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## INDEPENDENT AUDITORS' REPORT

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

### **Report on the Audit of the Financial Statements**

#### *Opinion*

We have audited the financial statements of Scotia Group Jamaica Limited ("the Company") comprising the separate financial statements of the Company and the consolidated financial statements of the Company and its subsidiaries ("the Group"), set out on pages 11 to 101, which comprise the Group's and the Company's statements of financial position as at October 31, 2017, the Group's and the Company's statements of revenue and expenses, comprehensive income, changes in stockholders' equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Group and the Company as at October 31, 2017, and of the Group's and the Company's financial performance and cash flows for the year then ended, in accordance with International Financial Reporting Standards (IFRS) and the Jamaican Companies Act.

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

R. Tarun Handa  
Cynthia L. Lawrence  
Rajan Trehan  
Norman O. Rainford  
Nigel R. Chambers

W. Gihan C. De Mel  
Nyssa A. Johnson  
Wilbert A. Spence  
Rochelle N. Stephenson



INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

**Report on the Audit of the Financial Statements (cont'd)**

*Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

1. Impairment of loans

<i>The key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>Loans, after allowances for impairment, represent 34% or \$166 billion of the Group's total assets. Allowance for impairment losses of \$2.3 billion has been recognised by the Group. The estimation of the impairment allowance on loans on an individual and aggregate basis requires management to make significant judgements to determine whether there is objective evidence that these loans should be classified as impaired arising from repayment default or adverse economic conditions.</p> <p><i>[see notes 3(i) and 23 to the financial statements]</i></p>	<p>Our procedures in this area included the following:</p> <ul style="list-style-type: none"><li>• Testing controls over the Group's impairment process, such as:<ul style="list-style-type: none"><li>(a) controls over the completeness and accuracy of the data used to determine impaired loans.</li><li>(b) management review of the recoverable value calculations.</li></ul></li><li>• Challenging management's identification of impaired loans by reviewing a sample of loans and assessing whether or not they were appropriately classified, based on the criteria for determining objective evidence of impairment.</li></ul>



INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

**Report on the Audit of the Financial Statements (cont'd)**

*Key Audit Matters (cont'd)*

1. Impairment of loans (cont'd)

<i>The key audit matter (cont'd)</i>	<i>How the matter was addressed in our audit (cont'd)</i>
<p>Management also makes assumptions in determining the estimated future cash flows from the instruments to determine the impairment allowance. Estimates of expected cash flows require management to use judgement in estimating the values of collateral held, cost to sell the collateral and the time to liquidate such collateral.</p> <p>The combination of estimates and judgements increases the risk that management's estimate could be materially misstated.</p> <p><i>[see notes 3(i) and 23 to the financial statements]</i></p>	<p>Our procedures in this area included the following (cont'd):</p> <ul style="list-style-type: none"><li>• Testing a sample of impairment calculations by assessing the forecasts of expected cash flows and challenging assumptions using externally available information as well as historical trends.</li><li>• Assessing whether disclosures in the financial statements are adequate in respect of the Group's exposure to credit risk and measurement of impairment allowances.</li></ul>



INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

**Report on the Audit of the Financial Statements (cont'd)**

*Key Audit Matters (cont'd)*

2. Fair value of investments

<i>The key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>Investment securities measured at fair value represent 24% of total assets of the Group. The valuation of the Group's investments requires significant estimation, as no quoted prices are available for some of these instruments. Valuation of these investments, although based on observable inputs, involves the exercise of judgement and the use of assumptions.</p> <p>Management used valuation techniques which require inputs such as market yields obtained from established yield curves. These judgements and assumptions could result in estimated fair values that are materially different from actual transaction values.</p> <p><i>[see notes 3(vi), 20, 24 and 49 to the financial statements]</i></p>	<p>Our procedures in this area included the following:</p> <ul style="list-style-type: none"><li>• Assessing and testing the design and operating effectiveness of the Group's controls over the determination and computation of fair values.</li><li>• Challenging the reasonableness of yields/prices by comparing to independent third party pricing sources.</li><li>• Assessing the reasonableness of significant assumptions used by such third-party pricing sources.</li><li>• Involving our own valuation specialists to determine/obtain yields/prices of specific securities and comparing these to those used by management.</li><li>• Assessing the adequacy of the disclosures, including the degree of estimation involved in determining fair values.</li></ul>



INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

**Report on the Audit of the Financial Statements (cont'd)**

*Key Audit Matters (cont'd)*

3. Valuation of policyholders' liabilities

<i>The key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>Policyholders' liabilities represent 12% of the Group's total liabilities.</p> <p>Determining the settlement value of long-term policyholders' liabilities is an area that requires significant judgment. It involves the use of economic assumptions such as investment returns and discount rates, morbidity and mortality assumptions, maintenance expenses, lapse and withdrawals as key inputs in estimating these actuarially determined liabilities.</p> <p>The combination of assumptions and judgements increases the risk that management's estimate could be materially misstated.</p> <p><i>[see notes 2(k), 3(iii), 38, and 48(e), to the financial statements]</i></p>	<p>Our procedures in this area included the following:</p> <ul style="list-style-type: none"> <li>• Testing the policy master file for completeness and accuracy of the underlying data used by management as inputs to the actuarial valuation.</li> <li>• Testing a sample of contracts to assess that the terms of contract agree to the data file provided by the management to the actuarial expert.</li> <li>• Assessing the objectivity, qualification, and experience of management's actuarial expert.</li> <li>• Involving our own actuarial specialist to assess whether the liabilities as determined by management's actuarial expert, falls within a reasonable range of expectations, the assumptions are appropriate, changes to the product features are confirmed and the actuarial valuation has been performed in accordance with accepted and commonly used actuarial system, methodologies and practices.</li> <li>• Assessing whether disclosures in the financial statements are adequate in respect of the Group's exposure to insurance risk.</li> </ul>



INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

Report on the Audit of the Financial Statements (cont'd)

*Key Audit Matters (cont'd)*

4. Valuation of retirement benefits asset and obligations

<i>The key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>The Group operates a defined benefit retirement scheme and provides other unfunded retirement benefits. Significant estimates are made in valuing the Group's retirement benefits asset and obligations.</p> <p>The valuations are considered to be a significant risk, as given the size of the assets and liabilities, small changes in the assumptions can have a material financial impact on the Group. The key assumptions involved in calculating retirement benefit assets and liabilities are discount rates, inflation, future increases in salaries and pensions.</p> <p>The use of significant assumptions increases the risk that management's estimate can be materially misstated.</p> <p><i>[see notes 3(iv) and 29 to the financial statements]</i></p>	<p>Our procedures in this area included the following:</p> <ul style="list-style-type: none"><li>• Testing employee data provided by management to the actuarial expert.</li><li>• Comparing the discount and the inflation rates used to independent sources.</li><li>• Recomputing interest income and cost associated with retirement benefits.</li><li>• Reviewing and agreeing the pension asset to independent supporting information.</li><li>• Assessing whether disclosures in the financial statements are appropriate in respect of the Group's retirement benefit arrangements.</li></ul>



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## INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

### **Report on the Audit of the Financial Statements (cont'd)**

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

#### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

**Report on the Audit of the Financial Statements (cont'd)**

*Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is included in the Appendix to this auditors' report. This description, which is located at pages 9-10, forms part of our auditors' report.

**Report on additional matters as required by the Jamaican Companies Act**

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner required.

The engagement partner on the audit resulting in this independent auditors' report is Nigel R. Chambers.

A handwritten signature in blue ink that reads 'KPMG'.

Chartered Accountants  
Kingston, Jamaica

December 7, 2017



INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

***Appendix to the Independent Auditors' report***

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of  
SCOTIA GROUP JAMAICA LIMITED

***Appendix to the Independent Auditors' report (cont'd)***

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matters or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Consolidated Statement of Revenue and Expenses**  
**Year ended October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	2017	2016
<b>Net interest income and other revenue</b>			
<b>Net interest income</b>			
Interest from loans and deposits with banks		23,026,816	22,116,030
Interest from securities		<u>7,939,121</u>	<u>8,158,034</u>
Total interest income	6	30,965,937	30,274,064
Interest expense	6	<u>( 4,321,834)</u>	<u>( 4,898,163)</u>
Net interest income		26,644,103	25,375,901
Impairment losses on loans	23	<u>( 2,178,492)</u>	<u>( 1,432,420)</u>
Net interest income after impairment losses on loans		<u>24,465,611</u>	<u>23,943,481</u>
<b>Other revenue</b>			
Fee and commission income	7	14,425,825	12,488,592
Fee and commission expense	7	<u>( 5,787,463)</u>	<u>( 5,472,547)</u>
		8,638,362	7,016,045
Net gains on foreign currency activities	8	2,494,427	3,632,779
Net gains on financial assets	8	1,034,352	344,816
Insurance revenue	9	2,785,032	2,369,309
Other revenue	10	<u>75,015</u>	<u>30,763</u>
Total other revenue		<u>15,027,188</u>	<u>13,393,712</u>
		<u>39,492,799</u>	<u>37,337,193</u>
<b>Expenses</b>			
Salaries, pensions and other staff benefits	11	10,641,141	10,428,959
Property expenses, including depreciation		2,113,257	2,021,790
Amortisation and impairment of intangible assets	28	146,897	127,006
Asset tax		1,068,710	956,448
Other operating expenses		<u>7,321,336</u>	<u>7,162,047</u>
	12	<u>21,291,341</u>	<u>20,696,250</u>
<b>Profit before taxation</b>	13	18,201,458	16,640,943
<b>Taxation</b>	14	<u>( 5,794,168)</u>	<u>( 5,050,341)</u>
<b>Profit for the year</b>		<u>12,407,290</u>	<u>11,590,602</u>
<b>Attributable to:</b>			
Equity holders of the company		12,174,742	11,300,599
Non-controlling interest		<u>232,548</u>	<u>290,003</u>
Profit for the year		<u>12,407,290</u>	<u>11,590,602</u>
<b>EARNINGS PER STOCK UNIT (expressed in \$)</b>			
<b>attributable to stockholders of the company</b>	15	<u>3.91</u>	<u>3.63</u>

The accompanying notes form an integral part of the financial statements.

**Consolidated Statement of Comprehensive Income**  
**Year ended October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	2017	2016
<b>Profit for the year</b>		<u>12,407,290</u>	<u>11,590,602</u>
<b>Other comprehensive income:</b>			
Items that will not be reclassified to profit or loss:			
Remeasurement of defined benefit plan asset and obligations	29	6,459,498	( 251,970)
Taxation	36	<u>( 2,153,166)</u>	<u>83,990</u>
		<u>4,306,332</u>	<u>( 167,980)</u>
Items that are or may be reclassified to profit or loss:			
Unrealised gains on available-for-sale financial assets		397,873	989,915
Realised gains on available-for-sale financial assets, transferred to profit		( 686,187)	( 15,302)
Foreign operations – foreign currency translation		<u>( 11,431)</u>	<u>-</u>
Taxation	36	<u>( 299,745)</u>	974,613
		<u>9,103</u>	<u>( 234,649)</u>
		<u>( 290,642)</u>	<u>739,964</u>
Other comprehensive income, net of tax		<u>4,015,690</u>	<u>571,984</u>
<b>Total comprehensive income</b>		<u>16,422,980</u>	<u>12,162,586</u>
Attributable to:			
Stockholders of the company		16,166,559	11,825,603
Non-controlling interest	46	<u>256,421</u>	<u>336,983</u>
Total comprehensive income		<u>16,422,980</u>	<u>12,162,586</u>

The accompanying notes form an integral part of the financial statements.

**Consolidated Statement of Financial Position**  
**October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

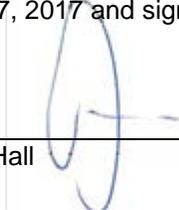
	Notes	2017	2016
<b>ASSETS</b>			
<b>Cash resources</b>			
Cash and balances at Bank of Jamaica	16	61,140,777	38,876,946
Government and bank notes other than Jamaican	19	890,257	839,283
Due from other banks	17	20,328,051	35,699,443
Accounts with parent and fellow subsidiaries	18	<u>34,117,474</u>	<u>30,860,816</u>
	19	<u>116,476,559</u>	<u>106,276,488</u>
<b>Financial assets at fair value through profit or loss</b>	20	<u>8,155</u>	<u>554,034</u>
<b>Pledged assets</b>	21	<u>37,253,225</u>	<u>46,591,509</u>
<b>Loans, after allowance for impairment losses</b>	22	<u>166,493,591</u>	<u>166,826,780</u>
<b>Investment securities</b>	24	<u>120,292,580</u>	<u>117,121,153</u>
<b>Government securities purchased under resale agreements</b>	25	<u>1,203,495</u>	<u>820,146</u>
<b>Other assets</b>			
Customers' liabilities under acceptances, guarantees and letters of credit		12,228,668	10,472,328
Taxation recoverable		2,574,148	2,275,813
Sundry assets	26	2,074,311	2,331,282
Property, plant and equipment	27	5,322,155	5,476,590
Goodwill and intangible assets	28	1,094,143	1,208,425
Retirement benefits asset	29(a)	25,020,925	17,366,400
Deferred taxation	36	<u>176,310</u>	<u>70,706</u>
		<u>48,490,660</u>	<u>39,201,544</u>
<b>Assets held for sale</b>	37	<u>664,416</u>	<u>-</u>
		<u>49,155,076</u>	<u>39,201,544</u>
		<u>490,882,681</u>	<u>477,391,654</u>

The accompanying notes form an integral part of the financial statements.

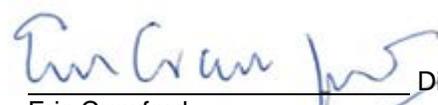
**Consolidated Statement of Financial Position (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)*

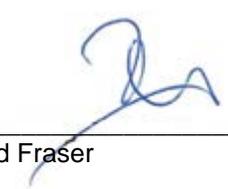
	Notes	2017	2016
<b>LIABILITIES</b>			
Deposits by the public	30	260,559,467	248,416,381
Due to other banks and financial institutions	31	6,067,077	5,904,813
Due to ultimate parent company	32	3,944,710	5,069,935
Due to fellow subsidiaries	33	<u>156,761</u>	<u>172,086</u>
		<u>270,728,015</u>	<u>259,563,215</u>
<b>Other liabilities</b>			
Cheques and other instruments in transit	19	2,285,240	1,928,340
Acceptances, guarantees and letters of credit		12,228,668	10,472,328
Securities sold under repurchase agreements		20,666,065	31,634,237
Capital management and government securities funds	34	17,844,600	15,352,087
Other liabilities	35	5,648,725	7,509,536
Taxation payable		2,156,254	1,727,158
Deferred tax liabilities	36	7,800,934	5,760,074
Retirement benefit obligations	29(b)	<u>3,884,186</u>	<u>3,191,557</u>
		<u>72,514,672</u>	<u>77,575,317</u>
<b>Liabilities held for sale</b>	37	<u>37,272</u>	<u>-</u>
<b>Policyholders' liabilities</b>	38	<u>45,171,156</u>	<u>44,764,585</u>
<b>EQUITY</b>			
Share capital	39	6,569,810	6,569,810
Reserve fund	40	3,249,976	3,249,976
Retained earnings reserve	41	31,891,770	24,791,770
Capital reserve	42	11,340	11,340
Cumulative remeasurement gains from available-for-sale securities	43	565,980	868,236
Loan loss reserve	44	2,687,050	3,143,875
Other reserves	45	9,964	9,964
Translation reserve		( 12,259)	-
Unappropriated profits		<u>57,457,935</u>	<u>53,210,802</u>
<b>Total equity attributable to equity holders of the Company</b>		102,431,566	91,855,773
Non-controlling interest	46	<u>-</u>	<u>3,632,764</u>
<b>Total equity</b>		<u>102,431,566</u>	<u>95,488,537</u>
<b>Total equity and liabilities</b>		<u>490,882,681</u>	<u>477,391,654</u>

The financial statements on pages 11 to 101 were approved for issue by the Board of Directors on December 7, 2017 and signed on its behalf by:

  
 \_\_\_\_\_ Director  
 Jeffrey M. Hall

  
 \_\_\_\_\_ Director  
 David Noel

  
 \_\_\_\_\_ Director  
 Eric Crawford

  
 \_\_\_\_\_ Secretary  
 Richard Fraser

The accompanying notes form an integral part of the financial statements.

**SCOTIA GROUP JAMAICA LIMITED**

**Consolidated Statement of Changes in Stockholders' Equity**

**Year ended October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	Attributable to equity holders of the Company											
		Share capital	Reserve fund	Retained earnings reserve	Capital reserve	Cumulative remeasurement result from available for sale financial assets	Loan loss reserve	Other reserves	Translation reserves	Unappropriated profits	Total	Non controlling interest	Total equity
<b>Balances at October 31, 2015</b>		<b>6,569,810</b>	<b>3,248,591</b>	<b>20,591,770</b>	<b>9,383</b>	<b>175,252</b>	<b>3,204,491</b>	<b>12,892</b>	-	<b>51,445,043</b>	<b>85,257,232</b>	<b>3,470,323</b>	<b>88,727,555</b>
Profit for the year		-	-	-	-	-	-	-	-	11,300,599	11,300,599	290,003	11,590,602
Other comprehensive income:													
Remeasurement of defined benefit plan/obligations		-	-	-	-	-	-	-	-	( 167,980)	( 167,980)	-	( 167,980)
Unrealised gains on available-for-sale securities, net of taxes		-	-	-	-	698,948	-	-	-	-	698,948	49,765	748,713
Realised gains on available-for-sale securities transferred to profit or loss		-	-	-	-	( 5,964)	-	-	-	-	( 5,964)	( 2,785)	( 8,749)
Total other comprehensive income		-	-	-	-	692,984	-	-	-	( 167,980)	525,004	46,980	571,984
Total comprehensive income		-	-	-	-	692,984	-	-	-	11,132,619	11,825,603	336,983	12,162,586
Transfer to loan loss reserve		-	-	-	-	-	( 60,616)	-	-	60,616	-	-	-
Transfer to retained earnings reserve		-	-	4,200,000	-	-	-	-	-	( 4,200,000)	-	-	-
Movement in reserves due to the dissolution of subsidiary		-	1,385	-	1,957	-	-	( 2,928)	-	-	414	584	998
Transactions with owners of the Company:													
Dividends paid	54	-	-	-	-	-	-	-	-	( 5,227,476)	( 5,227,476)	( 175,126)	( 5,402,602)
Net movement for the year		-	1,385	4,200,000	1,957	-	( 60,616)	( 2,928)	-	( 9,366,860)	( 5,227,062)	( 174,542)	( 5,401,604)
<b>Balances at October 31, 2016</b>		<b>6,569,810</b>	<b>3,249,976</b>	<b>24,791,770</b>	<b>11,340</b>	<b>868,236</b>	<b>3,143,875</b>	<b>9,964</b>	-	<b>53,210,802</b>	<b>91,855,773</b>	<b>3,632,764</b>	<b>95,488,537</b>
Profit for the year		-	-	-	-	-	-	-	-	12,174,742	12,174,742	232,548	12,407,290
Other comprehensive income:													
Remeasurement of defined benefit plan/obligations		-	-	-	-	-	-	-	-	4,306,332	4,306,332	-	4,306,332
Foreign currency translation		-	-	-	-	-	-	-	(12,259)	-	( 12,259)	828	( 11,431)
Unrealised gains on available-for-sale securities, net of taxes		-	-	-	-	278,972	-	-	-	-	278,972	26,204	305,176
Realised gains on available-for-sale securities transferred to profit or loss		-	-	-	-	(581,228)	-	-	-	-	( 581,228)	( 3,159)	( 584,387)
Total other comprehensive income		-	-	-	-	(302,256)	-	-	(12,259)	4,306,332	3,991,817	23,873	4,015,690
Total comprehensive income		-	-	-	-	(302,256)	-	-	(12,259)	16,481,074	16,166,559	256,421	16,422,980
Transfer to loan loss reserve		-	-	-	-	-	( 456,825)	-	-	456,825	-	-	-
Transfer to retained earnings reserve		-	-	7,100,000	-	-	-	-	-	( 7,100,000)	-	-	-
Transaction costs to acquire non-controlling interest		-	-	-	-	-	-	-	-	( 50,222)	( 50,222)	-	( 50,222)
Acquisition of non-controlling interest		-	-	-	-	-	-	-	-	60,323	60,323	(3,757,825)	( 3,697,502)
Transactions with owners of the Company:													
Dividends paid	54	-	-	-	-	-	-	-	-	( 5,600,867)	( 5,600,867)	( 131,360)	( 5,732,227)
Net movement for the year		-	-	7,100,000	-	-	( 456,825)	-	-	(12,233,941)	( 5,590,766)	(3,889,185)	( 9,479,951)
<b>Balances at October 31, 2017</b>		<b>6,569,810</b>	<b>3,249,976</b>	<b>31,891,770</b>	<b>11,340</b>	<b>565,980</b>	<b>2,687,050</b>	<b>9,964</b>	<b>(12,259)</b>	<b>57,457,935</b>	<b>102,431,566</b>	<b>-</b>	<b>102,431,566</b>

The accompanying notes form an integral part of the financial statements.

