



**General Accident Insurance  
Company Jamaica Limited**

**Financial Statements  
31 December 2013**

# General Accident Insurance Company Jamaica Limited

Index

31 December 2013

---

	<b>Page</b>
<b>Actuary's Report</b>	
<b>Independent Auditors' Report to the Members</b>	
<b>Financial Statements</b>	
Statement of comprehensive income	1
Statement of financial position	2
Statement of changes in equity	3
Statement of cash flows	4-5
Notes to the financial statements	6 - 59

### 3. EXPRESSION OF OPINION

I have examined the financial condition and valued the policy and claims liabilities of GAICJL for its balance sheet as at December 31, 2013 and the corresponding change in the policy and claims liabilities in the statement of operations for the year then ended. I meet the appropriate qualification standards and am familiar with the valuation and solvency requirements applicable to general insurance companies in Jamaica. I have relied upon PriceWaterhouseCoopers for the substantial accuracy of the records and information concerning other liabilities, as certified in the attached statement.

The results of my valuation together with amounts carried in the Annual Return are the following:

Claims Liabilities (J\$000)	Carried in Annual Return	Actuary's Estimate
Direct unpaid claims and adjustment expenses:	900,384	900,383
Assumed unpaid claims and adjustment expenses:	0	0
Gross unpaid claims and adjustment expenses:	900,384	900,383
Ceded unpaid claims and adjustment expenses:	101,468	101,468
Other amounts to recover:	0	0
Other net liabilities:	0	0
Net unpaid claims and adjustment expenses:	798,916	798,915

Policy Liabilities (J\$000)	Carried in Annual Return	Actuary's Estimate
Gross policy liabilities in connection with unearned premiums:		429,781
Net policy liabilities in connection with unearned premiums:		420,236
Gross unearned premiums:	1,377,947	
Net unearned premiums:	497,538	
Premium deficiency:	0	
Other net liabilities:	0	

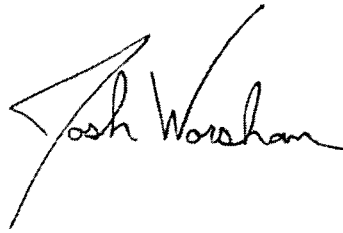


In my opinion:

- (i) The methods and procedures used in the verification of the data are sufficient and reliable and fulfill acceptable standards of care;
- (ii) The valuation of policy and claims liabilities has been made in accordance with generally accepted actuarial practice with such changes as determined and directions made by the Commission;
- (iii) The methods and assumptions used to calculate the policy and claims liabilities are appropriate to the circumstances of the company and of the said policies and claims;
- (iv) The amount of policy and claims liabilities represented in the balance sheet of General Accident Insurance Company Jamaica Limited makes proper provision for the future payments under the company's policies and meet the requirements of the Insurance Act and other appropriate regulations of Jamaica;
- (v) A proper charge on account of these liabilities has been made in the statement of comprehensive income;
- (vi) There is sufficient capital available to meet the solvency standards as established by the Commission

Josh Worsham, FCAS, MAAA

\_\_\_\_\_  
Name of Appointed Actuary



\_\_\_\_\_  
Signature of Appointed Actuary

March 18, 2014

Date





## ***Independent Auditors' Report***

To the Members of  
General Accident Insurance Company Jamaica Limited

### **Report on the Financial Statements**

We have audited the accompanying financial statements of General Accident Insurance Company Jamaica Limited, set out on pages 1 to 59, which comprise the statement of financial position as at 31 December 2013 and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and with the requirements of the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

---

*PricewaterhouseCoopers, Scotiabank Centre, Duke Street, Box 372, Kingston, Jamaica*  
T: (876) 922 6230, F: (876) 922 7581, [www.pwc.com/jm](http://www.pwc.com/jm)



**Members of General Accident Insurance Company Jamaica Limited  
Independent Auditors' Report  
Page 2**

***Opinion***

In our opinion, the financial statements give a true and fair view of the financial position of General Accident Insurance Company Jamaica Limited as at 31 December 2013, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act.

**Report on Other Legal and Regulatory Requirements**

As required by the Jamaican Companies Act, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept, so far as appears from our examination of those records, and the accompanying financial statements are in agreement therewith and give the information required by the Jamaican Companies Act, in the manner so required

Chartered Accountants

*PricewaterhouseCoopers*

28 March 2014

Kingston, Jamaica

# General Accident Insurance Company Jamaica Limited

## Statement of Comprehensive Income

Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

	Note	2013 \$'000	2012 \$'000
<b>Gross Premiums Written</b>		4,479,755	3,788,969
Reinsurance ceded		(3,314,356)	(2,665,753)
Excess of loss reinsurance cost		<u>(147,001)</u>	<u>(132,041)</u>
Net premiums written		1,018,398	991,175
Changes in unearned premiums, net		<u>(24,205)</u>	<u>(58,357)</u>
<b>Net Premiums Earned</b>		994,193	932,818
Commission income		269,094	295,485
Commission expense		(176,920)	(237,263)
Claims expense	10	(646,791)	(540,775)
Management expenses		<u>(381,073)</u>	<u>(332,903)</u>
<b>Underwriting Profit</b>		58,503	117,362
Investment income	11	141,407	136,062
Other income	12	151,091	61,711
Other operating expenses		<u>(27,299)</u>	<u>(29,866)</u>
<b>Profit before Taxation</b>		323,702	285,269
Taxation	15	<u>4,212</u>	<u>5,268</u>
<b>Net Profit for the Year</b>		<u>327,914</u>	<u>290,537</u>
<b>Other Comprehensive Income:</b>			
<b>Items that may be subsequently reclassified to profit or loss</b>			
Unrealised losses on available-for-sale investments,	15	(15,621)	(30,959)
Gains recycled to profit or loss on disposal and maturity of available-for-sale investments		<u>(4,174)</u>	<u>(11,440)</u>
<b>Total Other Comprehensive Income</b>		<u>(19,795)</u>	<u>(42,399)</u>
<b>TOTAL COMPREHENSIVE INCOME</b>		<u>308,119</u>	<u>248,138</u>
<b>EARNINGS PER SHARE</b>	16	<u>\$0.32</u>	<u>\$0.28</u>

# General Accident Insurance Company Jamaica Limited


Statement of Financial Position

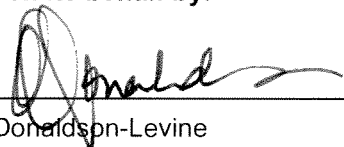
31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

	Note	2013 \$'000	2012 \$'000
<b>ASSETS</b>			
Cash and short term investments	18	1,169,530	1,317,203
Taxation recoverable		101,283	67,111
Due from policyholders, brokers and agents		464,421	469,196
Due from reinsurers and coinsurers	19	1,055,294	1,033,433
Deferred policy acquisition cost		163,627	155,903
Other receivables	20	27,034	13,506
Due from related parties	9	122	750
Loans receivable	21	167,515	237,933
Leases receivable	22	97,582	64,565
Investment securities	23	934,671	463,439
Property, plant and equipment	24	66,620	57,086
Intangible assets	25	13,163	22,573
Deferred tax assets	27	340	-
<b>Total assets</b>		<u>4,261,202</u>	<u>3,902,698</u>
<b>LIABILITIES</b>			
Due to reinsurers and coinsurers		361,147	343,361
Other liabilities	26	78,453	66,328
Deferred tax liabilities	27	-	5,027
Insurance reserves	28	2,364,658	2,199,132
<b>Total liabilities</b>		<u>2,804,258</u>	<u>2,613,848</u>
<b>SHAREHOLDER'S EQUITY</b>			
Share capital	29	470,358	470,358
Capital reserves	30	152,030	152,030
Fair value reserve	31	48,323	68,118
Retained earnings		786,233	598,344
<b>Total shareholder's equity</b>		<u>1,456,944</u>	<u>1,288,850</u>
<b>Total liabilities and shareholder's equity</b>		<u>4,261,202</u>	<u>3,902,698</u>

Approved by the Board of Directors on 27 March 2014 and signed on its behalf by:

  
 \_\_\_\_\_  
 Paul B. Scott Chairman

  
 \_\_\_\_\_  
 Sharon Donaldson-Levine Director



# General Accident Insurance Company Jamaica Limited

## Statement of Changes in Equity

Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise stated)

	Note	Share Capital \$'000	Capital Reserves \$'000	Fair Value Reserve \$'000	Retained Earnings \$'000	Total \$'000
Balance at 31 December 2011		470,358	152,030	110,517	407,838	1,140,743
<b>Comprehensive income :</b>						
Net profit for the year		-	-	-	290,537	290,537
Other comprehensive income		-	-	(42,399)	-	(42,399)
<b>Total comprehensive income</b>		-	-	(42,399)	290,537	248,138
<b>Transactions with owners</b>						
Dividends	17	-	-	-	(100,031)	(100,031)
<b>Balance at 31 December 2012</b>		470,358	152,030	68,118	598,344	1,288,850
<b>Comprehensive income :</b>						
Net profit for the year		-	-	-	327,914	327,914
Other comprehensive income		-	-	(19,795)	-	(19,795)
<b>Total comprehensive income</b>		-	-	(19,795)	327,914	308,119
<b>Transactions with owners</b>						
Dividends	17	-	-	-	(140,025)	(140,025)
<b>Balance at 31 December 2013</b>		470,358	152,030	48,323	786,233	1,456,944

# General Accident Insurance Company Jamaica Limited

## Statement of Cash Flows

Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

	Note	2013 \$'000	2012 \$'000
<b>Cash Flows from Operating Activities</b>			
Net profit		327,914	290,537
Adjustments for items not affecting cash:			
Depreciation	24	17,352	15,057
Amortisation of intangible assets	25	9,947	14,808
Gain on sale of investments		(4,498)	(10,361)
Gain on sale of leases		-	(999)
Unrealised gain on Unit Trust Fund	11	-	(4,510)
Gain on disposal of property, plant and equipment	12	(1,378)	(6,337)
Interest income	11	(129,638)	(110,708)
Dividend income	11	(7,271)	(8,007)
Deferred taxation	15	(4,212)	(5,268)
Foreign exchange gains		(146,495)	(58,583)
Increase in deferred policy acquisition cost		(7,724)	(6,316)
Increase in insurance reserves		165,526	156,621
		<u>219,523</u>	<u>265,934</u>
Changes in operating assets and liabilities:			
Due from policyholders, brokers and agents		4,775	(74,893)
Other receivables		(13,528)	(3,202)
Loans receivable		70,418	(1,037)
Other liabilities		12,125	(15,268)
Due from related parties		628	406
Due from reinsurers and coinsurers, net		(4,075)	79,789
		<u>289,866</u>	<u>251,729</u>
Tax withheld at source		(34,172)	(64,682)
Net cash provided by operating activities		<u>255,694</u>	<u>187,047</u>
<b>Cash Flows from Investing Activities</b>			
Acquisition of investments		(667,546)	(232,277)
Leases receivable, net		(33,017)	(21,040)
Acquisition of property, plant and equipment	24	(26,923)	(33,303)
Acquisition of intangible asset	25	(537)	(10,757)
Proceeds from disposal of property, plant and equipment		1,415	9,207
Proceeds from disposal and maturity of investments		218,787	210,025
Dividend received		7,271	8,007
Interest received		123,000	112,376
Net cash (used in)/provided by investing activities		<u>(377,550)</u>	<u>42,238</u>

