



Third Quarter (Q3) 2024 Interim Report to our Shareholders

The Directors of Margaritaville (Turks) Ltd. take pleasure in presenting Fiscal 2024 Third Quarter unaudited financial statements as at February 29, 2024.

A total of 256,224 passengers cruised into the Gand Turk Cruise Port for the Third Quarter. This is compared to 283,113 passengers for the similar period in the prior year. There were some cancellations of original ship calls during the Quarter due to weather conditions, however, these were compensated for with rescheduled ship calls on other days so there was no net effect on passenger total. The cancellations impacted on our staff costs, however. At the close of the month, ship calls were in line with plans for the month and the Quarter. Revenue realized was US\$1.90 million. Revenue for the similar period in the prior year was US\$2.20 million.

Operating profit for the Quarter was US\$211,543 and, after adjusting for finance and other non-operating costs, net profit of US\$222,174 was returned for an Earnings per Share (EPS) of 0.329 US Cents. Operating profit for the similar period in the prior year was US\$343,588 and after non-operating adjustments, a net profit of US\$725,180 was returned for an EPS of 1.074 US Cents.

For the nine-month period, passenger totals were 667,952 or 6.6% improvement on the 626,569 total for the similar period in the prior year. The revenue reflected the increase in passenger totals, US\$5.25 million was realized for the current year, compared to US\$4.98 million for the similar period last year.

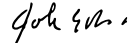
Operating profit for the year to date of US\$590,095 was a 9.8% increase on the US\$537,432 operating profit for the similar period in the prior year. Net profit earned was US\$521,909 for an EPS of 0.773 US Cents. For the similar period in the prior year, net profit of US\$1.18 million (inclusive of non-recurring gains of US\$658,000) for EPS of 1.749 US Cents.

The cost of sales component of the overall cost structure, performed creditably. The ratios of 25.35% and 25.32% for the nine-months and third Quarter, respectively, compared favourably with the 26.64% and 26.06%, in the same order, for the similar periods in the prior year. The current year ratios for both periods are in line with pre-pandemic ratios and meet our strictest standards. The team on the ground can be proud of this achievement. There are some cost saving opportunities in the general administrative expenses; staffing cost is one such area. The last-minute cancellation of ship calls would have a significant impact on the increase in this cost category, but there are additional opportunities for aligning changes in staff costs with incremental pricing.

There were no unusual movements in assets or liabilities during the period. The company has in place arrangements with suppliers and other creditors that are satisfactory, and these allow the business to flow seamlessly.

Thanks to all our shareholders and stakeholders for your continued support.


Ian Dear
Director


John Byles
Director



Statement of Financial Position as at February 29, 2024

	Unaudited February 29, 2024 US\$	Audited May 31, 2023 US\$
Assets		
Non-current assets		
Property, plant and equipment	2,421,174	2,595,671
	2,421,174	2,595,671
Current assets		
Trade and other receivables	178,476	300,648
Inventories	767,410	827,979
Owing by related companies	3,022,768	2,207,082
Cash and bank balance	111,561	123,197
	4,080,214	3,458,906
Total assets	6,501,388	6,054,577
Equity and Liabilities		
Capital and reserves attributable to the company's owners		
Share capital	522,360	522,360
Retained profits	3,973,243	3,451,334
Total equity	4,495,602	3,973,694
Liabilities		
Non-current liabilities		
Long term loans	134,041	186,048
	134,041	186,048
Current liabilities		
Current portion of long-term loans	100,000	100,000
Trade and other payables	1,771,744	1,794,835
	1,871,744	1,894,835
Total liabilities	2,005,785	2,080,883
Total equity and liabilities	6,501,388	6,054,577

Director.....

Director.....



Statement of Comprehensive Income for the Period Ended February 29, 2024

	9 Months YTD February 29, 2024	Q3 February 29, 2024	9 Months YTD February 28, 2023	Q3 February 28, 2023	Audited May 31, 2023
	US\$	US\$	US\$	US\$	US\$
Revenue	5,248,183	1,903,235	4,977,841	2,202,618	7,259,998
Cost of sales	(1,330,671)	(481,957)	(1,326,264)	(573,944)	(2,239,609)
Gross profit	3,917,512	1,421,278	3,651,577	1,628,674	5,020,389
Administrative expenses	(3,136,428)	(1,144,582)	(2,881,516)	(1,206,441)	(3,825,784)
Promotional expenses	(16,491)	(6,903)	(26,253)	(9,852)	(40,418)
Depreciation and amortisation	(174,497)	(58,250)	(206,376)	(68,792)	(262,869)
Operating Profit (Loss) for the YTD	590,096	211,543	537,432	343,588	891,318
Other operating (expense)/income	(50,295)	17,341	658,852	339,725	801,363
Finance costs	(16,359)	(5,144)	(15,614)	42,004	(21,465)
Foreign exchange adjustment Gain/(Loss)	(1,533)	(1,566)	(293)	(136)	(289)
Total Comprehensive Profit/(Loss) Before Tax for the YTD	521,909	222,174	1,180,377	725,181	1,670,927
Income tax credit/(expense)	-	-	-	-	-
Profit for the year	521,909	222,174	1,180,377	725,181	1,670,927
Earnings per share - US Cents	0.773	0.329	1.749	1.074	2.475



