

Improving People's Lives

# CAC 2000 LTD.

INTERIM FINANCIAL REPORT FOR SIX MONTHS ENDED 30-Apr-23



## UNAUDITED STATEMENT OF FINANCIAL POSITION

For the 6 month(s) ended April 30, 2023

months ended	Months ended	Audited 12 months ended October 2022
April 2020	April 2022	
24,082,533	34,353,343	28,688,171
52,972,620	69,700,816	61,336,718
14,692,774	4,838,315	7,392,968
5,000,000	5,000,000	5,000,000
96,747,927	113,892,473	102,417,856
8,738,986	5,615,924	8,483,027
578,824,514	608,592,656	578,433,393
18,765,336	11,597,371	18,536,610
520,456,840	743,290,713	480,708,886
3,424,397	432,310	3,413,584
56,457,269	99,526,368	74,631,083
1,186,667,342	1,469,055,342	1,164,206,584
1,283,415,269	1,582,947,815	1,266,624,440
138,773,634	138,773,634	138,773,634
(9,583,877)	(9,583,877)	(9,583,877)
56,070,656	56,070,656	56,070,656
258,769,386	238,370,289	238,370,289
(45,268,183)	13,797,457	20,399,098
398,761,616	437,428,159	444,029,799
261,387,639	221,754,380	213,901,429
49,429,379	80,991,038	57,525,071
310,817,018	302,745,418	271,426,499
65,027,580	111,508,840	150,027,580
30,240	3,996,868	0
	, ,	388,267,022
	-	15,383,031
(2,509,492)	(2,847,359)	(2,509,492)
	months ended April 2023   24,082,533   52,972,620   14,692,774   5,000,000   96,747,927   8,738,986   578,824,514   18,765,336   520,456,840   3,424,397   56,457,269   1,186,667,342   1,283,415,269   1,186,667,342   1,283,415,269   1,38,773,634   (9,583,877)   56,070,656   258,769,386   (45,268,183)   398,761,616   261,387,639   49,429,379   310,817,018   65,027,580	months ended April 2023Months ended April 2022 $24,082,533$ $34,353,343$ $52,972,620$ $69,700,816$ $14,692,774$ $4,838,315$ $5,000,000$ $5,000,000$ $96,747,927$ $113,892,473$ $8,738,986$ $5,615,924$ $578,824,514$ $608,592,656$ $18,765,336$ $11,597,371$ $520,456,840$ $743,290,713$ $3,424,397$ $432,310$ $56,457,269$ $99,526,368$ $1,186,667,342$ $1,469,055,342$ $1,283,415,269$ $1,582,947,815$ $138,773,634$ $138,773,634$ $138,773,634$ $138,773,634$ $9,593,877)$ $9,583,877)$ $56,070,656$ $56,070,656$ $258,769,386$ $238,370,289$ $(45,268,183)$ $13,797,457$ $398,761,616$ $437,428,159$ $261,387,639$ $221,754,380$ $9,429,379$ $80,991,038$ $310,817,018$ $302,745,418$ $65,027,580$ $111,508,840$ $30,240$ $3,996,868$ $495,905,276$ $730,115,890$ $15,383,031$ $0$

### TOTAL LIABILITIES AND EQUITY

1,283,415,269

1,582,947,815

1,266,624,440

Approved for issue by the Board of Directors on June 13, 2023 and signed on its behalf by:

Signed by:

DocuSigned by:

Influony Shaw M. Anthony Shaw Chairman Audit Committee Signed by: DocuSigned by: Gia Abraham Gia<sup>8</sup>ABATEDH<sup>404D0...</sup> CEO