# General Accident Insurance Company Jamaica Limited

Statement of Cash Flows (Continued)

Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

	Note	2013 \$'000	2012 \$'000
<b>Net cash (used in) /provided by investing activities brought forward</b>		<u>(377,550)</u>	<u>42,238</u>
<b>Cash Flows from Financing Activities</b>			
Dividends paid	17	<u>(140,025)</u>	<u>(100,031)</u>
Net cash used in by financing activities		<u>(140,025)</u>	<u>(100,031)</u>
(Decrease)/increase in cash and cash equivalents		<u>(261,881)</u>	<u>129,254</u>
Effect of exchange rate changes on cash and cash equivalents		114,208	53,671
Cash and cash equivalents at beginning of year		<u>1,317,203</u>	<u>1,134,278</u>
<b>CASH AND CASH EQUIVALENTS AT END OF THE YEAR (NOTE 18)</b>		<u><u>1,169,530</u></u>	<u><u>1,317,203</u></u>

# General Accident Insurance Company Jamaica Limited

## Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

### 1. Identification and Activities

General Accident Insurance Company Jamaica Limited is incorporated and domiciled in Jamaica. The company is a public listed company with its listing on the Jamaica Junior Stock Exchange. The company is an 80% subsidiary of Musson (Jamaica) Limited (Musson). The registered office of the company is located at 58 Half-Way-Tree Road, Kingston 10. The Company's ultimate parent company, Musson, is incorporated and domiciled in Jamaica.

The company is licensed to operate as a general insurance company under the Insurance Act, 2001. Its principal activity is the underwriting of commercial and personal property and casualty insurance.

### 2. Summary of Significant Accounting Policies

The principal financial accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### (a) Basis of preparation

These financial statements have been prepared in conformity with International Financial Reporting Standards (IFRS) and have been prepared under the historical cost convention as modified by the revaluation of certain financial instruments carried at fair value.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Although these estimates are based on managements' best knowledge of current events and action, actual results could differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 7.

#### ***Accounting pronouncements effective in 2013 which are relevant to the Company's operations***

Certain new standards, amendments and interpretations to existing standards have been published that became effective during the current financial year and are relevant to the Company's operations. The adoption of these new pronouncements has impacted the Company as discussed below.

- **IAS 1 (Amendment), 'Presentation of financial statements' (effective 1 July 2012).** This amendment changes the disclosure of items presented in other comprehensive income (OCI) in the statement of comprehensive income. The amendment requires entities to separate items presented in OCI into two groups, based on whether or not they may be recycled to profit or loss in the future. The Company has adopted these amendments from 1 January 2013.
- **IFRS 11, 'Joint arrangements,' (effective 1 January 2013).** The standard gives a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement rather than its legal form. There are two types of joint arrangement: joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and hence accounts for its interest in assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement and hence equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed. The Company has assessed the impact of IFRS 11 and has concluded that there is no impact on the financial statements.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (a) Basis of preparation (continued)

#### *Accounting pronouncements effective in 2013 which are relevant to the Company's operations*

- **IFRS 12, 'Disclosures of interests in other entities' (effective 1 January 2013).** This standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. Management has adopted the provisions of this standard and has concluded there will be no impact on the Company.
- **IFRS 13, 'Fair Value Measurement', (effective 1 January 2013).** This standard, aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP. The Company adopted the standard from 1 January 2013.

#### *Accounting pronouncements that are not yet effective, and have not been early adopted*

At the date of authorisation of these financial statements, certain new standards, interpretations and amendments to existing standards have been issued which are mandatory for the Company's accounting periods beginning on or after 1 January 2013 or later periods, but were not effective at the date of the statement of financial position, and which the Company has not early adopted. The Company has assessed the relevance of all such new standards, interpretations and amendments, has determined that the following may be relevant to its operations, and has concluded as follows:

- **IAS 32, (Amendment), 'Financial instruments: Presentation', (effective 1 January 2014).** These amendments clarify some of the requirements for offsetting financial assets and a financial liability on the balance sheet. Management is currently assessing the impact this may have on the Company.
- **IAS 36, (Amendment), 'Impairment of assets', (effective 1 January 2014).** This amendment addresses the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The Company will adopt the standard from 1 January 2014.
- **IFRS 9, 'Financial instruments' (effective 1 January 2015).** The standard introduces new requirements for the classification and measurement of financial assets and liabilities and is effective from 1 January 2015 with early adoption permitted. The standard divides all financial assets and liabilities that are currently in the scope of IAS 39 into two classifications – those measured at amortised cost and those measured at fair value. This standard is a work in progress and will eventually replace IAS 39 in its entirety. Management is currently assessing the impact this may have on the Company.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (b) Revenue and income recognition

Revenue comprises the fair value of the consideration received or receivable for the provision of services in the ordinary course of the Company's activities. Revenue is shown net of General Consumption Tax and is recognised as follows:

#### *Insurance services*

Gross premiums written are recognised on a pro-rated basis over the life of the policies written. The portion of premiums written in the current year which relates to coverage in subsequent years is deferred as unearned premiums (Note 2(p)(i)).

Commissions payable on premium income and commissions receivable on reinsurance of risks are charged and credited to profit or loss, respectively, over the life of the policies.

#### *Interest income*

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income.

#### *Dividend*

Dividend income for equities is recognised when the right to receive payment is established.

#### *Rental income*

Rental income is recognised on an accrual basis.

### (c) Foreign currency translation

#### (i) *Functional and presentation currency*

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which it operates (the functional currency). The financial statements are presented in Jamaican dollars which is also the company's functional currency.

#### (ii) *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Translation differences resulting from changes in the amortised cost of foreign currency monetary assets classified as available-for-sale are recognised in profit or loss. Other changes in the fair value of these assets are recognised in other comprehensive income. Translation differences on non-monetary financial assets classified as available-for-sale are reported as a component of the fair value gain or loss in other comprehensive income.

### (d) Financial instruments

Financial instruments carried on the statement of financial position include investments, due to and from related parties, due to and from reinsurers and coinsurers, due from policyholders, brokers and agents, loans and other receivables, cash and short term investments, other liabilities and claims liabilities. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

The fair values of the company's financial instruments are discussed in Note 6.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (e) Cash and cash equivalents

Cash and cash equivalents are stated at cost. For purposes of the cash flow statement, cash and cash equivalents comprise balances with maturity dates of less than 90 days from the dates of acquisition including cash and bank balances and deposits held on call with banks.

### (f) Investments

Investments are classified as held-to-maturity, available-for-sale and fair value through profit or loss. Management determines the appropriate classification of investments at the time of purchase. Purchases and sales of investments are recognised on the trade date, which is the date that the Company commits to purchase or sell the asset.

#### (i) *Held-to-maturity financial assets*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company's management has the positive intention and ability to hold to maturity. Were the Company to sell other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale. Held-to-maturity investments are initially recorded at fair value and subsequently measured at amortised cost.

#### (ii) *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are financial assets held for trading or designated at fair value through profit or loss at inception. Investments classified as fair value through profit or loss, are initially recognised at fair value and transaction costs are expensed through profit or loss. Investments at fair value through profit or loss are subsequently measured at fair value. Gains or losses arising from changes in the fair value of investments at fair value through profit or loss are presented in investment income in arriving at profit or loss.

#### (iii) *Available for sale financial assets*

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. Available-for-sale investments are initially recognised at fair value, which includes transaction costs, and subsequently carried at fair value based on quoted bid prices or amounts derived from cash flow models. Unrealised gains and losses arising from changes in fair value of available-for-sale securities are recognised in other comprehensive income.

Equity securities for which fair values cannot be measured reliably are recognised at cost less impairment. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments in equity at the date of disposal or impairment are reclassified to profit or loss.

#### (iv) *Reclassification of financial assets*

Financial assets are reclassified if; as a result of a change in intention or ability, management has determined that it is no longer appropriate to classify an investment as held-to-maturity.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (f) Investments (continued)

#### (v) *Impairment of financial assets*

A financial asset is considered impaired if its carrying amount exceeds its estimated recoverable amount. The Company assesses at each year end whether there is objective evidence that a financial asset or group of financial assets is impaired. The amount of the impairment loss for assets carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the original effective interest rate. The recoverable amount of a financial asset carried at fair value is the present value of expected future cash flows discounted at the current market interest rate for a similar financial asset. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in other comprehensive income - is recycled through other comprehensive income and recognised in profit or loss for the current year. Impairment losses recognised in profit or loss on equity instruments are not reversed through profit or loss.

### (g) Loans and receivables

The Company classifies its financial assets other than investments in the loans and receivables category. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification at initial recognition and re-evaluates this designation at every reporting date.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Financial assets classified as loans and receivables either meet the definition of loans and receivables at the date of acquisition, or at the date of reclassification from another category (fair value through profit or loss or available-for-sale). Leases and loans receivable have been classified as loans and receivables.

A provision for bad debts is established if there is objective evidence that a loan is impaired. A loan is considered impaired when management determines that it is probable that all amounts due will not be collected according to the original contractual terms. When a loan has been identified as impaired, the carrying amount of the loan is reduced by recording specific provisions for bad debt to its estimated recoverable amount, which is the present value of the expected future cash flows including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the loan



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (h) Leases

Leases of property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in non-current borrowings. The interest element of the finance cost is charged to the statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset or the lease term.

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised in profit or loss in the period in which termination takes place

### (i) Insurance contracts

Insurance contracts are those contracts that transfer significant insurance risk. The Company's insurance contracts are classified as short-term insurance contracts which include casualty and property insurance contracts.

Casualty insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employer's liability) and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risk at the date of the statement of financial position is reported as unearned premium in Insurance Reserves. Premiums are shown before deductible commission.

Claims and loss adjustments expenses are charged to profit or loss as incurred based on estimated liability for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the date of the statement of financial position even if they have not yet been reported to the Company. The Company does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Company. Statistical analysis is used to estimate claims incurred but not reported, as well as the expected ultimate cost of more complex claims that may be affected by external factors.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 2. Summary of Significant Accounting Policies (Continued)

### (j) Receivables and payables related to insurance contracts

Receivables and payables related to insurance contracts are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

If there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognises the impairment loss in profit or loss.

### (k) Reinsurance ceded

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company are classified as reinsurance contracts.

The benefits to which the Company is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers as well as longer term receivables that are dependent on the expected claims and benefits arising under the related reinsurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

Estimated amounts of reinsurance recoverable, which represent the portion of unearned premiums ceded to the reinsurers, are included in recoverable from reinsurers on the statement of financial position.

