



KPMG

204 Johnsons Centre
No. 2 Bella Rosa Road
Gros-Islet
Saint Lucia
Telephone: (758)-453-2298
Email: ecinfo@kpmg.lc

INDEPENDENT AUDITORS' REPORT

To the Members of
STERLING INVESTMENTS LIMITED

Opinion

We have audited the financial statements of Sterling Investments Limited ("the Company") set out on pages 7 to 48, which comprise the statement of financial position as at December 31, 2020, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Saint Lucia and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
STERLING INVESTMENTS LIMITED

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Fair value of investment securities
--

Key audit matter	How the matter was addressed in our audit
<p>The Company's investment portfolio includes investment in an unquoted equity security, classified as <i>equity investment securities at fair value through other comprehensive income (FVOCI)</i> and measured at fair value.</p> <p>Management has determined the fair value of this investment using the net asset approach which involves the valuation of the underlying assets of a business, in the absence of a quoted price for the instrument on a trading market.</p> <p>The key areas requiring greater level of management's judgement and estimate is the expected cash flows to be generated by the underlying assets and the determination of the discount rate to be applied.</p>	<ul style="list-style-type: none"> • We assessed the reasonableness of the cash flow projection by: <ul style="list-style-type: none"> (i) comparing the input data provided by management with independent data sources, supporting documents and information; (ii) challenging management's assumptions such as, the timing, amounts and future growth of the cash flows by obtaining an understanding of the relevant activities of the business and determining whether there may be variations to the contractual cash flows expected. • We engaged our internal valuation specialist to evaluate the application of valuation methodology and the reasonableness of the assumptions used in determining the discount rate, by comparing the discount rate with published market and industry data and other relevant information. • We tested the mathematical accuracy of the cash flows projection and the adequacy and appropriateness of the Company's disclosures against the requirements of IFRS 13, <i>Fair Value Measurement</i>.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
STERLING INVESTMENTS LIMITED

Key Audit Matters (continued)

Valuation of investment securities

Key audit matter	How the matter was addressed in our audit
<p>IFRS 9 <i>Financial Instruments</i>, requires the Company to measure expected credit losses on a forward-looking basis reflecting a range of future economic conditions. Significant management judgement is used in determining the economic scenarios and management overlay.</p> <p>We therefore determined that the impairment of investments has a high degree of estimation uncertainty.</p>	<p>We performed the following procedures:</p> <ul style="list-style-type: none"> • Obtained an understanding of the model used by management for the calculation of expected credit losses. • Agreed the investment listing with the investments included in the model to determine whether all debt securities were included. • Agreed the inputs used to calculate the probability of default (PD) and Loss Given Default (LGD) to external sources such as external rating agencies. • Agreed inputs, including maturity date, credit rating and interest rate to source documents. • Recalculated the amortised cost for the investment securities, which is the Exposure at Default (EAD). • We involved our internal specialists to evaluate the appropriateness of the Company's methodology for incorporating Forward Looking Information (FLI) by comparing management's FLI with industry benchmark. • Assessed the adequacy of the disclosures of the key assumptions and judgements.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
STERLING INVESTMENTS LIMITED

Other Information

Management is responsible for the other information. The other information comprises the information included in the Company's annual report but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Company's annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the Board of Directors.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Company's financial reporting process.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
STERLING INVESTMENTS LIMITED

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
STERLING INVESTMENTS LIMITED

Auditors' Responsibilities for the Audit of the Financial Statements (continued)

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Lisa Brathwaite.



Chartered Accountants
February 26, 2021

Castries, Saint Lucia

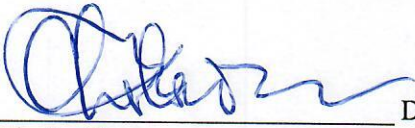
STERLING INVESTMENTS LIMITED


Statement of Financial Position

As at December 31, 2020*(Expressed in Jamaican Dollars)*

	<u>Notes</u>	<u>2020</u>	<u>2019</u>
Assets			
Cash and cash equivalents	4	1,453,509	2,079,139
Accounts receivable	5	27,119,580	44,061,124
Income tax recoverable		125,628	201,332
Investment securities	6	<u>1,894,584,365</u>	<u>1,587,657,599</u>
Total assets		<u>1,923,283,082</u>	<u>1,633,999,194</u>
Liabilities			
Margin loans payable	7	531,800,766	350,839,368
Other payables	8	28,525,817	13,058,853
Due to related company	9(c)(i)	23,864,487	41,445,974
Manager's preference shares	10	<u>10,000</u>	<u>10,000</u>
Total liabilities		<u>584,201,070</u>	<u>405,354,195</u>
Equity			
Share capital	11(ii)	909,347,746	905,042,146
Prepaid share reserve	12	221,733	316,841
Fair value reserve	13	56,910,319	52,990,498
Retained earnings		<u>372,602,214</u>	<u>270,295,514</u>
Total equity		<u>1,339,082,012</u>	<u>1,228,644,999</u>
Total liabilities and equity		<u>1,923,283,082</u>	<u>1,633,999,194</u>

The financial statements on pages 7 to 48 were approved for issue by the Board of Directors on February 26, 2021 and signed on its behalf by:


 _____ Director
 Charles Ross


 _____ Director
 Maxim Rochester

The accompanying notes form an integral part of the financial statements.

STERLING INVESTMENTS LIMITED**Statement of Profit or Loss and Other Comprehensive Income**
Year ended December 31, 2020*(Expressed in Jamaican Dollars)*

	<u>Notes</u>	<u>2020</u>	<u>2019</u>
Revenue			
Interest income calculated using the effective interest method	14	120,294,499	98,299,266
Foreign exchange gain		79,153,974	43,867,988
Net gain on sale of debt investment securities at FVOCI		19,230,511	4,336,249
Net gain on sale of equity investment securities at FVTPL	14	<u>1,076,804</u>	<u>1,869,517</u>
	14	<u>219,755,788</u>	<u>148,373,020</u>
Expenses			
Interest		(11,414,398)	(12,872,969)
Impairment (loss)/gain on financial instruments	19(a)(v)	(2,922,765)	1,184,399
Unrealised fair value (loss)/gain on equity investment securities at FVTPL		(11,170,000)	9,651,783
Other operating expenses	15	<u>(37,825,562)</u>	<u>(37,739,363)</u>
		<u>(63,332,725)</u>	<u>(39,776,150)</u>
Operating profit		156,423,063	108,596,870
Other income		459,598	423,958
Manager's preference share interest expense	9(c)(ii)	<u>(21,624,845)</u>	<u>(7,225,475)</u>
Profit before taxation		135,257,816	101,795,353
Taxation	16	<u>(918,215)</u>	<u>(629,229)</u>
Profit for the year		<u>134,339,601</u>	<u>101,166,124</u>
Other comprehensive income			
Items that are or may be reclassified subsequently to profit or loss:			
Movements in fair value reserve			
Realised gain on sale of FVOCI debt investment securities reclassified to profit or loss		(17,681,582)	(5,799,592)
Change in fair value of FVOCI debt investment Securities, net		<u>21,601,403</u>	<u>116,177,282</u>
Total other comprehensive income for the year		<u>3,919,821</u>	<u>110,377,690</u>
Total comprehensive income for the year		<u>138,259,422</u>	<u>211,543,814</u>
Earnings per stock unit			
Basic and diluted earnings per stock unit	17(a)	<u>0.36¢</u>	<u>0.28¢</u>

The accompanying notes form an integral part of the financial statements.

