

REPORT OF THE BOARD OF DIRECTORS

CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS FOR QUARTER ENDED SEPTEMBER 30, 2020

THIRD QUARTER FINANCIAL HIGHLIGHTS

Description	Q3	Q3	Change	YTD	YTD	Change
	2020	2019	%	2020	2019	%
Total Income	\$373.2m	\$515.0m	-27.5	\$1,260.1m	\$1,389.5m	- 9.3
Total	\$263.4m	\$272.9m	3.5	\$838.8m	\$796.5m	-5.3
Expenses						
Net Profit	\$73.1m	\$163.8m	-55.4	\$286.3m	\$409.1m	-30.0
After Tax						
Earnings Per Share	\$0.10	\$0.23	-56.5	\$0.41	\$0.58	-29.3
Return on Equity	5.3%	12.9%	-7.6	20.6%	32.2%	-11.6

THIRD QUARTER PERFORMANCE

For the Third Quarter ended September 30, 2020, the Jamaica Stock Exchange Group (JSEG) recorded a Net Profit after Tax of \$73.1m. While Total Income was below the comparative period in 2019 by \$141.8m (27.5%), Fee Income improved over the same comparative period, resulting from the Group's diversified revenue streams. Total Expenses decreased by 3.5% compared to the corresponding quarter in 2019. The Return on Equity was 5.3% as against 12.9% in Q3 2019, representing a 7.6% decline.

Income

Total Income for the JSEG of \$373.2m, represents a \$141.8m (27.5%) decrease over the corresponding quarter of 2019. The decrease can be attributed to the under-performance in Cess Fee which decreased by \$164.5m (74.2%) over the comparable period. However, Fee Income increased by \$28.3m (10.5%) when compared to 2019 Third Quarter.

safety risks to employees and other stakeholders. The JSEG remains resolute in its commitment to maximize shareholders' wealth while providing strong support to stakeholders and the country at large.

The JSEG will continue in the medium to long term to pursue a strategic path of growth through the promotion of new and existing markets, new product development and the continuous improvement in systems and service delivery to the JSEG's customers and other stakeholders.

Julian Mair Chairman Marlene I Street Forrest
Managing Director

JAMAICA STOCK EXCHANGE LIMITED **Consolidated Statement Of Financial Position** As At September 30, 2020

	Unaudited	Unaudited	Audited
	Nine months ended	Nine months ended	Twelve months ended
	September 2020	September 2019	December 2019
	\$ '000	\$ '000	\$ '000
Non-Current assets			
Property plant & equipment	612,144	508,774	590,999
Intangible assets	134,293	116,163	142,296
Post employment benefits	130,110	89,812	130,110
Investment in securities	215,763	200,280	204,159
Long-term receivables	19,930	14,990	14,982
Total non-current assets	1,112,240	930,019	1,082,546
Current assets			
Due from related party	1,291	859	682
Trade and other receivables	276,590	299,697	270,218
Investments in securities	21,194	24,655	24,906
Government securities purchased under resale agreement	296,998	320,306	320,168
Cash and cash equivalents	104,794	69,466	107,112
Total current assets	700,867	714,983	723,086
Total assets	1,813,107	1,645,002	1,805,632
			And proceedings of the second
Equity			
Share Capital	238,146	238,146	238,146
Fair value reserve	28,242	26,716	29,838
Property revaluation reserves	237,377	176,422	237,377
Revenue reserve - non-distributable	48,367	48,367	48,367
Revenue reserve	838,146	779,985	916,525
Total equity	1,390,278	1,269,636	1,470,253
Non current liabilities			
Deferred tax liabilities	103,065	61,998	103,874
Total non-current liabilities	103,065	61,998	103,874
Current Liabilities			
Income tax payable	13,645	רסד דר	43.047
Contract liabilities	120,583	27,782 99,683	43,847
Payable & accruals	185,536	185,903	24,217
Total current liabilities	319,764	313,368	163,441 231,505
TO SECTION OF THE POST OF THE	323,704	313,300	231,303
Total equity & liabilities	1,813,107	1,645,002	1,805,632

Approved and authorized for issue by the Board of Directors on November 10, 2020 and are signed on its behalf by:

Julian Mair - Chairman

Consolidated Statement of Comprehensive Income For the Nine Months Ended September 30, 2020

