

Annual Report
2013







MISSION STATEMENT

"To provide a memorable and fulfilling experience for all our guests by delivering exceptional service, while focusing on our human resources and maintaining our commitment to our community and environmental preservation."

OUR VISION

"To become the leading marine mammal attraction in the world."



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CARIBBEAN'S LEADING ADVENTURE TOURIST ATTRACTION **DOLPHIN COVE**

This certifies that the holder has been nominated in this category for the World Travel Awards 2013

CHAIRMAN'S STATEMENT



Dear Shareholders

I am pleased to present, on behalf of the Board of Directors, the annual report of Dolphin Cove Limited for the financial year ended December 31, 2013.

Review of the 2013 Financial Year

The Group's performance for 2013 was particularly pleasing as profit for the year increased to \$322mn which was 28% above the 2012 results. The outturn for this year was in keeping with our expectations given the increased investment in sales and marketing, which resulted in a 3% growth in US dollar sales. In Jamaican dollar terms, operating revenue outperformed last year's amount by approximately 17%. As indicated in my 2012 report, Dolphin Cove receives most of its income in United States dollars and this therefore mitigates the effects of the sliding Jamaican dollar. All segments experienced double-digit percentage growth in revenue.

Operating expenses were 14% above the prior year due to the commitment of the team to follow through on key expense control mechanisms that were implemented during the year. The performance in this area is highly commendable considering the additional investment in sales and marketing and increases in electricity and other costs.

Earnings per share increased by 28% to 82.07 cents and the company paid dividends of 40 cents per share in 2013, an increase of 33 1/3% over the prior year. The price for Dolphin Cove shares rose by 62 cents during the year, closing at \$8.42 per share compared to \$7.80 as at the end of 2012.

There were increased investments in dolphins and the acquisition of property overseas, which is consistent with our plans to expand into overseas markets. These capital investments were partly funded by internal flows as well as additional debt. The Group's financial position as at December 31, 2013 remains strong reflecting a 16% increase in net assets along with a healthy debt to equity ratio (0.2:1) and current assets which stood at almost twice the current liabilities.

Future Developments

Overseas Expansion:

We will continue broadening the company's reach to overseas markets. We have made significant progress in this regard and the directors and I are pleased with the work that has been put in to date.

Dolphin Program:

We are proud of our operations that allow the dolphins to live in large natural lagoons where five calves have been born over the last few years and another dolphin is pregnant.

In addition to this, several of the dolphins acquired over the years have reached reproductive maturity and this coupled with inquiries we have received from as far as Asia, have provided us with an opportunity to sell our dolphins which are considered to be the most desirable in the industry. We see this as an opportunity to increase profits, earn foreign currency and create employment.

Local Business:

The Ocho Rios park is expected to experience an increase in demand from the local market on account of the construction of the North-South Highway from Kingston to St. Ann. The route from Linstead to Moneague is scheduled for completion in mid 2014 and the projected completion of all segments leading into Ocho Rios by 2016 should ease, considerably, the burden of persons travelling from Kingston and other southern parishes to Dolphin Cove in Ocho Rios.

Awards and Community Events

Dolphin Cove won various awards both locally and overseas during the year, including the Caribbean's "Leading Adventure Tourist Attraction" conferred on the company at the 2013 World Travel Awards: Caribbean & The Americas gala. The company also continues to play its role as a good corporate citizen by engaging in several community projects.

Conclusion

Vd.pd

Our faith in the tourism industry in Jamaica continues to be rewarded and our experience from operating the dolphin attractions here equips us well to succeed in other locations in the coming years.

Stafford Burrowes, OD Chairman and Chief Executive Officer April 22, 2014

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Annual General Meeting of Dolphin Cove Limited will be held at The Courtleigh Hotel & Suites, 85 Knutsford Boulevard, Kingston 5, on Monday 23 June 2014 at 2:30 pm for the following purposes:

- 1. To receive the report of the Directors and Financial Statements for the year ended 31 December 2013 and the report of the Auditors thereon.
- 2. To re-elect the retiring Directors and to fix the remuneration of the Directors. The Directors retiring by rotation pursuant to article 97 of the Company's Articles of Incorporation are Messrs Noel Levy and William McConnell, who, being eligible, offer themselves for re-election.

To consider and, if thought fit, pass the following resolutions:

- (a) THAT retiring Director Mr Noel Levy be and is hereby re-elected as a Director of the Company.
- (b) THAT retiring Director Mr William McConnell be and is hereby re-elected as a Director of the Company.
- 3. To authorise the Directors to fix the remuneration of the Auditors for the ensuing year. The Auditors, Messrs KPMG, Chartered Accountants, have signified their willingness to continue in office pursuant to Section 154 of the Companies Act.

Dated this 30th day of April 2014

Rhonda Adams Secretary

REGISTERED OFFICE Belmont, Ocho Rios, St Ann

NOTES:

- 1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy to attend and vote in his stead. A proxy need not be a member of the Company. A suitable form of proxy is enclosed. It must be lodged at the Company's registered office at least forty-eight hours before the time appointed for holding the meeting. The proxy form shall bear stamp duty of \$100.00 before being signed. The stamp duty may be paid by adhesive stamp(s) to be cancelled by the persons executing the proxy.
- 2. Pursuant the articles of incorporation, a corporate shareholder (member) may by resolution of its Directors appoint a person (not a proxy) to attend and vote at the meeting.

DIRECTORS' REPORT

The Directors are pleased to present their report and audited statements of accounts for the year ended December 31, 2013.

1.	Financial Results	\$
	Retained Earnings at January 1, 2013	542,697,087
	Dividend	(156,970,550)
	Profit Before Taxation	342,331,908
	Taxation	(20,271,894)
	Profit After Taxation	322,060,014
	Retained Earnings at December 31, 2013	707,786,551

Earnings per Stock Unit 82.07 Cents

2. Directors:

In Accordance with clause 97 of the Articles of Incorporation, Messrs Noel Levy and William McConnell retire by rotation, and being eligible, offer themselves for re-election.

3. Auditors:

The Auditors, Messrs KPMG, Chartered Accountants, have signified their willingness to continue in office pursuant to Section 154 of the Companies Act.

4. Employees:

Your Directors wish to thank the management and staff of the company for their performance during the year under review.

5. Customers:

The Directors wish to thank our valued customers for their support and contribution to the company's performance during the year under review, and look forward to their continued support of the Group.

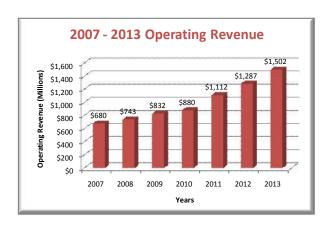
Dated this 30th day of April 2014

Rhonda Adams Secretary

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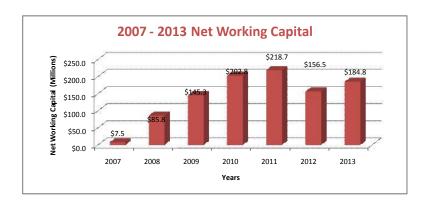
SEVEN YEAR STATISTICAL SUMMARY

SEVEN YEAR STATISTICAL SUMMARY									
2007 2008 2009 2010 2011 2012 2013									
OPERATING RATIOS									
Operating Revenue (millions)	\$680	\$743	\$832	\$880	\$1,112	\$1,287	\$1,502		
Gross Profit Margin	82%	81%	83%	83%	88%	88%	89%		
Operating Profit Margin	6%	11%	15%	16%	21%	21%	23%		
Pre-tax Profit Margin	3.2%	10.2%	13.2%	12.1%	18.3%	21%	23%		
Pre-tax Return On Equity	7.2%	19.9%	13.3%	12.5%	20.1%	23%	26%		
Interest Coverage (times)	3.0	8.0	7.8	6.4	10.2	14.5	17.1		
BALANCE SHEET RATIOS									
Current Ratio	1.1	1.8	2.0	2.2	2.5	1.8	1.9		
Net Working Capital (millions)	\$7.5	\$85.8	\$145.3	\$202.8	\$218.7	\$156.5	\$184.8		
Debt to Equity	0.4	0.2	0.2	0.4	0.2	0.1	0.2		









BOARD OF DIRECTORS



Stafford Burrowes, O.D (appointed September 1998) Chairman

Stafford Burrowes, the Chairman and Chief Executive Officer of the Company, is the entrepreneur who conceived and developed the business idea that became the first Dolphin Cove marine park in Jamaica. Since then, he planned and executed its

expansion and the development of another Dolphin Cove location in Point, Lucea, Hanover.



The Hon. R. Danvers Williams,
OJ, CD, JP, CLU, Hon. LLD (UTECH), Hon. LLD (UWI)
(appointed December 1999)
Non Executive Director

Mr. Raby Danvers (Danny) Williams is the Chairman of Sagicor Life Jamaica Limited (formerly Life of Jamaica Limited). Mr. Williams is noted for his service to Jamaica which has earned him the National Honours of Commander of the Order of Distinction (1972) and the Order of Jamaica (1993). He served the Government of Jamaica for three years from 1977 to 1980 as a Senator, Minister of State, and Minister of Industry and Commerce (respectively). He was conferred with the degree of Doctor of Laws (Hon.) by the University of Technology and the University of the West Indies in 2005

and 2013 respectively. He has received many other honours and awards including the Observer Lifetime Achievement award, induction into the Private Sector Organization of Jamaica Hall of Fame, the Gleaner Honors Award and the Caribbean Luminary Award by the American Foundation for the University of the West Indies.

Mr. Williams currently serves on the boards of several other major Jamaican companies. He is a director of the University of the West Indies Private Wing Ltd. He was appointed Director Emeritus of the Jamaica Broilers Group Limited in December 2008, and he is also the Chairman of Ravers Limited, Virginia Dare (Jamaica) Limited, Jamaica Anti Doping Commission and the Jamaica College Foundation.



The Hon. W. A. McConnell, OJ, CD, JP, FCA, Hon. LLD (appointed September 2010)
Non Executive Director

Mr. McConnell, a Chartered Accountant and a member of the Institute of Chartered Accountants of Jamaica, is the Chairman of St. Elizabeth Holdings Limited. He was conferred with the Order of Distinction with the rank of Commander for his services to Jamaica in the development of commerce and export and with the Order of Jamaica for distinguished leadership in Business and the Export Industry, and has been awarded an honorary doctorate of laws (LLD) by the University of the West Indies.

Mr. McConnell is also the Chairman of Sugar Manufacturing Corporation of

Jamaica Limited and is a Director of Carreras Group Limited, Jamaica Observer Limited, Spirits Pool Association of Jamaica, University Hospital of the West Indies - Private Wing In addition, Mr. McConnell has served the Private Sector Organization of Jamaica as either Vice President or Honourary Secretary for 20 Continuous years. In 2011, Mr McConnell retired as Managing Director of both Lascelles de Mercado & Co. Limited and Wray & Nephew Group after 38 years of continuous service to that group. His public service includes serving as a Director and later Chairman of both the Petroleum Corporation of Jamaica and Petrojam Limited and as a Director of the Sugar Industry Authority.

BOARD OF DIRECTORS



Noel D. Levy (appointed September 2006) Non Executive Director

Noel D. Levy, member of the Jamaica Bar Association and the Law Society of England and Wales in the United Kingdom, is a consultant attorney -atlaw at the firm of Myers Fletcher & Gordon and former senior partner of that firm, specializing in commercial law.

He has served on the boards of several private commercial companies including banking, life and general insurance companies. Mr. Levy is currently the Chairman of MF&G Trust & Finance Limited and MF&G Asset Management Limited, and is a member of the board of directors of ICWI Group Limited, The Insurance Company of the West Indies Limited and IGL Limited. He served for several years as a Commissioner of the Jamaica Racing Commission and the Betting Gaming and Lotteries Commission. He is currently serving as a member of the Council of the University of the West Indies, Mona where he is Chairman of the Audit Committee.



Marilyn Burrowes, JP (appointed December 1999) Director of Marketing

Marilyn Burrowes is the Director of Marketing of the company and is responsible for all advertising and public relations matters to do with the marine parks operated by it and its subsidiary. She also has oversight of merchandising at the marine park gift shops.

Mrs. Burrowes is responsible for the company's community affairs initiatives and its sponsorship of the Steer Town Basic School.

She has served eight years on the Board of the Tourism Product Development Company Limited (TPDCo) and was the chairperson of the Attractions Development sub-committee. She is also a member of the St. Ann Chamber of Commerce and is the Vice President of the Jamaica Hotel and Tourist Association.



Gregory Burrowes (appointed August 2003) Director of Cruise Operations & Half Moon Dolphin Lagoon

Gregory Burrowes is the Director of Cruise Operations with responsibility for building and maintaining the business relationship with our partners and the cruise lines as well as managing the day to day logistic of the visitors. He also has oversight for the management of the Ocho Rios, Half Moon and Negril dolphin parks.

Mr. Burrowes is a director and President of the Association of Jamaica Attractions Ltd., Director of the National Cruise Council of Jamaica, Director of the Tourism Enhancement Fund, Jamaica Hotel and Tourist Association Council member and sits on the Marketing Sub-committee of the Jamaica Tourist Board.

BOARD OF DIRECTORS



Richard Downer, CD, FCA (appointed February 2012) Non Executive Director & Mentor

Mr. Downer, a former Senior Partner of PricewaterhouseCoopers in Jamaica, currently serves as a director on the board of Sagicor Life Jamaica Limited, and as a member of its Investment Committee and Chairman of its Audit Committee. Mr. Downer is also a member of the boards of Sagicor Financial Services Limited and Sagicor Bank, and serves as Chairman of their respective Audit Committees. He is also a member of the Rating Committee of cariCRIS Limited.

Mr. Downer has served in several roles in the public sector including as Executive Director of the Bureau of Management Support in the Office of the Prime Minister of Jamaica where he initiated the privatizations of several large public enterprises in Jamaica through public share offers and has advised the governments of sixteen other countries on privatization. During Jamaica's financial sector crisis he was appointed as Temporary Manager for several financial institutions by the Minister of Finance. At PricewaterhouseCoopers, he specialized in corporate finance and corporate recovery. He has also served on the board of the Bank of Jamaica and for eight years was Chairman of the Coffee Industry Board and a director of several other government organizations from time to time.

Since December 2010, Mr. Downer has been the Mentor appointed by Dolphin Cove Limited under the rules of the Junior Stock Exchange in which capacity he advises on matters of corporate governance and compliance with the rules of the stock exchange. He has been a member of the Group's Audit Committee since 2010 and appointed to the Remuneration Committee in 2012.



