

#### A CONNECTED COMMUNITY

#### Mission

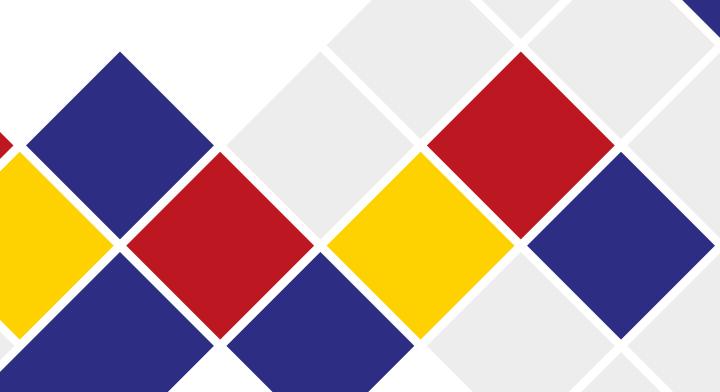
To offer exceptional value to stakeholders by providing financial services to microentrepreneurs and individuals underserved by traditional providers. This will be achieved by a customer-centric, highly competent and committed team providing superior services tailored to our customers' needs.

#### Vision

Access Financial Services Limited, the leading financial services provider, is a highly profitable employer of choice, serving exceptionally satisfied customers while being focused, innovative and prudent.

#### **Core Values**

- Customer First
- Integrity
- Accountability
- Respect
- Caring Environment
- Continuous Improvement





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# Advancing the Access Community

Rusheda Crawford Fifty Thousand Dollars

\$50,000

Supporting Women Business Owners

L-R: Business owner Rusheda Crawford; Access Financial Services (AFS) CEO Hugh Campbell; business owner Sharon Mitchell; AFS business loans officer Ricardo Marsh; business owner Janice Martin; and AFS Head Office Branch Manager Bronia Simpson are all smiles following the handover of tokens and cash grants to the women business owners who were recognized for the work they've been doing in their respective communities.

anice Martin

\$50,000

fly Thousand Dollars

16.2022

Sharon Mitchell Fifty Thousand Dolla

\$50,000

CCESS

hrist

As a natural expansion of its core values of respect, creating a caring environment and continuous improvement, Access Financial Services made decisive moves in the 2022/2023 financial year to establish a broadened, supportive community where more Jamaicans can thrive. With a streamlined programme rooted in a belief that when the whole community thrives, the business will thrive, the Access team championed a series of initiatives to demonstrate that corporate social responsibility in meaningful ways. And the results? Well, let's say the impact was felt and the groundwork laid for even better outcomes in the years ahead.

### Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN THAT the Annual General Meeting of the Company will be held on Thursday, the 5<sup>th</sup> day of October 2023 at the Courtleigh Hotel, 85 Knutsford Boulevard, Kingston 5, Saint Andrew at 11:00 a.m., to consider and, if thought fit, the passing of the following resolutions:

1. To adopt the Reports of the Directors and Auditors and the Audited Financial Statements of the Company for the year ended 31st March 2023.

Resolution No. 1 - Directors and Auditors Reports, and Audited Financial Statements

**RESOLVED THAT the Audited Financial Statements of the Company for the year ended 31st March 2023 and the Reports of the Directors and Auditors thereon be hereby adopted.** 

2. To declare the Interim Dividends paid during the year as final.

Resolution No. 2 - Dividend Payment

RESOLVED THAT on the recommendation of the Directors, the interim dividends paid by the Company on July 15, 2022, August 30, 2022, November 25, 2022 and March 9, 2023 be and are hereby declared as final for the 2023 financial year.

 Pursuant to Article 97 of the Company's Articles of Incorporation, Directors Justine Collins and Michael Shaw are the Directors to retire by rotation. Mr. James Morrison, a Director of the Company, resigned on 30<sup>th</sup> June 2022.

**Resolution No. 3** – Re-Election of Directors

**RESOLVED THAT Ms. Justine Collins, a Director retiring by rotation, be re-elected a** Director of the Company.

**RESOLVED THAT Mr. Michael Shaw, a Director retiring by rotation, be re-elected a Director of the Company.**  4. To re-appoint the retiring auditors:

Resolution No. 4 - Re-Appointment of Auditors

RESOLVED THAT KPMG, Chartered Accountants of 6 Duke Street, Kingston, having consented to continue as Auditors of the Company, be re-appointed to office until the conclusion of the next Annual General Meeting of the Company AND THAT the Directors be authorized to fix their remuneration.

5. To approve the remuneration of Directors:

Resolution No. 5 – Directors' Remuneration

**RESOLVED THAT the amount shown in the Audited Financial Statements of the Company for the year ended 31<sup>st</sup> March 2023 as remuneration paid to the Directors for their services as Directors be and is hereby approved.** 

By Order of the Board

Sherri Murray Company Secretary

Dated 2<sup>nd</sup> August 2023

Note: Any member of the Company entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of him. A proxy need not be a member of the Company. A proxy is prohibited to speak at the meeting unless he or she is also a member of the Company.

The attached proxy form must be completed, impressed with stamp duty of \$100 (cancelled by the person signing the proxy form) and lodged at the offices of the Company's Registrar and Transfer Agents, the Jamaica Central Securities Depository Limited, 40 Harbour Street, Kingston, not less than forty-eight (48) hours before the time appointed for holding the meeting.

# **Corporate Data**

#### **Board of Directors**

Marcus James Executive Chairman

Neville James Non-Executive, Non-Independent Director

Charmaine Boyd-Walker Non-Executive, Non-Independent Director

James Morrison Non-Executive, Lead Independent Director

Michael Shaw Non-Executive, Independent Director

Justine Collins Non-Executive, Independent Director

Nerisha Farquharson Non-Executive, Non-Independent Director

Sherri Murray Company Secretary

#### **Registered Office**

Access Financial Services Limited
41B Half-Way Tree Road
Kingston 5, Jamaica W.I.
☑ (876) 929-9253
☑ (876) 960-2716
☑ www.accessfinanceonline.com

#### **Bankers**

**Sagicor Bank Jamaica Limited** 17 Dominica Drive Kingston 5, Jamaica W.I.

**Bank of Nova Scotia Jamaica Limited** 2 Knutsford Boulevard Kingston 5, Jamaica W.I.

**National Commercial Bank (Jamaica) Limited** 94 Half-Way Tree Road Kingston 10, Jamaica W.I.

#### **Management Team**

Hugh Campbell Chief Executive Officer

Brian Salmon Vice President of Finance & Chief Financial Officer

Catherine Thomas Vice President of Operations & Credit

Carla Stephens-Mullings Legal & Corporate Affairs Manager

Daniel Bruce IT Manager

Nicholas Mundell Marketing & Communications Manager

Rion Rodgers Human Resources & Training Manager

#### **Internal Auditors**

**PricewaterhouseCoopers** Scotiabank Centre Corner Duke and Port Royal Streets Kingston, Jamaica W.I.

#### **External Auditors**

**KPMG** P.O Box 436 VMBS Building 6 Duke Street Kingston, Jamaica W.I.

#### Attorneys-At-Law

Hart Muirhead Fatta 2nd Floor, Victoria Mutual Building 53 Knutsford Boulevard Kingston 5, Jamaica W.I.

#### **Registrar Agent**

Jamaica Central Securities Depository Limited 40 Harbour Street Kingston, Jamaica W.I.

# **Directors' Report**

The Directors of Access Financial Services Limited (AFS) hereby submit their Report and the Audited Consolidated Financial Statements for the year ended March 31, 2023. Financial highlights are set out below. Details of the results for the year as approved by the Board of Directors on July 28, 2023, are set out in the Consolidated Statement of Financial Position and Statement of Profit and Loss and Other Comprehensive Income on pages 55 and 56 of the Annual Report respectively.

#### **Financial Highlights**

#### Dividends

The following dividends were paid during the year:

- **\$0.30 per ordinary stock unit** was paid on July 15, 2022 in respect of Financial Year 2022
- **\$0.10 per ordinary stock unit** was paid on August 30, 2022 in respect of Financial Year 2023
- **\$0.10 per ordinary stock unit** was paid on November 25, 2022 in respect of Financial Year 2023
- **\$0.10 per ordinary stock unit** was paid on March 9, 2023 in respect of Financial Year 2023

At the subsequent Board meeting, no dividend was declared.

The dividend payout ratio for the financial year ended March 31, 2023, amounted to 27.4% with a dividend yield of 1.15%. As of March 31, 2023, the share price of AFS shares on the Jamaica Stock Exchange (JSE) was \$25.55.

#### Directors

For the financial year ended March 31, 2023, the Board of Directors met on May 2, 2022; June 17, 2022; July 29, 2022; August 12, 2022; September 21, 2022; October 27, 2022; and February 3, 2023. During the year, Mr. James Morrison resigned from the Board of Directors. We await approval from the Bank of Jamaica to appoint a replacement. The members of the Board of Directors as of March 31, 2023, are:

Mr. Marcus James	Executive Chairman
Mr. Neville James	Non-Independent Member
Mrs. Charmaine Boyd-Walker	Non-Independent Member
Mrs. Nerisha Farquharson	Non-Independent Member
Mr. Michael Shaw	Independent Member
Ms. Justine Collins	Independent Member

In accordance with Article 97 of the Company's Articles of Incorporation, Justine Collins and Michael Shaw will retire by rotation, and being eligible, offer themselves for re-election.

#### Auditors

KPMG, Chartered Accountants of 6 Duke Street, Kingston, have signified their willingness to continue serving as Auditors of the Company for the next financial year.

#### Acknowledgement

The Directors express their appreciation to the AFS team members for their continued diligence and dedication and for their continued performance. The Directors also thank shareholders for their continued show of confidence, and customers for their continued support of the Group.

By Order of the Board July 28, 2023

**Marcus James** 

Executive Chairman



Once again, I would like to convey heartfelt thanks to our employees, led by the senior management team; and special thanks to my fellow Board members for their unwavering commitment and support to our company.

### Executive Chairman's Statement

#### **Dear Shareholders:**

It is a privilege and an honour to present the Annual Report for the financial year ended March 31, 2023 (FY 2023) for Access Financial Services Limited (AFS). On behalf of the Board of Directors, I say thanks to all our shareholders, partners and employees whose continued loyalty and support have helped to advance our company for another year. With focus and dedication, strategic direction and the ability to adapt to a changing environment, we were able to navigate challenges, keeping us on track to deliver on objectives.

#### **Directional Alignment**

Our business strategy for the financial year was carefully built against post-pandemic economic realities. As the world focused on recalibration and recovery, local businesses were still trying to navigate a high interest rate environment, persistent global supply chain issues, and the Russia/Ukraine conflict which continued to impact commercial activity in Jamaica and across the world. Despite the challenges, the forecast for growth and a faster rebound in Jamaica were positive beacons of hope and we capitalized on the resulting increase in business confidence. Given the need for razor sharp focus and directional alignment, we moved to ensure that our strategy was clearly communicated throughout the organization and embedded in our operations to achieve targeted outcomes. One key element of that strategy centred on ensuring full compliance to the newly promulgated regulations under the Micro Credit Act (2021), which became effective in July 2022. Through the Corporate Governance and Audit Risk Management Committees of the Board, we ensured the right policy adjustments, and provided guidance to the senior management team which put us ahead of the industry, landing us the first microcredit licence to be issued by the Bank of Jamaica. The process was rigorous but having maintained a corporate governance framework of the highest standard for many years, the curve was less steep for AFS, which translated in the fastest approval time among our competitors.

#### **Commitment to Excellence**

In many respects, AFS remains a sector leader, through innovative service options and delivery to our customers, particularly in our deployment of technological solutions for ease of doing business. Corporate bonds raised in the September quarter not only helped us replace existing debt but also provided financing for IT capital expenditures. Among our biggest accomplishments in the 2023 financial year was the successful launch of our My Access mobile app which put us in an advantageous position to capture more of the microfinance market with faster loan processing and hasslefree loans to the delight of our customers. Coupled with new online capabilities that also allow customers to apply for loans via our website, this pioneering move makes it easier for customers who are increasingly more tech savvy. It satisfied the greater appetite for e-commerce in the market and the growing demand for more convenient options to doing business. With these latest innovations, our projection is for a reduction in loan processing time and greater operational efficiency over the medium to long term. In addition to those gains, we saw greater productivity levels within the team, driven by more targeted focus on performance management. The Human Resources and Compensation Committee of the Board provided oversight and guidance as the senior management team executed training programmes and performance assessments for talent management and greater output.

#### **Celebrating our People**

With full appreciation of the value and power of the AFS team, we also placed greater focus on employee engagement in the year. Our teams participated in a number of in-house and external training sessions to ensure that staff had the knowledge and tools to deliver against targets. While the management team drove performance, there was also heightened focus on rewards and recognition for the contributions of our employees, both at the branch and individual levels. Support for employees was ensured through various mechanisms, including the Employee Assistance Programme, Laptop Assistance, and Education Assistance Programmes. Beyond our teams, the business also took deliberate steps to reach out to our customer base, recognizing the tremendous value they contribute to the business and showing appreciation to them in several ways. Through increased activities at the community level, we also expanded the AFS footprint to impact the lives of additional Jamaicans in more meaningful ways.

Indeed, the year presented many challenges that impacted overall performance, but the decisive steps we took to solidify our base have set us up for growth and optimal outcomes in the medium term. It is my fervent belief that the strategic actions around operational efficiency, technological innovation and talent management, especially those taken in the final quarter of FY 2023, have put AFS on an upward trajectory that will yield exceptional results well beyond the foreseeable future.

Once again, I would like to convey heartfelt thanks to our employees, led by the senior management team; and special thanks to my fellow Board members for their unwavering commitment and support to our company.

To our shareholders, I reiterate our pledge to keep pressing towards the mark, to work diligently to improve performance and deliver the best returns on your investment.

Respectfully,

**Marcus James** 

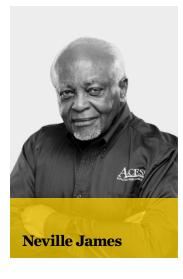
Executive Chairman

# **Board of Directors**



#### Executive Chairman

Founder and Executive Chairman of the company, Mr. James is widely recognized as a pioneer in the microfinance industry in Jamaica, Mr. James is the recipient of awards for his contribution to its development. Under his leadership, AFS became the first company to list on the Junior Market of the Jamaica Stock Exchange (JSE) in 2009. Mr. James is Chairman of the Airports Authority of Jamaica Pension Plan: and serves on the boards of British Caribbean Insurance Company (BCIC) and iPrint Digital Jamaica.



#### Non-Executive Non-Independent Director

A communications consultant with broad experience in media and broadcasting, for which he was conferred with the Order of Distinction (Commander), a national honour, in 2019. His long career in media includes the conceptualizing of radio station, KLAS FM which began broadcasting in 1989. He currently serves on the boards of the National Crime Prevention Fund, Pals Jamaica Limited and Renew Limited.



Charmaine Boyd-Walker

#### Non-Executive Non-Independent Director

A financial management professional having amassed over 20 years' experience in finance through a diverse career path. She is Senior Vice President - Finance, Risk and Compliance at PROVEN Management Limited and sits as a Director of PROVEN Wealth Limited, International Financial Planning Jamaica Limited, PROVEN REIT Limited and International Financial Planning Cayman Limited.



Non-Executive Independent Director

A former banking executive with over 30 years' experience in the local and international financial sector. During his banking career at Scotiabank, he held a number of senior posts, bringing a wealth of knowledge in sales management, risk management and governance practices and has a solid track record of revenue generation and improving operational efficiencies. He currently serves as Chairman of the National Water Commission and is a Board Member of the Urban Development Corporation (UDC), and a Director at CVM Television Limited.



**Justine Collins** 

#### Non-Executive Independent Director

An attorney-at-law with the law firm Hart Muirhead Fatta and specializes in Commercial and Corporate Law. She has an avid interest in technology law with research focus on blockchain applications. Justine has presented submissions on the Data Protection Bill to the Joint Select Committee of Parliament and currently lectures at the Jamaica Stock Exchange E-campus on Data Protection law. A member of the Jamaican Bar Association, Rotaract Club of Kingston, and Commonwealth Lawyers Association.



#### Non-Executive Non-Independent Director

Currently Vice President, Private Capital at PROVEN Management Limited with a track record of over 15 years' experience spanning investment banking, treasury and investment risk management, private equity life cycle management and business strategy formulation. She is a founding Director of the CFA Society Jamaica as well as a Director of the Caribbean Association of Alternative Investments (CARAI).



Sherri Murray

#### **Company Secretary**

Ms. Murray is the Company Secretary for Access Financial Services Limited, PROVEN Group Limited, PROVEN Management Limited, PROVEN Wealth Limited, PROVEN Properties Ltd, and Heritage Educational Funds International Limited She also provides strategic human resource management support for the PROVEN group.

# Senior Management +



#### Hugh Campbell Chief Executive Officer

Hugh has direct responsibility for the execution of expansion and acquisition strategies and maximizing synergies across the Company's operations in Jamaica and its wholly owned subsidiary Embassy Loans Inc. in Florida, United States. In addition to stewardship of day-today operations, Hugh drives the sales and collections portfolios of the business.



#### Brian Salmon Vice President of Finance & Chief Financial Officer

Brian is responsible for the Company's finance functions which include financial reporting, financial planning and analysis, tax compliance and treasury management. He is also charged with the implementation and monitoring of a strong internal control environment for the Company's operations.



#### **Catherine Thomas**

Vice President of Operations & Credit

Catherine is responsible for strategically guiding the operations of the organization. She is tasked with optimizing the Company's operational efficiencies, enhancing distribution channels, and maximizing technological innovations to improve customer outreach.

#### **Leadership Changes**

There were changes to the executive during the 2022/2023 financial year, which included the departure of Frederick Williams who demitted the office of CEO in December 2022. Other notable changes related to the role of Sales & Marketing Manager, Ms. Deveta McLaren who left the business in September 2022; and the role of Human Resources & Training Manager, Ms. Keisha Smith who departed the organization in April 2023. The Board of Directors thanks them for their service and contribution to the business.

# **Extended Leadership Team**



#### Carla Stephens-Mullings

Legal & Corporate Affairs Manager

Carla provides guidance on legal compliance and oversees corporategovernance. She handles regulatory matters, manages legal risks, and advises senior management on legal and business decisions. Carla was integral in the company's application for license under the Microcredit Act and was appointed Nominated Officer.



#### **Daniel Bruce**

IT Manager

Daniel oversees and directs the technology operations of the organization, ensuring that computer systems, networks, and software are functioning effectively. He is responsible for managing IT projects, implementing security measures, and providing strategic guidance on technology infrastructure and investments to support business objectives.



#### Nicholas Mundell

#### Marketing & Communications Manager

Nicholas is responsible for overseeing the strategic positioning of our brand and ensuring effective communication with our stakeholders. His role involves developing and implementing marketing strategies, managing brand identity, and creating engaging content. Nicholas fosters meaningful connections with our customers, partners, and community, while ensuring our messaging aligns with our company values.



#### **Rion Rodgers**

Human Resources & Training Manager

Rion overseas and manages the overall human resources function within AFS, to support the company's strategic goals. He is responsible for recruitment, employee relations, training and development, compensation and benefits, performance management and policy implementation. He is also responsible for promoting a positive work culture within the company.



'Customer First' was the north star that guided our design and execution of initiatives and the day-to-day operations of the company.

### CEO's Statement

With a clear mandate from the Board of Directors, the senior management team set out in financial year 2023 to achieve the business objectives that were aligned to the company strategy, grounded in the mission, vision and core values of the organization. 'Customer First' was the north star that guided our design and execution of initiatives and the day-to-day operations of the company. Equally as important were the imperatives of cost containment and improved productivity to ensure the best value for money and maximizing our bottom line. During the year, we navigated several hurdles, some of which had a negative impact on business performance but rallied to close the year with a stronger asset base.

#### **Financial Performance**

The Group generated revenues of \$2.08 billion, a 3% increase compared to the previous year. Consolidated net profit after tax was \$301 million or 30% lower than the prior year amount of \$429 million, driven by a 7.8% decline in our operating efficiency ratio to 80.0%. Return on equity for the year declined to 11.6% and earnings per share was \$1.09. The gradual return of normality to the economy in the financial year resulted in the increased demand for loans, with Access (the company) disbursements increasing by 12% year over year. Embassy Loans Inc. (Embassy Loans), our wholly owned subsidiary in Florida, saw a 26% decline in disbursements year over year as the demand for loans by customers in this segment continued to be impacted by low demand for auto equity loans. Total assets for the Group as at March 31, 2023 were \$6.29 billion, an increase of 13% compared to \$5.56 billion in the previous year, of which loans and advances represent 76% (2022: 78%).

#### **Driving Efficiency**

Improving productivity was a key focus in FY 2023, given the business imperative to drive greater efficiency in the face of rising staff costs, non-recurring debt financing expenses and loan write-offs. At the half year, it was evident that while the business was recording a double-digit dip in net profits after tax, we had put measures in place to slow the decline in performance. Key among those steps was a deepening of the strategy of geographic and business segment diversification to reposition the company for continued growth. A triple B rating from regional credit ratings agency Caribbean Information and Credit Rating Services (CariCRIS) spoke volumes of our credit risk. Declaring a "stable outlook" for the company, CariCRIS said it expected Access to "continue to record good financial performance and maintain all its key credit drivers including good asset quality as well as adequate capitalization and liquidity metrics."

Skilfully navigating the economic environment amid the need to amplify the recovery process post-pandemic, required heightened foresight. In the face of the anticipated period of higher interest rates sustained for longer than in recent years, our best line of defence was the strength of the company's leadership, both at the Board and senior management levels, and the will to hold fast to our governance structure and risk management practices. Compliance to new regulations in the microfinance sector was paramount, so that we could secure a licence from the Bank of Jamaica (BOJ) which assumed the role of regulator under the Micro Credit Act (2021). Through fastidious adherence to our existing internal governance framework which, save for a few adjustments, aligned perfectly with regulatory guidelines, our application for a licence to operate was approved in July 2022. It was a major milestone for the business as we were again first in the sector to achieve this.

#### Customers, the Heart of the Access Community

Our focus on the newly established regulations under the Micro Credit Act did not stop at securing a licence from the BOJ. It included an equally strong emphasis on ensuring that our customers were aware of the new regulations and how they would impact our business and theirs. Ahead of the July 2022 effective date of the regulations, the senior management team embarked on a tour of our branches to directly engage with our customers. It provided them with the information they needed, and gave them the opportunity to ask questions. The initiative was received with overwhelming gratitude from our customers who openly expressed appreciation. Another initiative that was well received was recognition and appreciation for a small group of women business owners at the end of the calendar year. Approximately 70% of our customers are women thereof it was not difficult to find examples of female entrepreneurs who were making meaningful contributions in their communities. We awarded them small cash grants to fuel their 2023 resolutions and plans to expand their reach and impact.

#### Team Access

Service excellence at the branch level was promoted across our network, including at the Florida-based Embassy Loans. We prioritized training, staff engagement and welfare to provide an environment where our employees not only felt empowered and equipped to execute their functions, but also valued as critical contributors to the success of the business. Driven by the firm belief that when our people thrive, the business also thrives, we worked to ensure they had access to support and services that mattered. We continued programmes that provided counselling and other support for our teams, some of whom were still struggling in the aftermath of the heightened period of stress caused by the pandemic. Financial assistance was provided to the children of employees heading to high school under the Education Assistance Programme, and there was even support for two employees pursuing tertiary education through a partial refund programme.

#### **Positioning for Growth**

Our continued focus on prioritizing people, dogged determination, and a disciplined approach to executing the business strategy helped us to mitigate against the challenges within the year and will now position the company for a strong rebound. As a senior management team, we remain committed to our company mission and vision, focused on the highest level of corporate governance, and delivering maximum outcomes for the benefit of our shareholders and employees.

