

# UNAUDITED FINANCIAL STATEMENTS THREE MONTHS | ENDED 31 December 2022





# 138 STUDENT LIVING JAMAICA LIMITED

# **UNAUDITED FINANCIAL STATEMENTS**

# THREE MONTHS | ENDED 31 December 2022

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#### CHAIRMAN'S INTERIM REPORT TO THE SHAREHOLDERS

The Board of Directors of 138 Student Living Jamaica Limited (138 SL) presents the unaudited consolidated financial statements for the first quarter ended 31 December 2022 which has been prepared in accordance with International Financial Reporting Standards (IFRS).

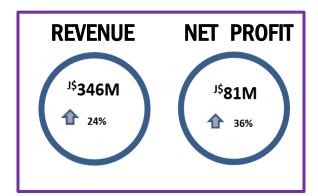
#### Overview

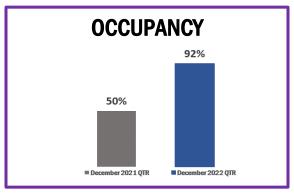
The lifting of the Covid-19 restrictions and the subsequent return to face-to-face classes has resulted in a return to normalcy in operations with average occupancy at the end of the quarter peaking at 94%. Under the Concession Agreement with the University of the West Indies, Mona (UWI), 138 SL is guaranteed a 90% occupancy.

Our outlook is that this trend will continue, as students seek for quality accommodation in a secured environment. We expect to see a slight increase in occupancy in the second quarter.

Our short-term rental business continues to show resilience contributing \$37.4 million of revenue during the quarter with more than ten groups being hosted during the quarter.

For the three-month period ending December 31, 2022, The Group recorded net profit of \$81.0 million.







Financial Highlights

|                                  | 3 months ended<br>31 December 2022<br>\$'000 | 3 months ended<br>31 December 2021<br>\$'000 | Q-O-Q<br>CHANGE % |
|----------------------------------|--|--|-------------------|
| Revenue                          | 346,351                                      | 278,888                                      | 24                |
| Expenses                         | 173,787                                      | 134,503                                      | (29)              |
| Finance Costs                    | 91,558                                       | 90,969                                       | (1)               |
| Operating Profit before taxation | 81,006                                       | 53,416                                       | 52                |
| Taxation                         | (96)   | 6,179  | (102)             |
| Net Profit                       | 80,910                                       | 59,595                                       | 36                |

For the quarter under review revenue increased by 24% when compared to the corresponding period last year; the increase was driven by an increase in occupancy from short-term rental business as well as long-term occupancy rates being above 90%, a general increase in room rates for long term resident and the Irvine Hall variation claim.

For the current quarter, the group recorded an increase of 52% profit before taxation when compared to December 31, 2021, and a 36% increase in net profit when compared to December 31, 2021.

The Consolidated Statement of Financial Position shows Assets at \$9.8 billion and Shareholders' Equity at \$4.8 billion. The lower receivables are due to arrangements arrived at with the UWI, Mona for settlement of outstanding balances. Student receivables balances reduced significantly as we continue to enforce strict collection measures.

Our Net cash position from operations grew significantly primarily due to the return to normalcy of revenue from long-term accommodation, the increase in short term rentals revenue and the strict collection measures that are in place. We continue to be nimble in our approach to managing the business recognising that good fiscal management is essential for long term sustainability.

During the period under review, 138 SL operated 1,464 world-class rooms at its four (4) locations on the UWI Mona Campus consisting of 1,692 beds.

The Staff, Management, and Board of Directors of 138 Student Living remain grateful to our Investors, Partners and Residents for believing in and supporting us. We look forward to your continued support.

