

Third Quarter 2020 Interim Report to our Shareholders

The Directors are pleased to present the Un-Audited results of the company for the Third Quarter ended February 29, 2020.

The company captured revenue of US\$1.96 million for the Quarter from the 304,190 passengers that cruised into the port at a spend rate per passenger of US\$6.44. This was compared to revenue of US1.96 million earned from the 296,318 passengers in the similar period in the prior year, at a spend rate of US\$6.62 per passenger.

Net Profits for the Quarter was US\$172,520 which resulted in an Earnings per Share (EPS) of 0.256 US Cents. This is compared to Net Profits of US\$166,749 for the similar Quarter in the prior year resulting in EPS of 0.247 US Cents.

Revenue for the 9 months to February 2020 amounted to US\$5.82 million. This was earned from the 842,529 passengers that cruised into the port, spending an average of US\$6.91 each. The comparative revenue for the same period in the prior year was US\$5.52 million from 827,320 passengers, at a spend rate of US\$6.67.

Net Profit for the 9 months period was US617,831 with EPS of 0.915 US Cents, compared to Net Profits of US\$563,731 and EPS of 0.835 US Cents for the prior year 9 months.

Cost of Sales returned 25.15% YTD, compared to 26.19% during the prior year YTD. Management is encouraged by these results that are due from the improved scheduling and logistics planning. This means reduced reliance on locally available ingredients that are usually priced higher. All other categories were in line with prior year or increased in line with the revenue increase.

An additional \$65,600 was expended on fixed assets during the Quarter to take the total expenditure for the 9 months to \$144,608. Expenditure was mainly on replacement of furniture & fixture and building embellishments carried out by the Landlord, with charges being passed on to us. These building works relate to Hurricanes Irma and Marie in 2017.

A dividend of US\$150,000 was paid as scheduled on January 15th 2020. The company declared another similar dividend for payment on March 15. 2020.

Since the end of the reporting period in February the Corona Virus called COVID – 19, developed into a pandemic that has crippled the entire Cruise industry. It is still too early to estimate the resumption of cruising and business on the Port.

We continue to express thanks to our shareholders and partners for their support and confidence. We trust you will keep safe as a cure is pursued to deal with this Covid-19 virus.

Director

John B≱les Director

UnAudited Statement of Financial Position as at February 29, 2020

	Note	February 20, 2020 US\$	Audited May 31, 2019 US\$
Assets			
Non-current assets			
Property, plant and equipment		3,265,731	3,290,816
Development Costs		79,993	79,993
Development costs		3,345,725	3,370,809
Current assets			
Inventories		1,026,128	859,483
Trade and other receivables		260,730	164,398
Owing by related companies		1,322,977	1,321,627
Cash and bank balance		139,045	77,445
		2,748,881	2,422,953
Total assets		6,094,605	5,793,762
Equity			
Capital and reserves			
Share capital		522,360	522,360
Retained earnings		4,472,645	4,005,339
Total equity		4,995,005	4,527,699
Liabilities			
Current liabilities			
Bank Overdraft		-	15,048
Trade and other payables		1,099,600	1,251,015
Lease obligation		520	
		1,099,600	1,266,063
Total liabilities		1,099,600	1,266,063
Total equity and liabilities		6,094,605	5,793,762

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Unaudited Statement of profit or loss and other comprehensive income for 9 Months to February 29, 2020

	9 Montths YTD February 29, 2020	Q3 February 29, 2020	9 Montths YTD February 28, 2019	Q3 February 28, 2019	Audited 12 Mths May 31, 2019
	US\$	US\$	US\$	US\$	US\$
Revenue	5,819,362	1,958,512	5,522,131	1,961,880	7,594,740
Cost of sales	(1,463,505)	(493,644)	(1,437,261)	(504,892)	(2,316,488)
	-25.15%	-25.21%	-26.03%	100	William Control
Gross profit	4,355,857	1,464,867	4,084,870	1,456,987	5,278,252
Other Operating Income	1,200	-	500	500	500
Administrative expenses	(3,337,445)	(1,157,632)	(3,114,103)	(1,151,263)	(3,909,532)
Management Fees	(187,500)	(62,500)	(187,500)	(62,500)	(250,000)
Promotional expenses	(44,588)	(15,652)	(48,580)	(17,200)	(75,123)
Depreciation	(169,692)	(56,564)	(171,120)	(59,775)	(293,517)
Operating profit for the year	617,831	172,520	564,067	166,749	750,580
Finance costs	-	-	(336)		(335)
Profit for the year being total					
comprehensive income for the year	617,831	172,520	563,731	166,749	750,245
Earnings Per Share - US Cents	0.915	0.256	0.835	0.247	1.111

