

GWest Corporation Ltd. Lot 6, Crane Boulevard Fairview Montego Bay, St. James Jamaica, W.I

Tel:

(876) 618-4937

Fax:

(876) 952-1828

info@gwestcentre.com www.gwestcentre.com

GWEST CORPORATION LIMITED

UNAUDITED FINANCIAL STATEMENTS

FOR THE QUARTER ENDING SEPTEMBER 30, 2020

The Board of Directors of GWest Corporation Limited (GWest) is pleased to present the company's unaudited financial statements for the quarter ending September 30, 2020 and the six months year to date ending September 30, 2020.

The results for the quarter showed a net loss of \$20.26M compared to \$21.45M for the previous quarter September 2019, a minimal reduction in losses. For the year to date six months ending September 2020, the company recorded a net loss of \$36.97M, a 12.4% decrease from the corresponding period in 2019

The results were impacted by the following:

A reduction of 12.5% in operating revenue for the quarter under review and 20% for the year to date. Our reduction in revenue is mainly attributable to less client visits to the GWest facility brought on by the restriction of movements and the socio-economic decline caused by the battle against the COVID-19 pandemic.

Operating costs were reduced by 52 % for this quarter and 35 % for the six month period as compared to corresponding periods last year. The reduction in cost is mainly as a result of reduced operating hours and other cost containment measures to mitigate the impact of the COVID-19 pandemic. Administrative expenses, however, increased by 9% for the quarter and reduce 6% for the year to date. Although there was a reduction in year to date admin expenses the company was face with higher expenses relating to the implementation of health protocols in controlling the COVID-19 pandemic

We were able to reduce our finance cost by 16.5% for the quarter and 22% for the year to date by reducing borrowings in the current period as compared to the corresponding period of 2019.

Financial Position

GWest had total assets of \$1.6B at September 30, 2020 as compared to \$1.7B at September 30, 2019. This reduction was due to additional sales of our investment property which contributed to an improvement in our working capital position. During the period under review we also realigned our use of building space to achieve more efficiency, which resulted in a net transfer from property and equipment to investment property of \$143M.

Our cash and short deposits increased from \$14.33M to \$67.93M over the period.

Directors:

Dr. Konrad Kirlew, Dr. Ladi Doonquah, Wayne Gentles, Dennis Samuels.

Elva Williams-Richards, Peter Pearson, Karl Townsend

Mentor:

Wayne Wray



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Outlook

We remain cautiously optimistic about the future, our outlook for the coming quarter remains positive as there are signs that there will be further opening up of the tourism sector including the possibility of reopening cruise lines given the Center for Disease Control (CDC) recent lifting of the no sail order band on Cruise. This augers well for the general improvement of the socio-economic environment of Jamaica and ultimately flow down to business opportunities for the Company.

We have seen increased enquiries in leasing our investment property and we expect to see improvement in the occupancy levels in the upcoming periods.

The management and board will continue to pursue a strategy of steady growth while increasing our efficiency and we are committed to improving our shareholders' value.

In closing we wish to thank our customers, patients, suppliers and staff for their ongoing support in our continued effort in growing the company.

Wayne Gentles

Acting CFO on behalf of the Board of Directors

Directors:

Dr. Konrad Kirlew, Dr. Ladi Doonquah, Wayne Gentles, Dennis Samuels,

Elva Williams-Richards, Peter Pearson, Karl Townsend

Mentor:

Wayne Wray

GWEST CORPORATION LIMITED STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2020

JEI TEINIDEN 30, 2020			
	(UNAUDITED)	(UNAUDITED)	(AUDITED)
	SEPTEMBER 30, 2020	SEPTEMBER 30, 2019	MARCH 31, 2020
<u>ASSETS</u>	\$'000	\$'000	\$'000
Non-current assets			
Property and equipment	228,236	505,142	230,960
Investment property	946,715	894,178	946,715
Right of Use Asset	123,791	-	141,476
Deferred tax asset	19,001	12,606	19,001
Total non-current assets	1,317,743	1,411,926	1,338,152
Current assets			
Receivables	120,989	112,971	249,435
Due from related parties	97,129	138,102	77,289
Tax recoverable	731	723	760
Short term deposits	37,966	42,163	37,169
Cash and bank balances	29,964		2,080
Total current assets	286,780	293,959	366,733
Total assets	1,604,522	1,705,885	1,704,885
EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	419,152	/10 152	410 152
10% Non redeemable preference shares	250,000	419,152	419,152
Property revaluation reserve	65,186	250,000	250,000
Retained earnings	(103,255)	65,186 (60,996)	65,186 (66,285)
Total shareholders' equity	631,083	673,342	668,053
Non-current liabilities			
Borrowings - shareholders' loans	439,087	425,443	435,274
Borrowings - others	216,530	354,569	270,625
Lease Liabilities	73,167	-	100,310
Total non-current liabilities	728,783	780,012	806,209
Current liabilities			
Borrowings	19,330	-	4,070
Lease Liabilities	41,802		36,914
Owed to related parties	3,130	79,581	11,162
Provisions	443	21,095	672
Trade and other payables	179,951	124,027	175,417
Bank overdraft		27,828	2,388
Total cryity and linkilities	244,656	252,531	230,623
Total equity and liabilities	1,604,522	1,705,885	1,704,885
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DIRECTOR

