

# Interim Report to Stockholders

### INTERIM REPORT TO STOCKHOLDERS

For the three (3) months ended 31st March 2017

### **FINANCIAL PERFORMANCE**

The Board of Directors of Supreme Ventures Limited is pleased to report the unaudited financial statements of the Group for the three months ended 31st March 2017.

The Group experienced a record quarter, with the \$415.903 million in net profit for the quarter ended 31<sup>st</sup> March 2017 being the highest first quarter result in the Group's history. It represents a 51% (\$140.561 million) increase over the 2016 first quarter results. This translates to earnings per share of 15.77 cents (Q1, 2016: 10.44 cents).

The quarter's performance was the combined result of the following:

- 20% increase in revenues which totaled \$13.389 billion (Q1, 2016 \$11.183 billion). This is also the Group's highest recorded first quarter revenues.
- High payouts on lottery games.
- 10.8% (\$81.647 million) reduction in operating expenses.

Figure 1: 1st Q Revenues, 2013-2017

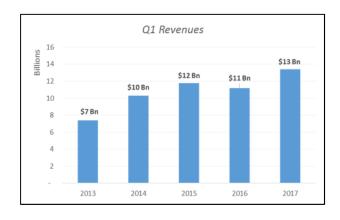
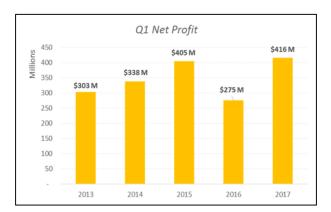


Figure 2: 1st Q Net Profit, 2013-2017



On March 7, 2017 the Group, through its wholly-owned subsidiary, Supreme Ventures Racing and Entertainment Limited, commenced operations at the Caymanas Park horse racing facility, after successfully concluding its negotiations with the Government of Jamaica's (GoJ) negotiating team. This acquisition, along with the improved performance in other business segments, has contributed to the increase in total assets of 14% (\$765.087 million). The acquisition of the Caymanas Park operations is financed by a bank loan facility from which approximately \$305.939 million has been drawn-down as at March 31, 2017.

This financing arrangement, along with greater prize liabilities, are the major contributors to the 38% (\$610.705 million) increase in total liabilities.

#### SEGMENT RESULTS

The Lottery segment showed significant improvement in revenue, primarily driven by high prize payouts on Cash Pot, as well as a rising Lotto Jackpot which reached \$124 million at the end of the quarter. The performance of the Cash Pot game, in particular, is impacted by the significant player participation in the Mega-Ball promotion/feature.

The VLT segment continues to improve with the introduction of new machines on the gaming floor, exciting promotions and our popular player rewards program. These innovations resulted in improved revenues, and segment results of \$21.405 million (2015: \$10.412 million).

The reduction in Sports Betting revenues reflects the Group's strategic objective to right-size the product by more targeted retailer selection and competitive betting options. This has resulted in significant improvement in the segment results, with losses being reduced from \$68.332 million to \$9.477 million.

#### CORPORATE SOCIAL RESPONSIBILITY

The Group continued its contribution to nation-building and community development throughout the first quarter in the areas of health, education and entertainment, at different levels.

#### DIVIDENDS

The Board of Directors, at a meeting held on the 10<sup>th</sup> May 2017, approved the payment of an interim dividend of \$0.14 to shareholders on record as of the 25<sup>th</sup> May 2017, to be paid on the 31<sup>st</sup> May 2017.

#### ANNOUNCEMENTS

The Company's Annual General Meeting will be held at 10 am on Wednesday, 24<sup>th</sup> May 2017, at the Knutsford Court Hotel in Kingston.

The Board of Directors expresses its gratitude to all its stakeholders for the commitment and support they continue to show in the Supreme Ventures Group.

Paul Hoo

CHAIRMAN

James Morrison

PRESIDENT & CEO (INTERIM)



# FINANCIAL STATEMENTS

## SUPREME VENTURES LIMITED

# **Three Months Ended March 31, 2017**

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#### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES

GROUP STATEMENT OF FINANCIAL POSITION

MARCH 31, 2017

(Expressed in thousands of Jamaica dollars)