## STATEMENT OF CHANGES IN CASH FLOW

Six months ended April 30, 2023

	Unaudited <b>April 2023</b> \$	Audited <b>Oct 2022</b> \$
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the year	(45,268,184)	20,400,507
Adjusted for:		
Taxation	(7,299,806)	820,999
Depreciation PPE	4,644,636	9,381,163
Depreciation - right of use asset	8,364,098	16,728,196
Loss/(Gain) on revaluation of investments	(10,813)	(315,163)
Movement in expected credit loss	<u>-</u>	(5,929,315)
Net foreign exchange (gains)/loss	9,169,202	2,715,972
Finance Cost	24,098,805	34,135,284
Interest income	<u> </u>	(55,082)
Operating cash flows before movement in working capital	(6,302,062)	79,694,439
Movements in Working Capital:		
Taxation Recoverable	(255,959)	-
Inventories	(391,121)	(114,562,994)
Trade receivables and other receivables	(39,747,954)	266,560,820
Due from Related Party	(228,726)	(10,153,792)
Trade payables and other payables	107,638,254	(303,020,779)
Cash Generated from Operations	60,712,432	(81,482,306)
Income tax paid	-	(12,688,515)
Net Cash Used in Operating Activities	60,712,432	(94,170,821)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	(38,998)	(15,866,976)
Acquisition of intangible assets	-	(2,327,912)
Investment in Securities	-	(3,254,513)
Interest received		55,082
Net Cash (Used) Generated by Investing Activities	(38,998)	(21,394,319)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	-	(4,516,129)
Repayment of bank loans	(177,513,790)	(158,894,982)
Proceeds from bank loans	90,000,000	317,995,000
Repayment of preference shares	(200,000,000)	-
Proceeds from issue of preference shares	250,000,000	-
Finance lease, net	(8,095,692)	(10,168,632)
Interest paid	(24,098,805)	(34,135,284)
Increase/(decrease) in amounts due to related parties	30,240	(23,221,454)
Net Cash Provided (Used) for Financing Activities	(69,678,047)	87,058,518
NET DECREASE IN CASH AND CASH EQUIV.	(9,004,613)	(28,506,622)
Effects of exchange rate changes on cash and cash equivalents	(9,169,202)	(1,268,377)
NET DECREASE IN CASH AND CASH EQUIV.	(18,173,815)	(29,774,999)
Cash and Cash Equivalents at Beginning of Year	74,631,082	104,406,081
CASH AND CASH EQUIVALENTS AT END OF YEAR	56,457,268	74,631,082
	00,101,200	1,001,002



## UNAUDITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME As of April 30, 2023

As of April 30, 2023	YTD Ending Apr-2023	YTD Ending Apr-2022	Quarter Ending Apr-2023	Quarter Ending Apr-2022
Revenue Cost of Sales	386,506,385 (234,444,103)	535,655,057 (299,355,376)	258,609,815 (151,949,906)	313,416,579 (148,429,109)
GROSS PROFIT	152,062,282	236,299,681	106,659,909	164,987,470
Other Income	3,161,985	1,300,202	3,153,585	1,294,502
ADMINISTRATIVE & OTHER EXPENSES Selling and Distribution General Administration	(4,027,171) (170,714,693)	(7,772,036) (204,097,507)	(1,879,547) (82,768,783)	(3,966,415) (111,998,798)
	(174,741,864)	(211,869,544)	(84,648,330)	(115,965,213)
PROFIT BEFORE FINANCE COST AND TAXATION	(19,517,597)	25,730,339	25,165,164	50,316,759
Other Gains and Losses	(9,015,594)	4,022,960	(8,264,805)	7,099,529
Interest Income Interest Expense	64,007 (24,098,805)	27,269 (16,451,909)	50,458 (13,765,891)	13,976 (10,748,982)
NET FINANCE COST	(33,050,392)	(12,401,680)	(21,980,239)	(3,635,478)
PROFIT BEFORE TAXATION	(52,567,989)	13,328,659	3,184,925	46,681,281
Taxation	7,299,806	468,798	3,378,164	468,798
<b>TOTAL COMPREHENSIVE INCOME</b> Issued Shares Earning Per Share (EPS)	<b>(45,268,183)</b> 129,032,258 (0.35)	<b>13,797,457</b> 129,032,258 0.11	<b>6,563,089</b> 129,032,258 0.05	<b>47,150,079</b> 129,032,258 0.37



#### Improving People's Lives STATEMENT OF CHANGES IN SHAREHOLDER'S NET EQUITY

Period ended April 30, 2023

	Share Capital	Capital Reserves	Retained Earnings	Total
	\$	\$	\$	\$
Balances as at October 31, 2022	129,189,757.00	56,070,656.00	258,769,386.00	444,029,799.00
Total Comprehensive Income			(45,268,183.00)	(45,268,183.00)
Balances as at April 30, 2023	129,189,757.00	56,070,656.00	213,501,203.00	398,761,616.00
Balances as at October 30, 2021	129,189,757.00	56,070,657.00	242,886,418.00	428,146,832.00
Total Comprehensive Income			20,400,507.00	20,400,507.00
Dividend Paid			(4,516,129.00)	(4,516,129.00)
Balances as at October 31, 2022	129,189,757.00	56,070,657.00	258,770,796.00	444,031,210.00



