



THE LIMNERS AND BARDS LIMITED

FINANCIAL PERFORMANCE

FOR THE NINE MONTHS ENDED JULY 31, 2023

THE LIMNERS AND BARDS LIMITED
Financial Statements
For The Quarter Ended July 31, 2023

CONTENTS

	<u>Page</u>
Consolidated Statement of Financial Position	1
Consolidated Statement of Profit or Loss and Other Comprehensive Income	2
Consolidated Statement of Changes in Equity	3
Consolidated Statement of Cash Flows	4
Notes to the Financial Statements	5-7

*

THE LIMNERS AND BARDS LIMITED

Consolidated Statement of Financial Position

As at July 31, 2023

(expressed in Jamaican Dollars)

1

		Unaudited 9 months ended July 31 <u>2023</u>	Unaudited 9 months ended July 31 <u>2022</u>	Audited Year ended October 31 <u>2022</u>
<u>Non – current assets</u>				
Property, plant and equipment	3	60,080,840	63,911,974	71,899,602
Right – of – use asset		87,018,529	92,371,737	91,033,435
Intangible Asset		3,318,952	4,870,406	4,482,543
Investment		365,323	456,653	408,302
Deferred Tax		<u>3,622,166</u>	<u>2,906,709</u>	<u>3,028,172</u>
		<u>154,405,810</u>	<u>164,517,479</u>	<u>170,852,054</u>
<u>Current assets</u>				
Due from related parties		4,963,817	5,548,260	8,997,186
Accounts receivable		422,165,211	449,290,149	353,063,356
Taxation recoverable		5,149,206	6,273,870	6,335,446
Cash and cash equivalents		<u>354,531,653</u>	<u>367,097,482</u>	<u>352,836,242</u>
		<u>786,809,887</u>	<u>828,209,761</u>	<u>721,232,230</u>
Total assets		<u>941,215,697</u>	<u>992,727,240</u>	<u>892,084,284</u>
<u>Shareholders' equity</u>				
Share capital		178,941,261	178,941,261	178,941,261
Retained earnings		<u>418,583,913</u>	<u>395,593,265</u>	<u>395,387,055</u>
		<u>597,525,175</u>	<u>574,534,526</u>	<u>574,328,316</u>
<u>Non – current liabilities</u>				
Long – term loans		6,489,916	7,949,288	7,592,966
Due to related party		-	-	-
Long – term lease liability		<u>93,514,993</u>	<u>96,062,524</u>	<u>95,469,761</u>
		<u>100,004,909</u>	<u>104,011,812</u>	<u>103,062,727</u>
<u>Current liabilities</u>				
Accounts payable and accrued charges		239,764,187	310,589,627	211,042,328
Current maturity of long – term loans		1,515,776	1,421,964	1,438,578
Current maturity of lease liability		<u>2,405,650</u>	<u>2,169,311</u>	<u>2,212,335</u>
		<u>243,685,613</u>	<u>314,180,902</u>	<u>214,693,241</u>
Total equity and liabilities		<u>941,215,697</u>	<u>992,727,240</u>	<u>892,084,284</u>

Signed on behalf of the Board of Directors by:

Steven Gooden
ChairmanKimala Bennett
Chief Executive Officer

THE LIMNERS AND BARDS LIMITED

2

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For period ended July 31, 2023

(expressed in Jamaican Dollars)