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Chairman





# UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME THREE MONTHS | ENDED 31 December 2022

| 1   | Note |                                    |                                    |
|---|------|------------------------------------|------------------------------------|
|   |      | 3 Months ended<br>31 December 2022 | 3 Months ended<br>31 December 2021 |
|   |      | J\$'000                            | J\$'000                            |
| REVENUE                                   |      |                                    |                                    |
| Income                                    |      | 341,066                            | 276,268                            |
| Other Operating Income                    | _    | 5,285                              | 2,620                              |
|   |      | 346,351                            | 278,888                            |
| EXPENSES                                  |      |                                    |                                    |
| Administrative Expenses                   | _    | 173,787                            | 134,503                            |
| PROFIT FROM OPERATIONS                    |      | 172,564                            | 144,385                            |
| Finance Costs                             |      | 91,558                             | 90,969                             |
| PROFIT BEFORE TAXATION                    |      | 81,006                             | 53,416                             |
| Taxation                                  | _    | (96)                               | 6,179                              |
| NET PROFIT FOR THE PERIOD                 |      | 80,910                             | 59,595                             |
| Other Comprehensive Income                |      |                                    |                                    |
| Change In Fair Value of Financial Asset   |      | -                                  | -                                  |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | _    | 80,910                             | 59,595                             |
| Profit per stock unit                     | 6    | 0.20                               | 0.14                               |



# UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

### AS AT 31 December 2022

|  | Unaudited<br>31-Dec-22 | Unaudited<br>31-Dec-21 | Audited<br>30-Sep-22 |
|--|------------------------|------------------------|----------------------|
|  | 1\$'000                | J\$'000                | 1\$'000              |
| NON-CURRENT ASSETS                         |                        |                        |                      |
| Financial Asset -Service Commission Rights | 8,450,956              | 8,513,035              | 8,442,711            |
| Motor Vehicle                              | 961                    | 1,612                  | 1,117                |
| Deferred Tax Asset                         | 186,797                | 286,856                | 180,643              |
| Other Asset                                | -                      | =                      | =                    |
|  | 8,638,714              | 8,801,503              | 8,624,471            |
| CURRENT ASSETS                             |                        |                        |                      |
| Receivables                                | 976,578                | 1,431,246              | 903,293              |
| Taxation Recoverable                       | 24,823                 | 24,745                 | 24,767               |
| Short Term Deposits                        | 83,359                 | 761                    | -                    |
| Cash and Cash Equivalents                  | 113,058                | 21,559                 | 170,444              |
|  | 1,197,818              | 1,478,311              | 1,098,504            |
|  | 9,836,532              | 10,279,814             | 9,722,975            |
| EQUITY AND LIABILITIES                     |                        |                        |                      |
| Share Capital                              | 721,153                | 721,153                | 721,153              |
| Fair Value Reserve                         | 2,949,430              | 3,047,572              | 2,949,430            |
| Retained Earnings                          | 965,461                | 714,120                | 884,551              |
|  | 4,636,044              | 4,482,845              | 4,555,134            |
| NON-CURRENT LIABILITIES:                   |                        |                        |                      |
| Long Term Loans                            | 4,210,003              | 4,210,004              | 3,847,369            |
| Redeemable Preference Shares               | 172,643                | 172,643                | 172,642              |
|  | 4,382,646              | 4,382,647              | 4,020,011            |
| CURRENT LIABILITIES:                       |                        |                        |                      |
| Payables                                   | 591,945                | 1,197,139              | 561,874              |
| Taxation                                   | 15,898                 | 7,184                  | 13,322               |
| Current Portion of Long Term Loan          | -                      | -                      | 210,000              |
| Short term Borrowing                       | 210,000                | 210,000                | 362,634.00           |
|  | 817,843                | 1,414,323              | 1,147,830            |
|  | 9,836,532              | 10,279,814             | 9,722,975            |