STERLING INVESTMENTS LIMITED

Statement of Changes in Equity
Year ended December 31, 2020
(Expressed in Jamaican Dollars)

	<u>Share capital</u> [note 11(ii)]	<u>Prepaid share reserve</u> (note 12)	<u>Fair value reserve</u> (note 13)	<u>Retained earnings</u>	<u>Total</u>
Balances at December 31, 2018	<u>699,274,387</u>	<u>43,321</u>	<u>(57,387,192)</u>	<u>203,609,320</u>	<u>845,539,836</u>
Comprehensive income:					
Profit for the year	<u>-</u>	<u>-</u>	<u>-</u>	<u>101,166,124</u>	<u>101,166,124</u>
Other comprehensive income:					
Fair value reserve					
Realised gains on sale of FVOCI debt instrument securities reclassified to profit or loss	-	-	(5,799,592)	-	(5,799,592)
Change in fair value of FVOCI debt instrument securities, net	<u>-</u>	<u>-</u>	<u>116,177,282</u>	<u>-</u>	<u>116,177,282</u>
Total other comprehensive income	<u>-</u>	<u>-</u>	<u>110,377,690</u>	<u>-</u>	<u>110,377,690</u>
Total comprehensive income	<u>-</u>	<u>-</u>	<u>110,377,690</u>	<u>101,166,124</u>	<u>211,543,814</u>
Transactions with owners:					
Shares issued during the year	205,767,759	-	-	-	205,767,759
Transfer of prepayment of shares	-	(43,321)	-	-	(43,321)
Prepayments for share	-	316,841	-	-	316,841
Dividends (note 18)	<u>-</u>	<u>-</u>	<u>-</u>	<u>(34,479,930)</u>	<u>(34,479,930)</u>
Total transactions with owners	<u>205,767,759</u>	<u>273,520</u>	<u>-</u>	<u>(34,479,930)</u>	<u>171,561,349</u>
Balances at December 31, 2019	<u>905,042,146</u>	<u>316,841</u>	<u>52,990,498</u>	<u>270,295,514</u>	<u>1,228,644,999</u>
Comprehensive income:					
Profit for the year	-	-	-	134,339,601	134,339,601
Other comprehensive income:					
Fair value reserve					
Realised loss on sale of FVOCI debt instrument securities reclassified to profit or loss	-	-	(17,681,582)	-	(17,681,582)
Change in fair value of FVOCI debt instrument securities, net	<u>-</u>	<u>-</u>	<u>21,601,403</u>	<u>-</u>	<u>21,601,403</u>
Total other comprehensive income	<u>-</u>	<u>-</u>	<u>3,919,821</u>	<u>-</u>	<u>3,919,821</u>
Total comprehensive loss					
Transactions with owners:					
Shares issued during the year	4,305,600	-	-	-	4,305,600
Transfer of prepayment of shares	-	(316,841)	-	-	(316,841)
Prepayments for share	-	221,733	-	-	221,733
Dividends (note 18)	<u>-</u>	<u>-</u>	<u>-</u>	<u>(32,032,901)</u>	<u>(32,032,901)</u>
Total transactions with owner	<u>4,305,600</u>	<u>(95,108)</u>	<u>-</u>	<u>(32,032,901)</u>	<u>(27,822,409)</u>
Balances as at December 31, 2020	<u>909,347,746</u>	<u>221,733</u>	<u>56,910,319</u>	<u>372,602,214</u>	<u>1,339,082,012</u>

The accompanying notes form an integral part of the financial statements.

STERLING INVESTMENTS LIMITED

Statement of Cash Flows
 Year ended December 31, 2020
 (Expressed in Jamaican Dollars)

	<u>Notes</u>	<u>2020</u>	<u>2019</u>
Cash flows from operating activities			
Profit for the year		134,339,601	101,166,124
Adjustments for:			
Interest income		(120,294,499)	(98,299,266)
Interest expense		11,414,398	12,872,969
Impairment loss/(gain) on investment securities	19(a)(v)	2,922,765	(1,184,399)
Unrealised fair value loss/(gain) on quoted equities at FVTPL		11,170,000	(9,651,783)
Taxation	16	918,215	629,229
Manager's preference share interest expense	9(c)(i)	<u>21,624,845</u>	<u>7,225,475</u>
		62,095,325	12,758,349
Changes in:			
Accounts receivable		170,331	1,832,568
Margin loans payable		180,961,398	14,610,156
Other payables		3,227,690	(731,551)
Due to related company		<u>(17,581,486)</u>	<u>23,948,424</u>
		228,873,258	52,417,946
Interest received		137,065,711	95,974,154
Interest paid		(11,414,398)	(12,872,969)
Tax paid		<u>(842,510)</u>	<u>(737,854)</u>
Net cash provided by operating activities		<u>353,682,061</u>	<u>134,781,277</u>
Cash flows from investing activity			
Investment securities, being net cash used by investing activity		<u>(317,099,710)</u>	<u>(304,696,184)</u>
Cash flows from financing activities			
Issue of ordinary shares, net		1,743,919	202,436,110
Complementary share purchase programme		(95,108)	273,520
Manager's preference shares interest paid		(9,385,571)	(3,047,900)
Dividends paid	18	<u>(29,471,221)</u>	<u>(31,148,281)</u>
Net cash (used)/provided by financing activities		<u>(37,207,981)</u>	<u>168,513,449</u>
Decrease in cash and cash equivalents		(625,630)	(1,401,458)
Cash and cash equivalents at beginning of year		<u>2,079,139</u>	<u>3,480,597</u>
Cash and cash equivalents at end of year	4	<u>1,453,509</u>	<u>2,079,139</u>

The accompanying notes form an integral part of the financial statements.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*1. Identification

Sterling Investments Limited (“the Company”) is incorporated in Saint Lucia under the International Business Companies Act. Its registered office is located at 20 Micoud Street, Castries, Saint Lucia. The principal activities of the Company are holding and trading of securities and other investments. The Company is listed on the Jamaica Stock Exchange.

The Company’s activities are administered by Sterling Asset Management Limited to which management fees are paid [note 9(c)(ii)].

2. Statement of compliance and basis of preparation

(a) Statement of compliance

The financial statements are prepared in accordance with International Financial Reporting Standards (“IFRS”).

(b) Functional and presentation currency

The financial statements are presented in Jamaican dollars, which is the functional currency of the Company, unless otherwise stated.

(c) Use of estimates and judgements

The preparation of the financial statements in conformity with IFRS requires management to make estimates, based on assumptions, and judgements. The estimates and judgements affect the reported amounts of, and disclosures relating to, assets, liabilities, contingent assets and contingent liabilities at the reporting date and the income and expenses for the year then ended. Actual amounts could differ from those estimates.

The estimates, and the assumptions underlying them, are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods if the revision affects both current and future periods.

Judgements and estimates made by management in the application of IFRS that have a significant effect on these financial statements and/or have a significant risk of material adjustment in the next financial year are set out below:

(i) Judgements

For the purpose of these financial statements, which are prepared in accordance with IFRS, judgement refers to the informed identification and analysis of reasonable alternatives, considering all relevant facts and circumstances, and the well-reasoned, objective and unbiased choice of the alternative that is most consistent with the agreed principles set out in IFRS.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*2. Statement of compliance and basis of preparation (continued)

(c) Use of estimates and judgements (continued)

(i) Judgements (continued)

(1) Classification of financial assets:

The assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are Solely Payments of Principal and Interest (SPPI) on the principal amount outstanding requires management to make certain judgements on its business operations.

(2) Impairment of financial assets:

Establishing the criteria for determining whether credit risk on the financial asset has increased significantly since initial recognition, determining methodology for incorporating forward-looking information into measurement of expected credit loss (ECL) and selection and approval of models used to measure ECL requires significant judgement.

(3) Determination of fair values:

The Company's accounting policies and disclosures require the measurement of fair values for financial assets. The determination of whether a security's fair value may be classified as 'Level 1' in the fair value hierarchy (note 20) requires judgement as to whether a market is active.