	Unaudited 9 months ended July 31 <u>2023</u>	Unaudited 9 months ended July 31 <u>2022</u>	Unaudited Quarter ended July 31 <u>2023</u>	Unaudited Quarter ended July 31 <u>2022</u>	Audited Year ended October 31 <u>2022</u>
Operating revenue	913,499,079	1,111,310,354	374,351,245	329,605,588	1,344,781,456
Cost of operating revenue	<u>(598,717,373)</u>	<u>(731,343,605)</u>	<u>(252,211,771)</u>	<u>(224,469,162)</u>	<u>(870,475,164)</u>
Gross profit	314,781,706	379,966,749	122,139,474	105,136,426	474,306,292
Profit on disposal of assets	-	1,393,434	-	-	930,934
	<u>314,781,706</u>	<u>381,360,183</u>	<u>122,139,474</u>	<u>105,136,426</u>	<u>475,237,226</u>
Administrative, selling and distribution expenses:					
Administrative expenses	(255,873,293)	(227,183,754)	(87,071,185)	(80,458,819)	(315,937,745)
Selling and distribution	<u>(2,480,019)</u>	<u>(683,783)</u>	<u>(969,521)</u>	<u>(46,970)</u>	<u>(1,040,032)</u>
	<u>(258,353,312)</u>	<u>(227,867,537)</u>	<u>(88,040,707)</u>	<u>(80,505,789)</u>	<u>(316,977,777)</u>
Impairment losses on financial assets:	-	-	-	-	(4,602,155)
Profit before net finance cost and taxation	<u>56,428,394</u>	<u>153,492,646</u>	<u>34,098,768</u>	<u>24,630,637</u>	<u>153,657,294</u>
Finance income	8,654,991	2,951,758	4,101,330	2,500,428	7,039,385
Finance cost	<u>(8,663,892)</u>	<u>(12,976,634)</u>	<u>(1,718,287)</u>	<u>(6,142,969)</u>	<u>(17,566,660)</u>
Net finance income/(cost)	<u>(8,902)</u>	<u>(10,024,876)</u>	<u>2,383,043</u>	<u>(3,642,541)</u>	<u>(10,527,275)</u>
	<u>56,419,493</u>	<u>143,467,770</u>	<u>36,481,811</u>	<u>20,988,096</u>	<u>143,130,019</u>
Gain/(loss) in value of investment classified as FVTPL	<u>(42,979)</u>	<u>(21,490)</u>	<u>37,607</u>	<u>-</u>	<u>(69,841)</u>
Profit before taxation	<u>56,376,513</u>	<u>143,446,280</u>	<u>36,519,418</u>	<u>20,988,096</u>	<u>143,060,178</u>
Taxation	<u>593,994</u>	<u>857,350</u>	<u>158,583</u>	<u>198,539</u>	<u>978,813</u>
Net profit being total comprehensive income for the period/year	<u>56,970,507</u>	<u>144,303,630</u>	<u>36,678,001</u>	<u>21,186,635</u>	<u>144,038,991</u>
Earnings per stock unit \$	6c	15c	4c	2c	15c

THE LIMNERS AND BARDS LIMITED
 Consolidated Statement of Changes in Equity
 For period ended July 31, 2023
 (expressed in Jamaican Dollars)

3

	<u>Share capital</u>	<u>Retained earnings</u>	<u>Total</u>
Balance at October 31, 2021	178,941,261	336,781,987	515,723,248
Dividends	-	(85,433,923)	(85,433,923)
Total comprehensive income for the year	-	144,038,991	144,038,991
Balance at October 31, 2022	178,941,261	395,387,055	574,328,316
Dividends	-	(33,773,648)	(33,773,648)
Total comprehensive income for the period	-	56,970,507	56,970,507
Balance at July 31, 2023	178,941,261	418,583,913	597,525,175
Balance at October 31, 2021	178,941,261	336,781,987	515,723,248
Dividends	-	(85,492,352)	(85,492,352)
Total comprehensive income for the period	-	144,303,630	144,303,630
Balance at July 31, 2022	178,941,261	395,593,265	574,534,526

THE LIMNERS AND BARDS LIMITED

4

Consolidated Statement of Cash Flows

For period ended July 31, 2023

(expressed in Jamaican Dollars)