Statement of Cash Flow as at February 29, 2024

	9 Months to February 29, 2024 US \$	9 Months to February 28, 2023 US \$
Cash flows from operating activities:		
Profit before tax	521,909	1,180,377
Adjustments for:		
Depreciation and amortisation	174,497	206,376
Unrealised foreign exchange losses	-	293
Interest expense	16,359	15,614
	712,765	1,402,660
Decrease in trade and other receivables	122,172	85,381
Increase in owing by related companies	(815,686)	(1,503,031)
Decrease/ (Increase) in inventories	60,569	(126,901)
(Decrease)/ Increase in trade and other payables	(24,790)	249,470
	55,030	107,580
Cash flows from operating activities	55,030	107,580
Interest paid	(14,660)	(34,458)
Net cash inflow from operating activities	40,370	73,121
Cash flows from investing activities		
Purchase of fixed assets	-	(67,048)
Net cash (outflow) from investing activities	-	(67,048)
Cash flows from financing activities		
Repayment of loan	(52,006)	-
Net cash (outflow) from financing activities	(52,006)	-
Net (Decrease)/ Increase in cash and cash equivalents	(11,637)	6,073
Cash and cash equivalents at beginning of year	123,197	62,906
Cash and cash equivalents at February 29, 2024	111,561	68,979



Statement of Changes in Equity as at February 29, 2024

	Share Capital US\$	Retained Profits US\$	Totals US\$
Balance at May 31, 2023	522,360	3,451,334	3,973,694
Changes in equity 9 months to February 29, 2024			
Dividends	-	-	-
Profit for the 9 months to February 28, 2024 being total Comprehensive Income	-	521,909	521,909
Balance at February 29, 2024	522,360	3,973,243	4,495,603

Statement of Changes in Equity as at February 29, 2023

	Share Capital US\$	Retained Profits US\$	Totals US\$
Balance at May 31, 2022	522,360	1,780,407	2,302,767
Changes in equity 9 months to February 28, 2023			
Dividends	-	-	-
Profit for the 9 months to February 28, 2023 being total Comprehensive Income	-	1,180,377	1,180,377
Balance at February 28, 2023	522,360	2,960,784	3,483,144



Notes to the Consolidated Financial Statements

1. Identification

The company was incorporated under the Laws of Turks and Caicos Islands on July 15, 2004 and commenced operations in February 2006. Its registered office is P.O. Box 127, Richmond House, Leeward Highway, Providenciales, Turks and Caicos Islands. The company's shares were listed on the Main Market of the Jamaica Stock Exchange on April 11, 2014.

The company's principal place of business is located at Grand Turks Cruise Centre, White Sands, Turks and Caicos Island. The company is a subsidiary of Margaritaville Caribbean Limited, a company registered under the Bahamas IBC Act of 2000.

Its main activity during the year was the operation of a Margaritaville branded bar and restaurant.

2. Basis of preparation

(i) Statement of compliance

These interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and have been prepared under the historical cost convention, except for certain non-financial assets measured at fair value.

(ii) Accounting policies.

There have been no changes in accounting policies since the most recent audited accounts as at May 31, 2023.

3. Reporting Currency

The financial statements are prepared and presented in United States dollars, which is the functional currency of all the group's operating companies.

4. Seasonality of Interim Results

The entire operations of the Group are dependent on the Caribbean tourism market. Despite the fairly stable climate, the Caribbean hotel and resort market shows a significant level of seasonality throughout the year. The seasonality is represented by strong occupancies throughout the winter season, typically between December and May. This is offset by lower occupancies between June and November with particularly low occupancies in the months of September and October.



Margaritaville (Turks) Ltd

Top Ten ShareHoldings

As at February 29, 2024

NAMES		VOLUME	PERCENTAGE
MARGARITAVILLE CARIBBEAN LIMITED	NASSAU, BAHAMAS	33,163,445	49.1%
LANNAMAN & MORRIS (SHIPPING) LIMITED	KINGSTON	8,446,398	12.5%
SAGICOR POOLED EQUITY FUND	KINGSTON	5,819,559	8.6%
MATMAR HOLDINGS LIMITED	ST LUCIA	2,700,000	4.0%
NATIONAL SUPPLY CO. LTD	KINGSTON	1,200,000	1.8%
CXN DIRECT INVESTING INC	KINGSTON	1,000,000	1.5%
PRIME ASSET MANAGEMENT LTD. - JPS	KINGSTON	1,000,000	1.5%
NEKIA LIMITED	KINGSTON	1,000,000	1.5%
LIAO, HUIXIONG	CLARENDON	1,000,000	1.5%
FRASER, PAUL	MANCHESTER	953,418	1.4%
		56,282,820	83.4%

Total Ordinary Stock in issue - 67,500,000

Total Number of Stock Holders - 639

Directors ShareHoldings

As at February 29, 2024

NAMES	DIRECT	CONNECTED	TOTAL	PERCENTAGE
HERRICK WINSTON DEAR	-	-	-	0.0%
IAN B. DEAR	-	33,163,445	33,163,445	49.1%
JOHN G. BYLES	-	-	-	0.0%
ROLAND P CLARKE	40,000	-	40,000	0.1%
	40,000	33,163,445	33,203,445	49.19%

Senior Managers ShareHoldings

As at February 29, 2024

NAMES	DIRECT	CONNECTED	TOTAL	PERCENTAGE
ROLAND P CLARKE	40,000	-	40,000	0.1%
MARK SUTHERLAND	-	-	-	0.0%
ALTON THELWELL	-	-	-	0.0%
	40,000	-	40,000	0.1%