

UNAUDITED FINANCIAL STATEMENTS

THREE MONTHS | ENDED 31 December 2023





138 STUDENT LIVING JAMAICA LIMITED

UNAUDITED FINANCIAL STATEMENTS

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Performance Highlights





CHAIRMAN'S 1st QUARTER REPORT TO SHAREHOLDERS

The Board of Directors of 138 Student Living Jamaica Limited (the Group or 138SL) presents the unaudited consolidated financial statements for the first quarter ended 31 December 2023.

Overview

The Group's performance for the quarter is aligned with our projections with occupancy returning to its pre-pandemic levels recording a rate of 94% as at December 31, 2023.

Our outlook is that the positive trend will continue as 138SL is well positioned in a captive niche, where students prefer quality on campus accommodation in a secure environment. The UWI, has also indicated its preference for face-to-face learning experience.

Financial Highlights

| | 3 months ended 31 Dec. 2023 \$'000 | 3 months ended 31 Dec. 2022 \$'000 | Q-O-Q CHANGE % |
|------------------------|--|--|-------------------|
| Revenue | 378,190 | 346,351 | 9 |
| Expenses | 205,184 | 173,787 | (18) |
| Operating Profit | 173,006 | 172,564 | (0) |
| Finance Costs | 87,568 | 91,558 | 4 |
| Profit before taxation | 85,438 | 81,006 | 5 |
| Taxation | (14,603) | (96) | 15,112 |
| Net Profit | 70,834 | 80,910 | (12) |

Group Performance

Income Statement

For the first quarter ended December 31, 2023, the Group's revenue was \$378 million, an increase of 9%, when compared to the \$346 million recorded in the prior year's corresponding period. The movement is derived from increases in rates across all halls and short rental revenue being on target.

For the three months ended December 31, 2023, short-term rental income contributed J\$23.7million or 6% of total revenue. This reflects an expected 37% decrease relative to the similar period ended December 31, 2022 as we returned rooms at the Geroge Alleyne Hall, that were previously used for short term rental, to the long-term rental pool as the





demand from university students increased. Seventy-two (72) rooms at the Gerald Lalor Flats are utilized for short-term rental. Rooms that become available at the other halls during the summer will be offered for short-term rental.

Other income contributed J\$7.7 million reflecting a 46% increase relative to the similar period ended December 31, 2022. The increase is primarily driven by increased intake from laundry operations.

The Group's activities resulted in an operating profit of J\$173.0 million for the three months ended December 2023 from J\$172.6 million in the corresponding prior period. The flat results come from an increase in administrative expenses for general insurance, salaries, and Internet. 138SL recorded an efficiency ratio of 54% at the end of the quarter when compared to an efficiency ratio of 50% for the corresponding period. Profit before taxation was recorded at J\$85.4 million for the three-month period ended December 2023 when compared to J\$81.0 million for the three-month period ended in December 2023.

Earnings per stock unit for the three months decreased to \$0.15 compared to \$0.20 for the three-month period to 31 December 2022, a 25% decrease. This is related to the increase in the number of shares in issue from the recent Additional Public Offering.

Balance Sheet

As at December 31, 2023, the Group recorded total assets of J\$10.3 billion, an increase from the prior year's balance of \$9.89 billion. This movement primarily originated from an increase in cash and cash equivalent.

Arising from the agreement with UWI Mona regarding the management of outstanding balances, we continue to work with them towards the reduction in receivables. As at December 31, 2023, the Balance Sheet reflected an amount from UWI, of J\$1.1 billion; an 18% or J\$200 million increase from the end of December 2022.

Approximately 84% of the total assets or J\$8.69 billion represents non-current assets, while the remaining 16% represents current assets. For the prior year, non-current and current assets represent 88% and 12% of total assets, respectively.

Current liabilities stood at J\$1.33 billion as at the December 2023, a J\$67.9 million or 4.83% decrease from the J\$1.41 billion recorded at the end of the 2023 financial year. This was primarily driven by repayment of short-term loan notes.