The Company relies upon reinsurance agreements to limit the potential for losses and to increase its capacity to write insurance. Reinsurance arrangements are effected under reinsurance treaties and by negotiation on individual risks. Reinsurance does not relieve the Company from liability to its policyholders. To the extent that a reinsurer may be unable to pay losses for which it is liable under the terms of the reinsurance agreement, the Company is exposed to the risk of continued liability for such losses. However, in an effort to reduce the risk of non-payment, the Company requires all of its reinsurers to have a Standard & Poor or equivalent rating of A- or better.

The Company assesses its reinsurance assets for impairment. If there is objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in profit or loss.

### (l) Deferred policy acquisition costs

The cost of acquiring and renewing insurance contracts, including commissions, underwriting and policy issue expenses, which vary with and are directly related to the contracts, are deferred over the unexpired period of risk carried. Deferred policy acquisition costs are subject to recoverability testing at the time of policy issue and at the end of each accounting period.

### (m) Property, plant and equipment

Land is stated at historical cost. All other property, plant and equipment are stated at historical cost less accumulated depreciation and impairment. Depreciation is computed on the straight line method at rates estimated to write off the assets over their expected useful lives as follows:

Buildings	5% and 2.5%
Furniture, fixtures and equipment	10%
Motor vehicles	25%

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (m) Property, plant and equipment (continued)

Property, plant and equipment are reviewed periodically for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in operating profit.

Repairs and maintenance expenses are charged to profit or loss during the financial period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Group. Major renovations are depreciated over the remaining useful life of the related asset.

### (n) Intangible assets

#### *Computer software*

Acquired software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of the expected useful life, which is between three to five years.

### (o) Impairment of long-lived assets

Long-lived assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of an asset's net selling price and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

### (p) Insurance reserves

Under the Insurance Regulations, 2001, the Company is required to actuarially value its insurance reserves annually. Consequently, provision for claims incurred but not reported (IBNR) has been independently actuarially determined. The remaining components of the reserves are also reviewed by the actuary in determining the overall adequacy of the provision for the Company's insurance liabilities.

#### (i) *Provision for unearned premium*

The provision for unearned premium represents that proportion of premiums written in respect of risks to be borne subsequent to the year end, under contracts entered into on or before the date of the statement of financial position and is computed by applying the "365<sup>th</sup>" method to gross written premiums for the period, except for marine where the unearned premium reserve is calculated as 20% of the year's gross written premiums.

#### (ii) *Unearned commission*

The unearned commission represents the actual commission income on premium ceded on proportional reinsurance contracts relating to the unexpired period of risk carried. The income is deferred as unearned commission reserves, and amortised over the period in which the commissions are expected to be earned. These reserves are calculated on the 365<sup>th</sup> method.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (p) Insurance reserves (continued)

#### (iii) *Claims outstanding*

A provision is made to cover the estimated cost of settling claims arising out of events which occurred by the year end, including claims incurred but not reported (IBNR), less amounts already paid in respect of those claims. This provision is estimated by management (insurance case reserves) and the appointed actuary (IBNR) on the basis of claims admitted and intimated.

#### (iv) *Claims incurred but not reported*

The reserve for IBNR claims has been calculated by an independent actuary using the Paid Loss Development method, the Incurred Loss Development method, the Bornhuetter-Ferguson Paid Loss method, the Bornhuetter-Ferguson Incurred Loss method, the Expected Loss Ratio method and the Frequency-Severity method (Note 28). This calculation is done in accordance with the Insurance Act 2001.

### (q) Accounts payable

Payables are recognised at fair value and subsequently measured at amortised cost.

### (r) Taxation

Taxation on the profit or loss for the year comprises current and deferred tax. Current and deferred taxes are recognised as income tax expense or benefit in net profit or loss in the statement of comprehensive income except where they relate to items recorded in other comprehensive income or equity, in which case they are also charged or credited to other comprehensive income or equity.

#### (i) *Current taxation*

Current tax is the expected taxation payable on the taxable income for the year, using tax rates enacted at date of the statement of financial position, and any adjustment to tax payable and tax losses in respect of the previous years.

#### (ii) *Deferred income taxes*

Deferred tax liabilities are recognised for temporary differences between the carrying amounts of assets and liabilities and their amounts as measured for tax purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognised for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the asset will be realised or the liability will be settled based on enacted rates.

### (s) Employee benefits

#### (i) *Pension obligations*

The Company participates in the defined contribution pension plan of a related company, T. Geddes Grant (Distributors) Limited. A defined contribution pension plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions paid by the Company are recorded as an expense in profit or loss.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

---

## 2. Summary of Significant Accounting Policies (Continued)

### (t) Employee benefits (continued)

#### (ii) *Accrued vacation*

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the date of the statement of financial position.

#### (iii) *Termination benefits*

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to encourage voluntary redundancy.

#### (iv) *Profit-sharing and bonus plan*

The Company recognises a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

### (u) Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

### (v) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, which is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors that makes strategic decisions.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

---

## 3. Responsibilities of the Appointed Actuary and External Auditors

The Board of Directors, pursuant to the Insurance Act, appoints the Actuary. His responsibility is to carry out an annual valuation of the Company's claims liabilities and insurance reserves in accordance with accepted actuarial practice and regulatory requirements and report thereon to the shareholders. In performing the valuation, the Actuary analyses past experience with respect to number of claims, claims payment and changes in estimates of outstanding liabilities.

The shareholders, pursuant to the Companies Act, appoint the external auditors. Their responsibility is to conduct an independent and objective audit of the financial statements in accordance with International Standards on Auditing and report thereon to the shareholders. In carrying out their audit, the auditors also make use of the work of the appointed Actuary and his report on claims liabilities and insurance reserves.

## 4. Insurance and Financial Risk Management

### (a) Insurance risk

The Company's activities expose it to a variety of insurance and financial risks and those activities necessitate the analysis, evaluation, control and/or acceptance of some degree of risk or combination of risks. Taking various types of risk is core to the financial services business and operational risks are an inevitable consequence of being in business. The Company's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Company's financial performance.

The Board of Directors is ultimately responsible for the establishment and oversight of the risk management framework. The Board of Directors has established committees and departments for managing and monitoring risks, as follows:

- (i) **Investment and Loan Committee**  
The Investment and Loan Committee is responsible for monitoring and approving investment strategies for the Company.
- (ii) **Finance Department**  
The Finance Department is responsible for managing the Company's assets and liabilities and the overall financial structure. It is also primarily responsible for managing the funding and liquidity risks of the Company.
- (iii) **Conduct Review Committee**  
The Conduct Review Committee is responsible for monitoring the Company's adherence to regulatory and statutory requirements.
- (iv) **Audit Committee**  
The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.
- (v) **Remuneration Committee**  
The remuneration committee is responsible for reviewing and recommending for approval, the remuneration arrangements of the directors and senior officers.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

---

## 4. Insurance and Financial Risk Management (Continued)

### (a) Insurance risk (continued)

The most important types of risk are insurance risk, reinsurance risk, credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk, interest rate and other price risk.

The Company issues contracts that transfer insurance risk. This section summarises these risks and the way the Company manages them.

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

The principal risk that the Company faces under its insurance contracts is that the actual claim payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Company has developed its insurance underwriting strategy to diversify the types of insurance risks accepted to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Factors that increase insurance risk include lack of risk diversification in terms of type and amount of risk and geographical location.

Management maintains an appropriate balance between commercial and personal policies and type of policies based on guidelines set by the Board of Directors. Insurance risk arising from the Company's insurance contracts is, however, concentrated within Jamaica.

The Company has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. Where applicable, contracts are underwritten by reference to the commercial replacement value of the properties or other assets and contents insured. Claims payment limits are always included to cap the amount payable on occurrence of the insured event. The cost of rebuilding properties, of replacement or indemnity for other assets and contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies.

Claims on insurance contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. This is however subject to the policy limit. Liability claims are settled over a long period of time and a portion of the claims provision relates to incurred but not reported (IBNR) claims. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employer's liability covers) or members of the public (for public liability covers). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur as a result of the accident.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 4. Insurance and Financial Risk Management (Continued)

### (a) Insurance risk (continued)

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing the claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for IBNR, a provision for reported claims not yet paid and a provision for unexpired risks at the date of financial position. The amount of casualty claims is particularly sensitive to the level of court awards and to the development of legal precedent on matters of contract and tort. Casualty contracts are also subject to the emergence of new types of latent claims, but no allowance is included for this at the date of the statement of financial position.

In calculating the estimated cost of unpaid claims (both reported and not), the Company uses estimation techniques that are a combination of loss-ratio-based estimates (where the loss ratio is defined as the ratio between the ultimate cost of insurance claims and insurance premiums earned in a particular financial year in relation to such claims) and an estimate based upon actual claims experience using predetermined formulae where greater weight is given to actual claims experience as time passes.

The initial loss-ratio estimate is an important assumption in the estimation technique and is based on previous years' experience, adjusted for factors such as premium rate changes, anticipated market experience and historical claims inflation. The initial estimate of the loss ratios used for the current year (before reinsurance) is analysed by type of risk for current and prior year premiums earned.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where information about the claim event is available. IBNR claims may not be apparent to the insured until many years after the event that gave rise to the claims. For casualty contracts, the IBNR proportion of the total liability is high and will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these liabilities.

In estimating the liability for the cost of reported claims not yet paid, the Company considers any information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. Large claims are assessed on a case-by-case basis or projected separately in order to allow for the possible distortive effect of their development and incidence on the rest of the portfolio.



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (a) Insurance risk (continued)

Management sets policy and retention limits based on guidelines set by the Board of Directors. The policy limit and maximum net retention of any one risk for each class of insurance for the year are as follows:

	2013		2012	
	Policy Limit '000	Maximum Net Retention '000	Policy Limit '000	Maximum Net Retention '000
Commercial property –				
Fire and consequential loss	US\$6,000	US\$1,200	US\$5,500	US\$1,100
Personal property	US\$6,000	US\$1,200	US\$5,500	US\$1,100
Engineering	US\$3,000	US\$75	US\$3,000	US\$75
Liability	J\$40,000	J\$20,000	J\$40,000	J\$20,000
Marine, aviation and transport	US\$750	US\$125	US\$750	US\$125
Motor	J\$10,000	J\$5,000	J\$10,000	J\$5,000
Miscellaneous Accident –				
All Risk	J\$30,000	J\$2,000	J\$22,500	J\$1,500
Burglary	J\$5,000	J\$1,000	J\$5,000	J\$1,000
Cash/Money	J\$5,000	J\$1,000	J\$5,000	J\$1,000
Fidelity	J\$5,000	J\$1,000	J\$5,000	J\$1,000
Bonds	J\$20,000	J\$4,000	J\$20,000	J\$4,000
Goods in Transit	J\$5,000	J\$1,000	J\$5,000	J\$1,000
Personal Accident	J\$7,500	J\$1,500	J\$7,500	J\$1,500

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 4. Insurance and Financial Risk Management (Continued)

### (a) Insurance risk (continued)

#### ***Sensitivity Analysis of Actuarial Liabilities***

The determination of actuarial liabilities is sensitive to a number of assumptions, and changes in those assumptions could have a significant effect on the valuation results.