		Unaudited	Audited	Unaudited
		Three Months	Year Ended	Three Months Ended
	Notes	March 31, 2017	December 31, 2016	March 31, 2016
ASSETS				
Non-current assets				
Property and equipment	4	962,744	732,392	740,982
Investment properties		805,734	815,275	745,315
Goodwill and intangible assets		643,108	645,705	642,943
Long-term receivables		516,919	522,029	543,730
Available-for-sale investments		11,279	8,843	5,363
Other investments		18,837	19,667	
Deferred tax assets		145,748	117,445	134,206
Other assets	5	75,119	-	
Total non-current assets		3,179,488	2,861,356	2,812,539
Current assets				
Inventories	4	151,995	192,601	107,268
Income tax recoverable		19,011	15,385	20,796
Trade and other receivables		861,480	864,100	715,912
Cash and cash equivalents		1,986,463	1,499,908	1,416,338
Total current assets		3,018,949	2,571,994	2,260,314
Total assets		6,198,437	5,433,350	5,072,853
EQUITY AND LIABILITIES				
Stockholders' equity				
Share capital		1,967,183	1,967,183	1,967,183
Capital reserves		62,486	62,486	62,486
Fair value reserves		5,916	3,480	
Retained earnings		1,945,602	1,767,052	1,575,985
Total shareholders' equity		3,981,187	3,800,201	3,605,654
Non-current liabilities				
Long-term payables		24,028	26,604	
Long-term loans	6	305,939		
Total non-current liabilities		329,967	26,604	-
Current liabilities				
Prize liabilities		357,223	242,839	201,133
Trade and other payables		1,381,105	1,341,285	1,247,326
Current portion of long-term loans	6	75,000		-
Income tax pay able		73,955	22,421	18,740
Total current liabilities		1,887,283	1,606,545	1,467,199
Total stockholders' equity and liabilities		6,198,437	5,433,350	5,072,853

Approved and authorized for issue by the Board of Directors on May 10, 2017 and signed on its behalf by:

Paul Hoo - Chairman

James Morrison - President and CEO (Interim)

### SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES

GROUP STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

PERIOD ENDED MARCH 31, 2017 (Expressed in thousands of Jamaica dollars)

	Unaudited	Unaudited
	Three Months Ended	Three Months Ended
	March 31, 2017	March 31, 2016
Revenue	13,389,057	11,182,723
Direct expenses	(12,167,001)	(10,034,006)
Gross profit	1,222,056	1,148,717
Operating expenses	(673,539)	(755,186)
Profit from operations	548,517	393,531
Interest income	18,311	21,418
Net foreign exchange (loss)/gain	(1,432)	334
Finance costs	(8,780)	(341)
Profit before taxation	556,616	414,942
Taxation	(140,713)	(139,600)
Profit for the period	415,903	275,342
Other comprehensive income		
Item that may be reclassified to profit or loss		
Unrealised gain on available-for-sale investments	2,436	-
Total comprehensive income for the period	418,339	275,342
Earnings per stock unit	<u>15.77</u> cents	10.44 cents

# SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES GROUP STATEMENT OF CHANGES IN EQUITY PERIOD ENDED MARCH 31, 2017

(EXPRESSED IN THOUSANDS OF JAMAICA DOLLARS)

Unoudited Three Months Ended Month 21, 2017	Share capital	Capital reserves	Fair value reserves	Retained earnings	Total
Unaudited Three Months Ended March 31, 2017					
Balance as at December 31, 2016	1,967,183	62,486	3,480	1,767,052	3,800,201
Profit for the period	-	-	-	415,903	415,903
Other comprehensive income:					
Unrealised gain on available-for-sale investments		-	2,436		2,436
Total comprehensive income for the period			2,436	415,903	418,339
Transactions with stockholders					
Distributions	<u> </u>			(237,353)	(237,353)
Balance as at March 31, 2017	1,967,183	62,486	5,916	1,945,602	3,981,187
Unaudited Three Months Ended March 31, 2016					
Balance as at December 31, 2015	1,967,183	62,486	-	1,564,368	3,594,037
Profit for the period, being total					
comprehensive income for the period	-	-	-	275,342	275,342
Transactions with stockholders					
Distributions				(263,725)	(263,725)
Balance as at March 31, 2016	1,967,183	62,486	-	1,575,985	3,605,654

# SUPREME VENTURES LIMITED AND ITS SUBSIDIARIES

GROUP STATEMENT OF CASH FLOWS

PERIOD ENDED MARCH 31, 2017
(EXPRESSED IN THOUSANDS OF JAMAICA DOLLARS)