Dean Burrowes (appointed April 2007) Non Executive Director

Dean Burrowes is a non-executive director of the company. He was educated in Jamaica and Canada, where he gained a diploma in Marketing and purchasing from Fanshawe College in Ontario, Canada. He later gained a postgraduate diploma in Project Management from Roytec in Trinidad. Mr. Burrowes is a director of a number of companies of which he is a shareholder, including Dunn's River Video, the operator of the photography concession at the Dunn's River Falls attraction, and the Dolphin Sea-Safari Mini Boat Adventures at the Company's marine park in Ocho Rios. He is also an active part of the Burrowes Foundation for Microenterprises Limited.

Director s Attendance at Board Meetings Year ended December 31, 2013

Budgeted Number of meetings for the year	8
Actual Number of Meetings held	7
Stafford Burrowes	7
Noel D. Levy	7
Richard L. Downer	7
Gregory Burrowes	7
W.A. McConnell	6
Marilyn Burrowes	6
Dean Burrowes	6
R. Danvers Williams	5

MANAGEMENT TEAM

Stafford Burrowes, O.D.

Chief Executive Officer

Mr. Stafford Burrowes is responsible for all aspects of the Group's operations, including conceiving of and implementing initiatives that are in keeping with the mission of the Group. He is in charge of setting the Group's strategy vision and building a work culture and environment where high performers thrive.

Educated at Jamaica College in St. Andrew, Mr. Burrowes previously opened and operated a chain of six flower shops named Gaylord's Flowers Ltd in Canada and was Managing Director for Dunn's River Videos Ltd, Global Telecom Ltd and Jamaica Floral Export Ltd.

Dr. Samuel R. Dover, D.V.M.

Chief Veterinarian

Dr. Samuel Dover is a specialist marine mammal veterinarian. He has been a consultant for the Group for approximately the last 10 years. He has also been a consulting veterinarian for marine mammal facilities at the University of Hawaii, Manoa, The Dolphin Institute, Kewalo Basin, Hawaii, Dolphin Fantaseas, Antigua and Anguilla, BWI, and others.

Dr. Dover is a graduate of the University of Missouri, College of Veterinary Medicine. He is a member of the American Association of Wildlife Veterinarians, the American Association of Zoo Veterinarians, the American Veterinary Medical Association, the International Association for Aquatic Animal Medicine Society of Marine Mammalogy, and is federally accredited and DEA licensed.

Dr. Jose Louis Solorzano Velasco, D.V.M

Consultant Veterinarian

Dr. Jose Louis Solorzano Velasco is a graduate of the University Autonoma of Mexico, with a Bachelor of Science degree (B.Sc.) in Veterinary Studies. He has consulted for the Group since its inception and he is also currently the Chief Veterinary and Technical Director of CONVIMAR S.A., Mexico. Dr. Louis has more than 32 years' marine mammals experience gained across Central and South America.

Dr. Velasco is a member of various associations including The International Association for Aquatic Animal Medicine and International Marine Animal Trainer Association (IMATA). He is also a professor in the veterinary school at the Universidad Nacional Autonoma de Mexico and is also the veterinarian for Willy, the famous killer whale among others.

Dr. Mishka Stennett, D.V.M., M.Sc

Staff Veterinarian

Dr. Stennett is the Group's staff veterinarian. She trained at the University of London School of Veterinary Medicine and at the University of the West Indies School of Veterinary Medicine and recently earned a Master's degree in Science (M.Sc.) in Veterinary Epidemiology and Public Health at University of London, by distance learning. She was voted the Young Scientist of the Year (2004) by special award of the Scientific Research Council jointly with the Bureau of Standards. Dr. Stennett has been with the Group since May 2005 and she is responsible for the health and wellbeing of the dolphins, sharks, reptiles, and the large and small animals at its marine parks and Prospect Outback Adventures.

Dr. Ravidya Burrowes, Ph.D

Consultant Compliance Advisor on Environmental Matters

Dr. Burrowes has been practicing as an environmental consultant and project manager for almost 20 years and she has been the compliance advisor to the company since its inception. Dr. Burrowes holds a doctorate in Geology (2000, Postgraduate Scholarship, University of the West Indies), a Master of Science Degree in Physical Geography (1992, Overseas Development Administration Scholarship, University of London) and a Bachelor of Science Degree in Physical Geography and Geology (1991, Trinidad and Tobago National Scholarship, University of West Indies). She has been the principal investigator on environmental assessments in many countries in the Caribbean including Jamaica, Trinidad and Tobago, St. Kitts, St. Lucia, Guyana, Antigua & Barbuda, the Cayman Islands, Anguilla, the British Virgin Islands, Montserrat and Haiti. She has also managed multi-disciplinary technical teams on a wide range of environmental assessments for industrial estates, offshore oil and gas projects, housing complexes, resort developments and airport and port expansions.

Dr. Burrowes is the Managing Director of Environmental Management Consultants (Caribbean) Limited.

Eric Bogden

Corporate Director of Marine Mammals

Eric Bogden has been involved with marine mammal training since 1986. He has a degree in Behavioural Science from San Diego State University and began his career at Sea World where he worked with a variety of marine mammals. In 1994, Mr. Bogden began to create new marine mammal behaviour and show concepts of including a presentation entitled New Behaviour At Sea World Inc., which won top honours at the International Marine Animal Trainers Association Conference in Washington State.

Mr. Bogden was an integral part of Ocean World, a marine mammal park in the Dominican Republic, where he was responsible for animal acquisition, training, show design/implementation and animal care. He is also the founder and President of Sharks! Interactive LLC which specializes in creating hands-on encounters with specially trained sharks. The Sharks! Interactive program can be seen at Dolphin Cove and also at Park Xcaret in Mexico and Bavaro in the Dominican Republic.

Mr. Bogden joined the Group approximately eleven years ago. He has oversight of all zoological and park operations for the three facilities in Jamaica.

Marilyn Burrowes, J.P.

Vice President of Marketing and Public Relations

Marilyn Burrowes is the Director of Marketing of the company and is responsible for all advertising and public relations matters to do with the marine parks operated by it and its subsidiary. She has oversight of merchandising at the marine park gift shops.

Mrs. Burrowes is responsible for the company's community affairs initiatives and its sponsorship of the Steer Town Basic School.

She has served eight years on the Board of the Tourism Product Development Company (TPDCo) and was the chairperson of the Attractions Development sub-committee. She is also a member of the St. Ann Chamber of Commerce and is the Vice President of the Jamaica Hotel and Tourist Association.

Gregory Burrowes

General Manager - Ocho Rios, Half Moon Lagoon, Negril Dolphin Park

Gregory Burrowes is the General Manager of Ocho Rios, Half Moon Lagoon and Negril dolphin parks as well as the Director of Cruise Operations with responsibility for building and maintaining the business relationship with our partners and the cruise lines as well as managing the day to day logistic of the visitors. Mr. Burrowes is also responsible for overseeing the day to day operation of Dolphin Cove parks and ensuring that standards, policies and procedure are maintained in keeping with the highest industry standards. He is a past student of Hillel High School in Kingston and a graduate of Algonquin College, Canada; George Brown University, Canada; and the Disney Institute. He also has formal training in European Cuisine and Business Studies and experience in the retail management business.

Mr. Burrowes is a director and President of the Association of Jamaica Attractions Ltd., Director of the National Cruise Council of Jamaica, Director of the Tourism Enhancement Fund, Jamaica Hotel and Tourist Association Council member and sits on the Marketing Sub-committee of the Jamaica Tourist Board.

Gary Robinson, ACCA

Financial Controller

Gary Robinson joined the team in 2013 as the company's Risk Management and Finance Officer. He was appointed in January 2014 as Financial Controller of Dolphin Cove Ltd and its subsidiaries.

Mr. Robinson is a graduate of the University of Technology and is a member of the Association of Chartered Certified Accountants. He has several years of experience in the field of auditing, accounting and finance and was employed to one of the top four accounting firms, as an external auditor, before serving as financial controller for companies in both the private and public sectors.

Nicola Campbell, FCCA

Chief Accountant

Nicola Campbell is a Chartered Accountant and a member of the Institute of Chartered Accountants of Jamaica. She has been the chief accountant for the Group for the past decade.

Ms. Campbell is a graduate of the University of Technology and was previously employed to Guardsman

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Communications and the Students' Loan Bureau.

David Alexander Russell, B.S.BA

Vice President of Sales

David "Alexei" Russell has the responsibility of maximizing all land-based sales for Dolphin Cove in Jamaica. His duties also include promoting the brand and fostering and facilitating positive relationships with sales partners island wide.

Alexei Russell is a graduate of Boston University where he graduated Cum Laude with a Bachelors of Science in Business Administration. His minor was in Marketing.

Fayon Brown-Watson, ASc

Marketing Manager, Montego Bay

Fayon Brown-Watson is the Group's Marketing Manager for the Montego Bay area. She is responsible for maintaining a strong presence in the hotels in these areas and ensuring that both Dolphin Cove Ocho Rios and Dolphin Cove Negril are given proper exposure. She also manages the cruise shipping operations from Montego Bay and sees to the smooth dispatch of cruise passengers on guided tours to Dolphin Cove.

Mrs. Watson is a graduate of the University College of the Caribbean where she studied Business Administration. She held managerial positions at both Island Routes and Chukka Caribbean prior to joining Dolphin Cove in 2010.

Dacordie Vickers

Marketing Manager, Negril

Dacordie Vickers serves in the capacity of Sales and Marketing Manager charged with the responsibility of promoting Dolphin Cove to the Negril market.

He has over twelve years experience in the tourism industry spanning areas including night audit, sales and customer service.

Paul Norman

Sales & Marketing Manager, Ocho Rios

Paul Norman is responsible for marketing Dolphin Cove and Prospect Plantation to the Jamaican market inclusive of schools, churches and the corporate sector. He is also charged with selling Dolphin Cove as a location for weddings and other events.

Previously, Mr. Norman worked in managerial positions in various companies and has over 20 years of experience in Operations and Sales. His former posts include Operations Supervisor at Tourwise Limited and Sales Manager at both Sandals Resorts International and Chukka Caribbean.

Mr. Norman was appointed to his current post in March 2012.

Roger Kerr

Park Manager, Dolphin Cove Ocho Rios

Roger Kerr joined the company in 2008 as a reservationist and since then has held other posts including Webmaster, Graphic Artist and Executive Assistant to the Vice President of Marketing and Public Relations. He now serves in the capacity of Park Manager where he is tasked with ensuring the efficient operation of the Ocho Rios park.

Mr. Kerr spearheaded Dolphin Cove's adoption of the Steer Town Basic School where he now sits on the board. He also serves as a professional mentor with the HEART Trust/NTA North East Regional Office, Employment and Career Services Department's mentorship programme where he is a mentor for two of the school's students.

Mr. Kerr studied at the University of Technology where he received a diploma in Marketing.

Trudane Hardware

Park Manager, Dolphin Cove Negril

Trudane Hardware is the Park Manager for Dolphin Cove Lucea, located at Point in Hanover. He joined the company in July 2013 and has been leading the charge since. He is a graduate of the University College of the Caribbean where he earned a Diploma in Management studies, Certificate in Financial Securities and most recently a Bachelor of Science in Tourism and Hospitality Management.

Mr. Hardware has over 14 years of experience in the Tourism Industry and had previously worked at Sandal Resorts International and had operations and sales management experience including reservations, sales, public relations and loyalty management.

Dalma Kisignacz

Operations Manager, Dolphin Lagoon (Half Moon)

Dalma Kisignacz is in charge of the general operations of the facility at Half Moon in Montego Bay. She has the responsibility of marketing the product and ensuring that guests from Half Moon and other resorts who utilize the park experience the product at the highest standard.

She attended the Jannus Pannonius University in Hungary where she studied Human Sciences.

Ms. Kisignacz has been employed to Dolphin Cove since 2005.

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COMPANY DATA

Board of Directors

Stafford Burrowes, O.D., (Chairman)
Marilyn Burrowes (Director of Marketing)
Gregory Burrowes (Director of Operations)
Dean Burrowes
The Hon. Raby Danvers Williams, OJ, CD, JP, CLU, Hon. LLD
Noel D. Levy
The Hon. William A. McConnell, OJ, CD, JP, FCA, Hon. LLD

Audit Committee

Richard Downer, CD, FCA

The Hon. William A. McConnell (Committee Chairman) (Non Executive Director)

Noel D. Levy (Member) (Non Executive Director)

Richard Downer (Member) (Non Executive Director)

The Hon. Raby Danvers Williams (Member) (Non Executive Director)

Remuneration Committee

The Hon. Raby Danvers (Danny) Williams (Committee Chairman) (Non Executive Director)

Noel D. Levy (Member) (Non Executive Director)

The Hon. William A. McConnell (Member) (Non Executive Director)

Stafford Burrowes (Member) (Chairman and Chief Executive Officer)

Richard Downer (Member) (Non Executive Director)

Company Secretary

Rhonda A. Adams

Registered Office

Belmont, Ocho Rios, St. Ann

Telecommunications

Telephone: (876) 974-5335 Fax: (876) 974-9208

Website: www.dolphincovejamaica.com

Email:

info@dolphincovejamaica.com

Registrar & Transfer Agent

Jamaica Central Securities Depository Limited 40 Harbour Street Kingston

External Auditors

KPMG, Chartered Accountants Unit #14 Fairview Office Park Alice Eldemire Drive Montego Bay, St. James

Attorneys-at-Law

Myers Fletcher and Gordon 21 East Street Kingston

Bankers

Sagicor Bank Limited, Bank of Nova Scotia Jamaica Limited

DISCLOSURE OF SHAREHOLDINGS

MA	JOR STOCK HOLDERS	Shares Held
1.	Stafford Burrowes	270,959,997
2.	Garden House Holdings Limited	37,491,168
3.	Sagicor PIF Equity Fund	11,249,043
4.	JCSD Trustees Services Ltd Optima Sigma	9,952,376
5.	JCSD Trustees Services Ltd Sigma Venture	7,619,750
6.	St. Elizabeth Holdings Limited	5,000,000
7.	Ravers Limited	5,000,000
8.	JCSD Trustees Services Ltd. A/C# 76579-02	2,730,175
9.	Inv Nom Ltd. A/C Las. Henriques et al S/F	2,222,530
10.	Mayberry West Indies Limited	2,089,364

