

#### YEAR ENDED DECEMBER 31, 2012

# 2 APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs) (Cont'd)

# 2.3 New and revised IFRSs and Interpretations in issue but not yet effective (Cont'd)

Except as noted below, the Board of Directors and management anticipate that the adoption of these standards and interpretations in the future periods at their effective dates will not be relevant to the financial statements of the Group in the periods of initial application.

 IFRS 9 Financial Instruments (effective for annual periods beginning on or after January 1, 2015 with earlier application permitted) issued in November 2009 introduces new requirements for the classification and measurement of financial assets. IFRS 9 amended in October 2010 includes the requirements for the classification and measurement of financial liabilities and for derecognition.

# Key requirements of IFRS 9 are as follows:

- (i) IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- (ii) The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in the fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was presented in profit or loss.



#### YEAR ENDED DECEMBER 31, 2012

# 2 APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs) (Cont'd)

# 2.3 New and revised IFRSs and Interpretations in issue but not yet effective (Cont'd)

New and revised standards on consolidation, joint arrangements, associates and disclosures.

In May 2011, a package of five Standards on consolidation, joint arrangements, associates and disclosures was issued, including IFRS 10, IFRS 11, IFRS 12, IAS 27 (as revised in 2011) and IAS 28 (as revised in 2011).

Key requirements of these five Standards are described below.

- IFRS 10 replaces the parts of IAS 27 Consolidated and Separate Financial Statements that deal with consolidated financial statements. SIC-12 Consolidation Special Purpose Entities will be withdrawn upon the effective date of IFRS 10. Under IFRS 10, there is only one basis for consolidation, that is control. In addition, IFRS 10 includes a new definition of control that contains three elements: (a) power over an investee, (b) exposure, or rights, to variable returns from its involvement with the investee, and (c) the ability to use its power over the investee to affect the amount of the investor's returns. Extensive guidance has been added in IFRS 10 to deal with complex scenarios.
- IFRS 11 replaces IAS 31 Interests in Joint Ventures. IFRS 11 deals with how a joint arrangement of
  which two or more parties have joint control should be classified. SIC-13 Jointly Controlled Entities Non-monetary Contributions by Venturers will be withdrawn upon the effective date of IFRS 11. Under
  IFRS 11, joint arrangements are classified as joint operations or joint ventures, depending on the
  rights and obligations of the parties to the arrangements. In contrast, under IAS 31, there are three
  types of joint arrangements: jointly controlled entities, jointly controlled assets and jointly controlled
  operations.

In addition, joint ventures under IFRS 11 are required to be accounted for using the equity method of accounting, whereas jointly controlled entities under IAS 31 can be accounted for using the equity method of accounting or proportionate accounting.

IFRS 12 is a disclosure standard and is applicable to entities that have interests in subsidiaries, joint
arrangements, associates and/or unconsolidated structured entities. In general, the disclosure
requirements in IFRS 12 are more extensive than those in the current standards.

In June 2012, the amendments to IFRS 10, IFRS 11 and IFRS 12 were issued to clarify certain transitional guidance on the application of these IFRSs for the first time.

These five standards together with the amendments regarding the transition guidance are effective for annual periods beginning on or after January 1, 2013. Earlier application is permitted provided that all five standards are applied at the same time.

The Directors have not yet performed an assessment of the impact of application of these standards, except for IFRS 10 for which the adoption will have no impact on initial application.



#### YEAR ENDED DECEMBER 31, 2012

# 2 APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs) (Cont'd)

# 2.3 New and revised IFRSs and Interpretations in issue but not yet effective (Cont'd)

• IFRS 13 Fair Value Measurement (effective for annual periods beginning on or after January 1, 2013, with earlier application permitted) establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The Standard defines fair value, establishes a framework for measuring fair value, and requires disclosures about fair value measurements. The scope of IFRS 13 is broad; it applies to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, except in specified circumstances. In general, the disclosure requirements in IFRS 13 are more extensive than those required in the current standards. For example, quantitative and qualitative disclosures based on the three-level fair value hierarchy currently required for financial instruments only under IFRS 7 Financial Instruments: Disclosures will be extended by IFRS 13 to cover all assets and liabilities within its scope.

The directors anticipate that the application of the new Standard will impact the amounts reported in the financial statements and will result in more extensive disclosures. However, a detailed assessment has not yet been done.

• The amendments to IAS 1 Presentation of items of other comprehensive income (effective for annual periods beginning on or after July 1, 2012 with earlier application permitted) introduce new terminology for the statement of comprehensive income and income statement. Under the amendments to IAS 1, the 'statement of comprehensive income' is renamed the 'statement of profit or loss and other comprehensive income' and the 'income statement' is renamed the 'statement of profit or loss'. The amendments to IAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to IAS 1 require additional disclosures to be made in the other comprehensive income section such that items of other comprehensive income are grouped into two categories: (a) items that will not be reclassified subsequently to profit or loss; and (b) items that will be reclassified subsequently to profit or loss; and items of other comprehensive income tax on items of other comprehensive income is required to be allocated on the same basis – the amendments do not change the option to present items of other comprehensive income either before tax or net of tax.

The amendments to IAS 1 will result in the presentation of items of other comprehensive income being modified accordingly when the amendments are applied in the future accounting periods.

 Amendments to IFRS 7 and IAS 32 Offsetting Financial Assets and Financial Liabilities and the related disclosures

The amendments to IAS 32 clarify existing application issues relating to the offset of financial assets and financial liabilities requirements. Specifically, the amendments clarify the meaning of 'currently has a legally enforceable right of set-off and 'simultaneous realisation and settlement'.

The amendments to IFRS 7 requires entities to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreement or similar arrangement.



#### YEAR ENDED DECEMBER 31, 2012

# 2 APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs) (Cont'd)

# 2.3 New and revised IFRSs and Interpretations in issue but not yet effective (Cont'd)

The amendments to IFRS 7 are effective for annual periods beginning on or after January 1, 2013 and interim periods within those annual periods. The disclosures should be provided retrospectively for all comparative periods. However, the amendments to IAS 32 are not effective until annual periods beginning on or after January 1, 2014, with retrospective application required.

The directors anticipate that the application of these amendments to IAS 32 and IFRS 7 will not have a significant impact but may result in more disclosures being made with regard to offsetting financial assets and financial liabilities in future periods.

Annual Improvements to IFRSs 2009 - 2011 Cycle Issued in May 2012

The Annual Improvements to IFRS 2009 - 2011 Cycle include a number of amendments to various IFRSs. The amendments are effective for annual periods beginning on or after January 1, 2013. Amendments to IFRSs include:

- amendments to IAS 16: Property, Plant and Equipment; and
- amendments to IAS 32: Financial Instruments: Presentation
- Annual Improvements to IFRSs 2009 2011 Cycle Issued in May 2012 (Cont'd)

#### Amendments to IAS 16

The amendments to IAS 16 clarify that spare parts, stand-by equipment and servicing equipment should be classified as property, plant and equipment when they meet the definition of property, plant and equipment in IAS 16 and as inventory otherwise. The directors do not anticipate that the amendments to IAS 16 will have a significant effect on the Group's consolidated financial statements.

#### Amendments to IAS 32

The amendments to IAS 32 clarify that income tax relating to distributions to holders of an equity instrument and to transaction costs of an equity transaction should be accounted for in accordance with IAS 12 *Income taxes*. The directors anticipate that the amendments to IAS 32 will have no effect on the Group's consolidated financial statements as the Group has already adopted this treatment.



# YEAR ENDED DECEMBER 31, 2012

#### 3 SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Statement of compliance

The Group's financial statements have been prepared in accordance, and comply with, International Financial Reporting Standards (IFRS) and the Companies Act, 2004 of Jamaica.

#### 3.2 Basis of preparation

The Group's financial statements have been prepared on the historical cost basis, except for revaluation of financial assets classified as available-for-sale investments that are measured at revalued amounts or fair values as explained in the accounting policies at Note 3.9.3. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

#### 3.3 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and the entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the effective date of acquisition and up to the effective date of disposal as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the company and to the non-controlling interest even if this results in the non-controlling interest having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

# 3.4 Property and equipment

Property and equipment held for use in the supply of services, or for administrative purposes, are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Properties in the course of construction for supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost includes professional fees, and for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Freehold land, land improvements and work-in-progress are not depreciated.

Depreciation is recognised so as to write off the cost of property and equipment (other than freehold land, land improvements and work-in-progress) less residual values, over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation methods are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.



# YEAR ENDED DECEMBER 31, 2012

## 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

## 3.5 Intangible assets

# 3.5.1 Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

# 3.5.2 Derecognition of intangible assets

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### 3.6 Impairment of tangible and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately in profit or loss.



#### YEAR ENDED DECEMBER 31, 2012

# 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## Impairment of tangible and intangible assets

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

# 3.7 Investment in subsidiary

Investment in subsidiary is stated at cost in the financial statements of the Company.

#### 3.8 Financial Instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### 3.9 Financial assets

Financial assets are classified into the following specified categories: 'held-to-maturity investments', 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

#### 3.9.1 Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for the debt instruments.

#### 3.9.2 <u>Held-to-maturity investments</u>

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the compensation fund has the positive intent and ability to hold to maturity. Subsequent to initial recognition held-to-maturity investments are measured at cost using the effective interest method less any impairment.



# YEAR ENDED DECEMBER 31, 2012

## 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## 3.9 Financial assets (Cont'd)

## 3.9.3 Available-for-sale financial assets (AFS financial assets)

AFS financial assets are non-derivative that are either designated as AFS or are not classified as (a) loan and receivables or (b) held-to-maturity investments.

Listed redeemable notes held by the Group that are traded in an active market are classified as being AFS and are stated at fair value at the end of each reporting period. Fair value is determined in the manner described in Note 31.10. Changes in the carrying amount of AFS monetary financial assets relating to changes in foreign currency rates (see below), interest income calculated using the effective interest method and dividends on AFS equity investments are recognised in profit or loss. Other changes in the carrying amount of available-for-sale financial assets are recognised in other comprehensive income and accumulated under the heading of fair value reserve. When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the fair value reserve is reclassified to profit or loss.

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

The fair value of AFS monetary financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. Foreign exchange gains and losses that are recognised in profit or loss are determined based on the amortised cost of the monetary assets. Other foreign exchange gains and losses are recognised in other comprehensive income.

# 3.9.4 Loans and receivables

Loans and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (including trade and other receivables, cash and cash equivalents and long-term receivable) are measured at amortised cost using the effective interest method less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

# 3.9.5 Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the investment have been affected.

For AFS equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.



# YEAR ENDED DECEMBER 31, 2012

# 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 3.9 Financial assets (Cont'd)

#### Impairment of financial assets (cont'd)

For certain categories of financial assets, such as trade receivables, assets that are assessed not to be impaired individually are in addition assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 30 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written-off against the allowance account. Subsequent recoveries of amounts previously written-off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of fair value reserve. In respect of AFS debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.



# YEAR ENDED DECEMBER 31, 2012

## 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 3.9 Financial assets (Cont'd)

# 3.9.6 <u>Derecognition of financial assets</u>

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or when it transfers the financial assets and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety (e.g. when the Group retains an option to repurchase part of a transferred asset or retains a residual interest that does not result in the retention of substantially all the risks and rewards of ownership and the Group retains control), the Group allocates the previous carrying amount of the financial asset between the part it continues to recognise under continuing involvement, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss. A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.



# YEAR ENDED DECEMBER 31, 2012

## 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 3.10 Financial liabilities and equity instruments issued by the Group

#### 3.10.1 Classification as debt or equity

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

# 3.10.2 Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

Repurchase of the Group's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

#### 3.10.3 Financial liabilities

3.10.3.1 Financial liabilities of the Group are classified as other financial liabilities.

Other financial liabilities (including borrowings, trade and other payables) are initially measured at fair values net of transaction costs and subsequently measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, (where appropriate), a shorter period, to the net carrying amount on initial recognition.

# 3.10.3.2 Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.



# YEAR ENDED DECEMBER 31, 2012

## 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 3.11 Employee benefit costs

## Pension obligations

The Group operates a defined benefit pension plan. The cost of providing benefits is determined using the Projected Unit Credit Method with actuarial valuations being carried out at the end of each reporting period. Actuarial gains and losses that exceed 10% of the greater of the present value of the Group's defined benefit obligation and the fair value of plan assets at the end of the prior year are amortised over the expected average remaining working lives of the participating employees. Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the amended benefits become vested.

The post-employment benefit recognised in the statement of financial position represents the fair value of the plan assets, as adjusted for unrecognised actuarial gains and losses and unrecognised past service costs, and as reduced by the present value of the defined benefit obligation. Any asset resulting from this calculation is limited to the unrecognised actuarial losses and past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

## 3.12 Taxation

Income tax expense represents the sum of tax currently payable and deferred tax.

# 3.12.1 Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the profit as reported in the consolidated statement of comprehensive income because of items of income or expenses that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### 3.12.2 Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profits. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deducitble temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary differences arise from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.