Sincerely,

Hugh Campbell Chief Executive Officer

### Disclosure of Shareholdings

#### As at March 31, 2023

DIRECTORS	Position	Volume	Percentage
Marcus James	Director	130,202,584	47.43094
Justine Collins	Director	-	0.00000
Sherri Murray	Director	-	0.00000
Charmaine Boyd-Walker	Director	-	0.00000
Neville James	Director	7,181,722	2.61620
Nerisha Farquharson	Director	67,861,415	24.72094
Michael Shaw	Director	-	0.00000
SENIOR MANAGEMENT	Position	Volume	Percentage
Hugh Campbell	Manager	5,305	0.00193
Catherine Thomas	Manager	-	0.00000
Brian Salmon	Manager	-	0.00000
TOP 10 SHAREHOLDERS		Units	Percentage
Springhill Holdings Limited		129,932,209	47.3324%
PROVEN Group Limited		67,861,415	24.7209%
NCB Capital Markets Ltd. A/C 2231	23,024,893	8.3876%	
NCB Insurance Agency And Fund M	anagers Ltd	10,742,907	3.9135%
QWI Investments Limited		8,482,000	3.0899%
Generation 4 Investment Company I	Ltd.	6,823,500	2.4857%
Winston Hoo		4 000 (05	1 50000

ConstructionConstructionConstructionGeneration 4 Investment Company Ltd.6,823,5002.4857%Winston Hoo4,200,6951.5303%MF&G Asset Management Ltd. - Jamaica Investments2,597,6940.9463%JCSD Trustee Services Ltd - Sigma Global Venture1,904,6350.6938%Barita Investment Ltd-Long A/C (Trading)1,242,2130.4525%

# Humble Lion sponsorship opens doors for Access



L-R Professional Football Jamaica Limited Chief Executive Officer Owen Hill; Humble Lion FC Coach Andrew Price; Humble Lion Goalkeeper Prince-Daniel Smith; Defender Xavian Virgo; and Access Financial Services Chief Executive Officer Hugh Campbell pose with the newly branded team jersey at the official signing ceremony of the \$1 million sponsorship of the Clarendon-based football club.

Support for the Humble Lion Football Club was another game-changing move for Access Financial Services in the 2022/2023 financial year. Beyond the benefits for the Clarendon-based team, the \$1 million sponsorship deal opened the door for greater engagement with all 14 teams in the Jamaica Premier League (JPL), many of which fall within that group of Jamaicans who are largely underserved by the larger more traditional financial institutions.

In expressing appreciation to Access, Professional Football Jamaica Limited (PFJL) Chief Executive Officer Owen

Hill described the deal as a partnership with national impact. "This is not just about one team. We're welcoming Access into the JPL and giving them access, pun intended, to all 14 clubs across Jamaica. Beyond support for football, Access has a reputation for building franchises, and we look forward to what they can offer our players and their organizations off the field of play. Access is one of those organizations that we believe is a great fit for the JPL and we intend to make it a worthwhile partnership for all involved. It's in keeping with our mandate to upskill the organizations

across the league and create partnerships that will drive that growth."

Having made the relationship official, Access grabbed the opportunity to support players across the league who were also pursuing business ventures. "We're happy to *be joining the JPL fraternity* not just because we believe in football, but because we also believe in the value we can bring to the lives of these young men. Many of these players and their families have small businesses that need support and we're here to help them grow in that area as well," said CEO Hugh Campbell.

### **Corporate Governance**

Access Financial Services Limited (AFS) is a leading microfinance institution established in Jamaica with a wholly owned subsidiary Embassy Loans Inc., in Florida, USA. The company offers a range of business and personal loans to the microfinance sector; a sector which contributes significantly to economic growth and development of Jamaica. AFS was incorporated in 2000 and was the first company to list on the Junior Market of the Jamaica Stock Exchange (JSE) in 2009.

AFS' Corporate Governance framework guides the interaction between shareholders, the Board of Directors, executive management, employees, and other key stakeholders. It is designed to engender the confidence of all stakeholders in the effective and transparent management of the Group's affairs. The Corporate Governance framework has taken into consideration the principles outlined in the Company's Articles of Incorporation, elements of the Rules of the Jamaica Stock Exchange (JSE), the Private Sector Organization of Jamaica's (PSOJ) Corporate Governance Code, international best practices, and requirements of applicable legislation.

In November 2022, regional credit ratings agency Caribbean Information and Credit Ratings Services (CariCRIS) assigned Access Financial Group an initial issuer/corporate credit rating of BB+ (Foreign Currency Rating) and BBB- (Local Currency Rating) on the regional rating scale; and BBB (Foreign Currency Rating) and BBB+ (Local Currency Rating) on the Jamaica national rating scale. CariCRIS said the ratings were driven by the Group's favourable market position in the microfinance sector underpinned by its long history and good brand equity.

From a regulatory standpoint, having satisfied all requirements under the Microcredit Act (2021) and the ensuing regulations which became effective in July 2022, Access Financial Services became the first microfinance institution (MFI) in Jamaica to be granted a license to operate by the Bank of Jamaica (BOJ). Under the new regulatory framework, all MFIs must have a license to operate, with the BOJ as the Regulatory Authority. The Consumer Affairs Commission provides oversight for consumer-related matters.

#### **BEST PRACTICES** & DISCLOSURES

#### **Board Composition & Roles**

The Board has been collectively given the mandate by its shareholders for the growth, general policy direction and oversight of the Group. The Board, through the Executive Chairman, works closely with Board Sub-**Committees and Management** to ensure the effectiveness of the Group's operations and that shareholders' value is maintained over the long term. The Board is committed to maintaining the highest level of transparency, accountability, and integrity in all areas of the Group's operations.

The primary responsibilities of the Board include oversight for Access and its subsidiary Embassy Loans Inc, and its general functions include, but are not limited to:

- Approving and monitoring strategic plans.
- Reviewing, and approving annual performance targets, annual budget, quarterly financial statements, and audited financial statements.
- Approving acquisitions and major capital expenditure.
- Overseeing subsidiary operations including compliance with licensing requirements in Jamaica and the United States.
- Evaluating the Group's performance against set financial targets.
- Monitoring the performance of the chief executive officer and senior management relative to agreed performance metrics.
- Reviewing and monitoring risk management, adequacy of internal controls, compliance of management with the Codes of Conduct and regulatory compliance.
- Reviewing and approving the Group's disclosures externally; and
- Selecting and appointing suitably qualified directors to the Board.

With diverse functional expertise, educational qualification, independence, gender mix and a combination of Independent and Non-Independent Directors, the Board is placed to bring care, diligence, and skill in the exercise of its decision-making process for the best interest of the Group.

Each member of the Board has held a senior managerial position in a public organization or a recognized privately held entity. The skills set of the directors include but is not limited to: Strategy and Leadership, Finance and Banking, Governance, Mergers and Acquisitions, Audit and Risk Management, Legal, Information Technology & IT.

	AREA OF EXPERTISE							
	Strategy and Leadership	Audit & Risk	Governance	Mergers and Aquisition	Finance & Banking	Technology Law & IT	Legal	
Marcus James	~	~	~	~	~			
Neville James	~	✓	✓					
Charmaine Boyd Walker	~	~	~	~	~			
James Morrison	✓	✓	✓	✓	✓			
Justine Collins	~	~	~	~	~	~	~	
Michael Shaw	~	~	~	~	~			
Nerisha Farquharson	~	~	~	✓	✓			

During the 2023 financial year, some of the key activities undertaken by the Board included:

- Reviewing and approving the Group's Strategic Plan and Budget.
- Reviewing and approving of Operational, Compliance and Risk Management policies.

- Reviewing the Group's financial results and evaluating the continued impact of COVID-19 on the operations of the Group.
- Reviewing and approving changes to the structure of the senior management team.

Changes to the composition to the Board during the year included the resignation of Mr. James Morrison, effective June 30, 2023.

As at March 31, 2023, the Board consisted of six directors in keeping with Article 79 of the Company's Articles. Mr. Marcus James is the Executive Chairman. There are two Independent Directors, Mr. Michael Shaw, and Ms. Justine Collins. The three Non-Independent Directors are Mr. Neville James, Mrs. Charmaine Boyd-Walker, and Mrs. Nerisha Farquharson.

The following definitions are consistent with standards such as those of the governance codes of the Private Sector Organisation of Jamaica.

#### **Executive Director**

An executive director is employed to the Company and is involved in the day- to-day operations of the Company.

#### **Non-Executive Director**

A non-executive director is one who is not an executive director.

#### **Independent Director**

An independent director:

- Is free of any interest, position, association, or relationship that might influence or reasonably be perceived to influence, in a material respect his or her capacity to bring an independent judgment to bear on issues before the Board and to act in the best interest of the entity and its shareholders generally.
- Have not had any material business dealings with the Company, its shareholders, directors, or any senior employee within the last three years.
- Do not have close family ties with any of the Company's advisors, directors or senior or management team.
- Do not or have represented a shareholder owning more than 10% of the voting rights of the Company.
- Have not served on the Board for more than nine years from date of first election.

#### **Role of the Executive Chairman**

As Executive Chairman, Mr. Marcus James' primary function is to lead and guide the effective decision-making of the Board, provide management oversight, and approve communication protocols with all stakeholders of the Group. He is the principal contact for the chief executive officer, offering sage advice and counsel. Although not an independent director, the Board believes his interest in AFS does not compromise his ability to carry out his role in a fair and balanced manner.

#### Role of Lead Independent Director

The lead independent director is appointed from among the independent non-executive directors, where the chairman is not independent. he serves as a sounding board for the executive chairman and serves as an intermediary for the other directors where necessary.

#### Role of the Company Secretary

The Company Secretary, Sherri Murray is appointed by the Board of Directors to undertake the administrative and corporate governance functions related to Board and annual general meetings. The appointment and removal of the Company Secretary is subject to the approval of the Board.

#### Access to Independent Professional Advice

The Board of Directors has access to independent professional advice where it is deemed necessary to effectively execute its functions and responsibilities. This includes the appointment of investment professionals and attorney(s) to provide representation and advice.

#### **BOARD APPOINTMENT, ROTATION, MEETINGS, BOARD COMMITTEES**

#### Appointment

The appointment of board members is governed by the Company's Articles of Incorporation. Directors are also appointed to fill any casual vacancy or as an addition to the Board.

#### **Rotation, Retirement and Tenure**

Board rotation and retirement is also governed by the Company's Articles. At the first Annual General Meeting, one-third of the Directors shall retire. The director who has been in office longest, since their last election or appointment, shall retire. However, retiring directors shall be eligible for re-election or re-appointment. The tenure of each director is three years. A Board member may resign or retire at any time by providing the executive chairman with a written notice of resignation.

#### **Board Meetings**

The Board meets quarterly, or as required, to review the Group's financial performance against established targets, and to examine the strategic initiatives geared towards achieving the stated objectives. During the year, the Board met seven times. The following table reflects the attendance of the directors.

ME	MEETINGS OF THE BOARD										
	<b>AGM</b> Sept 8, 2022	Eligible	Attended	%							
Marcus James	✓	7	6	86							
Neville James	~	7	7	100							
Charmaine Boyd Walker	~	7	7	100							
Justine Collins	~	7	6	86							
Michael Shaw	~	7	6	86							
Nerisha Farquharson	~	7	7	100							
James Morrison	×	1	1	100							

#### **Board Committees**

The Board has constituted three standing committees to which specific responsibilities have been delegated. The chairperson for each sub-committee is selected by the Board. These committees and members are: The Directors' training is critical to ensure the maintenance of good governance.

#### Audit & Risk Management

Marcus James (Chair) Michael Shaw Charmaine Boyd-Walker James Morrison

#### Human Resources & Compensation

Justine Collins Michael Shaw Nerisha Farquharson

#### **Corporate Governance**

James Morrison (Chair) Charmaine Boyd-Walker Neville James

#### Audit & Risk Management Committee

The Audit & Risk Management Committee acts to ensure that the Group adheres to its governance mandate in the specific areas of accounting policies, internal controls, financial compliance systems and procedures, risk management as well as financial reporting practices. The Audit & Risk Management Committee provides a critical service to the Board by bringing to its attention pertinent information raised by internal and external audits. The committee meets quarterly or as required, to review reports generated by the internal audit process and annually to review and approve the report from the external auditors.

The internal audit function of Access (the Company) is carried out through a co-source agreement with PricewaterhouseCoopers. The internal audit function for Embassy Loans Inc is outsourced to an independent firm, Berkowitz Pollack Brant Advisors + CPAs. For the period under review, extensive control tests were conducted, covering key strategic business areas, risk assessment and mitigation.

During the year, the Committee undertook the following activities:

- Approved Risk Management Policies/Procedures for management to effectively, identify, manage, monitor, and escalate risk related issues to the Board.
- Reviewed and approved the Group's Quarterly and Audited Financial Statements
- Reviewed the Internal Audit Reports, the Internal Audit Plan, External Audit Reports and Management Letter
- Ensured compliance with applicable laws in Jamaica and Florida, United States
- Ensure compliance with the Jamaica Stock Exchange Rules.

During the year, the Audit & Risk Management Committee held six meetings as reflected in the table below:

MEETINGS OF THE AUDIT & RISK MANAGEMENT COMMITTEE							
	Eligible	Attended	%				
Marcus James	6	4	67%				
Charmaine Boyd Walker	6	6	100%				
Michael Shaw	6	5	83%				
James Morrison	2	2	100%				

#### **Human Resources & Compensation Committee**

The objective of the Human Resource & Compensation Committee is to provide oversight and contribute to the human resource strategic policy deliberations, while ensuring the optimization of the Group's human capital. This includes reviewing human resources policies and overall compensation for the organization. AFS's Human Resource & Compensation Committee provides advice and guidelines to the Board on matters brought to the committee's attention or on its own volition. During the year, the committee reviewed the remuneration of directors, officers, and employees. The committee met once during the period under review, with all members in attendance.

#### Corporate Governance Committee

The Corporate Governance Committee exercises an independent review function to assist AFS in fulfilling its corporate governance oversight responsibilities. The committee evaluates and monitors the Group's adequacy of, and compliance with all governance matters pursuant to the Group's governance policies. The Corporate Governance Committee acts to ensure that AFS adheres to its Corporate Governance mandate as outlined in its Board Charter, the Companies Act (2004) and other applicable laws, regulations, and the Jamaica Stock Exchange (JSE) Rules. The Corporate Governance Committee will assess the Group's governance and compliance and take appropriate action to always ensure AFS compliance with all requirements.

During the year, the committee met once, and the attendance of the committee members is reflected in the table below.

MEETINGS OF THE CORPORATE GOVERNANCE COMMITTEE								
	Eligible Attended %							
Neville James	1	1	100%					
Charmaine Boyd Walker	1	1	100%					
James Morrison	1	1	100%					

#### **Compensation for Meeting Attendance**

The Board sets remuneration for attendance at meetings at rates that are attractive to retain the directors, taking into consideration all relevant internal and external factors. Executive directors and non-independent directors do not receive remuneration for directorships. The Board of Directors does not partake in profit sharing. Remuneration for Independent Directors includes an annual retainer fee and a fee for each board and sub-committee meeting attended. The total remuneration paid for the year ended March 31, 2023, to directors for annual retainer, board and subcommittee meetings was \$3,985,700.

#### DIRECTOR INDUCTION, CONTINUING DEVELOPMENT, ANNUAL REVIEW & TRAINING

Upon appointment, each director participates in an induction programme that covers the Group's strategy, general financial and legal affairs, financial and regulatory reporting by the Board, any specific aspects unique to AFS and its activities, and the responsibilities and expectations of a director.

The training of directors is critical to ensure the maintenance of good governance. The Board through the Corporate Governance Committee will recommend such ongoing training for directors as is necessary for them to maintain the knowledge and expertise required to better understand the operations of the Group and to properly discharge their role and function as directors.

During the financial year ended March 2023, orientation training was conducted and having completed sensitization sessions on the implementation of the Micro Credit Act (2021), the Board gave oversight to the full immersion of the team and compliance to secure a license to operate from the Bank of Jamaica once the regulations took effect on July 30, 2022.

#### Disclosure and Communication with Shareholders

The Board is committed to providing accurate and timely information on the operations of the Group and all material and market sensitive information to its shareholders, the Jamaica Stock Exchange (JSE) and other stakeholders, in a timely manner. AFS holds an annual general meeting of Shareholders which serves as a forum through which:

- Audited Accounts, Directors' Report and Auditor's Reports are approved and adopted, respectively.
- Resolutions on dividend payments are approved.
- Directors are elected and re-elected; and
- External Auditors are appointed or re-appointed.

Shareholders are provided an opportunity during and after the annual general meeting to raise questions relating to the financial statements and the operation of the Group, as well as make suggestions to management and the Board of Directors. During the year and outside of the annual general meeting, material information relating to the Group's operations are disseminated to shareholders, staff and the public through press releases, media releases, the AFS website and the JSE's website.

## The Annual Reports, Financial Results and AGM minutes are available on the Company's website at www.accessfinanceonline.com.

#### **Board Charter and Terms of References**

The AFS Board Charter and Terms of Reference for the three Sub-Committees of the Board may be viewed on the Company's website at <u>www.accessfinanceonline.com</u>.

The Company's Articles of Incorporation is available for viewing upon request. The request should made be made in writing to:

The Company Secretary C/O Access Financial Services Limited 41B Half-Way Tree Road Kingston 5

☑ customerservice@accessfinanceonline.com

# Access Financial helped my business survive the pandemic!

#### St. Ann businesswoman hails Access for its support



Entrepreneur Millicent 'Miss Milli' Green-Garrick (centre) poses with Access Financial Services CEO Hugh Campbell (left), and Access Regional Manager Aretha Douglas.

By executing on its mandate to serve those who are largely underserved, Access Financial has built a growing community of entrepreneurs who are winning, even against the toughest odds. St. Ann businesswoman Millicent Green-Garrick, owner of Miss Milli's Bookstore in the arcade section of the Ocho Rios Market, is one shining example.

With a little tenacity and strong support from Access, Miss Milli was able to keep her business afloat during the worst of the COVID-19 pandemic. "To be honest, it was very hard. Access has always helped me through the years, but over the last couple years I had to rely on them even more. Even when there was an issue, I could call on my loans officer who was like a son to me. I give them an A-plus every time," Miss Milli explained.

Originally from Duanvale in Trelawny, Miss Milli has been running a business in Ocho Rios since the 1990s, adapting to the changing environment and overcoming some major challenges. Together with her husband, she also operates a grocery shop in Colegate District where she now resides. In addition to that joint venture, Miss Millibakes and sells cakes and pastries, and capitalizes on commercial holidays like Valentine's Day and Mother's Day for which she creates goodie baskets.

"Growing up my parents weren't rich, but they were not the poorest of the poor. I saw my mother working hard and I was motivated to help her. You can take your parents experience and learn from it but be yourself. Create your own path. Find the things you love and see how you can earn from that. You also have to get some good advice and have people in your corner you can depend on like Access Financial. I've been a customer since the branch opened in Ochi, and they've never let me down," declared Miss Milli proudly.

## **Branch Managers**

At Access Financial Services, our team of talented professionals is central to our success. Led by a dedicated group of managers, our network of branches across Jamaica provides more than just financial solutions for the micro sector. Branch managers build relationships with the ultimate goal of empowering our customers while helping them to achieve their goals. For them, it's about adding value, supporting real change and contributing to their communities so everyone can thrive.

- 1. Aldria Brown Black River
- 2. Angela Lindsay-Brown Brown's Town
- 3. Aretha Bryan Santa Cruz
- 4. Aretha C Douglas Ocho Rios
- 5. Atasha Alveranga Brown Spanish Town
- 6. Brenda King Christiana
- **7.** Bronia Simpson Kingston
- 8. Carolyn Plummer Savanna-la-Mar
- 9. Chantal Taffe-Allen Montego Bay
- **10. Collette Harris** Linstead
- **11. Danielle Lawrence** Portmore
- **12. Kadia Grant** Portland

- **13. Karen Bradford** Mandeville
- **14. Michelle Campbell-Ellington** Kingston
- **15. Nadia Manradge** May Pen
- **16. Nordia Dennie** Junction
- **17. Renaldo Allen** Business Centre
- **18. Sashana Beckford-Deans** East Parade



### Management Discussion & Analysis

#### **OVERVIEW**

The Management's Discussion and Analysis (MD&A) provides information relevant to assessing and understanding the consolidated financial results of Access Financial Services Limited (AFS) hereafter referred to as "we", "our", or "Group". The Group consists of Access Financial Services Limited ("the company" or "Access") with a network of 17 locations islandwide, and Embassy Loans Inc. ("Embassy Loans"), our wholly owned subsidiary which operates in Florida, United States of America.

	0000		Year over Year Change		
	2023	2022 Restated	\$	%	
Financial Performance	\$'000	\$'000			
Total Revenue	\$2.08B	\$2.02B	\$65M	3%	
Total Expenses	\$1.67B	\$1.46B	\$209M	14%	
Net Profit After Tax	\$301M	\$429M	-\$128M	-30%	
Earnings per Share	\$1.09	\$1.56	(\$0.47)	-30%	
Financial Position					
Net Loans and Advances	\$4.75B	\$4.36B	\$395M	9%	
Total Assets	\$6.29B	\$5.56B	\$734M	13%	
Total Liabilities	\$3.63B	\$3.02B	\$615M	20%	
Total Stockholders' Equity	\$2.66B	<b>\$2.54</b> B	\$119M	5%	

#### **FINANCIAL HIGHLIGHTS**







The Group recorded total revenue of \$2.08 billion, which represents a \$65 million or 3% increase year over year. This resulted in net profit after tax of \$301 million, a decrease of \$128 million or 30% year over year. Earnings per share also decreased by 30% year over year.

Net loans and advances now stand at \$4.75 billion, an increase of \$395 million or 9% when compared to the prior year. Access strategically managed its credit exposure based on perceived risks evaluated by industry and grew the loan portfolio by 9% year over year. Total assets increased by 13% to J\$6.29 billion when compared to J\$5.56 billion at the end of financial year 2022, driven by a 9% increase in net loans and advances.

Total liabilities increased by 20% to J\$3.63 billion when compared to J\$3.02 billion at the end of last year, driven mainly by two new corporate bonds floated during the year, totaling \$2 billion which was used to refinance the previous bonds of \$1.3 billion and fund disbursements. Total stockholders' equity improved by J\$119 million or 5% driven by internally generated profits.

#### **Economic Environment - Jamaica**

According to the latest International Monetary Fund, report, global growth is projected to slow from 3.4% in 2022 to 2.8% in 2023 and 3% in 2024. Global inflation is also projected to slow to 7% in 2023 and 4.1% in 2024. Although inflation is receding, it remains a concern both globally and locally.

During 2022 the Jamaican economy showed several positive signs of recovery. According to data from the Statistical Institute of Jamaica (STATIN), preliminary estimates show the economy grew by 5.2% in 2022. Growth was led by the Services and Goods Producing Industries of 6.3% and 2.1% respectively, predominantly driven by the "Hotel and Restaurants" sector which grew by 48.1%. The Ministry of Finance of Jamaica has projected a growth rate of 1.6% for FY2023/24 with medium term expectations of real GDP growth to revert to the 1.0% to 2.0% range and a debt to GDP ratio of 74.2% at March 2024, an improvement of over 5% over the prior period. These continue to be closely monitored by management to assess the potential opportunities for the business as well as how to more effectively drive the growth strategy.

Based on the latest labour survey, Jamaica's unemployment declined to 6.6% for July 2022, compared to 8.5% in July 2021, further evidencing the recovery in economic activity. A total of 1,268,000 persons were employed during the period, an increase of 53,000, which is a good indicator for the level of disposable income.

The Jamaican dollar realized strong gains in trading against the United States (US) dollar as at March 2023. The BOJ's weighted average selling rate closed at \$150.91 for one US dollar relative to J\$153.78 at the end of March 2022, an appreciation of 1.9% versus the 8% depreciation in the prior financial year. This was driven by relatively stable remittance inflows and supported by interventions by the BOJ, which supplied a total of US\$596 million over the financial year.

