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## ANNUAL REPORT 2 O 13



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## "Proviling A Falr, Efinclent and Transparent Stock Market"

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## Mission Statement

## To provida a falr, mificent, uthleal

 and trarsparant modium for the conduct of a valable securtties market that fecllitates the mobillization of capltal to finances the growth and devalopment of tha nation.
## OUR CORPORATE OBJECTVES

The lamskea Seock Exchange wau Incerporabed as a privatst limited comprany In August 1905, whit the stack masket cammencince operations in Felaruary 2968.

The Jomalca sooch Exchange is nowi a Phafic Lnutad Company InJuna 2013 it becans a Publity Eated compary having offurod and llisted ltw ordlhary yheres an lis own exchange
tis principel objoctive ere:
To promote the onderly and tranaparent development of the stack markiti end the stack ewshenjo in Jumalea.

To anvara that the stock marlost end lis brekese membars operata tit the hlohest standidis practicables.

To dovelop, apply and entoree the ruler decignied to soture pataik conntionce in the stock marthet and tha hrovermmembara.

To provide facilities for the turnmation of stark midioat bassinease

To conduct ruaetirch, eliseeminata relewant Inturmathon and malitain foal and internathosal relatianships whinh can Enhance the development of the Jmmalien mock maritat.

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## "Providng A Fatr, Efflelent and Thensparent Stock Martet"

## NOTICE OF 37 " ANNUAL CENERAL MEETINC

NOTICE IS HEREEY GIVEN that the Thirty-5eventh ( $37^{\text {h }}$ ) Annual General Meeting of the Jamalca Stock Exchange will be held at the Jamaica Stock Exchange, 40 Harbour Street, Kingston on Thursday, June 19, 2014, commencing at 1;00 p.m. for purposes of considering and if thought fit, passing the following resolutions:

1. Resolution No. 12013 Auditbed FinancIal Statements

THAT the Directors' Report, the Auditors' Report and the Audited Financial Stataments for the Company and the Group for the year ended December 31, 2013 be and are hereby adopted,
2. Resolution No. 2-Rneelection of Directors

THAT Mr. Mark Croskery, a director retiring by rotation and being eligible, has offered himself for re-election, be and Is hereby re-elected a Director of the Company.
3. Rasolution Na. 3-Ru-alection of Directors

THAT Mry Julian Mair, a director retiring by rotation and belng eliglbie, has offered himself for re-election, be and is hereby re-elected a Director of the Comparty.
4. ResolutionNo.4-Re-election of Directors

THAT Mr. Ed McKie, a director retiring by rotation and being eligible, has offered hirnself for re-election, be and is hereby re-elected a Director of the Company.
5. Resplution Na,5-Re-elegtion of Directors

THAT Mr. Donovan Perkins, a director retining by rotation and baing eligible, has offered himself for re-election, be and is hereby re-elected a Director of the Company.
6. Resolution 6-Ra-alection of Directors pursuant ton Articia 109

THAT Mr. Steven Gooden who was appointed to fill a casual vacancy and being ellgible to be reelected has offered himself for re-election, be and is hereby re-elected a Director of the Company-
7. Reselution 7-Re-election of Directors pursuant to Article 109

THATMr. Ian McNaughton who was appointed to fill a casual vacancy and being eligible to be re-elected has offered himself for re-election, be and is hereby re-elected a Director of the Company.
8. Respolution 8-Re-election of Directors pursuant to Article 109

THAT Mr. Steven Whittingham who was appointed to fill a casual vacancy and being eligible to be re-elected has offeredhimself forre-election, be and Is hereby re-elected a Director of the Company.
9. Rasolution 9-Appointment of and Remunemation of the Auditors

THAT the Chartered Accountants named at the Annual General Meeting, having agreed to provide the services as Auditors, be and are hereby appointed Auditors for the Company to hold office urtil the concluslon of the next Annual General Meeting at a remuneration to be fixed by the Directors of the Company.
10. Resolution 10-Remuneration of the Directors

THAT the Directors be and are hereby authorized to fix their fee for the fiscal period 2014/2015.
11. To Transact any other Ordinary Buslness of the Company.
12. Riesolution 12-Spacial Resolution to amand the Company's Articlas of Incorporation

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TEAT the Company's Articlea of Inconperation be monded for the porposea of complimes with JSE Rule 404. To
 for the purpaser of compliance with JIE Reule 404:
 betmg a fuldy padd share) for all moneegs (whether presently payable or wat) called or payable in nespeet of
 tharea) held by anty member of the Comporty (whether alant or jodusty with other persens) for all waneys
 share to be whothy of inpart exangot from tha provisions of this Article. The Canpany's lies an any sheres hasill
 have no obigarton to give cory tranyjiree of swehsharenatice of tus ciatin"
 parasent of afee of 1100.00 or much less sum as the Dirsecmara bink ft and wherv the member has sold part of his holdikg heshall be enilitedio ashars certificare far the balmae widhout charga"
(aii) Artiele 97 (4) to be deleted in its catirchy and subxtituted with "A drechor shall not vole or he pnesent derring
 do so, his wote shail not be comated, nor shall he be counted in the gucrum present at the mesting but blese pentibithons shoul mot appty to
 fo or abligations undertaken by him for the bsefit of the cownpury; or
(b) axy arrangament for the ghting by she coanpany of any securrty an a shind paray in raspecs of a debr or obliggation of the compuny for which the difrector himself hes cesswned rasponsiblithy in whale or part


(d) wry castract or arrangement with any orker conpony in which he is inverested only as ar officer of the connpany or as holber of sharse; or other secwities;
sud these prohibitions may at any time be mupended or relesed to sry extent, snd sither generally or in



 which judgenent Is given in hisp favaur or in which he is acopulted as in constection whth ary appilication under


GY ORDER DFTHE BOARD


Marlene J. Street Forrent, Secretory
Dated: April 9, 2014

## IMPORTANT NOTE FQR MEMBERS WHO ARE NOT ABLE TO ATTEND:







## DIRECTORS' REPORTI

The Directors sulbmit herewith the Audited Statements for the Jamala Stock Exchange and Its wholly owned subsidiary, the jamaica Centraisecurities Depoaitoryfor the year ended December 31, 2013 aiong with the accomparying notes as follows:

1. Consolkbated Statienent of Comprehersife Income
2. Consolkbated Statiement of Financkal Position
3. Consolkhated Statiement of Charues in Equity
4. Consolkhated Statiennent of Cash Flows

Operating Revenuss for the vear was $\$ 285$ million compared to the Revenucs of $\$ 504.3$ million for 2012 , $\mathbf{1}$ decrease of 41\%. Investmentincome was $\$ 56.5$ million, compared to $\$ 38,2$ million, an incresse of $45 \%$, awer 2012. Revenuer aise refiect gain ơ $\$ 0.03$ million, representing 1 disposal of property phant and equlpment.

Total Experises for the year decreased by $3 \%$ to 5345.5 million $\ln 2013$, Influerced primarlly by Securities Commbslans fies, Surplus after Taxation wass $\$ 7.2$ mallion compared to $\$ 129.9$ million in 2012.

Total Consolldated Balance Sheet Assels of the Grpup as at December 31, 2013 were $\$ 6603$ millilan compared to $\$ 773.1$ militon for 2012 . Consolldated Shareholders Equity decreased from $\$ 571.5$ million $\ln 2012$ to $\$ 554,3$ million in 2013, down 3\%


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## *Providing A Fair, Efricient and

## GORPORATE <br> GOVERNANOE PPINGIPLES \& PRACIOES



Elect
BOARD OF DIRECTORS


## PREAMBLE

The Jamala Stock Exchange recognizes that as a national selfregulatory organtzation with a mission to ensure and promote a falr and efficlent stock market, it mustembrace and practise sound corporate governance. These principles and the attendant structures should serve the best interest of all stakeholders and emphasize the highest standards of transparency, oversight and Independence.

The intent is to protect the investing public while advanding the interests of shareholders and member/dealers, Confidence in the stock market will be enhanced by the clear demarcation of regulatory and normal operational functions.

These practices are consistent whth world best practices and adhare to the relevant legal and regulatory framework. The corporate governance core practices of the JSE are rooted in the acceptance of the following principles:

1. Corporate govemance should establish a clear foundation for Management and Board oversight. The role and responsiblilites of Board and Management should therefore be clearly outilined to faclitate accountrability.
2. The Board of Directors should be structured and selected to ensure effectiveness, Independence and protection of the publli's Interests through apprapilate selection and operating processes.
3. Ethical standards and responsible decision-making should bepromoted.
4. Gowerriance should ensure that there is accurate, timely and full financial and governance reporting with strong internal controls and risk management.
5. Materlal Information regarding the company's operations should be disclosed in a timely marner to the public and reguiatory entities.
6. There should be regular reviews of Board and Management performance to enhance effectiveness. Such review should include the performance of the alternates.
7. Remuneration should be falr to attract and retain competent skdlls, and reward consistent with performance objectives.
8. The interests of stakeholders should be carefully balanced, protected and promoted.

## CORPORATE COVERNANCE PAINCIPLES \& PRACTICES

## Board issues

## Accountabillty to <br> shareholders/stakeholders

The JSE is a public company with public responsibility. It must balance the interest of all stakeholders to foster a falr, efficient and transparentmarket.

## Misslon and Responslallity

The Board members have the responsibility to attend meetingz and familiarize themselver whth, and make decisions on losues within their purview.

## Elections

The provisions for elections of dilrectors are set out in the Articies of Incorporation of the JSE and stipulate election of directors on an annual basis. Interest groups identified by the Board will propose Independent directors to the Corporate Gowernance and Nomination Committee. Where an interest group fails to make a nomination, the Mominating Committee will propose directors for election.

## Orfentation and Tralning

Training is made available to directors upon appointment to the Board. The Exchange will organize orientation and training for any director within three (3) months of appointment to the Board. The Bcard will pursue a programme of continuous training and development, with emphasis placed on members chairing committees.

## Access to information

The Board considers the pravision of good quality, timely and accurate Information as a signifficant priority in company procedures. Management has a responsllillity to prowide the Board with any information that will allow members to properiy carry out its responsibilities.

## Disclasure of Dinsctors' Blographical information

Sufficlent blographical data whth the names of all directions, nominated or elected, will be presented to shareholders and directors, This allows for the proper selection of members to sperific cammittees.

## Composition

Board members will be drawn from different interest groups and frommember-dealers. Representation should refiect the diversity of stakeholders and the needs of the Company. The Board shall be comprised of member deaiers, independent directors and a non evecuthec chairman.

## Multiple Board Seats

Members must dedare appointments to other companles. They must, at the beginning of the year, and as many times as thair positions change, give a written declaration to the Board of the Exchange with pertinent information about the other Boards on which they serve.

## Chairman 昆 CEO

The JSE will have a separate Chairman and CEO.

## Independent Directors

Independent Directors must meet the criteria set out on page 10.

## Commiltees

## Compesition

There are both mandatory and non-mandatory commiltees of the Board. The mandatory committees of the Board are comprised of the Regulatory \& Markst Oversight Committae, the Audit \& Finance Committee, the Comptnsation Committee and the Usting Committee. These are referred to in the JSE's Rules:

Each Committee has a written charter butining its purpose and responsibilities and reporting format. Committees must meet at least twice annually,

## Review Process

The Board of the ISE conducts regular revews of the performance of the Committees. Chalmen of Committies are required to develop and pressent their key perfipmance indicators the menth prior to the beginning of each year.

## Audit Committee

The Audit Committee assists the Board with oversight responsibilities in regards to the integrity of the company's financial statements. It also serves as the communication link between the Board, the management team and the auditors. The Audit Committee ensures that the Company complies with legal andregulatoryrequirements.

## Member Dealer Admission Committee

The Member Dealer Admission Committee is respansible for processing and recording applitations of Member Dealers for access of Member Dealers, attorneys/ traders, to conduct business on the floor of the Exchange and thelr use of these facilities,
(Comt'd an next pape)

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## *Provfing A Fair, Efficient and Transparent Stock Market"

## GORPORATE <br> GOVERNANCE PRINCIPLES \& PRACTICES

## Regulatary \& Market <br> Oversight Committee (RMOC)

The Regulatory and Markst Oversight Committee (hereinafter called the "RMOC") is the Commituee of the Boand of Directors of the Exchange comprising the independent directors who are not the nominees or connected to any Member/Desier of the Exchange. The Board of Directors of the Exchange has delegated responslbillity to the RMOC for reviewing and ensuring compllance with and enforcement of the Laws, ary Rules including Business Rules, contractual obligations and appropriate standards of conduct governing the Member/Dealers, their cilents and particlpants on the Exchange. The RMOC shall be the discipilinary committee of the Exchange and maty impose arry of the penalties spectifid in Rule 228 upon a Member/Dealer In respect of whom discipifnary action is taken, which results in a finding of misconduct.

## Corporstion Gevermance and Nomination Commilitee

The Corporate Governance and Nomination Committee is responsible to develop, recommend and review Corporate Governance Principles, applicable to the looard, Management and listed companies. In addition the Committee has the respionsibility to oversee the evaluation of the Board's other committees and make recommendations in respect to the structure of and effectiveness of the Committees.

The Corporate Governance and Nominations Committee is also responsible for the recommendation of sultable candldates to fill veranties on the Board and the suitability of Altemate Directors.

## Compensation <br> Commithera

Tha Compensation Committee of the JSE Is made up axcluslvely of non-executive directors who make recommendations on the company's framework of executive remuneration. The Committee reviews and approves corporate goals in relation to the CEO's compensation, evaluates the CEO's perfiormance in light of the company's goals and objectives and makes recammendations to the Board with respect to executive and non-executive compensation.

## Listing Committee

The Usting Committee ensures the quality and Integrity of a llsting on the ISE. His responsible for processing applitations and making recammendations regarding approval of campanies wishing to list on the ISE and reviewing and making recommendations of standards to beobserved for companies to remain listed.

## Other Cormmittanas

These are formed as the directors see fit and Includes the Executive committes.

## Board Meetings

There are formal scheduled meatings of the Board at which matters are specifically reserved for discusslons. Matteres must be addressed within a reasonable time in order to prevent an overrun of pendingitems.

## Procedure at Board Meetings

In the interest of promoting and ensuring transparency all diliectors must:

Excuse themselves from discussions in, and in making decisions on any matter In which they have a personal or business Interest or companles on whose loand they sit or are connected. Further, members shall be bound by similar standards. Plesse refer ta captloned guldelines-(Part K) of the ISE's Rules whichaddresses 'Acting in Concert'.

## Ginneral Meatings

General Meetings of shareholders are held each year. Communication with shareholders on decistons concerning material, fundamental corporate changes are made on a timely basls.

## Performance

## Evaluation of Board Wiembers and Senior Exercutivas

The Board recognizes the importance of each director (induding his pr her alternate) working to fulfill the mandate of the company This evaluation is subject to the review of the Corporate Governance and Nomination Commiltee.

The Board recognizes the importance of evaluating the performance of each director, senior executhes and the Board as a whole.

## Term Limits

Baard Members are nominated by the Corporate Giovemance and Nomination Comminee.

## Commitites

## ChalmaniPespary Chaimen

The Chalrman snd Deputy Chalrman of the Board and Chairmen of Commiltters have recommended term limilts (from one AGM to another AGM) as follows:
(a) The Chalrman can serve for five (5) consecutive terms;
(b) The Deputy Chairman can serve for three (3) consecutlve terms;
(c) The Chairmen of Commiltees can serve for three (3) consecutive terms, exrept for the Chairman of the Compensation Commituee who can serve for a maxdmum of five (5) consecutive terms.
(Constd an ners page)
aprovtinge A Fair, Effictent and Transparent Stock Market ${ }^{\text {T}}$

## corporate <br> GOVERNANGE PRINOIPLES \& PRACTICES

## Comphittee Members

Members can stt for a maximum of five consecutive years with an option to extend the term limit by two years. These members are eligible to be re-elected one year after the seven-year consecutive stint. Past Board Chalimen should automatically sit on the Exacutive Cornmittee for the year after demitting office as Chairman.

There is no term limit for members of the Regulatory and Market Overstght Committee and the Mamber Dealar Admissions Committee.

## Age Limits

The 15 E has no maximum age limit for members sitting on the Board. However the minimurn age limitts 18 years.

## Transparency

Directors are required to provide to the Corporate Iovemance and Nomination Committee, Information as it relates to business dealings, board affiliations and any other information that would pose a conflict of interest.

## Accounting Standards

The Jamalca Stock Exchange Board Is governed by the standards as communicated from the institute of Charterad Accountants of Jamaica.

## Ethles

The Jamalea Stock Exchange curfently maintains ethics and confidentiality requirements for Directors and these are posted on the Website.

## "Prowthing A Far, Efficlent and Transparent Stock Markel"

## GUIDELINES TO DETERMININE

INDEPENDENGE OF BOARD DIREGTORS

The Board should determine whether the director is independent in character and judgement and whether there are relationships or circumstances which are likely to affect, or could appear to affect, the director's judgement. The Board should state its reasons if it determines that a director is independent, notwithstanding the existence of relationshlps ordrcumstances which may appear relevantto hits determination, Including if the director:

- has been an employee of the company or group within the last five years;
- has, or has had within the last three years, material business relationship with the compary either directly, or as a partner, shareholder, director or senior employee of a body that has such a relationship with the company.
- has received or receives additional remuneration from that company apart from a director's fee, participates in that company's share option plan or a performance-related pay scheme, or is a member of the company pension scheme;
- has close family ties withany ofthe company's advisors, directors or senior employees;
* holds cross-directorship or has signifinant links with other directors through involvement in other companies or bodies;
- represents a significant shareholder; or
- has served on the board for more than nine years from the date of their first election.

Specially adopted from the PSoI's Corporate Governance Code
Arrended January 15, 2013


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## PROFIEES OF BIREOTORS

## Mr．Edwin Mckera；C．

Mr．Edwin MciCe la the Chelrman and Mannging Dinector of M／VL stocidrolers Limked．A semsoned banker，he brings is wealth of mperinca from Hir work at variour national financkal and other inctiontions，to the Boasd of the Lamala Stock Exchange．His qpecialinadion is In emanal managemanti，adminktrition， financlal planning and Investment manasemart．

He has been Trede Adminktrator and Chalmin of the Trade Bourd Umited sind shat chaired the Boand of the Agricutiural Credtr eanik；the Manderlic Area Husplal Rcomrd；the Colloge of Agricuthure Board and the Agrtutural Credt lapand．Healso sarved as Acorrd Miember of the Nathonal Itverintenk Benk of Limaca，the Benk of Jarmila and the Dewioginent Berk af


A Bachator at Commores gradums of Mrein Universty，Wertreel，Conede，ML Mckig mas awardad that Crder of Distinction（Commimendar Class）for his earvicss tor farnalice in the flald at Hanking．


## Mr．Mark Croskery

## Mr．Christopher Berry

Mr．Cirlatopher Barry his bean this Executive Chalrman of Mayberry Investunents Limithed oinces 1989，A former Depury Chairman of the Jamalea Stook Exchange，he stis on several boards， Induding the Jumalea Central Securttless Deportiory，Access Financlal Services， Appex Heslth Curio Assoclates UIrnited，Apew Fhurmaty Umitidd，Roose Town Foundition For The Buaft Environment and St Edmund trust．

He has over twentyvesrs experlence in the sercuritiess Industry，having JoIned Mapherry Investments Umitued In 1987 when he was responsible for corporace planging and inforination bachnology： Hs subsecurently led the compenv＇s Iisting on the Jamalca Stark Eichangeln 2005．

Mr．Berry hes a Bachelor of Industrial Engineering（Hons，）from the Evorish


His hitereste are tennks，sailing，baskethall， computare end ucenamice．

Ha is marrfed to Dr．Patricis Yap－Berry with twor（Z）children
 shnce 2007．He serves as an Executive Director on the board of Directors， 55 L has grown Into a leadrgeg prowider of wealth manngament，financial planilngprodurks ba servicss fior rotill customers and SNAEs，by chaatirg senings for domeicarss with Imwsiment pertiolios．

Befone Jolning SSL，Mr．Crostory ums in leading Wealth Manager and Equlty Trader at HCB Caplal Markes Ltod．

Mr．Croskary recethad a M．Sc．In Global Fininclal Arahyseta and a dual B．Sc．In Corporata Finance／Accouming from Berney Unheerstyin Boston，Massachusetts．

Mr．Croskery Is a D＇rector on the Boand of the Jumaica Stock Exhange（ISE）where he serves on the Compenisation 总 Audit Committees．He ls a Wermber of Young Preskents＇ Crgantarition（YPD）and is alsa the Second Via Probident of the lemaica Securtios Dealers Assaciation（ISDA）．

Mr．Crostary prewiausly sarved on a numbar of public sactor basids，Induding Chairman，Fisherfes Mansgement \＆Development Rund，Director of Land Aciministration Management Programmes Sugar Compary of Jornalea and the lameloaRaline Commiadort．

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## Trowtang A Firit, Efficent ind

## Mit Jason Chembirs <br> Vice Prasididnt, Investranhes

Mr. Jason Chambers In known for his expertise in the area of trading In emerging market defte In particuiar, tha Carbbumen and Latin American soverelgn lscues. Nr. Chambers is the Vice Prestdent Invastmants at Fprst Elobal Finandial Services Umited He has bver 14 years' axperfence in Securtites treding and Investmert banking services sfth partkular emphass on deal structuring and dlstribution. Mr, Chambers recehed his Bechalar of Sciences degrea in Mansezment Studies and Economies from the Uriversly of the What Indies and had condinued to build on his professional development and technical expertise through pursuit of the Chartared Finarcionl Anshyst [CFA] Deslognations.

## Mr, Lissant Mitchell

Mr. Ussant Mrechell has over 20 years maperiancen in tha focal finameial indusiryHe jolned Scotbs Imurtmarisa in Dctaber 2007 as SVP Trewsury \& Capitai Marhats and was promoted to Chlef Operating Officar in Octaber 2010, and appolited Senior Vice President Wealth Nandemment-5eotiahank Group Jamalea ( Chluf Exacutive pfficor - Septia Irwostrients lamala Umitesd Nowarnber 1st 2011.

Ussunt hes garved es the Prualdant of then Primary DealorsAssociathon and Secretary of the Jamalca Securitles Dealers Association. Lissant sits on the Scothahink's and Scotia lmeeroments'Asset骂 Unbliky Cormmithas an wall as then Eraup"s Managed Funnds Imvestment Committee. He is alfe a director of Scotha Imestments Jamaka Uimiked, Sxatia Asset Management lamaica Umited, Scotla Caribtitan Income Fund, and the Jamalca 5tack Exchann.

Whith over 20 yeass of experienca in the frameded amprices swetar, Jullar Malr curnanty operates as JMMAE's Group Chilef livesonent Stratealet in andition tuy his position at INMA Julion hes played a signiticant role in the develapmentef larmalcincraphal mariont.
His expertencs indudes postions at barnaka's foremost franchel lautfuttans Including Hand of Treasuryand investrnemt Senkes at Dehring, Bunting and Godding (now Scorila Iivautresita) and Senlor Trader and Cambio Manager at JMMK in addition, he has partnered and anssulted with varlous international firmencial Insitutions and the Government of Jamalcain siructuring Gkobel Band ksues.
Aformar Marraging Dirwatar of Leta invantroent Umited, his leadership resulted in the boutique operaition bermining a global player in the tradine of intermitlonally-kgued securlited.
A founding mamber and ourrint Pruadient of the damalo Securtites Dealers Assodation ( 5 SDA), Jultan nlap server various trastitutionsas a drettor inchuding JMMB Securtiles LImited, JMMB international, JMMB Puesto do Boles, JMMB Invertmenta Trifided a Totrago Unitted and the lannaloa Stock Erchange.


## Mr. Dennia Ceorge Cohen

Mr Dernits Cohen is charged with owershigh of a nurnber of the Group's hushess segments Including retall, carporate, Insurante and weahh management and provides leadership and overslght for ill Fhancled Fapporting, Tavastion and Regulatary Raporing acivilues for the Group. He is also responslive for Inuestor relations and monitoring the performance of the organisation againstytrategyand budeat.
As the former CEO of NCB Capital Markets Led, he had rexpansibility for the diny to dry manogmmant of than Group's securties dealershlp and stodk brokerage business, which formsa majer part of the sweat th managemert 5 Egment:
Mr. Cohon nurrantly surves as Chairmen of Arkantag Eanaral Insirance Company Limited (Haic) and Mirual Securtiy Insurance
 jameiea Umited, NCB Cepltal Markets Umited, NCA Insurance Company Umited, NCB (Caynan) United, West Indies Thust Cormpany Umlard, Jwisioa Stock Exchunge and AK Fnancs Urnited. He is also a member of the Insitutse of Chartered Accountants of Jamaks (ICA).
Wr. Cohenresiphed from the ISE Bownd In Oetober 2019.


## M. Steven Gooden

As CEO, Mr. tooden is chargerd with leteding the performances of this cornpary's wealth mangermunt, awrot miniakemant and Invescment hanling husiness lines. Prior to thls appointinert he was the Deputy Chief Executive Officar where he led the team through a number of succershlul strateyic and portiblo deals. He rejoined the company in 2008 as Vice Presidert of imestments a Trading and had responslility for cover 15200 billion worth of usamis spaining NCB Capltal Markerta Uri, NCS Inauranca Co. Lid
 management level, his beckkround also includes research, unft trust a pension fund management, structured productes, pitvate equity, corporate finance and mergers \& acqubtions.

Mr. Goodin wes appointed to the Board of thon LEE In Nowenber 2013, he is also in director of NCB Captral Morints and Elte Diagnostic Limited and serves as Treasurer of the Jamwica Secritiles Dealers Association and the Woimer's Old Boys Assipdation.

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## Mrs. Marlene Wreet Fomestid. J.P.

Mrs. Marlane Strevk-Forrex is the Guneral Manaser of the Lamula Stock Exchange. Mrs. Street-Forrest has a B.5c. in Managernent Standies and an MBA. She has over twanty five vears of combined experience in finsindeland ganarsimansigemant,

Her manntate as Gerreral Mangager of the BE 迢te untinum the precise of developing the Exchange, ensuring that arting ecdge bechnology is uaar to asalst in providing the preatest level of effidendes in the market.

Mis. Street-Forrert, wha Is a Jusitice of the Peate, serves ss Secretary of the Board of the ISE and a Diractor of the lamaica Central Securities Deppostory and the KCSD Trusheser Services LImited.

## PROFUES OF INDEEENDENT DIREOTORS

## Mr. Gath Kddoe

Mr. Kidioe is an Enterprite Corsultant, with experience In Corporate Governance, Accounting, Management, Accreditation Systems and Procedures and Electrical Engineering. He is also e trilned Fandly Business Consultamt. Most resently he wis a member of the Project Management team for the UTech Enhancennent Project, US $\$ 426 \mathrm{Milll}$ an project funded Jolntly by the Government of Jameloa, the Carmhean Development kank and the Unkersity of Technologn, Jamsicion (UTeah).

Mr. Nidsoe Is Chairmint of tha Prolesalonad Engineers fuggirnition Alsard, a rmambar of tha Board of Diractan of the Jamaica Strek Eehring (ISE)nipnesonting the Irathute of Charterad Acsauntanta of Jamsica (KCA), Chairman of the Board of the Jamaica Cantral Securthas Depoaftory Lide, a zubalilary of than LEE, Chilmun of tha Bound of Govamers of the $15 E$ E-Laining Carrpus, and a rambar af the PublicAccountancy Bcard (PAB). Ha is a muenber of the Practica Monikoring Commilteng of the PAA and ariver an a numbur of the whCommitises of the Bcard of the Jamaioa Stack Esehanga, Induding tha Ragolatory and Murkes Ovarilaht, Audit and Corparata Sovernanca Commititeas.

## 㴍. Jene Gorapo

Ms Jana George yesumed the rala ai Carperatn Attorney-at-Law and Hinad of the Lagal Departunent of the Lascelles, deMercacho Group of Companies in 2001, becoming the Company Secretary and head of the Corporate Secretarlat In 2005. Following the trikeover of Lascelles, demercedo \& Co. Ltd by the trallan spifts group, Gruppa Comprain, and thin nerger of Lascellas, daMesratio \& Co. and lts lamimosin subaldifirias
 she waE appointan Senins Lepal Counsel of 1 . Wray $/ 4$ Nephewn Itritagi. She was adruitued ass Solkhtor In England and Whass and as an Attorney-at-awin tarnaka and is a member of the Law Society of England e Whases and the Lamalcan Bar Ássocletion.

Mrs. George, who hes approximately 28 years equerience in the legal proveskin in himalca sind England, lohnad the Bcard of the Jammica Stock Exchanga in 2DCE. She sita an thia ferguiartary und Mriant Deveraghth Cornmittman, the Corperati Gowarrance and Misinistion Commituse, the Audit and Finsice Commitive twhich she currentily chairs] and the Member Dealer Admizions Committees.

## Miss Dinn Black

Mks Dian Black is the Acing Prindpul Dirsutar of thie Delt Managenemt Branch (DMB) in the Minstry of Finames a Plannifg. Ms Black has resporaibility for learling the stratagic und operational activilies of the DMB in ralsing adequate levels of funding to satiofy the Government's burlegotary mquirements.

In harcapactity ahanaluogives pollcy advice on deht mandagenent matters to seniar afficials in tha Minstry and providies the maicuscary intertaca betwenn the ISE and the Government:


## 场, Livingidena Maritson - Chalman 

Ma Livirstone Morrisonisthe Deputy Governor of the Bonk
 Techilical Services, Firance and rechnoloay and Payment Sy cion and Nak Munvigument. Mr. Mortbon Nun sarves as the Chalman of the Pegulatary and Market Overight Commiltas of tha Jamala Stock Excharge and en Dractor of the inmatar Central Securtiles Daponthry.

MA: Marrison Jahed the staif of the Bank of Iamalca in 1982 nowl worlaid for meneral ynars in tha Finarcial Institutions Supmelissry Dhlalon. Betwsen 1998 and 2002, Wr. Merrisam served eatha Diveion Chisfi of the Finunca and Tachnolagy DWdisno, whth core resporishilibes for strakgitimanagemant of the ampounting finance, snd Information and momrmunkation technology funcitinss af the Barik in 2011, Mr. Mortion assumed responiblitity for the Adminktrition and Tactintal Servioas Dhtilon in addittanto tha Franci and Rechuolowy and Parment Spatem and nlak Marmernent Dhdidan.

Mr. Martien chalre the Requiamory in Mariak Oversight Commitise and ss abo a pirector of the damalca central Searitisa Deposstory. Ha studiad it tha UWM. And University of cariord and holds a maters degree in Accauritine

"Prowking A Faht, Eftchent and Transparent Strock Markest"

## THE MANAGEMENT TEAM



Michelle Sirclar Manager, Registrar Services


Robin Levy
General
Manager, JCSD
JCSD Trustee
Services Urnited \& Deputy General Manager, JSE

## THE MANAGEMENT TEAM


(Cont'y an nad poge)


## THE MANAGEMENT TEAM



Doreen
Parsons Smith
Manager,
Human
Resources


## Proviling A Fatr, Pflotert and Trarppanent Stock Marrigt ${ }^{\prime \prime}$

From the Chatmen'o Deak

## CHAIRMAN S REPORT



Mre Danavgen Partins Chairman

A5 the Jamaica Stock Eachange velebrates its $45^{\text {ai }}$ anniversary I am prosud to be at the heim of this Illustrious instibution which has become a very Important part of the Jamalcan landscape. Since our Inceptlon we have come a long way and have done a lot to maloe lamalcans at home and abroad feel proud.