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IAN PARSARD CHAIRMAN SHARON DONALDSON-LEVINE DIRECTOR





# UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 December 2022

|  | SHARE          | FAIR VALUE     | RETAINED       |                |
|--|----------------|----------------|----------------|----------------|
|  | CAPITAL        | RESERVE        | EARNINGS       | TOTAL          |
|  | <u>J\$'000</u> | <u>J\$'000</u> | <u>J\$'000</u> | <u>J\$'000</u> |
| Balance at 30 September 2021 (Restated)  | 721,153        | 3,047,573      | 566,189        | 4,334,915      |
| Deferred Tax Adjustment                  | -              | -              | 88,336         | 88,336         |
| Balance at September 2021                | 721,153        | 3,047,573      | 654,525        | 4,423,251      |
| Profit for the Period                    | -              | -              | 59,595         | 59,595         |
| Balance at 30 December 2021              | 721,153        | 3,047,573      | 714,120        | 4,482,846      |
| Change in Fair Value of Financial Asset- | -              | (98,143)       | -              | (98,143)       |
| Profit for the Period                    | -              | -              | 170,431        | 170,431        |
| Balance at 30 September 2022             | 721,153        | 2,949,430      | 884,551        | 4,555,134      |
| Profit for the Period                    | -              | -              | 80,910         | 80,910         |
| Balance at 31 December 2022              | 721,153        | 2,949,430      | 965,461        | 4,636,044      |



# CONSOLIDATED STATEMENT OF CASH FLOWS

# FOR THE THREE MONTHS PERIOD ENDED 31 December 2022

|  | Unaudited<br>31-Dec-22<br>J\$'000 | Unaudited<br>31-Dec-21<br>J\$'000 | Audited<br>30-Sep-22<br>J\$'000 |
|--|-----------------------------------|-----------------------------------|---------------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES                      | .,                                | .,                                | 14 222                          |
| Net Profit   | 80,910                            | 59,595                            | 318,362                         |
| Items not Affecting Cash Resources:                      |                                   |                                   |                                 |
| Effects of Foreign Exchange Gains                        | -                                 | -                                 | 4,353                           |
| Taxation   | (3,769)                           | (6,180)                           | 16,690                          |
| Interest Income  | (309)                             | -                                 | (62)                            |
| Interest Expense   | 91,558                            | 90,969                            | 363,487                         |
| Depreciation   | 156                               | 156                               | 624                             |
| Loss on disposal of financial assets                     | -                                 | -                                 | (12)                            |
| Adjustment to property, plant & equipment                | _                                 | _                                 | 27                              |
|  | 168,546                           | 144,540                           | 703,469                         |
| Changes in Operating Assets and Liabilities:             | ,                                 | ,                                 | ,                               |
| Receivables  | (98,364)                          | (164,853)                         | 374,540                         |
| Taxation Recoverable                                     | (12)                              | -                                 | (25)                            |
| Payables   | 42,253                            | 26,343                            | (572,973)                       |
|  | (56,123)                          | (138,510)                         | (198,458)                       |
| Net cash provided by operating activities                | 112,423                           | 6,030                             | 505,011                         |
| CASH FLOW FROM INVESTING ACTIVITIES:                     |                                   |                                   |                                 |
| Additions to Financial Asset - Service Concession Rights | (8,244)                           | (35)                              | (27,854)                        |
| Short Term Deposits                                      | (83,209)                          | -                                 | 760                             |
| Interest Received  | 172                               | -                                 | 62                              |
| Interest Paid  | (78,527)                          | (21,480)                          | (340,237)                       |
| Proceeds from Disposal of Financial Assets               | -                                 | -                                 | 12                              |
| Net Cash Used in by Investing Activities                 | (169,809)                         | (21,515)                          | (367,257)                       |
| CASH FLOW FROM FINANCING ACTIVITIES:                     |                                   |                                   |                                 |
| Short Term Loans   | -                                 | -                                 | 75,000                          |
| Loan Repaid  | -                                 | (1,892)                           | (76,892)                        |
| Net Cash Used in Financing Activities                    | -                                 | (1,892)                           | (1,892)                         |
| Net decrease/increase in cash and cash equivalents       | (57,385)                          | (17,376)                          | 135,862                         |
| Exchange Gain on Foreign Cash Balance                    | -                                 | -                                 | (4,353)                         |
| Cash and Cash Equivalents at Start of The Period         | 170,444                           | 38,935                            | 38,935                          |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD       | 113,058                           | 21,559                            | 170,444                         |



