

# **REPORT OF THE BOARD OF DIRECTORS**

# CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS FOR QUARTER ENDED SEPTEMBER 30, 2021

# THIRD QUARTER FINANCIAL HIGHLIGHTS

Description	Q3	Q3	Change	YTD	YTD	Change
	2021	2020	%	2021	2020	%
Total	\$621.4m	\$373.2m	66.5	\$1,473.3m	\$1,260.1m	17
Income						
Total	\$352.2m	\$263.4m	-33.7	\$942.2m	\$838.8m	-11
Expenses						
Net Profit	\$187.3m	\$73.1m	156.1	\$377.7m	\$286.3m	32
After Tax						
Earnings	\$0.27	\$0.10	170	\$0.54	\$0.41	31.7
Per Share						
Return on	11%	5.3%	107.5	22%	20.6%	6.8
Equity						

# THIRD QUARTER PERFORMANCE

The Jamaica Stock Exchange Group (JSEG) recorded a Net Profit after Tax of \$187.3m, which was above corresponding quarter in 2020 by 156.1%. Total Expenses increased by 33.7% compared to the corresponding quarter in 2020. The Return on Equity was 11% as against 5.3% in 2020, representing a 107.5% increase.

## Income

Total Income for the JSEG of \$621.4m, represents a \$248.2m (66.5%) increase over the corresponding quarter of 2020. The increase is mainly due to Cess and Fee Income, which grew by \$175.3m (307%) and \$70.7m (23.7%) respectively over the comparable period.

## Expenses

Total Expenses of \$352.2m increased by \$88.8m (-33.7%) when compared to the corresponding quarter in 2020. The main factors contributing to changes in expenditure are as follows:

- Staff Cost increased by \$53.3m (47.1%) over prior year comparative due primarily to movement in salaries and related expenses. This includes the engagement of new employees in keeping with service expansion.
- Property Expense increased by \$21.5m (46%) over prior year comparative. This is attributed to increases in maintenance costs and licences expense.
- Securities Commission Fees increased by \$22.7m (244.5%) over the prior year comparative due to the increase in Cess revenue.

## Net Profit

Net Profit after Tax of \$187.3m represents an increase of \$114.2m (156.1%) when compared to the profit of \$73.1m for the corresponding period in 2020. This positive change is due to increases in Cess and Fee Income resulting from improved market activities as well as income derived from new services being offered by the Group.

## **Financial Position**

Total JSEG Assets as at September 30, 2021, of \$2,161m, reflects an increase of \$347.9m (19.2%), when compared to September 30, 2020. This is due primarily to an increase in Property, Plant and Equipment, Trade and Other Receivables, as well as Government Securities purchased under resale agreement.

Total Equity of \$1,719.6m as at September 30, 2021, reflects an increase of \$329.3m (23.7%) and \$185.2m (12.1%) over the comparable positions at the end of September 30, 2020 and December 31, 2020, respectively. Revenue Reserves, which is net of \$191.4m paid to shareholders as dividend and the nine months' profit, reflect an increase of \$186.3m (20.3%) over the position as at December 31, 2020.

# **MARKET DEVELOPMENTS & OUTLOOK**

The Third Quarter performance has been positive despite the impact by the global pandemic. The market has shown signs of recovery. This is evidenced in the Group's Cess Revenue. Several risk mitigating measures have been successfully implemented, including a COVID 19 Response Plan aimed at minimizing health and safety risks to employees and other stakeholders. The JSEG remains resolute in its commitment to maximize shareholders' wealth while providing strong support to stakeholders and the country at large.

The JSEG will continue in the medium to long term to pursue a strategic path of growth through the promotion of new and existing markets, new product development and the continuous improvement in systems and service delivery to the JSEG's customers and other stakeholders.

