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On behalf of the board of directors of Lumber Depot Limited, I am pleased to share with you the results of our operations for year ended April 30, 2023. Lumber Depot generated net profits of \$145.2 million on revenues of \$1,522.9 billion. Our annualized return on equity continues to be strong and exceeds 20%. Importantly, the business is highly cash generative and earned cash from operations of over \$139.3 million and now retains cash and investments in excess of \$300 million.

Over the course of this financial year, our customer base reacted to uncertain economic conditions, including relatively high inflation, increasing interest rates, challenges with the availability of certain key hardware items. These conditions are now evident in the slow-down of the construction sector generally across Jamaica. Although our business remains strong and highly competitive, the prevailing economic circumstances have led to some softening in sales (down 3% relative to the prior year) and some compression in gross margins. As a result of these factors, net profit was down relative to the prior year net profit of \$183.9 million.

Lumber Depot operates a full-service hardware store in Papine that serves the needs of large and small-scale building contractors, as well as homeowners doing construction projects, renovations and repairs. The Lumber Depot business has been in operation for over 20 years and during this time has established a market leading position in the communities we directly serve and a strong reputation for excellent service and good value across the wider corporate area.

We consider our location in Papine to be an important part of our success. The facility in Papine is now owned by the company. Papine is a vibrant and fast-growing university community that also serves as a main access point to the St. Andrew hills. Our location is immediately within the most trafficked part of the community, is purpose built and well established. Over the course of the year, we improved the facility in Papine through investments in our buildings, parking and yard space, financial control systems and operating equipment.

We are pleased that despite the current challenges Lumber Depot continues to trade positively and to deliver strong results and, importantly, to maintain excellent service levels and customer endorsements. Our strategy is to consistently offer competitive prices on our products and to maintain our service standards and inventory availability. During the year, we took specific measures to improve the flexibility and competitiveness of our procurement and this included enhancements to our off-site storage facilities and efforts to expand our supply base while maintaining and supporting our most critical existing supply relationships. We have been generally successful with this and in turn this has improved our standing with key customers.

Over the year ahead, we will continue to judiciously manage our cash and inventory levels with a view to paying dividends and improving shareholder returns. Our board and management is completely

committed to placing the business in a strong financial and management position to boldly seize and execute on expansion and acquisition opportunities that we expect to arise in Jamaica.

I thank our board, management and staff for their effective work in successfully managing through a challenging business environment to deliver strong results for shareholders.

Jeffrey Hall Chairman June 27,2023 LUMBER DEPOT LIMITED

FINANCIAL STATEMENTS

APRIL 30, 2023



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INDEPENDENT AUDITORS' REPORT

To the Shareholders of LUMBER DEPOT LIMITED

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Lumber Depot Limited ("the company"), set out on pages 7 to 41, which comprise the statement of financial position as at April 30, 2023, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the company as at April 30, 2023, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, and the Jamaican Companies Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants including International Independence Standards (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Shareholders of LUMBER DEPOT LIMITED

Report on the Audit of the Financial Statements (continued)

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined that there are no key audit matters to communicate in our report.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Shareholders of LUMBER DEPOT LIMITED

Report on the Audit of the Financial Statements (continued)

Responsibilities of Management and Those Charged with Governance for the Financial Statements (continued)

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is included in the Appendix to this auditors' report. This description, which is located at pages 5 to 6, forms part of our auditors' report.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Shareholders of LUMBER DEPOT LIMITED

Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner required.

The engagement partner on the audit resulting in this independent auditors' report is Al Johnson.

Chartered Accountants Kingston, Jamaica

KPMG

June 29, 2023



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Shareholders of LUMBER DEPOT LIMITED

Appendix to the Independent Auditors' Report

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ldentify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Shareholders of LUMBER DEPOT LIMITED

Appendix to the Independent Auditors' Report (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or related safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Statement of Financial Position As at April 30, 2023

	Notes	<u>2023</u> \$	<u>2022</u> \$
NON-CURRENT ASSETS			
Property, plant and equipment	4	175,884,128	179,835,007
Investments	5	115,970,905	111,135,448
		291,855,033	290,970,455
CURRENT ASSETS			
Cash and cash equivalents	6	184,442,791	82,808,589
Accounts receivable and prepayments	7	43,747,201	39,800,066
Inventories	8	158,869,582	167,852,845
Taxation recoverable		2,558,501	1,821,875
		389,618,075	292,283,375
CURRENT LIABILITIES			
Accounts payable	9	94,278,351	104,509,070
NET CURRENT ASSETS		295,339,724	187,774,305
TOTAL ASSETS LESS CURRENT LIABILITI	ES	587,194,757	478,744,760
EQUITY			
Share capital	11	170,061,991	170,061,991
Retained earnings		417,132,766	308,682,769
		587,194,757	478,744,760
TOTAL EQUITY		<u>587,194,757</u>	478,744,760

The financial statements on pages 7 to 41 were approved for issue by the Board of Directors on June 29, 2023 and signed on its behalf by:

Director Noel Dawes

Vikram Dhiman

Director

Statement of Profit or Loss and Other Comprehensive Income For the year ended April 30, 2023

	Notes	2023 \$	<u>2022</u> \$
Revenue Cost of sales	12 13	1,522,932,620 (<u>1,232,117,086</u>)	1,573,825,502 (<u>1,233,511,236</u>)
Gross profit Impairment losses on trade receivables reversed Impairment losses on investment and cash and	7	290,815,534 3,191,391	340,314,266 2,588,044
cash equivalent, net Administrative and other expenses	20(b) 14	15,903 (<u>153,086,606</u>)	844,263 (<u>165,374,290</u>)
Other income	15	140,936,222 8,274,454	178,372,283 12,771,189
Profit before net finance income and taxation		149,210,676	191,143,472
Finance income Finance costs	16 16	4,535,945 (<u>8,572,275</u>)	3,145,381 (<u>10,399,974</u>)
Net finance costs	16	(4,036,330)	(
Profit before taxation Taxation	17	145,174,346	183,888,879
Profit for the period attributable to members, being total comprehensive income		<u>145,174,346</u>	<u> 183,888,879</u>
Earnings per stock unit	19	0.21	0.26