**Consolidated Statement of Cash Flows**  
**Year ended October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	2017	2016
<b>Cash flows from operating activities</b>			
Profit for the year		12,407,290	11,590,602
Adjustments for:			
Taxation charge	14	5,794,168	5,050,341
Depreciation	27	537,843	511,389
Amortisation of intangible assets	28	146,897	127,006
Impairment allowances on loans	23	3,761,229	2,958,360
Gain on sale of property, plant and equipment	10	( 46,460)	-
Gain on sale of available for sale securities		( 686,187)	( 15,302)
Increase in retirement benefits asset/obligation, net		( 400,902)	( 387,943)
		21,513,878	19,834,453
Interest income	6	(30,965,937)	(30,274,064)
Interest expense	6	4,321,834	4,898,163
		( 5,130,225)	( 5,541,448)
Changes in operating assets and liabilities			
Loans		( 4,143,757)	(15,254,743)
Deposits by the public		14,639,510	41,571,644
Deposits with Bank of Jamaica maturing after ninety days		( 276,266)	1,360,351
Policyholders' liabilities		406,571	1,652,306
Sundry assets, net		256,398	( 809,004)
Other liabilities, net		( 1,843,301)	2,283,171
Due to parent company and fellow subsidiaries		( 1,126,275)	( 524,876)
Accounts with parent and fellow subsidiaries		2,134,898	8,601,079
Financial assets at fair value through profit or loss		545,879	290,363
Taxation recoverable		( 298,336)	962,970
Retirement benefits asset/obligations		( 101,496)	( 84,152)
Amounts due to other banks and financial institutions		161,091	633,041
Statutory reserves at Bank of Jamaica		( 7,411,913)	( 4,317,480)
Securities sold under repurchase agreements		(10,932,603)	( 8,132,434)
		(13,119,825)	22,690,788
Interest received		31,279,851	30,302,834
Interest paid		( 4,374,416)	( 4,931,969)
Taxation paid		( 5,562,246)	( 4,735,320)
Net cash provided by operating activities (carried forward to page 17)		<u>8,223,364</u>	<u>43,326,333</u>

The accompanying notes form an integral part of the financial statements.

**Consolidated Statement of Cash Flows (Continued)****Year ended October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	2017	2016
<b>Cash flows from operating activities</b>			
(brought forward from page 16)		<u>8,223,364</u>	<u>43,326,333</u>
<b>Cash flows from investing activities</b>			
Investment securities		( 2,898,389)	(10,707,637)
Pledged assets		8,680,423	6,016,672
Proceeds from disposal of property, plant and equipment		80,306	-
Purchase of property, plant and equipment	27	( 426,282)	( 650,820)
Intangible assets	28	( 32,689)	( 116,914)
Acquisition of non-controlling interest		<u>( 3,747,724)</u>	<u>-</u>
Net cash provided/(used) in investing activities		<u>1,655,645</u>	<u>( 5,458,699)</u>
<b>Cash flows from financing activities</b>			
Dividends paid to stockholders	54	( 5,600,867)	( 5,227,476)
Dividends paid to non-controlling interest in subsidiary	54	<u>( 131,360)</u>	<u>( 175,126)</u>
Net cash used in financing activities		<u>( 5,732,227)</u>	<u>( 5,402,602)</u>
Effect of exchange rate changes on cash and cash equivalents		<u>( 407,804)</u>	<u>1,477,649</u>
Net increase in cash and cash equivalents		3,738,978	33,942,681
Cash and cash equivalents at beginning of year		<u>70,297,279</u>	<u>36,354,598</u>
<b>Cash and cash equivalents at end of year</b>	19	<u>74,036,257</u>	<u>70,297,279</u>

The accompanying notes form an integral part of the financial statements.

**Statement of Comprehensive Income****Year ended October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	2017	2016
<b>Net interest income and other revenue</b>			
Interest from deposit with banks		129,705	86,446
Interest from securities		<u>48,027</u>	<u>4,233</u>
	6	<u>177,732</u>	<u>90,679</u>
Net (losses)/gains on foreign currency activities		( 83,743)	784,279
Net losses on financial assets	8	( 535)	-
Dividend income		<u>5,621,443</u>	<u>2,907,040</u>
		<u>5,537,165</u>	<u>3,691,319</u>
Total income		<u>5,714,897</u>	<u>3,781,998</u>
<b>Expenses</b>			
Asset tax		200	200
Other operating expense		<u>44,273</u>	<u>34,297</u>
	12	<u>44,473</u>	<u>34,497</u>
Profit before taxation	13	5,670,424	3,747,501
Taxation	14	( 33,320)	( 14,050)
<b>Profit for the year</b>		<u>5,637,104</u>	<u>3,733,451</u>
<b>Other comprehensive income</b>			
Items that are or may be reclassified to profit or loss			
Unrealised gains on available-for-sale financial assets		-	1,237
Realised gains on available-for-sale financial assets transferred to profit		( 1,237)	-
		( 1,237)	1,237
Taxation credit/(charge)	36	<u>309</u>	( 309)
<b>Other comprehensive (loss)/income, net of tax</b>		<u>( 928)</u>	<u>928</u>
<b>Total comprehensive income for the year</b>		<u>5,636,176</u>	<u>3,734,379</u>

The accompanying notes form an integral part of the financial statements.

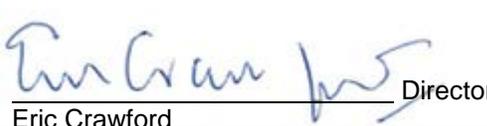
**Statement of Financial Position****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)*

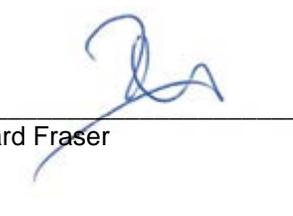
	Notes	2017	2016
<b>ASSETS</b>			
<b>Cash resources</b>			
Accounts with subsidiaries	19	<u>7,466,320</u>	<u>9,905,585</u>
<b>Loans to subsidiary</b>			
	22	<u>180,000</u>	<u>230,000</u>
<b>Investment securities</b>			
Available-for-sale	24	<u>-</u>	<u>1,210,742</u>
<b>Investment in subsidiaries, at cost</b>			
		<u>13,229,908</u>	<u>9,532,408</u>
<b>Other assets</b>			
Sundry assets		544	-
Taxation recoverable		<u>307,169</u>	<u>297,246</u>
		<u>21,183,941</u>	<u>21,175,981</u>
<b>LIABILITES</b>			
Accrued expenses and other liabilities		8,334	8,809
Taxation payable		36,179	9,662
Deferred tax liabilities	36	<u>3,231</u>	<u>6,400</u>
		<u>47,744</u>	<u>24,871</u>
<b>EQUITY</b>			
Share capital	39	6,569,810	6,569,810
Cumulative remeasurement gains from available-for-sale securities	43	-	928
Unappropriated profits		<u>14,566,387</u>	<u>14,580,372</u>
Total stockholders' equity		<u>21,136,197</u>	<u>21,151,110</u>
<b>Total liabilities and equity</b>		<u>21,183,941</u>	<u>21,175,981</u>

The financial statements on pages 11 to 101 were approved for issue by the Board of Directors on December 7, 2017 and signed on its behalf by:

  
 \_\_\_\_\_ Director  
 Jeffrey M. Hall

  
 \_\_\_\_\_ Director  
 David Noel

  
 \_\_\_\_\_ Director  
 Eric Crawford

  
 \_\_\_\_\_ Secretary  
 Richard Fraser

The accompanying notes form an integral part of the financial statements.

**Statement of Changes in Stockholders' Equity**  
**Year ended October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	<u>Notes</u>	<u>Share capital</u>	<u>Cumulative remeasurement result from available for sale financial assets</u>	<u>Unappropriated profits</u>	<u>Total</u>
<b>Balances at October 31, 2015</b>		6,569,810	-	16,074,397	22,644,207
Profit for the year		-	-	3,733,451	3,733,451
<b>Other comprehensive income:</b>					
Unrealised gains on available for sale securities, net of tax		-	928	-	928
Total comprehensive income		-	928	3,733,451	3,734,379
Transaction with owners:					
Dividends paid	54	-	-	( 5,227,476)	( 5,227,476)
<b>Balances at October 31, 2016</b>		6,569,810	928	14,580,372	21,151,110
Profit for the year		-	-	5,637,104	5,637,104
<b>Other comprehensive income:</b>					
Realised gains on available for sale securities, net of tax		-	( 928)	-	( 928)
Total comprehensive income		-	( 928)	5,637,104	5,636,176
Transaction costs to acquire non-controlling Interest		-	-	( 50,222)	( 50,222)
Transaction with owners:					
Dividends paid	54	-	-	( 5,600,867)	( 5,600,867)
<b>Balances at October 31, 2017</b>		<u>6,569,810</u>	<u>-</u>	<u>14,566,387</u>	<u>21,136,197</u>

The accompanying notes form an integral part of the financial statements.

**Statement of Cash Flows**  
**Year ended October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

	Notes	2017	2016
<b>Cash flows from operating activities</b>			
Profit for the year		5,637,104	3,733,451
Adjustments for:			
Interest income	6	( 177,732)	( 90,679)
Taxation	14	<u>33,320</u>	<u>14,050</u>
		5,492,692	3,656,822
Changes in operating assets and liabilities			
Loan to subsidiary		50,000	( 75,000)
Other assets, net		( 10,465)	65,800
Account with fellow subsidiary		( 478)	4,099,953
Other liabilities		<u>1,727,089</u>	<u>( 1,271)</u>
		7,258,838	7,746,304
Interest received		189,184	73,123
Taxation paid		<u>( 9,971)</u>	<u>( 69,653)</u>
Net cash provided by operating activities		<u>7,438,051</u>	<u>7,749,774</u>
<b>Cash flow from investing activity</b>			
Acquisition of non-controlling interest	46	(3,747,724)	-
Investment securities		<u>1,199,771</u>	<u>(1,199,460)</u>
Net cash used in investing activities		<u>(2,547,953)</u>	<u>(1,199,460)</u>
<b>Cash flows from financing activity</b>			
Dividends paid, being cash used in financing activity	54	<u>(5,600,867)</u>	<u>(5,227,476)</u>
Net (decrease)/increase in cash and cash equivalents		( 710,769)	1,322,838
Cash and cash equivalents at beginning of year		<u>1,885,541</u>	<u>562,703</u>
<b>Cash and cash equivalents at end of year</b>	19	<u>1,174,772</u>	<u>1,885,541</u>

The accompanying notes form an integral part of the financial statements.

**Notes to the Financial Statements**  
**October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

**1. Identification, Regulation and Licence**

Scotia Group Jamaica Limited (“the Company”) is incorporated and domiciled in Jamaica. It is a 71.78% subsidiary of Scotiabank Caribbean Holdings Limited, which is incorporated and domiciled in Barbados. The Bank of Nova Scotia, which is incorporated and domiciled in Canada is the company’s ultimate parent. The registered office of the Company is located at the Scotiabank Centre, Corner of Duke and Port Royal Streets, Kingston, Jamaica. The Company is listed on the Jamaica Stock Exchange.

The Company is the parent of The Bank of Nova Scotia Jamaica Limited, (“the Bank”) which is licensed under the Banking Services Act, 2014, Scotia Investments Jamaica Limited (“SIJL”), which is licensed under the Securities Act, and Scotia Jamaica Microfinance Company Limited.

During the year, Scotia Investments Jamaica Limited (SIJL) initiated a Court application to implement a Scheme of Arrangement by which all shares held by non-controlling interests were cancelled with the payment by Scotia Group Jamaica Limited of J\$38 per share, resulting in Scotia Group owning 100% of the remaining shares of SIJL. This was approved at an Extraordinary General Meeting held on August 30, 2017, and was finalised with the Supreme Court’s approval in September 2017.

The Company’s subsidiaries, which together with the Company are referred to as “the Group”, are as follows:

Subsidiaries	Principal Activities	Holding by		Financial Year-End
		Company	Subsidiary	
The Bank of Nova Scotia Jamaica Limited and its subsidiaries:	Banking	100%		October 31
The Scotia Jamaica Building Society	Mortgage Financing		100%	October 31
Scotia Jamaica Life Insurance Company Limited	Life Insurance		100%	December 31*
Scotia Investments Jamaica Limited and its subsidiaries:	Investment Banking	100% (2016: 77.01%)		October 31
Scotia Asset Management (St. Lucia) Inc	Fund Management		100%	October 31
Scotia Asset Management Jamaica Limited	Non-trading		100%	October 31
Scotia Jamaica Investment Management Limited	Non-trading		100%	October 31
Scotia Jamaica Microfinance Company Limited	Micro-financing	100%		October 31

All subsidiaries are incorporated in Jamaica, except for Scotia Asset Management (St. Lucia) Inc.

\*The statements included in the consolidation are audited financial statements as at and for the year ended October 31, 2017.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies****(a) Basis of preparation****(i) Statement of compliance**

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board, and comply with the Jamaican Companies Act ("the Act").

**New, revised and amended standards and interpretations that became effective during the year**

Certain new, revised and amended standards and interpretations came into effect during the current financial year. The Group has determined that none of them had a significant effect on the amounts or disclosures in the financial statements.

**New, revised and amended standards and interpretations that are not yet effective**

At the date of authorisation of these financial statements, the following relevant standards, amendments to existing standards and interpretations have been published but were not yet effective and the Group has not early-adopted them:

- IFRS 9, *Financial Instruments*, which is effective for annual reporting periods beginning on or after January 1, 2018, replaces the existing guidance in IAS 39, *Financial Instruments: Recognition and Measurement*. IFRS 9 includes revised guidance on the classification and measurement of financial assets and liabilities, including a new expected credit loss model for calculating impairment of financial assets and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. Although the permissible measurement bases for financial assets – amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL) - are similar to IAS 39, the criteria for classification into the appropriate measurement categories are significantly different. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model, which means that a loss event will no longer need to occur before an impairment allowance is recognised.

At the date of transition, the Company is permitted to make a one-time irrevocable reassessment of its fair value through profit or loss designations for its financial assets and liabilities. The Group is currently evaluating the extent to which it will apply these designations to its financial instruments upon transition.

The expected credit loss model is more forward looking and will require the use of reasonable and supportable forecasts of future economic conditions to determine increases in credit risk and measurement of expected credit losses. It may also result in an increase in the total level of impairment allowance as all financial assets will be assessed for impairment, and the population size will be greater than that for financial assets with objective evidence of impairment under IAS 39.

The Group is still assessing the impact the change in model will have on its 2019 financial statements.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(a) Basis of preparation (continued)****(i) Statement of compliance (continued)****New, revised and amended standards and interpretations that are not yet effective (continued)**

- IFRS 15, *Revenue From Contracts With Customers*, effective for accounting periods beginning on or after January 1, 2018, replaces IAS 11, *Construction Contracts*, IAS 18, *Revenue*, IFRIC 13, *Customer Loyalty Programmes*, IFRIC 15, *Agreements for the Construction of Real Estate*, IFRIC 18, *Transfer of Assets from Customers* and SIC-31 *Revenue – Barter Transactions Involving Advertising Services*. It does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other IFRSs. It also does not apply if two entities in the same line of business exchange non-monetary assets to facilitate sales to other parties.

The Group will apply a five-step model to determine when to recognise revenue, and at what amount. The model specifies that revenue should be recognised when (or as) an entity transfers control of goods or services to a customer at the amount to which the entity expects to be entitled.

Depending on whether certain criteria are met, revenue is recognised at a point in time, when control of goods or services is transferred to the customer, or over time, in a manner that best reflects the entity's performance.

There are also new qualitative and quantitative disclosure requirements to describe the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

The Group is assessing the impact that this standard will have on its 2019 financial statements.

- IFRS 16, *Leases*, which is effective for annual reporting periods beginning on or after January 1, 2019, eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Entities will be required to bring all major leases on-balance sheet, recognising new assets and liabilities. The on-balance sheet liability will attract interest; the total lease expense will be higher in the early years of a lease even if a lease has fixed regular cash rentals. Optional lessee exemption will apply to short-term leases and for low-value items with value of US\$5,000 or less.

Lessor accounting remains similar to current practice as the lessor will continue to classify leases as finance and operating leases. Early adoption is permitted if IFRS 15, *Revenue from Contracts with Customers* is also adopted.

The Group is assessing the impact that this standard will have on its 2020 financial statements.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(a) Basis of preparation (continued)****(i) Statement of compliance (continued)****New, revised and amended standards and interpretations that are not yet effective (continued)**

- IFRS 17, *Insurance Contracts*, effective for annual reporting periods beginning on or after January 1, 2021, replaces IFRS 4, *Insurance Contracts* and provides three models to apply to all insurance contracts: the general model, the variable fee approach and the premium allocation approach. The key principles in IFRS 17 are that an entity:
  - identifies insurance contracts as those contracts under which the entity accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future (the insured event) adversely affects the policyholder.
  - separates specified embedded derivatives, distinct investment components and distinct performance obligations from the insurance contracts.
  - recognises and measures groups of insurance contracts at:
    - a) a risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all of the available information about the fulfilment cash flows in a way that is consistent with observable market information; plus (if this value is a liability) or minus (if this value is an asset)
    - b) an amount representing the unearned profit in the group of contracts (the contractual service margin)
  - recognises the profit from a group of insurance contracts over the period the entity provides insurance cover, and as the entity is released from risk. If a group contract is or becomes loss making, an entity recognises the loss immediately.
  - presents separately insurance revenue (that excludes the receipt of repayment of investment components) and insurance finance income or expenses;
  - includes an optional simplified measurement approach, or premium allocation approach, for simpler insurance contracts where the coverage period is less than a year or where there are no significant expected changes in estimates before the claims are incurred.

Many of the disclosures of IFRS 4 are retained in IFRS 17. The general model requires disclosure and reconciliation of the expected present value of future cash flows, risk adjustment and contractual service margin. No reconciliation is required under the variable fee approach.

The Group is assessing the impact that the standard will have on its 2022 financial statements.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(a) Basis of preparation (continued)****(i) Statement of compliance (continued)****New, revised and amended standards and interpretations that are not yet effective (continued)**

- Amendments to IAS 7, *Statement of Cash Flows*, effective for accounting periods beginning on or after January 1, 2017, require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash flows.

The Group is assessing the impact that this amendment will have on its 2018 financial statements.

- Amendments to IAS 12, *Income Taxes*, effective for accounting periods beginning on or after January 1, 2017, clarifies the following:
  - The existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset.
  - A deferred tax asset can be recognised if the future bottom line of the tax return is expected to be a loss, if certain conditions are met.
  - Future taxable profits used to establish whether a deferred tax can be recognised should be the amount calculated before the effect of reversing temporary differences.
  - An entity can assume that it will recover an asset for more than its carrying amount if there is sufficient evidence that it is probable that the entity will achieve this.
  - Deductible temporary differences related to unrealised losses should be assessed on a combined basis for recognition unless a tax law restricts the use of losses to deductions against income of a specific type.

The Group is assessing the impact that this amendment will have on its 2018 financial statements.

- Amendments to IFRS 4, *Insurance Contracts*, provide two optional solutions to reduce the impact of the differing effective dates of IFRS 9, *Financial Instruments* (effective January 1, 2018), and IFRS 4, *Insurance Contracts* (expected to be effective in 2020 or later) as follows:

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(a) Basis of preparation (continued)****(i) Statement of compliance (continued)****New, revised and amended standards and interpretations that are not yet effective (continued)**

- Amendments to IFRS 4, *Insurance Contracts*, (continued)

**(i) Temporary exemption from IFRS 9:**

- Rather than having to implement IFRS 9 in 2018, some companies will be permitted to continue to apply IAS 39 *Financial Instruments: Recognition and Measurement*.
- To qualify, a reporting company's activities need to be predominantly connected with insurance.

Entities applying the temporary exemption will need to disclose fair value information separately for financial assets that meet the exemption criteria and for all other financial assets.

**(ii) Overlay approach:**

For designated financial assets, a company is permitted to reclassify between profit or loss and other comprehensive income (OCI), the difference between the amounts recognised in profit or loss under IFRS 9 and those that would have been reported under IAS 39.

There are new qualitative and quantitative disclosure requirements to describe how the adjustment is calculated and the effect on the financial statements.

The Group is assessing the impact that this amendment will have on its 2019 financial statements.

- IFRIC 22, *Foreign Currency Transactions and Advance Consideration*, effective for annual reporting periods beginning on or after January 1, 2018, addresses how to determine the transaction date when an entity recognises a non-monetary asset or liability (e.g. non-refundable advance consideration in a foreign currency) before recognising the related asset, expense or income. It is not applicable when an entity measures the related asset, expense or income on initial recognition at fair value or at the fair value of the consideration paid or received at the date of initial recognition of the non-monetary asset or liability.

An entity is not required to apply this interpretation to income taxes or insurance contracts that it issues or reinsurance contracts held.

The interpretation clarifies that the transaction date is the date on which the company initially recognises the prepayment or deferred income arising from the advance consideration. For transactions involving multiple payments or receipts, each payment or receipt gives rise to a separate transaction date.

The Group is assessing the impact that this interpretation will have on its 2019 financial statements.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(a) Basis of preparation (continued)****(i) Statement of compliance (continued)****New, revised and amended standards and interpretations that are not yet effective (continued)**

- Improvements to IFRSs 2014-2016 contain amendments to certain standards applicable to the Group as follows:
  - IFRS 12, *Disclosure of Interests in Other Entities*, effective retrospectively for annual reporting periods beginning on or after January 1, 2017, has been amended to clarify that the disclosure requirements for interests in other entities also apply to interests that are classified as held for sale or distribution.

The Group is assessing the impact that this interpretation will have on its 2018 financial statements.

**(b) Basis of consolidation**

The consolidated financial statements include the assets, liabilities and results of operations of the Company and its subsidiaries presented as a single economic entity.

Subsidiaries are those entities controlled by the Group. The Group controls an investee when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

The company and its subsidiaries are collectively referred to as "the Group".

Intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of subsidiaries are consistent with those of the Group.

The Group uses the acquisition method of accounting for business combinations. The cost of acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated statement of revenue and expenses.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(b) Basis of consolidation (continued)**

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

**(c) Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to, and assesses the performance of the operating segments of an entity. The Group has determined the Board of Directors as its chief operating decision maker. All transactions between business segments are conducted on an arms length basis, with inter-segment revenue and costs eliminated on consolidation. Income and expenses directly associated with each segment are included in determining business segment performance.

**(d) Foreign currency translation**

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currencies are translated into the functional currency at the exchange rates prevailing at the reporting date. Foreign currency non-monetary items that are measured at historical cost are translated at historical rates. Foreign currency items measured at fair value are translated into the functional currency using the rate of exchange at the date the fair value was determined.