	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Three months ended September 2020 \$'000	Three months ended September 2019 \$'000	Nine months ended September 2020 \$'000	Nine months ended September 2019 \$'000	Twelve months ended December 2019 \$'000
Revenue					
Cess Fee Income Ecampus Other operating Income	57,111 298,451 7,377 10,300	221,576 270,103 6,533 16,787	231,560 933,903 24,367 70,254	509,276 771,697 40,361 68,189	697,321 1,045,070 48,305 83,676
Expenses	373,233	314,999	1,200,084	1,363,323	1,074,372
expenses					
Staff costs Property expenses Depreciation and amortisation	113,248 46,735 16,617	105,996 50,122 15,022	337,775 165,838 50,331	317,990 132,148 41,358	450,093 179,512 59,408
Advertising and promotion Professional fees	17,024 25,356	30,426 18,083	77,548 70,932	93,517 48,399	139,326 49,979
Securities commission fees Net impairment loss/(gain) on financial assets	9,280 8,039	31,770 (848)	35,932 25,878	76,027 8,003	103,041 7,051
Ecampus Other operating expenses	7,136	8,791 13,569	21,897 52,687 838,818	32,381 46,647	41,656 63,281
	263,432	272,931	030,010	796,470	1,093,347
Investment income	10,667	6,404	33,456	20,066	22,048
Profit before taxation Taxation	120,474 (47,334)	248,472 (84,721)	454,722 (168,450)	613,119 (204,000)	803,073 (283,195)
Net profit	73,140	163,751	286,272	409,119	519,878
OTHER COMPREHENSIVE INCOME					
Items that will never be reclassified to profit or loss: Remeasurement of employee benefits assets	-	-	-	-	38,671
Deferred income that will never be reclassified to profit or loss Revaluation surplus on land	-	-	-	-	(12,891) 28,200
Revaluation surplus on property, plant & equipment	-	-	-	-	49,134
Deferred income tax on revaluation surplus		-	-	-	(16,379) 86,735
Items that may be reclassified to profit or loss: Changes in the fairvalue of debt investments at fairvalue through other comprehensive income	_				26,939
Net impairment loss	-	-	-	-	814
Unrealised gains/(losses) on debt investments Deferred income tax on items that may be reclassified to profit or	5,995	8,871	(1,596)	15,651	-
loss	- 5,995	8,871	(1,596)	- 15,651	(8,980) 18,773
Other comprehensive income/(loss) for the period, net of taxes	5,995	8,871	(1,596)	15,651	105,508
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	79,135	172,622	284,676	424,770	625,386
Earnings per share	\$ 0.10	\$ 0.23	\$ 0.41	\$ 0.58	\$ 0.74

Consolidated Statement Of Changes In Equity For the Nine Months Ended September 30, 2020

Share Fair Value Property Revenue Revenue Revaluation Capital Reserve Reserve Reserve Total Reserve Non-Distributable \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Balance at January 1, 2019 238,146 11,065 176,422 48,367 651,367 1,125,367 Profit for the period 409,119 409,119 Other comprehensive income for the period 15,651 15,651 15,651 Total comprehensive income for the period 409,119 424,770 Dividend (280,501)(280,501)176,422 Balance at September 30, 2019 238,146 26,716 48,367 779,985 1,269,636 Balance at January 1, 2020 238,146 29,838 237,377 48,367 916,525 1,470,253 Profit for the period 286,272 286,272 Other comprehensive loss for the period (1,596)(1,596)284,676 Total comprehensive income/(loss) for the period (1,596)286,272 Dividend (364,651)(364,651)Balance at September 30, 2020 238,146 28,242 237,377 48,367 838,146 1,390,278

Statement III

STATEMENT IV

THE JAMAICA STOCK EXCHANGE LIMITED Consolidated Statement Of Cash Flows Nine Months Ended September 30, 2020 (Unaudited)

