

### Annual Report & 2023Financial Statements

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### Who We Are

Knutsford Express began changing the way you travel on June 1, 2006, and our mission has always been to provide world-class service to our customers. Whether you're taking one of our coaches for a trip across the island, or need to send a package locally or overseas, we've got you covered.

We now serve 18 major towns in Jamaica, including connections to both major International airports in the country, Norman Manley International Airport and The Donald Sangster International Airport.

Our offices are located in convenient spots island wide so that we can be there for you, whether you're an individual or an organization.

We're always striving to improve our services, and now, we even offer online shipping services, airport shuttle services, and pickup services for select locations. If you sign up for a Courier Plus account, you can access even more KE benefits and take advantage of our competitive and affordable rates.

At Knutsford Express, we are "customer first". All our policies and practices are designed with you in mind.

Knutsford Express..." improving lives by connecting you to what matters".



## **Our Locations**

### **Passenger & Courier Service:**

- Negril, Westmoreland
- Lucea, Hanover •
- Montego Bay Airport, St. James •
- Falmouth, Trelawny
- Drax Hall, St. Ann •
- Angels (Spanish Town), St. Catherine
- New Kingston, Kingston
- Gutters, St. Elizabeth
- Luana, St. Elizabeth •
- Mandeville, Manchester
- Savanna-la-mar, Westmoreland •
- May Pen, Clarendon •
- Port Antonio, Portland
- Port Maria, St. Mary

### **Passenger Service Only:**

- Annotto Bay, St. Mary

### **Courier Service Only:**

- Montego Bay (Pier 1), St. James
- Ocho Rios, St. Ann
- Washington Boulevard, Kingston
- Harbour View, Kingston
- Portmore, St. Catherine •



## Values That Define Us

At Knutsford Express, our core values shape the very essence of our existence:



every endeavour we undertake.

## Notice of Annual General Meeting

#### NOTICE IS HEREBY GIVEN that the 2023 Annual General Meeting of KNUTSFORD EXPRESS SERVICES LIMITED will

be held at Grand-A-View, 7 Queens Drive, Montego Bay on Thursday, November 9, 2023 at 10:30 a.m. for the purpose of transacting the following business:

1. To receive the Audited Accounts for the year ended May 31, 2023 together with the reports of the Directors and Auditors thereon,

The Company is asked to consider, and if thought fit, pass the following resolution:

#### **Resolution No. 1**

"That the Audited Accounts for the year ended May 31, 2023, together with the reports of the Directors and Auditors thereon, be and are hereby adopted."

2. To elect Directors.

(i) The Directors retiring by rotation in accordance with Regulation 99 of the Company's Articles of Incorporation are Messrs. Gordon Townsend, Anthony Copeland, Wayne Wray and Peter Pearson, who being eligible for re-election, offer themselves for re-election.

The Company is being asked to consider, and if thought fit, pass the following resolutions:

#### **Resolution No. 2**

"That the Directors, retiring by rotation, be reelected by a Single Resolution."

#### **Resolution No. 3**

"That Messrs. Gordon Townsend, Anthony Copeland, Wayne Wray and Peter Pearson be and are hereby re-elected as Directors of the Company." 3. To approve the Remuneration of the Directors.

The Company is asked to consider, and if thought fit, to pass the following resolution:

#### **Resolution No. 4**

"That the amount shown in the Audited Accounts of the Company for the year ended May 31, 2023 as fees of the Directors for their services as Directors, be and are hereby approved."

4. To appoint Auditors and to authorize the Directors to fix the remuneration of the Auditors.

The Company is asked to consider, and if thought fit, pass the following resolution:

#### **Resolution No. 5**

"That the remuneration of the Auditors, CrichtonMullings & Associates, who have signified their willingness to continue in office, be such as may be agreed between the Directors of the Company and the Auditors."

Dated September 28, 2023 By Order of the Board

Denise Douglas Company Secretary Registered Office Lot 1222 Providence Drive Ironshore Estate Montego Bay

#### NOTE:

- A member entitled to attend and vote at the meeting may appoint a proxy, who need not be a member, to attend and so on a poll, vote on his/her behalf. A suitable form of proxy is enclosed. Forms of Proxy must be lodged with the Registrar of The Company, Jamaica Central Securities Depository, 40 Harbour Street, Kingston not less than 48 hours before the time of the meeting.
- 2. A Corporate shareholder may (instead of appointing a proxy) appoint a representative in accordance with Regulation 75 of the Company's Articles of Incorporation. A copy of Regulation 75 is set out on the enclosed detachable proxy form.



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To be the premier provider of quality transport solutions by offering a safe, reliable, enjoyable and cost-effective experience, with customer satisfaction as the primary focus.

### Mission

The mission of Knutsford Express is to provide distinctive transport solutions, delivered by well-trained and motivated professionals who consistently deliver world-class service that adds value to our customers' experience, thereby enhancing profitability.



## **Chairman's Statement**



Reflecting upon the early years of Knutsford Express Services Limited, our company has risen to meet and conquer numerous challenges, including financial hurdles, logistical complexities, and all other obstacles that came our way. It is this journey of resilience and success that has defined our path, and we look forward to continuing to overcome new challenges as we grow and evolve. Our commitment to excellence remains unwavering, and our legacy of achievement stands as a testament to our dedication and determination.

With the triumphs of moving from downtown Ocho Rios to Drax Hall, Port Antiono Marina to Bayshore Plaza, and expanding from Pier One to Sangster International Airport, along with our adherence to our operational and service principles the company has set a template for future developmental growth. There will be ample opportunity to continue serving an expanded market when one considers the projected growth in tourism with and an additional 9,000 rooms coming on-stream in the next two years. Likewise in consideration of the continued expansion of our diaspora, who for the most part never forget their homeland, are investing in holiday homes locally for visits and future return.

Our mantra of "moving what matters" should align well with serving the interests of our country and potential of the opportunities that lengthening of the TransJamaican Highway from May Pen to Mandeville brings, along with the realigned coastal roadway from Kingston to Port Antonio via St. Thomas. The continuity of company's vision in driving development in Manchester, bolstered by the invaluable experience gained from Drax Hall, stands as an unequivocal recipe for future success.

Finally, I must commend the management team for their focus, vision and expansion of the brand image that strengthens with each day. It would be remiss not to thank our directors for their fortitude and most of all our shareholders for their continued faith.

Gordon Townsend

Chairman

## **Directors' Report**

The Directors are pleased to present their report for the financial year ended May 31, 2023.

Financial Results	\$	
Profit before Taxation Taxation	346,511,636 42,148,758	
Net Profit for the year	304,362,878	
Retained Earnings at the beginning of the year	699,294,664	
Retained Earnings at the end of the year	1,003,657,542	

#### Dividend

There was no dividend declared during the year ended May 31, 2023.

#### The Board

The Directors as at May 31, 2023 were as follows:

Gordon Townsend	Wayne Wray
Oliver Townsend	Peter Pearson
Anthony Copeland	

In accordance with Regulation 99 of the Company's Articles of Incorporation, Directors Gordon Townsend, Anthony Copeland, Wayne Wray and Peter Pearson will retire by rotation and, being eligible, offer themselves for re-election.

#### Auditors

The company auditors, CrichtonMullings & Associates, have indicated a willingness to continue in office pursuant with the provisions of Section 154(2) of the Companies Act.

The Directors wish to place on record their appreciation and recognition of the dedicated efforts and hard work given by the officers and staff of the company.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Gordon Townsend Chairman



### **Chief Executive Officer's Report 2023**



I am pleased to share our annual report for 2023, and must admit that we are excited about the future of our company. The trends in travel that we observed in the latter period of the prior financial year has held true, as travel has returned with a groundswell.

The upsurge or return seems sustained and Jamaica's pax arrival figures continue to outpace trends and keep breaking records. Being considered Jamaica's premier island-wide transport solution, coupled with the aforementioned trend continues to reinforce the extraordinary responsibility, privilege and expectation to improve our customers' lives. In a challenging environment we are dedicated to nurturing this trust through undiminished efforts in maintaining and improving our level of safety, reliability and convenience.

We have in this period, set into motion solutions including the ordering of several premium double decker and full sized coaches equipped with toilets, charging points, and other Knutsford Express conveniences. In an effort to add convenience to the lives of our customers we have begun development of innovations that will truly streamline the process of booking and checking into trips to reduce wait times at our stations. We are aiming for a future where long lines and wait times will be nonexistent. Simultaneously, similar efforts are underway for our courier business unit with an app in advanced stages of development to allow customers to spend minimal time in our offices and minimize the processing and package drop-off time per customer. This innovation, once tested and released should increase customer satisfaction and increase the amount of packages we collect and send off per day.

As we strengthen the core services that we are known for, that is, world class island-wide coach connections and daily point to point courier services, we are also excited by the prospects of property development and new value-added services. The Drax Hall Business Centre was the start, and we envision creating similar initiatives in the future.

We are focused on our core values and our management and staff are motivated in creating new value propositions. We will continue to create value by identifying, mobilizing and nurturing talent that aligns with our core values of safety, reliability, integrity, dedication and putting customers first. We will ensure that our team are aligned to these core values and combined with our ongoing initiatives, we trust will deliver sustained and long lasting growth and success.

We have had a successful year and we thank our customers for their trust and support, our management team and staff for their dedication and steadfastness, our board of directors for their wisdom and direction, and our stakeholders and shareholders for their belief in our vision and actions.

Oliver Townsend

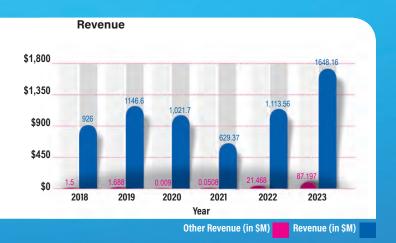
CEO

### **Management Discussion and Analysis 2023**

This financial year ending 2023 reflects a resounding comeback for our business in all areas. The strong return of passenger travel, in particular, has served to push our revenues to new highs marked by record revenues of one billion six hundred forty-eight million dollars (1,648M). This is a 48% increase over last year's revenue of one billion one hundred fourteen million dollars (\$1,114M).

As the global travel industry has recovered and with Jamaica's tourism industry seeing record arrival figures, so too has the demand for our service increased. All of our depots and offices have seen an increase in activity. The demand for our convenient "depot to depot" courier service is undiminished as individuals, entrepreneurs, small and large business continue to build their supply chain and distribution to customers using our network.

Our Drax Hall Business Centre has provided solid support to our Group in a multifaceted way. It has lived up to the promise of adding revenues from diversified avenues including lease and food & beverage income. Also, it serves to bring our customers a more complete travel experience, better serving the needs for world class travel which includes providing of food & beverage facilities. We are pleased to note that other income/ revenue comprised mainly of rental from Drax Hall Business Centre has shot up by 306% to eighty seven million dollars (\$87M) in 2023 from twenty two million dollars (\$22M) in the previous period.





#### **ASSETS & LIABILITIES**

Our asset base is strong and continues to grow. Our CAGR over the last 5 years stands at 13% with our total assets growing by 25% in this financial year to one billion, seven hundred fiftythree dollars (\$1,753M) from one billion, four hundred and five million dollars (\$1,405M) at the end of the previous year.



Our strong growth in assets was supported by a 6.6% increase in total liabilities which moved to six hundred ninety seven million dollars (\$697M) at the end of 2023 from six hundred fifty four million dollars (\$654M) at the end of 2022. We were able to negotiate a better long-term debt profile despite a rising interest rate environment.

#### **DEBT TO EQUITY**

We recorded a reduction in the company's debt to equity ratio for the first time over the last 5 years as our equity base has exceeded the one billion dollar mark and has grown by 40.5% during the year under review to one billion fifty-five million dollars (\$1,055M). Our debt to equity leverage has improved in the 2023 financial year to 0.66 from 0.87 in the previous financial year, leaving us in a stronger position for continued growth.



