



Jamaica Money Market Brokers Ltd.

THE POWER OF LOVE

ANNUAL REPORT
FOR FINANCIAL YEAR ENDED
MARCH 31, 2020



TABLE OF CONTENTS

VISION OF LOVE	2
CORPORATE INFORMATION	4
NOTICE OF ANNUAL GENERAL MEETING	5
CHAIRMAN'S MESSAGE.....	7
DIRECTORS PROFILES.....	8
JAMAICA MONEY MARKET BROKERS LIMITED SENIOR TEAM LEADERS	13
TOP 10 SHAREHOLDERS AT 31 MARCH 2019	14
MANAGEMENT DISCUSSION AND ANALYSIS	15
CORPORATE GOVERNANCE REPORT.....	21
RISK MANAGEMENT REPORT.....	34
APPENDIX 1- AUDITED FINANCIALS FOR THE YEAR ENDED MARCH 31, 2020.....	46



VISION OF LOVE

JMMB seeks to create an organisational environment in which team players can achieve their full potential. Accordingly, the teams at JMMB are committed to a long-term ongoing process of holistic development that recognises the complete development of the individual. JMMB is therefore, a medium through which individuals may have dreams for themselves; and can extend those dreams beyond the organisation into an infinite, prosperous and abundant society and universe. Each person is loving and respectful of each other, and represents an important link in a chain of **LOVE**, serving each other, sharing ideas, building each other. Hence the JMMB vision is shared by all team players.

The JMMB team is clear that the organisation is based on **UNCONDITIONAL LOVE** and **MUTUAL RESPECT**. This **LOVE** is expressed in ongoing day to day working relationships and performance. Unconditional love is expressed in every interaction and is the foundation upon which the organisation rests. Love motivates the JMMB team to serve our clients who are a very special part of our family. The driving force of the organisation is to provide opportunities for team players to expand their potential, to recognise the power within and their ability to fully express and manifest this power to the benefit of the individual, the organisation and the society. In the process, all individual and organisational goals are achieved.

This is the central ethos / philosophy of JMMB and becomes more challenging as the organisation increases in size. This innovative approach to life represents a new way of looking at the world, where equality and equity are dominant. Hence, this represents a paradigm shift.

JMMB is therefore, actively and publicly involved in charitable and voluntary activities within the society and recognises and accepts its social responsibility, understanding that it has everything to do with JMMB which is part of the link in the wider chain. With this perspective, the JMMB team recognises diversity, while celebrating differences among team members, realising that there are commonalities that bind members together. When this “One-Ness” is accepted, nurtured and developed, this enhances the ongoing implementation of the shared vision. The intention is to ensure that wherever conflict exists, we aspire to a positive outcome.

JMMB is committed to life in all its abundance. Accordingly, team players recognise the links between the organisation and the wider society and the inter-relatedness of all life. In keeping with this, JMMB is committed to being actively concerned with the conservation, preservation and sustenance of the natural environment in order to ensure sustainable development.

The atmosphere that JMMB is in the process of developing, may be defined as an energy field where overlapping circles of creativity, passion, excitement, fun and laughter coexist in a dynamic process that ultimately leads to higher levels of self-actualization; hence, the achievement of the



organisational mission. This is a loving, caring and honest atmosphere where ideas are valued and shared openly; where a balance is created between aspirations and practical aspects of work and life, between actualization and potential. There are no fears, no limitations, no boundaries. Team members are therefore expected and encouraged to be genuine, taking responsibility to express anything they feel, knowing that it is safe to do so. To ensure this, JMMB is committed to providing an open forum for ideas to be discussed, tested and implemented in order to help each other grow.

Team members, therefore, envision JMMB as the premier financial institution of its kind: successful, professionally managed with excellent team members giving exceptional client care and striving to achieve excellence in all areas of life. Team members see JMMB continuing to expand beyond Jamaica, retaining its spiritual characteristics and therefore, developing all the disciplines required for its continued success.

DECLARATION

I believe so strongly in myself that I will not get defensive by criticism as I know that every experience is an opportunity for growth. I will nurture and build my fellow team players. I will use every opportunity to praise and give thanks. I embrace the uncertainty that forms part of my vision. I have a strong enough faith to know that everything that happens along my path happens for a reason, and that all things work together for my good.



CORPORATE INFORMATION

CLIENT CARE SUPPORT

(876) 998-JMMB (5662)
From the USA and Canada:
1 (877) 533-5662
From the UK: 0 (800) 404-9616
Opening Hours:
Monday – Sunday:
8:00 a.m. – 12:00 a.m.
Email: info@jmmb.com
www.jmmb.com

HAUGHTON AVENUE BRANCH

5 Haughton Avenue
Kingston 10

JUNCTION AGENCY

Shop 2, Roye's Plaza
Main Street, Junction
St. Elizabeth

MONTEGO BAY BRANCH

Suite 1
Fairview Office Park
Alice Eldemire Drive
Montego Bay, St. James

OCHO RIOS BRANCH

Guardian Life Building
2 Graham Street
Ocho Rios, St. Ann

SANTA CRUZ BRANCH

Shop # 2 Oasis Plaza, Coke Drive,
Santa Cruz, St. Elizabeth

HEAD OFFICE

6 Haughton Terrace
Kingston 10
Tel: (876) 998-5662
Fax: (876) 960-9546
OPENING HOURS:
Monday – Friday:
8:30 a.m. – 3:30 p.m.
Email: info@jmmb.com
www.jmmb.com

KNUTSFORD BOULEVARD BRANCH

11 Knutsford Boulevard
Kingston 5

MANDEVILLE BRANCH

23 Ward Avenue
Mandeville, Manchester

MAY PEN BRANCH

Shop 28B, Bargain Village Plaza,
35 Main Street
May Pen, Clarendon

PORTMORE BRANCH

47 - 48 West Trade Way
Portmore Town Centre
Portmore, St. Catherine



JAMAICA MONEY MARKET BROKERS LIMITED

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Annual General Meeting of the Company will be held at JMMB Head Office, 6 Haughton Terrace, Kingston 10, Jamaica on Thursday, September 17, 2020, at 1.00 P.M. for the purpose to consider and if thought fit to pass the following ordinary resolutions:

- 1. TO RECEIVE THE AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020, AND THE REPORTS OF THE DIRECTORS AND AUDITORS THEREON.**

“THAT the Directors’ Report, the Auditors’ Report and the Statements of Account of the Company for the year ended March 31, 2020 be received.”

- 2. TO RATIFY INTERIM DIVIDEND PAYMENT AND DECLARE THEM FINAL**

“THAT the interim dividends of Forty Four point Seven Three Cents (*44.73 cents*) paid on June 28, 2019 and Seventy Six point Sixty Six Cents (*76.66 cents*) paid on October 31, 2019 making a total of One Hundred and Twenty One point Thirty Nine Cents (*121.39 cents*) for the year, be and are hereby ratified and declared as final and that no further dividend be paid in respect of the year under review.”

- 3. TO REAPPOINT DIRECTORS**

The directors retiring from office by rotation pursuant to Article 105 of the company’s Articles of Association are Mr. Keith Duncan and Mrs. Kisha Anderson, who being eligible offer themselves for re-election.

- (a) THAT Mr. Keith Duncan be and is hereby re-elected a Director of the company;
- (b) THAT Mrs. Kisha Anderson be and is hereby re-elected a Director of the company;

- 4. ELECTION OF DIRECTORS**

In accordance with Article 103 of the Company’s Articles of Incorporation, the following director, having been appointed during the year, retires and is eligible for re-election;



“That Mr. H Wayne Powell having been appointed during the year, retires and being eligible offers himself for re-election.”

5. TO APPOINT AUDITORS AND AUTHORISE THE DIRECTORS TO FIX THE REMUNERATION OF THE AUDITORS

“THAT KPMG, Chartered Accountants, having agreed to continue in office as auditors, be and are hereby appointed auditors of the Company to hold office until the next annual general meeting at a remuneration to be fixed by the Directors of the Company”.

6. TO APPROVE DIRECTORS’ REMUNERATION

“THAT the amount included in the Audited Accounts of the Company for the year ended March 31, 2020 as remuneration for their services be and is hereby approved.”

Dated this 20th day of July, 2020

By Order of the Board

Carolyn DaCosta
Secretary

REGISTERED OFFICE
6 Haughton Terrace
Kingston 10

NB: A member entitled to vote at the meeting is entitled to appoint a proxy to attend and vote in his stead. A proxy need not be a member of the company. Enclosed is a proxy form for your convenience, which must be lodged at the Company’s Registered Office at least forty-eight hours before the time appointed for holding the meeting. The Proxy Form shall bear the stamp duty of \$100.00. The stamp duty may be paid by adhesive stamp(s) to be cancelled by the person executing the Proxy.



CHAIRMAN'S MESSAGE

We are pleased to submit the Annual Report for Jamaica Money Market Brokers Limited (JMMB) for the year ended March 31, 2020. For the year, JMMB posted net profit of J\$2.84B, finishing 20% higher over the prior period while operating revenue totaled J\$10.93B which was a 17% increase over the prior year.

We continue to put the capabilities in place to build out other areas of our Business Model. Our growth plans and strategies underscore the performance in Jamaica. A more in depth analysis of the performance of the business line and our overall results is presented in the Management Discussion and Analysis section of this Report.

At the heart of our strategy are our clients who continue to have confidence in the vision and direction of company. Throughout 2019/20, the team focused on further embedding our Financial Partnership strategy which drives our operations and service delivery. The operational execution and embedding of this strategy allows our teams to better understand and meet our clients' needs as well as improves our ability to provide suitable solutions which help us to deliver on our promise of partnership and 'Best Interest'. We have remained committed to transforming the way we work and improving our service delivery and in the coming year, the team's focus will continue to be on bolstering the platforms and channels through which we interact and serve.

Our management team continues to lead with confidence in the best interest of all our stakeholders. The Board salutes the management team for their hard work and commitment. We are also very grateful for all our team members and thank everyone for the role they each play in delivering the client value proposition and executing our strategy.

Thank you to our shareholders, who have demonstrated confidence in us and who continue to partner with us. We are truly committed to building shareholder value, and without you this would not be possible.

A handwritten signature in blue ink, which appears to read 'Archibald Campbell'.

Archibald Campbell, DBA



DIRECTORS PROFILES

DR. ARCHIBALD CAMPBELL - CHAIRMAN



Areas of expertise:

- Accounting
- Administration
- Arbitration
- Business Ethics
- Business Operations
- Finance

Archibald is currently the Chairman of JMMB Group Limited and majority of its subsidiaries in Jamaica, Dominican Republic and Trinidad and Tobago , as well as the Board of Trustees of the JMMB Pension Fund. He is also a Director of JMMB Bank (Jamaica) Limited and Sagicor Financial Company Limited an Associated Company. He also sits as a director on a number of Sagicor Financial Company Limited's subsidiaries. Prior to this he served as a Director at the University Hospital of the West Indies, a member of the Sugar Industry Divestment negotiation team, two pension funds and also several companies that included hotels, property management, banks, tertiary level institutions and a number of non-profit organisations. He was a lecturer at the University of the West Indies (UWI) where he taught Accounting as well as Risk Management in the Banking Degree. Archibald also served as Bursar of the UWI and Chief Financial Officer with responsibility for maintaining relations with the seventeen (17) contributing Caribbean countries with regard to funding. He is a Chartered Accountant and is a past president of the Institute of Chartered Accountants of Jamaica. Archibald is a published author and speaker in the accounting and finance sectors. With a Doctorate in Business Administration (DBA) and a M.Sc. in Accounting from the University of the West Indies, various international training and certification and over 40 years of experience in the industry, Dr. Campbell is an unmatched resource.

KISHA ANDERSON



Areas of expertise:

- Administration
- Investment Management
- Leadership & Coaching
- Business Ethics
- Business Operations
- Finance

Kisha began her tenure in the financial sector over 20 years ago at Jamaica Money Market Brokers Limited (JMMB). She entered the field with a degree in Environmental Sciences from the UWI, Mona and has subsequently completed a four (4) month Harvard Business School General Management Program, where she gained invaluable knowledge and exposure to new paradigms and techniques to support her strategic and leadership capabilities. During her tenure at JMMB she contributed to its branch development, strategic leadership and was instrumental in ensuring operational readiness in converting JMMB Merchant Bank Limited into a commercial bank.

Kisha served as Country Chief Executive Officer of JMMB's Jamaican-based subsidiaries: JMMB Bank (Jamaica) Limited, JMMB Insurance Brokers Limited, JMMB Fund Managers Limited and JMMB Securities Limited (Jamaica). She also serves as a director for JMMB Investments (Trinidad and Tobago) Limited and its subsidiary JMMB Securities (T&T) Limited. Kisha is also member of First Rock Capital Holdings Limited Board of Directors.

She is a Justice of the Peace for Kingston, Secretary for the Bethel Thrift Society Investment & Credit Committee and serves alongside her husband in the Moorlands summer camp ministry.

AUDREY DEER-WILLIAMS



Areas of expertise:

- Administration
- Business Ethics
- Treasury Operations
- Investment Management
- Process Improvement
- Strategic Planning

Audrey is the Chief Technical Director assigned to the Social Security Division of the Ministry of Labour and Social Security. She worked in various capacities in the United States in the financial services sector prior to her service in the public sector in Jamaica. Audrey is a distinguished public servant whose extensive training and expertise in a multiplicity of areas has made her an invaluable resource. She holds an undergraduate degree in Economics and Accounting from the University of the West Indies and a Master's degree in Business Administration from Manchester Business School.

H. WAYNE POWELL



Areas of expertise:

- Administration
- Banking
- Business Ethics
- Business Operations
- Finance
- Human Resource Management
- Leadership Consultation

H. Wayne is currently a business, financial and leadership Consultant who has previously served as Vice-President at Scotiabank International and Executive Vice-President at Scotiabank Jamaica. He has been recognized at the national level for his extraordinary contribution to the banking sector in Jamaica. As a finance, banking and leadership consultant, he brings to JMMB Group over 45 years of knowledge and experience in the financial sector, both locally and internationally. H. Wayne is also known for his contribution to nation building as a Justice of the Peace, as well as, through his affiliation with the Rotary Club of New Kingston and other charitable organizations.



H. Wayne sits on several corporate and public sector boards and currently serves as a member of the following JMMB Group's Board Committees: Finance, Culture and Leadership Development and Audit. Wayne was recently appointed as a member of the Integrity Commission.

KEITH DUNCAN



Areas of expertise:

- Administration
- Business Ethics
- Business Operations
- Corporate Governance
- Finance
- Investment Management
- Strategic Planning

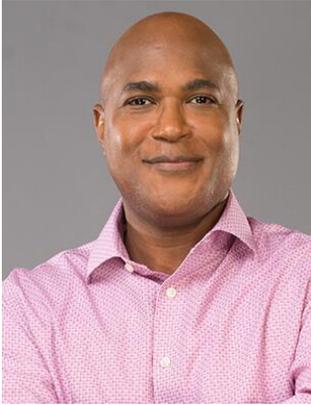
Keith is the Group Chief Executive Officer at the JMMB Group of Companies and has responsibility for overall performance and charting the strategic direction of the Group.

His financial expertise has not only benefited the JMMB Group, but also the Jamaican financial sector. Mr. Duncan is currently the President of the Private Sector Organization of Jamaica (PSOJ) and served as a Vice-President of the PSOJ throughout 2013 – 2015. He is also Past President of the Jamaica Securities Dealers Association (JSDA) and continues to contribute his service to Jamaica through various roles, including his current appointment as Chairman of the Economic Programme and Oversight Committee (EPOC).

Under his leadership, the JMMB Group was conferred with the American Foundation for the University of the West Indies (AFUWI) Award for Excellence in Business Leadership in February 2020, and the prestigious 'Best of Chamber Award' from the Jamaica Chamber of Commerce in March 2011.

He is a Chartered Financial Analyst and holds a B.A. (Economics) from the University of Western Ontario in Canada.

V. ANDREW WHYTE



Areas of expertise:

- Accounting/Finance
- Banking
- Risk Management
- Corporate Governance
- Internal Audit

Andrew is the Group Treasurer at Jamaica Producers Group, a multi-national company with operations in Jamaica, the Netherlands, United Kingdom, the Dominican Republic, Cayman Islands and the USA. He previously worked in the financial industry for several years. An Independent Director, he currently serves as Chairman of the JMMB Group and JMMB Bank (Ja) Limited Audit Committees, in addition to being a member of both the Risk and Finance Committees. Andrew is also a director on a number of JMMB Group's subsidiaries. He has a Bachelor's degree in Chemical Engineering from Illinois Institute of Technology and a Master's degree in Business Administration from the University of Illinois Chicago. In addition to his training and experience, Andrew utilizes his Christian principles to guide his contribution. He chairs the Board of Trustees of the preparatory school, Emmanuel Christian Academy.



CAROLYN DACOSTA, Corporate Secretary

Carolyn has served as Corporate Secretary for the JMMB since March 18, 2008. Carolyn holds certification in Corporate Governance from Harvard Business School, an MBA in Finance as well as a Diploma in International Compliance from the Manchester Business School in the UK, an LLB (Law degree) from the University of London and a Bachelor's degree from the University of the West Indies. She brings an unparalleled combination of technical skills and experience to this critical role.

In keeping with the Group's commitment to effective corporate governance, she ensures compliance with all relevant statutory and regulatory requirements, monitors changes in relevant legislation and ensures the taking of appropriate action, as required. Additionally, Carolyn is a Fellow of the International Compliance Association and a Justice of the Peace for the parish of St. Catherine



JAMAICA MONEY MARKET BROKERS LIMITED SENIOR TEAM LEADERS

- Keisha Forbes-Ellis - Chief Executive Officer & Chief Country Officer – Jamaica *
- Kwame Brooks - General Manager, Trading and Treasury
- Nerene Brown - Operations Manager, Client Sales & Service Delivery
- Kashwayne Bryson - Financial Controller
- Claudine Campbell-Bryan - Country Compliance Officer & Deputy Corporate Secretary
- Cecile Cooper - Country Chief, Culture and Human Development Officer
- Alwayne Cousins - Manager Corporate Solutions
- Patreina Messam - Internal Audit Manager
- Densie Robinson - Senior Corporate Manager, Settlement & Securities
- Fornia Young - General Manager, Client Partnership

*Appointed Chief Country Officer Jamaica - July 1, 2020

Group Executives with oversight responsibilities for the Company

- Damion Brown - Group Chief Investment Officer
- Peta-Gaye Bartley - Group Chief Internal Auditor
- Carolyn DaCosta - Group Chief Compliance Officer
- Patrick Ellis - Group Chief Financial Officer
- Dereck Rajack - Group Chief Risk Officer
- Kerry Ann Stimpson - Group Chief Marketing Officer
- Claudine Tracey - Group Chief Strategy Officer
- Stephen Shim – Group Information Technology Officer



JAMAICA MONEY MARKET BROKERS LIMITED

TOP 10 SHAREHOLDERS AT 31 MARCH 2020

ORDINARY SHARES

		1,630,552,530	
SHAREHOLDERS	SHAREHOLDINGS		%
JMMB GROUP LTD	1,630,552,530		100
	1,630,552,530		100

SHAREHOLDINGS OF DIRECTORS AND SENIOR MANAGEMENT

Directors	Shareholdings	Connected Parties	
Archibald Campbell	Nil		
Keith P. Duncan	Nil	Concise E.I. Ltd	& JVF E.I. Ltd
Kisha Anderson	Nil		
Audrey Deer-Williams	Nil		
V. Andrew Whyte	Nil		
H. Wayne Powell	Nil		
Senior Management	Shareholdings	Connected Parties	
Donna Duncan-Scott	Nil	JVF O.N. Ltd &	Concise O.N. Ltd.
Keith Duncan	Nil	Concise E.I. Ltd. &	JVF E.I. Ltd
Carolyn DaCosta	Nil		
Paul Gray	Nil		
Julian Mair	Nil		
Patrick Ellis	Nil		
Janet Patrick	Nil		
Damion Brown	Nil		
Kerry-Ann Stimpson	Nil		
Claudine Tracey	Nil		
Peta- Gaye Bartley	Nil		
Keisha Forbes-Ellis	Nil		
Kwame Brooks -	Nil		
Kashwayne Bryson	Nil		
Claudine Campbell-Bryan	Nil		
Cecile Cooper -	Nil		
Alwayne Cousins	Nil		
Patreina Messam	Nil		
Densie Robinson	Nil		
Fornia Young	Nil		



MANAGEMENT DISCUSSION AND ANALYSIS

The Management of Jamaica Money Market Brokers Limited and its subsidiaries (JMMB) is responsible for the integrity and objectivity of the information contained in the Management Discussion and Analysis (MD&A).

The information presented is based on the informed judgment of the management with appropriate consideration to materiality. The MD&A is prepared to enable readers, clients and shareholders to assess the operations and financial performance of JMMB for the financial year ended March 31st 2020 compared with prior years. It should be read in conjunction with the JMMB's financial statements.

In this regard, management maintains a system of accounting and reporting that provides for the necessary internal controls to ensure transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposal and liabilities fully recognized. Importantly, the system of control is continually reviewed for effectiveness and is supported by written policies and guidelines, qualified personnel, and strong internal audit and risk assessment procedures.

The financial information disclosed in this MD&A is consistent with JMMB's audited consolidated financial statements and related notes for the financial year ended March 31st, 2020. Unless otherwise indicated, all amounts expressed are in Jamaican dollars and have been primarily derived from JMMB's financial statements which are prepared in accordance with International Financial Reporting Standards (IFRS).

This MD&A may contain forward looking statements. Forward looking statements are statements made based on assumptions or predictions of the future which may not necessarily be realized. Although JMMB believes that in making any such statement its expectations are based on reasonable assumptions, any such statement may be influenced by factors that could cause actual outcomes and results to be materially different from those projected.

FINANCIAL YEAR 2019/20 CONSOLIDATED FINANCIAL PERFORMANCE

The Management Discussion and Analysis section of this report details the combined results of the following entities:

- Jamaica Money Market Brokers Limited
- JMMB Fund Managers Limited
- JMMB Securities Limited
- JMMB Insurance Brokers Limited
- JMMB International Limited
- Capital and Credit Securities Limited
- JMMB Real Estate Limited



FINANCIAL RESULTS SUMMARY

Jamaica Money Market Brokers Limited and its subsidiaries (JMMB) achieved strong performance for the financial year ended March 31, 2020, continuing on an upward trajectory of delivering positive results and returns to stakeholders.

NET PROFIT

Net profit for the period increased to J\$2.84B, finishing 20% higher over the prior period. This increase was due to growth in fees and commission income as well as trading gains.

OPERATING REVENUE

Net operating revenue for the period totaled J\$10.93B reflecting a 17% increase, as all revenue lines, with the exception of net interest income and FX trading gains, recorded growth.

NET INTEREST INCOME (NII)

NII declined by 3% to J\$3.62B as the average portfolio size maintained over the year was lower than the prior year.

FUNDS UNDER MANAGEMENT

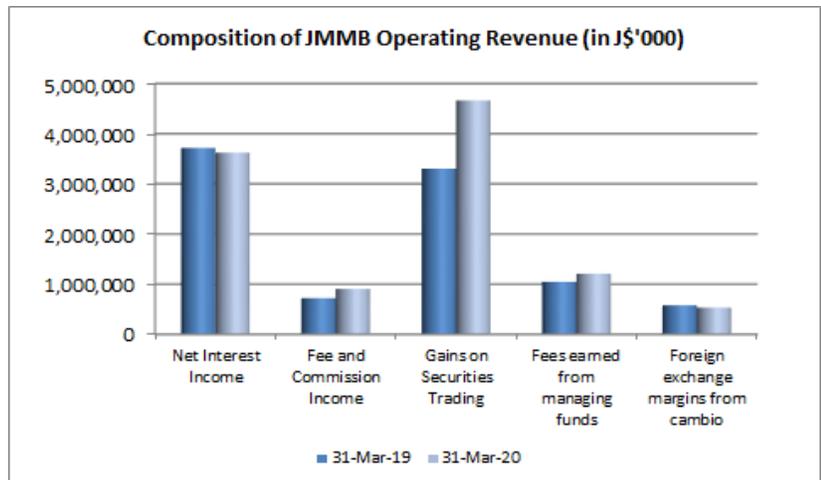
The asset management business line posted sound results for the period showing growth over the prior year. This growth is due to the teams' continued emphasis on leveraging on and off balance sheet solutions in partnering with clients to achieve their financial goals. As a consequence, total clients' Funds under Management (FUM) grew by 5% to J\$241.27B, the majority of which was driven by on-balance sheet FUM growth.

FEES EARNED FROM MANAGED FUNDS

Fees earned from managed funds amounted to J\$1.21B, an increase of 16% over the prior period. The main drivers of this growth were pension funds and unit trusts as off-balance sheet solutions continued to be leveraged to assist clients with planning for and meeting their long-term financial goals.

BOND AND EQUITY TRADING GAINS

For the year, trading gains arising from equities and fixed income stood at J\$4.91B compared to J\$2.8B in the prior period. This was predicated on strong positive emerging market sentiments which was buoyed by an improved macroeconomic outlook for the better part of the year. Despite the market downturn towards the end of the financial year, the team was able to accurately identify and capitalize on a number of profitable trading opportunities. Further, interest rates in the local





and global fixed income markets remained at historical lows, which resulted in an increased number of corporate transactions both for refinancing purposes as well as new issuances.

The local stock market suffered a sharp reversal in the fourth quarter due to a decline in investor confidence attributable to the COVID-19 pandemic. Consequently, the JSE Combined Index declined by 4.33% compared to a 29% increase in the prior period. The team's equity trading strategy was, however, sufficiently robust and delivered strong returns over the prior financial year with trading gains derived from the proprietary equity portfolio increasing by 78%.

FOREIGN EXCHANGE (FX) MARGIN FROM CAMBIO TRADING

FX trading gains recorded strong performance of J\$533.6M and the business line remained the second largest cambio with approximately 5% of the overall FX market (both cambios and authorized dealers). This was in spite of more stringent regulatory guidelines which constrained trading activities.

Performance in the last two months of the financial year was negatively impacted by COVID-19 as there was a marked reduction in FX inflows. This was on account of a slowdown in the tourism sector and reduction in remittance inflows from source markets.

Otherwise, the local foreign exchange trading market remained buoyant for most of the financial year and was characterized by continued volatility. Sustained volatility supported higher levels of trading and the market remained orderly as the Central Bank also remained active using BFIXTT to ensure stability. There was still, however, a general depreciative trend as the local currency lost 7% of its value relative to the US dollar over the prior year.

OTHER FEES AND COMMISSION

Other fees and commission grew by 26% to J\$907.5M. This was mainly due to value-added services from the insurance brokerage and equity brokerage business lines.

EFFICIENCY

For the period, administrative expenses increased by 24% to J\$8.26B. This increase was on account of project related activities focused on process optimization which should yield efficiencies for JMMB in the medium term. Given the increase, the efficiency ratio moved from 71% to 76%. As critical projects related to process and technology are wrapped up in the coming year, the teams will focus on extracting the expected efficiencies from these projects to improve JMMB's overall efficiency.



FINANCIAL POSITION

- Assets

JMMB's asset base rose by 10% to J\$212.29B over the period, primarily due to resale agreements and notes receivables. Total shareholders' equity stood at J\$19.39B reflecting a 17% decline on account of a reduction in fair value reserves corresponding to the reduction in asset prices.

- Capital Adequacy Ratio (CAR)

The regulated entity, Jamaica Money Market Brokers Limited, remained adequately capitalized as at March 31, 2020 as the CAR stood at 14% which is higher than the regulatory minimum of 10%.

BUSINESS LINE PERFORMANCE

- Collective Investment Schemes (CIS) – Partnering with Clients to Achieve their Financial Goals

JMMB Fund Managers Limited's (JMMBFM) unit trust solutions are bolstered by discretionary portfolios which provide clients with a pre-determined mix of funds geared towards achieving a particular goal. Clients therefore have the option to invest in any one fund or a pre-determined mix of funds geared toward their specific investment goal. The team remained committed during the year to periodic reviews of the suite of unit trust solutions to ensure that they are designed to meet client needs and that value continues to be maximized for clients. This yielded positive results as at the end of the financial year, JMMBFM ranked third in unit trust FUM in Jamaica, accounting for 12.3% of the overall market. Additionally, CIS FUM increased by J\$3.8B or 12% moving to J\$35.4B, a consequence of continued client confidence in the team and the range of solutions and services offered.

- Pensions – Strengthening Partnership through Client Engagement and Financial Education

Pension fund offerings continued to perform well as pension FUM grew by 10% to J\$16.6B. This was in spite of a decline in asset prices in the fourth quarter as above market growth was recorded for the period. Growth was also attributable to the team's sustained efforts to strengthen partnerships with the existing client base and continuously promote the importance of their long term financial security.

