



Sagicor Bank Jamaica Limited

**Financial Statements
31 December 2018**

Sagicor Bank Jamaica Limited

Index

31 December 2018

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Independent auditor's report

To the members of Sagicor Bank Jamaica Limited

Report on the audit of the financial statements

Our opinion

In our opinion, the financial statements give a true and fair view of the financial position of Sagicor Bank Jamaica Limited (the Bank) as at 31 December 2018, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and with the requirements of the Jamaican Companies Act.

What we have audited

Sagicor Bank Jamaica Limited's financial statements comprise:

- The statement of financial position as at 31 December 2018;
- The income statement for the year then ended;
- The statement of comprehensive income for the year then ended;
- The statement of changes in shareholders' equity for the year then ended;
- The statement of cash flows for the year then ended; and
- The notes to the financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

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Our audit approach

Audit scope

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the Bank, the accounting processes and controls, and the industry in which the Bank operates.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter | How our audit addressed the key audit matter |
|-------------------------|---|
|-------------------------|---|

Valuation of Pension scheme liabilities

See notes 2 (o), 4 (vi) and 27 of the financial statements for disclosures of related accounting policies, judgements, estimates and balances.

The Bank has a post-employment obligation of \$749 million.

We focused on this area as the valuation of the pension liabilities requires significant levels of judgement and technical expertise in choosing appropriate assumptions. A number of key assumptions, including salary increases, inflation, discount rates and mortality data, can have a material impact on the calculation of the liability.

Management uses external actuaries to assist in determining these assumptions and in valuing the liabilities within the pension plan.

We engaged our own actuarial specialists to assess the methodology and underlying assumptions used in the calculation of the pension liability.

We compared the discount rates, inflation rate, salary increases and mortality data used in the valuation of the pension liability to independently determined available benchmarks or underlying source data.

We tested the consensus and employee data used in calculating the obligation to the underlying source information.

Based on the audit evidence obtained, we determined that the data and assumptions used by management in the actuarial valuations were supported by the available audit evidence.

Key audit matter

How our audit addressed the key audit matter

Expected credit losses in relation to financial assets

Refer to note 2.i., 3.a. & 47 to the financial statements for disclosures of related accounting policies, judgements, estimates and balances.

The Bank adopted the accounting standard IFRS 9 'Financial instruments' effective January 1, 2018. The standard introduces new requirements around two main aspects of how financial instruments are treated namely; measurement & classification and impairment. In relation to impairment, the standard prescribes a new forward looking, expected credit loss ('ECL') impairment model which takes into account reasonable and supportable forward looking information which will generally result in the earlier recognition of impairment provisions.

The introduction of the new standard required the Bank to build and implement new models to measure the expected credit losses for relevant financial assets. With the most significant impact to debt securities and loans and advances, including off balance sheet exposures.

We have focused on this area, because there are a number of significant management determined judgements as well as key inputs including:

- Criteria for a significant increase in credit risk, which impacts the staging of the assets and related expected loss calculations (i.e. one year or lifetime expected losses.) Including, determining management's use of the optional practical expedient to assess credit risk on financial assets as low at the date of initial application and at the reporting date which allowed management to measure impairment using a 12-month expected credit loss.
- Relevant inputs and techniques included in the expected credit loss model utilised in probability of default (PD), loss given default (LGD) and exposures at default (EAD) parameters. There is a large

We obtained the Bank's accounting policies as they relate to the adoption of IFRS 9 and assessed the reasonableness of those accounting policies with the requirements of the standard.

We obtained an understanding of the Bank's business model assessment and for a sample of instruments verified the inputs into the solely payments of principal and interest test performed by the client with original contracts.

We evaluated the design and tested the operating effectiveness of the relevant controls for IFRS 9 including:

- The staging of debt securities are appropriately reflected and updated in the ECL model. This included testing whether the significant increase in credit risk and default definitions were appropriately applied and the resulting impact of this on the staging of the instruments.
- Review and approval of key assumptions, judgments and forward-looking assumptions prior to being incorporated within the ECL model.
- Review and approval of the output of the ECL model and related transition impacts.
- Credit rating of debt securities are reviewed and appropriately updated within the ECL model.
- The staging of loan and advances are appropriately prepared, reviewed and reflected in the ECL model.

We found that these controls were designed, implemented and operated effectively, and therefore we determined that we could place reliance on these key controls for the purpose of our audit.

We tested the opening equity adjustments in relation to the adoption of the new standard's classification and measurement requirements.



Key audit matter

increase in the data inputs of these models, which increases the risk that the data used to develop assumptions and operate the model is not complete or accurate.

- Use of multiple forward looking economic scenarios.
- For loans and advances, a significant amount of historical data is built into the PD, LGD and EAD risk parameters. PD models are developed based on the Bank's specific historical default rates for each industry classification. LGD models are developed based on the Bank's specific historical loss rate for the given exposure. The Bank determined the principal and accrued interest on loan and advances as the EAD.
- Valuation of real estate property pledged as collateral for term loans as this is the most significant repayment source for credit impaired assets, i.e. stage 3.

Management engaged a credit modeller expert to assist in the more complex aspects of the expected credit loss model.

The impact of adopting the new standard resulted in a reduction in the opening retained earnings of \$49 million.

As at 31 December 2018, the Bank on balance sheet loans and advances, net of provision for credit losses totaled \$69 billion. Off-balance sheet exposures which includes undrawn commitments such as credit cards, overdrafts and loan commitments totaled \$6 billion. The Bank's debt securities, measured at amortised cost and fair value through other comprehensive income (FVOCI) totaled \$22.9 billion. Overall, the total of the above exposures represent 18.6% of total assets. The resultant impairment recorded under the ECL amounted to \$1 billion for loans and advances, including off balance sheet items and \$15 million for debt securities.

How our audit addressed the key audit matter

With the assistance of our valuation specialists, we performed the following procedures:

- Obtained an understanding of management's ECL model including source data, evaluated the theoretical soundness and tested the mathematical integrity of the model.
- Tested reliability of source data used in the models on a sample basis by corroborating to historical data or external public information where available.
- Where management has applied practical expedient calculations in accordance with the standard, tested the Bank's application of the low credit risk simplification at reporting date by using rating agencies definition of investment grade and evaluated the appropriateness of the Bank classification of stage 1 and 2 debt securities.
- Tested management's ECL calculations to determine if there were in line with management's assumptions, model design and were consistently applied.
- We evaluated the appropriateness of management's judgement pertaining to forward looking information, including macro-economic factors, the basis of the multiple economic scenarios used and the weighting applied to capture nonlinear losses.

Debt Securities:

We recalculated the amortised cost for a sample of debt securities to test the accuracy of management's calculations, which is used as the EAD value.

We tested on a sample basis the completeness and accuracy of the initial credit risk and the credit risk at the reporting date using rating agencies definition of investment grade and evaluated the appropriateness of the Bank's classification of debt securities as stage 2.



Key audit matter

How our audit addressed the key audit matter

We tested the critical data fields used in the ECL model, such as the maturity date, amortised cost, accrued interest, credit rating, date of default if any, interest rate, write-off data, and product category by tracing data back to source documents.

Loans and advances, including the off-balance sheet exposures:

We tested a sample of the calculation of the days past due, which drives the historical default rate, for the loans and advances including off-balances sheet exposures by performing the following procedures.

We reperformed the calculation of days past due, a key data input into the PD parameter, in the Bank's banking system on a sample basis.

We tested the completeness and accuracy of the historical data used on a sample basis in the opening expected credit loss and 2018 model by agreeing the details of the customer payment profile to source documents.

We tested the critical data fields used in the ECL model, such as origination date, date of maturity, default date, principal, effective interest rate, write-off data, and product category by tracing data back to source documents.

For a sample of stage 3 loans we obtained an understanding of the latest development at the borrowers and the basis of measuring the impairment provisions and considered whether key judgments were appropriate given the borrower's circumstances. We reperformed management's impairment calculation. We tested key inputs to the impairment calculation including the expected future cash flows and valuation of collateral held, and determined reasonableness of the valuation of the real estate collateral with the assistance of our auditor's expert.

Based on the procedures described above, no material exceptions were noted in our assessment of the Bank's implementation of IFRS 9, including its provisioning in accordance with its newly adopted expected credit loss model.



Other information

Management is responsible for the other information. The other information comprises the Sagicor Bank Jamaica Limited Annual Report (Annual Report) (but does not include the financial statements and our auditor's report thereon), which is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRS and with the requirements of the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

As required by the Jamaican Companies Act, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept, so far as appears from our examination of those records, and the accompanying financial statements are in agreement therewith and give the information required by the Jamaican Companies Act, in the manner so required.

The engagement partner on the audit resulting in this independent auditor's report is Paul Williams.

A handwritten signature in blue ink that reads 'PricewaterhouseCoopers'. The signature is written in a cursive style and is positioned above the printed name of the firm.

Chartered Accountants

1 April 2019
Kingston, Jamaica

Sagicor Bank Jamaica Limited

Income Statement

Year ended 31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2018 \$'000 | 2017 \$'000 |
|---|------|-------------------|-------------------|
| Net Interest Income and Other Revenue | | | |
| Interest income earned from financial assets measured at amortised cost and FVOCI | | 8,716,648 | 8,320,746 |
| Interest income earned from financial assets measured at fair value through profit and loss | | 6,399 | 45,012 |
| Other operating income | | 167,906 | 82,970 |
| Total interest income | 6 | 8,890,953 | 8,448,728 |
| Interest expense | 7 | (1,620,862) | (1,759,482) |
| Net interest income | | 7,270,091 | 6,689,246 |
| Fees and commission income | 8 | 3,584,070 | 3,129,559 |
| Trading income | 9 | 1,514,325 | 832,075 |
| Other revenue | | 662,516 | 194,714 |
| | | <u>5,760,911</u> | <u>4,156,348</u> |
| | | <u>13,031,002</u> | <u>10,845,594</u> |
| Operating Expenses | | | |
| Team member costs | 10 | 2,867,086 | 2,983,490 |
| Occupancy costs | | 466,662 | 470,005 |
| Credit impairment losses, net of recoveries | 11 | 633,082 | 714,521 |
| Asset tax | | 264,757 | 245,667 |
| Other expenses | 12 | 4,869,043 | 4,010,715 |
| | | <u>9,100,630</u> | <u>8,424,398</u> |
| Profit before Taxation | | 3,930,372 | 2,421,196 |
| Taxation | 13 | (1,077,437) | (644,624) |
| Net Profit | | <u>2,852,935</u> | <u>1,776,572</u> |
| EARNINGS PER STOCK UNIT | | | |
| Basic and diluted | 14 | <u>\$0.67</u> | <u>\$0.42</u> |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Statement of Comprehensive Income

Year ended 31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | 2018 \$'000 | 2017 \$'000 |
|---|-------------------------|-------------------------|
| Net profit | <u>2,852,935</u> | <u>1,776,572</u> |
| Other comprehensive income - | | |
| Item that will not be reclassified to profit or loss | | |
| Re-measurements of post-employment benefits | <u>362,626</u> | <u>654,335</u> |
| Items that will be reclassified to profit or loss | | |
| Financial assets at FVOCI - | | |
| Net gains on investments in debt instruments measured at FVOCI | 29,194 | 488,967 |
| Net loss on financial assets measured at FVOCI reclassified to profit or loss on disposal | <u>(339,829)</u> | <u>(184,804)</u> |
| | <u>(310,635)</u> | <u>304,163</u> |
| Total other comprehensive income, net of taxes | <u>51,991</u> | <u>958,498</u> |
| Total Comprehensive Income | <u><u>2,904,926</u></u> | <u><u>2,735,070</u></u> |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Statement of Financial Position

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2018 \$'000 | 2017 \$'000 |
|---|------|--------------------|--------------------|
| ASSETS | | | |
| Cash and balances due from other financial institutions | 15 | 10,940,722 | 12,455,836 |
| Cash reserves at Bank of Jamaica | 16 | 12,330,758 | 11,418,839 |
| Financial assets at fair value through profit or loss | 17 | - | 735,198 |
| Securities purchased under agreements to resell | 19 | 1,702,395 | 450,306 |
| Investment securities | 20 | 22,165,329 | 19,002,433 |
| Loans, net of provision for credit losses | 21 | 68,837,392 | 61,218,944 |
| Lease receivables, net of provision for credit losses | 22 | 223,813 | 102,412 |
| Pledged assets | 23 | 1,019,346 | 3,513,269 |
| Due from related companies | 24 | 14,198 | 725 |
| Intangible assets | 25 | 1,284,201 | 1,301,347 |
| Income tax recoverable | | 35,906 | 260,466 |
| Property, plant and equipment | 26 | 1,329,121 | 2,225,768 |
| Deferred income tax assets | 28 | 1,242,812 | 1,704,925 |
| Post-employment benefit obligations | 27 | 150,121 | 285,043 |
| Other assets | 29 | 1,638,522 | 10,571,337 |
| Total Assets | | <u>122,914,636</u> | <u>125,246,848</u> |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Statement of Financial Position (Continued)

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2018 \$'000 | 2017 \$'000 |
|---|------|--------------------|--------------------|
| LIABILITIES | | | |
| Customer deposits | | 92,264,299 | 84,279,661 |
| Securities sold under agreements to repurchase | | 702,712 | 3,082,721 |
| Borrowings, due to banks and other financial institutions | 30 | 4,965,850 | 4,675,684 |
| Due to related companies | 24 | 44,162 | 101,388 |
| Post-employment benefit obligations | 27 | 898,988 | 1,387,105 |
| Provision | 31 | 122,643 | 8,838,088 |
| Other liabilities | 32 | 2,484,001 | 2,961,945 |
| Total Liabilities | | <u>101,482,655</u> | <u>105,326,592</u> |
| SHAREHOLDERS' EQUITY | | | |
| Share capital | 33 | 8,400,000 | 8,400,000 |
| Fair value reserve | 34 | (113,518) | 181,775 |
| Loan loss reserve | 35 | 703,325 | 989,667 |
| Reserve fund | 36 | 3,429,142 | 2,291,968 |
| Capital reserve | 37 | 309,465 | 309,465 |
| Capital redemption reserve | 38 | 646,800 | - |
| Retained earnings reserve | 39 | 3,088,063 | 3,088,063 |
| Merger reserve | | 3,759,440 | 3,759,440 |
| Retained earnings | | 1,209,264 | 899,878 |
| Total Equity | | <u>21,431,981</u> | <u>19,920,256</u> |
| Total Liabilities and Equity | | <u>122,914,636</u> | <u>125,246,848</u> |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Approved for issue by the Board of Directors on 29 March 2019 and signed on its behalf by:



Richard Byles

Director



Christopher Zacca

Director

Sagicor Bank Jamaica Limited

Statement of Changes in Shareholders' Equity

Year ended 31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | Share Capital \$'000 | Fair Value Reserve (FVOCI) \$'000 | Loan Loss Reserve \$'000 | Reserve Fund \$'000 | Capital Reserve \$'000 | Capital Redemption Reserve \$'000 | Retained Earnings Reserve \$'000 | Retained Earnings \$'000 | Merger Reserve \$'000 | Total \$'000 |
|---|------|----------------------------|--|--------------------------------|---------------------------|------------------------------|--|---|--------------------------------|-----------------------------|-----------------|
| Balance at 31 December 2017 | | 8,400,000 | 181,775 | 989,667 | 2,291,968 | 309,465 | - | 3,088,063 | 899,878 | 3,759,440 | 19,920,256 |
| Changes on initial application of IFRS 9 | 47 | - | 15,342 | (348,421) | - | - | - | - | (48,649) | - | (381,728) |
| Balance as at January 1, 2018 | | 8,400,000 | 197,117 | 641,246 | 2,291,968 | 309,465 | - | 3,088,063 | 851,229 | 3,759,440 | 19,538,528 |
| Net profit | | - | - | - | - | - | - | - | 2,852,935 | - | 2,852,935 |
| Net unrealised gains on FVOCI securities | | - | 29,194 | - | - | - | - | - | - | - | 29,194 |
| Net gains recycled to revenue on disposal and maturity of FVOCI securities | | - | (339,829) | - | - | - | - | - | - | - | (339,829) |
| Re-measurements of post-employment benefits | | - | - | - | - | - | - | - | 362,626 | - | 362,626 |
| Other comprehensive income | | - | (310,635) | - | - | - | - | - | 362,626 | - | 51,991 |
| Total comprehensive income for 2018 | | - | (310,635) | - | - | - | - | - | 3,215,561 | - | 2,904,926 |
| Dividends paid | | - | - | - | - | - | - | - | (1,000,000) | - | (1,000,000) |
| Shares to fulfil stock options | | - | - | - | - | - | - | - | (11,473) | - | (11,473) |
| Transfer to/(from) reserves | | - | - | 34,619 | 1,137,174 | - | 646,800 | - | (1,818,593) | - | - |
| Adjustment between regulatory loan provisioning and IFRS | | - | - | 27,460 | - | - | - | - | (27,460) | - | - |
| | | - | - | 62,079 | 1,137,174 | - | 646,800 | - | (1,857,526) | - | (11,473) |
| Balance at 31 December 2018 | | 8,400,000 | (113,518) | 703,325 | 3,429,142 | 309,465 | 646,800 | 3,088,063 | 1,209,264 | 3,759,440 | 21,431,981 |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Statement of Changes in Shareholders' Equity (Continued)

Year ended 31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Share Capital | Fair Value Reserve | Loan Loss Reserve | Reserve Fund | Capital Reserve | Retained Earnings Reserve | Retained Earnings | Merger Reserve | Total |
|--|------------------|-----------------------|----------------------|------------------|--------------------|---------------------------------|----------------------|-------------------|-------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 31 December 2016 | 8,400,000 | (122,388) | 541,503 | 1,558,102 | 309,465 | 3,088,063 | 859,782 | 3,759,440 | 18,393,967 |
| Net profit | - | - | - | - | - | - | 1,776,572 | - | 1,776,572 |
| Unrealised gains on available-for-sale investments | - | 488,967 | - | - | - | - | - | - | 488,967 |
| Gains reclassified and reported in profit | - | (184,804) | - | - | - | - | - | - | (184,804) |
| Re-measurements of post-employment benefits | - | - | - | - | - | - | 654,335 | - | 654,335 |
| Other comprehensive income | - | 304,163 | - | - | - | - | 654,335 | - | 958,498 |
| Total comprehensive income for 2017 | - | 304,163 | - | - | - | - | 2,430,907 | - | 2,735,070 |
| Dividends paid | - | - | - | - | - | - | (1,000,000) | - | (1,000,000) |
| Shares to fulfil stock options | - | - | - | - | - | - | (171,844) | - | (171,844) |
| Shares based payments | - | - | - | - | - | - | (36,937) | - | (36,937) |
| Transfer to/(from) reserves | - | - | 448,164 | 733,866 | - | - | (1,182,030) | - | - |
| | - | - | 448,164 | 733,866 | - | - | (1,390,811) | - | (208,781) |
| Balance at 31 December 2017 | 8,400,000 | 181,775 | 989,667 | 2,291,968 | 309,465 | 3,088,063 | 899,878 | 3,759,440 | 19,920,256 |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Statement of Cash Flows (Continued)

Year ended 31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2018 \$'000 | 2017 \$'000 |
|---|------|---------------------|--------------------|
| Cash Flows from Operating Activities | | | |
| Net profit | | 2,852,935 | 1,776,572 |
| Adjustments for - | | | |
| Interest income | | (8,890,953) | (8,448,728) |
| Interest expense | 7 | 1,620,862 | 1,759,482 |
| Income tax charge | 13 | 1,077,437 | 644,624 |
| Credit impairment losses | 11 | 633,082 | 714,521 |
| Amortisation of intangible assets | 25 | 172,769 | 164,137 |
| Depreciation of property, plant and equipment | 26 | 256,618 | 226,280 |
| Loss/ (Gain) on disposal of property, plant and equipment | | (582,687) | 4,409 |
| Gain on disposal of investment | | (268,493) | (184,803) |
| Gain on disposal of mortgages | | - | (136,266) |
| Change in post-employment benefits | | (353,195) | (763,173) |
| Change in provision for legal claim | | (8,715,445) | 2,090,858 |
| Stock options and grants expense | | (11,473) | (208,781) |
| Foreign exchange gains on foreign assets and liabilities | | (34,470) | 102,502 |
| | | <u>(12,243,013)</u> | <u>(2,258,366)</u> |
| Changes in operating assets and liabilities – | | | |
| Statutory reserves at Bank of Jamaica | | (911,919) | (3,169,306) |
| Placement with other financial institutions | | - | 190,768 |
| Financial assets valued through profit and loss | | - | (69,741) |
| Loans | | (8,994,904) | (10,221,253) |
| Lease receivables | | (124,983) | (12,962) |
| Securities sold under agreements to resell | | (700,000) | (219,000) |
| Customer deposits | | 7,879,561 | 9,015,398 |
| Other assets | | 9,077,697 | (1,469,631) |
| Other liabilities | | (621,649) | 1,687,132 |
| | | <u>(6,639,210)</u> | <u>(6,526,961)</u> |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Statement of Cash Flows (Continued)

Year ended 31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2018 \$'000 | 2017 \$'000 |
|---|------|--------------------------|--------------------------|
| Cash Flows from Operating Activities (continued) | | (6,639,210) | (6,526,961) |
| Interest received | | 8,999,902 | 8,401,614 |
| Interest paid | | (1,532,672) | (1,663,105) |
| Taxation paid | | <u>(314,590)</u> | <u>(420,279)</u> |
| Net cash provided by/(used in) operating activities | | <u>513,430</u> | <u>(208,731)</u> |
| Cash Flows from Investing Activities | | | |
| Securities purchased under agreements to resell | | (400,000) | - |
| Proceeds from sale of mortgages, net | | - | 4,365,457 |
| Purchase of investment securities | | (29,634,740) | (13,982,703) |
| Proceeds from sale of investment securities | | 29,595,313 | 18,323,334 |
| Purchase of intangible assets | 25 | (155,623) | (294,245) |
| Purchase of property, plant and equipment | 26 | (235,919) | (325,076) |
| Proceeds from disposal of property plant and equipment | | <u>1,458,636</u> | <u>833</u> |
| Net cash provided by investing activities | | <u>627,667</u> | <u>8,087,600</u> |
| Cash Flows from Financing Activities | | | |
| Due to related parties | | (70,699) | 116,488 |
| Dividends paid | | (1,000,000) | (1,000,000) |
| Proceeds from debts in issue | | (646,800) | 2,040,518 |
| Proceeds from borrowings, due to banks and other financial institutions – long term | | 8,859,394 | 7,267,605 |
| Repayments from borrowings, due to banks and other financial institutions – long term | | <u>(9,199,563)</u> | <u>(6,659,068)</u> |
| Net cash (used in)/provided by financing activities | | <u>(2,057,668)</u> | <u>1,765,543</u> |
| Effect of exchange rate changes on cash and cash equivalents | | <u>(4,093)</u> | <u>(95,388)</u> |
| Net (decrease)/increase in cash and cash equivalents | | (920,664) | 9,549,024 |
| Cash and cash equivalents at beginning of year | | <u>11,130,973</u> | <u>1,581,949</u> |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 18 | <u><u>10,210,309</u></u> | <u><u>11,130,973</u></u> |

The accompanying notes on pages 9 to 117 form an integral part of these financial statements.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

1. Identification and Principal Activities

Sagicor Bank Jamaica Limited (the Bank) is incorporated and is domiciled in Jamaica. The Bank is licensed under the Banking Act, 1992. The registered office of the Bank is located at 17 Dominica Drive, Kingston 5. The principal activities of the Bank involve retail and corporate banking services, foreign exchange trading, investment management and provision of various credit facilities including loans and leases.

The Bank is a wholly owned subsidiary of Sagicor Group Jamaica Limited, which is incorporated and domiciled in Jamaica. Sagicor Group Jamaica Limited (the parent) is listed on the Jamaica Stock Exchange. The parent is 32.45% (2017 – 32.45%) owned by LOJ Holdings Limited which is also incorporated and domiciled in Jamaica. Sagicor Life Inc., which is incorporated in Barbados directly holds a 16.66% interest in the parent. The ultimate parent company is Sagicor Financial Corporation (SFC), which is incorporated and domiciled in Bermuda. SFC has an overall interest of 49.11% (2017 – 49.11%) in the parent. The other significant shareholder of the parent is Pan-Jamaican Investment Trust Limited with a 31.55% (2017 – 31.55%) holding.

The financial statements have been prepared in accordance with the provisions of the Banking Services Act, 2014.

2. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The financial statements have been prepared under the historical cost convention as modified by the revaluation of available-for-sale and fair through profit or loss financial assets.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. The areas involving a high degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

Standards, interpretations and amendments to existing standards effective during the current year

Certain new standards, interpretations and amendments to existing standards have been published that became effective during the current financial year. The Bank has assessed the relevance of all such new interpretations and amendments, and has adopted the following, which are relevant to its operations .

Amendments to IFRS 2, Share based payments (effective for annual periods beginning on or after 1 January 2018). This amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principle in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share based payments and pay that amount to the tax authority. There was no significant impact from the adoption of this amendment during the year.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (continued)

Standards, interpretations and amendments to existing standards effective during the current year (continued)

IFRS 9, 'Financial Instruments', (effective for annual periods beginning on or after 1 January 2018). As of January 1, 2018, the Bank adopted IFRS 9 - Financial Instruments ("IFRS 9"). As a result of the application of this new standard, the Bank changed its accounting policies as outlined in note 2 (i) below. As permitted by the transition provisions in IFRS 9, the Bank has elected not to restate comparative period results; accordingly, the 2017 comparative financial information on financial assets is presented in accordance with IAS 39 – Financial Instruments – Recognition and Measurement (Note 2 (i)). Adjustments to the carrying amounts of financial assets and financial liabilities as of January 1, 2018 were recognised directly to statement of equity.

IFRS 15, 'Revenue from Contracts with Customers', (effective for the periods beginning on or after 1 January 2018). Sagicor Bank adopted IFRS 15. This standard clarifies revenue recognition principles and provides a framework for recognising revenue and cash flows from service contracts from customers. IFRS 15 does not apply to the Bank's primary activities of banking which are governed by IFRS 9 – 'Financial Instruments'.