In applying the noted methodologies, the following assumptions were made:

- (i) Claims inflation has remained relatively constant and there have been no material legislative changes in the Jamaican civil justice system that would cause claim inflation to increase dramatically.
- (ii) There is no latent environmental or asbestos exposure embedded in the Company's loss history.
- (iii) The Company's case reserving and claim payments rates have remained, and will remain, relatively constant.
- (iv) The overall development of claims costs gross of reinsurance is not materially different from the development of claims costs net of reinsurance. This assumption is supported by the following:
  - The majority of the Company's reinsurance program consists of proportional reinsurance agreements; and
  - The Company's non-proportional reinsurance agreements consist primarily of high attachment points.
- (v) Claims are expressed at their estimated ultimate undiscounted value, in accordance with the requirement of the Insurance Act, 2001.

#### Provision for adverse deviation assumptions

The basic assumptions made in establishing insurance reserves are best estimates for a range of possible outcomes. To recognise the uncertainty in establishing these best estimates, to allow for possible deterioration in experience and to provide greater comfort that the reserves are adequate to pay future benefits, the appointed actuary is required to include a margin for adverse deviation in each assumption.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (a) Insurance risk (continued)

#### *Development Claim Liabilities*

In addition to sensitivity analysis, the development of insurance liabilities provides a measure of the Company's ability to estimate the ultimate value of claims. The table below illustrates how the Company's estimate of the ultimate claims liability for accident years 2009 - 2013 has changed at successive year-ends, up to 2013. Updated unpaid claims and adjustment expenses (UCAE) and IBNR estimates in each successive year, as well as amounts paid to date are used to derive the revised amounts for the ultimate claims liability for each accident year, used in the development calculations.

		2009	2009	2010	2010	2011	2011	2012	2012	2013	2013
			and		and		And		and		and
		\$'000	prior	\$'000	prior	\$'000	Prior	\$'000	prior	\$'000	prior
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>2009</b>	Paid during year	175,935	331,678								
	UCAE, end of year	200,976	348,730								
	IBNR, end of year	58,042	73,079								
	Ratio: excess (deficiency)										
<b>2010</b>	Paid during year	98,674	175,978	171,620	347,598						
	UCAE, end of year	96,738	189,412	235,477	424,889						
	IBNR, end of year	9,744	14,553	68,193	82,746						
	Ratio: excess (deficiency)	20.79%	9.93%								
<b>2011</b>	Paid during year	38,747	80,363	100,861	181,224	183,148	364,372				
	UCAE, end of year	61,664	119,722	120,936	240,659	232,245	472,903				
	IBNR, end of year	6,200	7,205	15,834	23,039	65,680	88,719				
	Ratio: excess (deficiency)	20.75%	9.14%	21.75%	12.35%						
<b>2012</b>	Paid during year	16,227	33,189	43,783	76,972	142,264	219,236	210,963	430,200		
	UCAE, end of year	45,535	88,599	60,033	148,633	155,272	303,904	272,082	575,987		
	IBNR, end of year	5,154	8,260	8,241	16,501	20,258	36,759	60,864	97,263		
	Ratio: excess (deficiency)	21.11%	8.40%	29.89%	16.61%	(6.67%)	0.31%				
<b>2013</b>	Paid during year	11,394	33,884	23,866	57,750	69,298	127,048	156,978	284,026	239,700	523,726
	UCAE, end of year	35,281	66,043	43,048	109,091	111,383	220,474	161,264	381,738	291,198	672,936
	IBNR, end of year	2,993	2,993	5,225	8,218	12,732	20,950	25,397	46,347	70,085	116,433
	Ratio: excess (deficiency)	21.30%	6.96%	28.61%	14.65%	(12.67%)	(4.64%)	(3.21%)	(5.72%)	-	-

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (b) Reinsurance risk

To limit its exposure of potential loss on an insurance policy, the insurer may cede certain levels of risk to a reinsurer. The Company selects reinsurers which have established capability to meet their contractual obligations and which generally have high credit ratings. The credit ratings of reinsurers are monitored.

Retention limits represent the level of risk retained by the cedant insurer. Coverage in excess of these limits is ceded to reinsurers up to the treaty limit or as agreed. The retention programs used by the Company are summarised below:

- (a) Facultative reinsurance treaties are accepted on a per risk basis.
- (b) The Company has treaty arrangements as follows:
  - (i) Property and allied perils 80%:20% Quota Share of premiums i.e. 80% ceded premiums and 20% retention.
  - (ii) Excess of loss treaty for motor and third party liability, which covers losses in excess of J\$5,000,000 for any one loss or event.
  - (iii) First surplus and a quota share treaty for engineering business with retention of US\$75,000.
  - (iv) First surplus treaty for miscellaneous accident, losses covered in excess of J\$2,000,000.
  - (v) Catastrophe excess of loss treaty which covers losses in excess of J\$80,000,000 for any one catastrophic event as defined.
- (c) The Company reinsures with several reinsurers. Of significance are Munich Reinsurance Company, Munich, Federal Republic of Germany and Swiss Reinsurance Company, Ontario, Canada. All other reinsurers carry lines under 10%. The Company's business model supports the placement of specialty risk directly in the overseas market on a per risk basis. In keeping with the Company's risk policy, placement of these risks are with several reinsures. Of significance are Munich Reinsurance Company, Swiss Reinsurance Company and Lloyds of London. At 31 December, the A. M. Best ratings for the major reinsurers are as follows:

	2013	2012
Munich Reinsurance Company	A <sup>+</sup>	A <sup>+</sup>
Swiss Reinsurance Company	A <sup>+</sup>	A <sup>+</sup>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (b) Reinsurance risk (continued)

(d) The amount of reinsurance recoveries recognised during the period is as follows:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Property	87,973	51,454
Motor	11,312	9,779
Marine	5,424	2,736
Liability	162	4,272
Burglary	558	2
Miscellaneous Accidents	10,234	15,936
	<u>115,663</u>	<u>84,179</u>

### (c) Financial risk

The Company is exposed to financial risk through its financial assets, reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance contracts. The most important components of this financial risk are interest rate risk, market risk, cash flow risk, currency risk, price risk and credit risk.

These risks arise from open positions in interest rates, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Company primarily faces due to the nature of its investments and liabilities are credit risk, interest rate risk and market risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects of the Company's financial performance.

#### (i) Credit risk

The Company takes on exposure to credit risk, which is the risk that its reinsurers, brokers, customers, clients or counterparties will cause a financial loss for the Company by failing to discharge their contractual obligations. Credit risk is an important risk for the Company's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally from the amounts due from reinsurers, amounts due from insurance contract holders and insurance brokers and investment contracts and loans receivable.

The Company structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or groups of related counterparties.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (i) Credit risk (continued)

##### ***Credit review process***

The Company's senior management meets on a monthly basis to discuss the ability of customers and other counterparties to meet repayment obligations.

#### (i) Reinsurance

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract. The Company's senior management assesses the creditworthiness of all reinsurers and intermediaries by reviewing credit grades provided by rating agencies and other publicly available financial information.

#### (ii) Premium receivables

The Company's senior management examines the payment history for significant contract holders with whom they conduct regular business. Management information reported to the Company includes details of provisions for impairment on premium receivables and subsequent write-offs. Exposures to individual policyholders and groups of policyholders are collected within the ongoing monitoring of the controls associated with regulatory solvency. Where significant exposure to individual policyholders or homogenous groups of policyholders exists, a financial analysis is carried out by senior management and where necessary cancellation of policies is effected for amounts deemed uncollectible.

#### (iii) Loans and leases receivable

The Company's management of exposure to loans and leases receivable is influenced mainly by the individual characteristics of each customer. Management has established a credit policy under which each customer is analysed individually for creditworthiness prior to the Company offering credit facilities. Customers are required to provide a letter of guarantee and proof of collateral to be held as security.

#### (iv) Investments

The Company limits its exposure to credit risk by investing mainly in liquid securities, with counterparties that have high credit quality and Government securities. Accordingly, management does not expect any counterparty to fail to meet its obligations.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (i) Credit risk (continued)

##### **Maximum exposure to credit risk**

The maximum exposure to credit risk, of the company, equal the respective carrying amounts on the statements of financial position, for all financial assets which are subject to credit risk.

##### *Ageing analysis of premium receivables past due but not impaired:*

Premium receivables that are less than forty-five (45) days old are not considered impaired. At year end, premium receivables of \$138,724,000 (2012 - \$161,168,000) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these receivables is as follows:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
46 to 60 days	41,782	41,863
61 to 90 days	56,538	80,895
More than 90 days	40,404	38,410
	<u>138,724</u>	<u>161,168</u>

There are no premium receivables balances that are considered impaired.

##### *Premium receivables*

The following table summarises the Company's credit exposure for premium receivables at their carrying amounts, as categorised by brokers and direct business:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Brokers and Insurance Companies	361,360	335,488
Direct	103,061	133,708
	<u>464,421</u>	<u>469,196</u>

All premium receivables are receivable from policyholders, brokers and agents in Jamaica.

##### *Debt securities*

The following table summarises the Company's credit exposure for debt securities at their carrying amounts, as categorised by issuer:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Government of Jamaica	634,377	342,707
Other Government	130,370	-
Corporate	13,950	12,256
	<u>778,697</u>	<u>354,963</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (ii) Liquidity risk

Liquidity risk is the risk that the Company is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to fulfil claims and other liabilities incurred.

#### *Liquidity risk management process*

The Company's liquidity management process, as carried out within the Company and monitored by the Board of Directors, includes:

- (i) Monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required;
- (ii) Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruptions to cash flow;
- (iii) Optimising cash returns on investments;
- (iv) Monitoring statement of financial position liquidity ratios against internal and regulatory requirements; and
- (v) Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Company. It is unusual for companies ever to be completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Company and its exposure to changes in interest rates and exchange rates.