Over the last 45 years we have moved fram being a single entiey to become a group of companies, In $15 \% 8$ wa establishad the Jamaica Central Securties Depository $\downarrow$ CSDJ, to asslst In seitiement of securtioes and aince then we have not had a singie fall tracke, which is a testament to the integitty of the syatem that we have implemented. The JCSD has branched out Into other areas such as Registrar Services and Trustee Services. Wehave also estabilshed:
$\checkmark$ The Junlor Market

- The Bond Market and
- US Denominated Securties Market


## The Global \& Local Ezonomy 2013

Tha global economy recowered very slowly in 2013. Ths emerging markats that were growing in 2012, while other markeis were falling, started losing pace while the developed nations started to grow and strengthen. The global 2013 performance reflected a role reversal amang countries. Aitter years of producing IItdis or no growth, the developed nations in $2 a 13$ began making strides, with some of the world leading economies such as the US, Germany and Gireat Irifain showing posithe growith in 2013.

To stimulate growth in the U.S., Japan and Europe the ceantral haniks of thase countries used a number of stimulus packages to grow thair economles, They also hald interest rates kww to assist with the recovery of their economies after almast tiwe years of the worst recesston since the Great Depresefon. On tha othar hand, in emanging markats such as Bravil, India and soma African countries, domestic demand softened and exports fell as interest rates were hiked to steminfiation.

Despite the contrasiing results however, Cwerall the giobal aconomy emerged on a better footing In 2013. This led the International Monetary Fund (IMF) to forecast that world output will grow by $3.6 \%$ in 2014, comparted to : 2.9\% estimate for 2013.

Lecally the Jamaican econormy showed wary minimal growth of $03 \%$ however this was an improvement from the negatlvegrowth in 2012. Despite this, the gevernment was able to pass two IMF tests while stablliving the economy. Thls has led to the rating agencles (Standard \& Poor and Fitch) revising Jomaica's ratingupwards.

Jamalca Stock Exchange

## Frovithe A Falr, Embens ind Thangaven Stoct Matier"

## frombliochlyitiont

## CHAIRMANS REPORT

Athough stable, the Jarnalcan economy faces several critical probierrs, ctlef among theseare:
> A dexaluing dollar, which resuls in Increasing raw materfal cost for manufacturers and increase in the inflation rate
$>$ Asag in imestor corfiderice and
$>$ A dedine In cansumer confidence, coupled whth high unernpleyment ( 16.53 )

What octurred in the economy was reflected in the rock market performance. A fall in Inveetor confldence led to a fall in the volume and the velue of trades on the market in 2013 . In 2013 , volume ended at 2.3 billion whth a total value of $1 \$ 17.3$ bilion, compared to 2012, when volume wes 3.1 blillon and value $\$ \$ 66.2$ billion. TNis was a decilne of $26 \%$ and $74 \%$ reapectvaly, These dedines In trade ocoured on the Main and Junlor Markets. Howevet, the plcture on the US denorninated markot was different: thls markot showed buopence In 2013, with value of USS5.8 milion up from USS634,000. This ahowed that persons preferred to hold their money in US dollart given the slide in the Jemaican dollar or US denominated securitited.

## Junlor Marlat

The Junior Market continued its positive develupment in 2013, with five companies being listed durlng the Year and one company listing its preference shares. Based on this trend, our expectations are to have sto listings for 2014, Thls Is In light of the fact that the government has changed the incentive programme given to this marker to rellect onlyflve years of no corporate income talke (moving from five years no comporate Income tax and the neat flve years 50\% corporate Income tax) and has indlcated that the incentives will be discantinued in 2015. Therefore we foresce companies taking advantage of the opportunlty before the Incentivels phased out.

## Maln Markot

Although the Main Market struggied In 2013, there was a ray of hopewith slx securities listed on the main mariket in 2013.

## Nown Mambar Dealers

In 2013 wa weicomed BCW Captral as the newest Membar Dastar: We had lour Capital a Cradte as a Mamhar Dealer in 2012 and we belleve that BCW Capltal is a welcome addition to the Marnber Desier family Weare expecting BCW Capltal to:
$\checkmark$ Expand Imestor besse, by listinu new companies
$\checkmark$ incresse the volume and value traded on the market,

- Add new dlents to the Jamalca Central Securfity Deposttory and
- introduce new products to the market


## New Product

In 2013 we continued to dversify cur offering to the market, where we are hoping to have both government and corporate bonds lited. The Bond Market started off on il positive note with twa latiruga and we are hopire to double the llstingeln 2014.

## Vaton 2 Di4 a Berond

In 2014 the Stack Exchange is axpacing to achleve the following:

1. Tofurther diverslify lis offering to the market to expand our revenue base
2. Toincrease the listings on the different markets to erhance growth and development
3. To continue to seraltize the market on the role and responslbility of the ISE
4. To assist in the growth of the country's capital formation.

## Thanks

As usual, I want to say thank you to rny fellow directors who worled assiduously throughout the year to pilot the compary through the choppy witers of 2013. Thanks to all the commftuse directors who work behtnd the scena to allow the work of the Board to be much eaver.

I also wish to extented my grattude to the management and staff of the $15 E$, wha pulled tagether to bring the compant through 2013.


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## Mr. Ulvingstone Morrison Chalrman

The Regulatory and Market Oversight Commituee (RMOCC) of tha Jamaics Stock Exchange USE| eqperienced another hectic vear of regulatory activittes. During the wear, the RMOC adopted several messures which were deslgned to strengthen the integrity and transparency of the bonds and equity market These measures induded detallod sesessment and modifiction of the nules review procestes as well as the review and strengthening of several nules of the Exchange. Strategies were aiso Implemented to anhance the effactivaness of market surveillances actuitias rosted to:

1. Moritoring compllance with the JSE's rules by member-dealers and Itsted companies;
2. Enforcing the rulos of the Exchange; and
3. Monitoring the adequaty and effectiveness of the regulatory programme of the Exchange and assessing regulatory performsnce.

In recogniang the importancs of transparency to markat intagith, confldence and efficiency, the 1 MOC guided the developmentand implementation of a new publlicstion, the "2se's Moanthly megulatory fleppart". The reports, which are published on the JSE's webstite and printed for duturibution, provide information on:

- Compliance and enforcement activides;
- Information on Umaly financial filings by Listext Companles and Member-Dealers;
- The financial health of Member-Dealers;
- Information on the number of ceses handled by the regulatory arm of the Exchange during each month;
- Comparative data so as to allow for an assessment of the RIMOD/RMOC performance ever a given periad; and
- Panding rule amendments.

The RMOC will continue to review and updets thls vary fimportant momhtly publication as part of the drive to promote improved market transparency and interrity.

In an effort to treat with concems about the rata of compliancs with the rules of the Exchange and its capacity to promote and foster higher rates of complisute, the RMOC coordlnated the development and Implementation of the ISE's Fines and Penalties Rules Amendiment. The relevant amendments are intended to provide the ISE with a twol kt of sanctions that are approphlate for the breaches to which they relate and which are sufficientily punitive to promote compliante. Following extenstye consultations with stakeholders and stgr-off by the FSS, the ISE's Fines and Penaltiess Rule Amendment was finalitoed and implemented with effect from Aprll 1, 2013. The adoption resultod in changes to thirty-three (33) sections of the ISE Rules to allow for the imposition of various fines and penalties. The RMOC is pleased to note that, since the date of implementation of the rule amendmente, timely finng of Unaudited Finarcial Stritemente, Audited Financlai Statements amd Annual Reports by fisted companias improved In 2013
nen BTABK


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## Regulatory a Mavki Overight Ocmmites Repait

to $89 \%(80 \%, 2012), 55 \%(56 \%, 2012)$ and $63 \%(49 \%, 2012)$ respectively. The RMOC anticipates thit in the corning year there will be continued improvementin the compliance rate for the timeky filing of finandial reports and notices to the ISE.

The RMOC serves as an independent arm of the ISE to which the Board has delegated all regulatory powers and responsililities. The Board continues its support of the work of the RMQC and I wish to use thils opportunity to thank the non-independent members in particular the Board Chalrman for the confldence afforded the members of tha RMOC throughour tha yarar.

During the caurse of the calendar year the RMOC met serenteen (17) times; and of these meetings there were ten (10) spectal meetings it can be raportad that the attsendence rate of Committoe Mambers ranged from 82\%94\%, with an average attendance rate of ninety four (94\%) percent, whilch underscores the high leves of commitment,
dillgance and dedication of membars to the tage ati hand. As Chaimman of the RMOC, I wish to thank Committee Members for their support and guidance throughout the vear.

Last but by no meane leest I wish to use this medium to acknowledge the effict: of the Chief Regulatory Officer and his staiff who werked trelesshy throughout the year to ensure accomplishment of the RMOC Mandate, The team maintalned the case closure race above $54 \%$ for the sbith consecutive vear. For 2013 a total of one hundred and elgiti-one (181) raser were handled, with the anse closure rate of $97.23 \%$ representing an improwement on the closure nte of $96.88 \%$ for 2012.

We will zontinue to worl diligenthy during the year ahead in order to postituely impact the enforcement capaibilties of the J5E and the integrity, transperency and efficiency of the stock and boond marketin Jamaica.

## *Provddlig A Falr, Efficcent and Transparent 5 tocic Market ${ }^{\text {n }}$

## Audit and Finance Committee Repoit

## The damaica Stock Exchange and its Subsidiaries

## Purpose

The purpose of the Audit Committee of the Jamaica Stock Exchange is to assist the Board with oversight responslbllitles regarding the Integrity of the Company's financial staternents, its compliance with legal and regulatory requirements, the adequacy of its intemal procedures and processes and serving as a condult of communication between the Board, the management tearn and the internal and extemal auditors. During the year under review the Audlt Committee of the Jamaica Stocik Exchange (The Exchange) was successful in the fulfillment of this mandate.

## Audit Review

For 2013, the number of Commilttee members was reduced from seven (7) to five (5), as a result of restructuring of the variaus Board Committees and the expiry of term limits on serving Committee members. The Committee reviewed the annual audited and quarterty unaudited repports and interim management statements, recommending the annual and quarterly statements for adoption by the Board and public reiease. The Committee also continued Its role in monitoring and reviewing the effectiveness of the Company's overall risk management system, Including disaster preparedness and business continuity plans. The Committee was satisfied with the report from the Company's Internal auditors which spake to the general responslveness of management to queries and recommendations.

## Composiltion \& Frequency of Meretings

The requirement is for the Committee to meet at least four (4) times per year. However, twelve (12) meetings were held during the year with satisfactory attendance from all members. There was an increase in the number of meetings, up from nine (9) in the previous financtal year. The increase was due to the fact that the Committee met to consider the filling of the casual vacancy which occurred due to the closure In Jamalca of the Company's external auditors Deloitte \& Touche and to facilitate more in-depth consideration of the Internal Audit Report. Reflected below are the current members of the Commilttee and their respentive attendance. In accordance with the listing requirements, the Committee is comprised of at least three members who are non-executive directors, the majority of whom have been identified by the Board as independent.

## The current members of the Committee are:-

| 1. | lane George (Chair) |
| :--- | :--- |
| 2. Mark Cruskery | (75\%) |
| (Independent) |  |
| 3. Garth Kiddoe | (58\%) |
| 4. Allan Lewis | (83\%) |
| (Independent) |  |
| 5. Livingstone Morrison | (67\%) | (Independent)



# Compensation Committee Report <br> The Jamaica Stock Exchange and its Subsidiaries 

The Compensatlon Committee of the ISE is made up exclusively of non-executtve directors and Is chalred by the Chairman of the Board, Mr. Donovan Perkins, Othermembers of the Committee are:

Mr . Allan Lew/s
Mr. Mark Croskery
Mr. Steven Gooden (Alternate Mr. Dylan Coke)
Mrs. Jane George

The Commilttee's mandate is to make recommendations on the Company's framework of executlve remuneration. The Committee reviews and approves corporate goals in relation to the CEO's compensation; evaluates the CEO's performance In light of the company's goals and objectives and makes recommendations to the Board wtth respect to executive and nonexecutlve compensation. One meeting of the Committee was held In 2013

Directors' fees totaled $\$ 9.78$ million $\ln 2013$ which represented a $\$ 1.15$ million Increase from 2012, when they were $\$ 8.63$ million.


## GENERAL MANAGER'S REPORT - JSE

The Year 2013 was as challeneling 05 it was rewarding for the darnalca Stack Exchange Group whichis camprleed of the 1SE [Exchange) and its wholly owned subsidiary the Jamalca Central Securities Deposltory. The chalienges experlented centered on the continued difficult economic climate which affected confidence and optimksm of not onk the Irvesting publis hut companies listed on the Exchange and potential Isted companles. The need to secure an egreement with the Intamational Monetary Fund directly affected our Junior Market during the period, as the govemment grappled with the lesues of tax reforms and the likely changes to tha incontives that would poselbly affect the currant or prospactive dunior Market companies. Consequenty both primary and secondary market activties skowed significartly, impacting trading revenue and listrig fees. interent income dedined due to the Group's particapation in the National Delbt Euchange ( NDXX ) which resulhed in a reduction in the rate of linterest on Investiments and a lengthenitig of the maturlty period of the securitues held. Fortunately the dedine was offset by forelgnexchange galn broughtabout by the devaluation of the Jamalcan Dedlar.

Prior years' revenue diversification programrres vielded positive results as the Group's proflt of $\$ 7.2$ million for the vear resulted from the performance of the ICSD Trustee Services which returned a profit of $\$ 16.2$ million. The Exchange continued to pursue its strategic objectives during the year and Was succesful In lsting its ortinaryshares on the market, which provided the original shareholders whth an opportunlify to monethe their trwestments and the new shareholders with an opportuntty to Irvest in a Group which has positive long term prospects. We welcome all new sheraholders on boand andencourage you togrow with us.

The Group itself continues to talke the long vew in respect to the achlevement of market growth and profitabillty and has continued to work townards the development of productsand services almed at creating positide. value for our sharaholdass. On-zoling aetivites centre on the upgrades and enhancement of trading and setdement platforms to ensure efficiency of market dellvery and upgrades of other supporting systems to asslst In regulatary and complance activties, of equal impertance is the continued effort to increase markat knowiedga and partiejpatton through different programmes and avenmes of cohtact with the public. Whe were tuccessful in our efforts In developing a delailed business continuity programme and are pursuing avenues to ansure that the Group has the capedty to be responsive.

Mis. Kiarlene Street Farrest General Manager
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${ }^{*}$ Providlog A Fair, Effident asd Trasparant Stock Marlhet?

## GENERAL MANAGEHUS REPORT - JSE

## ENVIPDNMENIDL FMCTURE

Globally, while most stock markets rallied in 2013, of seventy-stx countries around the warld which were earmined, only sixtemen countries including larnaica showed declines in their indices. Jamalca posted a decline of $12.59 \%$ In the maln Index. The third quarter 2013 Business and Consumer Confidence Indices Survey released by the Jamalca Conference Board of the Jamalea Chamber of Commerce reported that business and consumer confidence were at an all-time low and registered mainty negative outlook in respect to economic improvements. This reflected the decline In Index use for 2013, the low cess fee incorme and other operating revenue and contributed to the loss of $\$ \$$ million experienced by the Exchange. It is an established fact that the business environment in which the Jamaira Stock Exchange, or any other stock exchange, operates directly affects the results of operations and ours was soaffected.

Uncertainties about employment, the stability of the Jamalcan dollar relative to the US dollar and other hard currencies, inflation and the delay in the signing of the IMF agreement negatively impacted an business and Individual declsions to invest for the long-term.

It is antlcipated that 2014 will be another challenging year. While some confidence will return given the signing of an IMF agreement, this is accompanied by very strict adherence to sustainable economic policles and targets set by the government, which could still have a contractionary effect on the market. We wish ta record our appreclacion to the government for lis confidence in the equitles market which is demonstrated by their continued support of the Junlor Market and their encouragement which has itt awareness in small and medlum sized companies of the importance of equity financing, especially in our current economicenvironment.

## ISE MANGET PERPDANANICE IH 2013

During the year under revlew, the stock market reallzed mixed results as all ISE Main Markat Indines reflected decilines whille the Junior Market Index and the JSE USD Equitles Market Index refiected improvements. The ISE Main Index dropped $12.45 \%$ to clase the year at $80,633.55$ points. The capitallzation of the main market also reflected a fall which resulted from the overall decline in the stock prices and the delisting of Lasceilles deMercado \& Compary Limited. The latter contributed $6.4 \%$ to this declline. On the
other hand, the JSE Junlor Market Index advanced bv 17\% to close 2013 at 757.86 points. The market capitalization of the Junfor Market increased by $\$ 5.29$ billion as a resuit of the general Increases in stock prices and the listing of the ordinary shares by five companies. Likewise, the ISE USD Equities Market recorded Improvements for both the Index and Inarket capitalization of $36.8 \%$ respectively.

The mixed performance of the market resulted in significantity reduced revenue from trading and trading activities.

## OPHOMTLNTMES

We believe that several opportunities exist to grow the market and to enable the Group to achleve profitablity. As more business opportunities are opened up the Exchange will benefft from businesses seeking to ralse capital. Our trading and settlement platforms can be leveraged for the trading of products such 35 futures and options, closed end funds, depository receipts and fixed income trading. With the latter, it ss expected that more corporate bonds will be listed on the bonds market and that the US\$ Denominated Securities Market will experlence more buoyancy within 2014. There will be a posittive spin-off arising from legslslative and regulatory changes in areas such as Collective Investment Schemes from which we are certain the Group will beneft in providing registrar and trustee services.

## JE OEPMTMEITAL HANUGRTS 2011 Trailing fic Secterment puthorns

The ISE relles heavily on the technological Infrastructure and employees' competence to dellver high quality products and services to the market. The Group's technology unit continues to support the business by ensuring that the IT infrastructure is current and will allow the Exchange to operationalize its business strategies and expand Its service portiollo.

During the year 2013, we experienced no significant downtime that Impacted the systems and markets operated efficlently each business day. We continue to ensure the delivery of a reliable IT Strategy that will enable the JSE to take advantage of emerging trends and technology.

We have made significant progress in this area and have achleved several successes.
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## "Prowlinge A Fatr, Emplent mid Trougureit Stock Mantet"

## GENERAL MANAGERIS REPORT-JSE

Succassiul inltiatives during 2013 which cominue into 2014 wers:

1 Implementation of Business Process and Docurnent Management System
2. Complation of tha Businges Continulty Planning Program
3. Implementation of a hew tilephone syatem
4. Continuing acthities for the implementation of 8 Online Trinding System
5. Commencamant of activites for the Implementadon of a new webstie, Including moblle apps
6. Repladng obsolete computers across the group; the initiative continues
7. Commencement of acthitfes geared towards improwing / upgrading supporting aystems

The Group's technology unlt continues the Journey of ensuring we heep current relevant areats of the $\Pi$ Infrastructure. We have made slaniflcant pragreas in this area to ensure the organization's strategle abjectives are met.

In the area of Risk Management and Compllance ws continue to enhance and malntisin syatem redundancies which allows for 100\% anvallability during business hours. Our risk management policles and procestures ensure that ware compliant with essablished policies and Intiernational standards geared towards ensuring compllante through continued audits.

Our tamen remalns eornmitted to the Inithitives to ha achleved In 2013 and will continus to eapend its capacity to emsure that the Group takes achantage of markest opportunities through the utillzation of effickent and efferthe use of technolagy

## MAromening Acturfes

We had another successful year dallvering on cur objectives to keep the market abreast of new changes in the marlest place and offering our warkshops and eampus almed at festaring continuing professional aducatican. Drivan by dath recahed from the KSSD, our outreech and the listing of more companies on the markes, the Group was able to incresse the number of accounts/imestors by 5,431, a $5 \%$ Increase aver 2012.

The Exchange utilizes various appnosches to reach investors or potentlal Inwetors. Some of the progammes that we engage in are as outlined:

## Curlial Marbert Confingence

The event is a unique form for all constituents of the financial sarvices secter to emochange views and dernalop straterles for engineering an environment to foster successful growith of the region's capital markerts, In the past elght years, this Conference has attracted decisionmalears, CEOs, accountants, attorneys-it-law and other business professionals from difierent Industries from Jamaica and across the Caribhean. The 2013 Conference saw Just under 300 persons in attendance.

## 

Tapping Into the Dhaspora market to grow the Investor base Is an ares off focus for the Erchangg. The imvolvgment of the Exchanga in the Dlaspora Conference hald in Montego Bey previded the Company with the much meeded medium to connert with well aver 300 deleqpites from the Dlaspora and others who attended the Conference.


 ent

## 

Thws wrobite based simulation same allows students to buy and sell atockos traded on the JSE Stock Market, CalabarHigh School defended their title for the fourth consecutive season while KIngstion Collegge placed second and Innawood High placed third. The individual winners were Damering Ells, first place; lason Hytton, second place, broth from Calobar High, and in third place Trevaune Baker from KingrionCollege.

## Markat Rownch Compathea

Thls competition is tertpred to respond to the need to Improve the level of market analysis. For every quarter of the year, tho 5 EImitos anshgts from the securitles industi\%

## Trowlayy A Fals, EFrotunt and Tranguren Stod Matere"

## CENEIAL MANAGERIS REPORT - ISE

tertiary instituitions and the media ta sulemit analyses based on the pest performances and future expectations of llated companies. Partitipants conduct research, prepare and submilt an analysis on the selected company using the JSE's prescribed format The winner of the 2013 campetition wis NCB Capital Markots Limited.

## Hloh Scherel Ehyation Proxramme

The ISE continues its dithe towards expasing high sehool students, who are pursuing the CSEC and CAPE exaris, to the roles and functions of the Stock Exchange, and to allow students to demblop an approcation for Inveatments. in summary, the programme aime to introduce students from an early age to:

- The role \& functions of the Strock Markat
- The importance of sawings 音 investments
- Investing using stacks and
- The importance of financlal literacy

In 2013, ower 60 h igh schools and tertlary institutions wistiod the Stock Exchange to glean more information on the Investments in general and the Stock Market. Thirty three percent more saticols attended for the year 2013 as compared to the previous year,

## Wharkshoges

The JSE's workshops provide a medium to create an internsive educational experfence in a seminar settingParticipants in these workshops are usually Lited Companies, Mermber Dealers and persons in the related fied from which the tople is chosen. The ISE's workshops seek to inturoduce new concepts and to spur participarits to Invertgate further on their own, These warkshops atso help to demonsurate and aricourage practical and curramt techniques designed to beep participants abreast of the batert trends and for them to take back to their business places
The six workshops held in 2003 are as follows:
1 The Fundamentals of RLsk Management
2. Carporate Secretary
3. Combating Financial Fraud
4. Impact Imesments
5. Business Pre \& Past Disaster Plarining
6. Analysing and Intarprating Balance \$hppt

There were over 190 persans trilined from various companles across Jamalca.

## 

The Jamaica stock Exachange (IEE) continues to reshape the financial landscape with our informative and engaging Public Awareness Programmes. The ISE alms to transform how pacple stew the stock markat by anabling them to ambrace the stock market as a viable medium for weath crestion, Based on cur success to date, the ISE will contlinue to hast our branded Pubhile Eduscontina Catresch Farum. in 2013 the JSE pertnered whth IMMB to hast four outreachas across Jamalca; one was held in Mandeville, another in St. Ann and two in Kingatom. There were over 700 persons in atheridance at our Public Outreaches.




## Sompsorta Ovtreach

The JSE offers an exciting 20 -minute presentation geared towards employees in the lamalican workiorce. The alm of the programme is to present simple and concise Information abourt how the stock market works to benafit Jamairans.

In 2013 the Stock Exchange wistred 26 Insitutiank, up from 24 the previous year. The omphasls was on the public sector workers who responded very positively to the information provided.

## Nationill Invertay Education Wisel

The Jamalta Stock Exchange hosted its st Masipnal Inventor Educstion Week frum September 29-October 3, 2013. We contimue to push this agenda as we are aware that it is through financlal knowledge that indviduals will be able to mate wiser financial decisions. The focus of the discussions

## AProviding A Falc, Effident and Tranpparent Stock Market"

## GENERAL MANAGERIS REPORT - JSE

Is on individuals obtaining a broader understanding of the role and responsiblilities of regulatory bodies, companies and investors in ensuring that the financial sector delivers on lts objective of wealth creation.

## Rest Prictcess Awards

The ISE Best Practices Awards were established in 2004 by the Jamalca Stock Exchange as a medlum to encourage listed companies and stockbrokers in the securities industry to adopt and uphold best practices standards and to enhance the relationship between the JSE and Its stakeholders. The ISE har over the years refined these awards and has added several new awards since its Inceptlon. Chief among these are:

> Junior Market Awards in 2012
> The Member Dealers Awards eategory in 2011
> The PSoJ Award for Corporate Governance In 2008

National Commercial Bank recelved the Governor General's Award for Excellence on the Main Market and was dedared Joint winners with Scotla Bank for the JSE/PSOI Best Practices Award for Corporate Governance, Honey Bun received the Governor General's Award for Excellence for the Junlor Market.

## Publication

The Exchange publishes a number of publications aimed at assisting investors, potentlal Investors and the investment community to make more Informed decisions and generally to provide market updates. These publications are:

1. The Stock Market Revlew
2. The Pockgt Book
3. The Year Book
4. A Gulde to the Jamalcan Securitles Markets
5. The JSE Annual Report

## e-Campus

The (ISE) e-Campus in 2013 became the first In the Englishspeaking Caribbean to be officially certifled by the prestigious CPD Cartification Service based in London, England to join organizations such as the London Stock Exchange, Imperial College London, Kings College London, Iondon School of Economics \& Political Science, UBS Global Asset Management, amongst others. This certification comes on the heels of our Jamalcan local innanclal sector regulator, the Financial Services Commission (FSC), approving the ISE e-Campus Post Graduate Diploma in Financlal Services Management and Certificate Courses. The ISE e-Campus was also registered by the University

Council of Iarnaica (UCD) as a tertiary institution to develop and dellver courses and programmes geared to the Financial ServicesIndustry.

The Post Graduate Certificate Course "Understanding and Interpreting darmaica's Financial Regulations and Laws" has been accredited by the Accreditation Committee of the General Legal Council of Jamalea, This means all attorneys who pursue this Course will recelve elght (8) Continuing Legal Professional Development (CPL) credits from the General Legal Council,

## INTERNAL AUDIT

Our internal controls and procedures have Improved following our decision to outsource our internal audit function to PriceWaterHouseCoopers. The ISE continues to take on board the recommendations of our auditors and our response time for implementation has been excellent. The responsiveness of our team will lend itself to further gains in respect to effidencles and controls.

## HUMANRESOURCES

A strategic priorty of the Group is that of ensuring a motlvated and prepared workforce. The JSE Group continues to invest in various training and development programmes to facliltate staff advancement and development. The members participated in different worlshops, seminars in both operational support and other courses spectic to their respective areas of responsibility. We continue to benefft from a culture of employee involvement and a structured performance and appralsal system. In 2013 we concentrated on improving our succession planning programme as well as the software to support human resources management information.

## FOCLS - 2014

In 2014, the JSE's primary main objective is that of Increasing shareholder value. Thls we Intend to do through focusing on the following:

- Further diversification of revenue stream. Capitalizing on market opportunities by providing new products and services
- Increasing Investor \& Business Awarenest of the Markets
- Development of Stock Market mobile application
(Cont'd wn oent poge)


## Thowlang A Fatr, Erflomt and

 Trangareis Stock Martee*
## GENEFAL MANAGERIS RIEPOFT - ISE

- Enhancement of Dtsaster Recovery \& Business Coritinulty capubilities
- Improvement In our webslte
- Improvements in our Internal capabilities and Infrestructure for better service delivery

Our team Is committed so continuing the thrust to implement solutions thet are geared trowards allowing the JE and lis subaldiaries ta talse advantese of market opportunities which will increasa revenue, improva customer service and restore profitablity. An incressa in the Return on Equlty efficient utilization of assets and cost sffiective regulation of the merkat as well as masimizing the Groups investment portfolio will be the major areas of focus. This was our commitment to you last year and wa continue to work towands ingrovements and realizing our groal.

Finally I wish to take this opportunity to thank our new shareholders who, through the exceptance of our initial public offering of ordinary shares, exprassed comfidence in
the long-term visbility of the Exchange. Further, our decicated emplovees must be commencled as, despite the tough economic climate and sometimes limited resources and unother challengingeveag, they did not under-deliver but were able to develop new products, energire old ones and Just simply maintain them. The enthusiasm was aheras on disploy whether to our internal or external customers Mary thanks to the members of the Board and the Committees who continue to ploy their part $\ln$ enasurng that the strategles and the undentying fabric of the Groupls current, modern and appropitate and that the Echange contifues touphold good povernance practloes.

We are committed to remaining relevant to dur hareholders, Ifsted companies, manber deelers and other market particlpants. The team stants ready to continue to dellver on the promke of 'providing a falt, effident and transparantmarket:

## CORPORATE SOGIAL <br> RESPONSIBILITY

The JSE Group


#### Abstract

The JSE continues to recognize the Importance of Corporate Social Responslbllity. The Exchange focus was on the aged, young adults and the chlldren and concentrated on the Immediate communlty of downtown Kingston and lits environs.


## VOUTH OUTREACH

## Our youth prognamma focused on education

The LSE started its Breakfast Progremme at St. Michael's Primary School in 2011 to asskt the student population In having a meal at the start of their day in order to increase atteridance, punctuallity and assist in the general health of the school population, The ISE reallzed at the time that there was a need for thls programme, à many parents could not afforod to provide a proper meal far thelr children in order to send them to school on a conslatent basis. The poor attendance led to a deeline in the leval of academile achlevement.

The Breakfinst Progamme at the St Michael's Primary School was Implemented with the blessing of the former late principal and to date it is meetins the objectives of Improvement in attendances, punctuality and academic achlevement of the students.

Addilionally the ISE contributes to other programmes in St Michael's and St Aloysius Primary Schooks. These include "Tescher Recognition" and "Boys' Day". In support of the Boys' Day campaign for Inner-dty youths, the VEE awarded one scholarshlp to a male student who was successfiul at the GSAT level at St Alovslus Primary School, while recomilying the boys' achlevements atSt. Michael's Primary.






## ELDERLY OUTREACH

ThaJSE over the years has builta vary close ralationship with the Missionarles of the Poor through its founder Father Rhchard Ho Lung. Through the vist by our staff to the faclities which house and care for the poor and dertitute and by our manatary contributions, the Company seesk to play its part in improving the socialfabsic of the country.

## Prowding A Fitr，Eficicent and Tranapargart Sroct Marfost

## CORFCHAIE SOCIT <br> RESPONS｜EIMTY

The LSE also prowides needed assistance to the Denhem Town Golden Age Home，an Inatitution that talkess care of the elderly wthin our soclety．The employees make periodic visits to the Institution and both company and staff make well needed conlributlons in cash and kind to ensure that theilves of these senior cilizers are made easier．








 dwhatheserefcropountivy


A very happy fealdont ntelkes a pockuga


## Orr Gortribution to Nation Bulling： Through Young Adilt Education

For over 15 years the Company has supported students at the tertiary level in completing their courses of studies in the field of Buslness．This is accomplished by prowiding the Warron Mendes Schokarship to well desserving students at the University of the West Indies and University of Technalagy－

## ISE CROUP

## 2013 Management's Discussion and Arialysis

## Introduction

The Jamaica Stock Exchange Group comprises of the Jamaica Stork Exchange Limited (ISE), Jamaica Central Securities Depository Umited (JCSD) and JCSD Trustee Services LImited (JCSDTS). This Management Discusslon and Analysis (MD\&AA) of the ISE Group's financial condition and resuits of its operations is provided to enable stakeholders to assess the financlal health, material changes and results of its operation for the year ended December 31, 2013. It provides information on liquidity and capital resources and gives a comparative examination of the current year under review against the previous year's performance. The MDRA should be read in conjunction with our Audited Financial Statements and must be considered as complementary information to that whichls provided in the audited statements and the accompanying notes thereto. The information presented is based on the best Judgment of management, takding Into consideration all our Internal systems and controls, our plans and the present programmes and polities that are being pursued,

The JSE Ls a publlicly listed company, having listed variable preference shares in June 2008, These shares were redeemed on May 31, 2013 and subsequently dellsted from the Exchange. The JSE offered to the public by way of Inltal Pubilc Offer (IPO) $28,050,000$ units of shares which were well reteived by the public. All $140,250,000$ ordinary shares of the Company were accordingly listed on the Exchange in July 2013. Within 2013 the Group contirued to execute on its Strategic Plan for 20112016 and Is plessed to highlight the results of the efforts madetowards the achievement of our objectives.