Statement of Changes in Equity For the year ended April 30, 2023

	Share <u>capital</u> \$ (note 11)	Retained earnings	Total \$
Balances at April 30, 2021	170,061,991	153,043,390	323,105,381
Profit for the period, being total comprehensive income	-	183,888,879	183,888,879
Dividends paid (note 11c)		(_28,249,500)	(28,249,500)
Balances at April 30, 2022	170,061,991	308,682,769	478,744,760
Profit for the period, being total comprehensive income		145,174,346	145,174,346
Dividends paid (note 11c)		(<u>36,724,349</u>)	(36,724,349)
Balances at April 30, 2023	170,061,991	417,132,766	<u>587,194,757</u>

Statement of Cash flow For the year ended April 30, 2023

<u>]</u>	<u>Notes</u>	<u>2023</u> \$	2022 \$ Restated*
CASH FLOWS FROM OPERATING ACTIVITIES Profit for the year Adjustments for:		145,174,346	183,888,879
Depreciation Adjustment to property, plant and equipment Interest income Interest expense Unrealised exchange gains Appreciation on investments in mutual funds Loss on disposal of property, plant and equipment Cash generated before changes in working capital		7,738,455 - (3,336,937) - (193,149) (4,642,308) - 128,333 144,868,740	10,544,609 (3,985) (3,145,381) 1,064,497 - (2,214,820)* - 190,133,799
Accounts receivable and prepayments Inventories Accounts payable Taxation recoverable		(3,556,868) 8,983,263 (10,230,719) (736,626)	2,559,575 (36,254,156) (26,409,209) (1,019,283)
Cash provided by operations Interest paid		139,327,790	129,010,726 (<u>1,064,497</u>)
Net cash provided by operating activities		139,327,790	127,946,229
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from sale of investments Purchase of investments Interest received	4	(3,915,909) - - 2,946,670	(165,935,268) 49,254,610* (40,708,887)* 3,016,577
Net cash used by investing activities		(969,239)	(154,372,968)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividends paid Lease liability		(36,724,349)	(28,249,500) (5,177,090)
Net cash used by financing activities		(36,724,349)	(33,426,590)
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period		101,634,202 82,808,589	(59,853,329) <u>142,661,918</u>
Cash and cash equivalents at end of period		184,442,791	82,808,589

^{*}Restated see note 21

The accompanying notes form an integral part of the financial statements.

Notes to the Financial Statements Year ended April 30, 2023

1. Incorporation and identity

Lumber Depot Limited (the company) was incorporated and domiciled in Jamaica on July 30, 2019. The registered office of the company is located at 4 Victoria Avenue Kingston CSO, with retail outlet at 17c Gordon Town Road, Kingston 6. The company is listed on the Junior Market of the Jamaica Stock Exchange since December 16, 2019.

The main activities of the company comprise the sale of lumber, hardware supplies and related products.

The company commenced operations on August 1, 2019. Also, as at August 1, 2019 Blue Power Group Limited sold its' Lumber division to the company, and at that time certain assets and liabilities of the Lumber division were transferred at book value to the company (see note 3).

2. Basis of preparation

(a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations issued by the International Accounting Standards Board, and comply with the provisions of the Jamaican Companies Act.

New and amended standards and interpretations that became effective during the year:

Certain new and amended standards came into effect during the current financial year. The company has assessed them and has adopted those which are relevant to its financial statements. The adoption of these standards did not have an impact on the Company's financial statements.

New and amended standards and interpretations that are not yet effective:

At the date of authorisation of these financial statements, certain new and amended standards and interpretations have been issued which were not effective for the current year and which the company has not early-adopted. The company has assessed them with respect to its operations and has determined that the following are relevant:

• Amendments to IAS 1 *Presentation of Financial Statements*, will apply retrospectively for annual reporting periods beginning on or after 1 January 2023. The amendments promote consistency in application and clarify the requirements on determining if a liability is current or non-current.

Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. As part of its amendments, the requirement for a right to be unconditional has been removed and instead, now requires that a right to defer settlement must have substance and exist at the end of the reporting period. A company classifies a liability as non-current if it has a right to defer settlement for at least twelve months after the reporting period. It has now been clarified that a right to defer exists only if the company complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date.

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Notes to the Financial Statements (Continued) Year ended April 30, 2023

2. Basis of preparation (continued)

(a) Statement of compliance (continued):

New and amended standards and interpretations that are not yet effective (continued):

• Amendments to IAS 1 Presentation of Financial Statements (continued)

With the amendments, convertible instruments may become current. In light of this, the amendments clarify how a company classifies a liability that includes a counterparty conversion option, which could be recognised as either equity or a liability separately from the liability component under IAS 32. Generally, if a liability has any conversion options that involve a transfer of the company's own equity instruments, these would affect its classification as current or non-current. It has now been clarified that a company can ignore only those conversion options that are recognised as equity when classifying liabilities as current or non-current.

• Amendments to IAS 1 *Presentation of Financial Statements* are effective for annual periods beginning on or after January 1, 2023 and may be applied earlier. The amendments help companies provide useful accounting policy disclosures.

The key amendments to IAS 1 include:

- o requiring companies to disclose their *material* accounting policies rather than their *significant* accounting policies;
- o clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
- o clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

The amendments are consistent with the refined definition of material:

"Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements".

• Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors are effective for periods beginning on or after January 1, 2023, with early adoption permitted. The amendments introduce a new definition for accounting estimates: clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty.

The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that a company develops an accounting estimate to achieve the objective set out by an accounting policy.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

2. Basis of preparation (continued)

(a) Statement of compliance (continued):

New and amended standards and interpretations that are not yet effective (continued):

• Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (continued)

Developing an accounting estimate includes both:

- selecting a measurement technique (estimation or valuation technique) e.g. an estimation technique used to measure a loss allowance for expected credit losses when applying IFRS 9 *Financial Instruments*; and
- choosing the inputs to be used when applying the chosen measurement technique e.g. the expected cash outflows for determining a provision for warranty obligations when applying IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*.

The effects of changes in such inputs or measurement techniques are changes in accounting estimates.

• Amendments to IAS 12 *Income Taxes* are effective for annual reporting periods beginning on or after January 1, 2023, with early adoption permitted. The amendments clarify how companies should account for deferred tax on certain transactions – e.g. leases and decommissioning provisions.

The amendments narrow the scope of the initial recognition exemption (IRE) so that it does not apply to transactions that give rise to equal and offsetting temporary differences. As a result, companies will need to recognise a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of a lease and a decommissioning provision.

For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. If a company previously accounted for deferred tax on leases and decommissioning liabilities under the net approach, then the impact on transition is likely to be limited to the separate presentation of the deferred tax asset and the deferred tax liability.

