

# Caribbean Cream Ltd. (KREMI) First Quarter Unaudited Financial Results

For the Three Months ended May 31, 2022



## UNAUDITED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED MAY 31, 2022

BOARD OF DIRECTORS REPORT TO SHAREHOLDERS for the 1st quarter ended May 31, 2022.

Gross Operating Revenue (GOR) for the quarter was \$612m compared to \$548m last year, an increase of \$63m or 12%. The company increased prices while we work to maintain volumes through greater on the ground presence and adaptive media programmes. We are cognizant of the steady rise in inflation and review prices more frequently, as we continue to provide quality products to our customers.

Cost of operating revenue for the quarter was \$447m, an increase over last year of \$106m or 31%. Gross profit realized was \$164m, a reduction of \$43m or 21% over last year. The main drivers for the higher costs were raw material price increases and higher utility costs as the company faced rapid and substantial price increases both locally and internationally.

Operating expenses for the quarter increased by \$18m or 12% due to higher cost of utilities, security, cleaning & sanitation, and interest expense. Weekly fuel increases impact our utility costs, particularly electricity, and drives up the cost of a wide range of our materials and services.

In this first quarter under review, the company achieved a net profit before tax of \$1.5m versus the previous year profit of \$61.9m. With the changing world dynamics compared to the previous year, we are adjusting to external shocks.

Notwithstanding, the financial position of the company remains strong as total assets less current liabilities were \$1,560m an increase of \$354 or 29% million when compared to last year's \$1,206m.

Caribbean Cream Ltd. is deeply grateful to all our stakeholders who continue to be an integral part of the growth of the company. As we move forward from the past year's challenges, your company is investing in the right personnel and strengthening our infrastructure and operational flexibility. Our employees, customers, suppliers, shareholders, and well-wishers have been an immense support, and we are extremely thankful for your support as we work to deliver even 'sweeter' results for you.

**Christopher Clarke** 

Chairman

Carol Clarke Webster

Director

## **UNAUDITED STATEMENT of FINANCIAL POSITION**May 31, 2022

	UNAUDITED May-22 S	UNAUDITED May-21	AUDITED Feb-22	
NON-CURRENT ASSET	3	\$	\$	
Property, plant and equipment Right of Use Asset	1,250,816,547	862,653,955	1,109,887,812	
and the second s	82,638,813	100,404,324	88,374,039	
	1,333,455,359	963,058,280	1,198,261,851	
CURRENT ASSETS				
Cash and cash equivalents	99,489,463	264,194,856	145 501 404	
Trade and other receivables	140,144,678	58,503,817	145,701,431	
Inventories	203,439,217	130,587,679	119,871,368 247,302,476	
Total current assets	443,073,358	453,286,352		
CURRENT LIABILITIES		433,200,332	512,875,275	
Trade and other payables	166,684,986			
Taxation payable	73,663	169,531,293	228,777,249	
Current portion of lease liability	14,368,563	18,471,606	11,107,491	
Current portion of long-term loans	35,355,555	14,869,750	21,370,820	
Total current liabilities		6,977,778	38,844,443	
	216,482,768	209,850,426	300,100,003	
Net current assets	226,590,589	243,435,926	212,775,272	
Total assets less current liabilities	1,560,045,949	1,206,494,206	1,411,037,123	
NON-CURRENT LIABILITIES				
Long term loans	667,688,889	207 022 121		
Lease liability	83,263,519	206,927,474	521,629,252	
Deferred tax liability	9,261,201	96,897,347 14,576,941	81,639,517	
Total non-current liabilities	760,213,609		9,261,201	
	700,213,007	318,401,762	612,529,970	
EQUITY				
Share Capital	111,411,290	111,411,290	111 411 200	
Accumulated profits	688,421,050	776,681,154	111,411,290 687,095,863	
Total equity	799,832,340	888,092,445	798,507,153	
Total non-current liabilities and equity	1,560,045,949	1006 101		
17	1,500,045,749	1,206,494,207	1,411,037,123	