#### **Economic Environment: Unites States of America**

Although global inflation continued to fall during the financial year, it has not been completely subdued. Central banks around the world, including the US Federal Reserve, have raised interest rates to battle inflation, restore price stability and bring balance to the labour market. The IMF reported rising demand for new hires which exceeded the supply of available workers in the country, as the unemployment rate fell to its lowest in more than 50 years, which contributed to higher inflation. With predictions of further interest rate hikes, it was anticipated that the federal funds rate would remain at around 5-5.5% through to the end of 2023.

#### Regulatory & Legislative Environment

In keeping with the stated timeline, the Bank of Jamaica, the assigned regulator for the microfinance sector under the Micro Credit Act (2021), promulgated new regulations effective July 2022. Among the major changes was the requirement for microfinance institutions (MFIs) to be licensed to operate. The Act seeks to outlaw predatory lending practices, promote transparency, and reduce the risk of money laundering within the industry. The new regulations also gave the Consumer Affairs Commission oversight of consumer related matters. On July 29, 2022, Access Financial Services Limited became the first company to be approved as a licensed Microcredit Institution by the BOJ.

In obtaining this license, the company signaled that:

- i. All policies and systems were in place to ensure compliance with the Act.
- Designated officers of the Company (including directors and substantial shareholders) are fit and proper, possessing the competence, financial soundness, integrity, and honesty.

#### FINANCIAL PERFORMANCE

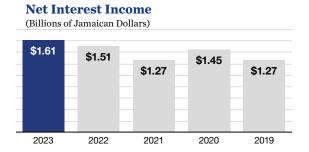
FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA								
(Expressed in Thousands	31-Mar-	31-Mar-	31-Mar-	31-Mar-	31-Mar-	Change 20	23 vs 2022	Five-Year
of Jamaican Dollars, except per stock unit amounts)	2023	2022	2021	2020	2019		%	Compounded Annual Growth Rate (CAGR)
Statement of Financial Performance								
Net-interest Income	1,605,148	1,508,254	1,269,100	1,449,429	1,267,118	96,894	6%	5%
Non- interest Income	479,269	510,934	549,954	705,259	381,204	(31,665)	-6%	5%
Operating Revenue	2,084,417	2,019,188	1,819,054	2,154,688	1,648,322	65,229	3%	5%
Staff Costs	710,922	690,361	670,511	725,444	491,166	20,561	3%	8%
Allowance for credit losses	396,114	283,205	294,989	297,048	146,825	112,909	40%	22%
Non interest Expenses	560,405	484,791	512,249	736,671	463,673	75,614	16%	4%
Operating Expenses	1,667,441	1,458,357	1,477,749	1,759,163	1,101,664	209,084	14%	9%
Net Profit after tax	301,049	428,990	265,687	329,747	446,345	(127,941)	-30%	-8%

#### Net Profit after Tax

The Group recorded consolidated net profit after tax of \$301 million for the year ended March 31, 2023, compared to \$429 million for the prior year. This represents a 30% decrease in net profit year over year and is attributable to increased loan loss provisions. There were also increases in operating costs due to higher bond issue costs and audit fees, legal and professional fees, repair and maintenance costs as well as credit rating costs that were incurred during the year.

#### **Operating Revenues**

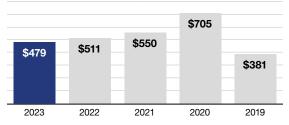
# NET INTEREST INCOME (2023)



Net interest income increased by \$97 million or 6% year over year to \$1.61 billion, compared to \$1.51 billion in the prior year. This is due mainly to a 9% increase in the loan portfolio (net loans and advances).

**I.61 billion \$479 million** NON-INTEREST INCOME (2023)



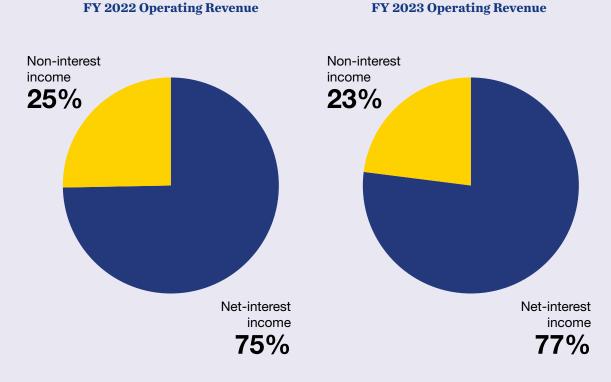


Non-interest income which represents net fees and commission income, income from money services, foreign exchange gains (losses), and other income, decreased by \$32 million or 6% due mainly to lower loan origination fees on our overseas subsidiary as a result of the reduced disbursements and declining portfolio.

NON-INTEREST INCOME								
(Expressed in Thousands	31-Mar-	31-Mar-	31-Mar-		31-Mar- 2020 2019	Change 2023 vs 2022		Five-Year
of Jamaican Dollars)	2023	31-Mar- 2022	31-Mar- 2021			\$	%	Compounded Annual Growth Rate (CAGR)
Fees and commission	309,035	372,753	412,549	617,750	311,384	(63,718)	-17%	0%
Money services fees & commission	1,345	1,204	935	1,787	29,657	141	12%	-46%
Foreign exchange (loss)/gains	(438)	(4,652)	(12,851)	(5,477)	(4,581)	4,214	-91%	-37%
Other income	169,327	141,629	149,321	91,199	44,744	27,698	20%	30%
Total Non-interest income	479,269	510,934	549,954	705,259	381,204	(31,665)	-6%	5%

- Net fees and commission decreased by \$63 million or 17% as a direct result of reduced fee income from our overseas subsidiary in line with a declining average loan portfolio.
- Other income increased by \$28 million or 20% year over year, due to improved bad debt recoveries in Embassy Loans.

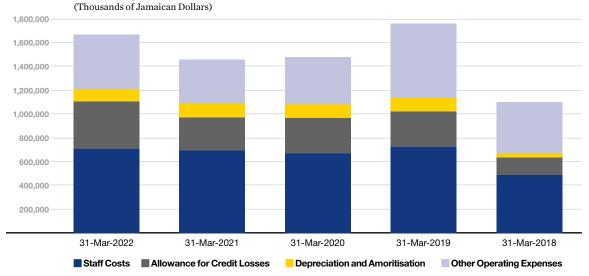
A combination of increased interest income and fee and commission income resulted in the Group realizing \$2.08 billion in operating income when compared to the prior year's amount of \$2.02 billion. Non-interest income for the year in review was 23% of operating revenue compared to 25% in the prior year, which highlights the continued need to diversify revenue streams.



#### **Operating Expenses**

			Change 20	Five-Year				
( Expressed in Thousands of Jamaican Dollars )	31-Mar- 2023	31-Mar- 2022	31-Mar- 2021	31-Mar- 2020	31-Mar- 2019	\$	%	Compounded Annual Growth Rate (CAGR)
Staff Costs	710,922	690,361	670,511	725,444	491,166	20,561	3%	8%
Allowance for Credit Losses	396,114	283,205	294,989	297,048	146,825	112,909	40%	22%
Depreciation and Amoritisation	104,395	117,391	118,351	118,120	30,332	(12,996)	-11%	28%
Other Operating Expenses	456,010	367,400	393,898	618,551	433,341	88,610	24%	1%
Total Operating Expenses	1,667,441	1,458,357	1,477,749	1,759,163	1,101,664	209,084	14%	9%

#### **Operating Expenses**



For the year in review, total operating expenses amounted to \$1.67 billion, an increase of \$209 million or 14% when compared to the prior year.

• Staff costs increased by \$21 million or 3% which was mainly attributable to the net effect of increased incentives based on loan disbursements and base salary driven by inflation.

- Allowance for credit losses increased by \$113 million or 40% due to the growth in the loan portfolio, also, approximately 44% of loan loss provision has been outstanding for more than 90 days, while in the prior year approximately 37% was outstanding for more than 90 days. Loans written off was also approximately 50% higher than the prior year driven mainly by our overseas subsidiary.
- Depreciation and amortization improved by \$13 million or 11% due to intangibles that were fully amortized during the year.
- Other operating expenses increased by \$89 million or 24% due to increases in audit fees, higher bond issue cost resulting from the derecognition of the unamortized bond costs and prepayment penalty on the refinanced bonds.

OTHER OPERATING EXPENSES								
	31-Mar-	31-Mar-	Cha	nge				
(Expressed in Thousands of Jamaican Dollars)	2023	2022	\$	%				
Advertising	40,549	40,143	406	1%				
Agency fees	18,181	11,593	6,588	57%				
Audit fees	30,888	15,232	15,656	103%				
Bank charges	17,539	18,706	(1,167)	-6%				
Cleaning and sanitation	6,097	5,065	1,032	20%				
Courier and collection services	6,555	6,372	183	3%				
Directors' fees	6,301	4,416	1,885	43%				
Fee expenses	47,472	52,557	(5,085)	-10%				
Insurance	3,093	2,452	641	26%				
Irrecoverable GCT	41,020	37,427	3,593	10%				
Legal and professional fees	31,737	27,676	4,061	15%				
Motor vehicle expenses	2,123	1,393	730	52%				
Printing and stationery	10,818	9,998	820	8%				
Rent	3,467	2,275	1,192	52%				
Repairs and maintenance	9,713	5,520	4,193	76%				
Impairment of intangibles	9,074	25,463	(16,389)	-64%				
Security	7,832	6,062	1,770	29%				
Subscriptions & donations	15,846	10,586	5,260	50%				
Travel and entertainment	7,347	683	6,664	975%				
Utilities	55,283	54,284	999	2%				
Other expenses	85,075	29,497	55,578	188%				
Total	456,010	367,400	(26,498)	-7%				

#### **Financial Position**

FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA								
(Expressed in Thousands of Jamaican	31-Mar-	31-Mar-	31-Mar-	31-Mar-	31-Mar-	Change 20	23 vs 2022	Five-Year
Dollars, except per stock unit amounts)	2023	2022	2021	2020	31-Mar- 2019		%	Compounded Annual Growth Rate (CAGR)
Statement of Financial Position								
Net loans and advances	4,753,540	4,358,198	3,943,649	4,470,914	3,410,963	395,342	9%	7%
Total Assets	6,290,771	5,556,803	5,377,405	5,962,443	4,506,043	733,968	13%	7%
Total LiabilIties	3,632,726	3,017,685	3,176,131	3,791,520	2,608,662	615,041	20%	7%
Total Equity	2,658,045	2,539,118	2,201,274	2,170,923	1,897,381	118,927	5%	7%

The Group's total assets increased by \$734 million or 13% year over year, due mainly to an increase in cash and cash equivalents and Loans and advances. Net loans and advances now stand at \$4.75 billion, which reflect an increase of \$395 million or 9% when compared to the prior year. The increase in the loan portfolio is as a result of increased disbursements across the Group.

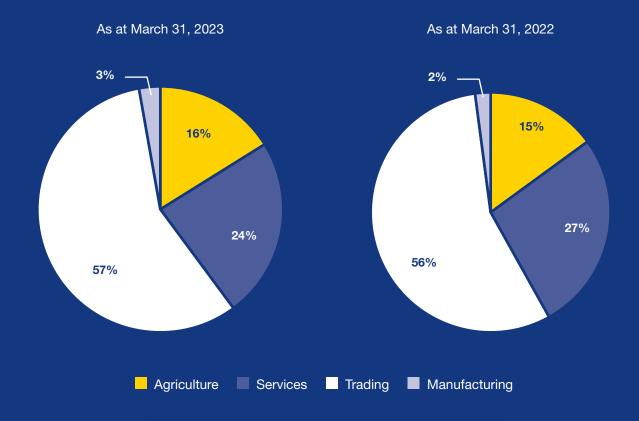
Total equity for the Group increased by \$119million or 5% due to internally generated profits.

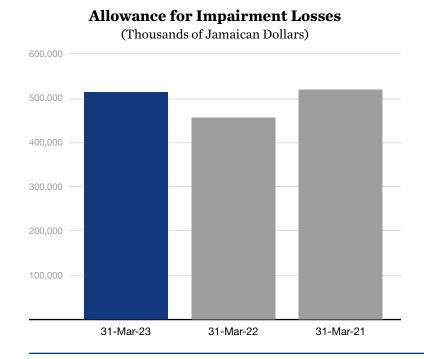
#### **Analysis of Loans and Advances Portfolio**

ANALYSIS OF LOANS AND ADVANCES PORTFOLIO							
(Expressed in Thousands of Jamaican Dollars)	31-Mar-2023	% of Total	31-Mar-2022	% of Total			
Personal	5,028,309	92.6%	4,630,330	93.6%			
Business							
Agriculture	64,696	1.3%	46,987	1.0%			
Services	95,163	1.9%	84,603	1.7%			
Trading	230,052	4.7%	175,908	3.6%			
Manufacturing	11,181	0.2%	6,552	0.1%			
	401,092	8.1%	314,050	<b>6.4</b> %			
Total	5,429,401	100.0%	4,944,380	100.0%			
Due within 1 month	48,373	0.9%	29,725	0.6%			
1 to 3 months	79,139	1.5%	44,549	0.9%			
3 to 12 months	804,444	14.8%	833,637	16.9%			
Over 12 months	4,497,445	82.8%	4,036,469	81.6%			
Total	5,429,401	100.0%	4,944,380	100.0%			
Allowance for Impairment	(513,865)		(456,964)				
Unamortised Loan Fees	(161,996)		(129,218)				
Net Loan and Advances	4,753,540		4,358,198				

As at March 31, 2023, Access Personal Loan portfolio amounted to \$5.03 billion representing 92.6% of the gross loan portfolio, compared to \$4.63 billion or 93.6% as at March 31, 2022. This is reflective of the increase in the loan portfolio stemming from the increased disbursements across the Group. Access' Business Loan portfolio increased to \$401 million, representing 8.1% of the gross loan portfolio compared to \$314 million or 6.4% at the end of the prior year. We will continue to create products and services to meet the demand from small and micro business operators in Jamaica, considering the significant role they play in driving economic growth.

#### **Business Loans**





\$514 Million ALLOWANCE FOR IMPAIRMENT

As at March 31, 2023

Allowance for impairment as at March 31, 2023 was \$514 million, a 12% increase when compared to \$457 million as at March 31, 2022. We continue to utilize various methodologies to improve the management of delinquency and the collection of bad debt.

#### **Loans Payable**

FUNDING PORTFOLIO				
(Expressed in Thousands of Jamaican Dollars)	31-Mar-2023	% of Total	31-Mar-2022	% of Total
Corporate Bond Holders	2,018,842	67.4%	1,289,196	55.7%
Development Bank of Jamaica Limited	916,857	30.6%	752,994	32.5%
JMMB Bank Limited	60,297	2.0%	273,605	11.8%
Total	2,995,996	100%	2,315,795	100%
1 to 3 months	113,797	4%	149,950	6%
3 to 12 months	689,319	23%	807,563	35%
Over 12 months	2,192,880	73%	1,358,282	59%
Total	2,995,996	100%	2,315,795	100%

Total loans payable stood at \$3.0 billion as at March 31, 2023, of which \$803 million or 27% was due within 12 months. The increase in loans payable from J\$2.3 billion as at March 31, 2022 to J\$3.0 billion as at March 31, 2023 is due to new bond financing to fund disbursement and working capital requirements.

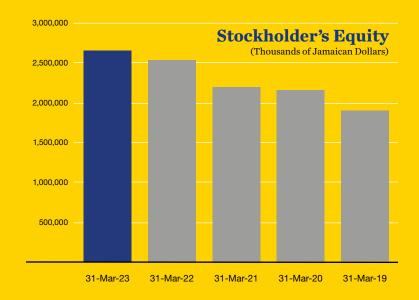
# \$3.0B

\$25.55 YEAR END SHARE PRICE 27.4%

#### **Stockholder's Equity**

Stockholder's equity stands at \$2.66 billion as at March 31, 2023 compared to \$2.54 billion for the prior year; due to the current year's profitability.

**\$2.7 billion** AS AT MARCH 31, 2023



#### **Dividends & Shareholder's Return**

KEY RATIOS AND PER STOCK UNIT DATA								
	31-Mar-         31-Mar- <t< th=""></t<>							
Profitability Ratios								
Return on Average Equity	11.6%	18.1%	12.2%	16.2%	22.9%			
Return on Average Total Asset	5.1%	7.8%	4.7%	6.3%	11.5%			

Per Stock Unit Data					
Earnings per Share	\$1.09	\$1.56	\$0.97	\$1.20	\$1.63
Dividends Paid	\$0.30	\$0.65	\$0.43	\$0.49	\$1.24
Dividend payout ratio	27.4%	41.6%	44.4%	40.8%	76.3%
Dividend yield	1.2%	3.2%	1.9%	2.0%	2.7%
Book value	\$9.68	\$9.25	\$8.02	\$7.91	\$6.91
Market price	\$25.55	\$20.07	\$22.16	\$24.95	\$46.00
52 week High	J\$28.27	J\$29.24	J\$28.56	J\$48.00	J\$53.00
52 week Low	J\$19.10	J\$16.20	J\$19.00	J\$17.65	J\$36.00
Year end	J\$25.55	J\$20.07	J\$22.16	J\$24.95	J\$46.00
Price to Earnings Ratio	23.44	12.84	22.90	20.77	28.29

Dividends paid for the financial year totaled \$0.30 per share, compared to \$0.65 per share in the prior year.

The dividend pay-out ratio for the financial year was 27.4% with a dividend yield of 1.2%. As at March 31, 2023 the share price of AFS shares on the Jamaica Stock Exchange was \$25.55.

#### **Risk Management Structure**

Our risk management structure is directed by the Board of Directors, who defines the risk management framework and the processes to identify, measure and monitor risk by the Group.

#### Risk measuring, monitoring, and management

Management continues to manage risk along the quadrants of the Group's strategic, operational, financial and management objectives. The following risks inherent to our business activities have been identified and managed as follows:

#### **Credit Risk**

The Group is exposed to credit risk, which is the risk that its customers, clients or counterparties will cause financial loss by failing to discharge their contractual obligations.

Credit exposures arise principally from the Group's loans and advances and cash balances held with financial institutions. The Group mitigates risk associated with loans through a vigorous credit adjudication and administration policy, which ensures that loans and advances are made to customers with an appropriate credit history. Risk associated with cash and short-term deposits transactions in financial institutions are mitigated by ensuring that transactions are done with institutions of high credit quality as well limiting the exposure that the Company has to any one institution.

#### **Liquidity Risk**

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with its financial liabilities when they fall due. The consequence may be the failure to fulfill commitments to lend. The Group's liquidity management process includes:

- Monitoring future cash flows and liquidity daily.
- The appropriate matching of assets and liabilities.
- Maintaining committed lines of credit.
- Optimizing returns on investments.

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks mainly arise from changes in foreign currency exchange rates and interest rates. The Group manages currency risk by ensuring that the net exposure in foreign assets and liabilities is kept at an acceptable level by monitoring currency positions. The Group is exposed to price risk from the changes in available for sale equity investments. The Group does not have significant exposure in this regard, as it does not have significant holdings in securities.

#### **Interest Rate Risk**

The Group is exposed to interest rate risk arising from its variable rate borrowings. This is managed through the monitoring of rate exposure and taking into consideration the options of refinancing, renewal of existing positions and alternative financing.

#### **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, and systems or from external events. Some examples of operational risk are fiduciary or disclosure breaches, technology failure and environmental risk. The Group's management framework supports the mitigation of operational risk by establishing the standards for assessment, management, monitoring, and the provision of assurance that the risk and internal controls frameworks are operating as intended.

#### **Reputational Risk**

Reputational risk is the potential that negative publicity, whether true or false regarding the Group's business practices, action or inaction will or may cause a decline in the company's value, liquidity, or customer base and earning potential. The Board of Directors and the senior management team oversee the management of reputational risk.

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# Corporate Social Responsibility

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# **Prioritizing People**

It's not by chance that all six of our company's core values – customer first, integrity, accountability, respect, a caring environment and continuous improvement, are centred on people. Access Financial Services started with a dream of empowering people to do more and be more, for themselves and their families. This includes our employees. The company has grown through the commitment and dedication of its workforce over the last two decades, and in 2022, the organization ensured the continuation of that strong tradition of people empowerment. Under the direction of the Board and senior management team, the company took steps to maintain a safe, productive and enabling environment in which its employees could thrive.



#### Staff Welfare and Engagement

Driven by the firm belief that people are at the heart of our business, advancing the Access community in financial year 2022/2023 involved a key focus on employees and ensuring their best welfare. Health and well-being remained among the major priorities for the team, as the impact of the COVID-19 pandemic lingered at the start of the financial year. The business provided access to counselling under the Employee Assistance Programme through our ongoing partnership with Family Life Ministries.

Led by the Human Resources & Training Department, the company executed a number of team-building activities to bring employees back together after the pandemic forced several categories of employees to work from home. Among the most celebrated events was the Access Zone Team Building Day in April which included rewards and recognition for top performers of the previous year, followed by games and competitive activities that really excited the team. Employees were engaged right throughout the year with a range of activities such as Jersey Day, Christmas Fête and Valentines Day.



#### Training

Continued investment in the training and development of our people is a key element of the business strategy. Performance management helped to identify gaps which informed the training programme for the year. In addition to training conducted inhouse focused on new systems, operational changes and procedures, Access Financial pursued external training opportunities for team members, among them:

- GoAML Portal Training five employees participated in this Bank of Jamaica programme for staff responsible for performing compliance-related functions.
- Understanding Jamaican Labour Laws – two employees from the HR & Training Dept participated in this training conducted by the Jamaica Employers' Federation.

#### **Spotlighting Stars on Staff**

The company prides itself on the power of its people and attributes the growth of the business to the talent and commitment of the team at all levels of the organization. In 2022, a few stars on staff grabbed media attention for their achievements, representing the Access brand brilliantly.

Risk Analyst Terry-Ann Bisnaught-Spence was featured on LOOP Jamaica News as one of the company's longest serving employees, starting out an intern and progressing steadily through the ranks.





[L-R] Former Chief Executive Officer Frederick Williams poses with award recipients: team member Shantel James, and children of employees Chana-Kay Brown, Anya Cobourne, Caleb Henderson and Hayden Spence, along with awards ceremony guest speaker, Danrak Productions CEO Stacy-Ann Smith.



Access Financial's Most Outstanding Performer for the 2022 PEP Awards Anya Cobourne receives her trophy from Former CEO Frederick Williams.



University College of the Caribbean student and Business Loan Officer Shantel James receives her award of tuition support from former CEO Frederick Williams at the Education Assistance Awards Luncheon held in August 2022.

#### **PEP Awards**

In addition to the annual Backto-School Programme through which assistance was provided for the purchase of books for their children, employees with children going into high school received some support through the AFS Education Assistance Programme (EAP). Six students who performed well in the Primary Exit Profile (PEP) Exams received cash awards and trophies as the company celebrated their success. In financial year (FY) 2023, the EAP was expanded to include a tertiary grant to employees' children pursuing higher education. Two students benefited, one of whom is pursuing further studies overseas. The EAP also now offers a partial tuition refund for employees pursuing a bachelor's degree.

# **Engaging the Community**

Advancing the Access community in 2022 meant more deliberate action to engage customers and causes worthy of support. There was greater focus on establishing a deeper corporate social responsibility footprint with meaningful initiatives that had far-reaching impact. Community outreach also provided opportunities to amplify employee engagement and bring the team together.



#### Pink Run

Thirty staff members donned pink gear and joined thousands of other runners and walkers participating in the annual ICWI Pink Run to raise much needed funds for breast cancer treatment.

Team Access Runs for a Cause! What's an early morning 5K for team members bent on showing support for the ICWI Pink Run? The energy was high and the vibe was enough to fuel the employees who showed up to rep the brand.