When one is available, the Company measures the fair value of an instrument using the quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Company uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*2. Statement of compliance and basis of preparation (continued)

(c) Use of estimates and judgements (continued)

(i) Judgements (continued)

(3) Determination of fair values (continued)

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques, as follows:

Level 1: quoted market prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs). The valuation techniques include the fair value of net asset and discounted cash flows model in addition to the weighted average cost of capital and marketability discount factors for which an observable market exist. The objective of the valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the assets in an ordinary transaction between market participants at the measurement date.

In the absence of quoted market prices, the fair value of a significant proportion of the Company's assets was determined using Bloomberg. Considerable judgement is required in interpreting market data to arrive at estimates of fair values. Although management believes that its estimates of fair value are appropriate, the use of different methodologies or assumptions could lead to different measurements of fair values. Consequently, the estimates arrived at may be significantly different from the actual price of the instrument in an arm's length transaction.

(ii) Key assumptions concerning the future and other sources of estimation uncertainty

Allowance for impairment losses

In determining amounts recorded for impairment of debt investment securities, management makes assumptions in determining the inputs to be used in the ECL measurement model, including probability of default and the incorporation of forward-looking information. The use of assumptions make uncertainty inherent in such estimates.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*2. Statement of compliance and basis of preparation (continued)

(d) Basis of measurement

The financial statements have been prepared on the historical cost basis, except for the inclusion of investment securities at fair value.

3. Significant accounting policies

(a) Financial instruments – Classification, recognition and derecognition, measurement and impairment

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. In these financial statements, financial assets comprise cash and cash equivalents, accounts receivable, and investment securities. Financial liabilities comprise margin loans payable, other payables, due to related company and manager's preference shares.

(i) Recognition and initial measurement

Financial instruments are classified, recognised and measured in accordance with the substance of the terms of the contracts as set out herein.

The Company recognises a financial instrument when it becomes a party to the contractual terms of the instrument. The Company initially recognises receivables and debt securities on the date when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL; transaction costs that are directly attributable to its acquisition or issue. A receivable without a significant financing component is initially measured at the transaction price.

(ii) Classification and subsequent measurement

Financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income; FVOCI – debt investment; FVOCI – equity investment; or fair value through profit or loss (FVTPL).

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

(ii) Classification and subsequent measurement (continued)

Financial assets (continued)

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI are measured at FVTPL. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI, as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Business model assessments:

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

(ii) Classification and subsequent measurement (continued)

Financial assets (continued)

Business model assessments (continued):

- The stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities that are funding these assets or realising cash flows through the sale of the assets;
- How the performance of the portfolio is evaluated and reported to the Company's management;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- How managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- The frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity. However, the information about sales activity is not considered in isolation, but as part of an overall assessment of how the Company's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Assessment whether contractual cash flows are solely payments of principal and interest:

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

(ii) Classification and subsequent measurement (continued)

Financial assets (continued)

The Company's objective is achieved by both collecting contractual cash flows and selling financial assets.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers the following:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- leverage features, that modify consideration of the time value of money such as periodic reset of interest rates;
- prepayment and extension features; and
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par value, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

(ii) Classification and subsequent measurement (continued)

Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first reporting period following the change in business model.

(iii) Embedded derivatives

Derivative may be embedded in another contractual arrangement (a host contract). The Company accounts for an embedded derivative separately from the host contract when:

- the host contract is not an asset in the scope of IFRS 9;
- the host contract is not itself carried at FVTPL;
- the terms of the embedded derivative would meet the definition of a derivative if they were contained in a separate contract; and
- the economic characteristics and risk of the embedded derivative are not closely related to the economic characteristics and risk of the host contract.

Separated embedded derivatives are measured at fair value, with all changes in fair value recognised in profit or loss unless they form part of a qualifying cash flow or net investment hedging relationship. Separated embedded derivatives are presented in the statement of financial position together with host contract.

(iv) Identification and measurement of impairment

The Company recognises loss allowances for ECL on financial instruments that are not measured at FVTPL, in financial assets that are debt Instruments. No impairment loss is recognised on equity investments.

The Company measures loss allowances at an amount equal to 12-month ECL on the debt investment securities that are determined to have low credit risk at the reporting date and other financial instruments on which credit risk has not increased significantly since their initial recognition.

The Company considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The Company does not apply the low credit risk exemption to any other financial instruments.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

- (a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

(iv) Identification and measurement of impairment (continued)

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as ‘Stage 1 financial instruments’.

Life-time ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as ‘Stage 2 financial instruments’.

Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- *financial assets that are not credit-impaired at the reporting date:* as the difference between the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive) and;
- *financial assets that are credit-impaired at the reporting date:* as the difference between the gross carrying amount and the present value of estimated future cash flows.

Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired (referred to as ‘Stage 3 financial assets’). A financial asset is ‘credit-impaired’ when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

- (a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

- (iv) Identification and measurement of impairment (continued)

Credit-impaired financial assets (continued)

Evidence that a financial asset is credit-impaired includes the following observable data (continued):

- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Company considers the following factors.

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows: *financial assets measured at amortised cost*: as a deduction from the gross carrying amount of the assets

Debt instrument measured at FVOCI; no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is fair value. However, the loss allowances are disclosed and recognised in the fair value reserve.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

- (a) Financial instruments – Classification, recognition and derecognition, measurement and impairment (continued)

- (iv) Identification and measurement of impairment (continued)

Write off

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Company determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in ‘impairment losses on financial instruments’ in the statement of profit or loss and other comprehensive income.

- (b) Cash and cash equivalents

Cash comprises cash in hand and demand deposits. Cash equivalents comprise short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term commitments (these investments include short-term deposits where the maturities do not exceed three months from the acquisition date). Cash and cash equivalents are measured at amortised cost and are subject to an insignificant risk of changes in their carrying value.

- (c) Accounts receivable

Accounts receivable is measured at amortised cost, less impairment losses.

- (d) Margin loans payable and other payables

Margin loans payable and other payables are measured at amortised cost.

- (e) Interest

- (i) Interest income and expense are recognised in profit or loss by using the effective interest method. The “effective interest rate” is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instruments to its gross carrying amount.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(e) Interest

(i) (Continued)

Effective interest rate

When calculating the effective interest rate for financial instruments other than purchased or originated credit impaired assets, the Company estimates future cash flows considering all contractual terms of the financial instrument, but not ECL. For purchased or originated credit-impaired financial assets a credit-adjusted effective interest rate is calculated using estimated future cash flows including ECL.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition of a financial asset.

Amortised cost and gross carrying amount

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

Calculation of interest income and interest expense

The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset. In calculating interest income, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired). The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(e) Interest (continued)

(i) (Continued)

Calculation of interest income and interest expense (continued)

For financial assets that have become credit-impaired on initial recognition, interest income is calculated by applying the credit adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to the gross basis even if the credit risk of the asset improves.

Presentation

Interest income calculated using the effective interest method presented in the statement of profit or loss and other comprehensive income, includes interest on financial assets and financial liabilities measured at amortised cost, and interest on debt instruments measured at FVOCI.

Interest expense presented in the statement of profit or loss and other comprehensive income includes financial liabilities measured at amortised cost.

(ii) Gain or loss on holding and trading securities

Gain or loss on securities trading is recognised when the Company becomes a party to a contract to dispose of the securities, or, in the case of financial assets measured at fair value, upon remeasurement of those assets.

(f) Foreign currencies

Foreign currency balances at the reporting date are translated at the foreign exchange rates ruling at that date. Transactions in foreign currencies are converted at the foreign exchange rates ruling at the dates of the transactions. Gains and losses arising from fluctuations in exchange rates are recognised in profit or loss.

(g) Share capital

(i) Ordinary stock units

Incremental costs directly attributable to the issue of ordinary stock units are recognised as deduction from equity.

(ii) Preference shares

The Company classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument. In the case of its preference share capital, it is classified as:

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(g) Share capital (continued)

(ii) Preference shares (continued)

- Equity if it is non-redeemable, or redeemable only at the Company's option, and any dividends are discretionary; in such a case, dividends thereon are recognised as equity distributions on approval by the Company's stockholders.
- Liability if it is redeemable on a specific date or at the option of the stockholders, or if dividends are not discretionary; in such a case, dividends thereon are recognised as interest in profit or loss as accrued.