The pension suite of services and solutions ranges from pooled funds to segregated fund management and other customized service offerings. For the year, the team continued to focus on client engagement and education as well as operational efficiency. Client engagement activities increased by approximately 45% relative to the prior period. These activities were aimed at raising awareness of the benefits of pension plans and retirement planning. This created opportunities to forge stronger partnerships with clients and proactively meet their needs, particularly as there was heightened economic uncertainty in the fourth quarter due to the onset of the COVID-19 pandemic.



Lastly, the suite of pension services was augmented during the year with digital transformation initiatives to streamline internal business processes and enhance operational efficiency.

- Insurance Brokerage

Through JMMB Insurance Brokers Limited, clients have access to insurance solution packages and other value added services to support them in meeting their personal and corporate insurance needs. For the year, brokerage fees increased by 13% and this was attributable to sustained efforts to maximize on cross-selling opportunities, in particular, with JMMB Bank (JA) Ltd. The team continued to proactively manage existing clients to ensure retention rates remained satisfactory particularly in the fourth quarter.

- Equity Brokerage offered via JMMB Securities Limited

In spite of the downturn in the local equities market in the fourth quarter, the local equity brokerage business recorded strong growth as trade value for the year increased by 56%. This growth was due primarily to retail client activity as the team continued to facilitate access to the stock market with timely and insightful stock recommendations and convenience via JMMB's online equity trading platform, Moneyline. As a result, JMMB continues to be the preferred choice for retail equity transactions, evidenced by the brokerage being ranked #1 for number of trades for the last five years.

- Capital Markets offered via JMMB Securities Limited

JMMB's capital markets team continued to create tailored investment banking and capital markets solutions for clients during the 2019/20 financial year. The team worked to further deepen linkages within the Group to create enhanced, value- added services and solutions whilst leveraging the depth of its investment banking expertise to deliver innovative debt and equity funding instruments to corporate, government and institutional clients. This solid growth is evidenced by a 34% growth in transaction volumes having moved to J\$59B from J\$44B in the prior year.

The team's growth and success is, however, most punctuated by its pioneering of the JMMB Group's Additional Public Offer (APO) which it conceptualized and executed across two jurisdictions namely Jamaica and Trinidad and Tobago. The offer was hugely successful being oversubscribed by 92.5% with total subscriptions of approximately J\$20B and raising a total of J\$12.3B in capital for JMMB Group Ltd (the Group). In design and execution, the offer leveraged the best of the unit's expertise as well as JMMB's online trading platform, Moneyline, which provided end to end online service.

This offer, now the largest of its kind in Jamaica and the Caribbean's history and a first for Jamaica, with the Capital Markets unit at its helm, was a landmark transaction for the JMMB Group team, Jamaica and the region.



2020/21 FINANCIAL YEAR STRATEGIC OUTLOOK

For the 2020/21 financial year, the tone of JMMB's business operations is expected to be moderated by the COVID-19 pandemic. Multilaterals such as the IMF and World Bank have forecasted negative global growth, especially for emerging markets economies. The landscape of global financial markets has changed while interest rates remain low, global sovereign debt levels are expected to aggressively rise as they provide fiscal stimulus. Bond markets are expected to reflect an overall preference for higher quality credits as the fallout from Covid19 takes a toll on highly leveraged sovereigns and corporates. Emerging market equities is also expected experience some moderation as valuations will adjust based on the COVID-19 impact and the trend of economic recovery. The negative impact on developed economies will likely result in lower foreign exchange inflows to emerging markets. The Bank of Jamaica is well positioned to respond to temporary imbalances in the FX market using BFIXTT, but the Jamaican dollar is expected to come under increased pressure due to lower inflows. Given this context, the focus for the year will be as follows:

Proactive Client Engagement and Education

In this time of increased economic uncertainty, JMMB believes that our clients should feel safe knowing that they are still on track to meet their financial goals and that they will be supported in the event of financial challenges. To this end, the team remain committed to partnering with clients to nimbly identify and capitalize on market opportunities that may arise due to the pandemic to ensure that risk-adjusted returns are maximized for clients. Further, the team commits to maintaining a rigorous program of client education, ensuring that they remain confident in the team's financial expertise in spite of economic uncertainties and that they continue to prioritize retirement planning.

Convenience

The pandemic has acted as a catalyst, increasing the pace of digitization of key processes and functions. As JMMB aims to offer a complete suite of products in a safe and efficient manner, the business' digital footprint has been assessed and a multi-year roadmap has been aligned on for execution which will result in solutions and services being available online through a simple, seamless and integrated interface. To this end, upgrades to JMMB's current online platform have been slated for execution in the 2020/21 financial year and enhancements to existing online solutions, one of which will include real time equity trading, have also been prioritized for execution.



LOVE AND PARTNERSHIP - YOUR BEST INTEREST AT HEART

The team closes this financial year truly thankful for the many achievements attained internally and enters the new financial year recommitted to JMMB's core of Love and partnership with our clients. We remain hopeful and confident in the sustainability of JMMB and expect to continue seeing realized value for all the stakeholders, clients and team members for whom we continue to build JMMB with their Best Interest at Heart.

CORPORATE GOVERNANCE REPORT

The Directors of Jamaica Money Market Brokers Limited and its subsidiaries continue to maintain a high standard of governance in line with the laws, regulations and best practices in its operations.

The Board of Directors of Jamaica Money Market Brokers Ltd (JMMB) has met quarterly and has continued the progression towards achieving the strategic goals and objectives of the Company. In March 2020, the customary annual review of the goals and objectives was delayed due to COVID-19 pandemic . This review was instead done in June 2020.

The Directors and Management are committed to high standards of governance that are consistent with regulatory expectations and evolving best practices, and that are aligned with our strategy and risk appetite. We believe that good governance is not just about overseeing the JMMB and its practices, but doing so in a way that is transparent. It involves the board actively engaging with all stakeholders, knowing the respective business lines and their risks, understanding the challenges and opportunities of a changing industry and economy and challenging management where necessary. Good governance also involves setting robust standards and principles that will guide the JMMB to success as well as help clients thrive and our communities prosper – all while ensuring that we are constantly enhancing value for our shareholders.

This report provides a summary of the work of the Board and its committees over the financial year ended March 31, 2020.

JMMB Board of Directors and its committees have oversight responsibility for the Board committees. The Board of Directors proactively adopts governance policies and practices designed to align the interests of the Board and management with those of shareholders and other stakeholders, and to promote the highest standards of ethical behaviour and risk management at every level within the organisation. The Company's corporate governance framework is subject to ongoing review, assessment and improvement.



• Definitions:

“Company”	Jamaica Money Market Brokers Limited
“Director” or “Directors”	The person(s) who is(are) a member(s) of the Board
“Executive Director”	a director who is a member of the management team of JMMB Group Limited or its subsidiaries and affiliates.
“Independent Director”	director who is not: <ul style="list-style-type: none"> ✓ an employee of a company within the Group within the last five years; ✓ a person holding five per centum or more of the shares of the company or a connected person; and ✓ a party to a significant economic or other relationship with the company within the last five years.
“Non- Executive Director”	a director who is not part of the current management in the JMMB.
“JMMB”	Jamaica Money Market Brokers Limited
“JMMBGL”	JMMB Group Limited (Parent Company)
“JMMB Group” or “the Group”	The group of companies comprised of JMMBGL, its subsidiaries and affiliates. A list of the companies can be found at Note 1 of the Audited Financial Statements.
“JSE”	The Jamaica Stock Exchange

The core principles defined:

Conduct and culture	By setting the tone from the top, the board champions JMMB Group’s values of love, trust, openness, integrity and good governance
Stewardship	Directors are stewards of the Company exercising independent judgment and safeguarding the interest of shareholders
Risk oversight	The Board oversees the frameworks, policies and processes to identify and manage the risks faced by the Group.
Independence	Independence from management is fundamental to the Board’s effective oversight, and mechanisms are in place to ensure its independence
Strategic oversight	Directors are key advisors to management, advising on strategic direction, objectives and action plans, taking into account business opportunities and the JMMB Group’s risk appetite.



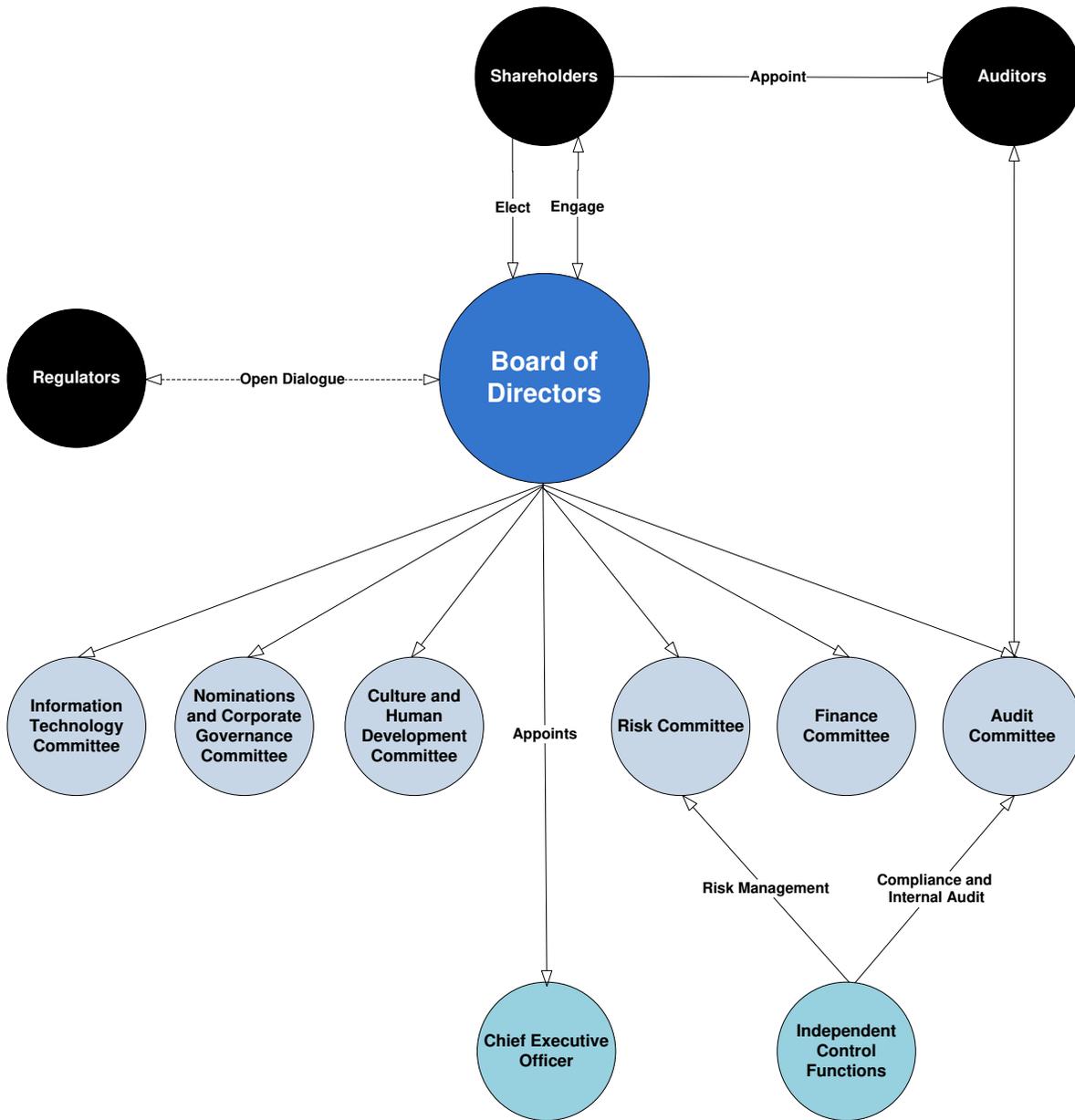
Continuous improvement	The board is committed to continuously improving its corporate governance principles, policies and practices.
Accountability	Transparency is a hallmark of good governance. The board is committed to clear and comprehensive financial reporting and disclosure, and constructive shareholder and stakeholder engagement.

For the Financial year 2019/20, the Board deliberated on several matters, including but not limited to the following:

- Company strategies and strategic direction
- Financial performance
- Review of capital structure and dividend
- Review and approval of Policies
- Operational performance
- Governance and compliance matters
- External financial reporting
- Changes in regulatory environment and impact on the Company
- Changes in information technology
- Risk Management
- Corporate Culture
- Human Resources leadership development
- Corporate Social Responsibility

- **Our governance structure**

JMMB Group Limited, the parent, governance structure establishes the fundamental relationships among the board, its committees, management, shareholders and other stakeholders. It plays an oversight role in the management of JMMB by way of the different board committees. JMMB Group Limited sets the culture and values as well as the strategic and corporate objectives for the entities within the Group, and it determines the plans for achieving and monitoring performance through this structure.



*each board committee reports on its activities to the Board of Directors.

- **Role of the Board of Directors**

The JMMB board makes major policy decisions, participates in strategic planning and reviews management’s performance and effectiveness. The board is guided by the laws and regulations of the various jurisdictions in which it operates. The board overviews and makes decisions about strategic directions and delegates other decisions to its board committees or management using a board approved decision rights matrix. As provided by our policies, management may require board approval for some matters that exceed a certain dollar value or may have significant impact on the JMMB brand.



- **Role of the Board Chairman**

Dr. Archibald Campbell is our independent Board Chairman. Having an independent, non-executive Board Chair enhances management’s accountability and the board’s independent oversight. The Board Chair leads board and shareholder meetings and is responsible for the management, development and effective functioning of the Board. The Chair has the deciding vote if a board vote results in a tie.

The Board Chair:

- advises the CEO on major issues and liaises between the board and senior management
- participates in the orientation of new directors and the continuing development of current directors
- along with the Nominations and Corporate Governance Committee Chair, conducts the board’s effectiveness evaluation and plans board succession and recruitment
- interacts with directors and senior executives on a regular basis
- meets with regulators, shareholders and stakeholders on behalf of the board when needed, and meets periodically with independent directors of our subsidiaries.

The Board reviews and approves the Board Chair’s mandate, while the Nominations and Corporate Governance committee, under the direction of its Chair, annually assesses the effectiveness of the Board Chair in fulfilling his mandate. Our Group Corporate Governance Policy, which contains the mandates of the board, board chair and board committees may be found at www.jmmb.com.

- **Our Code of Ethics and Conduct**

The JMMB Code of Ethics and Conduct (“the Code”) promotes standards of desired behaviour that apply to directors, senior management and all team members. It includes the responsibility to be truthful, respect others, comply with laws, regulations and our policies, and engage in practices that are fair and not misleading. Each year Directors and team members must acknowledge that they have read and understand the Code, and certify that they are in compliance with it.

The Company has adopted the Code of Ethics and Standards of Professional Conduct of the Association for Investment Management and Research (AIMR®) and each new team member is trained in this area during orientation. There is also a mandatory annual refresher course for all team members and Directors.

- **Board information**

The Chairman and the Group CEO, supported by the Company Secretary, ensure procedures are in place to give the board timely access to the information it needs to carry out its duties. To ensure timely access to information, directors:

- receive a comprehensive package of information at least five (5) days prior to each board and committee meeting
- have access to board committee meeting minutes
- participate in annual and biannual strategic sessions



- have full access to senior management and team members
- receive educational material on matters that affect our business
- Identify their continuing education needs through discussions at board or committee meetings
- receive timely updates on matters that may affect the business's performance and reputation
- are kept abreast of all regulatory matters such as regulatory audits, changes in regulations or guidelines and outcomes of meetings with regulators, to name a few.

- **Board Expertise**

The Directors of the Board are selected on the criteria of proven skill and ability in their particular field of proficiency, and a diversity of outlook and experience which directly benefits the operation of the Board as the custodian of the business.

- **Board Delegation**

The JMMB Group Board has delegated specific responsibilities for Audit, Risk, Nominations and Corporate Governance, Information Systems, Finance and Culture and Human Development to Committees. These Committees have written approved terms of reference setting out their respective roles and responsibilities and limits of authority.

Each Committee's terms of reference is included in the Group's Corporate Governance Policy which may be found at www.jmmb.com.

JMMB GROUP LIMITED COMMITTEE REPORTS

The following reports from the JMMB GL board committees provide an insight into the role of the committees as it related to the JMMB Group, of which JMMB is a part. Independent Directors of JMMB are members of the JMMBGL board committees in order to execute on their oversight responsibilities

- **Report of the Nominations & Corporate Governance Committee**

The Committee is satisfied that its activities over the fiscal year have fulfilled its mandate. Over the financial year, the committee met and discussed the following;

1. Review and recommendation of directors to the Dominican Republic and Trinidadian subsidiaries
2. Reviewed board procedures to ensure best practices and trends
3. Engaged independent consultant to conduct board evaluation
4. Reviewed the Annual General meeting and discussed changes that would enhance subsequent meetings
5. Reviewed Board revision rights matrix



The Nominations and Corporate Governance Committee is responsible for periodically determining the appropriate skills, perspectives, experience and characteristics required of Board candidates, considering the Group's needs and Board composition, which is done on an on-going basis.

In assessing candidates and selecting nominees for the boards, diversity is an important factor that is taken into consideration by the Committee. As such, the Committee has in place as an objective that at least 30% of board members should be women. We have surpassed this target for JMMBGL and continue our efforts in improving the ratio for the Group as a whole in due course.

Three (3) meetings of the Committee were held for the year.

- **Report of the Audit Committee**

As an integral part of the JMMB Group's corporate governance structure, the Group's Internal Audit Department and its activities are guided by a Charter approved by the Group Audit Committee. The Department reports to the Group Audit Committee which ensures independence in the Department's review of the effectiveness of the Group's risk management, governance and internal control processes. The scope of the Department's review includes assessing areas such as corporate governance, risk management, the efficiency and effectiveness of management's controls over the Group's operations (including safeguarding of assets), the reliability of financial and management reporting and compliance with laws and regulations.

The Group's internal audit assessment of internal controls is based on the standards set by the control criteria framework of the Committee of Sponsoring Organisations of the Treadway Commission (COSO Internal Control Framework). This model evaluates the internal control measures adopted by management. All audits are conducted in accordance with the International Standards for the Professional Practice of Internal Auditing. In its oversight of the internal audit function, the Group Audit Committee reviews Internal Audit's assessment of the adequacy and effectiveness of the Group's internal controls, compliance with legal, statutory, regulatory and other requirements. The Committee during the course of its activities, also reviews management reports on regulatory, risk and fraud-related matters. Additionally, some members of the Group Audit Committee also sit on the Audit Committees of subsidiary companies.

The Group Audit Committee Chairman reports to the JMMBGL Board on all significant issues considered by the Committee. During the financial year under review, the Committee achieved the following:

- Reviewed and approved the Group's audit plan and strategy while ensuring the plan is designed to assist the Group to achieve its strategic objectives.
- Reviewed compliance with internal policies, procedures and standards, relevant external rules and regulations, as well as assessed the adequacy and effectiveness of the Group's internal control system.



- Reviewed reports on certain key business processes and assessed recommendations to improve their effectiveness and efficiency.
- Reviewed the adequacy and effectiveness of the controls incorporated in the implementation of new systems/processes.
- Received and reviewed summary audit reports from subsidiary Board Audit Committees.
- Reviewed all relevant related party transactions to ensure they are in compliance with the policy on Related Party Transactions.

The issues identified during the financial year have been or are being addressed by the process owners.

There were four (4) meetings for the year.

- **Report of the Culture and Human Development Committee**

The purpose of the JMMB Group Culture and Human Development Committee is to assist the board of directors in discharging its duties with regards to team members, ensuring that their activities are consistent with the policies and directives of the boards of the JMMB Group. The Committee formulates and reviews the compensation programmes for Board members and senior officers. In doing so, it ensures that compensation is consistent with the Group's objectives, strategy and control environment to guarantee truth, fairness and compliance with the legal requirements of the countries in which the Group operates and consistency with its mission and values.

During the year, the Committee continued its focus on harmonizing the Group's people policies, training and development of team members, leadership training, succession planning and implementation of our Human Resources Management Information Systems.

The latter part of the financial year was focused on ensuring the Group was able to safely operate during the pandemic. The Human Resource Pandemic Plan was activated in March 2020. The Committee is pleased with the preparation and execution of the various protocols implemented to ensure that the team and clients were safe during the pandemic.

There were five (5) meetings for the year.

- **Report of the Finance Committee**

The Finance Committee has responsibility for oversight of the Group's financial reporting, ensuring that fair, balanced and comprehensible reports are produced that comply with International Accounting Standards. The Committee maintained oversight of the review process and submitted certification to the Board to enable it to be in a position to approve the financial statements.

The Group has robust controls, procedures and systems that are designed to ensure that information is disclosed in a timely manner to the regulators and the market.



The Committee met and reviewed the following:

- ✓ audited and unaudited financials
 - ✓ the impact of IFRS 16 requirements
 - ✓ assessed the financial impact of COVID-19 on the Company and its subsidiaries
 - ✓ implementation of Oracle Cloud Financial Management System which will improve financial reporting for the Group as well as Cost Accounting
- *Auditor independence*

During the year ended March 31, 2020, the Committee reviewed the external auditor's independence, the scope of non-audit services and independence safeguards with KPMG Chartered Accountants, the Group's external auditor.

As part of the review, the Committee received and reviewed confirmation in writing that, in KPMG's professional judgment, the independence and objectivity of the audit engagement partner and audit staff were not impaired.

The Committee was satisfied throughout the year that the objectivity and independence of KPMG were not in any way impaired.

There were eleven (11) meetings for the year.

- **Report of the Information Technology Committee**

The Information Systems (IS) Committee assists the Board in its oversight of technology strategy, investments made in support of the strategy and technology risk. The Committee has specific responsibility for establishing structures, mechanisms and processes that ensure that information technology (IT) is controlled and delivers value to the business. The responsibilities of the committee include:

- ✓ Guiding the Group as to the future of technological developments;
- ✓ Linking IT strategy and goals to the business strategy and goals;
- ✓ Leading the development of a process framework, based on generally accepted practices that align, control and measure IT activities;
- ✓ Activated the Information Technology business continuity plan to deal with the impact of COVID-19 on the Group's operations
- ✓ Ensuring that there is consistent and relevant communication between IT and the business on strategic and operational activities, issues and opportunities;
- ✓ Directing the development and implementation of a performance measurement mechanism to monitor IT-related strategic and operational activities across the Group; and
- ✓ Leading the development of a robust IT risk management framework with clearly defined and articulated responsibilities across the Group.
- ✓ Providing oversight to ensure that IT policies are adhered to and procedures exist to reinforce defined policies



During the year the Committee focused on the following areas:

- Aligning IT Strategy to ensure the capacity to operationalize the overall Group strategy
- Reviewing and aligning planned infrastructure upgrades needed to enhance regional integration
- Activated the Information Technology business continuity plan to deal with the impact of COVID-19 on the Group's operations
- Aligning Group IT to an effective Service Model and Service Level Agreement needed to drive regional IT efficiencies
- Reviewing change in development standards to ensure more disciplined and effective development methodologies
- Reviewing evolution of core banking system for Group deployment and commercial banking transition

There were four (4) meetings for the year.

- **Report of the Risk Committee**

The Group has group wide risk management frameworks in place to identify, assess, manage and report risks and risk adjusted returns on a consistent and reliable basis.

The role of the Board Risk Committee is to ensure that a comprehensive risk management framework is enacted by management and to promote an appropriate risk management culture, on behalf of the Board. The Board Risk Committee's oversight responsibilities with regard to the risk management framework and the underlying compliance monitoring and governance structure includes overseeing risk exposures and strategies in relation to the following:

1. Capital Allocation
2. Credit
3. Market (inclusive of interest rate, liquidity, counterparty, concentration, foreign currency exposure and equity risks)
4. Operational (inclusive of IT Risk)
5. Compliance
6. Legal
7. Reputational

The Board Risk Committee approves the Group's risk policies and its risk appetite statement, including risk limits, which is then recommended to the Group board of directors for ratification.

The Risk framework is designed to achieve business outcomes consistent with the Group's risk-return expectations and includes:

- ✓ The Group Risk Appetite Statement and Internal Capital Adequacy Assessment frameworks
- ✓ Group-wide risk management policies for each of the principal risk areas; and



- ✓ Major risk limits to manage exposures and risk concentrations.
- ✓ Appropriate monitoring and reporting of business risks

During the year, the Board Risk Committee executed the following;

- monitored management's compliance with the Group risk management framework including policies and limits
- reviewed and made recommendations to the Board of Directors on key policies for ratification relating to capital (that underpin the Internal Capital Adequacy Assessment Process), liquidity, credit and other material risks. These are overseen and reviewed by the Board mostly on an annual basis.
- Reviewed significant transactions that could impact the overall financial strength or reputation of the Group and subsidiaries
- discussed preparations to address the anticipated changes in the regulatory framework and industry conditions over the next few years.
- Assessed the impact of COVID-19 on the capital of the group.

The Board Risk Committee met a total of sixteen (17) times during the financial year.

DIRECTORS' COMPENSATION

Experienced, focused and talented directors are essential to the achievement of our strategic objectives and to provide effective guidance and oversight to management. The Culture and Human Development Committee is responsible for board compensation and annually reviews the amount and form of non-executive directors' compensation, taking into account the:

- size, complexity and geographic scope of JMMB Group
- time commitment expected of directors;
- overall expertise and experience required;
- need for compensation that is fair and positioned to attract highly qualified directors; and
- Alignment of the interests of directors with those of our shareholders.

JMMB compensates its directors fairly and responsibly in alignment with the Group's strategy.

For the financial year a total of J\$8,348,000 for the Company and J\$13,725,000 for the Group of Companies.



DIRECTORS CONTINUING PROFESSIONAL EDUCATION

Directors Continuing Professional Education

The Directors attended various training sessions including:

Organisation	Topic
Caribbean Governance Training Institute	Role of the Audit Committee Chairman 1day Course Audit Committee Certification
Columbia Business School Executive Education	Governance before and after the financial crisis
Price Water House	Governance and transparency
Jamaica Chamber of Commerce	Sexual Harassment in the me too era
Jamaica Bankers Association	AML / CFT breakfast session
Euromoney Training	Corporate Governance
JIFS	AML for CEOs and Board of Directors
JMMB Internal Training	Cyber Security
JMMB Internal Training	AML/ CFT Training

REGULATORY COMPLIANCE

The Compliance Department ensures compliance with laws, regulations, guidance notes, policies and standards of good governance in the territories within which the Group operates. The Group Chief Compliance Officer provides a bi-monthly compliance report to the Group Board of Directors and a quarterly report to the Company's Board of Directors. The report provides details on, among other matters, changes in the regulatory environment in which the entities operate as well as information on regulatory audits and 'Know Your Client' matters.

The Board is satisfied that compliance issues raised during the financial year have been properly addressed and resolved and that there are no material unresolved issues.

The Board understands the regulatory framework under which the Group operates and cooperates with regulators to ensure that the financial system is safe and sound.

The Board and Management therefore:

- Maintain open communication with the regulators;
- Comply promptly and fully with requests for information as required by law;
- Keep abreast of the findings of on-site examination processes and direct management to determine whether similar problems exist elsewhere in the Group and take corrective action; and
- Ensure that there is annual training of all team members and directors on the Proceeds of Crime Act, Code of Ethics, 'Know Your Client and Employee' and any new regulations.



- No significant issues were identified in regulatory audits conducted during the financial year.

CONFLICT OF INTEREST

Declaration of interest is required where personal or business relationships or interests of directors and management may conflict with that of the Group. Where there is deemed to be a conflict of interest the director or management team member will recuse themselves from that portion of the meeting when the matter is being discussed.

SHAREHOLDER ENGAGEMENT AND COMMUNICATION

Members of the Board of Directors make themselves available to engage with shareholders and encourage them to express their views. The Board is committed to maintaining and improving dialogue with shareholders in order to ensure that the objectives of both the Group and the shareholders are understood. The Board has an open door policy whereby any shareholder or any team member may contact the Chairman via the Company Secretary or by sending emails to shareholderquery@jmmb.com.

The Company uses email alerts and actively promotes downloading of all reports from its website which enhances the speed and equality of shareholder communication. As part of our commitment to ‘Going Green’ and preserving the earth for future generations, the Company has taken full advantage of provisions within the Articles of Incorporation allowing the website to be used as a means of communication to and from shareholders, where they have not requested hard copy documents.

There are many ways in which people can engage with us and access important information:

Board of Directors	Stakeholders can communicate with the directors or the board chair as described at shareholdersquery@jmmb.com
Management	The CEO, group executive and senior management may be contacted at info@jmmb.com
Investor relations	Investors are encourage to communicate with us via our email address info@jmmb.com

YOUR VIEWPOINT IS IMPORTANT

We value your support, and encourage you to share your opinions, suggestions and concerns with us. You can do so by emailing the Company Secretary at shareholderquery@jmmb.com, or writing directly to the Chairman, Dr. Archibald Campbell, c/o JMMB, 6 Haughton Terrace, Kingston 10.



RISK MANAGEMENT REPORT

Given the ever-changing financial landscape that the Jamaica Money Market Brokers Limited operates in, we continuously monitor our operating environment in order to proactively manage our risk exposures.

