## **Barita INVESTMENTS LIMITED** UNAUDITED FINANCIAL RESULTS FOR THE 3 MONTHS ENDED DECEMBER 31, 2015

#### **CHAIRMAN'S STATEMENT**

For the quarter ending December 31, 2015, Barita Investments Limited continued its profitable performance, resulting in a recorded profit before taxes of \$39 million from gross revenues of \$179 million. This represents a 22% pre-tax profit margin.

The highlights of our operating performance for the financial year to date are as follows:

- Gross revenue from Interest Income was \$267 million, 16% above the prior year's position, while the related interest expense for the period was \$192 million, 14% above prior year.
- In an environment where interest rates continue to decrease, the effective management of our investment portfolio continues to result in improved net income. This resulted in an improvement in our margins as we recorded net interest income of \$75 million, approximately 21% above prior year.
- The performance of our non-interest revenue streams continues to reflect the changes in emphasis from interest income. Revenues from non- interest income was \$104 million compared to \$115 million prior year. Although this reflects a 10% reduction from prior year, there were positive performances in some revenue areas.
  - Fees and Commission income was 64% above prior year

at \$63 million. Revenues from our Unit Trust operations continue to improve posting \$50 million versus \$34 million prior year, a 47% increase. Additionally, revenues from our equity business was \$7.5 million compared to \$1.8 million prior year.

- Dividend Income was 50% above prior year at \$6 million while Trading gains were 57% below prior year at \$21 million.
- Operational costs for the 3 month period to December 31 2015 increased by 17% when compared to the same period last year. This was due to increased staff costs driven primarily by incentive payments and commissions. Administrative costs remained flat year over year with continued reductions in utility costs being the primary driver.
- The depreciation of the Jamaican Dollar against the USD, Euro and Sterling, continued at a slower pace. This resulted in translation gains of \$11 million year to date down from \$21 million prior year.

#### CAPITAL ADEQUACY

The Capital base of Barita Investments Limited remains in compliance with regulatory requirements. This is set out in the following key ratios:

	FSC Requirement	Barita Achievement
Capital to Risk Weighted Asset	10%	19%
Capital to Total Asset	6%	13%
Capital Base to Tier 1 Capital	50%	96%

#### OUTLOOK

We are proud of our success at meeting the numerous challenges in the marketplace and continuing to be a profitable organization.

We will persist in the active management of our costs, to enhance shareholder and stakeholder value in brand Barita.

Chairman February 15, 2016

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION** 

CONSOLIDATED PROFIT & LOSS STATEMEN AS AT DECEMBER 31, 201	T 15	
	UNAUDITED 3 Months Ended December 31 2015 \$,000	UNAUDITED 3 Months Ended December 31 2014 \$,000
Net Interest Income and Other Revenue		
Interest Income	267,097	229,743
Interest cost of Repurchase Agreements	(191,820)	(167,733)
Net Interest Income	75,277	62,010
Fees and Commission Income	62,741	38,236
Foreign Exchange Trading and translation gains	- 14,634	24,696
Gain/Loss on Sale of Investment	- 20,571	48,086
Dividend Income	6,036	4,030
Other Income	105	(195)
Net operating revenue	179,364	176,862
Operating Expenses		
Staff Costs Administration	83,522 56,485	62,774 56,522
Profit before Taxation Taxation NET PROFIT/(LOSS) FOR THE PERIOD	140,007 39,357 (11,689) 27,668	119,296 57,566 (11,937) 45,629
- Number of shares in Issue Earnings per stock unit	445,877 0.06	445,877 0.10

#### **Basis of Preparation**

These consolidated financial statements have been prepared in accordance with the accounting policies set out in Note 2 of the audited financial statements for the year ended September 30, 2015