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (ii) Liquidity risk (continued)

##### *Liquidity risk management process (continued)*

Financial assets and financial liabilities cash flows

The tables below present the undiscounted cash flows of the company's financial assets and liabilities based on contractual repayment obligations:

	Within 1 Month \$'000	Within 3 Months \$'000	3 to 12 Months \$'000	1 to 5 Years \$'000	Over 5 Years \$'000	No Specific Maturity \$'000	Total \$'000
<b>At 31 December 2013:</b>							
Cash and short term investments	468,927	703,916	-	-	-	-	1,172,843
Due from policyholders, brokers and agents	162,547	301,874	-	-	-	-	464,421
Due from reinsurers and coinsurers	-	174,883	-	-	-	-	174,883
Other receivables	-	-	-	-	-	7,088	7,088
Due from related parties	-	-	-	-	-	122	122
Loans receivable	1,922	3,844	17,297	92,250	294,047	-	409,360
Leases receivable	5,126	10,252	46,134	56,078	-	-	117,590
Investment securities	11,325	244,988	181,924	264,237	195,153	156,690	1,054,317
<b>Total financial assets</b>	<b>649,847</b>	<b>1,439,757</b>	<b>245,355</b>	<b>412,565</b>	<b>489,200</b>	<b>163,900</b>	<b>3,400,624</b>
Due to reinsurers and coinsurers	-	361,147	-	-	-	-	361,147
Other liabilities	12,537	6,040	41,788	-	-	-	60,365
Claims liabilities	191,390	114,834	153,112	306,223	-	-	765,559
<b>Total financial liabilities</b>	<b>203,927</b>	<b>482,021</b>	<b>194,900</b>	<b>306,223</b>	<b>-</b>	<b>-</b>	<b>1,187,071</b>
<b>Net Liquidity Gap</b>	<b>445,920</b>	<b>957,936</b>	<b>50,455</b>	<b>106,342</b>	<b>489,200</b>	<b>163,900</b>	<b>2,213,553</b>
<b>Cumulative gap</b>	<b>445,920</b>	<b>1,403,656</b>	<b>1,454,111</b>	<b>1,560,453</b>	<b>2,049,653</b>	<b>2,213,553</b>	<b>-</b>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (ii) Liquidity risk

Financial asset and financial liabilities cash flows (continued)

	Within 1 Month	Within 3 Months	3 to 12 Months	1 to 5 Years	Over 5 Years	No Specific Maturity	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>At 31 December 2012:</b>							
Cash and short term investments	667,289	651,191	-	-	-	-	1,318,480
Due from policyholders, brokers and agents	149,496	319,700	-	-	-	-	469,196
Due from reinsurers and coinsurers		213,418	-	-	-	-	213,418
Other receivables	-	-	-	-	-	10,286	10,286
Due from related parties	-	-	-	-	-	750	750
Loans receivable	1,922	70,846	17,297	92,250	317,109	-	499,424
Leases receivable	2,499	4,998	22,488	47,774	-	-	77,759
Investment securities	7,264	15,892	200,877	74,844	134,564	108,476	541,917
<b>Total financial assets</b>	<b>828,470</b>	<b>1,276,045</b>	<b>240,662</b>	<b>214,868</b>	<b>451,673</b>	<b>119,512</b>	<b>3,131,230</b>
Due to reinsurers and coinsurers	-	343,361	-	-	-	-	343,361
Other liabilities	10,424	8,324	32,365	-	-	-	51,113
Claims liabilities	169,610	101,766	135,688	271,375	-	-	678,438
<b>Total financial liabilities</b>	<b>180,034</b>	<b>453,451</b>	<b>168,053</b>	<b>271,375</b>	<b>-</b>	<b>-</b>	<b>1,216,720</b>
<b>Net Liquidity Gap</b>	<b>648,437</b>	<b>822,594</b>	<b>72,609</b>	<b>(56,507)</b>	<b>451,673</b>	<b>119,512</b>	<b>2,058,318</b>
<b>Cumulative gap</b>	<b>648,437</b>	<b>1,741,031</b>	<b>1,543,640</b>	<b>1,487,133</b>	<b>1,938,806</b>	<b>2,058,318</b>	<b>-</b>

Assets available to meet all of the liabilities and to cover financial liabilities include cash and bank balances and investment securities. The Company is also able to meet unexpected net cash outflows by selling securities and accessing additional funding sources from its parent company and other financial institutions.

#### (iii) Market risk

The Company takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks mainly arise from changes in foreign currency exchange rates, interest rates and prices of quoted equities. Market risk is monitored by the finance department which carries out research and monitors the price movement of financial assets on the local and international markets.

There has been no change to the Company's exposure to market risks or the manner in which it manages and measures the risk.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

##### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions.

The Company also has transactional currency exposure. Such exposure arises from having financial assets in currencies other than those in which financial liabilities are expected to settle. The Company ensures that its net exposure is kept to an acceptable level by buying or selling foreign assets to address short term imbalances.

##### Concentrations of currency risk

The tables below summarise the company's exposure to foreign currency exchange rate risk at 31 December:

	Jamaican\$ J\$'000	US\$ J\$'000	GBP J\$'000	Total J\$'000
<b>At 31 December 2013:</b>				
<b>Financial Assets</b>				
Cash and short term investments	568,931	599,730	869	1,169,530
Due from policyholders, brokers and agents	253,601	210,820	-	464,421
Due from reinsurers and coinsurers	114,091	60,792	-	174,883
Other receivables	7,088	-	-	7,088
Due from related parties	122	-	-	122
Loans receivable	167,515	-	-	167,515
Leases receivable	97,582	-	-	97,582
Investment securities	498,584	436,087	-	934,671
Total financial assets	1,707,514	1,307,429	869	3,015,812
<b>Financial Liabilities</b>				
Due to reinsurers and coinsurers	121,272	239,875	-	361,147
Other liabilities	56,655	3,710	-	60,365
Claims liabilities	720,850	44,710	-	765,559
Total financial liabilities	898,777	288,295	-	1,187,071
<b>Net financial position</b>	<b>808,737</b>	<b>1,019,134</b>	<b>869</b>	<b>1,828,741</b>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

#### Currency risk (continued)

#### Concentrations of currency risk (continued)

	Jamaican\$ J\$'000	US\$ J\$'000	GBP J\$'000	Total J\$'000
<b>At 31 December 2012:</b>				
<b>Financial Assets</b>				
Cash and short term investments	515,470	801,613	120	1,317,203
Due from policyholders, brokers and agents	323,573	145,623	-	469,196
Due from reinsurers and coinsurers	160,737	52,681	-	213,418
Other receivables	10,286	-	-	10,286
Due from related parties	750	-	-	750
Loans receivable	237,933	-	-	237,933
Leases receivable	64,565	-	-	64,565
Investment securities	386,224	77,215	-	463,439
<b>Total financial assets</b>	<b>1,699,538</b>	<b>1,077,132</b>	<b>120</b>	<b>2,776,790</b>
<b>Financial Liabilities</b>				
Due to reinsurers and coinsurers	179,068	164,293	-	343,361
Other liabilities	47,888	3,225	-	51,113
Claims liabilities	638,232	40,206	-	678,438
<b>Total financial liabilities</b>	<b>865,188</b>	<b>207,724</b>	<b>-</b>	<b>1,072,912</b>
<b>Net financial position</b>	<b>834,350</b>	<b>869,408</b>	<b>120</b>	<b>1,703,878</b>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

#### Currency risk (continued)

##### *Foreign currency sensitivity*

The following tables indicate the currencies to which the company had significant exposure on its monetary assets and liabilities and its forecast cash flows. The change in currency rates below represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis shows the impact of translating outstanding foreign currency denominated monetary items, assuming changes in currency rates shown in the table below. The sensitivity analysis includes cash and short term deposits, investment securities, premium and other receivables and claims liabilities. The percentage change in the currency rate will impact each financial asset/liability included in the sensitivity analysis differently. Consequently, individual sensitivity analyses were performed. The effect on pre-tax profit below is the total of the individual sensitivities done for each of the assets/liabilities. There was no impact on the other components of equity.

	% Change in Currency Rate	Effect on Pre-tax Profit	% Change in Currency Rate	Effect on Pre-tax Profit
	2013	2013 \$'000	2012	2012 \$'000
USD – J\$Revaluation	1%	(10,191)	1%	(8,694)
USD – J\$Devaluation	15%	152,870	10%	86,941

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

##### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instruments expose the Company to fair value interest risk.

The Company's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial liabilities.

The following tables summarise the Company's exposure to interest rate risk. It includes the Company's financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

	Within 1 Month \$'000	Within 3 Months \$'000	3 to 12 Months \$'000	1 to 5 Years \$'000	Over 5 Years \$'000	Non- Interest Bearing \$'000	Total \$'000
<b>At 31 December 2013:</b>							
Cash and short term investments	468,860	700,667	-	-	-	3	1,169,530
Due from policyholders, brokers and agents	-	-	-	-	-	464,421	464,421
Due from reinsurers and coinsurers	-	-	-	-	-	174,883	174,883
Other receivables	-	-	-	-	-	7,088	7,088
Due from related parties	-	-	-	-	-	122	122
Loans receivable	-	-	-	-	167,515	-	167,515
Leases receivable	-	-	-	97,582	-	-	97,582
Investment securities	-	117,867	293,196	196,952	169,966	156,690	934,671
<b>Total financial assets</b>	<b>468,860</b>	<b>818,534</b>	<b>293,196</b>	<b>294,534</b>	<b>337,481</b>	<b>803,207</b>	<b>3,015,812</b>
Due to reinsurers and coinsurers	-	-	-	-	-	361,147	361,147
Other liabilities	-	-	-	-	-	60,365	60,365
Claims liabilities	-	-	-	-	-	765,559	765,559
<b>Total financial liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,187,071</b>	<b>1,187,071</b>
<b>Total interest repricing gap</b>	<b>468,860</b>	<b>818,534</b>	<b>293,196</b>	<b>294,534</b>	<b>337,481</b>	<b>(383,864)</b>	<b>1,828,741</b>
<b>Cumulative gap</b>	<b>468,860</b>	<b>1,287,394</b>	<b>1,580,590</b>	<b>1,875,124</b>	<b>2,212,605</b>	<b>1,828,741</b>	<b>-</b>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

##### Interest rate risk (continued)

	Within 1 Month \$'000	Within 3 Months \$'000	3 to 12 Months \$'000	1 to 5 Years \$'000	Over 5 Years \$'000	Non-Interest Bearing \$'000	Total \$'000
<b>At 31 December 2012:</b>							
Cash and short term investments	668,420	648,780	-	-	-	3	1,317,203
Due from policyholders, brokers and agents	-	-	-	-	-	469,196	469,196
Due from reinsurers and coinsurers	-	-	-	-	-	213,418	213,418
Other receivables	-	-	-	-	-	10,286	10,286
Due from related parties	-	-	-	-	-	750	750
Loans receivable	-	66,134	-	-	171,799	-	237,933
Leases receivable	-	-	-	64,565	-	-	64,565
Investment securities	-	139,518	111,273	9,314	94,858	108,476	463,439
	668,420	854,432	111,273	73,879	266,657	802,129	2,776,790
Due to reinsurers and coinsurers	-	-	-	-	-	343,361	343,361
Other liabilities	-	-	-	-	-	51,113	51,113
Claims liabilities	-	-	-	-	-	678,438	678,438
Total financial liabilities	-	-	-	-	-	1,072,912	1,072,912
<b>Total interest repricing gap</b>	668,420	854,432	111,273	73,879	266,657	(270,783)	1,703,878
<b>Cumulative gap</b>	668,420	1,522,852	1,634,125	1,708,004	1,974,661	1,703,878	-

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

##### Interest rate risk (continued)

##### *Interest rate sensitivity*

The following table indicates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, on the Company's profit or loss and shareholders' equity.