For all other transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.

Management is evaluating the impact that the foregoing amendments to standards and interpretations may have on its financial statements when they are adopted.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

2. Basis of preparation (continued)

(b) Basis of measurement and functional currency:

The financial statements are prepared using the historical cost basis (modified by certain items that are measured at fair value) and are presented in Jamaica dollars (\$), which is the functional currency of the company.

(c) Use of estimates and judgements:

The preparation of the financial statements to conform to IFRS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, contingent assets and contingent liabilities at the reporting date and the income and expense for the year then ended. Actual amounts could differ from those estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

(i) Judgements:

For the purpose of these financial statements, judgement refers to the informed identification and analysis of reasonable alternatives, considering all relevant facts and circumstances, and the well-reasoned, objective and unbiased choice of the alternative that is most consistent with the agreed principles set out in IFRS. The key relevant judgements are as follows:

(1) Impairment of financial assets:

Establishing the criteria for determining whether credit risk on a financial asset has increased significantly since initial recognition, determining methodology for incorporating forward-looking information into measurement of expected credit loss (ECL) and selection and approval of models used to measure ECL requires significant judgement. The Judgements factors which are used for incorporating forward looking information are GDP growth, unemployment rate and inflation rate.

Detailed information about the judgements and estimates made by the Company in the above areas is set out in notes 3(f) and 20(b).

Notes to the Financial Statements (Continued) Year ended April 30, 2023

2. <u>Basis of preparation (continued)</u>

(c) Use of estimates and judgements (continued):

Key assumptions concerning the future and other sources of estimation uncertainty:

(ii) Allowance for impairment losses:

In determining amounts recorded for impairment of financial assets in the financial statements, management makes assumptions in determining the inputs to be used in the ECL measurement model, including incorporation of forward-looking information. Management also estimates the likely amount of cash flows recoverable on the financial assets in determining loss given default. The use of assumptions makes uncertainty inherent in such estimates [see note 20(b)].

It is reasonably possible, based on existing knowledge, that outcomes within the next financial year that are different from those assumptions could require a material adjustment to the carrying amount reflected in the financial statements.

3. <u>Significant accounting policies</u>

- (a) Property, plant and equipment:
 - (i) Property, plant and equipment are measured at cost, less accumulated depreciation and impairment losses, if any.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The costs of day-to-day servicing of property, plant and equipment are recognised in profit or loss.

Gains and losses on disposal of property, plant and equipment are determined by comparing proceeds with the carrying amount and are included in profit or loss.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(a) Property, plant and equipment (continued):

(ii) Depreciation:

Depreciation is computed on the straight-line basis at annual rates estimated to write down the cost of the assets to their estimated residual values at the end of their expected useful lives. No depreciation is charged on freehold land. Annual depreciation rates are as follows:

Building	2.5%
Machinery and equipment	10-20%
Furniture, fixtures and office equipment	10-20%
Computers	22.50%
Motor vehicle	20%

The depreciation methods, useful lives and residual values are reassessed at each reporting date and adjustments made if appropriate.

(b) Cash and cash equivalents:

Cash and cash equivalents comprise cash, bank balances, certificate of deposit and resale agreements.

Cash and cash equivalents include cash in hand, deposits held at call with banks.

Certificates of deposit where the maturities do not exceed three months from the date of acquisition.

Resale agreements are short-term transactions which mature within three month or less whereby an entity buys securities and simultaneously agrees to resell them on a specified date and at a specified price. The difference between the purchase and resale considerations is recognised as interest income on the accrual basis over the period of the agreements, using the effective interest method.

(c) Inventories:

Inventories are measured at the lower of cost, determined on the weighted average basis, and net realisable value.

(d) Accounts receivable:

Trade and other accounts receivables are measured at amortised cost, less impairment losses [see note 3(g)].

(e) Accounts payable:

Trade and other payables are measured at amortised cost.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(f) Impairment:

Financial assets

The company recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost.

12-month ECLs are the portion of ECLs that result from default events on a financial instrument that are possible within 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Life-time ECLs are the ECLs that result from all possible default events over the expected life of the financial instrument. The maximum period considered when estimating ECLs is the maximum contractual period over which the company is exposed to credit risk.

The company measures loss allowances at an amount equal to lifetime ECLs. Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the company considers reasonable and supportable information relevant and available without undue cost or effort.

This includes both quantitative and qualitative information and analysis, based on the company's historical experience and informed credit assessment and including forward looking information.

The company assumes that the credit risk on financial assets has increased significantly if it is more than 60 days past due.

The company considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The company does not apply the low credit risk exemption to any other financial instruments.

The company recognises loss allowances for ECLs and considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the company in full, without recourse by the company to action such as realising security if any is held; or
- the financial asset is more than 180 days past due.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the company in accordance with the contract and the cash flows that the company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(f) Impairment (continued):

Financial assets (continued)

Credit-impaired financial assets

At each reporting date, the company assesses whether financial assets carried at amortised costs are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is the case when the company determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss. Financial assets that are written off could still be subject to enforcement activities in order to comply with the company's procedures for recovery of amounts due.

Non-financial assets

The carrying amount of the company's non-financial assets is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit (CGU) exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(f) Impairment (continued):

Non-financial assets (continued)

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the assets' carrying amount does not exceed the carrying amount that would have been determined, if no impairment loss had been recognised.

(g) Financial instruments:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. In these financial statements, financial assets comprise investments, cash and cash equivalents and accounts receivable. Financial liabilities comprise accounts payable.

(i) Recognition and initial measurement

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

(ii) Classification and subsequent measurement

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income (FVOCI) – debt investment; FVOCI – equity investment; or fair value through profit or loss (FVTPL).

Financial assets are not reclassified subsequent to their initial recognition unless the company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

- (g) Financial instruments (continued):
 - (ii) Classification and subsequent measurement (continued)

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

In assessing whether the contractual cash flows are solely payments of principal and interest, the company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

Amortised cost represents the net present value ("NPV") of the consideration receivable or payable as of the transaction date. This classification of financial assets comprises the following captions:

- Cash and cash equivalents
- Trade and other receivables
- Corporate bonds at amortised cost

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial liabilities

All financial liabilities are recognised initially at fair value and in the case of borrowings, plus directly attributable transaction costs. The company's financial liabilities, which include trade and other payables are recognised initially at fair value.

Financial assets and liabilities – Subsequent measurement and gains and losses

Financial assets at FVTPL as subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in the profit or loss.