# YEAR ENDED DECEMBER 31, 2012

#### 3 SIGNIFICANT ACCOUNTING POLICIES

## 3.12 Taxation (Cont'd)

#### Defered Tax (cont'd)

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

## 3.12.3 Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity in which case the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

# 3.13 Related party transactions and balances

A party is related to the Group if:

- (i) directly, or indirectly through one or more intermediaries, the party:
  - controls, is controlled by, or is under common control with, the Group (this includes parent, subsidiaries and fellow subsidiaries);
  - has an interest in the entity that gives it significant influence over the Group; or
  - has joint control over the Group;
- (ii) the party is an associate of the Group;
- (iii) the party is a joint venture in which the Group is a venturer;
- (iv) the party is a member of the key management personnel of the Group;
- (v) the party is a close member of the family of any individual referred to in (i) or (iv);
- (vi) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (iv) or (v); or
- (vii) the party is a post-employment benefit plan for the benefit of employees of the Group, or of any entity that is a related party of the Group.



#### YEAR ENDED DECEMBER 31, 2012

#### 3 SIGNIFICANT ACCOUNTING POLICIES

# 3.13 Related party transactions and balances (Cont'd)

Related party transactions and balances are recognised and disclosed in the financial statements.

Transactions with related parties are recorded in accordance with the normal policies of the Group at transaction dates.

# 3.14 Revenue recognition

#### 3.14.1 Cess income

Cess income which is based on a percentage of the volume of business done through brokers on the Stock Exchange and derived from levies on investors, is accounted for on the accruals basis.

# 3.14.2 Fee income

Fee income derived from annual listing fees charged to listed companies is accounted for on the accruals basis. Fee income also includes initial listing fees paid by entities wishing to be listed on the Stock Exchange. These are accounted for when they become due.

Fee income of the subsidiaries include:

#### Membership fees

These are annual fees charged to the brokers and institutional investors who participate in the CSD, and are accounted for on the accrual basis.

#### Account maintenance fees

These are monthly fees charged to the brokers and institutional investors who participate in the CSD, and are accounted for on the accrual basis.

# <u>User fees</u>

These include charges per transaction for deposits, withdrawals and delivery orders (trades), and are accounted for on the accrual basis.

## Trustee service fee

These include service fees charged for the provision of trustee services, company management, custodianship and related services and are accounted for on the accrual basis.

#### 3.14.3 E-campus income

This represents revenue generated from JSE offering of post graduate certificate and diploma courses to professionals and is accounted for on the accrual basis.



## YEAR ENDED DECEMBER 31, 2012

# 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 3.14 Revenue recognition (Cont'd)

#### 3.13.4 Members/dealers license fee

These are fees levied on members/dealers annually. Additionally, an initial fee determined on the basis of a bid is payable by new dealers subject to approval by the Board of Directors.

#### 3.14.5 Other operating income

These include income related to other services and events of the group such as website charges, conferences and seminars, and are accounted for on the accrual basis.

#### 3.14.6 Investment income

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of the income can be measured reliably.

Interest income is accrued on a time basis and is recognised in the statement of comprehensive income, by reference to the principal outstanding at the effective interest rate applicable, which is the rate that exactly discounts estimate future cash receipts through the expected life of the financial asset to that assets net carrying amount on initial recognition.

# 3.15 Foreign currencles

The financial statements are presented in Jamaican dollars, the currency of the primary economic environment in which the Group operates (its functional currency).

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

#### 3.16 Dividends

Dividend distribution to the Group's shareholders is recognised as a liability in the financial statements in the period in which the dividends are approved by the shareholders.

#### 3.17 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.



#### YEAR ENDED DECEMBER 31, 2012

#### 3 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 3.17 **Borrowing Costs (Cont'd)**

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 4 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, the directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

# 4.1 Critical judgments in applying accounting policies

Management believes that there are no judgments made that had a significant effect on the amounts recognised in the financial statements.

# 4.2 Key sources of estimation uncertainty

The following are the key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year.

# 4.2.1 Fair value of financial instruments

As described in Note 31, management uses its judgment in selecting appropriate valuation techniques to determine fair values of financial assets. Valuation techniques commonly used by market practitioners supported by appropriate assumptions are applied by the Group. The financial assets of the Group at the end of the reporting period stated at fair value determined in this manner amounted to \$308.2 million (2011: \$266.5 million) and the Company \$239.19 million (2011: \$201.734 million).

Had the fair value of these securities been 2% higher or lower the fair value reserve for the Group would increase/decrease by \$6.16 million, Company \$4.78 million, (2011: \$5.33 million, company \$4.03 million).

## 4.2.2 Post employment benefit

As disclosed in Note 8, the Group operates a defined benefit pension plan. The asset amounts shown in the statement of financial position of approximately \$85,208 million (2011; \$79,601 million) for the Group and \$66,562 million (2011; \$62,439 million) for the Company is subject to estimates in respect of periodic costs that are dependent on future returns on assets, future discount rates, rates of salary increases and inflation rates.



# YEAR ENDED DECEMBER 31, 2012

# 4 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Cont'd)

# 4.2.2 Post employment benefit (Cont'd)

The estimated return on pension assets assumption is determined by considering long-term historical returns, asset allocation and future estimates of long-term investment returns. The Group estimates the appropriate discount rate annually which rate is used to determine the present value of estimated cash outflows expected to be required to settle post employment benefit obligations. Actuaries are contracted in this regard.

To determine the appropriate discount rate in the absence of high quality corporate bonds, the interest rates on government bonds that have maturities approximating the related pension liabilities were used.

The effect of experience adjustments on the plan assets and liabilities are disclosed in Note 8.

#### 4.2.3 Income taxes

Estimates are required in determining the provisions for income taxes. There are some transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for possible tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were originally recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. (see Notes 17 and 25).



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

PROPERTY AND EQUIPMENT

s)

					The Group					
	Freehold Land SU00	Land morevement \$1000	Freehe d Bulkings 3°C00	S Fixtures \$ 5000	Office Equipment \$ 000	Computer lardware \$'00C	Motor Vehicles \$1000	Work-in- Frogress \$ 000	E'0C3	
Cost January 1, 2011 Additions Disposal	76,682 105 (11,635)	25 . (57 )	85,416 216 (~,362)	9,810 275	15.195 201 -	70,413 1,989	670	24,732	179,669 27,518 (13,617)	
December 31, 2011	5,406	1	63,770	10,894	15.693	72,402	670	24,732	198,570	
Additors Disposal Transfer (Note 6)		• • •	• •	99	2 854	5,045		193 ( <u>24.732)</u>	8,453	
Describe: 31, 2012	5,406	ñ	B3,770	11,255	23 662	81,786	B70	198	186,722	
Depreciation January 1, 2011 Charge for year Disposals	S- 9	1 1	15,955 1,654 ( <u>268)</u>	6,618	13.568	54,253 5,214	670	5.5. 2	92,114 8,637 ()	
December 31, 2011 Charga for year	31 P	ii	19,381 1,600	7,350	14.805	59,477 5,246	670	. [	100,483	
December 31, 2012		1	19,989	8,110	13.610	34,723	670	21	110,102	
Carrying amount December 31, 2012	5,406	1	43,781	3,145	7.052	17,043	n]	138	76,620	
December 31, 2011	5,408		45,389	8,544	1 081	12,826	4	24 735	280,39	
December 31, 2310	76,682	02	43,421	3,292	1.927	16,150	•	1,013	37,555	



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

PROPERTY AND EQUIPMENT (Cont'd)

'n

	305				The Company				
	Freehold	Land	Preehold	Furniture	Office	Computer	Motor	Wark-in-	100000000000000000000000000000000000000
	5.000	Improvements \$'000	Suildings \$'000	& Fixlures \$'000	Equipment \$ 000	Hardware \$'000	Vehic ess \$7000	Progress \$ 000	S'00C
Cost									
January 1, 2011	16,882	20	35,416	7 381	18,442	51 061	670	709	155,431
Transfer	Si .	2.		736	:01	ì	*	(502)	4
Additions	r		216	275	201	417	*	24,732	25,841
Disposal	(11,585)	<u></u>	(-1.862)		•		•	•	(.13,617)
December 31, 2011	4,997	8.5	33,77C	\$ 365	13,643	51 478	670	24 732	157,655
Transfer (Note 6)	•	ા		•	5,112	4,319	•	(24,732)	(15,30-)
Additions.	i		o.	243	904	2 532	1	193	3.872
December 31, 2012	4.997	ſ	93,770	900 9	18,638	58 329	0 <u>7</u> 5	193	156.226
Depreciation									
January 1, 2011	e	5	16,995	5,496	11,729	4C,989	670	9	75,849
Charge for year	Si	27	1,654	451	871	3,292			6,268
Disposal	É	Î	( 268)			- A - A - A - A - A - A - A - A - A - A			(258)
December 31, 2011	30	n.	18,331	5,517	12,600	44,281	670	34	81.849
Cherge for year	ē		1,608	473	1,670	3 472		x	7,223
December 31, 2012			386'61	6.390	14,270	47.753	670		89.072
Carrying amount December 31, 2012	4,997	»[	43,731	2 218	5,385	10.575	æ Í	193	67,154
Jecember 31 2011	4,997		45,338	2 448	1,043	7.197	*	24 732	95,806
December 31, 2010	16,682	2/	48,421	1 916	1,713	10.072	e	607	78,652

The Company



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# YEAR ENDED DECEMBER 31, 2012

# 5 PROPERTY AND EQUIPMENT (Cont'd)

The following useful lives are used in the calculation of depreciation of property and equipment:

Buildings - 40 years
Furniture and fixtures - 10 years
Office equipment - 5 years
Computer hardware - 5 years
Motor vehicles - 5 years

No depreciation is provided on freehold land, land improvements and work-in-progress.

The Group

#### 6 INTANGIBLE ASSETS

		The Group			The Company	
		Computer			Computer	
		Software			Software	
	Computer	Development		Computer	Development	
	Software	Project	Total	Software	Project	Total
	\$,000	\$'000	\$'000	\$'000	2.000	S'000
Cost						
January 1, 2011	45,856	5,087	50,943	29,155	5.087	34,242
Additions	3,392	10,792	14,184	3,392	1.00	3,392
December 31, 2011	49,248	15,879	65,127	32,547	5,087	37,634
Transfor (Note 5)	27,671	(12,370)	15,301	16,879	(1.578)	15,301
Additions	<u> 563</u>	1,261	1.824	<u>547</u>	410	<u>957</u>
December 31, 2012	77,482	4,770	82,252	49,973	3.919	53.892
Amortisation						
January 1, 2011	37,966	1.70	37.966	25.050	3.73	25,050
Charge for the year	2,551	5 <del>2</del> 6	2.551	1,489	(8 <del>4</del> )	1,489
December 31, 2011	40,517	(528)	40.517	26,539	\$25	26,539
Charge for the year	9,907	3 <u>23</u>	9.907	6,707		6,707
December 31, 2012	50,424		50,424	33,246		33.246
Carrying amount						
December 31, 2012	27,058	<u>4,770</u>	31,828	<u>16,727</u>	3.919	20.646
December 31, 2011	<u>8,731</u>	<u>15,879</u>	24,610	6,008	<u>5.087</u>	11.095
December 31, 2010	7,890	5,087	12,977	4,105	5.087	9.192

Amortisation of the computer software is calculated based on an estimated useful life of 3 - 5 years. Amortisation is not calculated on computer software in development.



# YEAR ENDED DECEMBER 31, 2012

# 7 INVESTMENT IN SUBSIDIARY

Investment in subsidiary, Jamaica Central Securities Depository Limited is as follows:

	December 31,	December 31,	January 1,
	2012	2011	2011
	\$'000	\$'000	\$'000
Shares - at cost	61,000	61,000	56,000

In the year 2011 the Company invested an additional \$5 million, for 5 million ordinary shares.

#### 8 POST EMPLOYMENT BENEFITS

The Group operates a defined benefit pension plan for its employees. This scheme is open to all permanent employees and is administered by Prime Asset Management Limited. The scheme is funded by employee contributions of 5% of pensionable salary, with an option for additional voluntary contributions of up to 5% of pensionable salary. The companies in the Group contribute to the plan at rates determined periodically by external actuarial valuations (currently 6.6% of pensionable salary) to meet the obligations of the scheme. Pension benefits are determined on the basis of 2% of final pensionable salary times pensionable years of service.

The most recent actuarial valuation was carried out at December 31, 2012, by Duggan Consulting Limited, a qualified actuary. The present value of the defined benefit obligation and the related current service costs and past service costs have been measured using the projected unit credit method.