Total ordinary stocks in issue - 392,426,376

Total number of stockholders - 611

STOCKHOLDINGS OF DIRECTORS AND CONNECTED PERSONS

DIRECTORS	STOCKHOLDING	CONNECTED PERSONS	STOCKHOLDING
Stafford Burrowes	270,959,997	Garden House Holdings Ltd	37,491,168
The Hon. R. Danvers Williams	s Nil	Ravers Ltd	5,000,000
The Hon. W.A. McConnell	Nil	St. Elizabeth Holdings Ltd	5,000,000
Noel D. Levy	1,000,000	Nil	Nil
Marilyn Burrowes	1,000,008	Stafford Burrowes	270,959,997
Gregory Burrowes	500,000	Nil	Nil
Dean Burrowes	1,010,000	Dr. Ravidya Burrowes	Nil
Richard L. Downer	514,000	Nil	Nil

STOCKHOLDINGS OF SENIOR MANAGEMENT AND CONNECTED PERSONS

SENIOR MANAGEMENT	STOCKHOLDING	CONNECTED PERSONS	STOCKHOLDING
Stafford Burrowes	270,959,997	Garden House Holdings Ltd.	37,491,168
Dr. Samuel R. Dover	Nil	Nil	Nil
Dr. Jose Louis Solorzano Ve	elasco Nil	Nil	Nil
Dr. Mishka Stennett	3,000	Nil	Nil
Dr. Ravidya Burrowes	Nil	Dean Burrowes	1,010,000
Eric Bogden	100,390	Nil	Nil
Marilyn Burrowes	1,000,008	Stafford Burrowes	270,959,997
Gregory Burrowes	500,000	Nil	Nil
Nicola Campbell	Nil	Nil	Nil
David Russell	Nil	Nil	Nil
Fayon Brown-Watson	Nil	Nil	Nil
Dalma Green	Nil	Nil	Nil
Anthony Pasmore	5,000	Nil	Nil

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AUDITORS' REPORT & FINANCIAL STATEMENTS

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INDEPENDENT AUDITORS' REPORT

To the Members of DOLPHIN COVE LIMITED

Report on the Financial Statements

We have audited the separate financial statements of Dolphin Cove Limited (the company) and the consolidated financial statements of the company and its subsidiaries (the group), set out on pages 20 to 64, which comprise the group's and the company's statements of financial position as at December 31, 2013, the group's and the company's statements of profit or loss, comprehensive income, changes in stockholders' equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and presentation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether or not the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence relating to the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including our assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



INDEPENDENT AUDITORS' REPORT

To the Members of DOLPHIN COVE LIMITED

Report on the Financial Statements, continued

Opinion

In our opinion, the financial statements give a true and fair view of the consolidated and separate financial positions of Dolphin Cove Limited as at December 31, 2013, and of the group's and company's financial performance, changes in stockholders' equity and cash flows for the year then ended, in accordance with International Financial Reporting Standards and the Jamaican Companies Act.

Report on additional matters as required by The Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act, in the manner required.

Chartered Accountants Montego Bay, Jamaica

February 26, 2014

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Group Statement of Financial Position December 31, 2013

	Notes	<u>2013</u>	<u>2012</u>
CURRENT ASSETS			
Cash and cash equivalents		83,950,984	59,263,625
Securities purchased under resale agreements		92,894,355	-
Investments	3	30,409,595	54,686,189
Accounts receivable	4	142,903,849	144,134,941
Due from related parties	5(a)	12,989,826	56,557,537
Taxation recoverable		6,215,420	5,663,025
Inventories	6	30,931,032	25,933,853
		400,295,061	346,239,170
NON-CURRENT ASSETS			
Property, plant and equipment	8	1,063,478,805	899,384,545
Live assets	9	382,941,758	158,899,972
		1,446,420,563	1,058,284,517
TOTAL ASSETS		\$ <u>1,846,715,624</u>	<u>1,404,523,687</u>
CURRENT LIABILITIES			
Bank overdrafts	10	17,882,751	32,755,176
Short-term loan	11	-	10,000,000
Accounts payable	12	126,005,139	90,802,506
Current portion of long-term liabilities	14	71,580,004	56,219,347
		215,467,894	189,777,029
NON-CURRENT LIABILITIES			
Deferred tax liability	13	37,500,774	17,232,183
Long-term liabilities	14	251,342,916	45,127,500
		288,843,690	62,359,683
STOCKHOLDERS' EQUITY			
Share capital	15	257,960,325	257,960,325
Capital reserves	16	376,657,164	351,729,563
Retained earnings		707,786,551	542,697,087
-		1,342,404,040	1,152,386,975
TOTAL STOCKHOLDERS' EQUITY AND LIABILIT	IFS	\$ <u>1,846,715,624</u>	1,404,523,687
TOTAL STOCKHOLDERS LYOTT AND LIABILIT	ILO	Ψ <u>1,0π0,/13,024</u>	1,707,223,007

The financial statements on pages 20 to 64 were approved by the Board of Directors on February 26, 2014 and signed on its behalf by:

Stafford Burrowes O.D.

Hon. William A. McConnell, O.J., C.D.

The accompanying notes form an integral part of the financial statements.

Group Statement of Profit or Loss Year ended December 31, 2013

	<u>Notes</u>	<u>2013</u>	<u>2012</u>
OPERATING REVENUE	17		
Dolphin attraction revenue Less: Direct costs of dolphin attraction		968,212,303 (<u>87,041,667</u>)	857,136,803 (<u>91,869,922</u>)
		881,170,636	765,266,881
Ancillary services revenue Less: Direct costs of ancillary services		533,997,136 (<u>73,629,323</u>)	429,502,069 (<u>65,740,017</u>)
		460,367,813	363,762,052
Gross profit		1,341,538,449	1,129,028,933
Gain on disposal of property, plant and equipment Live assets written off Other income	9	293,667 (17,854,520)	- - 924,285
OPERATING EXPENSES Selling Other operations Administrative		1,326,428,237 442,699,851 296,715,508 239,484,244 978,899,603	1,129,953,218 357,293,695 268,950,415 228,871,729 855,115,839
Profit before finance income and costs		347,528,634	274,837,379
Finance income	18(a)	35,107,069	20,405,967*
Finance costs	18(b)	(40,303,795)	(30,327,490)*
Profit before taxation		342,331,908	264,915,856
Taxation	19	(20,271,894)	(14,094,731)
Profit for the year	20	\$ <u>322,060,014</u>	250,821,125
Earnings per stock unit	21	<u>82.07¢</u>	<u>63.92¢</u>

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^{*}Reclassified [note18].

The accompanying notes form an integral part of the financial statements.

Group Statement of Comprehensive Income Year ended December 31, 2013

	<u>Notes</u>	<u>2013</u>	<u>2012</u>
Profit for the year		322,060,014	250,821,125
Other comprehensive income: Items that will never be reclassified to profit or loss: Deferred tax adjustment on revalued buildings	16	, <u> </u>	6,485,207
Items that are or may be reclassified to profit or loss: Translation adjustment on consolidation of foreign subsidiaries Fair value appreciation of		19,078,913	-
available-for-sale investments	16	5,848,688	278,449
		24,927,601	278,449
Total other comprehensive income		24,927,601	6,763,656
Total comprehensive income		\$ <u>346,987,615</u>	251,099,574

The accompanying notes form an integral part of the financial statements.

Group Statement of Changes in Stockholders' Equity Year ended December 31, 2013

	Share capital (note 15)	Capital reserves (note 16)	Retained earnings	<u>Total</u>
Balances as at December 31, 2011	257,960,325	344,965,907	409,624,866	1,012,551,098
Transactions recorded directly in equity:				
Dividends (note 23)			(117,748,904)	(117,748,904)
Total comprehensive income:				
Profit for the year	-	-	250,821,125	250,821,125
Other comprehensive income: Deferred tax on revalued buildings Fair value appreciation of	-	6,485,207	-	6,485,207
available-for-sale investments		278,449		278,449
		6,763,656	250,821,125	257,584,781
Balances as at December 31, 2012	257,960,325	351,729,563	542,697,087	1,152,386,975
Transactions recorded directly in equity:				
Dividends (note 23)			(156,970,550)	(_156,970,550)
Total comprehensive income:				
Profit for the year	-	-	322,060,014	322,060,014
Other comprehensive income: Translation adjustment on				
consolidation of foreign subsidiaries Fair value appreciation of	-	19,078,913	-	19,078,913
available-for-sale investments		5,848,688		5,848,688
		24,927,601	322,060,014	346,987,615
Balances as at December 31, 2013	\$ <u>257,960,325</u>	376,657,164	707,786,551	<u>1,342,404,040</u>

The accompanying notes form an integral part of the financial statements.

Group Statement of Cash Flows Year ended December 31, 2013

	Notes	<u>2013</u>	<u>2012</u>
CASH FLOWS FROM OPERATING ACTIVITIES Profit for the year Adjustments for: Depreciation and amortisation Adjustment to property, plant and equipment Gain on disposal of property, plant and equipment Live assets written off Interest income Interest expense Loss on disposal of investments Impairment loss on trade receivables Taxation	8,9 8 9 18(a) 18(b) 18(b) 4(b) 19	322,060,014 48,032,325 - (293,667) 17,854,520 (2,750,117) 20,318,062 41,104 12,355,478 20,271,894 437,889,613	250,821,125 33,942,762 248,000 - (3,892,443) 18,942,673 - 9,435,155 14,094,731 323,592,003
Accounts receivable Inventories Accounts payable Due from related parties		(10,996,124) (4,997,179) 37,608,854 _43,567,711	10,772,758 (939,275) 19,218,191 (50,678,912)
Cash generated from operations		503,072,875	301,964,765
Interest paid Income tax paid		(22,724,282) (555,699)	(11,512,536) (883,815)
Net cash provided by operating activities		479,792,894	289,568,414
CASH FLOWS FROM INVESTING ACTIVITIES Interest received Securities purchased under resale agreements, net Additions to property, plant and equipment Proceeds from disposal of property, plant and equipment Additions to live assets Proceeds from the disposal of investments Investments acquired Net each used by investing activities	8	2,621,855 (92,894,355) (172,940,058) 2,157,000 (263,867,253) 30,554,897 (470,719)	3,892,443 63,558,935 (103,882,361) - (61,007,540) - (<u>13,202</u>)
Net cash used by investing activities		(494,838,633)	(<u>97,451,725</u>)
CASH FLOWS FROM FINANCING ACTIVITIES Short-term loan (repaid)/received Long-term liabilities, net Dividends paid	11 23	(10,000,000) 221,576,073 (<u>156,970,550</u>)	10,000,000 (96,012,812) (<u>117,748,904</u>)
Net cash provided/(used) by financing activities		54,605,523	(203,761,716)
Net increase/(decrease) in cash resources		39,559,784	(11,645,027)
Cash resources at beginning of the year		<u>26,508,449</u>	38,153,476
CASH RESOURCES AT END OF YEAR		\$ <u>66,068,233</u>	<u>26,508,449</u>
Comprising: Cash and cash equivalents Bank overdrafts		83,950,984 (<u>17,882,751</u>) \$ <u>66,068,233</u>	59,263,625 (<u>32,755,176</u>) <u>26,508,449</u>

The accompanying notes form an integral part of the financial statements.

Company Statement of Financial Position December 31, 2013

	Notes	<u>2013</u>	<u>2012</u>
CURRENT ASSETS			
Cash and cash equivalents		49,009,273	46,294,304
Securities purchased under resale agreements		92,894,355	-
Investments	3	30,409,595	54,686,189
Accounts receivable	4	110,936,979	113,172,071
Due from related parties	5(a)	12,989,826	53,507,205
Taxation recoverable		6,163,030	5,623,713
Inventories	6	23,350,810	22,244,185
NOV GUDDENT AGGETG		325,753,868	295,527,667
NON-CURRENT ASSETS	7	22 240 714	22 220 142
Investment in subsidiaries	7	33,248,714	33,238,142
Property, plant and equipment	8 9	333,793,577	331,583,392
Live assets Due from subsidiaries		382,554,320	158,527,766
Due from subsidiaries	5(b)	363,193,460	282,479,094
		<u>1,112,790,071</u>	805,828,394
TOTAL ASSETS		\$ <u>1,438,543,939</u>	<u>1,101,356,061</u>
CURRENT LIABILITIES			
Bank overdrafts	10	17,882,751	32,348,151
Short-term loan	11	-	10,000,000
Accounts payable	12	105,165,693	83,055,774
Due to subsidiaries	5(a)	28,472	17,900
Current portion of long-term liabilities	14	71,580,004	56,219,347
		194,656,920	181,641,172
NON-CURRENT LIABILITIES			
Deferred tax liability	13	33,140,631	12,455,033
Long term liabilities	14	251,342,916	45,127,500
		284,483,547	57,582,533
STOCKHOLDERS' EQUITY			
Share capital	15	257,960,325	257,960,325
Capital reserves	16	150,107,424	144,258,736
Retained earnings		551,335,723	459,913,295
		959,403,472	862,132,356
TOTAL STOCKHOLDERS' EQUITY AND LIABILITIES		\$ <u>1,438,543,939</u>	<u>1,101,356,061</u>

The financial statements on pages 20 to 64 were approved by the Board of Directors on February 26, 2014 and signed on its behalf by:

Stafford Burrowes, O.D.

Director

Hon. William A. McConnell, O.J., C.D.

The accompanying notes form an integral part of the financial statements.

Company Statement of Profit or Loss Year ended December 31, 2013

	<u>Notes</u>	<u>2013</u>	<u>2012</u>
OPERATING REVENUE	17		
Dolphin attraction revenue		720,951,622	648,361,251
Less: Direct costs of dolphin attraction		(77,599,452)	(<u>83,506,286</u>)
		643,352,170	<u>564,854,965</u>
Ancillary services revenue		492,067,794	395,181,042*
Less: Direct costs of ancillary services		(<u>63,165,060</u>)	(56,525,708)
		428,902,734	338,655,334
Gross profit		1,072,254,904	903,510,299
Gain on disposal of property, plant and equipment		293,667	-
Live assets written off	9	(17,854,520)	-
Other income		32,336,208	4,279,249*
OPERATING EXPENSES		1,087,030,259	907,789,548
Selling		374,953,327	302,012,801
Other operations		248,486,547	221,748,022
Administrative		211,194,191	203,044,431
		834,634,065	726,805,254
Profit before finance income and costs		252,396,194	180,984,294
Finance income	18(a)	52,428,710	36,003,068*
Finance costs	18(b)	(<u>35,746,328</u>)	(27,503,069)*
Profit before taxation		269,078,576	189,484,293
Taxation	19	(20,685,598)	(_13,764,372)
Profit for the year	20	\$ <u>248,392,978</u>	<u>175,719,921</u>

^{*}Reclassified [notes 18 and 22(d)]. The accompanying notes form an integral part of the financial statements.