Risk management is the process of identifying, assessing and controlling threats to an organization's capital and earnings. These risks stem from a wide variety of sources, including legal liabilities, strategic management errors, accidents, natural disasters and market uncertainty associated with the effect of changes on the value of assets and liabilities due to market factors.

Major Risk Related Developments for FY 2019/20¹

The FY 2019/20 can be characterized by significant market volatility particularly in the commodity markets reflecting economic uncertainty and heightened geopolitical risks. Moreover, the global economy continues to weather the impact of the spread of Covid-19 as nations around the world have taken extraordinary steps to mitigate the impact of the dual public health and financial crises.

Likewise, there was increased regulatory risk arising from the changes to the laws governing the financial sector as it pertains to liquidity. While implementation of the Basel II framework in Jamaica could affect the industry, the JMMB Group and its subsidiary, Jamaica Money Market Brokers Ltd., has taken the stance of pre-empting the process so as to minimize the impact notwithstanding ensuring the entity remains adequately capitalized.

Global

- Central banks around the world cut interest rates in an attempt to mitigate the negative effects of a trade war and the economic fallout from the pandemic. After raising rates in 2018, the U.S. Federal Reserve abruptly changed course and cut rates three times in 2019 on fears of an economic slowdown. Many other central banks followed the same path, while the European Central Bank took rates further into negative territory.
- Heightened geopolitical risk became the new normal, with uncertainty surrounding policy, international relations and political leadership now a driving force behind financial market volatility and sentiment as increased trade tensions between the world's two largest economies- China and the United States resulted in increased market volatility in global equity and fixed income markets.
- Trade tensions between OPEC and Russia and an earlier attack on Saudi Arabia's oil reserves by forces loyal to Iran resulted in significant volatility in mid-2019 and a sharp declines in oil prices in Q4 FY 2019/20. The concurrent fall in global demand due to the

¹ See Appendix: Risk Related Regulations FY 2019/2020

pandemic-based lockdowns triggering an oil glut on global markets sending May Crude Future contracts into negative territory.

- In December 2019, a novel coronavirus subsequently named COVID-19 emerged in Wuhan, China. At the time of writing the virus has since infected 4.8 million globally and resulted in over 318,000 deaths with the numbers continuing to grow. Despite the quick sharing of the virus's DNA code, a vaccine remains elusive and not anticipated for another 12 to 18 months. Governments in response closed borders restricting travel applying a large shock to the global supply chain.

Jamaica

- Macroeconomic stability in Jamaica has been entrenched and is evidenced by low inflation, a build-up of reserves and decline in the current account deficit.
- However, market factors reflected slightly elevated currency and liquidity risk given demand from local and international corporates retooling and expanding throughout the year. This was fuelled by increasingly large corporate capital market transactions resulting in pressures on both system liquidity and the exchange rate at times.
- As a result of slowdown fears, the US Fed cut rates in 2019 to provide monetary support to US markets which many central banks including the Bank of Jamaica also utilized to bolster domestic economies. The upward pressures on EM yields was ameliorated by continued reductions in Jamaica's sovereign risk premium.
- The BOJ significantly increased system liquidity despite seasonal withdrawal at the end of the financial year 2019/20 to support the financial system through a suite of monetary policy measures and a bond buying program.
- Standard and Poor's Ratings Agency (S&P), on September 27, 2019, upgraded the Government of Jamaica's long-term foreign and local currency rating to "B+" from "B" and affirmed the 'B' rating on the short-term foreign and local currency sovereign credit ratings. The rating upgrade reflected the country's prudent fiscal policy stance, improving macroeconomic and strengthening regulatory environment. Despite revising its rating outlook to negative given the onset of the pandemic, S&P projects that the economic contraction is likely to be more moderate than in many Caribbean sovereigns due to the relatively higher level of diversification of the Jamaican economy.
- The FSC provided the Securities Dealers industry a forbearance regarding investment limits for CIS and Prudential Measures through to end-September 2020 in light of the issues arising from the financial environment due to the impact of the Covid-19 pandemic.

TOP EMERGING RISK	
<p>Global Macroeconomic Risk</p> 	<p>A synchronized slowdown in global economic growth resulting from the pandemic risk as nations around the world have taken extraordinary steps to mitigate the impact of the dual public health and financial crises. As a result of the pandemic-driven economic recession, the IMF is projecting that global economy to contract sharply by –3 percent in 2020, much worse than during the 2008–09 financial crisis. Other emerging risks include Britain’s exit from the European Union, high debt in some countries rising to unsustainable levels, trade tensions between economic and oil giants and a general sense of unease in financial markets.</p>
<p>Health Risk</p> 	<p>The spread of the COVID-19 virus -an infectious disease that causes respiratory illness- and the lack of an effective drug treatment has created a great deal of uncertainty across the globe. While most persons recover following mild symptoms, some persons with underlying medical issues are highly likely to develop complication from the infection. The virus has since spread to throughout many parts of the world, infecting upwards of 4.8 million persons and resulting in the death of more than 318,000 and counting. To reduce the rate of infection and cauterize the spread of the disease several countries have closed their international borders and/or have instituted measures curtail movement of persons within their borders. Although the rate of infection of COVID-19 is relatively low, the mortality rate is more than 4% and is causing panic among the general population.</p>
<p>Geopolitical Risk</p> 	<p>Political risks in Europe particularly as it relates to UK/EU trade negotiations and the US with its divided houses of Congress risk political gridlock as voters choose a President in November 2020. The political impasse in these jurisdictions which could potentially reflect an inability to respond to economic challenges in the context of an economic slowdown. The seemingly chaotic response from OPEC and non-OPEC members to the fall in demand for oil resulted in a historic oil glut which is expected to keep prices depressed for the near term.</p>
<p>IT & Cyber Risk</p> 	<p>Financial institutions are particularly exposed to cyber risk due to their reliance on critical infrastructures and their dependence on highly interconnected networks. These critical infrastructure risk exposures represent a Single Point of Failure and any successful attack could have wide-ranging consequences. With the continued rise on Fintech amidst the government’s financial inclusion strategy the risk exposure to the financial system is expected to increase.</p>

<p>Regulatory Risk</p> 	<p>As some central banks and regulators within the region continue to improve the regulatory environment the implementation of Basel II & III and the introduction of liquidity risk measurements such as the Liquidity Coverage Ratio.</p>
---	---

Jamaica Market Money Brokers Limited (JMMB) continues to adjust its financial and investment profile and actively manages its risk exposures to position itself to take advantage of market opportunities and ensure resilience even if significant adverse market conditions should develop in global markets or in any of the jurisdictions in which we operate.

RISK GOVERNANCE FRAMEWORK: Safeguarding stakeholders’ interest

Our unique value proposition remains at the core of all our undertakings at the JMMB Group. Since *‘we always keep the customers’ best interest at heart’*, the Group invariably takes proactive measures to safeguard the best interest of our stakeholders. This is within the context of a robust capital and risk management framework whereby the risk universe is accurately identified; material risk factors are then continuously measured, monitored, controlled and reported. The limit and breach escalation system provides a mechanism for risk control, with limits based on the risk appetite for each major risk approved by the Group Board of Directors along with having been reviewed and approved by the Group Board Risk Committee. This also occurs in the context of the Internal Capital Adequacy Assessment process (ICAAP) where strategy is assessed on an annual basis and the capital requirements necessary for maintaining an acceptable risk profile is determined. This is a central component of the organization’s strategy for managing risk to create value.

The Board of Directors of the JMMB Group determines the overall level of acceptable risk, with active oversight provided by the Board Risk Committee that approves and monitors the supporting risk tolerances. Thus, the Board Risk Committee provides strategic direction for the Group and its subsidiaries and ensures that the risk governance framework remains strong. The risk management hierarchy that has consistently guided our activities.

The Board Risk Committee (BRC) is directly supported by the Risk Management Committee which convene regularly and more closely monitors the risk exposures against the limits set by the Board in keeping with the entity’s stated risk appetite. Furthermore, to ensure that risk management is a part of the fabric of the Investment Group in Jamaica, members of the Group Risk Department are included on committees that address the strategic objectives of the on- and off-balance sheet.



On an annual basis, JMMB institutes an internal capital adequacy assessment process (ICAAP) which supports our strategies and provides a comprehensive view of the risk profile and capital requirements of the entity. It also provides the mechanism to adjust our business operations and strategies given changes in the internal and external environments.

GENERAL STATEMENT OF RISK APPETITE

The risk appetite framework for the Group and its subsidiaries is formulated as the premise on which the Board of Directors provides strategic direction to the organization and as such provides strong guidelines for policies and management decisions.

Our risk appetite statement framework is approved by the JMMB Group's Board of Directors and broadly articulates that the Group Board Risk Committee will not contemplate any strategies that reasonably threaten the financial stability of the Group. Capital and liquidity strategies will be employed to ensure that the maximum amount of risk that the company is willing to undertake is in line with its business objectives.

To ensure consistent alignment with the risk framework, the respective risk policies are periodically updated which serve as the basis for risk monitoring and control.

RISK MANAGEMENT PRINCIPLES AND CULTURE

The JMMB Group and its subsidiaries remains committed to the following core principles of its risk management framework

- i. There is full Board ownership of risk governance and this oversight responsibility is enhanced by the specific focus of a Board Risk Committee;
- ii. There is a vibrant risk management culture embedded in the organization inclusive of the Board, Senior Management, Team Leaders and all team members throughout the entities in the Group. They are all aware of, and aligned on, their roles and responsibilities in risk management through regular training and the prevalence of risk-based assessments in decision making.
- iii. Best practice risk management techniques are employed in managing the various risks to which the Group is exposed and adequate resources are allocated to the management of risk.
- iv. Risks undertaken are within the Group's risk appetite and there are effective, dynamic and adaptive processes for the ongoing identification, measurement and management of material risk exposures.
- v. All entities within the Group are adequately capitalized to protect against the effects of major shocks.
- vi. Data quality is continuously monitored in order to achieve timeliness, transparency, accuracy, completeness and relevance of reporting.
- vii. The operating environment for each jurisdiction is taken into consideration and risk management techniques are tailored to adequately support each entity.



RISK MEASUREMENT, CONTROL AND REPORTING

The assessment of the material risk exposures includes both quantitative and qualitative approaches, thus ensuring an optimal balance between model outputs and the extensive experience of our management team. Given the ever-changing financial landscape, these models and techniques are validated periodically to ensure that they are efficient, adequately capturing the risk factors, and in alignment with applicable international best practices. Our data quality is also assessed for accuracy and sufficiency. These risk assessment processes and the management of material risk exposures are documented in our various risk policies and procedures.

The operations of JMMB gives rise to the following material risk exposures: I) market risk, II) credit risk, III) liquidity risk and IV) operational risk V) Regulatory VI) Reputational

Tools used to measure risk

I. Market Risk

Market risk is commonly defined as the likelihood that there is a decline in the value of assets due to adverse movements in market factors such as interest rates, foreign exchange rates and equity prices.

In accordance with international best practices, JMMB monitors both the market risk exposures within individual entities and consolidated exposures across the countries in which we operate. There is no single measure to capture market risk and therefore we use various metrics, both statistical and non-statistical, to assess risk including:

1. Value-at-risk (VaR)
2. Stress testing
3. Non-statistical risk measures
4. Other sensitivity assessments

Value-at-Risk (VaR) which is a widely used risk metric provides a single measure that captures the potential loss in the portfolio over a specific time period and for a given probability. Stress testing and reverse stress testing considers plausible movement in market factors such as interest and foreign exchange rates and equity prices- and the impact on our current financial position.

JMMB also utilized non-statistical risk measures and other sensitivity techniques such as duration which reflects an instrument's sensitivity to interest rate risk as well as re-pricing gaps which approximates the potential change in net interest income. Likewise, scenario based stress test comprising of both specific and systematic risks are conducted in line with the near and long-term strategy.



II. Credit and Counterparty Risk

Credit risk is the potential for loss due to failure of a borrower or issuer to meet their contractual obligation to repay a debt in accordance with the agreed terms. JMMB is exposed to credit risk from its lending, investment and funding activities where counterparties have contractual obligations to make payments or facilitate transactions. The Board specifies a tolerance level for credit risk, which is actively managed by the credit and market risk teams for the loan and investment portfolios.

Using internally developed quantitative and qualitative models, fundamental research, and where practicable, use of third-party research, we assign ratings and determine exposure limits to counterparties arising from lending, investment and funding activities.

III. Liquidity Risk

Liquidity risk is the risk that a financial institution's condition and soundness will be challenged by an inability or perceived inability to efficiently meet both expected and unexpected current and future cash flow needs. Liquidity risk usually arises from other issues such as credit deterioration and market disruption, it is actively managed at a country and at the Group level with view of both the short-term and long-term horizons

The ability of JMMB to maintain or generate sufficient cash resources to meet its obligations as they fall due on acceptable terms is critically important, since an inability to do so can quickly undermine the viability of the entity's operations. Thus, JMMB proactively approaches liquidity management to ensure that this position is never compromised.

JMMB commits to:

1. Ensuring that sufficient liquidity is available to satisfy clients' requests in a timely and cost-efficient manner.
2. Maintaining adequate liquidity cushion in excess of anticipated needs, this ensures that in the event of exceptional liquidity requirements, obligations can be met until normalcy is resumed.
3. Investing liquidity reserves in a manner that emphasizes principal protection and availability on demand.
4. Maintaining market confidence in the jurisdictions in which we operate.

The liquidity risk policy specifies the liquidity principles and minimum liquidity requirements for the entity, as well as other guidelines and limits which provide stronger assurance that all obligations can be met despite very stressful market conditions. Additionally, it is expected that the entity will prudently manage its liquidity risk.



Key liquidity metrics monitoring including volatile funding sources ratios, liquidity gaps, overall liquid assets to total assets and available liquid assets are regularly monitored to ensure that liquidity objectives are not compromised. Desired liquidity levels are adjusted according to evaluations of market conditions and liquidity conditions.

IV. Operational Risk

Operational risk may be defined as “the risk of loss from inadequate or failed internal processes, people and systems or from external events.” Operational risk is managed at the entity level however group wide risk oversight is coordinated by the Group Risk Department. The entity’s objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the company’s reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity. The operational risk framework seeks to limit operational risks to acceptable levels as outlined by the Group Board. Appropriate control systems and processes, along with operational redundancies and business recovery plans act to safeguard against significant disruptions in our operations. A rigorous compliance framework and independent internal audit program exists alongside the Group business continuity policy (BCP) and individual BCP Plans to ensure that controls are maintained and all material risks are properly identified and adequately managed. These all support our aim of helping our clients achieve their financial life goals in the safest and most client friendly way possible.

An important part of managing operational risks is a robust business continuity plan. The BCP plan encompasses a defined set of planning, preparatory and related activities which are intended to ensure that the critical business functions will either continue to operate despite serious incidents or disasters that might otherwise have interrupted its operations, or will be recovered to an operational state within a reasonably short period. The oversight of business continuity falls largely within the sphere of Risk Management.

The objectives of the JMMB’s BCP are to:

- (a) Protect human life;
- (b) Identify processes critical to the operations of the Group and safeguard the Group’s assets;
- (c) Provide tested plans which, when executed, will permit timely and efficient recovery and resumption of the Group’s critical business functions;
- (d) Minimize the inconvenience and potential disruption of service to internal and external customers;
- (e) Describe the organizational structure necessary for executing the plan;
- (f) Identify the equipment, procedures and activities for recovery.



- (g) Ensure that the reputation and financial viability of the Group is maintained at all times; and
- (h) Ensure compliance with regulatory requirements.

The BCP is focused on minimizing the down time and data loss within the thresholds identified by the Group. The plan is meant to minimize the loss to the Group and/or negative impact to client service as a result of serious incidents or disasters that may occur from time to time.

V. Regulatory Risk

Regulatory risk may be defined as defined as the risk of having the license to operate withdrawn by a regulator, being fined or having conditions applied (retrospectively or prospectively) that adversely impact the economic value of an enterprise. The company proactively manages all regulatory requirements to ensure that this risk is mitigated.

VI. Reputational Risk

Reputational risk at JMMB is defined as the risk of possible damage to our brand and reputation, and the associated risk to earnings, capital or liquidity arising from any association, action or inaction which could be perceived by stakeholders or regulators to be inappropriate or inconsistent with the JMMB's values and beliefs as outlined in our Vision of Love.

Reputational risk is a key consideration in all activities that the company undertakes. There are various policies, systems and controls in place to ensure proactive identification, assessment and management of reputational risk issues that can arise from internal or external sources.

Risk Monitoring and Control

The Risk Management Framework is delivered via a combination of policy formation, review and governance, analysis, stress testing, limit setting and monitoring in the context of the market environment and business strategy. In setting limits, the entity takes into consideration factors such as market volatility, liquidity, and overall approved risk appetite.

Periodic reports are used to inform the decisions of senior management and the Board Risk Committee with a clear understanding of the entity's risk profile. This includes compliance with risk limits, and reflect management's strategies and tactics while ensuring compliance with Board's expressed risk tolerance.



Appendix: Relevant Regulation FY 2019/20

Country	Regulation
Jamaica	Implementation of the RRMR 20% limit was due to start in March 2020. At the time of writing it has been delayed to September 2020.



REPORT OF THE DIRECTORS

For the year ended March 31st 2020

The Directors are pleased to present their Report for the year ended March 31, 2020. The Report represents the results for Jamaica Money Market Brokers Limited and its subsidiaries (collectively referred to as “the Group”) and the Group’s interest in its associated companies.

GROUP RESULTS

- ✓ Operating Revenue net of interest expense was \$10.93 billion (2019: \$9.36 billion).
- ✓ The Profit before income tax was \$ 2.48 billion (2019: \$2.86 billion).
- ✓ The Profit attributable to equity holders of the parent after income tax was \$ 2.83 billion (2019: \$2.37 billion).
- ✓ Shareholders’ Equity was \$19.39 billion (2018: \$23.33 billion).

DIVIDENDS

The Directors recommend that the interim dividends paid on June 28, 2019 and October 31, 2019 be ratified and declared as final and that no further dividend be paid in respect of the year under review.

Dr. Archibald A. Campbell	Chairman
Mr. Keith P. Duncan	Executive Director & Group Chief Executive Officer
Mrs. Audrey Deer-Williams	Director
Mr. H. Wayne Powell	Director
Mr. V. Andrew Whyte	Director
Mrs. Kisha Anderson	Director
Ms. Carolyn DaCosta	Corporate Secretary
Mrs. Claudine Campbell-Bryan	Deputy Corporate Secretary



DIRECTORS

The members of the Board of Directors as at March 31, 2020 were as follows:

In accordance with Article 105 of the Company's Articles of Association, the Directors retiring from office by rotation are Mr. Keith Duncan and Mrs. Kisha Anderson who, being eligible, offer themselves for re-election.

In accordance with Article 108 of the Company's Articles of Incorporation, Mr. H. Wayne Powell having been appointed during the year, retires and is eligible for re-election

Mr. Dennis Harris resigned as director effective June 6, 2019.

AUDITORS

KPMG, the external Auditors, have indicated their willingness to continue in office pursuant to Section 154 of the Companies Act, 2004.

APPRECIATION

The Directors wish to express their heartfelt thanks to the management and all team members for the commendable work done during the challenging year - the company results generated are derived from your dedication and commitment to long-term value creation. As always, deep and sincere appreciation to the clients for their continued support and partnership.

By Order of the Board

Dated this July 20, 2020

Carolyn DaCosta
Corporate Secretary



APPENDIX 1-

**AUDITED FINANCIALS FOR THE
YEAR ENDED MARCH 31, 2020**

Jamaica Money Market Brokers Limited

Index

31 March 2020

	Page
Independent Auditors' Report to the Members	1 – 8
Financial Statements	
Consolidated profit and loss account	9
Consolidated statement of profit or loss and other comprehensive income	10
Consolidated statement of financial position	11
Consolidated statement of changes in stockholders' equity	12
Consolidated statement of cash flows	13 – 14
Company profit and loss account	15
Company statement of profit or loss and other comprehensive income	16
Company statement of financial position	17
Company statement of changes in stockholders' equity	18
Company statement of cash flows	19 – 20
Notes to the financial statements	21– 116



KPMG
Chartered Accountants
P.O. Box 436
6 Duke Street
Kingston
Jamaica, W.I.
+1 (876) 922 6640
firmmail@kpmg.com.jm

INDEPENDENT AUDITORS' REPORT

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Report on the Audit of the Financial Statements

Opinion

We have audited the separate financial statements of Jamaica Money Market Brokers Limited ("the Company") and the consolidated financial statements of the Company and its subsidiaries ("the Group"), set out on pages 9 to 116, which comprise the Group's and Company's statements of financial position as at 31 March 2020, the Group's and Company's profit and loss accounts, statements of profit or loss and other comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Group and the Company as at 31 March 2020, and of the Group's and Company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and the Jamaican Companies Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Report on the Audit of the Financial Statements (Continued)

Key Audit Matters

The key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

1. *Fair value of investments*

<i>Key Audit Matter [see notes 15 and 28]</i>	<i>How the matter was addressed in our audit</i>
<p>A significant portion of the Group's and Company's investment securities are measured at fair value.</p> <p>Valuation of these investments, although based on observable market inputs, requires significant estimation. Management used valuation techniques which require inputs such as market yields obtained from established yield curves.</p> <p>The global pandemic caused by COVID-19 has resulted in the volatility of prices in various markets; the uncertainty of which has increased estimation risk of prices used in determining fair values.</p>	<p>Our procedures in this area included the following:</p> <ul style="list-style-type: none">• Assessing and testing the design and operating effectiveness of the Group's and Company's controls over the determination and computation of fair values.• Challenging the reasonableness of yields or prices by comparison to independent third party pricing sources.• Assessing the reasonableness of significant assumptions used by such third-party pricing sources.• Involving our own valuation specialists to determine or obtain yields or prices of specific securities and comparing these to those used by management.• Assessing the adequacy of the disclosures, including the degree of estimation involved in determining fair values.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Report on the Audit of the Financial Statements (Continued)

Key Audit Matters (Continued)

2. *Measurement of expected credit losses on financial assets*

<i>Key Audit Matter [see note 27(b)]</i>	<i>How the matter was addressed in our audit</i>
<p>The Group and Company recognise expected credit losses ('ECL') on financial assets, the determination of which is highly subjective and requires management to make significant judgement and assumptions.</p> <p>The key areas requiring greater management judgement include the determination of significant increase in credit risk ('SICR'), the determination of probabilities of default, loss given default, exposures at default and the application of forward-looking information.</p>	<p>Our procedures in this area included the following:</p> <ul style="list-style-type: none">• Obtaining an understanding of the models used by management for the calculation of expected credit losses on financial assets.• Testing the design of the key controls over the completeness and accuracy of the key data inputs into the IFRS 9 impairment models.• Testing the completeness and accuracy of the data used in the models to the underlying accounting records on a sample basis.• Involving our financial risk modelling specialists to evaluate the appropriateness of the Group's and Company's impairment methodologies, including the SICR criteria used and independently assessing the assumptions for probability of default, loss given default and exposure at default and the incorporation of forward-looking information.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Report on the Audit of the Financial Statements (Continued)

Key Audit Matters (Continued)

2. *Measurement of expected credit losses on financial assets (continued)*

<i>Key Audit Matter [see note 27(b)]</i>	<i>How the matter was addressed in our audit</i>
<p>The economic impact of COVID-19 on financial assets has resulted in increased judgement in the following:</p> <ul style="list-style-type: none">- The identification of significant increase in credit risk which now includes COVID-19 related qualitative factors.- The incorporation of forward-looking information, reflecting a range of possible future economic conditions which are highly uncertain. <p>Significant management judgement and assumptions are also used in determining the appropriate variables and assumptions in an appropriate model used in the measurement of the expected credit losses.</p> <p>The use of these judgements and assumptions increases the risk of material misstatement and is therefore an area of increased audit focus.</p>	<p>Our procedures in this area included the following (continued):</p> <ul style="list-style-type: none">• Evaluating the adequacy of the financial statement disclosures, including disclosures of the key assumptions and judgements, for compliance with IFRS 9.



Page 5

INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Report on the Audit of the Financial Statements (Continued)

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is included in the Appendix to this auditors' report. This description, which is located at pages 7-8, forms part of our auditors' report.

Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner required.

The engagement partner on the audit resulting in this independent auditors' report is Cynthia Lawrence.

A handwritten signature in blue ink that reads 'KPMG'.

Chartered Accountants
Kingston, Jamaica

July 14, 2020



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Appendix to the Independent Auditors' report

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
JAMAICA MONEY MARKET BROKERS LIMITED

Appendix to the Independent Auditors' report (Continued)

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Jamaica Money Market Brokers Limited

Consolidated Profit and Loss Account

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
Net Interest Income and Other Revenue			
Interest income from securities, calculated using the effective interest method	5	9,165,943	8,682,063
Interest expense	5	(5,544,741)	(4,965,705)
Net Interest Income		3,621,202	3,716,358
Fee and commission income		907,542	721,239
Gains on securities trading, net		4,908,459	2,797,452
Net (loss)/gain from financial assets at fair value through profit or loss (FVTPL)		(261,019)	129,806
Fees earned on managing funds on behalf of clients		1,207,635	1,044,091
Foreign exchange margins from cambio trading		533,594	580,129
Foreign exchange gains		15,562	374,744
Operating Revenue Net of Interest Expense		10,932,975	9,363,819
Other Income			
Dividends		47,763	15,074
Management fees		174,629	210,398
Other		-	44,531
Gain on sale of property, plant and equipment		-	2,210
		11,155,367	9,636,032
Operating Expenses			
Staff costs	6	(5,001,249)	(3,541,913)
Other expenses	7	(3,256,994)	(3,142,872)
		(8,258,243)	(6,684,785)
		2,897,124	2,951,247
Impairment loss on financial assets	8	(419,260)	(91,388)
Profit before Taxation		2,477,864	2,859,859
Taxation	9	360,665	(492,737)
Profit for the Year		2,838,529	2,367,122
Attributable to:			
Equity holders of the parent		2,838,529	2,367,122
Earnings per stock unit	21	\$1.74	\$1.45

The notes on pages 21 to 116 are an integral part of these financial statements

Jamaica Money Market Brokers Limited

Consolidated Statement of Profit or Loss and Other Comprehensive Income

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	2020 \$'000	2019 \$'000
Profit for the Year	2,838,529	2,367,122
Other Comprehensive (Loss)/Income		
Item that may not be reclassified to profit or loss:		
Unrealised gains on equity securities at fair value through other comprehensive income (FVOCI)	176,600	251,305
Items that may be reclassified to profit or loss:		
Unrealised (losses)/gains on investment securities at FVOCI, net of tax	(5,443,309)	80,742
Foreign exchange differences on translation of foreign subsidiaries	291,292	(10,001)
	<u>(4,975,417)</u>	<u>322,046</u>
Total Comprehensive (Loss)/Income for the Year, net of tax	<u><u>(2,136,888)</u></u>	<u><u>2,689,168</u></u>

Jamaica Money Market Brokers Limited

Consolidated Statement of Financial Position

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
ASSETS			
Cash and cash equivalents	11	11,446,716	11,056,866
Interest receivable		2,158,437	2,191,167
Income tax recoverable		350,373	62,911
Loans and notes receivable	12	14,092,564	8,013,543
Other receivables	13	5,640,043	4,878,322
Due from parent company	26	10,131,550	10,230,659
Securities purchased under agreements to resell	14	20,010,613	13,547,669
Investment securities	15	139,054,244	138,996,492
Investment property	17	621,232	489,616
Intangible asset	18	1,269,822	860,867
Property, plant and equipment	19	2,788,121	2,427,127
Deferred tax assets	20	4,534,839	175,414
Right-of-use assets	25	186,825	-
		212,285,379	192,930,653
STOCKHOLDERS' EQUITY			
Share capital	21	1,864,054	1,864,054
Investment revaluation reserve	22(a)	(4,490,790)	775,919
Retained earnings reserve	22(b)	9,605,055	9,605,055
Cumulative translation reserve		777,135	485,843
Retained earnings		11,633,366	10,594,837
		19,388,820	23,325,708
LIABILITIES			
Securities sold under agreements to repurchase	23	144,167,536	124,070,738
Notes payable	24	30,006,046	29,446,428
Lease liabilities	25	190,493	-
Redeemable preference shares	21	13,123,770	12,310,783
Deferred income tax liabilities	20	7,599	36,971
Interest payable		878,821	1,130,249
Income tax payable		1,363,402	1,199,319
Other payables		3,158,892	1,410,457
		192,896,559	169,604,945
		212,285,379	192,930,653

The financial statements on pages 9 to 116 were approved for issue by the Board of Directors on 14 July 2020 and signed on its behalf by:


