# CARGO Handlers Ltd.

3<sup>rd</sup> Quarter Financial Statements

June 30, 2016

Statement of Financial Position

9 months ending June 30, 2016

	Unaudited Jun 2016 \$	Unaudited Jun 2015 \$	Audited Sept 2015
Non-Current Assets			
Property, plant & equipment	54,709,784	55,494,788	53,818,109
Related Companies	30,239,048	23,738,242	19,528,581
	84,948,833	79,233,030	73,346,690
Current Assets			
Receivables	74,763,970	58,114,534	50,870,709
Taxation recoverable	752,481	614,423	668,603
Cash	198,416,708	143,480,282	151,035,320
	273,933,157	202,209,239	202,574,633
Current Liabilities			
Payables	23,851,350	17,773,778	14,671,839
Directors' current accounts	40,322	288,959	288,959
Borrowings	68,615	44,135	465,544
	23,960,286	18,106,873	15,426,342
Net Current Assets/(Liabilities)	249,972,871	184,102,367	187,148,291
	334,921,704	263,335,397	260,494,980
Shareholders' Equity			
Share capital	43,175,494	43,175,494	43,175,494
Capital reserve	172,311	172,311	172,311
Retained earnings	278,905,841	216,777,949	203,086,946
	322,253,646	260,125,754	246,434,751
Non-Current Liability		Secretary and Controller (VI)	
Deferred tax liability	1,479,459	889,643	1,479,459
Related Companies	11,188,599	2,320,000	12,580,770
Extra de entre una entre 1995 de 1995	12,668,058	3,209,643	14,060,229
	334,921,704	263,335,397	260,494,980

Approved by the Board of Directors and signed on its behalf by:

Jane Fray Director

John Byles Director

Statement of Comprehensive Income 9 months ending June 30, 2016

	3 months to Jun 2016 \$	3 months to Jun 2015	9 months to Jun 2016 \$	9 months to Jun 2015 \$
Revenue	81,071,310	54,391,281	234,368,862	177,937,922
Other income	6,287,235	1,403,739	10,459,749	4,071,119
Administrative expenses	(3,425,302)	(3,809,284)	(10,134,265)	(11,034,383)
Other operating expenses	(30,860,016)	(23,662,458)	(92,263,011)	(65,608,916)
Operating Profit	53,073,227	28,323,278	142,431,335	105,365,742
Interest Income	402,016	867,146	1,576,595	2,936,495
Finance costs	(195,122)	(114,045)	(529,223)	(555,057)
Profit before Taxation	53,280,121	29,076,379	143,478,707	107,747,180
Taxation Net Profit, being Total Comprehensive	(7,131,602)	(30,000)	(18,954,234)	(30,000)
Income for period September 30	46,148,519	29,046,379	124,524,474	107,717,180
Earnings Per Share (EPS)	1.23	0.78	3.32	2.88

Statement of Changes in Equity 9 months ending June 30, 2016

	Number of	Share	Capital	Retained	
	Stock Units	Capital \$	Reserve \$	Earnings \$	Total \$
Balance at 30 September 2014	37,465,830	43,175,494	172,311	156,672,900	200,020,705
Net profit, being total comprehensive income for the period	121	7,41	720	107,717,181	107,717,181
Transactions with owners: Dividends paid		<u>.</u> 20	2	- (47,612,132)	- (47,612,132)
Balance at 30 June 2015	37,465,830	43,175,494	172,311	216,777,949	260,125,754
Balance at 30 September 2015	37,465,830	43,175,494	172,311	203,086,946	246,434,751
Net profit, being total comprehensive income for the period	2	=	\$ <b>4</b> \$	124,524,474	124,524,474
Transactions with owners: Dividends paid	#X	5	( <b>=</b> )	(48,705,579)	(48,705,579)
Balance at 30 June 2016	37,465,830	43,175,494	172,311	278,905,841	322,253,646

Statement of Cash Flows

9 months ending June 30, 2016

	Jun 2016 \$	Jun 2015 \$
Cash Flows from Operating Activities		
Net Profit	124,524,474	107,717,181
Items not affecting cash:		
Unrealised exchange (gain)/loss	(9,216,521)	(3,350,555)
Depreciation	5,798,195	5,050,300
Bad debt written off	75,055	-
Interest income	(1,576,594)	(2,936,495)
Interest expense	529,223	555,057
	120,133,831	107,035,488
Changes in operating assets and liabilities:		
Receivables	(22,076,280)	(11,389,307)
Payables	9,179,511	(5,500,395)
Directors' current accounts	(248,637)	(2,482,046)
Cash (used in)/provided by operating activites	106,988,426	87,663,739
Income tax paid/recoverable	(83,878)	(89,082)
Net cash (used in)/provided by operating activities	106,904,548	87,574,657
Cash Flows from Investing Activities		
Purchase of property, plant & equipment	(6,689,871)	(203,482)
Interest received	1,576,594	2,936,495
Cash provided by investing activities	(5,113,277)	2,733,013
Cash Flows from Financing Activities		
Related Companies	(12,102,638)	4,702,638
Interest paid	(529,223)	(555,057)
Bank overdraft	68,615	44,135
Dividends	(48,705,579)	(47,612,132)
Cash provided by financing activities	(61,268,825)	(43,420,415)
(Decrease)/Increase in net cash and cash equivalents	40,522,446	46,887,254
Effect of exchange rate on net cash and cash equivalents	7,324,486	3,350,555
Cash and cash equivalents at beginning of year	150,569,776	93,242,473
Cash and cash equivalents for period ending June 30	198,416,708	143,480,282

