

MAIN EVENT ENTERTAINMENT GROUP LIMITED

UNAUDITED RESULTS

FOR THREE MONTHS ENDED JANUARY 31, 2021 (Q1)



REPORT TO STOCKHOLDERS Three Months Ended January 31, 2021 (Q1)

The Board of Directors of Main Event Entertainment Group Limited presents the Company's unaudited financial statements for the period ended January 31, 2021 (Q1).

Performance Highlights:

| | Three Months Ended January 31, 2021 | Three Months Ended January 31, 2020 | Year Over Year \$% | Audited, Year Ended October 31, 2020 |
|--------------------------|---|---|-----------------------|--|
| Revenues | \$ 175.838 M | \$ 598.142 M | \$ (422.304) M -71% | \$1,046.429 M |
| Gross Profit | \$ 110.729 M | \$ 272.683 M | \$(161.954) M -59% | \$ 481.900 M |
| Net Profit / (Loss) | \$ 8.073 M | \$ 70.007 M | \$ (61.934) M -88% | \$ (18.227) M |
| Earnings Per Share (EPS) | 3 cents | 23 cents | (20) cents -88% | (6) cents |
| Total Assets | \$ 860.504 M | \$ 1,054.520 M | \$(194.016) M -18% | \$ 854.120 M |
| Shareholder's Equity | \$ 541.683 M | \$ 648.844 M | \$(107.161) M -17% | \$ 533.610 M |

The COVID-19 pandemic continues to impact business activity and performance. This has meant a very modest start to our 2021 fiscal year.

Our footprint is noticeably smaller, as revenues continue to deviate significantly from historical levels. However, the Company's performance this quarter shows promise, with improving revenues and with a net profit of \$8.073 million; after three quarters of net losses.

During this quarter, the team continued to work closely with key customers to create opportunities in the ongoing challenging circumstances. Revenues declined 71% to \$175.838 million in this first quarter of 2021, down from \$598.142 million. Our M-Style product together with our western operations contributed \$21.909 or 12% of revenues this quarter, compared to \$110.193 or 18% in the corresponding period, 2020. This is an 80% decline year over year and is reflective of the impact of the nightly curfews and government regulations on public gatherings on our core business.

The decline this quarter was notably not as pronounced as it was in the third and fourth quarters of the 2020 fiscal year, which were down 87% and 77% respectively. We will continue to strive for improvements in each quarter's results despite ongoing business disruption from the pandemic.

REPORT TO STOCKHOLDERS Three Months Ended January 31, 2021 (Q1)

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Our gross margins are higher. This is due to a higher percentage of revenues coming from recurring services in digital signage. The direct cost of sales is down 80% year over year, and gross profits of \$110.729 million show a decline of 59% from 2020.

Administrative and general expenses total \$101.368 million, down 49% from the \$197.269 million recorded in 2020. The most significant decline occurred in employee costs, as most of our staff complement continue to work at reduced capacities. Significant savings have also been realized from the suspension of most discretionary spending on travel, entertainment, advertising, and promotions. Expenses include \$31.641 million in depreciation, which are a constant despite reduced business activity. In addition, amortization costs associated with Right of Use Assets (leased assets) total another \$5.175 million this quarter.

Interest expense for the current quarter was \$2.376 million, down from \$4.374 million in 2020. The decrease results primarily from lower interest on bank debt, due to lower debt levels.

On the Balance Sheet, the total asset base as of January 31, 2021 of \$860.504 million is consistent with total assets as of October 31, 2020. Non-current, deferred tax assets increased by \$1.072 million from October 31, 2020 as a result of the taxation credit recognized this quarter. Property, plant and equipment decreased by \$31.641 million this quarter, as a result of depreciation expense. There was no capital expenditure this quarter.

Current assets were \$260.288 million, up \$42.129 million from October 31, 2020. Accounts receivable increased \$8.248 million from October 31, 2020, which is related to the upward movements in revenue levels this quarter, along with continued focus on strong receivables management. This receivables management coupled with continued financial restraint in other areas have contributed to a \$29.951 million increase in the cash position this quarter. Our net cash balance of \$162.074 million as of January 31, 2021 represents an all-time high. We have been deliberate about building these cash reserves which will be critical in sustaining our operations through uncertain times, as COVID-19 cases rise in Jamaica.

Shareholder's Equity has declined by \$107.161 million or 17% year over year, which is inclusive of a cash dividend of \$27.001 million paid to shareholders during the second quarter of the prior fiscal year. The performance this quarter has contributed positively to equity, with a 3 cent earnings per share.

We have now been operating at significantly reduced capacity for close to a year; since late in the second quarter of fiscal year 2020. The uncertainties surrounding the pandemic continue to be a challenge, but our financial priorities remain unchanged. Our actions in the short term will continue to focus on the health and well-being of our stakeholders, while also ensuring the health of our business.