In accordance with the transition provisions in IFRS 15, the standard has been implemented using the modified retrospective method with no restatement of comparative information. There was no significant impact on the Bank resulting from the implementation of the standard and consequently no transition adjustment has been recorded in the statement of equity.

The standard introduces new disclosure requirements for the financial statements which are set out in note 4.

IFRIC 22, 'Foreign currency transactions and advance consideration', (effective for annual periods beginning on or after 1 January 2018). This IFRIC address foreign currency transactions or parts of transactions where there is consideration that is denominated or priced in a foreign currency. The interpretation provides guidance for when a single payment / receipt is made as well as for situations where multiple payment / receipts are made. There was no significant impact from the adoption of this amendment during the year.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (continued)

Standards, interpretations and amendments to existing standards effective during the current year (continued)

Annual improvements 2014 – 2017, (effective for annual periods beginning on or after 1 January 2018). These amendments impact three standards as follows:

- (i) IFRS 1, 'First-time adoption of IFRS' regarding the deletion of short-term exemptions for first-time adopters regarding IFRS 7, IAS 19 and IFRS 10, effective 1 January 2018.
- (ii) IFRS 12, 'Disclosure of interest in other entities' regarding clarification of the scope of the standard. These amendments should be applied retrospectively for annual periods beginning on or after 1 January 2018.
- (iii) IAS 28 'Investments in associates and joint ventures' regarding measuring an associate or joint venture at fair value effective 1 January 2018. These amendments clarify that companies account for long term interests in associate or joint venture to which the equity method is not applied using IFRS 9. There was no significant impact from the adoption of this amendment during the year.

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Bank

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been issued which are not effective at the date of the statement of financial position, and which the Bank has not early adopted. The Bank has assessed the relevance of all such new standards, interpretations and amendments, has determined that the following may be relevant to its operations, and has concluded as follows:

IFRS 16, 'Leases', (effective for annual periods beginning on or after 1 January 2019) was issued in January 2017 and replaces IAS 17, 'Leases'. A company can choose to apply IFRS 16 before the effective date but only if it also applies IFRS 15, 'Revenue from Contracts with Customers'. The standard introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments.

Amendment to IFRS 9, 'Financial instruments' (effective for annual periods beginning on or after 1 January 2019). This amendment confirms that when a financial liability measured at amortized cost is modified without this resulting in de-recognition, a gain or loss should be recognized immediately in the profit and loss. The gain or loss is calculated as the difference between the original contractual cash flows and the modified cash flows discounted at the original effective interest rate. This means that the difference cannot be spread across the remaining life of the instrument which may be changed in practice from IAS 39. The Bank is currently assessing the impact of future adoption of the new standard on its financial statements.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards, interpretations and amendments to existing standards effective during the current year (continued)

Amendment to IAS 1 and IAS 8, (effective for annual periods beginning on or after 1 January 2020).

These amendments to IAS 1, 'Presentation of financial statements', and IAS 8, 'Accounting policies, changes in accounting estimates and errors', and consequential amendments to other IFRSs: i) use of a consistent definition of materiality throughout IFRSs and the Conceptual Framework for Financial Reporting; ii) clarify the explanation of the definition of material; and iii) incorporate some of the guidance in IAS 1 about immaterial information. The Bank is currently assessing the impact of future adoption of the new standard on its financial statements.

IFRIC 23, 'Uncertainty over income tax treatments', (effective for annual periods beginning on or after 1 January 2019). This IFRIC clarifies how the recognition and measurement requirements of IAS 12 'Income taxes', are applied where there is uncertainty over income tax treatments. The IFRS IC had clarified previously that IAS 12, not IAS 37 'Provisions, contingent liabilities and contingent assets', applies to accounting for uncertain income tax treatments. IFRIC 23 explains how to recognise and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment. An uncertain tax treatment is any tax treatment applied by an entity where there is uncertainty over whether that treatment will be accepted by the tax authority. For example, a decision to claim a deduction for a specific expense or not to include a specific item of income in a tax return is an uncertain tax treatment if its acceptability is uncertain under tax law. IFRIC 23 applies to all aspects of income tax accounting where there is an uncertainty regarding the treatment of an item, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates. The Bank does not expect that this amendment to have a significant impact on its operations

Amendment to IAS 19, 'Employee benefits' (effective for annual periods beginning on or after 1 January 2019). This amendment requires an entity to:

- Use updated assumptions to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement; and
- Recognise in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in surplus, even if that surplus was not previously recognized because of the impact of the asset ceiling.

Annual improvement 2015-2017, (effective for annual periods beginning on or after 1 January 2019).

These amendments includes minor changes to:

- IFRS 3, 'Business Combinations', a company measures its previously held interest in a joint operation when it obtains control of the business.
- IFRS 11, 'Joint arrangements', a company does not measure its previously owed interest in a joint operation when it obtains joint control of the business.
- IAS 12, 'Income taxes', a company accounts for all income taxes consequences of dividend payments in the same way.
- IAS 23, 'Borrowing costs', a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

There are no other IFRS or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Bank.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(b) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the President and CEO.

(c) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in the Jamaican dollar currency, which is the Bank functional currency.

(ii) Transactions and balances

Foreign currency transactions that require settlement, in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated with the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined. These rates represent the weighted average rates at which the Bank trades in foreign currency.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity.

All foreign exchange gains and losses recognised in the income statement are presented net in the income statement within the corresponding item. Foreign exchange gains and losses on other comprehensive income items are presented in other comprehensive income within the corresponding item.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in the income statement, and other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial instruments, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary financial instruments, such as equities classified as available-for-sale financial assets, are included in the fair value reserve in shareholders' equity.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(d) Interest and other expenses

Interest expense

Interest expense is recognised in the income statement on an accrual basis using the effective interest method. Amounts paid under contracts with principally financial risk are recorded directly to the income statement as an adjustment. The interest credited to these funds is recorded as an interest expense.

Loyalty expense

The Bank operates a rewards-based credit card program whereby customers earn reward points for purchases made using their credit card. The points can be redeemed for value at selected merchants who participate in the programme, once certain conditions are met. The Bank recognises revenue in the period in which the points are earned and a provision for the value of outstanding point

(e) Revenue recognition

Revenue recognition – IFRS 15

Revenue from service contracts with customers is recognised when (or as) the Bank satisfies the performance obligation of the contract. For obligations satisfied over time, revenue is recognised monthly or over some other period. For performance obligations satisfied at a point in time, revenue is recognised at that point in time.

Revenue recognition – year ended 31 December 2017

The various fees are billed periodically and are collected either by deduction or within a short period of time.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(e) Revenue recognition (continued)

(i) Fees and commission income

Fees and commission income are recognised on an accrual basis when the service has been provided. Fees and commissions arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionate basis. Asset management fees related to investment funds are recognised rateably over the period in which the service is provided. Performance linked fees or fee components are recognised when the performance criteria are fulfilled.

(ii) Net trading income

Net trading income includes all gains and losses from changes in fair value and related income or expense and dividends for financial assets and liabilities for instruments (including derivatives) at fair value through profit or loss. Net trading income also includes spreads on foreign currency trading, foreign exchange on translated assets and liabilities and net gains and loss on investment securities.

(iii) Interest income

Interest income is recognised in the income statement for all interest bearing instruments on an accrual basis using the effective yield method based on the actual purchase price.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Jamaican banking regulations stipulate that, where collection of interest income is considered doubtful or payment is outstanding for 90 days or more, interest should be taken into account on the cash basis. IFRS require that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(f) Income taxes

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statement of financial position date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the statement of financial position date and are expected to apply when the related deferred income tax asset is recognised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be recognised. Consequently, the Bank recognized deferred tax assets on tax losses previously not recognized from RBC Royal Bank Jamaica Limited as management is confident that the Bank will become profitable based on its reorganization of the bank.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Income tax is calculated at an individual entity basis.

(g) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than 90 days maturity from the date of acquisition including cash and non-restricted balances with Bank of Jamaica (BOJ), balances due from other banks, securities purchased under agreements to resell, items in the course of payment, securities sold under repurchased agreements and other short term liabilities held with financial institutions.

(h) Sale and repurchase agreements

Securities purchased under agreements to resell (reverse repurchase agreements) and securities sold under agreements to repurchase (repurchase agreements) are treated as collateralised financing transactions and are recorded at the amount at which the securities were acquired or sold plus accrued interest.

Securities sold subject to repurchase agreements ('repos') are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or re-pledge the collateral; the counterparty liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to resell ('reverse repos') are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the financial statements.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IFRS 9

(i) Classification of financial assets

IFRS 9 introduces a principles-based approach to the classification of financial assets. Debt instruments, including hybrid contracts, are measured at fair value through profit or loss (“FVTPL”), fair value through other comprehensive income (“FVOCI”) or amortized cost based on the nature of the cash flows of these assets and the Bank’s business model. These categories replace the existing IAS 39 classification of FVTPL, available for sale, loans and receivables and held-to-maturity. Equity instruments are measured at FVTPL, unless they are not held for trading purposes, in which case an irrevocable election can be made on initial recognition to measure them at FVOCI with no subsequent reclassification to profit or loss.

Financial assets are measured on initial recognition at fair value and are classified as and subsequently measured either at amortised cost, at FVOCI or at FVTPL. Financial assets and liabilities are recognised when the Bank becomes a party to the contractual provision of the instrument. Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Bank commits to purchase or sell the asset.

Financial assets measured at amortized cost

Financial assets that are held to collect the contractual cash flows and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest, such as most loans and advances to banks and customers and some debt securities, are measured at amortised cost. In addition, most financial liabilities are measured at amortised cost. The carrying value of these financial assets at initial recognition includes any directly attributable transactions costs.

Financial assets measured at fair value through other comprehensive income

Financial assets held for a business model that is achieved by both collecting contractual cash flows and selling and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest are measured at FVOCI. These comprise primarily debt securities.

Financial assets measured at fair value through profit and loss

Financial instruments, other than those held for trading, are classified in this category if they meet one or more of the criteria set out below and are so designated irrevocably at inception:
 the use of the designation removes or significantly reduces an accounting mismatch;
 when a group of financial assets and liabilities or a group of financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

Held for trading securities are acquired principally for the purpose of selling in the short-term or if they form part of a portfolio of financial assets in which there is evidence of short-term profit taking. Derivatives are also classified as held for trading unless designated as hedges. Assets held for trading are measured at fair value through profit and loss.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IFRS 9 (Continued)

(i) Classification of financial assets (continued)

Business model assessment

Business models are determined at the level which best reflects how the Bank manages portfolios of assets to achieve business objectives. Judgement is used in determining business models, which is supported by relevant, objective evidence including:

- The nature of liabilities, if any, funding a portfolio of assets;
- The nature of the market of the assets in the country of origination of a portfolio of assets;
- How the Bank intends to generate profits from holding a portfolio of assets;
- The historical and future expectations of asset sales within a portfolio.

Solely repayments of principle and interest (“SPPI”)

Where the business model is hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Bank assesses whether the financial instruments’ cash flows represent solely payments of principle and interest. In making this assessment, the Bank considers whether the contractual cash flows are consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial assets is classified and measured at FVTPL.

(ii) Unit linked funds fair value model

The bank’s liabilities include unit linked funds which are components of insurance contracts issued or unit linked investment contracts issued with terms that the full investment return earned on the backing assets accrue to the contract-holders. As these liabilities are accounted for at FVTPL, the financial assets backing these liabilities are consequently classified as and measured at FVTPL.

(iii) Embedded derivatives

The Bank may hold debt securities and preferred equity securities which may contain embedded derivatives. The embedded derivative of a financial asset is classified in the same manner as the host contract.

(iv) Impairment of financial assets measured at amortized cost and FVTOCI

IFRS 9 introduces an impairment model that requires the recognition of expected credit losses (“ECL”) on financial assets measured at amortised cost and FVOCI and off balance sheet loan commitments and financial guarantees which were previously provided for under IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

At initial recognition, allowance (or provision in the case of some loan commitments and financial guarantees) is required for ECL resulting from default events that are possible within the next 12 months (or less, where the remaining life is less than 12 months) (‘12-month ECL’).

In the event of a significant increase in credit risk (SICR) an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument (‘lifetime ECL’). Financial assets where 12-month ECL is recognised are considered to be ‘stage 1’; financial assets which are considered to have experienced a significant increase in credit risk are in ‘stage 2’; and financial assets for which there is objective evidence of impairment so are considered to be in default or otherwise credit-impaired are in ‘stage 3’. Purchased or originated credit-impaired financial assets (“POCI”) are treated differently as set out below.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IFRS 9 (Continued)

(iv) Impairment of financial assets measured at amortized cost and FVTOCI (continued)

To determine whether the life-time credit risk has increased significantly since initial recognition, the Bank considers reasonable and supportable information that is available including information from the past and forward-looking information. Factors such as whether payments of principal and interest are in default, an adverse change in credit rating of the borrower and adverse changes in the borrower's industry and economic environment are considered in determining whether there has been a significant increase in the credit risk of the borrower.

(v) Purchased or originated credit-impaired assets

Financial assets that are purchased or originated at a deep discount that reflects the incurred credit losses are considered to be POCI. This population includes the recognition of a new financial instrument following a renegotiation where concessions have been granted for economic or contractual reasons relating to the borrower's financial difficulty that otherwise would not have been considered. The amount of change-in-lifetime ECL is recognised in profit or loss until the POCI is derecognised, even if the lifetime ECL is less than the amount of ECL included in the estimated cash flows on initial recognition.

(vi) Definition of default

The Bank determines that a financial instrument is credit-impaired and in stage 3 by considering relevant objective evidence, primarily whether: contractual payments of either principal or interest are past due for 90 days or more; there are other indications that the borrower is unlikely to pay such as that a concession has been granted to the borrower for economic or legal reasons relating to the borrower's financial condition; and the financial asset is otherwise considered to be in default. If such unlikelihood to pay is not identified at an earlier stage, it is deemed to occur when an exposure is 90 days past due.

(vii) Write-off

Financial assets (and the related impairment allowances) are normally written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, this is generally after receipt of any proceeds from the realisation of security. In circumstances where the net realisable value of any collateral has been determined and there is no reasonable expectation of further recovery, write-off may be earlier.

(viii) The general approach to recognising and measuring ECL

The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money;
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IFRS 9 (Continued)

(viii) The general approach to recognising and measuring ECL (continued)

Measurement

Expected credit losses are calculated by multiplying three main components, being the probability of default (“PD”), loss given default (“LGD”) and the exposure at default (“EAD”), discounted at the original effective interest rate. Management has calculated these inputs based on the historical experience of the portfolios adjusted for the current point in time. A simplified approach to calculating the ECL is applied to contract and other receivables which do not contain a significant financing component. Generally, these receivables are due within 12 months unless there are extenuating circumstances. Under this approach, an estimate is made of the life-time ECL on initial recognition (i.e. Stage 3). For ECL provisions modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogeneous.

The PD, LGD and EAD models which support these determinations are reviewed regularly in light of differences between loss estimates and actual loss experience, but given that IFRS 9 requirements have only just been applied, there has been little time available to make these comparisons. Therefore, the underlying models and their calibration, including how they react to forward-looking economic conditions remain subject to review and refinement. This is particularly relevant for lifetime PDs, which have not been previously used in regulatory modelling and for the incorporation of ‘downside scenarios’ which have not generally been subject to experience gained through stress testing. The exercise of judgement in making estimations requires the use of assumptions which are highly subjective and sensitive to the risk factors, in particular to changes in economic and credit conditions across a large number of geographical areas. Many of the factors have a high degree of interdependency and there is no single factor to which loan impairment allowances as a whole are sensitive. Therefore, sensitivities are considered in relation to key portfolios which are particularly sensitive to a few factors and the results should not be further extrapolated.

The main difference between Stage 1 and Stage 2 expected credit losses is the respective PD horizon. Stage 1 estimates will use a maximum of a 12-month PD while Stage 2 estimates will use a lifetime PD. Stage 3 estimates will continue to leverage existing processes for estimating losses on impaired loans, however, these processes will be updated to reflect the requirements of IFRS 9, including the requirement to consider multiple forward-looking scenarios. An expected credit loss estimate will be produced for each individual exposure, including amounts which are subject to a more simplified model for estimating expected credit losses.

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk must consider information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information will require significant judgment.

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk must consider information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions.

For a revolving commitment, the Bank includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IFRS 9 (Continued)

(viii) The general approach to recognising and measuring ECL (continued)

For defaulted financial assets, based on management's assessment of the borrower, a specific provision of expected life-time losses which incorporates collateral recoveries, is calculated and recorded as the ECL. The resulting ECL is the difference between the carrying amount and the present value of expected cash flows discounted at the original effective interest rate.

Forward looking information

The estimation and application of forward-looking information will require significant judgment. PD, LGD and EAD inputs used to estimate Stage 1 and Stage 2 credit loss allowances are modelled based on the macroeconomic variables (or changes in macroeconomic variables) that are most closely correlated with credit losses in the relevant portfolio.

Each macroeconomic scenario used in the expected credit loss calculation will have forecasts of the relevant macroeconomic variables – including, but not limited to, unemployment rates and gross domestic product, for a three year period, subsequently reverting to long-run averages. Our estimation of expected credit losses in Stage 1 and Stage 2 will be a discounted probability-weighted estimate that considers a minimum of three future macroeconomic scenarios. Our base case scenario will be based on macroeconomic forecasts where available. Upside and downside scenarios will be set relative to our base case scenario based on reasonably possible alternative macroeconomic conditions.

Scenario design, including the identification of additional downside scenarios will occur on at least an annual basis and more frequently if conditions warrant. Scenarios will be probability-weighted according to our best estimate of their relative likelihood based on historical frequency and current trends and conditions. Probability weights will be updated on a quarterly basis.

The weightings assigned to each economic scenario as at January 1 and December 31, 2018 were as follows:

| | Base | Upside | Downside |
|---|------|--------|----------|
| Sagicor Jamaica portfolios (excluding Government of Barbados) | 80 | 10 | 10 |

Financial assets measured at amortized cost and FVTOCI, recognize impairment gains and losses in the statement of profit and loss. Unrealised gains and losses arising from changes in fair value on FVTOCI assets are measured in other comprehensive income. When the asset is sold, the cumulative gain or loss is reclassified to investment income. Interest income, dividend income and gains and losses arising from changes in fair value are included in investment income.

- (ix) Interest income and interest earned on assets measured at fair value through profit and loss Interest income is earned based on the effective interest rate based on the carrying amount before allowances. Interest earned on assets measured at fair value through profit and loss is recognised based on the effective interest rate. For assets that are credit-impaired when purchased or originated, the carrying amount after allowances for ECL is the basis for applying the effective interest rate.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IFRS 9 (Continued)

Financial assets are derecognised when the right to received cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognised when they are extinguished, that is, when the obligation is discharged, cancelled or expires.

Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Pledged assets', if the transferee has the right to sell or repledge them.

Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Pledged assets', if the transferee has the right to sell or repledge them.

Financial assets - Policies under IAS 39

The Bank classifies its financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity financial assets, and available-for-sale financial assets. Management determines the classification of its financial assets at initial recognition.

(i) Financial asset at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated as hedging instruments.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed and determinable payments that are not quoted in an active market. They arise when the Bank provides money, goods or services directly to a debtor with no intention of trading the receivable. Loans and receivables are initially recognised at fair value, which is the cash consideration to originate or purchase the loan including any transaction costs.

(iii) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. Were the Bank to sell other than an insignificant amount of held-to-maturity assets, the entire category would be re-classified as available-for-sale. Held-to-maturity investments are initially recognised at fair value, which is the cash consideration including any transaction costs.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Financial assets – Policies under IAS 39 (Continued)

(iv) Available-for-sale financial assets

Available-for-sale investments are non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. Available-for-sale investments are initially recognised at fair value, which is the cash consideration including any transaction costs.

Purchases and sales of available-for-sale financial assets are recognised at the trade date – the date on which the Bank commits the purchase or sell the asset. Loans and receivables are recognised when cash is advanced to the borrowers.

Subsequent to initial recognition at cost, financial assets at fair value through profit or loss and available-for-sale financial assets are carried at fair value. Loans and receivables and held-to-maturity financial assets are carried at amortised cost using the effective interest method. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised directly in consolidated statement of comprehensive income, until the financial asset is derecognised or impaired. At this time, the cumulative gain or loss previously recognised in the consolidated statement of comprehensive income is recognised in profit or loss. However, interest calculated using the effective interest method and foreign currency gains and losses on monetary assets classified as available for sale are recognised in the income statement. Dividends on available-for-sale equity instruments are recognised in the income statement when the Bank's right to receive payment is established.

The fair values amounts represents the price (or estimates thereof) that would be agreed upon between knowledgeable, willing parties who are under no compulsion to act and is best evidence by a quoted market value, if one exists. The estimate fair values of the financial assets are based on quoted bid prices of securities as at December 31 where available.

Financial assets are derecognised when the right to received cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognised when they are extinguished, that is, when the obligation is discharged, cancelled or expires.

The Bank may choose to reclassify a non-derivative financial asset held for trading out of the held-for-trading category if the financial asset is no longer held for the purpose of selling it in the near term. Financial assets other than loans and receivables are permitted to be reclassified out of the held for trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near-term. In addition, the Bank may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the Bank has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification. Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(j) Leases

(i) As lessee

The leases entered into by the Bank are primarily operating leases. The total payments made under operating leases are charged to occupancy costs in the income statement on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

(ii) As lessor

When assets are held subject to a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease in a manner which reflects a constant periodic rate of return.

(k) Intangible assets

Computer software

Costs that are directly associated with acquiring and developing identifiable and unique software products are recognised as intangible assets. These costs are amortised using the straight-line method over their useful lives, not exceeding a period of three years. Costs associated with maintaining computer software programs are recognised as an expense as incurred.

Customer relationships

These assets are associated with the acquisition of a subsidiary and are measured at fair value as at the date of acquisition. These assets are amortised using the straight line method over their useful lives, not exceeding a period of twenty years.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(l) Offsetting of financial instruments

Financial assets and liabilities are offset with the net amount presented in the statements of financial position, only if the Bank holds a currently enforceable legal right to set off the recognized amounts and there is an intention to settle on a net basis or to relies an assets and settle the liability simultaneously. The legal right to set off the recognized amounts must be enforceable in both the normal course of business, in the event of default, insolvency or bankruptcy of both the Bank and its counterparty. In all other situations they are presented gross. When financial assets and financial liabilities are offset in the statement of financial position, the associated income and expense items will also be offset in the income statements, unless specifically prohibited by an applicable accounting standards.

The majority of the offsetting applied by the Bank relates to repurchase and reserve repurchase agreements.

(m) Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Depreciation is calculated on the straight-line basis at annual rates that will write off the carrying value of each asset over the period of its expected useful life. Estimated useful lives are as follows:

| | |
|------------------------|--------------|
| Leasehold improvements | 10 years |
| Office equipment | 7 - 10 years |
| Furniture and fixtures | 7 - 10 years |
| Motor vehicles | 5 years |
| Computer equipment | 2 - 5 years |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each statement of financial position date. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains or losses on disposal of property, plant and equipment are determined by reference to their carrying amount. These are included in other operating expenses in the income statement.

Repairs and renewals are charged to the income statement when the expenditure is incurred.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(n) Impairment of assets

- (i) Assets carried at amortised cost – loans and advances and provisions for credit losses

Loans and advances and provisions for credit losses

Loans and advances are recognised when cash is advanced to borrowers. They are initially recorded at fair value and subsequently measured at amortised cost using the effective interest rate method.

Provision for credit losses determined under the requirements of IFRS

The Bank continuously monitors loans or groups of loans for indicators of impairment. In the event that indicators are present, the loans or groups of loans are tested for impairment. A provision for credit losses is established if there is objective evidence of impairment. A loan or group of loans is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the loan (a 'loss event') and that loss event has reduced the estimated future cash flows of the loan and the amount of the reduction can be reliably estimated. The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- (i) significant financial difficulty of the obligor;
- (ii) default or delinquency in interest or principal payments;
- (iii) having to grant the borrower a concession that would not otherwise be considered due to the borrower's financial difficulty;
- (iv) the probability that the borrower will enter bankruptcy or other financial reorganisation; or
- (v) observable data indicating that there is a measurable decrease in the estimated future cash flows from the loan portfolio since the initial recognition of the loans, although the decrease cannot yet be identified with the individual loan in the portfolio, including:
 - a) adverse changes in the payment status of borrowers in the portfolio; and
 - b) national or local economic conditions that correlate with defaults on the loan portfolio.

The Bank first assesses whether objective evidence of impairment exists individually for loans that are individually significant, and individually or collectively for loans that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed loan, whether significant or not, it includes the loan in a group of loans with similar credit risk characteristics and collectively assesses them for impairment. Loans that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

The amount of the loss is measured as the difference between the carrying amount of the loan and the present value of estimated future cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the loan. For accounting purposes, the carrying amount of the loan is reduced through the use of a provision for credit losses account and the amount of the loss is recognised in the income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(n) Impairment of assets (continued)

- (i) Assets carried at amortised cost loans and advances and provisions for credit losses (continued)

Provision for credit losses determined under the requirements of IFRS (continued)

For the purposes of a collective evaluation of impairment, loans are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Bank's grading process that considers loan type, industry, collateral type and past-due status). Those characteristics are relevant to the estimation of future cash flows for groups of such loans by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the loans being evaluated.