### **Management Discussion and Analysis**



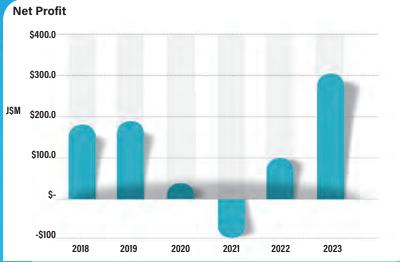
#### **NET PROFIT**

Net profit has increased to a record three hundred and four million dollars (\$304M) from seventy eighty million dollars (\$78M). The operational transport efficiencies gained in the post-covid era continue to serve us well. Our departure frequency and schedule management have generated higher efficiencies in fleet utilization. This has helped us to contain our overall expenses to one billion three hundred twenty eight million dollars (\$1,328M) an increase of three hundred forty nine million dollars (\$349m) or 35.6% over the previous period. These costs were driven mainly by a 59.6% increase in staff costs in response to increase customer demand.

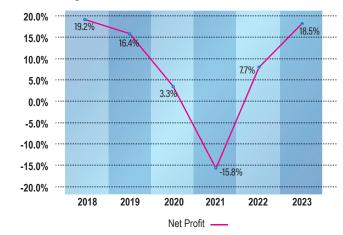
The strong transportation demand also led to increases in other direct transport costs. As expected fuel costs climbed by 44.4% to two hundred seventeen million dollars (\$217M) from one hundred fifty one million dollars (\$151M) over the previous financial year followed by a 36.1% increase in toll fees which totalled forty seven million dollars (\$47M) up from thirty five million dollars a year ago. As fuel prices hover around new historic highs and toll passage fees continue to keep pace, it is precisely these circumstances that continue to affect motorists' pockets that serve to boost our passenger ridership.

Other notable increases are from combined utility costs which rose 29% in this period to sixty six million dollars (\$66M) up from fifty-one million (\$51M) in the financial year 2022. Telephone costs (which include internet costs) have risen significantly and has been driven largely by customers' shift in buying patterns towards online bookings and the more convenient digital solutions. Growing bandwidth has its own attendant costs, but we know that the impact will be diminished over time as increasingly more of our revenue will be derived from the virtual platform. Regular electricity and water utility costs have increased as we strive to satisfy our travelling customers and our team in the comfortable surroundings of all of our locations in the face of increased global temperatures.

#### FUTURE



#### **Net Profit Margin**



## **Management Discussion and Analysis**

As the financial year has ended, we are looking forward to going back to basics and to reset customer delight and satisfaction. We will be accomplishing this in different ways.

In terms of convenience, we will remove friction points to make booking, purchasing, checking-in and boarding easier than ever with increased use of technology in a virtual platform environment. Our experience will still be a very "material" one, where we will be "*Moving What Matters*", - our customers and their precious cargo to/ from enhanced passenger and customer facilities along our network. Over the next year, we will continue the improvement of the facilities of select offices and travel stops, with the view of significant improvement to all our locations within the next 3 years.

We will be able to better facilitate o passengers by the addition of new premium double decker and full-sized coaches which will add to our efficiency and ability to satisfy growing customer demand. This initiative will also add customer delight in our cross-island travel experience. With supply chains now fully restored, we look forward to having an enhanced coach refurbishment program on track to boost fleet redundancy and availability.



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## **Corporate Governance**

The Board of Directors of Knutsford Express Services Limited is responsible for the Company's system of corporate governance and ultimately accountable for the Company's activities, strategy, risk management and financial performance. The Board has the authority, and is accountable to shareholders, for ensuring that the Company is appropriately managed and achieves the strategic objectives it sets.

#### **Board of Directors Composition**

As of May 31, 2023, the Board of Directors is comprised of 2 independent non-executive, 1 non-executive and 2 executive board members, who are qualified, objective, committed, possess diverse skill sets and the background to effectively serve on the various committees of the board. The definitions of these directors are:

- An independent director is a member of the board of directors who does not engage in the day to day
  management but may be involved in policymaking and planning exercises. They are not related nor have
  any pecuniary relationship with the company, senior management or affiliate companies. The independent
  director does not own more than 3% of the voting shares of the company.
- An independent non-executive director is a member of the board of directors who does not engage in the day to day management but may be involved in policymaking and planning exercises.
- An executive director is a member of the board of directors who is heavily involved in the day to day management of the company.

#### The Board and its Committees -

#### **Board of Directors**

Gordon Townsend – Chairman/Non-Executive Director Oliver Townsend – CEO/Executive & Managing Director Anthony Copeland – COO/Executive Director Wayne Wray – Independent Non-Executive Director Peter Pearson – Independent Non-Executive Director

#### Audit Committee

The Audit Committee is an operating committee of the company's board of directors. It maintains direct communication with the company's financial controller. Its role includes the oversight of financial reporting, the monitoring of accounting policies, the oversight of any external auditors, regulatory compliance, and the discussion of risk management policies with management.

#### The Audit Committee consists of 3 directors:

**Peter Pearson** – Chairman/Independent Non-Executive Director **Wayne Wray** – Independent Non-Executive Director **Oliver Townsend** – Executive Director/CEO/Managing Director

#### **Compensation Committee**

The Compensation Committee is a sub-committee of the company's board of directors. It is mainly responsible for setting the compensation level of Executive Directors. It also assist in providing oversight of the company's performance-based compensation structure and will make recommendations as are necessary to ensure that compensation is fair and equitable at all levels of the organization. The Committee shall ensure that compensation levels are competitive within the industry and environment, in order to allow the company to attract and retain qualified, experienced and proficient persons.

#### The Compensation Committee consists of 3 directors

Wayne Wray – Chairman/Independent Non-Executive Director Peter Pearson – Independent Non-Executive Director Anthony Copeland – Executive Director The Members of the Committee and their attendance at the respective meetings for the year ended May 31, 2023 is reflected in the Table below:

	ANNUAL/ EXTRAORDINARY GENERAL MEETING	BOARD OF DIRECTORS' MEETINGS	AUDIT COMMITTEE MEETINGS	COMPENSATION COMMITTEE MEETINGS
Number of meetings for the year	1	4	4	1
Gordon Townsend	1	4	-	-
Oliver Townsend	1	4	4	-
Anthony Copeland	1	4	-	-
Wayne Wray	1	4	4	1
Peter Pearson	1	4	4	1

#### **Annual General, Board and Committee Meeting Fees**

Directors who also serve on committees are paid a flat fee of \$1.3M per annum for meetings held throughout the year. The Chairman is paid a flat fee of \$750,000 per annum for meetings held throughout the year.

#### **Travel Expense Reimbursement**

All directors will be reimbursed for reasonable travel expenses in connect with attendance at meetings of the Company's Board of Directors and its Committees.

#### **Annual General Meetings**

General meetings with shareholders are held annually and the meeting is structured to allow shareholders to give their input and have their queries answered.

#### **Articles of Incorporation**

The Company's Articles of Incorporation was not amended during the period under review.

The Corporate Governance Guidelines which includes the Communication Policy, Dividend Policy, Code of Ethics, Corporate Social Responsibility and Human Resources guidelines are available on the company's website at www.knutsfordexpress.com.



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## **Board of Directors' Profiles**



Gordon Townsend Chairman & Non-Executive Director

Gordon Townsend has spent a lifetime in tourism industry (transportation services); he and his wife Anne formed Caribic Vacations Limited, one of Jamaica's first destination management companies. His professional involvement includes serving as a Director on the board and on various marketing and security committees of the Jamaica Tourist Board (JTB). He also served as a counselor for the Jamaica Hotel and Tourist Association (JHTA) and was co-founder and Chairman of the Montego Bay Metro Bus Company: Western Jamaica local transportation company.

Mr. Townsend expertise assisted with Freezone development in Jamaica having served as Chairman of Client Services in both the Montego Bay and Kingston Freezones. His skills were also shared with the HEART Trust NTA where he served as Chairman of the Management Committee for the Mechanical School in Montego Bay.

A Justice of the Peace, Mr. Townsend is a firm believer in the importance of educating young people hence most of his philanthropic work is in the field of education, and in particular education in rural communities.



Oliver Townsend Chief Executive Officer & Director

Oliver Townsend is the Chief Executive Officer of the company. Mr. Townsend has served in the Tourism and Service Sector for over 26 years in various management capacities including those that involved marketing locally and overseas. His career began in Caribic Vacations, a family-owned destination management company, where he served as Director of Transport and CEO.

He also serves as Director of Caribic Vacations Limited. Mr. Townsend holds a B.Sc. in Electrical Engineering from the New York Institute of Technology, as well as an MBA from the Florida International University.





Anthony Copeland Executive Director

Anthony Copeland is an Executive Director of the Company with special focus on and responsibility for Operations, Maintenance and Standards. Mr. Copeland began his career in the private sector at Manhattan House in the area of marketing before leaving to serve his country which led to 18 years in the Jamaica Defence Force in the Engineering Regiment.

With this expertise gained in Transport and Logistics his career led him in 1996 to become the Technical Advisor in Metropolitan Management Transport Holdings, with responsibility for designing the public transportation system in the KMTR. His success led to his assignment as Managing Director of the newly formed Montego Bay Metro Limited, which he did successfully for 13 years. He is currently serving as President of the Lion's Club of Montego Bay.



Peter Pearson Non-Executive Director and Chairman of Independent The Audit Committee

Peter is a graduate of Cornwall College and a graduate of the University of West Indies from which he holds a BSc. (Management Studies). Peter is a Fellow of the Institute of Chartered Accountants and a Fellow of the Chartered Association of Certified Accountants. He is a former partner of PricewaterhouseCoopers, Jamaica in charge of the firm's Montego Bay office. He has had significant experience in public accounting in tourism and hospitality, banking, government, among other industries. He is a director and audit committee member of a number of companies, some of which are listed on the Jamaica Stock Exchange. He has been a Justice of the Peace since 1988.

## **Board of Directors' Profiles**



Wayne Wray Non-Executive Independent Director & Mentor

Knutsford Express Services' Mentor and Chair of the Compensation Committee, Wayne is a Business and Financial Consultant. His portfolio of experience and expertise spans several industries, including executive leadership and management positions in the fields of Finance and Banking.

Licensed by the Financial Services Commission as an investment advisor, Wayne is the principal director of Wiltshire Consulting & Advisory Limited, a business advisory firm with local and international clientele.

As a Justice of the Peace, he is committed to nation building, and serves as a Mentor and Director on the Boards of several publicly-listed and privatelyheld companies as well as community development organisations.



### KNUTSFORD EXPRESS SERVICES LIMITED List of Top Ten Largest Shareholders

AS AT MAY 31, 2023

SHAREHOLDER	NO. OF STOCK UNITS	% HOLDINGS
1. Oliver Townsend	167,651,720	33.5287
2. Anthony Copeland	119,633,320	23.9267
3. Gordon Townsend	87,232,590	17.4465
4. N.C.B. Capital Markets Ltd. A/C 2231	28,753,276	5.8487
5. SJIML A/C 3119	17,391,304	3.4783
6. SJLIC For Scotiabridge Retirement Scheme	12,986,000	2.5972
<ol> <li>GraceKennedy Pension Fund Custodian Ltd for GraceKennedy Pension Scheme</li> </ol>	7,500,000	1.5000
8. JCSD Trustee Services Ltd. A/C #76579-02	7,128,000	1.4256
9. Sagicor Pooled Equity Fund	6,000,000	1.2075
10. GraceKennedy Pension Fund Custodian Ltd. for GraceKennedy Pension Plan (2009)	5,000,000	1.0000

#### SHAREHOLDINGS OF DIRECTORS AND CONNECTED PARTIES

AS AT MAY 31, 2023

NAME	PERSONAL	CONNECTED PARTY
Oliver Townsend	167,651,720	953,960
Anthony Copeland	119,633,320	NIL
Gordon Townsend	87,232,590	NIL
Wayne Wray	600,000	NIL
Peter Pearson	245,000	NIL





# Auditors' Report & Financial Statements

Year ended May 31, 2023





Leary Mullings FCA, CPA, MBA Senior Partner

Rohan Crichton FCA, CPA MActg Senior Partner

CrichtonMullings & Associates Florida: (954) 862-2250 Atlanta: (770) 320-7786 Jamaica: (876) 946-1274 admin@crichtonmullings.com/ http://crichtonmullings.com/

#### **INDEPENDENT AUDITOR'S REPORT** To the members of KNUTSFORD EXPRESS SERVICES LIMITED

**Report on the Audit of the Consolidated Financial Statements** 

#### Opinion

We have audited the accompanying financial statements of Knutsford Express Services Limited (the "Company"), and the consolidated financial statements of the Company and its subsidiaries (the "Group") set out on pages 21 to 26. These financial statements comprise the Group and the Company statements of financial position as at May 31, 2023, the Group and Company statements of comprehensive income, the Group and Company statements of changes in equity, and the Group and Company statements of cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the financial position of the Group and Company as at May 31, 2023, and of its consolidated and separate financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") and the requirements of the Jamaican Companies Act (the "Act").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.* We are independent of the Company and Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.







