



INTERIM RESULTS
Third Quarter ended September 2022



Unaudited Financial Statements

Report of the Directors to Shareholders of

Jetcon Corporation Limited

For the Third Quarter ending September 2022

Jetcon Q3 profit up 86%

Jetcon Corporation ended the third quarter of 2022 with revenue increasing 52 percent, to \$300 million, compared with the same period in 2021 and 33 percent for year-to-date to \$806 million. These figures are more in line with pre-pandemic levels of performance.

Net Profit for the quarter rose by 86 percent, from \$6 million in 2021 to \$12 million in 2022 but is up 110 percent for the half year to \$26 million.

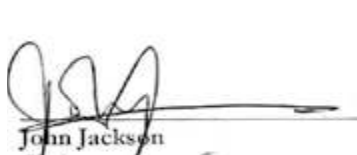
A number of vehicles were sold below our normal margins, hence Cost of Sales again rose a bit faster in the third quarter than sales, at 55 percent, versus sales increase of 52 percent. Cost of sales year-to-date were in line with revenues - both up 33 percent.

October sales continued a strong upward trend, evidenced since August, well above last year's sales in dollar figures. We expect this to continue on a positive path for the remainder of the year.

With total inventories at \$448 million we have an adequate supply of vehicles and our stock of Electric Vehicles (EVs) is expanding to include multiple brands. We have also diversified into solar, tentatively distributing solar panels, and this has been fruitful so far. Although Bank of Jamaica has increased interest rates, we have not seen any noticeable impact on demand. This is a development we will continue to monitor, and although we have a robust inventory of vehicles in stock, we are well placed to meet demand if it continues, however we will not be heavily indebted should it not.

The Company also held its Annual General Meeting in November 2022 which had a fair attendance by shareholders and news outlets. Developments for 2021 and the current year was discussed.

We would like to thank staff and shareholders for their continued support, and as the advent season approaches, we wish all stakeholders a blessed season.



John Jackson



Andrew Jackson

Chairman

Managing Director

JETCON CORPORATION LIMITED
Statement of Comprehensive Income
Third Quarter Ending September 30, 2022

	3rd Quarter		9 months to June		Audited 12 months
	2022	2021	2022	2021	2021
Revenues	300,945,111	196,423,199	807,356,924	606,948,445	873,260,822
Cost of Sales	<u>259,712,398</u>	<u>166,271,165</u>	<u>694,019,801</u>	<u>520,169,560</u>	<u>750,790,936</u>
Gross Profit	<u>41,232,713</u>	<u>30,152,034</u>	<u>113,337,123</u>	<u>86,778,885</u>	<u>122,469,886</u>
EXPENSES					
Sales and Marketing	8,205,921	4,707,630	22,907,093	15,862,298	22,941,491
Administrative and other	17,574,866	16,737,102	52,038,257	47,938,499	63,513,224
Other Operating Expenses	3,271,010	2,777,334	11,857,322	9,796,732	14,820,855
Finance	<u>536,354</u>	<u>220,392</u>	<u>587,778</u>	<u>1,592,157</u>	<u>4,640,428</u>
	<u>29,588,151</u>	<u>24,442,458</u>	<u>87,390,450</u>	<u>75,189,686</u>	<u>105,915,998</u>
Profit Before Taxation	<u>11,644,562</u>	<u>5,709,576</u>	<u>25,946,673</u>	<u>11,589,199</u>	<u>16,553,888</u>
Taxation	=	=	=	=	<u>1,131,832</u>
Net Profit after Tax	11,644,562	5,709,576	25,946,673	11,589,199	15,422,056
Other comprehensive income:					
Fair Value Investment gains	=	=	=	=	<u>10,694</u>
Total comprehensive income	<u>\$11,644,562</u>	<u>5,709,576</u>	<u>\$25,946,673</u>	<u>11,589,199</u>	<u>15,432,750</u>
Earnings per share (cents)	<u>2.00</u>	<u>0.98</u>	<u>4.45</u>	<u>1.99</u>	<u>2.64</u>

JETCON CORPORATION LIMITED
Statement of Financial Position
Third Quarter Ending September 30, 2022

ASSETS	Unaudited 2022	2021	Audited Dec-21
NON-CURRENT ASSETS:			
FIXED ASSETS	<u>174,923,577</u>	<u>171,671,281</u>	<u>172,957,380</u>
CURRENT ASSETS:			
Inventories	470,286,178	445,809,568	447,096,615
Receivables	57,924,981	67,180,857	63,476,115
Due from Parent	20,345,639	10,345,639	10,345,639
Investment	86,472	72,232	76,829
Cash & Equivalents	8,951,056	13,063,189	53,673,749
Total Current Assets	<u>557,594,326</u>	<u>536,471,485</u>	<u>574,668,947</u>
CURRENT LIABILITIES:			
Payables	84,077,114	110,502,902	168,572,188
Right of Use Liability	<u>22,365,395</u>	15,357,718	15,357,718
Short Term Borrowings	<u>44,117,509</u>	<u>18,820,799</u>	<u>677,532</u>
Total Current Liabilities	<u>150,560,018</u>	<u>144,681,419</u>	<u>184,607,438</u>
NET CURRENT ASSETS	407,034,308	391,790,066	390,061,509
Rights of Use long term Liability	0	11,294,419	<u>7,007,677</u>
	<u>\$581,957,885</u>	<u>552,166,928</u>	<u>556,011,212</u>
SHAREHOLDERS EQUITY	<u>\$581,957,885</u>	<u>552,166,928</u>	<u>565,439,874</u>