## UNAUDITED STATEMENT of PROFIT or LOSS and OTHER COMPREHENSIVE INCOME

Three months ended May 31, 2022

	UNAUDITED 3 months ended May-22 \$	UNAUDITED 3 months ended May-21 \$	AUDITED year ended Feb-22 \$
Gross operating revenue	611,751,422	548,448,561	2,085,408,817
Cost of operating revenue	(447,357,547)	(340,921,716)	(1,492,519,798
Gross Profit	164,393,875	207,526,845	592,889,019
Other income	803,600		-
	165,197,475	207,526,845	592,889,019
Administrative, selling & distribution experience Administrative Selling and distribution	(136,844,067) (14,937,507) (151,781,574)	(125,607,180) (15,218,242) (140,825,422)	(511,860,405) (61,038,108) (572,898,513)
Impairment on trade accounts receivable		_	(27,650)
Operating profit before finance costs Finance income - interest Finance costs, net	13,415,901 127,501 (12,028,902)	66,701,422 229,852 (5,034,299)	19,962,856 841,338 (34,493,809)
Profit before taxation  Taxation	1,514,499 (189,312)	61,896,975 (7,737,122)	(13,689,615)
Profit, being total comprehensive income for the year	1,325,187	54,159,853	(9,152,811)
Earnings/(Loss) per stock unit	\$0.00	\$0.27	-\$0.02

## UNAUDITED STATEMENT of CHANGES in EQUITY Three months ended May 31, 2022

	Share Capital	Retained earnings	Total
	\$	\$	\$
Balances as at February 28, 2021	111,411,290	722,521,302	833,932,592
Total Comprehensive income:			
Profit, being total comprehensive income for the year		54,159,853	54,159,853
Balances as at May 31, 2021	111,411,290	776,681,155	888,092,445
Balances as at February 28, 2022	111,411,290	687,095,863	798,507,153
Total Comprehensive income:			
Profit, being total comprehensive income for the year		1,325,187	1,325,187
Balances as at May 31, 2022	111,411,290	688,421,050	799,832,340

## UNAUDITED STATEMENT of CASH FLOW Three months ended May 31, 2022

	UNAUDITED 3 months ended May-22	UNAUDITED 3 months ended May-21	AUDITED year ended Feb-22
CASHFLOWS FROM OPERATING ACTIVITIES	\$	\$	\$
Profit, being total comprehensive income for the year Adjustments for:	1,325,187	54,159,853	(9,152,811
Depreciation	24,561,625	25 102 072	
Depreciation - right of use	5,735,226	25,192,873	102,447,926
Lease interest expense	1,624,002	5,683,226	24,967,330
Interest expense	9,284,053	2,012,927	7,969,205
Interest income	(127,501)	3,135,552	21,415,340
Taxation		(229,852)	(841,338
Write-off of property, plant and equipment	189,312	7,737,122	(4,536,804 464,284
Operating profit before changes in working capital	42,591,905	97,691,701	142,733,132
Trade and other receivables	(20,273,309)	35,011,284	
Inventories	43,863,259	31,764,513	(26,419,125
Trade and other payables	(62,092,263)	(44,960,195)	(84,950,284
Taxation paid	(11,223,141)	(44,500,193)	14,285,763
Interest paid	(9,284,053)	(3,135,552)	(405,927
Interest received	127,501	229,120	(21,415,340) 903,464
Net cash provided/(used) by operating activities	(16,290,102)	116,600,870	24,731,683
CASHFLOWS USED BY INVESTING ACTIVITIES			,,,,,,,,
Acquisition of property, plant and equipment	(165,490,359)	(62,363,134)	(387,316,328)
Net cash used by investing activities	(165,490,359)	(62,363,134)	(387,316,328)
CASHFLOWS FROM FINANCING ACTIVITIES			(507,510,526)
Proceeds from bank loans	146.050.620		
Repayment of bank loans	146,059,638	-	357,035,110
Payment of lease liabilities, net	(3,488,889)	( <u>-</u>	(10,466,667)
Dividend distribution	(7,002,256)	(7,326,428)	(29,293,287)
Net cash used by financing activities	-	_	(26,272,628)
Net eash used by infancing activities	135,568,493	(7,326,428)	291,002,528
Net increase/(decrease) in cash and cash equivalents	(1( 211 255	Parkance of the control of	
Cash and cash equivalents at beginning of year	(46,211,968)	46,911,308	(71,582,117)
CASH and CASH FOLUVAL ENTRY	145,701,431	217,283,548	217,283,548
CASH and CASH EQUIVALENTS at end of the year	99,489,463	264,194,856	145,701,432
Comprised of:			
Cash and bank balances	66,404,996	210,706,192	112,438,925
Fixed deposits	33,084,467	53,488,665	33,262,506
	99,489,463	264,194,856	
	22,403,403	204,194,856	145,701,431