Company Statement of Comprehensive Income Year ended December 31, 2013

	<u>Notes</u>	<u>2013</u>	<u>2012</u>
Profit for the year		248,392,978	175,719,921
Other comprehensive income: Items that will never be reclassified to profit or loss: Deferred tax on revalued buildings	16	-	6,485,207
Items that are or may be reclassified to profit or loss: Fair value appreciation of available-for-sale investments	16	5,848,688	278,449
Total other comprehensive income		5,848,688	6,763,656
Total comprehensive income		\$ <u>254,241,666</u>	182,483,577

Company Statement of Changes in Stockholders' Equity Year ended December 31, 2013

	Share capital (note 15)	Capital reserves (note 16)	Retained <u>earnings</u>	<u>Total</u>
Balances as at December 31, 2011	257,960,325	137,495,080	401,942,278	797,397,683
Total comprehensive income:				
Profit for the year	-	-	175,719,921	175,719,921
Other comprehensive income: Deferred tax on revalued buildings Fair value appreciation of	-	6,485,207	-	6,485,207
available-for-sale investments		278,449		278,449
Total comprehensive income		6,763,656	175,719,921	182,483,577
Transactions recorded directly in equity:				
Dividends (note 23)			(<u>117,748,904</u>)	(<u>117,748,904</u>)
Balances as at December 31, 2012	257,960,325	144,258,736	459,913,295	862,132,356
Total comprehensive income: Profit for the year	-	-	248,392,978	248,392,978
Other comprehensive income: Fair value appreciation of available-for-sale investments		5,848,688	- 249 202 079	5,848,688
Total comprehensive income	-	5,848,688	<u>248,392,978</u>	<u>254,241,666</u>
Transactions recorded directly in equity:				
Dividends (note 23)			(<u>156,970,550</u>)	(156,970,550)
Balances as at December 31, 2013	\$ <u>257,960,325</u>	<u>150,107,424</u>	551,335,723	<u>959,403,472</u>

The accompanying notes form an integral part of the financial statements.

Company Statement of Cash Flows Year ended December 31, 2013

Notes	<u>2013</u>	<u>2012</u>
	248,392,978	175,719,921
8,9 9 18(a) 18(b) 18(b) 4(b) 19	40,266,401 17,854,520 (293,667) (8,123,340) 20,310,564 41,104 11,039,872 20,685,598	26,289,736 - (22,627,713) 18,942,673 8,000,000 13,764,372
	350,174,030	220,088,989
	(8,676,518) (1,106,625) 24,316,139 40,717,379	17,580,165 (423,848) 16,023,096 (47,628,580)
	405,424,405	205,639,822
	(22,716,784) (539,317)	(7,697,709) (846,090)
	382,168,304	197,096,023
8	7,995,078 (92,894,355) (22,398,740) 2,157,000 (263,822,253) (80,714,366) 30,554,897 (470,719)	22,729,243 63,558,935 (23,406,764) - (60,984,540) (7,875,864) - (13,202)
	(<u>419,593,458</u>)	(_5,992,192)
11 23	(10,000,000) 221,576,073 (<u>156,970,550</u>)	10,000,000 (96,012,812) (<u>117,748,904</u>)
es	54,605,523	(203,761,716)
	17,180,369	(12,657,885)
	13,946,153	26,604,038
	\$ <u>31,126,522</u>	13,946,153
	49,009,273 (<u>17,882,751</u>)	46,294,304 (<u>32,348,151</u>)
	\$ <u>31,126,522</u>	13,946,153
	8,9 9 18(a) 18(b) 18(b) 4(b) 19	248,392,978 8,9 40,266,401 9 17,854,520 (293,667) 18(a) (8,123,340) 18(b) 20,310,564 18(b) 41,104 4(b) 11,039,872 19 20,685,598 350,174,030 (8,676,518) (1,106,625) 24,316,139 40,717,379 405,424,405 (22,716,784) (539,317) 382,168,304 7,995,078 (92,894,355) 8 (22,398,740) 2,157,000 9 (263,822,253) (80,714,366) 30,554,897 (470,719) (419,593,458) 11 (10,000,000) 221,576,073 23 (156,970,550) 28 54,605,523 17,180,369 13,946,153 \$ 31,126,522 49,009,273 (17,882,751)

The accompanying notes form an integral part of the financial statements.

Notes to Financial Statements Year ended December 31, 2013

1. Identification

Dolphin Cove Limited (the company) is incorporated and domiciled in Jamaica and its registered office and principal place of business is located at Belmont Road, Ocho Rios, St. Ann, Jamaica W.I.

The principal activities of the company are the operation of a tourist attraction comprising dolphin programmes and ancillary operations such as restaurants, gift and video shops. The company also operates an attraction at Prospect Plantation under a lease agreement.

The company's shares are listed on the Junior Market of the Jamaica Stock Exchange since December 21, 2010.

The company and its wholly-owned subsidiaries, as listed below, are collectively referred to as "the group".

- Dolphin Cove (Negril) Limited was incorporated in Jamaica, on May 11, 2010, and commenced operations in September 2010. Its principal place of business is located at Point, Lucea, Hanover, Jamaica W.I., where it offers dolphin programmes and ancillary operations similar to that of its parent company.
- Too Cool Limited is incorporated in the Cayman Islands and owns land and buildings from which its parent company operates.
- Cheshire Hall Limited was incorporated on June 22, 2012 as a St. Lucian International Business Company (IBC), controlled by the company through a deed. Its wholly-owned subsidiary, DCTCI Limited was incorporated in the Turks and Caicos Islands and owns land on which the group intends to develop an attraction.
- Balmoral Dolphins Limited is a St. Lucian IBC, incorporated on April 5, 2012. Its
 wholly-owned subsidiary, Dolphin Cove TCI Limited, was incorporated in the Turks &
 Caicos Islands for the intended purpose of operating the attraction to be developed by
 DCTCI Limited.
- SB Holdings Limited was incorporated on November 4, 2013, as a St. Lucian IBC. Its wholly-owned subsidiary, Marine Adventure Park Limited, was also incorporated during the year and purchased land in St. Lucia on which the group intends to develop an attraction.

2. Statement of compliance, basis of preparation and significant accounting policies

(a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board and comply with the provisions of the Jamaican Companies Act.

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Notes to Financial Statements (Continued) Year ended December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(a) Statement of compliance (cont'd):

New, revised and amended standards and interpretations that became effective during the year:

The group has adopted certain new standards and amendments to standards, with a date of initial application of January 1, 2013. The nature and effects of the changes addressed within these financial statements are summarised below including changes that may be required to financial statements in the next accounting period should the group enter into such transactions:

(i) Presentation of items in other comprehensive income (OCI):

As a result of the amendments to IAS 1, the group has split its 'Statement of Comprehensive Income' into two statements, 'Statement of Profit or Loss and Statement of Comprehensive Income'. In addition, the group has modified the presentation of items in other comprehensive income in its statement of comprehensive income, to present separately items that will be reclassified to profit or loss from those that will never be. Comparative information has been represented accordingly.

(ii) Subsidiaries:

IFRS 10 introduces a new control model that focuses on whether the group has power over an investee, exposure or rights to variable returns from its involvement with the investee and ability to use its power to affect those returns. Hence, should the group own less than 50% of the voting power of an investee, it may be required to consolidate if it is determined that it has *de facto* control over the investee.

(iii) Joint arrangements:

IFRS 11 requires classification of interest in joint arrangements as either joint operations (if the group has rights to assets, and obligations for the liabilities, relating to an arrangement) or joint ventures (if the group has rights only to the net assets of an arrangement). Hence, the group would have to consider the structure of any future joint arrangements, the legal form of any separate vehicles, the contractual terms of the arrangements and other facts and circumstances to determine an appropriate classification.

(iv) Fair value measurement:

IFRS 13 establishes a single framework for measuring fair value and making disclosures about fair value measurements when such measurements are required or permitted by other IFRSs. It unifies the definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It replaces and expands the disclosure requirements about fair value measurements in other IFRSs, including IFRS 7. As a result, the group has included additional disclosures in this regard in these financial statements [see notes 8(a) and 25(c)].

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Notes to Financial Statements (Continued) Year ended December 31, 2013

- 2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)
 - (a) Statement of compliance (cont'd):

New, revised and amended standards and interpretations that became effective during the year (cont'd):

- (v) Annual improvements 2009-2011 Cycle
 - Amendments to IAS 1 *Presentation of Financial Statements* did not have any impact on these financial statements, as comparative amounts have not been restated. Certain reclassifications were deemed necessary to conform to current year's presentation and those considered material have been explained in these financial statements [note 18 and 22(d)].
 - Aside from improvements to the policy note (g), amendments to IAS 16 *Property, Plant and Equipment* did not have any other impact on these financial statements.
 - Amendments to IAS 32 *Financial Instruments* did not result in any changes to how income taxes in respect of distributions to shareholders were accounted for in these financial statements. In addition, there were no new ordinary shares issued during the year.
 - The additional disclosures required as a result of the amendments to IAS 34 *Interim Financial Reporting* were not considered necessary as the measure of total assets and liabilities for particular segments is not regularly provided to the managing director nor were there any material changes in the amounts disclosed in the last annual financial statements for the reportable segments.

New, revised and amended standards and interpretations issued but not yet effective:

At the date of authorisation of the financial statements, there were certain standards and interpretations which were in issue but were not yet effective. Those which management consider relevant to the group and their effective dates are as follows:

- Amendments to IAS 32 Financial Instruments: Presentation is effective for annual reporting periods beginning on or after January 1, 2014. The standard clarifies that an entity currently has a legally enforceable right to offset if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all the counterparties. In addition, it clarifies that gross settlement is only equivalent to net settlement if the gross settlement mechanism has features that eliminate or result in insignificant credit and liquidity risks, and process receivables and payables in a single settlement process or cycle.
- Amendments to IAS 36 *Impairment of Assets* is effective for annual reporting periods beginning on or after January 1, 2014. These amendments were issued to reverse the unintended requirement in IFRS 13 *Fair Value Measurement* to disclose the recoverable amount of *every* cash-generating unit to which significant goodwill or indefinite-lived intangible assets have been allocated. Under the amendments, recoverable amount is required to be disclosed only when an impairment loss has been recognised or reversed.

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Notes to the Financial Statements (Continued)

December 31, 2013

- 2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)
 - (a) Statement of compliance (cont'd):

New, revised and amended standards and interpretations issued but not yet effective (cont'd):

• IFRS 9 Financial Instruments is effective for annual reporting periods beginning on or after January 1, 2015. The standard retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortised cost and fair value. The standard includes guidance on classification and measurement of financial liabilities designated as fair value through profit or loss and incorporates certain existing requirements of IAS 39 Financial Instruments: Recognition and Measurement on the recognition and de-recognition of financial assets and financial liabilities.

Management is evaluating the impact, if any, that the foregoing standards and amendments to standards may have on its financial statements when they are adopted.

(b) Basis of preparation:

The financial statements are prepared on the historical cost basis, modified for the inclusion of land and buildings at valuation [note 2(g)] and available-for-sale investments at fair value [note 2(e)], and are presented in Jamaica dollars (\$), which is the functional currency of the company.

(c) Use of estimates and judgements:

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of the group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

(i) Allowance for impairment losses on receivables:

In determining amounts recorded for impairment losses in the financial statements, management makes judgements regarding indicators of impairment, that is, whether there are indicators that there may be a measurable decrease in the estimated future cash flows from receivables, due to default or adverse economic conditions. Management also makes estimates of the likely estimated future cash flows from impaired receivables as well as the timing of such cash flows.

Notes to the Financial Statements (Continued)

December 31, 2013

- 2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)
 - (c) Use of estimates and judgements (cont'd):
 - (ii) Net realisable value of inventories:

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realise. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after the end of the year, to the extent that such events confirm conditions existing at the end of the year.

Estimates of net realisable value also take into consideration the purpose for which the inventory is held.

(iii) Residual value and expected useful life of property, plant and equipment and live assets:

The residual value and the expected useful life of an asset are reviewed at least at each financial year-end, and, if expectations differ from previous estimates, the change is accounted for. The useful life of an asset is defined in terms of the asset's expected utility to the group.

Measurement of fair values

A number of the group's accounting policies and disclosures require measurement of fair values. Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information is used to measure fair values, management assesses the evidence obtained from third parties to support the conclusion that such valuations meet the requirements of IFRS, including the level in the fair value hierarchy at which such valuations should be classified.

When measuring the fair value of an asset, the group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the input used in the valuation techniques as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (ie. as prices) or indirectly (i.e. derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.
- (i) Fair value of land and buildings:

Land and buildings are revalued annually to fair market value at each reporting date. These valuations are conducted periodically by independent professional valuators, using recent selling prices of comparable properties.

Notes to the Financial Statements (Continued)

December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(c) Use of estimates and judgements (cont'd):

Measurement of fair values (cont'd)

(i) Fair value of land and buildings (cont'd):

However, as no two properties are exactly alike, adjustments are made to reflect differences between properties. Consequently, the determination of fair market value of the property requires that the valuers analyse the differences in relation to age and physical condition, time of sale, land to building ratio, the advantages and disadvantages of the location and other functional gains to be derived from the property, and make necessary adjustments.

(ii) Fair value of available-for-sale investments:

In the absence of quoted market prices, the fair value of a proportion of the group's financial instruments was determined using a generally accepted alternative method. Considerable judgement is required in interpreting market data to arrive at an estimate of fair value. Consequently, the estimates arrived at may be significantly different from the actual price of the instrument in an arm's length transaction.

For further information in respect of the determination of fair values and the assumptions made see notes 8(a) and 25(c).

It is reasonably possible, based on existing knowledge, that outcomes within the next financial year that are different from those assumptions, could require a material adjustment to the carrying amount reflected in the financial statements.

(d) Basis of consolidation:

- (i) Subsidiaries are entities controlled by the group. The group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of a subsidiary are included in the consolidated financial statements from the date control commences until the date that control ceases.
- (ii) Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.
- (iii) The financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances.
- (iv) The consolidated financial statements include the separate financial statements of the company and its subsidiaries (note 1), made up to December 31, 2013.

Notes to the Financial Statements (Continued) December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(e) Financial instruments:

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash and cash equivalents, securities purchased under resale agreements, investments, accounts receivable and related party receivables. Similarly, financial liabilities include bank overdrafts, short-term loan, accounts payable, long-term liabilities and related party payables.

The group currently has no derivative financial instruments. Financial instruments in these financial statements refers to non-derivative financial instruments, unless otherwise stated.

Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and at bank including short -term deposits, where the original maturities of such deposits do not exceed three months.

Bank overdrafts that are repayable on demand and form an integral part of the group's cash management activities, are included as a component of net cash resources for the purpose of the statements of cash flows.