UPDATE ON THE IMPLEMENTATION OF STRATEGIC PLAN 2011-2025

| Stratsgic Priorities | Objectives | Inlilatives | Progress |
| :---: | :---: | :---: | :---: |
| FINAMCIAL |  |  |  |
| A. Improve Financial Performance | Escalate Diversification of revenue for Positive Return on Equity | Estabilish new markets-Fixed Income, Venture \& Derlvathes, Trustee \& Registrar Services, e-Campus, Global Settlement Services, Corporate Service | 1. Re-Launched Bond Market. Dialogue continues with stakehalders on Gol securitles. <br> 2. Derivatives started but stalled due to lack of interest from MemberDealers <br> 3. Escalated Service Offered In Trustee \& Reglstrar Business with doubled client base <br> 4. Soft launch of Corporate Secretarial Services <br> 5. Diversification efforts have paid off with significantly less rellance on Cess Revenue, as evident in 2013 audited Financial Statements |
| B. Enhance Sharehoiders Value | Grow Core Business | 1. Determination on 38A Harbour 5 treet <br> 2. Utilization of Trading Platforms <br> 3. Regional Exchange Network | 1. Successfully negotlated sale of property in excess of valuation in 2012 <br> 2. Discusslons with Haltian government to host their exchange, web-based application for e-campus <br> 3. Successfully lobbied Be received approval for change in regulation acnoss markets for recognition of |

## ${ }^{4}$ Providing A Fair, Effictent and Traspparant Stock Market ${ }^{\text {F }}$

JSE GROUP
2013 Management's Discusston and Analysis

| Strabugic Priorities | Objectives | Inltiadven | Progress |
| :---: | :---: | :---: | :---: |
| FINANCIAL |  |  |  |
|  | Monetise value of JSE shares | 4. Increase in Maln R.Junlor Market Listing <br> 5. List the JSE Shares | regional member deaier at reduced cost <br> 4. Achleved: Increased the number of Junlor Market Lstings by an average of 5 companles per year <br> 5. JSE Ordinary Shares listed in June 2013 |
| CUSTOMER |  |  |  |
| Develop a viable stockbrokerage industry | Optimize number of licenced brokars | Complete proposal on member deaier licence, review \& implement | Done, new licensing reglime adopted and two new brokers added in 2012 and 2013. Discussions continue to be held with other interested parties |
| Malntain \& Grow Investor atcounts | Enhance reputation of brand | 5,000 accounts annually | Stgnificant additions through listing of Junlor market ellents, corporate and Investor outreach, stock market game for schools \& adults |
| Retain LIstings |  | Less than 5\% deIlstings annually | Maintained. Dellsting malnly due to corporate restructuring or noncompllance with JSE rules. |
| Increase number of listings |  | Lobbying | Facilitative environment for new listings created. Successful for Junior Market and to a lesser extent for Main Market. Efforts towards getting Government to privatise through the Exchange are on-golng |
| INIERNAL PROCESS |  |  |  |
| Improve Market Access | Timely \& accurate market information | Migration to new trading platforms | Complete. Renew process for examining migration to another trading platform by end 2015 <br> Mobile Application \& enhanced website in April 2014 |
|  | Operational Excellence | Develop \& strengthen intemal processes <br> Complete BCP | Achleved and ongolng, as verified by internal audit findings <br> BCP document completed and implementation largely effected. Recommendation for approval on options for recovery operation to be finalized by April 2014. Some recommendations arising from exercise implementation are works-inprogress |

## *Providing A Fair, Efficient and Tranpayamt. Stock Market

## JSE GFOUP

2013 Management's Discussion and Analysis

| Stratagic Priorities | Objectives | Inittativen | Prapiesm |
| :---: | :---: | :---: | :---: |
| FINANCIAL |  |  |  |
| IMPRCVE CORPORATE governance | Separation of business operation from regulatory rale | Board to Examine whether market reguiation should be intemally provided | Outstanding |
|  |  | implement a performance management system | Complete, as evidenced by effective staff incontive schame |
| ENHANCE regulatiory FRAMEWORK | Integration of stack exchange Into mind-set of govermment for pallices各 legstation labbying with regulators in developing facilitative legislation | Government outreach programme | Achieved and ongoing, Involvement in deliberations with fixed income trading project, repo facilitation, lobbying for Junior market, etc. Regular meetings with FSC, BOJ, MOFP, UDC, DBI, etc.Changes to regulations on regional broker members' fees. Ongoing discussion with the FSC. on the JSE Compensation Fund |
| $\begin{aligned} & \hline \text { EEARNIING 丞 } \\ & \text { EROWTH } \end{aligned}$ |  |  |  |
| Motlvated 5 prepared workforce | Optimize an employee output | Develop training programme; successlon plan document; review systerns to develop compensation $\&$ reward | Achieved. System In place for employee feedback Training Programme developed and operational (on-going) |

The ISE has dellvered on mary of the major strategic objectives but is conscious of the fact that more is required to convert theseinitlatives intoimprovement of the long-term proftatability of the business.
Over the last ten (10) years the Company has pursued a path of revenue diversiflcation of the Exchange's products through its subsidiaries. The results of thiseffort are seen in the Group's reaping the benefits from the profitability of the JCSD Trustee Service and from other initlatives that are making a significant contribution in the operating revenue of the Company. In 2013 for example, Trustee Services accounted for $19 \%$ of the revenue of the Group, which was up from only $5 \% \ln 2012$ while Cess Revenue decilined from $53 \%$ of toral Group revenue in 2012 to Just under $\mathbf{2 4 \%}$ In 2013. Junlor Market trading contributed 8 \% of the overall Cess Revenue in 2013 whille also creating significant additional revenue for the JCSD's Reglstrar Services.
Despite these benefits of the diversification strategy, revenue for 2013 was $\$ 296$ million; a decline of $41 \%$ against 2012 , due malniv to the fact that there was an overall decilne In ordinary market transactions for 2013, coupled with the fact that the market did not benefit from large 'one off activities such as the Campari/Lascelles de Mercado transaction and the JMMB/Capital \& Credit Acquistition, which together accounted for $\$ 201$ million of the revenue in 2012.

## Prountivg AFalt, Efficentand Trangarant Stock Market"

## JSE GROUP

## 2016 Managemen|'s Discussion anta Analysis

Despite annual inflation of $9.7 \%$, the Group's effort to control expenditure has been successful. The Group recorded a decrease in expenditure inclusive of finance charge of $\$ 9.4$ mor $3 \%$. (Detoils are provided in the Group Financiat Report)

The profitability of the Group declined generally when compared to the prior year. Profit after taxation reflects a decline of $\$ 122.7 \mathrm{~m}$ due mainly to reduced market activity, which was primarily caused by general jliliquidity and unsettied aconomic conditions during the year, Irvestment income increased by $\$ 18.3$ m or $48 \%$, due mainly to foreign exchangegains.

## Vision, Strategles and Prlortiles

The vision, strategies and priorities of the individual companies that comprise the JSE Group, namely the Jamaica Stock Exchange, Jamalca Central Securfiles Depository and ICSD Trustee Services, are complementary and aligned to the overarching objectlve of facilltating capltal market growth and development. The JSE Group companles ensure that the trading and settlement of dilferent types of securities on a secure and efficient platiorm are reallzed.

Our Vislon: To be the premier capital markets institution in the Caribbean through wealth creation and economic growth.

## Our Priorthes:

## - Grow Core Businass through Innovation

We continue to pursue a path of growing the Group by our thrust into market education, the development of new products, the opening of new markets and the provision of better service to our customers and stakehoiders. In keeping wth our vislon of being the premler securltes market In the Carlbbean, the Exchange will vigorously target the Region for new Ilstings on the main and Junior markets. The Group alms to examine market opportunities wherever they are.
Through market education the Group alms to retain current Investors and attract new Investors, as we recognize that expansion will not be successful in the long-term without an expanding pool of financlally-educated irvestors. Recognizing that attracting new players to the market must be supported by new and existing products that are driven by customer demand, the ISE is treating this as an imperative. Industry collaboration, stakeholder inclusion and effective lobbying are the conduits through which the innovations in the market will be best facilitated. While we believe that the Group's initiatives will result in more vibrant trading of securities on the stock market as well as a more diversified revenue stream that will augur well for the medium to long-term growth and profitability of the Group, we understand that these initiatives carnot be pursued unless they are driven by external demand.

- Comtinued Divershfication in Relatad Business Unes

Over the past few years, the Group has diversified into related business lines. The decision taken by the Group to diversify lts revenue stream is bearing fruits. New product offerings by the JCSD's Registrar Services Division and the JCSD Trustee Services have met with success and contínue to make significant contributions to the bottom line. These product ines are still in their eariy stages and have the ability to grow even further. The provision of superior products and services compared to that of our compettiors are the avenues that are being pursued to arrive at market penetration and growth.

## Summary of Long Term Vtslon Includes:

Offering Regionally and Giobally diversified capltal market products
$>$ Commltment to high standards of transparency and governance
$>$ Continuously Improving Shareholders'value
Setting a strong foundationin all critical divisions and subsidiarles to allow for long-termgrowth and development

## *Provillog A Falt Efficent and Trasppurant Stock Markect

## JSE GROUP

2013 Management's Discusston and Analysis

Enhanced attractiveness of the equities market toinvestors and businetses
> Participation in the development of the Fixed Income Market
> Strong internal competences

- Being among the top employers of choice in Jamaica
$>$ To be considered a partner that is essential to Nation building
Toforge key regional and global partnerships in furtherance of these goals
> Consistent operational and overall profitability


## Summary of Our Perlormance Measurements

High Customer and Emplowee Satisfaction

- Financial measurement, including growth and profitability targets, net profit and retum on equity
> Diversification of products and services scoring at 50:50 split with progressively less emphasis on equities contributions in each year
> Increase in listings on the Main, Junior, USD Equitles, and Bond Markets


## Overview of the Business

Both the Jamaica Stock Exchange and Its subsidlary, the Jamalca Central Securitles Depository, are licensed to operate by the Financial Services Commission. The JSE and JCSD operate electronic trading and setidement platiorms respectively through a service ilcensing agreement with providers, Trayport Limited and Percival Umilted. The trading and settlement platforms allow for greater product offering and will enable us to maintain competitive pricing for the services that we provide to the market place. The ISE boasts the largest number of listings of equily securtles within the English-speaking Caribbean:

* Fifty seven listed companles offering fifty-sbx (56) Ordinary Securtiles (34 listed on the JSE Maln Market, 21 listed on the JSE Junlor Market and 1 Ilsted on the US Dollar Equittes Market) and eleven (11) Preference Securitles (10 Ilsted on the ISE Maln Market and one Ilsted on the JSE Junlor Market). There are also two comporate bonds Ilsted on the Bond Market. Trading activitles are concentrated malnly around the Ordinary 5 hares.
- The JSE is the primary venue for the ralsing of equity capital In Jamalca. The total market capitalization (main and Junfor markets) as at December 2013 was $\ \$ 519.57$ blllion. The top five stocks were in the banking and insurante sectors and represented $65.7 \%$ of overall market capltalization.
- The JSE maintalned seven Indices during 2013:
(i) The ISE Market Index
(iII) The ISE All Jamalcan Composite
(III) The JSE Select
(iv) The ISE Cross-Listed Index
(v) The JSE Junfor Market Index
(vi) The ISE Combined Index
(vii) The JSE US Dollar Equities Index


## *Frovding A Falr, Efficent and Transpaneat Stock Marctet"

## JSE CROUP <br> 2013 Management's Discussion and Anaysis

The ISE Main index Is a market-welghted Index comprising ordinary shares of all Ilsted companles. The All Jamaican Composite Index measures the performance of Jamaican Companles only, whlie the JSE Select Index measures the performance of the JSE's 15 most liquid securltles. The JSE Cross-Usted Index measures the performance of the companies that are also registered outside of Jamalca and the JSE Junior Market Index measures the performance of the companies Ilsted on the Junlor Market. The JSE Combined Index measures the performance of all the companies ilsted on the main and Junior markets. The JSE US Dollar Equities index measures the performance of all the companies listed on the US Dollar Equities Market:

- The JSE launched Its Junlor Market for small and medium sized companles that are seeking to ralse between $\$ 50$ million and $\$ 500$ million via the market and whose stated capital will not exeed $\$ 500$ million. The Government has made changes to the tax benefit for companies Ilsted on the Junlor Market. Instead of a 10 year tax exemption on corporate profits, companles listed effectlve January 2014 will recelve five (5) years tax exemption. However companies which were listed prior to January 2014 will continue to receive the 10 year tax exemption. An amount of $\$ 4.2$ billion was raised on all markets during 2013 and a total of $\$ 3.28$ billion has been raised by the companies Ilsted on the Jurilor Market slineinception in 2009.

The Group is organized into five main business segments from which Income is derived namely:
(a) Exchange operations, which deal with the operations of the exchange.
(b) Depository Services, which is involved with the holding, transferring and pledging of securities.
(c) Investment - This represents Incame derived from Investing activithes of the Group.
(d) Registrar Services, which maintains registers of securty holders and facilitate corporate actions on behalf of issuer companies.
(e) Trustee services - The Trustee Services represents one of the latest additions to the services offered by the Group and now ranks as the number one service provider In the Industry. The JCSDTS leads the market serving over 80\% of the Unit Trust market.

## Markel Operations ox Trading

Overall market activity for 2013 slowed down considerably in comparison to 2012, especially on the Main Market (Inclusive of block trades), which recorded a total of 18,284 transactions with volume traded of 1.83 billion units that were valued at $\$ 15.98$ billion. This represented a decrease in all areas in comparison to the prior year. Most significantly, value traded decreased by $73.8 \%$. For the year under review, market statistics (excluding the block market) also recorded declines In the number of transactions, volume traded and value traded of $6.30 \%, 3.13 \%$ and $22.34 \%$ respectively when compared to the market actlvity of $\mathbf{2 0 1 2}$.

The charts below refiect the trading actlvity on the main market (excluding blocks) for 2013 compared to 2012. Market activity on the block marketin 2013 also recorded declines when compared to the actlvity In the previous year. On the block market, block trades amounted to 20, a decrease of $13.04 \%$, volume traded amounted to 447 million unlts, a decrease of $61.13 \%$ and valued traded amounted to $\$ 1.77$ bililon, a decrease of $95.86 \%$.
*Providing A Falt, Effictent and Trasguresk Stock Market"

## JSE CROUP

## 2013 Management's Discussion and Analyalis

## Charts 1 and 2




Market caphtallzation of the Main Market amounted to $\$ 492.18$ billion at the end of 2013. Thls was a deciline of \$98.46 bilifon or $\mathbf{1 6 . 7 \%}$ from the start of the year. Please view the chart below for more details.

## Charis 3



The performance of the marrat wes nesatively impocted by economic conditions which are rellected in the declines experienced by all indices of the Maln Market when compared to 2012 As at the end of 2013:the ISEIndex had dedined by $\mathbf{1 1 , 4 6 7 . 6 7}$ points or $\mathbf{1 2 . 4 \%}$ to close at $60,633.55$ polnts, per Chart 4 below. The All damalcan Composite Index dedined by $9,311.56$ points or $10.21 \%$ to close at $\mathbf{8 1}, 850.04$ points; the 158 Select Inder denlined by 313.50 points or $\mathbf{1 2 . 5 9 \%}$ to dose at 2,176.17 points; and the SE Cross Usted Index decilned by 133.65 points or $15.29 \%$ m clase at 740.28 points in comparisan to the 2012 ysar end closing indicss.

## JSE EROUF

## 2013 Managemant's Discussion and Analysis

## Chart5 4



The lackuster performance of the market for 2013 was also captured in the sdvance/deciline ratio, which Indicated that a total of nine ordinary stocks advanced while twenty-one decilned. Howevar for 2013, an average price appreclatlonof6.20\% for the ordinary stads in the Main Market was recorded as same companies showed significant price movements. The nine companles that appreclated during the year, which include four compenles with price appreclation of more than $50 \%$, are presented in Table 1. Table 1 (belowi) shows the fop advancers and dediners of the Main Market for 2013, while the succeeding Charts indicatethe recent five years of JSE trading history of the main market Five companks listed securities on the Main Market during the year. Ses table 2 for the companles that were listed during the year the amount rafsed from the offerings of the companies and the listing date.

Tahle 1-Tan Advancars and Dediners for 2013

| WINNERS | \% | LOSERS | \% |
| :---: | :---: | :---: | :---: |
| Caribbean Cement Company | 250.00\% | Radio Jamaica Limited | (34.67\%) |
| Hardware \& Lumber Limited | 79.41\% | Seprod Uinited | (32.29\%) |
| Clboney Group Umitsed | 66.67\% | Berger Paints (Jamalca) Ltd. | (31.64\%) |
| Palace Amusement Co | 58.33\% | National Commercial Bank Ja | (31.52\%) |
| Kingston Wharwes Umited | 21.20\% | Carreras LImited | (27.79\%) |
| Kingston Propertles Umited | 19.05\% | Sagicor Investments Ja | (27.73\%) |
| Desnoes \& Geddes Limited | 13.33\% | Gleaner Company Lirnited | (21.43\%) |
| Gracekennedy Limited | 10.12\% | First Caribbean International Bank | (20.35\%) |
| Jamalea Producers Group | 6.74\% | Mayberry Investments Limited | (20.00\%) |
|  |  | Scotia Investments Ja Limited | (17.48\%) |

## IsE CRCUP

## 2013 Managementrs Discussion and Analysis

## Charts - Recent Flve Year Hlstory of Trading Date






Table 2 Now Litings on the Main Markat In 2013

| Company | Amount Refsed | Listing Date |
| :---: | :---: | :---: |
| Jamaica Stock Exchange Limited | \$108,86 Million | July 23, 2013 |
| Jamaica Money Market Brokers Limited 7.50\% Preference Shares | S1,43 Billion | September 27, 2013 |
| Jamaica Money Market Brokers Limited 7.25\% Preference Shares | \$ $\mathbf{3 8} .39 \mathrm{M}$ Million | September 27, 2013 |
| Jamaka Public Service Company Limited 9.5\% Cumulative Non-redeemable F Series Preference Shares + | \$2.45 Bullion | Howember 1, 2019 |
| Sagicor Real Estate X Fund Limited | \$1.49 Billlon | November 15, 2013 |
| Sagicor Group Limited* |  | December 23, 2013 |

[^1]EProvidur A Fab, Brident and Trantparent Stocik Manker

## JSE GROUP

## 2013 Mengeement's Discussion and Anelysts

Unlike the declines experienced on the Main Market, Improvernents were recorded on the Junfor Markest in camparison to the prewtous ybar. The SE.Junior Marloet Index Increasedby 110.08 points or $16.99 \%$ to dose the yearat 757 . B6 points.
The Junlor Marhet weicomed the listing of fiva new comparles during the vear, bringing the total listings to twenty-one companies (twenty-two securities). Seetable 3 for the securities that were listed during the year on the Junior Market along whththe amount ralsed from these llstings and the dose prices as at December 31, 2013 and lising prices. The new lisinges contributed to the improvements achleved in the Junlor Market. As at December 31, 2013, mariket capitalization of the Junlor Markes amounted to $\$ 27.39$ billion. This was in increase of $\$ 5.29$ billion or $23.9 \%$ from tha start of the year. The number of transactions on the Junior Market incresed by $41.8 \%$ while the volume traded and value traded deelined by $16.2 \%$ and $73.3 \%$ respectively. The number of transaction amounted 7,157 , the volurne traded amounted to 477.7 million unlts and the value traded amounted to $\$ 1.38$ blilon $\ln 2013$. There were 251 days of trading $\ln 2013$ compared to the 250 trading deysin 2012. The charts below refiect the trading exthity in the Junior Market for the year under revew campared to the previous year.

Table 3 New Listings on the Junigr Mariket in 2003

| Company | Date Usted | Amount Ralsed Millions | Usting Price | Close Price Dec 31, 2013 | \% Change Since listing |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Caribbean Cream Limited | May 17, 2013 | \$75.18 | \$1.00 | \$0.89 | -11.003 |
| Epploy Limited | July 29, 2013 | \$82.56 | \$377.00 | \$380.00 | 0.80\% |
| Caribbean Flavours and Fragrances Itd | October 14, 2013 | \$50.58 | \$2.25 | \$2.60 | 15.56\% |
| Eppley Imilted 9.5\% Pref. Shares | December 12, 2013 | \$361.95 | \$6.00 | \$6.00 | 0\% |
| Derrimon Trading Company Umited | December 17, 2013 | \$150.34 | \$2.05 | \$2.49 | 21.46\% |
| Medical Dlsposables \& Supplies Led | Decernber 24, 2013 | \$115.58 | \$1.83 | \$2.20 | 20.22\% |



| Points 05060 | Month End |
| :---: | :---: |
| BCOMP |  |
| 150.00 |  |
| 70R00 |  |
| 85000 |  |
| 500.60 |  |
| 55000 |  |
|  | 2021 |

## Provifigg A Falr, Erident nad 

## Jse croup <br> 2013 Managamants Digcusston and Analysis



On the US Doilar Equittes Market, the tonal volume amoumed to 52.07 mililion units valued $\pi t \$ 5.77$ milionin 2013. This was en increase of $627 \%$ In the volume traded and an Incresse of $809 \%$ in the value traded whan compared te the mericet activity in 2012. The number of trades amounted to 242 in 2013 upfrom the 122 trades recorded in 2013 . The ISE USD Equities inclex Increased by 25.04 points or $36.92 \%$ to dose at 92.05 points. Market capitallmiton Increased by $36.92 \%$ to end the year at Usis 38.34 million.

During the year, the ISE launched a Bond Market, which welcomed the listing of two securities. Access Finandal Services Umited listed Its $9 \%$ unsecured short term notes on October 1B, 2013 and Jamaican Teas Uimited listed its fored \& flogting rate secured notes on November 25, 2013. The trading activity for the period has resulted in trades with a total value of $\$ 1.99$ million.

## The RES Group Firancilet Peatormance

## 

## (I) Revence

Revenue of \$295,6 mililion in 2013 meflects a dethne of $\$ 208,747$ or $41 \%$ over 2012. Cess revenue, a majar area of revenue for the Group, was sesverely affected. However on the positlve side, the effort at diversification of the reverwe strearns is proving to be successful in prowiding a steady and prediciable reyenve source and a slgnificart partion of the Graupis rawanus. New diversified revenue represents ovar $\mathbf{2 5 . 5 \%}$ of total rawanue, outstripping Inltual and annual listing fees and Coss revenue.

The following table and charts prowide a visual representation of the revanue structure of the JFE Group, which primarily darives intome from trading and settlement, listing fees, pledge fees, investment income, trustee serylces, registrar saryices and other relatied activities.

## JSE GROUP

## 2013 Managamant's Discussion and Analysiz

Thbla 4 ISE Group Rovonue 2009802013

| GROUP REVENUE | 2013 | 2012 | 2011 | 2010 | 2009 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cess | $70,373,000$ | $265,164,000$ | $87,564,000$ | $82,624,000$ | $50,240,333$ |

Fee income

| Annual Liting | 38, 849,344 | 43,469,327 | 41,372,562 | 37,957,109 | 40,805,566 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Inifiol Lsting | 5,010,778 | 583,547 | 2,147,848 | 809,845 | 563,371 |
| Supplementary Listing | 109,433 | 209,501 | 308,093 | 218,126 | 154,928 |
| Mermbers \& Attoney | 1,000,000 | 56,390,000 | 10,000 | 7,500 | 7,500 |
| Transartian | 28,959,401 | 31,629,694 | 28,956,681 | 2,521,918 | 16,416,667 |
| Malritenance | 3,381,940 | 3,423,600 | 3,268,000 | 3,021,180 | 1,390,500 |
| Frade Date | 3,467,314 | 3,788,900 | 4,146,769 | 10,000 | 2,662,436 |
| Registror | 22,673,653 | 20,954,393 | 17,312,792 | 12,974,684 | 6,373,902 |
| Trustee | 56,082,997 | 25,429,174 | 19,157,225 | 10,514,000 | 5,566,008 |
| Membershfp Fee | 1,433,600 | 1,854,000 | 1,792,000 | 1,178,500 | 1,325,000 |

Other Operating Income

| Regional Corference | $14,497,462$ | $9,420,295$ | $11,128,128$ | $9,776,745$ | $12,180,000$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other income | $49,715,046$ | $40,483,360$ | $39,123,902$ | $38,764,393$ | $21,285,000$ |
| Investment incorne | $56,455,000$ | $38,166,000$ | $24,863,000$ | $33,159,000$ | $104,416,000$ |
| TOTAL | $352,008,958$ | $542,465,351$ | $251,151,000$ | $232,537,000$ | $2663,397,212$ |



## JSE GROUP

2013 Managemenls Discussion and Analysis

## - Expendilture

Expenses of $\$ 351,6 \mathrm{~m}$ in 2013 represent a decrease of $\$ 9.4 \mathrm{~m}$ or $\mathbf{2 . 6 \%}$ over the $\$ 361 \mathrm{~m}$ in $\mathbf{2 0 1 2}$. The Exchange continues to monitor expenditure by applying tight procurement guldellnes. Aress which showed increases over 2012 are highilghted below:

- Staft Costs

Staff Cost was $\$ 151.2 \mathrm{~m}$ in 2013 compared to $\$ 145.1$ In 2012 . Although this represents a marginal increase of $4.2 \%$ over the previous year, it reflects the concerted effiort to properly leverage employees skills in areas of growth in the first instance as against increasing staff complement.

- Property Expenses

Property Expenses increased by $12 \%$ from $\$ 57.9 \mathrm{~m}$ in 2012 to $\$ 64.9 \mathrm{~m}$ in 2013. This was due to increases in property tares and well needed repairs to the main building it is expected that repairs will continue into mid-2014.

- Advertisingand Promotions

In keeping with our sensitization programme to grow both the number of investors and the interest by business persons to raise equity capital, the Exchange embarked on an intensive public awaraness campaign which included electronic media commercial, participation in conferences and other outreach activitles. This is reflected in the Increase in Advertising and Promotions expense by $64 \%$ from $\$ 20.8 \mathrm{~m}$ to $\$ 34.2 \mathrm{~m}$. This was partially offset however by the increase in related revenue, as reflected in Other Operating Income. It is also expected that in the ensuing years the Exchange will be able to quantify the returns on this irvestment through increased investor activity and additional listings on the markets.

- ©-Campus

While still not profitable, the performance of the e-Campus has moved In a positive direction with a reduction in the net loss from $\$ 8 \mathrm{~m}$ in 2012 to $\$ 3 \mathrm{~m}$ in 2013. By all account, the campus is expected to break-even in 2014. With the accreditation by the University Council of Jamaica, the approval of the Financial Services Commission (FSC) of the Post Graduate Diploma programme and a refinement of the focus In 2013, the long-term viability of the campus is expected.
(i) Allowance for Bad Detbe

The allowance for Bad Debt has increased from $\$ 3.4 \mathrm{~m}$ in 2012 to $\$ 10.2 \mathrm{~m}$ in 2013 . While most of the amount provided is expected to be collected, the provislon was necessary to conform to the Company's policy in this area. This area has however been flagged for attention and improvement.
(ii) Net Progit

The Net Profit of the JSE Group for the year 2013 of $\$ 7.2$ million represents a decline of $\$ 122.7$ million against the previous year. Income before expenses of $\$ 295.6 \mathrm{~m}$ was lower than the previous period's $\$ 504.3$ million. With the exception of "e-Campus" and "Other Operating Income" all other areas reported In the Consolldated $\$$ tatement of Profftor Loss declined over the previous period.

## (III) Ermhogs PerShave

Basic earnings per stock unitis calculated by dividing the profit by the welghted average number of stock units. The weighted average number of stack units increased from 2012 to 2013 due to the new issue of shares to the public during the year. The basic earnings per atock unit declined from $\$ 1.16$ in 2012 to $\$ 0.06$ in 2013.

## (iv) Revemue Restrves

The Group's Revenue Reserves decreased in 2013 to $\$ 313.8$ mililion from $\$ 402.4$ milion in 2012 or $22 \%$ or $\$ 88.7 \mathrm{milli}$ ion. The change is comprised of Group protit of $\$ 7.1$ million and a decrease due to $\$ 7.8$ in remeasurement of employee benefit assets and the issue of ordinary dividends of $\$ 88 \mathrm{~mm}$.
＂Providuly A Fatr，EFFitident and Trasparent Stock Paskec＂

## dSE CROUP

## 2016 Managemant＇s Discussion and Analysls

## 

| \｛\＄000） | 2013 | 2012 | 2011 | 2010 | 2009 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue | 352,009 | 542,466 | 281,151 | 232,537 | 263,387 |
| Expanses ${ }^{*}$ | 351,574 | 360,960 | 272,030 | 230,239 | 283,248 |
| Surplus derived from <br> Operations（Net of Tapes） | 7,190 | 129,903 | 33,919 | 8,735 | $(17,033)$ |
| Revanue Reserves | 313,834 | 402,424 | 291,872 | 264,076 | 255,341 |
| Eamings per share \＄ | 0.06 | 1.16 | 1.21 | 0.31 | $(0.61)$ |

＊Includes flinance charges


|  | Surplus Derived from |
| :---: | :---: |
| 15000 <br> 14n800 | Operation（2009－2013） |
| 220．000 | 129，903 |
| 10tuan |  |
| 80，u00 |  |
| \＄0，000 |  |
| 40,000 80.000 | $8,735 \quad 31,919$ |
|  | 73190 |
|  | 2001202102012020 （1）酸 |


|  | Earnings Per Share $(2009-2013)$ |
| :---: | :---: |
| 5130 | \＄121 |
| S100 | $\$ 1.14$ |
| 5050 $\$ 0.00$ |  |
| 565 50 |  |
| 51.80 | （9］at1 |




## JSE CFOUP

## 2013 Management's Discusston and Analysls

## Market Conditions and Outiook

(Thls section contains certalnjorward-looking statements that contain elements of Management's best evaluation of current conditions and ilkely future events)

With the rebounding of several other giobal capital markats due to a return of confidence there and the signing of the IMF Standby Agreernent by Jamaica it is anticipated that there may be some signs of recovery in the local market, This recovery however Is expected to be in the latter half of 2014 which may not in itself convert to an improvement in the revenues of the Compary. Investors are stIIl wary and businesses continue to take a 'walt and see approach' desplte the need for capital.

The market in 2013 displayed mixed market statistics. For both the Main and Junior Markets, the total volume and value of the transactions decilined whilethe number of transactions improved marginally when compared with the previous year.

The Junlor Stock Market continues to enjoy success In attracting companies to list on this market. We expect the market will continue to experience excellent prospects with the continued support of the Govemment and the brokerage community.

The JSE Group's normal operating revenue Is stlll somewhat dependent on the level of market activities on our Exchange. Measures of these activities Include volume and value traded, number of transactions, market capitalization of the securities and number of listings on the Exchange. As we had indicated last year, the JCSD and the JCSDTS comprise the main avenues for our revenue diversificatlon strategy and continued to grow in 2013.