The sensitivity of the profit or loss is the effect of the assumed changes in interest rates on income based on the floating rate non-trading financial assets and financial liabilities. The sensitivity of other components of equity is calculated by revaluing fixed rate financial assets and liabilities for the effects of the assumed changes in interest rates. The change in the interest rates will impact the financial assets and liabilities differently. Consequently, individual analyses were performed. The effect on pre-tax profit and other components of equity below is the total of the individual sensitivities done for each of the assets and liabilities. It should be noted that the changes in the pre-tax profit and other components of equity as shown in the analysis are non-linear.

Change in Basis points:	Effect on Profit before Taxation	Effect on Other Components of Equity	Change in Basis points:	Effect on Profit before Taxation	Effect on Other Components of Equity
2013	2013	2013	2012	2012	2012
JMD/USD	\$'000	\$'000	JMD/USD	\$'000	\$'000
-100/-50	(1,973)	3,438	-100/-50	(729)	474
+250/+200	4,932	(11,965)	+400/-250	2,915	(10,689)



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 4. Insurance and Financial Risk Management (Continued)

### (c) Financial risk (continued)

#### (iii) Market risk (continued)

##### Price risk

The Company is exposed to equity securities price risk because of investments held by the Company. These investments are classified on the statement of financial position as available-for-sale and fair value through profit or loss.

The table below summarises the impact of increases/decreases on the Company's pre-tax profit for the year and on equity. The analysis is based on the assumption that the equity prices had increased/decreased by 10% (2012 - 10%) with all other variables held constant.

	Effect on Other Components of Equity 2013 \$'000	Effect on Other Components of Equity 2012 \$'000
<b>Change in index:</b>		
-10% (2012 -10%)	(15,597)	(10,847)
+10% (2012 + 10%)	15,597	10,847

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 5. Capital Management

The **Company's** objectives when managing capital, which is a broader concept than the 'equity' on the face of statement of financial position, are:

- (a) To comply with the capital requirements set by the regulators of the insurance markets where the Company operates;
- (b) To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for stockholders and benefits for other stakeholders; and
- (c) To maintain a strong capital base to support the development of its business.

To assist in evaluating the current business and strategies, a risk-based capital approach is used in the form of the Minimum Capital Test (MCT) as stipulated by the regulators. The MCT is calculated by management. This information is required to be filed with the Financial Services Commission on a monthly, quarterly and annual basis. The required MCT ratio was initially set at 200% and will be gradually increased to 250%. The MCT for the company for the year ended 31 December 2013 is as follows:

	<b>Actual</b>	<b>Required</b>	<b>Actual</b>
	<b>2013</b>	<b>2013</b>	<b>2012</b>
MCT	308%	250%	251%

## 6. Fair Value Estimation

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

In accordance with IFRS 7, the Company discloses fair value measurements for items carried on the statement of financial position at fair value, by level of the following fair value measurement hierarchy:

- (a) Quoted prices (unadjusted) in active markets for identical assets or liabilities are disclosed as Level 1.
- (b) Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) are disclosed as Level 2.
- (c) Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) are disclosed as Level 3.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 6. Fair Value Estimation (Continued)

The following table presents the Company's assets that are measured at fair value. There are no liabilities that are measured at fair value at the year end, and the Company had no instruments classified in Level 3 during the year.

	Level 1	Level 2	Total balance
	\$'000	\$'000	\$'000
<b>At 31 December 2013</b>			
<b>Assets</b>			
Available-for-sale financial assets –			
Equity securities	155,974	-	155,974
Debt securities	-	541,557	541,557
Total assets measured at fair value	<u>155,974</u>	<u>541,557</u>	<u>697,531</u>
	Level 1	Level 2	Total balance
	\$'000	\$'000	\$'000
<b>At 31 December 2012</b>			
<b>Assets</b>			
Available-for-sale financial assets –			
Equity securities	108,476	-	108,476
Debt securities	-	296,415	296,415
Total assets measured at fair value	<u>108,476</u>	<u>296,415</u>	<u>404,891</u>

There were no transfers between levels 1 and level 2 during the year.

Market price is used to determine fair value where an active market (such as a recognised stock exchange) exists as it is the best evidence of the fair value of a financial instrument. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in Level 1.

However, market prices are not available for all financial assets held by the Company. Therefore, for financial instruments where no market price is available, the fair values presented have been estimated using present value or other estimation and valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

The following methods have been used to value financial instruments:

- (a) Investment securities classified as available-for-sale and fair value through profit or loss are measured at fair value by reference to quoted market prices when available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques;

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

---

## 6. Fair Value Estimation (Continued)

- (b) The fair value of short-term assets and liabilities maturing within one year is assumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities;
- (c) The fair value of variable rate financial instruments is assumed to approximate their carrying amounts, as these instruments are expected to reprice at the prevailing market rates;
- (d) Loans and leases are carried at amortised cost which is assumed to approximate fair value as loans are issued at terms and conditions available in the market for similar transactions.

## 7. Critical Accounting Estimates and Judgements in Applying Accounting Policies

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities in the future. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that will have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

### (a) *Liabilities arising from claims made under insurance contracts*

The determination of the liabilities under insurance contracts represents the liability for future claims payable by the Company based on contracts for the insurance business in force at the date of the statement of financial position using several methods, including the Paid Loss Development method, the Incurred Loss Development method, the Bornhuetter-Ferguson Paid Loss method, the Bornhuetter-Ferguson Incurred Loss method and the Frequency-Severity method. These liabilities represent the amounts that will, in the opinion of the actuary, be sufficient to pay future claims relating to contracts of insurance in force, as well as meet the other expenses incurred in connection with such contracts. A margin for risk or uncertainty (adverse deviations) in these assumptions is added to the liability. The assumptions are examined each year in order to determine their validity in light of current best estimates or to reflect emerging trends in the Company's experience.

Claims are analysed separately between those arising from damage to insured property and consequential losses. Claims arising from damage to insured property can be estimated with greater reliability, and the Company's estimation processes reflect all the factors that influence the amount and timing of cash flows from these contracts. The shorter settlement period for these claims, allows the Company to achieve a higher degree of certainty about the estimated cost of claims, and relatively little IBNR is held at year-end. However, the longer time needed to assess the emergence of claims arising from consequential losses makes the estimation process more uncertain for these claims.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 7. Critical Accounting Estimates and Judgements in Applying Accounting Policies (Continued)

### (b) *Income taxes*

There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Company recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

### (c) *Fair value of financial assets determined using valuation techniques*

As described in Note 6, where the fair values of financial assets recorded on the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of discounted cash flows model and/or mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgment is required to establish fair values.

For discounted cash flow analysis, estimated future cash flows and discount rates are based on current market information and rates applicable to financial instruments with similar yields, credit quality and maturity characteristics. Estimated future cash flows are influenced by factors such as economic conditions, types of instruments or currencies, market liquidity and financial conditions of counterparties. Discount rates are influenced by risk free interest rates and credit risk.

Changes in assumptions about these factors could affect the reported fair value of financial instruments.

## 8. Segment Information

Management has determined the operating segments based on the reports reviewed by the board of directors that are used to make strategic decisions. All operating segments used by management meet the definition of a reportable segment under IFRS 8.

The Company is organised into seven operating segments. These segments represent the different types of risks that are written by the entity through various forms of brokers, agents and direct marketing programmes, which are all located in Jamaica. Management identifies its reportable operating segments by product line consistent with the reports used by the board of directors. These segments and their respective operations are as follows:

- (a) Fire and allied perils - Loss, damage or destruction to insured property as specified on the policy schedule.
- (b) Homeowners - Loss, damage or destruction to insured property used for residential purposes as specified on the policy schedule, resulting from fire and allied perils, burglary, theft, or accidental damage. This includes liability to third parties and domestic employees.
- (c) Marine - Loss or damage to goods from the perils of the seas and other perils whilst in transit from destination to destination by sea, air or land and from warehouse to warehouse.
- (d) Liability - Legal liability of the insured to third parties for accidental bodily injury, death and/or loss of or damage to property occurring in connection with the insured's business, subject to a limit of indemnity. In the case of an employee liability this is legal liability of the insured to pay compensation to its employees in respect of death, injury or disease sustained during and in the course of their employment, subject to a limit of indemnity.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

---

## 8. Segment Information (Continued)

- (e) Burglary - Loss of or damage to the insured's property involving forcible and/or violent entry into or exit from the building including damage to the premises.
- (f) Miscellaneous Accidents - This operating segment covers the following policies:
- Fidelity Guarantee - Loss of money or goods owned by the insured (or for which the insured is responsible) as a result of fraud or dishonesty by an employee.
  - Goods in Transit - Loss, destruction or damage to insured goods by fire and allied perils, including loss or damage from accidental collision or overturning and whilst in, on or being loaded or unloaded from any road vehicle or whilst temporarily housed overnight during the ordinary course of transit.
  - Engineering and machinery breakdown - Loss or damage by fire and allied perils including burglary, theft and accidental damage to specified equipment, including loss or damage resulting from electrical and mechanical breakdown subject to maintenance.
  - Loss of money - Loss, damage or destruction of money including hold-up on premises during and out of business hours and in transit.
  - Plate glass - Accident breakage to plate glass windows and doors of buildings.
  - Personal accident - Compensation for bodily injury caused by violent, visible, external and accidental means, which injury shall solely and independently of any other cause result in death or dismemberment within 12 months of such injury. Subject to the limits specified on the policy schedule.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 8. Segment Information (Continued)

The segment information provided to the board of directors for the reportable segments for the year ended 31 December 2013 is as follows:

2013	Fire \$'000	Homeowners \$'000	Motor \$'000	Marine \$'000	Liability \$'000	Burglary \$'000	Miscellaneous Accident \$'000	Total \$'000
<b>Gross Premiums Written</b>	2,788,787	112,344	850,344	128,746	302,810	7,822	288,902	4,479,755
Reinsurance ceded	(2,682,216)	(89,965)	(20,308)	(103,411)	(185,108)	(5,247)	(228,101)	(3,314,356)
Excess of loss reinsurance cost	(86,233)	(25,635)	(29,564)	-	(5,569)	-	-	(147,001)
Net premiums written	20,338	(3,256)	800,472	25,335	112,133	2,575	60,801	1,018,398
Changes in unearned premiums, net	(2,128)	140	(19,186)	821	(1,229)	92	(2,715)	(24,205)
<b>Net Premiums Earned</b>	18,210	(3,116)	781,286	26,156	110,904	2,667	58,086	994,193
Commission income	183,368	18,966	3,330	18,162	8,946	1,248	35,074	269,094
Commission expense	(62,118)	(12,414)	(72,402)	(1,309)	(4,157)	(256)	(24,264)	(176,920)
Claims expense	(7,860)	(2,127)	(541,913)	(5,516)	(85,750)	(1,770)	(1,855)	(646,791)
Management expenses	(34,962)	(7,342)	(272,303)	(8,312)	(38,613)	(845)	(18,696)	(381,073)
<b>Segment results</b>	<b>96,638</b>	<b>(6,033)</b>	<b>(102,002)</b>	<b>29,181</b>	<b>(8,670)</b>	<b>1,044</b>	<b>48,345</b>	<b>58,503</b>
Unallocated income								292,498
Unallocated expenses								(27,299)
Profit before tax								323,702
Taxation								4,212
Net profit								<b>327,914</b>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 8. Segment Information (Continued)