#### Labour Day at Josephine Glasspole Basic School

Armed with power tools and paint brushes, a team of employees rolled up their sleeves and tackled renovation work at the Josephine Glasspole Basic School on Labour Day 2022. The East Kingston based institution, which serves more than 40 children, got a refurbished kitchen with new cupboards and countertops.



AFS Chief Executive Officer Hugh Campbell (left), business loan customer Peta-Gaye Eaton, and Ocho Rios Branch Manager Aretha Douglas pose for a photo after an engaging information session with customers.

#### **MCA Sensitization Sessions**

With the advent of the Micro Credit Act (2021) and the new regulations that took effect in July 2022, the Access team launched a campaign to ensure its customers were aware of the changes ahead of time. Led by the management team, the road tour of Access branches stopped in Mandeville and Ocho Rios where customers from several parishes were invited to get firsthand information and more importantly, have the opportunity to ask questions.



Customers from Ocho Rios and surrounding communities listen intently to presentations during a sensitization session aimed to providing information on the Micro Credit Act (2021) and regulations that became effective July 2022.



#### **Women in Business**

Access demonstrated its love and appreciation for three customers by giving them special recognition for the work they have been doing in their respective communities. The women business owners - early childhood administrator Janice Martin, salon owner Sharon Mitchell and shop owner Rusheda Crawford, who each received a grant of \$50,000, were singled out for their service to community and the impact they have had, especially during the pandemic. Noting that over 70% of its business loan customers are women, Access CEO Hugh Campbell, congratulated the awardees and encouraged them to keep being forces for good in the world.





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# Financial Statements



KPMG P.O. Box 436 6 Duke Street Kingston Jamaica, W.I. +1 (876) 922 6640 firmmail@kpmg.com.jm

INDEPENDENT AUDITORS' REPORT

To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the separate financial statements of Access Financial Services Limited ("the Company") and the consolidated financial statements of the Company and its subsidiary ("the Group"), set out on pages 55 to 118 which comprise the Group's and Company's statements of financial position as March 31, 2023, the Group's and Company's statements of pages 55 to 118 which comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Group and the Company as at March 31, 2023, and of the Group's and Company's financial performance and cash flows for the year then ended in accordance with IFRS Standards as issued by International Accounting Standards Board (IFRS Standards) and the Jamaican Companies Act.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants including international standards (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

R. Tarun Handa Cynthia L. Lawrence Rajan Trehan Norman O. Rainford Nigel R. Chambers Nyssa A. Johnson W. Gihan C. de Mel Wilbert A. Spence Sandra A. Edwards Karen Ragoobirsingh Al Johnson



To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### **Report on the Audit of the Financial Statements (Continued)**

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Weasurement of Expected Credit Losses	
Key Audit Matter	How the matter was addressed in our audit
<ul> <li>IFRS 9 <i>Financial Instruments</i>, is complex and requires the Group to recognise expected credit losses ('ECL') on financial assets. The determination of ECL is highly subjective and requires management to make significant judgement and estimates, particularly regarding significant increase in credit risk and forward-looking information.</li> <li>The identification of significant increases in credit risk is a key area of judgement as the criteria determine whether a 12-month or lifetime loss allowance is recorded in respect of a financial asset.</li> <li>Forward-looking information, reflects a range of possible future economic conditions, in measuring expected credit losses. Significant management judgement is used in determining the economic scenarios, the probability weightings and management overlay.</li> </ul>	<ul> <li>We performed the following procedures:</li> <li>Obtained an understanding of the model used by management for the calculation of expected credit losses on investments and loans.</li> <li>Tested the completeness and accuracy of the data used in the models to the underlying accounting records on a sample basis.</li> <li>Involved our financial risk modelling specialists to evaluate the appropriateness of the Group's impairment methodologies, including the criteria used for determining significant increase in credit risk and independently assessed the assumptions for probabilities of default, loss given default and exposure at default.</li> <li>Involved our financial risk modelling specialists to evaluate the appropriateness of the Group's methodology for determining forward-looking information and management overlay.</li> </ul>

#### Measurement of Expected Credit Losses



To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### **Report on the Audit of the Financial Statements (Continued)**

Key Audit Matters (Continued)

Measurement of Expected Credit Losses (continued)

Key Audit Matter	How the matter was addressed in our audit
We therefore determined that the estimates of impairment in respect of loans has a high degree of estimation uncertainty. See notes 3(i), 6 and 24(a) of the financial statements.	<ul> <li>Assessed the adequacy of the disclosures of the key assumptions and judgements.</li> <li>Checked the controls over the review of data submitted to management's specialist- for expected credit loss calculation.</li> </ul>

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.



To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### Report on the Audit of the Financial Statements (Continued)

#### Other Information (continued)

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is included in the Appendix to this auditors' report. This description, which is located at pages 53 to 54, forms part of our auditors' report.



To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner required.

The engagement partner on the audit resulting in this independent auditors' report is Nyssa Johnson.

KPMG

Chartered Accountants Kingston, Jamaica

July 28, 2023



To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### Appendix to Report on the Audit of the Financial Statements

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



To the Members of ACCESS FINANCIAL SERVICES LIMITED

#### Appendix to the Independent Auditors' report (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Statements of Financial Position**

March 31, 2023

	Notes		Group			Compa	ny
			Restated*	Restated*		Restated*	Restated*
		2023	2022	2021	2023	2022	2021
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Assets							
Cash and cash equivalents	4	666,737	351,878	543,492	402,723	151,667	274,896
Financial investments		-	-	5,109	-	-	5,109
Other accounts receivable	5	93,207	50,079	47,003	302,660	197,163	118,343
Loans and advances	6	4,753,540	4,358,198	3,943,649	4,442,558	3,864,271	3,612,891
Investment in subsidiary	7	-	-	-	857,541	857,541	857,541
Property, plant and equipment	8	63,182	61,483	61,509	53,298	59,216	58,657
Intangible assets and goodwill	9	443,898	478,987	480,699	38,980	43,901	41,860
Right-of-use assets	13	71,828	109,461	124,867	56,877	76,447	76,525
Deferred tax assets	10	198,379	146,717	171,077	158,932	118,203	152,309
Total assets		6,290,771	5,556,803	<u>5,377,405</u>	6,313,569	<u>5,368,409</u>	5,198,131
Liabilities and equity							
Liabilities							
Payables	11	436,543	508,943	466,523	392,858	363,798	361,284
Loans payable	12	2,995,996	2,315,795	2,542,774	3,146,435	2,469,101	2,687,651
Lease liabilities	13	77,211	129,539	142,414	61,183	89,622	87,749
Taxation payable		122,976	63,408	24,420	122,977	63,408	26,003
Total liabilities		3,632,726	3,017,685	3,176,131	3,723,453	2,985,929	3,162,687
Stockholder's equity							
Share capital	14	96,051	96,051	96,051	96,051	96,051	96,051
Fair value reserve		-	-	3,096	-	-	3,096
Translation reserve		173,157	190,573	130,977	-	-	-
Retained earnings		2,388,837	2,252,494	1,971,150	2,494,065	2,286,429	1,936,297
Total equity		<u>2,658,045</u>	<u>2,539,118</u>	2,201,274	<u>2,590,116</u>	2,382,480	<u>2,035,444</u>
Total liabilities and equity		<u>6,290,771</u>	<u>5,556,803</u>	<u>5,377,405</u>	<u>6,313,569</u>	<u>5,368,409</u>	<u>5,198,131</u>

The financial statements on pages 55 to 118 were approved for issue by the Board of Directors on July 28, 2023, and signed of its behalf by:

Marcus James

Executive Chairman

Charmaine Boyd-Walker

Director

# Statements of Profit or Loss & Other Comprehensive Income

Year ended March 31, 2023

	Notes	Gro	oup	Company		
		<u>2023</u> \$'000	Restated* <u>2022</u> \$'000	<u>2023</u> \$'000	Restated* <u>2022</u> \$'000	
<b>Operating income</b> Interest income from loans Interest income from securities	3(k)	1,877,607 10,322	1,723,541 <u>4,332</u>	1,823,943 10,322	1,667,714 4,332	
Total interest income, calculated on the effective interest method Interest expense	16	1,887,929 ( <u>282,781</u> )	1,727,873 ( <u>219,619</u> )	1,834,265 ( <u>279,391</u> )	1,672,046 ( <u>214,036</u> )	
Net interest income		1,605,148	1,508,254	1,554,874	1,458,010	
Fees and commissions on loans		309,035	372,753	29,911	42,591	
		<u>1,914,183</u>	<u>1,881,007</u>	<u>1,584,785</u>	<u>1,500,601</u>	
Other operating income: Money services fees and commission Foreign exchange losses Other income		1,345 ( 438) <u>169,327</u> <u>170,234</u> 2,084,417	1,204 ( 4,652) <u>141,629</u> <u>138,181</u> <u>2,019,188</u>	1,344 ( 438) 97,634 98,540 1,683,325	1,204 ( 4,652) <u>97,479</u> <u>94,031</u> <u>1,594,632</u>	
<b>Operating expenses</b> Staff costs Allowance for credit losses Depreciation and amortisation Other operating expenses	17 6(b) 8,9,13 18	710,922 396,114 104,395 <u>456,010</u> <u>1,667,441</u>	690,361 283,205 117,391 <u>367,400</u> 1,458,357	512,506 291,238 73,787 <u>305,803</u> 1,183,334	472,673 171,155 82,508 230,016 956,352	
Profit before taxation Taxation	19	416,976 ( <u>115,927</u> )	560,831 ( <u>131,841</u> )	499,991 ( <u>127,649</u> )	638,280 ( <u>140,502</u> )	
Profit for the year		301,049	428,990	372,342	497,778	
Other comprehensive income: Items that may be reclassified to profit/loss Foreign currency translation gain on overseas subsidiary	:	( <u>17,416</u> )	<u> </u>			
Items that will never be reclassified to profit or loss: Unrealised (loss)/gain on equity Investments at fair value through othe comprehensive income (FVOCI)	er	-	( 3,096)	-	( 3,096)	
Gain on sale of FVOCI investments		-	3,335	-	3,335	
Total other comprehensive income			239		239	
Total comprehensive income		283,633	488,825	372,342	498,017	
Earnings per stock unit	20	1.09	1.56	1.35	1.83	

### **Statements of Changes in Shareholders' Equity**

Year ended March 31, 2023

	Share <u>capital</u> (note 14) \$'000	Fair value <u>reserve</u> \$'000	Translation reserve (note 15) \$'000	Retained <u>earnings</u> \$'000	<u>Total</u> \$'000
Balances at March 31, 2021, as previously reported Prior year adjustment [note 25] Balance as at March 31, 2021, as restated	96,051  96,051	3,096 - 3,096	130,977  130,977	2,221,155 ( <u>250,005</u> ) 1,971,150	2,451,279 ( <u>250,005</u> ) 2,201,274
<b>Total comprehensive income</b> <b>for 2022</b> Profit for the year	-	-	-	437,893	437,893
Prior year adjustment [note 25] As restated Other comprehensive income		( <u>3,096</u> )		( <u>8,903</u> ) 428,990 <u>3,335</u>	( <u>8,903</u> ) 428,990 <u>59,835</u>
<b>Transaction with owners</b> Dividends paid (note 21)	<u> </u>	( <u>3,096</u> )	<u> </u>	<u>432,325</u> ( <u>150,981</u> )	<u>488,825</u> ( <u>150,981</u> )
Balances at March 31, 2022, as restated	<u>96,051</u>		<u>190,573</u>	<u>2,252,494</u>	<u>2,539,118</u>
<b>Total comprehensive income</b> <b>for 2023</b> Profit for the year Other comprehensive income	-	- 	( <u>17,416</u> ) ( <u>17,416</u> )	301,049  	301,049 ( <u>17,416</u> ) <u>283,633</u>
<b>Transaction with owners</b> Dividends paid (note 21)				( <u>164,706</u> )	( <u>164,706</u> )
Balances at March 31, 2023	<u>96,051</u>		<u>173,157</u>	<u>2,388,837</u>	<u>2,658,045</u>

\*(Restated note 25)

The accompanying notes form an integral part of the financial statements

# Company Statement of Changes in Shareholders' Equity

Year ended March 31, 2023

	Share <u>capital</u> (note 14)	Fair value <u>reserve</u>	Retained <u>earnings</u>	Total
	(ilote 14) \$'000	\$'000	\$'000	\$'000
Balances at March 31, 2021 Prior year adjustment [note 25]	96,051	3,096	2,186,302 ( <u>250,005</u> )	2,285,449 ( <u>250,005</u> )
Balance as at March 31, 2021 as restated	96,051	3,096	1,936,297	2,035,444
Total comprehensive income for 2022				
Profit for the year Prior year adjustment [note 25]	-	-	506,681 ( <u>8,903</u> )	506,681 ( <u>8,903</u> )
As restated	-	-	497,778	497,778
Other comprehensive income		( <u>3,096</u> )	3,335	239
		( <u>3,096</u> )	501,113	498,017
Transaction with owners				
Dividends paid (note 21)			( <u>150,981</u> )	( <u>150,981</u> )
Balances at March 31, 2022	<u>96,051</u>		2,286,429	2,382,480
Total comprehensive income for 2023				
Profit for the year	-	-	372,342	372,342
<b>Transaction with owners</b> Dividends paid (note 21)			( <u>164,706</u> )	( <u>164,706</u> )
Balances at March 31, 2023	<u>96,051</u>		<u>2,494,065</u>	<u>2,590,116</u>

## **Group Statement of Cash Flows**

Year ended March 31, 2023

	<u>Notes</u>	<u>2023</u> \$'000	<u>2022</u> \$'000 Restated*
CASH FLOWS FROM OPERATING ACTIVITIES Profit for the year		301,049	428,990
Items not affecting cash resources: Exchange (gain)/loss on foreign balances Depreciation and amortisation Depreciation of right-of-use asset	8,9 13(a)	438 35,149 69,246	4,652 47,704 69,687
Gain on disposal of property, plant and equipment Interest income Lease interest expense	13(e)	(399) (1,887,929) 10,000	( 584) (1,727,873) 13,087
Interest expense Increase in allowance for loan losses Impairment of intangible assets	16 6(b) 9	272,781 396,114 9,074	206,532 283,205 25,463
Income tax Deferred tax	19(a) 19(a)	$ \begin{array}{r} 168,378 \\ (\underline{51,662}) \\ (677,761) \end{array} $	106,396 25,445 ( 517,296)
Changes in operating assets and liabilities: Other accounts receivable Payables Loans and advances		(51,734) (51,734) (3,921) (810,740)	( 5,065) 43,304 ( <u>678,776</u> )
Interest received Lease interest paid Interest paid Taxation paid		(1,476,314) $1,887,929$ $(10,000)$ $(272,786)$ $(108,810)$	(1,157,833) $1,727,873$ $(13,087)$ $(207,416)$ $(67,408)$
Cash provided by operating activities CASH FLOW FROM INVESTING ACTIVITIES Acquisition of property, plant & equipment and intangible assets Proceeds from disposal of investment at FVOCI Proceeds from disposal of property, plant & equipment	8,9	<u>20,019</u> ( 25,252) <u>1,362</u>	<u>282,129</u> ( 47,611) 5,348 <u>2,490</u>
Net cash used by investing activities		( <u>23,890</u> )	( <u>39,773</u> )
CASH FLOW FROM FINANCING ACTIVITIES Proceeds from borrowings Repayment of borrowings Lease payments Dividends paid	24(b) 24(b) 13(d) 21	3,146,170 (2,465,969) (75,381) ( <u>164,706</u> )	970,500 (1,197,479) (72,864) ( <u>150,981</u> )
Net cash generated/(used by) financing activities		440,114	(450,824)
Increase/(decrease) in cash and cash equivalents at beginning of the year Effect of exchange rate fluctuations on cash and cash equivalents Cash and cash equivalents at beginning of year	ents	436,242 ( 121,383) <u>351,878</u>	( 208,468) 16,854 <u>543,492</u>
Cash and cash equivalents at end of year (note 4)		666,737	<u>    351,878 </u>

# **Company Statement of Cash Flows**

Year ended March 31, 2023

	<u>Notes</u>	<u>2023</u> \$'000	2022 \$'000 Restated*
CASH FLOWS FROM OPERATING ACTIVITIES			1000000
Profit for the year		372,342	497,778
Items not affecting cash resources:			
Exchange loss on foreign balances		438	4,652
Depreciation and amortisation	8,9	25,233	31,605
Depreciation of right-of-use asset	13(a)	48,554	50,903
Gain on disposal of property, plant			
and equipment		( 399)	( 584)
Interest income		(1,834,265)	(1,672,046)
Lease interest expense	13(e)	6,605	7,505
Interest expense	16	272,786	206,531
Increase in allowance for loan losses	6(b)	291,238	171,155
Impairment of intangible assets	9	-	11,500
Income tax	19(a)	168,378	106,396
Deferred tax	19(a)	( <u>40,729</u> )	34,106
Changes in operating assets and liabilities:		( 689,819)	( 550,499)
Other accounts receivable		( 105,481)	(73,968)
Payables		1,785	3,398
Loans and advances		(	(425,401)
		(1,659,237)	( 1,046,470)
Interest received		1,834,265	1,672,046
Lease interest paid		( 6,605)	( 7,505)
Interest paid		(245,591)	( 207,415)
Taxation paid		( <u>111,383</u> )	( <u>69,016</u> )
Net cash (used)/ provided by operating activities CASH FLOW FROM INVESTING ACTIVITIES		( <u>188,450</u> )	341,640
Acquisition of property, plant & equipment			
and intangible assets	8,9	( 16,535)	( 47,611)
Proceeds from disposal of investment at FVOCI		-	5,348
Proceeds from disposal of fixed assets		1,362	2,490
Net cash used by investing activities		( <u>15,173</u> )	( <u>39,773</u> )
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from borrowings	24(b)	3,146,170	970,501
Repayment of borrowings	24(b)	(2,468,836)	(1,189,051)
Lease payment	13(d)	( 55,120)	( 53,698)
Dividends paid	21	( <u>164,706</u> )	( <u>150,981</u> )
Net cash generated/(used by) financing activitie Increase/(decrease) in cash and cash equivalents	es	457,508	( <u>423,229</u> )
at the end of the year Effect of exchange rate fluctuations on cash and cash		253,885	( 121,362)
equivalents		( 2,829)	( 1,867)
Cash and cash equivalents at beginning of year		151,667	274,896
Cash and cash equivalents at end of year (note 4)		402,723	<u>    151,667</u>

## Notes to the Financial Statements

Year ended March 31, 2023

#### 1. Identification and principal activities

Access Financial Services Limited (the Company) is incorporated and domiciled in Jamaica and its registered office is situated at 41B Half Way Tree Road, Kingston 5, Jamaica W.I. The Company is listed on the Junior Market of the Jamaica Stock Exchange.

The Company acquired a 100% shareholding in its subsidiary, Embassy Loans Inc., on December 15, 2018, which is domiciled in the United States of America.

The Company and its subsidiary are collectively referred to as "the Group" in these financial statements.

The principal activity of the Group is retail lending to the micro enterprise sector for personal and business purposes. Funding is provided by financial institutions, government entities and non-governmental organisations. The Company also operates a money services division and offers bill payment services.

#### 2. <u>Statement of compliance and basis of preparation</u>

(a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

#### New and amended standards and interpretations that became effective during the year:

Certain new and amended standards came into effect during the current financial year. None of which resulted in any changes to amounts recognised or disclosed in the financial statements.

#### New and amended standards and interpretations that are not yet effective:

At the date of authorisation of these financial statements, certain new and amended standards and interpretations have been issued which were not effective for the current year and which the Group has not early-adopted. The Group has assessed them with respect to its operations and has determined that the following are relevant:

• Amendments to IAS 1 Presentation of Financial Statements are effective for annual periods beginning on or after January 1, 2023 and may be applied earlier. The amendments help companies provide useful accounting policy disclosures.

The key amendments to IAS 1 include:

- requiring companies to disclose their material accounting policies rather than their significant accounting policies;
- clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
- clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

Year ended March 31, 2023

- 2. <u>Statement of compliance and basis of preparation (continued)</u>
  - (a) Statement of compliance (continued):

#### New and amended standards and interpretations that are not yet effective (continued):

• Amendments to IAS 1 Presentation of Financial Statements (continued)

The amendments are consistent with the refined definition of material:

"Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements".

The Group is assessing the impact that the amendment will have on its financial statements

• Amendments to IAS 1 *Presentation of Financial Statements*, will apply retrospectively for annual reporting periods beginning on or after 1 January 2024. The amendments promote consistency in application and clarify the requirements on determining if a liability is current or non-current.

Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. As part of its amendments, the requirement for a right to be unconditional has been removed and instead, now requires that a right to defer settlement must have substance and exist at the end of the reporting period. A company classifies a liability as non-current if it has a right to defer settlement for at least twelve months after the reporting period. It has now been clarified that a right to defer exists only if the company complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date. With the amendments, convertible instruments may become current. In light of this, the amendments clarify how a company classifies a liability that includes a counterparty conversion option, which could be recognised as either equity or a liability separately from the liability component under IAS 32. Generally, if a liability has any conversion options that involve a transfer of the company's own equity instruments, these would affect its classification as current or non-current. It has now been clarified that a company can ignore only those conversion options that are recognised as equity when classifying liabilities as current or non-current.

The Group does not expect the amendment to have a significant impact on its financial statements.

Year ended March 31, 2023

- 2. <u>Statement of compliance and basis of preparation (continued)</u>
  - (a) Statement of compliance (continued):

### New and amended standards and interpretations that are not yet effective: (continued):

• Amendments to IFRS 16 *Leases* is effective for annual periods beginning on or after April 1, 2022, with early application permitted. The amendments extend the practical expedient by 12 months – i.e. allowing lessees to apply it to rent concessions for which any reduction in lease payments affects only payments originally due on or before 30 June 2022.

The 2021 amendments are applied retrospectively with the cumulative effect of initially applying it being recognised in opening retained earnings. The disclosure requirements of Paragraph 28(f) of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors do not apply on initial application.

The Group does not expect the amendment to have a significant impact on its financial statements.

- Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors are effective for annual reporting periods beginning on or after January 1, 2023, with early adoption permitted. The amendments introduce a new definition for accounting estimates: clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty.
- The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that a company develops an accounting estimate to achieve the objective set out by an accounting policy.

Developing an accounting estimate includes both:

- selecting a measurement technique (estimation or valuation technique) e.g. an estimation technique used to measure a loss allowance for expected credit losses when applying IFRS 9 Financial Instruments; and
- choosing the inputs to be used when applying the chosen measurement technique e.g. the expected cash outflows for determining a provision for warranty obligations when applying IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

The effects of changes in such inputs or measurement techniques are changes in accounting estimates, unless they result from the corrections of prior periods errors. The definition of accounting policies remains unchanged.

The Group is assessing the impact that the amendment will have on its financial statements.

Year ended March 31, 2023

- 2. <u>Statement of compliance and basis of preparation (continued)</u>
  - (a) Statement of compliance (continued):

### New and amended standards and interpretations that are not yet effective: (continued):

• Amendments to IAS 12 Income Taxes are effective for annual reporting periods beginning on or after January 1, 2023, with early adoption permitted. The amendments clarify how companies should account for deferred tax on certain transactions – e.g. leases and decommissioning provisions.

The amendments narrow the scope of the initial recognition exemption (IRE) so that it does not apply to transactions that give rise to equal and offsetting temporary differences. As a result, companies will need to recognise a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of a lease and a decommissioning provision.

For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. If a company previously accounted for deferred tax on leases and decommissioning liabilities under the net approach, then the impact on transition is likely to be limited to the separate presentation of the deferred tax asset and the deferred tax liability.

For all other transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.

The Group is assessing the impact that the amendment will have on its financial statements.