Our expectation is that 2014 will be another difficult vear locally and any growth will be dependent on the ability of the economy to maintain stable fundamental economic Indicators. Investors and businesses will also be watching the regional and global economies for signs of recovery and within Jamaica, whether the right infrastructure is being estabilshed and cultivated to foster a positive and sustaining business dimate. A positive result will translate to a return of confidence in the market and translate to a good year. Short of that, most of the ISE's trading-related revenue is expected to arise from result of mergers and acquisition, new listings and new products.

For further information and in keeping with the ISE Listing Requirement, our financial information is also available on the ISE Website wowndamstockenicom.

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## 

2018 Year in Review of ISE's Regulatioly Activities


Mr. Mantworth Grahan Chlef Regulatory Officar

## Intionduction

2013 represents annother vear during which the Riegulatory \& Market Oversight DWtion (RMOD) of the Jamaloa 5tock Exchange (ISE) continued to shoulder the resporsibility of providing sultable regulatory oversight of the Exchange's actlytties.
During the course of the year the RMOD fulfilled its responsibilities with supervision and policy directive from the Regulatory and Marhet Oversisht Commithee (RMOC). As you may recall In last quarter of 2007 the Board of the 15 E ceded Its regulatory authority to the RMDC; and, In the first quarter of 2008 the RMOD was formed as a new unit within the ISE to undertalae the operational activities of the RMOC

## 

In attending to the ragulitiory actlififes of the ISE the RMOD focuses on sty (G) oore resporsibilitles; these are es follows:

1. Usted Company Compllance
2. Member-firm Regulation
3. Market Surveilienca
4. Enforcement
5. Dispute Recolution/Artaitration
6. Risk Acsersment

## RACOD's 2019 Onendonal Proformpnex

Before detailing the performance artivities of the RMOD's core responslbillies for the 2013 calendar year, It is appropriate to mention that during thie course of the Year aflorts were made to further streamilne the Dhision's oparational sctuvitibs to provide dearer accounts of the actlvithes within the unit.

## 1. Listed CombernCompliankt

In satlafying Lated Compary Compllance the RMOD revkews Usted Companies' financlal statements and Corporate Naws that are filed with tha JSE, In 2013 the RMOD processed two hundred and siviy-four \{264\} financial staternents versus two hundred and forty-aight (248) in 2012. As it relater to Corporate News, for the vear 2013 the RMOD reviewad one thausand and thirty eight (1,038) submissions; in 2012 total Corporate News reviewed was Hive hundred and seventeen (517). The [ncrease in reviews in 2013 ower 2012 was as a result of additional sacurties that were listed an LSE during 2013.

## 2. MormborFirm Rogulation

The RMOD's Member-firm Regulation treata with the examination of memberfinns' financial statements and examination of member-firms'trading operations. Durligg2013 tha RMDD examined One Hundred and Eighty elght (188) financlal

## 4Provoling A Falc, Effolent and Transparent Stock Marker*

## This Regulatory a Markot Oversight Division

2013 Year In Revisw of JSEss Regulatory Activilies
statements for member-firms. These statements Included Monthly, Quarterly and Audited Statements. In 2012 the number of statements reviewed amounted to One Hundred $\&$ Eight Seven (187). In addition to the foregoing it should be noted that during the course of the year the RMOD complemented its member-firm regulation by applying offstte monitoring tools which Involves examining memberfirms' daily trading activities on the $J$ SE.

## 3. MarketSurvelllance

The responslbility of Market Survelliance activitles spans monitoring dally trading on the JSE to detect market infractions, such as: "Advarucing the Bid," "Marking the Close," "Pumping and Dumping," among others. The RMOD represent its Market Survelliance Activitles with the formulation of Exception Reports. During the course of 2013 the RMOD formulated Eighteen (18) Exception Reports; in 2012 Exception Reports amounted to nine (9)

## 4. Enfortement

The RMOD is required to administer enforcement actions against member-dealers and listed companies whenever there are breaches to JSE's rules and market regulations. During the course of the year the RMOD administered thirteen (13) enforcement actions against member-dealers and twenty-eight (28) against Listed Companies. In 2012 the number of enforcement actions that were taken agalnst member-dealers and Usted Companies were seven (7) and two (2), respectively.

## 5. Dispute Resolution/Arblitation

Forthe year 2013 the JSE had no matter that was consldered under its Dispute Resolution/Arbitration operation. During the course of 2012 the RMOD administered one (1) matter through its Dispute Resolution/Arbitration process.

## 6. BliskAssessment

In treating with risk assersment the RMOD continued to rely on the activities of JSE's internal Auditors. For the year under review ISE's Internal Auditors conducted one (1) assessment of RMOD's operatlons. The Auditors also did one (1) assessment of the Divisions operations in 2012.

## Closing Comments

As mentioned in my opening remarks, the year under review represented one during which the RMOD was called upon to continue satisfying JSE's role as being a self-regulatory organization. It is recognized that the RMOD's activities is a subset of the overall pollcy and operational activitles of the JSE Group. In this regard, I wish to express gratitude to members of the RMOC, staff of the RMOD and of wider JSE, as well as supportive stakeholders for the collective contribution to the regulatory affairs of the Exchange. Having reflected on 2013 activities, It can be safely stated that support from within, and external to the ISE, has once again made it possible for the RMOD to satisfy its motto of "Safeguarding market integrity, while contributing ISE's purpose of "Providing a fair, efficlent and transparent stock market" to all.
${ }^{4}$ Provdinge A Falt, Efficent and Transparant Stock Market ${ }^{*}$

## SHAREHOLDINGS

Top 10 for Jamaica Stock Exchange
As at December 31, 2013


## SHAREHOLDINGS

Executives Holdings for Jamalca Stock Exchange As at December 31, 2013


## Troviding A Fat, Efflcert and Trancurayit Stoont Markee

## SUESIDIAFIES' FEPORT FOR2013

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2013 prowed to be another chalienglig year in the financial services industry, as charceterised ly low liequifility levels and helghtened cempetition for savings and loans. Disintermediation proved a viable option for businesses of all stzes, a strategy which parsued direct bond lssues, usally to accredited Imestors lookjng for higher post-NDX retums. The IMF's financial support and Irvolwement in Government pollicy direction saw the curtaliment of the latter's discretlonery expenditure and an ascalatod pace of legislative amendments in the financlal aremas. of Importance to the JCSD group (comprised of the ICSD and the ICSD Trustap Services Itd.) was the Governimant's ditive to Improva the saiety of she danvestic Inwestmant emvironment, and spetifically the retail repurchosse ogreement husiness, and to encourage more savings beling channelledinto collective Investment schemes.

Whth low levels of trading on the stock market, JCSD experienced significantly reduced volumes and values from assoclated transactions in 2013, No large block trinsactions, such as those occurring in 2012, were noted during the year. XC3DTS and the Regktrar Services Dhision however benefited fram the trand of Incressed disintermediation and from several listings on the JSE main and boind markets, adding several never ellents and seelng dients funds under mariagament grow appredably during theypar.

## 

A $\$ 26.5 \mathrm{~m}$ reduction in XCSO's Cess Revenus for 2013 was offget by a \$29,5m Increase In ICSDTS's the Intome, as continuing efforts at diversifying revenue streams continued to pay off. The five-vear old Jcsots more than doubled its revenue and proflts for 2013 merr 2012 in contributing 16\% of the JSE Gnoup's consoldated revenue for tha year, while the nine-year old Registrar Sersices contributed mure than $6 \%$. Operating costs increased by $\$ 29.7 \mathrm{~m}$, mainly due to $\operatorname{Increases}$ in staff costs, alkeated
property costs and doubsful dekt provisioning. The ICSD Group's pro-tax proftt of $\$ 20.7 \mathrm{~m}$ and after-tax proftis of $\$ 13.9$ million for 2013 were both $58 \%$ below prior year, but was suffickent to uffiset the losses of the Group's parent: company.

JCSD Group's consolldated belance sheet reflects a strengthened capital ponition, with equity increased from $\$ 120 \mathrm{~m}$ at end of 2012 to $\$ 134$ an and of 2013 , done to the addition of profits to reserves. Increased investrnents and Cash pnsitions werre also natabla fartures of the Group's scatrementof innancial postlonat 31 December 201.3.

## intregnank meviry

The Depository's operational actulties continued to efficiently deliwer customer service, notwithstanding senerally low transaction volumes. Repjetrar and Trustee Services divisions continue to see increased activity and several new clents yearly and the indileators for continued growth are goed. The Group continues to enhance its soltware support as this is critical in driwing capacity and eflidendes in all departiments going forward.

## 

The JCSD Group continues its vear-ower-year trend of Increased revenue and expansion of service lines. The company continues to bulld its raputation as a consistent and capable provider of diverse support services to the firandal markets and is becoming is sigrificant force in the Imakan and Caribbean capitalmarkets.


## Robin Lengs

## General Manager JKSU and ICSITS

# - JAMAICA STOCK EXCHANGE 

## AND ITS SUBSIDIARY

## AUDITORS' REPORT \& FINANCIAL STATEMENTS

##  Traneperent Stock Marbere

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Jarnalico. W.I.


## INDEPFINDENT AUDITORS REPDRT

Ta the Members of
THE JAMAICA STOCK EXCHANGE LIMTIED

## Report on the thandal mfarnents

Wa have gadited the financial thataments of The Jamsica Stock Exchange I imited ("the Cempany") and the eoneolidated
 and Company'l atatements of fmancial poaition an at December 31.2013, the Grouple and Company'a tateements of profit or



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 Intemational Finwncial Reporting Stanilards and the Farraican Comparies Act, and for auch imemal coatrol as manogement
 to frand or arm.

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Our responsibility is to axpress an opinica on tho financial statements based on onr apdit. We comakuted carr savit in scoordanes with intecustional Standands an Auditing. Those atandands require that we comply with ethical requirennenta and
 minganternerst.

An sudit involves performing procedures to obsain mudit evidence relating to the monnts and disclogmese in the firmacial

 to the entily's preparation of financial statmonta that give n trac and fair view in order to desiga andit procedares that ane
 control. An andit elso inciuclea evaluating the appopristenesa of uccuratiog policies used and the rearonableness of


We believe that the anditevidence we lusve obbened is sufficient und apgepriate to provides haxia for our auditopinion.

## 

## $\theta_{2}$ plader

In our opinion，the financial atatements give a true and thir view of the financial position of the group and company an at
 thentardod，in accondance with Intemetional Financial Repocting Standandg and the Jamaican Compenies Act．

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 purperee of orur andit．
 the firancial atatsmente，which arv in agerement therowith，give the infromstion recquired by the Jamaicen Comparsies Act，in themamer requined．

## Comperative fivfornuetion

 opinion unFebruary 27，2013，

Kingaton，Jamainas
Fekneary 28， 2014

 toderemani member fmas atilisitsod with KMMO Fhomatilimal Corpentive（＂EPMG trutrcietkonl），e Swlen misty．

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NTy R R Chemberta W．Ctiom C．da Mel Nypar A Jotumen

Connaldated Statearen of Finandial Posit on
Desember 11,2913

|  | Notes | $\frac{2013}{5^{\circ} 000}$ | $\begin{aligned} & \frac{3012}{\$ 000} \\ & \text { (Restated)* } \end{aligned}$ | $\frac{2011}{\$ 0001)} \text { (Restated) }$ |
| :---: | :---: | :---: | :---: | :---: |
| Noa current nssets |  |  |  |  |
| Property, plant and equipment | 4 | 89,808 | 76,621) | 95.087 |
| Intangible assets | 5 | 31,933 | 31,828 | 24,516 |
| Employee benerits | 7 | 66,193 | 70,153 | 20,417 |
| Investment in yectrities | 8 (a) | 2i4,765 | 270,557 | 262,102 |
| l ang-termi receivanles | 9 | 9,376 | 8.777 | 7.524 |
| Iotal non-current assets |  | 452.067 | 46.975 | +57.745 |
| Current assats |  |  |  |  |
| licome tax recoverable |  | 12,639 | 12,721 | 35,946 |
| Irade and athar reecivables | 10 | 81.999 | 63,229 | 68.514 |
| Investment in securities | 8 (b) | 28, 150 | 28,647 | 4.416 |
| Govermment sceurities purctased under resaie agreements | 11 | $6 \pm .377$ | 189,244 | 54.346 |
| Cash and cash equevalents | 12 | 17125 | 17.271 | 13.231 |
| Total merrent assets |  | 208.190 | 306.162 | 178.482 |
| Total assets |  | \$660.257 | 771.097 | 635,223 |
| Equity |  |  |  |  |
| Share capital | 13 | 238,146 | 168.390 | 163,390 |
| Fait value reserve | 14 | 2,293 | 446 | 7,272 |
| Revenue reserve | 15 | 315.834 | 402.424 | 291,872 |
| Total equity |  | 554.272 | 57.460 | 467.734 |
| Non-cirrrent Ifabilities |  |  |  |  |
| Lomg-term labilitas | 16 | * | 14.334 | 85.124 |
| Deferred tax liabilites | 17 | -15.170 | 32905 | 21120 |
| Total non-current liabilities |  | 15.129 | 47254 | 10724 |
| Current liabilities |  |  |  |  |
| Payables and actruals | 18 | 77.349 | 73.515 | 51219 |
| Duc to related partics | 296 | 13,119 | 7,613 | 3.280 |
| Curentifortion of Inneterm liabilites | 16 | 387 | 73.129 | 5.746 |
| Total current Hatilities |  | 90.855 | 154.382 | 61245 |
| Total equity and lfabilities |  | 650,257 | 773.094 | 686,223 |

The finsmeinl etatemenin Pagen 59 to 117 were epproved for iesne by the Board of Directors on February 27, 2014 and are gigned on ita behalf by:


Donevan Perbits


Jane Goage

Providus A Far, Emident and Trasopavent Socck Mentes"

Cumsolidated Stazment of Piofit or f.oss and Othar Compehensive liseome Decenter 31. 2013

|  | Notes | $\frac{20 \cdot 3}{9.020}$ | $\begin{gathered} \frac{2012}{8.000} \\ \text { (Restated)* } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Revenue |  |  |  |
| Cess |  | 70,373 | 265,164 |
| Fee income |  | 160,969 | 189,232 |
| Eveampus |  | 6,465 | 4,386 |
| Wher operating inceme | 19 | 52.747 | 45.519 |
|  |  | 295,554 | 504,301 |
| Expenses |  |  |  |
| Staff costs | 20 | 151,238 | 145,131 |
| Pronerily experises |  | 54,878 | 47,948 |
| Depreciation and amortisation |  | 21,564 | 19,526 |
| Advertising and promotion |  | 34,158 | 26,782 |
| Professional fees |  | 24,845 | 28,119 |
| Securities commission fees |  | 15,664 | 54,436 |
| Allowances for doubtful debts | 10 | 10,231 | 2,390 |
| E-campus |  | 9,660 | 12,533 |
| Other operating expenses |  | 13.229 | $\underline{12.713}$ |
|  |  | 345,467 | 356,578 |
| Investment income | 21(a) | 56,455 | 38,165 |
| Othes' gains | 22 | 27 | 5.931 |
| Finance costs | 23 | (6.107) | (-6,382) |
| Prolit before taxation | 24 | 462 | 187,437 |
| laxatior: | 25 | 6128 | (5:534) |
| Profit for the year | 26 | 7.100 | 129.903 |
| OTHER COMPRTHUNSIVE INCOME |  |  |  |
| Itemt that will never be reclassified to profit er loss: |  |  |  |
| Reineasurement of employee benefits asset | 7(c) | ( 11,670) | ( 7,670) |
| Deferred income tax on tem that will never be reclassified to profit or loss | 17 | 3,890 | 2,557 |
| Hems that may be reclassified to profit or loss: |  |  |  |
| Realised gain or aveliable-for-sele investments | 14 | 498 | ( 2) |
| Unrealised gains(losses) on avallahlc-for-sa.e finvestments | 14 | 2.273 | ( 10,237) |
| Deferred income tax on ilems that may be reelassified to profit or lass | 17 | 1 924) | 1.413 |
| Othar comprehensive income for the ycx, net of luxes |  | (59311 | (11.919) |
| TOTAL COMPREIENSIVE INCOME FOR THE YEAR |  | 1.283 | 127264 |
| Earpinga por stjek unit | 27 | $\ldots 09$ | 1.16 |

Bulanet at December 31, 2011 as previnusly stated
frpatit of remenstrement ol employes bencrit obligation [notes 2(b) and 32]
Belance at Devember 31, 2011 as reftated
Profit for the year as previonsly stated
Inipact of remeasurement of employees benclit obfigition, net of lakes [notes $2(t)$ and 37 |
Profil for the ycar as restated
Oinc- caraprefensive brome:
Diminution on available-fo-sale investrnerts Jopact of remeaswremont of amployes benefit asset, nitt of taxes (notes 2(b) and 32)

Other comprehensiye liss us restated
Total comprehensive incorne for the year
Dividends (note 33)
Balances at December 31, 2012, as restaed
Balance at December 31,2012 as previqusly stated
Impaut of rertcasurement of employees bencfit assel, nel of laxes nnutes 2(b) and 32|
Balances at Deceinber 31, 2012, as testated
Profit for the ycar
Other comprehensive income:
Appreciatiou in fair yalue of fivestments Rerneasurement of employees benefie assets, net of taxes

Tocal compreliensive ncome for the year
Issue of ordinary shares
Dividends (note 33)
Balance at December 31, 2013

| Share | Fair | Revaniv |  |
| :---: | :---: | :---: | :---: |
| Canital | Reserve | Reserve | Fotal |
| 8000 | \$000 | \$200 | \$000 |
| (tiote (3) | (bore -4) | (hole 15) |  |
| 168, 590 | 77272 | 297.995 | 473,857 |
| $\cdots$ | - | (5.123) | (6,123) |
| 168590 | 7272 | 291,877 | 467,734 |
| - | - | 128,705 | 128,705 |
| - | - | 1.198 | 1198 |
| - | - | 129.903 | 129.903 |
| - | (6,826) | - | ( 5.826 ) |
| - | $=$ | (5,113) | (5.113) |
| $\sim$ | (6.826) | (5,173) | (11.939) |
| - | (6.826) | $\underline{121.790}$ | 117,964 |
| - | - | (14,238) | (14.238) |
| 168,590 | 446 | 402, 2,24 | 571,469 |
| 168,590 | 446 | 412,462 | 581,499 |
| $\sim$ | - | (10.03 ${ }^{\text {a }}$ | (10.038) |
| 168.590 | 446 | 402.424 | 571,460 |
| - | - | 8,190 | 7,190 |
| * | 1847 | - | 1,847 |
| - | - | 77.780 | (7,780) |
| - | 1,897 | ( 590 Cl | 1,257 |
| 62,556 | - | - | 69.536 |
| - | - | ( 88,0000 | ( 88.000 ) |
| 238,146 | 2292 | 313.834 | 554,273 |

The notes on Pages 67 to 117 form an integral pert of the friancial staterneatis.
aprowalny A Fist, Efflent and
Thasparent Stock Markep"

## Consolidatod Statcmenit cf Cash Flowis <br> December 31. 2013

|  | Nuies | $\frac{2017}{3,000}$ | $\begin{gathered} \frac{2912}{\$^{\prime} 0001} \\ \text { (Mestated; }{ }^{*} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activitics |  |  |  |
| Profit for the year |  | 7.190 | 129,903 |
| Adjustments for: |  |  |  |
| Depseciation of propery, plart and equipment | 4 | 11,073 | 9,619 |
| Atriortisation of intangible assets | 5 | 10,431 | 9,907 |
| L.oss/(gain) on sate of available-for-salc investments |  | 531 |  |
| Gain on disporal of property, plant and equipment |  | 27) |  |
| Unrealised foreign exchatge gain or jovestments |  | ( 28,255 ) | (00,288) |
| Emaployec bericfis asset |  | ( 4,697) | ( 3,201$)$ |
| Allowackes for topatiol debts |  | 10,232 | 3,390 |
| tricome lax (credil) expense |  | ( 6,728) | 57,334 |
| Other gains |  |  | ( 5,931) |
| tnterest itconje |  | (29,295) | ( 28,330$)$ |
| interest expense |  | 6.107 | 6,382 |
| Operating cash flows before movements in working eapital |  | (23.378) | 170,483 |
| (Increase/decrease in trade and other rece/vables |  | ( 18.770$)$ | 1,318 |
| Increase in payables and aceruals |  | 3,743 | 33,995 |
| Post employment besiefir contributions |  | 8.657 | (5.504) |
| Cast urilised in operations |  | ( 29,748 ) | 200,202 |
| hncume lex prid |  | ( 7,965) | (16,590) |
| Interest prid |  | (6.107) | ( 5,382$)$ |
| Cash (used)/provided by operating activities |  | (43,820) | 177,23n |
| Cash flows from investing actevites |  |  |  |
| Investment securities, nut |  | ( 33,277 ) | (202,959) |
| Proceeds from disposal of pronerty, plant and oquipmunt |  | 27 | - |
| Payments made by related parties |  | 5,474 |  |
| Proceeds lrom sale of available-for-sale investments |  | 185,593 | 28,433 |
| Acquisition of property, flant and equipment | 4 | ( 27,933$)$ | ( 8.4535 |
| Acquisition of intangible assers | 3 | ( 11,007) | ( 1,824) |
| long-term receivebics |  | ( 599) | ( 1,866 ) |
| Interest received |  | 31.349 | 25.863 |
| Cash provided'(used) ir investing activilies |  | 153.628 | (160,800) |
| Cash flows from financing activities |  |  |  |
| Dividends paid |  | ( 88,000$)$ | ( 14,238) |
| Nel proveeds from ssue of shares |  | 65,556 | - |
| L.ant repaid |  | (87.076) | (5.407) |
| Cash usod in finnucing activities |  | (10552C) | (19.645) |
| Net increasel(dectease) in tish and cash equivalates |  | +,288 | ( 3,215 |
| Cash and cash equivalents at the begining of the yer* |  | 12,27 | 15,231 |
| Effect of Povelign exchange iste chatiges |  | 566 | 2 is |
| Cash anr ensi equivilants me the cat of the jear | 12 | 17,125 | 12291 |

The notes on Pages 67 to 117 form an integral part of fhe frumciel statementa.

AProwhlugy A Falr, Efficient and
Trasparest Stect Markix"

The Conapany Statement of Financlal Position
besentel 21,2013

|  | vures | $\frac{2013}{s^{+} 000}$ | $\frac{2012}{50001}$ | $\frac{3011}{8000}$ |
| :---: | :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |  |
| Proneres, plant ard equipment | 4 | 79,608 | 67,154 | 85,846 |
| Intangible ussets | 5 | 20.161 | 20,6-16 | 11,095 |
| Inveameril in subs diary | 6 | 6). 0000 | 61.400 | 61.1000 |
| Employec bencfita | 7 | 45,6,36 | 48.929 | 47,564 |
| Investmenl insecurities | 8(a) | 195,830 | 228,906 | 20.734 |
| Long-tern recetvable | 9 | 8.753 | 8.226 | 7.111 |
| Fotal mon-current assets |  | 4)1,028 | 434,855 | +14,310 |
| Eurrent assets |  |  |  |  |
| Income tax recoverable |  | 15.742 | 10,240 | 34,485 |
| 1 rade and other receivables | 10 | 53, 15:5 | 35.296 | 38.026 |
| investment in securities | 8 (b) | 11,306 | 10,285 | - |
| Due from related party | 299b) | 30,528 | 29,174 | 36.805 |
| Govemment securities purofased uuder restle agreements | 11 | 60, 378 | 162,711 | 45;870 |
| Cash and cash equenalents | 12 | 1.014 | 6.120 | 3.607 |
| Total current issels |  | 172.923 | 253.836 | 150,793 |
| Tulal assets |  | 383,231 | 683,681 | 572,101 |
| Equity |  |  |  |  |
| Share capital | 13 | 238,146 | 163,590 | 163,590 |
| Fail walue reserve | 14 | 2,266 | 272 | 6.456 |
| Revenue reserve | 15 | $\underline{240.903}$ | 341.549 | 265.736 |
| Totat equity |  | 481.35 | 512.41. | 411.782 |
| Non-curreut tiabilisies |  |  |  |  |
| Ligng-term liabilities | 16 | $\checkmark$ | 14,334 | 85,124 |
| Weferred tax liabilties | 17 | 9.721 | 72.81 | 10.806 |
| Total non-current liatilities |  | 9.721 | 37,145 | 96.930 |
| Current liabilitiex |  |  |  |  |
| Due to related party | 29(b) | 34,099 | 7.643 | 3,280 |
| Payables and aceruals | 18 | 58,429 | 58.353 | 26,365 |
| Cutent portion of long-term fiatilities | 16 | 387 | 73,129 | 6. $7+5$ |
| Total current lialilities |  | 42.913: | 139,1全2 | 36.391 |
| Total expuity and liabilities |  | 583,951 | 688,681 | 576.102 |

## The finmcinl statemente Pages 59 to 117 were approwed for inme by the Boand of Directors on Polsuscy 27,2014 and axs signod on its behalifly:



Dooovan Derkins
Diferin


|  | Votes | $\frac{2013}{\$ 0000}$ | $\frac{2012}{\$ 1000)}$ |
| :---: | :---: | :---: | :---: |
| Revenue |  |  |  |
| Cess |  | 61.576 | 229，860 |
| Fee income |  | 44.970 | 101，052 |
| E－campus |  | 6.465 | 4，386 |
| Other operating income | 19 | 55.451 | 44，431 |
|  |  | 168.462 | 376， 729 |
| Expenses |  |  |  |
| Stalt costs | 20 | 93.855 | 105，629 |
| Property expenses |  | 34，789 | 34，388 |
| Depreciation and atmortisation |  | 15，248 | 13，930） |
| Adverlising and promgtion |  | 33,400 | 20，526 |
| Professional tees |  | 14.712 | 18，905 |
| Securities commission fees |  | 14.228 | 53，042 |
| Allowatices for doubiful debis | 10 | 4，641 | 519 |
| ti－campus |  | 9.660 | 12，532 |
| Other operating expenses |  | 5.604 | 5，497 |
|  |  | $\underline{226.197}$ | 264，968 |
| Investment income | $21(\mathrm{a})$ | 43.537 | 29.720 |
| Other gains | 22 | 27 | － |
| Finance costs | 23 | （6，107） | （ 0，345） |
| （Loss）／profit belore laxation | 24 | （ 20．278） | 138，136 |
| Tasation | 25 | 11.269 | （ 44,347 ） |
| Loss profit for the year |  | （9，009） | 93，789 |
| OTHER COMPRTHENSIVT INCOMT |  |  |  |
| Item that will never be reclassificd to profit or loss： |  |  |  |
| Remeasurement of employee benelits assel | 7 （c） | （ 8．456） | （ 4，107） |
| Deferred income tax on Item that will never be reclussified to profit or loss | 17 | 2.819 | 1，369 |
| Items that may be reclassified to profit or loss： |  |  |  |
| Realised losses on available－for－sale financial assets | 14 | 498 | 1 2） |
| Lirvalised yains（losses）on available－for－sale： Fimancial assets | 14 | 2.493 | （ 9，274） |
| Deterred income bax on ferms that may fee reclussified to profit or luss | 17 | （ 997） | 3.092 |
| Ouber comprehensive loss the year，net of taxes |  | （3，643） | （8．922） |
| TOIAL COMI＇REIIENSIVE LOSS）INCOME FOR II | YEAR | （12052） | 84.567 |

The notes ox Pages 67 to 117 fram an hategrsi part of the finumcisl statconamis．

## Cormany Statement of Changes in tupity

Deacmber 31, 2013

|  | Share <br> capital <br> $\$ 2001$ <br> (note 13) | Finir value resenve Sinn (note 14) | Revenul <br> Brarye Stong <br> (note 15 ) | $\begin{aligned} & \text { Totat } \\ & \$ 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Billance at December 31.2011 as previously stated | 168,590 | 6,456 | 276,653 | 451,699 |
| Impact of remeasureneut of employec bencfic assets [notes $\mathcal{2}$ (b) and 32] | $\cdots$ | - | (9,917) | (2.917) |
| Balance at December 31, 2011 as restated | 168.590 | 6.456 | 266.736 | 441.782 |
| Profit for the year as previously stated | $\cdots$ | - | 92.8301 | 42,894 |
| Itrphot if remicasurement of employet heresit assets, nut taxes [notes 2(b) and 32] | * | - | 894 | 899 |
| Profit for the ycar as testaterd | - | - | 93.789 | 97.789 |
| Other comprehensive income, <br> Diminution in available-fir-sale investments | - | (6.184) | - | (6,184) |
| Impact of remeasurement of employees benefit assets, net of taxes [notes 2(b) and 32] | - | (6.) | (2,738) | $\begin{array}{r}1,784 \\ +\quad 2,738 \\ \hline\end{array}$ |
| Other comprehensive income as restated | - | (6,184) | (2,738) | (8,922) |
| Total comprehensive income for the year | . | (6.1*4) | 91.051 | 84,867 |
| Dividends (note 33) | $\pm$ | - | (14.238) | (14.238) |
| Balances at December 31, 2012, as restatcd | 168.590 | 272 | 34.2,549 | 512,411 |
| Badimec at Deesmber 31, 2012 as previously stated | 168.590 | 272 | 355,7015 | 524.167 |
| Intpact of remeasurement of employes <br> benctit assets, not inf taxcs [notes 2(b) and 32] | $\checkmark$ | - | (11,756) | 1 11,756) |
| Balances at December 31, 2012, as resthted | 168,590 | 272 | 343.549 | 512,411 |
| Loss for the year | - | - | ( 4,009) | ( 9,009) |
| Other comprehensive income: |  |  |  |  |
| Appreciation in fair value of inyestments Remeasurement of employee bellefits ässers, net of raxes | - | 1,994 | (5.637) | $\begin{array}{r}1.994 \\ (5.537) \\ \hline\end{array}$ |
| Total compretensive incotme for the year | - | 1.994 | ( 1-646) | (12.652) |
|  Dividenda (not-32) | (9).550 | $\cdots$ |  | $\begin{gathered} 59,550 \\ \left(\begin{array}{c} 0 \times,(k) 19) \end{array}\right. \end{gathered}$ |
| Bilamozat Dexsember 31, 2017 | $23 \times 146$ | 2.266 | 240648 | 4×1,315 |



AProwhuri A Fist, Enclent and
Trasporarent Stock Market"

The Company Statemeni of Cast Hows
Becember 31, 2013

Cash flows from operating activitics
(Loss) profit for the year
Adjustments for:
Depreciation ol propeny, plant and equipment
Amortisation of intangible assets
Gain on dispossal of property, plant and equipment
Foregn exchange gain on investments
Postemployment bencit
Allowances for doubrifil debts
Losse(gain) on sale ofínvestments in wailahle-fin-salic financial assets
Trcome tax expense
Interest iucome
Toterest expens:
Operating cash flows before movements in working capital

Increase in trade and other payalles
Port umployment benctit confributions
Cash used in uperations
Lncome tax paid
Tinterest pasid
Cash (used) provided by operating activities

## Cash fours from investing activities

Net acquisition of investrments in securities
Proceeds from sale of ivestriches in available-fir-salo funatcial assets
Advances from related parfies
Acquisition of oroperty, playt and equipment
Net proceceds on disposal of propkety, plant and equipnent
Acquislicu of intangible assets
T.ony-term receivable

Interestreceived
Cash prosided by/(uscd) in investing activitics
Cash flows from firancing activities
Dividend paid
Share issue net of expeases
Loam repaid
Cash used in furncing activaties

Net (dectease)/ringense in casth and talsh equivaleuts
Cash and enst equivalents at the begionieg of'the year
Fffer oftrovign exchangerate changes
Cash and casti eynivaleara a hie end of the year

Dividend paid
Sluare issue net of experses
Loan reppaid
Cash nised in financing activaties

| Nomes | $\begin{aligned} & 2003 \\ & 5000 \end{aligned}$ | $\begin{gathered} 2012 \\ \text { (Restated) } \\ \text { (2006 } \end{gathered}$ |
| :---: | :---: | :---: |
|  | ( 9,009) | 93.789 |
| 4 | 7955 | \$2223 |
| 5 | 7.293 | 6, 707 |
|  | 1271 | - |
|  | ( 20.302 ) | ( 7,032$)$ |
|  | ( 5,163 ) | ( 1.610) |
|  | 4,641 | 519 |
|  | $\begin{gathered} 498 \\ (11.269) \end{gathered}$ | $1 \begin{array}{r}\text { (1) } \\ 44.547\end{array}$ |
|  | ( 24,163 ) | (22.942) |
|  | 6,107 | 6.345 |
|  | $(43,437)$ | 127,344 |
|  | ( 18.129) | 1562 |
|  | 76 | 37.571 |
|  | 8.456 | ( 3.862 ) |
|  | ( 53.034 ) | 162.615 |
|  | ( 5,502) | ( 1,636) |
|  | ( $\quad 6.107$ ) | (6,345) |
|  | (64.643) | 152,6,34 |
|  | ( 21.573$)$ | (162, 150 ) |
|  | 162.359 | 10,017 |
|  | 25,472 | 7,631 |
| 4 | ( 20,088) | ( 3,872) |
|  | 27 | - |
| 5 | ( 7,219) | ( 957) |
|  | ( 573) | ( 1,680) |
|  | 26.622 | 18.279 |
|  | 164.627 | (132.732) |

The notes on Pages 67 to 117 foxm an integral part of the finincisis statementis.