	Unaudited	Unaudited
	Three Months Ended	Three Months Ended
	March 31, 2017	March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for period	415,903	275,342
Adjustments for:	413,903	273,342
Depreciation of property and equipment	43,929	43,434
Depreciation of property and equipment  Depreciation of investment properties	9,541	10,923
Amortisation of intangible assets	3,669	2,792
Gain/(loss) on disposal and write-off of property and equipment	12,532	(596)
Bad debts recognised	4,556 (3,685)	56,674
Net foreign exchange gain on cash and cash equivalents		(1,616)
Interest income	(18,311)	(21,418)
Interest expense	8,780	341
Taxation	140,713	139,600
Operating cash flow before movement in working capital	617,627	505,476
Decrease/(increase) in operating assets		
Inventories	40,606	42,145
Trade and other receivables	30,176	(16,807)
Increase/(decrease) in liabilities		
Trade and other payables	40,623	(4,394)
Other assets	(114,312)	-
PayDay prize liability	830	-
Prizes liabilities	114,384	(67,403)
Cash generated by operations	729,934	459,017
Income tax paid	(121,108)	(409,445)
Interest paid	(8,780)	(341)
Cash provided by operating activities	600,046	49,231
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(286,813)	(32,511)
Acquisition of intangible assets	(1,072)	(2,956)
Proceeds on disposal of property and equipment	-	596
Long-term receivables	9,267	7,830
Interest received	21,235	17,208
Cash used in investing activities	(257,383)	(9,833)
CASH FLOWS FROM FINANCING ACTIVITIES		
	(227.252)	(2(2,725)
Dividends paid	(237,353)	(263,725)
Long term payables repaid	(3,379)	-
Loans received	380,939	
Cash provided by/(used in) financing activities	140,207	(263,725)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	482,870	(224,327)
Effect of exchange rate changes on the balance of cash held		
in foreign currency	3,685	1,616
Cash and cash equivalents at the beginning of the period	1,499,908	1,639,049
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	1,986,463	1,416,338

(Expressed in thousands of Jamaica dollars)

#### 1. <u>Identification</u>

Supreme Ventures Limited (the Company) is a public limited liability company which is listed on the Jamaica Stock Exchange. The Company's registered office is located at the 4<sup>th</sup> Floor, The R. Danny Williams Building, 28-48 Barbados Avenue, Kingston 5, Jamaica, W.I.

The main activity of the Company is the management of its subsidiary companies (subsidiaries).

The Company and its subsidiaries are collectively referred to as "the Group" and are all incorporated in Jamaica.

The subsidiaries that are consolidated and their principal activities are as follows:

Name of company	Principal activity	ownership
Prime Sports (Jamaica) Limited and its wholly-owned subsidiaries:	Betting, gaming and lottery operations licensed by the Betting, Gaming and Lotteries Commission (BGLC)	% 100
Bingo Investments Limited Chillout Ventures Limited	Not trading Not trading	
Supreme Ventures Financial Services Limited	Not trading	100
Supreme Ventures Lotteries Limited	Not trading	100
Transtel Jamaica Limited	Not trading	100
Big 'A' Track 2003 Limited	Pin code sales	100
Supreme Ventures Racing		
and Entertainment Limited (see note 4)	Horse racing	100

In addition to the entities above, the Group also includes Jamaica Lottery Company Limited, which has been placed into members' voluntary liquidation.

#### 2. Statement of compliance and basis of preparation

#### (a) Statement of Compliance

These unaudited interim financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting*, and should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended December 31, 2016. They do not include all of the information required for a complete set of International Financial Reporting Standards (IFRS) financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements. The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements as at and for the year ended December 31, 2016.

#### (b) Basis of measurement

The financial statements are prepared on the historical cost basis, except for the inclusion of available-for-sale investments at fair value.

(Expressed in thousands of Jamaica dollars)

#### 2. Statement of compliance and basis of preparation (continued)

#### (c) Functional and presentation currency

The financial statements are presented in Jamaica dollars (\$), which is the functional currency of the Company and all its subsidiaries.

#### (d) Use of estimates and judgements

The preparation of the financial statements in conformity with IFRS requires management to make estimates, assumptions and judgments that affect the application of accounting policies and the reported amounts of, and disclosures relating to, assets, liabilities, contingent assets and contingent liabilities at the reporting date and the income and expenses for the period ended. Although these estimates are based on management's best knowledge of current events and actions, actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2016.

(e) Where necessary, comparative amounts have been reclassified to conform with changes in the presentation in the current reporting period.

#### 3. <u>Segment reporting</u>

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's results are reviewed regularly to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Segment results are reported to the Group's executive management (collectively considered the chief operating decision maker) which includes items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

All transactions between business segments are conducted on an arm's length basis, with intersegment revenue and cost eliminated on consolidation. Income and expenses directly associated with each segment are included in determining business segment performance.

No geographical segment reporting is recognised as the Group's operations are located solely in Jamaica.