 Archibald Campbell Chairman


 Keith P. Duncan Group Chief Executive Officer

Jamaica Money Market Brokers Limited

Consolidated Statement of Changes in Stockholders' Equity

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

Notes	Share Capital \$'000	Retained Earnings Reserve \$'000	Investment Revaluation Reserve \$'000	Cumulative Translation Reserve \$'000	Retained Earnings \$'000	Total Attributable to Equity holders of the Parent \$'000	Non-Controlling Interest \$'000	Total \$'000
Adjusted balances as at 1 April 2018	1,864,054	9,605,055	443,872	(901,871)	10,770,368	21,781,478	1,092,253	22,873,731
Profit for the year	-	-	-	-	2,367,122	2,367,122	-	2,367,122
Other comprehensive income for 2019:								
Unrealised gains on investment securities at FVOCI, net of tax	-	-	332,047	-	-	332,047	-	332,047
Foreign exchange differences on translation of foreign subsidiaries' balances	-	-	-	(10,001)	-	(10,001)	-	(10,001)
Total other comprehensive income	-	-	332,047	(10,001)	-	322,046	-	322,046
Total comprehensive income	-	-	332,047	(10,001)	2,367,122	2,689,168	-	2,689,168
Transactions with owners of the Company:								
Effect of group reorganisation	1(c)	-	-	1,397,715	(1,800,897)	(403,182)	(1,092,253)	(1,495,435)
Dividends on ordinary stock units	10	-	-	-	(741,756)	(741,756)	-	(741,756)
Balances as at 31 March 2019	1,864,054	9,605,055	775,919	485,843	10,594,837	23,325,708	-	23,325,708
Profit for the year	-	-	-	-	2,838,529	2,838,529	-	2,838,529
Other comprehensive loss for 2020:								
Unrealised losses on investment securities at FVOCI, net of tax	-	-	(5,266,709)	-	-	(5,266,709)	-	(5,266,709)
Foreign exchange differences on translation of foreign subsidiaries' balances	-	-	-	291,292	-	291,292	-	291,292
Total other comprehensive loss	-	-	(5,266,709)	291,292	-	(4,975,417)	-	(4,975,417)
Total comprehensive loss	-	-	(5,266,709)	291,292	2,838,529	(2,136,888)	-	(2,136,888)
Transactions with owners of the Company:								
Dividends on ordinary stock units	10	-	-	-	(1,800,000)	(1,800,000)	-	(1,800,000)
Balances at 31 March 2020	1,864,054	9,605,055	(4,490,790)	777,135	11,633,366	19,388,820	-	19,388,820

The notes on pages 21 to 116 are an integral part of these financial statements

Jamaica Money Market Brokers Limited

Consolidated Statement of Cash Flows

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
Cash Flows from Operating Activities			
Profit for the year		2,838,529	2,367,122
Adjustments for:			
Dividend income		(47,763)	(15,074)
Interest income	5	(9,165,943)	(8,682,063)
Interest expense	5	5,544,741	4,965,705
Impairment loss on financial assets	8	419,260	91,388
Income tax (credit)/charge	9	(360,665)	492,737
Amortisation of intangible assets	18	108,550	108,319
Depreciation of property, plant and equipment	19	233,151	217,912
Depreciation of right-of-use-assets	25	27,547	-
Gain on sale of property, plant and equipment		-	(2,210)
Fair value gains on investment property		(102,484)	-
Unrealised loss/(gain) on trading securities		261,019	(129,806)
Foreign exchange losses on lease liabilities		556	-
Foreign currency translation gains		(16,118)	(374,744)
		<u>(259,620)</u>	<u>(960,714)</u>
Changes in operating assets and liabilities:			
Income tax recoverable, net		(381,484)	831,652
Loans and notes receivable		(6,291,825)	(209,263)
Other receivables		(762,122)	(2,791,675)
Due from parent company		99,109	(3,514,151)
Other payables		1,748,435	(405,020)
Customer deposits		-	(2,291,126)
Securities purchased under agreements to resell		(6,401,040)	(1,858,577)
Securities sold under agreements to repurchase		20,096,798	(32,541,130)
		<u>7,848,251</u>	<u>(43,740,004)</u>
Interest received		9,198,673	9,254,074
Interest paid		(5,787,742)	(4,865,363)
Taxation paid		(1,223,504)	(1,061,859)
Net cash provided by/(used in) operating activities (Page 14)		<u>10,035,678</u>	<u>(40,413,152)</u>

The notes on pages 21 to 116 are an integral part of these financial statements

Jamaica Money Market Brokers Limited

Consolidated Statement of Cash Flows (Continued)

Year ended 31 March 2020

expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
Cash Flows from Operating Activities (Page 13)		10,035,678	(40,413,152)
Cash Flows from Investing Activities			
Investment securities, net		(7,067,410)	26,372,072
Dividend received		47,763	15,074
Investment properties, net		(29,132)	-
Purchase of computer software	18	(517,505)	(247,119)
Purchase of property, plant and equipment	19	(594,887)	(254,960)
Proceeds from disposal of property, plant and equipment		761	2,210
Net cash (used in)/provided by investing activities		(8,160,410)	25,887,277
Cash Flows from Financing Activities			
Proceeds from issue of preference shares, net		-	7,126,139
Repayment of redeemable preference shares		-	(1,469,359)
Notes payable		292,516	7,719,438
Lease liabilities	25	(32,862)	-
Dividends paid on ordinary stock units	10	(1,800,000)	(741,756)
Net cash (used in)/provided by financing activities		(1,540,346)	12,634,462
Effect of exchange rate changes on cash and cash equivalents		54,928	(2)
Net increase/(decrease) in cash and cash equivalents		389,850	(1,891,415)
Cash and cash equivalents at beginning of year		11,056,866	12,948,281
CASH AND CASH EQUIVALENTS AT END OF YEAR	11	11,446,716	11,056,866

Jamaica Money Market Brokers Limited

Company Profit and Loss Account

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
Net Interest Income and Other Revenue			
Interest income from securities, calculated using the effective interest method	5	7,541,216	7,077,743
Interest expense	5	(5,058,527)	(4,491,849)
Net Interest Income		2,482,689	2,585,894
Fee and commission income		227,146	131,366
Gains on securities trading		4,684,814	2,521,444
Net (loss)/gain from financial assets at FVTPL		(184,100)	47,080
Fees earned on managing funds on behalf of clients		44,924	59,609
Foreign exchange (losses)/gains		(210,537)	378,335
Operating Revenue Net of Interest Expense		7,044,936	5,723,728
Other Income			
Dividends		1,829,366	746,099
Management fees		433,040	477,823
Gain on sale of property, plant and equipment		-	2,210
		9,307,342	6,949,860
Operating Expenses			
Staff costs	6	(4,512,671)	(3,145,521)
Other expenses	7	(2,906,480)	(2,769,522)
		(7,419,151)	(5,915,043)
		1,888,191	1,034,817
Impairment loss on financial assets	8	(256,187)	(80,143)
Profit before Taxation		1,632,004	954,674
Taxation credit	9	869,133	95,924
Profit for the Year		2,501,137	1,050,598

Jamaica Money Market Brokers Limited

Company Statement of Profit or Loss and Other Comprehensive Income

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	2020 \$'000	2019 \$'000
Profit for the Year	2,501,137	1,050,598
Other Comprehensive (Loss)/Income		
Item that may not be reclassified to profit or loss:		
Unrealised gains on equity securities at FVOCI, net of tax	160,632	283,067
Item that may be reclassified to profit or loss:		
Unrealised (losses)/gains on investment securities at FVOCI	(3,267,267)	275,606
	(3,106,635)	558,673
Total Comprehensive (Loss)/Income for the Year, net of tax	(605,498)	1,609,271

Jamaica Money Market Brokers Limited

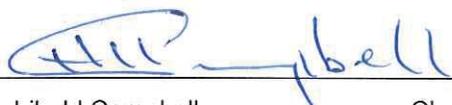
Company Statement of Financial Position

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

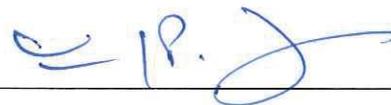
	Notes	2020 \$'000	2019 \$'000
ASSETS			
Cash and cash equivalents	11	9,635,807	9,634,126
Interest receivable		1,384,031	1,349,828
Income tax recoverable		309,061	-
Loans and notes receivable	12	12,783,723	6,702,071
Other receivables	13	6,911,240	5,917,763
Due from parent company	26	10,131,550	10,230,659
Securities purchased under agreements to resell	14	33,568,139	25,321,794
Investment securities	15	104,369,850	104,896,735
Interest in subsidiaries	16	1,096,921	1,096,921
Intangible asset	18	1,110,896	670,373
Property, plant and equipment	19	1,882,735	1,760,603
Right-of-use assets	25	171,534	-
Deferred income tax assets	20	3,496,256	171,861
		186,851,743	167,752,734
STOCKHOLDERS' EQUITY			
Share capital	21	1,864,054	1,864,054
Investment revaluation reserve	22(a)	(2,327,319)	779,316
Retained earnings reserve	22(b)	9,605,055	9,605,055
Retained earnings		5,961,137	5,260,000
		15,102,927	17,508,425
LIABILITIES			
Securities sold under agreements to repurchase	23	144,757,090	124,762,208
Notes payable	24	9,912,046	10,693,428
Lease liabilities	25	175,589	-
Redeemable preference shares	21	13,123,770	12,310,783
Interest payable		796,307	1,054,032
Income tax payable		951,331	589,899
Other payables		2,032,683	833,959
		171,748,816	150,244,309
		186,851,743	167,752,734

The financial statements on pages 9 to 116 were approved for issue by the Board of Directors on 14 July 2020 and signed on its behalf by:



Archibald Campbell

Chairman



Keith P. Duncan

Group Chief Executive Officer

The notes on pages 21 to 116 are an integral part of these financial statements

Jamaica Money Market Brokers Limited

Company Statement of Changes in Stockholders' Equity

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Note	Share Capital \$'000	Investment Revaluation Reserve \$'000	Retained Earnings Reserve \$'000	Retained Earnings \$'000	Total \$'000
Adjusted balances as at 1 April 2018		1,864,054	220,643	9,605,055	4,951,158	16,640,910
Profit for the year		-	-	-	1,050,598	1,050,598
Other comprehensive income for 2019:						
Unrealised gains on investment securities at FVOCI, net of tax		-	558,673	-	-	558,673
Total comprehensive income for 2019		-	558,673	-	1,050,598	1,609,271
Transactions with owners of the Company						
Dividends	10	-	-	-	(741,756)	(741,756)
Balances at 31 March 2019		1,864,054	779,316	9,605,055	5,260,000	17,508,425
Profit for the year		-	-	-	2,501,137	2,501,137
Other comprehensive income for 2020:						
Unrealised losses on investment securities at FVOCI, net of tax		-	(3,106,635)	-	-	(3,106,635)
Total comprehensive loss for 2020		-	(3,106,635)	-	2,501,137	(605,498)
Transactions with owners of the Company						
Dividends	10	-	-	-	(1,800,000)	(1,800,000)
Balances at 31 March 2020		1,864,054	(2,327,319)	9,605,055	5,961,137	15,102,927

The notes on pages 21 to 116 are an integral part of these financial statements

Jamaica Money Market Brokers Limited

Company Statement of Cash Flows

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
Cash Flows from Operating Activities			
Profit for the year		2,501,137	1,050,598
Adjustments for:			
Dividend income		(1,829,366)	(746,099)
Interest income	5	(7,541,216)	(7,077,743)
Interest expense	5	5,058,527	4,491,849
Income tax credit	9	(869,133)	(95,924)
Impairment loss on financial assets	8	256,187	80,143
Amortisation of intangible assets	18	76,982	76,826
Depreciation of property, plant and equipment	19	224,921	207,855
Depreciation of right-of-use assets	25	26,157	-
Gain on sale of property, plant and equipment		-	(2,210)
Unrealised (loss)/gain on trading securities		184,100	(47,080)
Foreign exchange losses on lease liabilities		1,131	-
Foreign currency translation losses/(gains)		209,406	(378,335)
		<u>(1,701,167)</u>	<u>(2,440,120)</u>
Changes in operating assets and liabilities:			
Income tax recoverable, net		(403,083)	837,844
Loans and notes receivable		(6,148,471)	(2,155,262)
Other receivables		(993,477)	(2,295,372)
Other payables		1,198,724	(372,995)
Due from parent company		99,109	(535,415)
Securities purchased under agreements to resell		(8,189,276)	(10,608,482)
Securities sold under agreements to repurchase		19,994,882	(7,514,476)
		<u>3,857,241</u>	<u>(25,084,278)</u>
Interest received		7,507,013	7,333,609
Interest paid		(5,308,186)	(4,384,296)
Taxation paid		(455,834)	(646,618)
Net cash provided by/(used in) operating activities		<u>5,600,234</u>	<u>(22,781,583)</u>
(Page 20)			

Jamaica Money Market Brokers Limited

Company Statement of Cash Flows (Continued)

Year ended 31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
Cash Flows from Operating Activities (Page 19)		5,600,234	(22,781,583)
Cash Flows from Investing Activities			
Dividends received		1,829,366	746,099
Investment securities, net		(3,735,823)	8,969,765
Purchase of computer software	18	(517,505)	(242,136)
Purchase of property, plant and equipment	19	(347,053)	(187,252)
Proceeds from disposal of property, plant and equipment		-	2,210
Net cash (used in)/provided by investing activities		(2,771,015)	9,288,686
Cash Flows from Financing Activities			
Lease liabilities	25	(31,299)	-
Dividends paid an ordinary stock units	10	(1,800,000)	(741,756)
Notes payable		(1,048,484)	8,304,453
Proceeds from issue of preference shares, net		-	7,126,139
Repayment of redeemable preference shares, (net)		-	(1,469,359)
Net cash (used in)/provided by financing activities		(2,879,783)	13,219,477
Effect of exchange rate changes on cash and cash equivalents		52,245	(13,880)
Net increase/(decrease) in cash and cash equivalents		1,681	(287,300)
Cash and cash equivalents at beginning of year		9,634,126	9,921,426
CASH AND CASH EQUIVALENTS AT END OF YEAR	11	9,635,807	9,634,126

The notes on pages 21 to 116 are an integral part of these financial statements

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

1. Identification and Principal Activities

- (a) Jamaica Money Market Brokers Limited (the “Company”) is incorporated and domiciled in Jamaica. The registered office of the Company is located at 6 Haughton Terrace, Kingston 10, Jamaica. The Company is a wholly owned subsidiary of JMMB Group Limited (“parent”), a company incorporated in Jamaica. The principal activities of the Company are securities brokering, securities trading, dealing in money market instruments, and managing funds on behalf of clients.

The Company is exempt from the provisions of the Money Lending Act.

Certain of the Company’s preference shares are listed on the Jamaica Stock Exchange.

- (b) The Company has interest in the operating subsidiaries listed below. The Company and its subsidiaries are collectively referred to as the “Group”.

Name of Subsidiary	% Shareholding Held by the Company	Country of Incorporation	Principal Activities
JMMB Securities Limited	100	Jamaica	Stock brokering
JMMB Insurance Brokers Limited	100	Jamaica	Insurance brokering
JMMB Real Estate Holdings Limited	100	Jamaica	Real estate holding
Capital & Credit Securities Limited	100	Jamaica	Investment holding and management
JMMB Fund Managers Limited	99.8	Jamaica	Fund management
JMMB International Limited	100	St. Lucia	Investment holding and management

- (c) During the prior year, the Company transferred ownership of JMMB Holding Company SRL and its subsidiaries to its parent company, JMMB Group Limited.

As the reorganisation is a transaction among entities under common control, the Group applied predecessor value method of accounting. Under the predecessor method:

- The Group did not restate assets and liabilities to their fair values. Instead, the Group incorporated the assets and liabilities at the amounts recorded in the books of the combined companies, adjusted to achieve harmonisation of accounting policies.
- No goodwill arose.
- The consolidated financial statements incorporated the combined companies’ results as if the companies had always been combined.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

1. Identification and Principal Activities (Continued)

(c) (Continued)

The net assets transferred comprised the following:

JMMB Holding Company SRL:

	2019
	\$'000
Cash and cash equivalents	1,646,154
Property, plant, equipment and intangibles	271,190
Loans and other receivables	1,937,597
Investments	28,133,937
Other assets	846,458
Securities sold under agreement to repurchase	(24,748,470)
Customer deposits	(2,291,126)
Notes payable	(540,015)
Other liabilities	(1,644,152)
Net assets transferred	<u>3,611,573</u>

2. Statement of compliance and basis of preparation

(a) Statement of compliance:

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and the relevant provisions of the Jamaican Companies Act ("the Act").

This is the first set of the Group's annual financial statements in which IFRS 16, *Leases* has been applied. The changes to significant accounting policies are described in note 4.

Details of the Group's accounting policies are included in note 31.

(b) Basis of preparation:

The financial statements are prepared on the historical cost basis, except for certain financial instruments and investment properties which are measured at fair value.

(c) Functional and presentation currency:

The financial statements are presented in Jamaica dollars, which is the functional currency of the Company, and are expressed in thousands of dollars unless otherwise stated.

(d) Use of estimates and judgements:

The preparation of the financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of, and disclosures relating to, assets, liabilities, contingent assets and contingent liabilities at the reporting date and the income and expenses for the year then ended. Actual amounts could differ from those estimates.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

2. Statement of compliance and basis of preparation (Continued)

(d) Use of estimates and judgements (continued):

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in note 3.

(e) Comparative information:

Wherever necessary, the comparative figures are reclassified to conform to the current year's presentation.

3. Critical Accounting Judgements and Key Sources of Estimation Uncertainty

Estimates that can cause a significant adjustment to the carrying amounts of assets and liabilities

(a) Key sources of estimation uncertainty

(i) *Impairment of financial assets*

The measurement of the expected credit loss (ECL) allowance for financial assets measured at amortised cost and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in notes 27(b) and 31(b).

A number of significant judgements are required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increases in credit risk with qualitative factors incorporated for the economic impact of Covid-19;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios, with increased uncertainties due to Covid-19 for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

(ii) *Fair value of financial instruments*

There are no quoted market prices for a significant portion of the Group's financial assets. Accordingly, fair values of several financial assets are estimated using prices obtained from a yield curve. The yield curve is, in turn, obtained from a pricing source which uses indicative prices submitted to it by licensed banks and other financial institutions in Jamaica. There is significant uncertainty inherent in this approach, particularly with the increased volatility of certain markets due to Covid-19. The fair values determined in this way are classified as Level 2 fair values.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

3. Critical Accounting Judgements and Key Sources of Estimation Uncertainty (Continued)

Estimates that can cause a significant adjustment to the carrying amounts of assets and liabilities (continued):

(a) Key sources of estimation uncertainty (continued)

(ii) Fair value of financial instruments (continued)

Some other fair values are estimated based on quotes published by broker/dealers, and these are also classified as Level 2. The estimates of fair value arrived at from these sources may be significantly different from the actual price of the instrument in an actual arm's length transaction (see notes 15 and 28).

(iii) Impairment of intangible assets

Impairment of intangible assets with indefinite useful lives is dependent upon management's internal assessment of future cash flows from the intangibles. That internal assessment determines the amount recoverable from future use of these assets. The estimate of the amount recoverable from future use of these assets is sensitive to the discount rates and other assumptions used (note 18).

(b) Critical accounting judgements in applying the Group's accounting policies

The Group's accounting policies which require the use of judgements in applying accounting policies that have the most significant effects on the amounts recognised in the consolidated financial statements include the following:

(1) Classification of financial assets:

The assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest (SPPI) on the principal amount outstanding requires management to make certain judgements on its business operations.

(2) Impairment of financial assets:

Establishing the criteria for determining whether credit risk on the financial asset has increased significantly since initial recognition, determining the methodology for incorporating forward-looking information into the measurement of expected credit loss (ECL) and selection and approval of models used to measure ECL requires significant judgement.

4. Changes in Significant Accounting Policies

The Group initially applied IFRS 16 *Leases* from 1 April 2019. A number of other new standards are also effective from 1 April 2019 but they do not have a material effect on the Group's financial statements.

The Group applied IFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in the statement of financial position at 1 April 2019. Accordingly, the comparative information presented for 2019 is not restated – i.e. it is presented, as previously reported, under IAS 17, *Leases* and related interpretations. The details of the changes in accounting policies are disclosed below. Additionally, the disclosure requirements in IFRS 16 have not generally been applied to comparative information.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

4. Changes in Significant Accounting Policies (Continued)

(a) Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 4 *Determining whether an Arrangement contains a Lease*. The Group now assesses whether a contract is or contains a lease based on the definition of a lease, as explained in note 31(e).

On transition to IFRS 16, the Group elected to apply the practical expedient to grandfather the assessment of which transactions are leases. The Group applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed for whether there is a lease under IFRS 16. Therefore, the definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after 1 April 2019.

(b) As a lessee

As a lessee, the Group leases properties. The Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Group. Under IFRS 16, the Group recognises right-of-use assets and lease liabilities for most of these leases – i.e. these leases are on-balance sheet (note 25).

For leases of property the Group has elected not to separate non-lease components and account for the lease and associated non-lease components as a single lease component.

Leases classified as operating leases under IAS 17

Previously, the Group classified property leases as operating leases under IAS 17. On transition, for these leases, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate as at 1 April 2019 (see note 25). Right-of-use assets are measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments.

The Group has tested its right-of-use assets for impairment on the date of transition and has concluded that there is no indication that the right-of-use assets are impaired.

The Group used a number of practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17. In particular, the Group:

- did not recognise right-of-use assets and liabilities for leases for which the lease term ends within 12 months of the date of initial application;
- excluded initial direct costs from the measurement of the right-of-use asset at the date of initial application; and
- used hindsight when determining the lease term.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

4. Changes in Significant Accounting Policies (Continued)

(c) Impact on transition

On transition to IFRS 16, the Group recognised right-of-use assets and lease liabilities. The impact on transition is summarised below.

	The Group and the Company
	1 April 2019 \$'000
Right-of-use assets – property	92,012
Lease liabilities	92,012

For the impact of IFRS 16 on profit or loss for the period, see note 25. For the details of accounting policies under IFRS 16 and IAS 17, see note 31(e).

When measuring lease liabilities for leases that were classified as operating leases, the Group discounted lease payments using its incremental borrowing rate at 1 April 2019. The weighted average rate applied is 5.64% for the Group and 5.65% for the Company.

	1 April 2019	
	The Group \$'000	The Company \$'000
Operating lease commitments at 31 March 2019 as disclosed under IAS 17 in the Group's consolidated financial statements	84,622	78,508
Discounted using the incremental borrowing rate at 1 April 2019	76,363	70,249
Recognition exemption for lease with less than 12 months of lease term at transition	(30,442)	(24,328)
Extension options reasonably certain to be exercised	46,091	46,091
Lease liabilities recognised at 1 April 2019	92,012	92,012

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

5. Net Interest Income

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Interest income				
Cash and cash equivalents	14,477	23,841	9,877	10,315
Loans and notes receivable	630,096	399,291	631,294	399,291
Resale agreements	477,773	377,129	620,864	562,449
Investment securities	8,043,597	7,881,802	6,279,181	6,105,688
Total interest income	9,165,943	8,682,063	7,541,216	7,077,743
Interest expense				
Repurchase agreements	4,035,050	3,898,707	3,549,198	3,424,852
Notes payable	667,281	442,697	667,281	442,696
Lease liabilities	8,427	-	8,066	-
Redeemable preference shares	833,983	624,301	833,982	624,301
Total interest expense	5,544,741	4,965,705	5,058,527	4,491,849
Net interest income, calculated using the effective interest method	3,621,202	3,716,358	2,482,689	2,585,894

6. Staff Costs

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Salaries and benefits, including profit-related pay	4,202,022	2,812,518	3,786,966	2,497,561
Statutory payroll contributions	295,895	251,346	261,219	221,919
Pension costs (note 29)	93,165	83,815	83,543	75,193
Training and development	118,840	99,218	118,454	98,140
Other staff benefits	291,327	295,016	262,489	252,708
	5,001,249	3,541,913	4,512,671	3,145,521

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

7 Other Expenses

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Asset tax	399,625	377,166	389,721	369,067
Information technology	494,648	384,760	481,772	371,909
Legal and professional fees	614,878	602,786	515,363	476,992
Marketing, corporate affairs and donation	417,961	294,192	317,564	250,444
Depreciation and amortisation	369,249	326,229	328,060	284,679
Irrecoverable – GCT	238,577	251,998	233,875	247,982
Utilities	127,270	120,571	123,956	117,234
Repairs and maintenance	114,369	114,652	107,643	110,533
Security	91,468	86,444	88,299	83,521
Other	95,424	129,653	71,310	49,636
Stationery, printing and postage	62,135	60,943	59,465	57,952
Bank charges	51,127	214,743	34,351	199,128
Directors' fees	13,725	9,166	8,348	5,912
Insurance	60,398	58,744	69,122	58,198
Office rental	39,434	54,736	31,346	46,287
Auditors' remuneration	38,801	31,471	18,380	15,430
Motor vehicle expenses and rental	27,905	24,618	27,905	24,618
	3,256,994	3,142,872	2,906,480	2,769,522

8. Impairment Loss on Financial Assets

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Investment securities at amortised cost (note 15)	(5,488)	(11,943)	(3,600)	(921)
Investment securities at FVOCI	273,447	60,875	272,407	18,261
Loans and notes receivable (note 12)	212,804	8,719	66,819	13,713
Other assets (note 13)	401	1,083	-	-
Securities purchased under agreements to resell (note 14)	(61,904)	32,654	(79,439)	49,090
	419,260	91,388	256,187	80,143

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

9. Taxation

- (a) Income tax is computed at 33 $\frac{1}{3}$ % on the profit for the year adjusted for tax purposes.

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Current income tax	1,454,040	1,016,779	910,286	456,257
Prior year under/(over) provision	27,569	(12,077)	1,002	(15,223)
	<u>1,481,609</u>	<u>1,004,702</u>	<u>911,288</u>	<u>441,034</u>
Deferred tax				
Origination and reversal of temporary differences (note 20)	(1,842,274)	(511,965)	(1,780,421)	(536,958)
	<u>(360,665)</u>	<u>492,737</u>	<u>(869,133)</u>	<u>(95,924)</u>

- (b) The tax on profit differs from the theoretical amount that would arise using the statutory rate of 33 $\frac{1}{3}$ % as follows:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Profit before taxation	<u>2,477,864</u>	<u>2,859,859</u>	<u>1,632,004</u>	<u>954,674</u>
Tax calculated at 33 $\frac{1}{3}$ %	825,955	953,286	544,001	318,225
Adjusted for the effects of:				
Income not subject to tax	(1,696,022)	(1,069,617)	(1,542,502)	(647,959)
Tax losses utilised during the year	-	(2,890)	-	-
Tax losses not recognised	-	4,380	-	-
Disallowed expenses	506,252	629,228	135,832	245,215
Prior year under/(over) provision	27,569	(12,077)	1,002	(15,223)
Other	(24,419)	(9,573)	(7,466)	3,818
	<u>(360,665)</u>	<u>492,737</u>	<u>(869,133)</u>	<u>(95,924)</u>

- (c) At the reporting date, taxation losses, subject to agreement with the Commissioner General, Tax Administration Jamaica, available for set off against future taxable profits, amounted to approximately \$1,000,729,000 (2019: \$1,131,781,000) for the Group and \$Nil (2019: \$ Nil) for the Company.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

10. Dividends

	2020	2019
	\$'000	\$'000
Ordinary dividends: \$1.10 (2019: \$0.46) per stock unit - gross	<u>1,800,000</u>	<u>741,756</u>

11. Cash and Cash Equivalents

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Cash	9,834,055	9,412,444	8,024,285	7,990,875
Cash equivalents	1,612,661	1,644,422	1,611,522	1,643,251
	<u>11,446,716</u>	<u>11,056,866</u>	<u>9,635,807</u>	<u>9,634,126</u>

Cash equivalents include \$1,611,522,000 (2019: \$1,643,251,000) held by an investment broker as security for funding provided on certain investment securities, which is not available for immediate use.