# (a) Principal assumptions used for the purpose of the actuarial valuations were as follows:

	The	Group and the Comp	pany
	December 31, 2012	December 31, 2011	January 1, 2011
Discount rate	10.5%	10.0%	11.0%
Expected return on plan assets	9.0%	9.0%	10.0%
Expected rate of salary increase	7.0%	6.0%	8.0%
Future pension increases	0.0%	0.0%	0.0%

# (b) Amount included in the statement of financial position in respect of the plan is as follows:

	-	The Group		-	The Company	
	December 31	December 31,	January 1,	December 31.	December 31.	January 1.
	2012	2011	2011	2012	2011	2011
	\$1000	\$1000	S'000	\$ 000	\$1000	\$'000
Present value of defined benefit						
obligations	(101.295)	(84,315)	(71,921)	(70,549)	( 56,952)	(50.046)
Fair value of plan assets	171 <b>4</b> 48	1 <b>54</b> ,733	125,525	119,578	104.518	87 346
	70 153	70,417	53,604	48,929	47,564	37 300
Unrecognised actuarial gains	15 056	9,184	22,559	17,833	14.875	22 831
Net asset in the statement of						
financial position	85 208	79,501	76,163	66,562	62.439	60 131



# YEAR ENDED DECEMBER 31, 2012

#### B POST EMPLOYMENT BENEFITS (Cont'd)

(c) Amounts recognised in income in respect of the scheme are as follows:

	2	The Group			The Company	
	December 31, 2012 \$1000	December 31, <u>2011</u> \$ 000	January 1, <u>2011</u> \$1000	December 31, <u>2012</u> \$ 000	December 31, <u>2011</u> \$1000	January 1. <u>2011</u> \$1000
Current service cost Interest cost Expected return on plan assets Past service costs Recognised loss Increase in unrecognised assets	4,734 9,140 (14,197) ( 56) 276	4.896 8.814 (12.945) 801	1,224 6,605 (16,180) 272 - (21,189)	2 903 6 215 (9 656) 276	3,305 6,093 ( 8,982) 981	1 301 5 234 (12 841) 218 - (16 951)
Total included in employee benefit costs	(103)	1,646	(29,288)	(_281)	_1,300	(23 039)
Actual return on plan assets	18.676	21,350	15,403	9.540	12.224	( <u>1035</u> )

(d) Movements in the net asset in the period were as follows:

	84	The Group		90	The Company	
	December 31,	December 31,	January 1,	December 31,	December 3 <b>1</b> ,	January 1,
	2012	<u>2011</u>	<u>2011</u>	2012	<u>2011</u>	<u>2011</u>
	8'000	\$1000	\$1000	\$'000	\$'000	5 000
Opening balance	79, <b>0</b> 01	76,160	41,695	62,439	63.131	39,366
Amount credited (charged) to income	103	(=1,646)	29,268	261	( 1.300)	23,339
Contributions paid	<u>5,<b>5</b>04</u>	<u>=5,084</u>	<u>5,200</u>	<u>3,862</u>	<u>3.608</u>	<u>3,736</u>
Closing balance	85,208	79,601	76,163	86,562	E2.439	60,131

(e) Changes on the present value of the defined bandiit obligations were as follows:

		The Group			The Company	
	December 31,	December 31.	January 1,	December 31,	December 31,	January 1,
	<b>2012</b> \$1000	<u>2011</u> Sroup	2011 S'000	2012 S'000	2011 \$ 000	2011 \$1000
Opening defined benefit obligations	84,316	71,921	33 362	56,952	50.046	29,090
Service coal	4,734	4,898	1 224	2,903	3.308	1,301
Interest cost	9 14C	8,814	8 805	6,215	8.093	5,234
Members contributions	8.081	5,528	5 804	3,925	3.5/1	3,866
Benefits paid	(5,532)	( 2,766)	(2.344)	( 2,265)	( 2.233)	(2,047)
Aduarial (loss)/gain	2,586	(4,077)	24 270	2,919	(3.833)	12,602
Closing defined benefit obligations	101.295	54,316	<u>71 921</u>	<u>70.649</u>	<u>56.952</u>	50,046

(f) Changes in the fair value of plan assets are as follows:

		The Group			The Company	
	December 31.	December 31.	January 1.	December 31,	December 31,	January 1,
	2012	2011	2011	2012	2011	2011
	\$'000	\$'000	5'000	\$ 000	\$'000	\$ 000
Opening fair value of plan assets	154.733	125,525	103,532	104,516	87.346	82.826
Members' contributions	8.081	5,528	5,804	3,925	3,571	3,886
Employer's contributions	5.5C4	5,084	5.200	3,862	3,60B	3,736
Expected return on plan assets	14.197	12,945	16,180	9,655	8.982	12.841
Benefits paid	( 5,562)	( 2,766)	(2.344)	( 2,265)	( 2,233)	( 2,047)
Actuar at (loss)/gain	(3,505)	<u>B,417</u>	(2.847)	(115)	3,242	(_13,876)
Closing fair value of plan assets	171.448	154,733	125,525	<u>119.578</u>	104,516	<u>07.346</u>



# YEAR ENDED DECEMBER 31, 2012

# 3 POST EMPLOYMENT BENEFITS (Cont'd)

## (g) The fair value of plan assets is analysed as follows:

	55	The Group	- 01		The Company	
	December 31, <u>2012</u> \$1000	December 31, <u>2011</u> \$'000	January 1, <u>2011</u> \$1000	December 31, <u>2012</u> \$ 000	December 31, <u>2011</u> \$ 000	January 1. 2011 \$1000
Equity investment	45,604	12,552	28,760	31.807	28,742	20,832
Government of Jamaica securities	30,861	29,245	51,537	21,524	19,754	36,076
Real estate	24,003	19,960	20,000	16,741	13,482	14,000
Others	70,980	82,976	24,228	49.506	42,538	16,438
Fair value of plan asset	171,448	154,733	125,525	119.578	104,516	87.346

The overall expected rate of return of 10% on plan assets is a weighted average of the expected return of the various categories of plan assets held. The directors' assessment of the expected return is based on historical trends and analysts' predictions of the market for the assets in the next twelve months.

The history of experience adjustments is as follows:

			The Group		
		Defined	Benefit Pensi	on Plan	
	2012	<u>2011</u>	<u>2010</u>	2009	2008
	\$'000	\$'000	\$'000	\$1000	\$1000
Present value of defined benefit obligation	(101,295)	( 84,316)	( 71,921)	( 36,362)	(30,963)
Fair value of plan assets	171,448	154,733	125,525	103,532	74,869
Fund surplus Experience adjustments on plan liabilities Experience adjustments on plan assets	70,153	70,417	53,604	67,170	43.906
	( 2,586)	4,077	( 24,270)	6,281	( 1,243)
	3,275	( 8,417)	2,847	( 11,817)	15,332

	The Company						
	57 <del></del>	Defined	Benefit Pension	on Plan			
	<u>2012</u>	<u>2011</u>	2010	<u>2009</u>	<u>2008</u>		
	\$'000	\$'000	\$'000	\$1000	\$'000		
Present value of defined benefit obligation Fair value of plan assets	( 70,649)	( 56,952)	(50,046)	(29,090)	(24,770)		
	119,578	104,516	87,346	82,826	59.895		
Fund surplus	48,929	47,564	37,300	53,736	35,125		
Experience adjustments on plan liabilities	( 2,919)	3,833	(12,602)	5,025	( 1,265)		
Experience adjustments on plan assets	( 115)	( 3,242)	13,876	( 9,454)	12,266		

The Group and the Company expect to make contributions of \$6.2 million and \$4.2 million respectively (2011: \$5.2 million and \$3.7 million respectively) to the defined benefit plan during the next financial year.

The plan assets do not include any of the Group's own financial instruments, nor any property occupied by or other assets used by the Group.



# YEAR ENDED DECEMBER 31, 2012

## 9 INVESTMENTS IN SECURITIES

		The Group		The Company		
	December 31,	December 31,	January I.	December 31,	December 31,	January I.
	2012	2011	2011	2012	2011	2011
	\$1000	\$1000	\$1000	\$1000	5'000	\$1000
<u>Avanable-to-sate - A. far ivalue</u> NWC Variac e Rate Note 2016, 8.375% (2011; 8.34%)	1,628	2,042	1,803	1,628	2 042	1 893
Banchmark Investment Nation Fixed Rate Notes 2013 to 2015 12% = 12.04% (2011:12% - 12.54%) Variable Rate Notes 2015 to 2018, 7.6% = 9.1%	99,548	38,837	35 431	77,274	36 570	35 431
(2016:7.8% - 0.1%)	36,783	81.314	01,102	36,783	47 317	66 988
Foreign Gurrancy freestreens 90u 10.625% USB Global Bond, 2017 (nominal value US\$410,000)	46,572	41,400	41,617	46,572	41.4(0)	41.617
Sovernment of Belize guaranteed mortgage Notes, 2029						
(nominal value US\$49,201: 4.25%)	2,958	3,433	1,000	2,558	3 453	1 900
GOUFR 8.75% and 7% US\$ Bonchmark Investment Notes, 2013/2014 (nominal value US\$518,000)	49,456	46,5E3	44,691	20,812	18.601	18.781
SOA 8% Ginbal Euro Fond 2019 (cominal value US\$500,000)	53,184	51,371	49,021	53,194	51 371	49 021
SOJ USS Global band 2019 (Naminal ya ue US\$200,000)	18,095	17,122	16,276			
GOU Fixed rate USS indexed Bond AIC 9%	OUMANAS.	4,418		9	2	1.5
AIC Barbados Fixed rate US\$ Indexed Band 13:25%						
(nominal value US\$50,000):			4.495			
	308,204	286,518	286,435	239,191	201 784	215 643
Loans and receivables - At amortised cost	300,000			200,101	201101	5.70
Repurchase agreements: 5.75% - 5.98% (2011: 5.8% - 6.3%%)	20,006	14.490		11,090	0.567	182
Repurchase agreement: 2.25% (2011: 4% - 8.1%)	743	258	::::::::::::::::::::::::::::::::::::	22	258	(3 <u>4</u> 1)
N 8 N	1001-010-0	0.4 (0.2	11.07 11.11	141111-04		1015 8161
Leas Current pontion	326,953 (_40,336)	261,253 ( <u>19,154)</u>	206.435	250,261 ( <u>21,375</u> )	212 559 ( <u>10 825</u> )	215 643
	279,557	282.102	286.435	228,936	201 734	2:5,643
		The Group			The Company	
	December 31	December 31.	January I.	December 31.	December 31.	January 1,
	2012	2011	2011	2012	2011	2011
	5'000	5 000	5'000	\$1000	\$1000	₹ 000
The movement for the year in available-for-asie financial passets is as follows:						
Ealance at January 1	266,518	286,435	24	201,734	215 6/8	100
Additions	70 521	4,415	88	49,974	(5)	(5)
Foreign exchange gain (loss)	9.034	53	28	3.770	50	50
Reclassification of investments from the d-to-maturity at lain value.	8	28	284,588	52 52	2	21' 859
2~16~15전 3.10 TH 10.11 IN 19.12 IN 19.15						
Movement in lia i value of available-for-sale financial assets. Discosal of investments	( 10,239) ( 28,430)	8,001 ( 32,334)	1,849	( 9,276) ( 10,017)	6 178 ( 20.067)	3 /84

# 10 LONG-TERM RECEIVABLES

Hese represent loans granted to employees. The loans are repayable by morthly instalments and are for a period of dispersion. These loans can yar innerest rate of 10% per annum. The current portion of these loans, due within twelve months from the end of the reporting period, amounting to \$3.415 million (2011; \$2.802 million, 2010; \$2.903 million), the Company: \$2.870 million (2011; \$2.299 million; 2010; \$4.830 million) is included in other receivable.



# YEAR ENDED DECEMBER 31, 2012

#### 11 TRADE AND OTHER RECEIVABLES

		The Group			The Company	
	December 31	December 31	January 1.	December 31,	December 31,	January 1,
	2012	2011	2011	2012	2011	2011
	\$1000	\$1000	\$000	\$ 000	\$1000	5 000
Cess receivable	10,930	26,776	6,553	10,008	19,406	5,022
Fees receivable	10.648	7,029	3,553	5.00	97	27
E-campus	1,651	2,723	763	1,651	2,723	763
Other	49.816	31,364	<u>17,911</u>	29,888	20,052	12,349
	73.045	67,892	28.780	41,548	42,181	8.134
Less: Allowance for doubtful						
Dobts - other receivables	( <u>11,457</u> )	<u>( 8,067)</u>	( <u>6,743)</u>	( <u>6,437</u> )	( <u>5,918</u> )	( <u>4,963</u> )
	61,588	59,825	22,037	35,109	36,263	3.171
Prepayments	2,861	B,719	4,925	1,407	1,762	2,880
	64.449	68,544	<u>26,963</u>	<u>36,516</u>	38,026	<u>16.051</u>

The average credit period on services is 30 days. No interest is charged on the trade and other receivables. The Group has provided 100% for receivables over 180 days (except where these amounts are assessed as recoverable by management), because historical experience is such that receivables that are past due beyond 180 days are generally not recoverable.

Included in other receivables however, are debtors with a carrying amount of approximately \$5.524 million for the Group and \$0.612 million for the Company (2011 \$3.332 million for the Group and \$1.179 million for the Company; 2010; \$0.967 million for the Group and \$0.570 million for the Company), which are past due at the reporting date for which the Group has not provided as there has not been a change in credit quality and the amounts are at II considered recoverable.

Ageing of receivables that are past due but not impaired

		The Group			The Company	
	December 31,	December 31,	January 1	December 31,	December 31,	January 1.
	2012	2011	2011	2012	2011	2011
	\$:000	S'000	5'000	\$ 000	\$'000	\$'000
180 - 365 days	3,671	3,332	773	612	1,179	376
Over 1 year	1,853	00.500	194	<u> </u>	<u> </u>	194
	5.524	3.332	967	612	1.179	570

Movement in allowance for doubtful debts on other receivables

	The Group			The Company		
	December 31. <u>2012</u> \$'000	December 31 <u>2011</u> \$'000	January 1. <u>2011</u> \$1000	December 31, 2012 \$1000	December 31, 2011 8'000	January 1, <u>2011</u> \$'000
Balance at beginning of year Impairment cases recognised	B,087	6,743	8 299	5,918	4,963	4,983
on receivables	3,390	<u>1,324</u>	444	_519	955	98. <del>*</del> = 6
Balance at and of year	<u>11,457</u>	<u>8,067</u>	<u> </u>	6,437	5,918	<u>4,963</u>

In determining the recoverability of a receivable, the Group considers any change in the credit quality of the receivable from the date credit was granted up to the reporting date. Concentration of credit risk is limited due to the nature of the customer base. Accordingly, management believes that there is no further credit provision reduced in excess of the allowance for doubth. I debts and that non-past due unimpaired receivable are collectable in full. In 2012, cess receivable at the end of the year included \$4.127 million, \$1.451 million and \$1.44 million and the Company \$4.1 million, \$1.3 million and \$1.256 million (2011) \$10.5 million and \$10.1 million for the Group, \$7.9 million and \$7.5 million for the Company) due from three brokers which represent 38%, 13% and 13% for the Group, and 41%, 13% and 13% respectively for the Company) which are current.