	Unaudited 9 months ended July 31 <u>2023</u>	Unaudited 9 months ended July 31 <u>2022</u>	Audited Year ended October 31 <u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Net profit for the period / year	56,970,507	144,303,630	144,038,991
Adjustments to reconcile net profit for the year to net cash provided by operating activities:			
Depreciation and amortisation	18,167,212	15,235,076	21,274,123
(Profit)/loss on investment	42,979	21,490	69,841
Profit on disposal of property, plant and equipment	-	(1,393,434)	(930,934)
Interest income	(8,654,991)	(2,951,758)	(7,039,386)
Taxation	(593,994)	(857,350)	(978,813)
Interest expense	6,646,056	6,860,640	9,105,229
	<u>72,577,769</u>	<u>161,218,294</u>	<u>165,539,051</u>
Working capital components:			
Due from related parties	4,033,369	(5,548,260)	(8,997,186)
Accounts receivable	(69,101,855)	(227,055,216)	(129,467,172)
Due to related party	-	(55,473)	(55,473)
Accounts payable and accrued charges	28,721,858	130,225,162	30,677,863
Cash provided by operating activities	36,231,142	58,784,507	57,697,083
Interest paid	(6,646,056)	(6,860,640)	(9,105,229)
Tax paid/deducted at source	1,186,240	(48,148)	(109,724)
Net cash provided by operating activities	<u>30,771,326</u>	<u>51,875,719</u>	<u>48,482,130</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received	8,654,991	2,951,758	5,678,134
Investment in subsidiary	-	-	-
Proceeds from disposal of property, plant and equipment	-	1,769,075	1,162,500
Addition to property, plant and equipment	(1,169,953)	(16,773,084)	(28,929,519)
Net cash (used) in/provided by investing activities	<u>7,485,038</u>	<u>(12,052,251)</u>	<u>(22,088,885)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Payment of lease liability – principal portion	(1,761,453)	(1,003,290)	(2,032,665)
Long – term loans, net	(1,025,851)	(1,482,926)	(1,342,997)
Dividends paid	(33,773,648)	(85,492,352)	(85,433,923)
Net cash used in financing activities	<u>(36,560,952)</u>	<u>(87,978,568)</u>	<u>(88,809,585)</u>
Net increase in cash and cash equivalents	1,695,411	(48,155,100)	(62,416,340)
Cash and cash equivalents at start of year	<u>352,836,242</u>	<u>415,252,582</u>	<u>415,252,582</u>
Cash and cash equivalents at end of year	<u><u>354,531,653</u></u>	<u><u>367,097,482</u></u>	<u><u>352,836,242</u></u>

Notes to the Financial Statements
Quarter Ended July 31, 2023

1. Corporate structure and nature of business

The company is incorporated in Jamaica under the Companies Act and is domiciled in Jamaica. The registered office of the company and its principal place of business is situated at Unit # 4, 69-75 Constant Spring Road, Kingston 10.

The principal activities of the company are the production, media and is an advertising agency.

The company was re-registered as a public company by resolution passed at an extraordinary general meeting held on February 25, 2019 and its shares were listed on the Junior Market of the Jamaica Stock Exchange on July 26, 2019.

2. Statement of compliance, basis of preparation and significant accounting policies

(a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board (IASB) and comply with the provisions of the Companies Act.

b) Basis of preparation:

The financial statements are presented in Jamaican dollars (J\$), which is the functional currency of the company. The financial statements are prepared under the historical cost convention.

The accounting policies that have been applied in the preparation of these un – audited financial statements are consistent with those used in the audited financial statements for the year ended October 31, 2022.

3. Property, plant and equipment

	<u>Motor Vehicle</u>	<u>Computer</u>	<u>Equipment</u>	<u>Office Furniture & equipment</u>	<u>Building & Building improvement</u>	<u>Total</u>
<u>At cost</u>						
October 31, 2021	11,882,480	15,271,637	42,488,894	10,317,464	28,354,858	108,315,333
Disposals	-	-	514,591	-	-	514,591
Additions	<u>17,440,724</u>	<u>7,755,020</u>	<u>436,368</u>	<u>1,582,820</u>	<u>612,537</u>	<u>27,827,469</u>
October 31, 2022	29,323,204	23,026,657	42,410,671	11,900,284	28,967,395	135,628,211
Disposals	-	-	-	-	-	-
Additions	-	<u>42,362</u>	-	<u>1,127,591</u>	-	<u>1,169,953</u>
July 31, 2023	<u>29,323,204</u>	<u>23,069,019</u>	<u>42,410,671</u>	<u>13,027,875</u>	<u>28,967,395</u>	<u>136,798,164</u>
<u>Depreciation & Amortization</u>						
October 31, 2021	5,347,117	8,164,687	22,430,418	4,469,113	9,175,735	49,587,070
Disposal	-	-	283,025	-	-	283,025
Charge for the year	<u>3,336,564</u>	<u>3,257,507</u>	<u>3,917,563</u>	<u>1,024,940</u>	<u>2,887,990</u>	<u>14,424,564</u>
October 31, 2022	8,683,681	11,422,194	26,064,956	5,494,053	12,063,725	63,728,609
Disposals	-	-	-	-	-	-
Charge for the period	<u>4,398,481</u>	<u>2,674,078</u>	<u>2,827,023</u>	<u>916,578</u>	<u>2,172,555</u>	<u>12,988,714</u>
July 31, 2023	<u>13,082,161</u>	<u>14,096,272</u>	<u>28,891,979</u>	<u>6,410,631</u>	<u>14,236,279</u>	<u>76,717,323</u>
<u>Net book values</u>						
July 31, 2023	<u>16,241,042</u>	<u>8,972,747</u>	<u>13,518,692</u>	<u>6,617,244</u>	<u>14,731,116</u>	<u>60,080,841</u>
October 31, 2022	<u>20,639,523</u>	<u>11,604,463</u>	<u>16,345,715</u>	<u>6,406,231</u>	<u>16,903,670</u>	<u>71,899,602</u>