Shareholders' equity increased by J\$536.15 million to end the first quarter of 2024 financial year at J\$5.41 billion. This increase was primarily driven by the increase in retained earnings and increase in share capital resulting from the recently concluded Additional Public Offering.

Statement of Cash Flows

Cash flow from operations totalled J\$122.38 million, compared to J\$112.4 million in December 2022 a 9% or J\$9.98 million increase. The cash flow from operations to net profit ratio was 1.73x which is indicative of the Company's earnings quality.





Corporate Social Responsibility

138SL continues to play a vital role in shaping the future leaders of our society by offering world class accommodation and social programs which are being facilitated through the provision of free housing, valued at \$15.68 million per year, to twenty Resident Advisors (post graduate students) who are selected by the UWI.

138SL participated in the following activities during the quarter:

- Hosted a Christmas Treat for a total fifty-five (55) residents of the Jamaica National Childrens Home and gifted the home with a Microwave and a washing machine;
- The City of Refuge Home was gifted with a selection of toys for the children and clothes donated by the residents and staff of 138SL;
- Our maintenance team effected repairs and replacement of lighting fixtures and plumbing to toilets and shower areas of the homes; and
- Our Information Technology personnel assisted with Internet and connectivity issues

Our efforts continued with projects aimed at reducing our carbon footprint and integrating an environmental conscious culture across the organization. These include:

- plastic bottles recycling
- implementation of energy efficiency devices
- examining ways and means to reduce our utility consumption across our four halls of residence.

The 138SL team is highly motivated and remains optimistic as we continue to execute on our key strategic initiatives. Our continued performance improvement reflects the diligence and commitment of our team in the delivery of sustained positive results to our stakeholders. We remain committed to providing world class accommodation offering safe, comfortable, and affordable living spaces.

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UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME

THREE MONTHS | ENDED 31 December 2023

| | | 3 months ended 31 Dec. 2023 Unaudited J\$'000 | 3 months ended 31 Dec. 2022 Unaudited J\$'000 |
|---|----------|--|--|
| REVENUE | | | |
| Income | | 351,405 | 341,066 |
| Other Operating Income | | 26,785 | 5,285 |
| | | 378,190 | 346,351 |
| EXPENSES | | | |
| Administrative Expenses | | 205,184 | 173,787 |
| PROFIT FROM OPERATIONS | | 173,006 | 172,564 |
| Finance Costs | | 87,568 | 01 559 |
| Finance Costs | _ | 87,508 | 91,558 |
| PROFIT BEFORE TAXATION | | 85,438 | 81,006 |
| Taxation | _ | (14,603) | (96) |
| NET PROFIT FOR THE PERIOD ATTRIBUTABLE TO | | | |
| STOCKHOLDERS | | 70,834 | 80,910 |
| TOTAL COMPREHENSIVE INCOME FOR THE | | | |
| PERIOD ATTRIBUTABLE TO STOCKHOLDERS | _ | 70,834 | 80,910 |
| Earnings per stock unit | (Note 7) | 0.15 | 0.20 |





UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 December 2023

| | Unaudited 31-Dec-23 J\$'000 | Unaudited 31-Dec-22 J\$'000 | Audited 30-Sep-23 J\$'000 |
|--|---|---|---|
| NON-CURRENT ASSETS | | - | - |
| Financial Asset -Service Commission Rights | 8,516,272 | 8,450,956 | 8,509,828 |
| Motor Vehicle | 364 | 961 | 520 |
| Deferred Tax Asset | 176,458 | 186,797 | 185,152 |
| | 8,693,094 | 8,638,714 | 8,695,500 |
| CURRENT ASSETS | | | |
| Receivables | 1,191,649 | 976,578 | 1,115,622 |
| Taxation Recoverable | 24,885 | 24,823 | 24,850 |
| Short Term Deposits | - | 83,359 | - |
| Cash and Cash Equivalents | 407,947 | 113,058 | 55 <i>,</i> 948 |
| | 1,624,481 | 1,197,818 | 1,196,420 |
| Total Assets | 10,317,575 | 9,836,532 | 9,891,920 |
| EQUITY AND LIABILITIES Share Capital Fair Value Reserve Retained Earnings | 1,186,464 2,982,902 1,244,503 5,413,869 | 721,153 2,949,430 965,461 4,636,044 | 721,153 2,982,902 1,173,667 4,877,722 |
| NON-CURRENT LIABILITIES: | | | |
| Long Term Loans | 3,362,806 | 4,210,003 | 3,435,359 |
| Redeemable Preference Shares | 172,642 | 172,642 | 172,642 |
| | 3,535,448 | 4,382,645 | 3,608,001 |
| CURRENT LIABILITIES: | | | |
| Payables | 668,128 | 591,946 | 630,718 |
| Taxation | 26,520 | 15,897 | 20,610 |
| Current Portion of Long Term Loan | 435,844 | - | 435,844 |
| Short Term Borrowing | 237,766 | 210,000 | 319,025 |
| | 1,368,258 | 817,843 | 1,406,197 |
| Total Equity & Liabilities | 10,317,575 | 9,836,532 | 9,891,920 |