	AS AT DECEMBER 31, 2015			
	Unaudited December 2015 \$,000		Audited September 2015 \$,000	
ASSETS				
Cash and bank balances	72,630	99,724	217,002	
Securities purchased under resale agreement	,	1,661,250	2,296,371	
Marketable securities	4,246,116	6,747,576	3,908,760	
Pledged Assets	5,640,470	3,461,196	5,578,937	
Receivables	510,605	360,670	344,468	
Loan receivables	315,446	203,406	291,243	
Interest receivables	211,949	162,713	205,408	
Due from related parties	34,906	519	59,310	
Property, plant and equipment	322,270	318,940	325,723	
Investments	28,135	28,135	6,917	
Deferred Assets	0	0	0	
Total Assets	14,158,379	13,044,130	13,234,139	
LIABILITIES AND SHAREHOLDERS' EQUIT Liabilities Bank overdraft Securities sold under repurchase agreements Payables Interest Payable Due to related parties Taxation Deferred tax liabilities Total Liabilities	3	879 10,903,439 61,969 80,068 2,479 0 216,082 <b>11,264,915</b>	22,502 10,861,027 136,457 73,937 33,572 123,040 130,973 <b>11,381,508</b>	
	12,000,110	11,204,913	11,501,500	_
Shareholders' Equity				
Stated capital	745,494	745,494	736,304	
Capital reserve	69,798	69,798	69,799	
Fair value reserve	215,426	107,373	17,077	
Capital Redemption Reserve	220,127	220,127	220,127	
Retained earnings	857,421	636,423	809,324	
Total Shareholders' Equity	2,108,266	1,779,215	1,852,631	
Total Liabilities and Shareholders' Equity	14,158,379	13,044,130	13,234,139	
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Carl Domville - Director

Rita Humphries-Lewin - Chairman

# Barita **INVESTMENTS LIMITED**

UNAUDITED FINANCIAL RESULTS FOR THE 3 MONTHS ENDED DECEMBER 31, 2015 CONT'D.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE 3 MONTHS ENDED DECEMBER 31 2015

	Stated Capital	Treasury Shares	Capital Reserve	Fair Value Reserve	Capital Redemption	Retained Earnings	Total
	\$,000	\$,000	\$,000	\$,000	Reserves \$,000	\$,000	\$,000
Balance at 30 September 2014 Reclassification entries	754,994	(10,979)	69,799	57,916	220,127	581,473	1,673,330
Profit for the period						45,629	
Other Comprehensive Income: Unrealised losses on available-for resale investments net of taxes				4,129			
Gains recycled to the profit and loss account on disposal and maturity of available-for-sale investments				45,328			
Adjusting Entries	645	834				9,321	10,800
Revaluation surplus, net of taxes Total Comprehensive Income Net profit				49,457		45,629	49,457 45,629
Ordinary Dividends Paid						45,629	95,086
Balance at 31 December 2014	755,639	(10,145)	69,799	107,373	220,127	636,423	0 1,779,216
Balance at 30 September 2015	754,994	(18,690)	69,799	17,077	220,127	809,324	1,852,631
Profit for the period						27,668	
Other Comprehensive Income: Unrealised gain on available-for resale investments net of taxes				177,777			177,777
Gains recycled to the profit and loss account on disposal and maturity of available-for-sale investments				20,571			20,571
Adjusting entries	-	9,190				20,429	29,619
Total Comprehensive Income Net profit	-	9,190	-	198,348		20,429 27,668	227,967 27,668
Ordinary Dividends Paid						-	-
Balance at 31 December 2015	754,994	(9,500)	69,799	215,425	220,127	857,421	2,108,266

### STATEMENT OF COMPREHENSIVE INCOME FOR THE 3 MONTHS ENDED DECEMBER 31 2015

CONSOLIDATED STATEMENT OF CASH FLOWS AS AT DECEMBER 31, 2015

	UNAUDITED 3 Months Ended December 31 2015 \$,000	UNAUDITED 3 Months Ended December 31 2014 \$,000
Profit for period	27,668	45,629
Unrealised gain on available-for resale investments net of taxes	177,777	4,129
Total Comprehensive Income	205,445	49,758