(Expressed in thousands of Jamaica dollars)

## 3. <u>Segment reporting (continued)</u>

### Period ended March 31, 2017

					· · · · · · · · · · · · · · · · · · ·		, = 0 = .		
	Lottery	Gaming	Horseracing	Sports Betting	Pin Codes	Other	Unallocated	<b>Eliminations</b>	Group
External revenue	10,433,661	114,130	328,086	156,717	2,350,844	1,933	3,686	-	13,389,057
Inter-segment revenue			112					(112)	
Total revenue	10,433,661	114,130	328,198	156,717	2,350,844	1,933	3,686	(112)	13,389,057
Result Segment result Interest income Net foreign exchange loss Finance cost Profit before taxation Taxation Profit for the year	556,357	21,405	(18,789)	(9,477)	32,289	(91)	(33,177)	-	548,517 18,311 (1,432) (8,780) 556,616 (140,713) 415,903
Other information Capital expenditure	41,641	7,467	238,777						287,885
Depreciation, amortisation and write-offs	10,523	2,924	12,818	4,882			38,524		69,671
Segment assets	1,918,276	743,839	537,368	195,520	824,520		1,978,914		6,198,437
Segment liabilities	906,621	34,277	539,514	16,464	640,495		79,879		2,217,250

## Period ended March 31, 2016

				Sports					
	Lottery	Gaming	Horseracing	Betting	Pin Codes	Other	Unallocated	<b>Eliminations</b>	Group
External revenue, being total revenue	8,833,233	98,939		209,444	2,013,903	22,315			11,182,723
Result Segment result Interest income Net foreign exchange loss Finance cost Other gains and losses Profit before taxation Taxation Profit for the year	451,726	10,412	-	(68,332)	22,720	1,550	(24,545)	-	393,531 21,418 334 (341) - 414,942 (139,600) 275,342
Other information Capital expenditure	31,161	20		334			3,952		35,467
Depreciation, amortisation and write-offs	10,059	16,358		4,350			26,382		57,149
Segment assets	1,509,965	476,840		162,259	858,624		2,065,165		5,072,853
Segment liabilities	418,082	25,010		18,550	714,518		291,039		1,467,199

(Expressed in thousands of Jamaica dollars)

#### 4. Business acquisition

On February 10, 2017, the Company and its wholly-owned subsidiary, Supreme Ventures Racing & Entertainment Limited, signed an agreement for the acquisition of the horse-racing and simulcast horse-racing promotion, and pari-mutual pool operations of Caymanas Track Limited (CTL) effective March 7, 2017. The agreement comprises the purchase of chattels and a thirty (30) year renewable lease of CTL's property.

The company has not yet completed the acquisition accounting process as the required valuations have not yet been finalized. IFRS 3 allows the acquirer reasonable time to obtain information necessary to identify and measure identifiable assets acquired and liabilities assumed. Management expects that this assessment will be concluded by the end of the financial year. The following summarises the consideration transferred and the provisional amounts for assets acquired at the acquisition date.

#### **Consideration transferred:**

	Mar. 31, 2017	Dec. 31, 2016
Property and equipment	-	188,243
Identifiable assets acquired:		
ruentimuste assets acquireu.	Mar. 31, 2017	Dec. 31, 2016
Property and equipment	238,663	-
Inventories	9,337	
	248,000	

#### 5. Other assets

This represents advanced lease payments made in accordance with the terms of the lease agreement with CTL (see note 4).

	Mar. 31, 2017	Dec. 31, 2016
Balance at beginning of year	-	=
Total amount prepaid (US\$915,000)	117,578	-
Amount expensed	( <u>3,266</u> )	
	114,312	-
Less: current portion	( <u>39,193</u> )	
	<u>75,119</u>	<del>_</del>

(Expressed in thousands of Jamaica dollars)

#### 6. Long-term loans

	Mar. 31, 2017	Dec. 31, 2016
Balance at beginning of year	-	-
Total loans received	380,939	-
Total amounts repaid		<del>-</del>
	380,939	-
Less: current portion	( <u>75,000</u> )	<del>-</del>
	<u>305,939</u>	<del>-</del>

In December 2016, the Company obtained a credit facility amounting to \$650 million from Sagicor Bank Jamaica Limited to support the Group's acquisition of the Caymanas Track operations (see note 4). The credit facility comprises a \$500 million 5-year term loan and a \$150 million revolving loan. The term facility includes a moratorium of twelve (12) months on principal payments, with interest accruing at a rate of 9% per annum. Each drawdown under the revolving facility is repayable within twelve (12) months of disbursement.