The Company's preference shares bear contractual entitlements to dividends that are cumulative, and not at the discretion of the directors. Accordingly, they are presented as a financial liability.

(h) Income tax

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in other comprehensive income, in which case it is recognised in other comprehensive income.

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the reporting date, and any adjustment to income tax payable in respect of previous years.

(i) Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses; whose operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and assesses its performance; and for which discrete financial information is available.

The Company's activities are limited to revenue earned from investment securities, operating in a single segment, therefore no additional segment information is provided.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*3. Significant accounting policies (continued)

(j) New and amended standards and interpretations that are not yet effective

At the date of authorisation of these financial statements, certain new and amended standards and interpretations have been issued which were not effective for the current year and which the Company has not early-adopted. The Company is assessing them and has determined that the following are relevant:

Amendments to IAS 1 *Presentation of Financial Statements*, will apply retrospectively for annual reporting periods beginning on or after 1 January 2023. The amendments promote consistency in application and clarify the requirements on determining if a liability is current or non-current.

Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. As part of its amendments, the requirement for a right to be unconditional has been removed and instead, now requires that a right to defer settlement must have substance and exist at the end of the reporting period. A company classifies a liability as non-current if it has a right to defer settlement for at least twelve months after the reporting period. It has now been clarified that a right to defer exists only if the company complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date.

With the amendments, convertible instruments may become current. In light of this, the amendments clarify how a company classifies a liability that includes a counterparty conversion option, which could be recognised as either equity or a liability separately from the liability component under IAS 32. Generally, if a liability has any conversion options that involve a transfer of the Company's own equity instruments, these would affect its classification as current or non-current. It has now been clarified that an entity can ignore only those conversion options that are recognised as equity when classifying liabilities as current or non-current.

The Company does not expect the amendment to have a significant impact on its financial statements.

4. Cash and cash equivalents

	<u>2020</u>	<u>2019</u>
Cash	3,000	3,000
Demand deposit accounts	<u>1,450,509</u>	<u>2,076,139</u>
	<u>1,453,509</u>	<u>2,079,139</u>

Demand deposit accounts includes \$24,890 (2019: \$10,245) [notes 11(iii)(a) and 12] received from stockholders as prepayments for the purchase of the Company's stock units.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*5. Accounts receivable

	<u>2020</u>	<u>2019</u>
Interest receivable	27,027,324	43,798,536
Other	<u>92,256</u>	<u>262,588</u>
	<u>27,119,580</u>	<u>44,061,124</u>

Accounts receivable is stated net of impairment provision of \$Nil (2019: \$Nil) and is due as follows:

	<u>2020</u>	<u>2019</u>
Due within twelve (12) months	27,027,324	23,610,111
No specific maturity	<u>92,256</u>	<u>20,451,013</u>
	<u>27,119,580</u>	<u>44,061,124</u>

6. Investment securities

	<u>2020</u>	<u>2019</u>
Debt investment securities measured at FVOCI		
(i) Corporate bonds US\$9,883,968 (2019: US\$8,997,000)	1,400,657,077	1,205,022,115
(ii) Municipal bonds US\$1,660,280 (2019: US\$1,641,324)	235,278,211	232,064,366
(iii) Sovereign bonds US\$523,220 (2019: US\$Nil)	<u>74,145,506</u>	<u>-</u>
	<u>1,710,080,794</u>	<u>1,437,086,481</u>

Equity investment securities measured at FVOCI

(iv) Unquoted ordinary shares US\$653,544 (2019: US\$500,000)	<u>92,613,720</u>	<u>66,265,000</u>
--	-------------------	-------------------

Investment securities designated as at fair value through profit or loss

(v) Structured note US\$500,000 (2019: US\$300,000)	70,672,194	39,760,000
Quoted ordinary equities	<u>21,217,657</u>	<u>44,546,118</u>
	<u>91,889,851</u>	<u>84,306,118</u>
	<u>1,894,584,365</u>	<u>1,587,657,599</u>

(i) Corporate bonds earn interest at rates ranging from 6.125% to 12% (2019: 6.50% to 12.75%) per annum and mature over the period 2022 to 2049.

(ii) Municipal bonds earn interest at rates ranging from 6.05% to 7.625% (2019: 6.05% to 7.625%) per annum and mature over the period 2029 to 2040.

(iii) Sovereign bonds earn interest at 7.125% to 8.95% (2019: Nil%) per annum and mature on 2032 and 2038.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*6. Investment securities (continued)

- (iv) The Company now holds 4.93% (2019: 5.88%) of ordinary shares in Sterling Development (SKN) Limited (“SDL”), a related party [note 9(c)(i)].

The fair value of the investment in SDL’s shares was determined using the net asset approach, which was based on the valuation of SDL’s underlying assets using the discounted cash flows. The significant and unobservable inputs used in the valuation of the underlying assets include its expected net cash flows, the weighted average cost of capital ranging from 13% to 14% (2019: 13% to 14%) and marketability discount rate ranging from 25% to 30%. (2019: 25% to 30%). An increase in any of these variables will have a downward impact on the fair value of the unquoted ordinary shares, if all other factors are held constant.

- (v) Structured notes represent investments in BBVA Global Markets B.V. and Credit Suisse Medium term note which will mature on June 25, 2021 and January 21, 2026 respectively.
- (vi) Investment securities are used to collateralise margin loans with brokers (note 7).
- (vii) The maturity profile of investments, in relation to the reporting date are shown as follows:

	<u>2020</u>	<u>2019</u>
Due within twelve (12) months	42,831,545	-
Due after twelve (12) months	1,737,878,611	1,437,086,481
No specific maturity	<u>113,831,377</u>	<u>150,571,118</u>
	<u>1,894,584,365</u>	<u>1,587,657,599</u>

7. Margin loans payable

These are margin loans due to overseas brokers of US\$3,752,740 (2019: US\$2,647,245). The loans bear interest at rates ranging from 2.05% to 3.58% (2019: 3.00% to 4.41%) per annum, have no set repayment date and are collateralised by securities purchased from the brokers with the loan proceeds [note 6(vi)].

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*8. Other payables

	<u>2020</u>	<u>2019</u>
Manager's preference shares interest payable [US\$152,599 (2019: US\$54,520)] [note 9(c)(i)]	21,624,845	7,225,475
Other payables and accruals	<u>6,900,972</u>	<u>5,833,378</u>
	<u>28,525,817</u>	<u>13,058,853</u>

Other payables are due to be settled within twelve (12) months of the reporting date.

9. Related party balances and transactions(a) Definition of related party

A related party is a person or entity that is related to the Company.

- (i) A person or a close member of that person's family is related to the Company if that person:
- (1) has control or joint control over the Company;
 - (2) has significant influence over the Company; or
 - (3) is a member of the key management personnel of the Company or of a parent of the Company.
- (ii) An entity is related to the Company if any of the following conditions applies:
- (1) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (2) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (3) Both entities are joint ventures of the same third party.
 - (4) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
 - (5) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company.
 - (6) The entity is controlled, or jointly controlled by a person identified in (i).

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*9. Related party balances and transactions (continued)

(a) Definition of related party (continued)

(ii) An entity is related to the Company if any of the following conditions applies (continued):

- (7) A person identified in (i)(1) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
- (8) The entity, or any member of a group of which it is a part, provides key management personnel services to the Company or the parent of the Company.

A related party transaction is a transfer of resources, services or obligations between the Company and a related party, regardless of whether a price is charged.

(b) Identity of related parties

The Company has related party relationships with its directors, investment manager and other entities under the common control of its investment manager.