Securities purchased under resale agreements

Securities purchased under resale agreements are short-term transactions in which the group makes funds available to other parties and in turn receives securities which it agrees to resell on a specified date at a specified price. Resale agreements are accounted for as short-term collateralised lending.

Share capital

Incremental costs directly attributable to the issue of ordinary shares, net of any tax effects, are recognised as a deduction from equity.

Measurement of financial assets and liabilities

The group classifies financial assets into the following categories:

(i) Financial assets at fair value through profit or loss:

A financial asset is classified as fair value through profit or loss if it is classified as held for trading or is designated as such on initial recognition. Directly attributable transaction costs are recognised in profit or loss as incurred. Financial assets through profit or loss are measured at fair value and changes therein, including any interest or dividend income, are recognised in profit or loss.

(ii) Held-to-maturity financial assets:

These assets are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest method.

Notes to the Financial Statements (Continued)

<u>December 31, 2013</u>

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(e) Financial instruments (cont'd):

Measurement of financial assets and liabilities (cont'd)

The group classifies financial assets into the following categories (cont'd):

(iii) Loans and receivables:

Loans and receivables are those that have a fixed or determinable payment and which are not quoted in an active market. These assets are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest method, less impairment losses.

(iv) Available-for-sale financial assets:

These assets are initially recognised at fair value plus any directly attributable transaction costs, except where fair value cannot be reliably determined, in which case they are stated at cost. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on debt instruments, are recognised in other comprehensive income and accumulated in the fair value reserve. When these assets are derecognised, the gain or loss accumulated in equity is reclassified to profit or loss.

Financial liabilities are classified into the other financial liabilities category. They are initially recognised at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest method.

Recognition and derecognition of financial assets and liabilities

The group initially recognises loans and receivables and debt securities on the date when they are originated. All other financial assets and liabilities are initially recognised on the trade date.

The group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in such derecognised financial assets that is created or retained by the group is recognised as a separate asset or liability.

The group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

(f) Inventories:

Inventories are stated at the lower of cost, determined on the weighted average basis, and net realisable value.

Notes to the Financial Statements (Continued) December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(g) Property, plant and equipment:

(i) Recognition and measurement:

Land and buildings are stated at valuation, less subsequent depreciation. All other categories of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

The cost of self-constructed assets includes the cost of materials, direct labour and related costs to put the asset into service. Borrowing costs, including but not limited to, interest on borrowings and exchange differences arising on such borrowings, that are directly attributable to the acquisition and/or construction of a qualifying asset are capitalised as part of the cost of that asset.

Capitalisation of borrowing costs ceases when substantially all the activities necessary to prepare the qualifying asset for its intend ed use are complete. Thereafter, borrowing costs are recognised in profit or loss when they are incurred.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

(ii) Subsequent expenditure:

Subsequent expenditure is capitalised only if it is probable that future economic benefits associated with the expenditure will flow to the group.

(iii) Depreciation:

Depreciation is recognised in profit or loss on the straight-line basis computed at annual rates estimated to write down the assets to their estimated residual values over their estimated useful lives.

The estimated useful lives are as follows:

Buildings	40 years
Leasehold improvements	10 years
Furniture, fixtures and equipment	10 years
Computers	5 years
Motor vehicles	5 years

No depreciation is charged on land and capital work-in-progress.

(h) Live assets:

This comprises the carrying value of dolphins and other marine life, as well as birds and animals capitalised. These assets are stated at cost less amortisation over periods not exceeding fifteen years.

Costs relating to dolphins that are leased are capitalised and amortised over the shorter of the lease term and their useful lives.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)

December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(i) Provisions:

A provision is recognised when the group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and the amount can be estimated reliably. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

(j) Related parties:

A related party is a person or company that is related to the company that is preparing its financial statements (referred to in IAS 24 *Related Party Disclosures* as the "reporting entity, in this case the company").

- (a) A person or a close member of that person's family is related to a reporting entity if that person:
 - (i) has control or joint control over the reporting entity;
 - (ii) has significant influence over the reporting entity; or
 - (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.
- (b) A company is related to a reporting entity if any of the following conditions applies:
 - (i) The company and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One company is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other company is a member).
 - (iii) Both companies are joint ventures of the same third party.
 - (iv) One company is a joint venture of a third company and the other company is an associate of the third entity.
 - (v) The company is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity.
 - (vi) The company is controlled, or jointly controlled by a person identified in (a).
 - (vii) A person identified in (a)(i) has significant influence over the company or is a member of the management personnel of the company (or of a parent of the company).

A related party transaction involves transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

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Notes to the Financial Statements (Continued) December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(k) Impairment:

Financial assets not classified as fair value through profit or loss are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired includes:

- Default or delinquency by a debtor;
- Restructuring of an amount due to the group on terms that the group would not consider otherwise;
- Indications that a debtor or issuer will enter bankruptcy;
- Adverse changes in the payment status of borrowers or issuers;
- The disappearance of an active market for a security; or
- Observable data indicating that there is a measurable decrease in expected cash flows from a group of financial assets.

Financial assets measured at amortised cost

In assessing impairment, the group uses historical information on the timing of recoveries and the amount of loss incurred, and makes adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than su ggested by historical trends.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account. When the group considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of the impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

Available-for-sale financial assets

Impairment losses on available-for-sale financial assets are recognised by reclassifying the losses accumulated in the fair value reserve to profit or loss. The amount reclassified is the difference between the acquisition cost (net of any principal repayment and amortization) and the current fair value, less any impairment loss previously recognised in profit or loss. If the fair value of an impaired available -for-sale debt security subsequently increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed through profit or loss; otherwise it is reversed through other comprehensive income.

Non-financial assets

At each reporting date, the group reviews the carrying amounts of its non-financial assets to determine whether there is any indication of impairment. If any such impairment exists, then the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or group of operating assets exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

Notes to the Financial Statements (Continued)

December 31, 2013

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(k) Impairment (cont'd):

Non-financial assets (cont'd):

(i) Calculation of recoverable amounts:

The recoverable amount of assets is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to the present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate independent cash inflows, the recoverable amount is determined for the group of operating assets to which the asset belongs.

(ii) Reversals of impairment:

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(l) Foreign currencies:

(i) Foreign currency transactions and balances:

Monetary assets and liabilities denominated in foreign currencies are translated to the functional currency at the rates of exchange at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to the functional currency at the exchange rate when the fair value was determined. Transactions in foreign currencies are converted to the functional currency at the rates of exchange ruling at the dates of those transactions. Non-monetary items that are measured based on historical cost in a foreign currency are not translated.

Gains and losses arising from fluctuations in exchange rates are generally included in profit or loss. However, foreign currency differences arising from the translation of available-for-sale equity investments are recognised in other comprehensive income, except on impairment, in which case the foreign currency differences that have been recognised in other comprehensive income are reclassified to profit or loss.

(ii) Foreign operations:

The assets and liabilities of foreign operations are translated into the company's functional currency at exchange rates at the reporting date. The income and expenses for foreign operations are translated into the company's presentation currency at exchange rates at the date of those transactions. These foreign currency differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve.

Foreign exchange gains or losses arising on a monetary item receivable from or payable to a foreign operation are recognised in the consolidated financial statements in other comprehensive income and presented within equity in the foreign currency translation reserve. In the separate financial statements of the company, these foreign exchange gains or losses are recognised in profit or loss.

Notes to the Financial Statements (Continued)

<u>December 31, 2013</u>

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(m) Revenue recognition:

Revenue from the provision of services is recognised when the service has been provided to customers. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(n) Employee benefits:

Employee benefits include current or short-term benefits such as salaries, statutory contributions paid, annual vacation leave and non-monetary benefits such as medical care and housing.

Short-term employee benefits are recognised as a liability, net of payments made, and charged as expenses. The expected cost of vacation leave that accumulates is recognised over the period that the employees become entitled to the leave.

(o) Expenses/income:

(i) Finance income:

Finance income comprises interest earned on funds invested and foreign exchange gains recognised in profit or loss. Interest income is recognised in profit or loss as it accrues, taking into account the effective yield on the asset.

(ii) Finance costs:

Finance costs comprise interest incurred on borrowings, calculated using the effective interest method, foreign exchange losses and bank related charges.

(iii) Operating lease payments:

Payments under leases are recognised in profit or loss on the straight-line basis over the term of the lease.

(p) Income taxes:

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in profit or loss, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

Notes to the Financial Statements (Continued)

<u>December 31, 2013</u>

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(p) Income taxes (cont'd):

A deferred tax liability is recognised for taxable temporary differences, except to the extent that the group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary differences will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(q) Segment reporting:

An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the group's other components and for which discrete financial information is available. The identification of operating segments is based on the group's management and internal reporting structure. An operating segment's operating results are reviewed regularly by the Managing Director to make decisions about resources to be allocated to the segment and assess its performance. Segment results that are reported to the Managing Director include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

The segments which do not qualify as reportable segments are combined and disclosed as other segments. Segment information is presented in respect of the geographical locations of the group's strategic business segments.

3 Investments

<u>investments</u>	The Group and 2013	the Company 2012
Available-for-sale: Pan Caribbean Financial Services Ltd.: Sigma Optima	-	30,154,088
Scotia Investments Limited: Scotia Canadian Growth Fund [US\$285,529 (2012: US\$264,097)]	30,185,133 30,185,133	24,336,445 54,490,533
Loans and receivables: Fixed deposits		
[US\$2,125 (2012: US\$2,122)]	<u>224,462</u>	<u>195,656</u>
	\$ <u>30,409,595</u>	<u>54,686,189</u>

Notes to the Financial Statements (Continued)
December 31, 2013

4. Accounts receivable

	The Group		The Co	ompany
	<u>2013</u>	<u>2013</u> <u>2012</u>		<u>2012</u>
Trade receivables Other receivables	152,598,156 31,740,189	143,455,015 _29,758,944	117,076,556 28,899,277	
Less: Allowance for impairment	184,338,345 (<u>41,434,496</u>) \$142,903,849	173,213,959 (<u>29,079,018</u>) 144,134,941	145,975,833 (<u>35,038,854</u>)	

(a) The aging of trade receivables and related impairment was:

		The Group				
	20	13	20	12		
	<u>Gross</u>	<u>Impairment</u>	<u>Gross</u>	<u>Impairment</u>		
Due 0-30 days	58,076,451	_	64,994,258	_		
Past due 31-60 days	8,505,867	-	13,708,922	-		
Past due 61–90 days More than 90 days	2,680,618 83,335,220	- 41,434,496	4,794,685 59,957,150	- 29,079,018		
Total	\$ <u>152,598,156</u>	<u>41,434,496</u>	143,455,015	<u>29,079,018</u>		

		The Company				
	20	13	20	12		
	<u>Gross</u>	<u>Impairment</u>	<u>Gross</u>	<u>Impairment</u>		
Due 0-30 days	49,312,127	-	50,329,247	-		
Past due 31-60 days	5,560,287	-	10,653,224	-		
Past due 61–90 days	1,756,359	-	3,590,612	-		
More than 90 days	60,447,783	<u>35,038,854</u>	43,701,753	23,998,982		
Total	\$ <u>117,076,556</u>	<u>35,038,854</u>	108,274,836	23,998,982		

(b) The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	The Group		The Co	ompany
	<u>2013</u>	2012	<u>2013</u>	<u>2012</u>
Balance at beginning of year Impairment loss recognised	29,079,018 12,355,478	19,643,863 9,435,155	23,998,982 11,039,872	15,998,982 8,000,000
Balance at end of year	\$ <u>41,434,496</u>	<u>29,079,018</u>	<u>35,038,854</u>	23,998,982

5. <u>Due from related parties</u>

(a) Current:

This comprises amounts due to/from directors and affiliated entities, which are repayable within three months.

Notes to the Financial Statements (Continued) December 31, 2013

5. <u>Due from related parties (cont'd)</u>

(b) Due from subsidiaries (non-current):

		The C	ompany
		<u>2013</u>	<u>2012</u>
12% J\$ loans 7.5% US\$ loan [US\$Nil(2012: US\$389,549)]	(i) (ii)	45,127,500	65,127,500 36,219,347
Total loans Interest-free advances, net		45,127,500 84,411,235	101,346,847 114,840,334
Dolphin Cove (Negril) Limited DCTCI Limited [US\$1,424,460 (2012: US\$752,897)] Marine Adventure Park Limited	(iii)	129,538,735 150,588,923	216,187,181 66,291,913
[US\$785,741 (2012: US\$Nil)]	(iii)	83,065,802	
		\$ <u>363,193,460</u>	282,479,094

- (i) This represents two loans for \$15,150,000 and \$96,250,000, including transaction costs of \$2,250,000, received by Dolphin Cove Limited and on-lent to Dolphin Cove (Negril) Limited on terms and conditions agreed from time to time.
- (ii) This loan of US\$2,500,000 was received by Dolphin Cove Limited from the National Export Import Bank of Jamaica Limited and on-lent to Dolphin Cove (Negril) Limited on terms and conditions agreed from time to time.
- (iii) These balances materially comprise advances for the purchase of property and expenses incurred so far in respect of the proposed developments in St. Lucia and the Turks & Caicos Islands (note 1). These amounts are interest-free and unsecured with no fixed repayment terms.

6. <u>Inventories</u>

	The C	Group	The Company	
	<u>2013</u>	2012	<u>2013</u>	2012
Items for resale	28,019,972	26,382,557	23,678,130	23,195,385
Dolphin food	4,773,259	2,461,246	1,534,879	1,958,750
	32,793,231	28,843,803	25,213,009	25,154,135
Less: Allowance for impairment	(_1,862,199)	(_2,909,950)	(1,862,199)	(_2,909,950)
	\$ <u>30,931,032</u>	<u>25,933,853</u>	<u>23,350,810</u>	22,244,185
Inventories charged to expenses during the year	\$ <u>26,671,880</u>	19,354,443	19,620,913	12,863,991

7. <u>Investment in subsidiaries</u>

This represents the cost of the company's 100% interest in the shares of its subsidiaries (note 1).