Future cash flows in a group of loans that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the loans in the group. Losses over the preceding 12 months are used as a baseline to determine historical loss experience for loans with credit risk characteristics similar to those in the group. This historical loss experience is then adjusted, if necessary, to reflect broader economic trends over the most recent 24-month period with a 36-month look back period used on the highest risk portfolios. Finally, applicable adjustments are made on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of loans should reflect and be directionally consistent with changes in related observable data and our assessment of changes in the economy from period to period (for example, changes in unemployment levels, property and motor vehicle prices, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is deemed uncollectible, it is written off against the related provision for credit losses. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the provision for credit losses. The amount of the reversal is recognised in the income statement.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(n) Impairment of assets (continued)

- (i) Assets carried at amortised cost loans and advances and provisions for credit losses (continued)

Provision for credit losses determined under the Bank of Jamaica regulatory requirements

The effect of the provision for credit losses determined under the Bank of Jamaica regulatory requirements is to reserve capital. No amounts are booked to the income statement in respect of regulatory provisions. Provisions calculated based on regulatory requirements that exceed the amounts required under IFRS are transferred from retained earnings to a non-distributable loan loss reserve in stockholders' equity.

The provision for credit losses determined under the Bank of Jamaica regulatory requirements comprises a "specific provision", a "special provision" and a "general provision". The specific and special provisions are determined based on each specific loan for which problems have been identified. The general provision is considered to be prudential in nature and is established to absorb portfolio losses.

The specific provision is established for the estimated net loss for all non-performing loans and performing loans that meet specified criteria. Loans are considered to be non-performing where a principal or interest payment is contractually 90 days or more in arrears. At the time of classification as non-performing, any interest that is contractually due but in arrears is reversed from the income statement and interest is thereafter recognised in the income statement on the cash basis only. The estimated net loss is defined as the net exposure remaining after deducting the estimated net realisable value of the collateral (as defined by and determined by the regulations) from the outstanding principal balance of the loan. The regulations quantify the specific provision at ranges from 20% to 100% of the estimated net loss of each non-performing loan depending on the length of time the loan has been in arrears. In addition, where a non-performing loan is fully secured but the collateral is unrealised for a period of 12 months, a provision of 50% of the amounts outstanding should be made. Where the collateral is unrealised for a further 6 months (with limited exceptions which allow for up to a further 15 months) a full provision is made. The regulations further require that the specific provision for each loan should not be less than 1% of the amounts outstanding.

In respect of loans that are considered sub-standard for reasons other than being non-performing, a special provision is established for the greater of 1% of the amounts outstanding or 20% of the estimated net loss.

A general provision is established for all loans (other than loans for which specific and special provisions were established) at 1% of the amounts outstanding.

- (ii) Assets classified as available-for-sale

The Bank assesses at each statement of financial position date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. In this context, management considers a 40% decline in fair value below cost to be significant and a decline that has persisted for more than twelve months to be prolonged. For an available for sale security other than an equity security, which the Bank can hold to maturity, determination of which asset is impaired includes consideration of the volatility of the fair value, and the financial condition and financial viability of the issuer.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(n) Impairment of assets (continued)

(ii) Assets classified as available-for-sale (continued)

If any such evidence of impairment exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the income statement – is removed from stockholders' equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement.

(iii) Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original effective interest rate as calculated before the modification of terms and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

(iv) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(o) Employee benefits

(i) Pension obligations

The Bank participates in three retirement plans, the assets of which are generally held in separate trustee-administered funds. The pension plans are funded by payments from employees and by the Bank, taking into account the recommendations of qualified actuaries. The Bank has a defined benefit and two defined contribution plan.

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

The asset or liability recognised in the statement of financial position in respect of the defined benefit pension plan is the present value of the defined benefit obligation at the statement of financial position date less the fair value of plan assets, together with adjustments for past service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(o) Employee benefits (Continued)

(i) Pension obligations (Continued)

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in the income statement (team member costs).

For the defined contribution plans, the Bank pays contributions to privately administered pension insurance plans on a contractual basis. The Bank has no further payment obligations once the contributions have been paid. The contributions are charged to the income statement in the period to which they relate.

(ii) Other post-employment obligations

The Bank provides post-employment health care benefits to its retirees. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment using an accounting methodology similar to that for defined benefit pension plans. Actuarial gains and losses arising from experience adjustments, and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. These obligations are valued annually by independent qualified actuaries.

(iii) Termination benefits

Termination benefits are payable when employment is terminated by the Bank before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Bank recognises termination benefits at the earlier of the following dates: (a) when the Bank can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

(iv) Annual leave

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the year-end date

(v) Productivity bonus plan

The Bank recognises a liability and an expense for productivity bonuses as profit-sharing, paid to employees based on a formula that takes into consideration the profit attributable of its parent Bank. The Bank recognises a provision where contractually obliged or where past practice has created a constructive obligation.

(vi) Share options

The Bank participates in a Group share based arrangement plan, in which, its executives are awarded stock options over the shares of its immediate parent, Sagicor Group Jamaica Limited (SGJ) whose shares are listed on the Jamaica Stock Exchange. The stock option plan is a group plan, that is:

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(o) Employee benefits (continued)

(vii) Share options (Continued)

- The plan is designed and implemented by SGJ;
- All terms and conditions of the plan are set by and can only be changed by SGJ;
- The valuation of the options are done by SGJ;
- SGJ has the obligation to settle all share-based payment transactions;
- All calculation and awards of options are done by SGJ and ;
- All options are on SGJ's shares.

SGJ's shares are held in a Trust, that is controlled and consolidated by SGJ for the stock option plan. The fair value of the options is done by the SGJ using the Black-Scholes model and amortise over the vesting period of the options, that is, four years, which is consistent with the stock option plan. At the group level, the share based payments transactions are accounted as equity-settled award as the Group is obligated to settle the liability with its own shares. The transaction is treated at the subsidiaries' level also as equity-settled as SGJ awards its own shares to the subsidiaries' executives and request a cash recharge to the subsidiaries for the shares that its acquire in the open market. In substance, this transaction is a funding arrangements between SGJ and its subsidiaries. As SGJ awards stock options over its own equity to the executives of its subsidiaries (equity-settled share based payment), the subsidiaries booked the debit to their income statement; and the credit to equity, as a capital contribution over the vesting period of the share-based plan.

The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. At each statement of financial position date, the entity revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the income statement, and a corresponding adjustment to over the remaining vesting period. The proceeds received net of any directly attributable transaction costs, plus the fair value of the options is credited to share capital when the options are exercised and shares issued.

If the terms of an equity-settled award are modified, at a minimum an expense is recognised as if the terms had not been modified. An additional expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

(viii) Share grants

The market value of the shares issued at grant date is recognised as an expense when granted.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(p) Share capital

Ordinary shares are classified as equity. Mandatorily redeemable preference shares are classified as liabilities (note 33).

(q) Provisions

Provisions are recognised when there is a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made.

(r) Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

(s) Deposits

Deposits are recognised initially at the nominal amount when funds are received. Deposits are subsequently stated at amortised cost using the effective interest method.

(t) Financial instruments

Financial instruments carried on the statement of financial position include cash resources, securities purchased under agreements to resell, loans, lease receivables, investment securities, derivatives, deposits by customers, securities sold under agreements to repurchase, and borrowings, due to banks and other financial institutions.

The fair values of the Bank's financial instruments are discussed in Note 42.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(u) Acceptance, guarantees, indemnities, letters of credit and undertakings

Policies under IFRS 9

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtors fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantee contracts are initially measured at fair value and subsequently measured at the higher of:

- (i) The amount of the loss allowance; and
- (ii) The premium received on initial recognition less income recognized in accordance with the principles of IFRS 15

Loan commitments provided by the Bank are measured as the amount as the amount of the loss allowance. The Bank has not provided any commitment to provide loans at a below-market interest rate, or that can be settled net in cash or by delivering or issuing another financial instrument.

For loan commitments and financial guarantee contracts, the loss allowance is recognized as a provision. However, for contract that include both a loan and an undrawn commitment and the Bank cannot separately identify the expected credit losses on the undrawn commitment component from those on the loan component, the expected credit losses on the undrawn commitment are recognized together with the loss allowance for the loan. To the extent that the combined expected credit losses exceed the gross carrying amount of the loan, the expected credit losses are recognized as a provision.

Policies under IAS 39

Acceptances, guarantees, indemnities and letters of credit and undertakings are various forms of contractual commitments to advance funds to or on behalf of customers and include:

- (i) Obligations on the part of the Bank to make payments (directly or indirectly) to a designated third party contingent upon a default by the Bank's customer in the performance of an obligation under the terms of that customer's contract with the third party; and
- (ii) Obligations to guarantee or stand as surety for the benefit of a third party.

Where the Bank's obligations under acceptances, guarantees, indemnities and letters of credit and undertakings are not considered to be contingent, the amounts are reported as a liability in the statement of financial position. There are equal and offsetting claims against customers in the event of a call on these commitments, which are reported as an asset. Where the Bank's obligations are considered to be contingent, the amounts are disclosed in Note 43.

Assets carried at amortised cost loans and advances and provisions for credit losses

Provision for credit losses determined under the Bank of Jamaica regulatory requirements

The effect of the provision for credit losses determined under the Bank of Jamaica regulatory requirements is to reserve capital. No amounts are booked to the income statement in respect of regulatory provisions. Provisions calculated based on regulatory requirements that exceed the amounts required under IFRS are transferred from retained earnings to a non-distributable loan loss reserve in stockholders' equity.

The provision for credit losses determined under the Bank of Jamaica regulatory requirements comprises a "specific provision", a "special provision" and a "general provision". The specific and special provisions are determined based on each specific loan for which problems have been identified. The general provision is considered to be prudential in nature and is established to absorb portfolio losses.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(v) Financial liabilities

The Bank's financial liabilities comprise primarily amounts due to other banks, customer deposits, repurchase agreements, and other borrowed funds.

(i) Classification of financial assets

Financial liabilities are measured at initial recognition at fair value and are classified as and subsequently measured either at amortised cost, or at fair value through income (FVTPL). Financial liabilities are derecognised when they are extinguished (i.e. when the obligation specified in the contract is discharged, cancelled or expires).

The financial liabilities described under the unit linked fair value model (see section (a) above) are classified and measured at FVTPL as the Bank is obligated to provide investment returns to the unit holder in direct proportion to the investment returns on a specific portfolio of assets, which are also carried at FVTPL. Derivative financial liabilities are carried at FVTPL. All other financial liabilities are carried at amortised cost. It is noted that the financial liabilities measured at FVTPL do not have a cumulative own credit adjustment gain or loss.

(ii) Re-classified balances

The Bank reclassifies debt instruments when and only where its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

Financial liability balances which were accounted for at amortised cost under IAS 39 continue to be so accounted for under IFRS 9 and financial liability balances which were accounted for at fair value through income under IAS 39 are now accounted at FVTPL on the adoption of IFRS 9. Consequently, no financial liability balances have been restated as of January 1, 2018.

(iii) Modification of loans

The Bank sometimes renegotiates or otherwise modifies the contractual cash flows of loans to customers and debt instruments. When this happens, the Bank assesses whether or not the new terms are substantially different to the original terms. The Bank does this by considering, among others, the following factors:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flow to amounts the borrower is expected to be able to pay.
- Whether any substantial new terms are introduced, such as a profit share/equity-based return that substantially affects the risk profile of the loan.
- Significant extension of the loan term when the borrower is not in financial difficulty.
- Significant change in the interest rate.
- Change in the currency the loan is denominated in.
- Insertion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

If the terms are substantially different, the bank derecognises the original financial asset and recognises a new asset at fair value and recalculates the new effective interest rate for the asset. The date of negotiation is consequently considered to be the date of initial recognition for impairment calculation purposes and the purpose of determining if there has been a significant increase in credit risk. At this point the Bank will assess if the asset is POCI.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(v) Financial liabilities (continued)

(iii) Modification of loans (Continued)

During the ordinary course of business, the Bank issues investment contracts or otherwise assumes financial liabilities that expose the Bank to financial risk. The recognition and measurement of the Bank's principal types of financial liabilities are disclosed in 2 and in the following paragraphs.

Deposit liabilities

Deposits are recognised initially at fair value and are subsequently stated at amortised cost using the effective yield method.

Loans and other debts obligations

Loans and other debts obligations are recognised initially at fair value, being their issue proceeds, net of transaction costs incurred. Subsequently, obligations are stated at amortised cost and any difference net proceeds and the redemption value is recognised in the income statement over the period of the loan obligations using the effective yield method.

Obligations undertaken for the purposes of financing operations and capital support are classified as noted or loans payable and associated cost classified as finance costs. Loan obligations undertaken for the purposes of providing funds for on-lending, leasing or portfolio investments are classified as deposit and security liabilities and the associated cost is included in interest expense.

Preference shares, which are mandatorily redeemable on a specific date, are classified as liabilities. The dividends on these preference shares are recognised in the income statement as interest expense.

(w) Fiduciary activities

The Bank acts as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Bank.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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3. Financial Risk Management

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Bank's financial performance.

The Bank's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

The Board of Directors is ultimately responsible for the establishment and oversight of the Bank's risk management framework. The Board has established working groups for managing and monitoring risks, as follows:

(i) Risk Management Committee

The Risk Management Committee is responsible for the development of credit and investment policies and standards that conform to applicable law, regulations and corporate policies; approving credit proposal requests; reviewing and approving exceptions to core credit and investment policies that may represent unusual risk; and ensuring that aggregate credit risk exposure are within the Bank's risk taking capacity. All credit facilities require the approval of at least 2 members of this Committee. This Committee is also responsible for formulating and monitoring investment portfolios and investment strategies for the Bank. In addition, this Committee is responsible for approval and monitoring of appropriate trading limits, reports and compliance controls to ensure that the mandate is properly followed. The Committee's decisions receive final ratification at Board Meetings.

(ii) Audit and Compliance Committee

The Audit and Compliance Committee oversees how management monitors compliance with the Bank's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Bank. The Audit and Compliance Committee is assisted in its oversight role by the Internal Audit Department and the Risk Management Committee. Internal Audit Department undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit and Compliance Committee. The Risk Management Committee ensures adherence to internal policies and procedures, and regulatory rules and guidelines.

(iii) The Treasury Division

The Treasury Division is responsible for managing the Bank's financial assets and liabilities and the overall financial structure. It is also primarily responsible for managing and maintaining appropriate funding and liquidity of the Bank.

The most important types of risks faced by the Bank are credit risk, liquidity risk, market risk and operational risk. Market risk includes currency risk, interest rate and other price risk.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk

Credit risk exposure- financial investments subject to impairment

The following tables contain analyses of the credit risk exposure of financial investments for which an ECL allowance is recognized. The gross carrying amounts of investments below represent the Group's maximum exposure to credit risk on these assets

| Debt securities – amortised cost | ECL Staging | | | | Purchased credit-impaired | Total | December 31, 2017 Total |
|----------------------------------|--------------|---------------|---------------|-------|---------------------------|-----------|-------------------------|
| | Stage 1 | Stage 2 | Stage 3 | | | | |
| | 12-month ECL | life-time ECL | life-time ECL | | | | |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | |
| Credit grade: | | | | | | | |
| Investment | 497,255 | - | - | - | 497,255 | 1,139,758 | |
| Non-investment | 6,547,536 | - | - | - | 6,547,536 | 3,850,137 | |
| Watch | - | - | - | - | - | - | |
| Default | - | - | - | - | - | - | |
| Unrated | - | - | - | - | - | - | |
| Gross carrying amount | 7,044,791 | - | - | - | 7,044,791 | 4,989,895 | |
| Loss allowance | (73,563) | | | | (73,563) | - | |
| Carrying amount | 6,971,228 | - | - | - | 6,971,228 | 4,989,895 | |

| Loans, net of provision for credit losses | ECL Staging | | | | Purchased credit-impaired | Total | December 31, 2017 Total |
|---|--------------|---------------|---------------|-------|---------------------------|-------------|-------------------------|
| | Stage 1 | Stage 2 | Stage 3 | | | | |
| | 12-month ECL | life-time ECL | life-time ECL | | | | |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | |
| Credit grade: | | | | | | | |
| Investment | | | | | | | |
| Non-investment | 66,922,033 | 1,878,221 | - | - | 68,800,254 | 61,177,299 | |
| Watch | - | - | | | | | |
| Default | - | - | 1,987,081 | - | 1,987,081 | 1,663,377 | |
| Gross carrying amount | 66,922,033 | 1,878,221 | 1,987,081 | - | 70,787,335 | 62,840,676 | |
| Loss allowance | (558,877) | (153,828) | (1,013,635) | - | (1,726,340) | (1,519,320) | |
| Carrying amount | 66,363,156 | 1,724,393 | 973,447 | - | 69,060,995 | 61,321,356 | |

Sagicor Bank Jamaica Limited

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Credit risk exposure- financial investments subject to impairment (continued)

| Securities purchased for resale – amortised cost | ECL Staging | | | | Purchased credit-impaired | Total | December 31, 2017 Total |
|--|----------------------|-----------------------|-----------------------|-------|---------------------------|---------|-------------------------|
| | Stage 1 12-month ECL | Stage 2 life-time ECL | Stage 3 life-time ECL | | | | |
| | \$000 | \$000 | \$000 | \$000 | | | |
| Credit grade: | | | | | | | |
| Non-investment | 1,702,395 | - | - | - | 1,702,395 | 450,306 | |
| Gross carrying amount | 1,702,395 | | | | 1,702,395 | 450,306 | |
| Loss allowance | - | - | - | - | - | - | |
| Carrying amount | 1,702,395 | - | - | - | 1,702,395 | 450,306 | |

| Deposits – amortised cost | ECL Staging | | | Purchased credit-impaired | Total | December 31, 2017 Total |
|---------------------------|----------------------|-----------------------|-----------------------|---------------------------|-----------|-------------------------|
| | Stage 1 12-month ECL | Stage 2 life-time ECL | Stage 3 life-time ECL | | | |
| | \$000 | \$000 | \$000 | | | |
| Credit grade: | | | | | | |
| Investment | - | - | - | - | - | - |
| Non-investment | 2,000,137 | - | - | - | 2,000,137 | 500,143 |
| Watch | - | - | - | - | - | - |
| Unrated | - | - | - | - | - | - |
| Gross carrying amount | 2,000,137 | - | - | - | 2,000,137 | 500,143 |
| Loss allowance | | | | | | |
| Carrying amount | 2,000,137 | - | - | - | 2,000,137 | 500,143 |

Sagicor Bank Jamaica Limited

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Credit risk exposure- financial investments subject to impairment (continued)

| Debt securities – FVOCI | ECL Staging | | | | Purchased credit-impaired | Total | December 31, |
|----------------------------|--------------|------------------|------------------|-------|------------------------------|------------|--------------|
| | Stage 1 | Stage 2 | Stage 3 | Total | | | 2017 |
| | 12-month ECL | life-time ECL | life-time ECL | | | | Total |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | |
| Credit grade: | | | | | | | |
| Investment | 2,699,716 | - | - | - | 2,699,716 | 1,631,557 | |
| Non-investment | 13,623,547 | - | - | - | 13,623,547 | 15,548,982 | |
| Watch | - | - | - | - | - | - | |
| Default | - | - | - | - | - | - | |
| Unrated | - | - | - | - | - | - | |
| Gross carrying amount | 16,323,263 | - | - | - | 16,323,263 | 17,180,539 | |
| Loss allowance | (14,536) | - | - | - | (14,536) | - | |
| Carrying amount | 16,308,727 | - | - | - | 16,308,727 | 17,180,539 | |

For financial investments measured at FVTPL under the unit-linked funds fair value model, the unit holders bear the credit risk and the Company has no direct credit exposure.

Maximum exposure to credit risk - Financial instruments not subject to impairment

| | Maximum exposure to credit risk |
|---|--|
| | \$000 |
| Financial assets designated at fair value | |
| Debt securities | - |

Loss allowances

The allowance for ECL is recognised in each reporting period and is impacted by a variety of factors, as described below:

- Transfers between stages due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired during the period;
- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments de-recognised in the period;
- Impact on the measurement of ECL due to inputs used in the calculation including the effect of 'step-up' (or 'step down') between 12-month and life-time ECL;
- Impacts on the measurement of ECL due to changes made to models and assumptions; and
- Foreign exchange retranslations for assets denominated in foreign currencies and other movements;

Sagicor Bank Jamaica Limited

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3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loss allowances (continued)

The following tables contain an analysis of the credit risk exposure of financial investments for which an ECL allowance is recognised. The gross carrying amount of financial assets below represents the Bank's maximum exposure to credit risk on these assets.

| | ECL staging | | | | Total |
|--|---------------|--------------|--------------|-----------------|---------------|
| | Stage 1 | Stage 2 | Stage 3 | Purchased | |
| | 12-month ECL | Lifetime ECL | Lifetime ECL | credit-impaired | |
| DEBT SECURITIES - FVOCI | \$000 | \$000 | \$000 | \$000 | \$000 |
| Loss Allowance as at January 01, 2018 | 23,013 | - | - | - | 23,013 |

Transfers:

| | | | | | |
|---|---------------|----------|----------|----------|---------------|
| Transfer from Stage 1 to Stage 2 | - | - | - | - | - |
| Transfer from Stage 1 to Stage 3 | - | - | - | - | - |
| Transfer from Stage 2 to Stage 3 | - | - | - | - | - |
| New financial assets originated or purchased | 3,853 | - | - | - | 3,853 |
| Financial assets fully derecognised during the period | (7,130) | - | - | - | (7,130) |
| Changes in models/assumptions used in ECL calculation | - | - | - | - | - |
| Changes to inputs used in ECL calculation | (5,450) | - | - | - | (5,450) |
| Foreign exchange adjustment | 250 | - | - | - | 250 |
| Loss Allowance as at December 31, 2018 | 14,536 | - | - | - | 14,536 |

| | ECL staging | | | | Total |
|--|---------------|--------------|--------------|-----------------|---------------|
| | Stage 1 | Stage 2 | Stage 3 | Purchased | |
| | 12-month ECL | Lifetime ECL | Lifetime ECL | credit-impaired | |
| DEBT SECURITIES – AMORTISED COST | \$000 | \$000 | \$000 | \$000 | \$000 |
| Loss Allowance as at January 01, 2018 | 49,960 | - | - | - | 49,960 |

Transfers:

| | | | | | |
|---|---------------|----------|----------|----------|---------------|
| Transfer from Stage 1 to Stage 3 | - | - | - | - | - |
| Transfer from Stage 2 to Stage 3 | - | - | - | - | - |
| New financial assets originated or purchased | - | - | - | - | - |
| Financial assets fully derecognised during the period | 62,877 | - | - | - | 62,877 |
| Changes in models/assumptions used in ECL calculation | (36,721) | - | - | - | (36,721) |
| Changes to inputs used in ECL calculation | (2,602) | - | - | - | (2,602) |
| Foreign exchange adjustment | 49 | - | - | - | 49 |
| Loss Allowance as at December 31, 2018 | 73,563 | - | - | - | 73,563 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loss allowances (continued)

| | ECL staging | | | | Total |
|---|-----------------|----------------|------------------|---------------------|------------------|
| | Stage 1 | Stage 2 | Stage 3 | Purchased | |
| | 12-month ECL | Lifetime ECL | Lifetime ECL | credit- impaired | |
| LOANS - AMORTISED COST | \$000 | \$000 | \$000 | \$000 | \$000 |
| Loss Allowance as at January 01, 2018 | 691,139 | 161,301 | 1,015,302 | - | 1,867,742 |
| Transfers: | | | | | |
| Transfer from Stage 1 to Stage 2 | (12,024) | 12,024 | - | - | - |
| Transfer from Stage 1 to Stage 3 | (3,036) | - | 3,036 | - | - |
| - Transfer from Stage 2 to Stage 1 | 44,605 | (44,605) | - | - | - |
| Transfer from Stage 2 to Stage 3 | - | (33,066) | (33,066) | - | - |
| Transfer from Stage 3 to Stage 2 | - | 1,343 | (1,343) | - | - |
| Transfer from Stage 3 to Stage 1 | 4,117 | - | (4,117) | - | - |
| New financial assets originated or purchased | 220,395 | 23,341 | 82,543 | - | 326,279 |
| Financial assets fully derecognised during the period | (205,863) | (60,697) | (336,846) | - | (603,407) |
| Changes to inputs used in ECL calculation | (182,598) | 93,693 | 219,325 | - | 130,421 |
| Foreign exchange adjustments | 2,142 | 494 | 2,669 | - | 5,306 |
| Loss Allowance as at December 31, 2018 | 558,877 | 153,828 | 1,013,635 | - | 1,726,341 |

| | ECL staging | | | | Total |
|---|-----------------|--------------|--------------|---------------------|--------------|
| | Stage 1 | Stage 2 | Stage 3 | Purchased | |
| | 12-month ECL | Lifetime ECL | Lifetime ECL | credit- impaired | |
| DEPOSITS - AMORTISED COST | \$000 | \$000 | \$000 | \$000 | \$000 |
| Loss Allowance as at January 01, 2018 | - | - | - | - | - |
| New financial assets originated or purchased | - | - | - | - | - |
| Financial assets fully derecognised during the period | - | - | - | - | - |
| Changes to inputs used in ECL calculation | - | - | - | - | - |
| Foreign exchange adjustment | - | - | - | - | - |
| Loss Allowance as at December 31, 2018 | - | - | - | - | - |

Under IAS 39 there was a collective provision for financial assets recognised of \$1,519,320,000. Upon adoption of IFRS 9 as at January 1, 2018, an expected credit loss on assets in stage 1 and stage 2 replaced the IAS 39 collective provision. The IAS 39 collective provision was reversed from the opening adjustment presented in the condensed consolidated statement of changes in equity.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loss allowances (continued)

The most significant period-end assumptions used for the ECL were as follows:

At January 1, 2018

Economic variable assumptions

| | | 2018 | 2019 | 2020 |
|----------------------------|----------|--------|--------|--------|
| Unemployment rate (USA) | Base | 4.15% | 4.13% | 4.50% |
| | Upside | 4.23% | 4.03% | 4.15% |
| | Downside | 4.55% | 4.78% | 5.00% |
| World GDP | Base | 3.70% | 3.70% | 3.70% |
| | Upside | 5.55% | 5.55% | 5.58% |
| | Downside | 2.75% | 2.75% | 2.77% |
| WTI Oil Prices/10 | Base | \$5.94 | \$5.59 | \$5.34 |
| | Upside | \$1.96 | \$1.96 | \$1.96 |
| | Downside | \$9.52 | \$9.52 | \$9.52 |