#### To the members of

#### KNUTSFORD EXPRESS SERVICES LIMITED

Key Audit matters		How the matter was addressed in our audit
1)	Goodwill Impairment Assessment	
	The Group had goodwill of \$4,500,000 arising from the acquisition of SouthCoast Express Limited by Knutsford Express Services Limited. The annual impairment assessment requires management's judgement in determining estimated future earnings from the coaches, taking into consideration going concern ability, inflation rate, growth rate and other underlying assumptions.	Our audit procedures to address the key audit matter relating to the impairment of goodwill included the following: i) We have reviewed management's assertions, including the identification of the underlying cash generating assets ii) We have assessed and reviewed the Group's performance and the ability of each company within the Group's continue as a going concern. The analysis of the external and internal environments takes into account the current inflationary impact on the general economy. Based on the procedures performed, the Group's goodwit was assessed as being fairly stated and as such m impairment loss was recognised in the profit and loss.
2)	<u>Related Party Balance Impairment Assessment</u>	
	The Company has related party balances due from its three (3) subsidiaries: KE Connect Limited, MVL Greenvale Limited and Knutsford Express Investments Limited	Our audit procedures to address the key audit matter relating to the impairment of related party balance included the following:
	Management is required to use its judgement in assessing the ability of each subsidiary to repay the amounts owing to its parent company.	<ul> <li>i) We reviewed the operating results and projected plans for each subsidiary to assess their ability to generat sustainable cash flows to repay the parent company.</li> <li>ii) We have assessed and reviewed each subsidiary's abilities to continue as a going concern in light of the impact of the inflationary pressure on the general economy.</li> <li>Based on the procedures performed no impairment loss ware recognised by the Company in the profit and loss.</li> </ul>





Certilied Public Accountants | Chartered Accountants | Consultants

#### To the members of KNUTSFORD EXPRESS SERVICES LIMITED

Crichton Mullings

#### Key audit matters (cont'd)

Dur audit procedures to address the key audit
1 5
natter relating to the impairment of motor ehicle included the following:
<ul> <li>We have reviewed management's assessment f each company's ability within the Group to enerate future cash flows from its motor oaches.</li> <li>We have reviewed each company's ability to ontinue to operate as a going concern resulting rom the inflationary impact of on the general conomy.</li> <li>Based on the procedures performed no mpairment loss was recognised by the Group in he profit and loss.</li> </ul>
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#### To the members of KNUTSFORD EXPRESS SERVICES LIMITED

#### **Other information**

Management is responsible for the other information. The other information comprises information included in the annual report but does not include the consolidated financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate to the Board of Directors.

#### Responsibilities of management and those charged with governance for the Consolidated Financial Statements

Management is responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRS and the Act, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group, or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.







Certified Public Accountants | Chartered Accountants | Consultants

#### To the members of KNUTSFORD EXPRESS SERVICES LIMITED

#### Auditor's responsibilities for the audit of the Consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the financial statements is included in Appendix of this auditor's report. This description, which is located at page 6, forms part of our auditor's report.

#### Report on additional matters as required by the Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Act, in the manner required.

The engagement partner resulting in this independent auditor's report is Rohan Crichton.

CrichtonMullings & Associates Chartered Accountants

Kingston, Jamaica July 28, 2023





#### To the members of KNUTSFORD EXPRESS SERVICES LIMITED

#### Appendix to the independent auditor's report

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matters or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



#### Knutsford Express

Services Limited GROUP STATEMENT OF FINANCIAL POSITION AS AT MAY 31, 2023

	Notes	2023 \$	2022 \$
ASSETS		2	*
Non-current Assets			A De la company
Goodwill	5	4,500,000	4,500,00
Property, plant and equipment	6	523,947,233	860,261,70
Right-of-use assets	7	139,973,770	129,442,32
Investment properties	8	499,580,428	161,616,91
Related party - lease deposit	11	3,750,000	3,875,00
Investments	14 (a)	+	19,304,11
		1,171,751,431	1,179,000,05
Current Assets	r		-
Inventories	12	28,943,125	16,554,35
Other assets	13	115,387,035	30,593,180
Investments	14 (b)	349,156,244	73,131,51
Cash and bank balances	15	87,369,805	105,769,62
		580,856,209	226,048,67
Total Assets		1,752,607,640	1,405,048,72
EQUITY & LIABILITIES			
Equity		C	
Share capital	16	51,805,097	51,805,09
Accumulated surplus		1,003,657,542	699,294,664
	1.0	1,055,462,639	751,099,76
Non-current Liabilities		and the second se	And and a second se
Non-current portion of lease liability	7	134,473,752	122,557,03
Notes payable	18	293,448,744	27,593,31
Bonds payable	19	35,000,000	335,000,00
Shareholders' loans	20	452,840	452,84
Deferred tax liability	21	16,631,902	17,062,86
		480,007,238	502,666,05
Current Liabilities			1
Accounts payable and accrued charges	22	148,744,279	111,761,93
Current portion of notes payable	18	18,649,589	18,133,419
Current portion of lease liability	7	8,756,400	8,252,53
Taxation payable	23	40,987,495	13,135,023
		217,137,763	151,282,91
Total Equity and Liabilities		1,752,607,640	1,405,048,72
Approved for issue by the Board of Directors	on July 28, 202.	3 and signed on its	behalf by:
Alun 1		1	

Gordon Townsend Chairman

Oliver Townsend Director

#### Knutsford Express

#### Services Limited GROUP STATEMENT OF COMPREHENSIVE INCOME

YEAR ENDED MAY 31, 2023

	<u>Notes</u>	2023 <u>\$</u>	2022 <u>\$</u>
Continuing operations: Revenues	4	1,648,164,886	1,113,565,335
Less: Administrative and general expenses	24	(1,327,501,004)	(978,890,643)
Other income	25	320,663,882 87,197,437	134,674,692 21,467,970
Operating profit	26	407,861,319	156,142,662
Finance income Finance costs	27 28	8,876,690 (70,226,373)	8,110,614 (36,608,487)
Profit before taxation		346,511,636	127,644,789
Taxation charge Profit from continuing operations	29	42,148,758	<u>16,983,052</u> 110,661,737
Loss from discontinued operation	30		(32,836,487)
Profit for the year Other comprehensive gain:		304,362,878	77,825,250
Items that will never be reclassified to profit or loss	•		
Currency translation gain on discontinued operation			7,486,077
Total comprehensive income for the year		304,362,878	85,311,327
Earnings per share for profit attributable to the shareholders	17	\$0.61	\$0.16
Earnings per share for profit attributable to the shareholders - Continuing operations	17	\$0.61	\$0.22



#### Knutsford Express Services Limited

#### GROUP STATEMENT OF CHANGES IN EQUITY

YEAR ENDED MAY 31, 2023

	Share <u>Capital</u> <u>\$</u>	Accumulated <u>Surplus</u> <u>§</u>	<u>Total</u> <u>§</u>
Balance at May 31, 2021	51,805,097	613,983,337	665,788,434
Net profit for the year	-	77,825,250	77,825,250
Other comprehensive income for the year: Currency translation gain on foreign subsidiary		7,486,077	7,486,077
Total comprehensive income for the year		85,311,327	85,311,327
Balance at May 31, 2022	51,805,097	699,294,664	751,099,761
Net profit for the year		304,362,878	304,362,878
Balance at May 31, 2023	51,805,097	1,003,657,542	1,055,462,639

Notes	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES	<u>\$</u>	<u>\$</u>
Net profit for the year	304,362,878	77,825,250
Adjusted for:	, ,	, ,
Depreciation and amortisation	103,361,755	126,144,263
Depreciation on investment property	8,030,316	-
Depreciation on right-of-use assets	11,610,875	11,126,433
Lease deposit amortisation	125,000	125,000
Interest expense on right-of-use assets	1,285,020	1,598,998
Loss / (gain) on disposal of property, plant and equipment	10,356,729	(902,351)
Loan interest expense	28,712,440	13,860,935
Impairment - property, plant and equipment	-	24,639,996
Translation adjustment on impairment of property, plant and equipment	-	6,404,362
Taxation charge	42,148,758	16,983,052
Other translation adjustment		1,081,715
	509,993,771	278,887,653
(Increase) / decrease in operating assets:		
Other assets	(84,793,855)	(8,452,861)
Inventories	(12,388,768)	65,202
Increase in operating liabilities:	26,000,242	45 (20 744
Accounts payable and accrued charges	36,982,342	45,630,744
Income tax paid	449,793,490 (14,727,246)	316,130,738
Net cash provided by operating activities	435,066,244	316,130,738
	+55,000,244	510,150,750
CASH FLOWS FROM INVESTING ACTIVITIES		
Net acquisition of property, plant and equipment 6	(90,025,102)	(246,598,660)
Improvements to investment properties	(34,172,745)	(51,167,500)
(Placement) / encashment of investment, net	(256,720,618)	9,200,625
Net cash used in investing activities	(380,918,465)	(288,565,535)
CASH FLOWS FROM FINANCING ACTIVITIES		
Term deposit - restricted	-	2,728,148
Lease liability, net	(11,006,752)	(12,652,245)
Proceeds on the sale of motor vehicle	800,000	6,660,000
Bond (repayment) / proceeds	(300,000,000)	35,000,000
Proceeds from notes payable	300,000,000	22,461,386
Repayment of notes payable	(33,628,406)	(21,008,241)
Loan interest expense paid	(28,712,440)	(13,860,935)
Net cash (used in) / provided by financing activities	(72,547,598)	19,328,113
NET (DECREASE) / INCREASE IN CASH AND BANK		
BALANCES	(18,399,819)	46,893,316
<b>OPENING CASH AND BANK BALANCES</b>	105,769,624	58,876,308
CLOSING CASH AND BANK BALANCES	87,369,805	105,769,624



#### Knutsford Express

#### Services Limited COMPANY STATEMENT OF FINANCIAL POSITION AS AT MAY 31, 2023

	Notes	2023	2022
	(Transition of the second seco	5	5
ASSETS			
Non-current Assets		1 500 000	4,500,000
Goodwill Property, plant and equipment	5	4,500,000 487,161,551	813,284,947
Right-of-use asset	7	139,973,770	129,442,327
-	8		127,412,521
Investment properties Due from subsidiaries	8	322,019,786 261,850,187	256.237.020
Investment in subsidiaries	10	17,100	12,000
Related party - lease deposit	10	3,750,000	3,875,000
Investments	14 (a)	5,750,000	19.304,114
		1,219,272,394	1,226,655,408
Current Assets	-		
Inventories	12	28,943,125	16,554,357
Other assets	13	111,422,438	28,563,113
Investments	14 (b)	349,156,244	73,131,512
Cash and bank balances	15	81,133,840	102,325,163
		570,655,647	220,574,145
Total Assets		1,789,928,041	1,447,229,553
EQUITY & LIABILITIES			
Equity			
Share capital	16	51,805,097	51,805,097
Accumulated surplus		1,037,358,948	737,982,986
		1,089,164,045	789,788,083
Non-current Liabilities			
Non-current portion of lease liability	7	134,473,752	122,557,036
Notes payable	18	293,448,744	27,593,319
Bonds payable	19	35,000,000	335,000,000
Shareholders' loans	20	452,840	452,840
Deferred tax liability	21	22,620,040	22,048,715
	- TO	485,995,376	507,651,910
urrent Liabilities			
Accounts payable and accrued charges	22	147,318,838	110,434,23
Current portion of notes payable	18	18,649,589	18,133,41
Current portion of lease liability	7	8,756,400	8,252,53
Taxation payable	23	40,043,793	12,969,37
	-	214,768,620	149,789,56
otal Equity and Liabilities			