UnAudited Statement of Cash Flows for the 9 months ended February 29th

	Note	February 29, 2020 US\$	February 28, 2019 US\$
Cash flows from operating activities: Profit for the year		617,831	563,731
Adjustments for: Depreciation and amortisation Interest expense		169,692	171,120 336
	-	787,524	735,187
(Increase)/decrease in inventories (Increase)/decrease in trade and other		(166,645)	(112,380)
receivables		(96,332)	448,052
(Increase)/decrease in owing by related companies Increase /(Decrease) in trade and other		(1,350)	181,832
payables		(151,415)	(56,427)
Cash generated from operations Interest paid		371,782 -	1,196,265 (336)
Net cash provided by operating activities		371,782	1,195,929
Cash flows from investing activity Purchase of property, plant and equipment		(144,608)	(136,042)
Net cash used in investing activity	::2	(144,608)	(136,042)
Cash flows from financing activity Dividends Paid		(150,525)	(1,012,500)
Lease obligations paid			(518)
Repayment of bank loans Net cash used in financing activity	-	(150,525)	(1,013,018)
Increase/(decrease) in cash and cash equivalents		76,649	46,869
Cash and cash equivalents at beginning of year		62,397	77,099
Cash and cash equivalents at end of period	19 -	139,046	123,968

Unaudited Statement of Changes in Equity for the 9 Months to February 29, 2020

	Share	Retained	
	Capital	Earnings	Total
	US\$	US\$	US\$
Balance at May 31, 2019	522,360	4,005,339	4,527,699
Changes in equity 9 months to February 29, 2020			
Dividends	1771	(150,525)	(150,525)
Profit for the 9 months to February 29, 2020 being total Comprehensive Income	œ1	617,831	617,831
Balance at February 29, 2020	522,360	4,472,645	4,995,005

Unaudited Statement of Changes in Equity for the 9 Months to February 28, 2019

	Share	Retained Earnings	Total
	Capital US\$	US\$	US\$
Balance at May 31, 2018	522,360	4,267,594	4,789,954
Changes in equity 9 months to February 28, 2019			
Dividends	<u> </u>	(1,012,500)	(1,012,500)
Profit for the 9 months to February 28, 2019 being total Comprehensive Income	-	563,731	563,731
Balance at February 28, 2019	522,360	3,818,825	4,341,185

Notes to the Financial Statements

1 Identification

The company was incorporated under the Laws of Turks and Caicos Islands on July 15, 2004 and commenced operations in February 2006. Its registered office is P.O. Box 127, Richmond House, Leeward Highway, Providencials, Turks and Caicos Islands.

The company's shares were listed on the Main Market of the Jamaica Stock Exchange on April 11, 2014.

Its main activity during the quarter was the operation of a Margaritaville branded bar and restaurant.

The company is a subsidiary of Margaritaville Caribbean Limited, a company registered under the Bahamas IBC Act of 2000.

The company's principal place of business is located at Grand Turks Cruise Centre, White Sands, Turks and Caicos Island.

2. Basis of preparation

(i) Statement of compliance and basis of preparation

Reporting

These interim financial statements have been prepared in accordance with International Financial Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and have been prepared under the historical cost convention, except for certain non-financial assets measured at fair value.

(ii) There have been no changes in accounting policies since the most recent audited accounts as at May 31, 2019.

3 Functional and presentation currency:

The financial statements are prepared and presented in United States dollars, which is the functional currency of the company.

4 Trade & Other Payables

Net Interim insurance proceeds of \$679,031 are included in this line item. Management expects the Insurance Claim process to be finalised in the next Quarter.

Top Ten ShareHoldings

As at February 29, 2020

NAMES		VOLUME	PERCENTAGE
MARGARITAVILLE CARIBBEAN LIMITED	NASSAU, BAHAMAS	33,163,445	49.1%
LANNAMAN & MORRIS (SHIPPING) LIMITED	KINGSTON	8,446,398	12.5%
SAGICOR POOLED EQUITY FUND	KINGSTON	5,819,559	8.6%
LACY, DONALD S.	KINGSTON	4,019,889	6.0%
MATMAR HOLDINGS LIMITED	ST LUCIA	2,700,000	4.0%
NATIONAL SUPPLY CO. LTD	KINGSTON	1,200,000	1.8%
PRIME ASSET MANAGEMENT LTD JPS	KINGSTON	1,000,000	1.5%
NEKIA LIMITED	KINGSTON	1,000,000	1.5%
LIAO, HUIXIONG	CLARENDON	1,000,000	1.5%
FRASER, PAUL	MANCHESTER	953,418	1.4%
		59,302,709	87.9%

Total Ordinary Stock in issue - 67,500,000 Total Number of Stock Holders - 321

Directors ShareHoldings

As at February 29, 2020

NAMES	DIRECT	CONNECTED	TOTAL	PERCENTAGE
HERRICK WINSTON DEAR	-	-	-	0.0%
HARRIAT T. MARAJH	-	8,446,398	8,446,398	12.5%
IAN B. DEAR	-	33,163,445	33,163,445	49.1%
JOHN G. BYLES	-	-	-	0.0%
ROLAND P CLARKE	40,000	-	40,000	0.1%
	40,000	41,609,843	41,649,843	61.70%

Senior Managers ShareHoldings

As at February 29, 2020

NAMES	DIRECT	CONNECTED	TOTAL	PERCENTAGE
ROLAND P CLARKE MARK SUTHERLAND	40,000	-	40,000	0.1% 0.0%
ALTON THELWELL	-	-	-	0.0%
	40,000	-	40,000	0.1%