12. Loans and Notes Receivable

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Corporate	5,262,309	4,467,480	3,016,884	2,365,409
Financial institutions	4,521,107	-	4,521,107	-
Individuals	5,333,156	4,362,776	5,333,156	4,362,776
	<u>15,116,572</u>	<u>8,830,256</u>	<u>12,871,147</u>	<u>6,728,185</u>
Less: allowance for impairment [note 27(b)(vi)(v)]	(1,024,008)	(816,713)	(87,424)	(26,114)
	<u>14,092,564</u>	<u>8,013,543</u>	<u>12,783,723</u>	<u>6,702,071</u>

Allowance for impairment:

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Balance at 1 April	816,713	873,038	26,114	4,017
Adjustment on initial application of IFRS 9	-	15,282	-	15,282
Transfer to parent company	-	(73,417)	-	-
Charge for year (note 8)	212,804	8,719	66,819	13,713
Write-offs, net	(5,509)	(6,909)	(5,509)	(6,898)
Balance at 31 March	<u>1,024,008</u>	<u>816,713</u>	<u>87,424</u>	<u>26,114</u>

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

13. Other Receivables

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Receivables from related parties	3,808,499	3,218,492	6,035,341	4,961,803
Other receivables	1,200,187	1,104,634	240,377	396,998
Staff loans	635,524	558,962	635,522	558,962
	<u>5,644,210</u>	<u>4,882,088</u>	<u>6,911,240</u>	<u>5,917,763</u>
Less: Allowance for impairment	(4,167)	(3,766)	-	-
	<u>5,640,043</u>	<u>4,878,322</u>	<u>6,911,240</u>	<u>5,917,763</u>

Allowance for impairment:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Balance at 1 April	3,766	-	-	-
Adjustment on initial application of IFRS 9	-	2,683	-	-
Charge for the year (note 8)	401	1,083	-	-
Balance at 31 March	<u>4,167</u>	<u>3,766</u>	<u>-</u>	<u>-</u>

14. Securities Purchased Under Agreements to Resell

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Denominated in Jamaica dollars	20,010,723	13,049,345	20,010,723	13,049,345
Denominated in United States dollars	-	280,138	13,557,570	12,035,838
Denominated in Euro	-	-	-	36,004
Denominated in Trinidad and Tobago dollars	-	280,200	-	280,200
	<u>20,010,723</u>	<u>13,609,683</u>	<u>33,568,293</u>	<u>25,401,387</u>
Less: allowance for impairment [note 27(b)(vi)(v)]	(110)	(62,014)	(154)	(79,593)
	<u>20,010,613</u>	<u>13,547,669</u>	<u>33,568,139</u>	<u>25,321,794</u>

Allowance for impairment:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Balance at 1 April	62,014	-	79,593	-
Adjustment on initial application of IFRS 9	-	29,360	-	30,503
(Credit)/charge for the year (note 8)	(61,904)	32,654	(79,439)	49,090
Balance at 31 March	<u>110</u>	<u>62,014</u>	<u>154</u>	<u>79,593</u>

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

14. Securities Purchased Under Agreements to Resell (Continued)

Resale agreements include balances with related parties as set out in note 26. All resale agreements mature within twelve months after the reporting date.

The securities that the Company obtains as collateral under resale agreements may be used as collateral under repurchase agreements. Certain of these securities and interest accrued thereon are pledged as security for repurchase agreements (note 23).

At the reporting date, the fair value of the securities obtained and held under resale agreements was \$20,205,464,000 (2019: \$13,808,974,000) for the Group and \$51,113,631,000 (2019: \$26,365,983,000) for the Company.

15. Investment Securities

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Debt securities at amortised cost :				
Certificates of deposit	155,528	-	-	-
Government of Jamaica securities	7,647,759	7,939,660	7,647,759	7,939,660
Sovereign bonds	270,881	250,174	270,881	250,174
Corporate bonds:				
Government of Jamaica guaranteed	2,316,972	2,451,642	-	-
Other	-	165,244	-	-
	<u>10,391,140</u>	<u>10,806,720</u>	<u>7,918,640</u>	<u>8,189,834</u>
Debt securities at fair value through other comprehensive income [FVOCI] :				
Government of Jamaica securities	72,030,028	95,670,130	47,646,361	68,203,611
Certificates of deposit	7,515,213	8,955,000	7,515,213	8,955,000
Corporate bonds:				
Government of Jamaica guaranteed	2,988,926	299,493	85,879	299,493
Other	40,804,626	19,465,679	37,069,955	16,397,188
Sovereign bonds	1,262,918	1,440,481	1,262,918	1,440,481
	<u>124,601,711</u>	<u>125,830,783</u>	<u>93,580,326</u>	<u>95,295,773</u>
Equity securities at FVOCI :				
Quoted equities	<u>2,152,946</u>	<u>877,641</u>	<u>2,060,831</u>	<u>761,577</u>
Debt securities designated at fair value through profit and loss:				
Corporate bonds	1,200	1,190	1,200	1,190
Other sovereign bonds	373	494	373	494
	<u>1,573</u>	<u>1,684</u>	<u>1,573</u>	<u>1,684</u>
Equity securities at fair value through profit and loss:				
Quoted equities	<u>1,418,573</u>	<u>1,093,048</u>	<u>497,732</u>	<u>431,209</u>
Other securities at fair value through profit and loss:				
Units in unit trusts	433,324	545,236	248,671	366,902
Money market funds	325,079	116,358	325,079	116,358
	<u>758,403</u>	<u>661,594</u>	<u>573,750</u>	<u>483,260</u>
	<u>139,324,346</u>	<u>139,271,470</u>	<u>104,632,852</u>	<u>105,163,337</u>
Less: allowance for impairment losses of debt securities at amortised cost [note 27(b)(vi)(v)]	(270,102)	(274,978)	(263,002)	(266,602)
	<u>139,054,244</u>	<u>138,996,492</u>	<u>104,369,850</u>	<u>104,896,735</u>

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

15. Investment Securities (Continued)

Allowance for impairment losses of investment securities at amortised cost:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Balance at 1 April	274,978	362,868	266,602	362,868
Adjustment on initial application of IFRS 9	-	47,480	-	28,431
Reclassification of allowance on initial application of IFRS 9	-	(123,279)	-	(123,279)
Credit for the year (note 8)	(5,488)	(11,943)	(3,600)	(921)
Recoveries	-	(497)	-	(497)
Foreign exchange adjustment	612	349	-	-
Balance at 31 March	270,102	274,978	263,002	266,602

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Investments mature, from the reporting date, as follows:				
Government of Jamaica securities:				
Within 3 months	-	1,860,228	-	1,860,228
From 3 months to 1 year	1,546,481	2,493,274	1,546,481	2,493,275
From 1 year to 5 years	15,692,193	14,998,259	15,692,193	14,998,259
Over 5 years	62,415,203	84,230,519	38,031,536	56,764,000
	79,653,877	103,582,280	55,270,210	76,115,762
Certificates of deposit:				
Within 3 months	7,515,213	8,955,000	7,515,213	8,955,000
From 1 year to 5 years	155,528	-	-	-
	7,670,741	8,955,000	7,515,213	8,955,000
Sovereign bonds and corporate bonds:				
Within 3 months	-	20,096	-	-
From 3 months to 1 year	1,081,027	3,585,938	1,081,027	3,585,938
From 1 year to 5 years	20,390,865	8,830,763	17,550,913	8,685,615
Over 5 years	25,941,677	11,390,131	19,834,038	5,878,374
	47,413,569	23,826,928	38,465,978	18,149,927
Other [see (c) below]	4,316,057	2,632,284	3,118,449	1,676,046
	139,054,244	138,996,492	104,369,850	104,896,735

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

15. Investment Securities (Continued)

- (a) Government of Jamaica securities and certain other bonds are pledged as security for repurchase agreements (note 23).
- (b) Government of Jamaica securities having an aggregate face value of \$620,000,000 (2019: \$620,000,000) have been pledged as collateral against possible overdrafts at the Central Bank and against uncleared effects at one of the Company's bankers.
- (c) Other includes quoted equities, unit trusts and interest in pooled money market funds for which there are no fixed maturity dates.

16. Interest in Subsidiaries

	2020 \$'000	2019 \$'000
JMMB Securities Limited		
Shares, at cost – equity	26,050	26,050
– preference	55,000	55,000
	<u>81,050</u>	<u>81,050</u>
JMMB Insurance Brokers Limited		
Shares, at cost - equity	125,000	125,000
Loan	10,000	10,000
	<u>135,000</u>	<u>135,000</u>
JMMB International Limited		
Shares, at cost – equity	500,000	500,000
JMMB Real Estate Holdings Limited		
Shares, at cost – equity	1	1
Capital & Credit Securities Limited		
Shares, at cost – equity	126,315	126,315
JMMB Fund Managers Limited		
Shares, at cost - equity	254,555	254,555
	<u>1,096,921</u>	<u>1,096,921</u>

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

17. Investment Property

	The Group	
	2020 \$'000	2019 \$'000
Balance as at 1 April	489,616	489,616
Acquisitions	29,132	-
Change in fair value	102,484	-
	621,232	489,616

The properties are measured at fair value, as appraised by professional, independent valuers every three years and in the intervening years by the directors. The valuation model considers the present value of the net cash flows that can be generated from the property, the condition of the buildings and their location (prime vs secondary), in addition to recent market transactions in the same proximity.

Investment properties generated revenue of \$Nil (2019: \$916,000) and incurred expenses of \$14,775,000 (2019: \$18,698,000) for the year.

The fair value of the Group's investment properties is categorised as Level 3 in the fair value hierarchy as described in note 28.

The technique used to determine the fair value of the Group's investment properties is as follows.

Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
<p>Market approach. This model takes into account:</p> <ul style="list-style-type: none"> The assumed intention to dispose of the property in an open market transaction The assumed sale would take place on the basis of a willing seller and willing buyer; A reasonable period in which to negotiate a sale, taking into account the nature of the property and state of the market; Values are expected to remain stable throughout the period of market exposure and disposal (hypothetical); and The property will be freely exposed to the market. 	<ul style="list-style-type: none"> Judgements about whether the property can be sold, exchanged, transferred, let, mortgaged or used for any other economic activity, within its use class. The strength of demand for the property, given its condition, location and range of potential uses. The potential rental value of the property in the current investment climate. 	<p>The estimated fair value would increase/(decrease) if:</p> <ul style="list-style-type: none"> The strength of the demand is greater/(less) than judged. The potential rental income from the property is greater/(less) than judged.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

18. Intangible Asset

	The Group				
	Licence \$'000	Customer List \$'000	Goodwill \$'000	Computer Software \$'000	Total \$'000
Cost					
31 March 2018	74,316	379,772	9,064	1,273,716	1,736,868
Additions	-	-	-	247,119	247,119
Transfer to parent company	(49,276)	(46,606)	-	(71,288)	(167,170)
31 March 2019	25,040	333,166	9,064	1,449,547	1,816,817
Additions	-	-	-	517,505	517,505
31 March 2020	25,040	333,166	9,064	1,967,052	2,334,322
Accumulated Amortisation					
31 March 2018	-	211,360	-	675,104	886,464
Charge for the year	-	16,661	-	91,658	108,319
Transfer to parent company	-	(8,479)	-	(30,354)	(38,833)
31 March 2019	-	219,542	-	736,408	955,950
Charge for the year	-	16,661	-	91,889	108,550
31 March 2020	-	236,203	-	828,297	1,064,500
Net Book Value					
31 March 2020	25,040	96,963	9,064	1,138,755	1,269,822
31 March 2019	25,040	113,624	9,064	713,139	860,867

	The Company Computer Software \$'000
	Cost
31 March 2018	1,113,923
Additions	242,136
31 March 2019	1,356,059
Additions	517,505
31 March 2020	1,873,564
Accumulated Amortisation	
31 March 2018	608,860
Charge for the year	76,826
31 March 2019	685,686
Charge for the year	76,982
31 March 2020	762,668
Net Book Value	
31 March 2020	1,110,896
31 March 2019	670,373

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

19. Property, Plant and Equipment

	The Group					
	Freehold Land and Buildings	Leasehold Improvement	Motor Vehicles	Computer Equipment	Equipment, Furniture and Fittings	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cost						
31 March 2018	1,959,128	293,366	67,895	1,144,769	766,422	4,231,580
Additions	110,543	4,490	6,211	84,293	49,423	254,960
Disposals	-	-	(4,115)	-	-	(4,115)
Transfer to parent company	-	(161,688)	(9,055)	(56,604)	(41,983)	(269,330)
Exchange adjustment	-	-	-	-	3	3
31 March 2019	2,069,671	136,168	60,936	1,172,458	773,865	4,213,098
Additions	294,151	18,364	38,469	200,784	43,119	594,887
Disposals	-	-	-	-	(761)	(761)
Exchange rate adjustment	-	-	-	-	19	19
31 March 2020	2,363,822	154,532	99,405	1,373,242	816,242	4,807,243
Accumulated Depreciation						
31 March 2018	202,428	193,704	48,954	805,612	447,894	1,698,592
Charge for the year	32,761	3,362	4,594	131,295	45,900	217,912
Disposals	-	-	(4,115)	-	-	(4,115)
Transfer to parent company	-	(66,003)	(6,318)	(26,368)	(27,729)	(126,418)
31 March 2019	235,189	131,063	43,115	910,539	466,065	1,785,971
Charge for the year	33,569	2,681	8,541	138,942	49,418	233,151
31 March 2020	268,758	133,744	51,656	1,049,481	515,483	2,019,122
Net Book Value						
31 March 2020	2,095,064	20,788	47,749	323,761	300,759	2,788,121
31 March 2019	1,834,482	5,105	17,821	261,919	307,800	2,427,127

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

19. Property, Plant and Equipment (Continued)

	The Company					
	Freehold Land and Buildings	Leasehold Improvement	Motor Vehicles	Computer Equipment	Equipment, Furniture and Fittings	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cost						
31 March 2018	1,326,362	106,908	58,839	1,056,402	654,891	3,203,402
Additions	43,438	3,999	6,211	84,293	49,311	187,252
Disposals	-	-	(4,115)	-	-	(4,115)
31 March 2019	1,369,800	110,907	60,935	1,140,695	704,202	3,386,539
Additions	46,601	18,364	38,469	200,784	42,835	347,053
31 March 2020	1,416,401	129,271	99,404	1,341,479	747,037	3,733,592
Accumulated Depreciation						
31 March 2018	172,596	104,073	42,637	751,173	351,717	1,422,196
Charge for the year	24,888	2,613	4,594	130,377	45,383	207,855
Disposals	-	-	(4,115)	-	-	(4,115)
31 March 2019	197,484	106,686	43,116	881,550	397,100	1,625,936
Charge for the year	26,352	2,212	8,541	138,916	48,900	224,921
31 March 2020	223,836	108,898	51,657	1,020,466	446,000	1,850,857
Net Book Value						
31 March 2020	1,192,565	20,373	47,747	321,013	301,037	1,882,735
31 March 2019	1,172,316	4,221	17,819	259,145	307,102	1,760,603

20. Deferred Income Taxes

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income tax assets and liabilities relate to income tax levied by the same fiscal authority.

Deferred income tax is calculated in full on temporary differences using a principal tax rate of 33 $\frac{1}{3}$ %.

Deferred tax assets and liabilities recognised on the statement of financial position are as follows:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Deferred income tax assets	4,534,839	175,414	3,496,256	171,861
Deferred income tax liabilities	(7,599)	(36,971)	-	-
Net deferred income tax assets	4,527,240	138,443	3,496,256	171,861

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

20. Deferred Income Taxes (Continued)

The movement for the year in the net deferred tax is as follows:

	The Group			
	2020			
	Balance at Beginning of Year	Recognised in Income (note 9)	Recognised in Other Comprehensive Income	Balance at End of Year
	\$'000	\$'000	\$'000	\$'000
Tax losses carried forward	3,317	9,409	-	12,726
Investments	966,538	173,093	2,546,523	3,686,154
Accounts payable	22,323	26,874	-	49,197
Property, plant and equipment	(24,969)	6,327	-	(18,642)
Accounts receivable	6,854	(539)	-	6,315
Interest payable	351,314	(85,905)	-	265,409
Unrealised foreign exchange (gains)/losses	(812,322)	1,698,502	-	886,180
Notes receivable	-	26,123	-	26,123
Lease liabilities	-	1,223	-	1,223
Interest receivable	(374,612)	(12,833)	-	(387,445)
	138,443	1,842,274	2,546,523	4,527,240

	The Group			
	2019			
	Balance at Beginning of Year	Recognised in Income (note 9)	Recognised in Other Comprehensive Income	Balance at End of Year
	\$'000	\$'000	\$'000	\$'000
Tax losses carried forward	12,426	(9,109)	-	3,317
Investments	976,386	238,294	(248,142)	966,538
Accounts payable	18,178	4,145	-	22,323
Property, plant and equipment	36,169	(61,138)	-	(24,969)
Accounts receivable	6,558	296	-	6,854
Interest payable	315,461	35,853	-	351,314
Unrealised foreign exchange gains	(1,024,058)	211,736	-	(812,322)
Interest receivable	(466,500)	91,888	-	(374,612)
	(125,380)	511,965	(248,142)	138,443

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

20. Deferred Income Taxes (Continued)

The movement for the year in the net deferred tax is as follows (continued):

	The Company			
	2020			
	Balance at Beginning of Year	Recognised in Income (note 9)	Recognised in Other Comprehensive Income	Balance at End of Year
	\$'000	\$'000	\$'000	\$'000
Investments	1,008,374	128,554	1,543,974	2,680,902
Notes receivable	-	26,123	-	26,123
Other receivables	-	7,026	-	7,026
Accounts payable	20,898	23,764	-	44,662
Property, plant and equipment	(19,170)	(6,397)	-	(25,567)
Interest payable	351,309	(85,900)	-	265,409
Unrealised foreign exchange (gains)/losses	(815,168)	1,698,558	-	883,390
Interest receivable	(374,382)	(12,659)	-	(387,041)
Lease liabilities	-	1,352	-	1,352
	171,861	1,780,421	1,543,974	3,496,256

	The Company			
	2019			
	Balance at Beginning of Year	Recognised in Income (note 9)	Recognised in Other Comprehensive Income	Balance at End of Year
	\$'000	\$'000	\$'000	\$'000
Investments	1,018,533	260,007	(270,166)	1,008,374
Accounts payable	17,428	3,470	-	20,898
Property, plant and equipment	44,039	(63,209)	-	(19,170)
Interest payable	315,461	35,848	-	351,309
Unrealised foreign exchange gains	(1,024,158)	208,990	-	(815,168)
Interest receivable	(466,234)	91,852	-	(374,382)
	(94,931)	536,958	(270,166)	171,861

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

21. Share Capital

	2020 Number of Shares 000	2019 Number of Shares 000
Authorised:		
Ordinary stock units of no par value	1,816,400	1,816,400
Fixed rate cumulative redeemable preference shares of no par value	4,000,000	4,000,000
	<u>5,816,400</u>	<u>5,816,400</u>
	2020 Number of Stock units 000	2019 Number of Stock units 000
Issued ordinary share capital:		
Ordinary stock units in issue	<u>1,630,552</u>	<u>1,630,552</u>
	2020 \$'000	2019 \$'000
Stated capital:		
1,630,552,530 ordinary stock units	1,864,054	1,864,054
941,699,000 7.50% cumulative redeemable preference stock units	941,699	941,699
33,938,125 USD 6.00% cumulative redeemable preference stock units	4,546,351	4,242,944
57,000,000 USD 6.90% cumulative redeemable preference stock units	7,635,720	7,126,140
	<u>14,987,824</u>	<u>14,174,837</u>
Less redeemable preference stock units classified as liabilities in the financial statements	<u>(13,123,770)</u>	<u>(12,310,783)</u>
	<u>1,864,054</u>	<u>1,864,054</u>

The significant terms and conditions of the preference stock units are as follows:

- (i) The right to a cumulative preferential dividend payable monthly at the rate agreed for each class;
- (ii) The right, on winding up, to receive all arrears of dividend and repayment of the capital in priority to the ordinary shareholders;
- (iii) No right to vote at general meetings, except where dividends are not paid for twelve months or on winding up of the Company.

The rights attaching to the ordinary shares include the following:

- (i) Entitlement of dividends as declared from time to time (note 10)
- (ii) Entitlement to one vote per share at meetings of the Company.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

21. Share Capital (Continued)

Earning per stock unit

Earning per stock unit ("EPS") is computed by dividing the profit attributable to stockholders of the parent of \$2,838,529,000 (2019: \$2,367,122,000) by the weighted average number of ordinary stock units in issue during the year, numbering, 1,630,552,530 (2019:1,630,552,530).

22 Reserves

(a) Investment Revaluation Reserve

The investment revaluation reserve comprises the cumulative net change in the fair value of investment measured at fair value through other comprehensive income (FVOCI), expected credit losses on such instrument; net of deferred tax, until the assets are derecognised or impaired.

(b) Retained Earnings Reserve

In a previous year, in accordance with a board resolution, the Company transferred a portion of its profit after tax to a non-distributable retained earnings reserve. This reserve constitutes a part of the Company's capital base in determining the capital adequacy ratio.

23. Securities Sold Under Agreements to Repurchase

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Denominated in Jamaica dollars	61,127,356	52,630,442	61,716,601	52,693,671
Denominated in United States dollars	81,561,729	68,325,784	81,562,037	68,954,025
Denominated in Pound Sterling	1,262,252	2,498,943	1,262,252	2,498,943
Denominated in Euros	164,472	200,108	164,472	200,108
Denominated in Canadian dollars	51,727	415,461	51,728	415,461
	144,167,536	124,070,738	144,757,090	124,762,208

Repurchase agreements are collateralised by certain securities and other instruments with a carrying value of \$149,874,301,000 (2019: \$141,310,938,000) for the Group and \$150,493,009,000 (2019: \$141,455,946,000), for the Company respectively, (notes 14 and 15).

Repurchase agreements include balances with related parties as set out in note 26. Certain of the securities described in note 15 and interest accrued thereon are pledged as securities.

24. Notes Payable

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Senior Unsecured US\$ Fixed Note (i)	2,588,643	2,415,886	2,588,643	2,415,886
Unsecured US\$ Fixed Note (ii)	971,478	1,505,616	971,478	1,505,616
Unsecured J\$ Fixed Note (iii)	472,425	892,426	472,425	892,426
Unsecured J\$ Fixed Note (iv)	5,879,500	5,879,500	5,879,500	5,879,500
Unsecured US\$ Fixed Note (v)	20,094,000	18,753,000	-	-
	30,006,046	29,446,428	9,912,046	10,693,428

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

24. Notes Payable (Continued)

- (i) The note is unsecured and bears interest at 5.5% per annum, with interest payable on a quarterly basis. The note matures on 15 June 2023.
- (ii) This represents unsecured fixed rate US\$ debt issued in three tranches bearing interest at 5.5%, 5.65% and 5.80% per annum, payable on a quarterly basis. The first tranche matured on 20 December 2019 and was repaid. The remaining two tranches matures on 20 June 2020 and 21 December 2020 respectively.
- (iii) This represents unsecured fixed rate J\$ debt issued in three tranches bearing interest at 5.65%, 6.0% and 6.25% per annum, payable on a quarterly basis. The first tranche matured on 20 December 2019 and was repaid. The remaining two tranches matures on 20 June 2020 and 21 December 2020 respectively.
- (iv) This represents unsecured fixed rate J\$ debt bearing interest at 6.75% per annum, payable on a quarterly basis. The note matures on 27 July 2020.
- (v) The note is unsecured and bears interest at 2.5% per annum. Interest is payable on a quarterly basis. The note matures on 30 April 2021.

25. Leases

The Group leases properties for office space and other uses. The leases run for a period of 1-5 years. Certain leases have an option to renew for further periods of 1 to 5 years.

The Group leases IT equipment with contract terms of one to three years. These leases are short-term and/or leases of low-value items. The Group has elected not to recognise right-of-use assets and lease liabilities for these leases.

- (i) Amounts recognised in the statement of financial position shows the following amounts relating to leases:

	The Group	The Company
	2020	2020
	\$'000	\$'000
Right-of-use assets - properties:		
Balance at 1 April	92,012	92,012
Additions	122,360	105,679
Charge for the year	(27,547)	(26,157)
Balance at 31 March	186,825	171,534
Lease liabilities:		
Current	29,659	26,719
Non-current	160,834	148,870
	190,493	175,589

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

25. Leases (Continued)

(ii) Amounts recognized in the profit and loss account show the following amounts relating to leases:

2020 – Leases under IFRS 16

	<u>The Group</u>	<u>The Company</u>
	2020	2020
	\$'000	\$'000
Depreciation charge of right-of-use assets	27,547	26,157
Interest expense	8,427	8,066
Expense relating to short-term leases (included in administration expenses)	33,124	27,010

2019 – Operating leases under IFRS 17

	<u>The Group</u>	<u>The Company</u>
	2020	2020
	\$'000	\$'000
Lease expense	54,736	46,287

(iii) Amounts recognised in the statement of cash flows

	<u>The Group</u>	<u>The Company</u>
	2020	2020
	\$'000	\$'000
Total cash out flows for leases	32,862	31,299

(iv) Extension options

Some property leases contain extension options exercisable by the Group up to six months before the end of the non-cancellable contract period. Where practicable, the Group seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable only by the Group and not by the lessors. The Group assesses at lease commencement date whether it is reasonably certain to exercise the extension options. The Group reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant changes in circumstances within its control.

The Group has estimated that the potential future lease payments, should it exercise the extension option, would result in an increase in lease liability of \$25,196,000 for the Group and \$12,690,000 for the Company.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

26. Related Party Transactions and Balances

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party in making financial or operational decisions.

Related companies include parent company, subsidiaries and fellow subsidiaries. Related parties include directors, key management and companies for which the Company provides management services.

- (i) The statement of financial position includes balances, arising in the normal course of business, with related parties, as follows:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Directors:				
Notes receivable	19,658	28,467	19,658	28,467
Interest payable	(168)	(219)	(168)	(219)
Repurchase agreements	(35,411)	(62,248)	(35,411)	(62,248)
Other related parties:				
Notes receivable	2,458,549	807,037	2,458,549	807,037
	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Parent company:				
Investment securities	15,179,658	-	15,179,658	-
Accounts receivable	10,131,550	10,230,659	10,131,550	10,230,659
Redeemable preference shares	(13,123,770)	(12,310,783)	(13,123,770)	(12,310,783)
Interest receivable	288,377	-	288,377	-
Interest payable	(172,277)	(168,085)	(172,277)	(168,085)
Notes payable	(7,323,403)	(8,277,541)	(7,323,403)	(8,277,541)
Repurchase agreements	(641,238)	(942,609)	(641,238)	(942,609)
Subsidiaries:				
Resale agreements	-	-	13,557,570	11,791,704
Notes receivable	-	-	240,602	-
Interest receivable	-	-	4,174	2,396
Accounts receivable	-	-	2,277,940	1,699,785
Repurchase agreements	-	-	(589,245)	(691,572)
Interest payable	-	-	(1,056)	(647)

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

26. Related Party Transactions and Balances (Continued)

- (i) The statement of financial position includes balances, arising in the normal course of business, with related parties, as follows (continued):

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Fellow subsidiaries:				
Cash and bank balances	122,186	-	-	-
Other receivable	705,419	845,620	702,462	839,698
Notes receivable	1,930,924	-	1,930,924	-
Resale agreements	14,010,723	13,890,209	14,010,723	13,609,683
Interest receivable	34,872	48,052	34,872	46,881
Repurchase agreements	(4,498,721)	(3,021,016)	(4,498,721)	(3,021,016)
Interest payable	(24,399)	(9,067)	(24,399)	(9,067)
Managed funds:				
Cash and cash equivalents	504,600	584,203	-	-
Other receivables	3,430,402	-	3,054,939	-
Notes payable	(20,094,000)	(18,753,000)	-	-
Accounts payable	(42,219)	(118,138)	-	-

- (ii) The profit and loss account included the following income earned from, and expenses incurred in, transactions with related parties, in the ordinary course of business:

	The Group		The Company	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Directors:				
Interest income	1,380	2,096	1,380	2,096
Interest expense	(1,728)	(1,150)	(1,728)	(1,150)
Subsidiaries:				
Interest income	-	-	150,714	186,630
Interest expense	-	-	(19,870)	(10,371)
Parent company:				
Interest income	288,377	-	288,377	-
Interest expense	(1,460,377)	(1,130,210)	(1,460,377)	(1,130,210)
Fellow subsidiaries:				
Interest income	625,506	465,237	625,506	456,762
Gain from securities trading	100,053	-	100,053	-
Interest expense	(191,021)	(67,037)	(175,689)	(67,037)

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

26. Related Party Transactions and Balances (Continued)

- (ii) The profit and loss account included the following income earned from, and expenses incurred in, transactions with related parties, in the ordinary course of business (continued):

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Managed funds:-				
Gain on sale of securities	247,322	440,989	247,322	440,989
Fee income	892,180	-	-	-
Interest income	1,675	-	-	-
Interest expense	(772,308)	(359,006)	(266,545)	(359,006)

- (iii) Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. Such persons comprise the directors, senior management of the Group and company secretary. The compensation paid or payable to key management for employee services is as shown below:

	The Group		The Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Directors' emoluments:				
Fees	13,725	9,166	8,348	5,912
Management remuneration	67,384	65,137	67,384	65,137
Key management compensation:				
Salaries and related costs (note	333,541	387,895	253,684	307,316
Post-employment benefits	11,501	12,076	10,599	9,122
	426,151	474,274	340,015	387,487

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management

A financial instrument is any contract that gives rise to a financial asset of one enterprise and financial liability or equity instrument of another enterprise.

(a) Introduction and overview

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

Risk management framework

The risks are managed through an established risk management framework for the Group, which involves the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

The Board of Directors is ultimately responsible for the establishment and oversight of the Group's risk management framework. The Board has established committees/departments for managing and monitoring risks, as follows:

(i) Risk Management Committee

The Risk Committee is a Board Committee responsible for the supervision of the overall risk management functions of the Group. The committee decides the policies and strategy for integrated risk management of the various risk exposures of the Group.