- Amendments to IFRS 17 Insurance Contracts, effective for annual reporting periods beginning on or after January 1, 2023 and provides for the following amendments to the standard:
  - Most companies that issue credit cards and similar products that provide insurance coverage will be able to continue with their existing accounting, unless the insurance coverage is a contractual feature, easing implementation for non-insurers.
  - For loan contracts that meet the definition of insurance but limit the compensation for insured events to the amount otherwise required to settle the policyholder's obligation created by the contract, companies that issue such loans have an option to apply IFRS 9 or IFRS 17, reducing the impact of IFRS 17 for non-insurers.

The Group has done its assessment for the impact of IFRS 17 and has determined that there is no exposure to this standard.

Year ended March 31, 2023

- 2. <u>Statement of compliance and basis of preparation (continued)</u>
  - (b) Basis of preparation:

The financial statements are prepared under the historical cost basis, except for investments at fair value.

(c) Functional and presentation currency:

These financial statements are presented in thousands of Jamaica dollars (\$'000), which is the Company's functional currency, unless otherwise indicated. The financial statements of the subsidiary, which has a different functional currency, (United States Dollar), are translated into the presentation currency in the manner described in note 3(g)(ii).

(d) Use of estimates and judgements:

The preparation of the financial statements to conform to IFRS requires management to make estimates and judgements that affect the selection of accounting policies and the reported amounts of, and disclosures relating to, assets, liabilities, contingent assets and contingent liabilities at the reporting date and the income, expenses, gains and losses for the year then ended. Actual amounts could differ from those estimates. The estimates and the assumptions underlying them, are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period of the revision and future periods if the revision affects both current and future periods. The critical judgements made in applying accounting policies and the key areas of estimation uncertainty that have the most significant effect on the amounts recognised in the financial statements, and or that have a significant risk of material adjustment in the next financial period, are as follows:

(i) Judgements:

For the purpose of these financial statements, judgement refers to the informed identification and analysis of reasonable alternatives, considering all relevant facts and circumstances, and the well-reasoned, objective and unbiased choice of the alternative that is most consistent with the agreed principles set out in IFRS.

The key relevant judgements are as follows:

(i) Impairment of financial assets:

Establishing the criteria for determining whether credit risk on the financial asset has increased significantly since initial recognition, determining the methodology for incorporating forward-looking information into measurement of expected credit losses (ECL) and the selection and approval of models used to measure ECL requires significant judgement [see note 3(i)].

Year ended March 31, 2023

- 2. <u>Statement of compliance and basis of preparation (continued)</u>
  - (d) Use of estimates and judgements (continued):
  - (ii) Key assumptions concerning the future and other sources of estimation uncertainty:
    - (i) Allowance for impairment losses:

The measurement of the expected credit loss allowance measured at amortised cost is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour. (e.g. the likelihood of customers defaulting and the resulting losses). Management also estimates the likely amount of cash flows recoverable on the financial assets in determining loss given default. The use of assumptions make uncertainty inherent in such an estimate. Explanations of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in note 25(a)(iv), which also sets out key sensitivities of the ECL to changes in these elements.

#### 3. <u>Significant accounting policies</u>

The accounting policies set out below have been applied consistently to all periods presented in these financial statements and comply in all material respects with IFRS.

- (a) Basis of consolidation:
  - (i) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is at the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquired entity; plus
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

The consideration transferred does not include amounts related to the settlement of preexisting relationships. Such amounts generally are recognised in profit or loss. Any contingent consideration payable is measured at fair value at the acquisition date.

Year ended March 31, 2023

#### 3. Significant accounting policies

- (a) Basis of consolidation (continued):
  - (ii) Business combinations (continued)

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

(i) Subsidiaries

Subsidiaries are all entities controlled by the Group. The Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

(ii) Loss of control

On the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the former subsidiary, then such interest is measured at fair value at the date that control is lost.

(iii) Transactions eliminated on consolidation

Balances and transactions between companies within the Group, and any unrealised gains arising from those transactions, are eliminated in preparing the consolidated financial statements.

(a) Financial instruments - Classification, recognition and de-recognition, and measurement:

A financial instrument is any contract that gives rise to both a financial asset of one entity and a financial liability or equity instrument of another entity. In these financial statements, financial assets comprise cash and cash equivalents, financial investments, other accounts receivable, and loans and advances. Financial liabilities comprise accounts payable and loans payable.

Financial assets

(i) Classification of financial assets

In applying IFRS 9, the Group classified its financial assets in the following measurement categories:

- Fair value through profit or loss (FVTPL);
- Fair value through other comprehensive income (FVOCI); or
- Amortised cost.

Year ended March 31, 2023

#### 3. <u>Significant accounting policies (continued)</u>

(a) Basis of consolidation (continued):

Financial assets (continued)

(i) Classification of financial assets (continued)

The classification requirements for debt and equity instruments are described below:

#### Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans, government and corporate bonds and trade receivables purchased from clients in factoring arrangements without recourse.

Classification and subsequent measurement of debt instruments depend on the Group's business model for managing the asset and the cash flow characteristics of the asset. Based on these factors, the Group classifies its debt instruments into one of the following three measurement categories:

- *Amortised cost*: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest ('SPPI'), and that are not designated at FVTPL. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described at note 3(i). Interest income from these financial assets is included in 'Total interest income' using the effective interest method.
- *Fair value through other comprehensive income (FVOCI):* Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVTPL. On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect, on an investment-by-investment basis, to present subsequent changes in the investment's fair value in OCI.
- *Fair value through profit or loss:* Assets that do not meet the criteria for amortised cost or FVOCI. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss within 'Net trading income' in the period in which it arises, unless it arises from debt instruments that were designated at fair value or which are not held for trading, in which case they are presented separately in 'Net investment income'. Interest income from these financial assets is included in 'Interest income' using the effective interest method.

Year ended March 31, 2023

#### 3. Significant accounting policies (continued)

(b) Financial instruments – Classification, recognition and de-recognition, and measurement (continued):

Financial assets (continued)

(i) Classification of financial assets (continued)

#### Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets.

The Group subsequently measures all equity investments at fair value through profit or loss, except where management has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income.

Gains and losses on equity investments at FVTPL are included in the 'Other operating income' caption in the income statement. Gains and losses on equity investments at FVOCI are included in other comprehensive income.

#### Business model assessment

The business model reflects how the Group manages the assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL.

Factors considered by the Group in determining the business model for a group of assets include:

- 1. Past experience on how the cash flows for these assets were collected;
- 2. How the asset's performance is evaluated and reported to key management personnel;
- 3. How risks are assessed and managed; and
- 4. How managers are compensated.

For example, securities held for trading are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These securities are classified in the 'other' business model and measured at FVTPL.

Year ended March 31, 2023

- 3. Significant accounting policies (continued)
  - (b) Financial instruments Classification, recognition and de-recognition, and measurement (continued):

Financial assets (continued)

(i) Classification of financial assets (continued)

Business model assessment (continued)

Solely payments of principal and interest (SPPI):

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test').

In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payments of principal and interest.

The Group reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

(ii) Measurement of gains and losses on financial assets

For debt securities measured at FVOCI, gains and losses are recognised in OCI, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- interest revenue using the effective interest method;
- ECL charges and reversals; and
- foreign exchange gains and losses.

When a debt security measured at FVOCI is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss.

Year ended March 31, 2023

#### 3. Significant accounting policies (continued)

(b) Financial instruments – Classification, recognition and de-recognition, and measurement (continued):

Financial assets (continued)

(i) Measurement of gains and losses on financial assets (continued)

Gains and losses on equity instruments classified at FVOCI are never reclassified to profit or loss and no impairment is recognised in profit or loss. Dividends are recognised in profit or loss unless they clearly represent a recovery of part of the cost of the investment, in which case they are recognised in OCI. Cumulative gains and losses recognised in OCI are transferred to retained earnings on disposal of an investment.

### Financial liabilities

The Group's financial liabilities, comprising loans and accounts payable, are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost using the effective interest method.

#### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount presented in the statement of financial position only when the Group has a legal right to set off the recognised amounts and it intends to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

#### Amortised cost

Amortised cost is calculated using the effective interest method. Premiums, discounts and initial transaction costs are included in the carrying amount of the related instruments and amortised based on the effective interest rates.

- (c) Financial instruments Other:
  - (i) Cash and cash equivalents

Cash comprises cash in hand and demand and call deposits and are measured at amortised cost. Cash equivalents are short-term, highly liquid financial assets that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments, rather than for investment or other purposes. These include certificates of deposit where the maturities do not exceed three months from the date of acquisition.

Year ended March 31, 2023

### 3. <u>Significant accounting policies (continued)</u>

- (c) Financial instruments Other (continued):
  - (ii) Other accounts receivable

Other accounts receivable are measured at amortised cost less impairment losses.

(iii) Payables

Payables are measured at amortised cost.

(iv) Interest-bearing borrowings

Interest-bearing borrowings, are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are measured at amortised cost, with any difference between cost and redemption being recognised in profit or loss over the period of the borrowings on an effective interest basis.

- (d) Property, plant and equipment:
  - (i) Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The costs of day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

(ii) Depreciation is recognised in the income statement on the straight-line basis, over the estimated useful lives of property, plant and equipment. The depreciation rates are as follows:

Right-of -use	
Furniture and fixtures	10%
Leasehold improvement	10%
Computer equipment	20%
Motor vehicle	<u>25%</u>

Depreciation methods, useful lives and residual values are reassessed at each reporting date.

(iv) Works in progress is recognised under property, plant and equipment as a separate caption once the cost is incurred by the group. This is transferred to respective property, plant and equipment caption once construction is completed and available for use.

Year ended March 31, 2023

- 3. <u>Significant accounting policies (continued)</u>
  - (e) Intangible assets:
    - (i) Intangible assets which represents computer software is deemed to have a finite useful life of five years and is measured at cost, less accumulated amortisation and accumulated impairment losses, if any. The depreciation rate for computer software is 20%.
    - (ii) Customer relationship and non-compete agreements that are acquired by the Company are deemed to have a finite useful lives of eight years and are measured at cost less accumulated amortisation and accumulated impairment losses, if any. The depreciation rate for customer relationship is 12.5%.
    - (iii) Trade name and trademark have indefinite useful lives and are carried at cost less accumulated impairment losses. The useful lives of such assets are reviewed at each reporting date to determine whether events and circumstances continue to support an indefinite useful life assessment for those assets. A change in the useful life assessment from indefinite to finite is accounted for as a change in an accounting estimate.
    - (iv) Goodwill represents the excess of cost of the acquisition over the Company's interest in the net fair value of the identifiable assets of the acquiree. Goodwill is measured at cost less accumulated impairment losses and is assessed for impairment annually.
    - (v) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred. Expenses incurred but projects not completed classify as work in progress and this will transferred to respective intangible assets once project completed.

(f) Impairment of non-financial assets:

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, an asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset, or group of operating assets, exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

- (g) Foreign currency translation:
  - (i) Transactions and balances

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss. These rates represent the weighted average rates at which the Group trades in foreign currency.

Year ended March 31, 2023

- 3. <u>Significant accounting policies (continued)</u>
  - (g) Foreign currency translation (continued):
    - (i) Transactions and balances (continued)

Changes in the fair value of monetary securities denominated in foreign currency classified as fair value through other comprehensive income are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss. Other changes in the carrying amount are recognised in other comprehensive income and presented in fair value reserve.

Translation differences on non-monetary items, such as equities classified as fair value through other comprehensive income, are recognised in other comprehensive income and presented in the fair value reserve in stockholders' equity.

(ii) Foreign operations

The assets and liabilities of foreign operations are translated into Jamaica dollar at the spot exchange rate at the reporting date. The income and expenses of the foreign operations are translated into Jamaica dollar at the average exchange rates for the period. Foreign currency differences on the translation of foreign operations are recognised in other comprehensive income and included in translation reserve.

(h) Income tax:

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised accordingly.

(i) Current income tax

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the reporting date, and any adjustment to income tax payable in respect of previous years.

(ii) Deferred income tax

Deferred income tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on laws that have been enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Year ended March 31, 2023

### 3. <u>Significant accounting policies (continued)</u>

(i) Impairment of financial assets:

The Group recognises loss allowances for expected credit losses (ECL) on the financial instruments measured at amortised cost and debt instruments at FVOCI. No impairment loss is recognised on equity instruments.

### Framework

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired. See below for a description of how the Group determines when a significant increase in credit risk has occurred.

A financial asset is credit impaired ('Stage 3') when one or more events that has a detrimental impact on the estimated future cash flows of the financial asset have occurred.

- Financial instruments in Stage 1 have their ECL measured at an amount equal to the expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 and 3 have their ECL measured based on expected credit losses on a lifetime basis. See below and note 25(a) for a description of inputs, assumptions and estimation techniques used in measuring the ECL.
- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information. See note 25(a) for an explanation of how the Group has incorporated this in its ECL models.
- Purchased or originated credit-impaired financial assets (POCI) are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired ('Stage 3'). Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;

Year ended March 31, 2023

### 3. <u>Significant accounting policies (continued)</u>

(i) Impairment of financial assets (continued):

### Credit-impaired financial assets (continued)

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired ('Stage 3'). Evidence that a financial asset is credit-impaired includes the following observable data (continued):

- the restructuring of a loan or advance by the Group on terms that it would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

In addition, a loan that is overdue for 30 days or more is considered credit-impaired even when the regulatory definition of default is different.

### Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

### Measurement of ECL

The Group measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments on which credit risk has not increased significantly since their initial recognition.

Year ended March 31, 2023

- 3. <u>Significant accounting policies (continued)</u>
  - (i) Impairment of financial assets (continued):

#### Measurement of ECL (continued)

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure. These three components are multiplied together and adjusted for the likelihood of survival (i.e., the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Group if the commitment is drawn and the cash flows that the Group expects to receive;
- financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Group expects to recover; and
- other receivables: Loss allowance for other receivables, is measured at an amount equal to lifetime ECL.

#### Presentation of allowance for ECL in the statement of financial position

Allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets.
- loan commitments and financial guarantee contracts: generally, as a provision.
- debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss is recognised in profit or loss as a reclassification from OCI.

Year ended March 31, 2023

- 3. <u>Significant accounting policies (continued)</u>
  - (j) Employee benefits:

Employee benefits are all forms of consideration given by the Group in exchange for service rendered by employees. These include current or short-term benefits such as salaries, bonuses, NIS contributions, annual vacation leave, and non-monetary benefits such as medical care; post-employment benefits such as pensions; and other long-term employee benefits such as termination benefits.

Contributions to defined contribution pension plans are charged to profit or loss in the year to which they relate. The pension scheme is administered by Employee Benefits Administrator Limited.

Short-term employee benefits are charged as expense. The expected cost of vacation leave that accumulates is recognised over the period that the employee becomes entitled to the leave.

- (k) Revenue recognition:
  - (i) Interest income and expense

Interest income and expense are recognised in profit or loss for using the effective interest method. The "effective interest rate" is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instruments to its gross carrying amount.

The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

#### Calculation of interest income and interest expense

The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset. In calculating interest income, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired). The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Year ended March 31, 2023

#### 3. Significant accounting policies (continued)

- Revenue recognition (continued) (k)
  - (i) Interest income and expense (continued)

For financial assets that have become credit-impaired on initial recognition, interest income is calculated by applying the credit adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to the gross basis even if the credit risk of the asset improves.

#### Presentation

Interest income calculated using the effective interest method presented in the statement of profit or loss and other comprehensive income, includes interest on financial assets measured at amortised cost and interest on debt instruments measured at FVOCI.

Interest expense presented in the statement of profit or loss and other comprehensive income includes financial liabilities measured at amortised cost.

Interest income is recognised on the accrual basis, by reference to the principal outstanding and the interest rate applicable to produce the effective interest over the life of the loan.

(ii) Fee and commission income

> Fee and commission income are recognised on the accrual basis when service has been **79** provided. Fees and commissions arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction.

(1)Leases:

> At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16.

#### As a lessee

At commencement or on modification of a contract that contains a lease component, the group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property, the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

Year ended March 31, 2023

- 3. <u>Significant accounting policies (continued)</u>
  - (1) Leases (continued):

### As a lessee (continued)

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability. Rate for the depreciation for right-of-use assets range 20%-50%.

The lease liability is initially measured at the present value of the scheduled lease payments, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencementdate;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

Year ended March 31, 2023

### 3. Significant accounting policies (continued)

(1) Leases (continued):

### As a lessee (continued)

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### *Leases of low-value assets*

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

(m) Segment reporting:

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses; whose operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and assesses its performance; and for which discrete financial information is available.

The Group operates in two geographical areas namely Jamaica and United States. These two has been identified as reporting segments in these financial statements (see note 24). Operations in both geographical areas are same. There are no difference in recording transactions, assets and liabilities between these reporting segments.

(n) Dividend distribution:

Dividend distribution to the Company's stockholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

(o) Determination of fair value:

Fair value amounts represent estimates of the arm's length consideration that would be currently agreed between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market price, if one exists.

Year ended March 31, 2023

### 4. <u>Cash and cash equivalents</u>

	Grou	up	Compan	IV
	<u>2023</u>	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Short term deposits	100,000	25,363	100,000	25,363
Cash at bank*	566,737	326,515	302,723	126,304
	666,737	<u>351,878</u>	<u>402,723</u>	151,667

\* Included in cash at bank are amounts held as collaterals on loans that are repayable to customers at the end of the loan period (note 11)

### 5. <u>Other accounts receivable</u>

	Group		Compan	<u>y</u>
	2023	<u>2022</u>	2023	2022
	\$'000	\$'000	\$'000	\$'000
Taxation recoverable	7,995	5,474	6,351	3,798
Prepayments and deposits	40,884	23,281	34,418	17,339
Interest receivable [note 22(b)]	-	-	240,660	168,594
Other	44,328	<u>21,324</u>	21,231	7,432
	<u>93,207</u>	<u>50,079</u>	<u>302,660</u>	<u>197,163</u>

### 6. Loans and advances

(a) Loans and advances are comprised of, and mature as follows:

	G	roup	Compar	ıy
		Restated*	-	Restated*
	<u>2023</u>	2022	<u>2023</u>	<u>2022</u>
	\$'000	\$'000	\$'000	\$'000
Due within 1 month	48,373	29,725	43,638	28,647
1 to 3 months	79,139	44,549	42,893	38,804
3 to 12 months	804,444	833,637	539,286	440,418
Over 12 months	4,497,445	4,036,469	4,449,963	3,889,743
Gross loans and advances	5,429,401	4,944,380	5,075,780	4,397,612
Less: Allowance for				
impairment [note 24(a)]	( <u>513,865</u> )	( <u>456,964</u> )	( <u>471,226</u> )	( <u>404,123</u> )
	4,915,536	4,487,416	4,604,554	<u>3,993,489</u>
Less loan fees:				
At the beginning of the year	129,218	117,347	129,218	117,347
Additions during the year	82,779	89,663	82,779	89,663
Amortisation during the year	( 82,779)	( 89,663)	( 82,779)	( 89,663)
Unamortised fees at the				
end of year	32,778	11,871	32,778	11,871
Balance at the end of the year	161,996	129,218	161,996	129,218
	<u>4,753,540</u>	<u>4,358,198</u>	<u>4,442,558</u>	<u>3,864,271</u>
*Restated, see Note 25				

Year ended March 31, 2023

### 6. Loans and advances (continued)

(b) Allowances for loan losses:

	Gr	oup	Compan	Ŋ
		Restated*		Restated*
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
	\$'000	\$'000	\$'000	\$'000
	150000	520 1 40	101100	170 7 10
Balance at beginning of year	456,964	520,140	404,123	479,749
Allowance made during the				
year	396,114	283,205	291,238	171,155
Translation adjustment	113,511	2,342	-	-
Loans written off	(452,724)	( <u>348,723</u> )	( <u>224,135</u> )	( <u>246,781</u> )
Balance at the end of the				
year	<u>513,865</u>	<u>456,964</u>	471,226	404,123

(c) Analysis of loans by class of business and sector are as follows:

	Gr	oup	Comp	any
		Restated*	-	Restated*
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
	\$'000	\$'000	\$'000	\$'000
Personal loans	5,028,309	4,630,330	4,674,659	4,083,562
Business loans:				
Agriculture	64,696	46,987	64,725	46,987
Services	95,163	84,603	95,163	84,603
Trading	230,052	175,908	230,052	175,908
Manufacturing	11,181	6,552	11,181	6,552
	401,092	314,050	401,121	314,050
	<u>5,429,401</u>	<u>4,944,380</u>	<u>5,075,780</u>	<u>4,397,612</u>

\*Restated, see Note 25

### 7. <u>Investment in subsidiary</u>

	Company	
	<u>2023</u> \$'000	<u>2022</u> \$'000
Embassy Loans Inc., at cost	<u>857,541</u>	<u>857,541</u>

Year ended March 31, 2023

#### 8. <u>Property, plant and equipment:</u>

			Grou	р		
	Leasehold improvement \$'000	Computer equipment \$'000	Furnitures and fixtures \$'000	Motor <u>vehicles</u> \$'000	Work in progress \$'000	<u>Tota</u> l \$'000
Cost						
March 31, 2021	71,219	115,878	43,127	23,383	497	254,104
Additions	-	2,039	2,384 ( 850)	12,055	4,298	20,776
Disposal Transfers	( 4,418)	( 400)	2,776	( 3,289)	(2,781)	( 8,957)
Transition adjustment	690			310		6,303
March 31, 2022	67,491	122,825	47,437	32,459	2,014	272,226
Additions	-	12,924	4,985	-	2,755	20,664
Disposal	( 1,150)	( 5,483)	( 3,196)	-	-	( 9,829)
Transfers	1,576	2,718	-	-	( 4,294)	-
Transition adjustment	708	5,435	318			6,461
March 31, 2023	68,625	138,419	49,544	32,459	475	289,522
Depreciation						
March 31, 2021	57,205	87,649	27,822	19,919	-	192,595
Charge for the year Eliminated on disposal	2,218 ( 3,015)	9,181 ( 334)	3,307 ( 413)	4,360 (3,289)	-	19,066 (7,051)
Transition adjustment	<u></u>	5,133	( 413) 	310	-	6,133
March 31, 2022	57,098	101,629	30,716	21,300	-	210,743
Charge for the year	1,916	8,956	2,993	4,378	-	18,243
Eliminated on disposal	( 813)	( 5,443)	( 2,865)	-	-	( 9,121)
Transition adjustment	707	5,450	318			6,475
March 31, 2023	58,908	110,592	31,162	25,678		226,340
Net book values	0.717	27.927	10 202	( 701	475	(2.192
March 31, 2023	<u> </u>	27,827	<u>18,382</u>	6,781	475	63,182
March 31, 2022	10,393	21,196	<u>16,721</u>	<u>11,159</u>	2,014	61,483

Year ended March 31, 2023

#### 8. Property, plant and equipment (continued)

			Comp	any		
	Leasehold <u>improvement</u> \$'000	Computer equipment \$'000	Furnitures and fixtures \$'000	Motor vehicles \$'000	Work in progress \$'000	<u>Tota</u> l \$'000
Cost March 31, 2021 Additions Disposal Transfers	66,054 ( 4,418)	76,167 2,039 ( 400) 5	43,127 2,384 ( 850) <u>2,776</u>	21,062 12,055 ( 3,289)	497 4,298	206,907 20,776 ( 8,957)
March 31, 2022 Additions Disposal Transfers	61,636 - ( 1,150) 1,576	77,811 4,207 ( 5,483) 2,718	47,437 4,985 ( 3,196)	29,828	2,014 2,755 ( 4,294)	218,726 11,947 ( 9,829)
Adjustments March 31, 2023	62,062	79,253	49,226		( <u>438</u> ) 37	( <u>438</u> ) 220,406
Depreciation March 31, 2021 Charge for the year Eliminated on disposal	52,039 2,218 ( <u>3,015</u> )	50,791 8,426 (334)	27,822 3,307 ( <u>413</u> )	17,598 4,360 ( <u>3,289</u> )	- - -	148,250 18,311 ( <u>7,051</u> )
March 31, 2022 Charge for the year Eliminated on disposal	51,242 1,916 ( <u>813</u> )	58,883 7,432 ( <u>5,443</u> )	30,716 2,993 ( <u>2,865</u> )	18,669 4,378	-	159,510 16,719 ( <u>9,121</u> )
March 31, 2023	<u>52,345</u>	<u>60,872</u>	<u>30,844</u>	23,047		167,108
Net book values March 31, 2023	<u>9,717</u>	<u>18,381</u>	<u>18,382</u>	<u>6,781</u>	<u>37</u>	<u>53,298</u>
March 31, 2022	<u>10,394</u>	<u>18,928</u>	<u>16,721</u>	<u>11,159</u>	2,014	59,216