# YEAR ENDED DECEMBER 31, 2012

#### 11 TRADE AND OTHER RECEIVABLES (Cont'd)

Againg of impaired other receivables

		The Group			The Company		
	December 31,	December 31,	January 1,	December 31	December 31,	January 1,	
	2012	2011	<u>2011</u>	2012	2011	2011	
	\$ 000	\$1000	\$ 000	\$'000	\$'000	S'000	
180 + days	<u>11.457</u>	8.087	6,743	8.437	5.918	4.963	

# 12 CASH AND CASH EQUIVALENTS

For the purpose of the consolidated statement of cash flows, cash and cash equivalents include cash on hand and in banks, net of bank overdraft and investments in money market instruments with an original maturity of three months or less from the date of acquisition that are held to meet cash requirements rather than for investment purposes.

(a) Cash and cash equivalents at the end of the reporting period as shown in the consolidated statement of cash flows can be reconciled to the related items in the consolidated statement of financial position as follows:

	The Group			The Company		
	December 31	December 31,	January 1,	December 31,	December 31,	January 1,
	2012 S'000	<u>2011</u> \$1000	<u>2011</u> S'000	<u>2012</u> \$1000	<u>2011</u> \$'000	<u>2011</u> \$100 <b>0</b>
Cash on hard and in banks	12,271	15,231	13,490	5,120	5 307	4,136
Money market investments denominated in Jamaican dollars at interest rate of 6% (2011: 6.5%)	22,240	39.598	15,938	20.237	35 (45	12,226
Money market investment denominated in foreign currency Group US\$1,585,259 - 2,8%; Gompany US\$1,423,975 - 3,8% (2011, Group US\$85,478 - 4,25%,	574500	50403 EV	0.01000	2.510 <b>.82.9</b> 29.	10730000	20 <b>4</b> 5-070
Company US\$2,898 - 3.7%)	146,255		7,295	131,384		248
	180,736	54,829	36,723	157,741	40.352	13,610

(b) Cash and cash equivalents of \$10 million are hypothecated to secure a long-term liability (Note 16).



# YEAR ENDED DECEMBER 31, 2012

#### 13 SHARE CAPITAL

	December 31, 2012	December 31, 2012	January 1, <u>2011</u>	December 31, 2012	December 31, 2011	January 1, <u>2011</u>
Kilkering of Lance Could Beautiful Na	No. of shares	No. of shares	No. of shares	\$.00C	\$'000	\$ 000
Authorised at January 1 and December 31:						
Ordinary shares indipartyalue	<u>63<b>0</b>,030,060</u>	<u>500,000.000</u>	600,000 000			
Preference shares - no par value	100,000,000	100,000,000	100,000 000			
lasued capital at January 1 and December 31:						
Ordinary shares - no par value	28,050,000	28,050 000	28,050 000			
Preference shares - no par value	_33,000,000	_33,000.000	_33,000,000			
Stated capital						
At January 1 and December 31 Ordinary shares Receemable preference shares at \$2.00 each				168,590	168,590	168,590
(see below)				66,000	53.000	86,000
				234,590	234,590	234,590
Loss. Redeemable preference shares dassified as						
liabilities as required by IERS (Note 16)				(_66,000)	(_53,000)	(.66,000)
				168 590	166,590	188,590

#### Preference shares

- The preference shares pay a variable cumulative preferential dividend every three (3) months based on the higher of Government of Jamaica weighted average Treasury Bill yield (having a tenor of between 178 and 184 days) fixed at the beginning of every 6 months period and interest rate paid on open market instruments issued by the Bank of Jamaica that have 180 days tenor.
- The preference shares are redeemable 60 months from the date of issue, that is by June 2015. These preference shares have no voting rights.

#### 14 FAIR VALUE RESERVE

The reserve represents the fair value adjustment relating to available-for-sale investments in securities (Note 9).

	24	The Group	2.5	22	The Company	
	December 3 <u>2012</u> \$1000	1, December 31, 2011 \$'000	January 1, <u>2011</u> S'000	December 31, <u>2012</u> \$'000	December 31. <u>2011</u> \$'000	January 1, <u>2011</u> \$1000
Balance at January 1	7.272	1,943		6,456	2,345	-
Net gain (loss) on reclassification of held-to- maturity financial assets to available for sale			1,065			( 267)
Not (loss) gain arising on revaluation of available-for-sale financial assets	(10.237)	8,001	1,849	(9,274)	0.178	3,784
Net gain reclass fied to surplus on sale of investments	( 2)	( 9)	878	( 2)	( 12)	15
Deferred tax adjustments on available-for-sale financial assets (Note 17)	3,413	( <u>2.863</u> )	( <u>971</u> )	3,092	( <u>2,055)</u>	( <u>1,172</u> )
	( 8.826)	5,329	1,943	( <u>6,184)</u>	4.111	2,345
Balance at December 31	445	1.272	1.943	2/2	3.456	2.345

The fair value reserve represents the cumulative gains and losses arising on the revaluation of available-for-sale financial assets that have been recognised in other comprehensive income, net of amounts reclassified to profit or loss when those assets have been disposed of or are determined to be impaired.



# YEAR ENDED DECEMBER 31, 2012

#### 15 REVENUE RESERVE

Reflected in the financial statements of the.

	December 31,	December 31,	January 1.
	2012	2311	2011
	\$ 000	\$ 000	\$'000
Parent company	355.305	276,353	233,998
Subsidiaries	57,157	21,342	78
	412.462	297,995	264.076

#### 16 LONG-TERM LIABILITIES

These include loans from the National Commercial Bank Jamaica Limited:

	The G	roup and the Compa	iny
	December 31,	December 31,	January 1,
	<u>2012</u>	<u>2011</u>	2011
	S'000	\$'000	\$'000
Loan 1(see (a) below)	1,937	3,487	5.037
Loan 2 US\$270.000 (see (b) below)	<u>19,526</u>	23,383	
	21,463	26,870	5,037
Preference shares (Note 14)	66,000	66,000	<u>86.000</u>
	87,463	92,870	71.037
Less: Current portion (included in current liabilities)	(73,129)	( <u>6,746</u> )	(1.550)
	14,334	86,124	<u>69.487</u>

# (a) Loan 1:

The loan from National Commercial Bank is repayable by April 2014 by 47 equal monthly installments of \$129,167 plus one final payment of \$129,151 is charged at a fixed interest rate of 12% per annum on the reducing balance over the life of the loan. The loan is secured by unstamped Bill of Sale over Information Technology equipment valued at \$6.2 million held unstamped and lien over credit balances held unstamped and hypothecation of \$10 million held at NCB Capital Markets.

# (b) Loan 2:

This loan for US\$300,000 from National Commercial Bank Jamaica Limited is repayable in 60 equal monthly installments of US\$5,000 plus interest at a fixed interest rate of 8.25% by May 2016. The loan is secured by the hypothecation of \$10 million held at NCB Capital Markets.



# YEAR ENDED DECEMBER 31, 2012

# 17 DEFERRED TAX

This comprises:

	The Group			2000	The Campany	
	December 31	December 31,	January 1	December 31,	December 31	January 1
	2012 \$'000	2011 S'000	2011 \$'000	2012 \$'000	2011 \$'000	2011 \$'000
Deferred tax assets Deferred tax liabilities	1,121 ( <u>39 C59</u> )	14,524 ( <u>38,705</u> )	6,403 ( <u>31,946</u> )	7 <b>65</b> ( <u>29.453)</u>	14,090 ( <u>29,854)</u>	3,972 ( <u>25,131</u> )
Net position at the end of the period	(37.938)	(24,181)	(25,543)	(28 688)	(15,764)	(21,159)

The movement in the net deferred tax position was as follows:

	The Group		The Company	
	December 31	December 31	December 31,	December 31,
	2012 \$'000	<u>2011</u> <b>\$</b> '000	<u>2012</u> \$'030	2011 \$1000
At January 1	(24 181)	(25,543)	(15,764)	(21,159)
Charged to income for the year (Note 25)	(17 170)	4,025	(16,016)	7,450
Credited (Charged) to fair value reserve for the year (Note 14)	3 413	( <u>2,663</u> )	3,002	( <u>2,055</u> )
At December 31	( <u>37 938)</u>	(24,181)	(28,888)	(15,784)

The following are the deferred tax assets and deferred tax liabilities recognised by the Group during the year:

# **Deferred Tax Assets**

	The Group			The Company		
	Accrued <u>Vacation</u>	Tax <u>Loss</u>	<u>Total</u>	Accrued Vacation	Tax Loss	<u>Total</u>
	\$'000	\$1000	\$'000	\$'000	S'000	\$'000
At January 1, 2011	747	5,656	6,403	608	3.364	3,972
Credited (Charged) to						
income for the year	_367	7,754	8.121	72	10,046	10,118
At December 31, 2011	1,114	13,410	14,524	680	13,410	14,090
Credited (Charged) to						
income for the year	7	(13,410)	( <u>13,<b>403</b></u> )	<u>85</u>	(13,410)	(13,325)
At December 31, 2012	1.121		1,121	765		_765



# YEAR ENDED DECEMBER 31, 2012

# 17 DEFERRED TAX (Cont'd)

#### Deferred Tax Liabilities

	31		The Group		37	(r)		The Company		- 29
	Capital Alexance		Unreal sed Gains in			Capita Allowance		Unrealised Gains in		
	in excess of Deprecation SCCO	Interest Receivable 5,000	Investment n Securities \$1000	Retirement Benefit Assets \$1000	<u>Total</u> \$'000	in excess of Depreciation \$1000	nterest <u>Receivable</u> 5 000	investment n Securities \$1000	Retirement Benefit Assets S 000	<u>Tota</u> \$'000
At January 1, 2011 Charged to income for the	(3,597)	; 1,522)	(1,039)	(25,388)	(31,946)	(2,257)	; 1 590)	( 1.240)	(20,044)	(25,131)
year	(2,932)	( 13)	93	(1,146)	( 4,098)	(1,838)	; 63)	23	( 769)	( 2,658)
Charged to fair value reserve		-	(2.863)	<u>.</u>	(2,563)	-		(2.055)		( 2.055)
At Departmen 31, 2011 (Charged) Credited to income	(6,529)	( 1,940)	( 3,702)	(25,534)	(33,705)	(4,096)	(1853)	( 3,235)	(20,813)	(29,854)
for the year	( 318)	; 1,580)		(1,869)	(3,767)	237	(1554)		( 1,374)	( 2,691)
Credited to fair value reserve	A 100	9 <del>1</del>	3.413	3	3,413	( <del>1)</del>	30±8	3.032	30 <b>0</b>	3.092
At December 31, 2012	( <u>6,947</u> )	(_3,520)	289	(25,403)	(39,259)	( <u>3,856)</u>	<u>(3 207</u> )	(2331	( <u>22,187)</u>	(28,453)

# 18 PAYABLES AND ACCRUALS

	42	The Group		710	The Company	
	December 31, 2012	December 31 2011	Jer uary 1, <u>2011</u>	Depember 31 2012	December 3*, 2011	January 1, <u>2011</u>
	\$000	\$,003	3 330	\$'000	\$'000	\$1000
Payables and accruals	<u>82,473</u>	<u>54 489</u>	43,433	<u>07,210</u>	29,045	27.009

No interest is charged on the payables belance. The company has financial risk management policies to ensure that all payables are paid within the pre-agreed credit terms.