Truvidng A falt, Eflident and

Sates ko the Compelidured Thancial Statemients
Desconber 31.2013

## 1. Identification and principal acrivities

The Jamaica Steek Exchange Limited the Company) is incorporated in lamaica as a public limited liability company; The man activities of the Company are the regulatom and operatom of a stock exchange and the development of the stock market in Jamaica. The Company perfonms the twin role of Tegulating partieipants in the stock market, and upersting ant efficient platform on which that market trades. The Company is domiciled in Jarnaica with registered office at 40 Harbour Strect, Kingston, Jannaica and is listed on the Main Marker of the Jamaica Natick Exelhangos
During the yeat, a resolution was passed at ant Extracrdionry General Meeting that the ordinary shares of the Company be traded on the Main Market of the Jamaica Stock Fxchanye.

The Group comprises the Compary and its wholly-pwned subsidiary as detailed below:

## Subsidiary

Jantaile Central Sectritiex Depusitiny Limiled (JCSD) and its wholly-owned subsidiary. ICSD Trustec Sorvices Limiod (Incerporated July 21, 2008)

## Principal Aclisily

Tat establish and mainain a Centrul Securilies Deposilory (CSD) in Jamaica of facilitate the transfer of owniceship of securilies by beot entry. iticluding shares, stocks, bonds or dehemures of companice and other eligible seurities. It subsidiary JCSD Frustee Services Linuled provides trustee custodianship and related services.

Both the JCSD and its subsidiary are meorporated in Jamaica.
2. Basis of preparation
(a) Statement of compliance:

The financial statements have heen prepared in accordance with International
 Accounting Standards Board, and conply with the provisions of the Jamaican Companics Act.

Certain new ITRS. interprerations of, and amendments to, existing srandards which were in issue, came into effect for the current financial yeas. Those which impacted the conpany are as follows:
 measaring fair value and scts out disolosure requirements for fiih value measumenes. if explains how to measire fair sabic and is applicabie to assets, flabilites and an envity's own equary instrments that, minder ochar IFRSs are tequired ot permisted to be measired an far value, of whien disclosime of taic valyes is prewified lo dies not introduce new fart vplee messtrementi, mor does it
 exist in certain standards. The impaot on the tivanvial statemente of adopaing this


Anter $k$ ) the Consolfetated Financial stalements
ixecember 312017
2. Rasis of preparution (cont d)
(a) Statement of compliance (cont'd):

- IAS IV. Employee Benefics, has been amended, to require all actuarial gains and losses to be recognised inmediately in other comprehensive income. This change will remove the corridor method and eliminate the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss. The expected return on plan assers recogmzed in profit of loss is to be calculated based on the rate used to discount the defined benefit obligation. The amendment also includes ohanges to the delinitions and disclosure requirements in the currean standard.

The effects of adopting amendments to LAS 19 as at December 31, 2013 are disclosed in moles 2 (b) and 32 .

- LAS Ls Ikeseritation of Finamctal Statements. was amended by the issue of
 lacome", which requires an entity to present separately the items of ofter comprehensive income ("OCI") thar may be reclassilied to profit or loss in the fatum from those that would never be reclassified to profit or loss. In does not change the existing opfion to present the profit or loss and other comprethensive income in two statements but changes the title of the 'Statement of Comprehensive Ineome' is 'Siatement of Prolit or Luss and OUher Comprelensive Income',
- Improvements to IFRS $2000-2011$ contains amendments to certain standaeds and interpretations The atnendment that impaced to the Group is as millors:
- LAS 1. I'resemution of timancul Stutemeres. has beco amended fo clanily that only one comparative period, which is the preceding period, is required for a complete set of financial statements. IAS I requires the presentation of an opesing statement of finamcial position when an entity applics ant accourting policy retrospectively or makes a retrospective restarement or reelassification [AS 1 has been amended to elarify had (a) the opening stament of Chancial position is required only it a change in aceountiog policy, a retrospective esstatement or a reclassification has a material effect upon the information to
 LAS 8 , toles related to the opening statement of financial position are no lenger required, and (e) the appropriate date for the opering statement of linancial position is the beginning of the preveding prowd. raffer than the beginming of the earliest comparative pertod presertied

Ihe (iroup restated its financial statements dering the ycar and proxemed ans
 standard.

Notes to the Consolfatod Financal Statements (Corimued)
Dectmier 31.2013

## 2. Basis of preparation (comidd)

(a) Statement of complianec (cont 'd)

New. Nevised and amended standards and interpretations that are not yet effective
At the date of approval of the financial statements, tertain new and revised standards and interpretations were in issue but are not yet effective and have not heeen early-ardopted.

Management has assessed the relevance of all such hew standards, amendments and interpretations with respect to its operations and has concluded that the following may be relevant to its tinancial statements:

- 1FRS 9 Financial Instruments, is effective for annual reporting periods begiming on or after lanuary 1,2015 . The standard retains but simplifies the mixed measurement inodel and establishes two primary measurement calegories for Tinancial assets: amortised cost and fair value. It elimifiates the existing IAS 39 categories of held-tomanurity, avalahle-for-sale and Inans and receivables. For an investment if an equity instrument which is not held for trading, the standard permits an irrevocable election, on initial recognition, th prosent all fair value ohanges from the investment in other comprehensive income. The standard includes gudanee on classification and measurement of finaneial thabilities designated as fair value through prolit or loss and incorporates certain existiny requirenents of IAS 39 Financial Instruments: Kecognition and Measurement on the Tevognition and sie-recognution of finatucial assets and financial Liabillities.
- Amendments to IAS 32, Financial Instruments: Presentation, which is effective for ammal reporting periods begiming on or after Jinuary 1, 2014, clarifies those conditions needed to meet the criteria specified for offsetting financial assets and habilities. It requires the entity to prove that there is a legally enforceable right to set off the recognised amounts. Conditions such as whether the set off is contingent on a future event and the nature and right of set-off and laws applicable to the relationships between the parties involved should be examined. Additionally, to meet the criteria, an entity should intend to eifher sette on a net basis or to realise the asset and settle the lability simultaneously.

The Group is assessing the impact that these standards and amendments will have on its financial statements in the fiture when they become effective.
(b) Change io accounting policy:

During the year, the Gmup har adopied IAS 10 Employco Bencita Revocut. The effoers of adoyting amendments in TAS 19 as at Decenther 11, 201.3 arc disclosed in hote 32

Deceniber 31. 2015

## 2. Basis of preparation (cont'd)

(b) Change in aceounting policy (cont ${ }^{\text {t }}$ ():

## 145 19 Employee benefle

The Group adopted IAS 19 tmployee Benefits (201) with an effeelive date of lantary I. 2013, and changed its basis for determining the income or expense related to defined benefit plans and similar obligations.

As a result of the change, the Group now determities the net interest income on the net detined benefit asset for the perpod by applying the diseonnt rate used to measure the defined benefit obligation at the beginning of the ammal period to the net defined benefit asset at the hegiming of the annual period. Ir takes into atcount any changes in the net defined benefit asset durng the period as a result of contributions and benefit payments. The net interest on the net defined benefit asset comprises interest income on plan assets.

Previously, the Group determined interest meone on plan ussets based on thecr long-fem rite of expected retum.

This ehange will remove the corridor method and eliminatc the ability for contities to recognize all changes in the defined bencfil pian assels in profil or loss, It also requites that the expected return on plan assets recognized in protit or loss be calculared based on the rate used to disconnt the defined benefitobligation.

The change in policy is applied retrospectively (see note 32).
(c) Basis of measurement and fimctional currency:

The Group's financial statements have been prepared on the histoncal cost basis, except for financial assets classitied as avanable-for-sale that are measured at revalued amounts or fair values as set out in the accounting policies at Note $3(\ddagger)$. Historical cost is generally based on the fair value of the consideration given in exchange for assets. Unless pthervise stated the financial statements are presented in thousands of Janaica dollars ( $\$ 000$ ), which is the functional cumeney of the Grout and Company,
(d) Basts of conselidation:

The consolidated financial statements incorporate the finaneial statements of the Company
 the Company has the powe to govern the fuancial and oneratiog policies of an cfulty so as $\mathbf{t}$ ontroin benefits from its activities.

## Notes to the Consolidated Frnancral Statements (Cantiued)

Decenter 31,2013

## 2. Basis of preparation (cont'd)

(d) Basis of consolidation (cont ${ }^{+}$):

Income and expenses of subsidiantes acquired or disposed of durnig the year are included in the consolidated statement of profit or loss and other enmpreliensive ineome from the eftective date of acquistion and up to the eftective date of disposal as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interest even if this results in the non-contrulling interest having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidianes to bring their accounting policies in line with thuse used by other members of the Group,

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.
(e) Actounting escimalles and judgements:

The preparation of the finanicial statements in contormity with $\triangle$ FRS and the Act requires management to make judgements, estimates and assumptions that affect the application of policies and the reportad amounts of, and disclosures rekined 10 , assets, liatilities, contingent assels and enttingent liabilities at the teporting date and the inesme and expenses for the year then ended. The estimates and associated assumptions are hased on historical expetience andior various other factors that are belleved to be reasonable under the circumstances. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is and furure periods i : the revisign affects both current and future periods.

Judgements made by Management in the application of JFRS that have a signiticant effect on the tinancial statements and estimates with a significant risk of material adjustment in the nexl linancial year are discussed below:

- Allowance for losses:

In determining amounts recorded for impaiment losses on reecivables in the finaticial starements, management makes judgements regarding indicaiors of impairment, that is, whether there are indicators that there may he a measurable decrease in the estimated future cash flows of accounts receivable, for example, default and adverse economic conditions. M:magement also makes estimates of the likely astimated future cash flows of impaired teceivables at well as the timing of sich cusk flows. Aisturical less experionice is applicel where indicatoms off imparment are out
 credt risks.

## Notes so the Fomsolidated Francial Statemenns (Comitued) <br> December 31.2013

2. Bisis of preparathon (com " 0 )
(e) Accounting estimates and judgements (cont'd).

- Fair value of financial instruments

As described in Note 31, management uses its judgment in selecting appropriate valuation techmiques to determine fair values of tinancial assets. Valuation terchniques commonly used by market practitioners supported by appropriate assumptions are applied by the Group. The financial assets of the Gioup at the end of the reporting perind stated at fair value determined in this manner amounted to $\$ 2 \times 2.9$ million (2012: 5308.2 million) and the Company $\$ 207.64$ million (2012: $\$ 239.19$ million)-

Had the lair value of these securities been $2 \%$ higher or lower the tair value reserve for the Group would increase/decrease by $\$ 5.658$ million (2012: 56.16 million). Company $\$ 4,15$ million ( $2012: \$ 4.78$ milliom),

## 3. Sisnificant accourting policies

(a) Property, plant and equipment

Property, plant and equipment held for use in the supply of services, or for administrative purposes, are stated in the statement of finaticial position at cost, less accumulared denrectation and impairment losses.

Properties in the course of construction for supply or administrafive purposes are cartied ai cost. less any recognised impairment loss. Cose imeludes professional fees. and for qualifying asses, bormwing cosis capitalised in aecordance with the fironp's accomnting poliey, Such propertics are classified $w$ the appropriate categones of properly and equipment when completed and ready for fomended use.

Depreciation of thest assels, on the same basis as ohter propery assels, commences when the assets ate teady for iheir inimended use,

Freehold land, fand improvements and work-in-progress are not depreciated:
Depreciation is recognised so as to write off the cost of property, plant and equipment (other than freehold land, land improvements and work-in-progress) less residual walues, over their useful lives, using the straight-line method. The estumated useful lives, residual values and deprectation metbols are feviewed an the end of each reporting peried, with the effect of any chonges in estimate accounted tor on a prospective basis.

An ifem of propsty, plam and equipment is derecognived upor disposil or wher no funme economic henefits are expected in arise from the contimed use of the asset. The gain on loss arising on the disposal of retirement of an item of property, piant and equipment is deteminied as the differsiec hetwsen the ateles procecds and the carrying amount af the asser and is recoggined in profit or loss.

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Notes to the Consolidated Financial Statements (Continuted)
December 31,2013

## 3. Siguificant accomting policies (cont'd)

(b) Intangible assets
(i) Intangible assets acquired separately:

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses, Amortisation is recognised on a strught-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinie usefult lives that are acquired separately are earried at cost less aceumulated impairment losses.
(ii) Derecognution of intangible ussels:

An intangible asset is dorecomised on disposal, or when no future economie bencfits are expeeted from tise or disposal, Gains or lesses anising from derecognition of an intugible asset, measured as the difference between the net disposal proweeds and the carrying amomt of the asset, are recognised in profit or loss whent the alsset is derecognised
(c) tmpaiment of tangible and intangible assets

Al the end of each reporting period, the Cirmpp reviews the carrying amounts of its tangibte and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable auriome of an individual asset, the Group estimates the reeoverabic anount of the cash-generatitg unit to which the assel belongs.
 atso allocated to individual eash-genetaiug units, or otherwise they arc allocated to the smallest group of cash-generating umis for which in masonable and consstem allocation basis caa be idenafied.

Intungible assers with indefinite useful lives and intungible assets not yet arailable for use are tested for impairnent at least antually and wheneyer there is ant indication that the assect ray be impaired

Recoverabile amount in the higher of fair value less casts to sell and talue in use. in asoossing velus in mur, the estimated fiture canh ficws are discouvted to their preseat value ufing a prestax discoxat mate thst reflects curent markes assessments oc' the time value of moncy and die risks seceifie tee fie aset for which the csumator of fiuture cash flows have not boce adjurkd.

## 3. Signifivant accounting policies (cont'd)

(c) Impaiment of tangible and intangible assets (eonf d)

If the recoverable amount of an asset (or cash-generating tunt) is estimated to be less than its carrying amount, the carrying amount of the asset for cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately in profit and loss

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating init) is increased to the nevised estimate of its recoverable amount, but so that the increased carrying amount docs mot exceed the carrying amount that would have been determined had no impairment loss been recogrised for the asset for casti-gerreating unit) in prior years. A teversal of an impaiment loss is recoglised immediacely in profit or loss.
(d) Itrvestmen in oubsidiary
favestment on subsidiary is slated at cost in the financial statements of the Company,
(e) Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase the asset at a fixed price on a future date (reparelase agreements) and secuffes porchased under apreetrents lo resell the asset at a tixed price on a firure date (reverse repurchase agreements) are treated as collateralised financing transactions. In the case of reverse repurchase agreemenis, the underlyong asset is not recognired in fre Group's. Fnancial statements; th the case of repurchase agreements the underlying collateral is not derecognied from the froup's fitiancial statements bat is segregated as pledged assets. The difference between the sidepurchase and repurchase/resale proee is teated as interest and acerued over the fife of the agreements using the elfective intarest method.
(f) Finandial assets and liabilijes

Financial assets comprise cash and cash equivalents, government secuities purchased under resale agreements, investment securities, and receivables. Financial liabilities comprise payable and toans.

## (i) Recrgapution

The Giroup inidally recognises bans and recelvables of the ante at which the Giroup beoomer a party in the eontractual provifions of de instrment, ice. the date that Hey acianginated.

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## Notes to the Consolidated Financial Statements (Continued) December 31. 2013

3. Significant accountine policica (cont d)
(f) Financial assets and liabilities (emn'd)
(ii) Derecognition

The Group derecognises a funcial asset when the contractual tights to the cash thows from the asset expire, wr it transfers the rights to receive the conitractual casti flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

The Gimp derecognises a firancial liability when its contracual obligations are discharged, cancelled or have expired

The Group enters into transactions whereby it Iransfers assels bul retains either all or a portion of the risks and rewards of the transleared assets. Tr all or stbsiantially all risks and rewards are tetained. then the transterred assets are not derecognised. I ransfers of assets with retention of all or substantially all risks and rewards include. for example, repurchase transactions.
(iii) Measurement

On milial rowognilion, lintacial assets and liabilities are measured at fair value plus. in the case of a financial asset or liability no at lair value through profit or loss, transaction costs that are directly attributable to the atquisition or issue of the financial asset or finameial hisbility.

The measurement of tinancial assets subsequent to initial recognition depends upon their classification as set out in note 2 (mi) below pamely: loans and receivables are measured at amortised cost using the effective interest method; held-to-ntaturity investments are measured at mortised cost using the effective interest method; investments in equity instruments that do not have a queted market price in an active market and whose tair value cannot be reliably determined are measured at amontised cost.

Other financial assets are measured at their fair walues without any deduction for trancection casts that may be incurrod on talc or other diapeaal.

Finateial iabilifics aremcasurud at amocised sost aficr initial neogntion-

Noses to the Comolidated Filtancial Staremems (Contmued)
December 31, 2013
3. Significant accountimg policica (cont'd)
(g) Financial assers

## (i) Classification

The Group classifies its financial assets into the following categoriss loans and recelvables; held-ib-maturtity; and available-for-sale. Management determines the classification of its investments at initial recognition.
(1) Loans and receivables

Loans and ofler receivables afe neridenvative finaticial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (including trade and other recervables; cash and cash equivalents and long-term receivable) are measured at amortised cost using the effective inticrest method less any uparment,

Hoterest income is recognised by applying the effective interest rate, except for short-term receivables when the recogntion of interest would be immaterial.

Feld-I6-naturity
Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ahilify to hold to marurity and which are not designated as at fair value through profit or loss or as avalable-for-sile. Were the Group to sell other than an insignificant amount of beld-to-maturity assets, the entire category would be compromised and teclassiffed as ayailable-forsale and the Cromp would be prohibited from classifying investment securitics as held-ta-maturity for two financial years. Held-to-maturity invesiments are measured at amortised cost.
Available-for-salc
Available-for-sale investments ate non-derivative investmenis thall ure designated as available-for-sule on are not classified in any of the other three eategories af financiai assets. They are intended to he held for an indefinite period of tume, and may be sold in response to needs for liquidity or changes in inlerest rales, exchange rates or market prices. Available-for-sale
 securities whnse fair value cannot be reliahly messured, which are carried at enst. Tuterest incame is recogriged in profit or loss usilig the effective interest mefhod. Other umealised gains and lowses arising from changes in bion vilue of avaibable-for-sils mvestments are recognized in other conqurehemsive income On dispasal or imparment of thege investments, the realized gains or tosses included ia fait value reserve are transferred to profit of lass.

## Notes to the Comsoliciated rimancial Statements (Contmued) December 31.2013

## 3. Statement of compliance and basis of preparation (coni'd)

(g) Financial assets (cont'd)

## (ii) Identilication and masurement of imparment

At each financial year end, the Grmup assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired.「inaucial assets are impaired when objective evidence demonstrates that a loss event has occurred after the imitial recognition of the assel, and that the loss event has an impacf on the fulure cash flows of the asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can inelude default or delinqueney by a bonower, restructuring of a lean or advance by the Group on terms that the Group would not otherwise consider, Indications that a bortower or issuer will enter bankruptey, the disappearance of an active market for a sceurity, or oller observable data relating to a group of assets such as adverse changes in the payment statas of horrowers or issuers in the Ciroup, or economic conditions that cornelate with defaults in the Group. In addition, for an investmenl in an equity security, a significant or prolonged decline in its tair value below its cost is objective evidence of impairment.

The (iroup considers evidence of impaiment for loans and receivables and held-tomaturity invesment seeurities at both a specific asset level and collectively. All individually significant loans and receivables and beld-ta-maturity investment securities are assessed for specific impairment. All individually signiticant loans and recervables and held-lo-maturity mestunent seenities found not to be specifically impaired are then collectively assessed for any impairment that has bcen incurred but not yet identified. Loans and receivables and beld-te-maturity investment secmitiex that ane ont individtailly significant ate collertively assessed for impaiment by grouping together foats and receiyablen and held-ta-maturity Investment securities with similar risk characteristics.

In assessing collective impairment. managenient makes judgements as to current economic and credit conditions and their effect on detault rates, loss rates and the expected timing of future recoveries, ensuring that assumptions remain appropriate

Imptiment losses on assets camed ait anontised cost ate measued as fic diffance betwesa the canying arnound of the Disactal assel atd the prestall value of estimated future cash flows discounied at the assei"s original enlective inierest rate, Lisses ane recognised in protit or loss and reflected in an allowance aceount againat foans and receivables. When a stubsequemt ovent causes the amonut of impsirment foss to decrease, the dectease in impuirment lose is reverned through profit or lass.

Notes io the Consolidated Fimancial Starements (Conimied)
Derember 31. 2013

## 3. Statement of compliance and basis of preparation (cont'd)

(g) Financial assets (cont'd)
(ii) Itentification and measurement an impairment (eont d)

Imparment losses on available-for-sale securities are recognsed by transferring the cumulative loss that has been recognised diteetly in equity to profit or less. The cumulative loss that is removed from equity and recognised in profit or Ioss is the difference between the acquisition cost, net of any principal repayment and amortisation. and the current fair value, less any impaiment loss previously recognised in profi or loss.

If. in a subsequent period, the fair value of an impaired ayailable-for-sale debr security increases and the inerease can be objectively related to an event oncurring after the impaiment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in prolit or loss. Iowever, any subsequent recovery in the fair value of an inpaired available-for-sale equity seeurity is recognised in other comprehensive ineome.
(h) Employee benefit costs

## Penston obligationis

The Group operates a detined benefit pension plan. The cast of proxiding benetits is determined using the Projected Unit Credit Method with actuarial valuations being carried out at the end of each reporting period. Past service cost is recognized immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the amended benefits hecome vested

The post-employment benefit recognised in the statement of financial position represents, the fair value of the plan assets, as adjusted for unrecognised actuarial gains and losses and unfecognised past service costs, and as reduced by the present value of the defined benetit obligation. Any asset tesulting from this calculation is limited to the unrecogrised actuarial losses and past service cost, plus the present value of available refunds and reductions in future contributions to the plan.
(i) Taxation
lucome tax expenise rephesents the sum of tax currently pavable and deferred tax

1) Currentax:

The tas currently payable is based on taxable pmofit for the year. Taxabic profit differs liom the prolit as reported in itie onasolidated statemeth of comprefensive income hecanse of items of income of expenses that are taxable of deductible in other yesrs and iteme that ane neter laxable of deductible. The Group's lisbility for current tax is calculateif using tax rates that have heen enacted of substantively enacted by lie end of the reporting priod.

## 3. Significant accounting policics (cont'd)

(i) Taxation (cont ${ }^{\text {d }}$ )
(ii) Deferred tax,

Deferred lax is recognised on lemporary differences belweent the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profits. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deducitble temporaty differences to the extent that it is probable that taxable profits will be avaitable against which those deductible temporary differences can be utilised. Such defened tax assets and liabilities are not recognised if the temporary differences arise from goodwill or from the initial pecognilian (olher than in a business combination) of ulher assets and liabilities in a transaction that affects neither the taxable profit nor the accounting protil.

Deferred tax liabilities are recognised for taxable temporary differenees associated with jovestments in subsidianes except where the Group is able to comtrol the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the loreseeable luture.

Deferred tax assets arising from deductible temporary differences associated with stech investments and interests are only recogroised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expecied to reverse in the foreseeable future,

The carrying amount of deferred tax assets is reviewed at the end of cach reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the perriod in whinh the liability is settled or the asset reatised, based on lax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liebilities and assets reflects the lax conseuquences that would follow from the manner in which the Group expects, all the end of the reporting period, to revuver or setle fhe charying maount of is assers and 1labilities.

## Notes ta the Consoldated Financial Stanemerts (Contmued) <br> [xacember 31. 2013

3. Signiticant accounting policies (cont d)
(i) Taxation (contt'd)
(i) Current and deferred tak for the year:

Corgent and deferred tax are recognised in profit or loss, cxeept when they relare to items that are recognised in other comprehensive income of directly in equity in which case the current and deferred tax are also recognised in other comprehensive ineome or directly in equily respectively.

Where current tax or deferred tax atises from the initial accounting for a husiness combination. the tax effect is included in the aecounting for the business combination.
(i) Related party transactions and balances

A related party is a person or entity that is related to the entity that is preparing its financial statements (referred to in LAS 24 Related Farty Disclosures the the "reporting entity", that is, the company).
(a) A person or a close member of that person's family is related to the company if that person:
(i) has control or joint control over the company;
(ii) has signtificant influence over the eompany; or
(iii) is a member of the key management persoimel of the compary or of a parent of the company.
(b) An entity is retaled to the company if any of ihe following conditions applies:
(i) The entity and the company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
(ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
(iii) Both entities are joint ventures of the same thited party-
(i4) One entity is a joint venture of a thind entity and the fother entity is an associate of the chind entity
(v) The entity is a post-eroployment benetit plan established for the benetit of mployecs of cither the tumphay or an entity relatisd io the reporting endily.
(vi) The entity is controlled, or jointly contmiled by a person identificd in (a).

Notes to the Consuliduted Financial Statements icontinned)
Decenber 31. 2013

## 3. Significant accounting policies (cont'd)

(1) Related party transactions and balances (cont'd)
(b) An entity is related to the company if any of the following conditions applies (cont'd):
(vii) $\Lambda$ person identified in (a)(i) has significant inlluence over the entily or ie at member of the key management personnel of the entity for of a parent of the entity)
(c) A relared party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.
(k) Revenue recognition
(i) Cess income:

Cess income which is based on a petecntage of the volume of husiness done through brokers on the Stock Exchange and derived from levies on investors, is accounted for on the accruals basis.
(ii) Tiee income:

Fee income derived from ammal listing fees charged w listed compames is accounted for on the accruals basis. Fec income also includes intitial listing foes paid by entities wishing to be listed on the Stock Exchange. These are accounted for when they become due

Fee income of the subsidiaries include:
Membersthip fees
These are annual fees charged to the brokers and institutional investors who participate in the CSD, and are accounted for on the accrual basis.

## Account maintenance fees

These uts moulily fees charged to the brokers and institativn investors whe participate in the CSD, and are accoumted for on the acerual basis.

Lsex fees
These include charges per transaction for deposits, withdrawals and delivery orders (trades), and are acenunted for on the secrual basis.

Dotes to the Consolidared Financial Statements (Continued)
December 31, 2013
3. Significant accounting policics (conit'd)
(k) Reverme recognition (cont'd)
(ii) Fee income (cont ${ }^{\text {d }}$ ):

Trustec service fec

These include service lees charged for the provision of Irustee services, company management, custodianship and related services and are accounted for on the accrual basis.
(iii) E-campus income

This represents revenue generated from JSF offering of post graduate certificate and diploma courses to professionals and is accounted for on the accrial basis.
(ivi Membersidealers license fee
These are Fees levied on membersdealers amually. Additionally, an imitial lee determined on the basis of a bid is payable by new dealers subject lo approval by the Board of Directors.

These molude monne related to oflier services and events of the group such as website charges, conferences and seminars, and are accounted for on the accrual basis.
(vi) Investment inceme:

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of the income can be mensured reliably.

Interest income is accruce on a time basis and is regognised in the statement of comphehensive income, by reference to the proncipal outstatuing and at the effective interest rate applicable, which is the rate that exactly discoumis estimated fiture cash rceciprs through the expected life of the financial assct to that assct's not carrying amount on initial reoogntition.
Nestes to the Consolidated Financial SLatements (Contimued) Decemher 312013


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Netus to the Conovidated Financial Stakments (Continned)
December 31. 2013
4. Property, plant and equipment (cont'd)

The following uscful fives arc used in the calculatign of depreciation of property, plant and equipment:

| Buildings | 40 years |
| :---: | :---: |
| Furniute and fixtures | 10 ycars |
| Office equipment | 5 years |
| Computer hardware | 5 years |
| Motor vehicles | 5 ycar |

No depreciation is provides on frechold land lant improvemenes and work-in-progness.
5. Intangible assels

| 龶 | The ciruup |  |  | The Compary |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Compute: Sotware |  |  | Computer |  |  |
|  | Comprites | Devalopment |  | Computer | Deeselopmart |  |
|  | Software | Project | rotal | Sotware | Proiect | Toral |
|  | \$ Jove | \$000 | S700 | \$0001 | \$060 | \$200\| |
| Cost |  |  |  |  |  |  |
| Kimury L. 2012 | 19,248 | 15,879 | 65.127 | 32.547 | 5.087 | 37.631 |
| Transfers (note 4) | 27.671 | (12.370) | 15,301 | 16,878 | (1.578) | 15,301 |
| Additimes | 563 | 1,261 | 1.824 | 547 | 410 | 057 |
| December 31, 2012 | 77.482 | 4.770 | R2,25] | 49.973 | 3.919 | 53,892 |
| Tramsers (ngle 4) | - | 1 411) | 1 (1) | - | ( 441$)$ | ( +11) |
| Additums | 2.0188 | 8.919 | 11.167 | 1.367 | 5. 857 | 7.274 |
| December 31, 2115 | 79.571 | 11,278 | 92.644 | 51.440 | 4.360 | (6) 7 701 |
| Amortisation |  |  |  |  |  |  |
| lanuary 1,2012 | 40.517 | - | 40.517 | 26,539 | - | 26.537 |
| Cliarge for the ysar | 9.907 |  | 9.907 | 6.707 | - | 6.707 |
| Desember 31. 2012 | 30.124 | - | 50.121 | 33,248 | - | 33,246 |
| Charge firs the year | 10.491 | $\bigcirc$ | 10.401 | 7.293 | - | 7.393 |
| December 31. 2013 | 80.215 | - | 60.015 | 40.539 | - | 40.539 |
| Carrying amounts |  |  |  |  |  |  |
| December 31, 2013 | $1 \times .655$ | 13.278 | 31,43.9 | 108811 | 4.360 | 21.161 |
| December 31, 2012 | 27.058 | 4.770 | 31.8 | 16.727 | $\underline{3419}$ | 20.646 |

Amortisation of the computer software is calculated based on an estimated useful life of $3-5$ years. Amortisation is not calculated on computer software in development.
6. Livestment in subsidiury
$\frac{2013}{5000}-\frac{2012}{5000}$

Shares at cost in Jommica Central Securities Depository Limited
61.000

61609

Notes to the Consolidated Finaricial Starements (Continued)
Decenber 31, 2013

## 7. Employee benefits

The Group operates a defined benefit pension plan for its employees. The plan is open to all permanent employees and is administered by Prime Asset Management Limited. The plan is funded by employee contributions of $5 \%$ of pensionable salary, with an option for additional voluntary contributions of up to $8.4 \%$ of pensinnable salary. The eompanies in the Group contribute to the plan at rates determined periodically by external actuarial valuations (currently $6.5 \%$ of pensionable salary) to meet the obligations of the plan.