32'

Julian Mair Chairman

Marlene J. Street Forrest

Managing Director

#### JAMAICA STOCK EXCHANGE LIMITED Consolidated Statement Of Financial Position As At September 30, 2021

	Line and the d	the surfit suf	A colleged
	Unaudited	Unaudited	Audited
	Nine months ended	Nine months ended	Twelve months ended
	September 2021	September 2020	December 2020
	\$ '000	\$ '000	\$ '000
Non-Current assets			
Property plant & equipment	703,020	612,144	679,521
Intangible assets	132,202	134,293	135,690
Post employment benefits	102,429	130,110	102,429
Investment in securities	220,958	215,763	221,464
Long-term receivables	21,427	19,930	15,949
Total non-current assets	1,180,036	1,112,240	1,155,053
Current assets			
Due from related party	2,387	1,291	-
Trade and other receivables	335,234	276,590	262,010
Investments in securities	14,043	21,194	12,197
Government securities purchased under resale agreement	493,743	296,998	300,137
Cash and cash equivalents	135,568	104,794	140,508
Total current assets	980,975	700,867	714,852
Total assets	2,161,011	1,813,107	1,869,905
Equity			
Share Capital	238,146	238,146	238,146
Fair value reserve	36,207	28,242	37,321
Property revaluation reserves	290,867	237,377	290,867
Revenue reserve - non-distributable	48,367	48,367	48,367
Revenue reserve	1,105,963	838,146	919,664
Total equity	1,719,550	1,390,278	1,534,365
Non current liabilities			
Deferred tax liabilities	105,117	103,065	105,714
Total non-current liabilities	105,117	103,065	105,714
	105,117	103,005	103,714
Current Liabilities			
Due to related party	-	-	21
Income tax payable	3,503	13,645	15,321
Contract liabilities	130,295	120,583	29,973
Payable & accruals	202,546	185,536	184,511
Total current liabilities	336,344	319,764	229,826
Total equity & liabilities	2,161,011	1,813,107	1,869,905

Approved and authorized for issue by the Board of Directors on October 27, 2021 and are signed on its behalf by:

Julian Mair - Chairman

Marlue

Marlene J Street Forrest - Managing Director

Consolidated Statement of Comprehensive Income For the Nine Months Ended September 30, 2021

	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Three months ended September 2021 \$'000	Three months ended September 2020 <i>\$'000</i>	Nine months ended September 2021 \$'000	Nine months ended September 2020 <i>\$'000</i>	Twelve months ended December 2020 <i>\$'000</i>
Revenue					
Cess Fee Income Ecampus Other operating Income	232,432 369,179 9,036 10,762	57,111 298,451 7,377 10,300	366,015 1,015,670 30,659 61,000	231,560 933,903 24,367 70,254	380,019 1,215,106 31,651 84,613
	621,409	373,239	1,473,344	1,260,084	1,711,389
Expenses					
Staff costs Property expenses Depreciation and amortisation Advertising and promotion Professional fees Securities commission fees Net impairment (gain)/loss on financial assets Ecampus	166,528 68,223 16,310 11,151 26,512 31,968 (411) 9,968	7,136	436,141 193,612 49,242 53,787 84,408 52,319 762 25,395 46,502	337,775 165,838 50,331 77,548 70,932 35,932 25,878 21,897 5,267	477,324 229,774 67,169 90,751 75,498 57,656 37,485 29,224 29,224
Other operating expenses	21,978 352,227	19,997 263,432	46,582 942,248	52,687 838,818	72,008 1,136,889
Investment income Profit before taxation Taxation Net profit	10,478 <b>279,660</b> (92,339) <b>187,321</b>	10,667 120,474 (47,334) 73,140	30,019 561,115 (183,375) 377,740	33,456 454,722 (168,450) 286,272	43,967 618,467 (211,531) 406,936
OTHER COMPREHENSIVE INCOME					
Items that will never be reclassified to profit or loss: Remeasurement of employee benefits assets Deferred income that will never be reclassified to profit or loss Revaluation surplus on land Revaluation surplus on property, plant & equipment Deferred income tax on revaluation surplus	- - - -	- - - -	- - -	- - -	(58,722) 19,575 13,500 59,985 (19,995)
Items that may be reclassified to profit or loss: Changes in the fairvalue of debt investments at fairvalue through other comprehensive income	-	-	-	-	14,343 10,484
Net impairment loss Unrealised (losses)/gain on debt investments Deformed income tay on items that may be realised to profit or loss	- (940)	- 5,995	- (1,114)	- (1,596)	
Deferred income tax on items that may be reclassified to profit or loss	(940)	- 5,995	- (1,114)	- (1,596)	7,483
Other comprehensive (loss)/gain for the period, net of taxes	(940)	5,995	(1,114)	(1,596)	21,826
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	186,381	79,135	376,626	284,676	428,762
Earnings per share	\$ 0.27	\$ 0.10	\$ 0.54	\$ 0.41	\$ 0.58