#### NOTES TO THE UNAUDITED FINANCIAL STATEMENTS

#### FOR THE THREE MONTHS ENDED 31 December 2022

#### 1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) 138 Student Living Jamaica Limited (138 SL) is a limited liability company. The company was incorporated in Jamaica on 15 August 2014 and is domiciled in Jamaica. The registered office of the company is located at 2 Castries Drive, UWI Mona, Kingston 7.
- (b) The company is established to construct and rent living facilities at the University of the West Indies under a 65-year concession agreement granted by the University of the West Indies.
- (c) The company, (138SL), is a public listed company and was listed on the Jamaica Stock Exchange on 18 December 2014.
- (d) The company has a 100% subsidiary, 138SL Restoration Limited, a limited liability company, incorporated in Jamaica on 31 April 2015 and domiciled in Jamaica and which has a 35-year concession agreement. The concession was granted by the University of the West Indies, Mona, for the restoration and reconstruction of certain Traditional Halls.

#### 2. REPORTING CURRENCY:

Items included in the financial statements of the company are measured using the primary economic environment in which the company operates ("the functional currency"). These financial statements are presented in Jamaican dollars which is considered the company's functional and presentation currency.

#### 3. BASIS OF CONSOLIDATION:

The consolidated financial statements combine the financial position, results of operations and cash flows of the Company and its subsidiary, 138SL Restoration Limited.

#### 4. SIGNIFICANT ACCOUNTING POLICIES:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRSs), their interpretations issued by the International Accounting Standards Board and have been prepared under the historical cost convention as modified by revaluation of financial





asset – services concession rights. The financial statements also comply with the provisions of the Jamaican Companies Act.

The principal accounting policies applied in the preparation of these unaudited financial statements are consistent with those used in the audited financial statements for the year ended 31 September 2022 and comply with the requirements of the International Financial Reporting Standards (IAS 34, Interim Financial Reporting). Where necessary, prior year comparatives have been restated and reclassified to conform to the current year's presentation.

An entity shall apply International Financial Reporting Standards (IFRS) 16 to all leases, including leases of right-of-use assets in a sublease, except for Service Concession Arrangements within the scope of IFRIC 12 Service Concession Arrangements, accordingly IFRS 16 is not applicable to the company.

### 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

Certain amounts recorded in these unaudited consolidated financial statements reflect estimates and assumptions made by management. Actual results may differ from the estimates and assumptions made. Interim results are not necessarily indicative of the full year's results.

#### 6. EARNINGS PER STOCK UNIT:

Earning per stock unit

Earning per stock unit is calculated by dividing the net profit attributable to stockholders by the 414,500,000 weighted average number of ordinary stock units in issue.

|                            | 3 months   | 3 months   |
|----------------------------|------------|------------|
|                            | ended      | ended      |
|                            | 30 Sep     | 30 Sep     |
|                            | 2022       | 2021       |
|                            | <u>J\$</u> | <u>J\$</u> |
|                            | <u>000</u> | <u>000</u> |
| Net profit attributable to |            |            |
| stockholders               | 80,910     | 59,595     |
| Earnings per stock unit    | \$0.20     | \$0.14     |