	Unaudited	Unaudited	
	Nine months ended September 2020 \$'000	Nine months ended September 2019 \$'000	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit for the period Adjustments for:	286,272	409,119	
Depreciation of property, plant and equipment	25,862	23,131	
Amortisation of intangible assets	24,469	18,227	
Net impairment on financial assets	25,878	8,003	
Income tax expenses	168,450	204,000	
Interest income	(33,456)	(20,066)	
Operating cash flows before movements in working capital	497,475	642,414	
Increase in trade and other receivable	(32,250)	(59,927)	
Increase in contract liabilities	96,366	79,235	
Increase/(Decrease) in trade and other payables	22,095	(73,637)	
Cash provided by operations	583,686	588,085	
Income tax paid	(198,652)	(228,533)	
Cash provided by operating activities	385,034	359,552	
Cash flows from investing activities			
Investments securities, net	23,159	(21,100)	
Government securities purchased under resale agreement	23,170	(105,916)	
(Payments)/Receipts from related parties	(609)	1,825	
Acquisition of property, plant and equipment	(47,007)	(40,683)	
Acquisition of intangible assets	(16,466)	(85,228)	
Long term receivables	(4,948)	574	
Cash used in investing activities	(22,701)	(250,528)	
Cash flows from financing activities			
Dividends paid	(364,651)	(280,501)	
Cash used in financing activities	(364,651)	(280,501)	
Net decrease in cash and cash equivalents	(2,318)	(171,477)	
Cash and cash equivalent at the beginning of the year	107,112	240,943	
Cash and cash equivalents at the end of the year	104,794	69,466	

JAMAICA STOCK EXCHANGE LIMITED **Consolidated Segment Report**

For the Nine Months Ended September 30, 2020 (Unaudited)

	2020					
	Exchange Operations (\$ 000)	Depository Services (\$ 000)	Investments Other (\$ 000)	Trustees Services (\$ 000)	Eliminations (\$ 000)	<u>Group</u> (\$ 000)
Revenue - overtime Revenue - point in time Total Revenue	169,979 564,601 734,580	19,528 533,900 553,428	33,456 33,456	131,445 301,631 433,076	(461,000) (461,000)	320,952 972,588 1,293,540
Segment results	272,919	363,965		278,838	(461,000)	454,722
Profit before taxation	272,919	363,965		278,838	(461,000)	454,722
Taxation	(5,656)	(69,881)		(92,913)	-	(168,450)
Profit for the Period					=	286,272
Other information						
Depreciation & amortisation	36,903	9,558		3,870		50,331
Assets Segment assets	1,119,559	456,015		422,887	(185,354)	1,813,107
Liabilities Segment liabilities	330,236	139,410		77,944	(124,761)	422,829
			2019			
	Exchange Operations (\$ 000)	Depository <u>Services</u> (\$ 000)	Investments Other (\$ 000)	Trustees Services (\$ 000)	Eliminations (\$ 000)	<u>Group</u> (\$ 000)
Revenue - overtime Revenue - point in time Total Revenue	Operations	Services	Investments Other	Trustees Services		
Revenue - point in time	Operations (\$ 000) 144,789 716,157	Services (\$ 000) 15,815 439,467	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865	(\$ 000)	(\$ 000) 183,034 1,226,555
Revenue - point in time Total Revenue	Operations (\$ 000) 144,789 716,157 860,946	Services (\$ 000) 15,815 439,467 455,282	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865 361,295	(\$ 000) (288,000) (288,000)	(\$ 000) 183,034 1,226,555 1,409,589
Revenue - point in time Total Revenue Segment results	Operations (\$ 000) 144,789 716,157 860,946	Services (\$ 000) 15,815 439,467 455,282 285,826	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865 361,295 243,834	(\$ 000) (288,000) (288,000)	(\$ 000) 183,034 1,226,555 1,409,589 613,119
Revenue - point in time Total Revenue Segment results Profit before taxation	Operations (\$ 000) 144,789 716,157 860,946 371,459	Services (\$ 000) 15,815 439,467 455,282 285,826	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865 361,295 243,834 243,834	(\$ 000) (288,000) (288,000)	(\$ 000) 183,034 1,226,555 1,409,589 613,119 668,119
Revenue - point in time Total Revenue Segment results Profit before taxation Taxation	Operations (\$ 000) 144,789 716,157 860,946 371,459	Services (\$ 000) 15,815 439,467 455,282 285,826	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865 361,295 243,834 243,834	(\$ 000) (288,000) (288,000)	(\$ 000) 183,034 1,226,555 1,409,589 613,119 668,119 (204,000)
Revenue - point in time Total Revenue Segment results Profit before taxation Taxation Profit for the Period	Operations (\$ 000) 144,789 716,157 860,946 371,459	Services (\$ 000) 15,815 439,467 455,282 285,826	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865 361,295 243,834 243,834	(\$ 000) (288,000) (288,000)	(\$ 000) 183,034 1,226,555 1,409,589 613,119 668,119 (204,000)
Revenue - point in time Total Revenue Segment results Profit before taxation Taxation Profit for the Period Other information	Operations (\$ 000) 144,789 716,157 860,946 371,459 371,459 (66,533)	Services (\$ 000) 15,815 439,467 455,282 285,826 (55,419)	Investments Other (\$ 000)	Trustees <u>Services</u> (\$ 000) 22,430 338,865 361,295 243,834 243,834 (82,048)	(\$ 000) (288,000) (288,000)	(\$ 000) 183,034 1,226,555 1,409,589 613,119 668,119 (204,000) 464,119

