



Improving People's Lives

CAC 2000 LTD.

**INTERIM FINANCIAL REPORT
FOR THREE MONTHS ENDED
31-Jan-24**



Improving People's Lives

UNAUDITED STATEMENT OF FINANCIAL POSITION

For the 3 month(s) ended January 31, 2024

	Unaudited January 2024	Unaudited January 2023	Audited 12 months ended October 2023
ASSETS			
Non-current assets			
Property, Plant and Equipment	18,042,111	22,809,928	19,109,528
Intangible Asset	1,114,126	3,427,612	1,644,004
Right-of-use assets	50,100,571	56,914,892	57,910,405
Deferred Tax	20,617,530	11,314,610	21,667,172
Investment accounted for using the equity method	5,000,000	5,000,000	5,000,000
	94,874,338	99,467,042	105,331,109
CURRENT ASSETS			
Tax Recoverable	14,061,480	11,010,388	13,249,152
Inventories	632,147,540	603,328,068	613,400,834
Due from Related Party	18,791,586	18,805,600	20,411,931
Trade and Other Receivables	551,756,889	429,912,545	492,087,563
Investments	4,146,449	2,910,261	4,089,267
Cash & Cash Equivalents	41,299,551	46,955,619	75,938,133
	1,262,203,495	1,112,922,481	1,219,176,880
TOTAL ASSETS	1,357,077,833	1,212,389,523	1,324,507,989
EQUITY AND LIABILITIES			
Shareholders' Equity			
Ordinary Share Capital (Issued & fully paid)	138,773,634	138,773,634	138,773,634
Share Issue Costs	(9,583,877)	(9,583,877)	(9,583,877)
Capital Reserves	56,070,657	56,070,657	56,070,657
Retained Earnings	157,314,383	258,769,386	255,544,989
Current Year Profit/(Loss)	(12,499,281)	(51,966,382)	(98,230,606)
Total Shareholders' Equity	330,075,516	392,063,418	342,574,797
NON-CURRENT LIABILITIES			
Loans and Borrowings	257,616,954	212,644,534	258,873,849
Lease Obligation	46,839,391	54,044,232	52,040,356
	304,456,345	266,688,766	310,914,205
CURRENT LIABILITIES			
Loans and Borrowings	95,027,580	105,027,580	76,943,744
Due to Related party	30,240	9,738,540	28,999,475
Trade payables and other payables	607,651,447	423,488,188	545,239,063
Current portion of finance lease obligation	19,836,705	15,383,031	19,836,705
	722,545,972	553,637,339	671,018,987
TOTAL LIABILITIES AND EQUITY	1,357,077,833	1,212,389,523	1,324,507,989

Approved for issue by the Board of Directors on March 14, 2024 and signed on its behalf by:

Signed by

DocuSigned by:

Michael Anthony Shaw

Chairman Audit Committee

Signed by:

DocuSigned by:

Steven Marston

Chairman



Improving People's Lives

UNAUDITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

As of January 31, 2024

	YTD Ending Jan-2024	YTD Ending Jan-2023	Quarter Ending Jan-2024	Quarter Ending Jan-2023
Revenue	213,067,278	127,896,570	213,067,278	127,896,570
Cost of Sales	(131,422,907)	(82,642,737)	(131,422,907)	(82,642,737)
GROSS PROFIT	81,644,371	45,253,833	81,644,371	45,253,833
Other Income	944,421	8,400	944,421	8,400
ADMINISTRATIVE & OTHER EXPENSES				
Selling and Distribution	(7,953,165)	(2,147,624)	(7,953,165)	(2,147,624)
General Administration	(75,375,022)	(87,945,909)	(75,375,022)	(87,945,909)
	(83,328,187)	(90,093,533)	(83,328,187)	(90,093,533)
PROFIT BEFORE FINANCE COST AND TAXATION	(739,395)	(44,831,300)	(739,395)	(44,831,300)
Other Gains and Losses	1,326,146	(737,494)	1,326,146	(737,494)
Interest Income	180,521	13,684	180,521	13,684
Interest Expense	12,216,911	10,332,914	12,216,911	10,332,914
NET FINANCE COST	(10,710,244)	(11,056,724)	(10,710,244)	(11,056,724)
PROFIT BEFORE TAXATION	(11,449,639)	(55,888,024)	(11,449,639)	(55,888,024)
Taxation	(1,049,642)	3,921,642	(1,049,642)	3,921,642
TOTAL COMPREHENSIVE INCOME	(12,499,281)	(51,966,382)	(12,499,281)	(51,966,382)
Issued Shares	129,189,757	129,189,757		
Earning Per Share (EPS)	(0.10)	(0.40)		