(c) Related party amounts

(i) The statement of financial position includes balances with related parties, arising in the ordinary course of business, as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Entity with common stockholders and directors		
Unquoted ordinary shares [note 6 (iv)]	92,613,720	66,265,000
Interest receivable (note 5)	<u>-</u>	<u>20,451,013</u>
Total	<u>92,613,720</u>	<u>86,716,013</u>
Investment manager		
Interest payable on Manager's preference shares (note 8)	(21,624,845)	(7,225,475)
Due to related company	<u>23,864,487</u>	<u>(41,445,974)</u>

The amounts due to the Investment manager and related company are unsecured, interest-free and are repayable within twelve (12) months from reporting date.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*9. Related party balances and transactions (continued)

(c) Related party amounts (continued)

- (ii) The statement of profit or loss and other comprehensive income includes income earned from, and expenses incurred in, transactions with related parties, in the ordinary course of business, as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Entity with common stockholders		
Investment manager		
Interest on Manager's preference shares (note 8)	(21,624,845)	(7,225,475)
Management fees (note 15)	(23,864,487)	(23,437,033)
Directors' fees (note 15)	<u>(3,976,109)</u>	<u>(2,937,370)</u>

10. Manager's preference shares

- (a) This represents 10,000 manager's cumulative preference shares (see note 11). The terms and conditions of these shares include the following:
- (i) The block of manager's cumulative preference shares, at all times, regardless of the number of ordinary stock units issued and held, enjoy voting control to the extent of 51% of such votes as may be cast by stockholders of the Company with respect to any and all decisions by such stockholders;
- (ii) The manager's cumulative preference shares rank *pari passu* as between and among themselves;
- (iii) The manager's cumulative preference shares are entitled to a cumulative annual preference dividend of twenty five per cent (25%) of the Company's return on equity earned in excess of the hurdle rate (computed in accordance with the formula set out in the terms and conditions of issue) applied to the United States dollar value of the Company's profit and equity. The return on equity is calculated as the profit for the year of the Company divided by the value of the Company's average equity as at the end of the financial year, expressed in United States dollars and substantiated by the audited financial statements;
- (iv) Apart from the right to the cumulative annual preference dividend, the manager's cumulative preference shares have no economic rights or entitlements save for the right in a winding up to the repayment of the capital paid thereon on a *pari passu* basis with the capital paid on the ordinary stock units; and

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*10. Manager's preference shares (continued)

(a) (Continued)

(v) In the event that an entity which is (or becomes) the investment manager subsequently ceases to be the investment manager in accordance with the relevant provisions of the Company's Articles of Association, each of the manager's cumulative preference shares held by that entity shall thereupon automatically be converted into a fully paid ordinary stock units in the Company.

(b) The dividend payment is recorded as interest on manager's preference shares in the statement of profit or loss and other comprehensive income.

11. Share capital

	<u>Number of units</u>	
	<u>2020</u>	<u>2019</u>
(i) Authorised:		
Ordinary stock units of no par value	2,000,000,000	2,000,000,000
Manager's cumulative preference shares of no par value	<u>10,000</u>	<u>10,000</u>
	<u>2,000,010,000</u>	<u>2,000,010,000</u>

(ii) Issued and fully paid:

	<u>Number of units</u>		<u>Total</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Ordinary stock units				
Balance at beginning of year	<u>375,611,791</u>	<u>307,131,640</u>	<u>905,042,146</u>	<u>699,274,387</u>
Issued during the year:				
Dividend Reinvestment Programme [note 11(iii)(a)]	808,173	789,299	2,561,681	3,331,649
Complementary Share Purchase Programme [note 11(iii)(b)]	576,150	727,810	1,743,919	2,444,319
Rights issue [note 11(iv)]	-	66,963,042	-	206,193,803
Less transaction costs	<u>-</u>	<u>-</u>	<u>-</u>	<u>(6,202,012)</u>
Net proceeds from issuance	<u>898,340</u>	<u>68,480,151</u>	<u>4,305,600</u>	<u>205,767,759</u>
Balance at end of year	376,510,131	375,611,791	909,347,746	905,042,146
Manager's cumulative preference shares	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>
	376,620,131	375,621,791	909,357,746	905,052,146
Less: Manager's preference shares reclassified to liability (note 10)	<u>(10,000)</u>	<u>(10,000)</u>	<u>(10,000)</u>	<u>(10,000)</u>
	<u>376,510,131</u>	<u>375,611,791</u>	<u>909,347,746</u>	<u>905,042,146</u>

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*11. Share capital (continued)

(iii) Dividend Reinvestment and Complementary Share Purchase Programme

The Company operates two (2) share incentive programmes as follows:

(a) Dividend Reinvestment Programme

Under the Dividend Reinvestment Programme (DRIP), the stockholders of the Company may elect to reinvest their dividend in new ordinary stock units, rounded down to the nearest stock unit at the closing price applicable on the record date and without incurring fees. Residual unallocated dividends as at December 31, 2020 amounted to \$24,890 (2019: \$10,245) (note 4) and are included in other payables and accruals.

During the year, 808,173 (2019: 789,299) stock units were issued to the stockholders, under this programme.

(b) Complementary Share Purchase Programme

Under the Complementary Share Purchase Programme (CSPP), the stockholders of the Company may purchase new ordinary stock units at the closing price applicable for the last day of the relevant quarter and without incurring fees.

Funds received are recorded as prepaid share reserve (note 12) and transferred to share capital when the stocks are issued.

During the year, 576,150 (2019: 727,810) stock units were issued to the stockholders, under this programme.

(iv) Rights issue

On October 8, 2018 a Board resolution was passed for a renounceable rights issue of 2 additional stocks for every 3 stocks owned by existing stockholders of the Company at a subscription of \$3.08 per stock and record date of December 27, 2018. Ordinary stock units of 66,963,042, were issued on January 4, 2019.

12. Prepaid share reserve

This represents funds received from stockholders during the last quarter of the previous financial year to purchase Company's stock units under the CSPP [note 11(iii)(b)]. Subsequently, stock units were issued on January 20, 2021 at a stock unit price of US\$0.03.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*13. Fair value reserve

This represents the cumulative net change in the fair value of debt securities measured at FVOCI until assets are derecognised or reclassified, net of expected credit loss.

14. Revenue

This represents income earned from holding and trading investment securities.

15. Other operating expenses

	<u>2020</u>	<u>2019</u>
Management fees [note 9(c)(ii)]	23,864,487	23,437,033
Auditors' remuneration	4,702,494	4,259,054
Directors' fees [note 9(c)(ii)]	3,976,109	2,927,370
Travel	-	1,235,015
Public relations	95,000	102,059
Stock exchange listing	2,362,500	2,085,913
Professional fees	594,320	1,063,930
Other	<u>2,230,652</u>	<u>2,628,989</u>
	<u>37,825,562</u>	<u>37,739,363</u>

16. Taxation

The Company elected to be charged at the rate of 1% (2019: 1%) as allowed under the International Business Companies Act. However, the effective tax rate is 0.49% (2019: 0.62%).

	<u>2020</u>	<u>2019</u>
Profit before taxation	<u>135,257,816</u>	<u>101,795,353</u>
Computed "expected" tax charge at 1% (2019: 1%)	1,352,578	1,017,954
Tax effect of differences between profit for financial statements and tax reporting purposes:		
Unrealised foreign exchange loss	(791,540)	(438,680)
Unrealised loss/(gain) on revaluation of investment securities	111,700	(96,518)
Impairment loss on debt investment securities	29,229	74,218
Manager's preference share interest expense	<u>216,248</u>	<u>72,255</u>
Current tax charge, being total taxation charge	<u>918,215</u>	<u>629,229</u>

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*17. Earnings per stock unit

(a) Basic earnings per stock unit

Basic earnings per stock unit is calculated by dividing the profit attributable to stockholders by the weighted average number of ordinary stock units in issue during the year.