Pension benefits are determitred on the basis of $2 \%$ of final pensionable salary times pensionable years of service.

The most recent actuarial valuation was carried out at December 31, 2013, by Duggan Consulting Limited, a qualified actuary. The present value of the detined benefit obligation and the related current service costs and past service costs have been measured using the projected unit credit method,
(a) Principal assumptions used for the purpose of the actuarial valuations:

2013 2012

Discount ratc
$9.5 \% \quad 10.5 \%$
Expected rate of future salary increases
6.0\% $7.0 \%$
Future pension iucreases
$0.0 \%$
(b) Amount included in the statement of linancial position in respeet of the plan;

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S'000 | S 000 | S'000 | \$'000 |
| Tair value of plan assets | 194,887 | 171,448 | 134,363 | 119.578 |
| Present value of defined bencfit obligations | (128,694) | (101,295) | (88,727) | (70,649) |
|  | 66.193 | 70.153 | 45.636 | 48.929 |
| Net asset in the slafement of finamatal postion | 66.193 | 71.153 | 48.536 | 48929 |

Sotes to the Consolidated Financial Statements (Contimed)
December 31. 2013
7. Employee benefits foontd)
(c) Amounts recognised in profil or loss in respect of the plan:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$ 000 | \$000 | \$000 | \$'000 |
| Current service costs | 5,471 | 4,734 | 3,861 | 2,903 |
| linterest costs | 11.711 | 9,140 | 8,149 | 6,215 |
| Expected return ou plan assets | (18.583) | (15,775) | (12,935) | (10,728) |
| Net income for year recognised in profit or loss | (1.40]) | (1,901) | ( 925) | (1,610) |

Hems in Other Comprehensive Income (OC1):

Remeasurements loss on obligation for OCl
Remeasurements loss on asscts for OCl

Total remeasurements for OCI

| 5.472 | 2,586 | 3.088 | 2.919 |
| :--- | :--- | :--- | :--- |
| $\frac{6.197}{11.669}$ | $\frac{5.083}{1,669}$ | $\underline{5.367}$ | $\underline{1.188}$ |
| $\underline{10.268}$ | $\underline{5,768}$ | $\underline{4.107}$ |  |

(d) Movement in the net asset recognised in the statement of financial position:

|  | The Giroup |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$000 | \$000 | \$000 | \$'000 |
| Net assectat start of year | 70.153 | 70,417 | 48.929 | 47,564 |
| Net expenses From Profit or boss and $O C$ : | (10,26\%) | ( $5,76.4$ | ( 7,530) | ( 2,497$)$ |
| Contributions by company | 6308 | 5.504 | 4.237 | 3,862 |
| Net asset at end of year | 66.193 | 20.55 | 45,636 | 48.929 |

Sotes to the Consolidated Financial Stakments (Cominved) December 31.2015
7. timployee benefits (cont'd)
(e) Changes on the present value of the defined benefit ohligations:

|  | The ciroun |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$ 000 | \$0000 | \$000 | \$ 0000 |
| Opening defined benefit obligations | 101,295 | 84,316 | 70.649 | 56,952 |
| Service cost | 10,251 | 8,904 | 7.072 | 5,829 |
| Interest eost | 11,711 | 9,140 | 8.149 | 6,215 |
| Members' contributions | 2,793 | 1,91L | 1.730 | 999 |
| Benefits paid | ( 2,828) | ( 5,562) | ( 1,961) | ( 2,265 ) |
| Remeasturement gain | 5,472 | 2.586 | 3.088 | 2.919 |
| Closing defined benefil obligations | 128,694 | 101,295 | 88.727 | 20.649 |

(f) Changes in fail valuc of plan assets:

|  | The (iromp |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$000 | \$ 000 | \$000 | \$'000 |
| Opening fair value of plan assets | 171,448 | 154,733 | 119,578 | 104,576 |
| Membern' combibutums | 7,573 | 6,081 | 4,941 | 3.925 |
| Employer's contributions | 6.308 | 5,504 | 4,237 | 3,862 |
| Interest inconc on plan assets | 18.583 | 15.775 | 12,935 | 10,728 |
| Benefits paid | ( 2,828) | ( 5,562 ) | ( 1,961) | ( 2,265) |
| Remeasurement loss on asset for OCI | (6.197) | (5,083) | ( 5,367) | ( 1.188 ) |
| Closing fair yalue of plan assets | 194.887 | 171.44* | 134.363 | 119,578 |

(g) The tair value of plan assets is analysed as follows:

|  | The Ciriup |  | The Commany |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S.000 | 8000 | \$000 | \$ 000 |
| Equity investments | 49.075 | 45.604 | 33,834 | 31,807 |
| Governmeat of Jamaica securities | 34,965 | 30.861 | 24.107 | 21,524 |
| Real estate | 25006 | 24,003 | 17,236 | 16,741 |
| Others | 85.847 | 70.980 | 59.186 | 4), 506 |
| Fair value of plan asset | 194.887 | 171,448 | 134,363 | 119,578 |

Notes to the Consolidated Financial Statements (Cortimed)
December 3L, 2013
7. Employee benefits (cont'd)
(h) The history of experience aduustments is as follows:

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | Defined Beaefit Pension Plan |  |  |
|  | $\frac{2013}{\$ 000}$ | $\frac{2012}{\$^{\prime}(000}$ | $\frac{2011}{S^{\prime} 000}$ |
| Present value of defined benefit obligation | (128.694) | $(101,295)$ | ( 84,316) |
| Fair valuc of plan assets | 194.887 | 171,448 | 154,733 |
| Surplus in the plate | 66.193 | $\underline{70.153}$ | 70,417 |
| Experience adjustments on plan liabilities | 5,472 | ( 2.586) | 4,077 |
| Experience adjustments on plan assets | ( 6,197) | 5.083 | 7,123 |

The Company

| Defined Benefit Pension Plan |  |  |
| :---: | :---: | :---: |
| $\frac{2013}{\$ .000}$ | $\frac{2012}{\$ 000}$ | $\frac{2011}{\$ .000}$ |


| Present value of defined henefit obligation | ( 88,727$)$ | ( 70,649) | ( 56,952 ) |
| :---: | :---: | :---: | :---: |
| Fair value of plan assets | 134,363 | 119,578 | 104.516 |
| Suplus in the plar | 45,636 | 48,929 | 47,264 |
| Re-measurement gain/loss on obligation for OCl | 3,088 | 2,919 | 3,833) |
| Re-measurement gainloss on obligation for OCI | ( 5,367) | ( 1,188) | 2.344 |

The Group and the Company expect to make contributions of $\$ 7.5$ million and $\$ 4 . A$ million respectively (2012: \$6.2 millim and $\$ 4.2$ million respectively) to the defined bencfit plan during the next financial year.

The plin assets do nat inctude any of the Giroup's awn financial insifuments, nar ary property occupied by or other assets used by the Group.

4 Proviflang A Fair, Enticient and
Trousparant Stock Market

Notes to the Consolidated Finaacial Statements (Contaned)
Decumber 31, 2013
8. hivestment in sceupitics
(a) Nun-surrent-classilied as ivadable for' sale,

|  | The Gromp |  | The: Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\frac{2013}{3} 000$ | $\frac{2012}{\$ \cdot 000}$ | $\frac{2013}{80000}$ | $\frac{2012}{\$ 0000}$ |
| NWe Yariable Rate Note | 1,224 | 1.628 | 1,224 | 1,628 |
| Benehmark Invesimeni Nouss: <br> Tixed rates notes -2017 to $2019,75 \%$ - $8.57 \%(20122013 \text { to } 2016,12 \%-12.54 \%)$ | 66,617 | 195,341 | 62,747 | 77,274 |
| $\begin{aligned} & \text { Variable Rates Notes }-2020-2023 . \\ & 7.67 \%-795 \%(20) 2 \cdot 2015 \text { toe } \\ & \left.20187.6^{\circ} \%-9.1^{\circ} \%\right) \end{aligned}$ | 22,883 | 36,763 | 4.474 | 36.763 |
| Foreign Currency Inxestments: <br> Giof $10.625 \%$ US\$ Global Bond. 2017 <br> (mamitig walue liss.4 0 noto) | 501398 | 46.577 | 50.393 | 46,57? |
| Soverminerl of Belize 5"\% guirmited nurigage notes 2029 (nominal value USS49.201) | 4.528 | 2,054 | 4,528 | 2,958 |
| GOI FR $525^{\circ} \%$ and $7 \%$ US\$ Benchmark investment notes $20142020(2012: 2013$ $0.75 \%$ (nominal value TZ $\$ \$ 518.000$ ) | 27.886 | 25.016 | 11.778 | 10.527 |
|  <br>  | 601, $28 \%$ | 35184 | b11,686 | 9,3,184 |
| GO) USs Global Buad 2019 (nominal value US5200,000) | 29.548 | 18,099 | - | - |
|  | 254.765 | 279, 5 557 | 195.830 | 228,906 |

Ineluded in the investment balances above is interest revelvable in the amount of $\$ 6.88$ million for the Group and $\$ 6.48$ million fion the Company ( $2012: \$ 9.55$ million fire the Group and S9 million for the Company).
(b) Curont-classificed as asmilable for salc:

Available for sale:

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| 50008 | \$000 | Sromo | S'090 |
| 28.150 | 24,449 | 11,806 | 10,285 |
| - | +,207 | + |  |
| 28,150 | 28.647 | $\underline{4.806}$ | 10,285 |

Prowhline A Fair, EnTldent and

Sotes fo the Consolidated Financial Statements (Continued)
December 31, 2013
8. Investoment in securitics icont 0 )
(b) Current (cont 'd):

Included in the investment balances above is interest receivable in the amount of $\$ 0,67$ million for he Gifoup and $\$ 0.28$ million for dhe Company (2012: $\$ 0.57$ million for the Giroup and $\$ 0.24$ million for the Company)
(c) Movement it investment in securities:

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| S000 | \$000 | \$000 | \$000 |

The mawemen! For the year in availithle-fins sale lintarictal assels is ass follows.

| Balance at January I | 308,204 | 266,518 | 239,191 | 201,734 |
| :---: | :---: | :---: | :---: | :---: |
| Additions | 129,842 | 70,521 | 107,945 | 49,974 |
| Foreign exchange gain | 27.691 | 9.834 | 19.874 | 6,776 |
| Movement in fair value of available-forsale financial assets | 2,771 | ( 10.239 ) | 2.991 | (9,276) |
| 12isposal of imestments | (185,593) | (28.430) | (162, 259) | 10,017) |
| Balanee at December 31 | 282.915 | 308.204 | 207,642 | 239.191 |

2. Lony-tcomitrecivables

These repuesent loans granted to employcey. The loans are repayable by montily installments and are for a perind of 5 years. These loans carry an interest rate of $10 \%$ per annum. The current portion of these leans, due within twelve months fiom the end of the reporting period, amounted to $\$ 4,747$ milligut (2012: $\$ 3.415$ millinat) for the Group and $\$ 4.759$ million (2012: $\$ 2.870$ million) for the Company, and is included in other recesvables.
10. Trade and orther receivables

|  | Tha Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$000 | 5000 | \$0000 | \$000 |
| Cess receivable | 19,527 | 10,930 | 16.789 | 10,009 |
| lees reeeivable | 21,494 | 18.421 | - | - |
| E-campts | 6,578 | 1.651 | 6.578 | 1.65) |
| Other | 51.6016 | 40.823 | 39007 | 28.666 |
|  | 99.215 | 71.325 | 62.374 | 40,326 |
| Less: Allowanco for doubrthit Sebis-other receivables | (21.688) | 11.457) | (11.078) | 1 6,437) |
|  | 77,527 | 60,368 | 51,206 | 33,889 |
| Prepayments | 1.422 | 2861 | 3129 | 1.407 |
|  | 21292 | 03,229 | 53.425 | 35.296 |

##  <br> December 31.2013

## 10. Trade and ofher receivables (comid)

The average credit period on services is 30 days. No interest is charged on the trade and other receivables in accordance with the Group's policy. The Group has provided $100 \%$ for receivables over 180 days (execpt where these amounts are assessed as recoverable by management), because historical experience is such that receivables that are past due beyout 180 days are generally not recoverable.

Included in other receivables however, are debtors with a carrying amount of approximately $\$ 4.685$ million $12012 ; \$ 5.524$ million for the Group and $\$ 2.860$ million ( $2012 ; \$ 0.612$ million) for the Company which are past due at the reporting date for which the Group has not provided as there has not been a change in credit quality ant the antounts are still considered recoverable.

Ageng of receivables that are past due but nol impaired:

|  | The Group |  |  | The Company |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2013 | 2012 |  | 2013 | 2012 |
|  | $\$ 000$ | $\$ 000$ |  | $S^{\prime} 000$ | $\$ 000$ |

Movement in allowance for duubtful debts on other receivables:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | $\$ 000$ | \$'000 | S'000 | S000 |
| Balance at beginming ol year | 11,457 | 8,067 | 6,437 | 5,918 |
| Impaiment losacs reeognised during year | 10,231 | 3,390 | 4.641 | 512 |
| Balance at end of year | 21,688 | 11.457 | 11.078 | 6.437 |

In determining the recoverability of a receivable, the Group considers any change in the eredit quality of the receivable form the date credit was gruted up to the reporting dete, Concentration of credit risk is limited due to the nature of the customer base Accordingly, management believes that there is no further credit provision required in excess of the allowance for doubtful debts and that non-past due unimpaired receivable are collectable in full Eess receivable at the end of the year included $\$ 7.83$ million (2012: \$4. 127 nillion). $\$ 7.18$ million (2012 $\$ 1.451$ million) and $\$ 1.51$ million (2012 $\$ 1.44$ million) for the Gorspe and $\$ 6,83$ milion (2012: $\$ 4.1$ millim1, $\$ 6.29$ million (2012: 1.4 million) and \$1.32 million (2012; $\$ 1$ 256 million for the Company due from threv brokers which represent $40 \%$ (2012:38\%), 37\% (2013; 13\%) and $8 \%$ (2012. 13\%) for the Giromp and $4 \mathrm{~F} \%(2012: 41 \%), 77 \%(2012: 13 \%)$ nnd $8 \%(2012.13 \%)$ for the Conupary nespectively lor tiree brokers of the whach are current.

## Vipics to the Consplatined Financual Statements (Cinntmued)

 December 31. 201310. Trade and other receivables (cont'd)

Agoing of impaired other receivables:

|  | The (Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S'000 | \$ 3000 | \$000 | \$000 |
| 180 - days | 21,688 | 11.457 | 11,078 | 6.437 |

11. Govermment securities purchased under resiale agreement

The Group entered into reyerse repurchase agreements collaterised by the Government of Jamaica securitics, These agreements may result in credit exposure in the event that the counter parties of these transactions are untrable to fulfill their contractual obligations. Included it this balance is forcign currency denominated amount of USS0,498 million and LSS(0,46) million for the Group and Company respectiycly (2012; US $\$ 1.615$ millian for the Group and US $\$ 1.424$ million for the Company) and interest tecelvable of $\$ 0.270$ million for the Group and $\$ 0.246$ million for the Company (2012: $\$ 0.325$ million for the Group and $\$ 0.315$ million for the Company). The fair value of collateral held pursuant to teverse ecpurchase agrecments is $\$ 67.804$ millinh for the Group and $\$ 59.984$ million for the Company ( $2012: \$ 199.916$ million for the Group and \$172.979 milliun for (he Compatry).
12. Cash and eash cquivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents inelude cash on hand and in banks, net of bank overdraft and investments in money market instruments with an orginal maturity of three months or less from the date of acquisition that are held to meet cash requirements rather than for investment purposes.
(a) Cash and cash equivalents at the reporting date as shown in the consolidated statement of eash flows can be reconciled to the related items in the consolidated statement of financial position as follows:

|  | The Gromp |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S 6100 | \$000 | \$000 | \$000 |
| Cask on hind and in barks | $\underline{17.125}$ | 12.271 | 1,014 | 6,120 |

(b) Cash and cash equivalents of S 10 million are bypothecared to secute a long-term liability (Nule (6).

Prowing A Fint, Entident and
Traspparent Stock Market

## Noten to the Consolidated Financial Sratements (Continued) <br> December 31.2013

## 13. Share capntal

$\frac{2013}{5000} \quad \frac{2012}{8^{2} 000}$

Authotised:
$600,000,000$ ordinary shares
of no par value (2012; $600,000,000$ )
Issued capital:
140,250,000 ordinary stocks of no par value (2012: 28,050,000)
Vil proference shares of no par value (2012:33,000,000)
Issued capital.
$\begin{array}{llll}\text { At Tamuary I-ordinary stocks } & 168,590 & 168,590\end{array}$
Stocks issued. net of transaction cost (see note (a) below)
Redeemable preference shares at $\$ 2.00$ each
Less: Redeentable preference shares classified as liabilities as required by lliRs (see note (b) below)


## At December 31

a incruase in stated caprail
During the year, at an Batraondinary Ganaral Meoting, the following Resolutions were passed,

Resolution f:
That each issued share il the Company be sub-divided into four ordinary shares. The passing of this resolution resolted in the number of issued ordinary shares in the Company increasing by $84,150,000$.

Resolution 2:
That $28,050,000$ ordinary stares of the Company be issued, on the terns and condinoms set oul in a prospectus of the Company, on suct date to be determued by the Board. without regard to any pre-emption nights in favour of existing shareholders. The passing of the resolution brought the issued ordinary shares of the Company to increase to 140,250,000.

Resolution 3:
That all ordinary share of the Company that are fully pail up at the lime of the issue or ${ }^{\circ}$ the shares in the prospectus be converted to stocks.

1. Receamatio preference shates

Redeemable preference sture capital is clasified as a liability, as dividend paynente ure mot dikerelionary Bividends im proforenec sharos are rocognived is interest expense in profit or loss.

Duing the year, hy resolution of the Denard, the redosmable preference shares were releconed on May 31, 2013, and aibsequently de-listed from trading on the Jamaien Stock Exchantie
${ }^{\text {Providing }}$ A Fave Efficent and

Sutes te the Consolidated Fmancial shatments(Continued)
Devomber 31.2013

## 14 Liair value teserve

The reserse represents the fair value adjustment relating to available-for-sale investment in securities (Dote 8).

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$000 | 8000 | \$000 | \$ 5000 |
| Bulance at January 1 | 446 | 7.272 | 272 | 6.456 |
| Net gainfloss) arising on revaluation of availablc-for-side Fumeial asscts | 2.273 | (10,237) | 2,493 | (9.274) |
| Net loss:(gain) reclassified to surplus on sale of investment | 498 | ( 2) | 498 | 2) |
| Delerted lax adfustmenls on avalable-for-sale financial assels (note (7) | (924) | 3,413 | (997) | 3.092 |
|  | 1.847 | (6.826) | 1.994 | (6.184) |
| Balanee at Deecrnber 31 | 2.293 | 446 | 2,266 | 272 |

The fair walne reserve represents the cumulative gains and losses arising on the revaluation of
 of amounts reclassitied to profit or loss when those assets have been disposed of or ale determined to be impaired.

15 Kevenue reserve
Reflected in the financial statements of the:

|  | $\frac{2013}{\$ 3000}$ | $\frac{2012}{\$ 0000}$ |
| :--- | :---: | :---: |
| Parent company | 240.903 | 343.549 |
| Sulssidiarics | $\underline{72,931}$ | $\underline{58.875}$ |
|  | $\underline{313,834}$ | $\underline{402,424}$ |

## 16. Long-term liabilities

These inclade loans from the National Commercial Bank Jamaica Limited (NCB):

|  | The Group and Comtinary |  |
| :---: | :---: | :---: |
|  | 2015 | 2012 |
|  | S.000 | \$000 |
| 1, asan 1 (bee (b) below) | 387 | 1.937 |
| Loan 2 US $\$ 270,0000$ (see (b) below) | - | 12.526 |
|  | 367 | 21.463 |
| Preterenue shares (1900 13) | - | 66.090 |
|  | 887 | 87.497 |
| Less: Carron purion (hatuded in sument iabilitics) | (367) | (73.129) |
|  | $\cdots$ | 14.324 |

Notes to ihe Consolidated Firmancial Stalererols (Continued)
Decomber 31. 2013
16. Long-tem Liabihtics \{con'd)
(a) Loan 1:

The loan from VCB is repayable by April 2014 by 47 equal monthly installments of $\$ 129,167$ plus one final payment of $\$ 129,151$ and interest is charged at a tixed rate of $12 \%$ per annum on the reducing balance over the life of the loan. The loan is secured by unstamped Ball of sale over Information Tectonology equipment valued at $\$ 6.2$ million beld unstamped and licn over credit bilances beld unstumped and bypotheeatian of $\$ 10$ milhon hold at NCB Capital Markots Limited.
(b) Laan 2:

This loan for $1 \$ \$ 300,000$ from NCB Lamaica limited is repayable in 60 equal montaty mstaltments of 4885,000 , and intertsi was charged at a fixed interest rate of $8.25 \%$. The loan is secured by the hypothecation of $\$ 10$ million held at NCR Capital Markets l imited. The loan was repaid in fill during the year
17. Deferred tax

|  | The firoun |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | Sonor | \$'000 | \$000 | SOOO |
| Deterred tax assets | 14.912 | 1,121 | 14,373 | 163 |
| Deferred tax liahilities | $(34,701)$ | (34,041) | (24,094) | (23,576) |
| Net position at the end of the year | $(15,129)$ | (32.920) | (9,721) | (22,811) |

The movernent in the net deferred lax position was as follows:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | 5000 | \$00f | \$000 | 5000 |
| At January 1 \% | (32,920) | (21,120) | (22,811) | $(10,806)$ |
| Credited (charged) io inenme for the year (note 25) | 14.826 | (15, 031 ) | 17,268 | (16,467) |
| Credited to equity | 3,889 | ( 182) | 2.819 | 1,370 |
| E peditad/charged) to fair value rearerve for the year (note 14) | ( 924) | 3.412 | 18977 | 3.102 |
| Al Decenter 31 | (15.129) | (32,920) | (9,721) | (22,81) |

4 Providug A Falr, Eflledent and

Nolestis the Comsohlidared Finamial Statements (Continued)
December 31,2013

## 17. Delerted las (vorit'd)

The following are the deferred tax assets and deferred tax liabilities recognised by the Group during the year

## Deferred tax assets

|  | The fitoun |  |  |
| :---: | :---: | :---: | :---: |
|  | Accrued | Tax |  |
|  | vacialion | Loss | toial |
|  | Sto00 | 5000 | \% 0 000 |
| At January 1.2012 | 1.114 | 13,410 | 14.524 |
| Crediu/(charge) to income for the year | 7 | (13,410) | (13.403) |
| Al December 31,2012 | 1,121 | - | 1,121 |
| Credit to income for the year | 135 | 18,310 | 18,451 |
| At December 31, 2013 | 1,256 | 18.316 | 19.572 |


|  | The Company |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Acctued } \\ & \frac{\text { vacution }}{S^{r}(000} \end{aligned}$ | Tax |  |
|  |  | loss | Total |
|  |  | \$000 | 8000 |
| Al .taunary 1.2012 | 680 | 13,410 | 14,090 |
| Credit/(charge) to unome for the year | 85 | (13.410) | (13.325) |
| At December 31, 2012 | 765 |  | 765 |
| Credil lo ineome for lhe year | 155 | 13.453 | 13.608 |
| ALDecember 31, 2013 | 920 | 13.453 | 14.373 |

Deferred tax liabilities

|  | The Group |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital allowance 11 excess of Deprecialion | limerest receivable | Tinrealised ganss in investment in securities | Retirement berefit assel | Tolat |
|  | S'000 | $\$ 000$ | $\$ 9000$ | S000 | S'000 |
| January 1. 2012 | (6,524) | (1,940) | (3,702) | (23,473) | (35,644) |
| (Charged) jcredited to income for the year | 13181 | ( 1,580$)$ | - | ( 2.469 ) | ( 4,367$)$ |
| Crediled to equity for the yeur |  |  | - | 2.557 | 2,557 |
| Charge lo lisir volue teserve | 1- | $\sim$ | 3.413 | $\underline{\square}$ | 3.412 |
| AI Tecombler 31. 2012 tharpuatlecpodited ta | (6,847) | (1,520) | (289) | (2).385) | (34.04) |
| incuate for the ycar | (1.823) | 767 | - | t 2.5709 | (3, 3.26 ) |
| Cridicd to crutiy for the year | 1 | - | - | 3,890 | 38890 |
| Chargeal to fiir value reserve | - | - | 924) | - | ( 924) |
| (Peconiber 31, 2913 | (8,670) | (2.733) | (1,213) | (2,060) | (44.7at) |

Trovidug A Faik, Efficinc and
Trangurene Stock Maket

Notes iv the Consoliditied Finuncial Stumenens (Continued)
December 31, 2013

## 17. Deferred tax (comid

Deferred tax liabilities (cont'd)

|  | The Company |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital allowanec in excess of Depreciation \$'000 | $\begin{aligned} & \text { Intcrest } \\ & \frac{\text { rucervabla }}{\$ 1000} \end{aligned}$ | thirealived gains in investment $\frac{\text { in secturitue }}{52000}$ | Rectircment <br> benefit <br> assel <br> $\$ 000$ | $\frac{\text { Iulal }}{k^{\circ} 000}$ |
| January + , 2012 | (4.093) | (1.653) | (3295) | (15,855) | $(24,896)$ |
| (Chaged): Lredited ia wrortme fiot the year | 2.77 | (1.554) | - | ( 1,824 ) | ( 4.141$)$ |
| Charge to equity for the yeal | - | - | - | T.369 | 1,369 |
| Charge to hair value reservo | - | - | 3,092 | $\cdots$ | 3.092 |
| At December 31, 2012 | (3.856 | (3.207) | (200) | (16,310) | (23.576) |
| (Clarged) icredited to incone lur the year | (1.440) | 821 | - | (1.221) | ( 2,340) |
| Charged to equity for the year | - | - | - | 2.819 | 2,819 |
| Charged to fair value reselve | - | - | (497) | - | (997) |
| Decermber $\mathrm{il}_{1} 2017$ | (5,296) | (23869 | (1.200) | (15,212) | 124.194) |

18. Payables and merrath

| 隹 | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \% $\% 90$ | \$0000 | $\$ 000$ | \$'000 |
| Payables and accrunls | 77,349 | 73,611 | 58,429 | 58.353 |

No mierest is charged on the payadhes balaned the campary has limanctal rish manazement policies to ensure that all payables are paid within the pre-agreed credit terms.
19. Other operating income

| - | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$000) | \$000 | $\$ 000$ | \$000 |
| Rogional conference | 14.407 | 9.421 | 14.497 | 9,421 |
| Other | 43,250 | 36.098 | 40.954 | 35,010 |
|  | 37,747 | 45,519 | 55,451 | 44,431 |

20. Statif costs

|  | The Groug |  | The Compariv |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | 51000 | \$000 | \$7000 | $\$ 000$ |
| Sataries and other emplayee benefits | 147.682 | 142,003 | 92.105 | 103,181 |
| Statatory commibutious | 11,266 | 10,43] | 6.913 | 7.920 |
| ('rsatit men pension pluy | (7,710) | ( $7.4(1) 5$ | (5,163) | ( 5.472 ) |
|  | 151.338 | 145.131 | 93,855 | 105.629 |

*Proviliny A Fatr, Ethelent and
Trialsyerent Stock Mantet"

Notes to the Consolidated Fimencial Statements (Contineced)
December 31. 2013
21. investment income

|  |  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
|  |  | S 000 | \$000 | \$000 | \$ 000 |
| (a) Iovestment income includes: <br> Tnterest income <br> Foreign exchange gain <br> (Loss) gaitt on disposal of available-for-sale investments |  |  |  |  |  |
|  |  | 29,295 | 28.3.30 | 24,161 | 22,942 |
|  |  | 27.691 | 9,833 | 19,874 | 6,776 |
|  |  | ( 531) | 2 | ( 498) |  |
|  |  | 56,455 | 38,165 | 43,537 | 29.720 |
|  |  |  | mup | The C | any |
|  |  | 2013 | 2012 | 2013 | 2012 |
|  |  | \$000 | \$000 | \$000 | \$000 |
| (b) Invesment income earned, analysed by cutegory of fintucial assel is as forlows: |  |  |  |  |  |
|  |  |  |  |  |  |
|  | Loans receivables | 3.075 | 1.945 | 2,610 | 1,628 |
| Available-for-sale |  | 53,380 | 36,220 | 40,927 | 28.0192 |
|  |  | 56.455 | 38,165 | 43,537 | 29,720 |

22. Other gains

| Disposat of propery, planu \& ccqupment | 27 | - | 27 | - |
| :--- | :---: | :---: | :---: | :---: |
| Frofessional fees write-off | - | 5,931 | - | - |
|  | $\underline{27}$ | $\underline{5.931}$ | $\underline{27}$ | $=$ |

23. Finance costs

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | $\$ 7000$ | \$000 | 5900 | \$000 |
| Interest on preference share | 1.93, | 4,181 | 1,933 | 4.181 |
| Trierest en borrowings | 4.174 | 2,201 | 4,174 | 2.164 |
|  | 6.107 | 6.387 | 6.107 | 6.345 |

Notes to the Consolidated Financial Statenients (Continued)
Desenter 31.2013
24. Profit before taxation

Profiz(loss) before laxation is stated afer taking account of the following:

|  | I he Grouy |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S000 | \$000 | St000 | \$000 |
| Income: |  |  |  |  |
| Interest | 29,295 | 28,330 | 24,161 | 22.942 |
| Expenses: |  |  |  |  |
| Directors' fees | 9,780 | 8,630 | 7.800 | 6.800 |
| Audit fees | 3,625 | 3.750 | 2,275 | 2.550 |
| Depreciation of property, plant |  |  |  |  |
| and equipment | 11,073 | 9,619 | 7,955 | 7.223 |
| Amorlisation of intangible assets | 10,491 | 9,907 | 7,293 | 6,707 |

25. laxation

Recognised in profit or loss
(i) The charge for the year represents:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$000 | \$'000 | S\%000 | \$000 |
| Current tax | 8.098 | 39.765 | - | 27.881 |
| Deferred tax (mote 17) | $(14,826)$ | $\underline{17.769}$ | (11,269) | 16,466 |
|  | (6,728) | 57,534 | (11,269) | 44,347 |

(ii) The charge for the year is reemeciled to the profit as por the statement of conmprehensive income as follows!

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\frac{2013}{85000}$ | $\frac{2012}{\$ 0000}$ | $\frac{2013}{8000}$ | $\frac{2012}{10000}$ |
| Prolik(foss) belore kax | 462 | 187,437 | (20,278) | 138.136 |
| Tax at the domestic income tax rate of $331 / 3 \%$ | 154 | 62.479 | ( 6.759) | 46,046 |
| Tax effect of inems that are not deductiole in determining taxable protit | 517 | 380 | 466 | 344 |
| Print year uver prowision | - | 287) | - | - |
| Effect of incone not taxabie | (17.576) | ( 3,425) | ( 4,976) | ( 2,423 ) |
| bither | 177 | 387 | - | 385 |
|  | (6,928) | 57,594 | (11,269) | 44.347 |

Notes to the Consolidated Finazcial Starments (Contimes)
Desumbe 31, 2013

## 26. Profit of the Giroup for the vear

Reflected in the financial statements of the:

| - | The Givup |  |
| :---: | :---: | :---: |
|  | 2013 | 2012 |
|  | \$.000 | 5000 |
| Parent company | (9,009) | 93,789 |
| Subsidiary | 16.199 | 36.114 |
|  | 7190 | 129.903 |

27. Farminus per stock unit

Basce carnings per stock unit is calculated by civinding the profir by the weighted average number of ordinary stock puic

Irolit ( $5^{\prime} 000$ )

| The Group |  |
| :---: | ---: |
| 2013 | 2012 |
| 7,190 | 129,903 |
| $123,887,500$ | $112,200,000$ |
| $\$ \quad 0.06$ | 1.16 |

## 28. Segment repoiting

The Group's operations are arganised into four main busintess segments as follows:
(a) Exchange operations - The operation and regulation of the Stock Exchange
(b) Depository - Services in comection with nansferting and holding of securities, shares. stocks. bonds and debentures.
(c) Investments - Income derived from investing activities of the Group
(d) Irustec, custodiansthp, comprany management and other activities.