<u>2013</u>	<u>2012</u>
Dolphin Cove (Negril) Limited 100,00	100,002
Too Cool Limited 33,120,24	40 33,120,240
Cheshire Hall Limited 8,95	50 8,950
Balmoral Dolphins Limited 8,95	50 8,950
SB Holdings Limited 10,5°	<u> </u>
\$33,248,7	14 33,238,142

Notes to the Financial Statements (Continued) December 31, 2013

8. Property, plant and equipment

	The Group					
	Furniture,					
	Land and buildings	Leasehold	fixtures computers ats equipmen	& Motor	Capital work-in- progress	Total
Cost or valuation:	<u>oundings</u>	<u>improvemen</u>	cquipmen	<u>venicies</u>	progress	<u>10tai</u>
December 31, 2011 Additions Adjustment	744,278,765 20,497,342 (<u>248,000</u>)	1,348,804 221,200	16,871,90	6 -	66,291,913	893,128,411 103,882,361 (<u>248,000</u>)
December 31, 2012	764,528,107	1,570,004	150,115,68	4 14,257,064	66,291,913	996,762,772
Additions Translation adjustment Disposals	1,758,355	765,384 - -	12,582,43	1 9,550,000 - (<u>3,600,000</u>)	148,283,888 19,078,913	172,940,058 19,078,913 (<u>3,600,000</u>)
December 31, 2013	766,286,462	2,335,388	162,698,11	<u>5</u> <u>20,207,064</u>	233,654,714	1,185,181,743
Depreciation: December 31, 2011 Charge for the year	13,071,954 8,046,138	839,670 164,464			- -	73,576,349 23,801,878
December 31, 2012	21,118,092	1,004,134	· ·			97,378,227
Charge for the year Eliminated on disposals	8,152,931	170,985	15,383,61	4 2,353,848 (1,736,667)	<u>-</u>	26,061,378 (<u>1,736,667</u>)
December 31, 2013	29,271,023	<u>1,175,119</u>	80,570,84	<u>10,685,953</u>		121,702,938
Net book values: December 31, 2013	\$ <u>737,015,439</u>	<u>1,160,269</u>	82,127,27	<u>9,521,111</u>	233,654,714	1,063,478,805
December 31, 2012	\$ <u>743,410,015</u>	565,870	84,928,45	<u>4,188,292</u>	66,291,913	899,384,545
			т	The Company		
			1	Furniture,		
	_			fixtures,		
			Leasehold provements	computers & equipment	Motor vehicles	Total
Cost or valuation:	<u>oun</u>	idings iiii	<u>provements</u>	equipment	venicies	10tai
December 31, 2011 Additions		304,545 870,592	1,348,804 221,200	108,309,620 16,314,972	10,733,660	387,696,629 23,406,764
December 31, 2012 Additions Disposals		175,137 576,005	1,570,004 765,384	124,624,592 11,507,351	10,733,660 9,550,000 (<u>3,600,000</u>)	411,103,393 22,398,740 (<u>3,600,000</u>)
December 31, 2013	<u>274,</u>	751,142	2,335,388	136,131,943	16,683,660	429,902,133
Depreciation:						
December 31, 2011 Charge for the year		921,630 781,261	839,670 164,464	47,677,914 11,710,545	7,904,517 520,000	63,343,731 16,176,270
December 31, 2012 Charge for the year Eliminated on disposal	3,	702,891 831,938	1,004,134 170,985	59,388,459 12,673,132	8,424,517 1,649,167 (<u>1,736,667</u>)	79,520,001 18,325,222 (<u>1,736,667</u>)
December 31, 2013	_14,	534,829	1,175,119	72,061,591	8,337,017	96,108,556
Net book values:						
December 31, 2013	\$ <u>260,2</u>	<u>216,313</u>	1,160,269	64,070,352	8,346,643	333,793,577
December 31, 2012	\$ <u>263,</u> 4	<u>472,246</u>	565,870	65,236,133	2,309,143	331,583,392

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Notes to the Financial Statements (Continued) December 31, 2013

8. Property, plant and equipment (cont'd)

(a) The group's land and buildings were revalued as at December 31, 2009 on an open market basis by Property Consultants Limited (an independent firm of registered r eal estate agents, appraisers, auctioneers and consultants of Kingston, Jamaica). Management intends to have a professional valuation done during 2014.

This fair value was determined using level 3 fair value measurements as the valuation model used both observable and unobservable inputs and the unobservable inputs are considered significant to the fair value measurement [see also note 2(a)(iv)].

The surpluses arising on revaluation in previous years were recognised in other comprehensive income and included in revaluation reserves (note 16).

- (b) Land and buildings include land at a valuation of \$440,175,225 (2012: \$439,354,062) for the group and \$121,600,000 (2012: \$121,600,000) for the company.
- (c) Capital work-in-progress represents land and related expenditure incurred in connection with the planned development of an attraction in the Turks and Caicos Islands and St. Lucia [note 1(c)].

9. <u>Live assets</u>

	The Group			
	Dolphin	Other		
	costs	creatures	<u>Total</u>	
Cost:				
December 31, 2011	132,542,448	13,629,998	146,172,446	
Additions	60,745,010	262,530	61,007,540	
December 31, 2012	193,287,458	13,892,528	207,179,986	
Additions	263,633,353	233,900	263,867,253	
Write-offs	(<u>27,116,744</u>)	(<u>3,716,713</u>)	(<u>30,833,457</u>)	
December 31, 2013	429,804,067	10,409,715	440,213,782	
Amortisation:				
December 31, 2011	33,254,661	4,884,469	38,139,130	
Charge for the year	9,223,897	916,987	10,140,884	
December 31, 2012	42,478,558	5,801,456	48,280,014	
Charge for the year	21,034,072	936,875	21,970,947	
Eliminated on write-off	(<u>11,266,916</u>)	(<u>1,712,021</u>)	(<u>12,978,937</u>)	
December 31, 2013	52,245,714	<u>5,026,310</u>	57,272,024	
Net book values:				
December 31, 2013	\$ <u>377,558,353</u>	5,383,405	382,941,758	
December 31, 2012	\$ <u>150,808,900</u>	8,091,072	158,899,972	

Notes to the Financial Statements (Continued)

December 31, 2013

9. <u>Live assets (cont'd)</u>

	The Company			
	Dolphins	Other		
	<u>costs</u>	<u>creatures</u>	<u>Total</u>	
Cost:				
December 31, 2011	132,542,449	13,236,497	145,778,946	
Additions	60,745,010	239,530	60,984,540	
December 31, 2012	193,287,459	13,476,027	206,763,486	
Additions	263,633,353	188,900	263,822,253	
Write-offs	(<u>27,116,744</u>)	(3,716,713)	(30,833,457)	
December 31, 2013	429,804,068	9,948,214	439,752,282	
Amortisation:				
December 31, 2011	33,254,661	4,867,593	38,122,254	
Charge for the year	9,223,897	889,569	10,113,466	
December 31, 2012	42,478,558	5,757,162	48,235,720	
Charge for the year	21,034,072	907,107	21,941,179	
Eliminated on write-off	(<u>11,266,916</u>)	(<u>1,712,021</u>)	(<u>12,978,937</u>)	
December 31, 2013	52,245,714	4,952,248	57,197,962	
Net book values:				
December 31, 2013	\$ <u>377,558,354</u>	4,995,966	<u>382,554,320</u>	
December 31, 2012	\$ <u>150,808,901</u>	7,718,865	<u>158,527,766</u>	

10. Bank overdrafts

In the prior year, the company had an overdraft facility in the amount of \$4,060,000 which was secured by a savings balance of US\$56,400. The facility attracted interest of 17.75% per annum. Bank overdraft, in the current and prior year, represent credit balances on the company's bank accounts arising from items in transit at the reporting date.

11. Short-term loan

This represents a short-term loan which was repaid during the year. The loan was unsecured and bore interest at 14.40% per annum.

12. Accounts payable

	The G	The Group		mpany
	<u>2013</u>	<u>2012</u>	<u>2013</u>	2012
Trade payables	61,311,809	42,227,782	52,354,024	37,696,976
Tax payable on dividends	9,577,172	-	9,577,172	-
Other payables and accruals	55,116,158	48,574,724	43,234,497	<u>45,358,798</u>
	\$ <u>126,005,139</u>	90,802,506	105,165,693	83,055,774

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Notes to the Financial Statements (Continued) December 31, 2013

13. Deferred tax liability

Deferred tax is attributable to the following:

	The Group					
	Balance at			Balance at		Balance at
	December 31,	Recognised	Recognised	December 31,	U	December 31,
	<u>2011</u>	in income (note 19)	in equity (note 16)	<u>2012</u>	in income (note 19)	<u>2013</u>
Property, plant and equipment	(6,033,602)	13,950,355	(6,485,207)	1,431,546	(6,764,866)	(5,333,320)
Live assets	14,907,359	893,278		15,800,637	<u>27,033,457</u>	42,834,094
	\$ <u>8,873,757</u>	14,843,633	(<u>6,485,207</u>)	17,232,183	20,268,591	<u>37,500,774</u>
			The Comp	oany		
	Balance at			Balance at		Balance at
	December 31,	Recognised	Recognised	December 31,	U	December 31,
	<u>2011</u>	(note 19)	in equity (note 16)	<u>2012</u>	in income (note 19)	<u>2013</u>
Dranarty plant and agripment	(10.206.101)	12 525 704	(6 495 207)	(2 245 604)	(6 247 950)	(0.602.462)
Property, plant and equipment Live assets	(10,396,101) <u>14,816,813</u>	13,535,704 <u>983,824</u>	(6,485,207)	15,800,637	(6,347,859) 27,033,457	(9,693,463) 42,834,094
	\$ <u>4,420,712</u>	14,519,528	(<u>6,485,207</u>)	12,455,033	20,685,598	33,140,631
Long-term liabilities						

		The Group and	
Long-term loans:		<u>2013</u>	<u>2012</u>
National Export Import Bank of Jamaica Limited [US\$Nil (2012: US\$389,549)]	(a)	-	36,219,347
Sagicor Bank Jamaica Limited loans:			
Loan A	(b)	46,212,120	-
Loan B	(c)	225,000,000	-
The Bank of Nova Scotia Jamaica Limited	(d)	6,583,300	-
Due to property vendor	(e)	45,127,500	65,127,500
		322,922,920	101,346,847
Less: Current portion		(<u>71,580,004</u>)	(56,219,347)
		\$ <u>251,342,916</u>	45,127,500

- (a) This loan bore interest at 7.5% per annum and was secured by a guarantee from Sagicor Bank Jamaica Limited (formerly PanCaribbean Bank Limited) in the amount of US\$2,585,500. This loan was settled during the year.
- (b) This represents the balance on a \$50,000,000 loan financed by Development Bank of Jamaica Limited, which bears interest at a fixed rate of 9.5% per annum. The loan is for seventy-two (72) months with a moratorium of six (6) months on principal payments. Thereafter, the principal is repayable in sixty-six (66) monthly equal installments.

Notes to the Financial Statements (Continued) December 31, 2013

14. <u>Long-term liabilities (cont'd)</u>

(b) (Continued)

The loan is materially secured as follows:

- Corporate guarantee of Too Cool Limited supported by a first legal mortgage over the Ocho Rios property stamped to cover \$100 million;
- Debenture over the fixed and floating assets of Dolphin Cove Limited, stamped to cover \$100 million; and
- Personal guarantee of a director to the extent of the facility.
- (c) This represents a J\$ loan equivalent to US\$2,250,000 financed by Development Bank of Jamaica Limited. This loan is for seventy-two (72) months and bears interest at a fixed rate of 9.5% per annum. There is a moratorium on principal payments of six (6) months. Thereafter, principal is repayable in sixty-six (66) monthly equal installments.

The loan is materially secured as disclosed in note (b) above, except that the debenture over the fixed and floating assets of Dolphin Cove L imited is to be upstamped by a further \$125 million.

- (d) This represents the balance on a J\$ loan of \$7,900,000 which is secured by a bill of sale over the motor vehicle purchased during the year. The loan is for sixty (60) months and bears interest at 9% per annum.
- (e) This comprises two loans used to finance the acquisition of parcels of land in Hanover. The first represents the balance of an initial loan of \$94,000,000 plus the company's share of transaction costs and is payable within four years. The second parcel of land was purchased with a loan of \$15,000,000, against which payments of \$2,272,500 were applied. The balance is payable upon exchange of the title to the property. Interest is payable quarterly at a rate of 12% per annum on both loans.

15. Share capital

Authorised:

432,426,376 ordinary stock units of no par value

	<u>2013</u>	<u>2012</u>
Stated capital, issued and fully paid:		
392,426,376 ordinary stock units of no par value	279,053,297	279,053,297
Less: Transaction costs of share issue	(21,092,972)	(_21,092,972)
	\$ <u>257,960,325</u>	257,960,325

Holders of ordinary stock units are entitled to dividends as declared from time to time and are entitled to one vote per stock unit at general meetings of the company.

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Notes to the Financial Statements (Continued) December 31, 2013

16. <u>Capital reserves</u>

	The	Group	The Company	
	<u>2013</u>	2012	<u>2013</u>	<u>2012</u>
Revaluation surplus arising on (note 8):				
Land Buildings	268,788,836 102,894,062	268,788,836 102,894,062	86,389,590 77,822,481	86,389,590 77,822,481
	371,682,898	371,682,898	164,212,071	164,212,071
Deferred tax arising on revalued buildings (note 13) Foreign currency translation	(19,455,620)	(19,455,620)	(19,455,620)	(19,455,620)
reserve (a) Investment revaluation	19,078,913	-	-	-
reserve (b)	5,350,973	(497,715)	5,350,973	(<u>497,715</u>)
	\$376,657,164	351,729,563	150,107,424	144,258,736

- (a) Foreign currency translation reserve represents the exchange differences arising on translation of the financial statements of the company's foreign subsidiaries (note 1), into the group's presentation currency, as well as foreign currency differences arising on balances denominated in a foreign currency with these foreign subsidiaries [note 5(b)].
- (b) Investment revaluation reserve comprises the cumulative net change in the fair value of available-for-sale investments until the assets are derecognised or impaired [note 2(e)(iv)].

17. Operating revenue

This represents revenue from the operation of attractions and is reported net of discounts and General Consumption Tax.

18. Finance income/(costs)

	,	The	The Group		ompany
		<u>2013</u>	2012	<u>2013</u>	2012
(a)	Finance income:				
	Net foreign exchange gains	32,356,952	16,513,524*	44,305,370	13,375,355*
	Interest income	2,750,117	3,892,443	8,123,340	22,627,713
		\$ <u>35,107,069</u>	<u>20,405,967</u> *	<u>52,428,710</u>	<u>36,003,068</u> *
(b)	Finance costs:				
	Interest expense	(20,318,062)	(18,942,673)	(20,310,564)	(18,942,673)
	Bank charges	(8,987,878)	(5,700,719)	(6,497,326)	(4,555,752)
	Loan processing fees	(4,017,533)	-	(4,017,534)	-
	Loss on disposal of investments	(41,104)	-	(41,104)	-
	Credit card charges	(<u>6,939,218</u>)	(_5,684,098)	(4,879,800)	(4,004,644)
		\$(<u>40,303,795</u>)	(<u>30,327,490</u>)*	(35,746,328)	(<u>27,503,069</u>)*

^{*}Net foreign exchange gains previously shown in finance costs and have been reclassified to finance income.