Foreign currency gains and losses resulting from the settlement of foreign currency transactions and from the translation at the reporting date of foreign currency monetary assets and liabilities are recognised in the statement of revenue and expenses.

**(e) Revenue recognition****(i) Interest income**

Interest income is recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset. The effective interest rate is established on initial recognition of the financial asset and is not revised subsequently. Interest income includes coupons earned on fixed income investments, accretion of discounts on treasury bills, other discounted instruments and amortisation of premiums on instruments bought at a premium.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(e) Revenue recognition (continued)****(i) Interest income (continued)**

Where collection of interest income is considered doubtful, or payment is outstanding for more than 90 days, the banking regulations stipulate that interest should be taken into account on the cash basis. IFRS requires that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount. The difference between the amounts recognised under the banking regulations and such amounts as would have been determined under IFRS is considered to be immaterial.

**(ii) Fee and commission income**

Fee and commission income are recognised on the accrual basis when service has been provided. Origination fees for loans are recognised in profit or loss immediately, as they are not considered material for deferral.

Portfolio and other management advisory and service fees are recognised based on the applicable service contracts. Asset management fees are recognised over the period the service is provided. The same principle is applied for financial planning and custody services that are continuously provided over an extended period of time.

Fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

**(iii) Premium income**

Gross premiums are recognised as revenue when due. The related actuarial liabilities are computed when premiums are recognised, resulting in benefits and expenses being matched with revenue. Unearned premiums are those proportions of premiums written in the current year that relate to periods of risk after the reporting date.

**(iv) Dividend income**

Dividend income is recognised when the right to receive payment is established.

**(f) Interest expense**

Interest expense is recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments through the expected life of the financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial liability.

**(g) Claims**

Death and disability claims net of reinsurance recoveries, are recorded in profit or loss.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(h) Reinsurance contracts held**

The Group enters into contracts with reinsurers under which it is compensated for losses on contracts it issues and which meet the classification requirements for insurance contracts. Reinsurance does not relieve the Group of its liability and reinsurance recoveries are recorded when collection is reasonably assured.

**(i) Taxation**

Taxation on the profit or loss for the year comprises current and deferred income taxes. Current and deferred income taxes are recognised as tax expense or benefit in profit or loss, except where they relate to a business combination or items recognised in other comprehensive income.

**(i) Current income tax**

Current income tax charges are based on the taxable profit for the year, which differs from the profit before tax reported because it excludes items that are taxable or deductible in other years, and items that are never taxable or deductible. The current tax is calculated at tax rates that have been enacted at the reporting date.

**(ii) Deferred income tax**

Deferred tax liabilities are recognised for temporary differences between the carrying amounts of assets and liabilities and their amounts as measured for tax purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognised for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilised. Deferred tax assets are reviewed at each reporting date to determine whether it is probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the asset will be realised or the liability will be settled based on enacted rates.

Current and deferred tax assets and liabilities are offset when the legal right of set-off exists, and when they relate to income taxes levied by the same tax authority on either the same taxable entity, or different taxable entities which intend to settle current tax liabilities and assets on a net basis.

**(j) Insurance contracts****(i) Classification**

The Group issues contracts that transfer insurance risk or financial risk or both.

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. The Group defines insurance risk as significant if an insured event could cause an insurer to pay significant additional benefits in a scenario that has a discernible effect on the economics of the transactions. As a general guideline, the Group defines as significant insurance risk the possibility of having to pay benefits, at the occurrence of an insured event, that are at least 10% more than the benefits payable if the insured event did not occur.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(j) Insurance contracts (continued)****(ii) Recognition and measurement**

These contracts insure human life events (for example death or permanent disability) over a long duration. The accounting treatment differs according to whether the contract bears investment options or not. Under contracts that do not bear investment options, premiums are recognised as income when they become payable by the contract holder and benefits are recorded as an expense when they are incurred.

Under contracts that bear an investment option, the investment portion of insurance premiums received are initially recognised directly as liabilities. These liabilities are increased by interest credited and are decreased by policy administration fees, mortality charges and any withdrawals or surrenders; the resulting liability is the policyholders' fund. Income consists of fees deducted for mortality, policy administration, withdrawals and surrenders. Interest credited to the policy and benefit claims in excess of the cash surrender value incurred in the period are recorded as expenses in the statement of revenue and expenses.

Insurance contract liabilities are determined by an independent actuary using the Policy Premium Method of valuation as summarised in note 2(k). These liabilities are adjusted through profit or loss to reflect any changes in the valuation.

**(k) Policyholders' liabilities**

(i) The policyholders' liabilities have been calculated using the Policy Premium Method (PPM) of valuation. Under this method, explicit allowance is made for all future benefits and expenses under the policies. The premiums, benefits and expenses for each policy are projected and the resultant future cash flows are discounted to the valuation date to determine the reserves.

(ii) Annuities are immediate payouts of fixed and variable amounts for a guaranteed period and recognised on the date that they originate. Benefits are recognised as liabilities until the end of the guarantee period. These liabilities are increased by interest credited and are decreased by policy administration fees, period payment charges and any withdrawals. Income consists mainly of fees deducted for fund administration and interest credited is treated as an expense in profit or loss. The annuity fund is included as a part of policyholders' liabilities [note 38(a)].

**(l) Financial assets and liabilities**

Financial assets comprise cash resources, financial assets at fair value through profit or loss, securities purchased under resale agreements, pledged assets, loans, investment securities and certain other assets. Financial liabilities comprise deposits, securities sold under repurchase agreements, capital management and government securities funds, assets held in trust on behalf of participants, certain other liabilities and policyholders' liabilities.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(l) Financial assets and liabilities (continued)****(i) Recognition**

The Group initially recognises loans and receivables and deposits on the date at which it becomes a party to the contractual provisions of the instrument, i.e., the date that they are originated. All other financial assets and liabilities (including assets and liabilities designated as at fair value through profit or loss) are initially recognised on the settlement date – the date on which the asset is delivered to or by the Group.

**(ii) Derecognition**

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset have expired, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in the transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

The Group enters into transactions whereby it transfers assets, but retains either all or a portion of the risks and rewards of the transferred assets. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

**(iii) Measurement**

On initial recognition, financial assets and liabilities are measured at fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

The measurement of financial assets subsequent to initial recognition depends upon their classification as set out in note 2(m) below, namely: loans and receivables are measured at amortised cost; held-to-maturity investments are measured at amortised cost; investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably determined are measured at cost.

Other financial assets are measured at their fair values without any deduction for transaction costs that may be incurred on sale or other disposal.

**(m) Financial assets****(i) Classification**

The Group classifies its financial assets as fair value through profit or loss; loans and receivables; held-to-maturity; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(m) Financial assets (continued)****(i) Classification (continued)****(1) Financial assets at fair value through profit or loss**

This category includes financial assets held for trading. A financial asset is classified in this category at inception if acquired principally for the purpose of selling in the short term or if so designated by management. These assets are measured at fair value and all related gains and losses are included in profit or loss.

**(2) Loans and receivables**

See details at note 2(q).

**(3) Held-to-maturity**

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intent and ability to hold to maturity and which are not designated as measured at fair value through profit or loss or as available-for-sale. Were the Group to sell other than an insignificant amount of held-to-maturity assets, the entire category would be compromised and reclassified as available-for-sale and the Group would be prohibited from classifying investment securities as held-to-maturity for two financial years. Held-to-maturity investments are measured at amortised cost.

**(4) Available-for-sale**

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified in any of the other categories of financial assets. They are intended to be held for an indefinite period of time, and may be sold in response to needs for liquidity or changes in interest rates, exchange rates or market prices. Available-for-sale investments are measured at fair value except for any unquoted equity securities whose fair value cannot be reliably measured, which are carried at cost. Other unrealised gains and losses arising from changes in fair value of available-for-sale investments are recognised in other comprehensive income. On disposal or impairment of these investments, the unrealised gains or losses included in stockholders' equity are transferred to profit or loss.

**(ii) Identification and measurement of impairment**

At each reporting date, the Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows of the asset that can be estimated reliably.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(m) Financial assets (continued)****(ii) Identification and measurement of impairment (continued)**

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Group on terms that it would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the Group, or economic conditions that correlate with defaults in the Group. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

The Group considers evidence of impairment for loans and receivables and held-to-maturity investment securities at both a specific asset level and collectively. All individually significant loans and advances and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and advances and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and receivables and held-to-maturity investment securities with similar risk characteristics.

In assessing collective impairment, management makes judgements as to current economic and credit conditions and their effect on default rates, loss rates and the expected timing of future recoveries, ensuring that assumptions remain appropriate.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected as an allowance against loans and advances. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income to profit or loss. The cumulative loss that is removed from equity and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(n) Embedded derivatives**

Derivatives may be embedded in another contractual arrangement (a host contract). The Group accounts for an embedded derivative separately from the host contract when:

- the host contract is not itself carried at fair value through profit or loss;
- the terms of the embedded derivative would meet the definition of a derivative if they were contained in a separate contract; and
- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract.

Separated embedded derivatives are measured at fair value, with changes in fair value recognised in profit or loss unless they form part of a qualifying cash flow or net investment hedging relationship. Separated embedded derivatives are presented in the statement of financial position together with the host contract.

**(o) Investment in subsidiaries**

Investments by the Group in subsidiaries are stated at cost less impairment losses in the separate financial statements.

**(p) Repurchase and reverse repurchase agreements**

Securities sold under an agreement to repurchase the asset at a fixed price on a future date (repurchase agreements) and securities purchased under an agreement to resell the asset at a fixed price on a future date (reverse repurchase agreements) are treated as collateralised financing transactions. In the case of reverse repurchase agreements, the underlying asset is not recognised in the Group's financial statements; in the case of repurchase agreements the underlying collateral is not derecognised but is segregated as pledged assets. The difference between the sale/purchase and repurchase/resale price is recognised as interest over the life of the agreements using the effective interest method.

**(q) Loans and receivables and allowance for impairment losses**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Group intends to sell immediately or in the near term, and that, upon initial recognition, the Group designates as at fair value through profit or loss, or as available-for-sale.

Loans are initially recorded at the fair value of the consideration given, which is the cash disbursed to originate the loan, including any transaction costs, and are subsequently measured at amortised cost.

The Group considers a loan to be impaired when there is objective evidence of impairment as a result of one or more loss events that occurred after the date of initial recognition of the loan and the loss event has an impact on the estimated future cash flows of the loan that can be reliably estimated. An allowance for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original contractual terms of loans. Objective evidence is represented by observable data that comes to the attention of the Group and includes events that indicate:

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(q) Loans and receivables and allowance for impairment losses (continued)**

- i. significant financial difficulty of the borrower;
- ii. default or delinquency in interest or principal amounts;
- iii. the probability of the borrower entering a phase of bankruptcy or financial reorganisation;
- iv. measurable decrease in the estimated future cash flows from the loan.

The amount of the allowance is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the impaired loans.

Credit card loans are written off when payment of the contractual amounts are considered remote. As required by statutory regulations, if a payment on a loan is contractually 90 days in arrears, the loan is classified as impaired. On classification as a non-performing loan, any interest that is contractually due but in arrears is reversed from profit or loss, and interest is thereafter recognised on the cash basis. The regulations stipulate the criteria for specific provisions based on length of time in arrears, whether or not the loan is secured and the collateral held. The regulations also require a general provision of 1% be established for all loans excluding those with specific provisions.

The recognition of interest on impaired loans in accordance with the regulations differs from IFRS, which requires that interest on the impaired asset continues to be recognised through the unwinding of the discount that was applied to the estimated future cash flows. The difference is not considered material.

Statutory and other regulatory loan loss provisions that exceed the amounts required under IFRS are included in a non-distributable loan loss reserve as an appropriation of profits.

**(r) Acceptances and guarantees**

The Group's potential liability under acceptances and guarantees is reported as a liability in the statement of financial position. The Group has equal and offsetting claims against its customers in the event of a call on these commitments, which are reported as an asset.

**(s) Goodwill and intangible assets**

- (i) Intangible assets acquired separately

Intangible assets acquired separately are reported at cost less accumulated amortisation and accumulated impairment losses. Amortisation is charged on the straight-line basis over their estimated useful lives. The estimated useful lives and amortisation methods are reviewed at each reporting date, with the effect of any changes in estimate being accounted for prospectively.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(s) Goodwill and intangible assets (continued)****(ii) Intangible assets acquired in a business combination**

Intangible assets acquired in a business combination are identified and recognised separately from goodwill where they satisfy the definition of intangible assets and their fair values can be measured reliably. The cost of such intangible assets is their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets acquired separately.

**(iii) Impairment of tangible and intangible assets excluding goodwill**

At each reporting date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets are impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

**(iv) Goodwill**

Goodwill arising on the acquisition of a subsidiary or a jointly controlled entity represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity recognised at the date of acquisition. Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period.

On disposal of a subsidiary or a jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(s) Goodwill and intangible assets (continued)****(v) Acquired customer relationships**

This asset represents the present value of the benefit to the Group from customer lists, contracts, or customer relationships that can be identified separately and measured reliably. Acquired customer relationships include those of SIJL, and stockbroking customer relationships with an estimated useful life of 15 years.

**(vi) Contract-based intangible assets**

Contract-based intangible assets represent the Group's right to benefit from SIJL's unit trust management contracts. This asset has an indefinite useful life and is therefore tested for impairment annually and whenever there is an indication that the asset may be impaired.

**(vii) Licences**

The asset represents the value of SIJL's Jamaica Stock Exchange licence to trade shares, which has an indefinite useful life. The asset is tested for impairment annually, and whenever there is an indication that the asset may be impaired.

**(viii) Tax shield**

The asset represents the present value of saving on tax-free bonds held by SIJL recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefit. The carrying amount of the tax asset is reviewed at each reporting date and reduced to the extent that the benefit is already realised, or it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. The assets are measured at the tax rate that is expected to apply in the period in which the asset is realised, based on tax rates (and tax laws) that have been enacted at the reporting date.

**(ix) Computer software**

Costs associated with developing or maintaining computer software programs are recognised as incurred. Costs that are directly associated with acquiring identifiable and unique software products which are expected to generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. However, such costs are expensed where they are considered to be immaterial.

**(t) Leases****(i) As lessee**

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are recognised at the inception of the lease at the lower of the fair value of the leased asset and the present value of future minimum lease payments. Each lease payment is allocated between the liability and interest charges so as to produce a constant rate of charge on the lease obligation. The interest element of the lease payments is charged as an expense and included in profit or loss over the lease period.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(t) Leases (continued)****(i) As lessee (continued)**

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under operating leases are charged to profit or loss on the straight-line basis over the period of the lease.

**(ii) As lessor**

The present value of the lease payments under finance leases is recognised as a receivable. The difference between the gross payments receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease in a manner which reflects a constant periodic rate of return on the net investment in the lease.

Assets leased out under operating leases are included in property, plant and equipment. They are depreciated over their expected useful lives on a basis consistent with similar owned assets. Rental income is recognised on the straight-line basis over the lease term.

**(u) Property, plant and equipment**

Land is measured at historical cost. All other property, plant and equipment are measured at historical cost less accumulated depreciation and, if any, impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Expenditure subsequent to acquisition is included in the asset's carrying amount or is recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other expenditure is classified as repairs and renewals and charged as expense in profit or loss during the financial period in which it is incurred.

Depreciation and amortisation are calculated on the straight-line method at rates that will write off the depreciable amount of the assets over their expected useful lives, as follows:

Buildings	40 Years
Furniture, fixtures and equipment	10 Years
Computer equipment	4 Years
Motor vehicles	5 Years
Leasehold improvements	Period of lease

The depreciation methods, useful lives and residual values are reassessed at each reporting date.

Property, plant and equipment are reviewed periodically for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(u) Property, plant and equipment (continued)**

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining the profit or loss for the year.

**(v) Employee benefits**

Employee benefits are all forms of consideration given by the Group in exchange for service rendered by employees. These include current or short-term benefits such as salaries, bonuses, NIS contributions and vacation leave; non-monetary benefits such as medical care; post-employment benefits such as pensions; and other long-term employee benefits such as termination benefits.

Employee benefits that are earned as a result of past or current service are recognised in the following manner: Short-term employee benefits are recognised as a liability, net of payments made, and charged as expense. Post-employment benefits, termination benefits and equity compensation benefits are accounted for as described below. Other long-term benefits are not considered material and are expensed when incurred.

**(i) Pension obligations**

The Group operates both a defined benefit and a defined contribution pension plan. The assets of the plans are held in separate trustee-administered funds. The pension plans are funded by contributions from employees and by the relevant Group companies for the Bank and the investment subsidiaries, respectively, taking into account the recommendations of qualified actuaries and based on the rules of the plan. Contributions for the investment subsidiary are charged to the statement of revenue and expenses in the period to which it relates.

The asset or liability in respect of the defined benefit plan is the difference between the present value of the defined benefit obligation at the reporting date and the fair value of plan assets. Where a pension asset arises, the amount recognised is limited to the present value of any economic benefits available in the form of refunds from the plan or reduction in future contributions to the plan. The pension costs are assessed using the Projected Unit Credit Method. Under this method, the cost of providing pensions is charged as an expense in such a manner as to spread the regular cost over the service lives of the employees in accordance with the advice of the actuaries, who carry out a full valuation of the plan every year in accordance with IAS 19. Remeasurements comprising actuarial gains and losses and changes in the effect of asset ceiling are reported in other comprehensive income. The pension obligation is measured as the present value of the estimated future benefits of employees and pensioners, in return for service in the current and prior periods, using estimated discount rates based on market yields on Government securities which have terms to maturity approximating the terms of the related liability.

The Group determines the net interest income on the net defined benefit asset for the period by applying the discount rate used to measure the defined benefit asset at the beginning of the year to the net defined benefit asset for the year, taking into account any changes in the asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses on post-retirement obligations are recognised in profit or loss.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(v) Employee benefits (continued)****(i) Pension obligations (continued)**

When the benefits of the plan are changed or if the plan were to be curtailed, the resulting change in benefits that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

Contributions to the defined contribution plan are charged to the statement of revenue and expenses in the period to which they relate.

**(ii) Termination benefits**

Termination benefits are payable whenever an employee's service is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminate the services of current employees according to a detailed formal plan without the possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than twelve months after the financial year end are discounted to present value.

**(iii) Other post-retirement obligations**

The Group also provides supplementary health care and life insurance benefits to qualifying employees upon retirement. The entitlement to these benefits is usually based on the completion of a minimum service period and the employee remaining in service up to retirement age. The expected costs of these benefits are accrued over the period of employment, using an accounting methodology similar to that for defined benefit pension plans. These obligations are valued annually by qualified independent actuaries.

**(iv) Equity compensation benefits**

The Group has one Employee Share Ownership Plan (ESOP) for eligible employees. The Group provides a fixed benefit to each participant, which is linked to the number of years of service. This benefit is recorded in salaries and staff benefits in profit or loss.

The amount contributed to the ESOP trust (note 55) by the Group for acquiring shares and allocating them to employees is recognised as an employee expense at the time of making the contribution, as the effect of recognising it over the two-year period in which the employees become unconditionally entitled to the shares, is not considered material. Further, the effect of forfeitures is not considered material.

The special purpose entity that operates the Plan has not been consolidated as the effect of doing so is not considered material.

**(v) Annual leave**

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the year end.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(v) Employee benefits (continued)****(vi) Defined contribution plan**

The Group operates a defined contribution pension plan, the assets of which are held in a trustee administered fund. The pension plan is funded by contributions from employees and the subsidiary, made on the basis provided for in the rules. Contributions are charged to the statement of revenue and expenses in the period to which it relates.

**(w) Borrowings**

Borrowings are recognised initially at fair value of consideration received net of transaction costs incurred and are subsequently measured at amortised cost. Any difference between proceeds, net of transaction costs, and the redemption value is recognised in the statement of revenue and expenses immediately, as they are not considered material for deferral.

**(x) Share capital****(i) Classification**

Ordinary shares are classified as equity when there is no obligation to transfer cash or other assets.

Preference share capital is classified as equity, except where it is redeemable on a specific or determinable date or at the option of the shareholders and/or if dividend payments are not discretionary, in which case it is classified as a liability.

**(ii) Share issue costs**

Incremental costs directly attributable to the issue of new shares or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

**(iii) Dividends**

Dividends on ordinary shares and preference shares classified as equity are recognised in stockholder's equity in the period in which they are approved by the Board of Directors, thereby becoming irrevocably payable.

Dividend payments on preference shares classified as a liability are recognised in the statement of revenue and expenses as interest expense.

**(y) Fiduciary activities**

The Group commonly acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets, and income arising thereon, are excluded from these financial statements, as they are not assets or income of the Group.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***2. Summary of significant accounting policies (continued)****(z) Cash and cash equivalents**

For the purpose of the cash flow statement, cash and cash equivalents include notes and coins on hand, unrestricted balances held with Bank of Jamaica, amounts due from other banks, and highly liquid financial assets with original maturities of less than ninety days, which are readily convertible to known amounts of cash, and are subject to insignificant risk of changes in their fair value.

**(aa) Impairment of non-financial assets**

The carrying amounts of the Group's non-financial asset, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. The recoverable amount of goodwill is estimated at each reporting date.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that are largely independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a *pro rata* basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

**3. Critical accounting estimates, and judgements made in applying accounting policies**

The Group makes estimates, assumptions and judgements that affect the reported amounts of and disclosures relating to, assets, liabilities, income and expenses reported in these financial statements. Amounts and disclosures based on these estimates assumptions and judgements may be different from actual outcomes and these differences may be reported in the financial statements of the next financial year. Estimates and judgements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances, and are continually evaluated.

**(i) Impairment losses on loans and advances**

The Group reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***3. Critical accounting estimates, and judgements made in applying accounting policies (continued)****(i) Impairment losses on loans and advances (continued)**

This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the Group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when estimating its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

**(ii) Valuation of financial instruments**

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For other financial instruments, the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates.