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Year ended March 31, 2023

### 9. <u>Intangible assets and goodwill</u>

	Group					
			Trademark		Work	
	Computer	Customer	and	<u> </u>	in	T ( )
	software \$'000	relationship \$'000	tradename \$'000	<u>Goodwill</u> \$'000	progress \$'000	<u>Total</u> \$'000
Cost	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000
March 31, 2021	91,114	84,458	27,024	396,980	1,585	601,161
Additions	651	-	-	-	26,184	26,835
Translation adjustment		2,529	2,107	22,827		27,463
March 31, 2022	91,765	86,987	29,131	419,807	27,769	655,459
Additions	857	-	-	-	3,731	4,588
Disposal	( 6,912)	-	-	-	-	( 6,912)
Adjustments	-	-	-	-	(742)	( 742)
Transfers	28,257	-	-	-	(28,257)	-
Translation adjustment	( <u>860</u> )		( <u>717</u> )	( <u>10,920</u> )		( <u>12,497</u> )
March 31, 2023	113,107	86,987	28,414	408,887	2,501	<u>639,896</u>
Amortisation and impairment	(5.014	40.705	000	4 (22		120 4/2
March 31,2021 Charge for the year	65,214 10,419	49,725 18,219	900	4,623	-	120,462 28,638
Impairment for the year	-	22,163	3,300	-	-	28,038
Translation adjustment	-	(3,120)	5,029	-	-	1,909
5				4 (22		
March 31,2022 Charge for the year	75,633 16,906	86,987	9,229	4,623	-	176,472 16,906
Disposal	( 6,657)	-	-	-	-	( 6,657)
Impairment for the year	9,074	_	-	_	_	9,074
Translation adjustment	203					203
March 31, 2023	95,159	86,987	9,229	4,623		195,998
Net book values						
March 31, 2023	17,948		<u>19,185</u>	404,264	2,501	443,898
March 31, 2022	16,132		<u>19,902</u>	<u>415,184</u>	27,769	<u>478,987</u>

		Company					
	Computer	Customer	Trademark		Work in		
	software	relationship	tradename	Goodwill	progress	Total	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Cost							
March 31,2021	91,114	27,600	4,200	4,623	1,585	129,122	
Additions	651	<u> </u>			26,184	26,835	
March 31,2022	91,765	27,600	4,200	4,623	27,769	155,957	
Additions	857	-	-	-	3,731	4,588	
Disposals	( 6,912)	-	-	-	-	( 6,912	
Transfers	28,257	-	-	-	(28,257)	-	
Adjustments		-			( <u>740</u> )	(740	
March 31, 2023	113,967	27,600	4,200	4,623	2,503	152,893	
Amortisation and impairment							
March 31,2021	65,214	16,525	900	4,623	-	87,262	
Charge for the year	10,419	2,875	-	-	-	13,294	
Impairment for the year		8,200	<u>3,300</u>			11,500	
March 31,2022	75,633	27,600	4,200	4,623	-	112,056	
Charge for the year	8,514	-	-	-	-	8,514	
Disposal	( 6,657)	-	-	-	-	( 6,657	
Impairment for the year							
March 31, 2023	77,490	27,600	4,200	4,623		<u>113,913</u>	
Net book values March 31, 2023	<u>36,477</u>		<u> </u>	<u> </u>	2,503	38,980	
March 31, 2022	<u>16,132</u>				<u>27,769</u>	43,901	

Year ended March 31, 2023

#### 9. <u>Intangible assets and goodwill (continued)</u>

#### Impairment testing for intangible assets with indefinite life

In the previous year, the branches operating under the Tradename Micro Credit Limited were closed. These had carrying amount of \$3,300,000 and were fully impaired. The impairment charge was fully allocated to Trademark and Tradename and included in Other Expenses.

#### Impairment testing for Goodwill

The recoverable amount of the Goodwill for the Group is based on its value in use, determined by discounting the future cash flows to be generated from the continuing use of the CGU. The CGU (Embassy Loans) is a consumer finance company and offers auto title loans to customers in need of emergency funds. funds. On 15th December 2018, the company became a subsidiary of Access Financial Services Limited, and all of the goodwill is allocated to it. The recoverable amount of the CGU was determined to be higher than the carrying value amount of \$407,824,000 (2022: \$477,608,000), therefore no impairment charge recognised during the year (2022: \$Nil).

The key assumptions used in the estimation of value in use were as follows:

	<u>2023</u>	<u>2022</u>
Discount rate	14.0%	13.0%
Revenue growth rate	7.6%	4.3%
Terminal value growth rate	2.0%	2.0%

The estimated recoverable amount of the CGU exceeds carrying amount by approximately \$379,433,000 (2022: \$329,148,000). Management has estimated that a reasonable change in two key assumptions would cause the recoverable amount to remain in excess of the carrying amount.

#### Sensitivity Analysis

The following table shows the amount by which these two assumptions would need to change individually for the estimated recoverable amount to be equal to the carrying amount.

	Change required for c to equal recover	
	<u>2023</u>	<u>2022</u>
Discount rate	+55.6%	+52.0%
Loan growth rate	-41.0%	-52.0%

#### Sensitivity Analysis

The discount rate was a pre-tax measure based on the rate of 20-year United States Government Treasury bonds and in the same currency as the cash flows, adjusted for a risk premium to reflect both the increased risk of investing in equities generally and the systematic risk of the specific CGU.

Ten years of cash flows were included in the discounted cash flow model. The use of ten years is driven by projected growth in income at higher rates during the first seven years of the projected period which was attributed in part to the unsecured loans to be offered in future years. The discrete period was therefore projected to cover ten years followed by the terminal period .

Year ended March 31, 2023

### 9. Intangible assets and goodwill (continued)

### Sensitivity Analysis (continued)

A long-term growth rate into perpetuity and the long-term compound annual loan growth rate estimated by management based on the expectations of future outcomes taking into account past experience, adjusted for anticipated revenue growth. Revenue growth was projected taking into account the average growth levels experienced over the past 3 years and the estimated loan disbursements for the next 10 years.

### Impairment of customer relationship

Customer relationship was recognised on the acquisition of Damark and MCL branches. These branches were closed in previous year and a 100% impairment provision was made to the carrying value of customer relationship amounting to \$8,200,000.

### 10. Deferred tax assets

Deferred income taxes are calculated on all temporary differences under the liability method using a principal tax rate of 33 1/3% (2022: 25%).

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities.

Deferred tax is due to the following temporary differences:

				Group		
	March 31,	Recognised	Recognised in	March 31,	Recognised	March 31,
	2021	in profit or loss	OCI	2022	in profit or loss	2023
	Restated*		(note 19)	Restated*		(note 19)
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Accounts payable	8,646	( 84)	-	8,562	11,552	20,114
Property, plant & equipment	10,276	3,771	-	14,047	3,246	17,293
Loans receivable	166,040	( 5,276)	1,085	161,849	77,558	239,407
Intangible assets	2,702	(2,702)	-	-	-	-
Leases	2,105	1,189	-	3,294	(1,859)	1,435
Other	( <u>18,692</u> )	(22,343)		(_41,035)	(38,835)	( <u>79,870</u> )
	171,077	(25,445)	1,085	146,717	51,662	198,379

	Company						
	March 31, 2021	Recognised in profit or loss	March 31, 2022	Recognised in profit or loss	March 31, 2023		
	Restated* \$'000	(note 19) \$'000	Restated* \$'000	\$'000	(note 19) \$'000		
Accounts payable	8,646	( 84)	8,562	11,552	20,114		
Property, plant & equipment	10,276	3,771	14,047	3,246	17,293		
Leases	2,806	488	3,294	(1,859)	1,435		
Loans receivable	149,273	(15,938)	133,335	66,960	200,295		
Other	( <u>18,692</u> )	(22,343)	(_41,035)	( <u>39,170</u> )	(_80,205)		
	<u>152,309</u>	( <u>34,106)</u>	118.203	<u>40,729</u>	<u>158,932</u>		
*Pestated see Note 25							

Year ended March 31, 2023

### 11. Payables

	G	roup	Company	
		Restated*		Restated*
	<u>2023</u>	<u>2022</u>	2023	<u>2022</u>
	\$'000	\$'000	\$'000	\$'000
Accounts payables	80,844	177,646	37,161	32,499
Interest payable	38,524	11,249	38,524	11,249
Cash collateral held	125,540	111,909	125,540	111,909
Other payables	<u>191,635</u>	208,139	<u>191,633</u>	208,141
	<u>436,543</u>	<u>508,943</u>	<u>392,858</u>	<u>363,798</u>
*Restated, see Note 25				

### 12. Loans payable

	Grou	up	Company	
	<u>2023</u>	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Corporate bond-holders (i) JMMB Bank Limited (ii) Development Bank of Jamaica	2,018,842 60,297	1,289,196 273,605	2,018,842 60,297	1,289,196 273,605
Limited (iii)	916,857	752,994	916,857	752,994
Embassy loans (iv)			150,439	153,306
	<u>2,995,996</u>	<u>2,315,795</u>	<u>3,146,435</u>	<u>2,469,101</u>
The loans mature as follows:				
1 to 3 months	113,797	149,950	113,797	149,950
3 to 12 months	689,319	807,563	538,880	654,257
Over 12 months	803,116 <u>2,192,880</u>	957,513 <u>1,358,282</u>	652,677 <u>2,493,758</u>	804,207 <u>1,664,894</u>
	<u>2,995,996</u>	2,315,795	3,146,435	<u>2,469,101</u>

(i) This represents five year fixed to floating and variable rate bond notes due in 2027 and 2024, arranged by Proven Wealth Limited and registered with JCSD Trustee Services Limited, as Trustee. Interest is payable every quarter and the fixed rate to floating bond interest rate is 11% for two years and and variable thereafter. The variable rate bond interest rate is 3.25% per annum for eighteen months. The applicable variable rate will be 250 basis points above the prevailing Government of Jamaica three-months weighted average treasury bill yield occurring one month before the interest payment date. The notes are unsecured.

Year ended March 31, 2023

### 12. Loans payable (continued)

- (ii) The loans represent a seven-year Term Loan at an interest rate of 7.85% (2022: 8%) .This loan is unsecured.
- (iii) These loans bear interest averaging 8.7% (2022: 8.7%) and are repayable monthly and quarterly over 24 months. These loans are unsecured.
- (iv) The loan represents deferred consideration on the purchase of Embassy Loans Inc. This attracts interest of 20% (2022: 20%) per annum and payable on demand. See note 22(b). This loan is unsecured.

### 13. Leases

The Group leases property mainly for the operations of its branches. For the Head Office located at 41A and 41B Half Way Tree Road, the lease term is for four years commencing March 2015 and includes a four year renewal option. For the other properties located in Spanish Town, Montego Bay, Mandeville, Ochi Rios, May Pen, Savannah la Mar, Santa Cruz, Linstead, Brown Town, Junction, Black River, Christiana and Portland, the leases typically run for 1 to 5 years, with renewal options. Some leases may have options for periodic rate adjustments to reflect market rentals. Some leases provide for additional rent payments that are based on changes in local price indices. Information about leases for which the Group is a lessee is presented below.

	Group		Com	Company	
	Land and	Land and	Land and	Land and	
	<u>building</u>	<u>building</u>	<u>building</u>	<u>building</u>	
	2023	2022	2023	2022	
	\$'000	\$'000	\$'000	\$'000	
Balance at beginning of the year	109,461	124,867	76,447	76,525	
Additions	24,919	55,016	22,062	55,016	
Disposals, net	-	( 3,599)	-	( 3,599)	
Adjustments	6,922	627	6,922	( 592)	
Depreciation charge for the year	( 69,246)	( 69,687)	(48,554)	(50,903)	
Exchange adjustments	( <u>228</u> )	2,237			
Balance at end of year	71,828	<u>109,461</u>	<u>56,877</u>	<u>76,447</u>	

### (a) Right-of-use assets

Year ended March 31, 2023

### 13. Leases (continued)

### (b) Lease liabilities

	Gı	Group		pany
	Land and	Land and	Land and	Land and
	<u>building</u>	<u>building</u>	<u>building</u>	<u>building</u>
	2023	<u>2022</u>	2023	<u>2022</u>
Maturity analysis – contractual undiscounted cash flows:				
Less than one year	59,185	76,182	39,092	52,401
One to five years	33,957	64,118	33,957	45,062
	93,142	140,300	73,049	97,463
Less: future interest	( <u>15,931</u> )	( <u>10,761</u> )	( <u>11,866</u> )	( <u>7,841</u> )
Total discounted lease liabilities	77 011	120 520	(1 192	80 (22
as at March 31	77,211	129,539	61,183	89,622
Less: current portion	( <u>19,196</u> )	( <u>75,938</u> )	( <u>35,224</u> )	( <u>57,525</u> )
Non-current	58,015	53,601	25,959	<u>32,097</u>

### (c) Amounts recognised in profit or loss:

	Group		Com	Company	
	Land and	Land and	Land and	Land and	
	<u>building</u>	building	<u>building</u>	<u>building</u>	
	2023	2022	2023	2022	
	\$'000	\$'000	\$'000	\$'000	
Expense relating to leases of					
low value assets	2,462	144	2,462	144	
Depreciation charge for the year	69,246	69,687	48,554	50,903	
Interest on lease liabilities	<u>10,000</u>	<u>13,089</u>	6,605	7,506	

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### (d) Amounts recognised in the statement of cash flows:

	Group		Company	
	Land and	Land and	Land and	Land and
	<u>building</u>	<u>building</u>	<u>building</u>	<u>building</u>
	2023	2022	<u>2023</u>	<u>2022</u>
	\$'000	\$'000	\$'000	\$'000
Total cash outflow for leases	85,381	85,951	<u>61,725</u>	61,203

(e) Reconciliation of movements of lease obligations to cash flow arising from financing activities.

	G	roup	Compa	Company		
	<u>2023</u> \$'000	<u>2022</u> \$'000	<u>2023</u> \$'000	<u>2022</u> \$'000		
Balance at beginning of the year Additions Lease payments	129,539 23,053 ( 85,381)	142,414 59,989 ( 85,951)	89,622 26,681 (61,725)	87,749 55,571 (61,203)		
Lease interest expense	10,000	13,087	6,605	7,505		
Balance at end of year	77,211	<u>129,539</u>	<u>61,183</u>	<u>89,622</u>		

Year ended March 31, 2023

14. Share capital

	<u>2023</u> \$'000	<u>2022</u> \$'000
Authorised share capital		
350,000,000 (2021:350,000,000) ordinary shares		
of no-par value		
Stated capital, issued and fully paid:		
274,509,840 (2021: 274,509,840) ordinary shares of		
no par value	<u>96,051</u>	<u>96,051</u>

The rights attaching to the ordinary stock units include the following:

- 1. Entitlement of dividends as declared from time to time.
- 2. Entitlement to one vote per stock units at meetings of the Company.
- 3. Entitlement to the residual assets.

### 15. Equity reserves

Translation reserve

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of the foreign subsidiary.

### 16. <u>Interest expense</u>

	Grou	Group		Company	
	<u>2023</u>	2022	<u>2023</u>	2022	
	\$'000	\$'000	\$'000	\$'000	
Interest expense on leases	10.000	13,087	6,605	7,505	
Interest expense on bonds	188,359	96,283	188,364	96,282	
Interest expense on bank loans	13,241	16,290	13,241	16,290	
Interest expense on funding agency	71,076	93,959	71,076	93,959	
Interest expense on others	105		105		
	282,781	<u>219,619</u>	<u>279,391</u>	<u>214,036</u>	

### 17. <u>Staff costs</u>

	Gro	up	Com	pany
	<u>2023</u>	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Wages, salaries and statutory				
contributions	592,333	576,623	418,133	383,796
Pension contributions	19,034	20,937	13,999	12,766
Bonus and incentives	48,346	55,139	48,346	55,139
Medical	25,997	29,185	13,079	13,159
Other staff benefits	25,212	8,477	18,951	7,813
	<u>710,922</u>	<u>690,361</u>	<u>512,508</u>	<u>472,673</u>

Year ended March 31, 2023

### 18. <u>Other operating expenses</u>

	Gro	up	Compan	iy
		Restated*	-	Restated*
	<u>2023</u>	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Advertising	40,549	40,143	22,815	23,241
Agency fees	18,181	11,593	18,181	11,593
Audit fees	30,888	15,232	21,997	10,675
Bank charges	17,539	18,706	2,129	1,719
Cleaning and sanitation	6,097	5,065	3,811	3,042
Courier and collection services	6,555	6,372	6,555	4,494
Directors' fees [note 22(a)]	6,301	4,416	6,301	4,416
Fee expenses	47,472	52,557	-	-
Insurance	3,093	2,452	3,093	2,452
Irrecoverable GCT	41,020	37,427	41,020	37,427
Legal and professional fees	31,737	27,676	23,221	10,802
Motor vehicle expenses	2,123	1,393	2,123	1,393
Printing and stationery	10,818	9,998	10,818	9,998
Rent	3,467	2,275	2,462	1,344
Repairs and maintenance	9,713	5,520	9,713	5,520
Impairment of intangibles	9,074	25,463	-	11,500
Security	7,832	6,062	7,620	5,944
Subscriptions & donations	15,846	10,586	15,846	10,586
Travel and entertainment	7,347	683	7,347	683
Utilities	55,283	54,284	45,633	45,346
Other expenses	85,075	29,497	55,118	27,844
	<u>456,010</u>	<u>367,400</u>	<u>305,803</u>	230,019

#### 19. <u>Taxation</u>

		Group	)	Company	
		2023	2022	2023	2022
		\$'000	\$'000	\$'000	\$'000
			Restated*		Restated*
(a)	Taxation for the year comprises:				
	Current tax expense	168,378	126,280	168,378	126,280
	Translation adjustment	( 789)	-	-	-
	Prior year tax over provision	-	(19,884)	-	(19,884)
	Deferred tax arising from				
	temporary differences	(_51,662)	25,445	(40,729)	34,106
		115,927	131,841	127,649	140,502

### (b) Reconciliation of actual tax expense

•	Grou	p	Compar	ny
	<u>2023</u> \$'000	<u>2022</u> \$'000	<u>2023</u> \$'000	<u>2022</u> \$'000
Profit before tax Expected tax expense at	<u>416,976</u>	<u>560,831</u>	<u>499,991</u>	<u>638,280</u>
331/3%/25%(2022:25%) Adjusted for : Effect of different tax rate in	104,244	140,208	124,998	159,570
foreign jurisdiction Non-deductible income and expenses	( 1,245)	( 1,153)	-	-
for tax purposes	43,748	10,393	10,667	10,393
Prior year over provision	-	(19,884)	-	(19,884)
Other adjustments	( <u>30,820</u> )	2277	( <u>8,016</u> )	( <u>9,577</u> )
	<u>115,927</u>	<u>131,841</u>	<u>127,649</u>	140,502
*Restated, see Note 25				

Year ended March 31, 2023

#### 20. Earnings per stock unit

Earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the number of ordinary stock units in issue at year end.

	Group		Company	
	<u>2023</u>	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
		*Restated		*Restated
Net profit attributable to				
stockholders (\$'000)	301,049	428,990	372,342	497,778
Number of ordinary stock units				
('000)	274,510	274,510	274,510	274,510
Earnings per stock unit (\$)	1.09	1.56	1.35	1.83
*Restated, see Note 25				

### 21. Dividends

	Company		
	<u>2023</u> \$'000	<u>2022</u> \$'000	
In respect of 2022	<u>164,706</u>	<u>150,981</u>	

At meetings of The Board of Directors on 17 June 2022, 16 August 2022, 11 November 2022, and 23 February 2023, dividend payments of \$0.30, \$0.10, \$0.10, and \$0.10 per share respectively were approved by the Board of Directors.

After the reporting date, no dividends were proposed by the Board of Directors at a meeting held on July 10, 2023.

#### 22. <u>Related party transactions and balances</u>

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party in making financial or operational decisions. The following transactions were carried out with related parties.

(a) The statement of profit or loss and other comprehensive income includes the following transactions with related parties in the ordinary course of business.

	Group		Comp	any
	<u>2023</u>	<u>2022</u>	<u>2023</u>	2022
Key management compensation (included in staff costs note 17)	\$'000	\$'000	\$'000	\$'000
Key management includes director and senior managers: Salaries and other short-term	1			
employee benefits	112,905	160,331	78,544	74,323
Post-employment benefits	6,401	19,904	6,401	5,457
Interest expense	-	-	-	-
Directors' emoluments				
Fees (note 18)	6,301	4,416	6,301	4,416
Management remuneration	<u>21,482</u>	<u>22,094</u>	<u>10,193</u>	<u>11,613</u>

Year ended March 31, 2023

### 22. Related party transactions and balances (continued)

(a) (Continued)

	Group		Comp	any
	2023	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Loan interest income- subsidiary:				
Embassy Loans Inc.	-	-	240,660	168,594
Loan interest expense– (significant influence): Proven Investments Limited	2,416	4,166	2,416	4,166
Loan commitment and origination fees – (significant influence):				
Proven Investments Limited		1,000		1,000

The company is an associated company of Proven Investments Limited which has significant influence over the operations of the company.

(b) The statement of financial position includes balances arising in the ordinary course of business with related parties as follows:

	Group		Company	
	2023	2022	2023	<u>2022</u>
	\$'000	\$'000	\$'000	\$'000
Balances due from subsidiary:				
Embassy Loans Inc. (note 5)			<u>240,660</u>	<u>168,594</u>

The balance is unsecured and is to be repaid upon demand and bears no interest. ECL on this balance was immaterial.

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(150,439)

Balances due to subsidiary:	
Embassy Loans Inc.	
(note 12(iv))	

#### 23. <u>Segment information</u>

	2023			
	<u>Jamaica</u> \$'000	United States \$'000	Eliminations \$'000	<u>Group</u> \$'000
Interest income	<u>1,834,264</u>	130,560	( <u>76,895</u> )	<u>1,887,929</u>
Segment results	496,991	( <u>83,015</u> )		416,976
Taxation				( <u>115,927</u> )
Profit for the year				301,049
Interest expense Allowance for credit losses Depreciation and amortisation Total segment assets	( 279,391) ( 290,385) ( 73,787) <u>6,313,570</u>	( 80,285) 9,418 ( 30,608) <u>1,075,402</u>	76,895 - ( <u>1,098,201</u> )	(282,781) (280,967) (104,395) <u>6,290,771</u>
Total segment liabilities	( <u>3,723,452</u> )	( <u>676,466</u> )		( <u>3,632,726</u> )

(150,306)

Year ended March 31, 2023

### 23. Segment information (continued)

		20	22	
	<u>Jamaica</u> \$'000	United States \$'000	Eliminations \$'000	<u>Group</u> \$'000
Interest income	<u>1,672,046</u>	132,544	( <u>76,717</u> )	<u>1,727,873</u>
Segment results	638,280	( <u>77,449</u> )		560,831
Taxation Profit for the year				( <u>131,841</u> ) <u>428,990</u>
Interest expense Impairment Allowance for credit losses Depreciation and amortization	$\begin{array}{c}(214,036)\\(11,500)\\(134,579)\\(\underline{82,508}\end{array}$	( 82,301) ( 13,963) ( 10,108) ( 34,883)	76,718 - - -	( 219,619) ( 25,463) ( 144,687) ( 117,391)
Total segment assets	<u>5,368,409</u>	<u>1,214,529</u>	( <u>1,026,135</u> )	<u>5,556,803</u>
Total segment liabilities	( <u>2,985,929</u> )	( <u>736,921</u> )	705,165	( <u>3,017,685</u> )

### 24. <u>Financial instruments – risk management</u>

The Group has exposure to financial instruments risks such as credit, liquidity and market risks from its use of financial instruments, as well as operational risk.