	<u>2020</u>	<u>2019</u>
Profit attributable to ordinary stockholders	<u>134,339,601</u>	<u>101,166,124</u>
Weighted average number of ordinary stock units in issue	<u>376,355,163</u>	<u>367,080,940</u>
Basic earnings per stock unit	<u>0.36</u>	<u>0.28</u>

(b) Diluted earnings per stock unit

Diluted earnings per stock unit is calculated by dividing the profit attributable to ordinary stockholders by the weighted average number of ordinary stock units outstanding after adjustment for the effects of all dilutive potential ordinary stock units. The effect of conversion of convertible preference shares, the only potential ordinary stock units, is excluded from the computation as it is antidilutive; thus, the diluted earnings per stock unit is equal to the basic earnings per stock unit of \$0.36 (2019: \$0.28).

18. Dividends

	<u>2020</u>	<u>2019</u>
Distribution to ordinary stockholders at \$0.0872 (2019: \$0.0908) per stock unit	<u>32,032,901</u>	<u>34,479,930</u>

During the year, certain stockholders elected to reinvest their dividends earned of \$2,561,681 (2019: \$3,331,649) [note 11(iii)(a)].

19. Financial risk management

The Company has exposure to credit, liquidity and market risks from its use of financial instruments. The Company's affairs are administered by the Investment Manager, a related company, which, together with the Board of Directors, has overall responsibility for the establishment and oversight of the Company's risk management framework. The risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk

Credit risk is the risk of financial loss to the Company that one party to a financial instrument will fail to discharge its contractual obligations, and arises principally from the Company's investment securities. The Board of Directors is responsible for oversight of the Company's credit risk, including formulating policies, establishing the authorisation structure for the approval of credit facilities, reviewing and assessing credit risk, and limiting concentration of exposure to counterparties. Additionally, the Investment Manager reports to the Board of Directors on a regular basis about credit quality, and the appropriate action is taken.

The Board of Directors is responsible for oversight of the Company's credit risk, including formulating policies, establishing the authorisation structure for the approval of credit facilities, reviewing and assessing credit risk, and limiting concentration of exposure to counterparties. Additionally, the Investment Manager reports to the Board of Directors on a regular basis about credit quality, and the appropriate action is taken.

(i) Investments in debt securities:

The Company manages the exposure to credit risk in the following way:

It maintains cash and cash equivalents with major financial institutions which management regards as strong. These financial institutions are continually reviewed by the Investment Manager. Investments are held substantially in United States of America Government Agency and corporate securities.

Total credit exposure is the total of receivables and investment securities recognised in the statement of financial position, as there are no other credit exposures.

Credit quality

The Company identifies changes in credit risk by tracking published external credit ratings. To determine whether published ratings remain up to date and to assess whether there has been a significant increase in credit risk at the reporting date that has not been reflected in published ratings, the Company supplements this by reviewing changes in bond yields together with available press and regulatory information on issuers.

Twelve (12)-month and lifetime probabilities of default are based on historical data supplied by each credit rating and are recalibrated based on current bond yields. Loss given default (LGD) parameters generally reflect an assumed recovery rate of percent except when the security is credit-impaired, in which case the estimate of loss based on the instrument's current market price and original effective interest rate.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk (continued)

(i) Investments in debt securities (continued):

The following table sets out the credit quality of debt investment securities based on Standard and Poor's and Moody's ratings as follows:

	2020			Total
	Stage 1	Stage 2	Stage 3	
Debt investment securities at FVOCI				
AA	-	-	-	-
AA-	27,722,019	-	-	27,722,019
A+	-	-	-	-
A	-	-	-	-
A-	-	-	-	-
BBB+	71,767,046	-	-	71,767,046
BBB	173,238,349	-	-	173,238,349
BBB-	633,570,106	-	-	633,570,106
BB+	143,185,456	-	-	143,185,456
BB	316,330,022	-	-	316,330,022
BB-	74,145,506	-	-	74,145,506
B+	101,685,994	-	-	101,685,994
B	149,572,071	-	-	149,572,071
C	-	15,402,959	-	15,402,959
D	-	-	3,461,267	3,461,267
Total gross carrying amount	<u>1,691,216,569</u>	<u>15,402,959</u>	<u>3,461,267</u>	<u>1,710,080,795</u>
Loss allowance	<u>(5,194,192)</u>	<u>(310,615)</u>	<u>(53,652,907)</u>	<u>(59,157,714)</u>
	2019			Total
	Stage 1	Stage 2	Stage 3	
Debt investment securities at FVOCI				
AA	28,457,504	-	-	28,457,504
AA-	116,623,087	-	-	116,623,087
A+	66,720,903	-	-	66,720,903
A	126,253,379	-	-	126,253,379
A-	81,034,143	-	-	81,034,143
BBB+	359,732,806	-	-	359,732,806
BBB-	324,289,380	-	-	324,289,380
BB+	72,761,621	-	-	72,761,621
BB	66,136,048	-	-	66,136,048
BB-	63,386,448	-	-	63,386,448
B+	98,357,140	-	-	98,357,140
B	13,915,650	-	-	13,915,650
CC	-	14,609,047	-	14,609,047
D	-	-	4,809,326	4,809,326
Total gross carrying amount	<u>1,417,668,109</u>	<u>14,609,047</u>	<u>4,809,326</u>	<u>1,437,086,482</u>
Loss allowance	<u>(3,174,152)</u>	<u>(2,042,692)</u>	<u>(47,326,900)</u>	<u>(52,543,744)</u>

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk (continued)

(ii) Cash resources

Cash resources are held with reputable banks and other financial institutions counterparties.

(iii) Concentration of credit risk

The Company monitors concentration of credit risk by issuer and by geographic location. An analysis of concentrations of credit risk at the reporting date is shown below:

	<u>2020</u>	<u>2019</u>
Issuer:		
Corporate – unrelated parties	1,492,023,499	1,263,457,277
Corporate – related party [note 9(c)(i)]	-	20,451,013
Municipals	240,284,528	236,737,727
Bahamas	75,472,284	-
Banks	<u>1,453,509</u>	<u>2,079,139</u>
Total financial assets	<u>1,809,233,820</u>	<u>1,522,725,156</u>
	<u>2020</u>	<u>2019</u>
Location:		
Europe	561,161,398	613,529,310
North America	495,904,492	512,786,495
Caribbean	274,846,572	99,561,645
South America	<u>477,321,358</u>	<u>296,847,706</u>
Total financial assets	<u>1,809,233,820</u>	<u>1,522,725,156</u>

(iv) Settlement risk

The Company's activities may give rise to settlement risk at the time of settlement of trades and other transactions. Settlement risk is the risk of loss due to the failure of a party to honour its obligation to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Company mitigates this risk by conducting settlements through its broker to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk (continued)

(v) Impairment

Inputs, assumptions and techniques used for estimating impairment.

See accounting policy at note 3(a)(iv).

Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and third party policies including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

Significant increase in credit risk

The Company uses three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in PD;
- qualitative indicators; and
- the 30 day past due backstop indicator.

Credit risk grades

The Company allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk (continued)

(v) Impairment (continued)

Each exposure is allocated to a credit risk grade on initial recognition based on available information about the borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade. The monitoring typically involves use of the following data:

- Data from credit reference agencies such as standards and Poor and Moody's, press articles, changes in external credit ratings.
- External data from credit reference agencies, including industry-standard credit scores.
- Existing and forecast changes in business, financial and economic conditions.

Definition of default

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realising security (if any is held);
- the borrower is more than 90 days past due on any material credit obligation to the Company;
- it is becoming probable that the borrower will restructure the asset as a result of bankruptcy due to the borrower's inability to pay its credit obligations.

In assessing whether a borrower is in default, the Company considers indicators that are:

- qualitative: e.g. breaches of covenant;
- quantitative: e.g. overdue status and non-payment on another obligation of the same issuer to the Company; and
- based on data obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

Incorporation of forward-looking information

The Company incorporates forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL.