Financial assets at amortised cost are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(g) Financial instruments (continued):

(ii) Classification and subsequent measurement (continued)

Financial assets and liabilities – Subsequent measurement and gains and losses (continued)

The subsequent measurement of financial liabilities depends on their classification as described in the particular recognition methods disclosed in the individual policy statements associated with each item.

Financial assets

The company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

Financial liabilities

The company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expired.

(h) Employee benefits:

Employees' entitlement to annual leave and other benefits are recognised when they accrue to employees.

(i) Revenue:

Revenue is measured based on the consideration specified in a contract with a customer. The company recognises revenue when it transfers control over a good or service to a customer.

Revenue is recognised at a point in time in in the amount of the price, before tax on sales and after deducting discounts and rebates, expected to be received by the company for sale of lumber, hardware supplies and related products in their ordinary activities, as performance obligations are fulfilled and the product is delivered to the customers. The invoices are generated and the revenue recognised at that point in time. Invoices are usually payable within 30 days.

Other income

Other income comprises mainly rental income. Revenue is recognized on a straight-line basis over the lease term.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(j) Finance income and Finance cost

Interest income

Interest income is recognised in profit or loss using the effective interest method. The "effective interest rate" is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instruments to its gross carrying amount.

When calculating the effective interest rate for financial instruments, the group estimates future cash flows considering all contractual terms of the financial instrument, but not ECL.

The calculation of the effective interest rate includes transaction costs and fees paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition of a financial asset.

The 'amortised cost' of a financial asset is the amount at which the financial asset is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

The effective interest rate of a financial asset is calculated on initial recognition of a financial asset. In calculating interest income, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired). The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest.

Finance cost

Finance cost comprises bank charges, foreign exchange losses and lease interest and is recognised in profit or loss.

(k) Taxation:

Taxation on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in other comprehensive income or equity, in which case it is also recognised accordingly.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

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Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. <u>Significant accounting policies (continued)</u>

(k) Taxation (continued):

A deferred tax liability is recognised for all taxable temporary differences associated with investments in subsidiaries, except to the extent that the company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(l) Foreign currencies:

Transactions in foreign currencies are converted at the foreign exchange rates ruling at the dates of the transaction. Monetary assets and liabilities denominated in foreign currencies, are translated at the foreign exchange rates ruling at the reporting date. Foreign exchange differences arising from fluctuations in exchange rates are recognised in profit or loss. Nonmonetary assets and liabilities denominated in foreign currencies, which are measured at historical cost, are translated at the foreign exchange rates ruling at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the foreign exchange rates ruling at the dates that the values were determined.

For the purposes of the statement of cash flows, foreign exchange gains and losses are treated as cash items and included in cash flows along with the movements in the relevant balances.

(m) Related parties:

A related party is a person or entity that is related to the entity that is preparing its financial statements (referred to in IAS 24 *Related Party Disclosures* as the "reporting entity").

- (a) A person or a close member of that person's family is related to a reporting entity if that person:
 - (i) has control or joint control over the reporting entity;
 - (ii) has significant influence over the reporting entity; or
 - (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.
- (b) An entity is related to a reporting entity if any of the following conditions applies:
 - (i) The entity and the reporting entity are members of the same company (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a company of which the other entity is a member).
 - (iii) Both entities are joint ventures of the same third party.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

3. Significant accounting policies (continued)

(m) Related parties (continued):

- (b) An entity is related to a reporting entity if any of the following conditions applies (continued):
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity.
 - (vi) The entity is controlled, or jointly controlled by a person identified in (a).
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
 - (viii) The entity or any member of a company of which it is a part provides key management services to the reporting entity or to the parent of the reporting entity.

A related party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.

(n) Fair value measurement:

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Market price is used to determine fair value where an active market exists as it is the best evidence of the fair value of a financial instrument.

The carrying values reflected in the financial statements for cash and cash equivalent, trade and other receivables, and trade and other payables are assumed to approximate fair value due to their relatively short-term nature.

The fair value of amounts due from related party are assumed to approximate carrying value due to their relatively short-term nature.

(o) Segment reporting:

A segment is a distinguishable component of the company that is engaged either in providing products (business segment), or in providing products within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

The company's activities are limited to the sale of lumber, hardware supplies and related products to Jamaican consumers, operating in a single segment, therefore no additional segment information is provided.

4. Property, plant and equipment

					Furniture		
			Leasehold	Plant and	and		Motor
	<u>Land</u>	Building	<u>improvements</u>	<u>machinery</u>	<u>fixtures</u>	<u>Computers</u>	
	<u>vehicle</u> <u>v</u>	vork-in-progress					
	\$	\$	\$	\$	\$	\$	\$
Cost:							
April 30, 2021	-	-	1,564,925	15,924,094	456,981	2,936,212	8,015,936
Additions	50,000,000	115,300,500	-	-	79,196	555,572	-
Disposals			(<u>1,564,925</u>)		(<u>42,707</u>)		
April 30, 2022	50,000,000	115,300,500	_	15,924,094	493,470	3,491,784	8,015,936
Additions	-	-	_	3,211,999	407,163	384,100	-
Disposals	-	-	_	(<u>1,885,000</u>)	-	-	_
-	<u></u>	115 200 500	· <u> </u>		000 622	2.075.004	0.015.026
April 30, 2023	50,000,000	115,300,500		<u>17,251,093</u>	900,633	3,875,884	8,015,936
Accumulated depreciation	an:						
April 30, 2021	·11.	_	189,561	3,114,168	137,960	1,328,657	2,637,242
Charge for the year	_	1,441,256	78,246	2,396,536	81,981	678,302	1,603,187
Adjustment	_	1,441,230	70,240	2,370,330	01,701	(3,985)	1,005,107
Disposal	-	-	(<u>267,807</u>)	-	(<u>24,527</u>)	(3,963)	-
-			(<u>207,807</u>)		(<u>24,321</u>)		
April 30, 2022	-	1,441,256	-	5,510,704	195,414	2,002,974	4,240,429
Charge for the year	-	2,882,513	-	2,373,286	96,707	782,762	1,603,187
Disposal				(<u>1,256,667</u>)			
April 30, 2023	-	4,323,769	-	6,627,323	292,121	2,785,736	5,843,616
1		, ,		, ,	,	, ,	, ,
Net book values:							
April 30, 2023	50,000,000	110,976,731		10,623,770	608,512	<u>1,090,148</u>	2,172,320
April 30, 2022	50,000,000	113,859,244	<u> </u>	10,413,390	298,056	1,488,810	3,775,507

Machinery disposed of was traded at a value of \$500,000 (2022:Nil) for a similar asset.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

5. Investments

	<u>2023</u> \$	2022 \$
Amortised cost:		
Corporate bonds:	17.001.051	12122210
United States Dollars[US\$100,000 (2022: US\$100,000)] (i)	<u>15,021,061</u>	15,175,718
Fair value through profit and loss:		
Mutual Fund:		
United States Dollars [US\$ 276,013]	42,492,373	40,708,887
Jamaican Dollars	<u>58,457,471</u>	55,250,843
	100,949,844	95,959,730
	<u>115,970,905</u>	111,135,448

(i) These are stated net of allowances for impairment losses of \$180,939 (2022: \$222,482).