The Group has documented strategies, polices, procedures, processes and authority delegated throughout the organization to manage its risk and monitor compliance.

The Board of directors has overall responsibility for the determination of the company's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the company's finance function. The Board provides policies for overall risk management, as well as policies covering specific areas, such as credit risk, foreign exchange risk, interest rate risk, and investments of excess liquidity.

The risk management policies and procedures are established to identify, evaluate and analyse the risks faced by the Group, to set appropriate controls and to monitor adherence to standards set. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered and to ensure prudential and regulatory compliance.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below

(a) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

Year ended March 31, 2023

### 24. <u>Financial instruments – risk management (continued)</u>

- (a) Credit risk (continued)
  - (i) Exposure to credit risk

Credit risk exposure is the amount of loss that the Group would suffer if all counterparties to which the Group was exposed were to default at once. There are no financial assets not recognised; accordingly, this exposure is represented substantially by the carrying amount of financial assets recognised in the statement of financial position, without taking account of the value of any collateral held. At the reporting date, the maximum exposure to credit risk on financial assets, without taking account of the value of the value as the carrying amounts in the statement of financial position.

The maximum exposure to credit risk is equal to the carrying amount of loans and advances, interest receivable, deposits and cash and cash equivalents in the statement of financial position.

• Concentration of risk - Loans and advances

The following table summarises the Group's credit exposure for loans and advances at their carrying amounts, as categorised by the customer sector:

	Group		Com	Company		
	2022	Restated*	2022	Restated*		
	<u>2023</u> \$'000	<u>2022</u> \$'000	<u>2023</u> \$'000	<u>2022</u> \$'000		
	\$ 000	\$ 000	\$ 000	\$ 000		
Personal loans	5,028,280	4,630,330	4,674,659	4,083,562		
Business loans	401,121	314,050	401,121	314,050		
	5,429,401	4,944,380	5,075,780	4,397,612		
Less: Provision for						
credit losses	( <u>513,865</u> )	( <u>456,964</u> )	( <u>471,226</u> )	( <u>404,123</u> )		
	<u>4,915,536</u>	<u>4,487,416</u>	<u>4,604,554</u>	<u>3,993,489</u>		

\*Restated, see Note 25

#### (ii) Credit quality analysis

Loan commitment for the Group and the company amounted to \$37.8m (2022: \$40.8m) on which ECL is immaterial. The loan commitment falls in stage 1.

The following table sets out information about the credit quality of financial assets measured at amortised cost:

Year ended March 31, 2023

### 24. <u>Financial instruments – risk management (continued)</u>

- (a) Credit risk (continued)
  - (ii) Credit quality analysis
    - Loans receivable at amortised cost:

	<u> </u>			
	Stage 1	Stage 2	Stage 3	Total
Ageing of	\$'000	\$'000	\$'000	\$'000
loans receivable				
Current	4,249,231	-	-	4,249,231
Past due 1-30 days	454,792	11,346	3,777	469,915
Past due 31-60 days Past due 60-90 days	-	390,939 50,078	769 57,588	391,708 107,666
Over 90 days		-	<u>210,881</u>	210,881
Total	4,704,023	452,363	273,015	5,429,401
Loss allowance	( <u>262,689</u> )	(	(225,931)	(
	4,441,334	<u>427,118</u>	47,084	<u>4,915,536</u>
	Group			
	Stage 1	202 Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Ageing of loans receivable				
Current	3,776,817	-	-	3,776,817
Past due 1-30 days	312,356	6,806	738	319,900
Past due 31-60 days	-	471,140	2,803	473,943
Past due 60-90 days Over 90 days	-	187,435	15,865 170,420	203,300 170,420
Total	4,089,173	665,381	189,826	4,944,380
Loss allowance	(_266,046)	(_20,212)	(170,706)	(456,964)
	3,823,127	<u>645,169</u>	19,120	<u>4,487,416</u>
	<u>3,823,127</u>	Comp	any	<u>4,487,416</u>
	Stage 1	Comp 202 <u>Stage 2</u>	any 3 <u>Stage 3</u>	Total
		Comp 202	any 3	
Ageing of loans receivable	Stage 1	Comp 202 <u>Stage 2</u>	any 3 <u>Stage 3</u>	Total
0 0	Stage 1	Comp 202 <u>Stage 2</u> \$'000	any 3 <u>Stage 3</u>	Total
loans receivable Current Past due 1-30 days	<u>Stage 1</u> \$'000	<u>Comp</u> 202 <u>Stage 2</u> \$'000	<u>Stage 3</u> 3 3 3,777	<u>Total</u> \$'000 4,244,496 433,669
loans receivable Current Past due 1-30 days Past due 31-60 days	<u>Stage 1</u> \$'000 4,244,496	<u>Comp</u> 202 <u>Stage 2</u> \$'000 11,346 125,751	<u>Stage 3</u> <u>\$'000</u> 3,777 799	<u>Total</u> \$'000 4,244,496 433,669 126,550
loans receivable Current Past due 1-30 days	<u>Stage 1</u> \$'000 4,244,496	<u>Comp</u> 202 <u>Stage 2</u> \$'000	<u>Stage 3</u> 3 3 3,777	<u>Total</u> \$'000 4,244,496 433,669
loans receivable Current Past due 1-30 days Past due 31-60 days Past due 60-90 days	<u>Stage 1</u> \$'000 4,244,496	<u>Comp</u> 202 <u>Stage 2</u> \$'000 11,346 125,751 40,078	3 3 3 3 3,777 799 20,106	<u>Total</u> \$'000 4,244,496 433,669 126,550 60,184
loans receivable Current Past due 1-30 days Past due 31-60 days Past due 60-90 days Over 90 days	<u>Stage 1</u> \$'000 4,244,496 418,546 - -	Comp 202 <u>Stage 2</u> \$'000 11,346 125,751 40,078	3 <u>Stage 3</u> \$'000 3,777 799 20,106 210,881	<u>Total</u> \$'000 4,244,496 433,669 126,550 60,184 210,881

Year ended March 31, 2023

### 24. <u>Financial instruments – risk management (continued)</u>

- (a) Credit risk (continued)
  - (ii) Credit quality analysis (continued)
    - Loans receivable at amortised cost (continued):

		<u> </u>			
	Stage 1	Stage 2	Stage 3	Total	
	\$'000	\$'000	\$'000	\$'000	
Ageing of loans receivable					
Current	3,775,739	-	-	3,775,739	
Past due 1-30 days	306,611	6,806	738	314,155	
Past due 31-60 days	-	77,921	2,803	80,724	
Past due 60-90 days	-	40,709	15,865	56,574	
Over 90 days			170,420	170,420	
Total	4,082,350	125,436	189,826	4,397,612	
Loss allowance	( <u>213,205</u> )	(_20,212)	( <u>170,706</u> )	( <u>404,123</u> )	
	<u>3,869,145</u>	<u>105,224</u>	19,120	<u>3,993,489</u>	

#### (iii) Management of credit risk

The way in which the company manages the credit risk to which it is exposed on the financial assets it holds is set out below.

(1) Loans and advances

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, the associated loss ratios and the default correlations between counterparties.

The Group uses ECL models developed by independent service providers to determine the ECL allowances for its loans receivable. The models measure credit risk using Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD).

The COVID-19 pandemic has caused significant market volatility which has increased the Group's credit risk. The increase in inflation rate, interest rates, unemployment rate and decrease in gross domestic products have resulted in an increase in the credit risk of loans and advances. The maximum contractual period extends to the date at which the Group has the right to require repayment of an advance or terminate a loan commitment or guarantee.

(2) Cash and cash equivalents, including resale agreements

The Group limits its exposure to risk on cash and cash equivalents by holding balances with reputable financial institutions. The Group holds collateral for balances with brokers/dealers when securities are held under resale agreements.

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

- (a) Credit risk (continued)
  - (iii) Management of credit risk (continued)

The way in which the company manages the credit risk to which it is exposed on the financial assets it holds is set out below.

(3) Other receivables

Other receivables mainly consists of interest receivable from subsidiary and this amounts are considered recoverable as the subsidiary has the intention and ability to pay.

(iv) Impairment

Inputs, assumptions and techniques used for estimating impairment

See accounting policy at note 3(i).

#### Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the company's historical experience and third party policies including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Group uses three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in credit scores;
- qualitative indicators; and
- a backstop of 30 days past due.

### Credit risk grades:

The Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

Credit risk grades are defined and calibrated such that the risk of default occurring increases exponentially as the credit risk deteriorates so, for example, the difference in risk of default between credit risk grades 1 and 2 is smaller than the difference between credit risk grades 2 and 3.

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

- (a) Credit risk (continued)
  - (iv) Impairment (continued)

Significant increase in credit risk (continued)

Credit risk grades (continued):

Loans are placed in Stage 1 at origination and shall remain in this stage providing that such loans have not experienced a significant increase in credit risk. Loans shall be transitioned to Stage 2 when there is evidence that such loans have experienced a significant increase in credit risk, these are normally past due for a period of 31 to 89 days. Loans shall be transitioned into Stage 3 if there is evidence that these loans are impaired or are at a default stage. Loans that are past due for a period of 90 days or more are deemed to have defaulted.

Each exposure is allocated to a credit risk score on initial recognition based on available information about the borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade. The monitoring typically involves use of the following data:

- Information obtained during periodic review of customer files e.g. financial statements, management accounts, budgets and projections.
- Actual and expected significant changes in the political, regulatory and technological environment of the borrower or in its business activities.
- External data from credit reference agencies, including industry-standard credit scores.
- Payment record this includes overdue status as well as a range of variables about payment ratios.

### Determining whether credit risk has been increased significantly

The Group assesses whether credit risk has increased significantly since initial recognition at each reporting date. Determining whether an increase in credit risk is significant depends on the characteristics of the financial instrument and the borrower.

Credit risk is deemed to have increased significantly based on the days past due of the loan repayments. In addition, the Group considers degradation of credit risk drivers an additional indicator of credit risk increase. These are qualitative indicators of credit quality and include such factors such as the borrower's employment arrangements, payment method, industry or personal conditions.

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured as 12-month ECL.

When contractual terms of a loan have been modified, evidence that the criteria for recognising lifetime ECL are no longer met includes a history of up-to-date payment performance against the modified contractual terms.

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

- (a) Credit risk (continued)
  - (iv) Impairment (continued)

### Determining whether credit risk has been increased significantly (continued)

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria do not align with the point in time when an asset becomes 30 days past due;
- the average time between the identification of a significant increase in credit risk and default appears reasonable;
- exposures are not generally transferred directly from 12-month ECL measurement to credit-impaired; and
- there is no unwarranted volatility in loss allowance from transfers between 12month PD (Stage 1) and lifetime PD (Stage 2).

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition.

A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.

If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired.

Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis. A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information.

Purchased or originated credit-impaired (POCI) financial assets are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

Definition of default:

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the company to actions such as realising security (if any is held);
- the borrower is more than 30 days past due on any material credit obligation to the company.
- it is becoming probable that the borrower will restructure the asset as a result of bankruptcy due to the borrower's inability to pay its credit obligations.

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

- (a) Credit risk (continued)
  - (iv) Impairment (continued)

Definition of default (continued):

In assessing whether a borrower is in default, the Group considers indicators that are:

- qualitative: e.g. breaches of covenant;
- quantitative: e.g. overdue status and non-payment on another obligation of the same issuer to the company; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

#### Incorporation of forward-looking information

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Group has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

The Group uses a forward-looking score card model to estimate the potential of future economic conditions. It formulates three economic scenarios: a stable case, which is the median scenario assigned a 50% probability of occurring, and two less likely scenarios, one positive and one negative, each assigned a 20% and 30% probability of occurring, respectively. Each scenario considers the expected impact of interest rates, unemployment rates, gross domestic product (GDP) and inflation. The base case is aligned with information used by the Group for other purposes such as strategic planning and budgeting. External information considered includes economic data and forecasts published by governmental bodies and monetary authorities in Jamaica, supranational organisations and selected private-sector forecasters.

The impact of these economic variables on the PD, EAD and LGD has been determined by performing a trend analysis and compared historical information with forecast macro-economic data to determine whether the indicator describes a positive, negative or stable trend and to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD. The macroeconomic assumptions used in the stable, positive and negative scenarios are as follows:

	<u>Negative</u>	Stable	Positive
Gross Domestic Product	-9 to -0.25%	-0.25 to 0.5%	0.5 to 9.0%
Inflation	-9.0 to -1%	-1.0 to 1.0%	1 to 9.0%
Unemployment	-9.0 to -1%	-1.0 to 1.0%	1 to 9.0%
Interest rate	-9.0 to -1%	-1.0 to 1.0%	1 to 9.0%

Year ended March 31, 2023

### 24. <u>Financial instruments – risk management (continued)</u>

- (a) Credit risk (continued)
  - (iv) Impairment (continued)

### Incorporation of forward-looking information (continued)

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Group considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Group's different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

### Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- exposure at default (EAD).

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

LGD is the magnitude of the likely loss if there is a default. The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans without collateral, LGD is estimated on the basis of the average recovery rate for these loans.

EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortisation. The EAD of a financial asset is its gross carrying amount at the time of default. For some financial assets, EAD is determined by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

As described above, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the Group measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the company considers a longer period. The loan portfolio is mainly unsecured, with only .04% held as collaterals.

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

- (a) Credit risk (continued)
  - (iv) Impairment (continued)

Measurement of ECL (continued)

The Group issues mainly loans that are not supported by securities, thus resulting in, increased credit risks. There was an increase in the gross carrying amounts of loans which also reflected the increase in ECL.

The loss allowance recognised in the period is impacted by the following factors:

- Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and Lifetime ECL;
- Additional allowances for new financial instruments recognised during the year, as well as releases for financial instruments de-recognised in the period;
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions;
- Discount unwind within ECL due to the passage of time, as ECL is measured on a present value basis;
- Foreign exchange retranslations for assets denominated in foreign currencies and other movements; and
- Financial assets derecognised during the period and write-offs of allowances related to assets that were written off during the period.

The following tables show reconciliations from the opening to the closing balance of the ECL allowance for loans receivable.

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

- (a) Credit risk (continued)
  - (v) Impairment (continued)

### Measurement of ECL (continued)

	Group 2023				
	<u>Stage 1</u> \$'000 <u>Stage 1</u> \$'000	<u>Stage 2</u> \$'000 <u>Stage 2</u> \$'000	<u>Stage 3</u> \$'000 <u>Stage 3</u> \$'000	<u>Total</u> \$'000 <u>Total</u> \$'000	
Loans receivable: Balance at April 1, 2022 Net remeasurement of loss allowance Translation adjustments Loans written off	266,046	20,212	170,706	456,964	
	( 59,796) 57,891	( 1,662) 5,676	342,425 49,944 ( <u>337,577</u> )	280,967 113,511 ( <u>337,577</u> )	
Balance at March 31, 2023	<u>264,141</u>	<u>24,226</u>	225,498	<u>513,865</u>	
	Group 2022				
	<u>Stage 1</u> \$'000	<u>Stage 2</u> \$'000	<u>Stage 3</u> \$'000	<u>Total</u> \$'000	
Loans receivable: Balance at April 1, 2021 Net remeasurement of loss allowance Translation adjustments Loans written off	293,416	29,835	196,889	520,140	
	( 28,882) 1,512	( 10,452) 829	184,021 1 ( <u>210,205</u> )	144,687 2,342 ( <u>210,205</u> )	
Balance at March 31, 2022	266,046	20,212	170,706	456,964	
	Company 2023				
	<u>Stage 1</u> \$'000	<u>Stage 2</u> \$'000	<u>Stage 3</u> \$'000	<u>Total</u> \$'000	
Loans receivable: Balance at April 1, 2022 Net remeasurement of	213,205	20,212	170,706	404,123	
loss allowance Loans written off	6,845	5,033	278,507 ( <u>223,282</u> )	290,385 ( <u>223,282</u> )	
Balance at March 31, 2023	<u>220,050</u>	<u>25,245</u>	<u>225,931</u>	<u>471,226</u>	
	Company 2022				
	Stage 1	Stage 2	Stage 3	Total	
	\$'000	\$'000	\$'000	\$'000	
Loans receivable: Balance at April 1, 2021 Net remeasurement of	253,025	29,835	196,889	479,749	
loss allowance Loans written off	( 39,820)	( 9,623)	184,022 ( <u>210,205</u> )	134,579 ( <u>210,205</u> )	
Balance at March 31, 2022	213,205	20,212	170,706	404,123	

Year ended March 31, 2023

### 24. Financial instruments - risk management (continued)

(a) Credit risk (continued)

## (iv) Impairment (continued)

## Measurement of ECL (continued)

Allowance at the end of the year

		20	23	
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
A 11	\$ 000	\$ 000	\$ 000	\$ 000
Allowance at the beginning	266,046	20,212	170 706	156 061
of the year Transfers:	200,040	20,212	170,706	456,964
Transfers:				
Transfer from stage 1	(378,917)	41,000	337,916	-
Transfer from stage 2	767	(25,956)	25,189	-
Transfer from stage 3	66	51	( 117)	-
New financial assets originated				
or purchased	442,639	-	-	442,639
Financial assets derecognised				
during the period	(124,351)	(16,757)	( 20,563)	(161,675)
Loans written-off	-	-	(337,577)	(337,577)
Translation adjustments	57,891	5,676	49,944	113,511
Allowance at the end of the year	<u>264,141</u>	24,226	225,498	<u>513,865</u>
		0		
			oup 22	
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	<u>Stage 1</u> \$'000	Stage 2 \$'000	<u>Stage 3</u> \$'000	<u>Total</u> \$'000
Loans receivable:	\$ 000	\$ 000	\$ 000	\$ 000
Allowance at the beginning of the year	293,416	29,835	196,889	520,140
Transfers:	295,410	29,855	190,889	520,140
Transfer from stage 1	(282,055)	18,446	263,609	
Transfer from stage 2	1,696	(24,805)	203,009	-
Transfer from stage 3	1,090	(24,803)	(755)	-
New financial assets originated	156	597	( 755)	-
or purchased	406,387	_	_	406,387
Financial assets derecognised	400,507	_	_	400,507
during the period	(155,068)	(4,690)	(101,942)	(261,700)
Loans written-of	-	-	(210,205)	(210,205)
Translation adjustment	1,512	829	(210,205)	2,342
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	Company			
		20	23	
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Loans receivable:				
Allowance at the beginning	213,205	20,212	170,706	404,123
of the year				
Transfers:				
Transfer from stage 1	(370,675)	32,759	337,916	-
Transfer from stage 2	767	(25,956)	25,189	-
Transfer from stage 3	66	51	( 117)	-
New financial assets originated				
or purchased	442,639	-	-	442,639
Loan written off	-	-	(223, 282)	(223,282)
Financial assets derecognised				
during the period	(65,952)	( <u>1,821</u> )	( <u>84,481</u> )	( <u>152,254</u> )
Allowance at the end of the year	220,050	25,245	<u>225,931</u>	<u>471,226</u>

266,046

20,212

170,706

456,964

Year ended March 31, 2023

#### 24. Financial instruments - risk management (continued)

(a) Credit risk (continued)

#### (iv) Impairment (continued)

Measurement of ECL (continued)

	Company					
	2022					
	Stage 1	Stage 2	Stage 3	Total		
	\$'000	\$'000	\$'000	\$'000		
Loans receivable:						
Allowance at the beginning						
of the year	253,025	29,835	196,889	479,749		
Transfers:						
Transfer from stage 1	(248,688)	18,446	230,242	-		
Transfer from stage 2	1,696	(24,805)	23,109	-		
Transfer from stage 3	156	597	( 753)	-		
New financial assets originated						
or purchased	362,280	-	-	362,280		
Financial assets derecognised						
during the period	(155,264)	( 3,861)	( 68,576)	(227,701)		
Loans written off			( <u>210,205</u> )	( <u>210,205</u> )		
Allowance at the end of the year	213,205	<u>20,212</u>	<u>170,706</u>	404,123		

Commons

(b) Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in meeting obligations from its financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. The company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due under both normal or stressed conditions. Prudent liquidity risk management procedures which the company uses include maintaining sufficient cash and marketable securities and monitoring future cash flows and liquidity on a daily basis.

Liquidity risk management process

The company's liquidity management process, as carried out within the company and monitored by the Finance Department, includes:

- (i) Monitoring future cash flows and liquidity on a daily basis.
- (ii) Maintaining a portfolio of short-term deposit balances that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- (iii) Maintaining committed lines of credit.
- (iv) Optimising cash returns on investments.
- (v) Managing the concentration and profile of debt maturities. Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

Year ended March 31, 2023

#### 24. Financial instruments - risk management (continued)

(b) Liquidity risk

The table below present the undiscounted cash flows (both interest and principal cash flows) of the company's financial liabilities based on contractual rights and obligations as well as expected maturity.