Considerable judgment is required in interpreting market data to arrive at estimates of fair values. Consequently, the estimates arrived at may be significantly different from the actual price of the instrument in an arm's length transaction.

**(iii) Estimate of future payments and premiums arising from long-term insurance contracts**

The liabilities under long-term insurance contracts have been determined using the Policy Premium Method of valuation, which is outlined in note 2(k).

The process of calculating policy liabilities necessarily involves the use of estimates concerning such factors as mortality and morbidity rates, future investment yields and future expense levels. Consequently, these liabilities include reasonable provisions for adverse deviations from the estimates. Estimates are also made as to future investment income arising from the assets backing long-term insurance contracts. These estimates are based on current market returns as well as expectations about future economic and financial developments.

These estimates are more fully described in note 38.

**(iv) Pension and other post-employment benefits**

The cost of these benefits and the present value of the pension and the other post-employment liabilities depend on a number of factors that are determined on an actuarial basis using assumptions. The assumptions used in determining the net periodic cost/(income) for pension and other post-employment benefits include the expected long-term rate of return on the relevant plan assets, the discount rate and, in the case of the post-employment medical benefits, the expected rate of increase in medical costs. Any changes in these assumptions will impact the net periodic cost/(income) recorded for pension and post-employment benefits and may affect planned funding of the pension plans.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***3. Critical accounting estimates, and judgements made in applying accounting policies (continued)****(iv) Pension and other post-employment benefits (continued)**

The Group determines the appropriate discount rate at the end of each year; such rate represents the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension and post-retirement benefit obligations. In determining the appropriate discount rate, the Group considers interest rate of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liabilities. The expected rate of increase of medical costs has been determined by comparing the historical relationship of the actual medical cost increases with the rate of inflation. Past experience has shown that the actual medical costs have increased on average by the rate of inflation. Other key assumptions for the pension and other post-employment benefit cost and credit are based, in part, on current market conditions.

**(v) Recognition and measurement of intangible assets**

The recognition and measurement of intangible assets, other than goodwill, in a business combination, involve the utilisation of valuation techniques. These intangibles may be market related, consumer related, contract based or technology based.

For significant amounts of intangibles arising from a business combination, the Group has utilised independent professional advisors to assist management in determining the recognition and measurement of these assets.

**(vi) Income taxes**

Estimates and judgements are required in determining the provision for income taxes. The tax liability or asset arising from certain transactions or events may be uncertain in the ordinary course of business. In cases of such uncertainty, the Group recognises liabilities for possible additional taxes based on its judgement. Where, on the basis of a subsequent determination, the final tax outcome in relation to such matters is different from the amount that was initially recognised, the difference will impact the current and deferred income tax provisions in the period in which such determination is made.

**4. Responsibilities of the appointed actuary and external auditors**

The Board of Directors, pursuant to the Insurance Act, appoints the Actuary, whose responsibility is to carry out an annual valuation of the Group's insurance policyholders' liabilities in accordance with accepted actuarial practice and regulatory requirements and report thereon to the policyholders and stockholders. In performing the valuation, the Actuary makes assumptions as to the future rates of interest, asset defaults, mortality, morbidity, claims experience, policy termination, inflation, reinsurance recoveries, expenses and other contingencies, taking into consideration the circumstances of the Group and the insurance policies in force. An actuarial valuation is prepared annually.

The stockholders, pursuant to the Companies Act, appoint the external auditors. Their responsibility is to conduct an independent audit of the financial statements in accordance with International Standards on Auditing and report thereon to the stockholders. In carrying out their audit, the auditors make use of the work of the appointed Actuary and his report on the policyholders' liabilities.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***5. Segmental financial information**

The Group is organised into six main business segments:

- (a) Retail Banking – this incorporates personal banking services, personal deposit accounts, credit and debit cards, consumer loans, mortgages, and microfinance;
- (b) Corporate and Commercial Banking – this incorporates non-personal direct debit facilities, current accounts, deposits, overdrafts, loans and other credit facilities;
- (c) Treasury – this incorporates the Group’s liquidity and investment management function, management of correspondent bank relationships, as well as foreign currency trading activities;
- (d) Investment Management Services — this incorporates investments, unit trusts, pension and other fund management, brokerage and advisory services, and the administration of trust accounts;
- (e) Insurance Services - this incorporates the provision of life and medical insurance, individual pension administration and annuities;
- (f) Other operations of the Group – comprises the parent company and non-trading subsidiaries.

Transactions between the business segments are on normal commercial terms and conditions.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of items on the statement of financial position, but exclude items such as taxation, retirement benefits asset and obligation and borrowings. Eliminations comprise intercompany transactions and balances.

The Group’s operations are located mainly in Jamaica. The operations of subsidiaries located overseas represent less than 10% of the Group’s operating revenue and assets.

**SCOTIA GROUP JAMAICA LIMITED**

**Notes to the Financial Statements (Continued)**

**October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

**5. Segmental financial information (continued)**

	The Group							Group
	2017							
	Retail	Banking Corporate and Commercial	Treasury	Investment Management Services	Insurance Services	Other	Eliminations	
Net external revenues	19,563,588	7,900,452	5,441,887	3,357,600	5,337,953	69,811	-	41,671,291
Revenue from other segments	( 529,433)	2,208,796	( 1,971,856)	143,941	107,266	23,644	17,642	-
<b>Total revenues</b>	19,034,155	10,109,248	3,470,031	3,501,541	5,445,219	93,455	17,642	41,671,291
Total expenses and losses	(13,744,386)	( 6,525,093)	( 556,335)	( 1,231,573)	( 1,288,681)	( 44,473)	( 79,292)	( 23,469,833)
Profit before tax	<u>5,289,769</u>	<u>3,584,155</u>	<u>2,913,696</u>	<u>2,269,968</u>	<u>4,156,538</u>	<u>48,982</u>	<u>( 61,650)</u>	18,201,458
Taxation								( 5,794,168)
<b>Profit for the year</b>								<b><u>12,407,290</u></b>
Segment assets	<u>114,999,461</u>	<u>70,042,301</u>	<u>163,571,362</u>	<u>61,920,634</u>	<u>57,151,482</u>	<u>21,183,941</u>	<u>(25,186,006)</u>	463,683,175
Unallocated assets								<u>27,199,506</u>
<b>Total assets</b>								<b><u>490,882,681</u></b>
Segment liabilities	<u>151,314,231</u>	<u>140,227,828</u>	<u>-</u>	<u>46,257,134</u>	<u>45,854,991</u>	<u>47,744</u>	<u>(12,400,932)</u>	371,300,996
Unallocated liabilities								<u>17,150,119</u>
<b>Total liabilities</b>								<b><u>388,451,115</u></b>
Other segment items:								
Capital expenditure	187,619	243,538	-	20,362	7,452	-	-	458,971
Impairment losses on loans	2,049,037	143,263	-	( 13,808)	-	-	-	2,178,492
Depreciation and amortisation	<u>362,236</u>	<u>182,814</u>	<u>-</u>	<u>134,526</u>	<u>5,164</u>	<u>-</u>	<u>-</u>	<u>684,740</u>

**SCOTIA GROUP JAMAICA LIMITED**

**Notes to the Financial Statements (Continued)**

**October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

**5. Segmental financial information (continued)**

	The Group							
	2016							
	Banking			Investment Management Services	Insurance Services	Other	Eliminations	Group
	Retail	Corporate and Commercial	Treasury					
Net external revenues	18,745,095	7,037,818	4,129,824	3,479,616	4,527,416	849,844	-	38,769,613
Revenue from other segments	( 820,631)	1,116,228	( 514,326)	40,262	127,686	76,664	( 25,883)	-
<b>Total revenues</b>	17,924,464	8,154,046	3,615,498	3,519,878	4,655,102	926,508	( 25,883)	38,769,613
Total expenses and losses	( 12,642,108)	( 6,034,359)	( 476,104)	( 1,689,846)	( 1,178,757)	( 35,073)	( 72,423)	(22,128,670)
Profit before tax	<u>5,282,356</u>	<u>2,119,687</u>	<u>3,139,394</u>	<u>1,830,032</u>	<u>3,476,345</u>	<u>891,435</u>	<u>( 98,306)</u>	16,640,943
Taxation								( 5,050,341)
<b>Profit for the year</b>								<b><u>11,590,602</u></b>
Segment assets	<u>111,978,753</u>	<u>73,075,303</u>	<u>147,553,375</u>	<u>71,185,461</u>	<u>56,758,368</u>	<u>21,175,981</u>	<u>(24,022,088)</u>	457,705,153
Unallocated assets								19,686,501
<b>Total assets</b>								<b><u>477,391,654</u></b>
Segment liabilities	<u>143,284,990</u>	<u>136,252,383</u>	<u>913,049</u>	<u>56,239,395</u>	<u>45,360,140</u>	<u>24,872</u>	<u>(14,991,453)</u>	367,083,376
Unallocated liabilities								14,819,741
<b>Total liabilities</b>								<b><u>381,903,117</u></b>
Other segment items:								
Capital expenditure	474,481	202,270	-	61,279	29,704	-	-	767,734
Impairment losses on loans	1,466,629	( 18,959)	-	( 15,250)	-	-	-	1,432,420
Depreciation and amortisation	<u>327,206</u>	<u>164,635</u>	<u>-</u>	<u>136,377</u>	<u>10,177</u>	<u>-</u>	<u>-</u>	<u>638,395</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***6. Net interest income**

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Interest income:				
Deposits with banks and other financial institutions	4,221,355	484,017	109,991	65,008
Investment securities	7,859,105	8,142,952	48,027	4,233
Financial assets at fair value through profit or loss	222,566	1,329	-	-
Reverse repurchase agreements	18,554,986	13,753	-	-
Loans and advances	<u>107,925</u>	<u>21,632,013</u>	<u>19,714</u>	<u>21,438</u>
	<u>30,965,937</u>	<u>30,274,064</u>	<u>177,732</u>	<u>90,679</u>
Interest expense:				
Banks and customers	1,546,806	1,792,744	-	-
Repurchase agreements	1,156,862	1,348,077	-	-
Policyholders' liabilities	1,533,751	1,677,680	-	-
Other	<u>84,415</u>	<u>79,662</u>	<u>-</u>	<u>-</u>
	<u>4,321,834</u>	<u>4,898,163</u>	<u>-</u>	<u>-</u>
Net interest income	<u>26,644,103</u>	<u>25,375,901</u>	<u>177,732</u>	<u>90,679</u>

**7. Net fee and commission income**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Fee and commission income:		
Retail banking fees	5,193,872	4,602,567
Credit related fees	1,251,766	1,301,595
Commercial and depository fees	6,400,096	5,189,489
Insurance related fees	199,061	168,392
Trust and other fiduciary fees	51,662	52,518
Asset management and related fees	<u>1,329,368</u>	<u>1,174,031</u>
	14,425,825	12,488,592
Fee and commission expenses	<u>( 5,787,463)</u>	<u>( 5,472,547)</u>
	<u>8,638,362</u>	<u>7,016,045</u>

**8. Net gains on foreign currency activities and financial assets**

(a) Net gains on foreign currency activities include primarily gains and losses arising from foreign currency trading activities.

(b) Net gains on financial assets:

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Gains on securities held for trading	342,128	323,722	-	-
Gains/(losses) on available-for-sale investments	401,434	( 56,947)	(535)	-
Gains on equities	<u>290,790</u>	<u>78,041</u>	<u>-</u>	<u>-</u>
	<u>1,034,352</u>	<u>344,816</u>	<u>(535)</u>	<u>-</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***9. Insurance revenue**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Gross premiums		
Individual life	846,574	789,737
Group life	<u>1,277,062</u>	<u>1,265,152</u>
	2,123,636	2,054,889
Reinsurance ceded	<u>( 539)</u>	<u>( 1,465)</u>
	2,123,097	2,053,424
Changes in actuarial reserves	<u>661,935</u>	<u>315,885</u>
	<u>2,785,032</u>	<u>2,369,309</u>

**10. Other revenue**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Gain on sale of property, plant and equipment	46,460	-
Dividend and other income	<u>28,555</u>	<u>30,763</u>
	<u>75,015</u>	<u>30,763</u>

**11. Salaries, pensions and other staff benefits**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Wages and salaries	8,728,330	8,515,190
Statutory payroll contributions	765,964	742,411
Other staff benefits	<u>1,547,749</u>	<u>1,536,281</u>
	11,042,043	10,793,882
Post-employment benefits		
Pension credit on defined benefit plan [note 29(a)(v)]	( 850,235)	( 809,624)
Pension costs on defined contribution plans	-	23,020
Other post-retirement benefits [note 29(b)(ii)]	<u>449,333</u>	<u>421,681</u>
	<u>( 400,902)</u>	<u>( 364,923)</u>
Total (note 12)	<u>10,641,141</u>	<u>10,428,959</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***12. Expenses by nature**

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Salaries, pension contributions and other staff benefits (note 11)	10,641,141	10,428,959	-	-
Property expenses, including depreciation	2,113,257	2,021,790	-	-
Amortisation and impairment of intangible assets	146,897	127,006	-	-
Systems related expenses	1,301,089	1,613,405	-	-
Insurance claims and benefits	199,686	168,465	-	-
Transportation and communication	1,204,405	998,861	3,659	3,075
Marketing and advertising	668,321	585,371	-	-
Professional, legal and consultancy fees	489,031	543,376	37,592	28,881
Technical and support services	1,737,342	1,463,149	-	-
Deposit insurance	410,412	347,217	-	-
Stationery	385,666	405,121	1,027	2,024
Asset tax	1,068,710	956,448	200	200
Licensing and other regulatory fees	144,613	113,675	-	-
Other operating expenses	<u>780,771</u>	<u>923,407</u>	<u>1,995</u>	<u>317</u>
	<u>21,291,341</u>	<u>20,696,250</u>	<u>44,473</u>	<u>34,497</u>

**13. Profit before taxation**

In arriving at the profit before taxation, the following are among the items that have been charged:

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Auditors' remuneration	53,593	54,142	6,914	5,589
Depreciation of property, plant and equipment	537,843	511,389	-	-
Amortisation and impairment of intangible assets	146,897	127,006	-	-
Directors' emoluments:				
Fees	29,946	29,832	14,673	13,649
Management remuneration	57,236	56,637	-	-
Operating lease rentals	<u>451,235</u>	<u>443,090</u>	<u>-</u>	<u>-</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***14. Taxation**

## (a) Taxation charge

Income tax is computed on the profit for the year as adjusted for tax purposes; other taxes are computed at rates and on items shown below:

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Current income tax:				
Income tax at 33 $\frac{1}{3}$ %	4,519,136	3,600,792	-	-
Income tax at 30%	410,888	491,071	-	-
Income tax 25%	1,071,442	933,259	36,180	9,661
Adjustment for over provision of prior year's charge	-	( 11,603)	-	-
Deferred income tax (note 36)	( 207,298)	36,822	( 2,860)	4,389
	<u>5,794,168</u>	<u>5,050,341</u>	<u>33,320</u>	<u>14,050</u>

## (b) Reconciliation of applicable tax charge to effective tax charge:

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Profit before taxation	<u>18,201,458</u>	<u>16,640,943</u>	<u>5,670,424</u>	<u>3,747,501</u>
Tax calculated at 25%	-	-	1,417,606	936,875
Tax calculated at 33 $\frac{1}{3}$ %	6,067,153	5,546,981	-	-
Adjusted for the tax effects of:				
Different tax regimes applicable to the life insurance and mortgage financing subsidiaries and non-regulated entities	( 450,120)	( 607,428)	-	-
Income not subject to tax	( 296,643)	( 261,531)	(1,405,361)	( 726,760)
Expenses not deductible for tax purposes	491,141	302,909	65	65
Other charges and allowances	( 17,363)	81,013	21,010	( 196,130)
Prior period over provision	-	( 11,603)	-	-
	<u>5,794,168</u>	<u>5,050,341</u>	<u>33,320</u>	<u>14,050</u>
Effective tax rate	<u>31.83%</u>	<u>30.35%</u>	<u>0.59%</u>	<u>0.37%</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***15. Earnings per stock unit**

Earnings per stock unit is calculated by dividing the profit for the year attributable to stockholders of the Company by the weighted average number of ordinary stock units in issue during the year.

	<u>2017</u>	<u>2016</u>
Profit for the year attributable to stockholders of the Company	<u>12,174,742</u>	<u>11,300,599</u>
Weighted average number of ordinary stock units in issue ('000)	<u>3,111,573</u>	<u>3,111,573</u>
Earnings per stock unit (expressed in \$)	<u>3.91</u>	<u>3.63</u>

**16. Cash and balances at Bank of Jamaica**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Statutory reserves – interest bearing	-	314,686
Statutory reserves – non interest bearing	<u>34,506,620</u>	<u>26,780,021</u>
Total statutory reserves (note 19)	34,506,620	27,094,707
Cash in hand and other balances at Bank of Jamaica	<u>26,634,157</u>	<u>11,782,239</u>
	<u>61,140,777</u>	<u>38,876,946</u>

At the reporting date, statutory reserves with Bank of Jamaica represent the required primary reserve ratios.

<u>Relevant legislation</u>	<u>Entity</u>	<u>Reserve percentage</u>			
		<u>Jamaican</u>		<u>Foreign currency</u>	
		<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Banking Services Act, Section 14(i)	BNSJ	12%	12%	15%	10%
Building Society Regulations Section 31	SJBS	<u>1%</u>	<u>1%</u>	<u>1%</u>	<u>1%</u>

These balances are not available for investment, lending or other use by the Group.

**17. Due from other banks**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Items in course of collection from other banks	574,205	747,067
Placements with other banks	<u>19,753,846</u>	<u>34,952,376</u>
	<u>20,328,051</u>	<u>35,699,443</u>

**18. Accounts with parent and fellow subsidiaries**

These represent accounts held with the parent company and fellow subsidiaries in the normal course of business.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***19. Cash and cash equivalents**

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Cash resources	116,476,559	106,276,488	7,466,320	9,905,585
Less amounts not considered cash and cash equivalents:				
Statutory reserves (note 16)	( 34,506,620)	( 27,094,707)	-	-
Other balances at Bank of Jamaica	( 655,915)	( 379,649)	-	-
Cheques and other instruments in transit	( 2,285,240)	( 1,928,340)	-	-
Accounts with parent and fellow subsidiaries greater than ninety days	( 6,278,622)	( 8,005,723)	(6,278,622)	(8,005,723)
Accrued interest	( 42,462)	( 36,035)	( 12,926)	( 14,321)
	<u>72,707,700</u>	<u>68,832,034</u>	<u>1,174,772</u>	<u>1,885,541</u>
Add other cash equivalent balances:				
Repurchase agreements less than ninety days (note 25)	1,200,000	820,000	-	-
Pledged assets less than ninety days (note 21)	<u>128,557</u>	<u>645,245</u>	<u>-</u>	<u>-</u>
	<u><u>74,036,257</u></u>	<u><u>70,297,279</u></u>	<u><u>1,174,772</u></u>	<u><u>1,885,541</u></u>
Cash and cash equivalents is comprised of:				
Cash and balances with Bank of Jamaica other than statutory reserves	25,978,241	11,402,590	-	-
Government and bank notes other than Jamaican	890,257	839,283	-	-
Amounts due from other banks	20,328,051	35,699,443	-	-
Accounts with parent and fellow subsidiaries	27,838,853	22,855,093	1,187,698	1,899,862
Repurchase agreements	1,200,000	820,000	-	-
Pledged assets	128,557	645,245	-	-
Accrued interest	( 42,462)	( 36,035)	( 12,926)	( 14,321)
	<u>76,321,497</u>	<u>72,225,619</u>	<u>1,174,772</u>	<u>1,885,541</u>
Cheques and other instruments in transit	( 2,285,240)	( 1,928,340)	<u>-</u>	<u>-</u>
	<u><u>74,036,257</u></u>	<u><u>70,297,279</u></u>	<u><u>1,174,772</u></u>	<u><u>1,885,541</u></u>

**20. Financial assets at fair value through profit or loss**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Government of Jamaica Securities	8,025	200,058
Unit trusts	<u>-</u>	<u>353,976</u>
	8,025	554,034
Accrued interest	<u>130</u>	<u>-</u>
	<u><u>8,155</u></u>	<u><u>554,034</u></u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***21. Pledged assets**

Assets are pledged to regulators, the clearing house and other financial institutions, and as collateral under repurchase agreements with customers and financial institutions. All repurchase agreements mature within twelve months and are conducted under terms that are customary for these transactions.

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Investment securities pledged as collateral for securities sold under repurchase agreements	18,553,635	34,234,338
Capital Management and Government Securities funds	13,397,939	11,466,273
Securities with regulators, clearing houses and other financial institutions	<u>5,301,651</u>	<u>890,898</u>
	<u>37,253,225</u>	<u>46,591,509</u>

Included in pledged assets are the following categories of assets:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Deposits with financial institutions	5,687,967	4,199,302
Government issued securities:		
Available-for-sale	20,985,867	29,287,728
Held-to-maturity	522,974	3,041,044
Loans	1,313,327	796,209
Unitised funds:		
Available-for-sale	1,707,268	45,394
Other:		
Available-for-sale	<u>7,035,822</u>	<u>9,221,832</u>
	<u>37,253,225</u>	<u>46,591,509</u>

Included in pledged assets are the following amounts, which are regarded as cash equivalents for the purposes of the statement of cash flows:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Debt securities and other investments with an original maturity of less than ninety days (note 19)	<u>128,557</u>	<u>645,245</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***22. Loans, after allowance for impairment losses**

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Business and Government	61,830,726	65,310,804	180,000	230,000
Personal and credit cards	76,378,256	75,201,665	-	-
Residential mortgages	29,582,997	27,131,580	-	-
Interest receivable	<u>1,021,416</u>	<u>1,090,528</u>	<u>-</u>	<u>-</u>
	168,813,395	168,734,577	180,000	230,000
Less: Allowance for impairment losses (note 23)	<u>( 2,319,804)</u>	<u>( 1,907,797)</u>	<u>-</u>	<u>-</u>
	<u>166,493,591</u>	<u>166,826,780</u>	<u>180,000</u>	<u>230,000</u>

(i) The aging of the loans at the reporting date was:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Neither past due nor impaired	<u>149,654,990</u>	<u>147,250,848</u>
Past due but not impaired		
Past due 1-30 days	10,030,423	11,235,416
Past due 31-60 days	2,542,793	2,863,745
Past due 61-90 days	<u>1,050,099</u>	<u>1,914,155</u>
	<u>13,623,315</u>	<u>16,013,316</u>
Impaired:		
Past due more than 90 days	<u>4,513,674</u>	<u>4,379,885</u>
Interest receivable	<u>1,021,416</u>	<u>1,090,528</u>
Gross loan portfolio	168,813,395	168,734,577
Less: Allowance for impairment losses	<u>( 2,319,804)</u>	<u>( 1,907,797)</u>
Loans, after allowance for impairment losses	<u>166,493,591</u>	<u>166,826,780</u>

There were no financial assets other than those listed above that were individually impaired at the reporting date.