The Risk Committee is responsible for approving all credit requests above a specified threshold and ensuring that all lending facilities conform to standards agreed by the Board and embodied in Credit Risk Policy. The committee is ultimately responsible for determining the composition and management of the credit portfolio and has available a number of measures it can employ in this respect including the making of specific and general impairment allowances against actual or potential bad debts. The committee is supported in its work by the Management Credit Committee.

(ii) Audit Committee

The Audit Committee of the parent company's Board monitors the quality of the Group's internal controls and compliance with regulatory requirements. The Audit Committee is assisted in its oversight role by the Internal Audit Function and the Risk and Compliance Unit. Internal Audit undertakes both regular and ad hoc reviews of the risk management controls and procedures, the results of which are reported quarterly to the Audit Committee.

The management of certain specific aspects of operational risk, such as fraud, is also within the purview of the Audit Committee.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(a) Introduction and overview (continued)

Risk management framework (continued)

(iii) Investment Committee

The Investment Committee is a senior management level committee responsible for the management of market risks. The committee monitors the composition of assets and liabilities, evaluates potential market risk involved in launching new products, reviews and articulates funding policy and decides optimal ways of managing the Group's liquidity.

(iv) Asset and liability Committees (ALCOs)

ALCOs are management committees that monitor and adjust the overall profile of assets and liabilities of the respective entities to increase the probability of achieving strategic business results within the context of Board approved risk appetite, relevant policies and applicable regulations.

Impact of Covid-19

The World Health Organisation declared the novel Coronavirus (COVID-19) outbreak a pandemic on March 11, 2020 and the Government of Jamaica declared the island a disaster area on March 13, 2020. The pandemic and the measures to control its human impact have resulted in disruptions to economic activity, business operations and asset prices worldwide. In response to the pandemic, Management has adopted several measures specifically around financial risk management. These measures include:

- (i) Enhanced monitoring of market movements by the Risk unit and tracking of the impact on the investment portfolios and the resulting impact on capital and liquidity to support timely decision making.
- (ii) The Liquidity Management Committee and the Asset and Liability Committees within the Group meet bi-weekly to discuss strategies and plans around managing the liquidity and the capital needs of the Group.
- (iii) Updating of the entity's Recovery Plan for securities dealers, which was required by the regulators. The key aspects of the plan include:
 - Measures to secure sufficient funding and adequate availability.
 - Contingency arrangements that enable continuation of operations as recovery measures are being implemented.
 - Actions that can be taken to strengthen the entity's capital base; and
 - A clear description of the escalation and decision-making process to ensure that the plan can be executed in a timely manner.
 - Communication plan to ensure that stakeholders (internal and external) are given timely and appropriate information during the firm's recovery process.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(a) Introduction and overview (continued)

Impact of Covid-19 (continued)

(iv) The implementation of measures to assist external clients during this crisis, such as:

- Payment holidays on loans. It is not expected that there will be reclassification of loans from Stage 1 to Stage 2 as these payment holidays should not trigger a significant increase in the credit risk (SICR) unless other criteria indicating SICR [see note 27(b)(vi)(i)] are identified.
- Special arrangements with clients, such as amending their collateral/margin requirements based on their needs and subject to approval by the appropriate committee.

(b) Credit risk

Credit risk is the risk of suffering financial loss, should any of the Group's customers, clients or market counterparties fail to fulfil their contractual obligations to the Group. Credit risk arises mainly from, its lending activities, as well as from investments in debt securities and other exposures arising from its trading activities ('trading exposures') including non-equity trading portfolio assets and derivatives as well as settlement balances with market counterparties and reverse repurchase agreements.

(i) Management of credit risk

Credit risk is a significant risk for the Group's business; management therefore carefully manages its exposure to credit risk. The credit risk management and control are centralised in a credit risk management team which reports regularly to the Board of Directors and head of each business unit.

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or groups of related counterparties and to geographical and industry segments.

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The Group measures credit risk using probability of default (PD), exposure at default (EAD) and loss given default (LGD).

The Covid-19 pandemic has caused significant market volatility which has increased the Group's credit risk. The downgrading of credit ratings and/or outlooks for investments securities has resulted in an increase in the credit risk of debt securities and loans.

The Group manages the credit risk of financial assets as follows:

(i) Loans and notes receivable

The Group has established a credit quality review process involving regular analysis of the ability of borrowers and other counterparties to meet interest and capital repayment obligations.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(i) Management of credit risk (continued)

(i) Loans and notes receivable (continued)

Exposure to credit risk is managed in part by obtaining collateral and corporate and personal guarantees. Counterparty limits are established by the use of a credit classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Group to assess the potential loss as a result of the risk to which it is exposed and to take corrective action.

The Group assesses the probability of default of individual counterparties using internal ratings. Clients of the Group are segmented into rating classes. The Group's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class.

Rating grades	Description of the grade
1	Excellent
2	Good credit
3	Average credit
4	Acceptable
5	Marginal
6	Substandard
7	Doubtful

Loans and notes receivable that are cash-secured are included in the credit classification as Risk Rated 1, based on the Group's rating grades.

(ii) Investments and resale agreements

The Group limits its exposure to credit risk by investing in liquid securities with counterparties that have high credit quality. As a consequence, management's expectation of default is low.

The Group has documented investment policies which facilitate the management of credit risk on investment securities and resale agreements. The Group's exposure and the credit ratings of its counterparties are continually monitored.

(iii) Cash and cash equivalents

Cash and cash equivalents are held in financial institutions which management regards as strong and there is no significant concentration. The strength of these financial institutions is continually reviewed by the Risk Committee.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis

The following table sets out information about the credit risk and the credit quality of financial assets measured at amortised cost and FVOCI debt instruments. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts.

Loans and notes receivable at amortised cost:

	The Group			
	2020			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Credit grade				
Standard monitoring	12,239,442	730,111	-	12,969,553
Special monitoring	-	-	-	-
Default	-	-	2,147,019	2,147,019
	12,239,442	730,111	2,147,019	15,116,572
Loss allowance [note 27(b)(vi)(v)]	(73,413)	(1,815)	(948,780)	(1,024,008)
	12,166,029	728,296	1,198,239	14,092,564

	The Group			
	2019			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Credit grade				
Standard monitoring	6,362,460	307,787	-	6,670,247
Special monitoring	-	-	-	-
Default	-	-	2,160,009	2,160,009
	6,362,460	307,787	2,160,009	8,830,256
Loss allowance [note 27(b)(vi)(v)]	(17,358)	-	(799,355)	(816,713)
	6,345,102	307,787	1,360,654	8,013,543

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis (continued)

Loans and notes receivable at amortised cost (continued):

	The Group			
	2020			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Ageing of loans and notes receivable				
Neither past due nor impaired	12,085,099	-	-	12,085,099
Past due 1-30 days	154,343	-	-	154,343
Past due 31-60	-	454,091	-	454,091
Past due 61-90	-	276,020	-	276,020
More than 90 days	-	-	2,147,019	2,147,019
Total	12,239,442	730,111	2,147,019	15,116,572

	The Group			
	2019			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Ageing of loans and notes receivable				
Neither past due nor impaired	5,908,684	-	-	5,908,684
Past due 1-30 days	453,776	-	-	453,776
Past due 31-60	-	282,313	-	282,313
Past due 61-90	-	25,474	-	25,474
More than 90 days	-	-	2,160,009	2,160,009
Total	6,362,460	307,787	2,160,009	8,830,256

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis (continued)

Loans and notes receivable at amortised cost (continued):

	The Company			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade	11,999,442	730,111	-	12,729,553
Standard monitoring	-	-	-	-
Default	-	-	141,594	141,594
	11,999,442	730,111	141,594	12,871,147
Loss allowance [note 27(b)(vi)(v)]	(76,561)	(1,815)	(9,048)	(87,424)
	11,922,881	728,296	132,546	12,783,723

	The Company			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade	6,362,460	307,787	-	6,670,247
Standard monitoring	6,362,460	307,787	-	6,728,185
Default	-	-	57,938	57,938
	6,362,460	307,787	57,938	6,728,185
Loss allowance [note 27(b)(vi)(v)]	(17,358)	-	(8,756)	(26,114)
	6,345,102	307,787	49,182	6,702,071

	The Company			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Ageing of loans and notes receivable				
Neither past due nor impaired	11,845,099	-	-	11,845,099
Past due 1-30 days	154,343	-	-	154,343
Past due 31-60	-	454,091	-	454,091
Past due 61-90	-	276,020	-	276,020
More than 90 days	-	-	141,594	141,594
Total	11,999,442	730,111	141,594	12,871,147

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis (continued)

Loans and notes receivable at amortised cost (continued):

	The Company			
	2019			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Ageing of loans and notes receivable				
Neither past due nor impaired	5,908,684	-	-	5,908,684
Past due 1-30 days	453,776	-	-	453,776
Past due 31-60	-	282,313	-	282,313
Past due 61-90	-	25,474	-	25,474
More than 90 days	-	-	57,938	57,938
Total	6,362,460	307,787	57,938	6,728,185

Debt securities at amortised cost:

	The Group	
	2020	2019
	Stage 1 \$'000	Stage 1 \$'000
Credit grade		
Watch	10,391,140	10,806,720
Loss allowance	(270,102)	(274,978)
	10,121,038	10,531,742

	The Company	
	2020	2019
	Stage 1 \$'000	Stage 1 \$'000
Credit grade		
Watch	7,918,640	8,189,834
Loss allowance	(263,002)	(266,602)
	7,655,638	7,923,232

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis (continued)

Securities purchased under agreements to resell at amortised cost:

	The Group			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Watch	20,010,723	-	-	20,010,723
Loss allowance	(110)	-	-	(110)
	20,010,613	-	-	20,010,613

	The Group			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Watch	13,609,683	-	-	13,609,683
Loss allowance	(62,014)	-	-	(62,014)
	13,547,669	-	-	13,547,669

	The Company			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Watch	33,568,293	-	-	33,568,293
Loss allowance	(154)	-	-	(154)
	33,568,139	-	-	33,568,139

	The Company			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Watch	25,401,387	-	-	25,401,387
Loss allowance	(79,593)	-	-	(79,593)
	25,321,794	-	-	25,321,794

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis (continued)

Debt securities at FVOCI:

	The Group			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Investment grade	3,788,284	-	-	3,788,284
Watch	116,923,737	-	-	116,923,737
Speculative	3,462,751	404,520	-	3,867,271
Default	-	-	22,419	22,419
	124,174,772	404,520	22,419	124,601,711
Loss allowance [note 27(b)(vi)(v)]	714,654	92,182	2,274	809,110

	The Group			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Investment grade	3,796,458	-	-	3,796,458
Watch	121,055,424	109,577	-	121,165,001
Speculative	809,886	-	-	809,886
Default	-	-	59,438	59,438
	125,661,768	109,577	59,438	125,830,783
Loss allowance note 27(b)(vi)(v)]	507,846	1,493	20,576	529,915

	The Company			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Investment grade	3,788,284	-	-	3,788,284
Watch	85,902,373	-	-	85,902,373
Speculative	3,462,730	404,520	-	3,867,250
Default	-	-	22,419	22,419
	93,153,387	404,520	22,419	93,580,326
Loss allowance [note 27(b)(vi)(v)]	602,908	92,182	2,274	697,364

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(ii) Credit risk analysis (continued)

Debt securities at FVOCI (continued):

	The Company			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Investment grade	3,796,458	-	-	3,796,458
Watch	90,520,415	109,577	-	90,629,992
Speculative	809,886	-	-	809,886
Default	-	-	59,437	59,437
	95,126,759	109,577	59,437	95,295,773
Loss allowance [note 27(b)(vi)(v)]	402,888	1,493	20,576	424,957

(iii) Maximum exposure to credit risk

The maximum exposure to credit risk is the amount of loss that should be suffered if every counterparty to the Group's financial assets were to default at once. These are represented by the carrying amounts of financial assets on the statement of financial position.

(iv) Concentration of credit risk

The Group monitors concentrations of credit risk by sector and by geographic location. An analysis of concentrations of credit risk at the reporting date is shown below:

	The Group				
	2020				
	Cash and cash equivalents	Loans and notes receivable	Resale agreements	Investment securities	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Concentration by sector					
Government of Jamaica	-	-	-	84,952,677	84,952,677
Sovereign bonds	-	-	-	1,308,943	1,308,943
Bank of Jamaica	3,149,782	-	-	7,515,213	10,664,995
Corporate	-	4,279,387	-	44,519,008	48,798,395
Financial institutions	8,296,934	4,524,255	20,010,613	758,403	33,590,205
Retail	-	5,288,922	-	-	5,288,922
	11,446,716	14,092,564	20,010,613	139,054,244	184,604,137
Concentration by location					
Jamaica	9,396,833	10,389,248	20,010,613	121,891,968	161,688,662
North America	1,860,505	-	-	3,783,063	5,643,568
Trinidad and Tobago	156,299	792,585	-	6,249,630	7,198,514
Dominica Republic	-	1,125,306	-	155,528	1,280,834
Other	33,079	1,785,425	-	6,974,055	8,792,559
	11,446,716	14,092,564	20,010,613	139,054,244	184,604,137

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(iv) Concentration of credit risk (continued)

	The Group				
	2019				
	Cash and cash equivalents \$'000	Loans and notes receivable \$'000	Resale agreements \$'000	Investment securities \$'000	Total \$'000
Concentration by sector					
Government of Jamaica	-	-	-	103,882,270	103,882,270
Sovereign bonds	-	-	-	1,995,413	1,995,413
Bank of Jamaica	1,245,798	-	-	8,955,000	10,200,798
Corporate	-	3,676,881	-	22,704,216	26,381,097
Financial institutions	9,811,068	-	13,547,669	1,459,593	24,818,330
Retail	-	4,336,662	-	-	4,336,662
	11,056,866	8,013,543	13,547,669	138,996,492	171,614,570
Concentration by location					
Jamaica	9,350,626	8,013,543	12,988,167	121,591,673	151,944,009
North America	1,371,067	-	-	3,780,724	5,151,791
Trinidad and Tobago	335,173	-	279,365	4,426,693	5,041,231
Other	-	-	280,137	9,197,402	9,477,539
	11,056,866	8,013,543	13,547,669	138,996,492	171,614,570
	The Company				
	2020				
	Cash and cash equivalents \$'000	Loans and notes receivable \$'000	Resale agreements \$'000	Investment securities \$'000	Total \$'000
Concentration by sector					
Government of Jamaica	-	-	-	55,356,089	55,356,089
Sovereign bonds	-	-	-	1,308,943	1,308,943
Bank of Jamaica	3,149,782	-	-	7,515,213	10,664,995
Corporate	-	2,973,694	-	39,615,855	42,589,549
Financial institutions	6,486,025	4,521,107	33,568,139	573,750	45,149,021
Retail	-	5,288,922	-	-	5,288,922
	9,635,807	12,783,723	33,568,139	104,369,850	160,357,519
Concentration by location					
Jamaica	8,024,285	9,080,407	20,345,577	91,190,663	128,640,932
North America	1,465,325	-	-	3,783,063	5,248,388
Trinidad and Tobago	146,197	792,585	-	2,422,069	3,360,851
Dominica Republic	-	1,125,306	-	-	1,125,306
Other	-	1,785,425	13,222,562	6,974,055	21,982,042
	9,635,807	12,783,723	33,568,139	104,369,850	160,357,519

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(iv) Concentration of credit risk (continued)

	The Company				
	2019				
	Cash and cash equivalents	Loans and notes receivable	Resale agreements	Investment securities	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Concentration by sector					
Government of Jamaica	-	-	-	76,415,751	76,415,751
Sovereign bonds	-	-	-	1,995,413	1,995,413
Bank of Jamaica	1,245,798	-	-	8,955,000	10,200,798
Corporate	-	2,365,409	-	17,047,311	19,412,720
Financial institutions	8,388,328	-	25,321,794	483,260	34,193,382
Retail	-	4,336,662	-	-	4,336,662
	<u>9,634,126</u>	<u>6,702,071</u>	<u>25,321,794</u>	<u>104,896,735</u>	<u>146,554,726</u>
Concentration by location					
Jamaica	7,990,876	6,702,071	13,188,568	87,567,440	115,448,955
North America	1,308,077	-	-	3,780,724	5,088,801
Trinidad and Tobago	335,173	-	279,365	4,351,169	4,965,707
Other	-	-	11,853,861	9,197,402	21,051,263
	<u>9,634,126</u>	<u>6,702,071</u>	<u>25,321,794</u>	<u>104,896,735</u>	<u>146,554,726</u>

(v) Collateral and other credit enhancements held against financial assets

The Group holds collateral against loans and advances to customers and others in the form of mortgage interests over property, other registered securities over other assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over balances with banks or broker/dealers, except when securities are held under resale agreements. Collateral is generally not held against investment securities, and no such collateral was held at the reporting date (2019: no collateral held).

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(v) Collateral and other credit enhancements held against financial assets (continued)

An estimate, made at the time of borrowing, of the fair value of collateral and other security enhancements held against loans to borrowers and others is shown below:

	The Group			
	Loans and notes receivable		Resale agreements	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Against neither past due nor impaired financial assets:				
Cash secured	4,101,470	3,085,615	-	-
Debt securities	16,294,756	3,718,785	20,205,464	13,808,974
Subtotal	20,396,226	6,804,400	20,205,464	13,808,974
Against past due but not impaired financial assets:				
Cash secured	696,734	557,323	-	-
Debt securities	528,833	301,062	-	-
Subtotal	1,225,567	858,385	-	-
Against past due and impaired financial assets:				
Cash secured	25,213	4,652	-	-
Property	2,357,609	2,268,166	-	-
Debt securities	106,929	47,582	-	-
Subtotal	2,489,751	2,320,400	-	-
Total	24,111,544	9,983,185	20,205,464	13,808,974

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(v) Collateral and other credit enhancements held against financial assets (continued)

	The Company			
	Loans and notes receivable		Resale agreements	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Against neither past due nor impaired financial assets:				
Cash secured	4,101,470	3,085,615	-	-
Debt securities	16,294,756	3,718,785	51,113,631	26,365,983
Subtotal	20,396,226	6,804,400	51,113,631	26,365,983
Against past due but not impaired financial assets:				
Cash secured	696,734	557,323	-	-
Debt securities	528,833	301,062	-	-
Subtotal	1,225,567	858,385	-	-
Against past due and impaired financial assets:				
Cash secured	25,213	4,652	-	-
Property	250	250	-	-
Debt securities	106,929	47,582	-	-
Subtotal	132,392	52,484	-	-
Total	21,754,185	7,715,269	51,113,631	26,365,983

(vi) Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired. A description of how the Group determines when a significant increase in credit risk has occurred, is described below.
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis. A description of inputs, assumptions and estimation techniques used in measuring the ECL is provided below.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below (continued):

- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information. An explanation of how the Group incorporates this in its ECL models, is included in section (iii) below.
- Purchased or originated credit-impaired financial assets (POCI) are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

The key inputs, assumptions and techniques used for estimating impairment adopted by the Group are as follows:

(i) *Significant increase in credit risk*

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost and effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and expert credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing the remaining lifetime probability of default (PD) as at the reporting date with the remaining lifetime PD that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Group uses three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in probability of default (PD);
- qualitative indicators; and
- backstop of 30 days past due.

Credit risk grades:

The Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

The Group uses internal credit risk gradings that reflect its assessment of the probability of default of individual counterparties. The Group uses internal rating models tailored to the various categories of counterparty.

Borrower and loan specific information collected at the time of application (such as disposable income, and level of collateral for retail exposures; and turnover and industry type for corporate exposures) is fed into this rating model. This is supplemented with external data such as credit bureau scoring information on individual borrowers. In addition, the models enable expert judgement from the Credit Risk Officer to be fed into the final internal credit rating for each exposure. This allows for considerations which may not be captured as part of the other data inputs into the model.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(i) *Significant increase in credit risk (continued)*

Credit risk grades (continued):

The credit grades are calibrated such that the risk of default increases exponentially at each higher risk grade. For example, this means that the difference in the PD between an A and A- rating grade is lower than the difference in the PD between a B and B- rating grade.

The following are additional considerations for each type of portfolio held by the Group:

Individual:

For retail business, the rating is determined at the borrower level. After the date of initial recognition the payment behaviour of the borrower is monitored on a periodic basis and adjusted as necessary. Any other known information about the borrower which impacts their creditworthiness such as unemployment and previous delinquency history is also incorporated into the behavioural score. This score is mapped to a PD.

Commercial & Corporate:

For commercial and corporate business, the rating is determined at the borrower level. A relationship manager will incorporate any updated or new information/credit assessments into the credit system on an ongoing basis. In addition, the credit risk manager will also update information about the creditworthiness of the borrower on an annual basis from sources such as financial statements. This will determine the updated internal credit rating and PD.

Treasury

For debt securities in the treasury portfolio, external rating agency credit grades are used. These published grades are continuously monitored and updated. The PD's term structure associated with each grade are determined based on realised default rates as derived from the average 12-month through-the-cycle (TTC) transition matrices, as published by the rating agency.

The Group's rating method comprises 21 rating levels for instruments not in default (1 to 21) and two default classes (22 to 23). The master scale assigns each rating category a specified range of probabilities of default, which is stable over time. The rating methods are subject to periodic (at least once every three years) validation and recalibration so that they reflect the latest projections in the light of all actually observed defaults.

The Group considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The Group does not apply the low credit risk exemption to any other financial instruments.

Generating the term structure of PD:

Credit risk grades are the primary input into the determination of the term structure of PD for exposures. The Group collects performance and default information about its credit risk exposures analysed by jurisdiction and by type of product and borrower as well as by credit risk grading.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(i) *Significant increase in credit risk (continued)*

Credit risk grades (continued)

Generating the term structure of PD (continued):

The Group uses statistical models to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

Determining when credit risk has increased significantly

The Group assesses whether credit risk has increased significantly since initial recognition at each reporting date. Determining whether an increase in credit risk is significant depends on the characteristics of the financial instrument and the borrower and the geographical region.

The Group considers that there is a significant increase in credit risk for its loans portfolio no later than when a loan is more than 30 days past due or any two-notch downgrade in its internal ratings. The credit risk may also be deemed to have increased significantly since initial recognition based on qualitative factors linked to the Group's credit risk management processes that may not otherwise be fully reflected in its quantitative analysis on a timely basis. This is the case for exposures that meet certain heightened risk criteria such as placement on a watch list.

The Group considers that there is a significant increase in credit risk for its investment instruments when there is a decrease in credit rating as follows: a three-notch downgrade from investment grade to non-investment grade (below BBB-); a two-notch downgrade within or outside the BB/B bucket; or a one-notch downgrade within or outside the B-, CCC, CC and C buckets.

Financial instruments for which it is determined that there is a significant increase in credit risk are transferred from stage 1 to stage 2 and impairment loss is measured based on lifetime expected credit loss.

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured as 12-month ECL.

Some qualitative indicators of an increase in credit risk, such as delinquency or forbearance, may be indicative of an increased risk of default that persists after the indicator itself has ceased to exist. In these cases, the Group determines a probation period during which the financial asset is required to demonstrate good behaviour to provide evidence that its credit risk has declined sufficiently.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(i) *Significant increase in credit risk (continued)*

Determining when credit risk has increased significantly (continued)

When contractual terms of a loan have been modified, evidence that the criteria for recognising lifetime ECL are no longer met includes a history of up-to-date payment performance against the modified contractual terms.

(ii) *Definition of default*

The Group considers the following quantitative and qualitative factors in determining whether a financial asset is in default:

- The borrower is more than 90 days past due on its obligation to the Group.
- A decrease in internal rating of RR6 or higher
- The borrower is unlikely to pay its obligation to the Group in full, without recourse by the Group to actions such as realizing security. This may arise from instances such as bankruptcy, long-term forbearance, insolvency, breach of financial covenants, death and restructuring.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

Financial assets classified as 'default' are transferred to stage 3 and impairment loss is measured based on lifetime expected credit losses.

(iii) *Incorporation of forward-looking information*

The Group incorporates forward-looking information into the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of the expected credit losses (ECL).

The Group has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

These economic variables and their associated impact on the PD, exposure at default (EAD) and loss given default (LGD) vary by financial instrument.

The impact of these economic variables on the PD, EAD and LGD has been determined by performing a trend analysis and comparing historical information with forecast macro-economic data to determine whether the indicator describes a very positive, positive, stable, negative or very negative trend and to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(iii) *Incorporation of forward-looking information (continued)*

The Group formulates three scenarios: a base case, which is the median scenario and assigned a 75% probability of occurring and two likely scenarios; being best, assigned a rating of 10% and worst, assigned a rating of 15%. The base case is aligned with information used by the Group for other purposes such as strategic planning and budgeting. External information considered includes economic data and forecast published by government bodies, monetary bodies and supranational organisations such as the International Monetary Fund.

The scenario weightings are determined by a combination of statistical analysis and expert credit judgement.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Group considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Group's different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

The Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments, and using the scorecard approach has estimated relationships between macro-economic variables and credit risk and credit losses. The Group has assessed that the key drivers of its sovereign portfolio are debt to GDP ratio, current account to GDP ratio and net international reserves with weightings of 30%, 20% and 50% respectively. The drivers for the corporate portfolio are debt to GDP ratio, annual inflation rate and GDP annual growth rate with weightings of 10%, 30% and 60% respectively. The drivers for the retail loan portfolio are interest rate (i.e. policy rates as issued by central banks), unemployment rate and consumer price index with weightings of 30%, 35% and 35% respectively.

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis.

The assumptions underlying the ECL calculation such as how the maturity profile of the PDs collateral values change are monitored and reviewed on a quarterly basis.

(iv) *Calculation of the expected credit loss (ECL)*

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- exposure at default (EAD).

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD.

Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(iv) *Calculation of the expected credit loss (ECL) (continued)*

PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next twelve months (12-month PD) over or over the remaining lifetime (lifetime PD) of the obligation.

LGD is the magnitude of the likely loss if there is a default. The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by property, loan to value (LTV) ratios are a key parameter in determining LGD. LGD estimates are recalibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortisation. The EAD of a financial asset is its gross carrying amount at the time of default.

Subject to using a maximum of a 12-month PD for Stage 1 financial assets, the Group measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the Group considers a longer period. The maximum contractual period extends to the date at which the Group has the right to require repayment of an advance or terminate a loan commitment or guarantee.

The Group has replaced the Vasicek model with a simplified scorecard in estimating its forward-looking indicator factors. This model differentiates between sovereign, corporate and retail loan exposures. A minimum of three leading macroeconomic variables are used for each asset class.

(v) *Loss allowance*

The loss allowance recognised in the period is impacted by the following factors:

- Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and Lifetime ECL;
- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments de-recognised in the period;
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions;
- Discount unwind within ECL due to the passage of time, as ECL is measured on a present value basis;

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(v) *Loss allowance (continued)*

The loss allowance recognised in the period is impacted by the following factors (continued):

- Foreign exchange retranslations for assets denominated in foreign currencies and other movements; and
- Financial assets derecognised during the period and write-offs of allowances related to assets that were written off during the period.

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial instrument.

