

UNAUDITED FINANCIAL STATEMENTS

TWELVE MONTHS | ENDED 30 September 2022



138 STUDENT LIVING JAMAICA LIMITED

UNAUDITED FINANCIAL STATEMENTS

TWELVE MONTHS | ENDED 30 SEPTEMBER2022

<u>INDEX</u>

| | PAGE |
|---|------|
| CHAIRMAN'S INTERIM REPORT TO THE SHAREHOLDERS | 1-3 |
| UNAUDITED FINANCIAL STATEMENTS | |
| Consolidated Statement of Comprehensive Income | 4 |
| Consolidated Statement of Financial Position | 5 |
| Consolidated Statement of Changes in Shareholders' Equity | 6 |
| Consolidated Statement of Cash Flows | 7 |
| Notes to the Financial Statements | 8-9 |
| Top 10 Largest Shareholders | 10 |
| Shareholding of Directors and Connected Parties | 10 |

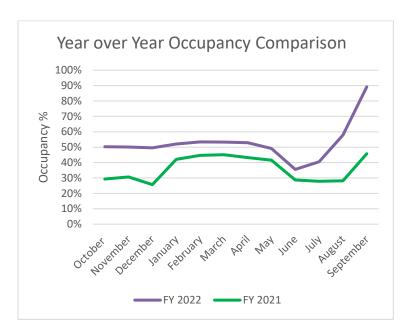


CHAIRMAN'S INTERIM REPORT TO THE SHAREHOLDERS

The Board of Directors of 138 Student Living Jamaica Limited (138 SL) presents below the unaudited consolidated financial statements for the quarter and twelve months ended 30 September 2022.

Overview

The lifting of the Covid-19 restrictions and the subsequent return to face-to-face classes has resulted in a return to normalcy in operations with average occupancy at the end of the quarter peaking at 90%. Under the Concession Agreement with the University of the West Indies, Mona (UWI), 138 SL is guaranteed a 90% occupancy.



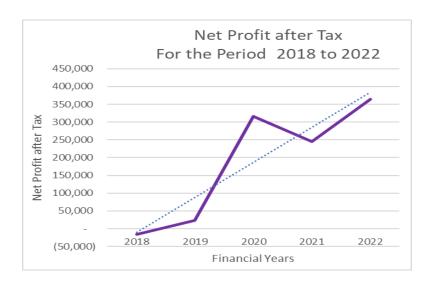
Our expectation is that this trend will continue as students seek for quality accommodation in a secured environment. As applications for student long-term accommodations are still being received, we expect to be at full capacity for the second semester beginning January 2023.

The Company saw a strong rebound in the demand for short-term rentals, for group accommodations. During the quarter, we hosted more than fifteen groups which contributed \$39.0 million in revenue.

Measures of prudent fiscal controls that were implemented in 2020 with the onset of Covid-19, continue to be in place. We continue to be nimble in our approach to managing the business recognising that good fiscal management is essential for long term sustainability.

For the three-month period ending 30 September 2022, The Group recorded profit before taxation of \$114.3 million and an after-tax profit of \$126.3 million. For the twelve-month period ending 30 September 2022, The Group recorded profit before taxation of \$335.1 million and an after-tax profit of \$364.9 million. The results benefitted from the variation claims relating to Irvine Hall.





Financial Highlights

Financial Results Highlights

| | 3 Months ended 30 September 2022 \$'000 | 3 Months ended 30 September 2021 \$'000 | Q-O-Q CHANGE % | 12 Months ended 30 September 2022 \$'000 | 12 Months ended 30 September 2021 \$'000 | Y-T-D CHANGE % \$'000 |
|---------------------------|--|--|-------------------|---|---|-----------------------------|
| Revenue | 292,032 | 184,113 | 59 | 1,185,597 | 860,479 | 38 |
| Expenses | 86,170 | 202,708 | 57 | 487,058 | 422,017 | (15) |
| Finance Costs | 91,560 | 65,555 | (40) | 363,488 | 242,209 | (50) |
| Operating Profit | 114,303 | (84,150) | 236 | 335,052 | 196,253 | 71 |
| Taxation | 11,952 | 28,888 | (59) | 29,867 | 48,309 | (38) |
| Net Profit after taxation | 126,255 | (55,262) | 328 | 364,919 | 244,562 | 49 |

For the quarter under review revenue increased by 59% when compared to the corresponding period last year; the increase was driven by an increase in occupancy under the short-term rental business and a general increase in room rates for long term residents.

For the current quarter, we recorded a 328% increase in net profit when compared to the September 2021. Additionally, finance cost increased 40% when compared to the September 2021 period, driven by an increase in interest rates from an average of 5% to 8% on outstanding loan notes.