Selected Notes to the Financial Statements
Period Ending 30 June 2016

#### 1. Identification and Principal Activity

The Company is incorporated and domiciled in Jamaica and has its registered office at Montego Freeport Shopping Centre, Montego Bay. The Company's principal activity is the provision of stevedoring services.

The Company is a publicly listed company having its listing on the Junior Market of the Jamaica Stock Exchange.

#### 2. Basis of preparation

The interim financial statements for the period June 30, 2016 have been prepared in accordance with and in compliance with financial reporting standards. These interim financial statements were presented in accordance with IAS 34 "Interim Financial Reports", and follows the same accounting policies and method of computation that were used in the annual audit financial statements September 30, 2015

#### Taxation

The company's shares were listed on the Junior Market of the Jamaica Stock Exchange on June 28, 2010. Consequently, the company is entitled to a remission of taxes for 10 years in the proportions set out below, provided the share remain listed for at least 15 years.

Years 1 to 5 100% Years 6 to 10 50%

#### 4. Earnings per stock unit

Earnings per stock unit is calculated by dividing the profit for the period by the weighted average number of ordinary shares in issue for the period. The weighted average number of shares for the period was calculated as follows:

	Three months ended June 30, 2015	Three Months ended June 30, 2015	Three Months ended June 30, 2016	Three Months ended June 30, 2015
Issued ordinary shares at beginning of period	37,465,830	37,465,830	37,465,830	37,465,830
Effect of shares issued during the period		,		
Weighted average number of ordinary shares held during the period	37,465,830	37,465,830	37,465,830	37,465,830

Selected Notes to the Financial Statements
Period Ending 30 June 2016

## Management Discussions and Analysis

A review of the three months to June 30, 2016 saw the core business of Cargo Handlers Limited being positively impacted by the construction activities currently taking place in and around Western Jamaica. In particular, the build-out of the LNG plant in Freeport brought with it increased thru-put across the Port of Montego Bay. This presented an opportunity for our stevedoring business coming off a record 2015/2016 cruise ship season that ended in April. It is anticipated however, that this activity will wind down upon the commissioning of the plant in the next quarter.

Continuous activities within our cargo handling division coupled with the management of our petroleum haulage business over the three month period, yielded total revenues of \$81M which was \$26.6M or 49% above the \$54.4M that was realized for the corresponding period last year. Expenses for the period amounted to \$34.2M and were up \$6.8M or 24.8% over the corresponding period as a direct result of salaries and insurance as well as contributions made to staff pension benefits.

The abovementioned results were realized as a consequence of prudent management of our expenses and operational practices that proved to keep damage claims to a minimum during the period. Cargo Handlers' resulting net profit after taxation for the quarter to June 30, 2016 was \$49.3M which represented a \$17.8M increase over the \$31.5M recorded for the corresponding quarter last year.

The foregoing is commendable on the part of the entire team at Cargo Handlers who remain committed to the Company's mission of service to its varied clientele. We remain steadfast in our belief that the communities and residents of Western Jamaica represent our greatest opportunity for continued success.

#### **TOP TEN (10) STOCKHOLDERS**

#### As at 30 June 2016

#### NAME

1.	Antony Hart	11,324,264
2.	Jane Fray	11,291,198
3.	Mark Hart	10,991,198
4.	Cargo Handlers Trust	4,159,170
5.	Mayberry Managed Clients Accounts	554,988
6.	Mayberry Investments Ltd. Pension Scheme	342,992
7.	Rosemarie McIver	276,119
8.	Nigel O. Coke	266,649
9.	Robert Chin	258,000
10.	Apex Pharmacy	195,551

#### Directors' and Senior Officers' Interests

The interests of the Directors and Senior Officers, holding office at the end of the quarter, along with their connected persons\*, in the ordinary stock units of the Company were as follows:

#### Directors Holdings

11,324,264
11,291,198
10,991,198
760,022

#### Senior Management Holdings

Theresa Chin	760,022
Christopher Hurge	40,000

- \* Persons deemed to be connected with a director/senior manager are:
  - A. The director's/senior manager's husband or wife.
  - B. The director's/senior manager's minor children (these include step-children) and dependents, and their spouses.
  - C. The director's /senior manager's partners.
  - D. Bodies corporate of which the director/senior manager and or persons connected with him together have control.