

**BERGER PAINTS JAMAICA LIMITED  
UNAUDITED SIX MONTHS FINANCIAL RESULTS  
FOR PERIOD ENDED 30 SEPTEMBER 2013**

**BERGER PAINTS JAMAICA LIMITED**

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period ended 30 September 2013**

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## **BERGER PAINTS JAMAICA LIMITED**

Paint sales for the six months ended 30 September 2013 was J\$ 787.36 million, which is a growth of 12% over the same period last year.

Profit after Tax (PAT) for the six (6) months ended 30 September 2013 was \$13.081 million compared to \$7.197 million (restated) for the same period last year.

Despite the challenges currently faced by operating in a flat economy, Berger remains the brand of choice. We will continue to seek to improve efficiency, service levels and productivity in delivering long term value to all our stakeholders.

We wish to thank our valued customers, suppliers and other stakeholders for their support and contribution to the company's performance to date, and look forward to their continued support of the Berger brand of quality.

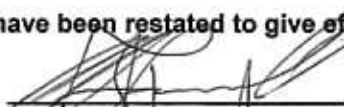
Mustafa Turra  
General Manager

**BERGER PAINTS JAMAICA LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 SEPTEMBER 2013**

		(Restated)*	(Restated)*
			(Audited)
	<u>September 30,</u>	<u>September 30,</u>	<u>March 31,</u>
	<u>2013</u>	<u>2012</u>	<u>2013</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
<b><u>ASSETS</u></b>			
<b>Non-current assets</b>			
Property, plant & equipment	140,918	126,979	126,993
Deferred tax assets	1,496	-	1,496
Post employment benefits	128,628	139,751	128,628
	<u>271,042</u>	<u>266,730</u>	<u>257,117</u>
<b>Current Assets</b>	<u>670,300</u>	<u>584,700</u>	<u>642,617</u>
<b>Total Assets</b>	<u><u>941,342</u></u>	<u><u>851,430</u></u>	<u><u>899,734</u></u>
<b><u>EQUITY AND LIABILITIES</u></b>			
<b>Shareholders' Equity</b>			
Share capital	141,793	141,793	141,793
Revaluation reserve	44,545	42,666	44,545
Revenue reserve			
Profit & loss account	287,996	276,132	299,542
	<u>474,334</u>	<u>460,591</u>	<u>485,880</u>
<b>Non-current liabilities</b>			
Post employment benefits	144,393	131,362	135,330
Deferred tax liabilities	1,808	5,414	-
	<u>146,201</u>	<u>136,776</u>	<u>135,330</u>
<b>Current Liabilities</b>	<u>320,807</u>	<u>254,063</u>	<u>278,524</u>
<b>Total equity and liabilities</b>	<u><u>941,342</u></u>	<u><u>851,430</u></u>	<u><u>899,734</u></u>

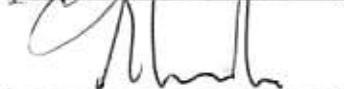
\* The Comparative numbers have been restated to give effect to amendments to IFRS. See Note 7

Approved by:



Michael Fennell

Approved by:



Milton Samuda

**BERGER PAINTS JAMAICA LIMITED**  
**UNAUDITED INCOME STATEMENT**  
**SIX MONTHS ENDED 30 SEPTEMBER 2013**

				(Restated) *	(Restated) *
	QUARTER ENDED September 30, 2013 \$'000	QUARTER ENDED September 30, 2012 \$'000	SIX MONTHS ENDED September 30, 2013 \$'000	SIX MONTHS ENDED September 30, 2012 \$'000	YEAR ENDED March 31, 2013 \$'000
Sales (net of discount and rebates)	435,249	369,321	787,361	703,806	1,608,216
Profit from operations	23,301	12,330	18,501	9,595	56,504
Income from investments	48		258		
Finance Costs	(72)	-	(72)	-	(27)
<b>PROFIT BEFORE TAXATION</b>	23,277	12,330	18,687	9,595	56,477
Taxation	(6,961)	(3,082)	(5,606)	(2,398)	(15,355)
<b>NET PROFIT</b>	16,316	9,248	13,081	7,197	41,122
Earnings per stock unit	\$0.08	\$0.04	\$0.06	\$0.03	\$0.19