The Consolidated Statement of Financial Position shows Assets at \$9.9 billion and Shareholders' Equity at \$4.7 billion. The lower receivables are due to arrangements arrived at with UWI for settlement of outstanding balances. Student receivables balances reduced significantly as we continue to enforce strict collection measures.

Net cash from operations grew significantly primarily due to the return to normalcy of long-term rentals and the increase in short term rentals. This is helped by the strict collections measures that are in place. Cash and cash equivalents at the end of the period increased significantly.



During the period under review, 138 SL operated 1,464 world-class rooms at its four (4) locations on the UWI Mona Campus consisting of 1,692 beds.

Although the Ministry of Health and Wellness relaxed the national Covid-19 measures, management of 138 SL continues to place high priority on the health and wellbeing of our employees and residents, as such we have chosen to maintain certain safety measures that were implemented.

We remain grateful to our team members, our various partners, residents, and other stakeholders who have helped us to navigate during the challenging times. We look forward to your continued support. Special thanks to you our financiers and stockholders for your continued confidence in the business.

lan Parsard
Chairman

UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME TWELVE MONTHS | ENDED 30 SEPTEMBER2022

| | | 3 Months ended 30 September 2022 J\$'000 | 3 Months ended 30 September 2021 J\$'000 | 12 Months ended 30 September 2022 J\$'000 | 12 Months ended 30 September 2021 J\$'000 |
|--|----------|--|--|---|---|
| REVENUE | | • | • | · | • |
| Income | | 301,267 | 178,965 | 1,185,233 | 813,205 |
| Other Operating Income | _ | (6,456) | 5,148 | 3,143 | 47,274 |
| | | 294,810 | 184,113 | 1,188,375 | 860,479 |
| EXPENSES | | | | | |
| Administrative Expenses | _ | 88,948 | 202,708 | 489,836 | 422,017 |
| PROFIT FROM OPERATIONS | | 205,863 | (18,595) | 698,540 | 438,462 |
| Finance Costs | - | 91,560 | 65,555 | 363,488 | 242,209 |
| PROFIT BEFORE TAXATION | | 114,303 | (84,150) | 335,052 | 196,253 |
| Taxation | - | 11,952 | 28,888 | 29,867 | 48,309 |
| PROFIT FOR THE PERIOD Other Comprehensive Income | | 126,255 | (55,262) | 364,919 | 244,562 |
| Change In Fair Value of Financial Asset | | (98,144) | (355,819) | (98,144) | (355,818) |
| TOTAL COMPREHENSIVE INCOME FOR THE | PERIOD _ | 28,111 | (411,081) | 266,775 | (111,256) |
| Profit per stock unit | (Note 5) | 0.30 | (0.13) | 0.88 | 0.59 |



UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER2022

| | Unaudited 30-Sep-22 J\$'000 | Audited 30-Sep-21 J\$'000 |
|---|--|--|
| NON-CURRENT ASSETS | | |
| Financial Asset -Service Commission Rights | 8,442,712 | 8,513,000 |
| Motor Vehicle | 1,117 | 1,768 |
| Deferred Tax Asset | 310,544 | 280,678 |
| | 8,754,373 | 8,795,446 |
| CURRENT ASSETS | | |
| Receivables | 903,293 | 1,277,833 |
| Taxation Recoverable | 24,767 | 24,742 |
| Short Term Deposits | - | 760 |
| Cash and Cash Equivalents | 170,444 | 38,935 |
| | 1,098,504 | 1,342,270 |
| | 9,852,877 | 10,137,716 |
| EQUITY AND LIABILITIES Share Capital Fair Value Reserve Retained Earnings | 721,153 2,949,429 1,019,444 4,690,026 | 721,153 3,047,573 654,525 4,423,251 |
| NON-CURRENT LIABILITIES: | | |
| Long Term Loans | 3,847,369 | 4,211,895 |
| Redeemable Preference Shares | 172,643 | 172,642 |
| | 4,020,012 | 4,384,537 |
| CURRENT LIABILITIES: | | |
| Payables | 561,874 | 1,112,745 |
| Taxation | 8,330 | 7,183 |
| Current Portion of Long Term Loan | 362,634 | - |
| Short term Borrowing | 210,000 | 210,000 |
| | 1,142,838 | 1,329,928 |
| | 9,852,877 | 10,137,716 |

IAN PARSARD CHAIRMAN Roualol SHARON DONALDSON-LEVINE DIRECTOR



UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE PERIOD ENDED 30 SEPTEMBER2022

| Balance at 30 September 2020 | SHARE CAPITAL <u>J\$'000</u> 721,153 | FAIR VALUE RESERVE J\$'000 3,403,391 | RETAINED EARNINGS <u>J\$'000</u> 409,963 | TOTAL <u>J\$'000</u> 4,534,507 |
|--|---|---|---|--------------------------------------|
| Change in Fair Value of Financial Asset- | - | (355,818) | | 355,818.00 |
| Profit for the Period | - | - | 244,562 | 244,562 |
| Balance at 30 September 2021 | 721,153 | 3,047,573 | 654,525 | 4,423,251 |
| Change in Fair Value of Financial Asset- | - | (98,144) | | 98,144.11 |
| Profit for the Period | - | - | 364,919 | 364,919 |
| Balance at 30 September 2022 | 721,153 | 2,949,429 | 1,019,444 | 4,690,026 |



CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE TWELVE MONTHS PERIOD ENDED 30 SEPTEMBER2022

| | Unaudited 30-Sep-22 J\$'000 | Audited 30-Sep-21 J\$'000 |
|--|-----------------------------------|---------------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Net Profit | 364,919 | 244,562 |
| Items not Affecting Cash Resources: | | |
| Effects of Foreign Exchange Gains | - | (864) |
| Taxation | (29,867) | (48,309) |
| Interest Income | - | (441) |
| Interest Expense | 363,488 | 242,209 |
| Depreciation | 624 | 624 |
| Loss on disposal of financial assets | - | (5) |
| | 699,164 | 437,776 |
| Changes in Operating Assets and Liabilities: | | |
| Other Assets | - | 3,850 |
| Receivables | 425,381 | (662,156) |
| Taxation Recoverable | - | (234) |
| Payables | (623,813) | 362,133 |
| | (198,432) | (296,407) |
| Net cash provided by operating activities | 500,731 | 141,369 |
| CASH FLOW FROM INVESTING ACTIVITIES: | | |
| Additions to Financial Asset - Service Concession Rights | (27,855) | (7,375) |
| Short Term Deposits | 761 | 257,799 |
| Interest Received | - | 1,566 |
| Interest Paid | (340,238) | (313,632) |
| Proceeds from Disposal of Financial Assets | - | 7 |
| Net Cash Used in Investing Activities | (367,331) | (61,635) |
| CASH FLOW FROM FINANCING ACTIVITIES: | | 75.000 |
| Short Term Loans | - (1.001) | 75,000 |
| Loan Repaid | (1,891) | (160,147) |
| Net Cash Used in Financing Activities | (1,891) | (85,147) |
| Net increase/(decrease) in cash and cash equivalents | 131,509 | (5,413) |
| Exchange Gain on Foreign Cash Balance | , - | 864 |
| Cash and Cash Equivalents at Start of The Period | 38,935 | 43,484 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD | 170,444 | 38,935 |



NOTES TO THE UNAUDITED FINANCIAL STATEMENTS

FOR THE TWELVE MONTHS ENDED 30 SEPTEMBER2022

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) 138 Student Living Jamaica Limited (138 SL) is a limited liability company. The company was incorporated in Jamaica on 15 August 2014 and is domiciled in Jamaica. The registered office of the company is located at 2 Castries Drive, UWI Mona, Kingston 7.
- (b) The company is established to construct and rent living facilities at the University of the West Indies under a 65-year concession agreement granted by the University of the West Indies.
- (c) The company, (138SL), is a public listed company and was listed on the Jamaica Stock Exchange on 18 December 2014.
- (d) The company has a 100% subsidiary, 138SL Restoration Limited, a limited liability company, incorporated in Jamaica on 31 April 2015 and domiciled in Jamaica and which has a 35-year concession agreement. The concession was granted by the University of the West Indies, Mona, for the restoration and reconstruction of certain Traditional Halls.

2. REPORTING CURRENCY:

Items included in the financial statements of the company are measured using the primary economic environment in which the company operates ("the functional currency"). These financial statements are presented in Jamaican dollars which is considered the company's functional and presentation currency.

3. BASIS OF CONSOLIDATION:

The consolidated financial statements combine the financial position, results of operations and cash flows of the Company and its subsidiary, 138SL Restoration Limited.

4. SIGNIFICANT ACCOUNTING POLICIES:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRSs), their interpretations issued by the International Accounting Standards Board and have been prepared under the historical cost convention as modified by revaluation of financial asset – services concession rights. The financial statements also comply with the provisions of the Jamaican Companies Act.

The principal accounting policies applied in the preparation of these unaudited financial statements are consistent with those used in the audited financial statements for the year ended 30 September 2021 and comply with the requirements of the International Financial Reporting Standards (IAS 34, Interim Financial Reporting). Where necessary, prior year comparatives have been restated and reclassified to conform to the current year's presentation.

An entity shall apply International Financial Reporting Standards (IFRS) 16 to all leases, including leases of right-of-use assets in a sublease, except for Service Concession Arrangements within the scope of IFRIC 12 Service Concession Arrangements, accordingly IFRS 16 is not applicable to the company.