At December 31, 2018

Economic variable assumptions

| | | 2018 | 2019 | 2020 |
|----------------------------|----------|--------|--------|--------|
| Unemployment rate (USA) | Base | 4.20% | 4.30% | 4.40% |
| | Upside | 4.00% | 4.20% | 4.30% |
| | Downside | 4.40% | 4.70% | 4.80% |
| World GDP | Base | 3.70% | 3.70% | 3.60% |
| | Upside | 5.40% | 5.40% | 5.40% |
| | Downside | 2.76% | 2.76% | 2.68% |
| WTI Oil Prices/10 | Base | \$4.80 | \$5.05 | \$5.15 |
| | Upside | \$9.48 | \$9.48 | \$9.48 |
| | Downside | \$2.95 | \$2.95 | \$3.16 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loss allowances (continued)

Sagicor's lending operations in Jamaica have limited readily available information regarding economic forecasts. Management has examined the information within the market and selected economic drivers that have the best correlation to the portfolio's performance. Economic state is assigned to reflect the driver's impact on ECL.

| Jamaica | Expected state for the next 12 months | |
|-------------------|---------------------------------------|----------|
| Interest rate | Base | Stable |
| | Upside | Stable |
| | Downside | Stable |
| Unemployment rate | Base | Stable |
| | Upside | Positive |
| | Downside | Negative |

Sagicor Bank Jamaica Limited

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31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loss allowances (continued)

SICR and IAS 1 critical estimated disclosure

| SICR criteria * | Actual threshold applied | Change in threshold | ECL impact of | |
|-----------------|-------------------------------------|-------------------------------------|---------------------|--|
| | | | Change in threshold | |
| Investments | 2-notch downgrade since origination | 1-notch downgrade since origination | 15,841 | |

* See note 3.1 for full criteria for staging. The staging for lending products are primarily based on days past due with 30-day used as backstop, thus sensitivity analysis is not performed.

| Loss Given Default | Actual value applied | Change in value | ECL impact of | |
|--|----------------------|-----------------|-------------------|-------------------|
| | | | Increase in value | Decrease in value |
| Investments - Corporate Debts | 52% | (- /+ 5) % | 7,467 | (7,467) |
| Investments - Sovereign Debts (excluding Government of Barbados and Government of Jamaica) | 35% | (- /+ 5) % | 85 | (85) |
| Investments - Sovereign Debts (Government of Barbados) | 36% | (- /+ 5) % | - | - |
| Investments - Sovereign Debts (Government of Jamaica) | 15% | (- /+ 5) % | 3,227 | 3,227 |

| Weighting for downside scenario | Actual value applied | Change in value | ECL impact of | |
|--|---|--|-------------------|-------------------|
| | | | Increase in value | Decrease in value |
| Investments - excluding Government of Barbados | 10% (80% for base scenario and 10% for upside scenario) | (- /+ 5) % - keep the weighting for base scenario and adjust the weighting for upside scenario accordingly | 2,139 | (2,139) |
| Lending products | 10% (80% for base scenario and 10% for upside scenario) | (- /+ 5) % - keep the weighting for base scenario and adjust the weighting for upside scenario accordingly | 23,606 | (23,606) |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

IFRS 9 carrying values

The following tables explain the changes in the carrying value between the beginning and the end of the period due to these factors. The gross carrying amounts of investments below represent the Bank's maximum exposure to credit risk on these assets.

| | ECL staging | | | | Total |
|---|----------------------------|-------------------------|-------------------------|----------------------------------|-------------------|
| | Stage 1 12-month ECL | Stage 2 Lifetime ECL | Stage 3 Lifetime ECL | Purchased credit- impaired | |
| | \$000 | \$000 | \$000 | \$000 | \$000 |
| DEBT SECURITIES – FVOCI | | | | | |
| Gross carrying amount as at January 01, 2018 | 17,180,539 | | | | 17,180,539 |
| Transfers: | - | - | - | - | - |
| Transfer from Stage 1 to Stage 2 | - | - | - | - | - |
| Transfer from Stage 1 to Stage 3 | - | - | - | - | - |
| Transfer from Stage 2 to Stage 3 | - | - | - | - | - |
| New financial assets originated or purchased | 6,896,256 | - | - | - | 6,896,256 |
| Financial assets fully derecognised during the period | (7,434,533) | - | - | - | (7,434,533) |
| Changes in principle and interest | (466,662) | - | - | - | (466,662) |
| Foreign exchange adjustment | 147,663 | - | - | - | 147,663 |
| Gross carrying amount as at December 31, 2018 | 16,323,263 | - | - | - | 16,323,263 |
| | | | | | |
| | ECL staging | | | | Total |
| | Stage 1 12-month ECL | Stage 2 Lifetime ECL | Stage 3 Lifetime ECL | Purchased credit- impaired | |
| | \$000 | \$000 | \$000 | \$000 | \$000 |
| DEBT SECURITIES - AMORTISED COST | | | | | |
| Gross carrying amount as at January 01, 2018 | 4,989,895 | | | | 4,989,895 |
| Transfers: | - | - | - | - | - |
| Transfer from Stage 1 to Stage 3 | - | - | - | - | - |
| Transfer from Stage 2 to Stage 3 | - | - | - | - | - |
| New financial assets originated or purchased | 4,869,647 | - | - | - | 4,869,647 |
| Financial assets fully derecognised during the period | (2,795,511) | - | - | - | (2,795,511) |
| Changes in principal and interest | (39,429) | - | - | - | (39,429) |
| Foreign exchange adjustment | 20,188 | - | - | - | 20,188 |
| Gross carrying amount as at December 31, 2018 | 7,044,790 | - | - | - | 7,044,790 |

Sagicor Bank Jamaica Limited

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

IFRS 9 carrying values (continued)

| | ECL staging | | | | Total |
|---|----------------------------|----------------------------|-------------------------|----------------------------------|-------------------|
| | Stage 1 12-month ECL | Stage 2 Lifetime ECL | Stage 3 Lifetime ECL | Purchased credit- impaired | |
| | \$000 | \$000 | \$000 | \$000 | \$000 |
| LOANS - AMORTISED COST | | | | | |
| Gross carrying amount as at January 01, 2018 | 60,239,437 | 937,862 | 1,663,377 | | 62,840,676 |
| Transfers: | | | | | |
| Transfer from Stage 1 to Stage 2 | (1,226,376) | 1,226,376 | - | | - |
| Transfer from Stage 1 to Stage 3 | (256,868) | | 256,868 | | - |
| Transfer from Stage 2 to Stage 1 | 313,984 | (313,984) | - | | - |
| Transfer from Stage 2 to Stage 3 | - | (165,618) | 165,618 | | - |
| Transfer from Stage 3 to Stage 2 | - | 2,003 | (2,003) | | - |
| Transfer from Stage 3 to Stage 1 | 6,140 | - | (6,140) | | - |
| New financial assets originated or purchased | 26,960,721 | 270,083 | 161,431 | | 27,392,235 |
| Financial assets fully derecognised during the period | (17,640,257) | (314,595) | (514,289) | | (18,469,141) |
| Write-offs | - | - | - | | - |
| Changes in principal and interest | (1,717,957) | 230,738 | 257,322 | | (1,229,897) |
| Foreign exchange adjustment | 243,208 | 5,357 | 4,898 | | 253,463 |
| Gross carrying amount as at December 31, 2018 | 66,922,032 | 1,878,222 | 1,987,082 | | 70,787,336 |

| | ECL staging | | | | Total |
|---|----------------------------|-------------------------|-------------------------|----------------------------------|------------------|
| | Stage 1 12-month ECL | Stage 2 Lifetime ECL | Stage 3 Lifetime ECL | Purchased credit- impaired | |
| | \$000 | \$000 | \$000 | \$000 | \$000 |
| SECURITIES PURCHASED FOR RESALE - AMORTISED COST | | | | | |
| Gross carrying amount as at January 01, 2018 | 450,306 | - | - | - | 450,306 |
| Net new financial assets originated or purchased | 1,252,089 | - | - | - | 1,252,089 |
| Foreign exchange adjustment | - | - | - | - | - |
| Gross carrying amount as at December 31, 2018 | 1,702,395 | - | - | - | 1,702,395 |

Sagicor Bank Jamaica Limited

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

The Bank takes on exposure to credit risk, which is the risk that its customers or counterparties will cause a financial loss for the Bank by failing to discharge their contractual obligations. Credit risk is an important risk for the Bank's business; management therefore carefully monitors its exposure to credit risk. Credit exposures arise principally in lending and investment activities. The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or groups of related counterparties and to geographical and industry segments.

Credit-related commitment risks arise from guarantees that may require payment on behalf of customers. Such payments are collected from customers based on the terms of the letters of credit, guarantees or undertakings. They expose the Bank to similar risks to loans and the same control policies and processes mitigate these.

Credit review process

The Bank has established a credit quality review process involving regular analysis of the ability of borrowers and other counterparties to meet interest and capital repayment obligations.

(i) Loans and leases

The Bank assesses the probability of default of individual counterparties using internal ratings. Clients of the Bank are segmented into five rating classes. The Bank's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class.

The Bank's internal rating scale:

| Rating grades | Description of the grade |
|---------------|--------------------------|
| 1 | Standard |
| 2 | Potential problem credit |
| 3 | Sub-standard |
| 4 | Doubtful |
| 5 | Loss |

(i) Investments

The Bank limits its exposure to credit risk by investing in marketable securities, with counterparties that have acceptable credit quality and Government of Jamaica securities. As a result of the Central Securities Depository (CSD), all domestic Government of Jamaica securities have been dematerialised which has significantly reduced the settlement risk. The credit exposure is managed by establishing exposure limits after an internal analysis and approval. Actual exposures against limits are monitored frequently. It is also the Bank's policy to obtain control or take possession of securities purchased under agreements to resell. Management assesses the market value of the underlying securities that collateralise the transactions and takes the appropriate margins required. Management actively seeks to transact with counterparties that demonstrate an ability to meet its obligations.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of different types of collateral.

The main types of collateral obtained are as follows:

Loans and leases – Cash and other near cash securities, mortgages over commercial and residential properties, charges over general business assets such as premises, equipment, inventory, accounts receivable, stocks and other securities and motor vehicles. Fair value of properties held as collateral is mainly based on obtained valuations from third parties.

Reverse repurchase transactions – cash equivalents or Government of Jamaica securities.

The Bank also obtains guarantees from parent companies for loans to their subsidiaries and personal guarantees for loans to private companies.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral held.

Commitments and guarantees

To meet the financial needs of customers, the Bank enters into various irrevocable commitments and contingent liabilities. Even though these obligations may not be recognised on the statement of financial position, they do contain credit risk and are therefore part of the overall risk of the Bank.

Impairment

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue by more than 90 days or there are any known difficulties in the cash flows of counterparties, credit rating downgrades or infringement of the original terms of the contract.

The Bank addresses impairment assessment by reviewing all loans and leases with risk ratings of 3 and above.

Individually assessed allowances are provided for financial assets based on a review conducted at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at balance-sheet date on a case-by-case basis, and are applied to all accounts. The assessment normally encompasses collateral held and the anticipated receipts for that individual account.

The internal rating systems described above focus more on credit-quality mapping from the inception of lending activities. In contrast, impairment provisions are recognised for financial reporting purposes only for losses that have been incurred at the statement of financial position date based on objective evidence of impairment. Due to the different methodologies applied, the amount of incurred credit losses provided for in the financial statements are usually lower than the amount determined from the expected loss model that is used for internal operational management and banking regulation purposes.

Sagicor Bank Jamaica Limited

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Impairment (Continued)

The internal rating tool assists management to determine whether objective evidence of impairment exists, based on the following criteria set out by the Bank:

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower (eg. equity ratio, net income percentage of sales);
- Breach of loan covenants or conditions;
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position; and
- Deterioration in the value of collateral.

The impairment provision shown in the statement of financial position at year-end is derived from the internal rating grades of 3 and above. However, the majority of the impairment provision comes from the last rating class (loss).

The table below shows the Bank's gross loans and leases (excluding interest receivable) and the associated impairment provision for each internal rating class:

| Bank's rating | Loans and leases | Impairment provision | Loans and leases | Impairment provision |
|--------------------------|-------------------|----------------------|-------------------|----------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Standard | 59,496,073 | 558,877 | 56,346,808 | 416,471 |
| Potential problem credit | 9,219,284 | 153,828 | 4,259,825 | 30,915 |
| Sub-standard | 791,901 | 394,499 | 729,350 | 458,071 |
| Doubtful | 471,514 | 249,010 | 388,130 | 147,375 |
| Loss | 721,721 | 370,126 | 932,911 | 466,488 |
| | <u>70,700,493</u> | <u>1,726,340</u> | <u>62,657,024</u> | <u>1,519,320</u> |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Impairment (continued)

Maximum exposure to credit risk before collateral held or other credit enhancements

| | Maximum exposure | |
|---|--------------------|--------------------|
| | 2018 | 2017 |
| | \$'000 | \$'000 |
| Credit risk exposures relating to on-statement of financial position assets are as follows: | | |
| Cash and bank balances due from other financial institutions (excluding cash on hand) | 7,715,790 | 9,683,457 |
| Cash reserve at Bank of Jamaica | 12,330,758 | 11,418,839 |
| Financial assets at fair value through profit or loss | - | 735,198 |
| Securities purchased under agreements to resell | 1,702,395 | 450,306 |
| Investment securities | 22,165,329 | 19,002,433 |
| Loans, net of provision for credit losses | 68,837,392 | 61,218,944 |
| Lease receivables, net of provision for credit losses | 223,813 | 102,412 |
| Pledged assets | 1,019,346 | 3,513,269 |
| Due from related companies | 14,198 | 725 |
| Other assets | 1,038,680 | 10,291,723 |
| | <u>115,047,701</u> | <u>116,417,306</u> |
| Credit risk exposures relating to off-statement of financial position items are as follows: | | |
| Loan commitments | 6,673,973 | 8,202,254 |
| Guarantees and letters of credit | 4,481,695 | 3,494,760 |
| Operating lease commitments | 653,546 | 162,363 |
| | <u>11,809,214</u> | <u>11,859,377</u> |

The above table represents a worst case scenario of credit risk exposure to the Bank at 31 December 2018 and 2017, without taking account of any collateral held or other credit enhancements. The exposures set out above are based on carrying amounts as reported in the statement of financial position.

Loans and Leases

(i) Credit quality of loans and leases are summarised as follows:

| | 2018 | 2017 |
|-----------------------------------|--------------------|--------------------|
| | \$'000 | \$'000 |
| Neither past due nor impaired: | | |
| Standard | 59,496,073 | 56,346,808 |
| Past due but not impaired | 9,219,284 | 4,259,825 |
| Impaired | 1,985,136 | 2,050,391 |
| Gross | <u>70,700,493</u> | <u>62,657,024</u> |
| Less: Provision for credit losses | <u>(1,726,341)</u> | <u>(1,519,320)</u> |
| Net | <u>68,974,152</u> | <u>61,137,704</u> |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loans and Leases

(i) Credit quality of loans and leases (continued)

Loans and leases become past due when payments are not yet received on contractual repayment dates. The majority of past due loans are not considered impaired.

(ii) Aging analysis of past due but not impaired loans and leases:

| | 2018 \$'000 | 2017 \$'000 |
|-------------------|------------------------------|------------------------------|
| Less than 30 days | 7,343,228 | 2,834,297 |
| 31 to 60 days | 1,205,475 | 979,775 |
| 61 to 90 days | <u>670,581</u> | <u>445,753</u> |
| | <u><u>9,219,284</u></u> | <u><u>4,259,825</u></u> |

The Bank holds adequate collateral for past due but not impaired loans and leases. There are no significant financial assets other than loans and leases that are past due.

(iii) Financial assets – individually impaired

Financial assets that are individually impaired before taking into consideration the cash flows from collateral held are as follows:

| | 2018 \$'000 | 2017 \$'000 |
|------------------|------------------------------|------------------------------|
| Loans and leases | <u>1,985,136</u> | <u>2,050,391</u> |

(iv) Renegotiated loans and leases

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar accounts. Restructuring policies and practices are based on indicators or criteria, which, in the judgment of management, indicate that payment, will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans.

(v) Repossessed collateral

The Bank can obtain assets by taking possession of collateral held as security. Repossessed properties are sold as soon as practicable with the proceeds used to reduce the outstanding indebtedness.

The Bank is in the process of repossessing collateral totalling \$34,860,000 (2017 – \$32,435,000).

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Loans and leases (continued)

(vi) Loans and leases

The following table summarises the Bank's credit exposure for loans and leases at their carrying amounts, as categorised by the industry sectors:

| | 2018 \$'000 | 2017 \$'000 |
|---|--------------------------|--------------------------|
| Agriculture, fishing and mining | 1,072,348 | 519,314 |
| Construction and real estate | 6,170,982 | 7,347,306 |
| Distribution | 9,702,869 | 9,962,814 |
| Manufacturing | 3,129,181 | 2,156,027 |
| Personal | 28,840,688 | 23,411,932 |
| Professional and other services | 9,800,592 | 9,573,461 |
| Tourism and entertainment | 4,679,566 | 4,245,719 |
| Transportation, storage and communication | 1,268,312 | 718,326 |
| Other | 6,035,955 | 4,722,125 |
| | <u>70,700,493</u> | <u>62,657,024</u> |
| Less: Provision for credit losses | <u>(1,726,341)</u> | <u>(1,519,320)</u> |
| | 69,974,152 | 61,137,704 |
| Interest receivable | 87,053 | 183,652 |
| | <u><u>70,061,205</u></u> | <u><u>61,321,356</u></u> |

The majority of loans and leases are extended to customers in Jamaica.

(vii) Investments

The following table summarises the Bank's credit exposure for investments at their carrying amounts, as categorised by issuer:

| | 2018 \$'000 | 2017 \$'000 |
|------------------------|-------------------|-------------------|
| Government of Jamaica | 8,154,339 | 8,482,826 |
| Bank of Jamaica | 4,645,596 | 7,028,698 |
| Corporate | 5,807,369 | 4,559,608 |
| Financial institutions | 2,622,882 | 956,486 |
| Other sovereign debt | 3,656,884 | 2,673,588 |
| | <u>24,887,070</u> | <u>23,701,206</u> |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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3. Financial Risk Management (Continued)

(b) Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments to lend.

The Bank is exposed to daily calls on its available cash resources from overnight placement of funds, maturing placement of funds, loan draw-downs and guarantees. The Bank does not maintain cash resources to meet all of these needs as experience shows that a minimum level of investment of maturing funds can be predicted with a high level of certainty. The Board sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of inter-bank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

Liquidity risk management process

The Bank's liquidity management process, as carried out within the Bank and monitored by the Treasury Division, includes:

- (i) Monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required;
- (ii) Maintaining assets than can readily be liquidated (T-Bills, BOJ CDs and secured secondary market repos) as protection against any unforeseen interruption to cash flow;
- (iii) Maintaining committed lines of credit;
- (iv) Optimising cash returns on investment;
- (v) Monitoring statement of financial position liquidity ratios against internal and regulatory requirements. The most important of these is to maintain limits on the ratio of net liquid assets to customer liabilities; and
- (vi) Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Bank. It is unusual for companies ever to be completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Bank and its exposure to changes in interest rates and exchange rates.

Sagicor Bank Jamaica Limited

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3. Financial Risk Management (Continued)

(b) Liquidity risk (continued)

Financial assets and liabilities cash flows

The tables below present the contractual maturities of undiscounted cash flows (both interest and principal cash flows) of the Bank's assets and liabilities based on the remaining period to maturity.

| | Within 1 Month | 2 to 3 Months | 4 to 12 Months | 2 to 5 Years | Over 5 Years | Total |
|---|-------------------|------------------|-------------------|-------------------|-------------------|--------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 31 December 2018: | | | | | | |
| Cash and balances due from other financial institutions | 10,940,722 | | | | | 10,940,722 |
| Cash reserves at Bank of Jamaica | | | | | 12,330,758 | 12,330,758 |
| Financial assets at fair value through profit or loss | | | | | - | - |
| Securities purchased under agreements to resell | 1,703,212 | | | | | 1,703,212 |
| Investment securities and pledged assets | 702,969 | 1,347,682 | 4,249,783 | 12,705,477 | 10,290,639 | 29,296,550 |
| Loans, net of provision for credit losses | 12,752,142 | 4,617,058 | 12,681,083 | 42,063,763 | 23,327,106 | 95,414,152 |
| Lease receivables, net of provision for credit losses | 9,472 | 16,949 | 74,418 | 168,313 | - | 269,152 |
| Mortgages, net of provision for credit losses | 66,941 | 134,410 | 612,209 | 2,619,244 | 6,757,168 | 10,189,972 |
| Other | 1,038,680 | - | - | - | - | 1,038,680 |
| Financial assets | 27,147,197 | 5,981,689 | 17,005,284 | 54,910,553 | 45,948,503 | 150,993,226 |
| Customer deposits | 71,523,941 | 7,351,295 | 10,034,625 | 3,828,775 | | 92,738,636 |
| Securities sold under agreements to repurchase | 703,252 | | | | | 703,252 |
| Borrowings, due to banks and other financial institutions | 1,322,771 | 157,567 | 535,508 | 2,964,177 | 884,368 | 5,864,391 |
| Other | 2,404,037 | | | | | 2,404,037 |
| Financial liabilities | 75,954,001 | 7,508,862 | 10,570,133 | 6,792,952 | 884,368 | 101,710,316 |
| Net Liquidity Gap | (48,806,804) | (1,527,173) | 6,435,151 | 48,117,601 | 45,064,135 | 49,282,910 |
| Cumulative Liquidity Gap | (48,806,804) | (50,333,978) | (43,898,827) | 4,218,774 | 49,282,910 | - |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(b) Liquidity risk (continued)

Financial assets and liabilities cash flows (continued)

| | Within 1 Month \$'000 | 2 to 3 Months \$'000 | 4 to 12 Months \$'000 | 2 to 5 Years \$'000 | Over 5 Years \$'000 | Total \$'000 |
|---|-----------------------------|----------------------------|-----------------------------|------------------------|---------------------------|--------------------|
| At 31 December 2017: | | | | | | |
| Cash and balances due from other financial institutions | 12,455,836 | - | - | - | - | 12,455,836 |
| Cash reserves at Bank of Jamaica | - | - | - | - | 11,418,839 | 11,418,839 |
| Financial assets at fair value through profit or loss | - | 17,959 | 17,959 | 179,593 | 752,041 | 967,552 |
| Securities purchased under agreements to resell | 156,000 | 312,600 | - | - | - | 468,600 |
| Investment securities and pledged assets | 2,110,068 | 417,473 | 4,309,278 | 10,589,638 | 12,953,986 | 30,380,443 |
| Loans, net of provision for credit losses | 11,228,526 | 2,979,857 | 7,429,821 | 27,215,680 | 43,902,199 | 92,756,083 |
| Lease receivables, net of provision for credit losses | 14,366 | 7,219 | 33,278 | 73,634 | - | 128,497 |
| Other | 10,291,723 | - | - | - | - | 10,291,723 |
| Financial assets | 36,256,519 | 3,735,108 | 11,790,336 | 38,058,545 | 69,027,065 | 158,867,573 |
| Customer deposits | 61,625,128 | 8,253,642 | 10,357,890 | 4,899,999 | - | 85,136,659 |
| Securities sold under agreements to repurchase | 2,167,061 | 915,661 | - | - | - | 3,082,722 |
| Borrowings, due to banks and other financial institutions | 98,914 | 198,320 | 1,585,646 | 4,120,532 | 915,729 | 6,919,141 |
| Other | 2,874,220 | - | - | - | - | 2,874,220 |
| Financial liabilities | 66,765,323 | 9,367,623 | 11,943,536 | 9,020,531 | 915,729 | 98,012,742 |
| Net Liquidity Gap | (30,508,804) | (5,632,515) | (153,200) | 29,038,014 | 68,111,336 | 60,854,831 |
| Cumulative Liquidity Gap | (30,508,804) | (36,141,319) | (36,294,519) | (7,256,505) | 60,854,831 | |

Source of funding available to meet all of the liabilities and to cover outstanding loan commitments includes cash, central bank balances, items in the course of collection, investments, loans and advances to banks and loans and advances to customers. In the normal course of business, a proportion of customer loans will be extended beyond their due dates. The Bank is also able to meet unexpected net cash outflows by selling securities and accessing additional funding sources from local and overseas financial institutions.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(c) Market risk

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rate, credit spreads, foreign exchange rates and equity prices. Market risk is monitored by the Risk Management Committee which carries out extensive research and monitors the price movement of financial assets on the local and international markets. Market risk exposures are measured using duration analysis, sensitivity analysis and historical value-at-risk.

There has been no change to the Bank's exposure to market risks or the manner in which it manages and measures the risk.

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

Foreign exchange risk occurs when the Bank takes on open position in a currency. To control this exchange risk the Risk Management Committee has approved limits for net open position in each currency for both intra-day and overnight position. This limit may vary from time to time as determined by Risk Management Committee assessment of the volatility in exchange rates.