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UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE PERIOD ENDED 31 December 2023

| Balance at 30 September 2022 | SHARE CAPITAL <u>J\$'000</u> 721,153 | FAIR VALUE RESERVE <u>J\$'000</u> 2,949,430 | RETAINED EARNINGS <u>J\$'000</u> 884,551 | TOTAL <u>J\$'000</u> 4,555,134 |
|---|---|--|---|--------------------------------------|
| Profit for the Period | - | - | 80,910 | 80,910 |
| Balance at 31 December 2022 | 721,153 | 2,949,430 | 965,461 | 4,636,044 |
| Change in Fair Value of Financial Asset- | - | 33,472 | - | 33,472 |
| Profit for the Period | - | - | 262,091 | - 262,091 |
| Dividend | - | - | (53,885) | (53,885) |
| Balance at 30 September 2023 | 721,153 | 2,982,902 | 1,173,667 | 4,877,722 |
| Transaction with Owners of the Company: Issue of additional ordinary shares Transaction cost | 510,476 (45,163) | - | - | 510,476 (45,163) |
| Profit for the Period | - | - | 70,834 | 70,834 |
| Balance at 31 December 2023 | 1,186,466 | 2,982,902 | 1,244,501 | 5,413,869 |





CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE THREE MONTHS PERIOD ENDED 31 December 2023

| | Unaudited 31-Dec-23 J\$'000 | Unaudited 31-Dec-22 J\$'000 | Audited 30-Sep-23 J\$'000 |
|--|-----------------------------------|-----------------------------------|---------------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Net Profit | 70,834 | 80,910 | 343,001 |
| Items not Affecting Cash Resources: | | | |
| Effects of Foreign Exchange Gains | - | - | 2,938 |
| Taxation | 8,694 | (3,769) | (4,509) |
| Interest Income | (19,132) | (309) | (57,643) |
| Interest Expense | 87,568 | 91,558 | 360,863 |
| Depreciation | 156 | 156 | 597 |
| | 148,120 | 168,546 | 645,247 |
| Changes in Operating Assets and Liabilities: | | | |
| Receivables | (54,127) | (98,364) | (191,857) |
| Taxation Recoverable | (35) | (12) | (83) |
| Payables | 28,426 | 42,253 | 146,935 |
| | (25,737) | (56,123) | (45,005) |
| Net cash provided by operating activities | 122,384 | 112,423 | 600,242 |
| CASH FLOW FROM INVESTING ACTIVITIES: | | | |
| Additions to Financial Asset - Service Concession Rights | (6,443) | (8,244) | (33,645) |
| Short Term Deposits | - | (83,209) | - |
| Interest Received | - | 172 | 1,079 |
| Net Cash used in Investing Activities | (6,443) | (91,281) | (32,566) |
| CASH FLOW FROM FINANCING ACTIVITIES: | | | |
| Short Term Loans | (81,259) | - | 100,000 |
| Dividends Paid | - | - | (53 <i>,</i> 885) |
| Interest Paid | (75 <i>,</i> 440) | (78,527) | (367,808) |
| Loan Repaid | (72 <i>,</i> 553) | - | (357 <i>,</i> 541) |
| Share Capital | 465,311 | - | - |
| Net Cash used in Financing Activities | 236,059 | (78,527) | (679,234) |
| Net increase/(decrease) in cash and cash equivalents | 351,999 | (57,386) | (111,558) |
| Exchange Loss on Foreign Cash Balance | - | - | (2 <i>,</i> 938) |
| Cash and Cash Equivalents at Start of The Period | 55,948 | 170,444 | 170,444 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD | 407,947 | 113,058 | 55,948 |