	December 31, 2015 \$,000	December 31, 2014 \$,000
Cash Flows from Operating Activities		
Net Profit	27,668	45,629
Adjusted for:		
Depreciation	3,634	4,028
Effect of exchange gain/loss on foreign balances	(11,456)	(21,414)
Interest income	(267,097)	(229,743)
Interest expense	191,820	167,733
Income tax expense	11,689	11,937
Gain on the disposal of property, plant and equipment	-	-
	(43,742)	(21,830)
Changes in operating assets and liabilities		
Marketable securities	399,460	79,850
Securities purchased under resale agreements	(479,481)	266,292
Securities sold under repurchase agreements	(9,814)	(607,471)
Receivables	(172,678)	240,510
Loans receivable	(24,203)	(3,936)
Payables	130,706	(9,998)
Due from related companies	(9,168)	15,574
	(165,178)	(19,179)
Interest received	260,556	174,559
Interest paid	(188,036)	(155,225)
Income tax paid	(14,325)	-
Cash provided by operating activities	58,195	19,334
Cash Flows from Investing/financing Activities		
Proceeds from the disposal of property, plant and equipment		
Proceeds from sale of ordinary shares and		
irredeemable preference shares	-	-
Ordinary Dividends	-	-
Interest paid on preference shares	-	-
Purchase of property, plant and equipment	(21,399)	(11,997)
Cash provided by investing/financing activities	(21,399)	(11,997)
Effect of exchange rate on cash and cash equivalents	50,251	58,925
Decrease/(increase) in net cash and cash equivalents	(121,873)	25,253
Net cash and cash equivalents at beginning of year	194,500	73,593
NET CASH AND CASH EQUIVALENTS AT END OF YEAR	72,627	98,846

Montego Bay Branch, Suite S301, Bay West Shopping Centre Tel: (876) 940-7201

Mandeville Branch, Shop 2a, Manchester Shopping Centre Tel: (876) 625-0031, 625-0021

Unaudited

3 Months Ended

Unaudited

3 Months Ended



P.O. BOX 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

#### **BARITA INVESTMENTS LIMITED**

#### DIRECTORS AND CONNECTED PARTIES REPORT As At December 31, 2015

Name	Position			
Account #	Primary Holder	Relationship	Units	Percentage
	Joint Holder			
Carl Domville	Directors			
	Carl Domville	SELF	1,050,034.00	0.1982
	Carl D. Domville	SELF	975,027.00	0.2187
	Carl D. Domville Leonie Walters	SELF	0.00	0.0000
	Carl Delroy Domville	SELF	128,000.00	0.0020
	Carl D. Domville * (joint hold Nicola E. Brown	ler) SELF	608,713.00	0.0018
		Key Members Holdings	2,153,061.00	0.4221
		Connected Party Holdings	608,713.00	0.1365
John O. Minott, Snr.	Deputy Chairman	Combined Holdings	2,761,774.00	0.5586
····· ··· ···· ··· ··· ··· ··· ··· ···	John Minott	SELF	4,545,322.00	1.0102
	John O Minott Jnr., John Minott	SELF	1,340,000.00	0.3005
		Key Members Holdings	5,885,322.00	1.3103
		Connected Party Holdings	0.00	0.0000
Karl Lewin	Directors	Combined Holdings	5,885,322.00	1.2350
	Karl Lewin	SELF	5,675,322.00	1.2450
		Key Members Holdings	5,675,322.00	1.2450
		Connected Party Holdings	0.00	0.0000
Robert Jenkinson	Directors	Combined Holdings	5,675,322.00	1.2450
Robert A Jenkinson		SELF	875,000.00	0.1962
		Key Members Holdings	875,000.00	0.1962
		Connected Party Holdings	0.00	0.0000
		Combined Holdings	875,000.00	0.1962

Rita Humphries-Lewin Ch

Chairman



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#### **BARITA INVESTMENTS LIMITED**

#### DIRECTORS AND CONNECTED PARTIES REPORT As At December 31, 2015

Name	Position			
Account #	Primary Holder Joint Holder	Relationship	Units	Percentage
		Key Members Holdings	339,975,664.00	76.2488
		Connected Party Holdings	0.00	0.0000
0	Diversions	Combined Holdings	339,975,664.00	76.2488
George W. Cooper	Directors George W. Cooper Joseph S Cooper	SELF	800,000.00	0.1590
	George William Cooper Paul G. W. Cooper	SELF SELF	4,502,322.00 0.00	1.0098 0.0000
		Key Members Holdings	5,302,322.00	1.1688
		Connected Party Holdings	0.00	0.0000
		Combined Holdings	5,302,322.00	1.1688
lan McNaughton	Directors Ian A Mcnaughton	SELF	26,000.00	0.0058
	Dawn P Mcnaughton Ian Anthony McNaughton	SELF	270,000.00	0.0606
		Key Members Holdings	296,000.00	0.0664
		Connected Party Holdings	0.00	0.0000
		Combined Holdings	296,000.00	0.0664
Enith Williams	Directors			
	Enith Williams	SELF	195,000.00	0.0437
		Key Members Holdings	195,000.00	0.0437
		Connected Party Holdings	0.00	0.0000
		Combined Holdings	195,000.00	0.0437
Total Key Members Total Connected Parti Total Combined Holdii		360,309,357 80.7654 608,713 0.1365 360,918,070 80.9457		