# 19 OTHER OPERATING INCOME

	The C	The Group		mpany
	2012	2011	2012	2011
	\$'000	8'000	\$'000	\$'000
Regional conference	9,421	11,128	9.421	11,128
Other	<u>36,098</u>	32,405	<u>35.010</u>	33,423
	45.519	43,533	44,431	44,551

# 20 STAFF COSTS

STAFF COSTS	The (	The Group		mpa <b>n</b> y
	2012	2011	2012	2011
	\$'000	8'000	\$'000	\$'000
Salaries and other employee benefits	136,170	116,632	99,319	85,904
Statutory contributions	10,862	9,189	7.920	6,883
Retirement benefit (credit) charge	(103)	1,646	(261)	1,300
	146,929	127,467	106,978	94,087



# YEAR ENDED DECEMBER 31, 2012

21	INVESTMENT INCOME	74.4	~	Th. C.	
		2012	<u> 2011</u>	The Co. 2012	2011
		\$'000	S'000	\$'000	S'000
	21.1 Investment income includes:				
	Interest income	28,330	26,043	22,942	19,891
	Foreign exchange gain (loss) Gain on disposal of available-for-sale	9,834	( 1,189)	6,776	(1,611)
	investments	2	9	2	12
		38,166	24,863	29,720	18,292
		The <	Group	The Co	mpany
		2012 \$'000	2011 S'000	2012 \$'000	2011 S'000
	21.2 Investment income earned, analysed by category of financial asset is as follows:	<b>4</b> 000	0 000	• • • • • • • • • • • • • • • • • • • •	0.000
	Loans and receivables Available-for-sale	1,946 36,220	1,630 23,233	1.628 28.092	1,261 17,031
	Available for sale	38.166	24,863	29,720	18.292
22	OTHER GAINS				
		The	Group	The Co	mpany
		2012	2011	2012	2011
		\$.000	\$.000	\$'000	\$'000
	Professional fees write-off (2011: Net profit from sale of property)	<u>5.931</u>	28,477		28,477
23	FINANCE COST				
23	FINANCE COST				
		The 0	Эгоир	The Cor	mpany
		2012 \$'000	2011 \$1000	2012 \$'000	2011 \$'000
	Interest on preference shares	4,181	4,841	4,181	4,841
	Interest on borrowings	2,201	<u>1,798</u>	2.164	<u>1.639</u>



# YEAR ENDED DECEMBER 31, 2012

# 24 PROFIT BEFORE TAXATION

Profit before taxation is stated after taking account of the following:

	The Group		The Cor	npany
	2012	2011	2012	2011
	\$000	\$'000	\$'000	\$'000
Income:				
Interest	28,330	26,043	22,942	19,891
Expenses:				
Directors' fees	8,630	9,277	6,800	7,614
Audit fees	3,750	3,850	2,550	2,425
Depreciation of property and equipment	9,619	8,637	7,223	6,268
Amortisation of intangible assets	9,907	2,551	6,707	1,489
Interest on long-term liabilities				
(preference shares)	4,181	4,841	4.181	4,841
Interest on borrowings	2,201	1,798	2,184	1,639

# 25 TAXATION

# 25.1 Recognised in statement of comprehensive income

(i) The charge for the year represents:

	The Group		The Company	
	2012	2011	2012	2011
	S'000	\$1000	\$'000	\$'000
Current tax	39,765	7,704	27,881	
Deferred tax (Note 17)	17,170	( <u>4,025</u> )	<u>16,016</u>	(7.450)
	56,935	3,679	43.897	( <u>7.450</u> )

(ii) The charge for the year is reconciled to the profit as per the statement of comprehensive income as follows:

	The Group		The Co	ompany
	2012 \$'000	2011 \$'000	2012 \$'000	2011 \$1000
Profit before taxation	185,640	37,598	136,787	5,205
Tax at the domestic income tax rate of 33/5%  Tax effect of items that are deductible in determining	61,880	12,533	45,59 <b>6</b>	1,735
taxable profit	380	665	344	644
Prior year over provision	( 287)	#	- 1000 m	=
Tax effect of items not allowed for tax purposes Other	( 5.425) 387	(10,690) _1,171	( 2.428) 385	(10,550) 
	<u>56,935</u>	3,679	<u>43.897</u>	( <u>7,450</u> )



## YEAR ENDED DECEMBER 31, 2012

# 25.2 Recognised in other comprehensive income

	The Group		The Company	
	2012	<u>2011</u>	2012	2011
	\$'000	\$'000	\$'000	\$'000
Fair value adjustments	3,413	(2,663)	3.092	(2.055)

# 26 NET PROFIT OF THE GROUP FOR THE YEAR

Reflected in the financial statements of the:

	2012 \$'000	<u>2011</u> \$'000
Parent company	92,890	12,655
Subsidiary	35,815	21,264
	128,705	33.919

# 27 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit, by the weighted average number of ordinary shares in issue.

	<u>2012</u>	<u>2011</u>
Profit (\$'000)	128,705	33,919
Weighted average number of ordinary shares	28,050,000	28,050,000
Basic earnings per share	\$4.59	\$1.21

# 28 SEGMENT REPORTING

The Group's operations are organised into five main business segments as follows:

- (a) Exchange operations The operation and regulation of the Stock Exchange.
- (b) Depository Services in connection with transferring and holding of securities, shares, stocks, bonds and debentures.
- (c) Investments Income derived from investing activities of the Group.
- (d) Trustee, custodianship, company management and other activities.



# YEAR ENDED DECEMBER 31, 2012

# 28 SEGMENT REPORTING (Cont'd)

The Group's operations are located solely in Jamaica.

	2012						
	Exchange Operations 5'000	Depository <u>Services</u> \$1000	Investments Other 5'000	Trustees Services S'000	Eliminations \$1000	Group 5'000	
External					23274		
revenue	379,729	<u>105,258</u>	<u>38,166</u>	26.470	( <u>1,225</u> )	<u>548,398</u>	
Total revenue	379,729	105,258	<u>38,166</u>	26.470	(_1,225)	548,398	
Result							
Segment result	113,412	31,718	38,166	9.951	( 1,225)	192,022	
Finance cost			a			(_6,382)	
Profit before							
taxation						185,640	
Taxation						(56,935)	
Profit for the							
year						128,705	
Other							
information							
Depreciation and							
amortisation	13,930	5,593	(=)	3	7.63	19,526	
Assets							
Segment assets	707,534	150,253	2	23.828	(92,243)	789.372	
Liabilities							
Segment							
liabilities	183,367	46,547	0	7,572	(29.612)	207,874	

Revenue from two brokers of the exchange operations represents \$191 million and \$56 million of the Group's total revenue.



# YEAR ENDED DECEMBER 31, 2012

# 28 SEGMENT REPORTING (Cont'd)

2011					
Exchange Operations \$'000	Depository Services \$'000	Investments Other \$1000	Trustees Services \$*000	Eliminations \$1000	Group S'000
<u>159.512</u>	78,753	53,340	<u>19.157</u>	( <u>1,134</u> )	309,628
<u>159,512</u>	78.753	53,340	<u>19.157</u>	( <u>1.134</u> )	309,628
( 35,084)	18,166	53.340	8,949	( 1,134)	44,237
					( 6.639)
					37,598
					( <u>3.679</u> )
					33,919
7,757	3,431	701	<b>:</b>	\$ <del>5</del>	11,188
599,010	141,396	40	13,469	(99,436)	654.439
147,311	66,123	<del>1</del> .5	3,953	(36,805)	180.582
	Operations S'000 159.512 159.512 ( 35,084) 7,757 599,010	Operations         Services           \$'000         \$'000           159.512         78.753           159.512         78.753           ( 35,084)         18,166           7,757         3,431           599,010         141,396	Exchange Operations Services S'000         Depository Services S'000         Investments Other S'000           159.512         78.753         53.340           159.512         78.753         53.340           ( 35,084)         18,166         53.340           7,757         3,431         -           599,010         141,396         -	Exchange Operations Services S'000         Depository Services Services S'000         Investments Other Services Services Services S'000         Trustees Services Services S'000           159.512         78.753         53.340         19.157           159.512         78.753         53.340         19.157           ( 35,084)         18,166         53.340         8,949           7,757         3,431         -         -           599,010         141,396         -         13,469	Exchange Operations Services Signature         Depository Operations Services Services Signature         Other Signature         Services Services Services Services Signature         Eliminations Signature           159.512         78.753         53.340         19.157         (1.134)           159.512         78.753         53.340         19.157         (1.134)           ( 35,084)         18,166         53.340         8,949         ( 1,134)           7,757         3,431         -         -         -           599,010         141,396         -         13,469         ( 99,436)

Revenue from one broker of the exchange operations represents \$17.3 million of the Group's total revenues.



# YEAR ENDED DECEMBER 31, 2012

# 29 RELATED PARTY TRANSACTIONS/BALANCES

29.1 During the year the Group and the Company had the following transactions with related party in the normal course of business.

	The Group		The Company	
	2012 \$1000	2011 \$'000	<u>2012</u> \$10 <b>0</b> 0	2011 \$'000
Subsidiary				
Jamaica Central Securities Depository Limited				
Rental income	10	10	1,225	1,134

# 29.2 Amount owed by related party at reporting date

	The Company			
	2012 \$'000	<u>2011</u> \$'000	<u>2010</u> \$'000	
Jamaica Central Securities				
Depository Limited	26,392	35,692	64,648	
JCSD Trustee Services Limited	2,782	1.069	57	
	29,174	36,761	64,705	

# 29.3 Compensation of key management personnel

The remuneration of directors and other members of key management during the year were as follows:

	The Group		The Company	
	2012	2011	2012	<u>2011</u>
	S'000	\$'000	\$*000	\$'000
Short-term benefits Post employment benefits	34,088	32,120	23,659	20,002
	2,047	1,928	1,271	1,186
	<u>36.135</u>	34.048	24,930	21,188

# 29.4 Loans to related parties

	The Group		The Company	
	2012	2011	2012	2011
	\$'000	\$'000	\$'000	\$.000
Loans to key management personnel	2,217	2,588	2,117	2,588



#### YEAR ENDED DECEMBER 31, 2012

#### 30 COMMITMENTS

Capital commitments

Capital commitments as at December 31, 2012, amounted to SNiI (2011; \$2.9 million in relation to office equipment).

#### 31 FINANCIAL INSTRUMENTS

#### 31.1 Capital risk management

The capital structure of the Group consists of equity attributable to the shareholders of the parent company comprising issued capital, reserves, retained earnings and cash and cash equivalents.

The Group's objectives when managing its capital structure, which is a broader concept than the equity on the face of the statement of financial position are:

- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for stockholders and benefits for other stakeholders; and
- Maintain a strong capital base to support the business development.

The Group's overall strategy remains unchanged from 2011.

#### Gearing ratio

The gearing ratio at end of the reporting period was as follows:

	The Group			The Company		
	December 31	December 31,	January 1.	December 31	December 31,	January 1,
	2012	2011	2011	2012	2011	2011
	\$.000	\$.000	\$'000	\$'000	\$'000	\$1000
Debt (i)	87,463	92,870	71,037	87,463	92,870	71,037
Equity (ii)	581,498	473,857	434,609	524,167	451,699	434,933
Debt to equity ratio	15.04%	19.6%	16.3%	16.7%	20.6%	16.3%

- (i) Debt is defined as long- and short-term borrowings as described at Note 16.
- (ii) Equity includes all capital and reserves of the Group that are managed as capital.

#### 31.2 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instruments are disclosed in Note 3 to the financial statements.



#### YEAR ENDED DECEMBER 31, 2012

#### 31 FINANCIAL INSTRUMENTS (Cont'd)

#### 31.3 Categories of financial instruments

700	The Group		The Company			
	December 31. <u>2012</u> \$ 000	December 31, <u>2011</u> \$1000	January 1, <u>2011</u> \$'000	December 31. <u>2012</u> \$1000	December 31. <u>2011</u> S'000	January 1, <u>2011</u> \$1000
Financial assets						
Available-for-sale financial assets Loans and receivables (including	308,204	266,518	286,435	239,191	201,734	215,343
cash and cash equivalents)	271,880	136,926	65,595	241,334	131.656	100,267
	580,084	403,444	352,130	480,525	333.390	315,900
Financial liabilities						
Other financial liabilities at amortised cost	<u>* 65,984</u>	130.284	71,037	152,129	108,562	97.762

#### 31.4 Financial risk management objectives

The Group's Investment Committee is responsible for recommending to the Board of Directors through the Audit and Finance Committee, uniform investment decisions, policies and procedures. The specific duries of the Investment Management Committee are to rede ve and review dara on current market conditions and economic cuttook; review various risk reports submitted including fair value, interest rate risk, liquidity risk, currency risk, and review monthly report on portfolios and establish quarterly investment portfolio strategias. The Group does not error into or trade financial investments including derivative limination instruments for speculative purposes.

#### 31.5 Market risk

The Group's investment activities expose it primarily to the financial risks of changes in foreign currency exchange rates, interest rates and price movements (see Notes 31.8 and 31.7). The Group manages its risk through extensive research and monitors the risk exposures on the local and international markets.

There has been no change to the manner in which the Group manages and measures this risk.

#### 31.3 Foreign currency risk management

The Group undertakes certain investment transactions denominated in ourrencies other than the Jamaican dollar. Exchange rate exposures are managed within approved policy parameters and maintaining a manageable balance in the types of investments.

The following balances held in United States dollars are included in these financial statements:

	The Group			The Company		
	December 31, 2012 JS'000	December 31, <u>2011</u> <b>J\$ 000</b>	January 1, <u>2011</u> .i <b>\$</b> 7000	December 31, 2012 J\$1000	December 31, 2011 J\$ 000	January 1, <u>2011</u> JS'000
Investment in securities	171.008	246,734	285,924	123,526	246,249	238,636
Cash and cash aguivalents	147 192	3,449	7,092	132,321	3,799	45
Liab lif es (bank borrowings)	( 19.525)	( 23,382)	5	(19,525)	( 23,382)	37 <del>.</del>
Net exposure	290.675	226,801	295,016	236,322	226,366	238.681

#### 31.6.1 Foreign currency sensitivity analysis

The Group's investment pertiblio is exposed to the United States dolar. The Group's sensitivity to a 1% increase or 10% decrease in the Jamaican dollar against the United States dolar is the sensitivity rate used when reporting foreign currency risk internally to the key management personnel and represents management is assessment of the reasonably possible change in foreign exchange rates.

The sensitivity of the 1% increase or 10% decrease in the Jamaican dollar against the United States dollar exposure would be an increase in net profit of the Group by J\$2,99 million or \$29,87 million decrease; company J\$2.4 million increase or \$J\$23.6 million decrease (2011; 5% increase/decrease J\$11,34 million, company J\$11,32 million).

The foreign currency sensitivities have not a gnificantly varied as net exposure in foreign currency has decreased marginally.



