

MAIN EVENT ENTERTAINMENT GROUP LIMITED

UNAUDITED RESULTS



REPORT TO STOCKHOLDERS Three (3) Months Ended January 31, 2020 (Q1)

The Board of Directors of Main Event Entertainment Group Limited is pleased to present the Company's audited financial statements for three months ending January 31, 2020.

Performance Highlights:

	Nine Months January		N	ine Month January		Year O	ver Y	ear	Au	dited, Yea October	
	2020			2019	,	\$		%		2018	
Revenues	\$ 598.142	М	\$	457.687	М	\$140.455	М	31%	\$ 1	1,799.445	М
Gross Profit	\$ 272.683	М	\$	197.117	М	\$ 75.566	M	38%	\$	776.719	М
Net Profit	\$ 70.007	М	\$	31.602	М	\$ 38.405	М	122%	\$	97.336	М
Earnings Per Share (EPS)	23	cents		11	cents	12	cen	ts 118%		32	cents
Total Assets	\$ 1,054.521	М	\$	926.924	М	\$127.597	М	14%	\$ 1	1,029.688	М
Shareholder's Equity	\$ 648.845	М	\$	554.591	М	\$ 94.254	М	17%	\$	578.838	М

It has been a great start to the financial year. We are very pleased to report strong top and bottom line results for the first quarter of the 2020 fiscal year.

We have delivered another record first quarter, with our highest quarterly revenue ever of \$598.142 million. The Company has achieved revenue growth of \$140.455 million or 31% over the same period last year. This performance was fueled by strong growth in all areas of our business. We have continued to execute well, with continuing focus on ensuring only the highest service value for our customers. We are keen on maintaining current levels of success. We are approaching the upcoming quarters with caution, given the current global conditions.

During the quarter, we advanced our margin re-alignment project activities. We have made solid progress toward achieving the vision we have laid out for job efficiencies and process improvements. The gross margins have improved; and gross profits have grown by 38%, from \$197.117 million for the same period in 2019 to \$272.683 million in the current year.

REPORT TO STOCKHOLDERS

Three (3) Months Ended January 31, 2020 (Q1)

Cont'd

Administrative and general expenses have increased to \$197.270 million for the first quarter. This is a 22% increase relative to the previous year, with the more material increases coming from depreciation charges from our material capital investments in previous periods, salaries and related costs, transportation expenses and general office expenses. Cost savings were realized in legal and professional fees and advertising and promotions.

We remain pleased with the pace of improvements from an operational efficiency standpoint. Total administrative and general expenses represent 33% of revenues, compared to 35% of revenues in 2019. The finance charges and foreign currency adjustments associated with loan facilities were stable as a result of our ongoing risk management policies. Income tax expense represents deferred tax expense, and results from unfavorable accounting timing differences on depreciation and currency conversions.

The Balance Sheet shows a \$127.597 million or 14% increase in total assets over the similar period last year. From a cash perspective, net available at end of the quarter amounted to \$100.782 million; compared to \$38.457 million in 2019. This positive result was driven by the increase in cash generated by operating activities. We generated positive operating cash flows of \$135.103 million in the current quarter, compared to \$39.510 for the same period in 2019. We are gratified with the utilization of cash from operations for the purchase of fixed assets this quarter. No new debt was added in the current period.

We have maintained our asset base. The \$37.586 million investment in new assets has been offset by depreciation charges of \$ 31.430 million. Our current asset base has been a key element in our strong performance this quarter. We have benefitted from high utilization rates and operating efficiencies.

With profits and earnings per share increasing by over 100% this quarter, shareholder's equity has increased by 13% this quarter; and by 17% year over year to \$648.845 million.

This first quarter performance confirms the positive momentum in the execution of our strategy. We remain energized, with increased confidence in our direction and vision for our business. We look to continue to deliver solid revenue growth, strong profits and robust cash flow. We will continue to strategically balance the pace of asset investments with new initiatives, and ongoing cost reductions and efficiencies. We look to continue to execute effectively, and to creating value for our shareholders.

We would like to thank all employees and key associates across the Company for their hard work in delivering these strong results. We also wish to thank our shareholders and other stakeholders for their continued support.