NOTES TO THE UNAUDITED FINANCIAL STATEMENTS

FOR THE THREE MONTHS ENDED 31 December 2023

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) 138 Student Living Jamaica Limited (138 SL) is a limited liability company. The company was incorporated in Jamaica on 15 August 2014 and is domiciled in Jamaica. The registered office of the company is located at 2 Castries Drive, UWI Mona, Kingston 7.
- (b) The company is established to construct and rent living facilities at the University of the West Indies under a 65-year concession agreement granted by the University of the West Indies.
- (c) The company, (138SL), is a public listed company and was listed on the Jamaica Stock Exchange on 18 December 2014.
- (d) The company has a 100% subsidiary, 138SL Restoration Limited, a limited liability company, incorporated in Jamaica on 31 April 2015 and domiciled in Jamaica. 138SL Restoration Limited has a 35-year concession agreement, that was granted by the University of the West Indies, Mona, for the restoration and reconstruction of certain Traditional Halls.

2. REPORTING CURRENCY:

Items included in the financial statements of the company are measured using the primary economic environment in which the company operates ("the functional currency"). These financial statements are presented in Jamaican dollars which is considered the company's functional and presentation currency.

3. BASIS OF CONSOLIDATION:

The consolidated financial statements combine the financial position, results of operations and cash flows of the Company and its subsidiary, 138SL Restoration Limited.

4. SIGNIFICANT ACCOUNTING POLICIES:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRSs), their interpretations issued by the International Accounting Standards Board and have been prepared under the historical cost convention as modified by revaluation of financial asset – services concession rights. The financial statements also comply with the provisions of The Companies Act of Jamaica.

The principal accounting policies applied in the preparation of these unaudited financial statements are consistent with those used in the audited financial statements for the year ended 30 September 2023 and comply with the requirements of the International Financial Reporting Standards (IAS 34, Interim Financial Reporting). Where





necessary, prior year comparatives have been restated and reclassified to conform to the current year's presentation.

An entity shall apply International Financial Reporting Standards (IFRS) 16 to all leases, including leases of right-ofuse assets in a sublease, except for Service Concession Arrangements within the scope of IFRIC 12 Service Concession Arrangements, accordingly IFRS 16 is not applicable to the company.

5. ACCOUNTING ESTIMATES AND JUDGEMENTS

Certain amounts recorded in these unaudited consolidated financial statements reflect estimates and assumptions made by management. Actual results may differ from the estimates and assumptions made. Interim results are not necessarily indicative of the full year's results.

6. INCREASE IN AUTHORISED SHARE CAPITAL

At an Extra-ordinary General meeting held March 20, 2023, 138SL's shareholders approved a resolution to increase the number of ordinary shares from 480,500,000 to unlimited authorised shares. During the period, the company executed an Additional Public Offer in which 122,355,600 shares were issued and fully paid. As at the reporting date, total number of shares issued and paid was 536,855,600 (December 2022 : 414,500,000).

7. EARNINGS PER STOCK UNIT

Earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue at the end of period.

| Net profit attributable to stockholders | <u>J\$70,834</u> | <u>J\$80,910</u> |
|--|------------------|------------------|
| | <u>000</u> | 000 |
| Number of ordinary stock units at 1 October 2023 | 414,500 | 414,500 |
| Number of stock units issued 15 November 2023 | 122,355 | - |
| Weighted average number of ordinary stock units at 31 December 2023 | 477,035 | 414500 |
| Earnings per Stock unit | J\$0.15 | J\$0.20 |