# 138 STUDENT LIVING JAMAICA LIMITED QUARTERLEY REPORT AS AT DECEMBER 31, 2022

TOP TEN (10) LARGEST SHAREHOLDERS

| SHAREHOLDER   | NO. OF SHARES | TOTAL NO. OF SHARES | SHAREHOLDING |
|---|---------------|---------------------|--------------|
| SAGICOR   |               | 164,461,028         | 39.68%       |
| SAGICOR POOLED EQUITY FUND  | 91,314,520    |                     |              |
| JCSD TRUSTEE SERVICES LTD - SIGMA EQUITY                                  | 42,657,002    |                     |              |
| SAGICOR POOLED MORTGAGE & REAL ESTATE FUND                                | 16,233,333    |                     |              |
| JCSD TRUSTEE SERVICES LTD - SIGMA GLOBAL VENTURE                          | 14,256,173    |                     |              |
| NCB INSURANCE CO. LTD. A/C WT040  |               | 82,832,770          | 19.98%       |
| K LIMITED   |               | 68,803,832          | 16.60%       |
| BARITA INVESTMENTS  |               | 13,016,311          | 3.14%        |
| JCSD TRUSTEE SERVICES LIMITED AIC BARITA UNIT TRUST REAL ESTATE PORTFOLIO | 10,974,925    |                     |              |
| BARITA INVESTMENTS LTD - LONG A/C (TRADING)                               | 2,041,386     |                     |              |
| JMMB  | ***           | 10,114,529          | 2.44%        |
| JMMB RETIREMENT SCHEME (AGGRESSIVE)                                       | 692,600       |                     |              |
| JMMB RETIREMENT SCHEME (CONSERVATIVE)                                     | 767,300       |                     |              |
| JMMB RETIREMENT SCHEME (MODERATE)   | 2,345,300     |                     |              |
| JMMB FUND MANAGERS LTD.T1- EQUITIES FUND                                  | 2,535,595     |                     |              |
| JIMMB PENSION FUND  | 3,773,734     |                     |              |
| WISYNCO GROUP LIMITED PENSION FUND  |               | 10,000,000          | 2.41%        |
| VMPM - POOLED PENSION REAL ESTATE   |               | 8,667,518           | 2.09%        |
| BARRINGTON PHILLIP BROWN  |               | 7,334,592           | 1.77%        |
| MF&G ASSET MANAGEMENT LTD JAMAICA INVESTMENTS FUND                        |               | 6,111,300           | 1.47%        |
| CONLEY SALMON/JULIET SALMON   |               | 5,000,000           | 1.21%        |
| TOTAL   |               |                     | 81.84%       |

#### 138 STUDENT LIVING JAMAICA LIMITED

For purposes of compliance with Rule 407 of the Jamaica Stock Exchange Rules, details of stockholdings of Directors and Senior Management and their connected persons as at 31 December 2022 are set out hereunder:

#### SHAREHOLDINGS OF DIRECTORS AND CONNECTED PARTIES

| DIRECTORS         | SHAREHOLDING | CONNECTED PARTIES         | SHAREHOLDING |
|-------------------|--------------|---------------------------|--------------|
| IAN PARSARD       | NIL          | IAN PARSARD/KAREN PARSARD | 1,000,000    |
| JOHN W. LEE       | NIL          | K LIMITED                 | 68,803,832   |
| IVAN CARTER       | NIL          |                           |              |
| SHARON DONALDSON  | 100,000      |                           |              |
| MARRYNETTE LEE    | NIL          | K LIMITED                 | 68,803,832   |
| BRENDA-LEE MARTIN | NIL          |                           |              |
| PETER PEARSON     | NIL          | PETER/YVONNE PEARSON      | 400,000      |

#### SHAREHOLDINGS OF SENIOR MANAGEMENT AND CONNECTED PARTIES

| SENIOR MANAGEMENT      | SHAREHOLDING | CONNECTED PARTIES                             | SHAREHOLDING |
|------------------------|--------------|---|--------------|
| CRANSTON EWAN          | NIL          |   |              |
| SEMOUR MILLEN          | NIL          | DOMINIQUE MILLEN/ANTOINE MILLEN/ANIYAH MILLEN | NIL          |
| RENELLE WILSON-PEARSON | NIL          | ELVIS PEARSON                                 | NIL          |

| COMPANY SECRETARY | SHAREHOLDING | CONNECTED PARTIES | SHAREHOLDING |
|-------------------|--------------|-------------------|--------------|
| STEPHEN GREIG     | NIL          |                   |              |