6. <u>Cash and cash equivalents</u>

	<u>2023</u> \$	<u>2022</u> \$
Cash in hand	7,301,860	4,904,950
Cash in bank (a) Resale agreements (b), (c)	102,869,819 7,208,112	77,903,639
Certificate of deposit (d)	67,063,000	
	<u>184,442,791</u>	<u>82,808,589</u>

- (a) Cash in bank include US\$1,078 (2022: US\$211) which earns interest at an average rate of 0.01% (2022: 0.1%) and J\$102,705,919 (2022: \$77,748,111).
- (b) The fair value of securities obtained by the company under resale agreement approximates the carrying value of the agreements. This is stated net of allowance for impairment losses \$25,640 (2022: \$ Nil).
- (c) The resale agreement is held with JN Fund Managers Limited and equates to US\$47,584 (2022: US\$ Nil) which earns interest at an average rate of 2% (2022: 1.15%).
- (d) The certificate of deposits are held with JN Fund Managers and earns interest at an average rate of 7.5 % (2022: Nil).

Notes to the Financial Statements (Continued) Year ended April 30, 2023

7. Accounts receivable and prepayments

	<u>2023</u> \$	<u>2022</u> \$
Trade receivables (i) Less: Allowances for impairment losses (ii)	44,527,801 (<u>10,640,641</u>)	48,168,790 (<u>14,522,660</u>)
	<u>33,887,160</u>	33,646,130
Prepayments Other	8,302,408 1,557,663	5,464,330 689,606
	43,747,201	<u>39,800,066</u>

- (i) Included in trade receivables is \$4,696,242 (2022: \$2,313,662) due from related parties in the ordinary course of business [note 10(b)]. No provision was made for these amounts as management did not identify any indicators of impairment.
- (ii) Allowances are determined upon origination of the trade accounts receivable based on the ECL model.

Under the ECL model, the company uses accounts receivable based on days past due and determines an average rate of ECL, considering actual credit loss experience over the last 12 months and analysis of future delinquency, that is applied to the balance of the accounts receivable. A weighted average ECL rate is used as at April 30, 2023 to apply against the accounts receivable balance [note 20 (b)].

Movement in trade receivables impairment allowance is as follows:

	_		
		<u>2023</u> \$	<u>2022</u> \$
	Balance as at May 1 Bad debt written off Impairment loss reversed	14,522,660 (690,628) (3,191,391)	17,110,704 - (<u>2,588,044</u>)
	Balance as at April 30	10,640,641	14,522,660
8.	<u>Inventories</u>		
		<u>2023</u> \$	<u>2022</u> \$
	Merchandise Goods in transit	158,639,033 230,549	163,389,848 6,296,591
	Less: Allowance for impairment	158,869,582	169,686,439 (<u>1,833,594</u>)
		<u>158,869,582</u>	<u>167,852,845</u>

Notes to the Financial Statements (Continued) Year ended April 30, 2023

8. Inventories (continued)

No provision has been made in these financial statements for other expenses to be incurred in clearing goods-in-transit.

During the period, merchandise inventories included in cost of revenue amounted to \$1,217,568,231 (2022: \$1,227,239,780).

9. Accounts payable

	<u>2023</u> \$	<u>2022</u> \$
Trade payables	50,551,457	69,271,540
Audit fee accruals	7,500,000	4,700,000
Statutory payables	1,028,129	3,472,022
Customer deposit	14,036,164	4,111,577
GCT payables	4,320,332	3,343,265
Bonus provision	7,105,342	3,992,902
Goods in transit	-	6,296,591
Other payables	9,736,927	9,321,173
	<u>94,278,351</u>	104,509,070

Included in trade payables is amount of \$119,747 (2022: \$11,617,988) due to a related party [note 10(c)].

Included in other payables is amount of \$725,694 (2022: \$1,873,618) due to a related party [note 10(a)].

10. <u>Due from/(to) related party and related party transactions</u>

		<u>2023</u> \$	2022 \$
(a)	Included in other payables: Blue Power Group Limited (significant influence)	(725,694)	(_1,873,618)
(b)	Included in trade receivables: Blue Power Group Limited (significant influence) Guardsman Group of Companies (common directors)	402,464 4,293,778	228,530 2,085,132
(c)	Included in trade payables: Blue Power Group Limited (significant influence)	<u>4,696,242</u> (<u>119,747</u>)	<u>2,313,662</u> (<u>11,617,988</u>)
(d)	Related party transactions: Charged/(credited) to income: Sales to related parties – Blue Power Group Limited (significant influence)	13,440,132	22,934,533
	Purchase from related party – Blue Power Group Limited (significant influence)	(54,220,691)	(171,299,860)

Notes to the Financial Statements (Continued) Year ended April 30, 2023

10. Due from/(to) related party and related party transactions (continued)

			<u>2023</u> \$	<u>2022</u> \$
	(d)	Related party transactions (continued):		
		Purchase of property from related party – Cotrade Limited (subsidiary of an entity which exercises significant influence)	-	(164,000,000)
		Management fee Blue Power Group Limited (significant influence)	(13,527,164)	(16,745,420)
		Rent expenses Blue Power Group Limited (significant influence)	(3,675,000)	(3,500,000)
	(e)	Key management personnel expense:		
		Salaries and other short-term employee benefits	(21,261,798)	(32,506,654)
11.	Sha	re capital	2023	2022
	Λ+	howing du	\$	\$
		horised: imited ordinary shares of no par value		
	Issu	ed capital: ed and fully paid: 06,237,500 Ordinary stock units of no par value	<u>170,061,991</u>	<u>170,061,991</u>

- (a) On incorporation the company issued 564,990,000 shares of no par value for a consideration of \$564,991.
- (b) In December 2019, the company issued 141,247,500 stock units at \$1.20 per stock unit for a consideration of \$169,497,000.
- (c) The company declared and paid dividend of 5.2 cents (2022: 4 cents) per stock unit during the year.