JAM/ Consolida For the Nin	AICA STOCK EXC ited Statement ie Months Ende	JAMAICA STOCK EXCHANGE LIMITED Consolidated Statement Of Changes In Equity For the Nine Months Ended September 30, 2021	uity 2021			Statement III
_						
	Share Capital	Fair Value Reserve	Property Revaluation Reserve	Revenue Reserve Non-	Revenue Reserve	Total
	\$'000	\$'000	000,\$	Vistributable \$'000	\$'000	\$'000
Balance at January 1, 2020	238,146	29,838	237,377	48,367	916,525	1,470,253
Profit for the period		,	ı	,	286,272	286,272
Other comprehensive loss for the period	ı	(1,596)	ı	ı	ı	(1,596)
Total comprehensive (loss)/income for the period	ı	(1,596)	ı	1	286,272	284,676
Dividend					(364,651)	(364,651)
Balance at September 30, 2020	238,146	28,242	237,377	48,367	838,146	1,390,278
Balance at January 1, 2021	238,146	37,321	290,867	48,367	919,664	1,534,365
Profit for the period	ı	ı	ı	,	377,740	377,740
Other comprehensive loss for the period	I	(1,114)	ı	ı	ı	(1,114)
Total comprehensive income/(loss) for the period	ı	(1,114)	I	1	377,740	376,626
Dividend	ı	ı		ı	(191,441)	(191,441)
Balance at September 30, 2021	238,146	36,207	290,867	48,367	1,105,963	1,719,550

		STATEMENT IV
THE JAMAICA STOCK EXCHA	-	
Consolidated Statement O Nine Months Ended September 3		
Nine Month's Ended September 5	Unaudited	Unaudited
	Nine months ended	Nine months ended
	September 2021	September 2020
	\$'000	\$'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the period	377,740	286,272
Adjustments for:	577,740	200,272
Depreciation of property, plant and equipment	25,426	25,862
Amortisation of intangible assets	23,816	24,469
Net impairment on financial assets	762	25,878
Income tax expenses	183,375	168,450
Interest income	(30,019)	(33,456)
Operating cash flows before movements in working capital	581,100	497,475
Increase in trade and other receivable	(73,986)	(32,250)
Increase in contract liabilities	100,322	96,366
Increase in trade and other payables	18,035	22,095
Cash provided by operations	625,471	583,686
Income tax paid	(195,193)	(198,652)
Cash provided by operating activities	430,278	385,034
Cash flows from investing activities		
Investments securities, net	26,968	23,159
Government securities purchased under resale agreement	(193,606)	23,170
Payments for related parties	(2,408)	(609)
Acquisition of property, plant and equipment	(48,925)	(47,007)
Acquisition of intangible assets	(20,328)	(16,466)
Long term receivables	(5,478)	(4,948)
Cash used in investing activities	(243,777)	(22,701)
Cash flows from financing activities		
Dividends paid	(191,441)	(364,651)
Cash used in financing activities	(191,441)	(364,651)
Net decrease in cash and cash equivalents	(4,940)	(2,318)
Cash and cash equivalent at the beginning of the year	140,508	107,112
Cash and cash equivalents at the end of the year	135,568	104,794

#### STATEMENT V

#### JAMAICA STOCK EXCHANGE LIMITED

Consolidated Segment Report

For the Nine Months Ended September 30, 2021 (Unaudited)