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Notes to the Financial Statements (Continued) December 31, 2013

19. <u>Taxation</u>

		The Gr	oup	The Company	
		<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
(a)	Income tax charge:				
	(i) Current tax at 28.75% (2012: 331/s ³	%):			
	Current year	3,303	6,254	-	-
	Adjustment in respect				
	of prior year		(<u>755,156</u>)		(<u>755,156</u>)
		3,303	(748,902)	-	(755,156)
	(ii) Deferred taxation:		,		
	Origination of temporary				
	differences (note 13)	20,268,591	14,843,633	20,685,598	14,519,528
		\$ <u>20,271,894</u>	14,094,731	20,685,598	13,764,372
(b)	Reconciliation of actual tax expens	e:			

	The	Group	The Cor	npany
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Profit before taxation	\$ <u>342,331,908</u>	<u>264,915,856</u>	<u>269,078,576</u>	189,484,293
Computed "expected" tax charge	91,239,272	88,305,285	67,269,644	63,161,431
Tax effect of differences				
between treatment for				
financial statement and				
taxation purposes:				
Depreciation and capital				
allowances, net	2,466,084	8,510,735	2,356,780	7,246,467
Exchange gains	(4,417,441)	(2,458,893)	(4,970,049)	(1,412,837)
Provision for unused vacation	607,874	349,029	260,417	321,696
Disallowed expenses	9,014,724	5,134,444	7,590,562	8,135,367
Tax remission [note (c)]	(51,821,756)	(62,932,596)	(51,821,756)	(62,932,596)
Relief under Section 86 of the				
Income Tax Act [note (d)]	$(\underline{26,816,863})$	$(\underline{22,058,117})$		
	20,271,894	14,849,887	20,685,598	14,519,528
Adjustment in respect of prior year		(<u>755,156</u>)		(<u>755,156</u>)
Actual tax charge recognised				
in profit for the year	\$20,271,894	14,094,731	20,685,598	13,764,372

(c) The company's shares were listed on the Junior Market of the Jamaica Stock Exchange on December 21, 2010. Consequently, the company is entitled to a remission of taxes for 10 years in the proportions set out below, provided the shares remain listed for at least 15 years:

<u>Y ears</u>	<u>I ax rate</u>
2011 to 2015	100% of standard rates
2016 to 2020	50% of standard rates

- (d) Approval has been granted for Dolphin Cove (Negril) Limited to be relieved of income tax arising from operations up to August 2015, under Section 86 of the Income Tax Act.
- (e) Chesire Hall Limited, SB Holdings Limited and Balmoral Dolphins Limited have elected to pay income tax at 1% of profits earned. However, the companies have not commenced operations as at the reporting date (note 1).
- Dolphin Cove TCI Limited and DCTCI Limited are not required to pay corporation tax in the Turks & Caicos Islands.

Notes to the Financial Statements (Continued)

<u>December 31, 2013</u>

20. <u>Disclosure of expenses</u>

Profit for the year is stated after charging:

	The	Group	The C	ompany
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
A 1'.4?	5 490 000	5 020 000	2 (50 000	2 200 000
Auditors' remuneration	5,480,000	5,030,000	3,650,000	3,200,000
Depreciation and amortisation	48,032,325	33,942,762	40,266,401	26,289,736
Staff costs [see also note 22(c)]	325,764,677	315,946,105	279,294,125	<u>269,798,589</u>
Staff costs are broken down as follo	ws:			
Salaries and wages – administration	130,542,878	120,086,169	111,439,681	102,928,690
Salaries and wages				
other operations	114,248,157	122,552,067	93,533,327	98,724,809
Salaries and wages – selling	80,973,642	73,307,869	74,321,117	68,145,090
	<u>325,764,677</u>	<u>315,946,105</u>	<u>279,294,125</u>	<u>269,798,589</u>

21. Earnings per stock unit

Earnings per stock unit is calculated by dividing the profit for the year by the weighted average number of ordinary shares in issue for the year.

name or eramany character in section for the year.	<u>2013</u>	<u>2012</u>
Profit for the year attributable to stockholders of the company	\$ <u>322,060,014</u>	<u>250,821,125</u>
Weighted average number of ordinary stock units held during the year	<u>392,426,376</u>	<u>392,426,376</u>
Earnings per stock unit (expressed in ¢ per share)	<u>82.07¢</u>	<u>63.92</u> ¢

22. Related party balances and transactions

(a) Identity of related parties:

The company has related party relationships with its subsidiar ies, (note 1) its affiliate, Dolphin Cove (Cayman) Limited, its directors and key management personnel.

- (b) The statement of financial position includes balances with related parties as stated at note 5.
- (c) Transactions with key management personnel:
 - (i) Loan to a director:

During the year, an interest-free unsecured loan of \$10,600,000 was advanced to a director. The loan is repayable within 12 months of the issue date. At December 31, 2013, the balance outstanding was \$6,564,429.

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Notes to the Financial Statements (Continued) December 31, 2013

22. Related party balances and transactions (cont'd)

- (c) Transactions with key management personnel (cont'd):
 - (ii) Key management personnel compensation:

	The Group		The Co	ompany
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Directors' emoluments:				
Fees	8,896,392	9,080,000	6,396,396	6,636,300
Management	28,546,604	28,100,153	28,546,604	28,100,153
Key management				
personnel				
compensation*	<u>41,476,912</u>	40,526,459	<u>38,976,916</u>	<u>38,082,759</u>

^{*} Key management personnel compensation is included in staff costs (note 20).

(iii) Key management personnel transactions:

Directors of the company and entities under their control hold 82% (2012: 83%) of the voting stock units of the company.

A number of key management personnel hold positions in other companies that result in them having control or significant influence over these companies. A number of these companies transacted business with the group during the year as disclosed in note 22(d) below. Balances due to these related parties as at December 31, 2013 aggregating \$1,575,912 (2012: \$442,490) are included in accounts payable (note 12).

During the year monies totaling \$1,655,101 (2012: \$Nil) were advanced on behalf of a related party owned by a director. Amounts due as at the reporting date and included in accounts receivable (note 4) amounted to \$1,098,808 (2012: \$Nil).

(d) The statement of profit or loss and other comprehensive income includes the following income/(expense) transactions with other related parties.

	Th	e Group	The Company		
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	
Interest earned from subsidiary [note 5(b)]	-	-	5,435,708	18,836,283	
Boat rental paid to a director Professional fees	(2,126,442)	(1,847,985)	(2,126,442)	(1,847,985)	
paid to a director	(1,281,812)	(594,130)	(1,281,812)	(594,130)	
Mini-boat commissions paid to a director	(1,907,474)	(1,907,474)	(1,907,474)	(1,907,474)	
Rental of dolphins and camels to subsidiary	-	-	64,774,633	57,218,400	
Management fees charged to subsidiary			30,000,000	3,600,000*	

^{*}Management fees previously included in ancillary services revenue are now shown in other income.

Notes to the Financial Statements (Continued)

December 31, 2013

23. <u>Dividends</u>

	20	013	2012		
	Dividend		Dividend		
	per ordinary stock unit	Dividends paid	per ordinary stock unit	Dividends paid	
		\$		\$	
First interim dividend: March 11, 2013 (2012: March 13, 2012)	10¢	39,242,637	4¢	15,697,056	
Second interim dividend: May 20, 2013 (2012: July 9, 2012)	10¢	39,242,637	16¢	62,788,220	
Third interim dividend: August 29, 2013 (2012: November 1, 2012)	2) 10¢	39,242,638	10¢	39,263,628	
Fourth interim dividend:					
November 15, 2013	<u>10¢</u>	39,242,638			
	<u>40¢</u>	156,970,550	<u>30¢</u>	117,748,904	

24. Segment results

The group's reportable segments are as follows:

- (a) Ocho Rios This comprises business in Ocho Rios, St. Ann and include s tourist attractions such as dolphin programmes, restaurants, gift and video shops.
- (b) Hanover This comprises business at Point, Lucea, Hanover and include s tourist attractions such as dolphin programmes, gift and video shops.
- (c) Others This materially comprises business at the Prospect and Half Moon locations as operations in St. Lucia and the Turks & Caicos Islands have not yet commenced (see note 1). Only dolphin programmes are offered at the Half Moon location. Horseback tours and plantation tours, which include camel rides, ostriches and a butterfly enclosure, are offered at the Prospect location.

Information regarding the results, assets and liabilities of each reportable segment is presented below:

	2013					
	Ocho Rios	<u>Hanover</u>	<u>Other</u>	<u>Total</u>		
Gross revenue from external customers	\$ <u>1,136,958,605</u>	354,079,052	120,545,556	<u>1,611,583,213</u>		
Finance income	\$ <u>52,428,710</u>	7,192,978		59,621,688		
Finance costs	\$(<u>35,741,301</u>)	(_9,993,175)	(5,025)	(45,739,501)		
Depreciation and amortisation	\$(<u>39,909,827</u>)	(<u>6,873,437</u>)	(1,249,061)	(<u>48,032,325</u>)		
Taxation	\$(<u>20,685,598</u>)	413,704		(20,271,894)		
Segment profit after tax	\$ <u>220,342,615</u>	93,638,448	27,157,864	341,138,927		
Reportable segment assets	\$ <u>1,636,370,323</u>	340,362,765	<u>266,604,710</u>	<u>2,243,337,798</u>		
Capital expenditure	\$ <u>20,708,235</u>	2,257,427	<u>149,974,396</u>	172,940,058		
Reportable segment liabilities	\$ <u>479,140,468</u>	154,738,320	233,626,256	867,505,044		

Notes to the Financial Statements (Continued) December 31, 2013

24. Segment results (cont'd)

		2012		
	Ocho Rios	Hanover	Other	<u>Total</u>
Gross revenue from external customers	\$ <u>971,502,631</u>	300,560,015	87,042,711	1,359,105,357
Finance income	\$36,003,068	3,239,182		39,242,250
Finance costs	\$(<u>27,485,319</u>)	(<u>21,660,674</u>)	(17,780)	(49,163,773)
Depreciation and amortisation	\$(<u>25,451,522</u>)	(<u>6,804,620</u>)	(_1,686,620)	(33,942,762)
Taxation	\$(<u>13,764,372</u>)	(330,359)		(<u>14,094,731</u>)
Segment profit after tax	\$ <u>171,952,687</u>	75,949,633	2,918,805	250,821,125
Reportable segment assets	\$ <u>1,297,772,891</u>	321,104,070	101,542,962	1,720,419,923
Capital expenditure	\$ <u>22,780,137</u>	14,183,685	66,918,539	103,882,361
Reportable segment liabilities	\$ <u>239,233,705</u>	229,118,087	66,264,014	534,615,806
Reconciliation of reportable segmen and profit after tax:	t revenue, financ		nce costs, as	sets, liabilities 2012
Revenue		=	015	<u>= </u>
Total revenue for reportable segment Less other income Elimination of inter-segment manage Elimination of inter-segment rental in	ement fees	(2, (31, (75,	,450,641) (,200,000) (,723,133) (1,359,105,357 924,285) 4,800,000) 66,742,200) 1,286,638,872
Finance income		Ψ <u>-1,0 V=</u>	<u>= </u>	
Total finance income for reportable s Translation adjustment on consolidat Elimination of inter-company transac Consolidated finance income	(19, (5.	,621,688 ,078,913) ,435,706) (39,242,250 	
<u>Finance costs</u>				
Total finance costs for reportable seg Elimination of inter-company transact Consolidated finance costs Assets		(5.	,739,501 ,435,706) (,303,795	49,163,773 18,836,283) 30,327,490
Total assets for reportable segments Elimination of investment in subsidia Elimination of due from subsidiaries Consolidated total assets		(33, (363.	,337,798 ,428,714) ,193,460) ,715,624	1,720,419,923 (33,417,142) (282,479,094) 1,404,523,687
<u>Liabilities</u>				
Total liabilities for reportable segme Elimination of due to parent compan Consolidated total liabilities		(_363.	,505,044 ,193,460) ,311,584	534,615,806 (<u>282,479,094</u>) <u>252,136,712</u>
<u>Profit after tax</u>				
Segment profit after tax Translation adjustment on consolidate Consolidated profit for the year	tion	(19.	,138,927 ,078,913) ,060,014	250,821,125
Consolidated profit for the year		\$ <u>322.</u>	<u>,000,014</u>	250,821,125
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2012

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Notes to the Financial Statements (Continued) December 31, 2013

25. Financial instruments

(a) Financial risk management:

The group has exposure to credit risk, market risk and liquidity risk from its use of financial instruments in the ordinary course of the business. Derivative financial instruments are not used to reduce exposure to fluctuations in interest and foreign exchange rates.

(i) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The maximum exposure to credit risk at the reporting date is represented by the carrying amount of each relevant financial asset.

Cash and cash equivalents, securities purchased under resale agreements and investments

The group limits its exposure to credit risk by:

- placing cash resources with substantial counterparties who are believed to have minimal risk of default;
- only investing in liquid securities with credit worthy institutions; and
- obtaining sufficient collateral as a means of mitigating the risk of financial loss from defaults.

Accounts receivable

The group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Management has a credit policy in place under which each customer is analysed for credit worthiness prior to being offered credit. The group does not require collateral in respect of trade and other receivables. At the reporting date there were significant concentrations of credit risk in respect of 10 (2012: 10) major customers for the group and 7 (2012: 7) for the company who materially comprised trade receivables. As at December 31, 2013, amounts receivable from these customers aggregated \$64,802,417 (2012: \$66,068,242) for the group and \$58,388,386 (2012: \$52,422,505) for the company. These represent 42% (2012: 46%) and 50% (2012: 48%) of trade receivables for the group and the company, respectively.

The group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The allowances for doubtful debts are based on the aging of the receivables, with write-offs made if attempts to collect fail and the amount is deemed to be uncollectible.

Due from related parties

At the reporting date there were no significant concentrations in respect of amounts due from related parties. These related parties are considered to be solvent.

There were no changes in the group's approach to managing credit risk during the year.

Notes to the Financial Statements (Continued) December 31, 2013

25. Financial instruments (cont'd)

(a) Financial risk management (cont'd):

(ii) Market risk:

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate as a result of changes in market prices. These arise mainly from changes in interest rates and foreign exchange rates and will affect the group's income or the value of its holdings of financial instruments.

Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

Subject to normal conditions, the group materially contracts financial liabilities at fixed interest rates for the duration of the term.

Interest-bearing financial assets are primarily represented by cash and cash equivalents, securities purchased under resale agreements and investments. Interest-bearing financial liabilities are mainly represented by loans and bank overdrafts.