#### YEAR ENDED DECEMBER 31, 2012

#### 31 FINANCIAL INSTRUMENTS (Cont'd)

#### 31.7 Interest rate risk management

The Group's exposure to interest rates on financial assets and financial liabilities are detailed in the liquidity risk management section of this note.

#### Interest rate sensitivity analysis

Interest rate sensitivity has been determined based on the exposure to interest rates for the Company's investment in securities at the end of reporting period as these are substantially the interest sensitive instrument impacting financial results. For floating rate financial assets and financial liabilities, the analysis assumes the amount outstanding at year end was outstanding for the whole year. A 400 basis points increase/100 basis points decrease for local currency and 250 basis points increase/50 basis points decrease for United States currency represents management's assessment of the reasonable possible change in interest rates. In 2011, 50 basis points increase/decrease for investments denominated in local and United States currency applied.

Net effect on profit if market interest rates had been 400 or 100 basis points higher or lower for investment denominated in local currency and 250 or 50 basis points higher or lower for investments denominated in United States currency and all other variables were held constant is as follows:

	The Group		The Company	
	2012 \$'000	2011 S'000	2012 \$'000	2011 \$'000
ease				
	-	1,190	-	880
(J\$)	3,225	19	2,724	=
5325558	3			
(J\$)	806	-	681	-
180 180				
(USS)	3,675	55	3,285	5
(USS)	735		657	-
	100 100 100 100 100	2012 \$1000 ease - (J\$) 3,225 (J\$) 806 (USS) 3,675	2012 2011 \$'000 8'000 - 1,190 (J\$) 3,225 - (J\$) 806 - (USS) 3,675 -	2012 2011 2012 \$'000 \$'000 \$'000 ease - 1,190 - (J\$) 3,225 - 2,724 (J\$) 806 - 681 (USS) 3,675 - 3,285

The Group's and the Company's sensitivity to interest rates has increased during the current year as the Group had a increase in the number of variable rate financial instruments.

#### 31.8 Credit risk management

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group is guided by the investment policies and procedures of the Stock Exchange. In relation to bank accounts and investments securities, the Group, as a policy, deals with credit worthy counterparties, to minimise credit risk exposures. In addition, limits are assigned to various counterparties by the Group.

Trade receivables consist of broker members of the Group and accordingly mitigates against credit risk in relation to such receivables. In the case of other receivables, ongoing credit evaluation is performed on the financial conditions of those receivables.

The carrying amount of financial assets recorded in the financial statements (as disclosed in Note 31.3), which is net of impairment losses, represents the Group's maximum exposure to credit risk.



#### YEAR ENDED DECEMBER 31, 2012

#### 31 FINANCIAL INSTRUMENTS (Cont'd)

#### 31.9 Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities, by continuously monitoring forecasts and actual cash flows and matching the maturity profiles of financial assets and liabilities.

#### 31.9.1 Liquidity and interest rate tables

The following table details the Group's and the Company's contractual maturity for its non-derivative financial assets and financial liabilities. The tables below have been drawn up based on undiscounted contractual maturities of financial assets including interest that will be earned on those except where the Group and the Company anticipates that the cash flows will occur in a different period, and in the case of financial liabilities, based on the earliest date on which the Group and the Company can be required to pay.

				The Group			
2040	Weighted average effective interestrate%	Less than 1 month \$'000	1 to 3 <u>Months</u> \$'000	3 months to 1 year S'000	1 to 5 <u>Years</u> \$'000	Over <u>5 years</u> \$'000	<u>Total</u> \$'000
2012 Financial assets							
Non-interest bearing Variable interest rate		48,325	32	10,959	<u> 28</u>	122	59,284
instruments	2.8	160,370	1,031	3,148	28,242	40,200	232,991
Fixed interest rate instruments	11.02	17.339	36,178	21,892	200,735	82,599	358.743
		226.034	37,209	35,999	228,977	122,799	651.018
Financial liabilities Non-interest bearing		101,212	62	7,125	2	-2	108.337
Interest bearing loan Redeemable	10.13	590	1,586	6,354	17,412	141	25,942
preference shares	6.5		1,058	68,116	7		69,174
		101,802	2,644	81,595	17,412		203,453
2011 Financial assets Non-interest bearing		51,961	<u> </u>	7,613	<u> 20</u>		59,574
Variable interest rate		54.09.09.09.00		153 457 655			070.034600
instruments Fixed interest rate	6.62	46,022	1,164	3,555	40,051	41,131	131,923
instruments	12.47	1.645	7,794	15,899	168,878	78,608	272.824
		99.628	8,958	27,067	208,929	119,739	464.321
Financial liabilities Non-interest bearing		74,845	92	3,741	72	328	78,586
Interest bearing loan Redeemable	10	560	1,680	5,039	19,466		26.745
preference shares	7.1	3 <del>1 7 8</del>	1,155	3,466	68,324		72,945
		75.405	2,835	12,246	87,790	- H	178.276



# YEAR ENDED DECEMBER 31, 2012

# 31 FINANCIAL INSTRUMENTS (Cont'd)

# 31.9 Liquidity risk management (Conf'd)

# 31.9.1 Liquidity and interest rate tables (Cont'd)

				The Compa	nv		
2012 Financial assets Non-interest bearing Variable interest rate instruments	Weighted average effective interest rate %	Less than 1 month S'000 44,795	1 to 3 <u>Months</u> \$ 000	3 months to 1 year \$'000	1 to 5 Years \$ 000	Over <u>5 years</u> \$'000	Total \$'000 44,795 216,352
Fixed interest rate instruments	12.24	5 <del>0</del>	12,383	15,599	176,813	63,503	268,298
		205,165	13,155	17,957	194,662	98.506	529,445
Financial liabilities Non-interest bearing Interest bearing loan	10.13	64,920 590	- 1 <b>,58</b> 6	- 6,354	17,412	-	64,920 25,942
Redeemable preference shares	6.5	<u> </u>	1,058	<u>68,116</u>		<u> </u>	69,174
		65,510	2,644	74,470	<u>17,412</u>		160,036
2011 Financial assets Non-interest bearing		45,379		ě	ŝ		45,379
Variable interest rate instruments	12.47	46,022	906	2,768	29,077	34,757	113,530
Fixed interest rate instruments	6.62	- 34	1,263	11,774	128,962	59,376	201,375
		91,401	2,169	14,542	158,039	94,133	360,284
Financial liabilities Non-interest bearing Interest bearing loan Redeemable	10.13	20,0 <b>57</b> 560	- 1,680	- 5,039	- 19, <b>4</b> 66		20,0 <b>57</b> 26,745
preference shares	7.1	<u> </u>	1,155	3,466	68,324		72,945
		20,617	2,835	8,505	87,790	-	119,747



#### YEAR ENDED DECEMBER 31, 2012

#### 31 FINANCIAL INSTRUMENTS (Cont'd)

#### 31.10 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction. A market price, where an active market (such as a recognised stock exchange) exists, is the best evidence of the fair value of a financial instrument. Where market prices are not available for some of the financial assets and liabilities of the group, the fair values in the financial statements have been presented using various estimation techniques based on market conditions existing at the end of the reporting year. Generally, judgement is necessarily required in interpreting market data to develop estimates of fair value. Accordingly, the estimates presented in these financial statements are not necessarily indicative of the amounts that the Group would realise in a current market exchange.

The following methods and assumptions have been used:

- (i) Financial assets classified as available-for-sale are measured at fair value by reference to quoted market prices and or dealer/broker price quotations where available. If quoted market prices are not available these fair values are estimated on the basis of pricing models or recognised valuation techniques.
- (ii) The fair value of fixed rate financial instruments is estimated using present value or other estimation techniques based on market conditions on similar instruments at reporting date.
- (iii) The carrying amount of liquid assets and other assets maturing within one year is assumed to approximate their fair value. This assumption is applied to liquid assets and the other short-term elements of all other financial assets and financial liabilities.

Management considers that the carrying amounts of financial assets and financial liabilities in the financial statements approximate their fair values.

#### 31.11 Fair value measurements recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs
  for the asset or liability that are not based on observable market data (unobservable inputs).
   There were no Level 3 fair value investments.



# YEAR ENDED DECEMBER 31, 2012

# 31 FINANCIAL INSTRUMENTS (Cont'd)

# 31.11 Fair value measurements recognised in the statement of financial position (Cont'd)

	22	The (	Group	
		20	12	
Available-for-sale financial instruments	<u>Level 1</u> \$1000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	<u>Total</u> \$'000
Other Debt securities	8 <u>8</u>	308,204		308,204
	-	308,204	-	308,204
		The (	Group	
		20	11	
	<u>Level 1</u> \$1000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	Total \$1000
Available-for-sale financial instruments				
Other		012:0110:196		12/2/2010/00
Debt securities	<del>5-</del> -	<u> 266,518</u>	*	266.518
		266,518		266,518
	<del>di</del>	The Co	September 1997	
		7500	12	PROMEN DESC
	<u>Level 1</u> \$1000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	Total S'000
Available-for-sale financial instruments				
Other				
Debt securities		239,191		239,191
	- 12	239,191	2	239,191



#### YEAR ENDED DECEMBER 31, 2012

#### 31 FINANCIAL INSTRUMENTS (Cont'd)

#### 31.11 Fair value measurements recognised in the statement of financial position (Cont'd)

	The Company					
	751	20	11			
	Level 1	Level 2	Level 3	<u>Total</u>		
	\$'000	\$.000	\$'000	8,000		
Available-for-sale financial instruments						
Other						
Debt securities	•	<u>201,734</u>	<u> </u>	201.734		
	- 14	201,734	2	201,734		

#### 32 DIVIDEND

On April 30, 2012, a dividend of 51 cents per share (total dividend \$14.2385 million) was paid to stockholders of fully paid ordinary shares.

A dividend declared by the Directors on January 17, 2013 of 3.14 dollars per share was paid to shareholders on February 6, 2013. The total dividend paid is \$88 million. The payment of this dividend will not have any tax consequence on the Group.

#### 33 COMPENSATION FUND

#### 33.1 Compensation fund financial position

#### (a) Compensation fund receipts

These are contributions by members' dealers of the Stock Exchange, based on a percentage of the volume of business done by them through the Exchange, for maintaining the Contingency Reserve Fund. However, during the year there were no contributions by the member dealers as the Board was of the view that the reserve was adequate for the specific purpose.

#### (b) Contingency reserve

This fund is created out of surpluses for the purpose of providing some protection to the investing public should they suffer pecuniary loss as a result of defalcation or fraudulent misuse of securities or documents of titles to securities. Provisions in respect of the fund are in accordance with Sections 27 to 35 of The Securities Act.



33.2

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# YEAR ENDED DECEMBER 31, 2012

# 33 COMPENSATION FUND (Cont'd)

#### 33.1 Compensation fund financial position (Cont'd)

		December 31, 2012	December 31, 2011	January 1, 2011
	<u>Notes</u>	\$'000	S'000	\$'000
ASSETS Non-current assets				
Investment in securities	33.3	502,866	406,978	395,122
	33.3	552,555	100,010	000,122
Current assets		(2) (4) (4) (4)	100.000	2000
Income tax recoverable		4,809	813	111
Other receivables Investment in securities		10,823	4,260	3,880
Cash and cash equivalents	33.3	87,649 10.572	161,742 15.459	76,539 _95,468
Cash and cash equivalents	33.4			
		113.853	182.274	175,998
Total assets		616,719	589,252	571,120
EQUITY AND LIABILITIES				
Contingency reserve	33.5	604,296	578.617	<u>559,818</u>
Non-current liabilities				
Deferred tax liabilities	33.6	6.356	<u>4.916</u>	4,246
Current liabilities				
Payable and accruals		6.067	<u>5.719</u>	7,056
Total equity and liabilities		<u>616,719</u>	<u>589,252</u>	<u>571,120</u>
Compensation fund - comprehensive				
mcome		2012	2011	2010
	Notes	\$'000	S'000	\$:000
INCOME	Service Constitution of the Constitution of th	2000		
Investment income		51,321	48,126	58,872
Gain (loss) in value of investments		9.706	( <u>901</u> )	( <u>5,029</u> )
		61,027	47,225	53,843
EXPENSES				
Administrative expenses	33.7	( <u>25.722</u> )	( <u>22.336</u> )	( <u>21,567</u> )
Net Income		<u>35.305</u>	24.889	32,276
Taxation	33.8	( <u>8.517</u> )	( <u>8.498</u> )	( <u>3,609</u> )
NET PROFIT		26,788	<u>16.391</u>	28,667
OTHER COMPREHENSIVE INCOME Net fair value (loss) gain on				
revaluation of available-for-sale financial assets during the year		( <u>1,109</u> )	2,408	955
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		25,679	18,799	29,622