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

1. GROUP IDENTIFICATION

(a) Composition of the Group

The Group comprises the Jamaica Stock Exchange Ltd (the Company) which is incorporated in Jamaica as a public limited liability company and its wholly owned subsidiary, Jamaica Central Securities Depository Limited, (subsidiary) which is also incorporated in Jamaica. The Group also comprises the JCSD Trustee Services Limited which is a subsidiary of the Jamaica Central Securities Depository. The registered offices of all three companies are situated at 40 Harbour Street, Kingston, Jamaica.

The main activities of the Company are the regulation and operation of a stock exchange and the development of the stock market in Jamaica. The Company performs the twin role of regulating participants in the stock market, and operating an efficient platform on which that market trades, which is the commercial arm of the company.

(b) Principal Activities - Subsidiary

i. Jamaica Central Securities Depository Limited

The principal activity is to establish and maintain a Central Securities Depository (CSD) in Jamaica to transfer ownership of securities "by book entry", including shares, stocks, bonds or debentures of companies and other eligible securities.

ii. JCSD Trustee Services Limited

The principal activity is the provision of trustee, custodianship and related services.

2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

These unaudited interim financial statements have been prepared in accordance and comply with International Financial Reporting Standards (IFRS) and the Companies Act, 2004 of Jamaica.

The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2019. The adoption of the new standard was applied retrospectively, but there were no restatement of comparatives as permitted under the transitional provisions in the standard.

The interim financial statements have been prepared on the historical cost basis except for the revaluation of financial assets classified as fair value through other comprehensive income and fair value through profit and loss that are measured at revalued amounts or fair values. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION CONT'D

3. BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the Company and the entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the effective date of acquisition and up to the effective date of disposal as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the company and to the non-controlling interest even if this results in the non-controlling interest having a deficit balance.

All intra- Group transactions, balances, income and expenses are eliminated in full on consolidation.

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

4. EMPLOYEE BENEFIT COSTS

Pension obligations

The Group operates a defined benefit pension plan. The cost of providing benefits is determined using Projected Unit Credit Method with actuarial valuations being carried out at the end of each reporting period.

The post employment benefit assets recognised in the statement of financial position represents the fair value of the plan assets, as adjusted for unrecognised actuarial gains and losses and unrecognized past service costs, and as reduced by the present value of the defined benefit obligation. Any asset resulting from this calculation is limited to the unrecognized actuarial losses and past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

5. CASH AND CASH EQUIVALENTS

For the purpose of the consolidated statement of cash flows, cash and cash equivalents include cash on hand and in banks.

6. REVENUE FROM CONTRACTS WITH CUSTOMERS

Revenue is recognised as performance obligations are satisfied, that is, over time or at a point in time. Where a customer contract contains multiple performance obligations, the transaction price is allocated to each distinct performance obligation based on the relative stand-alone selling prices of the goods or services being provided to the customer.

Certain contracts with customers provide a right of return. Accumulated experience is used to estimate and provide for customer returns using the expected value method, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. A contract liability, representing amounts payable to customers, is recognised for expected returns.

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

7. FINANCIAL INSTRUMENTS

The Group analyzed its business model for managing financial assets and liabilities, the respective cash flow characteristics, and the contractual terms to these assets and applies the "expected credit loss" impairment model.