(ii) Repossessed collateral

In the normal course of business, the security documentation which governs the collateral charged in favour of the Group to secure a loan, gives the Group express authority to repossess the collateral in the event of default. Repossessed collateral is sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness. Repossessed collateral is not recognised on the Group's statement of financial position.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***23. Impairment losses on loans**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Total impaired loans	<u>4,513,674</u>	<u>4,379,885</u>
Allowance at beginning of year	1,907,797	1,903,120
Provided during the year	3,761,229	2,958,360
Bad debts written off	<u>(3,290,613)</u>	<u>(2,953,683)</u>
Reclassified as held for sale	<u>( 58,609)</u>	<u>-</u>
Allowance at end of year (note 22)	<u>2,319,804</u>	<u>1,907,797</u>
Provided during the year	3,761,229	2,958,360
Recoveries of bad debts	<u>(1,582,737)</u>	<u>(1,525,940)</u>
Impairment losses reported in profit for the year	<u>2,178,492</u>	<u>1,432,420</u>

A loan is classified as impaired if its book value exceeds the present value of the expected cash flows from interest payments, principal repayments, guarantees, and proceeds of liquidation of collateral. As at October 31, 2017, provisions for credit losses are made on all impaired loans. Uncollected interest not accrued on impaired loans is estimated at \$2,089,051 (2016: \$1,893,910) for the Group.

The total allowance for loan losses is made up as follows:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Allowance based on IFRS - [see (a) below]	2,319,804	1,907,797
Additional allowance based on BOJ regulations [see (b) below]	<u>2,687,050</u>	<u>3,143,875</u>
	<u>5,006,854</u>	<u>5,051,672</u>

- (a) This is the allowance based on the requirements of IAS 39, *Financial Instruments: Recognition and Measurement*.
- (b) This represents the additional allowance to meet the Bank of Jamaica loan loss provisioning requirements. A non-distributable loan loss reserve was established to represent the excess of the provision required by BOJ over the IAS 39 requirements (note 44).

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***24. Investment securities**

	The Group		The Company	
	2017	2016	2017	2016
Available-for-sale (AFS)				
Quoted shares	-	275,706	-	-
Unquoted shares	5,105	5,105	-	-
Government securities	86,146,734	69,949,821	-	1,200,698
Bank of Jamaica securities	2,774,245	7,056,502	-	-
Treasury bills	292,426	2,410,672	-	-
Corporate bonds	28,779,401	29,694,342	-	-
Other	274,669	707,603	-	-
Interest receivable	993,927	931,884	-	10,044
	<u>119,266,507</u>	<u>111,031,635</u>	<u>-</u>	<u>1,210,742</u>
Held-to-Maturity (HTM)				
Government securities	1,023,002	5,911,000	-	-
Interest receivable	3,071	178,518	-	-
	<u>1,026,073</u>	<u>6,089,518</u>	<u>-</u>	<u>-</u>
Total investments securities	<u>120,292,580</u>	<u>117,121,153</u>	<u>-</u>	<u>1,210,742</u>

Included in investment securities are Government of Jamaica Benchmark Investment Notes with a book value of \$90,000 (2016: \$90,000) which have been deposited by one of the Group's subsidiaries, Scotia Jamaica Life Insurance Company Limited, with the insurance regulator, Financial Services Commission, pursuant to Section 8(1)(a) of the Insurance Regulations 2001.

The debt securities include fixed rate and variable rate instruments. The Group did not reclassify any HTM Securities (measured at amortised cost) to AFS securities (measured at fair value), during the year.

**25. Government securities purchased under resale agreements**

The Group enters into reverse repurchase agreements collateralised by Government of Jamaica securities.

	The Group	
	2017	2016
Reverse repurchase agreements with an original maturity of less than 90 days (note 19)	1,200,000	820,000
Interest receivable	3,495	146
	<u>1,203,495</u>	<u>820,146</u>

The fair value of collateral held pursuant to reverse repurchase agreements is \$1,256,993 (2016: \$876,084).

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***26. Sundry assets**

	The Group	
	<u>2017</u>	<u>2016</u>
Accounts receivable and prepayments	261,403	321,506
Deferred charges	1,154,298	1,302,031
Other	<u>658,610</u>	<u>707,745</u>
	<u>2,074,311</u>	<u>2,331,282</u>

**27. Property, plant and equipment**

	The Group				
	<u>Freehold Land and Buildings</u>	<u>Leasehold Improvements</u>	<u>Furniture, Fixtures, Motor vehicles &amp; Equipment</u>	<u>Capital Work- in- Progress</u>	<u>Total</u>
<b>Cost</b>					
October 31, 2015	4,178,613	519,241	5,941,684	232,464	10,872,002
Additions	54,066	8,190	72,235	516,329	650,820
Disposals	-	( 35,270)	( 6,617)	-	( 41,887)
Transfers	<u>65,079</u>	<u>6,101</u>	<u>176,991</u>	<u>( 248,171)</u>	<u>-</u>
October 31, 2016	4,297,758	498,262	6,184,293	500,622	11,480,935
Additions	15,892	6,244	41,327	362,819	426,282
Disposals	( 56,664)	-	( 20,000)	-	( 76,664)
Transfers	47,573	9,510	526,352	( 583,435)	-
Reclassified as held for sale	<u>-</u>	<u>( 3,942)</u>	<u>( 17,057)</u>	<u>-</u>	<u>( 20,999)</u>
October 31, 2017	<u>4,304,559</u>	<u>510,074</u>	<u>6,714,915</u>	<u>280,006</u>	<u>11,809,554</u>
<b>Accumulated depreciation</b>					
October 31, 2015	652,657	480,517	4,400,832	-	5,534,006
Charge for the year	89,816	23,321	398,252	-	511,389
Eliminated on disposals	<u>-</u>	<u>( 35,270)</u>	<u>( 5,780)</u>	<u>-</u>	<u>( 41,050)</u>
October 31, 2016	742,473	468,568	4,793,304	-	6,004,345
Charge for the year	126,967	7,076	403,800	-	537,843
Eliminated on disposals	( 22,818)	-	( 20,000)	-	( 42,818)
Reclassified as held for sale	<u>-</u>	<u>( 2,181)</u>	<u>( 9,790)</u>	<u>-</u>	<u>( 11,971)</u>
October 31, 2017	<u>846,622</u>	<u>473,463</u>	<u>5,167,314</u>	<u>-</u>	<u>6,487,399</u>
<b>Net book values</b>					
October 31, 2017	<u>3,457,937</u>	<u>36,611</u>	<u>1,547,601</u>	<u>280,006</u>	<u>5,322,155</u>
October 31, 2016	<u>3,555,285</u>	<u>29,694</u>	<u>1,390,989</u>	<u>500,622</u>	<u>5,476,590</u>
October 31, 2015	<u>3,525,956</u>	<u>38,724</u>	<u>1,540,852</u>	<u>232,464</u>	<u>5,337,996</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***28. Goodwill and intangible assets**

	The Group						
	Customer relationships	Contract-Based intangibles	License	Tax benefits	Goodwill	Computer software	Total
<b>Cost</b>							
October 31, 2015	1,382,582	348,987	49,470	692,466	136,892	304,722	2,915,119
Additions	-	-	-	-	-	116,914	116,914
Disposals	-	-	-	(692,466)	-	-	( 692,466)
October 31, 2016	1,382,582	348,987	49,470	-	136,892	421,636	2,339,567
Additions	-	-	-	-	-	32,689	32,689
Reclassified as held-for-sale	-	-	-	-	-	( 74)	( 74)
October 31, 2017	<u>1,382,582</u>	<u>348,987</u>	<u>49,470</u>	<u>-</u>	<u>136,892</u>	<u>454,251</u>	<u>2,372,182</u>
<b>Amortisation</b>							
October 31, 2015	760,207	71,574	5,333	692,466	40,229	126,793	1,696,602
Amortisation for the year	88,492	-	-	-	-	38,514	127,006
Eliminated on disposals	-	-	-	(692,466)	-	-	( 692,466)
October 31, 2016	848,699	71,574	5,333	-	40,229	165,307	1,131,142
Amortisation for the year	<u>88,492</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>58,405</u>	<u>146,897</u>
October 31, 2017	<u>937,191</u>	<u>71,574</u>	<u>5,333</u>	<u>-</u>	<u>40,229</u>	<u>223,712</u>	<u>1,278,039</u>
<b>Net book values</b>							
October 31, 2017	<u>445,391</u>	<u>277,413</u>	<u>44,137</u>	<u>-</u>	<u>96,663</u>	<u>230,539</u>	<u>1,094,143</u>
October 31, 2016	<u>533,883</u>	<u>277,413</u>	<u>44,137</u>	<u>-</u>	<u>96,663</u>	<u>256,329</u>	<u>1,208,425</u>
October 31, 2015	<u>622,375</u>	<u>277,413</u>	<u>44,137</u>	<u>-</u>	<u>96,663</u>	<u>177,929</u>	<u>1,218,517</u>

**29. Retirement benefits asset/obligations**

The Group has established a defined benefit pension plan covering all permanent employees of The Bank of Nova Scotia Jamaica Limited, its subsidiaries and fellow subsidiaries. The assets of the plan are held independently of the Group's assets in a separate trustee-administered fund. The fund established under the plan is valued by independent actuaries annually using the Projected Unit Credit Method.

In addition to pension benefits, the Bank offers post-employment medical and group life insurance benefits to retirees and their beneficiaries. The method of accounting and frequency of valuations are similar to those used for the defined benefit pension plan. Amounts recognised in the statement of financial position are as follows:

	The Group	
	2017	2016
Defined benefit pension plan	25,020,925	17,366,400
Other post-retirement benefits	( 3,884,186)	( 3,191,557)
	<u>21,136,739</u>	<u>14,174,843</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***29. Retirement benefits asset/obligations (continued)**

## (a) Defined benefit pension plan

- (i) The amounts recognised in the statement of financial position are determined as follows:

	The Group	
	<u>2017</u>	<u>2016</u>
Present value of funded obligations	(31,928,705)	(27,555,249)
Fair value of plan assets	<u>60,654,296</u>	<u>50,685,637</u>
	28,725,591	23,130,388
Limitation of economic benefit	<u>( 3,704,666)</u>	<u>( 5,763,988)</u>
Asset in the statement of financial position	<u>25,020,925</u>	<u>17,366,400</u>

- (ii) Movement in the amounts recognised in the statement of financial position

	The Group	
	<u>2017</u>	<u>2016</u>
Balance at beginning of year	17,366,400	16,690,244
Contributions paid	500	500
Pension income recognised in profit or loss (v)	850,235	809,624
Remeasurement recognised in other comprehensive income (vi)	<u>6,803,790</u>	<u>( 133,968)</u>
Balance at end of year	<u>25,020,925</u>	<u>17,366,400</u>

- (iii) Movement in the present value of obligation

	The Group	
	<u>2017</u>	<u>2016</u>
Balance at beginning of year	(27,555,249)	(25,031,046)
Current service costs	( 616,756)	( 593,951)
Interest cost	( 2,430,425)	( 2,216,053)
Employees' contribution	( 512,709)	( 512,313)
Benefits paid	1,442,042	1,186,368
Actuarial gains arising from:		
Experience adjustments	524,968	( 388,254)
Changes in financial assumptions	<u>( 2,780,576)</u>	<u>-</u>
Balance at end of year	<u>(31,928,705)</u>	<u>(27,555,249)</u>

- (iv) Movement in fair value of pension plan assets

	The Group	
	<u>2017</u>	<u>2016</u>
Fair value of plan assets at beginning of year	50,685,637	45,447,182
Contributions	513,209	512,813
Benefits paid	( 1,442,042)	( 1,186,368)
Interest income on plan assets	4,531,433	4,072,336
Administrative fees	( 115,258)	( 117,378)
Remeasurement gain on plan assets included in other comprehensive income	<u>6,481,317</u>	<u>1,957,052</u>
Fair value of plan assets at end of year	<u>60,654,296</u>	<u>50,685,637</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***29. Retirement benefits asset/obligations (continued)**

(a) Defined benefit pension plan (continued)

(iv) Movement in fair value of pension plan assets (continued)

Plan assets consist of the following:

	The Group	
	<u>2017</u>	<u>2016</u>
Government stocks and bonds	36,477,739	34,590,590
Quoted equities	17,811,184	10,093,701
Reverse repurchase agreements	255,389	170,000
Certificate of deposits	929,444	907,630
Real estate	3,034,655	3,041,339
Net current assets	<u>2,145,885</u>	<u>1,882,377</u>
	<u>60,654,296</u>	<u>50,685,637</u>

(v) Components of defined benefit credit recognised in profit and loss for the year

	The Group	
	<u>2017</u>	<u>2016</u>
Current service costs	616,756	593,951
Interest cost on obligation	2,430,425	2,216,053
Interest income on plan assets	( 4,531,433)	( 4,072,336)
Interest on effect of asset ceiling	518,759	335,330
Administrative fees	<u>115,258</u>	<u>117,378</u>
	<u>( 850,235)</u>	<u>( 809,624)</u>

(vi) Components of defined benefit (credit)/charge recognised in other comprehensive income

	The Group	
	<u>2017</u>	<u>2016</u>
Remeasurement of defined benefit obligations	2,255,608	388,254
Remeasurement of plan assets	( 6,481,317)	(1,957,052)
Change in effect on asset ceiling	<u>( 2,578,081)</u>	<u>1,702,766</u>
	<u>( 6,803,790)</u>	<u>133,968</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***29. Retirement benefits asset/obligations (continued)**

(a) Defined benefit pension plan (continued)

(vii) Sensitivity analysis on projected benefit obligation

The calculation of the projected benefit obligation is sensitive to the assumptions used. The table below summarises how the projected benefit obligation measured at the end of the reporting date would have increased/(decreased) as a result of a change in the respective assumptions by one percentage point. In preparing the analyses for each assumption, all others were held constant. The economic assumptions are somewhat linked as they are all related to inflation. Hence, for example, a 1% reduction in the long-term discount rate would cause some reduction in the medical trend rate.

	The Group			
	2017		2016	
	1 % Increase	1 % Decrease	1 % Decrease	1 % Increase
Discount rate	(4,405,000)	5,634,000	(3,694,000)	4,699,000
Future pension increases	3,275,000	(2,763,000)	2,638,000	(2,238,000)
Future salary increases	<u>1,567,000</u>	<u>(1,377,000)</u>	<u>1,368,000</u>	<u>(1,203,000)</u>

(viii) Liability duration

The average liability duration is as follows

	The Group	
	<u>2017</u>	<u>2016</u>
Active members and all participants (years)	<u>16.3</u>	<u>15.8</u>

(ix) The estimated pension contributions to be paid into the defined benefit and contribution plans during the next financial year is \$500 (2016: \$500).

(x) The principal actuarial assumptions used were as follows

	The Group	
	<u>2017</u>	<u>2016</u>
Discount rate	9.00%	9.00%
Future salary increases	6.50%	6.00%
Future pension increases	<u>5.00%</u>	<u>4.25%</u>

(xi) Principal actuarial assumptions

In addition to the assumptions used for the pension plan that are relevant to the group health plan, the estimate assumes a long-term increase in health costs of 6.50% per year (2016: 5.50%).

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***29. Retirement benefits asset/obligations (continued)**

(b) Medical and group life obligations recognised in the statement of financial position

(i) Movement in the present value of unfunded obligations

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Balance at beginning of year	(3,191,557)	(2,735,526)
Current service costs	( 166,496)	( 148,563)
Interest cost	( 282,837)	( 243,454)
Benefits paid	100,996	83,652
Past service costs	-	( 29,664)
Actuarial gains arising from:		
Experience adjustments	252,281	64,833
Changes in financial assumptions	( 572,490)	( 182,835)
Changes in demographic assumptions	( 24,083)	-
Balance at end of year	<u>(3,884,186)</u>	<u>(3,191,557)</u>

(ii) Components of benefit costs recognised in the statement of revenue and expenses

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Current service costs	166,496	148,563
Interest on obligation	282,837	243,454
Past service costs	-	29,664
	<u>449,333</u>	<u>421,681</u>

(iii) Charge recognised in other comprehensive income

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Experience adjustments	(252,281)	( 64,833)
Changes in financial and demographic assumptions	<u>596,573</u>	<u>182,835</u>
	<u>344,292</u>	<u>118,002</u>

(iv) Principal actuarial assumptions

In addition to the assumptions used for the pension plan that are applicable to the group health plan, the estimate assumes a long-term increase in health costs of 6.5% (2016:5.5%) per year.

(v) Sensitivity analysis on projected benefits obligation

The calculation of the projected benefit obligation is sensitive to the assumptions used. The table below summarises how the projected benefit obligation measured at the end of the reporting period would have increased/(decreased) as a result of a change in the respective assumptions by one percentage point. In preparing the analyses for each assumption, all others were held constant. The economic assumptions are somewhat linked as they are all related to inflation. Hence, for example, a 1% reduction in the long-term discount rate, would cause some reduction in the medical trend rate.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***29. Retirement benefits asset/obligations (continued)**

(b) Medical and group life obligations recognised in the statement of financial position (continued)

(v) Sensitivity analysis on projected benefits obligation (continued)

	The Group			
	2017		2016	
	1 % <u>Increase</u>	1 % <u>Decrease</u>	1 % <u>Increase</u>	1 % <u>Decrease</u>
Discount rate	(604,000)	784,000	(470,000)	604,000
Future pension increases	724,000	(567,000)	552,000	(436,000)
Future salary increases	<u>12,000</u>	<u>( 11,000)</u>	<u>12,000</u>	<u>( 11,000)</u>

(vi) Liability duration

The average liability duration is as follows:

	The Group	
	<u>2017</u>	<u>2016</u>
Active members and all participants (years)	<u>18.5</u>	<u>17.5</u>

**30. Deposits by the public**

	The Group	
	<u>2017</u>	<u>2016</u>
Personal	138,202,024	130,920,312
Business	122,251,924	117,384,936
Interest payable	<u>105,519</u>	<u>111,133</u>
	<u>260,559,467</u>	<u>248,416,381</u>

Deposits include \$16,323 (2016: \$NIL) held as collateral for irrevocable commitments under letters of credit.

**31. Due to other banks and financial institutions**

This represents deposits by other banks and financial institutions, as well as funds for on-lending to eligible customers, in the normal course of business.

**32. Due to ultimate parent company**

	The Group	
	<u>2017</u>	<u>2016</u>
The Bank of Nova Scotia:		
Facility I	1,636,039	2,216,137
Facility II	<u>2,246,127</u>	<u>2,789,001</u>
	3,882,166	5,005,138
Interest payable	<u>48,913</u>	<u>62,988</u>
	3,931,079	5,068,126
Deposits held with Bank	<u>13,631</u>	<u>1,809</u>
	<u>3,944,710</u>	<u>5,069,935</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***32. Due to ultimate parent company (continued)**

- (i) Facility I is a USD denominated twelve (12) year non-revolving loan from the ultimate parent company, for on-lending. The repayment of the principal commenced May 2012, after a four year moratorium period, to be completed by August 2020 and is subject to a fixed interest rate of 5.63% per annum.
- (ii) Facility II is a USD denominated fourteen (14) year non-revolving loan from the ultimate parent company, for on-lending. The repayment of the principal commenced May 2012, after a four year moratorium period, to be completed by February 2022 and is subject to a fixed interest rate of 5.95%.

The above loan facilities are insured by the Multilateral Investment Guarantee Agency.

**33. Due to fellow subsidiaries**

These represent accounts held by fellow subsidiaries in the normal course of business.

**34. Capital Management and Government Securities funds**

The capital management and government securities funds represent the investment of contributions from third-party clients. Changes in the value of the funds at each valuation date are based on the net accretion in value of the underlying investments.