The Bank also has transactional currency exposure. This exposure arises from having financial assets in currencies other than those in which financial liabilities are expected to settle. The Bank ensures that its net exposure is kept at approved levels.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

(i) Currency risk (continued)

Concentrations of currency risk

The tables below summarise the Bank's exposure to foreign currency exchange rate risk at 31 December.

| | JM\$ | US\$ | GBP | CAN\$ | Other | Total |
|---|-------------------|-------------------|------------------|----------------|---------------|--------------------|
| | J\$'000 | J\$'000 | J\$'000 | J\$'000 | J\$'000 | J\$'000 |
| At 31 December 2018 | | | | | | |
| Cash and balances due from other financial institutions | 6,767,696 | 3,536,778 | 349,052 | 239,608 | 47,588 | 10,940,722 |
| Cash reserves at Bank of Jamaica | 6,187,545 | 5,906,318 | 169,808 | 67,087 | | 12,330,758 |
| Financial assets at fair value through profit or loss | - | - | - | - | - | - |
| Securities purchased under agreements to resell | 1,702,395 | - | - | - | - | 1,702,395 |
| Investment securities and pledged assets | 9,004,260 | 13,508,757 | 490,270 | 181,388 | - | 23,184,675 |
| Loans, net of provision for credit losses | 50,480,289 | 18,357,103 | - | - | - | 68,837,392 |
| Lease receivables, net of provision for credit losses | 223,813 | - | - | - | - | 223,813 |
| Other | 745,043 | 278,150 | 14,124 | 1,363 | - | 1,038,680 |
| Total assets | 75,111,041 | 41,587,106 | 1,023,254 | 489,446 | 47,588 | 118,258,435 |
| Customer deposits | 51,667,774 | 38,927,588 | 1,173,913 | 453,496 | 41,528 | 92,264,299 |
| Securities sold under agreements to repurchase | 702,712 | - | - | - | - | 702,712 |
| Borrowings, due to banks and other financial institutions | 3,659,325 | 1,306,525 | - | - | - | 4,965,850 |
| Other liabilities | 1,753,388 | 656,208 | 6,031 | 2,953 | 457 | 2,419,037 |
| Total liabilities | 57,783,199 | 40,890,321 | 1,179,944 | 456,449 | 41,985 | 100,351,898 |
| Net statement of financial position | 17,327,842 | 696,785 | (156,690) | 32,997 | 5,603 | 17,906,537 |
| Credit commitments | 7,181,621 | 4,129,138 | - | - | 31,939 | 11,342,698 |

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Notes to the Financial Statements

31 December 2018

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

(i) Currency risk (continued)

Concentrations of currency risk (continued)

| | JM\$ | US\$ | GBP | CAN\$ | Other | Total |
|---|-------------------|-------------------|------------------|----------------|---------------|--------------------|
| | J\$'000 | J\$'000 | J\$'000 | J\$'000 | J\$'000 | J\$'000 |
| At 31 December 2017 | | | | | | |
| Cash and balances due from other financial institutions | 8,119,047 | 2,854,173 | 1,034,859 | 419,790 | 27,967 | 12,455,836 |
| Cash reserves at Bank of Jamaica | 5,667,693 | 5,519,293 | 158,824 | 73,029 | - | 11,418,839 |
| Financial assets at fair value through profit or loss | 735,198 | - | - | - | - | 735,198 |
| Securities purchased under agreements to resell | 450,306 | - | - | - | - | 450,306 |
| Investment securities and pledged assets | 9,136,256 | 13,379,446 | - | - | - | 22,515,702 |
| Loans, net of provision for credit losses | 44,053,299 | 17,165,645 | - | - | - | 61,218,944 |
| Lease receivables, net of provision for credit losses | 102,412 | - | - | - | - | 102,412 |
| Other | 9,849,246 | 438,938 | 2,942 | 597 | - | 10,291,723 |
| Total assets | 78,113,457 | 39,357,495 | 1,196,625 | 493,416 | 27,967 | 119,188,960 |
| Customer deposits | 45,549,066 | 37,106,278 | 1,117,360 | 485,323 | 21,634 | 84,279,661 |
| Securities sold under agreements to repurchase | 3,082,721 | - | - | - | - | 3,082,721 |
| Borrowings, due to banks and other financial institutions | 4,611,630 | 64,054 | - | - | - | 4,675,684 |
| Other liabilities | 2,256,465 | 606,009 | 6,421 | 4,838 | 487 | 2,874,220 |
| Total liabilities | 55,499,882 | 37,776,341 | 1,123,781 | 490,161 | 22,121 | 94,912,286 |
| Net statement of financial position | 22,613,575 | 1,581,154 | 72,844 | 3,255 | 5,846 | 24,276,674 |
| Credit commitments | 5,689,310 | 2,512,944 | - | - | - | 8,202,254 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(c) Market risk (continued)

(i) Currency risk (continued)

Foreign currency sensitivity

The following tables indicate the currencies to which the Bank had significant exposure on its monetary assets and liabilities and its forecast cash flows. The change in currency rate below represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis represents outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a % change in foreign currency rates. The sensitivity analysis on pre-tax profit is based on foreign currency denominated monetary items at the year end. The correlation of variables will have a significant effect in determining the ultimate impact on market risk, but to demonstrate the impact due to changes in variable, variables had to be on an individual basis.

| | Change in Currency Rate | Effect on Pre-tax Profit | Change in Currency Rate | Effect on Pre-tax Profit |
|------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|
| | 2018 % | 2018 \$'000 | 2017 % | 2017 \$'000 |
| Currency: | | | | |
| USD | 4 | 46,456 | +4 | 76,934 |
| GBP | 4 | (6,262) | +4 | 2,925 |
| EUR | 4 | 227 | +4 | 236 |
| CDN | 4 | 1,316 | +4 | 127 |
| USD | -2 | (23,228) | -2 | (38,467) |
| GBP | -2 | 3,131 | -2 | (1,462) |
| EUR | -2 | (113) | -2 | (118) |
| CDN | -2 | (658) | -2 | (64) |

(ii) Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Bank to cash flow interest risk, whereas fixed interest rate instruments expose the Bank to fair value interest risk.

The Bank's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial liabilities. Macaulay and Effective Duration analysis is also conducted on the financial assets of the Bank to determine the impact of changes in interest rates. Macaulay duration is the weighted average term to maturity of a bond's cash flows, while Effective duration is the change in the value of the portfolio in response to a change in interest rates. The Duration Gap is also assessed. This is the difference between the Macaulay duration of assets and the duration of liabilities. It measures how well the average timings of cash inflows are matched to cash outflows.

The following tables summarise the Bank's exposure to interest rate risk. It includes the Bank financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(c) Market risk (continued)

(ii) Interest rate risk (continued)

| | Within 1 Month \$'000 | 2 to 3 Months \$'000 | 4 to 12 Months \$'000 | 2 to 5 Years \$'000 | Over 5 Years \$'000 | Non- Interest Bearing \$'000 | Total \$'000 |
|---|-----------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---------------------------------------|--------------------|
| At 31 December 2018: | | | | | | | |
| Cash and balances due from other financial institutions | 2,000,000 | - | - | - | - | 8,940,722 | 10,940,722 |
| Cash reserves at Bank of Jamaica | - | - | - | - | - | 12,330,758 | 12,330,758 |
| Financial assets at fair value through profit or loss | - | - | - | - | - | - | - |
| Securities purchased under agreements to resell | 1,300,000 | 400,000 | - | - | - | 2,395 | 1,702,395 |
| Investment securities and pledged assets | 2,479,968 | 1,530,424 | 3,436,035 | 7,784,291 | 7,638,634 | 315,323 | 23,184,675 |
| Loans, net of provision for credit losses | 26,958,119 | 39,670,166 | 309,093 | 1,005,272 | 560,247 | 334,495 | 68,837,392 |
| Leases receivables, net of provision | 4,711 | 12,793 | 58,833 | 147,476 | - | - | 223,813 |
| Other | - | - | - | - | - | 1,038,681 | 1,038,680 |
| Total assets | 32,742,798 | 41,613,383 | 3,803,961 | 8,937,039 | 8,198,881 | 22,962,374 | 118,258,435 |
| Liabilities | | | | | | | |
| Customer deposits | 71,417,251 | 7,237,382 | 9,762,629 | 3,503,159 | - | 343,878 | 92,264,299 |
| Securities sold under agreements to | 700,000 | - | - | - | - | 2,712 | 702,712 |
| Borrowings, due to banks and other financial institutions | 1,310,813 | 107,728 | 357,861 | 2,575,356 | 610,885 | 3,208 | 4,965,850 |
| Other | - | - | - | - | - | 2,419,014 | 2,419,014 |
| Total liabilities | 73,428,064 | 7,345,110 | 10,120,490 | 6,078,515 | 610,885 | 2,768,812 | 100,351,875 |
| Total interest repricing | (40,685,266) | 34,268,273 | (6,316,529) | 2,858,524 | 7,587,996 | 20,208,539 | 17,906,560 |
| Cumulative interest repricing gap | (40,685,266) | (6,416,993) | (12,733,522) | (9,874,998) | (2,287,002) | 17,906,560 | - |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(c) Market risk (continued)

(ii) Interest rate risk (continued)

| | Within 1 Month \$'000 | 2 to 3 Months \$'000 | 4 to 12 Months \$'000 | 2 to 5 Years \$'000 | Over 5 Years \$'000 | Non- Interest Bearing \$'000 | Total \$'000 |
|---|-----------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---------------------------------------|--------------------|
| At 31 December 2017: | | | | | | | |
| Cash and balances due from other financial institutions | 5,300,000 | - | - | - | - | 7,155,836 | 12,455,836 |
| Cash reserves at Bank of Jamaica | - | - | - | - | - | 11,418,839 | 11,418,839 |
| Financial assets at fair value through profit or loss | - | 722,208 | - | - | - | 12,990 | 735,198 |
| Securities purchased under agreements to resell | 150,000 | 300,000 | - | - | - | 306 | 450,306 |
| Investment securities and pledged assets | 4,834,243 | 880,764 | 2,437,703 | 4,823,758 | 9,223,729 | 315,505 | 22,515,702 |
| Loans, net of provision for credit losses | 8,751,775 | 50,451,466 | 25,333 | 722,295 | 1,092,318 | 175,757 | 61,218,944 |
| Leases receivables, net of provision | 3,739 | - | - | 90,778 | - | 7,895 | 102,412 |
| Other | - | - | - | - | - | 10,291,723 | 10,291,723 |
| Total assets | 19,039,757 | 52,354,438 | 2,463,036 | 5,636,831 | 10,316,047 | 29,378,851 | 119,188,960 |
| Liabilities | | | | | | | |
| Customer deposits | 57,258 | 55,024,103 | 24,349,071 | 4,608,767 | - | 240,462 | 84,279,661 |
| Securities sold under agreements to repurchase | 2,156,700 | 910,000 | - | - | - | 16,021 | 3,082,721 |
| Borrowings, due to banks and other financial institutions | - | 1,875 | 693,311 | 2,422,543 | 1,563,834 | (5,879) | 4,675,684 |
| Other | - | - | - | - | - | 2,874,220 | 2,874,220 |
| Total liabilities | 2,213,958 | 55,935,978 | 25,042,382 | 7,031,310 | 1,563,834 | 3,124,824 | 94,912,286 |
| Total interest repricing gap | 16,825,799 | (3,581,540) | (22,579,346) | (1,394,479) | 8,752,213 | 26,254,027 | 24,276,674 |
| Cumulative interest repricing gap | 16,825,799 | 13,244,259 | (9,335,087) | (10,729,566) | (1,977,353) | 24,276,674 | - |

Interest rate sensitivity

The following table indicates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, on the Bank's income statement and shareholders' equity.

The sensitivity of the profit or loss is the effect of the assumed changes in interest rates on pre-tax profit or loss based on floating rate debt securities and financial liabilities. The sensitivity of shareholders' equity is calculated by revaluing fixed rate available-for-sale financial assets for the effects of the assumed changes in interest rates. The correlation of a number of variables will have an impact on market risk. It should be noted that movements in these variables are non-linear and are assessed individually.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(c) Market risk (continued)

(ii) Interest rate risk (continued)

Interest rate sensitivity (continued)

| | Effect on Pre-tax Profit 2018 \$'000 | Effect on Other components of Equity 2018 \$'000 | Effect on Pre-tax Profit 2017 \$'000 | Effect on Other components of Equity 2017 \$'000 |
|--|--|---|--|---|
| Change in basis points: | | | | |
| J\$ - 100, US\$ -50 (2017 J\$ -100, US\$ - 50) | 681,863 | 351,167 | 695,723 | 361,211 |
| J\$ +100, US\$ +50 (2017 - J\$ +100, US\$ +50) | (681,863) | (331,566) | (694,762) | (337,254) |

(d) Capital management

The Bank is required to maintain adequate quantity and quality of capital to support its current and prospective risk exposures, and meet regulatory requirements. Bank capital is critical to its going concern and is therefore the cornerstone of its solvency. The quantity and quality of capital must be sound to absorb unexpected bank losses.

The Bank's objectives when managing its capital are:

- i. To comply with the capital requirements set by the Regulators of the financial market in Jamaica.
- ii. To provide adequate returns to shareholders commensurate with the level of risk undertaken and adequate benefits to staff and other stakeholders.
- iii. To safeguard the Bank's ability to meet its obligations to depositors, note-holders, and other stakeholders.
- iv. To safeguard the Bank's ability to continue as a solvent going concern.

Capital adequacy and capital management ratios are monitored monthly and reported to the Bank of Jamaica. Capital is managed based on prudent best practices and employing techniques and guidelines developed by the Bank of Jamaica and the Bank's Board Risk Management Committee.

The Bank of Jamaica requires the Bank to, at least:

- i. Hold the minimum level of regulatory capital.
- ii. Maintain the minimum ratio of total regulatory capital to risk-weighted assets

The risk-weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-statement of financial position exposure, with some adjustments to reflect the more contingent nature of the potential losses.

The Bank monitors two forms of capital required by Bank of Jamaica, namely, capital base and regulatory capital. Section 2 of The Banking Services Act, 2014, defines capital base as Tier 1 Capital only. The said Section also defines regulatory capital as the sum of Tier I capital, and Tier 2 capital less any deductions prescribed under The Banking Services (Deposit Taking Institutions) (Capital Adequacy) Regulations, 2015. As such the Bank's regulatory capital comprises:

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

3. Financial Risk Management (Continued)

(d) Capital Management (continued)

Tier 1 capital: Paid-up share capital, retained earnings and reserves created by appropriations of retained earnings; and Tier 2 capital qualifying: Subordinated loan capital and collective impairment allowances.

During 2018 and 2017, the Bank complied with all of their externally imposed capital requirements to which it is subject.

4. Critical Accounting Estimates and Judgments

The Bank's financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the financial statements. The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Bank's results and financial situation due to their materiality.

i. Recognition and measurement of intangible assets

The recognition and measurement of intangible assets, in a business combination, involve the utilization of valuation techniques. These intangibles are market related, consumer related, and contact based.

For significant amounts of intangibles arising from a business combination, the Bank has utilised independent professional advisors to assist management in determining the recognition and measurement of these assets.

ii. Valuation of financial instruments

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Bank determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates.

Considerable judgement is required in interpreting market data to arrive at estimates of fair values. Consequently, the estimates arrived at may be significantly different from the actual price of the instrument in an arm's length transaction.

iii. Income taxes

Estimates are required in determining the provision for income taxes. There are some transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Bank recognises liabilities for possible tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were originally recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Management has assessed the Bank's ability to recognise the deferred tax asset arising from tax losses and has deemed it appropriate to have such recognition based on projections of future profits. The Bank's operations of the acquired and existing banks were combined during 2017 and management has restructured the organisation to remove duplication of resources and costs.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

4. Critical Accounting Estimates and Judgments (Continued)

iv. Impairment losses of financial assets

In determining ECL, management is required to exercise judgement in defining what is considered a significant increase in credit risk and in making assumptions and estimates to incorporate relevant information about past events, current conditions and forecasts of economic conditions. Further information about the judgements involved is included in the earlier sections 'Measurement' and 'Forward-looking information'.

- Establishing staging for debt securities and deposits

The Bank's internal credit rating model is a 10-point scale which allows for distinctions in risk characteristics and is referenced to the rating scale of international credit rating agencies. The scale is set out in the following table:

- Establishing staging for debt securities and deposits

| Category | Sagicor Risk Rating | Classification | S&P | Moody's | Fitch | AM Best | |
|-------------|----------------------|----------------|-----------------|---------|---------|---------|---------|
| Non-default | Investment grade | 1 | Minimal risk | AAA, AA | Aaa, Aa | AAA, AA | aaa, aa |
| | | 2 | Low risk | A | A | A | a |
| | | 3 | Moderate risk | BBB | Baa | BBB | bbb |
| | Non-investment grade | 4 | Acceptable risk | BB | Ba | BB | bb |
| | | 5 | Average risk | B | B | B | b |
| | Watch | 6 | Higher risk | CCC, CC | Caa, Ca | CCC, CC | ccc, cc |
| | | 7 | Special mention | C | C | C | c |
| Default | 8 | Substandard | | | DDD | | |
| | 9 | Doubtful | D | C | DD | d | |
| | 10 | Loss | | | D | | |

The Bank uses its internal credit rating model to determine which of the three stages an asset is to be categorized for the purposes of ECL.

Once the asset has experienced a significant increase in credit risk the investment will move from Stage 1 to Stage 2. Sagicor has assumed that the credit risk of a financial instruments has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial asset that is investment grade or Sagicor risk rating of 1-3 is considered low credit risk.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

4. Critical Accounting Estimates and Judgments (Continued)

v. *Impairment losses of financial assets (continued)*

Stage 1 investments are rated (i) investment grade, or (ii) below investment grade and have not been downgraded more than 2 notches since origination. Stage 2 investments are assets which (i) have been downgraded from investment grade to below investment grade, or (ii) are rated below investment grade and have been downgraded more than 2 notches since origination. Stage 3 investments are assets in default.

- Establishing staging for other assets measured at amortised cost, lease receivables, loan commitments and financial guarantee contracts

Exposures are considered to have resulted in a significant increase in credit risk and are moved to stage 2 when:

Qualitative test

Accounts that meet the portfolio's 'high risk' criteria and are subject to closer credit monitoring.

Backstop Criteria

Accounts that are 30 calendar days or more past due. The 30 days past due criteria is a backstop rather than a primary driver of moving exposures into stage 2.

- Forward looking information

When management determines the macro-economic factors that impact the portfolios of financial assets, they first determine all readily available information within the relevant market. Portfolios of financial assets are segregated based on product type, historical performance and homogenous country exposures. There is often limited timely macro-economic data for Jamaica, Caymna Islands and Costa Rica to a lesser extent. Management assesses data sources from local government, International Monetary Fund and other reliable data sources. A regression analysis is performed to determine which factors are most closely correlated with the credit losses for each portfolio. Where projections are available, these are used to look into the future up to three years and subsequently the expected performance is then used for the remaining life of the product. These projections are re-assessed on a quarterly basis.

vi. *Pension benefits*

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. Additional information is disclosed in Note 27.

vii. *Legal Claim*

A Court judgement was granted against the Bank in favour of a claimant. The claim pre-dated the acquisition of control of the Bank. Management has recorded the judgement in these financial statements and has correspondingly recorded a receivable from the Government of Jamaica based on an indemnity that was issued by the said. Management is confident that the Government of Jamaica will honour its obligation under the indemnity. See Note 32 and 45 for further details.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

5. Segment Reporting

Management has determined the operating segment based on the reports reviewed by the Board of Directors that are used to make strategic decisions. The Bank is organised and managed in four main reportable operating segments based on its business activities. The designated segments are as follows:

- (i) Retail & Small & medium enterprise (SME) – This incorporates the provision of banking services to individual and small and medium business clients and money remittance services.
- (ii) Corporate banking – This incorporates the provision of banking services to large corporate clients.
- (iii) Treasury & correspondent banking – This incorporates the Bank's liquidity and investment management function, management of correspondent bank relationships, and relationships with other financial institutions as well as foreign currency dealing activities.
- (iv) Card & Payments – This incorporate the provision of credit card and point of sale services.

The Bank measures the performance of its operating segments through a measure of segment profit or loss which is profit before taxation.

A measure of segment assets is only required to be disclosed if the measure is regularly provided to the chief operating decision-maker (CODM). Segment assets include interest-bearing assets. No other information is reported to or used by the CODM in order to assess performance and allocate resources.

Segment liabilities that are reviewed by the CODM include interest-bearing liabilities.

Transactions between the operating segments are on normal commercial terms and conditions. There has been no change in the basis of the pricing of transactions over the prior year.

Net interest income is reported as the CODM relies primarily on the net interest income in assessing segment performance.

The Bank's operations are located in Jamaica.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2018 or 2017.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

5. Segment Reporting (Continued)

| | Year ended 31 December 2018 | | | | | |
|--|-----------------------------|-------------------|----------------------------------|---------------|--------------|--------------------|
| | Retail & SME | Corporate banking | Treasury & correspondent banking | Card/Payments | Eliminations | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Gross external revenues | 3,869,487 | 4,435,576 | 3,573,916 | 3,701,133 | (928,247) | 14,651,865 |
| Revenues/expenses from other segments | (375,493) | 31,106 | 130,752 | 213,635 | - | - |
| Total gross revenues | 3,493,994 | 4,466,682 | 3,704,668 | 3,914,768 | (928,247) | 14,651,865 |
| Interest Expenses | (607,444) | (1,391,612) | (336,417) | (213,635) | 928,247 | (1,620,861) |
| Direct and allocated expenses | (2,423,082) | (364,773) | (167,618) | (2,133,861) | - | (5,089,334) |
| Profit before unallocated expenses and tax | 463,468 | 2,710,297 | 3,200,634 | 1,567,272 | - | 7,941,671 |
| Unallocated expense | | | | | | (4,011,298) |
| Tax expense | | | | | | (1,077,437) |
| Net profit | | | | | | 2,852,935 |
| Segment assets | 29,929,984 | 44,498,317 | 37,965,832 | 8,687,317 | - | 121,081,450 |
| Assets from other segments | 3,272,752 | 12,916,860 | 24,730,668 | - | (40,920,280) | - |
| Unallocated assets | | | | | | 1,833,186 |
| Total Assets | | | | | | 122,914,636 |
| Segment liabilities | 58,117,236 | 37,676,996 | 4,646,849 | 19,942 | - | 100,461,023 |
| Liabilities from other segments | - | 15,278,218 | 16,189,613 | 9,452,449 | (40,920,280) | - |
| -Unallocated liabilities | | | | | | 1,021,632 |
| Total Liabilities | | | | | | 101,482,655 |
| Other segment items - | | | | | | |
| Net interest income | 2,351,646 | 2,249,267 | 1,150,533 | 1,518,645 | | 7,270,091 |
| Impairment charges | 269,260 | (144,944) | 15,126 | 493,640 | | 633,082 |
| Capital expenditure | 328,159 | 917 | 681 | 150,942 | | 480,699 |
| Depreciation | 252,303 | 1,302 | 638 | 2,375 | | 256,618 |
| Amortisation charges | 115,108 | - | - | 57,661 | | 172,769 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

5. Segment reporting (continued)

| | Year ended 31 December 2017 | | | | | Total \$'000 |
|---|-----------------------------|--------------------------------|---|-------------------------|------------------------|-----------------|
| | Retail & SME \$'000 | Corporate banking \$'000 | Treasury & correspondent bankin \$'000 | Card/Payments \$'000 | Eliminations \$'000 | |
| Gross external revenues | 3,400,015 | 4,743,028 | 3,623,322 | 2,962,381 | (2,123,670) | 12,605,076 |
| Revenues/expenses from other segments | (174,958) | 147,743 | (85,145) | 112,360 | - | - |
| Total gross revenues | 3,225,057 | 4,890,771 | 3,538,177 | 3,074,741 | (2,123,670) | 12,605,076 |
| Interest Expenses | (1,005,653) | (1,168,992) | (1,596,147) | (112,360) | 2,123,670 | (1,759,482) |
| Direct and allocated expenses | (4,282,809) | (658,303) | (270,672) | (1,782,657) | - | (6,994,441) |
| Profit before unallocated expenses and tax | (2,063,405) | 3,063,476 | 1,671,358 | 1,179,724 | - | 3,851,153 |
| Unallocated expense | | | | | | (1,429,957) |
| Tax expense | | | | | | (644,624) |
| Net profit | | | | | | 1,776,572 |
| Segment assets | 24,837,111 | 40,036,197 | 40,459,464 | 7,673,404 | - | 113,006,176 |
| Assets from other segments | 140,268 | 6,863,125 | 19,631,155 | - | (26,634,548) | - |
| Unallocated assets | | | | | | 12,240,672 |
| Total Assets | | | | | | 125,246,848 |
| Segment liabilities | 51,731,068 | 35,170,047 | 8,200,283 | - | - | 95,101,398 |
| Liabilities from other segments | 1,654,066 | 10,303,685 | 7,003,393 | 7,673,404 | (26,634,548) | - |
| Unallocated liabilities | | | | | | 10,225,194 |
| Total Liabilities | | | | | | 105,326,592 |
| Other segment items - | | | | | | |
| Net interest income | 1,722,178 | 2,767,917 | 1,057,832 | 1,141,319 | - | 6,689,246 |
| Impairment charges | 77,623 | 147,612 | 200 | 489,086 | - | 714,521 |
| Capital expenditure | 370,052 | 1,740 | 1,124 | 246,405 | - | 619,321 |
| Depreciation | 222,738 | 1,862 | 402 | 1,278 | - | 226,280 |
| Amortisation charges | 112,707 | - | - | 51,430 | - | 164,137 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

6. Interest Income

| | | | Under IFRS 9 | Under IAS 39 |
|----------------------------------|------------------|----------------|------------------|------------------|
| | Amortized cost | FVOCI assets | 2018 | 2017 |
| | \$'000 | \$'000 | Total \$'000 | \$'000 |
| Interest income - | | | | |
| Debt securities | 436,051 | 794,346 | 1,230,397 | 1,462,701 |
| Finance loans and finance leases | 7,405,481 | - | 7,405,481 | 6,811,394 |
| Securities purchased for re-sale | 63,198 | - | 63,198 | 20,313 |
| Dividend income | - | 17,572 | 17,572 | 26,338 |
| | <u>7,904,730</u> | <u>811,918</u> | <u>8,716,648</u> | <u>8,320,746</u> |

Interest income from FVTPL investments

Total interest income (IAS 39 basis)
Other operating income

| | |
|------------------|------------------|
| 6,399 | 45,012 |
| 167,906 | 82,970 |
| <u>174,305</u> | <u>127,982</u> |
| <u>8,890,953</u> | <u>8,448,728</u> |

7. Interest Expense

| | 2018 \$'000 | 2017 \$'000 |
|---|------------------|------------------|
| Customer deposits | 1,229,799 | 1,096,834 |
| Borrowings, due to banks and other financial institutions | 391,063 | 662,648 |
| | <u>1,620,862</u> | <u>1,759,482</u> |

8. Fees and Commission Income

| | 2018 \$'000 | 2017 \$'000 |
|---------------------|------------------|------------------|
| Banking fees | 3,020,306 | 2,447,013 |
| Credit related fees | 486,257 | 594,548 |
| Trust fees | 77,507 | 87,998 |
| | <u>3,584,070</u> | <u>3,129,559</u> |

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(expressed in Jamaican dollars unless otherwise indicated)

9. Net Trading Income

| | Under IFRS 9 2018 \$'000 | Under IAS 39 2017 \$'000 |
|--|---|---|
| Foreign exchange trading and translation gains | 1,247,114 | 577,773 |
| Securities trading gains on available-for-sale securities | 339,829 | 193,655 |
| Securities trading gains on financial assets at fair value through the profit and loss | <u>(72,618)</u> | <u>60,647</u> |
| | <u><u>1,514,325</u></u> | <u><u>832,075</u></u> |

Foreign exchange trading and translation gains include gains and losses arising from translation of assets and liabilities denominated in foreign currencies as well as those arising from foreign currency dealing activities.