- The Group applies the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for trade receivables
- Most of the Group's debt instruments are considered to have low credit risk and the expected credit losses recognised was therefore limited to 12 months expected credit losses.

Other financial assets such as cash and cash equivalents are also subject to the impairment. However, the expected credit losses on these assets were immaterial.

8. <u>LEASES</u>

IFRS 16 requires lessees to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Group operates as a Lessor for lease arrangements. As such there is no substantial change to the accounting for the Group. The subsidiary has recognised a right of use asset and lease obligation as there is a lease held for which the subsidiary is a lessee. The associated right of use asset and lease obligation have been eliminated on consolidation as the leased asset is owned by the parent company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

9. ORDINARY SHARES

The number of ordinary shares issued is 701,250,000.

10. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit, by the weighted average number of ordinary shares in issue.

The weighted average number of ordinary units as at 30 September 2019 and 31 December 2019 was 701,250,000.

11. <u>REVENUE RESERVES – NON-DISTRIBUTABLE</u>

Revenue Reserves – Non Distributable represents externally imposed capital requirements for the subsidiary with which they have complied.

12. <u>REVALUATION RESERVES</u>

Property revaluation reserve represents the fair value gains and losses arising on the revaluation of land and buildings that have been recognized in other comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

13. **DIVIDEND**

During the period September 30, 2020, dividend payment was declared by the Board of Directors

- On August 31, 2020 a dividend of \$0.15 per ordinary share was paid to shareholders. The total dividend paid was \$105.2 million.

Total dividend paid during 2020 was \$364.7 million.

14. SEGMENT REPORTING

The Group has undertaken an assessment of each material revenue stream in accordance with the five-step model

The Group's operations are organized into four main business segments as follows:

- Exchange operations the operation and regulation of the Stock Exchange
- Depository Services in connection with transferring and holding of securities, shares, stocks, bonds and debentures.
- Investments Income derived from investing activities of the Group.
- Trustee trustee, custodian and other activities.

The Group's operations are located solely in Jamaica.

15. COMPENSATION FUND

a. Compensation fund receipts

These are contributions by member dealers of the Stock Exchange, based on a percentage of the volume of business done by them through the Exchange, for maintaining the Contingency Reserve Fund. However, for the period to date there were no contributions by the member dealers as the Board was of the view that the reserve is adequate for the specific purpose.

b. Contingency reserve

This fund is created out of surpluses for the purpose of providing some protection to the investing public should they suffer pecuniary loss as a result of defalcation of fraudulent misuse of securities or documents of titles to securities. Provisions in respect of the fund are in accordance with Sections 27 to 35 of the Securities Act.

At September 30, 2020 the fund had total assets of \$905.6 million (2019: \$896.5 million) and net equity of \$868.1 million (2019: \$859.8 million).

JAMAICA STOCK EXCHANGE LIMITED TOP 10 ORDINARY SHAREHOLDERS REGISTER AS AT SEPTEMMBER 30, 2020

Names	Shareholdings
1. Sagicor Pooled Equity Fund	73,109,006
2. JCSD Trustee Services Limited - Sigma Equity	62,230,552
3. VM Wealth Management Limited	51,000,000
4. GK Capital Management Limited	51,000,000
5. M/VL Stockbrokers Limited	49,610,860
6. Cornerstone Investment Holdings Limited	48,000,000
7. Jamaica Money Market Brokers Limited	47,983,130
8. SJIML	35,578,802
9. Mayberry Investments Limited	33,368,794
10. JCSD Trustee Services Limited - Sigma Diversified Investors	29,995,020

JAMAICA STOCK EXCHANGE LIMITED SHAREHOLDING OF DIRECTORS AND SENIOR MANAGERS AS AT SEPTEMBER 30, 2020

Directors/Alternate Directors	Shareholding
Edwin McKie*	1,264,004
Derrick McKoy*	3,581,170
Dian Black	2,000
Ramon Small-Ferguson	4,000

Senior Managers

Marlene Street Forrest*	75,000
Suzette McNaught*	30,000
Suzette Whyte*	22,000
Neville Ellis*	10,000
Suzette Pryce	5,000
Riccalya Robb	5,000

^{*}Includes holding in joint accounts