<b>2012</b>	<b>Fire \$'000</b>	<b>Homeowners \$'000</b>	<b>Motor \$'000</b>	<b>Marine \$'000</b>	<b>Liability \$'000</b>	<b>Burglary \$'000</b>	<b>Misellaneous Accident \$'000</b>	<b>Total \$'000</b>
<b>Gross Premiums Written</b>	2,198,086	113,076	827,683	104,680	295,378	7,880	242,186	3,788,969
Reinsurance ceded	(2,096,574)	(90,584)	(26,125)	(85,749)	(174,767)	(5,173)	(186,781)	(2,665,753)
Excess of loss reinsurance cost	(79,664)	(21,109)	(22,050)	-	(9,218)	-	-	(132,041)
Net premiums written	21,848	1,383	779,508	18,931	111,393	2,707	55,405	991,175
Changes in unearned premiums, net	(2,886)	(512)	(47,841)	575	(6,457)	458	(1,694)	(58,357)
<b>Net Premiums Earned</b>	18,962	871	731,667	19,506	104,936	3,165	53,711	932,818
Commission income	187,129	21,641	2,962	18,478	14,600	1,271	49,404	295,485
Commission expense	(111,067)	(13,575)	(74,790)	(2,853)	(6,359)	(357)	(28,262)	(237,263)
Claims expense	(31,561)	1,767	(472,948)	(679)	(28,900)	(2)	(8,452)	(540,775)
Management expenses	(29,501)	(6,679)	(238,028)	(5,622)	(35,816)	(804)	(16,453)	(332,903)
<b>Segment results</b>	<b>33,962</b>	<b>4,025</b>	<b>(51,137)</b>	<b>28,830</b>	<b>48,461</b>	<b>3,273</b>	<b>49,948</b>	<b>117,362</b>
Unallocated income								197,773
Unallocated expenses								(29,866)
Profit before tax								285,269
Taxation								5,268
Net profit								<u>290,537</u>

Profit from the reportable segments is reconciled to the Company's profit before taxation as follows:

	<b>2013 \$'000</b>	<b>2012 \$'000</b>
Profit from reportable segments	58,503	117,362
Unallocated income		
Investment income	141,407	136,062
Other income	151,091	61,711
	<u>292,498</u>	<u>197,773</u>
Unallocated expenses		
Depreciation and amortisation	(27,299)	(29,866)
	<u>323,702</u>	<u>285,269</u>



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 8. Segment Information (Continued)

Total capital expenditure was as follows:

	2013 \$'000	2012 \$'000
Property, plant and equipment	26,923	33,303
Intangible assets	537	10,757
	<u>27,460</u>	<u>44,060</u>

Assets, liabilities and capital expenditure are not reported by segment to the board of directors.

## 9. Related Party Transactions and Balances

(a) Related party transactions are as follows:

	2013 \$'000	2012 \$'000
Interest income -		
Fellow subsidiary (Note 11)	<u>21,522</u>	<u>25,497</u>
Rental and maintenance income -		
Fellow subsidiary	<u>868</u>	<u>1,022</u>
Rental expense		
Fellow subsidiary	<u>14,132</u>	<u>12,509</u>
Premium income -		
Key management	3,644	2,696
Parent company	35,079	37,371
Fellow subsidiaries	124,800	119,557
Affiliates	<u>127,223</u>	<u>63,776</u>
	<u>290,746</u>	<u>223,400</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 9. Related Party Transactions and Balances (Continued)

(a) Related party transactions (continued)

	<b>2013</b> <b>\$'000</b>	<b>2012</b> <b>\$'000</b>
Claims expense -		
Key management	94	-
Parent company	1,264	100
Fellow subsidiaries	18,867	-
Affiliates	4,484	7,760
	<u>24,709</u>	<u>7,860</u>
 Dividends declared -		
Key management	2,657	1,927
Parent company	112,018	80,025
	<u>114,675</u>	<u>81,952</u>
 Key management compensation -		
Salaries and other short term benefits	<u>54,512</u>	<u>49,222</u>
 Directors emoluments		
Directors' fees (included above)	<u>2,040</u>	<u>1,720</u>

(b) The statement of financial position includes the following balances with group companies:

	<b>2013</b> <b>\$'000</b>	<b>2012</b> <b>\$'000</b>
Due from related parties -		
Receivables -		
Fellow subsidiary	<u>122</u>	<u>750</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 9. Related Party Transactions and Balances (Continued)

(b) Balances with group companies (continued)

	2013 \$'000	2012 \$'000
Due from policyholders, brokers and agents -		
Fellow subsidiary	81,369	39,273
Parent company	-	40,472
	<u>81,369</u>	<u>79,745</u>
Loans receivable -		
Fellow subsidiary (Note 21)	<u>167,515</u>	<u>237,933</u>
Investment securities -		
Shares in affiliated entity (Note 23)	<u>79,867</u>	<u>67,331</u>
Claims liabilities		
Parent company	7,556	2,452
Affiliated company	14,152	5,436
Fellow subsidiary	<u>26,840</u>	<u>8,306</u>

Included in the investments of the company are shares in related parties. At 31 December 2013, these shares represented 1.87% of the total assets (2012 – 1.73%).

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 10. Claims Expense

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Gross claims expense	762,454	624,954
Reinsurers share of claims expense (Note 4(b) (d))	<u>(115,663)</u>	<u>(84,179)</u>
Net claims expense	<u><u>646,791</u></u>	<u><u>540,775</u></u>

## 11. Investment Income

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Interest income -		
Leases receivable	18,018	7,661
Loan due from fellow subsidiary (Note 9(a))	21,522	25,497
Cash and deposits and investment securities	91,312	77,550
Bond premium amortisation	<u>(1,214)</u>	<u>-</u>
	129,638	110,708
Gain on sale of investments	4,498	12,837
Dividend income	7,271	8,007
Realised gain on Unit Trust Fund	<u>-</u>	<u>4,510</u>
	<u><u>141,407</u></u>	<u><u>136,062</u></u>

## 12. Other Income

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Foreign exchange gains	143,381	50,052
Rental income	2,082	2,126
Gain on disposal of property, plant and equipment	1,378	6,337
Miscellaneous income	<u>4,250</u>	<u>3,196</u>
	<u><u>151,091</u></u>	<u><u>61,711</u></u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 13. Expenses by Nature

Management and other expenses by nature are as follows:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Advertising costs	13,810	24,861
Audit fees	4,982	4,412
Computer expenses	16,859	8,467
Directors fees	2,040	1,720
Depreciation and amortisation	27,299	29,866
Insurance	1,779	715
Professional fees	14,830	9,733
Printing and stationery	4,493	4,413
Registration fees	12,505	11,782
Rent	14,132	12,509
Repairs and maintenance	15,148	13,915
Staff costs (Note 14)	231,662	201,108
Transportation expenses	4,541	6,969
Utilities	15,431	14,093
Other operating expenses	28,861	18,206
	<u>408,372</u>	<u>362,769</u>

## 14. Staff Costs

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Wages and salaries	174,915	150,091
Statutory contributions	15,722	12,841
Pension costs	3,500	2,889
Other	37,525	35,287
	<u>231,662</u>	<u>201,108</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 15. Taxation

- (a) The company's shares were listed on the Junior Market of the Jamaica Stock Exchange, effective 21 September 2011. Consequently, the company is entitled to a remission of tax for ten (10) years in the proportions set out below, provided the shares remain listed for at least 15 years:

Years 1 to 5	100%
Years 6 to 10	50%

The financial statements have been prepared on the basis that the company will have the full benefit of the tax remissions. Subject to agreement with the Minister of Finance and Planning, the income tax payable for which remission has been granted is \$115,024,000 (2012 - \$85,593,000).

- (b) Taxation is based on the profit for the year adjusted for taxation purposes and represents income tax at 33 1/3%:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Deferred income taxes (Note 27)	<u>(4,212)</u>	<u>(5,268)</u>
	<u>(4,212)</u>	<u>(5,268)</u>

- (c) The tax charge on the company's profit differs from the theoretical amount that would arise using the statutory tax rate as follows:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Profit before tax	<u>323,702</u>	<u>285,268</u>
Tax calculated at a rate of 33 1/3%	107,901	95,089
Adjusted for the effects of:		
Income relieved	(115,024)	(118,987)
Income not subject to tax	(14,543)	(15,935)
Expenses not deductible for tax	19,993	33,438
Net effect of other charges and allowances	<u>(2,539)</u>	<u>1,127</u>
	<u>(4,212)</u>	<u>(5,268)</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 15. Taxation (Continued)

(d) The tax charge/credit relating to components of other comprehensive income is as follows:

	2013 \$'000	2012 \$'000
Fair value reserve -		
Available-for-sale investments -		
Unrealised losses on available-for-sale investments, before tax	(16,776)	(33,377)
Unrealised gains on available-for-sale investments, tax credit (Note 27)	1,155	2,418
Unrealised losses on available-for-sale investments, after tax	(15,621)	(30,959)
Gains recycled to profit or loss on disposal and maturity of available-for-sale investments	(4,174)	(11,440)
	<u>(19,795)</u>	<u>(42,399)</u>

## 16. Earnings Per Share

The calculation of earnings per share is based on the net profit for the year and 1,031,250,000 (2012 - 1,031,250,000) ordinary shares in issue.

	2013	2012
Net profit from continuing operations (\$'000)	327,914	290,537
Weighted average number of ordinary shares in issue ('000)	1,031,250	1,031,250
Earnings per share (\$)	<u>0.32</u>	<u>0.28</u>

## 17. Dividends per Share

The dividends paid in 2013 and 2012 were as follows:

	2013 \$'000	2012 \$'000
Interim dividends:-		
4.85 cents per stock unit – June 2012	-	50,016
4.85 cents per stock unit – September 2012	-	50,015
4.85 cents per stock unit – March 2013	50,017	-
8.72 cents per stock unit – October 2013	90,008	-
	<u>140,025</u>	<u>100,031</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 18. Cash and Cash Equivalents

	<b>2013</b> <b>\$'000</b>	<b>2012</b> <b>\$'000</b>
Cash and bank balances	96,007	103,822
Short term deposits	1,026,917	1,077,926
Short term investments	46,606	135,455
	<u>1,169,530</u>	<u>1,317,203</u>

Short term deposits comprise term deposits and repurchase agreements with an average maturity of 67 days (2012 – 61 days), and include interest receivable of \$4,648,000 (2012 – \$1,955,000).