12. Revenue

Revenue represents the sale of construction and related hardware supplies and is stated net of General Consumption Tax and after deducting discounts and rebates.

13. Cost of sales

<u>Cost of sures</u>	<u>2023</u> \$	<u>2022</u> \$
Wharfage, freight and customs Cost of goods sold Damaged goods written off	248,526 1,229,527,405 	5,527,678 1,227,239,780 <u>743,778</u>
	<u>1,232,117,086</u>	1,233,511,236 Page 32

Notes to the Financial Statements (Continued) Year ended April 30, 2023

<u>Y ear</u>	ended April 30, 2023		
14.	Administrative and other expenses	<u>2023</u>	<u>2022</u>
		\$	\$
	Advertising and promotion Audit fees	355,693 7,500,000	107,360 5,250,000
	Depreciation	7,738,455	10,544,609
	Insurance	6,008,031	5,463,641
	Management fees (note 18)	13,527,164	16,745,420
	Miscellaneous	2,572,275	1,784,386
	Office expenses	5,341,873	6,064,224
	Professional fees Pental expenses (note 10)	9,887,562	11,461,231
	Rental expenses (note 10) Repairs and maintenance	3,675,000 5,153,092	3,500,000 4,225,772
	Salaries and wages	70,361,625	79,190,407
	Statutory contributions	7,488,165	8,761,876
	Security	6,208,216	6,474,024
	Taxes, penalties and levy	251,200	1,226
	Travel and motor vehicle costs	3,174,668	2,947,036
	Utilities	3,843,587	2,853,078
		153,086,606	165,374,290
15.	Other income	<u>2023</u>	2022
		\$	\$
	Rental Income	3,511,476	5,954,124
	Customer deposits written back	-	3,360,657
	Appreciation on investments in mutual funds	4,642,308	2,214,820
	Other income	120,670	1,241,588
		8,274,454	12,771,189
16.	Net finance costs		
		<u>2023</u>	<u>2022</u>
		\$	\$
	Finance income:		
	Interest income from corporate bonds	755,817	2,690,071
	Interest income from certificate of deposit	1,740,256	-
	Interest income from savings account	321,794	326,507
	Accrued interest	<u>519,070</u>	128,803
	Foreign exchange gain	3,336,937 1,199,008	3,145,381
		4,535,945	3,145,381
	Finance costs:	(0.552.255)	(7 (0) (405)
	Bank charges and fees	(8,572,275)	(7,686,405)
	Interest expense	-	(1,064,497)
	Foreign exchange losses		(1,649,072)
		(<u>8,572,275</u>)	(10,399,974)

(4,036,330)

(<u>7,254,593</u>)

Notes to the Financial Statements (Continued) Year ended April 30, 2023

16. Net finance costs (continued)

The total interest income is calculated using the effective interest rate method for the financial assets that are measured at amortised cost.

17. Taxation

(a) There was no tax expense in the current or prior year.

Reconciliation of actual tax charge/(credit):

	<u>2023</u> \$	<u>2022</u> \$
Profit before taxation	145,174,346	183,888,879
Computed "expected" tax at 25%	36,293,587	45,972,220
Tax effect of differences between treatment for financial statement and taxation purposes: Net effect of other charges and allowances Expenses not allowable for tax purposes	(2,881,239) 2,400,472	(4,148)
Adjustment for the effect of tax remission [note (b)]	35,812,820 (<u>35,812,820</u>)	47,944,579 (<u>47,944,579</u>)

(b) Remission of income tax:

The company's shares were listed on the Junior Market of the Jamaica Stock exchange, effective December 16, 2019.

Consequently, the company is entitled to a remission of taxes for ten (10) years in the proportions set out below, provided the shares remain listed for at least fifteen (15) years:

Years 1 to 5 Years 5 to 10 100%

The financial statements have been prepared on the basis that the company will retain the benefit of tax remissions for the period when listed to the reporting period end.

18. <u>Disclosure of expenses</u>

Profit attributable to shareholders is stated after charging:

	<u>2023</u>	<u>2022</u>
	\$	\$
Directors' emoluments:		
Fees	1,800,000	3,250,000
Management remuneration	21,261,798	32,506,654
Management fee (note 14)	13,527,164	16,745,420
-		Page 34

Notes to the Financial Statements (Continued) Year ended April 30, 2023

19. Earnings per stock unit

Earnings per ordinary stock unit is calculated by dividing the profit attributable to shareholders by the weighted average number of stock units in issue during the period.

	<u>2023</u>	<u>2022</u>
Profit attributable to shareholders (\$)	145,174,346	183,888,879
Weighted average number ordinary stock units in issue	706,237,500	706,237,500
Earnings per stock unit (\$)	0.21	0.26

There are no dilutive instruments

20. <u>Financial instruments</u>

The company has exposure to the following risks from its use of financial instruments:

- Market risk
- Credit risk
- Liquidity risk
- Operational risk

The Board of Directors, together with management, has overall responsibility for the establishment and oversight of the company's risk management framework.

The company's risk management policies are established to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and company's activities.

(a) Market risk:

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

(i) Currency risk:

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The company is exposed to foreign currency risk, primarily on purchases that are denominated in a currency other than the Jamaica dollar. The main currency giving rise to this risk is the United States dollars (US\$).

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(a) Market risk (continued):

(i) Currency risk (continued):

The company manages foreign exchange exposure by maintaining adequate liquid resources in appropriate currencies and by managing the timing of payments on foreign currency liabilities.

The table below shows the company's main foreign currency exposure at the reporting date.

		2023		2022
	<u>US\$</u>	<u>J\$</u>	<u>US\$</u>	<u>J\$</u>
Cash and cash equivalents	1,078	163,900	881	135,528
Corporate bonds	100,000	15,021,061	100,000	15,175,718
Mutual Fund	276,013	42,492,373	264,853	40,729,094
Interest receivable	1,265	192,378	840	128,804
Accounts payable	(14,182)	(_2,155,947)		
Net position	<u>364,174</u>	55,713,766	<u>366,574</u>	56,169,144

Exchange rates for the US dollar, in terms of Jamaica dollars (\$), were as follows:

April 30, 2023	\$152.02
April 30, 2022	\$153.78

Sensitivity analysis

A 4% strengthening (2022: 8%) of the US\$ against the Jamaica dollar would have increased profit for the year by \$2,214,178 (2022: \$4,509,714).