For 2020, forward-looking information was incorporated in the ECL computation by use of a management overlay. Based on the economic factors a proxy of 1.08 (2019: 1.07) times ECL was determined to be appropriate.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk (continued)

(v) Impairment (continued)

Definition of default (continued)

The economic scenarios used as at December 31, 2020 assumed no significant changes in key indicators within the next year.

Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- exposure at default (EAD).

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying lifetime PD by LGD and EAD. They are calculated on a discounted cash flow basis using the effective interest rate.

LGD is the magnitude of the likely loss if there is a default. The Company estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD model consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. They are based on published reports of the major rating agencies: S&P Global and Moody's.

EAD represents the expected exposure in the event of a default. The Company derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortisation. The EAD of a financial asset is its gross carrying amount at the time of default.

As described above, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the Company measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the Company considers a longer period.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(a) Credit risk (continued)

(v) Impairment (continued)

Loss allowance

The loss allowance recognised is analysed as follow:

	<u>2020</u>			
	Stage 1	Stage 2	Stage 3	Total
Debt investment securities:				
Balance at January 1, 2020	<u>3,174,152</u>	<u>2,042,692</u>	<u>47,326,900</u>	<u>52,543,744</u>
Exchange loss/(gains)	219,786	(1,395,562)	4,866,981	3,691,205
Net re-measurement of loss allowance	<u>1,800,254</u>	<u>(336,515)</u>	<u>1,459,026</u>	<u>2,922,765</u>
	<u>2,020,040</u>	<u>(1,732,077)</u>	<u>6,326,007</u>	<u>6,613,970</u>
Balance at December 31, 2020	<u>5,194,192</u>	<u>310,615</u>	<u>53,652,907</u>	<u>59,157,714</u>
	<u>2019</u>			
	Stage 1	Stage 2	Stage 3	Total
Debt investment securities:				
Balance at January 1, 2019	4,507,315	2,349,402	51,223,146	58,079,863
Exchange gains	(713,496)	(155,603)	(3,482,621)	(4,351,720)
Net re-measurement of loss allowance	<u>(619,667)</u>	<u>(151,107)</u>	<u>(413,625)</u>	<u>(1,184,399)</u>
Balance at December 31, 2019	<u>3,174,152</u>	<u>2,042,692</u>	<u>47,326,900</u>	<u>52,543,744</u>

(b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and ensuring the availability of funding through an adequate amount of committed facilities.

Management of liquidity risk

Due to the dynamic nature of the underlying business, the Company manages this risk by monitoring its cash needs and obtaining liquidity support from custodian brokers and related companies.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(b) Liquidity risk (continued)

Management of liquidity risk (continued)

The Company's approach to managing liquidity is to ensure, as far as possible, that it always has sufficient liquidity to meet its liabilities when due, under both normal and abnormal conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The daily liquidity position is monitored and regular liquidity testing is conducted under a variety of scenarios covering both normal and more severe market conditions. The Company maintains the daily balances from the bank and broker accounts in order to ensure that sufficient funds are available to meet the liability demands.

The following table presents the undiscounted cash flows payable (both interest and principal cash flows) based on contractual repayment obligations:

	2020				
	Within 3 months	3 to 12 months	No specific maturity	Gross outflow	Carrying value
Margin loans payable	531,800,766	-	-	531,800,766	531,800,766
Other payables	28,525,817	-	-	28,525,817	28,525,817
Due to related company	-	23,864,487	-	23,864,487	23,864,487
Manager's preference shares	-	-	10,000	10,000	10,000
	<u>560,326,583</u>	<u>23,864,487</u>	<u>10,000</u>	<u>584,201,070</u>	<u>584,201,070</u>
	2019				
	Within 3 months	3 to 12 months	No specific maturity	Gross outflow	Carrying value
Margin loans payable	350,839,368	-	-	350,839,368	350,839,368
Other payables	13,058,853	-	-	13,058,853	13,058,853
Due to related company	-	41,445,974	-	41,445,974	41,445,974
Manager's preference shares	-	-	10,000	10,000	10,000
	<u>363,898,221</u>	<u>41,445,974</u>	<u>10,000</u>	<u>405,354,195</u>	<u>405,354,195</u>

There has been no change in the Company's exposure to liquidity risk or the manner in which it measures and manages risk.

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the returns for the given level of risk accepted.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)(c) Market risk (continued)

Market risk relevant to the Company includes interest rate risk and foreign currency risk and the manner in which it measures and manages them are as follows:

(i) Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to change in interest rates.

The following table summarises the carrying amounts of financial assets and financial liabilities to arrive at the Company's interest rate sensitivity gap, based on the earlier of contractual repricing and maturity dates:

	2020					
	Within 1 year	1 - 5 year	Over 5 year	No specific maturity	Non-rate sensitive	Total
Financial assets						
Cash and cash equivalents	1,453,509	-	-	-	-	1,453,509
Accounts receivable	-	-	-	-	27,119,580	27,119,580
Investment securities	<u>42,831,545</u>	<u>47,190,441</u>	<u>1,690,731,002</u>	-	<u>113,831,377</u>	<u>1,894,584,365</u>
	<u>44,285,054</u>	<u>47,190,441</u>	<u>1,690,731,002</u>	-	<u>140,950,957</u>	<u>1,923,157,454</u>
Financial liabilities						
Margin loans payable	531,800,766	-	-	-	-	531,800,766
Other payables	-	-	-	-	28,525,817	28,525,817
Due to related company	-	-	-	-	23,864,487	23,864,487
Manager's preference Shares	-	-	-	10,000	-	10,000
	<u>531,800,766</u>	-	-	<u>10,000</u>	<u>52,390,304</u>	<u>584,201,070</u>
Total interest rate sensitivity gap	<u>(487,515,712)</u>	<u>47,190,441</u>	<u>1,690,731,002</u>	<u>(10,000)</u>	<u>88,560,653</u>	<u>1,338,956,384</u>
Cumulative gap	<u>(487,515,712)</u>	<u>(440,325,271)</u>	<u>1,250,405,731</u>	<u>1,250,395,731</u>	<u>1,338,956,384</u>	
	2019					
	Within 1 year	1 - 5 year	Over 5 year	No specific maturity	Non-rate sensitive	Total
Financial assets						
Cash and cash equivalents	2,079,139	-	-	-	-	2,079,139
Accounts receivable	-	-	-	-	44,061,124	44,061,124
Investment securities	-	<u>156,987,749</u>	<u>1,319,858,731</u>	-	<u>110,811,119</u>	<u>1,587,657,599</u>
	<u>2,079,139</u>	<u>156,987,749</u>	<u>1,319,858,731</u>	-	<u>154,872,243</u>	<u>1,633,797,862</u>
Financial liabilities						
Margin loans payable	350,839,368	-	-	-	-	350,839,368
Other payables	-	-	-	-	13,058,853	13,058,853
Due to related company	-	-	-	-	41,445,974	41,445,974
Manager's preference shares	-	-	-	10,000	-	10,000
	<u>350,839,368</u>	-	-	<u>10,000</u>	<u>54,504,827</u>	<u>405,354,195</u>
Total interest rate sensitivity gap	<u>(348,760,229)</u>	<u>156,987,749</u>	<u>1,319,858,731</u>	<u>(10,000)</u>	<u>100,367,416</u>	<u>1,228,443,667</u>
Cumulative gap	<u>(348,760,229)</u>	<u>(191,772,480)</u>	<u>1,128,086,251</u>	<u>1,128,076,251</u>	<u>1,228,443,667</u>	

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(c) Market risk (continued)

(i) Interest rate risk (continued)

Profile

At year-end, the interest rate profile of the Company's interest-earning financial instruments, are as follows:

	<u>2020</u>	<u>2019</u>
Fixed interest rates		
Financial assets		
Corporate bonds	1,400,657,077	1,205,022,115
Municipal bonds	235,278,211	232,064,366
Structured notes	70,672,194	39,760,000
Sovereign bond	<u>74,145,506</u>	<u>-</u>
	1,780,752,988	1,476,846,481
Financial liability		
Margin loans payable	(<u>286,296,084</u>)	(<u>291,456,752</u>)
	<u>1,494,456,904</u>	<u>1,185,389,729</u>
Variable interest rates		
Financial liability		
Margin loans payable	<u>245,504,682</u>	<u>59,382,616</u>

Sensitivity analysis

The following table indicates the sensitivity to interest rate movements at the reporting date, in terms of the effect on the Company's profit and stockholders' equity of a reasonably probable change in interest rates at the reporting date. The analysis assumes that all other variables, in particular, foreign currency rates, remain constant.