Financial instruments are subject to interest as follows:

		Carrying amount						
	The C	Group	The Com	pany				
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>				
Fixed rate instruments:								
Financial assets	138,021,855	-	138,021,855	282,479,094				
Financial liabilities	(<u>322,922,920</u>)	(<u>111,346,847</u>)	(<u>322,922,920</u>)	(<u>111,346,847</u>)				
	\$(<u>184,901,065</u>)	(111,346,847)	(184,901,065)	171,132,247				
Variable rate instruments	:							
Financial assets	76,777,961	57,729,526	40,845,271	44,759,705				
Financial liabilities	(17,882,751)	(32,755,176)	(17,882,751)	(32,348,151)				
	\$ <u>58,895,210</u>	24,974,350	22,962,520	12,411,554				

Cash flow sensitivity analysis for variable rate instruments

An increase or decrease in basis points in interest rates at the reporting date would have increased/(decreased) profit for the year by amounts shown below.

		The Group				
	20	13	2012			
	Increase 250bp	Decrease 100bp	Increase 100bp	Decrease 100bp		
Effect on profit (Decrease)/increase	US\$ <u>1,472,380</u>	(<u>588,952</u>)	<u>249,744</u>	(<u>249,744</u>)		

Notes to the Financial Statements (Continued)

December 31, 2013

25. Financial instruments (cont'd)

- (a) Financial risk management (cont'd):
 - (ii) Market risk (cont'd):
 - Interest rate risk (cont'd):

Cash flow sensitivity analysis for variable rate instruments (cont'd)

		The Company				
	20	2013)12		
	Increase 250bp	Decrease 100bp	Increase 100bp	Decrease 100bp		
Effect on profit (decrease)/increase	US\$ <u>574,063</u>	(<u>229,625</u>)	<u>124,116</u>	<u>124,116</u>		

This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2012.

Fair value sensitivity analysis for fixed rate instruments

The group does not account for any fixed rate financial instrument at fair value. Therefore, a change in interest rates at the reporting date would not affect the profit or other comprehensive income recognised for the year.

Foreign currency risk:

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The group incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaica dollar. The principal foreign currency exposures of the group are denominated in United States dollars (US\$).

Exposure to foreign currency risk on US\$ denominated balances was as follows:

		The C	Group	The Company			oany
		<u>2013</u>	<u>2012</u>		<u>2013</u>	_	<u>2012</u>
Cash and cash							
equivalents		759,598	599,308		422,230		475,306
Securities purchased							
under resale agreements		905,691	-		905,691		-
Investments		287,652	266,220		287,652		266,220
Accounts receivable		1,186,276	1,870,713		967,293		1,452,931
Due from related parties		105,654	516,505		105,654		483,403
Bank overdrafts	(51,420)	(143,174)	(51,420)	(143,174)
Accounts payable	(281,868)	(282,130)	(258,064)	(251,690)
Long-term liabilities	_		(389,549)	_		(_	<u>389,549</u>)
J	JS\$_	2,911,583	2,437,893	_	2,379,036	_	1,893,447
Equivalent to	\$ <u>3</u>	07,802,526	224,651,840	<u>25</u>	51,503,526	1	74,481,141

Notes to the Financial Statements (Continued) December 31, 2013

25. Financial instruments (cont'd)

- (a) Financial risk management (cont'd):
 - (ii) Market risk (cont'd):
 - Foreign currency risk (cont'd):

Exchange rates in terms of the Jamaica dollar (\$) for US\$1 were as follows:

At December 31, 2013: \$105.72 At December 31, 2012: \$92.15

Sensitivity analysis

Changes in the exchange rates of the Jamaica dollar (\$) to the United States dollar (US\$) would have the effects described below:

		Increase/(decrease)					
		in profit for the year					
	The	Group	The Comp	any			
	<u>2013</u>	<u>2012</u>	2013	2012			
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>			
15% (2012: 4%) strengthening of the US\$ against the J\$	46.170.379	36,697,776	37,725,529	26,172,171			
of the obstagament the vs	10,170,577	<u>50,071,110</u>	<u>51,125,525</u>	20,172,171			
1% (2012: 1%) weakening of the US\$ against the J\$	(<u>3,078,025</u>)	(<u>2,246,518</u>)	(<u>2,515,035</u>)	(_1,774,811)			

The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2012.

(iii) Liquidity risk:

Liquidity risk, also referred to as funding risk, is the risk that the group will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities. The management of the group aims at maintaining flexibility in funding by keeping lines of funding available.

The following are the contractual maturities of financial liabilities measured at amortised cost, including interest payments. The tables show the undiscounted cash flows of non-derivative financial liabilities based on the earliest date on which the group can be required to pay:

		The Group						
		2013						
	Carrying	Contractual	6 months	6-12	1-2	2-5		
	<u>amount</u>	cash flows	or less	months	<u>years</u>	<u>years</u>		
Bank overdrafts Accounts payable Long-term liabilities	17,882,751 126,005,139 322,922,920	17,882,751 126,005,139 415.095.293	17,882,751 126,005,139 54,505,385	- 40,381,782	- - 174.043.687	- - 146.164.439		
Total financial liabilities		<u>413,093,293</u> <u>558,983,183</u>	<u>198,393,275</u>	40,381,782	174,043,687	146,164,439		

Notes to the Financial Statements (Continued) December 31, 2013

25. Financial instruments (cont'd)

(a) Financial risk management (cont'd):

(iii) Liquidity risk (cont'd):

1	The Group (cont'd)								
	2012								
	Carrying	Contractual	6 months	6-12	1-2	2-5			
	<u>amount</u>	cash flows	or less	months	<u>years</u>	<u>years</u>			
Bank overdrafts	32,755,176	32,755,176	32,755,176	-	-	-			
Short-term loan	10,000,000	10,000,000	10,000,000	-	-	-			
Long-term liabilities	101,346,847	114,038,377	32,691,530	36,219,347	45,127,500	-			
Accounts payable	90,802,506	90,802,506	90,802,506						
Total financial liabilities	\$ <u>234,904,529</u>	247,596,059	166,249,212	36,219,347	45,127,500				
			The Compar	1y					
			2013						
	Carrying	Contractual	6 months	6-12	1-2	2-5			
	<u>amount</u>	cash flows	or less	<u>months</u>	<u>years</u>	<u>years</u>			
Bank overdrafts	17,882,751	17,882,751	17,882,751	-	-	-			
Accounts payable	105,165,693	105,165,693	105,165,693	-	-	-			
Due to subsidiaries	28,472	28,472	28,472	- -	-	- -			
Long-term liabilities	322,922,920	415,095,293	54,505,385	40,381,782	174,043,687	146,164,439			
Total financial liabilities	\$ <u>445,999,836</u>	538,172,209	<u>177,582,301</u>	40,381,782	174,043,687	146,164,439			
			2012						
	Carrying	Contractual	6 months	6-12	1-2	2-5			
	<u>amount</u>	cash flows	or less	<u>months</u>	<u>years</u>	<u>years</u>			
Bank overdrafts	32,348,151	32,348,151	32,348,151	-	-	-			
Short-term loan	10,000,000	10,000,000	10,000,000	-	-	-			
Due to subsidiaries	17,900	17,900	17,900	<u>-</u>	- -	-			
Long-term liabilities	101,346,847	114,038,386	32,691,530	36,219,347	45,127,500	-			
Accounts payable	83,055,774	83,055,774	83,055,774	-					
Total financial liabilities	\$ <u>226,768,672</u>	239,460,211	<u>158,113,355</u>	<u>36,219,347</u>	<u>45,127,500</u>				

(b) Capital management:

The group manages the adequacy of capital by managing the returns on equity and borrowed funds to protect against losses on its business activities so as to be able to generate an adequate level of return for its stockholders. As a condition of its long term loans, the company is required to have positive stockholders' equity. There are no other externally imposed capital requirements and there have been no changes in the group's approach to managing capital during the year.

Notes to the Financial Statements (Continued) December 31, 2013

25. Financial instruments (cont'd)

(c) Fair value disclosures:

	The Group								
		2013							
		Carryi	ng amount		1	Fair value			
	Loans and		Other financia	1	_				
	receivables	for-sale	liabilities	<u>Total</u>	Notes	Level 2			
Financial assets: Cash and cash equivalents	83,950,984	-	-	83,950,984	(i)	-			
Securities purchased under resale agreements Investments	92,894,355 224,462	30,185,133	-	92,894,355 30,409,595	(i) (i)&(ii)	30,185,133			
Accounts receivable Due from related parties	142,903,849 12,989,826		<u>-</u> 	142,903,849 12,989,826	(i) (i)				
	\$ <u>332,963,476</u>	<u>30,185,133</u>		<u>363,148,609</u>		<u>30,185,133</u>			
Financial liabilities: Bank overdrafts Accounts payable Long-term liabilities	- - -	- - -	(17,882,751) (126,005,139) (322,922,920)	(17,882,751) (126,005,139) (<u>322,922,920</u>)	(iii) (iii) (iv)	- - -			
	\$		(<u>466,810,810</u>)	(<u>466,810,810</u>)					
			2012						
		Carryii	ng amount			Fair value			
	Loans and receivables		Other financial <u>liabilities</u>	<u>Total</u>	Notes	Level 2			
Financial assets: Cash and cash equivalents Investments Accounts receivable Due from related parties	59,263,625 195,656 144,134,941 _56,557,537 \$ <u>260,151,759</u>	54,490,533 - - - 54,490,533	- - - -	59,263,625 54,686,189 144,134,941 56,557,537 314,642,292	(i) (i)&(ii) (i) (i)	54,490,533 - - 54,490,533			
Financial liabilities: Short-term loan	-	-	(10,000,000)	(10,000,000)	(iv)	-			
Bank overdrafts Accounts payable Long-term liabilities	- - -	- - -	(32,755,176) (90,802,506) (101,346,847)	(32,755,176) (90,802,506) (101,346,847)		- - -			
<i>y</i>	\$		(<u>234,904,529</u>)	(<u>234,904,529</u>)	()				

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Notes to the Financial Statements (Continued)

December 31, 2013

25. Financial instruments (cont'd)

(c) Fair value disclosures (cont'd):

	The Company						
	2013						
		Carrying amount				Fair value	
	Loans and			_			
	receivables	for-sale	<u>liabilities</u>	<u>Total</u>	Notes	Level 2	
Financial assets:							
Cash and cash equivalents Securities purchased under	49,009,273	-	-	49,009,273	(i)	-	
resale agreements	92,894,355	-	-	92,894,355	(i)	-	
Investments	224,462	30,185,133	-	30,409,595	(i)&(ii)	30,185,133	
Accounts receivable	110,936,979	-	-	110,936,979	(i)	-	
Due from related parties	12,989,826			12,989,826	(i)		
	\$ <u>266,054,895</u>	30,185,133		296,240,028		<u>30,185,133</u>	
Financial liabilities:							
Bank overdrafts	-	-	(17,882,751)	(17,882,751)	(iii)	-	
Accounts payable	-	-	(105,165,693)	(105,165,693)	(iii)	-	
Long-term liabilities			(322,922,920)	(322,922,920)			
	\$		(<u>445,971,364</u>)	(445,971,364)			
			2012				
		Carrying amount Fair value					
	Loans and						
	receivables	for-sale	liabilities	<u>Total</u>	Notes	Level 2	
Financial assets:							
Cash and cash equivalents	46,294,304	-	=	46,294,304	(i)	-	
Investments	195,656	54,490,533	-	54,686,189	(i)&(ii)	54,490,533	
Accounts receivable	113,172,071	-	-	113,172,071	(i)	-	
Due from related parties	5,623,713			5,623,713	(i)		
	\$ <u>165,285,744</u>	54,490,533		219,776,277		<u>54,490,533</u>	
Financial liabilities:							
Short-term loan	-	-	(32,348,151)	(32,348,151)	(iv)	-	
Bank overdrafts	-	-	(32,755,176)	(32,755,176)	. ,	-	
Accounts payable	-	-	(83,055,774)	(83,055,774)		-	
Long-term liabilities			(101,346,847)	(101,346,847)	(iv)		
	\$		(249,505,948)	(249,505,948)			

- (i) The fair value of financial assets, classified as loans and receivables [note 2(e)], are assumed to be equal to their carrying values due to their short-term nature.
- (ii) Fair values of available-for-sale investments are based on price quotes as published by managers of these instruments.
- (iii) The fair value of these non-interest bearing financial liabilities approximates their carrying value as shown in the statement of financial position due to their short-term nature.
- (iv) The carrying value of interest-bearing liabilities approximate fair value as the coupon rate is at market. In addition, the fair value of short-term loan equals to carrying value due to its short-term nature.

Notes to the Financial Statements (Continued)

<u>December 31, 2013</u>

26. Commitments

(a) Operating lease commitments:

During the year the group entered into an agreement, with a third party for the rental of two (2) dolphins. Future payments under these leases relative to the reporting date are as follows:

	The Group and the Company	
	<u>2013</u>	<u>2012</u>
Within one year (US\$120,000)	12,765,324	-
Between one and five years (US\$240,000)	25,530,648 \$38,295,972	
Operating lease payments recognised in profit or loss	\$ <u>32,311,452</u>	47,623,330

Operating lease payments recognised in profit, for the current and prior year, were incurred in respect of dolphins rented on a month by month basis without formalised long-term agreements. These rented dolphins were purchased during the year (note 9). Payments in respect of the lease agreement for new dolphins are scheduled to commence in January 2014.

(b) Capital commitments:

- (i) At December 31, 2013, approximately US\$600,000 was approved by the board, in respect of the proposed expansion work to be carried out at the Dolphin Cove Negril and Ocho Rios properties, for which no provision was made in the financial statements.
- (ii) In the prior year, the company entered into an agreement to acquire property at a cost of US\$750,000.

27. Subsequent event

The Government of Jamaica has enacted new tax measures to change the tax incentive regimes applicable to various industries, effective January 1, 2014. Given the current tax position of the company and its subsidiary, as disclosed in notes 19(c) and (d), these new tax measures will result in changes in the income tax and capital allowances computations but are not expected to materially affect the group's tax position until the end of the tax remission period.

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FORM OF PROXY

DOLPHIN COVE LIMITED

I/We		
of	bei	ng a member/members of the
above named Company, hereby appoint		
of		
or failing him	of	
	. as my/our proxy to vote for me/us or	n My/our behalf at the
Annual General Meeting of the Company to be held of	on the 23rd day of June 2014 and at a	any adjournment thereof.
Signed this	day of	.2014.

PLACE \$100.00 STAMP HERE

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