A 1% weakening (2022: 2%) of the US\$ against the Jamaica dollar would have decreased profit for the year by \$558,947 (2022: \$1,127,429).

The analysis assumes that all other variables, in particular interest rates, remain constant.

(ii) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

Interest-bearing financial assets mainly comprise bank deposits, resale agreements and corporate bonds. Bank deposits and resale agreements have been contracted at variable interest rates for the duration of their terms and corporate bonds have been contracted at fixed rate for the duration of their terms.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(a) Market risk (continued):

(ii) Interest rate risk (continued):

The company's cash and cash equivalents are subject to interest rate risk; however, it manages this risk by maintaining deposits and negotiating the most advantageous interest rates.

At the reporting date the interest profile of the company's interest bearing financial instruments were:

	<u>2023</u> \$	<u>2022</u> \$
Fixed rate: Assets	<u>15,021,061</u>	15,521,273
Variable rate: Assets	<u>74,271,112</u>	

Fair value sensitivity analysis for fixed rate instruments

The company's financial instruments that are carried at fair value are mutual fund investments. Therefore, a change in interest rates, at the reporting dates, would not affect profit or equity at the reporting date.

Cash flow sensitivity analysis for variable rate instruments

An increase of 100 basis points in interest rates at the reporting date would have increased profit by \$742,711 (2022: \$Nil).

A decrease of 50 basis points in interest rates at the reporting date would have decreased profit by \$371,356 (2022: \$Nil).

This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

(b) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. Credit exposures arise principally from the company's receivables from customers and deposits held with financial institutions.

At reporting date, 98% of the company's cash resources were held with one financial institution which is believed to be a substantial counterparty with a minimal risk of default. Otherwise, there were no significant concentrations of credit risk and the maximum exposure to credit risk is represented by the carrying amount of each financial assets on the statement of financial position.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(b) Credit risk (continued):

Cash and cash equivalents and investments

Cash and cash equivalents and investments are maintained with financial institutions that are appropriately licensed and regulated, therefore management believes that the risk of default is low.

Impairment on cash and cash equivalents has been measured at 12 months expected loss basis and reflects the short maturities of the exposures. The company considered that cash and cash equivalents have low credit risk. Impairment allowances of \$25,640 (2022:\$Nil) was recognised on repurchase agreements as at the reporting period.

Impairment on investments has been measured on the 12-months expected loss basis. Information about the credit risk and quality of these financial assets are as follows:

	<u>2023</u>	<u>2022</u>
	Stage 1	Stage 1
	12-month ECL	12-month ECL
	\$	\$
Gross carrying amount	15,202,000	15,398,200
Less: impairment allowance	(180,939)	(<u>222,482</u>)
	<u>15,021,061</u>	15,175,718

Movement in impairment allowance on cash and cash equivalents and investment is as follows:

		2023	
	Cash and cash equivalents	Investment \$	Total \$
Balance as at May 1 Impairment losses, net	<u>-</u> <u>25,640</u>	222,482 (<u>41,543</u>)	222,482 (<u>15,903</u>)
Balance as at April 30	<u>25,640</u>	<u>180,939</u>	<u>206,579</u>
	Cash and cash equivalents \$	2022 Investment \$	Total \$
Balance as at May 1 Impairment losses, net Balance as at April 30	- - -	1,066,745 (<u>844,263</u>) <u>222,482</u>	1,066,745 (<u>844,263</u>) <u>222,482</u>

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(b) Credit risk (continued):

Trade receivables

Management has established a credit policy under which its customers are analysed for creditworthiness prior to being offered with a credit facility. This includes credit evaluations on new customers and procedures for the recovery of amounts owed by defaulting customers. Management has procedures in place to restrict credit sales if the customers have not cleared outstanding debts within the credit period. In monitoring customer credit risk, customers are categorised according to their credit characteristics, including whether they are an individual or company, or aging profile and existence of previous financial difficulties.

The company's average credit period on the sale of its products is 30-60 days. Some trade receivables are provided for based on the estimate of amounts that would be irrecoverable, determined by taking into consideration past default experience, current economic conditions and expected receipts and recoveries. Management also considers the factors that may influence the credit risk of the customer base, including the default risk associated with the industry and country in which the customers operate. The customer is allowed up to 60 days after each invoice date to submit payment of amounts owing to the company.

The company uses a provision matrix to measure ECLs on trade receivables. The provision matrix is based on the historical observed default rates adjusted by forward-looking indicators. The Judgements factors which are used for incorporating forward looking information are GDP growth, unemployment rate and inflation rate.

The following table provides information about the exposure to credit risk and ECL for trade receivables for the reporting date (see note 7).

	2023			
	Weighted	Gross		
	average	carrying	Loss	Credit
Age categories	loss rate	amount	allowance	impaired
		\$	\$	
Current (not past due)	7%	34,398,304	2,239,180	No
Past due 61 - 180 days	40%	2,883,040	1,155,004	No
More than 180 days	100%	7,246,457	7,246,457	Yes
		44,527,801	10,640,641	
		2022	2	
	Weighted	Gross		
	average	carrying	Loss	Credit
Age categories	loss rate	amount	allowance	impaired
		\$	\$	
Current (not past due)	9.8%	36,402,416	3,823,011	No
Past due 61 - 180 days	45.5%	2,188,964	1,122,239	No
More than 180 days	100%	9,577,410	9,577,410	Yes
		48,168,790	14,522,660	Page 39

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(c) Liquidity risk:

Liquidity risk is the risk that the company will not meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it has sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

The management of the company maintains an adequate amount of its financial assets in liquid form to meet contractual obligations and other recurring payments, and has a revolving line of credit in place on which the company can draw amounts when needed and repay without penalty.

The following are the contractual maturities of the non-derivative financial liabilities, including interest payments and excluding the impact of netting agreements.

	Carrying <u>amount</u> \$	Contractual cash flow \$	Less than <u>a year</u> \$	1-5 years \$
April 30, 2023: Financial liabilities: Accounts payable	94,278,351	94,278,351	94,278,351	
April 30, 2022: Financial liabilities: Accounts payable	<u>104,509,070</u>	<u>104,509,070</u>	<u>104,509,070</u>	

(d) Operational risk:

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the company's processes, personnel, technology and infrastructure, and from external factors, other than financial risks, such as those arising from legal, regulatory requirements and other natural disasters.