The GToup's uperations ate located solely in Mantaica.

|  | 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | txchange gherations: | Depository Services | Investment other | Tustees Servites | Interest <br> Fimmationx | Grouip |
| Kevenio-extimal | 168.40\% | 11,010 | 26.458 | +8,083 | - | 122.010 |
| Segment result | ( 57.708 ) | 1 15,620) | 50.455 | 33,442 | * | 6.564 |
| France cose | ( 6,107 ) | $\checkmark$ | - | - | $=$ | ( 5.107$)$ |
| Proft befote taxation |  |  |  |  |  | 462 |
| Cavation |  |  |  |  |  | 6.258 |
| Probil lis fix yze |  |  |  |  |  | 2.199 |
| Gther miamaion Deprecialoniand sumblination | 15,250 | 6,253 | - | 57 | * | 21.500 |
| Smem |  |  |  |  |  |  |
| Segnentisisats | 583.457 | $148: 213$ |  | 49,903 | (121,410) | 1000,257 |
| Liamien |  |  |  |  |  |  |
| Scgrach Latilics | 142636 | 45.250 | $\underline{\square}$ | 1562) | (5822 ${ }^{\text {2 }}$ | Loserat |

## Notes io the र.onsolidurtal Fimincial Stufernents (Continued)

Decerubar 31. 2013

## 28. Segment reparting (cont d)

Revenue from twa brokers of the exchange operations reprexents $\$ T(0.5$ million and $\$ 10.3$ milliom of the (iroup 's total revenue.

|  | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Excharge eporations | Deponitory Sctuides | frvesimemt other | Truslees. Strvicen | Interes <br> Fhiminations | Cirout |
| Revente-extemal | 3789.724 | 39,327 | 88.165 | 26.178 | 1,1224 | 4.12. 6 |
| Sugnzul resulif | 114.7 | 30.942 | 38,165 | Q. 051 | - | 105,810 |
| Finaneecost | ( 6, $2 \cdot 15$ ) | - | - | ( 37) | - | ( 5.382$)$ |
| Profithefore taxation |  |  |  |  |  | 187,4in |
| Taxationt |  |  |  |  |  | (32.534) |
| Profil lat the year |  |  |  |  |  | 120,903 |
| Ohter inforraution |  |  |  |  |  |  |
| $1{ }^{1}$ cprectation and smortisation | 13,2731 | 5,497 | - | 1 | - | 10,520 |
| Astets <br> Segment assets | 688.68 | 152,831 |  | 23.823 | (93.243) | 7 73,097 |
| Lathilines Segmert rabilities | 176,230 | 47,407 | $\sim$ | 7.572 | (29,6.2) | 201.637 |

Revenue from two brokers of the exchange operations represents $\mathrm{S} \mid 91$ million and 556 million of the Group's total revenues.

## 29. Related party transactions balances

(a) Buring the ycar be Group and the Companty had the following tranachions with refated party in the normel coursc of business.

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| \$ 3000 | \$\%000 | \$000 | $8 \% 000$ |

## Subsidiary

Larmaica (entral Securities Depositery Limited Rental income $\qquad$
$\qquad$ 1,225
1.225


|  | The fimum |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S004 | Srone | 5000 | S>000 |
| Janiaica Central Scourities |  |  |  |  |
| Deprositiny Limitod | - | - | 30,558 | 26,392 |
| ICSD Trusioe Servicas Limitad | - | - | $\sim$ | 2782 |
|  | . | - | 30.598 | 29,174 |
| Atrount owed to telated partices: |  |  |  |  |
| JSECOmpeneatiou liund | (13, 1159 | (7, 643) | (13, 119 ) | (7.643) |
| JSCT2 Trustec Service Limited | - | $\cdots$ | (20.980) | - |
|  | (11,112) | (2,641) | (34, 1999) | (7.645) |

Notes to the Consolidated Tinancial Statements (Continued)
Descmber 31, 2013

## 29. Relatcod pariy iransachons balanec (contod)

(c) Compensation of key mamagement personnel

The remuncration of directors and other members of key management during the ycar was as follows:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 20.2 |
|  | S 0000 | \$'000 | \$000 | \$000 |
| Short-term benefits | 38.149 | 34,088 | 23,923 | 23.659 |
| Post employment benefits | 2.210 | 2.047 | 1,341 | 1271 |
|  | 40.359 | 36.135 | $\underline{25.264}$ | $\underline{24.930}$ |

(d) Loans to relatec partics

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | S000 | \$000 | \$ 000 | \$000 |
| Loans to key maragement personmel | 2,326 | 2,217 | 2,040 | 2,117 |

30. Commitments

Capital commiments:
Capital commitments as at December 31,2013 , unnounted to $\$ 10.083$ million in relation to the acquisition of solar system (2012: Nil).
31. Financial instruments
(a) Capital risk management:

The capital structure of the Group consists of equity attributable to the shareholders of the parent company comprising issued capial, reserves, and retained carnings.

The Group's objectives when mangeing its cuptal sincture, which is a bruadke toncept than the equity on the thee of the statememt of financial posifion are:

1) To safeguard the Group's ability to contime as a going sensem so that it can ceminuc to provide raums for slockholders and bune is for alher salatholdens, and
ii) To mainain a strong capial buse to support the business developmeni.

The Ciroup's overall strategy remsits unchunged from 2012

Notes te dic Consolidated Pimancaal Statements (Coninveal)
December 31.2013

## 3). Finaticial instruments (conidd)

(a) Capital risk management

Geating ratio
The gearing ratio at ond of the reporting perind was as follows:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 201.3 | 2012 | 2013 | 2012 |
|  | 8000 | T000 | \$000 | \$000 |
| Debt (i) | 387 | 87.463 | 387 | 87,463 |
| Equity (ii) | 554,273 | 571.460 | 481,315 | 512,411 |
| Debr to equily ratio | 0.07\% | 15.31\% | 0.08\% | 17.070/4 |

(i) Deft is detined as shorf and long-tern horrowings as shown at Note if.
(ii) Equity includes all capital and reserves of the Group that are managed as capital
(b) Financial risk management objcelives

The Group's Investment Committee is responsible for recommending to the Board of Dircetors, through the Audit and Finance Commitue, unifonm investment decisions, policies and procedures. The specific duties of the Investment Management C'ommittee are to receive and review data on current market conditions and economic ourlook; review various risk reports submitted including fair value, credit risk, liquidity risk, marker nisk, and review monthly report on porfolios and establish quarterly investment portfolio strategies. The Group does not enter into or trade financial imvestments, including derivative financial instruments for speculative purposes.

## (c) Market risk

The Group's investment activitics expose it promatily to the financial asks of changes in foreign currency exchange rites, interest rates and price. The Group manages its risk through extensive research and monitors the risk exposures on the local and international markcts.

There has been no change to the manner in which the Girmin manages and measures this risk.

## Porena currency risk management

The Grotp indertakes certain investratal umsutions demominned in curruncies uther than the Jamaican dolar. Exchange rate exposures are managed witfin approved policy parameress and maintointing a managenbla balance in the types at invesimenta.

Notes to the Consolidated Financial Statements (Continued)
December 31, 2013

## 31. Tinancial instruments (cont ${ }^{*}$ d)

(c) Market risk (cont'd)

The following balances held in United States dollars are included in these financial statements:

|  | The Group |  | The Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | \$ ${ }^{4} 000$ | 5000 | \$'000 | \$ 000 |
| Investment in securities | 242,753 | 171,408 | 188,014 | 123,526 |
| Cashand cash equivalents | 1.181 | 147.192 | 239 | 132,321 |
| Liabilities (bank borrowings) | - | ( 19,525) | - | (19,525) |
|  | 243,934 | 298.675 | 188,253 | 236.322 |

## Sensitivity analysis

The Group's investment portfolio is exposed to the United States dollar. The Group's sensitivily to a $1 \%$ increase or $15 \%$ decrease in the Jamaican dollar against the United States dollar is the sensitivity rate used when reporting foreign currency risk internally to the key management persomel and reptesenls management's assessment of the reasonably possible change in foreign exchange rates.

The sensilivity of the $1 \%$ (2012. 1\%) \% increase or $15 \%$ (2012: $10 \%$ ) decrease in the Jamaican dollar against the United States dollar exposure would be an increase in profit of the Group by $1 \$ 2.44$ million (2012: 2,99 million) million or $3 \$ 36.59$ million (2012: I $\$ 29.87$ million) deercase; company J\$1 .9-million (2012; J\$2.4 million) increase of 1 S 28.2 million (2012: J\$23.6 million) decrease.

The amalysis is done on the same basis as 2012 and assumes that all other variables, in particular interest rate, remain constant.
literest rate risk management
The Group's exposure to interest rates on Financial assels and financial liabilites are detailed in the liquidity risk management section of this note. Interest rate sensitivity analysis has been determined based on the exposure to interest rates for the Group's investment in sceurities at the end of reporting period as these are substantially the interest sensitive instrument impacting financial results. For floating rate financial assets and financial liabilities. the analysis assumes the amount outstanding at year end was outstanding for the whole year. A $250(2012 ; 400)$ basis points increase $100(2012 ; 100)$ basis points decrease for local currency and 200) (2012: 250) basis points increase'50) (2012: 50) basis points decrease for United States eurtency represents management's assessment of the reasonable possible change in interest rater.

Netcs to the Consolidated Finaneial Statements (Continued)<br>December 31. 2013

## 31. Finaticial instruments cont d)

(c) Market risk (cont'd)

Interest rate risk management (cont'd)
Net effect on profit if market interest rates had been 250 or 100 basis points higher or lower for investment denominated in local eurrency and 250 or 50 basis points higher or lower for investments denominated in United States currency and all other variables were held constant is as follows:

The Group

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| S000 | \$'000 | \$000 | \$'006 |

Elled on prolit increase 250
(2012:400) basis points (JS) $\quad 1.187 \quad 3,225 \quad 3,031 \quad 2,724$

Effect on profit decrease 100
(2012; 100) basis poimls (18)
Effect on profit increase 201

| (2012: 250 ) basis points (US\$) | 5,087 | 3,675 | 3,628 | 3,285 |
| :--- | :--- | :--- | :--- | :--- |

Ffrect on prolit decrease 50
(2012:50) basis points (IJS. 8 )
(1.197)

735
(907)
657)

The Group's and the Company's sensitivity to interest rates has increased during the curtent year as the ciroup hail an inctease in the number of variable rate financial instruments.
(d) Gedit risk managememL

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Ciroup. The Group is guided by the investment policies and procedures of the Stock Exchange. In relation to bank accounts and investment securities, the Group, as a policy, deals only with credit worthy counterparties, to minimise crodil tisk exposires. In oddition, limits ate assigned to vacious counterpartics by the Croup.

Trade receivaties consist of broker members of the Group and aceordingly mitigates against eredir risk in relation to such teccivebles. In the case of other receivables, ongoing credit evaluation is performed on the tinancial conditions of those receivables.
a Proukdian A Fat，Efllent and

## Notestathe Consolidated Financial Staterients（Continusd） <br> December 31． 2013

## 31．Financial instruments（conn＇d）

（d）Gredit tisk management（cont d）
The carrying amount of finaneial assets recorded in the financial statements represents the Gifoup＇s maximum exposure to credit risk．There twas to signilicant concentration of credit risk．
（e）Liquidily risk management
Ultimate responsibility for liquidity risk manadement rests with the board of directors， which has built an appropnate liquidity risk management framework for the management of the Group＇s short，medium and long－term funding and liquidity management requirements．The Group manages liquidity risk by maintaining adequate cash resources， banking facilities，and by continuously monitoming forecasts and actual cash flows and matching the maturity profiles of financial assets and liabilities．

The following table details the Group＇s and the Company＇s contractual maturity for its non－derivative financial assets and financial liabilities．The tables below have been drawn up based on undiscounted contractual maturities of timancial assers including interest that will be eamed on those except where the Group and the Company anticipates that the cash flows will occur in a different period，and in the case of financial liabilitics，based on the earliest date on which the Group and the Company can be required to pay．

| The Groun |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Whightad |  |  |  |  |  |
| Aturage | Less |  |  |  |  |
| cffective | 17xim | 1603 | 3 monubs | 1105 | Quet |
| mieresi rale | 1 monilh | nuonths | 10.1 year | veare | 5 vears |

## 2013

Hinancial assets
Non－mterest hearing
Varrable interesi Tak： Instruments
Fixed interest rate
lastrvisochrs

|  |  | 92.985 | － |  | － | 42，985 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6.9 | 11．425 | 48.973 | 1.495 | 12，010 | 21257 | 95.156 |
| 7.85 | 12040 | 34.645 | （7x）2 | 215．542 | 6，936 | 935．729 |
|  | 1382 | 17.6 .602 | 18．496 | 323452 | R8．195 | $52+416$ |

Finumcial liabilitica
Noa－midereai beariag Interest bearing foan


Doles wo the Corsolitated Financial Sutemeras (Cominued) December 31, 2013

## 31. Financial instumenis (conl'd)

(c) Lequidty risk management (cont'd)

|  | The Group |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighed Average effective mucrest nate 4 | Less than 1 mor th $S^{\prime}(000$ | Ito 3 meralhs $\$ 0000$ | 3 montha lo. 1 yoar S.000 | $\begin{aligned} & 1 \text { to } 5 \\ & y=a t \\ & 50000 \end{aligned}$ |  | $\begin{aligned} & \text { Colsid } \\ & \$ 000 \end{aligned}$ |
| 2012 |  |  |  |  |  |  |  |
| Iünancial assets |  |  |  |  |  |  |  |
| Non-interest hearing |  | $=$ | T2053 | - | - | - | 72.053 |
| Vanuble inlerseltak |  |  |  |  |  |  |  |
| Tixed interest rate |  |  |  |  |  |  |  |
| Instrumicnts | 11.02 | 17.339 | 36.178 | 21.892 | 200.735 | 82.599 | $\underline{358,743}$ |
|  |  | (77.709 | 109, 362 | 25.(1)4) | 228.977 | 122.799 | 663.787 |
| Tinancial liabilities |  |  |  |  |  |  |  |
| Now-interest bearing |  | 73,611 | - | - | - | - | 73.611 |
| Interest hearing loan | 10.13 | 590 | 1.586 | 6,354 | 17.412 | - | 25.442 |
| Reslectuatle |  |  |  |  |  |  |  |
| Prefercnee shares | 6.5 | - | 1.058 | 68,116 | $\cdots$ | - | 60,174 |
|  |  | 74,201 | 2,644 | 74,470 | 17,412 | - | 168.727 |
|  | The Company |  |  |  |  |  |  |
|  | Weighted |  |  |  |  |  |  |
|  | Average affertive: | Less than | 1 k 13 | itumilis | 1105 | Dued |  |
|  | $\frac{\text { interest rate }}{1 / \%}$ | $\frac{1 \text { month }}{s^{\prime} 000}$ | $\frac{\text { moinhsi }}{\$ 0060}$ | $\frac{\mathrm{fo} 1 \text { vear }}{S^{2} 000}$ | $\frac{\mathrm{ycat}}{5060}$ | $\frac{5 \text { yeurs }}{S \times(4,00}$ | $\frac{\text { Total }}{\$ 1500}$ |
| 2013 ( 20 |  |  |  |  |  |  |  |
| Financial assels |  |  |  |  |  |  |  |
| Nun-itatest hasting |  | $\sim$ | 49.681 |  | - | - | 40,651 |
| Variable interestrate |  |  |  |  |  |  |  |
| Instruments. | $6{ }^{6}$ | 1),435 | 48,732 | 446 | 2,762 | 4.993 | $6 \times 338$ |
| Fixee? inkest rate |  |  |  |  |  |  |  |
| unstruments | 735 | 20 | 11.799 | 14.812 | 200,451 | 29.865 | 257.453 |
|  |  | 11,451 | 110,212 | 15,558 | 203,713 | 34,858 | 375,492 |
| Elmanetal Habllitics |  |  |  |  |  |  |  |
| Nor-interest bearing |  | 58,429 | - | - | - | - | 58,429 |
| Interest bearing loan | 12 | $\underline{139}$ | $\underline{132}$ | 130 | - | - | 395 |
|  |  | NK, NBL | 162 | 1 m | - |  | $58, \times 24$ |
| 2032 ( 20 |  |  |  |  |  |  |  |
| Finaticial assers |  |  |  |  |  |  |  |
| Nou-niteral hexerius |  | * | 38.546 | - | - | - | 28.546 |
| Vamable mitacat ratc |  |  |  |  |  |  |  |
| IVatrumanit | 2.45 | (6), 37 | 772 | 1.5n | 17 Min | 35,50: | 216,342 |
| Fisedintores rata |  |  |  |  |  |  |  |
| insauments | 1224 | 2 | 12388 | 15,594 | 176.8.1] | 63.303 | 260,298 |
|  |  | 100, 270 | 21.701 | $\underline{1593}$ | 124.002 | 23.502 | 123.195 |

Votes to the Consolidated Finanelal Statements (Continued)
Desember 31.2013

## 31. Tinancial instrumonts (cont'd)

(c) Liquidity risk management (cont'd)

| The Cumpany |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weightad |  |  |  |  |  |  |
| Average | Less |  |  |  |  |  |
| effective | than | 1 to 3 | 3 months | 1 to 5 | Over |  |
| inturest rate | 1 monith | montho | to 1 year | vear | 5 vecars | Total |
| n/1 | \$000 | \$000 | 8000 | \$ 000 | 5000 | \$\%00) |

2012
Financial liabilities
Von-interest bearing Thterest bearing loan
Redeemable
Preference shares

|  | 58.353 | - | - | - | - | 58,353 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10.13 | 390 | 1,586 | 6,354 | 17,412 | - | 25.542 |
| 6,5 | - | 10.058 | 68.116 |  | - | 69,174 |
|  | 58,943 | 2,644 | 74.470 | $\underline{17.412}$ | - | 153,469 |

(f) Fair value of financial instruments

Fair value is the price that would be received to sell an usset or paid to Iransfer a histilily in an orderly transaction between market participants at the measurement date.

The following methods and assumptions have been used to measure the Giroup's financial instruments that are carried at lat walue:
(i) Financial assels classified as available-fot-sate are measured al fair value using discounted cash flows techniques.
(ii) The fair value of fixed rate financial instruments is estimated using present value or other estimation techmiques based on market conditions on similar insfruments at the reporting date.
(iii) The earymg amount of /rqud assets and other ansets maturing withan bue year is assumed to approximate their fair value. This assumption is applied to liquid assens and the other short-term elements sf all other lintancial assets and financial liabilities.

No significant unobservable inpus were appled in the valuation of the Groag's financial instruments classified as ayailable-for-sale.

Tratponer suck Makef?

Soles to the Comsolidated Fmancial Siatements (Conumued)
December 31.2013

## 31. Fmancial instruments (com d)

(g) Fair value measurment recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level I lair value measurements are those derived from quoted prices (uradjusted) in getive markels fior identical assets or habilities.
- Level 2 lair value measurements are those derived liom inpuls other than quoted prices included within Level I that are observable for the asset or liability, either directly (i.e. as prices) or indifectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs). There were no Level 3 fair value investments.

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |
|  | Level I $\$ 000$ | Level 2 <br> $\$ 000$ | Level 3 $\$ 000$ | $\begin{aligned} & \text { Tutal } \\ & \$ \$^{\prime} 000 \end{aligned}$ |
| Available-for-sale linancial instruments <br> Debt securitics | - | 282,415 | - | 282,915 |
|  | The Group |  |  |  |
|  | Level 1 <br> $\$ 1000$ | $\begin{gathered} \text { Level } 2 \\ \text { S'000 } \end{gathered}$ | Level 3 $\$ 000$ | $\begin{aligned} & \text { Total } \\ & \$ 000 \end{aligned}$ |
| Available-for-sale linancial instruments <br> Debl securities | - | 3088.204 | - | 308,204 |
|  | The Company <br> 2013 |  |  |  |
|  | $\begin{aligned} & \text { Level 1 } \\ & \$ \prime 000 \end{aligned}$ | Level 2 <br> $5^{\top} 000$ | Level 3 St000 | Total $\$ 000$ |
| Available-for-sale financial instruments |  |  |  |  |
| Debtr recurities | - | 207,636 | - | 207636 |

Notes to ihu Consulisakal Finaicial Statomulls (Conimimed
Dusumber 31.2013
31. Financial instruments (com'd)
(f) Eair value measurement recognised in the statement of financial position (cont d)

|  | The Company |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  |
|  | $\begin{aligned} & \hline \text { Level I } \\ & \text { \$ro600 } \end{aligned}$ | Level 2 $\$ 000$ | Level 3 \$000 | $\begin{aligned} & \text { Toral } \\ & \text { s.000 } \end{aligned}$ |
| Available-for-sale financial instruments |  |  |  |  |
| Debl securitics | $\sim$ | 239,191 | - | 239.191 |

32. Prior year adjustment

As inclicated in note 2(b), effective January 1, 2013, the Group adopted 1AS 19 Revised (Timployec Bencfits). The change in accounting policy was applied retrospectively, The effects of the adjustments are detailed below:
(a) Eflect on the statement of linaticial position:


Nores to the Cersolidated Finaneal Statconens (Connimed)
December 31, 2013

## 32. Bror sear adjustment

(b) Effect on protit or loss for the year ended December 31, 2012;

|  | Group | Company |
| :---: | :---: | :---: |
|  | \$ 000 | S'000 |
| Staff cost | (1,797) | (1.349) |
| Deferred tax | 599 | 450) |
| Increase in profit for the year | (1,198) | (899) |

(c) Effect on statement of other comprehensive income tor the year ended December 31, 2012;

|  | Group | Company |
| :---: | :---: | :---: |
|  | 45000 | S\%OM) |
| Remeasurement losses recognized in other eomprehensive neome Deferred tax on remeasurement losses | $\begin{gathered} 7,669 \\ (2,556) \end{gathered}$ | $\begin{array}{r} 4,107 \\ (1,369) \end{array}$ |
| Incruase in profit for the ycar | $\begin{gathered} 5,113 \\ (1,198) \end{gathered}$ | $\begin{array}{r} 2,738 \\ (\quad 899) \end{array}$ |
| Movement in total comprehensive income | 3.915 | 1.839 |

## 33. Dividends

A dividend declared by the Direetors on January 17, 2013 of 3,14 eents per shate was pais to shareholders on Tebruary 6,2013 . The total dividend paid is $\$ 88$ million. The payment of this dividend will not have any tax consequence on the Group.

## 34. Compensation lund

The , lamaica Stock Exchange Limited "ompensation Fund (the Fund") was created by contributions of the Exchange's member-dealers for the purpose of compensating investors who may have suffered peennary loss as a result of a dolaleation or fraudulent misuse ol securitics or document of title to securities. The Exchange fullils its obligations utider Section 27 through 35 of the Securitics Aet by its administation of the Fund.

Section 27(2) of the Securities Act itipulates that "The assets of the Compensation Fund are the property of the recognised stock exchatige but shall be
(a) Kept separate from all other property; and
(b) Held in trust for the purgoses speciffed in this part"

Frowidng A Falr, Emodent and

Notes to the Consolidated Fimancial Statements (Continued)
Lecember 31, 2013

## 34. Compensation Iund (con'd)

Accordingly, the assets and liabilities of the Fund are segregated from those of the Exchange and separate audited financial statements are produced for the Fund.
(a) Compensation fund financial position
(i) Compensation tund receipts

These are contributions by member dealers of the Stock Fxchange, based on a percentage of the volume of business done by them through the Exchange, for maimaning the Conlingency Reserve Find. However, durng the year there were no contributions by the menter deaters as the Board was of the wiew that the reserve was adequate for the specitic purpose.
(ii) Contingency reserve

This fund is created out of surpluses for the purpose of providing some protection to the investing public shoudd they sulfer pecumary loss as a result of defatcation or frabdilent misuse of securities or documents of tifles to sceuritics. Provisions in respect of the find ate in atcordance with Sections 27 to 35 of The Securities Aet.

|  | $\begin{aligned} & 2013 \\ & \$ 000 \end{aligned}$ | $\frac{201 \lambda}{S^{\prime} 000}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Non-currem asset |  |  |
| Investment in securities | 525.972 | 5028,866 |
| Current assets |  |  |
| Income lax recoverable | 6.523 | 4,809 |
| Accounts receivahic | 16,651 | 10.823 |
| Investment in secutities | 23,597 | 29,258 |
| Government securitics purchascd under resale agreements | 82,456 | 66,625 |
| Cash and cash equivalents | 3.899 | 2,338 |
|  | 133.126 | 113,853 |
| Tolal assets | 659,098 | 616.719 |
| Equity and liabilitices |  |  |
| Contugency rescrve | 647,928 | 604,290 |
| Non-curreat liabilly |  |  |
| Deferred tax liability | +.744 | 6,356 |
| Current 1ability |  |  |
| Payable and eccruats | 6.386 | 6.067 |
| Total equity and liabilites | 6590.09\% | 616.718 |

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Neter to the Conselidsted Finamenal Statements（Cinntinued） Devemher 子1 2013

## 34．Comnensamon fund teont if

（b）Compensation find－comprehensive mexime

|  | 2013 | 2012 |
| :---: | :---: | :---: |
|  | S． 000 | S＇000 |
| Investmem income | 77.404 | 61.027 |
| Administrative expenses | （26，856） | 125，722） |
| Net incame | 50，548 | 35.305 |
| Taxation | （ 7.069 ） | （8．517） |
| Profit for the year | 43．479 | 26.788 |
| Ohter comprahensive income |  |  |
| Fiar value gaint（loss）on revaluation of available－for－sale financial assets during the vear，uet： | 153 | （1．109） |
| Total comprehensive income for the year | 43，632 | 25.679 |
| Investmets in securitics |  |  |
|  | $\frac{2013}{5^{4} 000}$ | $\frac{2012}{3.000}$ |


| Nom－cument |  |  |
| :---: | :---: | :---: |
| Held－to－miturity－at amortised cost： |  |  |
| Government of Jamaica Securities |  |  |
| NWE Variable rate hond 9．59\％（2012：8．375\％） | 18，312 | 24，363 |
| GO／Benchmath imesthent noter |  |  |
| Fixed rate notes $7.85 \% / 2012 ; 11.5 \%$ ） | 236，486 | 224.238 |
| Variable vate notes 7，76\％（2012；8，2\％） | 156，969 | 156.385 |
| Foreign surency investherus |  |  |
| （30）Fixced rak L．SS Silobal Bonds；10．625\％ |  |  |
| 2017 （n6mal valıc： $11 \leqslant \$ 350,000$ ） | 403761 | 36.753 |
| Govermment of Belize guaranteed mortgage |  |  |
| thetes， 2039 （nominal valueUS $\$ 55,200: 4.25 \%$ ） | 5，013 | 4，824 |
| GOTUS\＄8\％2012：Ginbal Bond 2019 （nominal value USS 195,000 ） | 15977 | ． |
| GOL Fixed Rate USS Benchmank investment |  |  |
| note 6．75\％to 7\％，2013－2014（nominal ralue US 144,000 ） | 7.756 | 13，92？ |
| GOI FR US\＄BMINote $7.25 \%, 2016$（nominal |  |  |
| value（，5 8442.283 ） | 45，099 | 42，376 |
|  | 525，972 | 502，866 |

Surtas

 faonsimal value（＇S $5144,000,6.75$ to 70 ． 0 ） 7,820 13,710

Available－for－sale－al fain salue Tnvastment in unit trubs（sece boflow）
15.777 15.54 x

37,397
*Prostoliag A Fatr, Embent and Tcisapparent Stoca MarketT

Notes tes the Consofiduen Finuticial Sutemenk (Continued)
Decemiber 31.2013
34. Compersation fund (cont d)
(c) Investancuts in securitics (cont'd)

Theluded in the leld-ta-maturity investrients is interest receivable of S 11.898 milliont (2012; $\$ 16.826$ million)

Movement for the year in available-for-sale investments;
Balance at January 1
Movement in fair value note $34(f)$
Fialanec at December 31

| 15.548 <br> 229 |
| ---: |
| 15.777 |$\quad$| 17.211 |
| ---: |
| $\left(\begin{array}{l}1563\end{array}\right)$ |
| 1548 |

(d) Cash and cash equivalems

|  | $\frac{2013}{5^{0} 000}$ | $\frac{2012}{S^{\prime} 000}$ |
| :---: | :---: | :---: |
| Cashon hand and in banks | 3.899 | 2.338 |
| Contingency reserve |  |  |
|  | $\frac{2013}{36000}$ | $\frac{2012}{S 000}$ |
| Opening contingency reserve | 604.296 | 578.617 |
| Vet propfit | 4,3,479 | 26,788 |
| Eair value gain'(loss) on available-for-sale \|note 34 (0)| | 229 | ( 1,663) |
| Deferred tax adjustment on fair value | (-76) | 354 |
| Closing contingency reserve | 647.928 | 664.296 |

(f) Deferred tax liatility

The movement in the net deferred tax position was as follows:

| - | $\begin{array}{r} 2013 \\ 80000 \end{array}$ | $\frac{2012}{3000}$ |
| :---: | :---: | :---: |
| At January 1 | ( 6,356) | (4,415) |
| Creditedel(charged) to income for the ycam | 1,648 | (1.944) |
| (Charge)/credited to contingency reserve | ( 76$)$ | 354 |
| A1 December 31 | (4, (84) | (6,356) |

Deferred tax liability is attibutable to the following

Japuary 1. 2013
Churged wineduce far flyo yeyr
Creditad to contingency reserve
Decuember 31 , 2013

| Interest | Pair value on availaticfor sale |  |
| :---: | :---: | :---: |
| rectivable | Instrunell | Ionat |
| Stoon | 5\%00 | S'060 |
| (5.740) | (616) | (6, 356 ) |
| 1.648 | - | 1648 |
| - | (79) | (-76) |
| (4, (197) | ( 602 ) | (4)784) |

Nintes to the Consolidated Financial Statements (Continued)
Decambet 31, 2013
34. (Dinpensation ford enn $^{\prime}$ d)
(g) Administrative expenses include management charges by Thi Jamaica Stock Exchange for admimistration of the Fund
(h) Income tax

This comprises:

|  | $\frac{2013}{S^{\prime} 0000}$ | $\frac{2012}{\$ 00010}$ |
| :---: | :---: | :---: |
| Income tax | 8,717 | 6,523 |
| Deferred tax | (1,648) | $\underline{1,994}$ |
|  | 7,069 | 8.517 |
|  | $\frac{201,3}{8: 0000}$ | $\frac{2012}{\$^{\prime} 000}$ |

The charge for the year reconciled w the net income as follows:

| Net profit hefore taxation | 50.548 | 35.305 |
| :---: | :---: | :---: |
| 1axal 3) $6 \%$ | 16,850 | 11.768 |
| Tax effect of items not (chargeable) cleductable in detcrming lasable profils | (9,781) | (3.251) |
|  | 7.069 | 8.517 |

(i) Govermmem securities purchased under resale agreement

The Find entered into reverse repurchase ugreements collaterised by the Government of Jamaica securitics. These agreements may result in eredit exposure in the event that the counlerpanies of these transactions are unable to fulfill their coniratual obligations. Included in this balance is foreign currency denominated amount of US $\$ 0.689$ million (2012: US $\$ 0.572$ million) and interest reecivable of IS0. 337 million (2012; S0.315 million). The fair value of collateral held pursuant to reverse repurchase sgrements is S82.27 million (2012: $\$ 68.522$ million).
35. Subscquent cvent
 applianble to various industries, effective Lanuary 1, 2014. The Company is currently a regulated cuility and the major applicable changes are sot oul below.