The weighted average effective interest rate on short term investments and deposits were as follows:

	<b>2013</b> <b>%</b>	<b>2012</b> <b>%</b>
J\$	7.6	6.3
US\$	<u>3.2</u>	<u>3.0</u>

The weighted average effective interest rates on cash balances for the year were as follows:

	<b>2013</b> <b>%</b>	<b>2012</b> <b>%</b>
J\$	1.0	1.1
US\$	0.1	0.2
GBP	<u>0.1</u>	<u>0.1</u>

## 19. Due from Reinsurers and Coinsurers

	<b>2013</b> <b>\$'000</b>	<b>2012</b> <b>\$'000</b>
Reinsurers' portion of unearned premium (Note 28)	880,411	820,016
Reinsurers' portion of claims liabilities (Note 28)	101,468	148,637
Other amounts recoverable from reinsurers and coinsurers	73,415	64,781
	<u>1,055,294</u>	<u>1,033,434</u>

## 20. Other Receivables

	<b>2013</b> <b>\$'000</b>	<b>2012</b> <b>\$'000</b>
Prepayments	19,946	3,220
Other receivables	7,088	10,286
	<u>27,034</u>	<u>13,506</u>



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 21. Loans Receivable

	2013 \$'000	2012 \$'000
Mortgage receivable from fellow subsidiary (Note 9)	167,515	171,799
Loans receivable from fellow subsidiary (Note 9)	-	66,134
	<u>167,515</u>	<u>237,933</u>

Mortgage receivable represents a loan extended by the company to a fellow subsidiary for land and building sold to that fellow subsidiary. The loan attracts an interest of 12% per annum and has tenure of 30 years.

In the prior year, loans receivable from fellow subsidiary attracted interest at a rate of 5.25% and was repaid in March 2013.

## 22. Lease Receivables

	2013 \$'000	2012 \$'000
Gross investment in finance leases –		
Not later than one year	71,384	29,985
Later than one year and not later than five years	<u>42,887</u>	<u>47,774</u>
	114,271	77,759
Less: Unearned income	<u>(16,689)</u>	<u>(13,194)</u>
	<u>97,582</u>	<u>64,565</u>
Net investment in finance leases may be classified as follows:		
Not later than one year	60,187	21,808
Later than one year and not later than five years	<u>37,395</u>	<u>42,757</u>
	<u>97,582</u>	<u>64,565</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 23. Investment Securities

	2013 \$'000	2012 \$'000
Debt securities -		
Available for sale – at fair value		
Government of Jamaica Securities		
Benchmark Investment Notes	216,741	219,199
United States Dollar Benchmark Notes	7,127	6,220
United States Dollar Bonds	-	59,997
Treasury Bills	-	12,862
Certificate of Deposits	224,815	40,000
United States Dollar Indexed Notes	176,575	-
	625,258	338,278
United States Dollar Corporate Bond	12,613	10,999
Other Government Securities	128,502	-
Interest receivable	12,324	5,686
	<u>778,697</u>	<u>354,963</u>
Equity securities -		
Available for sale, at fair value –		
Quoted shares	155,974	108,476
Available for sale, at cost –		
Unquoted shares	105	105
Less: Provision for diminution in value	(105)	(105)
	-	-
	<u>155,974</u>	<u>108,476</u>
	<u>934,671</u>	<u>463,439</u>
Weighted average effective interest rate:		
	2013 %	2012 %
Government of Jamaica Securities –		
Benchmark Investment Notes	7.96	7.93
United States Dollars Benchmark Notes	6.13	6.88
United States Dollar Corporate Bonds	11.00	9.47
Other Government Securities	6.34	-

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 23. Investment Securities (Continued)

	2013		2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	\$'000	\$'000	\$'000	\$'000
Investment securities -				
Available-for-sale -				
Debt securities	766,373	766,373	349,277	349,277
Equity securities	155,974	155,974	108,476	108,476
	<u>922,347</u>	<u>922,347</u>	<u>457,753</u>	<u>457,753</u>

Included in investments, are Government of Jamaica Benchmark Investment Notes valued at \$45,000,000 (2012-\$45,000,000) which have been pledged with the FSC, pursuant to Section 8(1)(b) of the Insurance Regulations, 2001.

Included in investments are shares in Seprod Limited, a related party, with a fair value of approximately \$52,127,000 (2012 - \$67,331,000). The company is the beneficial owner of these shares, which are held in trust by the company's parent, Musson Jamaica Limited, which is the registered owner.

In February 2013, the Company participated in the National Debt Exchange (NDX) transaction under which it exchanged its holdings of domestic debt instruments issued by the Government of Jamaica for new, longer-dated debt instruments with lower coupon interest rates. The fair value of the instruments exchanged totalled \$221,408,000 and the loss arising on initial recognition of the new notes was \$2,070,000.

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 24. Property, Plant and Equipment

	Buildings \$'000	Furniture, Fixtures & Equipment \$'000	Motor Vehicles \$'000	Total \$'000
At Cost -				
At 1 January 2012	16,430	57,089	39,254	112,773
Additions	5,965	5,853	21,485	33,303
Disposals	-	(1,404)	(15,833)	(17,237)
At 31 December 2012	22,395	61,538	44,906	128,839
Additions	2,915	15,142	8,866	26,923
Disposals	-	(150)	(2,000)	(2,150)
At 31 December 2013	25,310	76,530	51,772	153,612
Depreciation -				
At 1 January 2012	6,065	30,506	34,492	71,063
Charge for the year	1,051	6,275	7,731	15,057
On disposals	-	(728)	(13,639)	(14,367)
At 31 December 2012	7,116	36,053	28,584	71,753
Charge for the year	1,265	8,395	7,692	17,352
On disposals	-	(113)	(2,000)	(2,113)
At 31 December 2013	8,381	44,335	34,276	86,992
Net Book Value -				
31 December 2013	16,929	32,195	17,496	66,620
31 December 2012	15,279	25,485	16,322	57,086

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 25. Intangible Assets

	<b>Computer Software</b>
	<b>\$'000</b>
At Cost -	
At 1 January 2012	65,397
Additions	<u>10,757</u>
At 31 December 2012	76,154
Additions	<u>537</u>
At 31 December 2013	<u>76,691</u>
Amortisation -	
At 1 January 2012	38,773
Charge for the year	<u>14,808</u>
At 31 December 2012	53,581
Charge for the year	<u>9,947</u>
At 31 December 2013	<u>63,528</u>
Net Book Value -	
31 December 2013	<u>13,163</u>
31 December 2012	<u><u>22,573</u></u>

## 26. Other Liabilities

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Statutory contributions payable	4,293	4,083
Accrued expenses	51,780	43,989
General consumption tax	11,755	8,265
Other payables	<u>10,625</u>	<u>9,991</u>
	<u><u>78,453</u></u>	<u><u>66,328</u></u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 27. Deferred Income Taxes

Deferred income taxes are calculated in full on temporary differences under the liability method using a principal tax rate of 16.57½%.

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Deferred income tax assets	1,155	-
Deferred income tax liabilities	(815)	(5,027)
Net assets/(liabilities)	<u>340</u>	<u>(5,027)</u>

The net movement on the deferred income tax account is as follows:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Balance as at 1 January	(5,027)	(12,713)
Credited to profit or loss (Note 15)	4,212	5,268
Credited to other comprehensive income (Note 15)	1,155	2,418
Balance as at 31 December	<u>340</u>	<u>(5,027)</u>

Deferred income tax assets and liabilities are attributable to the following items:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Deferred income tax assets</b>		
Unrealised fair value losses	<u>1,155</u>	<u>-</u>
		-
<b>Deferred income tax liabilities</b>		
Accelerated tax depreciation	<u>(815)</u>	<u>(5,027)</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

**31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

## 28. Insurance Reserves

(a) These reserves are as follows:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Gross -		
Unearned premiums	1,377,948	1,293,349
Claims liabilities	900,384	822,246
Unearned commission	86,326	83,537
	<u>2,364,658</u>	<u>2,199,132</u>
Recoverable from reinsurers -		
Reinsurers' portion of unearned premiums (Note 19)	(880,411)	(820,016)
Reinsurers' portion of claims liabilities (Note 19)	(101,468)	(148,637)
	<u>(981,879)</u>	<u>(968,653)</u>
Net -		
Unearned premiums	497,537	473,333
Claims liabilities	798,916	673,609
Unearned commission	86,326	83,537
	<u>1,382,779</u>	<u>1,230,479</u>

(b) Claims liabilities comprise:

	<b>2013</b>	<b>2012</b>
	<b>\$'000</b>	<b>\$'000</b>
Gross -		
Outstanding claims	765,559	678,438
IBNR	125,278	134,990
Unallocated loss adjustment expense	9,547	8,818
	<u>900,384</u>	<u>822,246</u>
Recoverable from reinsurers -		
Outstanding claims	92,623	111,269
IBNR	8,845	37,368
	<u>101,468</u>	<u>148,637</u>
Net -		
Outstanding claims	672,936	567,169
IBNR	116,433	97,622
Unallocated loss adjustment expense	9,547	8,818
	<u>798,916</u>	<u>673,609</u>

# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 28. Insurance Reserves (Continued)

(c) The gross unearned premium reserve by class of business is as follows:

	2013 \$'000	2012 \$'000
Fire, consequential loss and liability	854,900	814,511
Motor	390,118	376,297
Marine	8,507	11,141
Accident	124,423	91,400
	<u>1,377,948</u>	<u>1,293,349</u>

## 29. Share Capital

	2013 \$'000	2012 \$'000
Authorised -		
1,100,000,000 (2012 – 1,100,000,000) Ordinary shares of no par		
Issued and fully paid -		
1,031,250,000 (2012 – 1,031,250,000) Ordinary shares of no par	<u>470,358</u>	<u>470,358</u>

## 30. Capital Reserves

	2013 \$'000	2012 \$'000
At beginning of and end of year	<u>152,030</u>	<u>152,030</u>

The capital reserves at year end represent realised surpluses.

## 31. Fair Value Reserve

This represents the unrealised surplus, net of tax, on the revaluation of available-for-sale investments at the year end.



# General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

## 32. Pension Scheme

Employees participate in a defined contribution pension scheme operated by a related company, T. Geddes Grant (Distributors) Limited. The scheme is open to all permanent employees, as well as the employees of certain related companies. The scheme is funded by employees' compulsory contribution of 5% of earnings and voluntary contributions up to a further 5%, as well as employer's contribution of 5% of employees' earnings. The scheme is valued triennially by independent actuaries. The results of the most recent actuarial valuation, as at 31 December 2009, indicated that the scheme was adequately funded at that date.

Pension contributions for the period totalled \$3,500,000 (2012 – \$2,889,000), and are included in staff costs (Note 14).

## 33. Contingency

The Company is involved in certain legal proceedings incidental to the normal conduct of business. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material effect on the Company.

## 34. Commitments

### *Operating lease commitments*

The company leases its office situated at 58 Half Way Tree Road from fellow subsidiary Unity Capital Incorporated under non-cancellable operating lease agreement.

The lease is for a term of five (5) years, and is renewable at the end of the lease period at market rate.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows

	2013 US\$'000	2012 US\$'000
No later than 1 year	142	142
Later than 1 year and no later than	246	388
	<u>388</u>	<u>530</u>