\* The Comparative numbers have been restated to give effect to amendments to IFRS. See Note 7

**BERGER PAINTS JAMAICA LIMITED**  
**UNAUDITED STATEMENT OF CHANGES STOCKHOLDERS' EQUITY**  
**SIX MONTHS ENDED 30 SEPTEMBER 2013**

	<u>Share Capital</u>	<u>Revaluation reserve</u>	<u>Revenue Reserve - Profit &amp; Loss Account</u>	<u>Total</u>
	\$'000	\$'000	\$'000	\$'000
Balance at April 1, 2012 (Restated)*	141,793	42,666	296,797	481,256
Net profit for six months	-	-	7,197	7,197
Total comprehensive income for the period	-	-	7,197	7,197
Final Dividend Paid	-	-	(27,862)	(27,862)
Balance at September 30, 2012	141,793	42,666	276,132	460,591
Balance at April 1, 2013 (Restated)*	141,793	44,545	299,542	485,880
Net profit for six months	-	-	16,316	16,316
Total comprehensive income for the period	-	-	16,316	16,316
Final Dividend Paid	-	-	(27,862)	(27,862)
Balance at September 30, 2013	141,793	44,545	287,996	474,334

\* The Comparative numbers have been restated to give effect to amendments to IFRS. See Note 7

**BERGER PAINTS JAMAICA LIMITED**  
**UNAUDITED STATEMENT OF CASH FLOWS**  
**SIX MONTHS ENDED 30 SEPTEMBER 2013**

	<b>(Restated) *</b>	
	<b><u>September 30,</u></b>	<b><u>September 30,</u></b>
	<b><u>2013</u></b>	<b><u>2012</u></b>
	<b><u>\$'000</u></b>	<b><u>\$'000</u></b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net (Loss)/Profit	13,081	7,197
Non-cash items included in net profit	<u>32,393</u>	<u>32,879</u>
	45,474	40,076
Increase in operating assets	(149,191)	1,872
Increase in operating liabilities	<u>50,133</u>	<u>32,124</u>
Cash generated from operations	(53,584)	74,072
Income tax paid	(8,322)	(5,419)
Interest paid	<u>-</u>	<u>(1,111)</u>
	(61,906)	67,542
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Cash used in investing activities	(23,893)	(5,904)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Cash used in financing activities	<u>(11,627)</u>	<u>(44,662)</u>
<b>NET (DECREASE) INCREASE IN CASH AND BANK BALANCES</b>	(97,426)	16,976
<b>OPENING CASH AND BANK BALANCES</b>	130,521	93,509
Effect of foreign exchange rate changes		
<b>CLOSING CASH AND BANK BALANCES</b>	<u><u>33,095</u></u>	<u><u>110,485</u></u>

\* The Comparative numbers have been restated to give effect to amendments to IFRS. See Note 7

**BERGER PAINTS JAMAICA LIMITED**  
**NOTES TO THE UNAUDITED FINANCIAL RESULTS**  
**SIX MONTHS ENDED 30 SEPTEMBER 2013**

**1. Basis of preparation**

The unaudited financial results for the six month period ended September 30, 2013 have been prepared in accordance with International Accounting Standard 34 Interim Financial Reporting.

**2. Significant accounting policies**

These unaudited results have been prepared under the historical cost convention. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The same accounting policies, presentation and methods of computation have been followed in these unaudited financial results as were applied in the preparation of the company's audited financial statements for the year ended March 31, 2013.

**3. Related Party Transactions**

The company carried out transactions in the ordinary course of business during the period with its affiliates. Balances at the period end were:

	Amount owed by/ (to)	
	Related Parties	
	2013	2012
	\$'000	\$'000
Immediate parent		
Lewis Berger Overseas Holding	(12,517)	(10,672)
Fellow subsidiaries		
Berger Trinidad	1,607	1,164
Berger Barbados	1,043	6,979

**4. Dividends**

A final dividend of \$0.13 per share totaling \$27.862M was approved at the company's Annual General Meeting and paid to shareholders on July 18, 2013.