			2021			
	Exchange <u>Operations</u> (\$ 000)	Depository <u>Services</u> (\$ 000)	Investments <u>Other</u> (\$ 000)	Trustees <u>Services</u> (\$ 000)	<u>Eliminations</u> (\$ 000)	<u>Group</u> (\$ 000)
Revenue - overtime	181,318	27,772		149,360		358,450
Revenue - point in time	619,597	471,548	30,019	349,549	(325,800)	1,144,913
Total Revenue	800,915	499,320	30,019	498,909	(325,800)	1,503,363
Segment results	304,169	283,705		299,041	(325,800)	561,115
Profit before taxation	304,169	283,705		299,041	(325,800)	561,115
Taxation	(38,009)	(48,770)		(96,596)	-	(183,375)
Profit for the Period					-	377,740
Other information						
Depreciation & amortisation	37,992	8,769		2,481		49,242
Assets Segment assets	1,273,821	474,122		568,063	(154,995)	2,161,011
Segment assets	1,275,821	474,122		508,005	(154,995)	2,101,011
Liabilities Segment liabilities	349,975	84,962		100,706	(94,182)	441,461
Segment habilities		84,902		100,700	(94,182)	441,401
			2020	)		
	Exchange <u>Operations</u> (\$ 000)	Depository <u>Services</u> (\$ 000)	Investments <u>Other</u> (\$ 000)	Trustees <u>Services</u> (\$ 000)	<u>Eliminations</u> (\$ 000)	<u>Group</u> (\$ 000)
Revenue - overtime	169,979	19,528		131,445		320,952
Revenue - point in time	564,601	533,900	33,456	301,631	(461,000)	972,588
Total Revenue	734,580	553,428	33,456	433,076	(461,000)	1,293,540
Segment results	272,919	363,965		278,838	(461,000)	454,722
Profit before taxation	272,919	363,965		278,838	(461,000)	454,722
Taxation	(5,656)	(69,881)		(92,913)	-	(168,450)
Profit for the Period					=	286,272
Other information						
Depreciation & amortisation	36,903	9,558		3,870		50,331
		456.015		422,887	(185,354)	1,813,107
Assets Segment assets	1,119,559	456,015		,		
	1,119,559 330,236	139,410		77,944	(124,761)	422,829

### NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

#### 1. **GROUP IDENTIFICATION**

#### (a) <u>Composition of the Group</u>

The Group comprises the Jamaica Stock Exchange Ltd (the Company) which is incorporated in Jamaica as a public limited liability company and its wholly owned subsidiary, Jamaica Central Securities Depository Limited, (subsidiary) which is also incorporated in Jamaica. The Group also comprises the JCSD Trustee Services Limited which is a subsidiary of the Jamaica Central Securities Depository. The registered offices of all three companies are situated at 40 Harbour Street, Kingston, Jamaica.

The main activities of the Company are the regulation and operation of a stock exchange and the development of the stock market in Jamaica. The Company performs the twin role of regulating participants in the stock market, and operating an efficient platform on which that market trades, which is the commercial arm of the company.

#### (b) <u>Principal Activities - Subsidiary</u>

#### i. Jamaica Central Securities Depository Limited

The principal activity is to establish and maintain a Central Securities Depository (CSD) in Jamaica to transfer ownership of securities "by book entry", including shares, stocks, bonds or debentures of companies and other eligible securities.

#### ii. JCSD Trustee Services Limited

The principal activity is the provision of trustee, custodianship and related services.

#### 2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

These unaudited interim financial statements have been prepared in accordance and comply with International Financial Reporting Standards (IFRS) and the Companies Act, 2004 of Jamaica.

The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2020. The adoption of the new standard was applied retrospectively, but there were no restatement of comparatives as permitted under the transitional provisions in the standard.

The interim financial statements have been prepared on the historical cost basis except for the revaluation of financial assets classified as fair value through other comprehensive income and fair value through profit and loss that are measured at revalued amounts or fair values. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

### STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION CONT'D

### 3. BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the Company and the entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the effective date of acquisition and up to the effective date of disposal as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the company and to the non-controlling interest even if this results in the non-controlling interest having a deficit balance.

All intra- Group transactions, balances, income and expenses are eliminated in full on consolidation.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

### 4. <u>EMPLOYEE BENEFIT COSTS</u>

#### **Pension obligations**

The Group operates a defined benefit pension plan. The cost of providing benefits is determined using Projected Unit Credit Method with actuarial valuations being carried out at the end of each reporting period.

The post employment benefit assets recognised in the statement of financial position represents the fair value of the plan assets, as adjusted for unrecognised actuarial gains and losses and unrecognized past service costs, and as reduced by the present value of the defined benefit obligation. Any asset resulting from this calculation is limited to the unrecognized actuarial losses and past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

### 5. <u>CASH AND CASH EQUIVALENTS</u>

For the purpose of the consolidated statement of cash flows, cash and cash equivalents include cash on hand and in banks.

### 6. <u>REVENUE FROM CONTRACTS WITH CUSTOMERS</u>

Revenue is recognised as performance obligations are satisfied, that is, over time or at a point in time. Where a customer contract contains multiple performance obligations, the transaction price is allocated to each distinct performance obligation based on the relative stand-alone selling prices of the goods or services being provided to the customer.