Notes to the Unaudited Financial Statements Three months ended May 31, 2022

### **Identification and Principal Activities**

Caribbean Cream Limited (the company) is incorporated and domiciled in Jamaica and is listed on the Junior Market of the Jamaica Stock Exchange (JSE). The company's registered office is located at 3 South Road, Kingston 10, Jamaica.

At the reporting date, Scoops Unlimited Limited, a company incorporated and domiciled in Jamaica, and its directors controlled the company by virtue of their direct holding of 73% of the issued shares of the company.

The principal activities of the company are the manufacture and sale of ice cream and frozen novelties, under the 'Kremi' brand, and the importation and distribution of certain types of frozen novelties.

#### **Basis of preparation**

#### Statement of compliance

These Unaudited financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and comply with the provisions of the Jamaican Companies Act. They are prepared on the historical cost basis and are presented in Jamaica dollars, which is the functional currency of the company. The accounting policies used are consistent with those used in the audited financial statements for the year ended 28 February 2022.

#### Significant accounting policies

#### Segment reporting

A segment is a distinguishable component of the company that is engaged either in providing products (business segment), or in providing products within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The company's activities are limited to the manufacture and sale of ice cream products and frozen novelties to Jamaican consumers, operating in a single segment, therefore no additional segment information is provided.

Notes to the Unaudited Financial Statements Three months ended May 31, 2022

#### Significant accounting policies cont'd

#### Property, plant, and equipment

Items of property, plant and equipment are measured at cost, less accumulated depreciation, and impairment losses. Costs include expenditures that are directly attributable to the acquisition of the assets. The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be reliably measured. The cost of day-to-day servicing of property, plant and equipment is recognised in profit or loss as incurred.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash, bank balances and fixed deposits with maturity of three months or less from the date of placement and are measured at cost. For the statement of cash flows, bank overdraft, if any, that is repayable on demand and form an integral part of cash management activities, is included as part of cash and cash equivalents.

#### Trade and other receivables

Trade and other receivables are measured at amortised cost less impairment losses.

#### Inventories

Inventories are measured at the lower of cost, determined principally on a first-in-first out (FIFO) basis, and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated selling costs.

#### Trade and other payables

Trade and other payables are measured at amortized cost.

#### Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. After initial recognition, interest-bearing borrowings are measured at amortised cost, with any difference between proceeds (net of transaction costs) and redemption value being recognised in profit or loss over the period of the borrowings using the effective interest rate method. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as property, plant, and equipment.

Notes to the Unaudited Financial Statements Three months ended May 31, 2022

#### Significant accounting policies cont'd

#### Share capital

Ordinary shares are classified as equity where there is no obligation to transfer cash or other assets. Transaction costs directly attributable to the issue of shares are shown in equity as a deduction from the proceeds of the share issue

#### Revenue

Gross operating revenue represents the invoiced value of sales, after deduction of returns, discounts allowed, and General Consumption Tax. The company recognises revenue when it transfers control over a good or service to a customer.