**35. Other liabilities**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Accrued staff benefits	1,676,481	1,577,102
Prepaid letters of credit	27,712	-
Provisions	475,361	519,493
Accrued liabilities	<u>3,469,171</u>	<u>5,412,941</u>
	<u>5,648,725</u>	<u>7,509,536</u>

**36. Deferred tax assets and liabilities**

Deferred income taxes are calculated on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, using applicable tax rates of:

- Scotia Group Jamaica Limited at 25%;
- The Bank of Nova Scotia Jamaica Limited at 33 $\frac{1}{3}$ %;
- Scotia Investments Jamaica Limited at 33 $\frac{1}{3}$ %;
- The Scotia Jamaica Building Society at 30%;
- Scotia Jamaica Life Insurance Company Limited at 25% and;
- Other unregulated subsidiaries at 25%

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***36. Deferred tax assets and liabilities (continued)**

(a) The movement on the deferred income tax account is as follows:

	The Group		The Company	
	2017	2016	2017	2016
Balance at beginning of year	(5,689,368)	(5,501,887)	(6,400)	(1,702)
Recognised in the profit for the year (note 14)	207,298	(36,822)	2,860	(4,389)
Recognised in other comprehensive income				
Remeasurement of defined benefits asset/obligations	(2,153,166)	83,990	-	-
Available-for-sale investments				
- fair value remeasurement	(92,697)	(239,008)	-	(309)
- transfer to profit	101,800	4,359	309	-
	(2,144,063)	(150,659)	309	(309)
Reclassified as held for sale	1,509	-	-	-
Balances at end of year	(7,624,624)	(5,689,368)	(3,231)	(6,400)

(b) Deferred income tax assets and liabilities are attributable to the following items:

	The Group		The Company	
	2017	2016	2017	2016
Pension benefits	(8,342,340)	(5,790,831)	-	-
Other post retirement benefits	1,295,162	1,063,852	-	-
Available-for-sale investments	(231,135)	(240,238)	-	(309)
Vacation accrued	133,060	127,327	-	-
Accelerated tax depreciation	(79,012)	(126,914)	-	-
Impairment losses on loans	(385,480)	(533,184)	-	-
Interest receivable	(211,803)	(282,407)	(3,231)	(6,091)
Unrealised premiums/(discount)				
on AFS securities	176,498	113,211	-	-
Other	20,426	(20,184)	-	-
Net deferred income tax liability	(7,624,624)	(5,689,368)	(3,231)	(6,400)

	The Group		The Company	
	2017	2016	2017	2016
This is comprised of:-				
Deferred income tax asset	176,310	70,706	-	-
Deferred income tax liability	(7,800,934)	(5,760,074)	(3,231)	(6,400)
	(7,624,624)	(5,689,368)	(3,231)	(6,400)

(c) The deferred tax charge recognised in profit for the year relates to the following temporary differences:

	The Group		The Company	
	2017	2016	2017	2016
Accelerated tax depreciation	(47,902)	(53,384)	-	-
Pensions and other post retirement benefits	167,033	157,365	-	-
Allowance for loan impairment	(147,704)	(32,935)	-	-
Vacation accrued	(5,733)	(13,243)	-	-
Interest receivable	(70,604)	17,463	(2,860)	4,389
Unrealised premiums/(discount)				
on AFS securities	(63,287)	(59,609)	-	-
Other	(39,101)	21,165	-	-
	(207,298)	36,822	(2,860)	4,389

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***37. Assets and liabilities held for sale**

At the reporting date, the Board of Directors had approved a plan to sell the shares of Scotia Jamaica Microfinance Company Limited. The transaction closed after the financial year end (see note 56). Consequently, the assets and liabilities of that subsidiary have been presented as held for sale.

	<u>The Group</u> <u>2017</u>
(i) Assets classified as held for sale:	
Cash resources	7
Loans, after allowance for impairment	646,605
Deferred tax assets	8,129
Property, plant and equipment	9,028
Other assets	<u>647</u>
	<u>664,416</u>
(ii) Liabilities classified as held for sale:	
Accrued charges	5,544
Accounts payables	11,966
Taxation payable	<u>19,762</u>
	<u>37,272</u>

**38. Policyholders' liabilities**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
(a) Composition of policyholders' liabilities		
Policyholders' fund	50,861,291	49,956,739
Benefits and claims payable	188,801	170,182
Unprocessed premiums	14,902	( 9,427)
Annuity fund	493,549	374,283
Insurance risk reserve - Individual life	( 7,137,546)	( 6,607,512)
- Individual accident and sickness	242,782	333,780
- Universal life	( 72,821)	( 48,075)
- Whole life	61,988	24,743
- Group life	<u>518,210</u>	<u>569,872</u>
	<u>45,171,156</u>	<u>44,764,585</u>
(b) Movement in policyholders' liabilities:		
	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Policyholders' fund:		
At beginning of year	49,956,739	48,106,599
Gross premium	5,276,527	5,872,835
Disbursements	( 5,905,726)	( 5,700,375)
Interest credited	<u>1,533,751</u>	<u>1,677,680</u>
At end of year	<u>50,861,291</u>	<u>49,956,739</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***38. Policyholders' liabilities (continued)**

	The Group		
	<u>2017</u>	<u>2016</u>	
Benefits and claims payable:			
At beginning of year	170,182	197,069	
New claims and benefits made during the year	218,305	141,578	
Benefits and claims paid	( 199,686)	( 168,465)	
At end of year	<u>188,801</u>	<u>170,182</u>	
Unprocessed premiums:			
At beginning of year	( 9,427)	19,445	
Premiums received	7,564,968	8,113,102	
Premiums applied	(7,540,639)	(8,141,974)	
At end of year	<u>14,902</u>	<u>( 9,427)</u>	
Annuity fund:			
At beginning of year	374,283	199,953	
Issue of new annuities	133,172	182,290	
Payments	( 30,986)	( 21,487)	
Interest credited	<u>17,080</u>	<u>13,527</u>	
At end of year	<u>493,549</u>	<u>374,283</u>	
	The Group		
	<u>2017</u>		
	<u>Individual life</u>	<u>Group life</u>	<u>Total</u>
Insurance risk reserve:			
At beginning of year	(6,297,064)	569,872	(5,727,192)
Changes in assumptions	( 596,765)	( 45,101)	( 641,866)
Normal changes	<u>( 11,768)</u>	<u>( 6,561)</u>	<u>( 18,329)</u>
At end of year	<u>(6,905,597)</u>	<u>518,210</u>	<u>(6,387,387)</u>
	2016		
	<u>Individual life</u>	<u>Group life</u>	<u>Total</u>
Insurance risk reserve:			
At beginning of year	(5,988,297)	577,510	(5,410,787)
Changes in assumptions	( 334,725)	( 4,493)	( 339,218)
Normal changes	<u>25,958</u>	<u>( 3,145)</u>	<u>22,813</u>
At end of year	<u>(6,297,064)</u>	<u>569,872</u>	<u>(5,727,192)</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***39. Share capital**

	<u>Number of Units ('000)</u>		<u>Carrying value</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Authorised:				
Ordinary shares of no par value	<u>10,000,000</u>	<u>10,000,000</u>		
Issued and fully paid:				
Ordinary stock units	<u>3,111,573</u>	<u>3,111,573</u>	<u>6,569,810</u>	<u>6,569,810</u>

The holders of the ordinary stock units are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company.

**40. Reserve fund**

In accordance with the Banking Services Act, 2014 and regulations under which it operates, the Bank is required to make transfers of a minimum of 15% net profit, until the amount in the fund is equal to 50% of the paid-up capital of the Bank and thereafter, 10% of net profits until the reserve fund is equal to its paid-up capital.

The Building Society is required to make transfers of a minimum of 10% of net profit, until the amount at the credit of the reserve fund is equal to the total amount paid up on its capital shares and the amount of its deferred shares.

**41. Retained earnings reserve**

The Banking Services Act, 2014 permits transfers from the Bank's net profit to retained earnings reserve, which constitutes a part of the capital base. Transfers to the retained earnings reserve are made at the discretion of the Board of Directors. Such transfers must be notified to Bank of Jamaica and any reversal must be approved by Bank of Jamaica.

**42. Capital reserve**

Capital reserve arose on the liquidation of Scotia Jamaica General Insurance Brokers Limited.

**43. Cumulative remeasurement gains from available-for-sale securities**

This represents the unrealised surplus or deficit on the revaluation of available-for-sale securities.

**44. Loan loss reserve**

This is a non-distributable loan loss reserve which represents the excess of the regulatory loan loss provision over the impairment allowances determined under IFRS requirements (note 23).

**45. Other reserves**

This represents reserves arising on consolidation of subsidiaries.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***46. Non-controlling interest**

Effective September 29, 2017, the Group's equity shares in SIJL increased from 77.01% to 100% and SIJL became a wholly owned subsidiary of Scotia Group Jamaica Limited (see note 1). Accordingly, the revenue, expenses and cash flows relating to SIJL for 2017 is for the period November 1, 2016 to September 30, 2017.

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
<b>Share of non-controlling interest</b>	<u>0%</u>	<u>22.99%</u>
<b>Statement of financial position as at October 31</b>		
Total assets	61,920,633	71,185,461
Total liabilities	<u>(46,257,132)</u>	<u>(56,239,395)</u>
Net assets	<u>15,663,501</u>	<u>14,946,066</u>
Carrying amount of non-controlling interest	<u>-</u>	<u>3,632,764</u>
<b>Statement of revenue and expenses for the year</b>		
Total operating income	<u>2,972,524</u>	<u>3,535,128</u>
Profit for the year	1,092,567	1,349,927
Other comprehensive income	<u>103,844</u>	<u>204,348</u>
Total comprehensive income	<u>1,196,411</u>	<u>1,554,275</u>
Profit allocated to non-controlling interest	232,548	290,003
Other comprehensive income allocated to non-controlling interest	<u>23,873</u>	<u>46,980</u>
	<u>256,421</u>	<u>336,983</u>
<b>Statement of cash flows</b>		
Cash flows from operating activities	391,257	581,737
Cash flows from investing activities	( 176,015)	114,790
Cash flows from financing activities	<u>( 131,360)</u>	<u>( 175,126)</u>
Net increase in cash and equivalents	<u>83,882</u>	<u>521,401</u>
Dividends paid to non-controlling interest	<u>131,360</u>	<u>175,126</u>

**47. Related party transactions and balances**

The Group is a 71.78% subsidiary of Scotiabank Caribbean Holdings Limited, which is incorporated and domiciled in Barbados. The Bank of Nova Scotia, which is incorporated and domiciled in Canada is the ultimate parent company. The remaining 28.22% of the stock units are widely held.

Parties are considered to be related if one party has the ability to control or exercise significant influence over, or be controlled or significantly influenced by the other party, or both parties are subject to common control or significant influence. A number of banking transactions are entered into with related parties, including companies connected by virtue of common directorships in the normal course of business. These include loans, deposits, investment management services and foreign currency transactions.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***47. Related party transactions and balances (continued)**

Related party transactions with the parent company include the payment of dividends. Related party transactions with the ultimate parent company comprise the payment of dividends, management fees, guarantee fees, centralised computing and other service fees. There was no balance due to the ultimate parent company, other than the loans payable as set out in note 32. No impairment losses have been recognised in respect of loans made to related parties.

Pursuant to Sections 58(3) and 57(1) of the Banking Services Act, 2014, connected companies include companies that have directors in common with the Bank and/or its subsidiaries. Related party credit facilities in excess of the limits set out in Sections 58(3) and 57(1), subject to the maximum of the limits in Section 59(1) of the Banking Services Act, 2014, are supported by guarantees issued by the parent company.

The amounts of related party transactions, outstanding balances at the year end, and related income and expenses for the year are as follows:

	The Group					
	Ultimate parent	Fellow subsidiaries	Directors and Key management personnel	Connected companies	Total	
					2017	2016
<b>Loans</b>						
Balance at October 31	-	-	603,474	2,606,449	3,209,923	2,910,227
Interest income earned	-	-	43,609	264,610	308,219	164,827
<b>Deposit liabilities</b>						
Balance at October 31	3,882,166	-	319,326	2,225,854	6,427,346	8,829,129
Interest expense on deposits	254,140	-	622	11,757	266,519	554,694
<b>Investments/Repurchase agreements</b>						
Securities sold under repurchase agreements	-	-	(166,952)	( 710,277)	( 877,229)	( 142,352)
Interest paid on repurchase agreements	-	-	( 249)	( 24,979)	( 25,228)	( 2,883)
Other investments	-	274,669	(112,826)	( 16,434)	145,409	620,584
Interest paid on other investments	-	-	( 50)	( 41)	( 91)	( 96)
<b>Deposits with Banks</b>						
Due from banks and other financial institutions	623,774	39,139,405	-	-	39,763,179	35,031,571
Interest earned from banks and other financial institutions	170	368,748	-	-	368,918	159,099
<b>Other</b>						
Gain on redemption of Units in Mutual Fund	-	413,433	-	-	413,433	-
Fees and commission earned	-	-	1,345	15,313	16,658	12,274
Insurance products	-	-	12,803	-	12,803	21,148
Technical fees paid	(1,110,960)	-	-	-	(1,110,960)	(1,193,899)
Other operating (expense) /income, net	( 978,768)	( 236,675)	-	-	(1,215,443)	( 667,806)

	The Group	
	2017	2016
<b>Key management compensation</b>		
Salaries and other short term benefits	905,838	883,450
Post-employment benefits	<u>56,353</u>	<u>(104,068)</u>
	<u>962,191</u>	<u>779,382</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management****(a) Overview and risk management framework**

The Group's principal business activities result in significant financial instruments, which involves analysis, evaluation and management of some degree of risk or combination of risks. The principal financial risks that arise from transacting financial instruments include credit risk, market risk and liquidity risks. The Group's framework to monitor, evaluate and manage these risks includes the following:

- extensive risk management policies define the Group's risk appetite, set the limits and controls within which the Group operates, and reflect the requirements of regulatory authorities. These policies are approved by the Group's Board of Directors, either directly or through the Executive and Enterprise Risk Committee.
- guidelines are developed to clarify risk limits and conditions under which the Group's risk policies are implemented.
- processes are implemented to identify, evaluate, document, report and control risk.
- compliance with risk policies, limits and guidelines is measured, monitored and reported to ensure consistency against desired goals.

The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

The Board of Directors is ultimately responsible for the establishment and oversight of the Group's risk management framework. The Board has established committees for managing and monitoring risks.

The key committees for managing and monitoring risks are as follows:

**(i) Board Audit Committee**

The Board Audit Committee is comprised of independent directors. This committee oversees the integrity of the Group's financial reporting, compliance with legal and regulatory requirements, the performance of the Group's internal audit function and external auditors, as well as the system of internal controls over financial reporting. The Audit Committee reviews the quarterly and annual financial statements, examining significant issues regarding the financial results, accounting principles and policies, as well as management estimates and assumptions, for recommendation to the Board for approval. This committee is assisted in its oversight role by the Internal Audit Department, which undertakes reviews of risk management controls and procedures.

**(ii) Executive and Enterprise Risk Committee**

The Executive and Enterprise Risk Committee reviews and recommends to the Board for approval, the risk management policies, limits, procedures and standards. This involves review of the quarterly reports on the Group's enterprise-wide risk profile, including credit, market, operational and liquidity risks. This Committee also oversees the corporate strategy and profit plans for the Group, as well as develops and makes recommendations for improvement of the corporate governance policies and procedures.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
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**48. Financial risk management (continued)****(a) Overview and risk management framework (continued)****(iii) Asset and Liability Committee**

The Asset and Liability Committee (ALCO), a management committee, has the responsibility of ensuring that risks are managed within the limits established by the Board of Directors. The Committee meets at least once monthly to review risks, evaluate performance and provide strategic direction. The Committee reviews investment, loan and funding activities, and ensures that the existing policies comprehensively deal with the management and diversification of the Group's investment and loan portfolios and that appropriate limits are being adhered to.

The Investment Advisory Committee performs a similar role to ALCO for Scotia Jamaica Life Insurance, where it provides a specialised focus due to the nature of the insurance business.

The most important types of risk for the Group are credit risk, liquidity risk, market risk, insurance risk and operational risk. Market risk includes currency risk, interest rate risk and other price risk.

**(b) Credit risk****(i) Credit Risk Management**

At a strategic level, the Group manages the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to any one borrower or groups of borrowers, and industry segments. Credit risk limits are approved by the Board of Directors. The exposure to any one borrower, including banks and brokers, is further restricted by sub-limits covering on and off-balance sheet exposures. Actual exposures against limits are monitored daily.

Operationally, exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and principal repayment obligations and by restructuring loans where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees.

In addition, the Group seeks additional collateral from a counterparty as soon as impairment indicators are observed for the relevant individual loans.

The Group's policy requires the review of individual financial assets that are above materiality thresholds annually or more regularly when individual circumstances require. Impairment allowances are consistent with the policies outlined in note 2(q).

The Group further manages its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with unfavourable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(b) Credit risk (continued)****(ii) Credit-related commitments**

The primary purpose of these instruments is to ensure that funds are available to customers as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to issue drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

**(iii) Credit quality**

The Group's credit risk rating systems are designed to support the determination of key credit risk parameter estimates which measures credit and transaction risks.

Commercial loans: In measuring credit risk of commercial loans at the counterparty level, the Group assesses the probability of default of individual counterparties using internal rating tools. They have been developed internally and combine statistical analysis with credit officer judgment and are validated, where appropriate, by comparison with externally available data. The Group's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class:

<b><u>The Group's rating</u></b>	<b><u>External rating: Standard &amp; Poor's equivalent.</u></b>
Excellent	AAA to AA+
Very Good	AA to A+
Good	A to A-
Acceptable	BBB+ to BB+
Higher Risk	BB and under

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(b) Credit risk (continued)****(iii) Credit quality (continued)**

Retail loans: Retail loans are risk-rated based on an internal scoring system which combines statistical analysis with credit officer judgment, and fall within the following categories:

- Excellent
- Good
- Higher Risk

The following table shows the percentage of the loan portfolio as at the reporting date relating to loans and credit commitments for each of the internal rating categories:

	<u>The Group</u> <u>Loans and credit</u> <u>commitments</u>	
	<u>2017</u> (%)	<u>2016</u> (%)
Excellent	26.0	26.6
Very Good	3.1	4.0
Good	26.2	24.4
Acceptable	10.9	9.3
Higher Risk	<u>33.8</u>	<u>35.7</u>
	<u>100.0</u>	<u>100.0</u>

Under the Bank of Jamaica Credit Classification, Provisioning and Non Accrual Requirements, the following classifications are used:

**Standard** – loans where the financial condition of the borrower is in no way impaired, and appropriate levels of cash flows or income flows are available to meet debt payments.

**Special Mention** – loans where credit is currently up to date and collateral values protect the Group's exposure. However, there exists evidence to suggest that certain factors could, in future, affect the borrower's ability to service the credit properly or impair the collateral.

**Sub-standard** – loans with well-defined credit weakness or weakness in the sector of the borrower such that cash flows are insufficient to service debt as arranged.

**Doubtful** – loans where collection of the debt in full is highly questionable or improbable.

**Loss** – loans considered uncollectible due to insolvency of the borrower. The borrower's financial position is insufficient to service or retire outstanding debt.

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**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(b) Credit risk (continued)**

## (iii) Credit quality (continued)

Using these classifications to rate credit quality, the credit profile of the Group's loan portfolio would be as set out in the following table:

	The Group	
	<u>2017</u>	<u>2016</u>
	%	%
Standard	87.1	88.7
Special Mention	10.3	8.6
Sub-Standard	1.3	1.3
Doubtful	0.4	0.3
Loss	<u>0.9</u>	<u>1.1</u>
	<u>100.0</u>	<u>100.0</u>

**Debt securities:** The following table presents an analysis by rating agency designation of debt and similar securities, other than loans, based on Standard & Poor's ratings or their equivalent:

	The Group		The Company	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
AAA to AA+	5,447,147	8,144,386	-	-
AA to A+	16,343,308	18,100,779	-	-
A to A-	8,183,145	10,445,859	-	-
BBB+ to BB+	4,562,505	5,188,203	-	-
BB to B-	132,562,360	119,508,029	-	1,210,742
Lower than B-	1,490,822	-	-	-
Unrated	<u>949,325</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>169,538,612</u>	<u>161,387,256</u>	<u>-</u>	<u>1,210,742</u>

	The Group		The Company	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<i>Classified as follows:</i>				
Deposits with Bank of Jamaica	20,972,988	7,390,719	-	-
Financial assets at fair value through profit and loss	8,155	200,058	-	-
Investment securities				
Held-to-maturity	1,026,073	6,089,518	-	-
Available-for-sale	118,986,733	110,043,221	-	1,210,742
Pledged Assets:				
Held-to-maturity	522,974	3,041,044	-	-
Available-for-sale	<u>28,021,689</u>	<u>34,622,696</u>	<u>-</u>	<u>-</u>
	<u>169,538,612</u>	<u>161,387,256</u>	<u>-</u>	<u>1,210,742</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(b) Credit risk (continued)****(iv) Maximum exposure to credit risk**

The maximum exposure to credit risk is the amount before taking account of any collateral held or other credit enhancements. For financial assets, the exposure to credit risk equals their carrying amount. For financial guarantees granted, the maximum exposure to credit risk is the maximum amount that would have to be paid if the guarantees were called upon. For loan commitments and other credit-related commitments that are irrevocable over the life of the respective facilities, the maximum exposure to credit risk is the full amount of the committed facilities.

**Collateral and other credit enhancements held against loans**

It is the Group's practice to lend on the basis of the customer's ability to meet their obligations out of their cash flow resources, rather than rely on the value of security offered as collateral. Nevertheless, the collateral is an important mitigant of credit risk. Depending on the customer's standing and the type of product, some facilities are granted on an unsecured basis. For other facilities, a charge over collateral is obtained and considered in determining the credit amount and pricing. In the event of default the Group may utilise the collateral as a source of repayment. In such cases the collateral is used to settle all debt obligations to the Group and excess value is returned to the borrower.

The Group holds collateral against credits to borrowers primarily in the form of cash, motor vehicles, real estate, charges over business assets such as premises, inventory and accounts receivable, and charges over financial instruments such as debt securities and equities. Estimates of fair values are based on the value of collateral assessed at the time of borrowing and are generally not updated except when credits to borrowers are individually assessed as impaired.

The estimated fair value of the collateral with enforceable legal right pursuant to the agreements for outstanding loans and guarantees is \$130,840,191 (2016: \$128,575,911) for the Group.