Certain contracts with customers provide a right of return. Accumulated experience is used to estimate and provide for customer returns using the expected value method, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. A contract liability, representing amounts payable to customers, is recognised for expected returns.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

### 7. <u>FINANCIAL INSTRUMENTS</u>

The Group analyzed its business model for managing financial assets and liabilities, the respective cash flow characteristics, and the contractual terms to these assets and applies the "expected credit loss" impairment model.

- The Group applies the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for trade receivables
- Most of the Group's debt instruments are considered to have low credit risk and the expected credit losses recognised was therefore limited to 12 months expected credit losses.

Other financial assets such as cash and cash equivalents are also subject to the impairment. However, the expected credit losses on these assets were immaterial.

#### 8. <u>LEASES</u>

IFRS 16 requires lessees to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Group operates as a Lessor for lease arrangements. As such there is no substantial change to the accounting for the Group. The subsidiary has recognised a right of use asset and lease obligation as there is a lease held for which the subsidiary is a lessee. The associated right of use asset and lease obligation have been eliminated on consolidation as the leased asset is owned by the parent company.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

### 9. ORDINARY SHARES

The number of ordinary shares issued is 701,250,000.

### 10. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit, by the weighted average number of ordinary shares in issue.

The weighted average number of ordinary units as at 30 September 2020 and 31 December 2020 was 701,250,000.

### 11. <u>REVENUE RESERVES – NON-DISTRIBUTABLE</u>

Revenue Reserves – Non Distributable represents externally imposed capital requirements for the subsidiary with which they have complied.

### 12. <u>REVALUATION RESERVES</u>

Property revaluation reserve represents the fair value gains and losses arising on the revaluation of land and buildings that have been recognized in other comprehensive income.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

### 13. <u>SEGMENT REPORTING</u>

The Group has undertaken an assessment of each material revenue stream in accordance with the five-step model

The Group's operations are organized into four main business segments as follows:

- Exchange operations the operation and regulation of the Stock Exchange
- Depository Services in connection with transferring and holding of securities, shares, stocks, bonds and debentures.
- Investments Income derived from investing activities of the Group.
- Trustee trustee, custodian and other activities.

The Group's operations are located solely in Jamaica.

### 14. <u>COMPENSATION FUND</u>

#### a. Compensation fund receipts

These are contributions by member dealers of the Stock Exchange, based on a percentage of the volume of business done by them through the Exchange, for maintaining the Contingency Reserve Fund. However, for the period to date there were no contributions by the member dealers as the Board was of the view that the reserve is adequate for the specific purpose.

#### b. Contingency reserve

This fund is created out of surpluses for the purpose of providing some protection to the investing public should they suffer pecuniary loss as a result of defalcation of fraudulent misuse of securities or documents of titles to securities. Provisions in respect of the fund are in accordance with Sections 27 to 35 of the Securities Act.

At September 30, 2021 the fund had total assets of \$930.1 million (2020: \$905.6 million) and net equity of \$891.1 million (2020: \$868.1 million).

# JAMAICA STOCK EXCHANGE LIMITED TOP 10 ORDINARY SHAREHOLDERS REGISTER AS AT SEPTEMBER 30, 2021

Names	Shareholdings
1. Sagicor Pooled Equity Fund	70,125,000
2. JCSD Trustee Services Limited - Sigma Equity	63,701,672
3. VM Wealth Management Limited	51,000,000
4. GK Capital Management Limited	51,000,000
5. M/VL Stockbrokers Limited	49,536,039
6. Cornerstone Investment Holdings Limited	48,000,000
7. Jamaica Money Market Brokers Limited	47,983,130
8. SJIML	36,578,802
9. Mayberry Investments Limited	33,368,794
10. JCSD Trustee Services Limited - Sigma Diversified Investors	29,995,020

# JAMAICA STOCK EXCHANGE LIMITED SHAREHOLDING OF DIRECTORS AND SENIOR MANAGERS AS AT SEPTEMBER 30, 2021

Directors/Alternate Directors	Shareholding
Edwin McKie* Derrick McKoy* Dian Black Michael McNaughton	1,264,004 3,581,170 2,000 3,000
Senior Managers	
Marlene Street Forrest*	56,500
Suzette McNaught*	30,000
Suzette Whyte*	22,000
Neville Ellis*	10,000
Suzette Pryce	5,000
Riccalya Robb	5,000

\*Includes holding in joint accounts