Gordon Townsend

Chairman

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Oliver Townsend

Director

### Knutsford Express Services Limited

### COMPANY STATEMENT OF COMPREHENSIVE INCOME

YEAR ENDED MAY 31, 2023

TEAH ENDED MAT 51, 2025			
	Notes	2023	2022
		<u>\$</u>	<u>\$</u>
Revenues	4	1,593,815,026	1,101,991,413
Less:			
Administrative and general expenses	24	(1,284,983,470)	(965,746,473)
		308,831,556	136,244,940
Other income	25	86,979,112	20,034,803
Operating profit	26	395,810,668	156,279,743
Finance income	27	8,876,690	8,110,614
Finance costs	28	(63,005,004)	(28,735,081)
Impairment loss - related party		-	(30,331,891)
Impairment loss - investment in subsidiary			(1,315,100)
Profit before taxation		341,682,354	104,008,285
Taxation charge	29	42,306,392	16,983,052
Net profit, being total comprehensive			
income for the year	_	299,375,962	87,025,233

The accompanying notes form an integral part of the financial statements



### Knutsford Express Services Limited

COMPANY STATEMENT OF CHANGES IN EQUITY

YEAR ENDED MAY 31, 2023

	Share <u>Capital</u> <u>§</u>	Accumulated <u>Surplus</u> <u>\$</u>	<u>Total</u> <u>\$</u>
Balance at May 31, 2021	51,805,097	650,957,753	702,762,850
Net profit, being total comprehensive income for the year		87,025,233	87,025,233
Balance at May 31, 2022	51,805,097	737,982,986	789,788,083
Net profit, being total comprehensive income for the year		299,375,962	299,375,962
Balance at May 31, 2023	51,805,097	1,037,358,948	1,089,164,045

The accompanying notes form an integral part of the financial statements

### Knutsford Express Services Limited

Services Limited COMPANY STATEMENT OF CASH FLOWS YEAR ENDED MAY 31, 2023

	Notes	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		<u>\$</u>	<u>\$</u>
Net profit for the year		299,375,962	87,025,233
Adjusted for:		, ,	, ,
Depreciation and amortisation		93,470,223	118,063,796
Depreciation on investment property		8,030,316	-
Depreciation on right-of-use asset		11,610,875	11,126,433
Lease deposit amortization		125,000	125,000
Interest expense on right-of-use asset		1,285,020	1,598,998
Impairment loss on related party balance		-	31,646,991
Impairment loss on investment in subsidiary		-	1,315,100
Loan interest expense		22,934,794	6,186,810
Taxation charge		42,306,392	16,983,052
Disposal on property, plant and equipment		<u>10,575,054</u> 489,713,636	274,071,413
(Increase) / decrease in operating assets:		407,713,030	274,071,413
Other assets		(82,859,325)	(6,754,419)
Inventories		(12,388,768)	65,202
Due from subsidiaries		(5,613,167)	(68,010,056)
Increase in operating liabilities:			
Accounts payable and accrued charges		36,884,600	48,489,003
		425,736,976	247,861,143
Income tax paid		(14,660,646)	
Net cash provided by operating activities		411,076,330	247,861,143
CASH FLOWS FROM INVESTING ACTIVITIES			
Net acquisition of property, plant and equipment	6	(89,743,125)	(223,198,818)
Investment in subsidiary		(5,100)	-
Improvements to investment properties		(18,228,858)	-
(Placement) / encashment of investment, net		(256,720,618)	9,200,625
Net cash used in investing activities		(364,697,701)	(213,998,193)
CASH FLOWS FROM FINANCING ACTIVITIES			
Term deposit - restricted		-	2,728,148
Lease liability, net		(11,006,752)	(12,652,245)
Bond (repayment) / proceeds		(300,000,000)	35,000,000
Proceeds from notes payable Repayment of notes payable		300,000,000 (33,628,406)	22,461,386 (21,008,241)
Loan interest expense paid		(22,934,794)	(6,186,810)
Net cash (used in) / provided by financing activities		(67,569,952)	20,342,238
	NIZ	(0,00,00)	
NET (DECREASE) / INCREASE IN CASH AND BA BALAN		(21,191,323)	54,205,188
OPENING CASH AND BANK BALANCES	1010	102,325,163	48,119,975
CLOSING CASH AND BANK BALANCES		81,133,840	102,325,163
CLUSHIG CASH AND DAIM DALANCES		01,133,040	102,323,103

The accompanying notes form an integral part of the financial statements



### 1. IDENTIFICATION

Knutsford Express Services Limited (the "Company") is incorporated in Jamaica under the Jamaican Companies Act (the "Act").

The Company is domiciled in Jamaica, with its registered office located at 1222 Providence Drive, Montego Bay, St. James.

On January 14, 2014, the Company became a public listed entity on the Jamaica Stock Exchange Junior Market. Consequently, the Company is entitled to a 100% remission of income taxes for the first five (5) years and 50% remission for the next five (5) years thereafter, providing that the Company complies with the requirements of the Jamaica Stock Exchange Junior Market. The 50% remission, which was withdrawn from the Junior Market by the Ministry of Finance and Planning on 31 December 2013 for subsequent listings, was reinstated in October 2016.

The Company has three wholly owned subsidiaries, KE Connect Limited, Knutsford Express Investments Limited, and MVL Greenvale Limited (the "Subsidiaries").

They are registered and domiciled in Jamaica with their registered offices at 1222 Providence Drive, Montego Bay, St. James, respectively. KE Connect Limited provides convenient connections to the island's international airports, Knutsford Express Investments Limited undertakes property development and other investments initiatives. MVL Greenvale Limited will also be undertaking investment activities.

The Company and the subsidiaries are collectively referred to as the "Group". The principal activities of the Group are the provision of transportation and courier services and rental income from investment properties.

### 2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

### (a) Statement of Compliance

The Group's financial statements have been prepared in accordance with and compliance with International Financial Reporting Standards ("IFRS") and the relevant requirements of the Act.

The financial statements have been prepared under the historical cost basis and are expressed in Jamaican dollars, unless otherwise indicated.

### (b) Consolidation

### (i) Subsidiary

A subsidiary is an entity controlled by the Company. Control exists when the Company has the power, directly and indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of the subsidiary are included in the consolidated financial statements from the date the control commences until the date the control ceases.

### (b) Consolidation (cont'd)

(ii) Transactions eliminated on consolidation

Intra-group balances and any unrealized gains and losses or income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements. Unrealized losses are eliminated in the same way as unrealized gains.

### (c) Changes in accounting standards and interpretations:

Certain new standards and interpretations of and amendments to existing standards became effective during the current financial year. The Group has assessed the relevance of all such new standards, interpretations and amendments and has concluded that the following new standards, interpretations and amendments are relevant to its operations:

- *IAS 16 'Property, Plant and Equipment Proceeds before intended use Amendment' issued May 14, 2020,* Effective for annual periods commencing on or after 1 January 2022. The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management.
- *IAS 37 'Onerous Contracts-Cost of Fulfilling a Contract- Amendment', issued May 2020* Effective for periods commencing on or after 1 January 2022. The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labour, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).
- Annual Improvements to IFRS Standards 2018-2020 (IFRS 1, IFRS 9, IFRS 16)', issued May 2020 Effective for periods commencing on or after 1 January 2022
- *References to Conceptual Framework in IFRS 3 Amendment, issued May 2020* Effective for periods commencing on or after 1 January 2022

The Group has concluded that the adoption of the standards, amendments and interpretations, which are relevant in current periods do not have any material impact on the financial statements.



### (c) Changes in accounting standards and interpretations (cont'd):

The Group has identified the following revised or new International Financial Reporting Standards, Amendments and Interpretations which have been issued but are not yet effective, and which have not been adopted early.

Those which may be relevant to the Group's operations are as follows:

• IAS 1 'Classification of liabilities as current or non-current' - Amendment', issued

*January 23, 2020*, Effective for annual periods commencing on or after 1 January 2023. The amendments to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.

• IAS 1 'Classification of Liabilities as Current or Non-Current - Amendment', issued January 2020

Effective for annual periods commencing on or after 1 January 2024. The amendments affect only the presentation of liabilities in the statement of financial position — not the amount or timing of recognition of any asset, liability income or expenses, or the information that entities disclose about those items.

• IAS 8 'Definition of Accounting Estimates - Amendment', issued February 12, 2021.

Effective for annual periods commencing on or after 1 January 2023. The amendments replace the definition of a change in accounting estimates with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". Entities develop accounting estimates if accounting policies require items in financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not the correction of an error.

• Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)

Effective for annual periods commencing on or after 1 January 2023. The amendments require that an entity discloses its material accounting policies, instead of its significant accounting policies. Further amendments explain how an entity can identify a material accounting policy. Examples of when an accounting policy is likely to be material are added. To support the amendment, the International Accounting Standards Board has also developed guidance and examples to explain and demonstrate the application of the 'four-step materiality process' described in IFRS Practice Statement 2.

- Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12) Issued May 7, 2021. Effective for annual periods commencing on or after 1 January 2023. The amendments clarify that the initial recognition exemption does not apply to transactions in which equal amounts of deductible and taxable temporary differences arise on initial recognition.
- IFRS 16 'Lease Liability in a Sale and Leaseback Amendment', issued September 2022

Effective for periods commencing on or after 1 January 2024. The amendments clarifies how a seller-lessee subsequently measures sale and leaseback transactions that satisfy the requirements in IFRS 15 to be accounted for as a sale.

The Group anticipates that the adoption of the standards, amendments and interpretations, which are relevant in future periods is unlikely to have any material impact on the financial statements.

### (d) Use of estimates and judgements

The preparation of the financial statements requires management to make judgements, as well as estimat on assumptions, that affect the application of accounting policies, and the reported amounts of, and di relating to, assets, liabilities, contingent assets and contingent liabilities at the reporting date and the inc expenses for the year then ended. Actual amounts may differ from these estimates.

The estimates, and the assumptions underlying them, are reviewed on an ongoing basis. Revisions to ac estimates are recognised in the period in which the estimate is revised if the revision affects only that pe the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the statements and estimates with material uncertainty that have a significant effect on amounts in the statements or that have a significant risk of material adjustment in the next financial year are set out below.

(i) Critical accounting judgements in applying the Group's accounting policies

For the purpose of these financial statements, prepared in accordance with IFRS, judgement reference informed identification and analysis of reasonable alternatives, considering all relevant f circumstances, and the well-reasoned, objective and unbiased choice of the alternative that is most c with the principles set out in IFRS.

(a) Classification of financial assets:

The assessment of the business model within which the assets are held and assessment of we contractual terms of the financial asset are solely payments of principal and interest (SPP principal amount outstanding requires management to make certain judgements on its operations.

(b) Impairment of financial assets:

Establishing the criteria for determining whether credit risk on the financial asset has significantly since initial recognition, determining the methodology for incorporating forward information into the measurement of expected credit loss (ECL) and selection and approval cused to measure ECL requires significant judgement.