John Jackson
Chairman


Andrew Jackson
Managing Director

JETCON CORPORATION LIMITED
Statement of Cash Flows
Third Quarter Ending September 30, 2022

	2022	2021
Cash Flows from operating activities		
Net Income	25,946,673	11,589,199
Non-Cash Items		
Depreciation	10,538,321	13,738,288
Other adjustments		
Net Cash provided by Operations	<u>36,484,994</u>	<u>25,327,487</u>
Changes in working Capital	<u>(112,133,503)</u>	<u>(20,994,321)</u>
Cash Flows from Financing activities		
Loans repaid net	<u>(7,007,677)</u>	<u>(17,257,357)</u>
Net cash used provided by investing activities	<u>(7,007,677)</u>	<u>(17,257,357)</u>
Investment Activity	(5,832,194)	(19,191,133)
Cash used in financing operations	(88,488,380)	(32,115,324)
Cash Balance at Beginning of Period	<u>53,321,927</u>	<u>26,357,714</u>
Cash Balance at End of Period	<u>\$ (35,166,453)</u>	<u>(5,757,610)</u>
Represented by cash and equivalent		
Bank Overdraft	(44,117,509)	(18,820,799)
Cash and Bank balance	<u>8,951,056</u>	<u>13,063,189</u>
	<u>\$ (35,166,453)</u>	<u>(5,757,610)</u>

JETCON CORPORATION LIMITED
Statement of Shareholders' equity
Third Quarter ending September 30, 2022

	No. of Shares	Share Capital	Capital Reserve	Retained Earnings	Total
Balance at December 2020	194,500,000	88,817,218	16,776,645	434,983,866	540,577,729
Total Comprehensive Income for Period	0	0		11,589,199	11,589,199
Balance at September 2021	<u>194,500,000</u>	<u>\$88,817,218</u>	<u>16,776,645</u>	<u>446,573,065</u>	<u>552,166,928</u>
Balance at December 2021	194,500,000	88,817,218	16,787,339	450,406,655	556,011,212
Total Comprehensive Income for Period				<u>25,946,673</u>	<u>25,946,673</u>
Balance at September 2022	<u>194,500,000</u>	<u>\$88,817,218</u>	<u>16,787,339</u>	<u>476,353,328</u>	<u>581,957,885</u>


 John Jackson
 Chairman


 Andrew Jackson
 Managing Director

Jetcon Corporation Limited

Notes to the Financial Statements

For the Third Quarter ending September 30, 2022

1. IDENTIFICATION

Jetcon Corporation Limited is incorporated and domiciled in Jamaica. Its registered office is situated at 2 Sandringham Avenue, Kingston 10, Jamaica, WI.

The Company is listed on the Junior Market of the Jamaica Stock Exchange. The principal activity of the company is the importation of motor vehicles for resale in Jamaica.

2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

(a) Statement of compliance

The interim financial report for the reporting period ended September 30, 2022 has been prepared in accordance with Accounting Standard IAS 34 'Interim Financial Reporting'.

Changes in significant accounting policies relevant to the company's operations:

IFRS 9, Financial instruments replaces the provisions of IAS 39 that relates to recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, and impairment of financial assets. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' [ECL], which means that a loss event will no longer need to occur before an impairment allowance is recognised. The impact of the application of **IFRS 9** is not considered material to the company's disclosure. The immateriality disclosure exemption under IAS 1 'Presentation of Financial Statements', has been applied.

The company applies the simplified approach permitted by **IFRS 9**, which requires that the impairment provision is measured at initial recognition and throughout the life of the receivables using the ECL. As a practical expedient, a provision matrix is utilized in determining the lifetime ECLs for trade receivables.

The adoption of **IFRS 9** from January 1, 2018 resulted in no adjustments to the comparative figures presented in the financial statements. Further, as stated above, the immateriality exemption under IAS 1 'Presentation of Financial Statements', has been applied.

Jetcon Corporation Limited
Notes to the Financial Statements
For the Third quarter ending September 30, 2022

2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (continued)

BASIS OF PREPARATION

(b) Property, plant and equipment

Items of property, plant and equipment are stated at cost and valuation less accumulated depreciation. Depreciation is recognized on profit or loss on the straight-line basis, over the estimated useful lives of property, plant, motor vehicles and equipment except for land and investment properties.

(c) Borrowings

Borrowings are recognized initially as the proceeds received net of transaction costs incurred and are subsequently stated at amortized cost using the effective interest method with any differences between proceeds net of transactions cost and the redemption value recognized in income along with regular interest charges over the period of the borrowings.

(d) Inventories

Inventories are valued at the lower of cost or net realisable value.

3. EARNINGS PER SHARE

Earnings per share is based on 583,500,000 shares issued.