Dr. lan Blair

Chairman, Finance Committee

Mr. Solomon Sharpe Chief Executive Officer

MAIN EVENT ENTERTAINMENT GROUP LIMITED UNAUDITED FINANCIAL STATEMENTS

MAIN EVENT ENTERTAINMENT GROUP LIMITED

UNAUDITED FINANCIAL STATEMENTS

THREE (3) MONTHS ENDING JANUARY 31, 2020 (Q1)

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MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF FINANCIAL POSITION (unaudited)

AS AT JANUARY 31, 2020

	Unaudited January 31, 2020 <u>\$'000</u>	Unaudited January 31, 2019 <u>\$'000</u>	Audited October 31, 2019 <u>\$'000</u>
ASSETS			
NON-CURRENT ASSETS:			
Property, plant and equipment	652,800	544,585	646,646
Deferred tax asset	1,169	5,881	2,508
	653,969	550,466	649,154
CURRENT ASSETS:			
Receivables	270,653	300,130	267,943
Due from related parties	21,360	10,671	44,192
Taxation recoverable	990	708	990
Cash and bank balances	107,549	64,949	67,409
	400,552	376,458	380,534
Total Assets	1,054,521	926,924	1,029,688
EQUITY AND LIABILITIES			
Equity			
Share capital	103,652	103,652	103,652
Retained earnings	545,193	450,939	475,186
	648,845	554,591	578,838
Non-current Liabilities			
Related party loans	28,189	62,736	33,115
Loans	124,354	85,250	137,808
Finance lease obligations	16,323	23,304	17,916
	168,866	171,290	188,839
Current Liabilities			
Payables	170,845	120,777	167,482
Due to related parties	14,219	12,227	8,925
Bank overdraft	6,767	26,492	44,658
Current portion of loans Finance lease obligations	38,839 6,140	35,447 6,100	34,588 6,359
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	236,810	201,043	262,011
Total Equity and Liabilities	1,054,521	926,924	1,029,688

Approved and signed on behalf of the Board on March 12, 2020 by:

Dr. Ian Blair Director

Mr. Solomon Sharpe

Director

MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF COMPREHENSIVE INCOME (unaudited)

	Unaudited Quarter ended January 31, 2020 \$'000	Unaudited Quarter ended January 31, 2019 \$'000	Audited Year ended October 31, 2019 \$'000
REVENUE	598,142	457,687	1,799,445
Direct expenses	(325,459)	(260,570)	(1,022,726)
Gross profit	272,683	197,117	776,719
Other operating income	306	150	10,344
EXPENSES	272,989	197,267	787,063
Administrative and general	161,618	129,996	533,263
Selling and promotion	4,222	5,955	16,878
Depreciation	31,430	25,911	116,909
	197,270	161,862	667,050
OPERATING PROFIT	75,719	35,405	120,013
Finance costs	(4,374)	(3,803)	(19,304)
PROFIT BEFORE TAXATION	71,345	31,602	100,709
Taxation	(1,338)		(3,373)
Net profit	70,007	31,602	97,336
Other Comprehensive Income:	<u> </u>		<u> </u>
NET PROFIT, BEING TOTAL COMPREHENSIVE INCOME FOR THE YEAR	70,007	31,602	97,336
Earnings per share for profit attributable to the equity h Number of shares	olders of the company: 300,005	300,005	300,005
Earnings per share	0.23	0.11	0.32

MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF CHANGES IN SHAREHOLDERS' NET EQUITY (unaudited)

	Share Capital \$'000	Retained Earnings \$'000	Total <u>\$'000</u>
BALANCE AT OCTOBER 31, 2019	103,652	475,186	578,838
TOTAL COMPREHENSIVE INCOME: Net profit		70,007	70,007
TRANSACTIONS WITH OWNERS: Dividends		<u>-</u>	
BALANCE AT JANUARY 31, 2020	103,652	545,193	648,845
BALANCE AT OCTOBER 31, 2018	103,652	437,337	540,989
TOTAL COMPREHENSIVE INCOME: Net profit	<u> </u>	31,602	31,602
TRANSACTIONS WITH OWNERS: Dividends	<u> </u>	(18,000)	(18,000)
BALANCE AT JANUARY 31, 2019	103,652	450,939	554,591

MAIN EVENT ENTERTAINMENT GROUP LIMITED STATEMENT OF CASH FLOWS (unaudited)

	Unaudited Quarter ended January 31, 2020 \$'000	Unaudited Quarter ended January 31, 2019 \$'000	Audited Year ended October 31, 2019 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Net profit	70,007	31,602	97,336
Items not affecting cash resources - Depreciation	31,430	25,911	116,909
Interest expense	4,374	4,472	19,304
Interest income	(65)	(62)	(650)
Exchange loss / (gain) on foreign balances	4,166	3,708	3,126
Taxation expense	1,338	5,700	3,373
(Gain) / loss on disposal of property, plant and equipment		<u> </u>	-
Operating cash flows before movements in working capital	111,250	65,631	239,398
Changes in operating assets and liabilities			
Receivables	(2,710)	16,859	6,888
Related party balances	23,200	(26,527)	(76, 455)
Payables	3,363	(16,453)	30,251
	135,103	39,510	200,082
Taxation paid		<u> </u>	(282)
Cash provided by operating activities	135,103	39,510	199,800
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property, plant and equipment	(37,586)	(55,059)	(248, 117)
Interest received	65	62	650
Cash used in investing activities	(37,521)	(54,997)	(247, 467)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Dividends paid	-	-	(18,000)
Loans received	-	8,418	70,978
Finance lease	-	5,721	5,721
Loan repayments	(14,978)	(17,006)	(25, 215)
Lease payments	(1,812)	(1,548)	(6,359)
Interest paid	(4,374)	(4,472)	(19,304)
Cash provided by financing activities	(21,164)	(8,888)	7,821
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	76,418	(24,375)	(39,846)
Exchange (gain) / loss on foreign cash balances	1,613	(2,220)	(2,455)
Cash and cash equivalents at beginning of year	22,751	65,052	65,052
CASH AND CASH EQUIVALENTS AT END OF YEAR	100,782	38,457	22,751