We hope you all continue to stay safe. We thank you for your continued support.

Dr. Ian Blair Chairman, Finance Committee

Mr. Solomon Sharpe Chief Executive Officer

MAIN EVENT ENTERTAINMENT GROUP LIMITED

UNAUDITED FINANCIAL STATEMENTS

THREE (3) MONTHS ENDING JANUARY 31, 2021 (Q1)

MAIN EVENT ENTERTAINMENT GROUP LIMITED

UNAUDITED FINANCIAL STATEMENTS

THREE (3) MONTHS ENDING JANUARY 31, 2021 (Q1)

CONTENTS

| | Page(s) |
|--|---------|
| STATEMENT OF FINANCIAL POSITION | 1 |
| STATEMENT OF COMPREHENSIVE INCOME | 2 |
| STATEMENT OF CHANGES IN SHAREHOLDERS' NET EQUITY | 3 |
| STATEMENT OF CASH FLOWS | 4 |
| NOTES TO THE UNAUDITED FINANCIAL STATEMENTS | 5 - 8 |

MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF FINANCIAL POSITION (unaudited) AS AT JANUARY 31, 2021

| | Unaudited | Unaudited | Audited |
|--|----------------------|--------------------|---------------|
| | January 31, | January 31, | October 31, |
| | 2021 | 2020 | 2020 |
| | <u>\$'000</u> | <u>\$'000</u> | <u>\$'000</u> |
| ASSETS | | | |
| NON-CURRENT ASSETS: | | | |
| Property, plant and equipment | 546,766 | 652,800 | 578,407 |
| Deferred tax asset | 3,817 | 1,169 | 2,746 |
| Right of use assets | 49,633 | - | 54,808 |
| | 600,216 | 653,969 | 635,961 |
| CURRENT ASSETS: | | | |
| Receivables | 77,359 | 270,653 | 69,111 |
| Due from related parties | 17,810 | 21,360 | 15,640 |
| Taxation recoverable | 1,158 | 990 | 1,158 |
| Cash and bank balances | 163,961 | 107,549 | 132,250 |
| | | | |
| | 260,288 | 400,552 | 218,159 |
| Total Assets | 860,504 | 1,054,521 | 854,120 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital | 103,652 | 103,652 | 103,652 |
| Retained earnings | 438,031 | 545,193 | 429,958 |
| | 541,683 | 648,845 | 533,610 |
| Non-current Liabilities | | | |
| Related party loans | 20,053 | 28,189 | 20,245 |
| Loans | 103,348 | 124,354 | 106,358 |
| Finance lease obligations | - | 16,323 | |
| Lease liabilities | 47,538 | - | 49,358 |
| | 170,939 | 168,866 | 175,961 |
| Current Liabilities | | | |
| Payables | 79,373 | 170,845 | 73,613 |
| Due to related parties | 7,397 | 14,219 | 6,931 |
| Bank overdraft | 1,888 | 6,767 | 127 |
| Current portion of loans | 38,760 | 38,839 | 38,760 |
| Current portion of lease liabilities | 20,464 | 6,140 | 25,118 |
| | 147,882 | 236,810 | 144,549 |
| Total Equity and Liabilities | 860,504 | 1,054,521 | 854,120 |
| Approved and signed on behalf of the Board o | n March 15, 2021 by: | $(\mathbb{R})^{n}$ | |
| ani | 2 | (XX) | |
| Dr. Ian Blair | | Mr. Solomo | n Sharpe |
| Di. Iali Diali | | Direc | in Sharpe |

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MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF COMPREHENSIVE INCOME (unaudited) THREE (3) MONTHS ENDING JANUARY 31, 2021 (Q1)

| | Unaudited Year ended January 31, 2021 \$'000 | Unaudited Year ended January 31, 2020 \$'000 | Audited Year ended October 31, 2020 \$'000 |
|---|--|--|---|
| REVENUE | 175,838 | 598,142 | 1,046,429 |
| Direct expenses | (65,109) | (325,459) | (564,529) |
| Gross profit | 110,729 | 272,683 | 481,900 |
| Other operating income | 16 | 306 | 7,914 |
| EXPENSES Administrative and general Selling and promotion Depreciation Amortisation | 110,745 63,723 829 31,641 5,175 101,368 | 272,989 161,618 4,222 31,430 - 197,269 | 489,814 327,548 8,924 127,636 20,699 484,807 |
| OPERATING PROFIT | 9,377 | 75,720 | 5,007 |
| Finance costs | (2,376) | (4,374) | (23,472) |
| PROFIT / (LOSS) BEFORE TAXATION | 7,001 | 71,345 | (18,465) |
| Taxation | 1,072 | (1,338) | 238 |
| Net profit / (loss) | 8,073 | 70,007 | (18,227) |
| Other Comprehensive Income: NET PROFIT, BEING TOTAL COMPREHENSIVE INCOME FOR THE YEAR | 8,073 | | (18,227) |
| Earnings per share for profit attributable to the e Number of shares Earnings per share | equity holders of 300,005 0.03 | f the company: 300,005 0.23 | 300,005 (0.06) |

MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF CHANGES IN SHAREHOLDERS' NET EQUITY (unaudited) THREE (3) MONTHS ENDING JANUARY 31, 2021 (Q1)

| | Share Capital <u>\$'000</u> | Retained Earnings <u>\$'000</u> | Total <u>\$'000</u> |
|---|-----------------------------------|---------------------------------------|------------------------|
| BALANCE AT OCTOBER 31, 2020 | 103,652 | 429,958 | 533,610 |
| TOTAL COMPREHENSIVE INCOME: Net loss | | 8,073 | 8,073 |
| TRANSACTIONS WITH OWNERS: Dividends | <u> </u> | | <u> </u> |
| BALANCE AT JANUARY 31, 2021 | 103,652 | 438,031 | 541,683 |

| BALANCE AT OCTOBER 31, 2019 | 103,652 | 475,186 | 578,838 |
|---|----------|---------|---------|
| TOTAL COMPREHENSIVE INCOME: Net profit | <u>-</u> | 70,007 | 70,007 |
| TRANSACTIONS WITH OWNERS: Dividends | | | |
| BALANCE AT JANUARY 31, 2020 | 103,652 | 545,193 | 648,845 |

MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF CASH FLOWS (unaudited) THREE (3) MONTHS ENDING JANUARY 31, 2021 (Q1)

| | Unaudited Year ended January 31, 2021 \$'000 | Unaudited Year ended January 31, 2020 \$'000 | Audited Year ended October 31, 2020 \$'000 |
|--|--|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net profit / (loss) | 8,073 | 70,007 | (18,227) |
| tems not affecting cash resources - | | | |
| Depreciation | 31,641 | 31,430 | 127,636 |
| Interest expense | 2,376 | 4,374 | 23,472 |
| Interest income | (15) | (65) | (3,469) |
| Exchange loss / (gain) on foreign balances | 344 | 4,166 | 3,350 |
| Taxation expense | (1,072) | 1,338 | (238) |
| Right-of-use amortisation | 5,175 | - | 20,699 |
| Operating cash flows before movements in working capital | 46,522 | 111,250 | 153,223 |
| Changes in operating assets and liabilities | | | |
| Receivables | (8,248) | (2,710) | 198,832 |
| Taxation recoverable | - | - | (168) |
| Related party balances | (1,895) | 23,200 | 13,688 |
| Payables | 5,760 | 3,363 | (91,153) |
| | 42,139 | 135,103 | 274,422 |
| Taxation paid | (0) | | |
| Cash provided by operating activities | 42,139 | 135,103 | 274,422 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Purchase of property, plant and equipment | - | (37,586) | (59,397) |
| Interest received | 15 | 65 | 3,469 |
| Cash provided by / (used in) investing activities | 15 | (37,521) | (55,928) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Loans received | - | - | - |
| Loan repayments | (3,442) | (14,978) | (27,278) |
| Lease repayments | (1,358) | (1,812) | (6,702) |
| Lease liabilities repayments | (5,116) | - | (18,603) |
| Interest paid | (2,376) | (4,374) | (23,472) |
| Dividends payment | - | - | (27,001) |
| cash used in financing activities | (12,292) | (21,164) | (103,056) |
| | | | |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 29,862 | 76,418 | 115,438 |
| xchange loss / (gain) on foreign cash balances | 89 | 1,613 | (6,066) |
| Cash and cash equivalents at beginning of year | 132,123 | 22,751 | 22,751 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 162,074 | 100,782 | 132,123 |

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) Main Event Entertainment Group Limited is a limited liability company incorporated and domiciled in Jamaica. The registered office of the company is 70-72 Lady Musgrave Road, Kingston 10.
- (b) The principal activities of the company are to carry on the business of entertainment promoter, agent and manager.
- (c) The company is a subsidiary of MEEG Holdings, a company incorporated and domiciled in Saint Lucia.
- (d) The company was listed on the Junior Market of the Jamaica Stock Exchange on 8 February 2017.

2. REPORTING CURRENCY:

Items included in the financial statements of the company are measured using the currency of the primary economic environmen in which the company operated ('the functional currency'). These financial statements are presented in Jamaican dollars, which is considered the company's functional and presentation currency.

3. SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of presentation

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and have been prepared in accordance with requirements of the Jamaican Companies Act.

All policies are consistent with those presented in the last audited financial statements.