(c) Depreciable assets

Estimates of the useful life and the residual value of property, plant and equipment are required to apply an adequate rate of transferring the economic benefits embodied in these assets in the periods. The Group applies a variety of methods in an effort to arrive at these estimates frc actual results may vary. Actual variations in estimated useful lives and residual values are re profit or loss through impairment or adjusted depreciation provisions.

(d) Impairment of goodwill

The Group reviews the carrying amounts of goodwill to determine whether there is any indic it has suffered an impairment loss. In making such a determination, the Group estimates the reamount of the goodwill. The recoverable amount is the higher of fair value less costs to sell i in use. The Group assesses value in use by estimating future discounted cash flows using discount rate that reflects current market assessments of the time value of money and the rispecific asset. If the recoverable amount of goodwill is estimated to be less than its carryin then an impairment loss is recognised by the Group.



### (d) Use of estimates and judgements (cont'd)

(ii) Key assumptions and other sources of estimation uncertainty

The following are the key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year.

(a) Allowance for impairment losses on receivables

In determining amounts recorded for impairment losses on receivables in the financial statements, management makes judgements regarding indicators of impairment, that is, whether there are indicators that suggest there may be measurable decrease in estimated future cash flows from loan receivables, for example, through unfavourable economic conditions and default. Management will apply historical loss experience to individually significant receivables with similar characteristics such as credit risk where impairment indicators are not observable in their respect.

The measurement of the expected credit loss allowance for financial assets measured at amortised cost is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses).

In determining amounts recorded for impairment of financial assets in the financial statements, management makes assumptions in determining the inputs to be used in the ECL measurement model, including incorporation of forward-looking information. Management also estimate the likely amount of cash flows recoverable on the financial assets in determining loss given default. The use of assumptions makes uncertainly inherent in such estimates.

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

### (b) Leases - estimating the incremental borrowing rate

If the Group cannot readily determine the interest rate implicit in the lease, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease.

The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as stand-alone credit rating).

### 3. SIGNIFICANT ACCOUNTING POLICIES

### (a) Property, plant and equipment

Property, plant and equipment are recorded at historical cost less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Cost includes expenditure that are directly attributable to the acquisition of the asset. The cost of replacing part of an item is recognized in the carrying amount of the item if it is probable that the future economic benefits associated with the item will flow to the Group and its cost can be measured reliably.

The costs of day-to-day servicing of furniture, fixtures and equipment are recognized in the statement of comprehensive income as incurred.

With the exception of freehold land, depreciation is recognised in the statement of comprehensive income on the straight-line basis, over the estimated useful lives of the assets. The rates of depreciation in use are:

Furniture, fixtures and equipment	10%
Computers	20%
Motor vehicles	12.5%
Leasehold building	2.5%
Leasehold improvement	10%

Property, plant and equipment are periodically reviewed for impairment. When the carrying amount of an asset is greater than its estimated recoverable amount, the carrying amount is written immediately to its recoverable amount.

### (b) Other assets

Accounts and other receivables are stated at amortized cost.

Appropriate allowances for estimated irrecoverable amounts are recognised in the statement of comprehensive income when there is objective evidence that the asset is impaired.

### (c) Accounts payable and accrued charges

Accounts payable and accrued charges are stated at amortized cost.

### (d) Cash and bank balances

Cash comprises cash in hand and cash at bank.

### (e) Inventories

Inventories comprise parts, maintenance items and other accessories which are utilised for the maintenance of the Group's motor vehicles. Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in, first-out (FIFO) method.



### (f) Foreign currencies

The financial statements are presented in the currency of the primary economic environment in which the Group operates (the functional currency).

In preparing the financial statements of the Group, transactions in currencies other than the Group's functional currency, the Jamaican dollar, are recorded at the rates of exchange prevailing on the dates of the transactions. At each statement of financial position date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the statement of financial position date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items and on the retranslation of monetary items, are included in the statement of comprehensive income for the period.

### (g) Revenue recognition

Revenue is measured at the fair value of the consideration received from the provision of transportation, property rental and courier services in the normal course of business, net of discounts, rebates and consumption taxes. Revenue is recognized in the statement of comprehensive income once the transportation, property rental and courier services have been provided to the customer and the receipt of the consideration is probable.

Interest income is recognised on a proportionate basis using the effective interest rate (EIR) method.

### (h) Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Group applies the short-term lease recognition exemption to its short term leases (that is, those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

The Group has elected not to recognise right-of-use assets and lease liabilities for leases that are considered short-term.

### (i) Goodwill

Goodwill which represents contracts rights with vendors and customer listings are deemed to have indefinite life. Goodwill is carried at costs less impairment. The Group assesses goodwill for impairment at least on an annual basis or when events or circumstances indicate that the carrying value may be impaired.

### (j) Investment properties

Investment properties represent land held for development and long-term rental yields and capital gain. Investment property is initially recognised at cost, including transaction costs. The carrying amount excludes the costs of day-to-day servicing of the investment properties.

Investment property buildings are amortised at 2.5% annually.

### (k) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it earns and incurs expenses; whose operation results are regularly reviewed by the Group's Chief Operating Decision Maker ("CODM") who decides about resources to be allocated to the segment and assess its performance; and for which discrete financial information is available.

Based on the information presented to and reviewed by the CODM, the operations of the Group are segmented into significant revenue streams.

### (I) Taxation

Income tax expense represents the sum of tax currently payable and deferred tax.

(i) Current income tax

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the statement of financial position date, and any adjustments to income tax payable in respect of previous years.

(ii) Deferred income tax

Deferred income tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on laws that have been enacted by the statement of financial position date. A deferred tax asset is recognised only to the extent management can demonstrate that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (m) Related party identification

A party is related to the Group if:

- (i) directly or indirectly the party:
  - controls, is controlled by, or is under common control with the Group;
  - has an interest in the Group that gives it significant influence over the Group; or
  - has joint control over the Group.
- (ii) the party is an associate of the Group.
- (iii) the party is a joint venture in which the Group is a venturer;
- (iv) the party is a member of the key management personnel of the Group.
- (v) the party is a close member of the family of an individual referred to in (i) or (iv) above
- (vi) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (iv) or (v) above.
- (vii) the party is a post-employment benefit plan for the benefit of employees of the Group, or of any company that is a related party of the Group.

A related party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.



### (n) Financial instruments

Financial instruments include transactions that give rise to both financial assets and financial liabilities.

Financial assets and liabilities are recognised on the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities (except for financial assets and financial liabilities at fair value through profit or loss where such costs are recognised immediately in profit or loss), as appropriate, on initial recognition.

In these financial statements, financial assets comprise short term investments, cash and bank balances, other receivables, deposits and related party receivables. Financial liabilities comprise accounts payable, bonds and notes payable.

### **Financial assets**

### Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss (FVTPL). The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of other' business model and measured at FVTPL.

### (n) Financial instruments (cont'd)

### Financial assets (cont'd)

Initial recognition and measurement (cont'd)

### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in two categories:

- Amortised cost; or
- Fair value through profit or loss (FVTPL).

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Group's financial assets at amortised cost includes short term investments and other receivables, due from related parties and cash and bank balances. The Group has no financial assets carried at FVTPL.

### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's statement of financial position) when:

- The rights to receive cash flows from the asset have expired or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership.

### Impairment

The Group recognises an allowance for expected credit losses (ECLs) on the financial instruments measured at amortised cost. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12- month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).



### (n) Financial instruments (cont'd)

### Financial assets (cont'd)

### Impairment (cont'd)

For receivables, the ECL is determined by projecting the probability of default (PD), loss given default (LGD) and exposure at default (EAD) for each future month and for each individual exposure. These three components are multiplied together and adjusted for the likelihood of survival (i.e., the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

For other financial assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are 360 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

### **Financial liabilities**

### Initial recognition and measurement

The Group's financial liabilities, comprising loans and accounts payable, are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost using the effective interest rate (EIR) method.

Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

### (o) Dividends

Dividends on ordinary shares are recognised in shareholders' equity in the period in which they are approved by the Group's Board of Directors.

### (p) Comparative information

Where necessary, comparative figures have been reclassified and or restated to conform to changes in the current year.

### 4. **REVENUES**

Revenues represent income earned from the provision of transportation, property rental and courier services excluding discounts, and general consumption tax.

### 5. GOODWILL

	Group and Company	
Cost:	2023	2022
	<u>\$</u>	<u>\$</u>
Balance at the start and end of the year	4,500,000	4,500,000

Goodwill resulted from the acquisiton of SouthCoast Express Limited.

The Group assesses the impairment of goodwill at least on an annual basis or when events or circumstances indicate that the carrying value may be impaired.



# 6. PROPERTY, PLANT AND EQUIPMENT

Group:

Knutsford Express Services Limited NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

# 6. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

Company:

· comband.							
		Furniture					
		Fixtures and	Leasehold	Motor	Leasehold	Work-In	
	Computer	Equipment	<u>Improvement</u>	<b>Vehicles</b>	Building	<b>Progress</b>	Total
	S	S	S	S	S	S	S
At Cost:							
Balance at May 31, 2021	55,309,183	116,913,264	76,323,965	662,249,719	180,853,465	127,870,063	1,219,519,659
Balance at June 1, 2021	55, 309, 183	116,913,264	76,323,965	662,249,719	180,853,465	127,870,063	1,219,519,659
Additions	7,495,780	18,742,945	4,547,468	8,461,444	3,489,809	180,461,372	223,198,818
Transferred from WIP		'	'	'	308,331,435	(308, 331, 435)	•
Balance at May 31, 2022	62,804,963	135,656,209	80,871,433	670,711,163	492,674,709	ı	1,442,718,477
Balance at June 1, 2023	62,804,963	135,656,209	80,871,433	670,711,163	492,674,709	I	1,442,718,477
Additions	9,784,418	14,017,362	30,739,622	33,258,073	1,943,650		89,743,125
Disposal of assets	ı	·		(163, 305, 352)			(163, 305, 352)
Transferred to investment properties	I	ı			(311, 821, 244)		(311, 821, 244)
Balance at May 31, 2023	72,589,381	149,673,571	111,611,055	540,663,884	182,797,115	ı	1,057,335,006
Accumulated Depreciation:							
Balance at May 31, 2021	29,304,960	68,430,124	28,798,650	383,361,923	1,474,080	ı	511,369,737
Balance at June 1, 2021	29,304,960	68,430,124	28,798,650	383,361,923	1,474,080	I	511,369,737
Charge for the year	9,188,003	12,335,155	7,942,535	84,076,764	4,521,336	ı	118,063,793
Balance at May 31, 2022	38,492,963	80,765,279	36,741,185	467,438,687	5,995,416	'	629,433,530
Balance at June 1, 2023	38,492,963	80,765,279	36,741,185	467,438,687	5,995,416	ı	629,433,530
Charge for the year	9,852,038	14,338,117	9,435,359	55,305,920	4,538,789	ı	93,470,223
Disposal of assets	I			(152, 730, 298)			(152, 730, 298)
Balance at May 31, 2023	48,345,001	95,103,396	46,176,544	370,014,309	10,534,205	ı	570,173,455
At May 31, 2021	26,004,223	48,483,140	47,525,315	278,887,796	179,379,385	127,870,063	708,149,922
At May 31, 2022	24,312,000	54,890,930	44, 130, 248	203,272,476	486,679,293	I	813,284,947
At May 31, 2023	24,244,380		65,434,511	170,649,575	172,262,910	1	487,161,551



### Knutsford Express

Services Limited NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

### 7. RIGHT-OF-USE ASSETS

		Group and Company
		<u>_\$</u>
At Valuation:		
Balance at June 1, 2021		158,820,458
Expired right-of-use assets		(17,925,063)
Balance at May 31, 2022		140,895,395
Balance at June 1, 2022		140,895,395
Additions		22,142,318
Expired right-of-use assets		(1,352,857)
Balance at May 31, 2023		161,684,856
Depreciation charge for right-of use asset:		
Balance at June 1, 2021		18,251,698
Charge for the year		11,126,433
Expired right-of-use assets		(17,925,063)
Balance at May 31, 2022		11,453,068
Balance at June 1, 2022		11,453,068
Charge for the year		11,610,875
Expired right-of-use assets		(1,352,857)
Balance at May 31, 2023		21,711,086
Net Book Value:		
Balance at May 31, 2023		139,973,770
Balance at May 31, 2022		129,442,327
Lease Liability:	2023	2022
	<u>\$</u>	<u>\$</u>
Non-current lease liability	134,473,752	122,557,036
Current lease liability	8,756,400	8,252,530

On June 1, 2020, the applicable operating leases were recognised by the Group as right-of-use assets with corresponding lease liability. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's annual incremental borrowing rate of 7.25% per annum.