MAIN EVENT ENTERTAINMENT GROUP LIMITED NOTES TO THE FINANCIAL STATEMENTS (unaudited)

THREE (3) MONTHS ENDING JANUARY 31, 2020 (Q1)

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) Main Event Entertainment Group Limited is a limited liability company incorporated and domiciled in Jamaica. The registered office of the company is 70-72 Lady Musgrave Road, Kingston 10.
- (b) The principal activities of the company are to carry on the business of entertainment promoter, agent and manager.
- (c) The company is a subsidiary of MEEG Holdings, a company incorporated and domiciled in Saint Lucia.
- (d) The company was listed on the Junior Market of the Jamaica Stock Exchange on 8 February 2017.

2. REPORTING CURRENCY:

Items included in the financial statements of the company are measured using the currency of the primary economic environmen in which the company operated ('the functional currency'). These financial statements are presented in Jamaican dollars, which is considered the company's functional and presentation currency.

3. SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of presentation

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and have been prepared in accordance with requirements of the Jamaican Companies Act.

All policies are consistent with those presented in the last audited financial statements.

MAIN EVENT ENTERTAINMENT GROUP LIMITED NOTES TO THE FINANCIAL STATEMENTS (unaudited)

THREE (3) MONTHS ENDING JANUARY 31, 2020 (Q1)

4. MOVEMENT IN FIXED ASSETS

	<u>Equipment</u>	Building	Leasehold Improvements	Furniture & <u>Fixtures</u>	Rentals, Décor & Tent Fittings	Computer Equipment	Audio and Filming	Motor Vehicles	Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$
At Cost/Valuation	•	•	•	Ť	Ť	Ť	•	•	*
Beginning of period	301,180	40,610	13,325	11,340	113,631	58,827	529,089	76,031	1,144,032
Current period Additions	5,087	-	285	539	16,916	2,475	8,671	3,614	37,586
Current period Disposals							-		
End of Period	306,267	40,610	13,610	11,880	130,546	61,301	537,760	79,644	1,181,618
Accumulated Depreciation									
Beginning of year	137,567	1,062	3,693	4,527	27,394	34,925	247,574	40,644	497,386
Charge for period	10,804	354	337	240	5,254	1,984	10,485	1,972	31,430
Disposals			-		-				
End of period	148,371	1,416	4,030	4,767	32,648	36,909	258,059	42,616	528,816
Net Book Value									
End of period	157,896	39,194	9,580	7,113	97,898	24,392	279,701	37,028	652,800
End of prior period	163,613	39,548	9,632	6,813	86,237	23,902	281,515	35,386	646,646

Assets are depreciated on the straight line basis to depreciate items over their useful lives.

MAIN EVENT ENTERTAINMENT GROUP LIMITED NOTES TO THE FINANCIAL STATEMENTS (unaudited)

5.	SHARE CAPITAL	Unaudited January 31, 2020 \$'000	Unaudited January 31, 2019 \$'000	Audited October 31, 2019 \$'000
	Authorized ordinary shares of no par value	103,652	103,652	103,652
	Issued ordinary shares of no par value	103,652	103,652	103,652
		# of shares	# of shares	# of shares
	Authorized ordinary shares of no par value	320,004,000	320,004,000	320,004,000
	Issued ordinary shares of no par value	300,005,000	300,005,000	300,005,000
6.	LOANS AND BORROWINGS			
		Unaudited	Unaudited	Audited
		January 31, 2020	January 31, 2019	October 31, 2019
		\$'000	\$'000	\$'000
	MEEG Holdings Limited - Related Party Loan	28,190	62,736	33,116
	National Commercial Bank - Amortised Loan	22,541	23,268	22,730
	Sagicor Bank Jamaica Limited - Finance Leases	22,463	29,404	24,275 6,051
	Sagicor Bank Jamaica Limited - Other Loans Sagicor Bank Jamaica Limited - USD Loan	2,961 137,690	97,428	143,615
	_	213,845	212,836	229,786
	Less Current potions	(44,979)	(41,546)	(40,947)
	Non-Current portions	168,866	171,290	188,839