DIRECTOR

	3 MONTHS ENDED	3 MONTHS ENDED	6 MONTHS ENDED	6 MONTHS ENDED
	SEPTEMBER 30, 2020	SEPTEMBER 30, 2019	SEPTEMBER 30, 2020	SEPTEMBER 30, 2019
	\$'000	\$'000	\$'000	\$'000
Revenue	30,984	35,410	54,827	68,908
Cost of sales	(5,932)	(12,375) (11,966)	(18,460)
	25,052	23,035	42,861	50,448
Other gains or losses		(97)	3,458	174
Administrative expenses	(35,194)	(32,300) (64,396)	(68,330)
Other operating expenses	-		_	(406)
Operating Loss	(10,142)	(9,362) (18,077)	(18,114)
Interest income	=	26	-	26
Finance costs	(10,119)	(12,114) (18,894)	(24,124)
Loss before taxation	(20,260)	(21,450) (36,970)	(42,212)
Taxation NET LOSS BEING TOTAL			_	
COMPREHENSIVE INCOME FOR THE PERIOD	(20,260)	(36,970)	(42,212)
Earnings per share (Note 4)	(0.04)	(0.08)	(0.09)

GWEST CORPORATION LIMITED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) SIX MONTHS ENDED SEPTEMBER 30, 2020

		<u>Property</u>		
		Revaluation	Retained	
Circuit 1 10 1 10 1 10 10 10 10 10 10 10 10 10	Share Capital	Reserve	Earnings	<u>Total</u>
Six months ended September 30, 2020	<u>\$'000</u>	\$'000	\$'000	\$'000
Balance at April 1, 2020	669,152	65,186	(66,285)	668,053
Net loss being total comprehensive income for the period	-		(36,970)	(36,970)
Balance at September 30, 2020	669,152	65,186	(103,255)	631,083

Six months ended September 30, 2019	Share Capital \$'000	Property Revaluation Reserve \$'000	Retained Earnings \$'000	<u>Total</u> \$'000
Balance at April 1, 2019	669,152	65,186	(18,783)	715,555
Net loss being total comprehensive income for the period Balance at September 30, 2019	669,152		(42,213) 60,996	(42,213) 673,342

GWEST CORPORATION LIMITED STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE SIX MONTHS ENDED SPTEMBER 30, 2020

	<u>September 30, 2020</u>	September 30, 2019
CDED ATIMO A STRUMENT	\$'000	\$'000
OPERATING ACTIVITIES		
Net loss	(36,970)	(42,213)
Adjustments for:		
Depreciation Right of use assets	17,685	
Tax Recoverable	29	_
Depreciation of property and equipment	3,480	15,963
	(15,776)	(26,250)
Increase/(decrease) in receivables/prepayments	128,446	(13,911)
Increase in payables	4,305	44,601
Cash provided by operating activities	116,975	4,440
INVESTING ACTIVITIES		
Property and equipment /Land and development costs	(756)	(109,709)
Cash used in investing activities	(756)	(109,709)
FINANCING ACTIVITIES		
Bank borrowings (repaid)/received	(38,835)	92,069
Lease liability payments	(22,255)	-
Loan from shareholders	3,813	-
Advances to/from related parties	(27,872)	16,931
Cash flows (used in)/ provided by financing activities	(85,150)	109,000
NET INCREASE IN CASH AND CASH EQUIVALENTS	31,069	3,731
OPENING CASH AND CASH EQUIVALENTS	36,861	10,604
CLOSING CASH AND CASH EQUIVALENTS	67,930	14,335
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GWEST CORPORATION LIMITED NOTES TO THE UNAUDITED FINANCIAL STATEMENTS FOR SIX (6) MONTHS ENDED SEPTEMBER 30, 2020

1. IDENTIFICATION

Gwest Corporation Limited (the company) is a limited liability company which is incorporated in Jamaica. Its main activities are to undertake the development of its commercial property and the management of health care facilities.