**(v) Concentration of exposure to credit risk****(1) Loans and customer liabilities under acceptances, guarantees and letters of credit**

The following table summarises credit exposure for loans and customer liabilities under acceptances, guarantees and letters of credit at their carrying amounts, as categorised by the industry sectors. These credit facilities are well diversified across industry sectors, and are primarily extended to customers within Jamaica.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(b) Credit risk (continued)****(v) Concentration of exposure to credit risk (continued)****(1) Loans and customer liabilities under acceptances, guarantees and letters of credit (continued)**

	The Group			
	Loans and leases	Acceptances, guarantees and letters of credit	Total 2017	Total 2016
Agriculture, fishing and mining	992,944	352,692	1,345,636	1,296,319
Construction and real estate	2,767,230	443,083	3,210,313	3,116,648
Distribution	13,574,564	1,423,654	14,998,218	15,080,002
Financial institutions	3,676,555	1,126,875	4,803,430	4,197,356
Government and public entities	13,651,326	1,315,438	14,966,764	18,887,740
Manufacturing	6,323,308	252,111	6,575,419	6,749,573
Transportation, electricity, water and other	5,555,673	921,818	6,477,491	6,376,629
Personal	105,938,566	4,857,287	110,795,853	106,936,688
Professional and other services	7,786,072	1,398,055	9,184,127	9,373,977
Tourism and entertainment	7,525,702	137,655	7,663,357	6,101,445
Interest receivable	1,021,455	-	1,021,455	1,090,528
<b>Total</b>	<b>168,813,395</b>	<b>12,228,668</b>	<b>181,042,063</b>	<b>179,206,905</b>
Total impairment allowance (note 23)			( 2,319,804)	( 1,907,797)
			<b>178,722,259</b>	<b>177,299,108</b>

**(2) Debt securities and amounts due from other banks**

The following table summarises credit exposure for debt securities and amounts due from other banks at their carrying amounts, categorised by issuer:

	The Group		The Company	
	2017	2016	2017	2016
Government of Jamaica	109,213,160	106,603,177	-	1,210,742
Bank of Jamaica	57,244,010	42,151,725	-	-
Financial institutions	61,336,988	76,341,158	7,466,320	9,905,585
Corporates and other	35,958,973	39,468,555	-	-
	<b>263,753,131</b>	<b>264,564,615</b>	<b>7,466,320</b>	<b>11,116,327</b>

Other than exposure on Government of Jamaica securities, there is no significant concentration of credit risk related to debt securities. For securities purchased under resale agreements, titles to securities are transferred to the Group for the duration of the agreement.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
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*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

**48. Financial risk management (continued)****(c) Market risk**

Market risk arises from changes in market prices and rates (including interest rates, credit spreads, equity prices and foreign exchange rates), correlations between them, and their levels of volatility. Market risk is subject to extensive risk management controls, and is managed within the framework of market risk policies and limits approved by the Board. The Executive and Enterprise Risk Committee oversee the application of the framework set by the Board, and monitor the Bank's market risk exposures and the activities that give rise to these exposures.

The Group uses various metrics and models to measure and control market risk exposures. The measurements used are selected based on an assessment of the nature of risks in a particular activity. The principal measurement techniques are Value at Risk (VaR), stress testing, sensitivity analysis and simulation modeling and gap analysis. The Board reviews results from these metrics quarterly.

The management of the individual elements of market risks – interest rate, currency and other price risk – is as follows:

**(i) Interest rate risk**

Interest rate risk is the risk of loss due to the following: changes in the level, slope and curvature of the yield curve; the volatility of interest rates; changes in the market price of credit; and the creditworthiness of a particular issuer. The Group actively manages its interest rate exposures with the objective of enhancing net interest income within established risk tolerances. Interest rate risk arising from the Group's funding and investment activities is managed in accordance with Board-approved policies and limits, which are designed to control the risk to net interest income and economic value of shareholders' equity. The income limit measures the effect of a specified shift in interest rates on the Group's annual net income over the next twelve months, while the economic value limit measures the impact of a specified change in interest rates on the present value of the Group's net assets. Interest rate exposures in individual currencies are also controlled by gap limits.

Sensitivity analysis assesses the effect of changes in interest rates on current earnings and on the economic value of assets and liabilities. Stress testing scenarios are also important for managing risk in the Group's portfolios.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(c) Market risk (continued)****(i) Interest rate risk (continued)**

The following tables summarise carrying amounts of assets, liabilities and equity in order to arrive at the Group's and the Company's interest rate gap based on the earlier of contractual repricing and maturity dates.

	The Group						Total
	2017						
	Immediately rate sensitive	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	Non-rate sensitive	
Cash resources	22,864,413	40,915,937	6,934,538	-	-	45,761,671	116,476,559
Financial assets at fair value through profit or loss	-	-	-	-	8,155	-	8,155
Pledged assets	491,592	19,169,857	6,594,293	6,194,403	2,864,573	1,938,507	37,253,225
Loans (1)	46,986,055	50,478,092	19,309,163	44,290,731	3,699,441	1,730,109	166,493,591
Investment securities (2)	-	71,171,295	10,950,992	27,657,876	9,194,847	1,317,570	120,292,580
Securities purchased under resale agreements	180,000	1,020,000	-	-	-	3,495	1,203,495
Other assets	-	-	-	-	-	<u>49,155,076</u>	<u>49,155,076</u>
<b>Total assets</b>	<u>70,522,060</u>	<u>182,755,181</u>	<u>43,788,986</u>	<u>78,143,010</u>	<u>15,767,016</u>	<u>99,906,428</u>	<u>490,882,681</u>
Deposits, due to banks, parent company and fellow subsidiaries (3)	246,226,668	10,186,011	8,601,374	5,550,924	9,478	153,560	270,728,015
Securities sold under repurchase agreements	591,662	17,414,855	2,551,443	-	-	108,105	20,666,065
Capital Management and Government Securities funds	17,841,691	-	-	-	-	2,909	17,844,600
Policyholders' liabilities	37,665,567	3,099,633	10,793,342	-	-	( 6,387,386)	45,171,156
Other liabilities	-	-	-	-	-	34,041,279	34,041,279
Stockholders' equity	-	-	-	-	-	<u>102,431,566</u>	<u>102,431,566</u>
<b>Total liabilities and stockholders' equity</b>	<u>302,325,588</u>	<u>30,700,499</u>	<u>21,946,159</u>	<u>5,550,924</u>	<u>9,478</u>	<u>130,350,033</u>	<u>490,882,681</u>
<b>Total interest rate sensitivity gap</b>	<u>(231,803,528)</u>	<u>152,054,682</u>	<u>21,842,827</u>	<u>72,592,086</u>	<u>15,757,538</u>	<u>( 30,443,605)</u>	<u>-</u>
<b>Cumulative gap</b>	<u>(231,803,528)</u>	<u>( 79,748,846)</u>	<u>(57,906,019)</u>	<u>14,686,067</u>	<u>30,443,605</u>	<u>-</u>	<u>-</u>
	2016						
<b>Total assets</b>	<u>26,604,551</u>	<u>206,006,583</u>	<u>58,177,400</u>	<u>89,628,239</u>	<u>15,583,490</u>	<u>81,391,391</u>	<u>477,391,654</u>
<b>Total liabilities and stockholders' equity</b>	<u>286,445,312</u>	<u>41,005,891</u>	<u>22,086,968</u>	<u>5,770,600</u>	<u>307,805</u>	<u>121,775,078</u>	<u>477,391,654</u>
<b>Total interest rate sensitivity gap</b>	<u>(259,840,761)</u>	<u>165,000,692</u>	<u>36,090,432</u>	<u>83,857,639</u>	<u>15,275,685</u>	<u>( 40,383,687)</u>	<u>-</u>
<b>Cumulative gap</b>	<u>(259,840,761)</u>	<u>( 94,840,069)</u>	<u>(58,749,637)</u>	<u>25,108,002</u>	<u>40,383,687</u>	<u>-</u>	<u>-</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(c) Market risk (continued)****(i) Interest rate risk (continued)**

Average effective yields by the earlier of the contractual repricing and maturity dates:

	The Group					
	2017					
	Immediately rate sensitive %	Within 3 months %	3 to 12 months %	1 to 5 years %	Over 5 years %	Weighted average %
<b>ASSETS</b>						
Cash resources	2.65	1.36	1.93	-	-	1.83
Securities purchased under repurchase agreements	2.50	5.74	-	-	-	5.25
Financial assets at fair value through profit or loss	-	-	-	-	5.75	5.75
Loans (1)	10.26	19.30	11.56	12.09	7.53	13.62
Investment securities (2)	-	5.20	3.95	5.12	9.43	5.44
Pledged assets	4.46	5.52	2.00	4.55	8.33	4.90
<b>LIABILITIES</b>						
Deposits (3)	0.36	1.58	2.12	5.12	7.00	0.56
Securities sold under repurchase agreements	3.72	2.95	2.86	-	-	2.96
Capital Management and Government Securities funds	0.09	-	-	-	-	0.09
Policyholders' liabilities	<u>2.70</u>	<u>3.93</u>	<u>3.10</u>	<u>-</u>	<u>-</u>	<u>2.51</u>
<b>2016</b>						
	Immediately rate sensitive %	Within 3 months %	3 to 12 months %	1 to 5 years %	Over 5 years %	Weighted average %
<b>ASSETS</b>						
Cash resources	1.15	0.99	1.27	-	-	1.05
Securities purchased under repurchase agreements	6.50	-	-	-	-	6.50
Financial assets at fair value through profit or loss	-	-	-	7.14	-	7.14
Loans (1)	14.25	17.01	11.90	13.72	9.36	14.77
Investment securities (2)	-	5.58	5.16	4.27	9.37	5.29
Pledged assets	12.75	5.88	4.21	3.74	9.63	5.26
<b>LIABILITIES</b>						
Deposits (3)	0.59	1.47	2.81	4.97	6.12	0.79
Securities sold under repurchase agreements	4.78	3.93	1.88	-	-	3.79
Capital Management and Government Securities funds	0.10	-	-	-	-	0.10
Policyholders' liabilities	<u>3.07</u>	<u>3.94</u>	<u>3.99</u>	<u>-</u>	<u>-</u>	<u>3.34</u>

- (1) Yields are based on book values, net of allowance for credit losses and contractual interest rates.
- (2) Yields are based on book values and contractual interest adjusted for amortisation of premiums and discounts. Yields on tax-exempt investments have not been computed on a taxable equivalent basis.
- (3) Yields are based on contractual interest rates.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(c) Market risk (continued)****(i) Interest rate risk (continued)**

	The Company						Total
	Immediately rate sensitive	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years	Non-rate sensitive	
	2017						
Cash resources	1,174,773	-	6,278,621	-	-	12,926	7,466,320
Loans (1)	-	22,500	64,167	93,333	-	-	180,000
Investment in subsidiaries	-	-	-	-	-	13,229,908	13,229,908
Other assets	-	-	-	-	-	307,713	307,713
<b>Total assets</b>	<b>1,174,773</b>	<b>22,500</b>	<b>6,342,788</b>	<b>93,333</b>	<b>-</b>	<b>13,550,547</b>	<b>21,183,941</b>
Other liabilities	-	-	-	-	-	47,744	47,744
Stockholders' equity	-	-	-	-	-	21,136,197	21,136,197
<b>Total liabilities and stockholders' equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,183,941</b>	<b>21,183,941</b>
<b>Total interest rate sensitivity gap</b>	<b>1,174,773</b>	<b>22,500</b>	<b>6,342,788</b>	<b>93,333</b>	<b>-</b>	<b>(7,633,394)</b>	<b>-</b>
<b>Cumulative gap</b>	<b>1,174,773</b>	<b>1,197,273</b>	<b>7,540,061</b>	<b>7,633,394</b>	<b>7,633,394</b>	<b>-</b>	<b>-</b>
	2016						
<b>Total assets</b>	<b>1,885,541</b>	<b>22,500</b>	<b>9,273,921</b>	<b>140,000</b>	<b>-</b>	<b>9,854,019</b>	<b>21,175,981</b>
<b>Total liabilities and stockholders' equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,175,981</b>	<b>21,175,981</b>
<b>Total interest rate sensitivity gap</b>	<b>1,885,541</b>	<b>22,500</b>	<b>9,273,921</b>	<b>140,000</b>	<b>-</b>	<b>(11,321,962)</b>	<b>-</b>
<b>Cumulative gap</b>	<b>1,885,541</b>	<b>1,908,041</b>	<b>11,181,962</b>	<b>11,321,962</b>	<b>11,321,962</b>	<b>-</b>	<b>-</b>

Average effective yields by the earlier of the contractual repricing and maturity dates:

	The Company					
	Immediately rate sensitive %	Within 3 months %	3 to 12 months %	1 to 5 years %	Over 5 years %	Weighted average %
	2017					
<b>ASSETS</b>						
Cash resources	-	-	1.33	-	-	1.12
Loans (1)	<u>-</u>	<u>8.75</u>	<u>8.75</u>	<u>8.75</u>	<u>-</u>	<u>8.75</u>
	2016					
<b>ASSETS</b>						
Cash resources	0.41	-	1.15	-	-	1.01
Investments (2)	-	-	5.59	-	-	5.59
Loans (1)	<u>-</u>	<u>8.75</u>	<u>8.75</u>	<u>8.75</u>	<u>-</u>	<u>8.75</u>

(1) Yields are based on book values, net of allowance for credit losses and contractual interest rates.

(2) Yields are based on book values and contractual interest adjusted for amortisation of premiums and discounts. Yields on tax-exempt investments have not been computed on a taxable equivalent basis.

**Sensitivity to interest rate movements**

The following shows the sensitivity to interest rate movements using scenarios that are based on recently observed market movements. This analysis assumes that all other variables, in particular foreign exchange rates, remain constant. The analysis is performed on the same basis as for 2016.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(c) Market risk (continued)****(i) Interest rate risk (continued)****Sensitivity to interest rate movements (continued)**

	The Group			
	2017		2016	
JMD Interest rates	Increase/decrease by 175 bps		Increase/decrease by 200bps	
USD Interest rates	by 100 bps		by 75bps	
	The Group		The Company	
	2017	2016	2017	2016
Effect on profit or loss	1,343,043	1,236,941	41,857	155,177
Effect on stockholders' equity	<u>3,999,134</u>	<u>3,308,414</u>	<u>20,326</u>	<u>27,280</u>

**(ii) Currency risk**

The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. The main currencies giving rise to this risk are the USD, CAD, GBP, and EUR. The Group ensures that the net exposure is kept to an acceptable level by matching foreign assets with liabilities as far as possible.

The tables below summarise the Group's exposure to relevant currencies:

**JMD Equivalent**

	The Group						Total
	JMD	USD	CAD	GBP	EUR	Other	
<b>ASSETS</b>							
Cash resources	45,597,804	61,761,705	3,288,167	5,155,234	533,790	139,859	116,476,559
Financial assets at fair value							
through profit or loss	-	8,155	-	-	-	-	8,155
Pledged assets	24,457,875	12,795,479	-	(129)	-	-	37,253,225
Loans	143,721,902	22,691,291	80,389	6	3	-	166,493,591
Investment securities	88,052,212	31,947,942	292,426	-	-	-	120,292,580
Government securities	1,203,495	-	-	-	-	-	1,203,495
Other assets	<u>43,537,603</u>	<u>5,467,522</u>	<u>16,887</u>	<u>1,904</u>	<u>131,160</u>	<u>-</u>	<u>49,155,076</u>
	<u>346,570,891</u>	<u>134,672,094</u>	<u>3,677,869</u>	<u>5,157,015</u>	<u>664,953</u>	<u>139,859</u>	<u>490,882,681</u>
<b>LIABILITIES</b>							
Deposits	161,586,294	100,536,218	3,268,153	4,837,603	499,353	394	270,728,015
Other liabilities	27,468,842	6,282,083	85,473	23,908	125,960	55,013	34,041,279
Policy holders' liabilities	45,171,156	-	-	-	-	-	45,171,156
Securities sold under repurchase agreements	13,238,828	7,427,237	-	-	-	-	20,666,065
Capital Management and Government Securities Funds	<u>2,654,889</u>	<u>13,861,573</u>	<u>259,412</u>	<u>946,682</u>	<u>122,044</u>	<u>-</u>	<u>17,844,600</u>
	<u>250,120,009</u>	<u>128,107,111</u>	<u>3,613,038</u>	<u>5,808,193</u>	<u>747,357</u>	<u>55,407</u>	<u>388,451,115</u>
<b>NET POSITION</b>	<u>96,450,882</u>	<u>6,564,983</u>	<u>64,831</u>	<u>(651,178)</u>	<u>(82,404)</u>	<u>84,452</u>	<u>102,431,566</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(c) Market risk (continued)****(ii) Currency risk (continued)**

## JMD Equivalent

	The Group						Total
	2016						
	JMD	USD	CAD	GBP	EUR	Other	
<b>ASSETS</b>							
Cash resources	29,871,536	67,247,244	3,221,826	5,299,232	542,678	93,972	106,276,488
Financial assets at fair value through profit or loss	554,034	-	-	-	-	-	554,034
Pledged assets	30,318,978	15,999,829	86,122	186,580	-	-	46,591,509
Loans	140,736,006	26,047,672	22,920	4	20,178	-	166,826,780
Investment securities	81,368,754	35,471,241	281,158	-	-	-	117,121,153
Government securities	820,146	-	-	-	-	-	820,146
Other assets	<u>34,398,382</u>	<u>4,669,110</u>	<u>27,944</u>	<u>(257)</u>	<u>106,365</u>	<u>-</u>	<u>39,201,544</u>
	<u>318,067,836</u>	<u>149,435,096</u>	<u>3,639,970</u>	<u>5,485,559</u>	<u>669,221</u>	<u>93,972</u>	<u>477,391,654</u>
<b>LIABILITIES</b>							
Deposits	140,765,710	110,267,093	3,034,715	5,086,310	408,975	412	259,563,215
Other liabilities	24,022,583	6,176,924	89,710	54,690	236,052	9,034	30,588,993
Policy holders' liabilities	44,764,585	-	-	-	-	-	44,764,585
Securities sold under repurchase agreements	22,300,412	9,333,825	-	-	-	-	31,634,237
Capital Management and Government Securities Funds	<u>967,746</u>	<u>12,968,524</u>	<u>359,702</u>	<u>889,746</u>	<u>166,369</u>	<u>-</u>	<u>15,352,087</u>
	<u>232,821,036</u>	<u>138,746,366</u>	<u>3,484,127</u>	<u>6,030,746</u>	<u>811,396</u>	<u>9,446</u>	<u>381,903,117</u>
<b>NET POSITION</b>	<u><b>85,246,800</b></u>	<u><b>10,688,730</b></u>	<u><b>155,843</b></u>	<u><b>(545,187)</b></u>	<u><b>(142,175)</b></u>	<u><b>84,526</b></u>	<u><b>95,488,537</b></u>

The following significant exchange rates were applied during the period:

	Average rate for the period		Reporting date spot rate	
	2017	2016	2017	2016
USD	128.3351	124.6602	126.6851	128.7033
CAD	98.2057	93.2833	99.1446	95.1561
GBP	163.2177	170.1607	167.0432	155.7139
EUR	<u>140.8088</u>	<u>136.9285</u>	<u>144.0208</u>	<u>141.0683</u>

## Sensitivity to foreign exchange rate movements

A weakening of the JMD against the currencies indicated above, at October 31, would have increased/(decreased) equity and profit by the amounts shown below. This analysis is performed on the same basis as 2016. The strengthening of the JMD against the same currencies at October 31 would have had an equal but opposite effect on the amounts shown, assuming that all other variables remain constant.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(c) Market risk (continued)****(ii) Currency risk (continued)**

Sensitivity to foreign exchange movements:

	<u>The Group</u>	
	<u>2017</u> Increase/decrease	<u>2016</u> Increase/decrease
USD	by 2.25%	by 3.75%
CAD	by 10.50%	by 15.00%
GBP	by 8.25%	by 7.00%
EUR	<u>by 10.25%</u>	<u>by 8.25%</u>
	<u>2017</u>	<u>2016</u>
Effect on profit and stockholders' equity	<u>107,243</u>	<u>160,503</u>

**(iii) Equity price risks**

Equity price risk arises out of price fluctuations in equity prices. The risk arises from holding positions in either individual stocks (idiosyncratic risk) or in the market as a whole (systemic risk). The goal is to earn dividend income and realise capital gains sufficient to offset the interest foregone in holding such long-term positions.

The Board sets limits on the level of exposure, and diversification is a key strategy employed to reduce the impact on the portfolio which may result from the non-performance of a specific class of assets. Given the potential volatility in the value of equities and the non-interest bearing characteristic of these instruments, the Group limits the amount invested in them.

At the reporting date, the Group's equity portfolio was classified as available for sale investments.

**Sensitivity to equity price movements**

Maximum changes observed in running 10-day periods during the financial year for the equity portfolio as at the reporting date would have increased or decreased equity by the amounts shown below:

This analysis is performed on the same basis as 2016. Prices used are the bid prices for the equities. A 10-day period is used to account for the liquidity of the local market equities.

	<u>Equity</u>	
	<u>Maximum increase</u>	<u>Maximum decrease</u>
October 31, 2017	-	-
October 31, 2016	<u>27,571</u>	<u>(27,571)</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

**48. Financial risk management (continued)****(d) Liquidity risk**

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows. The Group is exposed to daily calls on its available cash resources from overnight and maturing deposits, loan drawdowns and guarantees. The Group does not maintain cash resources to meet all of these needs, as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. The Group maintains large holdings of unencumbered liquid assets to support its operations. These assets generally can also be sold or pledged to meet the Group's obligations.

The Group's liquidity management process includes:

- (i) Monitoring future cash flows and liquidity on a daily basis;
- (ii) Maintaining a portfolio of highly marketable assets that can be liquidated quickly as protection against any unforeseen interruption of cash flow;
- (iii) Monitoring the liquidity ratios of the Group against internal and regulatory requirements;
- (iv) Managing the concentration and profile of debt maturities, as well as undrawn lending commitments; and
- (v) Liquidity stress testing and contingency planning.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for entities to be completely matched, as transacted business is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates and exchange rates. Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash and central bank balances; government and corporate bonds; treasury bills; and loans.

Liquidity requirements to support calls under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw funds under the agreement. The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, as many of these commitments will expire or terminate without being funded.



**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017**

*(Expressed in thousands of Jamaican dollars unless otherwise stated)*

**48. Financial risk management (continued)****(e) Insurance risk**

The Group issues long term contracts that transfer insurance risk or financial risk or both. The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits is greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected by a change in any subset of the portfolio.