4. MOVEMENT IN FIXED ASSETS

| | <u>Equipment</u> \$ | <u>Building</u> \$ | Leasehold Improvements \$ | Furniture & <u>Fixtures</u> \$ | Computer <u>Equipment</u> \$ | Audio and <u>Filming</u> \$ | Rentals, Décor <u>& Tent Fittings</u> \$ | Motor <u>Vehicles</u> \$ | <u>Total</u> \$ |
|-----------------------------|------------------------|-----------------------|---------------------------------|--------------------------------------|------------------------------------|-----------------------------------|--|--------------------------------|--------------------|
| At Cost/Valuation | | | | | | | | | |
| Beginning of period | 311,382 | 40,610 | 13,722 | 12,101 | 61,628 | 546,409 | 132,154 | 85,423 | 1,203,429 |
| Current period Additions | - | - | - | - | - | - | - | - | - |
| Current period Disposals | - | - | | - | - | - | - | - | |
| End of Period | 311,382 | 40,610 | 13,722 | 12,101 | 61,628 | 546,409 | 132,154 | 85,423 | 1,203,429 |
| Accumulated Depreciation | | | | | | | | | |
| Beginning of year | 181,000 | 2,478 | 5,059 | 5,488 | 42,858 | 290,079 | 49,966 | 48,094 | 625,022 |
| Charge for period | 10,587 | 354 | 343 | 239 | 1,746 | 10,676 | 5,885 | 1,811 | 31,641 |
| Disposals | - | - | | - | - | - | | - | |
| End of period | 191,587 | 2,832 | 5,402 | 5,728 | 44,605 | 300,755 | 55,850 | 49,905 | 656,663 |
| Net Book Value | | | | | | | | | |
| End of period | 119,795 | 37,778 | 8,320 | 6,373 | 17,023 | 245,654 | 76,304 | 35,518 | 546,766 |
| End of prior period | 130,382 | 38,132 | 8,663 | 6,613 | 18,770 | 256,330 | 82,188 | 37,329 | 578,407 |

Assets are depreciated on the straight line basis to depreciate items over their useful lives.

5. SHARE CAPITAL

| | Unaudited January 31, 2021 \$'000 | Unaudited January 31, 2020 \$'000 | Audited October 31, 2020 \$'000 |
|--|--|--|--|
| Authorized ordinary shares of no par value | 103,652 | 103,652 | 103,652 |
| Issued ordinary shares of no par value | 103,652 | 103,652 | 103,652 |
| | # of shares | # of shares | # of shares |
| Authorized ordinary shares of no par value | 320,004,000 | 320,004,000 | 320,004,000 |
| Issued ordinary shares of no par value | 300,005,000 | 300,005,000 | 300,005,000 |

6. LOANS

| | Unaudited | Unaudited | Audited |
|--|-------------|-------------|-------------|
| | January 31, | January 31, | October 31, |
| | 2021 | 2020 | 2020 |
| | \$'000 | \$'000 | \$'000 |
| MEEG Holdings Limited - Related Party Loan | 20,053 | 28,189 | 20,245 |
| National Commercial Bank - Amortised Loan | 21,732 | 22,541 | 21,943 |
| Sagicor Bank Jamaica Limited - USD Loan | 120,375 | 137,690 | 123,095 |
| Sagicor Bank Jamaica Limited - Other Loans | - | 2,962 | 80 |
| | 162,160 | 191,382 | 165,363 |
| Less Current potions | (38,760) | (38,839) | (38,760) |
| Non-Current portions | 123,400 | 152,543 | 126,603 |

7. LEASES

The company adopted IFRS 16 as at 1 November 2019.

i) Amounts recognized in the statement of financial position

The statement of financial position shows the following amount relating to leases:

| | Unaudited January 31, 2021 \$'000 | Unaudited January 31, 2020 \$'000 | Audited October 31, 2020 \$'000 |
|---|--|--|--|
| Right-of-use assets: | 10 (00 | | F / 000 |
| Buildings | 49,633 | - | 54,808 |
| Property, plant and equipment | | | |
| Motor vehicles acquired under finance lease | 18,765 | 22,725 | 19,766 |
| | 68,398 | 22,725 | 74,574 |
| Lease liabilities | | | |
| Current portion | 20,464 | 6,140 | 25,118 |
| Non-current portion | 47,538 | 16,323 | 49,358 |
| | 68,002 | 22,463 | 74,476 |

ii) Amounts recognized in the statement of profit or loss:

| | Unaudited January 31, 2021 \$'000 | Unaudited January 31, 2020 \$'000 | Audited October 31, 2020 \$'000 |
|---|--|--|--|
| Depreciation charge of right-of-use assets: | | | |
| Buildings | 5,175 | - | 20,699 |
| Motor vehicles | 990 | 990 | 4,456 |
| | 6,165 | 990 | 25,155 |