The company which was incorporated on December 3, 2007, has completed its major project of development of a Commercial Office space inclusive of medical and dental complex on lands at Fairview, Montego Bay. The registered office of the company is 34 Market Street, Montego Bay The company's shares were listed on the Jamaica Junior Stock Exchange on 30 June 2019.

2. BASIS OF PREPARATION

The financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS) and comply with the relevant requirements of the Jamaican Companies Act.

The accounting policies are consistent with those applied to the audited financial statements for the year ended 31 March 2020.

The financial statements have been prepared under the historical cost basis as modified by the revaluation of property, plant and equipment and investment property. The financial statements are expressed in Jamaican Dollars.

3. SEGMENT REPORTING

An operating segment is a component of the company that engages in business activities from which it may earn revenues and incur expenses. An operating segment's operating results are received regularly by the Board of Directors to make decisions about resources to be allocated to the segment and assess its performances.

Based on the nature of the company's business activities, management has determined that disclosure of segment information is not applicable as the company is operating in one segment.

4. EARNINGS PER SHARE

Earnings per share is calculated by dividing the profit for the period by the weighted average number of ordinary shares in issue for the period. The weighted number of shares for the period was calculated as follows:

	2nd Quarter	2nd Quarter
	Septemeber 30,	Septemeber 30,
	<u>2020</u>	<u>2019</u>
Weighted Average		
number of Ordinary		
shares held during		
the period	484,848,485	484,848,485



Jamaica Central Securities Depository Limited

Registrar Services Unit
P.O. BOX 1084, 40 Harbour Street, Kingston, Jamaica
Tel: (876) 967-3271-4 Fax: (876) 948-6653

Page: Date: 1/2

09-Nov-2020

Time: 08:39 AM

Top 10 shareholdings for GWEST CORPORATION LIMITED ORDINARY SHARES

September 30, 2020

	Primary Account Holder Joint Holder(s):	Volume	Percentage
1	CORNWALL MEDICAL & DENTAL SUPPLIES		
	DENNIS SAMUELS DENISE CRICHTON-SAMUELS	71,232,461	14.6917%
	Client total ownership	71,232,461	14.6917%
2	DR KONRAD KIRLEW		
		62,210,449	12.8309%
3	Client total ownership LEYFORD DOONQUAH	62,210,449	12.8309%
,	HEIPOND DOONQOAN		
	Client total ownership	61,520,637	12.6886%
4	BULL INVESTMENTS LIMITED	61,520,637	12.6886%
		34,374,366	7.0897%
	Client total ownership	34,374,366	7.0897%
5	JMMB FUND MANAGERS LTD.T1- EQUITIES FUND		
		32,173,018	6.6357%
	Client total ownership	32,173,018	6.6357%
6	MRS. ELVA WILLIAMS RICHARDS		
	MR. JHAMEQUE JAMARA RICHARDS	115,665	0.0239%
		30,760,319	6.3443%
7	Client total ownership NORTH COAST IMAGING LTD	30,875,984	6.3682%
	KONRAD KIRLEW CANUTE JOHNSON GEOFFREY WILLIAMS	30,760,319	6.3443%
	Client total ownership	30,760,319	6.3443%
8	MF&G ASSET MANAGEMENT LTD JAMAICA INVESTMENTS FUND		
		29,290,000	6.0411%
	Client total ownership	29,290,000	6.0411%
9	JMMBSL AVAILABLE FOR SALE		
		16,393,009	3.3811%
	Client total ownership	16,393,009	3.3811%
10	JMMB RETIREMENT SCHEME (CONSERVATIVE)		
		2,400,000	0.4950%
		4,000,000	0.8250%
		3,800,000	0.7837%
	Client total ownership	10,200,000	2.1037%



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GWEST CORPORATION LIMITED - JME201700213 Directors and Connected Parties Shareholdings Report as at September 30, 2020