#### **Taxation**

The company's shares were listed on the Junior Market of the Jamaica Stock Exchange (JSE) on May 17, 2013. Consequently, the company is eligible for remission of income taxes for a period of ten years, provided the following conditions are met:

- (i) The company's shares remain listed for at least 15 years and is not suspended from the JSE for any breaches of its rules.
- (ii) The subscribed participating voting share capital of the company does not exceed \$500 million.
- (iii) The company has at least 50 participating voting shareholders.

The remission will apply in the following proportions:

- (a) Years 1 to 5 (May 17, 2013 May 16, 2018) 100%
- (b) Years 6 to 10 (May 17, 2018 May 16, 2023) 50%

The financial statements have been prepared on the basis that the company will have the benefit of the tax remissions of 50%.

#### **Inventories**

Inventories are measured at the lower of cost, determined principally on a first-in-first out (FIFO) basis, and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated selling costs.

Notes to the Unaudited Financial Statements Three months ended May 31, 2022

#### Significant accounting policies cont'd

#### Leases

At inception of a contract, the company assesses whether a contract is a lease. It is a lease if the contract conveys the right to control the use of an identified asset for a period in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the company uses the definition of a lease in IFRS16.

For short-term leases and leases of low-value assets, the company has elected not to recognise right-of-use assets and lease liabilities for short term leases of assets that have a lease term of 12 months or less and lease of low-value assets. The company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### Dividend and distribution

Dividends on ordinary shares and capital distributions are recognised in equity in the period in which they are approved. Interim dividends payable to shareholders are approved by the directors while final dividends have to be approved by the equity shareholders at the Annual General Meeting.

#### LIST OF TOP TEN (10) LARGEST SHAREHOLDERS AS AT MAY 31, 2022

Ten Largest Shareholders	No. of Stock Units	% Holding
Scoops Un-Limited Limited	123,035,449	32.5002
Matthew Clarke	59,555,425	15.7318
Carol Marie Clarke-Webster/Christopher Andrew Clarke	58,521,764	15.4587
Christopher A. Clarke	35,133,399	9.2806
Resource In Motion Limited	32,479,583	8.5796
Everton J. Smith	10,000,000	2.6415
JI Limited	5,000,000	1.3208
Sagicor Select Fund Limited - ('Class C' Shares) Manufacturing & Distribution	3,121,508	0.8246
QWI Investments Limited	3,100,000	0.8189
Everton A. Smith	2,500,000	0.6604

## SHAREHOLDINGS OF DIRECTORS, OFFICERS, AND CONNECTED PARTIES AS AT MAY 31, 2022

Board Member	Primary Holder Joint Holder	Relationship	No. of Stock Units	Total
Carol Webster	Carol Webster/ Christopher A. Clarke Carol Webster/	Connected	58,521,764	181,557,213
	Scoops Un-Limited Limited	Connected	123,035,449	
Matthew G. Clarke	Matthew Clarke Matthew Clarke/	Self	59,555,425	182,590,874
	Scoops Un-Limited Limited	Connected	123,035,449	
Christopher A. Clarke	Christopher A. Clarke Christopher A. Clarke/	Self	30,133,399	158,168,848
	Kamoy Clarke Christopher A. Clarke/	Connected	5,000,000	
	Scoops Un-Limited Limited	Connected	123,035,449	
Mark A McKenzie	Mark A McKenzie	Self	1,487,558	1,487,558
Wayne Wray	Wayne Wray/Christine Randle Wayne Wray Wayne Wray/Craig Singh	Connected Self Connected	1,043,249 200,000 6,835	1,250,084
Michael Vaccianna	Michael Vaccianna	Self	0	0

## SHAREHOLDINGS OF SENIOR MANAGERS AND CONNECTED PARTIES AS AT MAY 31, 2022

Senior Managers	Primary Holder/ Joint Holder	Relationship	No. of Stock Units	Total
David Radlein	David Radlein/Catherine Radlein	Connected	100,000	100,000
Karen Williams	Karen Williams/Vyris Williams Karen Williams/Vyris Williams	Connected Connected	25,855 55,000	80,855
Dean Alvery Clarke	Dean Alvery Clarke Dean Alvery Clarke	Self Self	200,000	200,100