Two key matters affecting insurance risk are discussed below:

**(i) Long-term insurance contracts**

Long-term contracts are typically for a minimum period of 5 years and a maximum period which is determined by the remaining life of the insured. In addition to the estimated benefits which may be payable under the contract, the insurer has to assess the cash flows which may be attributable to the contract.

The Group has developed its insurance underwriting strategy and reinsurance arrangements to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome. The Group's underwriting strategy includes the use of a medical questionnaire with benefits limited to reflect the health condition of applications and retention limits on any single life insured.

**(1) Frequency and severity of claims**

For contracts where death is the insured risk, the most significant factors that could increase the overall frequency and severity of claims are epidemics and wide-ranging lifestyle changes such as in eating, smoking and exercise habits, resulting in earlier or more claims than expected.

The Group charges for mortality risks on a monthly basis for insurance contracts and has the right to alter these charges to a certain extent based on mortality experience and hence minimize its exposure to mortality risk. Delays in implementing increases in charges and market or regulatory restraints over the extent of the increases may reduce its mitigating effect.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(e) Insurance risk (continued)****(i) Long-term insurance contracts (continued)****(1) Frequency and severity of claims (continued)**

The tables below indicate the concentration of insured benefits across bands of insured benefits per individual and group life assured. The benefits insured are shown gross and net of reinsurance.

	The Group			
	Total benefits assured			
	2017		2016	
	Before and After Reinsurance	%	Before and After Reinsurance	%
<b>(i) Individual Life</b>				
Benefits assured per life				
0 to 250,000	5,343,085	10	5,814,375	11
250,001 to 500,000	2,724,812	5	2,445,877	5
500,001 to 750,000	3,080,557	6	3,336,067	6
750,001 to 1,000,000	3,338,334	6	3,443,102	7
1,000,001 to 1,500,000	9,837,896	19	9,973,343	19
1,500,001 to 2,000,000	6,208,904	12	6,150,308	12
Over 2,000,000	<u>21,136,123</u>	<u>42</u>	<u>21,127,992</u>	<u>40</u>
Total	<u>51,669,711</u>	<u>100</u>	<u>52,291,064</u>	<u>100</u>
<b>(ii) Group Life</b>				
Benefits assured per life				
0 to 250,000	11,377,437	13	11,584,736	14
250,001 to 500,000	4,638,807	6	4,855,451	6
500,001 to 750,000	5,202,911	6	5,539,289	7
750,001 to 1,000,000	4,377,498	5	4,541,009	5
1,000,001 to 1,500,000	15,580,668	18	15,877,647	20
1,500,001 to 2,000,000	13,360,915	16	11,889,056	15
Over 2,000,000	<u>30,293,294</u>	<u>36</u>	<u>26,351,358</u>	<u>33</u>
Total	<u>84,831,530</u>	<u>100</u>	<u>80,638,546</u>	<u>100</u>

Insurance risk for contracts disclosed in this note is also affected by the policyholders' right to pay reduced or no future premiums and to terminate the contract completely. As a result, the amount of insurance risk is also subject to the policyholders' behaviour. The Group has factored the impact of policyholders' behaviour into the assumptions used to measure these liabilities.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(e) Insurance risk (continued)****(i) Long term insurance contracts (continued)****(2) Sources of uncertainty in the estimation of future benefit payments and premiums**

Uncertainty in the estimation of future benefit payments and premium receipts for long term insurance contracts arises from the unpredictability of long-term changes in overall levels of mortality and the variability in policyholder behaviour.

Estimates are made of the expected number of deaths for each of the years in which the Group is exposed to risk. The Group bases these estimates on standard industry and international mortality tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Group's own experience.

**(3) Process used in deriving assumptions**

The assumptions for long term insurance contracts and the process used in deriving these assumptions have remained substantially unchanged since the previous year.

For long-term contracts with fixed and guaranteed terms, estimates are made in two stages. Estimates of future deaths, voluntary terminations and partial withdrawal of policy funds, investment returns, crediting rates, inflation and administration expenses are made and form the assumptions used for calculating the liabilities at the inception of the contract. A margin for risk and uncertainty is added to these assumptions.

New estimates are made each year based on updated Group experience studies and economic forecasts. The valuation assumptions are altered to reflect these revised best estimates. The margins for risk and uncertainty may also be altered if the underlying level of uncertainty in the updated assumptions has changed. The financial impact of revisions to the valuation assumption or the related margins is recognised in the accounting period in which the change is made.

**(ii) Reinsurance risk**

Reinsurance risk is the risk that a reinsurer will default and not honour obligations arising from claims. To limit its exposure of potential loss on an insurance policy, the Group cedes certain levels of risk to a reinsurer. Reinsurance ceded does not discharge the Group's liability as primary issuer. The Group manages reinsurance risk by selecting reinsurers which have established capability to meet their contractual obligations and which generally have favourable credit ratings as determined by a reputable rating agency.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(e) Insurance risk (continued)****(ii) Reinsurance risk (continued)**

Retention limits represent the level of risk retained by the insurer. The retention programs used by the Group are summarised below:

<b>Type of insurance contract</b>	<b>Retention</b>
Group creditor life contracts	maximum retention of \$42,000 per insured
Individual Universal Life	maximum retention of \$15,000 per insured

**(iii) Sensitivity analysis of actuarial liabilities****(1) Sensitivity arising from the valuation of life insurance contracts**

The determination of actuarial liabilities is sensitive to a number of assumptions, and changes in these assumptions could have a significant effect on the valuation results.

In summary, the valuation of actuarial liabilities of life insurance contracts is sensitive to:

- the economic scenario used in the Policy Premium Method (PPM)
- the investments allocated to back the liabilities
- the underlying assumptions used, and
- the margins for adverse deviations.

Under the Policy Premium Method (PPM) methodology, the Appointed Actuary is required to test the actuarial liability under several economic scenarios. The tests have been done and the results of the valuation provide adequately for liabilities derived from the worst of these different scenarios.

The assumption for future investment yields has a significant impact on actuarial liabilities. The different scenarios tested under PPM reflect the impact of different yields.

The other assumptions which are most sensitive in determining the actuarial liabilities of the Group are, in descending order of impact:

- operating expenses and taxes
- lapse
- mortality and morbidity

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***48. Financial risk management (continued)****(e) Insurance risk (continued)****(iii) Sensitivity analysis of actuarial liabilities (continued)****(1) Sensitivity arising from the valuation of life insurance contracts (continued)**

The following table presents the sensitivity of the liabilities to a change in assumptions:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Interest rates increase by 1%	36,697	31,198
Interest rates decrease by 1%	( 1,649)	9,233
Mortality increases by 10%	457,498	429,266
Mortality decreases by 10%	(474,273)	(445,156)
Expenses increase by 10%	399,495	350,177
Expenses decrease by 10%	(395,481)	(346,269)
Lapses and withdrawals increase by 10%	298,015	261,517
Lapses and withdrawals decrease by 10%	<u>(322,350)</u>	<u>(286,996)</u>

**49. Fair value of financial instruments****Determination of fair value**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

The best evidence of fair value for a financial instrument is the quoted price in an active market. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. Where possible, the Group measures the fair value of an instrument based on quoted prices or observable inputs obtained from active markets.

For financial instruments for which there is no quoted price in an active market, the Group uses internal models that maximise the use of observable inputs to estimate fair value. The chosen valuation technique incorporates all the factors that market participants would take into account.

When using models for which observable parameters do not exist, the Group uses greater management judgement for valuation purposes.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***49. Fair value of financial instruments (continued)****Fair value hierarchy**

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

- Level 1 - fair value measured based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 - fair value measured based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 - fair value measured based on inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group recognises transfers between levels of the fair value hierarchy at the date the event or change in circumstances that caused the transfer occurred. There were no such transfers during the year.

**Basis of valuation**

The specific inputs and valuation techniques used in determining the fair value of financial instruments are noted below:

- (i) financial instruments classified as available-for-sale are measured at fair value by reference to quoted market prices where available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques which include utilising recent transaction prices or broker quotes.
- (ii) financial instruments classified as fair value through profit or loss: fair value is estimated by reference to quoted market prices where available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or discounted cash flows. Fair value is equal to the carrying amount for these investments.
- (iii) the fair value of liquid assets and other assets maturing within one year is considered to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and liabilities;
- (iv) the fair value of demand deposits and savings accounts with no specific maturity is considered to be the amount payable on demand at the reporting date; the fair value of fixed-term interest bearing deposits is based on discounted cash flows using interest rates for new deposits;
- (v) the fair value of variable rate financial instruments is considered to approximate their carrying amounts as they are frequently repriced to current market rates; and
- (vi) the fair value of fixed rate loans is estimated by comparing actual interest rates on the loans to current market rates offered on similar loans. For match-funded loans the fair value is assumed to be equal to their carrying value, as gains and losses offset each other. Changes in the credit quality of loans within the portfolio are not taken into account in determining gross fair values, as the impact of credit risk is recognised separately by deducting the amount of the allowance for credit losses from both book and fair values.
- (vii) the fair values of quoted equity investments are based on quoted market bid prices. Equity securities for which fair values cannot be measured reliably are recognised at cost less impairment.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***49. Fair value of financial instruments (continued)**

Accounting classifications and fair values:

The following table shows the carrying amounts and fair values of financial assets and liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

		The Group						
		2017						
		Carrying amount			Fair value			
	Amortised cost	Available-for-sale	Fair value through profit or and loss	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets measured at fair value</b>								
Unquoted shares	-	5,105	-	5,105	-	-	5,105	5,105
GOJ securities	-	86,950,372	8,155	86,958,527	-	86,958,527	-	86,958,527
Bank of Jamaica securities	-	2,798,608	-	2,798,608	-	2,798,608	-	2,798,608
Treasury bills	-	292,426	-	292,426	-	292,426	-	292,426
Corporate bonds	-	28,945,327	-	28,945,327	-	28,945,327	-	28,945,327
Unitised funds	-	274,669	-	274,669	-	274,669	-	274,669
	-	<u>119,266,507</u>	<u>8,155</u>	<u>119,274,662</u>	-	<u>119,269,557</u>	<u>5,105</u>	<u>119,274,662</u>
<b>Pledged assets measured at fair value</b>								
GOJ securities	-	20,985,867	-	20,985,867	-	20,985,867	-	20,985,867
Corporate bonds	-	7,035,822	-	7,035,822	-	7,035,822	-	7,035,822
Unitised funds	-	1,707,268	-	1,707,268	-	1,707,268	-	1,707,268
	-	<u>29,728,957</u>	-	<u>29,728,957</u>	-	<u>29,728,957</u>	-	<u>29,728,957</u>
<b>Financial assets not measured at fair value</b>								
Loans and receivables	<u>61,780,342</u>	-	-	<u>61,780,342</u>	-	-	<u>63,759,192</u>	<u>63,759,192</u>
		The Group						
		2016						
		Carrying amount			Fair value			
	Amortised cost	Available-for-sale	Fair value through profit or and loss	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets measured at fair value</b>								
Quoted shares	-	275,706	-	275,706	275,706	-	-	275,706
Unquoted shares	-	5,105	-	5,105	-	-	5,105	5,105
GOJ securities	-	70,660,979	200,058	70,861,037	-	70,861,037	-	70,861,037
Bank of Jamaica securities	-	7,096,489	-	7,096,489	-	7,096,489	-	7,096,489
Treasury bills	-	2,410,672	-	2,410,672	-	2,410,672	-	2,410,672
Corporate bonds	-	29,875,081	-	29,875,081	-	29,875,081	-	29,875,081
Unitised funds	-	707,603	353,976	1,061,579	-	1,061,579	-	1,061,579
	-	<u>111,031,635</u>	<u>554,034</u>	<u>111,585,669</u>	<u>275,706</u>	<u>111,304,858</u>	<u>5,105</u>	<u>111,585,669</u>
<b>Pledged assets measured at fair value</b>								
GOJ securities	-	29,287,728	-	29,287,728	-	29,287,728	-	29,287,728
Corporate bonds	-	9,221,832	-	9,221,832	-	9,221,832	-	9,221,832
Unitised funds	-	45,394	-	45,394	-	45,394	-	45,394
	-	<u>38,554,954</u>	-	<u>38,554,954</u>	-	<u>38,554,954</u>	-	<u>38,554,954</u>
<b>Financial assets not measured at fair value</b>								
Loans and receivables	<u>61,816,450</u>	-	-	<u>61,816,450</u>	-	-	<u>63,726,122</u>	<u>63,726,122</u>

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)****October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***49. Fair value of financial instruments (continued)****Valuation Technique**

All Government of Jamaica securities and international bonds are valued using the bid price from Bloomberg to estimate the fair value.

**50. Capital risk management**

Capital risk is the risk that the Group fails to comply with mandated regulatory requirements, resulting in a breach of its minimum capital ratios and the possible suspension or loss of its licences.

Regulators are primarily interested in protecting the rights of depositors and policyholders and they monitor closely to ensure that the Group is satisfactorily managing its affairs for the benefit of depositors and policyholders. At the same time, the regulators are also interested in ensuring that the Group maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

The Group manages its capital resources according to the following objectives:

- To comply with the capital requirements established by the regulatory authorities responsible for banking, insurance and other financial intermediaries;
- To safeguard its ability to continue as a going concern and meet future obligations to depositors, policyholders and stockholders;
- To provide adequate returns to stockholders by pricing investment, insurance and other contracts commensurate with the level of risk; and
- To maintain a strong capital base to support the future development of the Group's operations. Capital is managed in accordance with the Board-approved Capital Management Policy.

Individual banking, investment and insurance subsidiaries are directly regulated by their designated regulator, who sets and monitors capital adequacy requirements. Required capital adequacy information is filed with the regulators at least quarterly.

**Banking, mortgage lending and investment management**

Capital adequacy is reviewed by executive management, the Audit Committee and the Board of Directors. Based on the guidelines developed by Bank of Jamaica and the Financial Services Commission, each regulated entity is required to:

- Hold the minimum level of regulatory capital; and
- Maintain a minimum ratio of total regulatory capital to risk weighted assets.

Regulatory capital is divided into two tiers:

1. Tier 1 capital comprises share capital, reserve fund and reserves created by appropriations of retained earnings. The book value of goodwill is deducted in arriving at Tier 1 capital; and
2. Tier 2 capital comprises qualified subordinated loan capital, collective impairment allowances and revaluation surplus on property, plant and equipment.

Investment in subsidiaries is deducted from Tier 1 and Tier 2 capital to arrive at the regulatory capital.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)  
October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***50. Capital risk management (continued)****Banking, mortgage lending and investment management (continued)**

The risk weighted assets are measured by means of a hierarchy of four risk weights classified according to the nature of each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.

The table below summarises the composition of regulatory capital, the ratios for each subsidiary and identifies the applicable regulator. During the year, the individual entities complied with all externally imposed capital requirements.

	Regulated by the BOJ <sup>1</sup>		Regulated by the FSC <sup>2</sup>	
	2017	2016	2017	2016
Tier 1 Capital	39,080,498	31,971,052	14,386,365	13,609,908
Tier 2 Capital	<u>1,485,279</u>	<u>1,494,189</u>	<u>464,162</u>	<u>24,615</u>
	40,565,777	33,465,241	14,850,527	13,634,523
Less prescribed deductions	( <u>220,000</u> )	( <u>220,000</u> )	-	-
Total regulatory capital	<u>40,345,777</u>	<u>33,245,241</u>	<u>14,850,527</u>	<u>13,634,523</u>

	Regulated by the BOJ <sup>1</sup>		Regulated by the FSC <sup>2</sup>	
	2017	2016	2017	2016
<b>Risk weighted assets</b>				
On-balance sheet	216,501,529	214,477,930	34,059,708	29,702,953
Off-balance sheet	27,983,173	21,150,865	824,355	-
Foreign exchange exposure	<u>922,698</u>	<u>1,265,953</u>	<u>2,135,994</u>	<u>3,911,798</u>
Total risk weighted assets	<u>245,407,400</u>	<u>236,894,748</u>	<u>37,020,057</u>	<u>33,614,751</u>
Actual regulatory capital to risk weighted assets	16.44%	14.03%	40.11%	40.56%
Regulatory requirement	<u>10.00%</u>	<u>10.00%</u>	<u>10.00%</u>	<u>10.00%</u>

<sup>1</sup> This relates to The Bank of Nova Scotia Jamaica Limited and The Scotia Jamaica Building Society.

<sup>2</sup> This relates to Scotia Investments Jamaica Limited.

**Life insurance business**

Capital adequacy is calculated by the Appointed Actuary and reviewed by executive management, the Audit Committee and the Board of Directors. The Group seeks to maintain internal capital adequacy levels higher than the regulatory requirements. To assist in evaluating the current financial strength, the risk-based assessment measure which has been adopted is the Minimum Continuing Capital and Surplus Requirement (MCCSR) standard as defined by the Financial Services Commission and required by the Insurance Regulations 2001. Under Jamaican regulations, the minimum standard recommended for companies is a MCCSR of 150%. The MCCSR for the insurance subsidiary as of the reporting date is set out below:

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***50. Capital risk management (continued)****Life insurance business (continued)**

	<u>2017</u>	<u>2016</u>
Regulatory capital held	<u>7,550,218</u>	<u>9,121,902</u>
Minimum regulatory capital	<u>1,376,113</u>	<u>1,455,883</u>
Minimum Continuing Capital on Surplus Requirements Ratio	<u>549%</u>	<u>627%</u>

**51. Commitments**

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
(a) Capital expenditure authorised and contracted	<u>-</u>	<u>2,000</u>
(b) Commitments to extend credit: Originated term to maturity of more than one year	<u>29,260,362</u>	<u>22,043,607</u>
(c) Operating lease commitments:		

Future aggregate minimum lease payments under non-cancellable operating leases are payable as follows:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Not later than one year	175,545	206,907
Later than one year and not later than five years	570,152	543,639
Later than five years	<u>1,737,945</u>	<u>1,891,907</u>
	<u>2,483,642</u>	<u>2,642,453</u>

**52. Fiduciary activities**

The Group provides custody, trustee, corporate administration, investment management and advisory services to third parties. This involves the Group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these financial statements.

The subsidiary, Scotia Asset Management (Jamaica) Limited also manages funds on a non-recourse basis, on behalf of investors. The Group has no legal or equitable right or interest in these funds and accordingly, they have been excluded from the financial statements.

At October 31, 2017, the Group had assets under administration amounting to approximately \$197,436,963 (2016: \$180,147,539).

**53. Litigation and contingent liabilities**

The Group is subject to various claims, disputes and legal proceedings, in the normal course of business. Provision is made for such matters when, in the opinion of management and its legal counsel, it is probable that a payment will be made by the Group, and the amount can be reasonably estimated.

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***53. Litigation and contingent liabilities (continued)**

In respect of claims asserted against the Group which have not been provided for, management is of the opinion that such claims are either without merit, can be successfully defended or will result in exposure to the Group that is immaterial to both its financial position and financial performance.

**54. Dividends**

## (a) Paid

	<u>The Group</u>		<u>The Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<b>Scotia Group Jamaica Limited</b>				
Paid to stockholders:				
In respect of 2017	4,200,659	-	4,200,659	-
In respect of 2016	1,400,208	3,920,607	1,400,208	3,920,607
In respect of 2015	-	<u>1,306,869</u>	-	<u>1,306,869</u>
	5,600,867	5,227,476	5,600,867	5,227,476
Paid to non-controlling interest				
in a subsidiary	<u>131,360</u>	<u>175,126</u>	-	-
	<u>5,732,227</u>	<u>5,402,602</u>	<u>5,600,867</u>	<u>5,227,476</u>

## (b) Proposed

At the Board of Directors meeting on December 7, 2017, a dividend in respect of 2017 of \$0.48 per share (2016: \$0.45 per share) amounting to \$1,493,555 (2016: \$1,400,208) was proposed. Stockholders' equity for the current financial year does not reflect this resolution, which will be accounted for in stockholders' equity as an appropriation of retained profits in the ensuing financial year.

**55. Employee Share Ownership Plan**

The Group has an Employee Share Ownership Plan ("ESOP" or "Plan"), the purpose of which is to encourage eligible employees of the Group to steadily increase their ownership of the company's shares. Participation in the Plan is voluntary; any employee who has completed at least one year's service with any Group entity is eligible to participate.

The operation of the ESOP is facilitated by a Trust. The employer and employees make contributions to the Trust and these contributions are used to fund the acquisition of shares for the employees. Employees' contributions are determined by reference to the length of their employment and their annual basic remuneration. The employer contributions, are as prescribed by the formula set out in the rules of the Plan.

The contributions are used by the trustees to acquire the company's shares at market value. The shares purchased with the employees contributions vest immediately, although they are subject to the restriction that they may not be sold within two years of acquisition. Out of shares purchased with the company's contributions, allocations are made to participating employees, but are held by the Trust for a two-year period, at the end of which they vest with the employees; if an employee leaves the employer within the two-year period, the right to these shares is forfeited; such shares then become available to be granted by the employer to other participants in accordance with the formula referred to previously.

The amount contributed by the Group to employee share purchase during the year, included in employee compensation, amounted to \$36,983 (2016: \$30,878).

**SCOTIA GROUP JAMAICA LIMITED****Notes to the Financial Statements (Continued)**  
**October 31, 2017***(Expressed in thousands of Jamaican dollars unless otherwise stated)***55. Employee Share Ownership Plan (continued)**

At the reporting date, the shares acquired with the employer's contributions and held in trust pending allocation to employees and/or vesting were:

	<u>The Group</u>	
	<u>2017</u>	<u>2016</u>
Number of shares	<u>1,186,952</u>	<u>1,751,891</u>
Fair value of shares \$'000	<u>60,831</u>	<u>54,423</u>

**56. Subsequent event**

On December 1, 2017, the Group disposed of its shares in Scotia Jamaica Microfinance Company Limited (see note 37). This transaction is in line with the group's strategic direction to simplify its operations, focus on growing its core banking, insurance and investment business and deliver value to shareholders.