Board Member	*Primary Holder	Position	Relationship	Volume	%
Account ID	Joint Holder	on Board		, o = canc	•
KONRAD KIRLEW	Konrad Kirlew				
	North Coast Imaging	Director	Self Connected	62,210,449 30,760,319	12.83091
			connected	30,760,319	6.34432
			Director's Holdings	62,210,449	12.83091
			Connected Party Holdings Combined Holdings	30,760,319	6.34432
4			combined holdings	92,970,768	19.17522
DENNIS SAMUELS	Dennis Samuels Denise Samuels	Director	Self	-	0.00000
	Cornwall Medical and Dental Supplies		Connected Connected	71,232,461	0.00000 14.69170
			oomeced	71,232,401	14.69170
			Director's Holdings	-	0.00000
			Connected Party Holdings Combined Holdings	71,232,461 71,232,461	14.69170 14.69170
			Somethica notatings	71,232,461	14.69170
LEYFORD DOONQUAH	Leyford Doonquah	Director	Self	61,520,637	12.68863
			Director's Holdings	61,520,637	12.68863
			Connected Party Holdings	61,320,637	0.00000
			Combined Holdings	61,520,637	12.68863
WAYNE GENTLES	Wayne Gentles	Director	Self	1 520 016	0.31722
	Wayne Gentles		Self	1,538,016 394,300	0.08132
	Wayne Gentles		Self	150,000	0.03094
	Bull Investments Limited		Connected	34,374,366	7.08971
			Director's Holdings	2,082,316	0.42948
			Connected Party Holdings	34,374,366	7.08971
			Combined Holdings	36,456,682	7.51919
ELVA WILLIAMS-RICHARDS	Elva Williams-Richards	Director	Self	30,760,319	6.34432
	Elva Williams-Richards Jhameque Richards		Self Connected	115,665	0.02386
	Training do Internation		Connected	-	0.00000
			Director's Holdings	30,875,984	6.36817
			Connected Party Holdings		0.00000
			Combined Holdings	30,875,984	6.36817
WAYNE WRAY	Wayne Wray	Director	Self	400,000	0.08250
	Christine Randal		Connected	-	0.00000
			Director's Holdings	400,000	0.08250
			Connected Party Holdings	-	-
			Combined Holdings	400,000	0.08250
KARL TOWNSEND	Karl Townsend	Director	Self	189,170	0.03902
			Director's Holdings Connected Party Holdings	189,170	0.03902
			Combined Holdings	189,170	0.03902
DEMED DELLOCAT			-	engren Come T	
PETER PEARSON	Peter Pearson Peter Pearson	Director	Self	42,159	0.00870
			Self	100,000	0.02062
			Director's Holdings	142,159	0.02932
			Connected Party Holdings	_	0.00000
			Combined Holdings	142,159	0.02932

Issued Shares

484,848,485

Combined Director's Holdings Combined Connected Party Holdings Combined Holdings 157,420,715 32.46802 136,367,146 28.12572 293,787,861 60.59375



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GWEST CORPORATION LIMITED - JME201700213 Senior Managers and Connected Parties Shareholdings Report as at September 30, 2020

Board Member	*Primary Holder	Position on Board	Relationship	Volume	8
Account ID	Joint Holder	Oil Board			
KONRAD KIRLEW	Konrad Kirlew	Manager	Self	60 010 440	10 00001
	North Coast Imaging	Hanager	DCII	62,210,449 30,760,319	12.83091
				30,760,319	6.34432
			Senior Manager's Holdings	62,210,449	12.83091
			Connected Party Holdings	30,760,319	6.34432
			Combined Holdings	92,970,768	19.17522
WAYNE GENTLES	Wayne Gentles	Manager	Self	1,538,016	0.31722
	Wayne Gentles		Self	394,300	0.08132
	Wayne Gentles		Self	150,000	0.03094
	Bull Investments Limited		Connected	34,374,366	7.08971
			Senior Manager's Holdings	2,082,316	0.42948
			Connected Party Holdings	34,374,366	7.08971
			Combined Holdings	36,456,682	7.51919
ANGELLA PORTER	Angella Porter	Manager	Self	-	0.00000
			Senior Manager's Holdings	_	0.00000
			Connected Party Holdings	_	0.00000
			Combined Holdings	-	0.00000
ARDEN HAMILTON	Arden Hamilton	Manager	Self	-	0.00000
			Senior Manager's Holdings	=	0.00000
			Connected Party Holdings		0.00000
			Combined Holdings	-	0.00000
Issued Shares	484,848,48	35			

 Combined Senior Managers
 64,292,765
 13.26038

 Holdings
 65,134,685
 13.43403

 Combined Connected
 65,134,685
 13.43403

 Party Holdings
 129,427,450
 26.69441