Loans and notes receivable at amortised cost:

	The Group			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 April	17,358	-	799,355	816,713
Transfer from stage 1 to stage 2	(2)	2	-	-
Transfer from stage 1 to stage 3	(3)	-	3	-
Transfer from stage 3 to stage 2	-	64	(64)	-
Transfer from stage 3 to stage 1	3,722	-	(3,722)	-
Financial assets derecognised during period	(563)	-	(114)	(677)
New financial assets originated or purchased	51,161	199	254	51,614
Paydowns	(1,315)	-	-	(1,315)
Net remeasurement of loss allowance	6,751	-	739	7,490
Foreign exchange and other movements	(3,696)	1,550	152,329	150,183
Balance at 31 March	73,413	1,815	948,780	1,024,008

	The Group			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 31 March 2018 (IAS 39)	73,417	-	799,621	873,038
Remeasurement on 1 April 2018 (IFRS 9)	4,301	549	10,432	15,282
Financial assets derecognised during period	(75,866)	(549)	(8,211)	(84,626)
New financial assets originated or purchased	13,493	-	114	13,607
Paydowns	(1,143)	-	(24)	(1,167)
Foreign exchange and other movements	3,156	-	(2,577)	579
Balance at 31 March	17,358	-	799,355	816,713

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(v) *Loss allowance (continued)*

Loans and notes receivable at amortised cost (continued):

	The Company			
	2020			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Balance at 1 April	17,358	-	8,756	26,114
Transfer from stage 1 to stage 2	(2)	2	-	-
Transfer from stage 1 to stage 3	(3)	-	3	-
Transfer from stage 3 to stage 2	-	64	(64)	-
Transfer from stage 3 to stage 1	3,722	-	(3,722)	-
Financial assets derecognised during the year	(563)	-	(114)	(677)
New financial assets originated or purchased	54,309	199	254	54,762
Paydowns	(1,315)	-	-	(1,315)
Net remeasurement of loss allowance	6,751	-	739	7,490
Foreign exchange and other movements	(3,696)	1,550	3,196	1,050
Balance at 31 March	76,561	1,815	9,048	87,424

	The Company			
	2019			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Balance at 31 March 2018 (IAS 39)	-	-	4,017	4,017
Remeasurement on 1 April 2018 (IFRS 9)	4,301	549	10,432	15,282
Financial assets derecognised during the year	(2,449)	(549)	(3,206)	(6,204)
New financial assets originated or purchased	13,493	-	114	13,607
Paydowns	(1,143)	-	(24)	(1,167)
Foreign exchange and other movements	3,156	-	(2,577)	579
Balance at 31 March	17,358	-	8,756	26,114

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(v) *Loss allowance (continued)*

Securities purchased under agreements to resell:

	The Group	
	2020	2019
	Stage 1 \$'000	Stage 1 \$'000
Balance at 1 April	62,014	-
Remeasurement on 1 April 2018	-	29,360
Net remeasurement of loss allowance during the year	(61,904)	33,574
Foreign exchange and other movements	-	(920)
Balance at 31 March	110	62,014

	The Company	
	2020	2019
	Stage 1 \$'000	Stage 1 \$'000
Balance at 1 April	79,593	-
Remeasurement on 1 April 2018	-	30,503
Net remeasurement of loss allowance during the year	(79,439)	50,010
Foreign exchange and other movements	-	(920)
Balance at 31 March	154	79,593

Debt securities at amortised cost:

	The Group			
	2020			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Balance at 1 April	35,886	-	239,092	274,978
Financial assets derecognised during the year	(1,883)	-	-	(1,883)
Foreign exchange and other movements	(2,993)	-	-	(2,993)
Balance at 31 March	31,010	-	239,092	270,102

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(v) *Loss allowance (continued)*

Debt securities at amortised cost (continued):

	The Group			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 31 March 2018 (IAS 39)	-	-	362,868	362,868
Reclassification of provision 1 April 2018	-	-	(123,279)	(123,279)
Remeasurement on 1 April 2018 (IFRS 9)	47,480	-	-	47,480
Financial assets derecognised during period	(9,754)	-	(497)	(10,251)
Foreign exchange and other movements	(1,840)	-	-	(1,840)
Balance at 31 March	35,886	-	239,092	274,978

	The Company			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 April	27,510	-	239,092	266,602
Financial assets derecognised during the year	(1,883)	-	-	(1,883)
Foreign exchange and other movements	(1,717)	-	-	(1,717)
Balance at 31 March	23,910	-	239,092	263,002

	The Company			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 31 March 2018 (IAS 39)	-	-	362,868	362,868
Reclassification of allowance on initial application of IFRS 9	-	-	(123,279)	(123,279)
Remeasurement on 1 April 2018 (IFRS 9)	28,431	-	-	28,431
Financial assets derognised during period	-	-	(497)	(497)
Foreign exchange and other movements	(921)	-	-	(921)
Balance at 31 March	27,510	-	239,092	266,602

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(v) *Loss allowance (continued)*

Debt securities at FVOCI:

	The Group			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 April	507,846	1,493	20,576	529,915
Transfer from stage 1 to stage 2	(19,733)	19,733	-	-
Financial asset derecognised	(157,617)	(1,493)	(20,311)	(179,421)
New financial assets originated or purchased	447,002	91,622	1,998	540,622
Foreign exchange and other movements	(62,844)	(19,173)	11	(82,006)
Balance at 31 March	714,654	92,182	2,274	809,110

	The Group			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 31 March 2018 (IAS 39) (IAS 39)	-	-	-	-
Remeasurement on 1 April 2018 (IFRS 9)	509,347	-	-	509,347
Transfer from Stage 1 to Stage 2	(415)	415	-	-
Financial asset derecognised	(194,365)	-	-	(194,365)
New financial assets originated or purchased	228,092	-	20,576	248,668
Foreign exchange and other movements	(34,813)	1,078	-	(33,735)
Balance at 31 March	507,846	1,493	20,576	529,915

	The Company			
	2020			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 April	402,888	1,493	20,576	424,957
Transfer from Stage 1 to Stage 2	(19,733)	19,733	-	-
Financial asset derecognised	(152,651)	(1,493)	(20,311)	(174,455)
New financial assets originated or purchased	406,756	91,622	1,998	500,376
Foreign exchange and other movements	(34,352)	(19,173)	11	(53,514)
Balance at 31 March	602,908	92,182	2,274	697,364

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(b) Credit risk (continued)

(vi) *Expected credit loss measurement (continued)*

(v) *Loss allowance (continued)*

Debt securities at FVOCI (continued):

	The Company			
	2019			
	Stage 1	Stage 2	Stage 3	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 31 March 2018 (IAS 39) (IAS 39)	-	-	-	-
Remeasurement on 1 April 2018 (IFRS 9)	406,696	-	-	406,696
Transfer from Stage 1 to Stage 2	(415)	415	-	-
Financial asset derecognised	(144,801)	-	-	(144,801)
New financial assets originated or purchased	169,161	-	20,576	189,737
Foreign exchange and other movements	(27,753)	1,078	-	(26,675)
Balance at 31 March 2019	402,888	1,493	20,576	424,957

(c) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments to lend.

A Liability Risk Management Committee sits as needed, on occasions where management considers that heightened monitoring and coordination of liquidity exposures across the Group is warranted.

The Group is exposed to daily calls on its available cash resources from overnight placement of funds, maturing placement of funds and loan draw-downs. The Group does not maintain cash resources to meet all of these needs as experience shows that a minimum level of investment of maturing funds can be predicted with a high level of certainty.

The Group's approach to managing liquidity is to ensure, as far as possible, that it has sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damages to the Group's reputation.

The impact of Covid-19 has resulted in customers withdrawing funds at a higher rate. The Group has implemented a liquidity risk response strategy, including stress testing for entities within the Group that have higher liquidity risk exposures.

Liquidity risk management process

The Group's liquidity management process includes:

- (i) Monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required;
- (ii) Maintaining a portfolio of highly marketable and diverse assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- (iii) Optimising cash returns on investments; and
- (iv) Managing the concentration and profile of debt maturities.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(c) Liquidity risk (continued)

Liquidity risk management process (continued)

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates and exchange rates.

The tables below present the residual contractual maturities of undiscounted cash flows (both interest and principal cash flows) of the Group's and the Company's financial liabilities.

	The Group				
	2020				
	Within 3 Months	3 to 12 Months	Over 1 Year	Contractual Cash Flow	Carrying Amount
	\$'000	\$'000	\$'000	\$'000	\$'000
Financial Liabilities					
Securities sold under agreements to repurchase	124,131,504	21,309,155	-	145,440,659	144,167,536
Notes payable	1,149,312	7,072,274	23,038,299	31,259,885	30,006,046
Redeemable preference shares	206,968	620,903	16,038,842	16,866,713	13,123,770
Lease liabilities	10,364	29,190	186,338	225,892	190,493
Payables	3,158,892	-	-	3,158,892	3,158,892
	128,657,040	29,031,522	39,263,479	196,952,041	190,646,737
	The Group				
	2019				
	Within 3 Months	3 to 12 Months	Over 1 Year	Contractual Cash Flow	Carrying Amount
	\$'000	\$'000	\$'000	\$'000	\$'000
Financial Liabilities					
Securities sold under agreements to repurchase	100,881,009	24,626,526	-	125,507,535	124,070,738
Notes payable	19,033,921	485,517	11,310,550	30,829,988	29,446,428
Redeemable preference shares	190,857	572,572	15,811,890	16,575,319	12,310,783
Payables	1,410,457	-	-	1,410,457	1,410,457
	121,516,244	25,684,615	27,122,440	174,323,299	167,238,406

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(c) Liquidity risk (continued)

	The Company				
	2020				
	Within 3 Months \$'000	3 to 12 Months \$'000	Over 1 Year \$'000	Contractual Cash Flow \$'000	Carrying Amount \$'000
Financial Liabilities					
Securities sold under agreements to repurchase	124,703,107	21,309,155	-	146,012,262	144,757,090
Notes payable	1,025,533	6,611,184	2,903,039	10,539,756	9,912,046
Redeemable preference shares	206,968	620,903	16,038,842	16,866,713	13,123,770
Lease liabilities	9,442	26,425	173,129	208,996	175,589
Payables	2,032,683	-	-	2,032,683	2,032,683
	127,977,733	28,567,667	19,115,010	175,660,410	170,001,178

	The Company				
	2019				
	Within 3 Months \$'000	3 to 12 Months \$'000	Over 1 Year \$'000	Contractual Cash Flow \$'000	Carrying Amount \$'000
Financial Liabilities					
Securities sold under agreements to repurchase	101,558,352	24,626,526	-	126,184,878	124,762,208
Notes payable	166,653	485,517	11,310,550	11,962,720	10,693,428
Redeemable preference shares	190,857	572,572	15,811,890	16,575,319	12,310,783
Payables	833,959	-	-	833,959	833,959
	102,749,821	25,684,615	27,122,440	155,556,876	148,600,378

(d) Market risk

The Group assumes market risks, which is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and commodity prices will affect the Group's income or fair value of its financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising return on risk.

The overall responsibility for market risk management is vested in the Group Board Risk Committee. The Risk Department is responsible for the development of detailed risk management policies (subject to review and approval by the Group Board Risk Committee) and for the day-to-day review of their implementation.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

The principal tool used to measure and control market risk exposures within the Group is Value at Risk (VaR). The VaR of a portfolio is the estimated loss that would arise on the portfolio over a specified period of time (the holding period) from an adverse market movement with a specified probability (confidence level). The VaR model used by the Group is based on a 99 percent confidence level and assumes a 10 day holding period. The VaR model used is based mainly on the Monte Carlo simulation model. Taking account of market data from the previous year and observed relationships between differences in market prices, the model generates a wide range of plausible future scenarios for market price movements.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations, including the following:

- A 10 day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a reasonable assumption, but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99% confidence level does not reflect losses that may occur beyond this level. Even within the model used, there is a one percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data to determine the relationships between different market prices may not cover all possible scenarios, as these relationships may break down in times of market stress; and
- The VaR Measure is dependent on the Group's positions and volatility of market prices. The VaR of an unchanged position reduces if the market prices volatility declines and vice-versa.

The Group uses VaR limits for its overall portfolio and for sub-portfolios. The overall structure of VaR limits is subject to review and approval by the Group Board Risk Committee. VaR is measured at least once daily. Daily reports of utilisation of VaR limits are prepared by the Risk department and regular summaries submitted to the Group Board Risk Committee.

A summary of the VaR position of the Group's overall portfolio as at 31 March 2020 and during the year then ended is as follows:

	31 March	Average for	Maximum	Minimum
	\$'000	Year	during Year	during Year
	\$'000	\$'000	\$'000	\$'000
2020 Overall VaR	5,917,543	2,640,201	7,614,240	647,125
2019 Overall VaR	3,257,968	2,384,199	5,873,881	1,048,603

The limitations of the VaR methodology are recognised by supplementing VaR limits with other position and sensitivity limit structures, including limits to address potential concentration of risks within the portfolio.

The Covid-19 pandemic has caused significant market volatility worldwide, which has increased the Group's market risk. The downgrading of credit ratings and/or the outlook for investment securities have resulted in increased trading and liquidity risk.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(i) Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign currency risk on transactions that it undertakes in foreign currencies that give rise to the net currency gains and losses recognised during the year. Such exposures comprise the assets and liabilities of the Group that are not denominated in its functional currency. The Group ensures that the risk is kept to an acceptable level by monitoring its value at risk exposure.

At the reporting date, the Jamaica dollar equivalents of net foreign currency assets/(liabilities) were as follows:

	The Group	
	2020	2019
	\$'000	\$'000
United States dollars	(25,235,124)	655,310
Great Britain Pounds	139,161	104,855
Euros	128,968	17,353
Trinidad and Tobago dollars	585,402	10,656
Canadian dollars	184,426	600,037

Foreign currency sensitivity

The following tables indicate the currencies to which the Group had significant exposure on their monetary assets and liabilities and the estimated effect of changes in rates on profit for the year. The change in currency rates below represents management's assessment of a reasonably probable change in foreign exchange rates at the reporting date:

	The Group			
	2020		2019	
	Change in Currency Rate %	Effect on Profit \$'000	Change in Currency Rate %	Effect on Profit \$'000
Currency:				
USD	6	(1,514,107)	4	26,212
GBP	6	8,350	4	4,194
EUR	6	7,738	4	694
TT	6	35,124	4	426
CAD	6	11,066	4	24,001
		(1,451,829)		55,527

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(ii) Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Group to cash flow interest risk, whereas fixed rate instruments expose the Group to fair value interest risk.

The following tables summarise the Group's and Company's exposure to interest rate risk. It includes the Group's and Company's financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

	The Group					
	2020					
	Within 3 Months \$'000	3 to 6 Months \$'000	6 to 12 Months \$'000	1 to 5 Years \$'000	Non- Interest Bearing \$'000	Total \$'000
Financial Assets						
Cash and cash equivalents	11,445,572	-	-	-	1,144	11,446,716
Loans and notes receivable	8,407,715	237,779	2,112,202	2,028,573	1,306,295	14,092,564
Other receivables	-	-	-	-	5,640,043	5,640,043
Due from parent company	-	-	-	-	10,131,550	10,131,550
Securities purchased under agreements	19,852,839	157,774	-	-	-	20,010,613
Investment securities	11,993,085	1,007	1,051,886	121,692,209	4,316,057	139,054,244
Total financial assets	51,699,211	396,560	3,164,088	123,720,782	21,395,089	200,375,730
Financial Liabilities						
Securities sold under agreements to	123,494,439	11,258,955	9,414,142	-	-	144,167,536
Notes payable	868,692	5,879,500	575,211	22,682,643	-	30,006,046
Redeemable preference shares	-	-	-	13,123,770	-	13,123,770
Lease liabilities	7,736	7,206	14,717	160,834	-	190,493
Other payables	-	-	-	-	3,158,892	3,158,892
Total financial liabilities	124,370,867	17,145,661	10,004,070	35,967,247	3,158,892	190,646,737
Total interest rate sensitivity gap	(72,671,656)	(16,749,101)	(6,839,982)	87,753,535	18,236,197	9,728,993
Cumulative interest rate sensitivity gap	(72,671,656)	(89,420,757)	(96,260,739)	(8,507,204)	9,728,993	

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(ii) Interest rate risk (continued)

	The Group					
	2019					
	Within 3 Months \$'000	3 to 6 Months \$'000	6 to 12 Months \$'000	1 to 5 Years \$'000	Non- Interest Bearing \$'000	Total \$'000
Financial Assets						
Cash and cash equivalents	11,053,860	-	-	-	3,006	11,056,866
Loans and notes receivable	6,074,602	99,527	-	527,942	1,311,472	8,013,543
Other receivables	-	-	-	-	4,878,322	4,878,322
Due from parent company	-	-	-	-	10,230,659	10,230,659
Securities purchased under agreements	11,379,300	153,277	997,073	1,018,019	-	13,547,669
Investment securities	21,411,530	6,161,848	1,885,908	106,904,923	2,632,283	138,996,492
Total financial assets	49,919,292	6,414,652	2,882,981	108,450,884	19,055,742	186,723,551
Financial Liabilities						
Securities sold under agreements to	100,475,728	15,749,288	7,845,722	-	-	124,070,738
Notes payable	18,753,000	-	1,018,971	9,674,457	-	29,446,428
Redeemable preference shares	-	-	-	12,310,783	-	12,310,783
Other payables	-	-	-	-	1,410,457	1,410,457
Total financial liabilities	119,228,728	15,749,288	8,864,693	21,985,240	1,410,457	167,238,406
Total interest rate sensitivity gap	(69,309,436)	(9,334,636)	(5,981,712)	86,465,644	17,645,285	19,485,145
Cumulative interest rate sensitivity gap	(69,309,436)	(78,644,072)	(84,625,784)	1,839,860	19,485,145	

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(ii) Interest rate risk (continued)

	The Company					Total \$'000
	2020					
	Within 3 Months \$'000	3 to 6 Months \$'000	6 to 12 Months \$'000	1 to 5 Years \$'000	Non- Interest Bearing \$'000	
Financial Assets						
Cash and cash equivalents	9,635,807	-	-	-	-	9,635,807
Loans and notes receivable	8,648,317	237,779	2,112,202	1,785,425	-	12,783,723
Other receivables	-	-	-	-	6,911,240	6,911,240
Due from parent company	-	-	-	-	10,131,550	10,131,550
Securities purchased under agreements to resell	33,410,366	157,773	-	-	-	33,568,139
Investment securities	11,993,085	1,007	1,051,886	88,205,423	3,118,449	104,369,850
Total financial assets	63,687,575	396,559	3,164,088	89,990,848	20,161,239	177,400,309
Financial Liabilities						
Securities sold under agreements to repurchase	124,083,993	11,258,955	9,414,142	-	-	144,757,090
Notes payable	868,692	5,879,500	575,211	2,588,643	-	9,912,046
Lease liabilities	7,016	6,476	13,227	148,870	-	175,589
Redeemable preference shares	-	-	-	13,123,770	-	13,123,770
Other payables	-	-	-	-	2,032,683	2,032,683
Total financial liabilities	124,959,701	17,144,931	10,002,580	15,861,283	2,032,683	170,001,178
Total interest rate sensitivity gap	(61,272,126)	(16,748,372)	(6,838,492)	74,129,565	18,128,556	7,399,131
Cumulative interest rate sensitivity gap	(61,272,126)	(78,020,498)	(84,858,990)	(10,729,425)	7,399,131	

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(ii) Interest rate risk (continued)

	The Company					
	2019					
	Within 3 Months \$'000	3 to 6 Months \$'000	6 to 12 Months \$'000	1 to 5 Years \$'000	Non- Interest Bearing \$'000	Total \$'000
Financial Assets						
Cash and cash equivalents	9,634,126	-	-	-	-	9,634,126
Loans and notes receivable	6,074,602	99,527	-	527,942	-	6,702,071
Other receivables	-	-	-	-	5,917,763	5,917,763
Due from parent company	-	-	-	-	10,230,659	10,230,659
Securities purchased under agreements to resell	23,153,425	153,277	997,073	1,018,019	-	25,321,794
Investment securities	21,474,759	6,078,523	1,885,908	73,781,499	1,676,046	104,896,735
Total financial assets	60,336,912	6,331,327	2,882,981	75,327,460	17,824,468	162,703,148
Financial Liabilities						
Securities sold under agreements to repurchase	101,167,198	15,749,288	7,845,722	-	-	124,762,208
Notes payable	-	-	1,018,971	9,674,457	-	10,693,428
Redeemable preference shares	-	-	-	12,310,783	-	12,310,783
Other payables	-	-	-	-	833,959	833,959
Total financial liabilities	101,167,198	15,749,288	8,864,693	21,985,240	833,959	148,600,378
Total interest rate sensitivity gap	(40,830,286)	(9,417,961)	(5,981,712)	53,342,220	16,990,509	14,102,770
Cumulative interest rate sensitivity gap	(40,830,286)	(50,248,247)	(56,229,959)	(2,887,739)	14,102,770	

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(ii) Interest rate risk (continued)

Interest rate sensitivity

The following table indicates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, on the Group's interest income in the profit and loss account and gains recognised in other comprehensive income.

The sensitivity of the profit or loss is the effect of the assumed changes in interest rates based on the floating rate financial assets and financial liabilities. The sensitivity of stockholders' equity is calculated by revaluing fixed rate FVOCI financial assets for the gross effects of the assumed changes in interest rates. The correlation of a number of variables will have an impact on market risk. It should be noted that movements in these variables are non-linear and are assessed individually.

	Effect on Profit 2020 \$'000	Effect on Equity 2020 \$'000	Effect on Profit 2019 \$'000	Effect on Equity 2019 \$'000
Change in basis points				
JMD/USD				
-100/-100 (2019: -100/-50)	(116,914)	5,320,740	(194,851)	4,109,218
+100/+100 (2019 +100/+50)	116,914	(5,320,740)	194,851	(5,307,765)

(iii) Equity price risk

Equity price risk arises on equity securities held by the Group as part of its investment portfolio. Management monitors the mix of debt and equity securities in its investment portfolio based on market expectations. The primary goal of the Group's investment strategy is to maximize investment returns while managing risk so as to minimise potential adverse effects on the Group's financial performance.

The Group's equity securities are listed on the Jamaica and Trinidad and Tobago Stock Exchanges.

The following tables indicate the possible impact on the Group and Company's profit and equity as a result of possible increases/decreases in equity prices:

	The Group			
	2020		2019	
	Effect on Profit \$'000	Effect on Equity \$'000	Effect on Profit \$'000	Effect on Equity \$'000
Change in equity prices				
+5% (2019: +10%)	76,762	198,312	54,652	98,535
-10% (2019:-10%)	(153,525)	(396,625)	(109,305)	(197,069)

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(d) Market risk (continued)

(iii) Equity price risk

The following tables indicate the possible impact on the Group and Company's profit and equity as a result of possible increases/decreases in equity prices (continued):

	The Company			
	2020		2019	
	Effect on Profit \$'000	Effect on Equity \$'000	Effect on Profit \$'000	Effect on Equity \$'000
Change in equity prices				
+5% (2019: +10%)	24,887	127,928	21,560	59,639
-10% (2019:-10%)	(49,773)	(255,856)	(43,121)	(119,279)

(e) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations.

The Group's objective is to manage operational risks so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall standards for the management of operational risk in the following areas:

- requirement for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirement for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of a contingency plan; and
- risk mitigation, including insurance where this is effective.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(e) Operational risk (continued)

Compliance with the Group's standards is supported by a programme of periodic reviews undertaken by Internal Audit. The results of internal audit reviews are discussed with the management of the business unit to which they relate, with summaries submitted to senior management and the Audit Committee.

(f) Capital management

The Group and its subsidiaries have regulatory oversight from several regulators that impose capital requirements for various entities.

The objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- (i) To comply with the capital requirements set by the regulators of the financial markets where the Group operates;
- (ii) To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for stockholders and benefits for other stakeholders; and
- (iii) To maintain a strong capital base to support the development of its business.

The Board provides oversight of capital sufficiency and deployment within the Group. It determines internal capital limits in line with its stated risk appetite based on an annual internal capital adequacy assessment process and its allocation to the respective business units.

Capital adequacy and the use of regulatory capital are monitored monthly by the Group's management based on the guidelines developed by the Group's regulators and the Risk Management Unit. The required information is filed with the respective Regulatory Authorities at stipulated intervals.

The regulated authorities require each regulated entity to:

- (i) Hold the minimum level of the regulatory capital; and
- (ii) Maintain a minimum ratio of total regulatory capital to the risk-weighted assets.

Certain subsidiaries' regulatory capital is divided into two tiers:

- (i) Tier 1 capital: share capital, share premium, retained earnings, investment revaluation reserve and cumulative translation reserve.
- (ii) Tier 2 capital: redeemable preference shares and investment revaluation reserve.

The risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

The regulated companies within the Group with prescribed capital requirements are Jamaica Money Market Brokers Limited (JMMB), JMMB Securities Limited (JMMBSL), JMMB Fund Managers Limited (JMMBFM) and JMMB Insurance Brokers Limited (JMMBIB).

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

27. Financial Risk Management (Continued)

(f) Capital management (continued)

The table and notes below summarise the composition of regulatory capital and the ratios of the regulated companies within the Group for the years ended 31 March 2020 and 31 March 2019.

There have been no material changes in the Group's management of capital during the year.

	JMMB		JMMBSL		JMMBIB	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Regulatory capital –						
Tier 1 capital	13,632,986	16,729,110	733,729	809,106	178,987	133,016
Tier 2 capital	9,401,406	11,273,855	-	-	-	-
Total regulatory capital	<u>23,034,392</u>	<u>28,002,965</u>	<u>733,729</u>	<u>809,106</u>	<u>178,987</u>	<u>133,016</u>
Risk-weighted assets –						
On-balance sheet	140,567,586	115,659,686	1,798,906	1,239,031	-	-
Foreign exchange exposure	25,585,935	2,982,335	169,216	247,219	-	-
Total risk-weighted assets	<u>166,153,521</u>	<u>118,642,021</u>	<u>1,968,122</u>	<u>1,486,250</u>	<u>-</u>	<u>-</u>
Actual regulatory capital to risk weighted assets	<u>14%</u>	<u>24%</u>	<u>37%</u>	<u>54%</u>	<u>-</u>	<u>-</u>
Required regulatory capital to risk weighted assets	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>-</u>	<u>-</u>

	JMMBFM	
	2020 \$'000	2019 \$'000
Tier 1 capital	689,394	780,577
Tier 2 capital	-	-
Actual regulatory capital	<u>689,394</u>	<u>780,577</u>
Required level of regulatory capital	<u>171,332</u>	<u>104,742</u>
Total risk-weighted assets	<u>934,945</u>	<u>1,223,803</u>
Tier one capital ratio to risk-weighted assets capital	<u>74%</u>	<u>64%</u>

The capital requirement for JMMBIB is to maintain a minimum capital base of \$10 million.

The regulated entities within the Group have complied with all regulatory capital requirements throughout the year.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

28. Financial Instruments – Fair Value

(a) Definition and measurement of fair values

The Group's accounting policies on measurement and disclosure require the measurement of fair values for financial assets and financial liabilities. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

When measuring fair value of an asset or liability, where a quoted market price is available, fair value is computed by the Group using the quoted bid price at the reporting date, without any deduction for transaction costs or other adjustments. Where a quoted market price is not available, fair value is computed using alternative techniques, making use of available input data; the Group uses observable data as far as possible. Fair values are categorised into different levels in a three-level fair value hierarchy, based on the degree to which the inputs used in the valuation techniques are observable. The different levels in the hierarchy have been defined as follows:

Level 1 refers to financial assets and financial liabilities that are measured by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis.

Level 2 refers to financial assets and financial liabilities that are measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions, and for which pricing is obtained via pricing services, but where prices have not been determined in an active market. This includes financial assets with fair values based on broker quotes, investments in funds with fair values obtained via fund managers, and assets that are valued using a model whereby the majority of assumptions are market observable.

Level 3 refers to financial assets and financial liabilities that are measured using non-market observable inputs. This means that fair values are determined in whole or in part using a valuation technique (model) based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

There were no transfers between levels during the year.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

28. Financial Instruments – Fair Value (Continued)

(b) Techniques for measuring fair value of financial instruments

Type of Financial Instrument	Method of estimating fair value
Cash and cash equivalents, other receivables, resale agreements, other payables, repurchase agreements, Bank of Jamaica certificates of deposit	Considered to approximate their carrying values, due to their short-term nature
Units in unit trusts	Prices quoted by unit trust managers
Non-Jamaican sovereign bonds and corporate bonds	Estimated using bid-prices published by major overseas brokers.
Government of Jamaica securities	
Traded overseas	Estimated using bid-prices published by major overseas brokers.
Other	Estimated using mid-market prices from the Jamaica Securities Dealers Association yield curve.
Interest in money market fund	Considered to be the carrying value because of the short-term nature and variable interest rate.
Loans and notes receivable	Considered to be carrying value as the coupon rates approximate the market rates.
Notes payable	Considered to be carrying value as the coupon rates approximate the market rate.

(c) Accounting classifications and fair values

The following table shows the classification of financial assets and financial liabilities and their carrying amounts.