### Knutsford Express Services Limited NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

### 8. INVESTMENT PROPERTIES

This represents the cost of land and building located at Drax Hall Estate, St. Ann and Mandeville, Manchester for Knutsford Express Investments Limited and MVL Greenvale Limited, respectively.

	Gro	oup	Compan	y
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	\$
Transfer from leasehold building Capitalized subsequent	311,821,244	-	311,821,244	-
expenditures	18,228,858	-	18,228,858	-
Cost of land - Drax Hall Estate	110,449,415	110,449,415	-	-
Cost of land - Mandeville	67,111,227	51,167,500		
Closing cost at 31 May	507,610,744	161,616,915	330,050,102	
Accumulated Depreciation:				
Charge for the year	8,030,316		8,030,316	-
Balance at 31 May	8,030,316		8,030,316	-
Closing balance at 31 May	499,580,428	161,616,915	322,019,786	_

### 9. DUE FROM SUBSIDIARIES

	Company	
	2023	2022
	<u>\$</u>	<u>\$</u>
KE Connect Limited	78,119,625	91,384,530
Knutsford Express Investments Limited (i)	116,624,435	164,852,490
MVL Greenvale Limited (ii)	67,106,127	
	261,850,187	256,237,020

These represent advances to the subsidiaries by the Company. The loans are interest free, unsecured and have no fixed date of repayment.

(i) This relates to advances to the subsidiary for the purchase of land for Drax Hall Business Centre as well as for working capital purposes.

(ii) This relates to advances to the subsidiary for the purchase of land in Mandeville.



### **10. INVESTMENT IN SUBSIDIARIES**

	Company	
	2023	2022
	<u>\$</u>	<u>\$</u>
KE Connect Limited	6,000	6,000
Knutsford Express Investments Limited	6,000	6,000
MVL Greenvale Limited	5,100	-
	17,100	12,000

These are wholly owned subsidiaries of the Company.

### 11. RELATED PARTY - LEASE DEPOSIT

	Group and C	Company
	2023	2022
	<u>\$</u>	<u>\$</u>
Balance at the start of the year	3,875,000	4,000,000
Current amount amortised during the year	(125,000)	(125,000)
Balance at the end of the year	3,750,000	3,875,000

Lease deposit represents amounts advanced to a related company, Storage Solutions Limited, for the usage of leased property over forty (40) years. The amount is amortised over the life of the lease.

### **12. INVENTORIES**

Group and	Group and Company	
2023	2022	
<u>\$</u>	<u>\$</u>	
28,943,125	16,554,357	

Inventories represent unused parts and accessories as at the year end which are used for the maintenance of the Group's motor vehicles.

### Knutsford Express

Services Limited NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

### 13. OTHER ASSETS

	Grou	ıp	Company	7
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Accounts receivable	15,594,514	9,674,051	11,629,917	7,643,984
Deposit on motor vehicles	88,715,887	13,499,974	88,715,887	13,499,974
Deposit on assets	2,140,328	2,140,328	2,140,328	2,140,328
Prepayments	5,520,000	2,760,000	5,520,000	2,760,000
Other receivables	3,416,306	2,518,827	3,416,306	2,518,827
	115,387,035	30,593,180	111,422,438	28,563,113

### 14. INVESTMENTS

	Group and Company		
	2023	2022	
(a) Long term investment:	<u>\$</u>	<u>\$</u>	
Proven Wealth (i)		19,304,114	
(b) Short term investments:			
Proven Wealth (i)	19,304,114	-	
FGB fixed deposits (ii)	178,395,267	-	
JMMB Investment (iii)	76,456,863	73,131,512	
Sagicor investment (iv)	75,000,000		
	349,156,244	73,131,512	

- (i) This represents indexed linked notes totaling US\$125,463 (2022: US\$125,463) which will mature on March 23, 2024. The notes earn interest at 4.71% (2022: 4.71%) per annum.
- (ii) These represent JMD term deposits which earns interest rates of 8% (\$52mil), 8.3% (\$76mil) and 7.2% (\$50mil) respectively and matures within the next 6 months.
- (iii) This represents US\$333,524 (2022: US\$320,972) and US\$157,514 (2022:US\$150,000) reverse repurchase agreements which earns interest at 1.75% (2022: 3.50%) and 4.85% (2022:4%) per annum and matures on July 3, 2023 and November 29, 2023, respectively.
- (iv) This represents US\$500,000 (2022: US\$Nil) GOJ Bonds which earns interest at 4.25% (2022: Nil) per annum and matures on August 8, 2023.



### 15. CASH AND BANK BALANCES

	Gro	Group		pany
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Current accounts	46,783,640	69,094,284	42,790,597	67,861,503
Foreign currency accounts	26,223,443	20,971,683	23,993,521	18,773,003
Cash balances	14,362,722	15,703,657	14,349,722	15,690,657
	87,369,805	105,769,624	81,133,840	102,325,163

The weighted average effective interest rate for cash and bank balances is 0.10% (2022: 0.15%). The cash and bank balances are unrestricted.

### 16. SHARE CAPITAL

	Group and Company		
	<b>2023</b> 202		
	<u>\$</u>	<u>\$</u>	
Authorized share capital:			
500,025,000 Ordinary shares at no par value			
Issued and fully paid:			
500,000,015 Ordinary shares at no par value	51,805,097	51,805,097	

### **17. EARNINGS PER SHARE**

The calculation of earnings per share is based on the profit after taxation and the weighted average number of shares in issue during the year.

	2	<u>023</u>	<u>2</u>	022
Net profit attributable to shareholders	303,9	987,878	77,8	325,250
Weighted average number of shares in issue	500,0	000,015	500,0	000,015
Earnings per share for profit attributable to shareholders	\$	0.61	\$	0.16
Profit attributable to shareholders - Continuing operations	303,9	987,878	110,6	561,737
Earnings per share for profit attributable to shareholders - Continuing operations	\$	0.61	\$	0.22

### **18. NOTES PAYABLE**

	Group and Company		
	2023		
	<u>\$</u>	<u>\$</u>	
Balance at the beginning of the year	45,726,738	44,273,593	
Principal repayments during the year	(33,628,406)	(21,008,241)	
Addition during the year	300,000,000	22,461,386	
Balance at the end of the year	312,098,333	45,726,738	
Current portion of notes payable	(18,649,589)	(18,133,419)	
Non-current portion of notes payable	293,448,744	27,593,319	

The loans from the National Commercial Bank Jamaica Limited had interest rates of 8.75% per annum. The loans were secured by liens over four (4) of the Group's Kinglong Coach buses and guarantees from the Group's original shareholders and a related company.

Included above, are two (2) loans totaling \$24.5 million from the National Export-Import Bank of Jamaica at an interest rate of 4.5% and 5% (2022: 4.5% and 5%) per annum, during the year an additional loan of \$300 million at an interest rate of 7.5% per annum payable over eighty-four (84) months commencing March 31, 2023. The existing loans are secured by liens over three (3) of the Group's Kinglong Coach buses and matures on January 31, 2024 and April 30, 2029. The additional loan is secured by pledge on behalf of the Group by a director. Additional securities include a director's resolution, a corporate guarantee, insurance confirmation and an instrument of guarantor's mortgage executed for and on behalf of the Group by Knutsford Express Investments Limited as a guarantor.



### **19. BONDS PAYABLE**

	Group and	Group and Company		
	2023	2022		
	<u>\$</u>	<u>\$</u>		
JN Fund Managers (i)	35,000,000	185,000,000		
Proven Wealth (ii)		150,000,000		
	35,000,000	335,000,000		

- (i) This was a senior unsecured bond for \$50,000,000 which was obtained December 11, 2019 and had additional drawdowns totaling \$100,000,000 on September 30, 2020 and March 05, 2021 which attracted a fixed interest rate at 6.90% (2022: 6.90%) per annum for a four year period payable quarterly. The bond was to mature in November 2023 but was refinanced and repaid in February 2023. The additional drawdown of \$35,000,000 was done on July 28, 2021 which attracts an interest rate of 7.15% per annum and is paid quarterly until maturity in November 2023. This drawn down was subsequently paid in July 2023.
- (ii) This was a senior unsecured fixed to floating bond for \$150,000,000 which was obtained December 5, 2018 and attracted a fixed interest rate at 7.25% per annum for the first five year period payable quarterly. Thereafter, interest for the remaining term was charged at the Government of Jamaica 3-month weighted average treasury bill yield immediately prior to the commencement of the respective quarterly interest period, plus 2.50% per annum until the maturity date on December 8, 2025. The bond was refinanced and repaid within the period in February 2023.

### 20. SHAREHOLDERS' LOANS

Group and Company		
2023	2022	
<u>\$</u>	<u>\$</u>	
452,840	452,840	

This represents advances to the Group by the original shareholders. The loan is interest free, unsecured and has no fixed date of repayment.

### 21. DEFERRED TAX LIABILTIES

Certain deferred tax assets and liabilities have been offset in accordance with the Group's accounting policy. The analysis of the deferred tax balances (after offset) for reporting purposes:

	Gre	Group		any
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Deferred tax liabilities	16,631,902	17,062,863	22,620,040	22,048,715
	16,631,902	17,062,863	22,620,040	22,048,715

Deferred tax liabilities are attributable to the following:

	Group		Comp	any	
	2023	<b>2023</b> 2022	2022 <b>2023</b>	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	
Property, plant and equipment	25,337,849	26,831,776	23,114,053	23,122,717	
Unrealized exchange gain	(494,013)	(1,093,266)	(494,013)	(1,074,002)	
Tax loss	(8,211,934)	(8,675,647)			
	16,631,902	17,062,863	22,620,040	22,048,715	

The movement during the year in the Group's deferred tax position was as follows:

	Group		Comp	any	
	<b>2023</b> 2022		2023	2022	
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	
Balance at the beginning of the period	17,062,863	13,265,278	18,251,130	25,042,734	
Movement during the year	(430,961)	3,797,585	4,368,910	(6,791,604)	
Balance at the end of the period	16,631,902	17,062,863	22,620,040	18,251,130	



### 22. ACCOUNTS PAYABLE AND ACCRUED CHARGES

	Gro	Group		any
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Accounts payable	67,760,045	72,274,155	67,760,045	72,274,155
Statutory liabilities	5,568,031	5,708,282	5,568,031	5,708,282
Other accruals	75,416,203	33,779,502	73,990,762	32,451,802
	148,744,279	111,761,939	147,318,838	110,434,239

### 23. TAXATION PAYABLE

Taxation payable is based on profits for the year, adjusted for taxation purposes, subject to the agreement of the Tax Administration Jamaica, and is calculated at 25%.