Year	Lease payment	Discount factor	PV of lease payments
1	\$3,244,140.00	1.000	\$3,244,140.00
2	\$17,880,295.50	0.909	\$16,254,814.09
3	\$21,927,995.66	0.826	\$18,122,310.46
4	\$23,572,595.34	0.751	\$17,710,439.77
5	\$25,340,539.99	0.683	\$17,307,929.78
6	\$17,717,775.93	0.621	\$11,001,344.87
	\$109,683,342.41		\$83,640,978.98

The new lease is a 5 years variable rate lease that increases every 3 months in the first year and will increase by 7.5% every year for the next 4 years.

The rate implicit in the lease is 10% which is reasonable if compared to the incremental borrowing rate (the rate at which the company could get a loan to purchase a similar property)

After accounting for the increases over the 5 years the company is expected to pay \$109,683,342.41 in real terms.

When that is discounted at the 10% the ROU booked was 83,640,978.98.

This would be depreciated over the lease term, which would be \$1,394,000 per month.

The unwinding of the discount, which is the difference between the actual lease payment and the discounted amount is \$26,042,363.44, This will be booked as finance cost over the life of the lease.

This financial year lease payment will be \$17,880,295.50, of this amount \$7,055,622.74 will go to finance cost (representing the unwinding of the discount)



## LIST OF SHAREHOLDERS SIX MONTHS ENDING APRIL 2023

Authorised Ordinary Share Capital Issued Ordinary Share Capital 200,000,000 units 129,032,258 units

## **TOP TEN SHAREHOLDERS - ORDINARY**

RANK	SHAREHOLDERS	SHAREHOLDING	% OF ISSUED SHARES
1	CAC Caribbean Limited	67,462,522	52.28%
2	Colin Roberts	27,355,291	21.20%
3	Donald Louis Williams	6,180,000	4.79%
4	VM Wealth Equity Fund	5,916,220	4.59%
5	PAM - Pooled Equity Fund	3,334,203	2.58%
6	Howard Chin	2,884,050	2.24%
7	Christine G. Wong	1,143,988	0.89%
	Peter Nicholas Anthony Forde and Patricia		
8	Forde	1,232,961	0.96%
	Sagicor Select Fund Ltd- ('Class C' Shares)		
9	Manufacturing & Distribution	1,035,021	0.80%
10	Jamaica Credit Union Pension Fund Ltd	843,463	0.65%
		117,387,719	90.98%

TOTAL ACCOUNT HOLDERS		
JCSD register	315	

## **EXECUTIVE AND NON-EXECUTIVE DIRECTORS' SHAREHOLDING**

EXECUTIVE	SHAREHOLDING	CONNECTED PARTY
Steven Marston	Nil	Gia Abraham
Gia Abraham	548,624	
		Steven Marston/Gia Abraham
CAC Caribbean Ltd.	67,462,522	(52.29%)
Colin Roberts	27,355,291	
NON-EXECUTIVE		
		Charmaine/Renee/ Jordanne
Edward Alexander	Nil	Alexander
M. Anthony Shaw	Nil	
Simon Roberts	Nil	
Katherine Francis	Nil	
Patrick Smith	Nil	
	95,366,437	

## SENIOR MANAGEMENT'S SHAREHOLDING

SENIOR MANAGEMENT	SHAREHOLDING	CONNECTED PARTY
Marcus Hay	13,400	
	13,400	



Authorised Preference Share Capital Issued Preference Share Capital 350,000,000 units 250,000,000 units

## FIXED RATE 13% CUMULATIVE REDEEMABLE PREFERENCE SHARES

RANK	SHAREHOLDERS	ALLOCATION	PERCENTAGE
1	Preference share	250,000,000	100.00%
		250,000,000	100.00%

TOTAL ACCOUNT HOLDERSJCSD register1