* Tax losses may still be carried forward Indefinitely: however, the amount that can be utulised in any one year is restricted to 5 i) \%or chargeable income for that year,


## 35. Subsequent event (contid)

- Businesses that are tax compliant with respect to statutory contributions (both employer and employee portions) are now able to claim such statutory contributions paid as a credit against up to $30 \%$ of their income tax liability. Unused employment tax credit (ETC) cannot be carried forward or refunded and some or all of the ETC. claimed may be clawed back out of fulure distributions to shareholders:
- The maximum capital allowaness on private motor vehictes, which were previeusly limited to $\mathrm{J} \$ 3,200$, has increased to a maximum of the Jamaican dollar equivalent of CS $\$ 35,000$;
- Capital expenditures on the construction, alteration or renovation of a building will continue to attract an Initial allowance; however, no initial allowance will be allowed on capital expenditures related to the purchase of a building. Annual allowances contimle to be available,


## *Proviling A Falr, Effldent and Transparent Stock Market"

## Producis Offered by JSE

## Remiote Otserver

The Real Time Market Watch / Remote Observer Is another exciting feature of the Jamaica Stock Exchange which allows investors to view real time trading activities at their conventence. Thls product has endless posslbilities for those who take the stock market seriously, and abounds with the following features:

- It allows the cllent to be on the cutting edge of technology.
$>$ Cllents will be able to monitor dally activitles of the market in real time, giving them a distinct competitive advantage.
-Clents will have ready access to market information and will therefore be able to make Informed decisians.
- Cllents watching the activities can negotlate sale and purchase fees of securitles, thus lowering their transactioncost.
$>$ Clents can know if their brokers are executing their requests.

This product is proven to provide signlificant beneits to the client and is a viable source of revenue for the Stork Exchange, especially when the market is bullish.
The Remate Observerls the only product on the market that offers real time information on trading on the Jamaican stock market and attracts customers both locally and internationalily.

Thls product is designed to meet the needs of:
I. Companies involved in pension funds management: (The contact will be established with Chlef Executive Officers, Managing Directors and the Pension Funds Managers).
ii. Companies that irvest in securities.
iil. Middle-to-upper Income professlonals who Invest In the Stork Market as the means to create a solid retirement plan:
IV. Chief Executive Officers, especally thase of Ilsted companies, who have an avid interest in the stock market.
v. Chief Executlve Offlcers of potentlal ilsted cornpanles
vi. Broker members.

## Banner Ad

The Stock Exchange's revamped website wuwe/amstodkex.com has a totally new look and feel and has become an exciting vehicle for companies to keep in touch with thelr upwardly moblle ellentele.

The Jamaica Stock Exthange's welsite receives on average over 1723 visits per day from many local and International vistors who use our site repeatedly to check the dally trade sheets, as well as other information. This product offers an excellent opportunity for companies and institutions to connect with their target market. It is a well-known fact that advertising works best when targeted to a specific audiente. Hence the ISE's banner ad is that medlum of choice which provides product exposure to exlsting and potential investors.

## Oniline Stataments

Twice yearly, the JCSD sends out statements showing cilents' transactions and the trading activity of their invested securities. In response to the demands of clients to supply more current and ready information on their accounts, the ICSD now offers dients the abllity to access their statements on-line. This facility gives clients access to their statements whenever they want it!

## What will the on-line statement show?

- Account holders who access thls statement online will be able to see transactions conducted for the last six months.
- Ellents will have access to all thelr settive accounts in the ICSD.
- Whether or not clients choose to print their statement or view it on-line, the information will sppear in the same format.


## Ticker

The ISE produces its Website Ticker.

## Website Ticlker

This ticker is appeailing to compariles, web administrators and media houses. If is the ideal product to attract both local and Internatlonal investors to the cllent's stte. Investors are always seeking Information on the performance of the market and once they are aware of a particular site which supplies this information they will make frequent visits to that site. A "Welsshe Theler" site will also attract visits from new customers seeking market reportinformation.

*Providling A Falr, Effocent and<br>Tramparent Stoct Market"

## Products Offered by JSE

## JSE's e-Learnint Compus

JSE's e-Learning Campus is a web based e-leaming system that will allow students to attend courses online. Lessons are interactive with video and audio clips of lecturers. Students are able to read content, vlew or print e-books, do tests and other exerclses relating to a specticic course. Addlitionally, students are able to bookmark position in each course and resume their course at anytime. The syatem tracks usage, scores from tests, 1ssues certificates and allows students to interact with lecturers. Students will also get a chance to meet with lecturers and futors face-to-face.

Our e-Campus offers the JSE's Post-Graduate Diploma in Financlal Securites Management. This programme is a continuing profiessional education course for participants operating in the capital markets, dealing in irvestment products and for professionals In the financlal services sector.

## Publications

## PocleetBook

This annual publlcation is a compendlum of facts, flgures, charts and other illustrations showing the performance of the Jamaican stock market for the previous year. It contains Invaluable research material for potential Investors locally and abroad as well as for financial planners and managers.

The Pocketbook is dilstributed to our subscribers, both locally and internationally and is posted on the ISE's website which averages at least 52,684 visits per month. This has opened for advertisers, a new window of opportunlty to enter the overseas market and in particular to reach Jamalcans lving abroad.

## Stock Market Review

This magazine is the perfect advertising vehide for reaching existing and potential clients who invest in the stock market. The publication is timely and contains indicators of market performance as well as pertinent news on market development.

The magazine is published quarterly and circulated free of cost to subscribers and other Interested clients in Jamaica and abroad. It also appears on the Jamalca Stock Exchange's website which enjoys thousands ofvisitors dally.

## Year Book

This annual publication is a sought after coliection of information showing the performance of the Jamaican stock market for the prevlous year. The distingulshing features of the Year Book are:
v A snapshot of the financials of the Usted Companies
, Comparative figures on companles' financials

- Comparatlive figure for market statistics such as Market Capltallzation, Volume, Top Ten Companles by Value and Volumes

This publication is invaluable research material for potential investors locally and abroad as well as for financial planners and managers.

The Year Book is distributed to our subscribers, both locally and Internationally and Is posted on the $\mathrm{JSE}^{\prime}$ 's website.


The ASE Beat Prostions Amanda weve
 Sooct Buchovet，this ovent，which io in Its ninth year，was estabilshed to promete best proctice standards for the companies listed on the 5tock Exchongs．In 2014 the lamsica Stock Exchange will be celehrating its $45^{\text {th}}$ annhersary and its $10^{\text {th }}$ annliversary for its Best Practices Awards．

The objectivas of thasa mwards are to：
1．To provida an anenua to recognize listind companies and stockbrobers，in the sacurtises industry，who uphaial pest practices standards：
2．To enhance the relationship between the SSE and Its stakgholdars：
3．To create an owareness of the standards for best practices in the areas belng edjudged．

The major inward categorios include： Annusi naport，Wabsite，Corporrta Disckosure，Best Performina Compary， the PSOI／ISE Awnerd for Corporate Governance and the coveted Gowemor Generals Award for Eucellence givan to the overall winner for Usted Compary on the Main Market．

Ths Mismber Dealers Awards categary was ermblished two years apo to recompize Member Dealers for their contribution In dereloping the Captad Market and for upholding best prectices standards in the process．A Junlor Market catagory was estabilished In 2011 for companies listed on thls marros．

## Celebrating With the Winners

 The JSE Best Practices Awards

 OSternas

Chalrman of the Best Practices Commiltes is Professor Neville Ying Executive Director of the Jamaica Dlaspora instiuta．

The past winners of the Eowertior General＇s Award for Excellence have been Gracelfennedy（2004），Dehring， Burting and Golding（2005），Benk of Nown Scata（2006），Pan Caribbean Financlal Services and Natlonal Commercial Bank（2007），Pan Carlbbean Financial Sarvices and Scoth DBG Imestments（2008），National Commerclal Bank（2009）， Pancaribbean（2010）and National Commarclal Bank（2011 a 2012）．

> Hedonal Cemmerdel eank and Acceas Financin Sariters Cont Prestatown Goumor Eramal Ansain

National Commerclal Bark（NCB）and Access Financial Seryices Limited
walked away with the Gmernor Genenal＇s Awards for Eacellence for the Main and Junlor Market respectively．The emnnuncement was made at the tamilca Stock Exchange Best Practices Awards Banquet held at the Jamaica Pegasus Hotel on Wachasday，Dmoxmber 4，2013．NCB and Sentis Bank were also，deciared joint winners of the ISE／PSOS Best Practices Award for Corparate Gowernance．The accaslon wa the Jamalca Stock Exchange＇s $9^{\text {th }}$ Awards Banquet，where Usted Companies and Member Dealers are awarded for outstanding parformencestor 2012.

Mrs．Markene Street Forrert，General Manager of the Jamalca Stock Exchange who was firstat the wichat in welcoming the guests，said that in splie of the harsh economic cilmate， compandes that establlati best practices standards would bo reapint the banaffic now．She want on to implona compankes to cornmunkate more with thalr employees and other

stakeholders turing thase dimicult eanomic times. She further delliverad a three prong approach which compankes could employ. Theseare:

- Define a role for the Board in communicating with the shareholders;
- Uncower and discusss rather than cover and dilsmiss subjects of patantlal stakaholdars' concerns when sending release and press nothes and,
- Other than through once or twire a yearly activities, canve out a space for sharehokders' survey and dalague. We are certain that you will find that the staks they have in the company Isfar more then the money they hove invested in it.

The Guest Spgokgr for the $9^{\text {ph }}$ Begt Practicas Awards, the Host Honourahlepl Patterson, Former Prime Minister of Jamaks, spoke on the benefits of the Creative and Entertainment Industry, especially Weat Indles Cricket. The Former Prime Minister told the audlence that since lt has been seid that West Indies Crickost belongss to the people, thils should be dernonstrated by the packeging snd Itsing of the shanes of Wert Indles Criket Board (WICE) on the 5tack Exchange, thereby allowing a wider awmershlp to the people of the regton. He explained that thts will give the common man in the street a chance to town shares in the Compary and by extersion truly feal a part of West indles Crichest. Mr. Patterson furthor stated that piapers who also had pacalka in the Company wauld be motMated to improve their performance as they would clearly understand the connectlon between thelr performance and that of the share

## JISE Parporate fiahliahtz

price of the Compsny. He encourgged the Stock Exhiange to hase a conwersation with the relewart persens as he was carrunced that the opportunlty and the finandal Impact on the region could be substankial,

Professor Newille Ying, the Chairman of the Past Practices Aumrds was the next at the whokat. He appealed to the Llstad Companles and Erokerage Houses, to apply inmovation and creathlty to Improve their business and operational protessas. Professar Ving urged the companles llstad on the Exchange to continue on thls trand of excollance but more Importantly companfer should combine excellence with constant creatlvity and innovation.

It Wias now tima for the Master of Cerempnies, Mr. Michael Anthery Cuffe, along whh Miss Greta Bogues, Manager Corperate Affalis at Wray arid Nesphew and member of the Eest Practices Awards Committee to announce the winners for both Member Deslers. Awards and Uisted Companles Awards,






flant'd on ment pergit

Trunturg A Faty，afthent nod Trusparant Stock Market＂


## 

The sbla pair commanced with the Member Deglers Awards．In the catrgory of Rovienum Gengration as Marlat Aethity，the JEE recognizes Member Dealers that，during the year， traded the mast value on the Evahange and participated in the JSE＇s Programmes：

Sagieor Inyestments Ltd was the Whnser In thite categary with Maybarty Invartmants tids．and NCB Capital Mardests Itrd taking ist and 2nd Runnerupplacess respectively．

The next catepory to be announced was that of Invartor Malaklons．This awrard recognizes the Member Dealer that：＂consistently exteeds customers＇ sapectation by providing encsallant customar service．Mayberry Investmants tod．was declared the winner while Saglcor invertments Jamaica Itd．and Barlta Imestments Led．were dechared 2nd and 1st Munner up respectively．

Lefe Memben－Dealerit Award for Geet Website was nest．Thls award is ghen to encourage member dealars to ralse the quallty and afficiancy of tha dissemination of information to the Imvesting puiblic via the wehsthe．The whiner In this category was Mayberry Invertments．Victoria Wutual Wealth Management Ltd．was the 2nd Funner up，with the list raminera up belng Stects of Securities Ltd，and IMMB Securitles Ltd．

The next eategory to be announced was the＂Exponsion of Invertors E Lhsted Companters Rosef＂．This award reccyrilzes the Member Dealer that has Increased the number of cllents in the JCSD and have llsted the most companieswithin $2012^{\circ}$ ．The winnerin

## JSE Carparate flighighta


 imodias Corsmity
 －ACD macrobs ith I $^{2}$ ravacrip prote io she axingory of SE Nentior Denatora
 Makron Reose，surituan Dnwtemness Mhompor ai man truechentritio
this categary was Stacks 品 Sacurtiles tod．The 2nd runner up In thls catagory was NCB Capital Markets Ltd．and the 1at runner up position went to Mayberry Imvestrients Ltd．

The Jamalca Stock Exchange＇s Member Dealers Overall Winner went to Meyberrylmestments Loth．fop the thind censacutlyayarl

## LETLID COMAMNIES AWARSS

$K$ was now time for the Best Practices Awards 2012 for Usted Companies to be announced．This yem both funtior Marret and Main Market sompanies wene recogrifard．

The first award in this category was the presentation of the Beat Prwithes－ Armual Reppeat Awrand for funlor it Maln Marluts Lited Companters This award is ghenen to encourage publidy listed cormpenies to produce clearern
more reader－fiiendly annual reports and to provide greater insigit into the companles＇financial affalro． gowamance practices and business acturturas．

Hantor Movict：in this cotepory the whner wes Generas Acrofert Insumbnce Componny while the Ist and 2nd Runner up poskicons went to Dolphin Cove and KLEGroupltad，respecthely，
 Banif Samatoo Itod．was the whner whife the Int and 2nd Runger up postions Went wo Sggicor invertments tod，and Scotla Group Jamaka rerpectively．

Best Performing Company Awsrd seeks to identify and recognize oukstanding performance ly listed companies in thhancine sharehoider value In thit oress of cspital efflelancy，profttabilty and direct raturn on sharahaddings．


## JSE Comparate Highlights

Winners in the Junior and Main Market categories were：
－Junlor Narket－Access Finenctal Servicas Led．amerged the winnar while $I^{*}$ and $Z^{\prime \prime}$ Runners up were Cargo Handlers and Lasco Financial Servicestud．
－Maln Marrbast－The winner was Carreras Lttd．for the second consetutive yearl $1^{*}$ and $2^{\text {ma }}$ Runner up pasitions wemt to Kingston Propertias lid．end Supreme Ventures tod． Respectively．

Corponite Disclasure a investor Helations award serves to recugnlze companies that malntain good irvestor relations with the wider Investing public and make timsly and accurate reports and announcements totha ISE．The winnars wara：
－Annlor Markex－Honey Bun Led．
－Maln Marlast－the Winner was Saghear Invexxments lidd．The $1^{*}$ and $z^{\text {nt }}$ Runner up positions went to Gracekennedy Lid．and Natlonal Commerclal Bank Jamalea respectively．

The Bent Practicas Website Award seeks to encouroge listed companies to raise the quality and efficiency of the dissemination of information to the imesting publicvia thairwabsites．
－henlar Masplat－These awards were handed out as usual with Access Firanclal Services Ltd． dedared the winner． $1^{\pi}$ and $2^{44}$ hunner up postitions were Lasco Distributors and General Accident Insurance Lemaica Ltd． respectivaly．
mavnblata，tiest Prectioss ramentition Nambler gnewess ins $\boldsymbol{z}^{\prime}$

 Devolimer epantion of mevernes A thand Craponion $A$ mas to mnery Ane spanen，dest Mall Preationt－MCr


（Condt＇on neat pege）


## alsE Corporata Highilints

- Miln Rathat - Jamaica Money Markets Brokers was the winner. $1^{14}$ and $2^{m p}$ place Runnar up positions went to Carrens Llmitad and Natlonel Commercial Bank Jamaica Itd. Respecthely.

The penultimate award was the P501/ISE Corporate Goremance Awnerd which sevks to recosnize companies that demonstrate and practica outtanding corporata gavernance. National Commerchal Bank and Scotia Group Jamalca emerged the Jolnt winners. The 2nd Runner up was barnaica Money Markets Brokers, followed by the 1ts Rurner up-Sagicorlinvestments Lted.

In the end, the dse't drilar Martote Owerall Bent Practipes Aumard want to Acceses Finaricial Sarvicas Umitad. The compary to walk away whth Conmmor General's Amand for Eyrallence and the overall winner of the compettion was National Commercial Bank Jamaka Lid.

## dameica Stock Exchange

Yearly Trading Summary（1977－2013）

| Yeat |  | mat enmpunsa | $\begin{aligned} & \text { vounter } \\ & \text { nimens } \\ & \text { emos } \end{aligned}$ |  | $\begin{gathered} \text { YBAMEND } \\ \text { nitigx } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Yenser } \\ & \text { conijar } \end{aligned}$ | $\begin{aligned} & \text { Yearens } \\ & \text { nerater } \end{aligned}$ |  |  |  | mexina |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1977 |  | 4 | 2，158 | 1，39 | ＊ |  |  |  |  | 2\％ | 4 |  |
| 1970 | 7， 4 4 4 | 4 | ｜zatictin | ITHa | 4，23 |  |  |  |  | \％08 | 4 |  |
| 197 | 16000\％ | 33 | 4638 | 217 | \＄nma |  |  |  |  | 65 | I |  |
| 1500 | 124，04＊ | 41 | 7300 | 5，161 | 6楽 |  |  |  |  | 樾 | 1 |  |
| 1\％11 | 238，701 | 3 | 6， 17 | 1318 | 1523］ |  |  |  |  | \＃F | 1 |  |
| 1983 | IISTM4 | 3 | Stas | 島近 | 111．16 |  |  |  |  | 1，湤 | H |  |
| 19\％ | 59\％ | \％ | 8，108 | 18 | 24039 |  |  |  |  | 1，${ }^{2}$ | I |  |
| 19\％ | －7， | F | क，74 | Exal7 | 40.10 |  |  |  |  | 2,17 | 1 |  |
| 1903 | 1，46930 | 3 | 37，400 | 117，14 | S1．50 |  |  |  |  | 309\％ | 0 |  |
| 1904 | 2pata ${ }^{\text {a }}$ | 34 | S\％） | ［17467 | 1，momit |  |  |  |  | 4001 | － |  |
| 19\％7 |  | 41 | ग1／${ }^{\text {a }}$ | 120， | 10］1309 |  |  |  |  | 11，107 | 0 |  |
| 1909 | 4 CW | 4 | 4，5322 | 18\％品 | lomia |  |  |  |  | 4\％ | 0 |  |
| 15\％ | ［372］ | 4 | （3） | FISME3 | 2 mman |  |  |  |  | 18，${ }^{\text {a }}$ | I |  |
| 1990 | Ftan | 44 | E， | 20，7e | 2，07034 |  |  |  |  | LPII | 5 |  |
| 1＊\％ |  | 44 |  |  | $7{ }^{7}$ |  |  |  |  | $3 \times 1 / 2$ | 9 |  |
| 1 Fm |  | 4 | Hisem | 4 6 ¢7\％${ }^{\text {a }}$ | 12， $2 \times 350$ |  |  |  |  | 4．0］1 | \％ |  |
| 1793\％ | 415010， | $4{ }_{4}$ | ［97\％ | 6， | 12．7\％9 |  |  |  |  | E3， 139 | \％ |  |
| 174 | H－18］ | \％ | F41，in |  | 168\％6．74 |  |  |  |  | 5． 144 | 12 |  |
| 173 | E，\％aty | 51 | 2，\％epeay |  | 142069 |  |  |  |  | 42， 80 | 19 |  |
| 1\％9 | ［11407 | 5 | ㅍㅐㅐㅐㅍ | 4 ${ }^{\text {ancher }}$ | 16¢1399 |  |  |  |  |  | 3 |  |
| 17\％7 |  | 4 | wix ${ }^{\text {a }}$ |  | 19\％\％\％ |  |  |  |  | Lemes | 3 |  |
| 17\％ |  | 47 | 404，445 | 2tacha | 2，5，5030 |  |  |  |  |  | － |  |
| $19 \%$ |  | 4 | Exensil | 291074 | 31，072．59 |  |  |  |  | grax | 4 |  |
| 3090 |  | 4 | Smaty | Hantinl | 2300x | 200654 | Em |  |  | H1，${ }^{\text {a }}$ S | 4 |  |
| 3011 |  | Q |  | 50，ma |  | 2250\％9 | 1， 115 |  |  | 7 | 16 |  |
| 3 | 30， | 40 | PRCAFI | 7aman |  |  | 1，may |  |  | $3 \mathrm{3mP}$ | 10 |  |
|  | H2， | 41 | 25\％919 | 3，mizain |  | H5，exp | 169797 |  |  | \％${ }_{\text {K }}$ | 16 |  |
| W5 | Smeatac | 4 | 5，10，531 | 2，0095 | 112．emay | 1762173 | 2，17607 |  |  |  |  |  |
| 208 |  | 41 | 2，Whatemis |  |  | 108，M1．${ }^{\text {S }}$ | 2．0．ax |  |  |  |  |  |
| 200\％ |  | 4 |  | 37，095092 | 10\％${ }^{\text {a }}$ | 16\％21920 | 290］ |  |  | 41.59 | II |  |
| 37 | （1）2， | 4 | 230］ra | \％PGras |  | 168\％ME2 | 25939 |  |  | मुप्रवय | II |  |
|  |  | 45 |  | 13＋359， | E． | 79P6：9 | 1，90．74 |  |  | \％ | II |  |
| 209\％ | $5 \mathrm{Fe} \times \mathrm{man}$ | 4 | 1，7世M／ | 13，190家 |  | F9F37 |  | 96022 |  | 15，${ }^{\text {a }}$ \％ | II |  |
| 2ल］ |  | 5 | 2， $\mathrm{FH}_{5}$ |  | F\％3M1 | Mysme | 2， 6 | Eaxis |  | 15159 | II |  |
| 2011 | 6mactive | 49 | 19715xim | 28.6 |  | 162， 174 | $2 \mathrm{Em4.a1}$ | 714.5 | Whloma | 32119 | II |  |
| E2012 | Prgaym | 16 | 231，${ }^{\text {W }}$ |  |  | 11，1615 |  | 3710． | H｜ | 14，515 | II |  |
| $3{ }^{3} 15$ | （ $\mathrm{K}_{4}$ | 5 | 1，6ETME | 12， | ［ymix | ［1\％${ }^{\text {Brax }}$ | 2，17\％17 | 7623 |  | 1， | II | ［12， |


－Lbet Solect started on the hane 2,2500 at 1,000 pocinte


${ }^{4}$ Providing A Falr, Efficent and
Transparant Stock Market ${ }^{*}$

## Jamaica Stock Exchange <br> Vearly Trating Summary Junior Market(2008-2013)

| YEAR | YEAREND MARKET CAPTAL 14t(allion) | $\begin{aligned} & \text { NO. OF } \\ & \text { LSTED } \\ & \text { COMPANIES } \end{aligned}$ | $\begin{aligned} & \text { VOUUME } \\ & \text { TKADED } \end{aligned}$ | $\begin{aligned} & \text { VALE: } \\ & \text { TRADED } \end{aligned}$ | $\begin{aligned} & \text { NC. OF } \\ & \text { TRANS, } \end{aligned}$ | $\begin{gathered} \text { NO. } \\ \text { BROKERS } \end{gathered}$ | $\begin{aligned} & \text { YEAR-END } \\ & \text { JSE JNR } \\ & \text { MANKET INDEX } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | F5. 17 | 1 | 62,249 | 1,531,915 | 14 | II | 150.01 |
| 2010 | 8,466.81 | B | 50,231, 871 | 206,559,990 | 1.192 | II | 379.92 |
| 2011 | 23,595,00 | 12 | 306,220,533 | 1,247,943,069 | 7,883 | 11 | 740.06 |
| 2012 | 22,101.55 | 16 | 569,366,235 | 5,185,299,007 | 5,047 | 11 | 647,78 |
| 2013 | 27,391.13 | 21 | 477,738,488 | 1,3世5,905,574 | 7,157 | 11 | 757,36 |

Jamaica Stock Exchange
Stock Market Data - Main Market

| YEAR | TENEEEND MESLED shanes (000) | TOTAL vounce TRADED (000) | ORDINATY VOUME THADED (080) | BLOCX VONUME TMADED (000) | Awerage Duily Vohme | Avenge Daly Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 193 | 8,178, 780 | 567,454 | 468*, 230 | 99,275 |  |  |
| 199 | 9,711397 | 743.74 | 602497 | 141,290 |  |  |
| 19\% | 11,356,118 | 3,565,407 | 483, 055 | 3,102,557 |  |  |
| 190\% | 12,007,219 | 560,520 | 372,575 | 277,954 |  |  |
| 1997 | 12,274,915 | 905,387 | 471,392 | 433, 063 |  |  |
| 190\% | 19,324,078 | 604,545 | 371,783 | 202,762 |  |  |
| 199 | 23,041,3\% | 320,531 | 449,744 | 79,797 | 2,209,718 | 7rsmbine |
| 2000 | 23,501,200 | 694987 | 6\%9, ${ }^{\text {(1) }}$ | 93,063 | 3,014,241 | 16,296,321 |
| 2001 | 33,109,309 | 2,845,199 | 714,711 | 2,130,481 | 2,970,353 | 13, 189,283 |
| 2002 | 35,769,494 | 1,694,591 | 1,434, | 16\%,771 | 5,718,412 | 27,466,744 |
| 2003 | 41,877,288 | 4,270, 133 | 2,765,449 | 4,524,584 | 11,017,774 | 56, 1933,656 |
| 2009 | 42,200,569 | 5,194,557 | 3,240,964 | 1,953,572 | 12,750,705 | 114,056,429 |
| 2005 | 46,19\%344 | 2,404088 | 1,904,000 | 590,027 | 7,751,431 | 105,013,441 |
| 2006 | 4, ,234,731 | 5,839,412 | 2,917, ${ }^{\text {999 }}$ | 2,721,512 | 11,671,591 | 74,135,594 |
| 23007 | 47,162,791 | 2,433,407 | 2,234376 | 179,110 | 2,017,507 | 109,776,801 |
| 20019 | 47,491,439 | 2,93,011 | 2,295,76 | 657,24) | 2,103,074 | 97,517,114 |
| 2009 | 47,163,202 | 1,744894 | 1,832, 158 | 182,735 | 6,559,736 | 45,511,377 |
| 2016 | 47,677,441 | 3,571,199 | 2,41,53\% | 929,061 | 18,482,293 |  |
| 2011 | 47,300,693 | 1,819302 | 1,550,142 | 249,158 | 6,151,358 | 71,529,756 |
| 2012 | 46,039,017 | 2,581,249 | 1,431,282 | 1,149,987 | 5,723,128 | 73,1100,373 |
| 2013 | 47,577,000 | 1, 213,403 | 1,386,439 | 447,023 | 5,523,543 | 55,604,418 |


| Soreorate Iniorination |  |
| :---: | :---: |
| Registarad Offica: | The Jamaica Stock Exchange, Jamaica Central Securities Depository \& JCSD Trustee Services 40 Harbour Street P.O. Box 1084 <br> Kingston. <br> Telephone: (876) 967-3271-2 |
|  | Fax: (876) 967 -3277 |
| Bankers | National Commercial Rank Crir. Duke \& Barry Streets KIngston. |
| Attorneys -at-law | Llvingston, Alexander \& Levy 72 Harhour Street, KIngston |
| Auditors | KPMG <br> 6 Duke Street Kingston |
| Webste Addrass | www.jamstiockex.com |
| E-Mall Addrestis | communicationseljarnstockes.com |

## Brokerages \& Contact Information

BARITKIMVETMNENTS ITD.
15 St. Lucia Way
Kingston 5
Phone: 926-2681/926-6673
Fax: 929-8432
emall: barltaelicwjamaica.com

SCITMA INVETMEITS LANEACA ITD.
7 Holborn Road
KIngston 10
Phone: 960 -6699/960-6700-2
Fax: 960-6705/968-7607
emall: Investmentinfogseotiabank.com

## INIMD SECHITIES LTO.

6 Haughton Terrace
Kingston 5
Phane: $920-5039 / 920-4720$
Fax: 960-8106
email: info@jmmbsecurities.com
Finst elcoshl binmicial
3EnVCES LTD.
2 St. Luds Avenue
Kingston 5
Phone: 926-1275
Fax:929-3431
Emall: fgmarketingegkto.com
MAYBEMIIY INVETMENIS LID.
1 y Oxford Flend
Kingston 5
Phone: 929-1908
Fax: 929-1501/920-2103
email: salesemayberry.com
SMFICOR INVETMENISLTD.
60 Knutsford Bculevard
KIngston 5
Phone: 929-5583-4
Fax: 926-4385
emall: Infoelsagicor.com

Mivl stociancions tob.
2-6 Grenada Crescent
Kingston 5
Phone: 960-1570/926-4319
Fax: 960-1571
email: info@mul.com.jm

MCB CAPTTML MAHEETS LTV.
32 Trafalgar Road, $3^{16}$ floor, KIngston 10
Phone: 950-7108
Fax: 960-7649/920-4313
Toll Free: 1-88-4-WEALTH
email: Infoegncbeapltalmarkets.com
STOCIS AND SECIRRTIS LTD.
33 K Hope Road
Kingston 10
Phone: 929-3400
Fax: 929-4825
email: infogsslinvest.com
VICTOMA MUTUAL WERLTH
MANAGEMENT
53 Knutsford Boulevard
KIngston 5
Phone: 960-5000-3
Fax: 960-4972
email: spalmer,ogmbs.com
PROVEN WEALTHLTD,
26 Belmont Road
Kingston 5
Phone: 908-3800
Fax: 754-3802
email: infoellweareproven.com
BOW CAPTTM
82 Knutsford Boulevard
KIngston 5
Phane: 754-BCW1 (2291)
Fax: 906-3545
emall: Infoeld bewcapltal.com

## NOTES

## PROXY FORM

## N

$\qquad$
of. $\qquad$
being a Member of the Jamaica Stock Exchange, hereby appoint
of. $\qquad$
or failing him/her $\qquad$
of. $\qquad$
as my/our proxy, to vote for me/us on my/our behalf at the Annual General Meeting of the said company to be held on the $19^{\text {th }}$ day of June, 2014 and any adjournment thereof.

Signed this
day of.
2014

## Signature

NOTES:

1. This Form of Proary muat be recelvad by the Sacratary of the Company not lese than 48 houre before the time appolinted for the Meeting.
2. If the appointer la a Corporation, this Form of Proxy must be oxacutad under its Comman Seal or under the hand of an offlicer or attorney duly authorized in writing.
3. The proxy form will attract stamp duty of $\$ 100$ which may be pald by affibing stamps or stamp duty Impressed by tha 8tamp Office.

[^0]:    Mr. Donovan Perkins
    Chalman
    Jamaica Stock Exchange

[^1]:     campanies to meetrequinemencio of the new omnibus leapisiatian for depasititaling Inatiturions.
    +Jamaica Pudrlictervice Compuryoffer was a priWate offer.

[^2]:    R．Tarm Kmade PWrichen ODulloy－Shitith Ctrioy 1．Mm Mall Cyminal Laprace Raden Tectan