Where the carrying amounts of financial assets and financial liabilities are measured at fair value, their levels in the fair value hierarchy are also shown. Where the carrying amounts of financial assets and financial liabilities are not measured at fair value, and those carrying amounts are a reasonable approximation of fair value, fair value information (including amounts, and levels in the fair value hierarchy) is not disclosed.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

28. Financial Instruments - Fair Value (Continued)

(c) Accounting classifications and fair values (continued)

	The Group						
	2020						Fair value
	Carrying amount						
	Amortised cost \$'000	Fair value through comprehensive income \$'000	At fair value through profit or loss \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Total \$'000
Financial assets measured at fair value							
Government of Jamaica Securities	-	72,030,028	-	72,030,028	-	72,030,028	72,030,028
Certificates of Deposit	-	7,515,213	-	7,515,213	-	7,515,213	7,515,213
Corporate bonds	-	43,793,552	1,200	43,794,752	-	43,794,752	43,794,752
Foreign Government Securities	-	1,262,918	373	1,263,291	-	1,263,291	1,263,291
Ordinary shares quoted	-	2,152,946	1,418,573	3,571,519	3,571,519	-	3,571,519
Units in Unit Trusts	-	-	433,324	433,324	-	433,324	433,324
Money Market Funds	-	-	325,079	325,079	-	325,079	325,079
	-	126,754,657	2,178,549	128,933,206	3,571,519	125,361,687	128,933,206
Financial assets not measured at fair value							
Certificates of Deposit	155,528	-	-	155,528	-	155,528	155,528
Government of Jamaica Securities	7,647,759	-	-	7,647,759	-	7,595,906	7,595,906
Foreign Government Securities	270,881	-	-	270,881	-	21,433	21,433
Corporate bonds	2,316,972	-	-	2,316,972	-	2,329,660	2,329,660
	10,391,140	-	-	10,391,140	-	10,102,527	10,102,527

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

28. Financial Instruments - Fair Value (Continued)

(c) Accounting classifications and fair values (continued)

		The Group					
		2019					
		Carrying amount			Fair value		
		Fair value through other comprehensive income \$'000	At fair value through profit or loss \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Total \$'000
Financial assets measured at fair value							
Government of Jamaica Securities	-	95,670,130	-	95,670,130	-	95,670,130	95,670,130
Certificates of Deposit	-	8,955,000	-	8,955,000	-	8,955,000	8,955,000
Corporate bonds	-	19,765,172	1,190	19,766,362	-	19,766,362	19,766,362
Foreign Government Securities	-	1,440,481	494	1,440,975	-	1,440,975	1,440,975
Ordinary shares quoted	-	877,641	1,093,048	1,970,689	1,970,689	-	1,970,689
Units in Unit Trusts	-	-	545,236	545,236	-	545,236	545,236
Money Market Funds	-	-	116,358	116,358	-	116,358	116,358
	-	126,708,424	1,756,326	128,464,750	1,970,689	126,494,061	128,464,750
Financial assets not measured at fair value							
Government of Jamaica Securities	7,939,660	-	-	7,939,660	-	7,488,312	7,488,312
Foreign Government Securities	250,174	-	-	250,174	-	96,683	96,683
Corporate bonds	2,616,886	-	-	2,616,886	-	2,611,923	2,611,923
	10,806,720	-	-	10,806,720	-	10,196,918	10,196,918

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

28. Financial Instruments - Fair Value (Continued)

(c) Accounting classifications and fair values (continued)

		The Company				
		2020				
		Carrying amount			Fair value	
		Fair value	through	At fair value	Level 1	Level 2
		through	other	through	\$'000	\$'000
Amortised	comprehensive	income	income	profit or loss	Total	Total
cost	income	\$'000	\$'000	\$'000	\$'000	\$'000
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Financial assets measured at fair value						
	Government of Jamaica Securities	-	47,646,361	-	47,646,361	47,646,361
	Certificates of Deposit	-	7,515,213	-	7,515,213	7,515,213
	Corporate bonds	-	37,155,834	1,200	37,157,034	37,157,034
	Foreign Government Securities	-	1,262,918	373	1,263,291	1,263,291
	Ordinary shares quoted	-	2,060,831	497,732	2,558,563	2,558,563
	Units in Unit Trusts	-	-	248,671	248,671	248,671
	Money Market Funds	-	-	325,079	325,079	325,079
		-	95,641,157	1,073,055	96,714,212	96,714,212
Financial assets not measured at fair value						
	Government of Jamaica Securities	7,647,759	-	-	7,647,759	7,595,906
	Foreign Government Securities	270,881	-	-	270,881	21,433
		7,918,640	-	-	7,918,640	7,617,339

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

28. Financial Instruments - Fair Value (Continued)

(c) Accounting classifications and fair values (continued)

	The Company						
	2019						
	Carrying amount			Fair value			
	Amortised cost \$'000	Fair value through comprehensive income \$'000	At fair value through profit or loss \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Total \$'000
Financial assets measured at fair value							
Government of Jamaica Securities	-	68,203,611	-	68,203,611	-	68,203,611	68,203,611
Certificates of Deposit	-	8,955,000	-	8,955,000	-	8,955,000	8,955,000
Corporate bonds	-	16,696,681	1,190	16,697,871	-	16,697,871	16,697,871
Foreign Government Securities	-	1,440,481	494	1,440,975	-	1,440,975	1,440,975
Ordinary shares quoted	-	761,577	431,209	1,192,786	1,192,786	-	1,192,786
Units in Unit Trusts	-	-	366,902	366,902	-	366,902	366,902
Money Market Funds	-	-	116,358	116,358	-	116,358	116,358
	-	96,057,350	916,153	96,973,503	1,192,786	95,780,717	96,973,503
Financial assets not measured at fair value							
Government of Jamaica Securities	7,939,660	-	-	7,939,660	-	7,488,312	7,488,312
Foreign Government Securities	250,174	-	-	250,174	-	76,587	76,587
	8,189,834	-	-	8,189,834	-	7,564,899	7,564,899

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

29. Post-employment Benefits

Pensions are the only post-employment benefits to which the Group is committed. To better secure the payment of promised benefits, the Group operates a defined-contribution pension fund for the Group's Jamaican employees who have satisfied certain minimum service requirements. The fund is financed by equal contributions of employer and employees of 5% of pensionable salaries with an option for employees to contribute up to an additional 10% of pensionable salaries.

The fund is administered by trustees and the assets are held separately from those of the Group. Under the rules of the Fund, an actuarial valuation should be carried out by the appointed actuaries every three years. An actuarial valuation of the fund was done as at 31 December 2017 by Eckler Jamaica Limited, independent actuaries, which revealed a funding surplus.

The pension benefit is the annuity that can be purchased by the amount standing to the credit of the member's account at the date of retirement.

The contributions for the year amounted to \$93,165,000 (2019: \$83,815,000) for the Group and \$83,543,000 (2019: \$75,193,000) for the Company.

30. Managed Funds

The Group acts as agent and earns fees for managing clients' funds on a non-recourse basis under a management agreement. This includes some of the assets of the Group's pension scheme (Note 29). Although the Group is the custodian of the securities in which the clients participate, it has no legal or equitable right or interest in these securities. Accordingly, the securities in which the client's funds are invested have been excluded from these financial statements.

At 31 March 2020, funds managed in this way amounted to \$123,137,383,000 (2019: \$125,238,091,000) which includes assets of the Group's pension scheme (note 29), amounting to \$4,075,222,000 (2019: \$3,702,138,000). The financial statements include the following assets held in (liabilities payable to) the managed funds:

	2020	2019
	\$'000	\$'000
Investments	325,079	116,358
Interest payable	(820)	(10,696)
Securities sold under agreements to repurchase	(43,482,627)	(42,022,844)
Notes payable	(20,094,000)	(18,753,000)

31. Significant Accounting Policies

The significant accounting policies below conform in all material respects to IFRS.

(a) Basis of consolidation

The consolidated financial statements include the assets, liabilities and results of operations of the Company and its subsidiaries presented as a single economic entity.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(a) Basis of consolidation (continued)

Subsidiaries are all entities over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one half of the voting rights of an investee, where there is exposure to variability of returns and the Company can use its power to influence the returns. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are no longer consolidated from the date that control ceases.

Intra-group transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of the subsidiaries are consistent with those of the Group.

The Group uses the acquisition method of accounting for business combinations. The cost of acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated profit and loss account.

The Group uses predecessor value (book value) method of accounting for business combinations with entities under common control. Any differences between the consideration paid and the net assets of the acquired entity is recognised in equity.

(i) Non-controlling interests

Non-controlling interest (NCI) are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

(ii) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interest (NCI) and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value.

(b) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one enterprise and financial liability or equity instrument of another enterprise.

Financial instruments are classified, recognised and measured in accordance with the substance of the terms of the contracts as set out herein.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial Instruments (continued)

(i) Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset.

At initial recognition, the Group measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss. Immediately after initial recognition, an expected credit loss allowance (ECL) is recognised for financial assets measured at amortised cost and investments in debt instruments measured at FVOCI, which results in an accounting loss being recognised in profit or loss when an asset is newly originated.

When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognised as a gain or loss.

In all other cases, the difference is deferred and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortised over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realised through settlement.

(ii) Classification and subsequent remeasurement

Financial assets

The Group has applied IFRS 9 and classified its financial assets in the following measurement categories:

- Fair value through profit or loss (FVTPL);
- Fair value through other comprehensive income (FVOCI); or
- Amortised cost.

The classification requirements for debt and equity instruments are described below:

(a) Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans, government and corporate bonds and trade receivables purchased from clients in factoring arrangements without recourse.

Classification and subsequent measurement of debt instruments depend on:

- the Group's business model for managing the asset; and
- the cash flow characteristics of the asset.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(ii) Classification and subsequent remeasurement (continued)

Financial assets (continued)

The classification requirements for debt and equity instruments are described below (continued):

(a) Debt instruments (continued)

Based on these factors, the Group classifies its debt instruments into one of the following three measurement categories:

- *Amortised cost*: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest ('SPPI'), and that are not designated at FVTPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described at note 31(b)(vii). Interest income from these financial assets is included in 'Interest and similar income' using the effective interest method.
- *Fair value through other comprehensive income (FVOCI)*: Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVTPL, are measured at fair value through other comprehensive income (FVOCI).
- *Fair value through profit or loss*: Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss. Interest income from these financial assets is included in 'Interest income' using the effective interest method.

Business model: That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL.

Factors considered by the Group in determining the business model for a group of assets include:

1. Past experience on how the cash flows for these assets were collected;
2. How the asset's performance is evaluated and reported to key management personnel;
3. How risks are assessed and managed; and
4. How managers are compensated.

For example, securities held for trading are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These securities are classified in the 'other' business model and measured at FVTPL.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

- (ii) Classification and subsequent remeasurement (continued):

Financial assets (continued)

The classification requirements for debt and equity instruments are described below (continued):

- (a) Debt instruments (continued)

Solely payments of principal and interest (SPPI): Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test'). In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

The Group reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

- (b) Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets. Examples of equity instruments include basic ordinary shares.

The Group subsequently measures all equity investments at fair value through profit or loss, except where the Group's management has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income. The Group's policy is to designate equity investments as FVOCI when those investments are held for purposes other than to generate investment returns.

Gains and losses on equity investments at FVTPL are included in the 'net income from financial assets at FVTPL' line in the statement of profit or loss.

Financial liabilities

Financial liabilities are classified as subsequently measured at amortised cost, except for:

- Financial liabilities at fair value through profit or loss: this classification is applied to derivatives, financial liabilities held for trading (e.g. short positions in the trading booking) and other financial liabilities designated as such at initial recognition. Gains or losses on financial liabilities designated at fair value through profit or loss are presented partially in other comprehensive income (the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability, which is determined as the amount that is not attributable to changes in market conditions that give rise to market risk) and partially profit or loss (the remaining amount of change in the fair value of the liability). This is unless such a presentation would create, or enlarge, an accounting mismatch, in which case the gains and losses attributable to changes in the credit risk of the liability are also presented in profit or loss;

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

- (ii) Classification and subsequent remeasurement (continued):

Financial liabilities

Financial liabilities are classified as subsequently measured at amortised cost, except for (continued):

- Financial liabilities arising from the transfer of financial assets which did not qualify for derecognition, whereby a financial liability is recognised for the consideration received for the transfer. In subsequent periods, the Group recognises any expense incurred on the financial liability; and
- Financial guarantee contracts and loan commitments.

- (iii) Derecognition of financial assets and financial liabilities

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income (OCI) is recognised in profit or loss.

Cumulative gains or losses recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability.

The Group enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

In transactions in which the Group neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

The exchange between the Group and its original lenders of debt instruments with substantially different terms, as well as substantial modifications of the terms of existing financial liabilities, are accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(iii) Derecognition of financial assets and financial liabilities (continued)

The terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability. In addition, other qualitative factors, such as the currency that the instrument is denominated in, changes in the type of interest rate, new conversion features attached to the instrument and change in covenants are also taken into consideration. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment.

If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

(iv) Modifications

Financial assets:

If the terms of a financial asset are modified, then the Group evaluates whether the cash flows of the modified asset are substantially different.

If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised [see (b)(iii)] and a new financial asset is recognised at fair value plus any eligible transaction costs. Fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and other fees are included in profit or loss as part of the gain or loss on derecognition.

If cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximise recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the Group plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place (see below for write-off policy). This approach impacts the result of the quantitative evaluation and means that the derecognition criteria are not usually met in such cases.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in derecognition of the financial asset, then the Group first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. For floating-rate financial assets, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs or fees incurred and fees received as part of the modification adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

If such a modification is carried out because of financial difficulties of the borrower (see (vii)), then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest method.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(iv) Modifications (continued)

Financial liabilities:

The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability derecognised and consideration paid is recognised in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

If the modification of a financial liability is not accounted for as derecognition, then the amortised cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognised in profit or loss. For floating-rate financial liabilities, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs and fees incurred are recognised as an adjustment to the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

(v) Measurement and gains and losses

The 'investment securities' caption in the statement of financial position includes:

- debt investment securities measured at amortised cost which are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method;
- equity investment securities mandatorily measured at FVTPL or designated as at FVTPL which are at fair value with changes recognised immediately in profit or loss;
- debt securities measured at FVOCI; and
- equity investment securities designated as at FVOCI.

For debt securities measured at FVOCI, gains and losses are recognised in other comprehensive income OCI, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- interest revenue using the effective interest method;
- ECL charges and reversals; and
- foreign exchange gains and losses.

When a debt security measured at FVOCI is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(v) Measurement and gains and losses (continued)

The Group elects to present in OCI changes in the fair value of certain investments in equity instruments that are not held for trading. The election is made on an instrument-by-instrument basis on initial recognition and is irrevocable.

When this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to profit or loss, including on disposal. Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Dividends, when representing a return on such investments, continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Specific financial instruments:

Cash and cash equivalents

Cash comprises cash in hand, demand and call deposits with banks and very short-term balances with other brokers/dealers. Cash equivalents are highly liquid financial assets that are readily convertible to known amounts of cash (that is, with original maturities of less than three months), which are subject to insignificant risk of changes in value, and are used for the purpose of meeting short-term commitments. Cash and cash equivalents are classified and measured at cost.

Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

Resale and repurchase agreements

Transactions involving purchases of securities under resale agreements ('resale agreements' or 'reverse repos') or sales of securities under repurchase agreements ('repurchase agreements' or 'repos') are accounted for as short-term collateralised lending and borrowing, respectively. Accordingly, securities sold under repurchase agreements remain on the statement of financial position and are measured in accordance with their original measurement principles. The proceeds of sale are reported as liabilities and are carried at amortised cost. Securities purchased under resale agreements are reported not as purchases of the securities, but as receivables and are carried in the statement of financial position at amortised cost less impairment. It is the policy of the Group to obtain possession of collateral with a market value in excess of the principal amount loaned under resale agreements.

Interest earned on resale agreements and interest incurred on repurchase agreements is recognised as interest income and interest expense, respectively, over the life of each agreement using the effective interest method.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(v) Measurement and gains and losses (continued)

Specific financial instruments (continued):

Loans and notes receivable and other receivables

Loans and notes receivable and other receivables are classified and measured at amortised cost less allowance for impairment.

Account payable

Accounts payable are classified and measured at amortised cost.

Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are measured at amortised cost, with any difference between cost and redemption recognised in the profit or loss over the period of the borrowings on an effective yield basis.

Embedded derivatives

Derivatives may be embedded in another contractual arrangement (a host contract). The Group accounts for an embedded derivative separately from the host contract when the host contract is not itself carried at fair value through profit or loss. Separated embedded derivatives are measured at fair value, with all changes in fair value recognised in profit or loss. Separated embedded derivatives are presented in the statement of financial position together with the host contract.

(vi) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

(vii) Impairment

The Group recognises loss allowances for expected credit losses (ECL) on debt financial instruments measured at fair value through other comprehensive income (FVOCI) and amortised cost.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(vii) Impairment (continued)

The Group measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments on which credit risk has not increased significantly since their initial recognition.

The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The Group does not apply the low credit risk exemption to any other financial instruments.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Lifetime ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as 'Stage 2 financial instruments'.

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the group expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Group expects to recover.

Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(vii) Impairment (continued)

Restructured financial assets (continued)

- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised costs are credit-impaired (referred to as 'Stage 3 financial assets'). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that it would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a loan that is overdue for 90 days or more is considered credit-impaired.

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors.

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of the debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(b) Financial instruments (continued)

(vii) Impairment (continued)

Credit-impaired financial assets (continued)

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors (continued).

- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

Presentation of allowance for ECL in the statement of financial position

Allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets.
- loan commitments and financial guarantee contracts: generally, as a provision.
- debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss is recognised in profit or loss as a reclassification from OCI.

Write-off

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss and OCI.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(c) Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that future economic benefits embodied within the part flow to the Group and its cost can be measured reliably. The costs of day-to-day servicing of property, plant and equipment are recognised in profit or loss.

Property, plant and equipment, with the exception of freehold land and paintings, on which no depreciation is provided, are depreciated on the straight-line basis at annual rates estimated to write down the assets to their residual values over their expected useful lives. The depreciation rates are as follows:

Freehold buildings	2½% - 5%
Leasehold improvements	The shorter of the estimated useful life and the period of the lease
Motor vehicles	20%
Computer equipment	20% - 25%
Other equipment, furniture and fittings	10% - 20%
Right-of-use assets	The shorter of the asset's useful life and the lease term.

The depreciation method, useful lives and residual values are reassessed at each reporting date.

(d) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Intangible assets acquired in a business combination are recognised at fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and impairment losses. Internally generated intangible assets, excluding capitalised development costs meeting the criteria of IAS 38, are not capitalised and the expenditure is charged against profits in the year in which the expenditure is incurred. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period for an intangible asset with a finite useful life is reviewed at a minimum at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period and treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in profit or loss. Intangible assets with infinite useful lives are measured at cost less impairment losses. They are assessed for impairment at least annually.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(d) Intangible assets (continued)

(i) Computer software

Computer software is measured at cost, less accumulated amortisation and impairment losses. Amortisation is charged on the straight-line basis over the useful lives of the assets ranging from 20% to 25% per annum, from the date it is available for use.

(ii) Goodwill

Goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the cost is less than the fair value (negative goodwill), it is recognised immediately in profit or loss. Goodwill is measured at cost less accumulated impairment losses and is assessed for impairment at least annually.

(iii) Customer lists and core deposits

Acquired customer lists are measured initially at cost. Customer lists have a finite useful life and are measured at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost over the expected retention period with the Group, which ranges from 8 to 15 years.

(iv) Licence

This represents the value of JMMB Securities Limited's seat on the Jamaica Stock Exchange which has an indefinite useful life. It is tested for impairment annually, and whenever there is an indication that the asset is impaired, the carrying amount is reduced to the recoverable amount.

(v) Other intangibles

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses.

(e) Leases

The Group has applied IFRS 16 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under IAS 17 and IFRIC 4. The details of accounting policies under IAS 17 and IFRIC 4 are disclosed separately.

Policy applicable from 1 April 2019

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16.

This policy is applied to contracts entered into, on or after 1 April 2019.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(e) Leases (continued)

Policy applicable from 1 April 2019 (continued)

As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property, the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(e) Leases (continued)

Policy applicable from 1 April 2019 (continued)

As a lessee (continued)

The lease liability is measured at amortised cost using the effective interest method. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Short-term leases

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

Policy applicable before 1 April 2019

As a lessee

Assets held under other leases were classified as operating leases and were not recognised in the Group's statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease.

(f) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

The consolidated financial statements are presented in Jamaican dollars, which is the Company's functional currency.

(ii) Transactions and balances

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated using the closing exchange rates at the reporting date.

Exchange differences resulting from the settlement of transactions at rates different from those at the dates of the transactions, and unrealised foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognised in profit or loss.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(f) Foreign currency translation

(ii) Transactions and balances (continued)

Exchange differences on non-monetary financial assets are a component of the change in their fair value. Depending on the classification of a non-monetary financial asset, exchange differences are either recognised in profit or loss (applicable for trading securities), or within other comprehensive income if non-monetary financial assets are classified as available-for-sale. In the case of changes in the fair value of monetary assets denominated in foreign currency classified as available-for-sale, a distinction is made between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss, and other changes in the carrying amount, except impairment, are recognised in other comprehensive income.

(iii) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities are translated at the closing rates at the reporting date;
- Income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- All resulting exchange differences are recognised in other comprehensive income and accumulated as a separate component of equity.

(g) Share capital

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument. Preference share capital is classified as equity if it is non-redeemable, or redeemable only at the issuer's option, and any dividends are discretionary. Dividends thereon are recognised as distributions within equity. Preference share capital is classified as liability if it is redeemable on a specific date or at the option of the stockholders, or if dividends are not discretionary. Dividends thereon are recognised as interest in profit or loss.

The Group's redeemable preference shares are redeemable on specific dates, and bear entitlements to distributions that are cumulative, and not at the discretion of the directors. Accordingly, they are presented as financial liabilities.

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

(h) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised in other comprehensive income or equity, in which case it is recognised accordingly.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(h) Taxation (continued)

(i) Current income tax

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to income tax payable in respect of previous years.

(ii) Deferred income tax

Deferred income tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences.

If the amounts of taxable temporary differences is insufficient to recognize a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plan for the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted at the reporting date.

(i) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets, except for deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists for any asset, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

(i) Calculation of recoverable amount

The recoverable amount of other assets is the greater of their fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

(ii) Reversals of impairment

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(j) Revenue recognition

The principal types of revenue and the manner in which they are recognised are as follows:

(i) Interest income

Interest income is recognised in profit or loss for using the effective interest method. The “effective interest rate” is the rate that exactly discounts the estimated future receipts through the expected life of the financial instruments to its gross carrying amount.

When calculating the effective interest rate for financial instruments, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not ECL.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition of a financial asset.

The ‘amortised cost’ of a financial asset is the amount at which the financial asset is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The ‘gross carrying amount of a financial asset’ is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

The effective interest rate of a financial asset is calculated on initial recognition of a financial asset. In calculating interest income, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired). The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest.

Interest income calculated using the effective interest method presented in the statement of profit or loss and OCI, includes interest on financial assets measured at amortised cost, other interest income presented in the statement of profit or loss and OCI includes interest income on finance leases.

(ii) Fees and commissions

Fee and commission income from contracts with customers is measured based on the consideration specified in a contract with a customer. The Group recognises revenue when it transfers control over a service to a customer.

Fee and commission income which includes account service, portfolio management and management advisory fees are recognised as the related services are performed.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(j) Revenue recognition (continued)

(ii) Fees and commissions (continued)

Performance obligations and revenue recognition policies:

The nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies are as follows:

<i>Type of service</i>	<i>Nature and timing of satisfaction of performance obligations, including significant payment terms.</i>	<i>Revenue recognition under IFRS 15.</i>
Investment banking services	The Group provides investment banking related services, including execution of customers' transactions and maintenance of customers' investments records. Fees are charged when the transaction takes place and are based on fixed rates or a fixed percentage of the assets value.	Revenue from investment banking related services is recognised at the point in time when the service is provided.
Portfolio and asset management services	The Group provides portfolio and asset management services to customers. Fees are calculated based on a fixed percentage of the value of the assets and are charged at various time intervals based on the investment agreement but at no time period exceeding twelve months.	Revenue from portfolio and asset management services is recognised at the point in time when the service is provided.
Capital market services	The Group provides capital market services including from debt issuances, equity issuance and merger and acquisition advisory services. Fees are charged when services has been successfully executed.	Revenue is recognised at the point in time when the transaction has been successfully executed.

(iii) Dividends

Dividend income is recognised when the right to receive payment is irrevocably established.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(k) Employee benefits

Employee benefits are all forms of consideration given by the Group in exchange for service rendered by employees. These include current or short-term benefits such as salaries, bonuses, NIS contributions, vacation leave; non-monetary benefits such as medical care; post-employment benefits such as pensions; and other long-term employee benefits such as termination benefits.

Employee benefits that are earned as a result of past or current service are recognised in the following manner: Short-term employee benefits are recognised as a liability, net of payments made, and charged as expense. The expected cost of vacation leave that accumulates is recognised when the employee becomes entitled to the leave. Post-employment benefits are accounted for as described below. Other long-term benefits are not considered material and are charged off when incurred.

Pensions are the Group's only post-employment benefit. Pension fund costs included in Group profit or loss represent contributions to the defined-contribution fund which the Group operates to provide retirement pensions for the Group's employees (Note 29). Contributions to the fund, made on the basis provided for in the rules, are accrued and charged as expense when due.

(l) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to, and assesses the performance of the operating segments of an entity. The Group has determined the Board of Directors as its chief operating decision maker.

The Group's reportable segments are its strategic business units and are based on the Group's management and internal reporting structure. At this time there are no material reportable segments into which the Group's business may be broken down, other than as disclosed in these financial statements.

The Group's operations are located mainly in Jamaica, based on the geographical location of its clients.

(m) Interest expense

Interest expense is recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments through the expected life of the financial instrument to the amortised cost of the financial liability.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the issue of financial liability.

The 'amortised cost' of a financial liability is the amount at which the financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount.

The effective interest rate of a financial liability is calculated on initial recognition of a financial liability. In calculating interest expense, the effective interest rate is applied to the amortised cost of the liability.

Interest expense presented in the statement of profit or loss and OCI includes financial liabilities measured at amortised cost.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(n) Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently measured at amortised cost and any difference between net proceeds and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.

(o) Investment properties

Investment properties are held for rental income and fair value gains. Investment properties are treated as a long-term investment and are measured at fair value. Fair value is determined every third year by an independent professional valuer, and in each of the two intervening years by the directors. Changes in fair values are recognised in profit or loss. Rental income from investment properties is recognised in profit or loss on the straight line basis over the tenure of the leases.

(p) New and amended standards and interpretations issued but not yet effective

- (i) Amendments to *References to Conceptual Framework in IFRS Standards* is effective retrospectively for annual reporting periods beginning on or after January 1, 2020. The revised framework covers all aspects of standard setting including the objective of financial reporting.

The main change relates to how and when assets and liabilities are recognised and de-recognised in the financial statements.

- New 'bundle of rights' approach to assets will mean that an entity may recognise a right to use an asset rather than the asset itself;
- A liability will be recognised if a company has no practical ability to avoid it. This may bring liabilities on balance sheet earlier than at present.
- A new control-based approach to de-recognition will allow an entity to derecognize an asset when it loses control over all or part of it; the focus will no longer be on the transfer of risks and rewards.

The Group is assessing the impact that the amendments will have on its 2021 financial statements.

- (ii) Amendments to IFRS 3, *Business Combinations*, applicable to businesses acquired in annual reporting periods beginning on or after January 1, 2020, provides more guidance on the definition of a business. The amendments include:

- (i) An election to use a concentration test by way of an assessment that results in an asset acquisition, if substantially all of the fair value of the gross asset is concentrated in single identifiable asset or a group of similar identifiable assets.
- (ii) Otherwise, the assessment focuses on the existence of a substantive process. A business consists of inputs and processes applied to those inputs to create outputs.

The Group is assessing the impact that the amendments will have on its 2021 financial statements.

- (iii) Amendment to IAS 1, *Presentation of Financial Statements* and IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors* is effective for annual periods beginning on or after January 1, 2020, and provides the following definition of 'material' to guide preparers of financial statements in making judgements about information to be included in financial statements:

"Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity." The Group does not expect the amendment to have a significant impact on its 2021 financial statements.

Jamaica Money Market Brokers Limited

Notes to the Financial Statements

31 March 2020

(expressed in Jamaican dollars unless otherwise indicated)

31. Significant Accounting Policies (Continued)

(p) New and amended standards and interpretations issued but not yet effective (continued)

- (iv) Amendment to IAS 1, *Presentation of Financial Statements* is effective for annual periods beginning on or after January 1, 2022 but with a possible deferral to January 1, 2023. An entity classifies a liability as non-current if it has a right to defer settlement for at least twelve months after the reporting period. The amendment clarifies that a right to defer exists only if the entity complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date. The settlement of a liability includes transferring a company's own equity instruments to the counterparty.

The Group's assessing the impact that the amendment will have on its 2023 or 2024 financial statements.



PROXY FORM

I/We _____ of _____ being a member/members of **JAMAICA MONEY MARKET BROKERS LIMITED** hereby appoint _____ of _____ or failing him/her _____ of _____ as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on Thursday September 17, 2020 at 1.00 P.M. at the **JMMB HEAD OFFICE 6 HAUGHTON TERRACE KINGSTON 10 JAMAICA**, and at any adjournment thereof.

RESOLUTIONS	FOR	AGAINST
Resolution 1		
Resolution 2		
Resolution 3 (a)		
Resolution 3 (b)		
Resolution 4		
Resolution 5		
Resolution 6		

Dated this _____ day of _____ 2020

Signature

Notes:

1. To be valid this proxy must be deposited with the Secretary Jamaica Money Market Brokers Limited at 6 HAUGHTON TERRACE, KINGSTON 10, not less than 48 hours before the time appointed for holding the meeting. A Proxy need not be a member of the Company.
2. This Form of Proxy should bear stamp duty of \$100.00. Adhesive stamps are to be cancelled by the person signing the proxy
3. If the appointer is a Corporation, this Form of Proxy must be executed under its Common Seal or under the hand of an officer or attorney duly authorized in writing.

Affix stamp \$100



Jamaica Money Market Brokers Ltd.