The company's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to its reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to management.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(e) Capital management:

The company's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns to shareholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce the cost of capital as well as meet externally imposed capital requirements.

The Board of Directors monitors the return on capital, which is defined as profit for the period divided by total stockholders' equity.

The company is not subject to any externally imposed capital requirements.

(f) Fair value disclosure:

The carrying value of cash and cash equivalents, trade and other receivable, and accounts payable are assumed to approximate their fair values due to their short-term nature.

The fair value of mutual funds and corporate bonds are determined in the manner described in note 3(h) and 3(o).

Fair values are disclosed in below.

		2023		
	Asset	Fair value		
	measured at	through		Fair
	amortised cost	profit or loss	<u>Total</u>	Value
	\$	\$	\$	\$
Financial assets				
Cash and cash equivalents	184,442,791	_	184,442,791	184,442,791
Corporate bonds	15,021,061	-	15,021,061	15,021,061
Mutual fund	-	100,949,844	100,949,844	100,949,844
Trade and other receivable	35,444,793		35,444,793	35,444,793
	234,908,645	100,949,844	335,858,489	335,858,489
Financial liabilities				
Accounts payable			94,278,351	94,278,351

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(f) Fair value disclosure (continued):

		2022		
	Asset	Fair value		
	measured at	through		Fair
	amortised cost	profit or loss	<u>Total</u>	Value
	\$	\$	\$	\$
Financial assets				
Cash and cash equivalents	82,808,589	-	82,808,589	82,808,589
Corporate bonds	15,175,718	-	15,175,718	15,175,718
Mutual fund	-	95,959,730	95,959,730	95,959,730
Trade and other receivable	34,335,736		34,335,736	34,335,736
	132,320,043	<u>95,959,730</u>	228,279,773	228,279,773
Financial liabilities				
Accounts payable			104,509,070	104,509,070

Determination of fair value and fair values hierarchy

IFRS 13 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. These two types of inputs have created the following fair value hierarchy:

- Level 1 Quoted prices in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Mutual funds are valued using the pricing information received from the relevant fund manager.
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components. This hierarchy requires the use of observable market data when available.

The company considers relevant and observable market prices in its valuations where possible. The fair values of mutual fund and corporate bonds are classified as level 2. The company has no level 1 or 3 financial assets carried at fair value.

Notes to the Financial Statements (Continued) Year ended April 30, 2023

20. Financial instruments (continued)

(f) Fair value disclosure (continued):

The following table shows the valuation technique used in measuring the fair value of mutual fund.

ype Valuation techniques		
Mutual fund	•	Obtain unit prices quoted by mutual fund manager.
	•	Apply price to estimate fair value.
Corporate bonds	•	Obtain bid price provided by a recognised broker/dealer
	•	Apply price to estimate fair value.

21. Reclassification

For the purpose of presentation, in the statement of cash flows, the company has reclassified the sale of corporate bonds and purchase of mutual funds, previously combined and reported as net sale/ (purchase) of investment for the year ended April 30, 2022. The error has been corrected by restating each of the financial statement line items for the prior year. The following table summarises the impact on the company's financial statements.

Statement of Cash Flows

		Reclassification April 30, 2022	
	As previously reported	Adjustments	As restated
	\$	\$	\$
Appreciation on investments in mutual funds	-	(2,214,820)	(2,214,820)
Others	<u>130,161,049</u>		<u>130,161,049</u>
Net cash provided by operating activities	130,161,049	(<u>2,214,820</u>)	127,946,229
Sales/(purchase) of investments Proceeds from sale of investments	6,330,903	(6,330,903) 49,254,610	- 49,254,610
Purchase of investments Others	- (<u>162,918,691</u>)	(40,708,887)	(40,708,887) (<u>162,918,691</u>)
Net cash used in investment	(156 505 500)	2 21 4 222	(154.050.050)
activities Net cash used in financing	(<u>156,587,788</u>)	2,214,820	(<u>154,372,968</u>)
activity	(<u>33,426,590</u>)	-	(<u>33,426,590</u>)

Notes to the Financial Statements (Continued) Year ended April 30, 2023

21. Reclassification (continued)

Statement of Cash Flows (continued)

		Reclassification April 30, 2022	
	As previously reported \$	Adjustments \$	As restated \$
Net decrease in cash and cash equivalents	(59,853,329)	-	(59,853,329)
Cash and cash equivalents at beginning of the year	142,661,918		142,661,918
Cash and cash equivalents at the end of the year	82,808,589	-	82,808,589

The above reclassifications did not result in any change in prior year's reported profit, equity or statement of financial position.



April 30, 2023 TOTAL SHARES OUTSTANDING: 706,237,500

DIRECTORS AND CONNECTED PARTIES REPORT

PRIMARY HOLDER (JOINT HOLDER)	RELATIONSHIP	UNITS	PERCENTAGE
NOEL DAWES*	SELF	16,627,150	2.3543
VIKRAM DHIMAN	SELF	100,000	0.0142
LISA KONG	SELF	100,000	0.0142
GEORGE OVERTON	SELF	100,000	0.0142
JEFFREY HALL (SWEE TEEN CHUA)***	SELF	0	0.0000
PAUL SCOTT****	SELF	0	0.0000
MELANIE SUBRATIE****	SELF	0	0.0000
*KAREL DAWES	CONNECTED PARTY	38,070	0.0054

TOP 10 SHAREHOLDERS

PRIMARY HOLDER (JOINT HOLDER)	UNITS	PERCENTAGE
STONY HILL CAPITAL LIMITED****	116,189,064	16.4518
BLUE POWER GROUP LIMITED***	116,189,064	16.4518
J KENNETH BENJAMIN & SHEILA BENJAMIN	59,954,650	8.4893
PAM- POOLED EQUITY FUND	37,801,854	5.3526
MARY J. FRAY	30,954,000	4.3829
JN FUND MANAGERS LIMITED	23,919,341	3.3869
NOEL DAWES	16,627,150	2.3543
QWI INVESTMENTS LTD	15,283,269	2.1640
JPS EMPLOYEES SUPERAN.FUND		
-PRIME ASSET MANAGEMENT	10,102,288	1.4304
THE MAYBERRY FOUNDATION	10,000,000	1.4160
TOTAL UNITS OWNED BY TOP 10	437,020,680	61.8801