10. Team Member Costs

| | 2018 \$'000 | 2017 \$'000 |
|--|-------------------------|-------------------------|
| Wages and salaries | 1,987,961 | 1,990,721 |
| Statutory contributions | 227,027 | 212,616 |
| Pension costs – defined benefit plan (Note 27) | 93,153 | 159,600 |
| Other post-employment benefits (Note 27) | 198,902 | 211,643 |
| Termination costs | 75,225 | 14,873 |
| Stock options and grants | 33,339 | 169,066 |
| Accommodation and other team member benefits | <u>251,479</u> | <u>224,971</u> |
| | <u><u>2,867,086</u></u> | <u><u>2,983,490</u></u> |

The number of persons employed at the end of the year:

| | 2018 No. | 2017 No. |
|-------------|---------------------|---------------------|
| Full – time | 464 | 456 |
| Part – time | <u>177</u> | <u>172</u> |
| | <u><u>641</u></u> | <u><u>628</u></u> |

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11. Credit impairment losses, net of recoveries

| | 2018 | 2017 |
|-----------------------------|----------------|----------------|
| | \$'000 | \$'000 |
| Investments | 15,126 | - |
| Loans (Note 21) | 1,031,357 | 934,809 |
| Lease receivables (Note 22) | (5,045) | 4,645 |
| Recoveries (Note 21) | (408,356) | (224,933) |
| | <u>633,082</u> | <u>714,521</u> |

12. Other Expenses

| | 2018 | 2017 |
|---|------------------|------------------|
| | \$'000 | \$'000 |
| Amortisation of intangible assets (Note 25) | 172,769 | 164,137 |
| Audit fees - | | |
| Current | 31,099 | 17,000 |
| Prior | - | 3 |
| Cards and Automated service fees | 941,109 | 665,002 |
| Bank charges | 181,181 | 183,849 |
| Commissions and fees | 1,450 | 1,633 |
| Consultancy fees | 55,966 | 55,500 |
| Depreciation (Note 26) | 256,618 | 226,280 |
| Donations | 4,574 | 855 |
| Insurance | 158,440 | 137,283 |
| Legal and professional fees | 121,773 | 68,742 |
| Licensing fee | 499,257 | 307,979 |
| Miscellaneous | 214,982 | 199,615 |
| Motor vehicle expenses | 9,553 | 11,568 |
| Office expenses | 11,261 | 12,420 |
| Printing and stationery | 141,011 | 128,256 |
| Rebranding charges | - | - |
| Promotion and advertising | 639,565 | 469,742 |
| Repairs and maintenance | 93,566 | 33,823 |
| Security | 121,239 | 133,762 |
| Services outsourced | 1,017,769 | 1,011,582 |
| Telephone and postage | 169,390 | 155,094 |
| Travelling and entertainment | 26,471 | 26,590 |
| | <u>4,869,043</u> | <u>4,010,715</u> |

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13. Taxation

(a) Taxation is based on profit for the year adjusted for tax purposes and represents income tax at 33 $\frac{1}{3}$ %.

| | 2018 \$'000 | 2017 \$'000 |
|---------------------------|------------------------------|------------------------------|
| Current tax | 624,726 | 337,335 |
| Prior year over provision | (60) | 7,124 |
| Deferred tax (Note 28) | 452,771 | 300,165 |
| | <u>1,077,437</u> | <u>644,624</u> |

(b) The tax on profit differs from the theoretical amount that would arise using the statutory rate of 33 $\frac{1}{3}$ % as follows:

| | 2018 \$'000 | 2017 \$'000 |
|---|------------------------------|------------------------------|
| Profit before taxation | <u>3,930,372</u> | <u>2,421,196</u> |
| Tax calculated at 33 $\frac{1}{3}$ % | 1,305,124 | 807,065 |
| Adjusted for the effects of: | | |
| Income not subject to tax | (95,558) | (112,187) |
| Expenses not deductible for tax purposes | 112,983 | 114,874 |
| Net effect of other charges and allowances adjustments and allowances | <u>(250,112)</u> | <u>(165,128)</u> |
| Income tax expense | <u>1,072,437</u> | <u>644,624</u> |

(c) The deferred tax credited relating to components of other comprehensive income is as follows:

| | 2018 \$'000 | 2017 \$'000 |
|--|------------------------------|------------------------------|
| Arising on losses recognised in other comprehensive income - | | |
| Available-for-sale investments | 155,318 | (152,081) |
| Available-for-sale investments IFRS Transition | 16,653 | - |
| Re-measurements of post-employment benefits | <u>(181,313)</u> | <u>(327,168)</u> |
| | <u>(9,342)</u> | <u>(479,249)</u> |

Subject to the agreement of the Commissioner General, Tax Administration of Jamaica, at the end of the reporting period, the Bank had unused tax losses of \$2,680,530,000 (2017 – \$4,564,372,000) available for set off against future taxable profits.

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14. Earnings per Stock Unit

Basic and diluted earnings per stock unit is calculated by dividing the net profit attributable to stockholders of the Bank by the weighted average number of ordinary stock units in issue during the year.

| | 2018 | 2017 |
|---|-------------|-------------|
| Net profit attributable to stockholders (\$'000) | 2,852,935 | 1,776,572 |
| Weighted average number of ordinary stock units in issue ('000) | 4,241,887 | 4,241,887 |
| Basic and diluted earnings per stock unit (\$) | <u>0.67</u> | <u>0.42</u> |

7.75% and 8.25% cumulative redeemable preference shares

The 7.75% and 8.25% cumulative redeemable preference shares are not ordinary or potential ordinary shares and have not been included in the determination of basic and diluted earnings per share. These shares are classified as liabilities (see Note 30).

15. Cash and Balances Due from Other Financial Institutions

| | 2018 \$'000 | 2017 \$'000 |
|---|-------------------|-------------------|
| Cash in hand and at bank | 7,454,778 | 6,129,249 |
| Items in course of collection from other financial institutions | 985,783 | 1,025,161 |
| Placements with other financial institutions | <u>2,500,000</u> | <u>5,300,000</u> |
| Included in cash and cash equivalents (Note 18) | 10,940,512 | 12,454,410 |
| Placements with other financial institutions | <u>160</u> | <u>1,426</u> |
| | <u>10,940,722</u> | <u>12,455,836</u> |

Placements with other financial institutions include short term fixed deposits and other balances held with correspondent banks. These Bank balances are held to facilitate the payment of wire transfers, bank drafts, and treasury related activities and to satisfy liquidity requirements.

16. Cash Reserves at Bank of Jamaica

Minimum cash reserve and liquid asset ratios in respect of deposit liabilities are required to be maintained by the Bank with the Bank of Jamaica. Cash reserves are not available for investment.

The cash and liquid asset requirement at year-end were as follows:

| | 2018 | 2017 |
|--|------------|------------|
| Cash reserve - Foreign currency liabilities | 15% | 15% |
| Jamaica dollar liabilities | 12% | 12% |
| Liquid assets - Foreign currency liabilities | 29% | 29% |
| Jamaica dollar liabilities | <u>26%</u> | <u>26%</u> |

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17. Financial Assets at Fair Value through Profit or Loss

| | 2018 \$'000 | 2017 \$'000 |
|---|----------------|----------------|
| Debt securities - Government of Jamaica | - | 722,208 |
| Interest receivable | - | 12,990 |
| | <u>-</u> | <u>735,198</u> |

The Bank held certain Government of Jamaica debt securities which were issued in February 2013 and mature in February 2024. The terms of these securities contain an investor put option exercisable in February 2018 under which the holder may require the Government of Jamaica to redeem the securities at 100% of the principal value plus any accrued interest. The option was exercised in August 2017 and the Notes were redeemed in February 2018 at par.

18. Cash and Cash Equivalents

| | 2018 \$'000 | 2017 \$'000 |
|---|-------------------|-------------------|
| Cash and balances due from other financial institutions (Note 16) | 10,940,562 | 12,454,410 |
| Investment securities | 500,000 | 999,097 |
| Securities purchased under agreements to resell (Note 19) | 1,300,000 | 450,000 |
| Securities sold under agreements to repurchase | (700,000) | (2,366,700) |
| Items in the course of payment (Note 32) | (562,204) | (405,834) |
| Short term loans due to other financial institutions (Note 30) | (1,268,049) | - |
| | <u>10,210,309</u> | <u>11,130,973</u> |

Net debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

| | 2018 \$'000 | 2017 \$'000 |
|--|------------------|------------------|
| Cash and cash equivalents | 10,210,309 | 11,130,973 |
| Liquid investments (i) | 500,000 | 722,208 |
| Borrowings – repayable within one year (excluding overdraft) | (1,780,459) | (697,625) |
| Borrowings – repayable after one year | (3,185,391) | (3,978,059) |
| Net debt | <u>5,744,459</u> | <u>7,177,497</u> |
| Cash and liquid investments | 10,710,309 | 11,853,181 |
| Gross debt – fixed interest rates | (4,965,850) | (4,675,684) |
| Net debt | <u>5,744,459</u> | <u>7,177,497</u> |

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18. Cash and Cash Equivalents (Continued)

Net debt reconciliation (continued)

| | Other assets | | Liabilities from financing activities | | Total \$'000 |
|--|-----------------------------------|-------------------------------------|---|--|------------------|
| | Cash/ bank overdraft \$'000 | Liquid investments (i) \$'000 | Borrowings due within 1 year \$'000 | Borrowings due after 1 year \$'000 | |
| Net debt as at 1 January 2017 | 1,581,949 | 652,467 | (1,539,826) | (1,922,656) | (1,228,066) |
| Cash flows | 9,644,412 | - | 842,201 | (2,055,403) | 8,431,210 |
| Foreign exchange adjustments | (95,388) | - | - | - | (95,388) |
| Other non-cash movements | - | 69,741 | - | - | 69,741 |
| Net debt as at 31 December 2017 | <u>11,130,973</u> | <u>722,208</u> | <u>(697,625)</u> | <u>(3,978,059)</u> | <u>7,177,497</u> |
| Cash flows | (916,571) | - | (1,082,834) | 792,668 | (1,206,737) |
| Foreign exchange adjustments | (4,093) | - | - | - | (4,093) |
| Other non-cash movements | - | (222,208) | - | - | (222,208) |
| Net debt as at 31 December 2018 | <u>10,210,309</u> | <u>569,741</u> | <u>(1,780,459)</u> | <u>(3,185,391)</u> | <u>5,814,630</u> |

- (i) Liquid investments comprise current investments that are traded in an active market, being the Bank's financial assets held at fair value through profit or loss.

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19. Securities Purchased Under Agreements to Resell

The Bank entered into reverse repurchase agreements collateralised by Government of Jamaica securities. These agreements may result in credit exposure in the event that the counterparty to the transaction is unable to fulfil its contractual obligation.

As at 31 December 2018, the Bank held \$1,720,000,000 (2017 - \$470,500,000) of securities, mainly representing Government of Jamaica debt securities, as collateral for reverse repurchase agreements.

| | 2018 | 2017 |
|---|------------------|----------------|
| | \$'000 | \$'000 |
| Securities purchased under agreements to resell | | |
| Principal | 1,700,000 | 450,000 |
| Interest receivable | 2,395 | 306 |
| | <u>1,702,395</u> | <u>450,306</u> |
| | 2018 | 2017 |
| | \$'000 | \$'000 |
| Securities purchased under agreement to resell with an original maturity of less than 90 days (Note 19) | <u>1,300,000</u> | <u>450,000</u> |

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20. Investment Securities

| | Under IFRS 9 2018 \$'000 | Under IAS 39 2017 \$'000 |
|---|--------------------------------|--------------------------------|
| Financial assets at FVOCI (available-for-sale securities)- | | |
| Debt securities - | | |
| Government of Jamaica | 8,019,842 | 7,623,479 |
| Corporate bonds | 246,037 | 556,807 |
| Bank of Jamaica Certificates of Deposit | 4,582,142 | 6,947,954 |
| Other sovereign debt | 3,131,186 | 2,145,003 |
| | <u>15,979,207</u> | <u>17,273,243</u> |
| Investments at amortized cost (loans and receivables) - | | |
| Debt securities - | | |
| Corporate bonds | 6,393,070 | 3,787,365 |
| Other sovereign debt | 497,075 | 497,216 |
| Promissory notes | - | 642,373 |
| Unquoted equity securities | 6,034 | 6,034 |
| | <u>22,875,386</u> | <u>22,206,231</u> |
| Less: Pledged assets (Note 23) | <u>(1,019,346)</u> | <u>(3,513,269)</u> |
| | 21,856,040 | 18,692,962 |
| Interest receivable | 309,289 | 309,471 |
| | <u><u>22,165,329</u></u> | <u><u>19,002,433</u></u> |

Promissory notes are due from the Bank's immediate parent, Sagicor Group Jamaica Limited and resulted from the reorganization of the group, that occurred in the period 2013 to 2014. During 2018 the promissory note amounting to \$647,564,000 was repaid.

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20. Investment securities (continued)

(a) Reclassification from IAS 39 to IFRS 9

The following table summarises the results of management's reclassification of financial investments from their IAS 39 categories to their IFRS 9 categories:

| | IAS 39 classification | Carrying value December 31, 2017 \$'000 | IFRS 9 classification | Carrying value January 1, 2018 \$'000 |
|----------------------------------|---------------------------|--|-----------------------|--|
| Debt securities | Available for sale | 17,519,774 | FVOCI | 17,519,774 |
| Debt securities | Fair value through income | 735,198 | FVTPL | 735,198 |
| Debt securities | Loans and receivables | 4,989,894 | Amortised cost | 4,939,934 |
| Equity securities | Available for sale | 6,034 | FVOCI | 6,034 |
| Equity securities | Fair value through income | - | FVTPL | - |
| Derivative financial instruments | Fair value through income | - | FVTPL | - |
| Finance loans and finance leases | Loans and receivables | 61,321,356 | Amortized cost | 60,972,934 |
| Securities purchased for resale | Loans and receivables | 450,306 | Amortized cost | 450,306 |
| Deposits | Loans and receivables | | Amortized cost | |
| | | 85,022,562 | | 84,624,180 |

The Bank assessed its business model for securities within the Bank's portfolio and identified certain securities which are managed separately and actively traded for capital gains. These securities which were previously classified as available for sale are reclassified to FVTPL under IFRS 9.

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20. Investment securities (continued)

(a) Reclassification from IAS 39 to IFRS 9 (continued)

The Bank assessed its business model for securities within the Bank's portfolio and identified certain securities which are managed separately and actively traded for capital gains. These securities which were previously classified as available for sale are reclassified to FVTPL under IFRS 9.

Floating rate mortgages being held to received contractual cash flows, which were previously classified as fair value through income, are reclassified as amortised cost under IFRS 9.

(b) Reconciliation of financial investment balances from IAS 39 to IFRS 9

The following tables reconcile the carrying amounts of financial investments, from their previous measurement category in accordance with IAS 39 as of December 31, 2017 to their new measurement categories upon transition to IFRS 9 as at January 1, 2018.

| | IAS 39 carrying amount December 31, 2017 \$'000 | Reclass- ifications | Remeasure- ments | IFRS 9 carrying amount January 1, 2018 \$'000 |
|---|--|------------------------|---------------------|---|
| FINANCIAL INVESTMENTS AT AMORTISED COST: | | | | |
| Debt securities | | | | |
| Opening balance under IAS 39 | 4,347,434 | - | - | 4,347,434 |
| Valuation re-measurement | - | - | - | - |
| Re-measurement: ECL allowance | - | - | (49,960) | (49,960) |
| Closing balance under IFRS 9 | 4,347,434 | | (49,960) | 4,297,474 |
| Loans receivable | | | | |
| Opening balance under IAS 39 | 642,460 | - | - | 642,460 |
| Addition: From FVTPL (IFRS 9) | - | - | - | - |
| Re-measurement: ECL allowance | - | - | - | - |
| Closing balance under IFRS 9 | 642,460 | - | - | 642,460 |

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20. Investment securities (continued)

(b) Reconciliation of financial investment balances from IAS 39 to IFRS 9 (continued)

| | IAS 39 carrying amount December 31, 2017 \$'000 | Reclass- ifications | Remeasure- ments | IFRS 9 carrying amount January 1, 2018 \$'000 |
|--|--|------------------------|---------------------|--|
| Finance loans and leases | | | | |
| Opening balance under IAS 39 | 61,321,356 | - | - | 61,321,356 |
| ECL allowance | - | - | (348,422) | (348,422) |
| Closing balance under IFRS 9 | 61,321,356 | - | (348,422) | 60,972,934 |
| Securities purchased under agreements to resell | | | | |
| Opening balance under IAS 39 | 450,306 | - | - | 450,306 |
| Closing balance under IFRS 9 | 450,306 | - | - | 450,306 |
| Deposits | | | | |
| Opening balance under IAS 39 | - | - | - | - |
| ECL allowance | - | - | - | - |
| Closing balance under IFRS 9 | - | - | - | - |
| Total financial investments at amortised cost | 66,761,556 | - | (398,382) | 66,363,174 |

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20. Investment securities (continued)

(b) Reconciliation of financial investment balances from IAS 39 to IFRS 9 (continued)

| | IAS 39 carrying amount December 31, 2017 \$'000 | Reclass- ifications | Remeasure- ments | IFRS 9 carrying amount January 1, 2018 \$'000 |
|---|--|------------------------|---------------------|--|
| MISCELLANEOUS ASSETS AND RECEIVABLES | | | | |
| Cash resources | | | | |
| Opening balance under IAS 39 | 23,874,675 | - | - | 23,874,675 |
| Closing balance under IFRS 9 | 23,874,675 | - | - | 23,874,675 |
| Other accounts receivables | | | | |
| Opening balance under IAS 39 | 36,628 | - | - | 36,628 |
| Re-measurement: ECL allowance | - | - | - | - |
| Closing balance under IFRS 9 | 36,628 | - | - | 36,628 |
| Total Miscellaneous assets and receivables | 23,911,303 | - | - | 23,911,303 |

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20. Investment securities (continued)

(b) Reconciliation of financial investment balances from IAS 39 to IFRS 9 (continued)

| | IAS 39 carrying amount December 31, 2017 \$'000 | Reclass- ifications | Remeasure- ments | IFRS 9 carrying amount January 1, 2018 \$'000 |
|--|--|------------------------|---------------------|--|
| FINANCIAL INVESTMENTS AT FVOCI: | | | | |
| Debt securities | | | | |
| Opening balance: Available for sale under IAS 39 | 17,519,774 | - | - | 17,519,774 |
| Subtraction: To FVTPL (IFRS 9) | - | - | - | - |
| Closing balance under IFRS 9 | 17,519,774 | - | - | 17,519,774 |
| Equity securities | | | | |
| Opening balance: Available for sale under IAS 39 | 6,034 | - | - | 6,034 |
| Subtraction: To FVTPL (IFRS 9) | - | - | - | - |
| Closing balance under IFRS 9 | 6,034 | - | - | 6,034 |
| Total financial investments measured at FVOCI | 17,525,808 | - | - | 17,525,808 |

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20. Investments securities (continued)

(b) Reconciliation of financial investment balances from IAS 39 to IFRS 9 (continued)

| | IAS 39 carrying amount December 31, 2017 \$'000 | Reclass- ifications | Remeasure- ments | IFRS 9 carrying amount January 1, 2018 \$'000 |
|--|--|------------------------|---------------------|--|
| FINANCIAL INVESTMENTS AT FVTPL: | | | | |
| Debt securities | | | | |
| Opening balance under IAS 39 | 735,198 | - | - | 735,198 |
| Addition: From available for sale (IAS 39) | - | - | - | - |
| Closing balance under IFRS 9 | 735,198 | - | - | 735,198 |
| Equity securities | | | | |
| Opening balance under IAS 39 | - | - | - | - |
| Addition: From available for sale (IAS 39) | - | - | - | - |
| Closing balance under IFRS 9 | - | - | - | - |
| Loans receivable | | | | |
| Opening balance under IAS 39 | - | - | - | - |
| ECL allowance | - | - | - | - |
| Closing balance under IFRS 9 | - | - | - | - |
| Derivative financial instruments | | | | |
| Opening balance under IAS 39 | - | - | - | - |
| Closing balance under IFRS 9 | - | - | - | - |
| Total financial investments measured at FVTPL | 735,198 | - | - | 735,198 |

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21. Loans, Net of Provision for Credit Losses

| | 2018 \$'000 | 2017 \$'000 |
|-----------------------------------|--------------------------|--------------------------|
| Gross loans and advances | 70,474,089 | 62,555,603 |
| Less: Allowance for credit losses | <u>(1,723,750)</u> | <u>(1,512,416)</u> |
| | 68,750,339 | 61,043,187 |
| Loan interest receivable | <u>87,053</u> | <u>175,757</u> |
| | <u><u>68,837,392</u></u> | <u><u>61,218,944</u></u> |

The movement in the provision for credit losses determined under the requirements of IFRS is:

| | 2018 \$'000 | 2017 \$'000 |
|---|-------------------------|-------------------------|
| Balance at beginning of year | 1,512,416 | 1,275,858 |
| IFRS 9 Transition adjustment | 347,689 | - |
| Previously provided for written off | (773,349) | (452,858) |
| Charged in the income statement (Note 11) | 1,031,357 | 934,809 |
| Recoveries | (408,356) | (224,933) |
| Currency revaluation adjustment | <u>13,993</u> | <u>(20,460)</u> |
| Balance at end of year | <u><u>1,723,750</u></u> | <u><u>1,512,416</u></u> |

The aggregate amount of non-performing loans for the Bank on which interest was not being accrued amounted to \$1,983,525,000 (2017 - \$2,037,858,000).

22. Lease Receivables, Net of Provision for Credit Losses

| | 2018 \$'000 | 2017 \$'000 |
|---|-----------------------|-----------------------|
| Gross investment in finance lease - | | |
| Not later than one year | 100,839 | 67,127 |
| Later than one year and not later than five years | <u>168,312</u> | <u>59,382</u> |
| | 269,151 | 126,509 |
| Unearned finance income | <u>(42,747)</u> | <u>(25,088)</u> |
| Net investment in finance leases | <u><u>226,404</u></u> | <u><u>101,421</u></u> |
| Net investment in finance leases - | | |
| Not later than one year | 78,928 | 42,039 |
| Later than one year and not later than five years | <u>147,476</u> | <u>59,382</u> |
| | 226,404 | 101,421 |
| Less: provision for credit losses | <u>(2,591)</u> | <u>(6,904)</u> |
| | 223,813 | 94,517 |
| Interest receivable | <u>-</u> | <u>7,895</u> |
| | <u><u>223,813</u></u> | <u><u>102,412</u></u> |

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22. Lease Receivables, Net of Provision for Credit Losses (Continued)

The movement in the provision for credit losses determined under the requirements of IFRS is as follows:

| | 2018 | 2017 |
|---|---------------|---------------|
| | \$'000 | \$'000 |
| Balance at beginning of year | 6,904 | 2,259 |
| IFRS 9 Transition adjustment | 732 | - |
| Charged in the income statement (Note 11) | (5,045) | 4,645 |
| Balance at end of year | <u>2,591</u> | <u>6,904</u> |

The aggregate amount of non-performing lease receivables on which interest was not being accrued is \$1,611,000 (2017 - \$12,533,000).

23. Pledged Assets

Assets are pledged as collateral under repurchase agreements with customers and other financial institutions and for security relating to overdraft and other facilities with other financial institutions and with the Bank of Jamaica.

| | Asset | | Related liability | |
|--|------------------|------------------|--------------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Investment securities and securities purchased under resale agreements | <u>1,019,346</u> | <u>3,513,269</u> | <u>700,000</u> | <u>3,086,700</u> |

Of the assets pledged as security, the following represents the total for those assets pledged for which the transferee has the right by contract or custom to sell or re-pledge the collateral.

| | 2018 | 2017 |
|-----------------------|------------------|------------------|
| | \$'000 | \$'000 |
| Investment securities | <u>1,019,346</u> | <u>3,513,269</u> |

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24. Related Party Balances and Transactions

Parties are considered to be related if one has the ability to control or exercise significant influence over the other parties in making financial or operational decisions. There were no related party transactions with the ultimate parent company.

Related companies include ultimate parent company, intermediate parent company, fellow subsidiaries, subsidiaries and an entity which has significant influence over the intermediate parent company. Related parties include directors, key management and companies/funds for which the Bank's parent company and fellow subsidiary provides management services. PanJamaican Trust Investment Limited is a related party by virtue of being a shareholder with significant influence over the intermediate parent company, Sagicor Life Jamaica Limited.

