

**SALADA FOODS JAMAICA LIMITED**  
**AUDITED FINANCIAL REPORT TO STOCKHOLDERS**  
**FOR THE FINANCIAL YEAR ENDED SEPTEMBER 30, 2020**

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The Directors of Salada Foods Jamaica Limited are pleased to release the audited financial results of the Group for the financial year ended September 30, 2020.

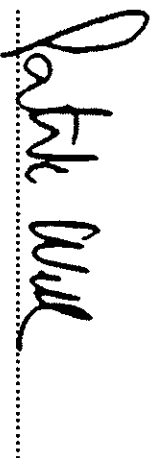
Revenue for the year was \$1.067 billion, 4% below last year's \$1.113 billion. Exports sales buoyed the fall out in revenue from the domestic market as it continues to hurt from the effects of the global pandemic. Export sales improved by 26% with revenue of \$200M in comparison to \$161M last year. Domestic sales recorded a 10.5% decline in comparison to prior year which was attributed to the fall-out of economic activity resulting from the shut down and restriction of movement pertaining to containment of the novel corona virus COVID-19.

The year's operating profit declined by 25% to \$126.69M from \$169.98M at the last reporting period. During the year, the decisions of the regulator, Jamaica Agricultural Commodities Authority (JACRA) to delay and deny permit requests for the importation of raw materials forced the use of higher priced raw materials to manufacture some of our flagship products. This had the effect of driving up our manufacturing costs and conversely our operating profit.

Net profit for the Group was recorded at \$110.49 a decline of 21.84 % when compared to last year's \$141.37M with EPS at \$1.06 versus \$1.37.

The regulatory environment remains hostile to Salada's business model. Margins are being squeezed by the cess imposed by JACRA on coffee beans imports and will be further depressed with having to increase local content to 30%.

Nevertheless, Salada remains resolute to change and adapt to the existing landscape to ensure business viability and focused on our mission of continuously improving shareholder value.

  
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Patrick Williams      Chairman

  
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Kathryn Lewis      Director