	Group		Com	oany
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
<u>Current year:</u>				
Net tax payable at the beginning of the year	13,135,022	(57,045)	12,969,372	(216,095)
Tax liability for the current year	42,579,719	13,185,467	41,735,067	13,185,467
Less:	55,714,741	13,128,422	54,704,439	12,969,372
Withholding tax utilised during the year	(1,475,386)	-	(1,475,386)	-
Payment of prior year taxation	(13,251,860)	6,600	(13,185,260)	
Net payable for current year	40,987,495	13,135,022	40,043,793	12,969,372

### Knutsford Express Services Limited NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

### 24. EXPENSES BY NATURE

Administration and General Expenses:

Administration and General Expenses:	Gro	up	Compa	ny
	2023	2022	2023	2022
	\$	<u>\$</u>	<u>\$</u>	<u>\$</u>
Salaries, wages and related expenses	488,110,554	305,791,405	474,785,755	305,791,405
General expenses	5,675,473	2,848,042	5,675,473	2,848,042
Contract labour	-	280,000	-	280,000
Staff uniform	5,599,667	5,113,672	5,599,667	5,113,672
Café expenses	10,349,597	-	10,349,597	-
Staff training and welfare	5,644,941	3,169,863	5,644,941	3,169,863
Electricity	22,663,215	16,619,897	22,663,215	16,619,897
Telephone	33,480,511	27,478,875	33,480,511	27,478,875
Water	10,193,843	7,306,805	10,193,843	7,306,805
Office supplies	13,463,917	6,899,502	12,524,760	6,899,502
Motor vehicle rental	11,558,540	1,892,932	10,715,153	6,010,532
Repairs and maintenance	12,704,021	13,593,797	12,679,021	13,588,797
Equipment rental	81,650	-	81,650	-
Rent	43,897,451	34,136,907	43,101,458	33,472,562
Registration fees	1,680,565	1,135,766	-	-
Travelling	6,251,196	8,649,452	6,251,196	8,649,452
Licence and permits	6,426,792	5,962,333	5,633,417	5,458,513
Advertising and promotion	15,889,538	13,693,002	15,481,433	13,693,002
Fuel	217,641,286	150,720,115	214,257,614	149,749,794
Passenger supplies	12,670,857	11,612,648	12,670,857	11,612,648
Parts and supplies	51,602,279	58,847,625	51,602,279	58,830,656
Motor vehicle repairs and maintenance	10,658,737	5,305,906	10,658,737	5,305,906
Loss on disposal of property, plant and equipment	10,575,054	530,816	10,575,054	-
Fees and charges	5,275,962	4,290,793	5,275,962	4,290,793
Insurance	43,829,688	36,933,122	35,881,238	33,705,606
Toll fees	47,260,710	34,716,754	47,260,710	34,716,754
Accommodation	804,794	449,954	804,794	449,954
Professional fees	11,990,249	9,513,626	11,167,349	8,511,476
Donation and scholarships	2,289,630	490,000	2,289,630	490,000
Directors' fees	2,460,000	2,460,000	2,460,000	2,460,000
Dues and subscriptions	24,854,154	3,487,525	24,854,154	3,487,525
Communication equipment	733,293	1,138,444	733,293	1,138,444
Cleaning and sanitation	13,831,609	12,855,279	13,831,609	12,855,279
Commission	875,897	3,024,270	875,897	3,024,270
Postage and delivery	1,434,724	1,026,327	1,434,724	1,026,327
Printing and stationery	6,334,430	6,186,671	6,334,430	6,186,671
Depreciation and amortisation	103,361,755	126,144,263	93,470,223	118,063,796
Depreciation on investment properties	8,030,316	-	8,030,316	-
Depreciation on right-of-use assets	11,610,875	11,126,433	11,610,875	11,126,433
Lease deposit amortisation	125,000	125,000	125,000	125,000
Audit fees	3,116,000	2,750,000	2,000,000	1,850,000
Accounting fees	1,865,000	1,260,000	1,545,000	1,260,000
Property tax	224,600	224,600	-	-
IT services	7,250,899	13,498,944	7,250,899	13,498,944
Security	33,121,735	25,599,277	33,121,735	25,599,277
-		<u> </u>		
	1,327,501,004	978,890,643	1,284,983,470	965,746,473



### NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

### **25. OTHER INCOME**

	Group		Com	oany
	2023	2022	2023	2022
	<u>\$</u>	\$	<u>\$</u>	<u>\$</u>
Overseas courier	5,792,425	1,809,453	5,792,425	1,809,453
Rental income - investment properties	56,794,658	18,225,350	56,794,658	18,225,350
Maintenance charges - Cafe	720,477	-	720,477	-
Gain on asset from discontinued operation Gain on disposal of property, plant and	5,400,000	-	5,400,000	-
equipment	218,325	1,433,167	-	-
Cafe sales	18,271,552		18,271,552	
	87,197,437	21,467,970	86,979,112	20,034,803

### 26. OPERATING PROFIT

OPERATING PROFIT				
	Group		Comj	oany
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	407,861,319	156,142,662	395,810,668	156,279,743
Stated after charging the following:	Gro	up	Comj	oany
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Auditor's remuneration	3,116,000	2,750,000	2,000,000	1,850,000

### **27. FINANCE INCOME**

	Group and	Group and Company	
	2023	2022	
	<u>\$</u>		
Interest income	10,393,875	3,169,302	
Unrealised exchange (loss) / gain	(1,517,185)	4,941,312	
	8,876,690	8,110,614	

### 28. FINANCE COSTS

	Grou	Group		any
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Loan interest expense	28,712,440	13,860,935	22,934,794	6,186,810
Other interest and penalties expense	553,770	-	553,770	-
Interest expense on right-of-use asset	1,285,020	1,598,998	1,285,020	1,598,998
Bank charges and commissions	39,675,143	21,148,554	38,231,420	20,949,273
	70,226,373	36,608,487	63,005,004	28,735,081

### 29. TAXATION CHARGE

(a) Taxation is computed at 25% (2022: 25%) of the profit for the year as adjusted for taxation purposes. The taxation charge is made up as follows:

	Group		Company	
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Current:				
Current Taxation	41,577,433	13,185,467	41,735,067	13,185,467
	41,577,433	13,185,467	41,735,067	13,185,467
Deferred:				
Origination and reversal of temporary differences	571,325	3,797,585	571,325	3,797,585
	42,148,758	16,983,052	42,306,392	16,983,052



### 29. TAXATION CHARGE (CONT'D)

		G	roup	
(b) Reconciliation of effective tax rate and charge:	2023		2022	
	<u>\$</u>	%	<u>\$</u>	%
Profit before taxation for the year	346,511,636		127,644,789	
Computed tax charge	86,627,909	25%	31,911,197	25%
Corporate tax credit	(375,000)	0%	-	0%
Taxation differences between profit for				
financial statements and tax reporting purposes on:				
Depreciation and capital allowances	(3,852,934)	-1%	1,259,696	1%
Unrealized exchange gains	1,393,588	0%	413,722	0%
Remission of income taxes	(41,735,067)	-12%	(13,185,467)	-10%
Tax losses	(1,725,692)	0%	(11,958,877)	-9%
Other adjustments	1,815,954	1%	8,542,781	7%
Actual charge	42,148,758	13%	16,983,052	14%
		Co	mpany	
	2023		2022	
	<u>\$</u>	%	<u>\$</u>	%
Profit before taxation for the year	341,682,354		104,008,285	
Computed tax charge	85,420,589	25%	26,002,071	25%
Taxation differences between profit for				
financial statements and tax reporting purposes on:				
Depreciation and capital allowances - normal rate	(4,642,680)	-1%	1,742,926	2%
Unrealized exchange gains	1,568,015	0%	456,976	0%
Remission of income taxes	(41,735,067)	-12%	(13,185,467)	-13%
Other adjustments	1,695,535	0%	16,367,119	16%
Tax losses		0%	(14,400,573)	-14%
Actual charge	42,306,392	12%	16,983,052	16%

### **Remission of income tax:**

On January 14, 2014, the Company became a public listed entity on the Jamaica Stock Exchange Junior Market. Consequently, the Company was entitled to a 100% remission of income taxes for the first five (5) years and 50% remission for the next five (5) years thereafter, providing that the Company complied with the requirements of the Jamaica Stock Exchange Junior Market. The 50% remission, which was withdrawn from the Junior Market by the Ministry of Finance and Planning on December 31, 2013 for subsequent listings, was reinstated in October 2016. As of January 15, 2019, the 50% remission for the remaining five years, has been in effect.

The financial statements have been prepared on the basis that the Company will have the full benefit of the tax remissions. Subject to agreement with the Ministry of Finance and Planning, remission will be sought for periods up to 2023 totaling \$87,005,820 (2022: \$45,270,753).

### **30. DISCONTINUED OPERATION**

(a) The Board of Directors of Knutsford Express Services Limited discontinued the operation of its subsidiary KE Connect US LLC as at May 31, 2022 due to the continued impact of COVID-19 which prevented the subsidiary from operating from March 2020. The loss for the prior year from discontinued operation was \$32,836,487.

Financial performance and cash flow information for discontinued operation in the prior year:

		Group	
		2023	2022
		<u>\$</u>	<u>\$</u>
	Revenue	-	-
	Less: Administrative and general expenses	-	(3,358,563)
	<b>Operating loss</b> Impairment loss - property, plant and equipment	-	(3,358,563) (31,044,680)
	Finance costs		(109,250)
	Loss from discontinued operation	-	(34,512,493)
	Gain on discontinued subsidiary		1,676,006
	Loss from discontinued operation		(32,836,487)
	Exchange differences on translation of discontinued operations		4,419,686
	Other comprehensive income from discontinued operation		4,419,686
	Net cash outflow from operating activities	-	(21,406)
	Net cash inflow from financing activities		12,450
	Net decrease in cash generated by the subsidiary		(8,956)
(b)	Details of the discontinued subsidiary:		
		2023	2022
		<u>\$</u>	<u>\$</u>
	Carrying amount of net liabilities	-	(2,743,680)
	Reclassification of foreign currency translation reserve		4,419,686
	Gain on discontinued subsidiary		1,676,006
(c)	Details of the discontinued subsidiary:		
		2023	2022
		<u>\$</u>	<u>\$</u>
	Cash and bank balances		291,416
	Total assets		291,416
	Accounts payable and accrued charges	-	3,035,096
	Total liabilities		3,035,096
	Net liabilities		(2,743,680)



### **31. RELATED PARTIES**

The following related party balances are shown separately in the Group's and Company's statement of financial position:

	Group		Comp	any
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Lease deposit to related company	3,750,000	3,875,000	3,750,000	3,875,000
Due from subsidiaries			261,850,187	256,237,020
Amounts due to key management				
personnel	(452,840)	(452,840)	(452,840)	(452,840)

The Group's statement of comprehensive income includes the following transactions, undertaken with related parties in the ordinary course of business:

	Group and	Company
	2023	2022
	<u>\$</u>	<u>\$</u>
Transactions with key management personnel:		
- Directors' fees	2,460,000	2,460,000
- Management remuneration	21,484,000	18,744,000

### **32. STAFF COSTS**

The number of employees at the end of the year was as follows:

	Group		Company	
	2023	2022	2023	2022
Permanent	260	178	257	221

The aggregate payroll costs for these persons were as follows:

	Gro	Group		pany
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Salaries and profit related pay	499,355,162	314,074,940	486,030,363	314,074,940

### **33. DIVIDENDS**

No dividends were declared during the financial year.

### 34. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

### (a) Fair value

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. A market price, where an active market (such as a recognized stock exchange) exists, is the best evidence of the fair value of a financial instrument. Market prices are not available for some of the financial assets and liabilities of the Group. Fair values in the financial statements have therefore been presented using various estimation techniques based on market conditions existing at the statement of financial position date.

Generally, considerable judgement is necessarily required in interpreting market data to develop estimates of fair value. Accordingly, the estimates presented in these financial statements are not necessarily indicative of the amounts that the Group would realise in a current market exchange.

The following methods and assumptions have been used.

The amounts included in the financial statements for cash and cash equivalents, short term deposits, receivables and payables reflect the approximate fair values because of short-term maturity of these instruments.

The carrying amount of the Group's notes payable approximates fair value as the interest rates on these loans are similar to current market rates. The fair value of the shareholders' loans and amounts due from related parties cannot be reasonably estimated as they were granted under special terms. The related party lease prepayment is reflected at amortized cost.