Improving People's Lives

CASH FLOW STATEMENT

Three months ended January 31, 2024

	Unaudited January 31, 2024 \$	Audited October 31, 2023 \$
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the year	(12,499,281)	(98,230,606)
Adjusted for:		
Taxation	1,049,642	(14,274,204)
Depreciation PPE	1,764,712	4,452,381
Depreciation - right of use asset	7,809,834	17,937,458
Loss/(Gain) on disposal of fixed assets	(1,200,000)	704,196
Loss/(Gain) on revaluation of investments	(58,523)	(189,835)
Movement in expected credit loss	900,000	18,167,284
Net foreign exchange (gains)/loss	(1,298,249)	-
Finance Cost	12,216,911	1,029,179
Interest expenses - right of use asset	-	47,918,485
Interest income	(180,521)	(247,170)
Operating cash flows before movement in working capital	8,504,526	(22,732,832)
Movements in Working Capital:		
Taxation Recoverable	(812,328)	-
Inventories	(18,746,706)	(34,967,442)
Trade receivables and other receivables	(60,569,326)	(29,451,534)
Due from Related Party	1,620,345	(1,875,321)
Trade payables and other payables	62,413,726	188,014,568
Cash Generated from Operations	(7,589,763)	98,987,439
Income tax paid	-	(2,256,633)
Net Cash Used in Operating Activities	(7,589,763)	96,730,806
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	(167,418)	(281,938)
Proceeds from disposal of fixed assets	1,200,000	3,060,000
Investment in Securities	-	59,912
Interest received	180,521	247,170
Net Cash (Used) Generated by Investing Activities	1,213,103	3,085,144
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	-	(3,225,806)
Repayment of bank loans	(83,460,169)	(462,111,415)
Proceeds from bank loans	100,287,109	434,000,000
Finance lease, net	(5,200,965)	(15,542,186)
Interest paid	(12,216,911)	(47,918,485)
Increase/(decrease) in amounts due to related parties	(28,969,235)	(3,345,199)
Net Cash Provided (Used) for Financing Activities	(29,560,171)	(98,143,091)
NET DECREASE IN CASH AND CASH EQUIV.	(35,936,831)	1,672,859
Effects of exchange rate changes on cash and cash equivalents	1,298,249	(365,809)
NET DECREASE IN CASH AND CASH EQUIV.	(34,638,582)	1,307,050
Cash and Cash Equivalents at Beginning of Year	75,938,133	74,631,083
CASH AND CASH EQUIVALENTS AT END OF YEAR	41,299,551	75,938,133



Improving People's Lives

STATEMENT OF CHANGES IN SHAREHOLDER'S NET EQUITY

Period ended January 2024

	Share Capital	Capital Reserves	Retained Earnings	Total
	\$	\$	\$	\$
Balances as at October 31, 2022	129,189,757	56,070,657	258,770,796	444,031,210
Total Comprehensive Income			(98,230,606)	(98,230,606)
Dividend Paid			(3,225,807)	(3,225,807)
Balances as at October 31, 2023	129,189,757	56,070,657	157,314,383	342,574,797
Balances as at October 31, 2023	129,189,757	56,070,657	157,314,383	342,574,797
Total Comprehensive Income			(12,499,281)	(12,499,281)
Dividend Paid				-
Balances as at January 31, 2024	129,189,757	56,070,657	144,815,102	330,075,516



Notes to the Financial Statements
First Quarter January 2024

1. Identification

CAC 2000 Limited (the Company) is incorporated and domiciled in Jamaica. The company is 52% owned by Caribbean Air Conditioning Company Limited, a company incorporated and domiciled in St. Lucia. The principal activities of the Company are provision of Energy and Indoor Environmental Quality (IEQ) solutions especially around Thermal comfort (which encompasses HVAC installation, maintenance and repair). The Company's registered office is 231 Marcus Garvey Drive, Kingston 11.

2. Statement of compliance and basis of preparation

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations, issued by the International Accounting Standards Board (IASB) and comply with the provisions of the Jamaican Companies Act.

The financial statements are presented in Jamaican dollars (\$), which is the functional currency of the company. The financial statements are prepared on the historical cost basis.

3. Significant accounting policies

The principal accounting policies adopted in preparation of these interim financial statements for the three month period ended January 31, 2024 are consistent with the accounting policies detailed in the audited financial statements as of October 31, 2023.

