

# Sterling Investments Limited Financial Highlights- Unaudited results for Q3 2019.

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**Net profit for the nine months ended September 2019 increased by 10.9% to reach a record J\$100.2 million compared to J\$90.4 million recorded during the corresponding period in September 2018.** This was the result of increases in interest income and unrealized foreign exchange gains. In addition, other comprehensive income increased from J\$95.7 million to J\$199.3 million over the same period. Unrealized foreign exchange gains for the nine months ended September 2019 totalled J\$64.3 million compared to J\$73.5 million in September 2018.

Net Interest income totalled J\$61.6 million for the nine months ended September 2019; 12.4% higher than the \$54.8 million recorded for the corresponding period in 2018. The company has successfully taken advantage of intermittent market selloffs to purchase undervalued, high quality securities. The company has also effectively used low cost funding to purchase high yielding assets, thereby increasing the return to its investors. This is reflected in the company's robust net interest margin of 86.2%. At 71%, the company maintains one of the highest net profit margins on the stock exchange due to its efficient corporate and organizational structure.

Total assets increased by 24.9% from J\$1.27 billion as at September 2018 to J\$1.59 billion as at September 2019. This shows the growth in investment securities which increased by 25.0% over the same period in 2018. This was funded by the proceeds of the rights issue held in January 2019 and margin loans. The intrinsic value of the company's assets continues to grow and at the end of the September 2019 quarter the stock units had a book value of J\$3.34 an increase of 8.4% over the prior period.

Sterling Investments Limited was formed in 2012 when the JMD/USD exchange rate was J\$92 / US\$1 and prior to the National Debt Exchange. The company has provided growth and income to its shareholders which include pension funds and long-term investors.