#### 7. Contingencies – Litigations

#### Epsilon Global Equities:

On December 15, 2008 a civil suit was filed by Epsilon Global Equities Limited (Epsilon) citing as defendants the Company and its founding stockholders. The matter was decided in 2011, with a judgement in favour of the stockholders and the Company. Epsilon appealed the judgement. The appeal was heard in April 2015. It is expected that the Court will give its decision by July 31, 2017. The attorneys representing the Company expect to succeed and that the appeal will not result in a financial liability to the Company.

Talisman Capital Alternative Investment Fund and EGE Limited:

In August 2012, a civil suit was filed in the Courts of Florida, USA, by Talisman Capital Alternative Investment Fund and EGE Limited citing as defendants the Company and certain of its stockholders. This suit is in respect of most of the same issues decided in the Supreme Court in Jamaica in favour of the Company and some of its stockholders (see above).

In April 2013, the Federal Bankruptcy Court in Florida granted a motion by SVL and other defendants to dismiss the complaint. The plaintiffs then filed objections to the dismissal. Subsequently, the court granted a motion by SVL and other defendants to strike out the objections. The plaintiffs then moved for reconsideration of the order. The motions were heard and SVL and other defendants were successful on the motions and were either discharged from the proceedings or the plaintiffs were ordered to re-file the proceedings. The Plaintiffs have appealed the Order. The appeal has been heard and the decision is pending.

The attorneys representing SVL expect SVL's position to be upheld by the Appeal Court.



SHAREHOLDINGS

# Supreme Ventures Limited Top Ten Shareholders As at March 31, 2017

NAME	JOINT HOLDERS	Volume	%
Intralot Caribbean Ventures Ltd		1,315,895,445	49.896
Ian Kent Levy		320,541,171	12.154
	Matthew Levy	4,000,000	0.152
		324,541,171	12.306
Janette Stewart		171,035,112	6.485
	Steven Hudson	587,433	0.022
		171,622,545	6.508
Paul Hoo		150,000,000	5.688
Stephen Castagne		144,396,828	5.475
Mayberry West Indies Limited		64,096,998	2.430
Sunfisher Corporation		24,648,118	0.935
Sagicor Pooled Equity Fund		23,313,478	0.884
Keith Binns		20,000,000	0.758
JCSD Trustee Services Ltd - Sigma Optima		16,398,987	0.622

# Supreme Ventures Limited Directors' Holdings As at March 31, 2017

		Joint Holders/Connected		
Directors Name	Primary Holder	Interest	Volume	Percentage
	1			
Paul Hoo	Paul Hoo		150,000,000	5.688
			150,000,000	5.688
Ian Kent Levy	Ian Kent Levy	Matthew Kent Levy	320,541,171	12.154
			4,000,000	0.152
			324,541,171	12.306
Steven A. Hudson	Janette Stewart	Steven A. Hudson	587,433	0.022
			587,433	0.022
James Morrison	James Morrison	Joan M. Morrison		0.012
			345,165	0.013
			345,165	0.013
		Tongan Elaina Adama		
John George Graham	John George Graham	Tracey Elaine Adams- Goldson	1,000	0.000
	KRASS Investments Limited	John Graham	-	0.000
			1,000	0.000
Richard Foreman	Kelsey Investment Services Limited		1,000	0.000
			1,000	0.000
Brent Sankar			Nil	Nil
Georgios Sampson			Nil	Nil
Georgios Sampson			1411	1411
Nikolaos Nikolakopoulos			Nil	Nil
Peter Chin			Nil	Nil
Ian Moore			Nil	Nil

# Supreme Ventures Limited Senior Management's Shareholdings As at March 31, 2017

Name (s)	Joint Holders/Connected Interest	Volume	Percentage
James E. Morrison	Joan M. Morrison	345,165	0.0131
Lancelot Thomas		NIL	NIL
Wayne Boodasingh		NIL	NIL
Lorna Gooden	Gregory Paul Anthony Gooden	8,300	0.0003
		8,300	0.0003
		16,600	0.0006
Andrew Bromley		4,000	0.0002
Adam Harris		NIL	NIL
Krista-Gaye Fisher		NIL	NIL
Tashia Hutton		NIL	NIL
Andre Marks		2,200	0.0001
	Opel Marks	5,500	0.0002
		7,700	0.0003
Simone Clarke-Cooper		NIL	NIL
Jason Hall		NIL	NIL
Brando Hayden		NIL	NIL
Carolyn Bolt-Nicholas		NIL	NIL



# **Corporate Secretariat:**

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