\*\*\*END OF REPORT\*\*\*



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#### BARITA INVESTMENTS LIMITED

#### SENIOR MANAGERS AND CONNECTED PARTIES REPORT As At December 31, 2015

Name	Position			
Account #	Primary Holder	Relationship	Units	Percentage
	Joint Holder			
Genevieve Harty	Senior Mangers Delroy Nugent Geneieve Harty Denise Harty Dionne Harty Geneieve Harty Geneieve F. Harty	SELF	0.00 39,000.00 35,000.00	0.0000 0.0087 0.0078
Geneieve E. Harty Errol A. Harty Joyce Brown Phillmour Moncrieffe Joyce L. Brown Geneieve Harty	ULL	0.00	0.0000	
		Key Members Holdings	35,000.00	0.0078
		Connected Party Holdings	39,000.00	0.0087
		Combined Holdings	74,000.00	0.0165
Vannessa Lawrence- Williams	Senior Mangers			
Williams	Michael Williams Vanessa Williams		0.00	0.0000
	Stefan Wiliams Vanessa Marie Williams Stefan Williams	SELF	50,000.00	0.0112
	Michael Edward Williams Vanessa Marie Williams Wayne Rushane Lawren	SELF	25,000.00	0.0056
		Key Members Holdings	75,000.00	0.0168
		Connected Party Holdings	0.00	0.0000
Claudine Mcleish	Senior Mangers	Combined Holdings	75,000.00	0.0168
	Claudine Mcleish Jevaughn Mcleish	SELF	0.00	0.0000
		Key Members Holdings	0.00	0.0000
		Connected Party Holdings	0.00	0.0000
		Combined Holdings	0.00	0.0000



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#### BARITA INVESTMENTS LIMITED

#### SENIOR MANAGERS AND CONNECTED PARTIES REPORT As At December 31, 2015

Name	Position			
Account #	Primary Holder Joint Holder	Relationship	Units	Percentage
Dorothea Lynette James	Senior Mangers			
	Lynette James	SELF	25,000.00	0.0060
		Key Members Holdings	25,000.00	0.0060
		Connected Party Holdings	0.00	0.0000
Sonia Owens	Senior Mangers	Combined Holdings	25,000.00	0.0060
	Sonia Owens Michael Owens Michael Owens	SELF	260,000.00	0.0583
		Key Members Holdings	260,000.00	0.0583
		Connected Party Holdings	0.00	0.0000
		Combined Holdings	260,000.00	0.0583
Total Key Members Total Connected Parties Total Combined Holding		395,000 0.0889 39,000 0.0085 434,000 0.0974		

\*\*\*END OF REPORT\*\*\*

#### Jamaica Central Securities Depository Limited

Registrar Services Unit

P.O. BOX 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

#### Top 10 for Barita Investments Limited

As at December 31, 2015

Name Account(s) Joint Holders	Volume	Percentage
RITA HUMPHRIES LEWIN	339,975,664.00	76.25
BPM FINANCIAL LTD A/C BP 905	14,180,000.00	3.18
PETA ROSE HALL	11,188,814.00	2.51
FIRSTCARIBBEAN INT`L SEC. LTD A/C B.U.T	5,399,804.00	1.21
KARL L. LEWIN	5,675,322.00	1.24
JOHN MINOTT	5,885,322.00	1.31
GEORGE WILLIAM COOPER	5,302,322.00	1.12
MONICA L. COOLS LARTIGUE	4,310,500.00	0.96
YVONNE M SHAW	4,260,000.00	0.95
AGNES BARBARA HUMPHRIES	4,000,000.00	0.90

\*\*\*End of Report\*\*\*