4. Segment reporting

Segment information for the reporting period for the Group is as follows:

For the nine months ended July 31, 2023

	Production	Media	Agency	Total
Revenue	228,860,347	532,297,344	152,341,387	913,499,079
Direct costs	<u>(109,621,528)</u>	<u>(458,946,672)</u>	<u>(30,149,172)</u>	<u>(598,717,373)</u>
Gross profit	<u>119,238,819</u>	<u>73,350,672</u>	<u>122,192,215</u>	<u>314,781,706</u>

For the nine months ended July 31, 2022

	Production	Media	Agency	Total
Revenue	351,349,735	598,270,369	161,690,250	1,111,310,354
Direct costs	<u>(170,680,355)</u>	<u>(508,791,118)</u>	<u>(51,872,132)</u>	<u>(731,343,605)</u>
Gross profit	<u>180,669,380</u>	<u>89,479,251</u>	<u>109,818,119</u>	<u>379,966,749</u>

THE LIMNERS AND BARDS LIMITED

7

Shareholding of Directors, senior managers and top ten shareholders

At July 31, 2023

DIRECTORS	TOTAL	Direct	Connected Party
Kimala Bennett	728,681,394		
Kimala Bennett Private Company Limited			728,181,394
Adrian Randle			500,000
Tashara-Lee Johnson	21,698,669	21,461,669	
Ann-Marie Francis			237,000
Steven Gooden	2,728,412	2,728,412	-
Michael Bennett	1,000,000	1,000,000	-
Rochelle Cameron	100,000	100,000	-
Maxine Walters	-	-	-
SENIOR MANAGEMENT			
Kimala Bennett	728,681,394		728,681,394
Tashara-Lee Johnson	21,698,669	21,461,669	237,000
Natassia Benjamin	293,923	293,923	-
Colleen Corke-Campbell	10,000	10,000	-
Samantha Whyte	50,000	50,000	-
Kimberley Adamson	-	-	-
Dexter Musgrave	-	-	-
TOP TEN (10) SHAREHOLDERS			
1 Kimala Bennett Private Company Limited	728,181,394	77.0000%	-
2 NCB Capital Markets. A/C 2231	36,843,131	3.8959%	-
3 JAMAICA MONEY MARKET BROKERS LTD	23,689,880	2.5050%	-
4 Tashara – Lee Johnson	21,461,669	2.2694%	-
5 ATL Group Pension Fund Trustee Nominee Ltd	16,000,000	1.6919%	-
JCS D TRUSTEE SERVICES LIMITED A/C			
BARITA UNIT TRUST CAPITAL GROWTH			
6 FUND	13,667,762	1.4453%	-
7 MF & G Asset Management Limited	7,677,523	0.8118%	-
8 PAM-Pooled Equity Fund	6,252,063	0.6611%	-
9 Douglas Orane	5,000,000	0.5287%	-
10 Randy Rowe	4,671,008	0.4939%	-
			-
Total Units Owned by Top 10 Shareholders	863,444,430		
Total Issued Capital	945,690,252		