			Group 2023
	Less than 3 to 12 <u>3 months</u> \$'000 \$'000	1 to 2 <u>years</u> \$'000	2 to 5 Contractual Carrying <u>years</u> cash flows <u>Amount</u> \$'000 \$'000 \$'000
Assets			
Cash and cash equivalents	666,737 -	-	- 666,737 666,737
Other receivables	- 86,741	,	- 93,207 93,207
Loans receivable	<u>389,593</u> <u>3,080,744</u>	3,394,266	<u>531,061</u> 7,395,664 4,753,540
Total financial assets	<u>1,056,330</u> <u>3,167,485</u>	3,400,732	531,061 8,155,608 5,513,484
	Less than $\begin{array}{c} 3 \text{ to } 12\\ \hline 3 \text{ months}\\ \$'000 \end{array} \begin{array}{c} 3 \text{ to } 12\\ \hline 9000\\ \$'000 \end{array}$	1 to 2 <u>years</u> \$'000	2 to 5 Contractual Carrying years cash flows <u>Amount</u> \$'000 \$'000 \$'000
Liabilities			
Payables	119,368 180,854	,	- 436,543 436,543
Loans payable	179,157 1,257,704	,	1,973,108 4,389,060 2,995,996
Lease liabilities Total financial	14,507 44,679	22,292	11,664 93,142 77,211
liabilities	<u>313,032</u> 1 <u>,483,237</u>	1,137,704	<u>1,984,772</u> <u>4,918,745</u> <u>3,509,750</u>
Total liquidity gap Cumulative liquidity	<u>743,298</u> <u>1,684,248</u>	2,263,028	( <u>1,453,711</u> ) <u>3,236,863</u> <u>3,528,712</u>
gap	<u>743,298</u> <u>2,427,546</u>	4,690,574	<u>3,236,863</u>

	<u>Group</u> 2022						
	Less that	n 3 to 12	1 to 2		Contractual	50	
	<u>3 month</u> \$'000	<u>months</u> \$'000	<u>years</u> \$'000	<u>years</u> \$'000	cash flows \$'000	<u>Amount</u> \$'000	
Assets Cash and cash equivalents	351,878	_	_	-	351,878	351,878	
Other receivables	- 296.101	86,741	6,466 3.175.060	-	93,207 6,974,173	50,079	
Total financial assets	<u>296,101</u> 647,979		3,181,526		7,419,258		

Year ended March 31, 2023

## 24. Financial instruments - risk management (continued)

## (b) Liquidity risk (continued)

Cash flows of financial assets and liabilities (continued)

	<u>Group</u> 2022
	Less than3 to 121 to 22 to 5ContractualCarrying3 monthsmonthsyearsyearscash flowsAmount\$'000\$'000\$'000\$'000\$'000
Liabilities Payables Loans payable Lease liabilities Total financial	188,895       183,727       136,321       -       508,943       508,943         181,234       769,139       367,135       1,637,399       2,954,907       2,315,795         _20,666       _58,354       _39,264       _22,015       140,299       129,539
liabilities	<u>390,795</u> <u>1,011,220</u> <u>542,720</u> <u>1,659,414</u> <u>3,604,149</u> <u>2,954,277</u>
Total liquidity gap Cumulative liquidity	<u>257,184</u> <u>2,105,984</u> <u>2,638,806</u> ( <u>1,186,865</u> ) <u>3,815,109</u> <u>1,805,878</u>
gap	<u>257,184</u> <u>2,363,168</u> <u>5,001,974</u> <u>3,815,109</u>
	Company 2023
	Less than3 to 121 to 22 to 5ContractualCarrying3 monthsmonthsyearsyearscash flowsAmount\$'000\$'000\$'000\$'000\$'000
Assets Cash and cash equivalents Other receivables Loans receivable	402,723       -       -       402,723       402,723         -       302,660       -       -       302,660         318,114       2,761,625       3,343,240       _531,061       6,954,040       4,442,558
Total financial assets	<u>720,837</u> <u>3,064,285</u> <u>3,343,240</u> <u>531,061</u> <u>7,659,423</u> <u>5,147,941</u>
	<u> </u>
	Less than3 to 121 to 22 to 5ContractualCarrying3 monthsmonthsyearsyearscash flowsAmount\$'000\$'000\$'000\$'000\$'000
Liabilities Payables Loans payable Lease liabilities Total financial	75,685       180,852       136,321       -       392,858       392,858         179,157       1,257,704       979,091       2,123,546       4,539,498       3,146,435           31,763       22,293        11,664        61,183
liabilities	<u>262,171</u> <u>1,470,319</u> <u>1,137,705</u> <u>2,135,210</u> <u>5,005,405</u> <u>3,600,476</u>
Total liquidity gap	<u>458,666</u> <u>1,593,966</u> <u>2,205,535</u> ( <u>1,604,149</u> ) <u>2,654,018</u> <u>1,547,465</u>
Cumulative liquidity gap	<u>458,666</u> <u>2,052,632</u> <u>4,258,167</u> <u>2,654,018</u>

Year ended March 31, 2023

#### 24. Financial instruments - risk management (continued)

#### (b) Liquidity risk (continued)

Cash flows of financial assets and liabilities (continued)

	Company 2022
	Less than3 to 121 to 22 to 5ContractualCarrying3 monthsmonthsyearsyearscash flowsAmount\$'000\$'000\$'000\$'000\$'000\$'000
Assets	
Cash and cash equivalents	151,667 151,667 151,667
Other receivables	- 4,049 17,339 - 21,388 197,163
Loans receivable	<u>292,749</u> <u>2,544,877</u> <u>3,075,579</u> <u>472,549</u> <u>6,385,754</u> <u>3,864,271</u>
Total financial assets	<u>444,416</u> <u>2,548,926</u> <u>3,092,918</u> <u>472,549</u> <u>6,558,809</u> <u>4,213,101</u>
	<u>Company</u> 2022
	Less than 3 to 12 1 to 2 2 to 5 Contractual Carrying
	<u>3 months</u> months years years cash flows Amount
	\$'000   \$'000   \$'000   \$'000   \$'000   \$'000
Liabilities	
Payables	38,582 183,895 136,321 - 363,798 363,798
Loans payable	181,234 769,139 367,135 1,637,399 2,954,907 2,469,101
Lease liabilities	<u>14,396</u> <u>39,543</u> <u>20,452</u> <u>15,231</u> <u>89,622</u> <u>89,622</u>
Total financial	
liabilities	<u>234,212</u> <u>997,577</u> <u>523,908</u> <u>1,652,630</u> <u>3,408,327</u> <u>2,922,521</u>
Total liquidity gap	<u>210,204</u> <u>1,551,349</u> <u>2,569,010</u> ( <u>1,180,081</u> ) <u>3,150,482</u> <u>1,290,580</u>
Cumulative interest rate gap	<u>210,204</u> <u>1,761,553</u> <u>4,330,563</u> <u>3,150,482</u>

There was no change to the Group's approach to managing liquidity risk during the year.

Reconciliation of movements of liabilities to cash flow from financing activities

	Gro	oup	Con	Company		
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>		
	\$'000	\$'000	\$'000	\$'000		
Balance at beginning of year	2,315,795	2,542,774	2,469,101	2,687,651		
Proceeds from borrowing	3,146,170	970,500	3,146,170	970,501		
Repayment of borrowing	( <u>2,465,969</u> )	( <u>1,197,479</u> )	( <u>2,468,836</u> )	( <u>1,189,051</u> )		
Balance at the end of the year	<u>2,995,996</u>	<u>2,315,795</u>	<u>3,146,435</u>	<u>2,469,101</u>		

See note 12 for details of loans payable.

Year ended March 31, 2023

#### 24. Financial instruments - risk management (continued)

(b) Liquidity risk (continued)

Reconciliation of movements of dividends paid to cash flow arising from financing activities

	<u>Group</u> <u>2023</u> \$'000	<u>Company</u> <u>2023</u> \$'000
Balance as at April 1, 2022 Dividend declared Dividend paid	- 164,706 ( <u>164,706</u> )	- 164,706 ( <u>164,706</u> )
Balance as at March 31, 2023		
	<u>2023</u> \$'000	<u>2022</u> \$'000
Balance as at April 1, 2021 Dividend declared Dividend paid	150,981 ( <u>150,981</u> )	150,981 ( <u>150,981</u> )
Balance as at March 31, 2022		

- (c) Market risk
  - (i) Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates.

Currency risk arises from US\$ loans and advances receivable and foreign currency and cash and bank balances. The Group manages this risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions. The company further manages this risk by maximising foreign currency earnings and holding net foreign currency assets.

#### **Concentration of currency risk**

The Group is exposed to foreign currency risk in respect of US dollar payables, US dollar receivables and foreign currency cash and bank balances as follows:

	Group		Company	
	2023	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Assets				
Cash and bank balances	272,384	202,088	8,370	1,877
Related party receivables	-	-	-	168,594
Receivables (loan and advances)	<u>379,374</u>	<u>493,927</u>	240,660	
	<u>651,758</u>	<u>696,015</u>	249,030	170,471

Year ended March 31, 2023

#### 24. Financial instruments - risk management (continued)

- (c) Market risk (continued)
  - (i) Currency risk (continued)

#### **Concentration of currency risk (continued)**

	Group		Company	
	2023	2022	2023	2022
	\$'000	\$'000	\$'000	\$'000
Liabilities				
Balances to Embassy Loans Inc.	-	-	150,439	153,306
Lease liabilities	42,435	<u>86,836</u>	26,407	48,139
	<u>42,435</u>	<u>86,836</u>	<u>176,846</u>	<u>201,445</u>

#### Foreign currency sensitivity

The following table indicates the sensitivity of profit before taxation to changes in foreign exchange rates. The change in currency rate below represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis represents outstanding foreign currency denominated cash and bank balances, accounts receivable balance and payables balance, and adjusts their translation at the year-end for 8% (2021: 6%) depreciation and a 2% (2021: 2%) appreciation of the Jamaican dollar against the US dollar. The changes below would have no impact on other components of equity.

	<u>Group</u>	<u>Group</u>		Company	
	2023	2023		2023	
	% change in	Effect	% change ir	Effect on	
	currency rate	on profit \$'000	currency rate	on profit \$'000	
USD	-6	(781)	-6	(781)	
USD	2	260	2	260	

(ii) Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The Group is exposed to equity securities price risk arising from its holding iof fair value through OCI investments. As the Group does not have a significant exposure, market price fluctuations are not expected to have a material effect on the net results or stockholders' equity.

Year ended March 31, 2023

#### 24. <u>Financial instruments – risk management (continued)</u>

- (d) Market risk (continued)
  - (iii) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

#### Cash flow and fair value interest rate risk

Floating rate instruments expose the company to cash flow interest rate risk, whereas fixed rate instruments expose the company to fair value interest rate risk.

The Group is primarily exposed to cash flow interest rate risk on its variable rate borrowings. The Group analyses its interest rate exposure arising from borrowings on an ongoing basis, taking into consideration the options of refinancing, renewal of existing positions and alternative financing.

Short term deposits, loans and advances and borrowings are the only interest bearing assets and liabilities respectively, within the Group. The Group's short-term deposits are reinvested at current market rates, loans and receivables are at fixed rates and most of the borrowings are at fixed rates.

#### Interest rate sensitivity

There is no significant exposure to interest rate risk on short term deposits, as these deposits have a short term to maturity and are constantly reinvested at current market rates.

There is no significant exposure to interest rate risk on borrowings and loans and advances as most are at fixed rates and the one at variable rate is not considered significant.

(c) Financial instruments not measured at fair value

Financial instruments not measured at fair value includes cash and cash equivalents, loans and advances, payables and loans payable.

Due to their short-term nature, the carrying value of cash and cash equivalents, and payables approximates their fair value.

The fair value of loans and advances are at market comparable interest rates. Additionally, the carrying amount of the loans reflects the expected lifetime credit losses, value and quality of collateral and interest rates on the loans.

(d) Financial instruments measured at fairvalue

The Company's equity investments of financial instruments measured are classified at Level 1 of the fair value hierarchy. There were no transfers between levels during the period.

Year ended March 31, 2023

#### 24. <u>Financial instruments – risk management (continued)</u>

(e) <u>Capital management</u>

The Company manages capital adequacy by retaining earnings from past profits and by managing the returns on borrowed funds to protect against losses on its core business, so as to be able to generate an adequate level of return for its shareholders. The Company is required to meet the capital requirement of at least \$50,000,000 for listing on the Jamaica Stock Exchange Junior Market. There was no other externally imposed capital requirements and no change during the year in the Group's management process.

#### 25. Restatements

The classification or presentation of some items in the statements of financial position, profit or loss and other comprehensive income and cash flows were changed to achieve a more appropriate presentation, as required by the applicable financial reporting framework. The restatements affected the Group and the Company.

- (i) Statement of financial position:
  - (a) Loan origination fees, which was previously included as fee income, is now added to the loan principal and amortise over the life of the loans [see (ii)(a) below]. As a result, loan and advances was overstated, while deferred tax asset were understated.
  - (b) During the year, the Company recognised that the loans sub ledger and the general ledger have not been properly reconciled, which affected preceding financial reporting periods. The loans and advances balance were understated resulting from over-payments from nonactive customers which were being applied against the account. In addition, as a result of differences noted between the relevant ledgers, an adjustment had to be effected to the profit and loss account.
- (ii) Statement of profit or loss:
  - (a) The Group changed how it accounted for loan origination fees, which was previously erroneously recognised under IFRS 15 instead of IFRS 9. The loan origination fees were recognised in profit or loss as the services were provided, however IFRS 9 requires these fees to be added to the loans and amortised over the life of the loans. As a consequence, fee and commission income was overstated while interest income and deferred tax were understated. The correction has been made by restating each of the affected financial statement line items for prior periods.
  - (b) Fee and commission expenses was previously offset in fee and commissions income on loans. Offsetting income and expenses is prohibited by IAS 1 as such, this has been reclassified from fee and commission on loans and included in other operating expenses.
  - (c) The expense for loans written off was previously included in other operating expenses. It is now reflected as part of the allowance for credit losses expense on the statement of profit and loss as required by IAS 1.
- (iii) Statement of cash flows:
  - (a) Changes in the treatment of loan origination fees impacted the profit previously reported and loans and advances.
  - (b) The statement of cash flows has been affected by the reclassification of loan paid, which was previously included in cash flow from operating activities. This has now been presented as proceeds from borrowings and repayment of borrowings under cash flow from financing activities. In addition, lease interest paid has been disclosed under operating activities.

Year ended March 31, 2023

- 25. <u>Restatements (continued)</u>
  - (iv) Earnings per share:

The changes in earnings per share resulted from loan origination fees.

Statement of financial position for the year ended March 31, 2022:

	Notes		Group			Company		
		Imp	Impact of Restatement			Impact of Restatement		
		2022		2022	2022		2022	
		As previously			As previously			
		Reported	Adjustments	As Restated	Reported	Adjustments	As Restated	
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
March 31, 2022								
Loans and Advance	es (i)(a)(b)	4,513,089	( 154,891)	4,358,198	4,019,162	( 154,891)	3,864,271	
Deferred taxation		114,413	32,304	146,717	85,899	32,304	118,203	
Others		1,051,888		1,051,888	<u>1,385,935</u>		1,385,935	
Total assets		<u>5,679,390</u>	(	<u>5,556,803</u>	<u>5,490,996</u>	( <u>122,587</u> )	<u>5,368,409</u>	
Payables	(i)(b)	372,622	136,321	508,943	227,477	136,321	363,798	
Others		2,508,742		2,508,742	2,622,131		2,622,131	
Total liability		2,881,364	136,321	3,017,685	2,849,608	136,321	2,985,929	
D ( 1 )		2 511 402		2 252 404	2.545.227			
Retained earnings		2,511,402	( 258,908)	, ,	2,545,337	( 258,908)	2,286,429	
Others		286,624		286,624	96,051		96,051	
Total equity Total liabilities		<u>2,798,026</u>	(	<u>2,539,118</u>	2,641,388	(	2,382,480	
and Equity		<u>5,679,390</u>	( <u>122,587</u> )	<u>5,556,803</u>	<u>5,490,996</u>	( <u>122,587</u> )	<u>5,368,409</u>	

Effects on statement of profit or loss for the year ended March 31, 2022:

Notes	Group Impact of Res	E .			<u>Company</u> t of Restatemen	nt
	2022		2022	2022		2022
	As previously	у		As previously	7	
	1	Adjustments	As Restated	Reported	Adjustments	As Restated
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Interest income from loans (ii)(a)	1,638,768	84773	1,723,541	1,582,941	84,773	1,667,714
Interest income from securities	4,332		4,332	4,332		4,332
Total interest income,						
Calculated on the effective						
interest method (ii)(a)	1,643,100	84,773	1,727,873	1,587,273	84,773	1,672,046
Interest expense	<u>( 219,619</u> )		( <u>219,619</u> )	( <u>214,036</u> )		( <u>214,036</u> )
Net interest income	1,423,481	84,773	1,508,254	1,373,237	84,773	1,458,010
Fees and commission	1,425,481	64,775	1,508,254	1,575,257	64,775	1,438,010
income (ii)(a)(	b) 416,840	(44,087)	372,753	139,235	( 96,644)	42,591
Other operating income	138,181	-	138,181	94.031	-	94.031
Other operating expenses (ii)(b)(c)	· · ·	85,961	( 367,400)	( 266,595)	36,576	(230,019)
Allowance for credit losses(ii)(c)	(144,687)	(85,961)	(230,648)	(134,579)	( 36,576)	(171,155)
Others (ii)(c)	(	( <u>52,557</u> )	( 860,309)	( 555,178)		(_555,178)
Profit before taxation	572,702	(11,871)	560,831	650,151	( 11,871)	638,280
Taxation	( <u>134,809</u> )	2,968	( <u>131,841</u> )	( <u>143,470</u> )	2,968	( <u>140,502</u> )
Profit for the year	437,893	( <u>8,903</u> )	428,990	506,681	( <u>8,903</u> )	497,778
Total comprehensive income	497,728	()	488,825	506,920	( <u>8,903</u> )	498,017

Year ended March 31, 2023

#### 25. <u>Restatements (continued)</u>

Statement of financial position for the year ended March 31, 2021:

	Notes		Group			Company	
	-	Im	pact of Restate	ment	Impa	act of Restatement	nt
		2021		2021	2021		2021
	А	s previously	·		As previously		
		1	Adjustments	As Restated	Reported	Adjustments	As Restated
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
March 31, 2022							
Loans and Advance	s (i)(a)(b)	4,086,669	( 143,020)	3,943,649	3,755,911	(143,020)	3,612,891
Deferred taxation		141,741	29,336	171,077	122,973	29,336	152,309
Others		1,262,679		1,262,679	1,432,931		1,432,931
Total assets		<u>5,491,089</u>	( <u>113,684</u> )	<u>5,377,405</u>	<u>5,311,815</u>	( <u>113,684</u> )	<u>5,198,131</u>
Payables	(i)(b)	330,202	136,321	466,523	224,963	136,321	361,284
Others	()()	2,709,608		2,709,608	2,801,403		2,801,403
Total liability		<u>3,039,810</u>	136,321	<u>3,176,131</u>	3,026,366	136,321	3,162,687
Retained earnings		2,221,155	( 250,005)	1,971.150	2,186,302	(250,005)	1,936,297
Others		230,124		230,124	99,147		99,147
Total equity Total liabilities		<u>2,451,279</u>	()	2,201,274	2,285,449	(	2,035,444
and Equity		<u>5,491,089</u>	( <u>113,684</u> )	<u>5,348,069</u>	<u>5,311,815</u>	( <u>113,684</u> )	<u>5,198,131</u>

Statement of cash flows for the year ended March 31, 2022:

		—	Group		
		_	March 3	31, 2022	
	Notes	As			
		Reported	<u>Adjustments</u>	As restated*	
		\$'000	\$'000	\$'000	
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit for the year	(iii)(a)	437,893	( 8,903)	428,990	
Items not affecting cash resources:					
Loans and advances	(iii)(a)	(917,626)	11,871	( 905,755)	
Lease interest repaid	(iii)(b)	-	(13,087)	(13,087)	
Loans repaid	(iii)(b)	(226,979)	226,979	-	
Deferred tax		28,413	( 2,968)	25,445	
Others		746,455		746,455	
Net cash provided by operating activities		68,156	213,892	282,048	
CASH FLOW FROM INVESTING ACTIVITIES					
Others		( <u>39,773</u> )		( <u>39,773</u> )	
Net cash used by investing activities		( <u>39,773</u> )		( <u>39,773</u> )	
CASH FLOW FROM FINANCING ACTIVITIES					
Proceeds from borrowing	(iii)(b)	-	970,500	970,500	
Repayment of borrowings	(iii)(b)	-	(1,197,479)	(1,197,479)	
Lease payments	(iii)(b)	( 85,951)	13,087	(72,864)	
Dividends paid	. /. /	( <u>150,981</u> )		( <u>150,981</u> )	
Net cash used by financing activities		(_236,932)	(	(450,824)	
Decrease in cash and cash equivalents					
at end of the year		(208,549)	-	( 208,549)	
Effect of exchange rate fluctuations on cash and cash equiva	lents	16,935	-	16,935	
Cash and cash equivalents at beginning of year		543,492		543,492	
Cash and cash equivalents at end of year (note 4)		351,878		351,878	
		_			

Group

Year ended March 31, 2023

#### 25. Restatements (continued)

Statement of cash flows for the year ended March 31, 2022 (continued):

			Company	
	Notes	As	March 3	31, 2022
	INOICES	As <u>Reported</u> \$'000	Adjustments \$'000	<u>As restated*</u> \$'000
CASH FLOWS FROM OPERATING ACTIVITIES	()(.)	506 691	( 0.002)	407 779
Profit for the year Items not affecting cash resources:	(iii)(a)	506,681	( 8,903)	497,778
Loans and advances	(iii)(a)	(655,822)	11,871	( 643,951)
Lease interest repaid	(iii)(b)	-	( 7,505)	(7,505)
Loans repaid		(218,550)	218,550	-
Deferred tax		37,074	( 2,968)	34,106
Others	(iii)(b)	461,131		461,131
Net cash provided by operating activities CASH FLOW FROM INVESTING ACTIVITIES		130,514	211,045	341,559
Others		( <u>39,773</u> )		( <u>39,773</u> )
Net cash used by investing activities		( <u>39,773</u> )		( <u>39,773</u> )
CASH FLOW FROM FINANCING ACTIVITIES				
Proceeds from borrowing	(iii)(b)	-	970,501	970,501
Repayment of borrowings	(iii)(b)	-	(1,189,051)	(1,189,051)
Lease payment	(iii)(b)	( 61,203)	7,505	( 53,698)
Dividends paid		( <u>150,981</u> )		( <u>150,981</u> )
Net cash used by financing activities Decrease in cash and cash equivalents		( <u>212,184</u> )	(_211,045)	( <u>423,229</u> )
at end of the year		(121,443)	-	( 121,443)
Effect of exchange rate fluctuations on cash and cash equivalents		( 1,786)	_	( 1,786)
Cash and cash equivalents at beginning of year		274,896	-	274,896
Cash and cash equivalents at end of year		151,667		151,667

#### Earnings per share

Earnings per share in 2022 financial statements was reported as \$1.60 and \$1.85 for Group and Company respectively. Restated earnings per share for 2022 is \$1.56 and \$1.83 for the Group and the Company respectively. The changes in earnings per share resulted from the restatement related to the loan origination fees.

# Form of Proxy

Affix \$100 Stamp here and cancel

I/WE		of	
ц н.д	(Name of Shareholder)	01	(Address of Shareholder)
being a member	(s) of Access Financial S	Services Limited HE	REBY APPOINT the Chairman of the meeting
or failing him _		of	
as my/our pr	oxy to vote for me/us of	n my/our behalf at t	the Annual General Meeting of the Company
to be held at the	e Courtleigh Hotel, 85 K	Inutsford Boulevard	d, Kingston 5, Saint Andrew on Thursday, the

5th day of October 2023 at 11:00 a.m. and at any adjournment thereof.

Please indicate with an 'X' in the spaces below how you wish your Proxy to vote on the below mentioned.

RESOLUTION	DETAILS	FOR	AGAINST
<b>Resolution No. 1</b> – Directors and Auditors Reports, and Audited Financial Statements	RESOLVED THAT the Audited Financial Statements of the Company for the year ended 31st March 2023 and the Reports of the Directors and Auditors thereon be hereby adopted.		
<b>Resolution No. 2</b> – Declare Interim Dividend Payments as Final	RESOLVED THAT on the recommendation of the Directors, the interim dividends paid by the Company on July 15, 2022, August 30, 2022, November 25, 2022 and March 9, 2023 be and are hereby declared as final for the 2023 financial year.		
<b>Resolution No. 3</b> – Re-Election of Directors	RESOLVED THAT Ms. Justine Collins, a Director retiring by rotation, be re-elected a Director of the Company.		
	RESOLVED THAT Mr. Michael Shaw, a Director retiring by rotation, be re-elected a Director of the Company.		
<b>Resolution No. 4</b> - Re- Appointment of Auditors	RESOLVED THAT KPMG, Chartered Accountants of 6 Duke Street, Kingston, having consented to continue as Auditors of the Company, be re-appointed to office until the conclusion of the next Annual General Meeting of the Company AND THAT the Directors be authorized to fix their remuneration.		
<b>Resolution No. 5</b> - Directors' Remuneration	RESOLVED THAT the amount shown in the Audited Financial Statements of the Company for the year ended 31st March 2023 as remuneration paid to the Directors for their services as Directors be and is hereby approved.		

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2023

#### SIGNATURE(S):

#### Notes:

- 1. To be valid, this form must be completed and lodged at the offices of the Company's Registrar and Transfer Agents, Jamaica Central Securities Depository Limited, 40 Harbour Street, Kingston, not less than forty-eight (48) hours before the time appointed for holding the meeting.
- 2. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote in his stead. If such an appointment is made, delete the words 'the Chairman of the meeting" and insert the name of the person appointed in the space provided.
- $3. \qquad If the appointer is a company, this form must be under its common seal or under the hand of some officer or attorney duly authorized in that behalf.$
- 4. In the case of joint holders, the signature of any one holder is sufficient but the names of all the joint holders should be stated.
- 5. If the form is returned without any indication as to how the person appointed proxy shall vote, the proxy shall exercise his discretion as to how he votes or whether to abstain from voting.
- 6. A proxy need not be a member of the Company.



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