5. ACCOUNTING ESTIMATES AND JUDGEMENTS

Certain amounts recorded in these unaudited consolidated financial statements reflect estimates and assumptions made by management. Actual results may differ from the estimates and assumptions made. Interim results are not necessarily indicative of the full year's results.

6. EARNINGS PER STOCK UNIT:

Earning per stock unit

Earning per stock unit is calculated by dividing the net profit attributable to stockholders by the 414,500,000 weighted average number of ordinary stock units in issue.

| | 3 months ended 30 Sep 2022 <u>J\$</u> 000 | 3 months ended 30 Sep 2021 <u>J\$</u> 000 | 12 months ended 30 Sep 2022 <u>J\$</u> 000 | 12 months ended 30 Sep 2021 <u>J\$</u> 000 |
|---|--|--|---|---|
| Net profit attributable to stockholders | 126,255 | (55,262) | 364,919 | 244,562 |
| Earnings per stock unit | \$0.3 | \$0.28 | \$0.88 | \$0.59 |

138 STUDENT LIVING JAMAICA LIMITED QUARTERLEY REPORT AS AT SEPTEMBER 30, 2022

TOP TEN (10) LARGEST SHAREHOLDERS

| | I SILKEHOLDERS | | PERCENTAGE |
|---|----------------|---------------------|--------------|
| SHAREHOLDER | NO. OF SHARES | TOTAL NO. OF SHARES | SHAREHOLDING |
| SAGICOR | | 164,501,807 | 39.69% |
| SAGICOR POOLED EQUITY FUND | 91,314,520 | | |
| JCSD TRUSTEE SERVICES LTD - SIGMA EQUITY | 42,697,781 | | |
| SAGICOR POOLED MORTGAGE & REAL ESTATE FUND | 16,233,333 | | |
| JCSD TRUSTEE SERVICES LTD - SIGMA GLOBAL VENTURE | 14,256,173 | | |
| NCB INSURANCE CO. LTD. A/C WT040 | | 82,832,770 | 19.98% |
| K LIMITED | | 68,803,832 | 16.60% |
| BARITA INVESTMENTS | | 13,878,975 | 3.35% |
| JCSD TRUSTEE SERVICES LIMITED A/C BARITA UNIT TRUST REAL ESTATE PORTFOLIO | 10,974,925 | | |
| BARITA INVESTMENTS LTD - LONG A/C (TRADING) | 2,904,050 | | |
| WISYNCO GROUP LIMITED PENSION FUND | | 10,000,000 | 2.41% |
| BARRINGTON PHILLIP BROWN | | 7,334,592 | 1.77% |
| VMPM - POOLED PENSION REAL ESTATE | | 7,294,744 | 1.76% |
| MF&G ASSET MANAGEMENT LTD JAMAICA INVESTMENTS FUND | | 6,111,300 | 1.47% |
| CONLEY SALMON/JULIET SALMON | | 5,000,000 | 1.21% |
| DOUGLAS O. STIEBEL/CHRISTINE STIEBEL | | 4,693,129 | 1.13% |
| TOTAL | | 370,451,149 | 89.37% |

138 STUDENT LIVING JAMAICA LIMITED

For purposes of compliance with Rule 407 of the Jamaica Stock Exchange Rules, details of stockholdings of Directors and Senior Management and their connected persons as at **30 September 2022** are set out hereunder:

SHAREHOLDINGS OF DIRECTORS AND CONNECTED PARTIES

| DIRECTORS | SHAREHOLDING | CONNECTED PARTIES | SHAREHOLDING |
|-------------------|--------------|---------------------------|--------------|
| IAN PARSARD | NIL | IAN PARSARD/KAREN PARSARD | 1,000,000 |
| JOHN W. LEE | NIL | K LIMITED | 68,803,832 |
| IVAN CARTER | NIL | | |
| SHARON DONALDSON | 100,000 | | |
| MARRYNETTE LEE | NIL | K LIMITED | 68,803,832 |
| BRENDA-LEE MARTIN | NIL | | |
| PETER PEARSON | NIL | PETER/YVONNE PEARSON | 400,000 |

SHAREHOLDINGS OF SENIOR MANAGEMENT AND CONNECTED PARTIES

| SENIOR MANAGEMENT | SHAREHOLDING | CONNECTED PARTIES | SHAREHOLDING |
|------------------------|--------------|--|--------------|
| CRANSTON EWAN | NIL | | |
| SEMOUR MILLEN | | DOMINIQUE MILLEN/ANTOINE MILLEN/ANIYAH MILLEN | NIL |
| RENELLE WILSON-PEARSON | NIL | ELVIS PEARSON | NIL |

| COMPANY SECRETARY | SHAREHOLDING | CONNECTED PARTIES | SHAREHOLDING |
|-------------------|--------------|-------------------|--------------|
| STEPHEN GREIG | NIL | | |