### (b) Financial risk management

The Group has exposure to the following risks from its use of financial instruments:

- (i) Credit risk
- (ii) Liquidity risk
- (iii) Market risk
- (iv) Cash flow risk

The Board of Directors, together with senior management has overall responsibility for the establishment and oversight of the Group's risk management framework.

The Group's risk management policies are established to identify and analyse the risks faced by the Group in order to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

### (i) Credit risk

Credit risk is the risk of a financial loss arising from a counter-party to a financial contract failing to discharge its obligations. The Group manages this risk by establishing policies for granting credit and entering into financial contracts. The Group's credit risk is concentrated, primarily, in cash and cash equivalents, short-term deposits, receivables and due from related company.

Exposure to credit risk:

	Group		Comp	any
	2023	2022	2023	2022
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Other assets	115,387,035	30,593,180	111,422,438	28,563,113
Investments	349,156,244	92,435,626	349,156,244	92,435,626
Cash and bank balances	87,369,805	105,769,624	81,133,840	102,325,163
	551,913,084	228,798,430	541,712,522	223,323,902

The maximum credit exposure, the total amount of loss the Group would suffer if every counter-party to the Group's financial assets were to default at once, is represented by the carrying amount of financial assets shown on the statement of financial position.

There was no change in the Group's approach to its credit risk management during the current or prior period.

### (b) Financial risk management (cont'd):

### (ii) Liquidity risk

Liquidity risk is the risk that the Group will not meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liability when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group. Management aims at maintaining sufficient cash and the availability of funding through an amount of committed facilities. The management maintains an adequate amount of its financial assets in liquid form to meet contractual obligations and other recurring payments.

0	01 5			
		Gro	up	
	Carrying	Contractual	Less than	
	amount	cash flow	1 year	<u>1 - 3 years</u>
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
May 31, 2023:				
Notes payable	312,098,333	50,907,437	20,794,969	30,112,468
Accounts payable and				
accrued charges	148,744,279	148,744,279	148,744,279	
	460,842,612	199,651,716	169,539,248	30,112,468
May 31, 2022:				
Notes payable	45,726,738	50,907,437	20,278,799	30,628,638
Accounts payable and				
accrued charges	111,761,939	111,761,939	111,761,939	
	157,488,677	162,669,376	132,040,738	30,628,638
		Comp	any	
	Carrying	Contractual	Less than	
	amount	cash flow	1 year	<u>1 - 3 years</u>
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
May 31, 2023:				
Notes payable Accounts payable and	312,098,333	50,907,437	20,794,969	30,112,468
accrued charges	147,318,838	147,318,838	147,318,838	
	459,417,171	198,226,275	168,113,807	30,112,468
May 31, 2022:				
Notes payable	45,726,738	50,907,437	20,278,799	30,628,638
Accounts payable and				
accrued charges	110,434,239	110,434,239	110,434,239	
	156,160,977	161,341,676	130,713,038	30,628,638



### (b) Financial risk management (cont'd):

### (iii) Market risk

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual security or its issuer or factors affecting all securities traded in the market.

Such risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices, such as foreign exchange and interest rates. The elements of market risk that affect the Group are as follows:

### (i) Foreign currency risk

Foreign currency risk is the risk that the market value of, or the cash flows from, financial instruments will vary because of exchange rate fluctuations. The Group is exposed to foreign currency risk on transactions that it undertakes in foreign currencies. The main foreign currencies giving rise to this risk is the United States dollar.

The exposure to foreign currency risk at the statement of financial position date was as follows:

Group					Con	ipany		
	<u>2023</u>	<u>2023</u>	2022	2022	<u>2023</u>	<u>2023</u>	<u>2022</u>	2022
	<u>US\$</u>	<b>GBP£</b>	US\$	<u>GBP£</u>	<u>US\$</u>	GBP£	<u>US\$</u>	GBP£
Foreign currency as	sets:							
Cash and bank								
balances	162,280	3,993	129,178	3,407	149,451	3,993	115,037	3,407
Investments	1,118,200	-	600,767	-	1,118,200	-	600,767	_
	1,280,480	3,993	729,945	3,407	1,267,651	3,993	715,804	3,407
balances	1,118,200	-	600,767	-	1,118,200	-	600,767	,

Sensitivity analysis:

A strengthening of 100 (2022: 200) basis points of the Jamaica dollar against the currencies indicated above at May 31 would have decreased the Group and Company's profit or loss by \$1,987,155 (2022: \$2,259,302) and \$1,967,322 (2022: \$2,215,787), respectively. A weakening of 400 (2022: 800) basis points of the Jamaica dollar against the currencies indicated above at May 31 would have increased the Group and Company's profit or loss by \$7,948,619 (2022: \$8,724,104) and \$7,869,286 (2022: \$8,556,108), respectively.

### (ii) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The Group manages this risk by monitoring interest rates daily. Even though there are no formally predetermined gap limits, to the extent judged appropriate, the maturity profile of the financial assets is matched with that of the financial liabilities. Where gaps occur, management expects that its monitoring will, on a timely basis, identify the need to take quick action to close a gap, if it becomes necessary. As at the year end, the Group was not subject to significant interest rate risk.

### Sensitivity to interest rate movements:

The Group does not have variable rate instruments nor fixed rate financial assets and liabilities at fair value through the statement of comprehensive income, and is therefore not subject to interest rate sensitivity.

### (b) Financial risk management (cont'd):

### (iv) Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate because of changes in market interest rates. The Group manages this risk through budgetary measures, ensuring, as far as possible, that fluctuations in cash flows relating to monetary financial assets and liabilities are matched, to mitigate any significant adverse cash flows.

### (c) Capital Management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide benefits for its stakeholders and to maintain an optional capital structure to reduce the cost of capital. The Group met the capital requirements of at least \$50,000,000 for listing on the Junior Market of the Jamaica Stock Exchange. There was no other externally imposed capital requirement.

There were no changes to the Group's approach to capital management during the year, and this is monitored by the Board of Directors.

### **35. SEGMENT REPORTING**

Segment financial information is presented in respect of operating segments. Assets, liabilities and operating results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Inter-segment transactions are charged at arm's length prices.

	2023					
	Transportation & Courier	Investment Properties	Eliminated on Consolidation	Group Total		
<b>Statement of Financial Position:</b>						
Assets	1,512,844,937	499,580,428	(259,817,725)	1,752,607,640		
Shareholders' equity	1,013,062,864	42,416,875	(17,100)	1,055,462,639		
Liabilities	499,782,073	457,163,553	(259,800,625)	697,145,001		
TOTAL	1,512,844,937	499,580,428	(259,817,725)	1,752,607,640		
Statement of Comprehensive Incom	e:					
Revenues	1,656,114,723	-	(7,949,837)	1,648,164,886		
Other income	30,402,779	60,994,658	(4,200,000)	87,197,437		
Finance income	8,876,690	-	-	8,876,690		
Administrative and general expenses	(1,327,353,316)	(12,297,525)	12,149,837	(1,327,501,004)		
Finance costs	(62,339,322)	(7,887,051)	-	(70,226,373)		
Profit before taxation	305,701,554	40,810,082		346,511,636		
Taxation charge				42,148,758		
Profit for the year				304,362,878		



NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MAY 31, 2023

### **35. SEGMENT REPORTING (CONT'D)**

	2022 *				
Statement of Financial Position:	Transportation & Courier	Investment Properties	Eliminated on Consolidation	Group Total	
Assets	1,499,680,834	161,616,915	(256,249,020)	1,405,048,729	
Assets	1,499,000,034	101,010,913	(230,249,020)	1,403,040,729	
Shareholders' equity	749,510,068	1,601,693	(12,000)	751,099,761	
Liabilities	750,170,766	160,015,222	(256,237,020)	653,948,968	
TOTAL	1,499,680,834	161,616,915	(256,249,020)	1,405,048,729	
Statement of Comprehensive Income:					
Revenues	1,117,682,935	-	(4,117,600)	1,113,565,335	
Other income	3,242,620	18,225,350	-	21,467,970	
Finance income	8,110,614	-	-	8,110,614	
Administrative and general expenses	(977,453,936)	(5,554,307)	4,117,600	(978,890,643)	
Impairment loss - related party	(30,513,067)	-	30,513,067	-	
Finance costs	(28,934,362)	(7,674,125)	-	(36,608,487)	
Profit before taxation	92,134,804	4,996,918	30,513,067	127,644,789	
Taxation charge			-	16,983,052	
Profit from continued operations				110,661,737	
Loss from discontinued operation				32,836,487	
Profit for the year				77,825,250	

\*-Restated to conform with current year presentation

Ten Largest Shareholders	No. of Stock Units	% Holding
1. Oliver Townsend	167,664,620	33.53
2. Anthony Copeland	119,633,320	23.93
3. Gordon Townsend	87,232,590	17.45
4. N.C.B. Capital Markets Ltd. A/C 2231	27,233,718	5.45
5. SJIML A/C 3119	17,391,304	3.48
6. SJLIC For Scotiabridge Retirement Scheme	12,986,000	2.60
7. Sagicor Pooled Equity Fund	9,497,229	1.90
8. GraceKennedy Pension Fund Custodian Ltd for GraceKennedy Pension Scheme	7,500,000	1.50
9. JCSD Trustee Services Ltd. A/C #76579-02	7,128,000	1.43
<b>10.</b> GraceKennedy Pension Fund Custodian Ltd. For GraceKennedy Pension Plan (2009)	5,000,000	1.00

### SHAREHOLDINGS OF DIRECTORS AND CONNECTED PARTIES AS AT MAY 31, 2023

Name	Personal	<b>Connected Party</b>
Oliver Townsend	167,664,620	953,960
Anthony Copeland	119,633,320	NIL
Gordon Townsend	87,232,590	NIL
Wayne Wray	600,000	NIL
Peter Pearson	245,000	NIL







FORM OF PROXY

KNUTSFORD EXPRESS SERVICES LIMITED

Lot 1222 Providence Drive, Ironshore Estate Montego Bay, Jamaica (West Indies)

I/We	of	in the Parish
of	being member/members of th	e above named company
hereby appoint	of	or
failing him/her	of	as my/our
proxy to vote for me/us and	on my/our behalf at the Annual General Meetin	ng of the Company to be

held at Grand-A-View, 7 Queens Drive, Montego Bay on Thursday, November 9, 2023 at 10:30 a.m. and at any adjournment thereof.

RESOLUTIONS		FOR	AGAINST
Resolution No. 1	Adoption of Directors and Auditors Report, Financial Statement for year ended May 31, 2023		
Resolution No. 2	That the Directors, retiring by rotation, be re-elected by a Single Resolution		
Resolution No. 3	Election of Directors retiring by rotation - Gordon Townsend - Anthony Copeland - Wayne Wray - Peter Pearson		
Resolution No. 4	Remuneration of Directors		
Resolution No. 5	To appoint Auditors and to authorize the Directorsto fix the remuneration of the Auditors		

Signed this	day of	2023

Signature

### Notes:

- 1. An instrument appointing a proxy, shall, unless the contrary is stated thereon be valid as well for any adjournment of the meeting as for the meeting to which it relates and need not be witnessed.
- 2. If the appointer is a corporation, this form must be under its common seal or under the hand of an officer or attorney duly authorized in writing.
- 3. In the case of joint holders, the vote of the senior will be accepted to the exclusion of the votes of others, seniority being determined by the order in which the names appear on the register.
- 4. To be valid, this form must be received by the Registrar of the Company at the address given below not less than 48 hours before the time fixed for holding the meeting or adjourned meeting.
- 5. The proxy form should bear stamp duty of One Hundred dollars (\$100.00) which may be in the form of adhesive stamp duly cancelled by the person signing the proxy form.

REGISTRAR AND TRANSFER AGENTS Jamaica Central Securities Depository Limited 40 Harbour Street, Kingston

# **NOTES**

# **NOTES**

Knutsford Express Services Limited ANNUAL REPORT & FINANCIAL STATEMENTS 2023