	<u>2020</u>		<u>2019</u>	
	Effect on <u>profit</u> \$	Effect on <u>equity</u> \$	Effect on <u>profit</u> \$	Effect on <u>equity</u> \$
Change in basis points:				
-100bps (2019: -100bps)	3,841,373	115,297,365	593,826	129,271,689
+100bps (2019: +100bps)	<u>(3,780,953)</u>	<u>(103,190,425)</u>	<u>(593,826)</u>	<u>(111,572,689)</u>

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(c) Market risk (continued)

(ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company is exposed to foreign currency risk on transactions that it undertakes, or balances denominated, in foreign currencies.

The main foreign currencies giving rise to this risk is the United States dollar (US\$). The Company ensures that the risk is kept to an acceptable level by monitoring its foreign currency exposure and, when necessary, adjusting its foreign currency positions in response to fluctuations in exchange rates.

At the reporting date, exposure to foreign currency risk was as follows:

	<u>2020</u>	<u>2019</u>
Assets:		
Cash and cash equivalents	7,793	13,792
Accounts receivable	191,374	330,480
Investment securities	<u>12,131,967</u>	<u>11,438,324</u>
	<u>12,331,134</u>	<u>11,782,596</u>
Liabilities:		
Margin loans payable	3,752,739	2,647,245
Other payables	<u>48,698</u>	<u>42,897</u>
	<u>3,801,437</u>	<u>2,690,142</u>
Net foreign currency assets	US\$ <u>8,529,697</u>	<u>9,092,454</u>

The foreign exchange rates as at the reporting date was as follows: US\$1: J\$141.71 (2019: US\$1: J\$132.53).

Sensitivity to foreign exchange rate movements

This sensitivity is computed by simulating the effect on profit and equity of a different but reasonably probable rate at the reporting date.

A weakening or strengthening of the Jamaica dollar against the United States dollar at the reporting date would, respectively, increase or decrease profit by the amounts shown in the table below. The analysis assumes that all other variables, in particular, interest rates, remain constant.

		<u>2020</u>	
	<u>% Change in Currency rate</u>	<u>Effect on profit</u>	<u>Effect on equity</u>
Currency:			
USD	2% Revaluation	(24,174,864)	(24,174,864)
USD	6% Devaluation	<u>72,524,593</u>	<u>72,524,593</u>

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*19. Financial risk management (continued)

(c) Market risk (continued)

(ii) Foreign currency risk (continued)

Sensitivity to foreign exchange rate movements (continued)

	2019		
	% Change in Currency rate	Effect on profit	Effect on equity
Currency:			
USD	4% Revaluation	(48,200,918)	(48,200,918)
USD	6% Devaluation	<u>72,301,378</u>	<u>72,301,378</u>

There has been no change in the Company's exposure to market risk or the manner in which it measures and manages risk.

20. Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the reporting date.

The Company's accounting policies and disclosures require the measurement of fair values for financial assets and liabilities.

The techniques used to estimate fair values, together with the input used, are described below. The use of assumptions and estimates means that the estimates arrived at may vary significantly from the actual price of the instrument in an arm's length transaction.

Basis of valuation

<u>Financial instrument</u>	<u>Method of estimating fair value</u>
(i) Municipal, corporate, Sovereign bonds	Estimated using bid-prices published by major overseas brokers/dealers or reputable pricing services such as Bloomberg.
(ii) Unquoted ordinary shares	Discounted cash flows using an appropriate risk-adjusted discount rate.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020

(Expressed in Jamaican Dollars)

20. Fair value of financial instruments (continued)

The fair values of financial assets and financial liabilities, together with the carrying amounts and their classifications shown in the statement of financial position, are as follows:

	2020				Fair value			
	Carrying amount		Other financial Total	Total	Level 1	Level 2	Level 3	Total
Fair value through other comprehensive income	Fair value through profit or loss	liabilities						
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets measured at fair value								
Corporate bonds	1,400,657,077	-	-	1,400,657,077	-	1,400,657,077	-	1,400,657,077
Municipal bonds	235,278,211	-	-	235,278,211	-	235,278,211	-	235,278,211
Sovereign bond	74,145,506	-	-	74,145,506	-	74,145,506	-	74,145,506
Quoted ordinary shares	-	21,217,657	-	21,217,657	21,217,657	-	-	21,217,657
Structured notes	-	70,672,194	-	70,672,194	-	70,672,194	-	70,672,657
Unquoted ordinary shares	92,613,720	-	-	92,613,720	-	-	92,613,720	92,613,720
	<u>1,802,694,514</u>	<u>91,889,851</u>	<u>-</u>	<u>1,894,584,365</u>	<u>21,217,657</u>	<u>1,780,752,988</u>	<u>92,613,720</u>	<u>1,894,584,365</u>
	2019							
	Carrying amount		Other financial Total	Total	Level 1	Level 2	Level 3	Total
Fair value through other comprehensive income	Fair value through profit or loss	liabilities						
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets measured at fair value								
Corporate bonds	1,205,022,115	-	-	1,205,022,115	-	1,205,022,115	-	1,205,022,115
Municipal bonds	232,064,366	-	-	232,064,366	-	232,064,366	-	232,064,366
Quoted ordinary shares	-	44,546,118	-	44,546,118	44,546,118	-	-	44,546,118
Structured notes	-	39,760,000	-	39,760,000	-	39,760,000	-	39,760,000
Unquoted ordinary shares	66,265,000	-	-	66,265,000	-	-	66,265,000	66,265,000
	<u>1,503,351,481</u>	<u>84,306,118</u>	<u>-</u>	<u>1,587,657,599</u>	<u>44,546,118</u>	<u>1,476,846,481</u>	<u>66,265,000</u>	<u>1,587,657,599</u>

Unobservable inputs used in measuring fair value of unquoted ordinary shares are disclosed in note 6(iv).

The Company has not disclosed the fair values of financial instruments such as cash and cash equivalents, accounts receivable, margin loans payable, other payables, due to related company and manager's preference shares, because their carrying amounts are a reasonable approximation of fair values.

No items were transferred from one level to another.

21. Impact of COVID-19 pandemic

The World Health Organisation declared the novel Coronavirus (COVID-19) outbreak a pandemic on March 11, 2020 and the Government of Jamaica declared the island a disaster area on March 13, 2020. The pandemic and measures to control its human impact have resulted in disruptions to economic activities, business operations and asset prices worldwide.

The outbreak of COVID-19 has resulted in travel and border restrictions, quarantines, supply chain disruptions, lower consumer demand and general market uncertainty. The effects of COVID-19 have and may continue to adversely affect the global economy, the economies of certain nations and individual issuers, all of which may negatively impact the company's performance.

STERLING INVESTMENTS LIMITED

Notes to the Financial Statements (Continued)

Year ended December 31, 2020*(Expressed in Jamaican Dollars)*21. Impact of COVID-19 pandemic (continued)

In response to the pandemic, the Investment Manager has adopted several measures specifically around financial risk management. These measures include:

1. Enhanced monitoring of market movement by the Trading and Research which tracks of the impact.
2. The management team meets to discuss strategies and plans around managing the liquidity of the Company.