# YEAR ENDED DECEMBER 31, 2012

# 33 COMPENSATION FUND (Cont'd)

#### 33.3 Investments in securities

	December 31, 2012 S'000	December 31, <u>2011</u> \$1000	January 1, <u>2011</u> \$1000
Held-te-maturity - at amortised cost			
Government of Jamaica Securities			
NWC Variable rate bond 8.375% (2011; 8.31%) GOJ Benchmark Investment Notes	24,363	30,451	30,528
Fixed Rate Notes 11.5% (2011; 12.63%)	224,316	165,138	151,609
Variable Rate Notes 8.2% (2011; 7.66%)	156,385	150,070	151,498
Foreign Currency Investments			
GOJ Fixed Rate US\$ Global Bonds; 10.625%,			
2017 (nominal value US\$350,000)	36,753	31,244	30,935
Government of Belize guaranteed mortgage			
Notes, 2029 (nominal value US\$55,200; 4.25%)	4,824	4,313	4,350
GOJ US\$ 8% Global Bond 2019 (nominal value			
USS195,000)	13,927	13,018	13,583
GOJ Fixed Rate US\$ Benchmark investment Note 6.75% to 7%, 2013 - 2014 (nominal			
value US\$144,000)	13,632	12,747	12,619
GOJ FR US\$ BMI Note 7.25%, 2016			
(nominal value US\$442,283)	42,376	200	- 2
	516,576	406,981	395,122
Available-for-sale - At fair value	1000000	02200	242742624
Investment in Unit Trusts (see below)	15,548	<u> 17,211</u>	13,599
Loans and receivables - At amortised cost Repurchase agreements: 5.36% (2011: 3.75% - 7.5%)	6,427	75,667	11,524
Repurchase agreement (nominal value			
USS571,989; 2.0% - 4.6% (2011; nominal value USS816,827; 2% - 4.6%)	51,964	68,862	51.416
	58,391	144,529	62,940
Less: Current portion	590,515 ( <u>87,649</u> )	568,72 <b>1</b> ( <u>161,742)</u>	471,661 ( <u>76.539</u> )
	502,866	406,979	395,122
The movement for the year in available-for-sale financial assets is as follows:			
Balance at January 1	17,211	13,599	12,166
Movement in fair value	(1,663)	3,612	1,433
Balance at December 31 (see above)	15,548	17,211	13,599



#### YEAR ENDED DECEMBER 31, 2012

# 33 COMPENSATION FUND (Cont'd)

# 33.4 Cash and cash equivalents

	December 31,	December 31,	January 1,
	2012	2011	2011
	S'000	S'000	S'000
Cash on hand and in banks	2,338	1,662	699
Money market investments	<u>8,234</u>	13,797	94,769
	10,572	15,459	95,468

# 33.5 Contingency reserve

	December 31, 2012	December 31, 2011	January 1, 2011
	\$'000	\$.000	\$'000
Opening contingency reserve	578,617	559,818	530,196
Net fair value loss after deferred tax	( 1,109)	2,408	955
Net profit	26,788	16,391	28,667
Closing contingency reserve	604,296	578,617	559,818

#### 33.6 Deferred tax liabilities

	Interest <u>Receivable</u> \$'000	Fair value on Available- for-Sale <u>Instrument</u> \$'000	<u>Total</u> \$'000
January 1, 2011 Credited to income for the year Charged to contingency reserve	(4,280) 534 	34 - ( <u>1,204</u> )	(4,246) 534 ( <u>1,204</u> )
December 31, 2011 Charged to income for the year Credited to contingency reserve	(3,746) (1,994)	(1,170) - <u>554</u>	(4,916) (1,994) <u>554</u>
December 31, 2012	( <u>5.740</u> )	( <u>616</u> )	(6,356)

33.7 Administrative expenses include management charges by The Jamaica Stock Exchange for administration of the Fund.



#### YEAR ENDED DECEMBER 31, 2012

#### 33 COMPENSATION FUND (Cont'd)

#### 33.8 Income tax

This comprises:

	<u>2012</u> \$'000	2011 S'000
Income tax Deferred tax	6,523 _1,994	9,032 ( <u>534</u> )
	_8,517	_8,498
The charge for the year is reconciled to the net income as follows:		
Net profit before taxation	35,305	24,889
Tax at 331/3% Tax effect of items not (chargable) deductable in	11,768	8,296
determining taxable profits	( <u>3,251</u> )	202
	8,517	8,498

#### 34 PRIOR YEAR RESTATEMENT

The Compensation Fund was set up for the purpose of providing protection to the investing public in accordance with the Securities act (see Note 33). The contingency reserve which is built up from assets comprising the fund is not part of the Group's distributable reserves.

During the financial year the directors took the decision to clearly separate the assets and liabilities of the Compensation Fund from the Group's consolidated position. The effect of the restatement on the Group's financial position and statement of comprehensive income are as detailed below. The operations of the compensation fund are separately disclosed in Note 33.



# YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.1.1

	December 31, 2011				
	Previously <u>Reported</u> \$	Adjustments S	Restated \$		
Consolidated statement of financial position					
<u>ASSETS</u>					
Non-current assets					
Property and equipment	93,087	Ė	93,087		
Intangible assets	24,610	<u>\$</u>	24,610		
Post employment benefits	79,601	-	79,601		
Investment in securities:					
Compensation Fund	406,978	(406,978)	223		
Other	262,102	2	262,102		
Long-term receivables	7,524		7,524		
Total non-current assets	873,902	( <u>406,978</u> )	466,924		
Current assets					
Income tax recoverable	45,791	(9.845)	35,946		
Trade and other receivables	68,544	20 0000000	68,544		
Investment in securities:					
Compensation Fund	175,742	(175,742)			
Other	19,164	20 NOVE 10	19,164		
Cash and cash equivalents	<u>54,829</u>		54,829		
Total current assets	364,070	( <u>185,587</u> )	178,483		
Total assets	<u>1,237,972</u>	( <u>592.565</u> )	645,407		
EQUITY AND LIABILITIES					
Capital and Reserves					
Share capital	168,590		168,590		
Fair value reserve	7,272	*	7,272		
Revenue reserve	297,995	<u> </u>	297,995		
	473,857	*	473,857		
Contingency reserve	<u>578,617</u>	( <u>578.617</u> )			
Total equity	<u>1,052,474</u>	( <u>578.617</u> )	473,857		
Non-current liabilities					
Long-term liabilities	86,124	<u>.</u>	86,124		
Deferred tax liabilities	38,129	<u>( 13,948)</u>	24,181		
Total non-current liabilities	<u>124,253</u>	(_13,948)	110,305		
Current liabilities					
Payables and accruals	54,499	×	54,499		
Current portion of long-term liabilities	6,746		6,746		
Total current liabilities	61,245		61,245		
Total equity and liabilities	1,237,972	(592,565)	645.407		



# YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.1.2

	Year Er	nded December 31	1, 2011
	Previously <u>Reported</u> S	Adjustments \$	Restated \$
Consolidated statement of comprehensive income			
Income	256.288	27	256,288
Expenses	265,391	e <u> </u>	265,391
	( 9.103)	=	( 9.103)
Investment income	24,863	<b>(</b> )	24,863
Other gains	28,477	왕	28,477
Compensation Fund income (net)	24,889	(24,889)	12-13-13-13-13-13-13-13-13-13-13-13-13-13-
Finance costs	(6.639)	7-1-1	(_6.639)
PROFIT BEFORE TAXATION	62,487	(24,889)	37,598
Taxation	( <u>12,177</u> )	8,498	(_3.679)
NET PROFIT FOR THE YEAR	50,310	(16,391)	33,919
Net fair value gain on available-for-sale financial assets during the year - contingency reserve Net fair value gain on available-for-sale financial	2,408	( 2,408)	**
assets during the year	5.329	10 <del>1 21</del>	5.329
OTHER COMPREHENSIVE INCOME	7,737	(_2,408)	5,329
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	58,047	( <u>18,799</u> )	39,248



# YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.2.1

	January 1, 2011				
	Previously <u>Reported</u> \$	Adjustments \$	Restated		
Consolidated statement of financial position	Φ	•	\$		
ASSETS					
Non-current assets					
Property and equipment	87.555	73	87,555		
Intangible assets	12.977	924	12.977		
Post employment benefits	76,163	-	76.163		
Investment in securities:					
Compensation Fund	395,122	(395,122)	SE		
Other	286,435	**************************************	286,435		
Long-term receivables	6.935	<u> </u>	6,935		
Total non-current assets	865.187	(395,122)	<u>470.065</u>		
Current assets					
Income tax recoverable	37.787	111	37.898		
Frade and other receivables	26.963	-	26.963		
Investment in securities:					
Compensation Fund	169,053	(169,053)	9 <del>-</del> 3		
Cash and cash equivalents	36.723	<del></del>	36,723		
Total current assets	270.526	(168.942)	101,584		
Total assets	<u>1,135,713</u>	( <u>564.064</u> )	571,649		
EQUITY AND LIABILITIES					
Capital and Reserves					
Share capital	168,590	1079	168,590		
Fair value reserve	1,943	2	1,943		
Revenue reserve	264.076		264.076		
	434,609	1. <del>-</del> 2	434,609		
Contingency reserve	559,818	(559.818)			
Total equity	994.427	( <u>559.818</u> )	<u>434,609</u>		
Non-current liabilities					
Long-term liabilities	69,487		69,487		
Deferred tax liabilities	29.789	(4.246)	_25,543		
Total non-current liabilities	99,276	(4.246)	95,030		
Current liabilities					
Payables and accruals	40,460	23	40,460		
Current portion of long-term liabilities	1.550		1.550		
Total current liabilities	42.010	(#)	42.010		
Total equity and liabilities	1,135,713	(564,064)	571,649		



# YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.2.2

	Year Ended December 31, 2010				
	Previously <u>Reported</u> \$	Adjustments \$	Restated \$		
Consolidated statement of comprehensive income					
Income	199,378		199,378		
Expenses	216,439	— <del>-</del>	<u>216,439</u>		
	( 17,061)	<u>=</u>	(17,061)		
Investment income	33,159	2	33,159		
Compensation Fund income (net)	32,276	(32,276)	(3)		
Finance costs	( <u>13,800</u> )	% <u> </u>	( <u>13,800</u> )		
PROFIT BEFORE TAXATION	34,574	(32,276)	2,298		
Taxation	2,828	(3,609)	(781)		
NET PROFIT FOR THE YEAR	37,402	(35.885)	1,517		
Net fair value gain on available-for-sale financial assets during the year - contingency reserve Net fair value gain on available-for-sale financial	955	( 955)			
assets during the year	878	=	878		
Net gain arising on held-to-maturity financial assets reclassified to available-for-sale during the year	1.065	w <u>~</u>	1,065		
OTHER COMPREHENSIVE INCOME	2,898	( <u>955</u> )	1,943		
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	40,300	( <u>36,840</u> )	3,460		



# YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.3.1

	December 31, 2011				
	Previously Reported	Adjustments	Restated		
	S	\$	S		
The company statement of financial position					
<u>ASSETS</u>					
Non-current assets					
Property and equipment	85,806	·	85,806		
Intangible assets	11,095	75	11,095		
Investment in subsidiary	61,000	S <del>7</del>	61,000		
Post employment benefits	62,439	35	62,439		
Investments in securities					
Compensation Fund	406,978	(406,978)	•		
Other	201,734	-	201,734		
Long-term receivable	7,111		7,111		
Total non-current assets	836,163	( <u>406,978</u> )	429,185		
Current assets					
Income tax recoverable	44,330	( 9.845)	34,485		
Trade and other receivables	38,026	35 30	38,026		
Investments in securities					
Compensation Fund	175,742	(175,742)	927		
Other	10,825		10,825		
Due from related party	36,805	3 <del>€</del>	36,805		
Cash and cash equivalents	40.652	9. <del>7 (2)</del>	40,652		
Total current assets	346,380	(185,587)	160,793		
Total assets	1,182,543	( <u>592,565</u> )	589,978		
EQUITY AND LIABILITIES					
Shareholders' Equity					
Share capital	168,590	S <del>.</del>	168,590		
Fair value reserve	6,456	19	6,456		
Revenue reserve	276,653		276,653		
	451,699	- 4	451,699		
Contingency reserve	578,617	(578,617)			
Total shareholders' equity	1.030,316	(578,617)	451,699		
Non-current liabilities					
Long-term liabilities	86,124	-	86,124		
Deferred tax liabilities	29,712	( 13,948)	15,764		
Total non-current liabilities	115,836	(_13,948)	101,888		
Current liabilities					
Payables and accruais	29,645	357	29,645		
Current portion of long-term liabilities	6,746	8 <del></del>	6,746		
Total current liabilities	<u>36,391</u>	12	36,391		
Total equity and liabilities	1,182,543	(592,565)	589,978		



YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.3.2

	Year E	nded December 31	, 2011
	Previously <u>Reported</u> S	Adjustments \$	Restated \$
The Company statement of comprehensive income			
Income	159,512	*	159,512
Expenses	194,596	S 2	194.596
	(35,084)	말	35.084
Investment income	18,292	*	18.292
Other gains	28,477	- term in Film conserve	28,477
Compensation Fund income (net)	24,889	(24,889)	*
Finance costs	( <u>6,480</u> )	<del></del>	( <u>6.480</u> )
PROFIT BEFORE TAXATION	30,094	(24,889)	5,205
Taxation	(1,048)	8,498	7.450
NET PROFIT FOR THE YEAR	29,046	(16,391)	12,655
Net fair value gain on available-for-sale financial assets during the year - contingency reserve	2,408	( 2,408)	n
Net fair value gain on available-for-sale investment assets during the year	4.111	s <del></del> c	4.111
OTHER COMPREHENSIVE INCOME	<u>6,519</u>	(_2,408)	4.111
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	35,565	( <u>18,799</u> )	<u>16,766</u>