**5. Issued Share Capital**

There were no movements in the issued capital of the company in either the current or the prior interim reporting periods.

**6. Earnings per stock unit**

The calculation of the earnings per stock unit is based on the profit after tax and the number of stock units in issue during the period of 214,322,393.



## 7. Effect of Amendments to IFRS

Effective for annual periods beginning on or after 1 January 2013, IAS 19: Employee benefits, was amended with the impact on the company as follows: to eliminate the corridor approach and recognize all actuarial gains and losses in Other Comprehensive Income (OCI) as they occur; immediately recognize all past service costs; and to replace interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability (asset).

The amended standard was applied retrospectively, resulting in the restatement of the prior year financial statements along with the opening statement of the financial position for that year.

Below is a summary of the line items in the financial statements affected by the restatement.

Reconciliation of Equity at:	31 March 2013 \$'000	31 March 2012 \$'000
Equity as previously reported	480,430	472,330
Increase in pension assets	8,754	13,338
Decrease in deferred tax assets	<u>(3,304)</u>	<u>(4,462)</u>
Equity as restated	<u>485,880</u>	<u>481,256</u>

Reconciliation of profit for the period ended:	31 March 2013 \$'000
Profit as previously reported	34,083
Decrease in expenses	9,386
Increase in taxation	<u>(2,347)</u>
Profit restated	<u>41,122</u>

### Earnings per stock unit (Expressed in \$ per stock unit)

EPS as previously reported	\$0.16
Increase per restatement	<u>\$0.03</u>
Restated EPS	<u>\$0.19</u>

**BERGER PAINTS JAMAICA LIMITED**

**LIST OF SHAREHOLDERS  
AS AT 30 SEPTEMBER 2013**

**10 LARGEST SHAREHOLDERS**

SHAREHOLDERS	SHAREHOLDING	% OF ISSUED CAPITAL
LEWIS BERGER (OVERSEAS)	109,332,222	51.01
SAGICOR PIP EQUITY FUND	22,284,944	10.40
IDEAL GROUP CORPORATION LIMITED	10,988,500	5.13
NATIONAL INSURANCE FUND	4,642,791	2.17
IDEAL BETTING CO. LTD	4,624,152	2.16
KEY INSURANCE CO. LTD.	3,799,999	1.77
JCSD TRUSTEE SERVICES LTD - SIGMA OPTIMA	2,943,098	1.37
MAYBERRY WEST INDIES LIMITED	2,615,252	1.22
FIRST JAM./H.E.A.R.T/NTA PENSION SCHEME	2,433,500	1.14
GUARDIAN LIFE LIMITED/PENSION FUND	1,899,999	0.89
INV NOM LTD A/C LAS. HENRIQUES ET AL S/F	1,899,999	0.89
<b>TOTAL</b>	<b>167,464,456</b>	<b>78.14</b>

**DIRECTORS' SHAREHOLDINGS  
AS AT 30 SEPTEMBER 2013**

DIRECTORS	SHAREHOLDING	CONNECTED PARTY	SHAREHOLDING
JALAJ DANI	Nil		
POKERDAS CHANDIRAM CHATANI	45,000		
MICHAEL FENNELL	9,213		
MILTON SAMUDA	Nil	MILTON SAMUDA/ ELIZABETH SAMUDA	12,007
MUSTAFA TURRA	Nil		
<b>TOTAL</b>	<b>54,213</b>		<b>12,007</b>

**SENIOR MANAGEMENT SHAREHOLDING  
AS AT 30 SEPTEMBER 2013**

SENIOR MANAGEMENT	SHAREHOLDING
NEWTON ABRAHAMS	Nil
MUSTAFA TURRA	Nil
ARNOLD BLOOMFIELD	Nil
GLADYS MILLER	18,240
HURON GORDON	2,352
TREVOR LLOYD	Nil
<b>TOTAL</b>	<b>20,592</b>

*Note : Gokul Manjeshwar resigned from the Board of Directors as at 30 April 2013. Newton Abrahams, alternate director, was effectively redundant upon resignation of Gokul Manjeshwar*