4. Movements in fixed assets

	Building	Vehicles	Machinery	Fixtures	Peripherals	Equipment	Equipment	ERP	Paintings	TOTAL
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cost - 01/11/23	23,956	62,747	14,255	3,932	33,319	2,073	2,785	6,359	500	149,924
Revaluation/Adjustment										-
Additions				127		40	-	-	-	167
Reclassification due to IFRS 16	-									-
Disposal		(3,700)	-	-	-	-	-			(3,700)
Cost - 31/1/2024	23,956	59,046	14,255	4,059	33,319	2,113	2,785	6,359	500	146,391
Depreciation - 01/11/2023	23,956	52,588	7,252	2,813	33,271	1,847	2,728	4,715	-	129,170
Prior year adj.										-
Depreciation on Disposal		(3,700)								(3,700)
Depreciation Charge YTD	-	781	323	67	27	26	11	530	-	1,765
Accumulated Depreciation	23,956	49,669	7,575	2,879	33,299	1,873	2,739	5,245	-	127,235
Net Book Value January 31, 2024	(0)	9,378	6,679	1,179	20	240	46	1,114	500	19,156
Net Book Value -Oct. 2023	(0)	10,159	7,002	1,119	47	226	56	1,644	500	20,754



5 Right-of-Use-Asset

The company occupies office and warehouse spaces for which monthly rentals are paid and terminates automatically on expiry of contract. New lease contracts are negotiated upon expiry. The company has applied IFRS 16 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under IAS 17 and IFRIC 4.

For short-term leases, the company has elected not to recognise right-of-use assets and lease liabilities that have an unexpired lease term of 12 months or less. The company recognises the lease payments associated with these leases as an expense over the lease term.

5a. Right-of-use assets- Property

	January 31, 2024
	\$
Cost at October 31, 2023	104,309,319
Accumulated Depreciation	<u>(54,208,748)</u>
Net Book Value as at January 2024	<u><u>50,100,571</u></u>

5b. Lease liabilities – right of use asset

Maturities analysis- contractual undiscounted cash flows:

	January 31, 2024
	\$
Not later than 1 year	19,836,705
Later than 1 year and not later than 5 years	<u>57,539,983</u>
Total undiscounted lease liability at July 2023	77,376,688
Less: future interest payments	<u>(10,700,592)</u>
	<u><u>66,676,096</u></u>

5c. Right of use lease liabilities included in the statement of financial position at January 31, 2024:

	January 31, 2024
	\$
Current	19,836,705
Non-current	<u>46,839,391</u>
	<u><u>66,676,096</u></u>



5. Right of Use Asset (Cont'd)

Amount recognized in profit or loss – right of use asset	January 31, 2024
	\$
Interest on lease liabilities	1,819,669
Depreciation of right of use asset	<u>7,809,834</u>

Amount recognized in the statement of cash flows	\$
Total cash outflow for leases - right of use asset	<u>5,200,965</u>

6. Deferred taxation

Deferred tax assets are recognized for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilized. Deferred tax assets and liabilities are measured at tax rates that are expected to apply in the period in which the asset will be realized or the liability will be settled based on enacted rates.

At January 31, 2022, deferred tax was accounted for because the company 100% tax free remission status expired January 7, 2021. Subsequent to the expiration of the 100% tax remission, the company progresses to the second phase of tax remission in which it will be exempted from payment of 50% of its income tax liability from January 8, 2021 to January 7, 2026. Deferred tax will therefore be calculated at an effective tax rate of 12.5%

Assets and liabilities recognised on the statement of financial position are as follows:

	January 31, 2024
	\$
Asset as at October 31, 2023	21,667,172
Decrease in provision for deferred tax	<u>(1,049,642)</u>
Net asset at end of the quarter January 31, 2024	<u>20,617,530</u>



Notes to the Financial Statements
First Quarter January 2024

7. Trade and Other Receivables

	January 31, 2024	October 31, 2023
	<u>\$</u>	<u>\$</u>
Trade	458,070,446	470,881,496
Less: expected credit loss	(46,250,435)	(45,350,435)
	<u>411,820,011</u>	<u>425,531,061</u>
Other receivables	118,593,075	52,718,551
Prepayments	21,343,803	13,837,951
	<u><u>551,756,889</u></u>	<u><u>492,087,563</u></u>

8. Share capital

	January 31, 2024	October 31, 2023
	<u>Units</u>	<u>Units</u>
Authorised ordinary units of no par value	200,000,000	200,000,000
Issued ordinary units of no par value	129,032,258	129,032,258
Share capital:	\$	\$
Issued and fully paid ordinary stocks of no par value	129,189,757	129,189,757

The Company was listed on the Junior market of the Jamaica Stock Exchange on January 7, 2016 through an Initial Public Offering of 129,032,258 ordinary stocks.