(i) The following transactions were carried out with related parties and companies:

| | 2018 | 2017 |
|--|-----------------|-----------------|
| | \$'000 | \$'000 |
| With parent company - | | |
| Interest and other income earned | 4,435 | 32,357 |
| Interest and other expenses paid | (1,225) | (371) |
| Investment management fee paid | (413,067) | (385,805) |
| Information Technology rental | (365,219) | (286,446) |
| Party with significant influence over intermediate party company - | | |
| Interest and other income earned | 50,382 | 25,521 |
| Interest and other expenses paid | (179,917) | (94,110) |
| Management fees and other expenses paid | (84,106) | (112,520) |
| Rental and net lease paid | <u>(46,075)</u> | <u>(49,958)</u> |

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24. Related Party Balances and Transactions (Continued)

- (i) The following transactions were carried out with related parties and companies: (continued)

Key management compensation was as follows –

| | 2018 | 2017 |
|---|---------------|----------------|
| | \$'000 | \$'000 |
| With directors and key management personnel - | | |
| Salaries and other short-term benefits | 39,719 | 225,131 |
| Post-employment benefits | 1,301 | 4,533 |
| | <u>41,020</u> | <u>229,664</u> |
| | | |
| | 2018 | 2017 |
| | \$'000 | \$'000 |
| Directors' emoluments – Fees | 25,832 | 23,139 |
| Other | 1,264 | 1,113 |
| | <u>1,264</u> | <u>1,113</u> |

- (ii) Year-end balances with related companies and parties are as follows:

| | 2018 | 2017 |
|---------------------------------------|-----------------|----------------|
| | \$'000 | \$'000 |
| Due from related companies - | | |
| Balances due from parent company | 14,018 | - |
| Balances due from fellow subsidiaries | 180 | 725 |
| | <u>14,198</u> | <u>725</u> |
| | | |
| Due to related companies - | | |
| Balances due to parent company | | 8,191 |
| Balances due to fellow subsidiaries | (44,162) | 93,197 |
| | <u>(44,162)</u> | <u>101,388</u> |

The amount due from parent company represents an advance that has no fixed repayment term, unsecured and is interest free.

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24. Related Party Balances and Transactions (Continued)

(ii) Year-end balances with related companies and parties are as follows (continued):

| | 2018 | 2017 |
|--|--------------------|--------------------|
| | \$'000 | \$'000 |
| Other year-end balances with related companies - | | |
| With parent company - | | |
| Promissary Note | 0 | 642,460 |
| Customer deposits | <u>(466,399)</u> | <u>(227,662)</u> |
| With fellow subsidiaries - | | |
| Loans | 198,500 | (1,720,603) |
| Repo agreement | 1,300,094 | |
| Customer deposits | <u>(2,952,754)</u> | <u>(7,521,797)</u> |
| With directors and key management personnel - | | |
| Loans | 158,553 | 104,497 |
| Customer deposits | <u>(285,878)</u> | <u>(277,023)</u> |
| Party with significant influence over intermediate party company - | | |
| Customer deposits | (3,608,973) | (983,682) |
| Loans | <u>475,956</u> | <u>517,622</u> |
| With managed funds - | | |
| Customer deposits | <u>-</u> | <u>(40,019)</u> |

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25. Intangible Assets

| | Customer relationships \$'000 | Computer Software \$'000 | Total \$'000 |
|----------------------------|--|---|-------------------------|
| Cost - | | | |
| At 1 January 2017 | 1,139,000 | 336,737 | 1,475,737 |
| Additions | - | 294,245 | 294,245 |
| At 31 December 2017 | 1,139,000 | 630,982 | 1,769,982 |
| Additions | - | 155,623 | 155,623 |
| At 31 December 2018 | 1,139,000 | 786,605 | 1,925,605 |
| Accumulated Depreciation - | | | |
| At 1 January 2017 | 142,375 | 162,123 | 304,498 |
| Charge for the year | 56,950 | 107,187 | 164,137 |
| At 31 December 2017 | 199,325 | 269,310 | 468,635 |
| Charge for the year | 56,950 | 115,819 | 172,769 |
| At 31 December 2018 | 256,275 | 385,129 | 641,404 |
| Net Book Value - | | | |
| At 31 December 2018 | 882,725 | 401,476 | 1,284,201 |
| At 31 December 2017 | 939,675 | 361,672 | 1,301,347 |

- (i) Computer software
This represents computer software purchased. The intangible assets have finite useful lives and are amortised over five years. The amortisation of intangible assets is included in other expenses in the income statement (Note 12).
- (ii) Customer relationships
This represents valuation of customer base acquired as part of RBC acquisition on June 27, 2014. The customer base has been determined to have a finite useful life and is amortised over 20 years. The associated amortisation costs of \$56,950,000 included in other expenses category in the income statement.

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26. Property, Plant and Equipment

| | Land & Building | Leasehold Improvement | Office Equipment | Furniture & Fixtures | Motor Vehicles | Computer Equipment | Total |
|----------------------------|------------------|-----------------------|------------------|----------------------|----------------|--------------------|------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Costs - | | | | | | | |
| At 1 January 2017 | 1,448,454 | 524,621 | 506,564 | 153,449 | 44,004 | 339,441 | 3,016,533 |
| Additions | - | 52,503 | 141,386 | 10,226 | 11,380 | 109,581 | 325,076 |
| Disposals | - | - | - | - | (19,077) | - | (19,077) |
| At 31 December 2017 | 1,448,454 | 577,124 | 647,950 | 163,675 | 36,307 | 449,022 | 3,322,532 |
| Additions | 312 | 44,371 | 102,663 | 4,417 | 9,077 | 75,079 | 235,919 |
| Disposals | (1,050,614) | - | (494) | - | (22,114) | (292) | (1,073,514) |
| At 31 December 2018 | 398,152 | 621,495 | 750,119 | 168,092 | 23,270 | 523,809 | 2,484,937 |
| Accumulated Depreciation - | | | | | | | |
| 1 January 2017 | 256,778 | 191,360 | 179,589 | 32,864 | 30,767 | 192,961 | 884,319 |
| Charge of the year | 21,140 | 47,379 | 78,388 | 5,385 | 5,969 | 68,019 | 226,280 |
| Disposals | - | - | - | - | (13,835) | - | (13,835) |
| At December 2017 | 277,918 | 238,739 | 257,977 | 38,49 | 22,901 | 260,980 | 1,096,764 |
| Charge of the year | 20,002 | 52,925 | 94,422 | 6,124 | 3,762 | 79,383 | 256,618 |
| Disposals | (183,881) | - | (116) | - | (13,497) | (72) | (197,566) |
| At December 2018 | 114,039 | 291,664 | 352,283 | 44,373 | 13,166 | 340,291 | 1,155,816 |
| Net Book Value - | | | | | | | |
| 31 December 2018 | 284,113 | 329,831 | 397,836 | 123,719 | 10,104 | 183,518 | 1,329,121 |
| 31 December 2017 | 1,170,536 | 338,385 | 389,973 | 125,426 | 13,406 | 188,042 | 2,225,768 |

During the year, the Bank sold its head office to Sagicor Pooled Investment Limited. The Bank, subsequently, entered into a leased back agreement with the purchase of the building for a period of ten years.

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27. Post-employment Benefits

| | 2018 | 2017 |
|---|----------------|------------------|
| | \$'000 | \$'000 |
| (a) Pension benefits | (150,121) | (285,043) |
| (b) Other post-employment benefit obligations | 898,988 | 1,387,105 |
| | <u>748,867</u> | <u>1,102,062</u> |

(a) Pension schemes

The Bank has established a number of pension schemes covering all permanent employees, a defined benefit plan and a defined contribution plan. The assets of the funded plans are held independently of the Bank's assets in separate trustee administered funds.

Defined contribution plan

The Defined contribution plan received regulatory approval in 2013 and all new employees subsequently are included in this plan.

Apart from the defined contribution plan, the Bank operates post-retirement benefits plans in respect of a medical plan and group life insurance for its retirees.

Defined benefit plan

The defined benefit plan is valued by independent actuaries annually using the Projected Unit Credit Method. The latest actuarial valuation was carried out as at 31 December 2016. The plan provides pensionable salary to members based on the average member's earnings over the 5 years immediately prior to exit.

The law requires each plan sponsor to be an ordinary annual contributor but does not stipulate a minimum funding rate or solvency level. In absence of guidance from the regulator, the actuaries have agreed on a minimum employer contribution rate of 0.25% of payroll per annum where plan rules do not specify a minimum.

The Trustees of the pension scheme ensure benefits are funded, benefits are paid, assets invested to maximise returns subject to acceptable investment risks while considering the liability profile.

The next triennial valuation is due to be completed as at 31 December 2019.

Any plan surplus or funding deficiency for the defined benefit plan is absorbed by the Bank.

The solvency level (the ratio of assets to past service liabilities) as at the last triennial funding valuation (2016) was 109%.

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27. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

The amounts recognised in the statement of financial position are determined as follows:

| | 2018 | 2017 |
|-------------------------------------|--------------------|--------------------|
| | \$'000 | \$'000 |
| Present value of funded obligations | 5,348,474 | 4,816,706 |
| Fair value of plan assets | <u>(5,498,595)</u> | <u>(5,101,749)</u> |
| Surplus of funded plan | <u>(150,121)</u> | <u>(285,043)</u> |

The movement in the defined benefit obligation over the year is as follows:

| | 2018 | 2017 |
|-----------------------------------|------------------|------------------|
| | \$'000 | \$'000 |
| Balance at beginning of year | 4,816,706 | 4,824,119 |
| Current service cost | 121,756 | 124,755 |
| Interest cost | 377,329 | 426,768 |
| | 499,085 | 551,523 |
| Re-measurements - | | |
| Change in demographic assumptions | - | - |
| Change in financial assumptions | 115,705 | 346,401 |
| Experience adjustments | 14,691 | (832,549) |
| | 130,396 | (486,148) |
| Members' contributions | 106,402 | 95,349 |
| Benefits paid | (315,810) | (309,257) |
| Purchased annuities | 111,695 | 141,120 |
| Balance at end of year | <u>5,348,474</u> | <u>4,816,706</u> |

Sagicor Bank Jamaica Limited

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(expressed in Jamaican dollars unless otherwise indicated)

27. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

The movement in the defined benefit asset during the year is as follows:

| | 2018 | 2017 |
|---------------------------------|------------------|------------------|
| | \$'000 | \$'000 |
| Balance at beginning of year | 5,101,749 | 4,342,182 |
| Return on plan assets | 405,932 | 391,923 |
| Re-measurements - | | |
| Change in financial assumptions | 28,449 | 28,828 |
| Experience adjustment | (14,720) | 281,026 |
| Members' contributions | 106,402 | 95,349 |
| Employer's contributions | 74,898 | 130,578 |
| Benefits paid | (315,810) | (309,257) |
| Purchased annuities | 111,695 | 141,120 |
| Balance at end of year | <u>5,498,595</u> | <u>5,101,749</u> |

The amounts recognised in the income statement are as follows:

| | 2018 | 2017 |
|---|---------------|----------------|
| | \$'000 | \$'000 |
| Current service cost | 121,756 | 124,755 |
| Interest cost on plan obligation | 377,329 | 426,768 |
| Interest income on plan assets | (405,932) | (391,923) |
| Total, included in team member costs (Note 10) | <u>93,153</u> | <u>159,600</u> |

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(expressed in Jamaican dollars unless otherwise indicated)

27. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

The amount recognised in other comprehensive income is as follows:

| | 2018 \$'000 | 2017 \$'000 |
|-----------------------------------|----------------|------------------|
| Change in demographic assumptions | | - |
| Change in financial assumptions | 87,256 | 317,573 |
| Experience adjustments | 29,411 | (1,113,579) |
| | 116,667 | (796,006) |
| Deferred tax | (38,889) | 265,335 |
| | <u>77,778</u> | <u>(530,671)</u> |

Plan assets are comprised as follows:

| | 2018 | | | | | 2017 | | | | |
|-----------------------------|------------------|----------------|----------|------------------|------------|------------------|----------------|----------------|------------------|------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | % | \$'000 | \$'000 | \$'000 | \$'000 | % |
| | Level 1 | Level 2 | Level 3 | Total | | Level 1 | Level 2 | Level 3 | Total | |
| Equities Fund | 1,717,014 | - | - | 1,717,014 | 31 | 1,638,371 | - | - | 1,638,371 | 32 |
| Mortgage & Real Estate Fund | 994,146 | - | - | 994,146 | 18 | 217,916 | - | - | 217,916 | 4 |
| Fixed Income Fund | 886,033 | - | - | 886,033 | 16 | 1,184,012 | - | - | 1,184,012 | 23 |
| Money Market Fund | 90,513 | - | - | 90,513 | 2 | 48,581 | - | - | 48,581 | 1 |
| International Equity Fund | 119,184 | - | - | 119,184 | 2 | 5,240 | - | - | 5,240 | - |
| Foreign Currency Fund | 941,478 | - | - | 941,478 | 17 | 1,027,145 | - | - | 1,027,145 | 20 |
| CPI Indexed Fund | 10,857 | - | - | 10,857 | - | - | - | - | - | - |
| Diversified Investment Fund | - | - | - | - | - | 236,205 | - | - | 236,205 | 5 |
| Global Market Funds | 83,668 | - | - | 83,668 | 2 | 41,657 | - | - | 41,657 | 1 |
| Current Assets | 30,180 | - | - | 30,180 | 1 | - | 241,329 | - | 241,329 | 5 |
| Purchased annuities | - | 625,714 | - | 625,714 | 11 | - | - | 498,309 | 498,309 | 10 |
| Adjustments | (192) | - | - | (192) | - | (37,016) | - | - | (37,016) | (1) |
| | <u>4,862,024</u> | <u>625,714</u> | <u>-</u> | <u>5,487,738</u> | <u>100</u> | <u>4,362,111</u> | <u>241,329</u> | <u>498,309</u> | <u>5,101,749</u> | <u>100</u> |

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(expressed in Jamaican dollars unless otherwise indicated)

27. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

Expected contributions to the post-employment plan for the year ending 31 December 2018 are \$201,602,000.

Movements in the amounts recognised in the statement of financial position:

| | 2018 \$'000 | 2017 \$'000 |
|--|------------------------------|------------------------------|
| Asset at beginning of year | (252,843) | 481,937 |
| Amounts recognised in the income statement (Note 10) | 93,153 | 159,600 |
| Re-measurements recognised in other comprehensive income | 116,667 | (796,006) |
| Contributions paid | <u>(107,098)</u> | <u>(130,578)</u> |
| Liability at end of year | <u><u>(150,121)</u></u> | <u><u>(285,047)</u></u> |

The significant actuarial assumptions used were as follows:

| | 2018 | 2017 |
|-------------------------|-------------|-------------|
| Discount rate | 7.0% | 8.0% |
| Future salary increases | <u>7.0%</u> | <u>7.5%</u> |

The sensitivity of post-employment benefits to changes in the weighted principal assumptions is:

| | Impact on post-employment benefits | | |
|--------------------------------|---|-------------------------------|-------------------------------|
| | Change in Assumption | Increase in Assumption | Decrease in Assumption |
| Discount rate – pension scheme | 1% | (85,000) | 102,533 |
| Discount rate – medical scheme | 1% | (139,000) | 378,981 |
| Future salary increases | 1% | 31,000 | (20,491) |
| Health cost | 1% | 170,000 | (275,307) |
| Future pension increases | 1% | 548,000 | (412,945) |
| Life expectancy | <u>1 year</u> | <u>11,000</u> | <u>(11,601)</u> |

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position.

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27. Post-employment Benefits (Continued)

(b) Other post-employment benefits

In addition to pension benefits, the Bank offers retirees medical and life insurance benefits that contribute to the health care and life insurance coverage of employees and beneficiaries after retirement. The method of accounting and frequency of valuations are similar to those used for defined benefit pension schemes.

In addition to the assumptions used for the pension scheme, the main actuarial assumption is the long-term increase in health cost of 5% (2017 – 7%) per annum.

The amounts recognized in the statement of financial position are determined as follows:

| | 2018 | 2017 |
|---------------------------------------|----------------|------------------|
| | \$'000 | \$'000 |
| Present value of unfunded obligations | <u>898,988</u> | <u>1,387,105</u> |

The movement in the defined benefit obligation over the year is as follows:

| | 2018 | 2017 |
|---|----------------|------------------|
| | \$'000 | \$'000 |
| Balance at beginning of year | 1,387,105 | 1,383,294 |
| Current service cost | 88,970 | 87,147 |
| Interest expense | 109,932 | 124,496 |
| Re-measurements - | | |
| Loss from change in financial assumptions | 367,769 | 392,930 |
| Experience adjustments | (1,028,375) | (578,427) |
| | (660,606) | (185,497) |
| Benefits paid | (26,413) | (22,335) |
| Balance at end of year | <u>898,988</u> | <u>1,387,105</u> |

The amounts recognised in the income statement are as follows:

| | 2018 | 2017 |
|---|----------------|----------------|
| | \$'000 | \$'000 |
| Current service cost | 88,970 | 87,147 |
| Interest cost | 109,932 | 124,496 |
| Total, included in team member costs (Note 11) | <u>198,902</u> | <u>211,643</u> |

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27. Post-employment Benefits (Continued)

(b) Other post-employment benefits (continued)

The amount recognised in other comprehensive income is as follows:

| | 2018 | 2017 |
|-----------------------------------|------------------|------------------|
| | \$'000 | \$'000 |
| Change in demographic assumptions | | - |
| Change in financial assumptions | 367,769 | 392,930 |
| Experience adjustments | (1,028,375) | (578,427) |
| | (660,606) | (185,497) |
| Deferred tax | 220,202 | 61,832 |
| | <u>(440,404)</u> | <u>(123,665)</u> |

Movement in the amounts recognised in the statement of financial position:

| | 2018 | 2017 |
|--|----------------|------------------|
| | \$'000 | \$'000 |
| Liability at beginning of year | 1,387,104 | 1,383,293 |
| Amounts recognised in the income statement (Note 10) | 198,902 | 211,643 |
| Amount recognised in other comprehensive income | (660,606) | (185,497) |
| Benefits paid | (26,412) | (22,335) |
| Liability at end of year | <u>898,988</u> | <u>1,387,104</u> |

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27. Post-employment Benefits (Continued)

Plan risks

Through its defined benefit pension plans and post-employment medical plans, the Bank is exposed to a number of risks. The Bank does not use derivatives to manage its plan risks. Investments are well diversified, such that the failure of any single investment would not have a material impact on the overall level of assets. Pensions are secured through the purchase of annuities from Sagicor Life Jamaica Limited. The remaining assets are invested in segregated pooled funds managed by Sagicor Life Jamaica Limited. The Bank has not changed the processes used to manage its risks from previous periods.

The most significant of these plan risks are detailed below:

Investment risk

The plan liabilities are calculated using a discount rate set with reference to Government of Jamaica bond yields. If plan assets underperform this yield, this will create a deficit.

The Bank ensures that the investment positions are managed within an asset-liability matching (ALM) framework that has been developed to achieve long-term investments that are in line with the obligations under the pension scheme. Within this framework, the Bank's ALM objective is to match assets to the pension obligations by investing in long-term assets with maturities that match the benefit payments as they fall due. The Bank actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the pension obligations.

Changes in bond yields

A decrease in Government of Jamaica bond yields will increase plan liability, although this will be partially offset by an increase in the return on plan's assets which are linked to debt investment.

Salary risk

The present value of the plan liabilities is calculated in reference to the future salaries of members. Therefore an increase in the salary of members will increase the plan's liability.

Life expectancy

The majority of the plan's obligations are to provide benefits for the life of the member, so increases in life expectancy will result in an increase in the plan's liabilities.

The weighted average duration of liability of the defined benefit obligation is as follows:

| | 2018 | 2017 |
|---------------------|--------------|--------------|
| | Years | Years |
| Active members | 414 | 452 |
| Deferred pensioners | 148 | 136 |

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28. Deferred Income Taxes

Deferred income taxes are calculated on all temporary differences under the liability method using a tax rate of 33% for the Bank. The movement in the deferred income tax balance is as follows:

| | 2018 | 2017 |
|---|------------------|------------------|
| | \$'000 | \$'000 |
| Balance at beginning of year | 1,704,925 | 2,484,339 |
| Charged to the income statement (Note 13) | (452,771) | |
| Tax credited relating to components in other comprehensive income (Note 13) | 16,653 | |
| - Transition | | (300,165) |
| Tax credited relating to components in other comprehensive income (Note 13) | <u>(25,995)</u> | <u>(479,249)</u> |
| Balance at end of year | <u>1,242,812</u> | <u>1,704,925</u> |

The amounts shown in the statement of financial position included the following:

| | 2018 | 2017 |
|--|------------------|------------------|
| | \$'000 | \$'000 |
| Deferred tax assets to be recovered after more than 12 months | 980,714 | 1,692,200 |
| Deferred tax liabilities to be recovered after more than 12 months | <u>(106,678)</u> | <u>(266,168)</u> |

Deferred income tax assets and liabilities are due to the following items:

| | 2018 | 2017 |
|--|------------------|------------------|
| | \$'000 | \$'000 |
| Deferred income tax assets - | | |
| Financial asset at fair value through profit or loss | - | 41,715 |
| Post-employment benefit obligations | 249,622 | 367,352 |
| Tax losses | 893,509 | 1,521,457 |
| Provision | 24,521 | |
| Property, plant and equipment | 86,611 | - |
| Investment securities | 61,605 | - |
| Other | 33,622 | 40,569 |
| | <u>1,349,490</u> | <u>1,971,093</u> |
| Deferred income tax liabilities - | | |
| Investment securities | - | 90,888 |
| Property, plant and equipment | - | 58,898 |
| Loan loss provision | 106,678 | |
| Other | - | 116,382 |
| | <u>106,678</u> | <u>266,168</u> |
| Net deferred tax asset | <u>1,242,812</u> | <u>1,704,925</u> |

Sagicor Bank Jamaica Limited

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28. Deferred Income Taxes (Continued)

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current assets against current liabilities and when the deferred income taxes relate to the same fiscal authority.

The movement in deferred tax assets and liabilities is as follows:

| | Accelerated tax depreciated \$'000 | Fair value gains \$'000 | Loan loss provision \$'000 | Provision \$'000 | Post- employe nt benefits \$'000 | Tax losses \$'000 | Other \$'000 | Total \$'000 |
|--|---|----------------------------------|----------------------------------|---------------------|---|-------------------------|-----------------|-----------------|
| At 1 January 2017, restated | (117,231) | 79,764 | 12,386 | - | 621,743 | 1,851,088 | 36,589 | 2,484,339 |
| Credited/(charged) to the income statement | 58,333 | 23,144 | (128,768) | - | 72,777 | (329,631) | 3,980 | (300,165) |
| Credited to other comprehensive income | - | (152,081) | - | - | (327,168) | - | - | (479,249) |
| At 31 December 2017 | (58,898) | (49,173) | (116,382) | - | 367,352 | 1,521,457 | 40,569 | 1,704,925 |
| Credited/(charged) to the income statement | 145,509 | (41,714) | 9,704 | 5,042 | 63,583 | (627,948) | (6,947) | (452,771) |
| Credited to other comprehensive income | - | 152,492 | - | 19,479 | (181,313) | - | - | (9,342) |
| At 31 December 2018 | 86,611 | 61,605 | (106,678) | 24,521 | 249,622 | 896,509 | 33,622 | 1,242,812 |

Management has assessed the entity's ability to recognize the deferred tax asset arising from tax losses and has deemed it appropriate to have such recognition based on projections of future profits.

29. Other Assets

| | 2018 \$'000 | 2017 \$'000 |
|---|------------------|-------------------|
| Withholding tax recoverable with Government of Jamaica | 281,704 | 250,570 |
| Prepayments | 205,038 | 206,027 |
| Property, plant and equipment deposits | 335,344 | 64,546 |
| Customer settlement accounts | 30,628 | 6,476 |
| Legal claim (Note 44) | 122,643 | 8,838,088 |
| Credit card suspense | 435,192 | 888,495 |
| Other | 227,973 | 317,135 |
| | <u>1,638,522</u> | <u>10,571,337</u> |

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30. Borrowings, Due to Banks and Other Financial Institutions

| | Currency | Rate % | 2018 \$'000 | 2017 \$'000 |
|--|----------|-----------|------------------|------------------|
| Secured | | | | |
| Long Term Loans | | | | |
| Development Bank of Jamaica Limited | JMD | | | |
| Repayable over varying periods from 6 months to 92 months | & USD | Various | 1,944,813 | 2,426,513 |
| National Housing Trust | JMD | Various | 315,081 | 173,550 |
| | | | <u>2,259,894</u> | <u>2,600,063</u> |
| Short Term Loans | | | | |
| Citibank N. A. – Jamaica Branch | JMD | Various | 1,268,049 | - |
| | | | <u>1,268,049</u> | <u>-</u> |
| | | | 3,527,943 | 2,600,063 |
| Interest payable | | | <u>1,878</u> | <u>1,206</u> |
| Total secured borrowings | | | <u>3,529,821</u> | <u>2,601,269</u> |
| Unsecured | | | | |
| Redeemable preference shares | JMD | Various | 1,414,700 | 2,061,500 |
| Unamortised Costs | | | <u>(8,319)</u> | <u>(20,982)</u> |
| | | | <u>1,406,381</u> | <u>2,040,518</u> |
| Sagicor Life Jamaica Limited | JMD | 4.00 | 20,000 | 20,000 |
| | | | <u>1,426,381</u> | <u>2,060,518</u> |
| Interest payable | | | <u>9,648</u> | <u>13,897</u> |
| Total unsecured borrowings | | | <u>1,436,029</u> | <u>2,074,415</u> |
| Total Borrowings, Due to Banks and Other Financial Institutions | | | <u>4,965,850</u> | <u>4,675,684</u> |

The Bank has not had any defaults of principal, interest or other breaches with respect to its liabilities during 2018 and 2017.

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

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30. Borrowings, Due to Banks and Other Financial Institutions (continued)

(a) Development Bank of Jamaica Limited

The agreement with the Development Bank of Jamaica Limited (DBJ) allows DBJ, at its absolute discretion, to approve financing to the Bank for on-lending to farmers, other agricultural projects and development projects on such terms and conditions as DBJ may stipulate

Funds disbursed to the Bank bear interest at DBJ's lending rate prevailing at the date of approval of each disbursement unless otherwise varied by DBJ and are extended to the clients a maximum spread as stipulated by DBJ.

