|                                     | ========                       | =======                  | ========                          | ========        |
| Shareholders' equity                | 1,167,471,686                  | 91,658,575               | ( 17,100)                         | 1,259,113,161   |
| Liabilities                         | 531,383,642                    | 448,109,390              | ( 312,291,527)                    | 667,201,505     |
|                                     | 1,698,855,328                  | 539,767,965              | ( 312,308,627)                    |                 |
|                                     | ========                       | =======                  | ========                          | ========        |
| Statement of Comprehensive Income   | :                              |                          |                                   |                 |
| Revenue                             | 1,452,433,714                  | 87,899,217               | ( 9,645,501)                      | 1,530,687,430   |
| Finance income                      | 15,159,924                     | -                        | -                                 | 15,159,924      |
| Administrative and general expenses | (1,172,190,969)                | ( 38,662,617)            | 9,645,501                         | (1,201,208,085) |
| Finance costs                       | ( 44,054,992)                  | -                        | -                                 | ( 44,054,992)   |
| Profit before taxation              | 251,347,677                    | 49,236,600               | -                                 | 300,584,277     |
|                                     | =======                        | =======                  | ========                          |                 |
| Taxation charge                     | -                              | -                        | -                                 | ( 31,933,755)   |
| Not a selft for the second of       |                                |                          |                                   | 200 050 522     |
| Net profit for the period           | -                              | -                        | -                                 | 268,650,522     |
|                                     | ========                       | ========                 | ========                          | ========        |

# KNUTSFORD EXPRESS SERVICES LIMITED CONSOLIDATED NOTES TO THE UNAUDITED FINANCIAL STATEMENTS FOR NINE (9) MONTHS ENDED FEBRUARY 29, 2024

#### 3. <u>SEGMENT REPORTING (CONT'D)</u>

#### February 28,2023

|                                     | Transportation<br>&<br>Courier | Investment Properties | Eliminated<br>On<br>Consolidation | Group<br>Total  |
|-------------------------------------|--------------------------------|-----------------------|-----------------------------------|-----------------|
| Statement of Financial Position:    |                                |                       | ·                                 |                 |
| Assets                              | 1,402,634,865                  | 492,051,447           | ( 262,866,712)                    | 1,631,819,600   |
|                                     | ========                       | =======               | ========                          | ========        |
| Shareholders' equity                | 926,468,641                    | 36,034,976            | ( 17,100)                         | 962,486,517     |
| Liabilities                         | 476,166,224                    | 456,016,471<br>       | (262,849,612)                     | 669,333,083     |
|                                     | 1,402,634,865                  |                       | ( 262,866,712)                    | 1,631,819,600   |
|                                     | ========                       | =======               | ========                          | ========        |
| Statement of Comprehensive Income   | :                              |                       |                                   |                 |
| Revenue                             | 1,234,764,853                  | 53,789,020            | ( 7,634,738 )                     | 1,280,919,135   |
| Finance income                      | 4,381,408                      | -                     | -                                 | 4,381,408       |
| Administrative and general expenses | (998,599,058)                  | (11,981,498)          | 7,634,738                         | (1,002,945,818) |
| Finance costs                       | ( 41,134,303)                  | ( 5,777,646 )         | -                                 | ( 46,911,949)   |
| Profit before taxation              | 199,412,900                    |                       | -                                 | 235,442,776     |
|                                     | ========                       | =======               |                                   |                 |
| Taxation charge                     | -                              | -                     | -                                 | ( 24,056,020)   |
|                                     |                                |                       |                                   | 244 206 756     |
| Net profit for the period           | -                              | -                     | -                                 | 211,386,756     |
|                                     | ========                       | =========             | ========                          | ========        |

#### 4. <u>EARNINGS PER SHARE</u>

Earnings per share is calculated by dividing the profit or loss for the period by the weighted average number of ordinary shares in issue for the period. The weighted number of shares for the period was calculated as follows:

|  | 3rd Quarter<br>29.02.2024 | 3rd Quarter <u>29.02.2023</u> | Nine Months Ended <u>29.02.2024</u> | Nine Months Ended<br>29.02.2023 |
|--|---------------------------|-------------------------------|-------------------------------------|---------------------------------|
| Weighted Average<br>number of Ordinary<br>shares held during<br>the period | 500,000,015               | 500,000,015                   | 500,000,015                         | 500,000,015                     |
|  | ========                  | ========                      | ========                            | =======                         |