9. Loans and borrowings

	January 31, 2024	October 31, 2023
	<u>\$</u>	<u>\$</u>
Bank Loans:		
Motor vehicle loans	12,644,534	13,901,429
BNS revolving loan facility	90,000,000	71,916,164
Redeemable preference shares (a)	250,000,000	250,000,000
	<u>352,644,534</u>	<u>335,817,593</u>
Less: Current portion	(95,027,580)	(76,943,744)
Non-current portion	<u><u>257,616,954</u></u>	<u><u>258,873,849</u></u>



(a) Redeemable preference shares:

350,000,000 fixed and variable rate redeemable preference shares were authorised with an issue price of \$1 per share. Of this 250,000,000 are fully paid. This is 125,000,000 shares issued at \$2 each. The \$250,000,000 13% cumulative preference shares were issued for working capital support. This amount is included in non-current borrowings.

10. Trade and Other Payables

	January 31, 2024	October 31, 2023
	\$	\$
Trade payable	157,732,908	132,916,807
Customer Deposits	293,152,425	248,427,796
Accruals	60,174,906	64,306,323
Other payables	96,591,238	99,588,137
	<u>607,651,477</u>	<u>545,239,063</u>

11. Income Tax

The company's shares were listed on the Junior Market of the Jamaica Stock Exchange, effective January 7, 2016. Consequently, the Company is entitled to a remission of taxes for ten (10) years in the proportions set out below, provided the shares remain listed for at least fifteen (15) years:

Years 1 to 5	100%
Years 6 to 10	50%

The company is now entitled to the second five (5) years of tax remission in which it is exempted from payment of 50% of its tax liability for each financial year, spanning from January 8, 2021, to January 7, 2026.

Taxation is computed on profit for the period adjusted for taxation purposes and comprises:

	January 31, 2024
	\$
Income tax Expense	-
Deferred income taxes (Note 6)	1,049,642
Total taxation	<u>1,049,642</u>



Improving People's Lives

LIST OF SHAREHOLDERS THREE MONTHS ENDING January 2024

Authorised Ordinary Share Capital	200,000,000 units
Issued Ordinary Share Capital	129,032,258 units

TOP TEN SHAREHOLDERS - ORDINARY

RANK	SHAREHOLDERS	SHAREHOLDING	% OF ISSUED SHARES
1	CAC Caribbean Limited	67,462,522	52.28%
2	Colin Roberts	27,355,291	21.20%
3	Donald Louis Williams	6,180,000	4.79%
4	VM Wealth Equity Fund	5,826,136	4.52%
5	PAM - Pooled Equity Fund	3,334,203	2.58%
6	Howard Chin	2,884,050	2.24%
7	Christine G. Wong	1,143,988	0.89%
8	Peter Nicholas Anthony Forde and Patricia Forde	1,232,961	0.96%
9	Sagicor Select Fund Ltd- ('Class C' Shares) Manufacturing & Distribution Jamaica Credit Union Pension Fund Ltd	1,035,021	0.80%
10		843,463	0.65%
		117,297,635	90.91%

TOTAL ACCOUNT HOLDERS	
JCSD register	315

EXECUTIVE AND NON-EXECUTIVE DIRECTORS' SHAREHOLDING

EXECUTIVE	SHAREHOLDING	CONNECTED PARTY
Steven Marston	Nil	Gia Abraham
Gia Abraham	548,624	
CAC Caribbean Ltd.	67,462,522	Steven Marston/Gia Abraham (52.29%)
Colin Roberts	27,355,291	
NON-EXECUTIVE		
Edward Alexander	54,286	Charmaine/Renee/Jordanne Alexander
M. Anthony Shaw	Nil	
Simon Roberts	Nil	
Katherine Francis	Nil	
Patrick Smith	Nil	
		95,420,723

SENIOR MANAGEMENT'S SHAREHOLDING

SENIOR MANAGEMENT	SHAREHOLDING	CONNECTED PARTY
Marcus Hay	13,400	
		13,400



Improving People's Lives

LIST OF SHAREHOLDERS
THREE MONTHS ENDING January 2024

Authorised Preference Share Capital
 Issued Preference Share Capital

350,000,000 units
 250,000,000 units

FIXED RATE 13% CUMULATIVE REDEEMABLE PREFERENCE SHARES

RANK	SHAREHOLDERS	ALLOCATION	PERCENTAGE
1	BNS INVESTMENT	250,000,000	100.00%
		250,000,000	100.00%

TOTAL ACCOUNT HOLDERS	
JCSD register	1