(b) National Housing Trust

The agreement with the National Housing Trust (NHT) allows NHT, at its absolute discretion, to approve mortgage financing to its contributors under such terms and conditions as the Trust may stipulate.

Funds disbursed to the Bank bears interest at NHT's lending rate prevailing at the date of approval of each disbursement unless otherwise varied by the Trust and are extended to the clients at a maximum spread as stipulated by NHT.

(c) Sagicor Life Jamaica Limited

This loan is repayable on November 7, 2019; interest is paid at maturity at a rate of 4% and is unsecured..

(d) Redeemable Preference shares

The redeemable preference shares represent 1,414,700,000 fully paid 8.25% cumulative redeemable preference shares. The shares are redeemable at par on March 1, 2020 or by the parent entity at any time before that date. The shares are entitled to dividends at the rate of 8.25%, per annum. If sufficient profits are not available in a particular financial year, the dividends accumulate and are payable when sufficient profits are available. The shares participate in a winding up of the company only to the extent of the par value per share. The 7.75% cumulative redeemable preference shares 646,800,000 was repaid on September 6, 2018.

(e) Citibank N.A Jamaica Branch

This represents unsecured short-term inter-bank borrowing with \$634M repayable on January 4, 2019 and \$634M on January 11, 2019.

Included in borrowings, due to banks and other financial institutions are \$1,268,000 (2017 - \$ NIL) which is regarded as cash equivalents for purposes of the statement of cash flows.

Fair value

For the majority of the borrowings, the fair values are not materially different to their carrying amounts, since the interest payable on those borrowings is either close to current market rates or the borrowings are of a short-term nature.

31. Provision

| | 2018 \$'000 | 2017 \$'000 |
|-----------------------|----------------|----------------|
| Legal claim (Note 45) | 122,643 | 8,838,088 |

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32. Other Liabilities

| | 2018 \$'000 | 2017 \$'000 |
|--|------------------|------------------|
| Accruals | 564,189 | 510,648 |
| Customer settlement accounts | 44,412 | 37,141 |
| Items in the course of payment (Note 18) | 562,204 | 405,834 |
| Staff related payables | 79,957 | 70,707 |
| Stale dated cheques | 355,259 | 375,048 |
| Withholding tax payable | 15,198 | 62,221 |
| Credit card settlement accounts | 280,006 | 661,772 |
| Accounts payables | 249,183 | 506,567 |
| Other | 331,593 | 332,007 |
| | <u>2,482,001</u> | <u>2,961,945</u> |

33. Share Capital

| | 2018 Number of shares '000 | 2017 Number of shares '000 |
|--|-------------------------------------|-------------------------------------|
| Authorised: | | |
| JMD denominated ordinary shares | <u>4,271,640</u> | <u>4,271,640</u> |
| Issued: | | |
| JMD denominated ordinary shares | <u>4,241,887</u> | <u>4,241,887</u> |
| | | \$'000 |
| Issued capital comprises: | | |
| 4,241,886,728 fully paid JMD denominated ordinary shares | <u>8,400,000</u> | <u>8,400,000</u> |
| | <u>8,400,000</u> | <u>8,400,000</u> |

The shares are stated in these financial statements without a nominal or par value.

Pursuant to court approved scheme of arrangement dated December 2015 the Bank's authorized share capital was cancelled and reissued to facilitate the elimination of accumulated deficit and the simplification of capital structure. Share capital denominated in JMD, USD including ordinary and non-redeemable non-cumulative preference shares were cancelled. As at the same date these shares were subsequently reissued to existing shareholders' as one class JMD denominated ordinary shares totaling \$8,400,000,000. The remaining portion along with other capital reserves were issued to eliminate the accumulated deficit that existed on said date.

34. Fair Value Reserve

This represents the unrealised surplus or deficit on the revaluation of Financial assets at FVOCI (available-for-sale securities), net of deferred taxation.

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35. Loan Loss Reserve

This is a non-distributable reserve representing the excess of the provision for credit losses determined using the Bank of Jamaica's regulatory requirements over the amount determined under IFRS.

The loan loss reserve is determined as follows:

| | 2018 | 2017 |
|---|------------------|------------------|
| | \$'000 | \$'000 |
| Provision for credit losses determined under IFRS - | | |
| Loans (Note 21) | 1,723,750 | 1,512,416 |
| Lease receivables (Note 22) | 2,591 | 6,904 |
| | <u>1,726,341</u> | <u>1,519,320</u> |
| The provision for credit losses determined under regulatory requirements - | | |
| Specific provision | 1,697,952 | 1,868,466 |
| General provision | 731,714 | 640,521 |
| | <u>2,429,666</u> | <u>2,508,987</u> |
| Excess of regulatory provision over IFRS provision reflected in a non-distributable loan loss reserve | <u>703,325</u> | <u>989,667</u> |

36. Reserve Fund

This fund is maintained in accordance with the Banking Services Act, 2014, which requires that a minimum of 15% of the net profit of the Bank as defined by the Act be transferred annually to the reserve fund until the amount of the fund is 50% of the paid-up share capital of the Bank, and thereafter 10% of the net profit until the amount of the fund is equal to the paid-up capital of the Bank.

During the year the Bank transferred \$1,137,174,070 (2017 - 733,866,000) from retained earnings to the reserve fund.

The deposit liabilities of the Bank and other indebtedness for borrowed money together with all interest accrued should not exceed twenty times its capital base.

Sagicor Bank Jamaica Limited

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37. Capital Reserve

| | 2018 \$'000 | 2017 \$'000 |
|---|----------------|----------------|
| Realised capital gain on disposal of subsidiary | 309,465 | 309,465 |

38. Capital Redemption Reserve

| | 2018 \$'000 | 2017 \$'000 |
|--|----------------|----------------|
| 7.75% cumulative redeemable preference shares redeemed | 646,800 | - |

The provisions of section 62 (1) (d) of The Companies Act 2004, require the transfer from profit to the capital redemption reserve fund a sum equal to the amount of the redeemable preference shares redeemed otherwise than out of the proceeds of a fresh issue.

39. Retained Earnings Reserve

Section 42 of The Banking Services Act, 2014 permits the transfer of any portion of the Bank's net profit to a retained earnings reserve. This reserve constitutes a part of the capital base for the purpose of determining the maximum level of deposit liabilities and lending to customers. Transfers to the retained earnings reserve are made at the discretion of the Board; such transfers must be notified to the Bank of Jamaica.

40. Dividends

During the year, the Bank declared and paid dividends of \$1,000,000,000 (2017 – \$1,000,000,000). This represents dividend per share of \$0.24 (2017 - \$0.24).

41. Fiduciary Activities

The Bank provides custody, trustee, corporate administration, investment management and advisory services to third parties which involve the Bank making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these financial statements. As at 31 December 2018, the Bank had financial assets under administration and held in trust of approximately \$531,252,000 (2017 - \$473,835,000) and US\$NIL (2017 –US\$197,217,000) respectively.

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42. Fair Value of Financial Instruments

The Bank measures fair values using the following fair value hierarchy which reflects the significance of the inputs used in making the measurements:

- Level 1 – inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2 – inputs other than quoted market prices included within level 1 that are observable, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3 – inputs that are unobservable.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

The fair value of financial instruments traded in active markets is based on quoted market prices at the date of the statement of financial position. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets is the current bid price. These instruments are grouped in Level 1 and comprise equity securities that are quoted on the Jamaica Stock Exchange.

The fair value of financial instruments not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. This category includes government bonds, certificates of deposit, commercial paper and most liquid corporate bonds. Indicative prices or yields of these instruments are obtained from regular, publicly available quotes by reputable pricing services, dealers and brokers, such as Bloomberg and Oppenheimer. The Bank's derivatives are also included in Level 2. The embedded put option is valued using a discounted cash flow model representing the difference between the present values of future cash flows with and without exercise of the put option using observable market yields for government bonds of similar tenor. Foreign currency forward contracts are valued using a discounted cash flow model using spot exchange rates and the observable risk-free interest rates between the two currencies. Equity-linked options are valued using standard option pricing models using observable market data from Bloomberg.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. This category includes certain unquoted equity securities.

The valuation of unquoted equity instruments is subjective by nature. The determination of the fair values of unquoted equity securities requires the use of a number of individual pricing benchmarks which would involve unobservable inputs, such as earnings estimates, multiples of comparative companies, marketability discounts and discount rates. The Bank's holdings of unquoted equity instruments are not significant and, therefore, the effects of using reasonably possible alternative valuation assumptions would not be material.

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42. Fair Value of Financial Instruments (Continued)

The table below summarises the carrying amount and fair value of financial asset not presented on the Bank's statement of financial position at their fair value:

| | Carrying Value 2018 \$'000 | Fair Value 2018 \$'000 | Carrying Value 2017 \$'000 | Fair Value 2017 \$'000 |
|--|-------------------------------------|---------------------------------|-------------------------------------|---------------------------------|
| Financial Assets | | | | |
| Loans, net of provision for credit losses | 69,061,205 | 67,336,365 | 68,218,944 | 59,767,002 |
| Customer deposits | 92,264,299 | 92,743,685 | 62,924,422 | 74,377,267 |
| Borrowings, due to banks and other financial institutions | 3,549,876 | 3,632,745 | 2,582,202 | 2,684,588 |
| Securities sold under repurchase agreement | 702,712 | 705,009 | 4,759,313 | 4,759,313 |
| | | | | |
| | | | 2018 | |
| | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
| Financial Assets | | | | |
| Financial assets valued through profit and loss | | - | - | - |
| Investment securities | 2,870,849 | 19,288,446 | 6,034 | 22,165,329 |
| Pledged assets | | 1,019,346 | - | 1,019,346 |
| | 2,870,849 | 20,307,792 | 6,034 | 23,184,675 |
| | | | | |
| | | | 2017 | |
| | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
| Financial Assets | | | | |
| Financial assets valued through profit and loss | - | 735,197 | - | 735,197 |
| Investment securities | 2,604,837 | 15,749,101 | 648,495 | 19,002,433 |
| Pledged assets | - | 3,513,269 | - | 3,513,269 |
| | 2,604,837 | 19,997,567 | 648,495 | 23,250,899 |

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42. Fair Value of Financial Instruments (Continued)

The movement in the Bank's financial assets classified as Level 3 during the year is as follows:

| | Level 3 \$'000 |
|------------------------------|---------------------------|
| Balance at beginning of year | 648,495 |
| Transfer from Level 2 | - |
| Additions | - |
| Disposals | (642,461) |
| Balance at end of year | <u>6,034</u> |

During the year ended 31 December 2018, the Bank transferred equities of \$NIL (2017- \$ NIL) and promissory note of \$NIL (2017- \$ NIL) from Level 2 to Level 3 as the investments are no longer actively traded.

Transfers of \$NIL (2017- \$NIL) were made from Level 2 to Level 1, respectively, during the year 31 December 2018.

The fair values for all other financial instruments approximate their carrying values and also fall within Level 2 based on the following:

- The fair value of liquid assets and other assets maturing within one year (such as cash and balances at Central Banks and amounts due from other banks) is assumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities;
- The fair value of borrowings, due to banks and other financial institutions, customer deposits and other accounts, other liabilities, due to related companies and demand deposits and savings accounts with no specific maturity is assumed to be the amount payable on demand at the date of the statement of financial position;
- The fair value of variable rate loans is assumed to approximate their carrying amounts and management does not believe that, after deduction of provision for credit losses, there is any significant difference between the fair value of fixed rate loans and their carrying values as interest rates approximate current market rates offered on similar loans.

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43. Contingent Liabilities and Commitments

(a) Legal proceedings

The Bank is subject to various claims, disputes and legal proceedings, as part of the normal course of business at 31 December 2018. Except for the provision made in Note 30, no other provision has been made, as professional advice indicates that it is unlikely that any significant loss will arise.

Suit has been filed by an independent contractor against the Bank for breach of contract arising from alleged contractual agreement. The Claimant alleges that the Bank failed to pursue initiatives contemplated by the contract with a third party and that by not doing so, it caused the Claimant company significant losses which they have estimated at over US\$300,000,000. No provision was made in these financial statements for this claim as the claim has been stayed to accommodate arbitration as required under the Agreement between the parties coupled with the probability of success against the Bank is considered low.

(b) Contingent liabilities and commitments

The table below shows the contractual expiry by maturity of the Bank's contingent liabilities and commitments.

| | No later than 1 year \$'000 | 1 to 5 years \$'000 | Over 5 years \$'000 | Total \$'000 |
|---|-----------------------------------|---------------------------|---------------------------|-------------------|
| At 31 December 2018 | | | | |
| Loan commitments | 4,270,152 | 1,349,380 | 1,054,441 | 6,673,973 |
| Guarantees, acceptances and other financial facilities | 2,608,866 | 135,529 | 1,737,300 | 4,481,695 |
| Operating lease commitments | 118,051 | 68,979 | - | 187,030 |
| Operating lease commitments- Dominica Drive | 106,186 | 457,569 | 653,546 | 1,217,301 |
| | <u>7,103,255</u> | <u>2,011,457</u> | <u>3,445,287</u> | <u>12,559,999</u> |
| At 31 December 2017 | | | | |
| Loan commitments | 7,854,412 | 122,172 | 225,670 | 8,202,254 |
| Guarantees, acceptances and other financial facilities | 1,998,577 | 56,320 | 1,439,863 | 3,494,760 |
| Operating lease commitments | 96,401 | 65,962 | - | 162,363 |
| | <u>9,949,390</u> | <u>244,454</u> | <u>1,665,533</u> | <u>11,859,377</u> |

Lease payments, including maintenance, during the year were \$205,483,000 (2017 - \$205,668,000).

The Bank is contingently liable in respect of offshore standby letters of credit amounting to US\$8,160,000 (2017- US\$15,360,000) with one of their correspondent bank.

Operating lease commitments –Dominica Drive

On 28 December 2018 the Bank entered into a sale and leaseback agreement for premises at 17 Dominica Drive, Kingston 5 with Sagicor Pooled Investment Funds Limited for a tenor of ten years. Sagicor Pooled Investment Funds Limited is owned by Sagicor Life Jamaica Limited.

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44. Stock Options

Details of the stock options outstanding are as follows:

| | Number of stock options | Weighted average exercise price | Number of stock options | Weighted average exercise price |
|------------------------------------|-------------------------------|--|-------------------------------|--|
| | 2018 | 2018 | 2017 | 2017 |
| | '000 | \$ | '000 | \$ |
| Balance at beginning of year | 3,448 | 8.02 | 13,418 | 8.65 |
| Granted | 422 | 34.10 | 1,081 | 23.65 |
| Exercised | (453) | 9.75 | (8,495) | 9.81 |
| Lapsed/forfeited | (231) | 18.66 | (2,556) | 12.02 |
| Options outstanding | <u>3,186</u> | 10.45 | <u>3,448</u> | |
| Exercisable at the end of the year | <u>2,271</u> | 12.50 | <u>1,855</u> | |

Stock options outstanding at the end of the year for the Bank have the following expiry date and exercise price:

| Expiry date | Exercise price | No. of stock options | |
|---------------|----------------|----------------------|--------------|
| | | 2018 | 2017 |
| | | '000 | '000 |
| 31 March 2018 | \$10.96 | 109 | - |
| 31 March 2019 | \$14.10 | 147 | 109 |
| 31 March 2020 | \$10.75 | 285 | 147 |
| 31 March 2021 | \$7.11 | 516 | 429 |
| 31 March 2022 | \$9.50 | 1,228 | 748 |
| 31 March 2023 | \$10.49 | 529 | 1,404 |
| 31 March 2024 | 23.65 | 371 | 611 |
| 31 March 2025 | | <u>3,185</u> | <u>3,448</u> |

For options outstanding at the end of the year, the exercise price ranges from \$7.11-\$34.10 (2017 - \$7.11 - \$23.65). The weighted average remaining contractual term to expiry is 4 years (2017 – 4 years).

Options for 453,000 stock units were exercised during the current year (2017 – 8,495,000). The weighted average stock unit price at the date of exercise for options exercised during the year was \$34.04 (2017 - \$31.58).

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44. Stock Options (Continued)

The stock options reserve balance at the year end represents the accumulated fair value of services provided by employees in consideration for shares, as measured by reference to the fair value of the shares for outstanding options. The fair value of the options at the year end is measured at the grant date using the Black-Scholes option pricing model, taking into account the terms and conditions upon which the instruments were granted. The services received and a liability to pay for those services is recognised over the expected vesting period. The significant inputs into the model were weighted average stock unit prices at the grant date, exercise price shown above; standard deviation of expected share price returns, option life disclosed above, and annual average risk free interest rate. The expected volatility is based on statistical analysis of daily stock unit prices over one year.

The Bank recognised cumulative expenses of \$6,979,000 (2017 - \$4,533,000) as stock options expense of which \$3,481,000 (2017 - \$7,898,000) was recognised in the income statement during the year.

The Bank provides share grants to executives based on the performance of the Group. Shares granted during the year were nil. The prices are based on the trading price on the Jamaica Stock Exchange.

45. Litigation

On March 17, 2014 the Supreme Court of Jamaica granted judgement in favour of a claimant in a case brought against Sagicor Bank Jamaica Limited (formerly RBC Royal Bank Jamaica Limited).

This claim pre-dated the acquisition of control of the Bank by Sagicor Group Jamaica Limited, and also pre-dated the acquisition of control of the Bank by RBTT from Finsac Limited ("Finsac") in 2001.

By virtue of the Share Sale Agreement entered into between Finsac, RBTT Financial Holdings Limited and RBTT International Limited, Finsac agreed to fully indemnify RBTT International Limited (now SGJ Holdings (St. Lucia) Limited) against any loss the bank may suffer in this matter.

The decision of the Supreme Court was handed down on July 31, 2018. The amount previously awarded to the Claimant has been recorded as a payable to the claimant with accrued interest and correspondingly receivable from Finsac.

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46. Offsetting Financial Assets and Financial Liabilities

(a) Financial assets

The following financial assets are subject to offsetting, enforceable master netting arrangements and similar agreements.

| | 2018 | | | | | | |
|---|---|--|--|---|---------------------------|--|----------------------|
| | Gross amounts of financial assets \$'000 | Gross amounts set off on the balance sheet \$'000 | Net amounts of financial assets presented on the balance sheet \$'000 | Impact of master Netting Agreements \$'000 | Cash collateral \$'000 | Financial instruments collateral \$'000 | Net Amount \$'000 |
| ASSETS | | | | | | | |
| Cash and balances due from other financial institutions | 10,940,722 | - | 10,940,722 | - | - | - | 10,940,722 |
| Cash reserves at Bank of Jamaica | 12,330,758 | - | 12,330,758 | - | 12,330,758 | - | - |
| Financial assets at fair value through profit or loss | - | - | - | - | - | - | - |
| Securities purchased under agreements to resell | 1,702,395 | - | 1,702,395 | - | - | 1,702,395 | - |
| Investment securities | 22,165,329 | - | 22,165,329 | - | - | - | 22,165,329 |
| Loans, net of provision for credit losses | 68,837,392 | - | 68,837,392 | - | - | - | 68,837,392 |
| Lease receivables, net of provision for credit losses | 223,813 | - | 223,813 | - | - | - | 223,813 |
| Pledged assets | 1,019,346 | - | 1,019,346 | - | - | 1,019,346 | - |
| Due from related companies | 14,198 | - | 14,198 | - | - | - | 14,198 |
| Other assets | 1,638,522 | - | 1,638,522 | - | - | - | 1,638,522 |
| | 118,872,475 | - | 118,872,475 | - | 12,330,758 | 2,721,741 | 103,819,976 |

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46. Offsetting Financial Assets and Financial Liabilities (Continued)

(a) Financial assets (continued)

| | 2017 | | | | | | | |
|---|---|--|--|---|--|------------------|---|----------------------|
| | Gross amounts of financial assets \$'000 | Gross amounts set off on the balance sheet \$'000 | Net amounts of financial assets presented on the balance sheet \$'000 | Impact of master Netting Agreements \$'000 | Related amounts not set off in the statement of financial position | | | Net Amount \$'000 |
| Cash collateral \$'000 | | | | | Financial instruments collateral \$'000 | | | |
| ASSETS | | | | | | | | |
| Cash and balances due from other financial institutions | 12,455,836 | - | 12,455,836 | - | - | - | - | 12,455,836 |
| Cash reserves at Bank of Jamaica | 11,418,839 | - | 11,418,839 | - | 11,418,839 | - | - | - |
| Financial assets at fair value through profit or loss | 735,198 | - | 735,198 | - | - | - | - | 735,198 |
| Securities purchased under agreements to resell | 450,306 | - | 450,306 | - | - | 450,306 | - | - |
| Investment securities | 19,002,433 | - | 19,002,433 | - | - | - | - | 19,002,433 |
| Loans, net of provision for credit losses | 61,218,944 | - | 61,218,944 | - | - | - | - | 61,218,944 |
| Lease receivables, net of provision for credit losses | 102,412 | - | 102,412 | - | - | - | - | 102,412 |
| Pledged assets | 3,513,269 | - | 3,513,269 | - | - | 3,513,269 | - | - |
| Due from related companies | 725 | - | 725 | - | - | - | - | 725 |
| Other assets | 10,571,337 | - | 10,571,337 | - | - | - | - | 10,571,337 |
| | 119,469,299 | - | 119,469,299 | | 11,418,839 | 3,963,575 | | 104,086,885 |

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(expressed in Jamaican dollars unless otherwise indicated)

47. Changes in accounting policies

The changes in accounting policies outlined in note 2 (a) which have resulted in changes in accounting policies and adjustments to the amounts previously recognised in the financial statements summarised in the following tables.

| | December 31, 2017 as originally presented | Transition adjustment- IFRS 9 | As at January 1, 2018 |
|---|--|-------------------------------------|-----------------------------|
| | \$'000 | \$'000 | \$'000 |
| ASSETS | | | |
| Cash and balances due from other financial institutions | 12,455,836 | - | 12,455,836 |
| Cash reserves at Bank of Jamaica | 11,418,839 | - | 11,418,839 |
| Financial assets at fair value through profit or loss | 735,198 | - | 735,198 |
| Securities purchased under agreements to resell | 450,306 | - | 450,306 |
| Investment securities | 19,002,433 | (49,960) | 18,952,473 |
| Loans, net of provision for credit losses | 61,218,944 | (347,689) | 60,871,255 |
| Lease receivables, net of provision for credit losses | 102,412 | (733) | 101,679 |
| Pledged assets | 3,513,269 | - | 3,513,269 |
| Due from related companies | 725 | - | 725 |
| Intangible assets | 1,301,347 | - | 1,301,347 |
| Income tax recoverable | 260,466 | - | 260,466 |
| Property, plant and equipment | 2,225,768 | - | 2,225,768 |
| Deferred income tax assets | 1,704,925 | 16,654 | 1,721,579 |
| Post-employment benefit obligations | 285,043 | - | 285,043 |
| Other assets | 10,571,337 | - | 10,571,337 |
| TOTAL ASSETS | 125,246,848 | (381,728) | 124,865,120 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

47. Changes in accounting policies (continued)

| | December 31, 2017 as originally presented | Transition adjustment- IFRS 9 | As at January 1, 2018 |
|---|--|-------------------------------------|-----------------------------|
| | \$'000 | \$'000 | \$'000 |
| STOCKHOLDERS' EQUITY AND LIABILITIES: | | | |
| Stockholders' Equity Attributable | | | |
| Stockholders' of the Company | | | |
| Share capital | 8,400,000 | - | 8,400,000 |
| Fair value reserve | 181,775 | 15,342 | 197,117 |
| Loan loss reserve | 989,667 | (348,421) | 641,246 |
| Reserve fund | 2,291,968 | - | 2,291,968 |
| Capital reserve | 309,465 | - | 309,465 |
| Retained earnings reserve | 3,088,063 | - | 3,088,063 |
| Merger reserve | 3,759,440 | - | 3,759,440 |
| Retained earnings | 899,878 | (48,649) | 851,229 |
| Total Equity | 19,920,256 | (381,728) | 19,538,528 |
| Liabilities | | | |
| Customer deposits | 84,279,661 | - | 84,279,661 |
| Securities sold under agreements to repurchase | 3,082,721 | - | 3,082,721 |
| Borrowings, due to banks and other financial institutions | 4,675,684 | - | 4,675,684 |
| Income tax payable | - | - | - |
| Due to related companies | 101,388 | - | 101,388 |
| Post-employment benefit obligations | 1,387,105 | - | 1,387,105 |
| Provision | 8,838,088 | - | 8,838,088 |
| Other liabilities | 2,961,945 | - | 2,961,945 |
| Total Liabilities | 105,326,592 | - | 105,326,592 |
| TOTAL EQUITY AND LIABILITIES | 125,246,848 | (381,728) | 124,865,120 |

Sagicor Bank Jamaica Limited

Notes to the Financial Statements

31 December 2018

(expressed in Jamaican dollars unless otherwise indicated)

47. Changes in accounting policies (continued)

Consolidated Statement of Financial Position (continued)

| | <u>Retained earnings \$'000</u> |
|---|---|
| Balance as of December 31, 2017 | 899,878 |
| Transition adjustments on adoption of IFRS 9: | |
| Reclassify investments from available-for-sale to FVTPL | |
| Increase in provision for miscellaneous receivables and contract assets | |
| Increase in provision for debt investments at amortised cost | (49,960) |
| Increase in provision for debt investments at FVOCI | (23,013) |
| Increase in deferred tax assets relating to impairment provisions | 24,324 |
| Other | - |
| Total transition adjustments | <u>(48,649)</u> |
| Balance as of January 1, 2018 | <u>851,229</u> |

48. Subsequent event

Effective March 1, 2019 cash reserves and liquid asset ratios for Commercial Banks were reduced by the Bank of Jamaica (BOJ) as follows:

| | <u>New</u> | <u>Previous</u> |
|------------------------------|------------|-----------------|
| Cash Reserve: | | |
| Foreign currency liabilities | 15% | 15% |
| Jamaican dollar liabilities | 9% | 12% |
| Liquid Assets: | | |
| Foreign currency liabilities | 29% | 29% |
| Jamaican dollar liabilities | 23% | 26% |