138 STUDENT LIVING JAMAICA LIMITED QUARTERLEY REPORT AS AT DECEMBER 31, 2023

Top Ten Shareholders

| Shareholder | Shareholdings | % Shareholding |
|---|---------------------------|------------------------|
| Sagicor Related Share Accounts | | |
| Sagicor Pooled Equity Fund | 88,540,121 | |
| JCSD Trustee Services Limited - Sigma Equity | 42,426,655 | |
| Sagicor Pooled Mortgage & Real Estate Fund | 9,233,333 | |
| JCSD Trustee Services Ltd - Sigma Global Venture | 11,798,314 | 31.49 |
| Sagicor Eqyuity Fund | 17,045,500 | |
| | 169,043,923 | |
| | | |
| NCB Insurance Agency and Fund Managers Ltd WT040 | 144,561,170 | 26.93 |
| | | |
| K Limited | 73,403,832 | 13.67 |
| | | |
| VMPM - Pooled Pension Real Estate | 15,727,753 | 2.93 |
| | | |
| Barita Related Share Accounts | | |
| JCSD Trustee Services Limited a/c Barita Unit Trust Real Estate Portfolio | 10,974,925 | |
| Barita Investment Ltd - Long A/C (Trading) | 2,041,386 | 2.42 |
| | 13,016,311 | |
| | | |
| JMMB Related Share Accounts | | |
| JMMB Pension Fund | 3,773,734 | |
| JMMB Fund Managers Ltd. T1-Equities Fund | 2,535,595 | |
| JMMB Retirement Scheme (Moderate) | 2,345,300 | 1.68 |
| JMMB Retirement Scheme (Conservative) | 767,300 | 1.00 |
| JMMB Retirement Scheme (Aggressive) | 692,600 | |
| | 10,114,529 | |
| | | |
| Wisynco Group Limited Pension Fund | 10,000,000 | 1.86 |
| | | |
| Heart Trust/NTA Pension Scheme | 9,091,000 | 1.69 |
| | | |
| First Jamaica/UHWI Pension Scheme | 7,954,600 | 1.48 |
| | 7.224.522 | 1.27 |
| Barrington Brown | 7,334,592 | 1.37 |
| TOTAL AGGREGATED SHAREHOLDINGS | 460,247,710 | 85.73 |
| Other Minerity Charabaldings | 76 607 000 | 14.27 |
| Other Minority Shareholdings TOTAL ISSUED ORDINARY SHARE CAPITAL | 76,607,890 536,855,600 | 14.27 100.00 |





Shareholdings of Directors & Connected Parties

| Name of Director | Personal / Sole Ownership | Connected Parties | Combined Shareholdings |
|-----------------------------------|--|----------------------|---------------------------|
| Ian Parsard (Chair) | Nil | Karen Parsard* | 2,000,000 (ordinary) |
| John W. Lee | Nil | K Limited | 73,403,832 (ordinary) |
| Ivan Carter | Nil | N/A | N/A |
| Sharon Donaldson | 100,000 (ordinary) 125,000 (preference) | N/A | 225,000 |
| Marrynette Lee | Nil | K. Limited | 73,403,832 (ordinary) |
| Brenda-Lee Martin | Nil | N/A | N/A |
| Peter Pearson | Nil | Yvonne Pearson* | 550,000 (ordinary) |
| Donnette Scarlett | Nil | N/A | N/A |
| Mark Chishlom | Nil | N/A | N/A |
| Stephen Greig (Company Secretary) | Nil | N/A | N/A |

*Joint ownership with director

**Director Appointed December 31, 2023

Shareholdings of Senior Management and Connected Parties

| Senior Manager | Personal / Sole Ownership | Connected Parties | Combined Shareholdings |
|------------------------|------------------------------|----------------------|---------------------------|
| | | Denise Ewan | |
| Cranston Ewan | NIL | Joel Ewan | 500,100 |
| | | Stephen Ewan | |
| | | Dominique Millen | |
| Semour Millen | NIL | Antoine Millen | 18,000 |
| | | Aniyah Millen | |
| | | | |
| Renelle Wilson-Pearson | NIL | Elvis Pearson | NIL |
| | | | |