# YEAR ENDED DECEMBER 31, 2012

# 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.4.1

	January 1, 2011			
	Previously <u>Reported</u> \$	Adjustments S	Restated \$	
The company statement of financial position				
<u>ASSETS</u>				
Non-current assets				
Property and equipment	79,582	2	79,582	
Intangible assets	9,192	2	9,192	
Investment in subsidiary	56,000	*	56.000	
Post employment benefits	60,131	-	60.131	
Investments in securities	83324366			
Compensation Fund	395,122	(395,122)	· ·	
Other	215,643	W3434	215,643	
Long-term receivable	5,771		5,771	
Total non-current assets	821,441	(395,122)	426,319	
Current assets				
Income tax recoverable	31,142	111	31,253	
Trade and other receivables	16.051	57	16.051	
Investments in securities	100534787806		252240000	
Compensation Fund	169,053	(169,053)	92	
Due from related party	64,705	1000 <u>1000 1000 1000 1000 1000 1000 100</u>	64,705	
Cash and cash equivalents	16,610	- 22	16,610	
Total current assets	297,561	(168,942)	128,619	
Total assets	1,119,002	( <u>564.064</u> )	554,938	
EQUITY AND LIABILITIES				
Shareholders' Equity				
Share capital	168,590	32	168,590	
Fair value reserve	2,345	:≅	2,345	
Revenue reserve	263,998		263,998	
	434,933		434.933	
Contingency reserve	559,818	(559,818)	-	
and Maria at the	Property - Specific	The contract of the		
Total shareholders' equity	994,751	( <u>559,818</u> )	<u>434,933</u>	
Non-current liabilities				
Long-term liabilities	69,487		69.487	
Deferred tax liabilities	<u>25,405</u>	( <u>4,246</u> )	21,159	
Total non-current liabilities	94,892	(4,246)	90,646	
Current liabilities				
Payables and accruals	27,809	355	27,809	
Current portion of long-term liabilities	<u>1,550</u>		1,550	
Total current liabilities	29,359	- <del></del>	29,359	
Total equity and liabilities	1,119,002	(564,064)	554,938	



#### YEAR ENDED DECEMBER 31, 2012

#### 34 PRIOR YEAR RESTATEMENT (Cont'd)

34.4.2

	Year Ended December 31, 2010				
	Previously Reported	Adjustments	Restated		
	\$	S	\$		
The Company statement of comprehensive income					
Income	145,258	928	145,258		
Expenses	<u>164.550</u>	- <u>323</u> 3	184,550		
	(19,292)	(32)	(19,292)		
Investment income	27,679	570	27,679		
Compensation Fund income (net)	32,276	(32,276)	19.5		
Finance costs	( <u>13,80C</u> )	# 1 <del>-2</del>	( <u>13,800</u> )		
PROFIT (LOSS) BEFORE TAXATION	26,863	(32,276)	( 5,413)		
Taxation	4,434	<u>3,609</u>	825		
NET PROFIT (LOSS) FOR THE YEAR	31,297	(28,667)	( 4,588)		
Net fair value gain on available-for-sale financial	924500 St	V 194000			
assets during the year - contingency reserve	955	( 955)	\$ <del>-</del> 8		
Net fair value gain on available-for-sale investments during the year	2,612	928	2.612		
Net gain on held-to-maturity financial assets			42,544.2		
reclassified to available-for-sale during the year	(267)		(267)		
OTHER COMPREHENSIVE INCOME	3,300	( <u>955</u> )	2,345		
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	34.597	(29.622)	2.243		

#### 35 SUBSEQUENT EVENT

On February 12, 2013 the Government of Jamaica (GOJ) invited holders of certain domestic debt instruments to voluntarily participate in the National Debt Exchange (NDX) programme. The stated objectives of the programme are to reduce the interest expense, as well as lengthen the maturity profile, of GOJ's domestic debt portfolio. Under the NDX, GOJ intends to retire certain existing debt instruments ("Benchmark Investment Notes") and issue new debt instruments ("New Benchmark Investment Notes") of longer duration with coupon rates that are lower than the rates of the existing debt instruments.

At December 31, 2012, holdings of the relevant debt instruments were as follows:

	Nominal Value \$'000	Inclusive of US\$1000
The Group	153,708	259
The Company	117,983	109



#### YEAR ENDED DECEMBER 31, 2012

#### 35 SUBSEQUENT EVENT (Cont'd)

The Company accepted the invitation to participate in the NDX. The Company's portfolio of Old Notes has been replaced with a portfolio of New Notes on a "par for par" basis such that the principal amounts that would have been received at maturity from the Old Notes are equal to the corresponding amounts to be received from the New Notes. Any gain or loss on derecognition of the Old Notes, will be recognised in the statement of comprehensive income for year ending December 31, 2013. Concerning the defined benefit pension plan for employees of the Group and the Company, the NDX may also have an impact on the defined benefit obligations going forward. At December 31, 2012 post employment benefit asset of \$85,208 million and \$66,562 million were included in the statement of financial position of the Group and the Company respectively.



# Products Offered by JSE

# **Remote Observer**

The Real Time Market Watch / Remote Observer is another exciting feature of the Jamaica Stock Exchange which allows investors to view real time trading activities at their convenience. This product has endless possibilities for those who take the stock market seriously, and abounds with the following features:

- ➤ It allows the client to be on the cutting edge of technology.
- Clients will be able to monitor daily activities of the market in real time giving them a distinct competitive advantage.
- > Clients will have ready access to market information and will therefore be able to make informed decisions.
- Clients watching the activities can negotiate sale and purchase fees of securities, thus lowering their transaction cost.
- Clients can know if their brokers are executing their requests.

This product is proven to provide significant benefits to the client and is a viable source of revenue for the Stock Exchange, especially when the market is bullish.

The Remote Observer is the only product on the market that offers real time information on trading on the Jamaican stock market and attracts customers both locally and internationally.

This product is designed to meet the needs of:

- i. Companies involved in pension funds management: (The contact will be established with Chief Executive Officers, Managing Directors and the Pension Funds Managers).
- ii. Companies that invest in securities.
- iii. Middle-to-upper income professionals who invest in the Stock Market as the means to create a solid retirement plan.
- iv. Chief Executive Officers, especially those of listed companies, who have an avid interest in the stock market.
- v. Chief Executive Officers of potential listed companies
- vi. Broker members

#### Banner Ad

The Stock Exchange's revamped website <u>www.jamstockex.com</u> has a totally new look and feel and has become an exciting vehicle for companies to keep in touch with their upwardly mobile clientele.

The Jamaica Stock Exchange's website receives on average over 1723 visits per day from many local and international visitors who use our site repeatedly to check the daily trade sheets, as well as other information. This product offers an excellent opportunity for companies and institutions to connect with their target market. It is a well-known fact that advertising works best when targeted to a specific audience. Hence the JSE's banner ad is that medium of choice which provides product exposure to existing and potential investors.

# **Online Statements**

Twice yearly, the JCSD sends out statements showing clients' transactions and the trading activity of their invested securities. In response to the demands of clients to supply more current and ready information on their accounts, the JCSD now offers clients the ability to access their statements on-line. This facility gives clients access to their statements whenever they want it!

What will the on-line statement show?

- Account holders who access this statement on-line will be able to see transactions conducted for the last six months
- Clients will see a quick look-up of their holdings as at the current date.
- Clients will have access to all their active accounts in the JCSD.
- Whether or not clients choose to print their statement or view it on-line, the information will appear in the same format.



# **Products Offered by JSE** (cont'd)

#### **Ticker**

The JSE produces its Website Ticker.

# Website Ticker

This ticker is appealing to companies, web administrators and media houses. It is the ideal product to attract both local and international investors to the client's site. Investors are always seeking information on the performance of the market and once they are aware of a particular site which supplies this information they will make frequent visits to that site. A "Website Ticker" site will also attract visits from new customers seeking market report information.

# JSE's e-Learning Campus

JSE's e-Learning Campus is a web based e-learning system that will allow students to attend courses online. Lessons are interactive with video and audio clips of lecturers. Students are able to read content, view or print e-books, do tests and other exercises relating to a specific course. Additionally, students are able to bookmark position in each course and resume their course at anytime. The system tracks usage, scores from tests, issue certificates, and allow students to interact with lecturers. Students will also get a chance to meet with lecturers and tutors face-to-face.

Our e-Campus offers the JSE's Post-Graduate Diploma in Financial Securities Management. This programme is a continuing professional education course for participants operating in the capital markets, dealing in investment products and for professionals in the financial services sector.

# **Publications**

#### **PocketBook**

This annual publication is a compendium of facts, figures, charts and other illustrations showing the performance of the Jamaican stock market for the previous year. It contains invaluable research material for potential investors locally and abroad as well as for financial planners and managers.

The Pocketbook is distributed to our subscribers, both locally and internationally and is posted on the JSE's website which averages at least *51,684* visits per month. This has opened for advertisers, a new window of opportunity to enter the overseas market and in particular to reach Jamaicans living abroad.

#### **Stock Market Review**

This magazine is the perfect advertising vehicle for reaching existing and potential clients who invest in the stock market. The publication is timely and contains indicators of market performance as well as pertinent news on market development.

The magazine is published quarterly and circulated free of cost to subscribers and other interested clients in Jamaica and abroad. It also appears on the Jamaica Stock Exchange's website which enjoys thousands of visitors daily.



# **Products Offered by JSE** (cont'd)

# Year Book

This annual publication is a sought after collection of information showing the performance of the Jamaican stock market for the previous year. The distinguishing features of the Year Book are:

- ✓ A snapshot of the financials of the Listed Companies
- ✓ Comparative figures on companies' financials
- ✓ Comparative figure for market statistics such as Market Capitalization, Volume, Top Ten Companies by Value and Volumes

This publication is invaluable research material for potential investors locally and abroad as well as for financial planners and managers.

The Year Book is distributed to our subscribers, both locally and internationally and is posted on the JSE's website which averages some *51,684* visits per month.



# **Brokerages & Contact Information**

BARITA INVESTMENTS LTD.

15 St. Lucia Way, Kingston 5.

Phone: 926-2681-2 / 926-2686

Fax: 929-8432

e-mail: barita@cwjamaica.com

SCOTIA INVESTMENTS JAMAICA LTD.

7 Holborn Road, Kingston 10.

Phone: 960-6699 / 968-3365

Fax: 960-3984

e-mail: info@mydbg.com

JMMB SECURITIES LTD.

11 Knutsford Boulevard,

Kingston 5.

Phone: 920-5039 / 920-4720

Fax: 960-8106

e-mail: info@jmmbsecurities.com

FIRST GLOBAL FINANCIAL

SERVICES LTD. 2 St. Lucia Avenue, Kingston 5.

Phone: 926-1275

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MAYBERRY INVESTMENTS LTD.

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Phone: 929-1908-9 Fax: 929-1501 / 920-2103

e-mail: feedback@mayberryinv.com

SAGICOR INVESTMENTS LTD.

60 Knutsford Boulevard,

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e-mail: options@sagicor.com

M/VL STOCKBROKERS LTD.

2-6 Grenada Crescent,

Kingston 5.

Phone: 960-1570 / 926-4319

Fax: 960-1571

e-mail: mvl@wtjam.net

NCB CAPITAL MARKETS LTD.

32 Trafalgar Road, 3rd Floor,

Kingston 10.

Phone: 960-7108 Fax: 960-7649 TOLL FREE: 1-888-4-WEALTH e-mail: info@ncbcapitaimarkets.com

STOCKS AND SECURITIES LTD.

33 ½ Hope Road, Kingston 10.

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PROVEN WEALTH LTD.

26 Belmont Road,

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e-mail: info@weareproven.com



# Jamaica Stock Exchange Yearly Trading Summary (1976-2012)

YEAR	YEAR-END MARKET CAPITAL JA\$(000)	NO. OF LISTED COMPANIES	VOLUME TRADED (000)	VALUE TRADED JA\$(000)	YEAR-END JSE INDEX	YEAR-END ALL JA COMPOSITE	YEAR-END JSE SELECT	YEAR-END CROSS LISTED	YEAR-END COMBINED INDEX	NO. OF TRANS.	NO. BROKERS	YEAR-END COMBINED MKT CAP JA\$(000)
						COMPOSITE	SELECT	LISTED	INDEX			3A\$(000)
1976	106,426	43	5,650	2,827	55.72					1,170	4	
1977	89,776	43	2,185	1,293	46.99					459	6	
1978	93,494	40	13,818	10,093	49.28					583	6	
1979	109,600	39	4,833	2,217	59.28					420	5	
1980	124,149	41	7,390	5,101	69.83					502	5	
1981	225,761	33	4,198	3,332	152.23					799	5	
1982	315,964	32	5,542	10,156	211.16					1,375	5	
1983	359,199	32	5,185	9,820	240.38					1,566	5	
1984	697,729	32	9,744	26,017	461.10					2,117	5	
1985	1,456,590	33	37,640	117,146	941.50					3,049	6	
1986	3,085,766	36	59,252	374,617	1,499.87					6,691	8	
1987	3,468,661	41	71,877	399,971	1,515.09					11,187	8	
1988	4,290,291	44	43,522	136,739	1,439.22					6,446	8	
1989	6,228,384	44	95,202	516,456	2,075.85					13,892	8	
1990	7,321,285	44	57,960	230,782	2,539.36					8,691	9	
			144,258								9	
1991	22,214,715	44		1,156,609	7,681.50					24,072		
1992	76,974,281	48	395,606	4,687,337	25,745.88					49,791	9	
1993	41,879,310	48	567,454	8,346,770	13,099.68					55,519	9	
1994	58,018,064	50	741,754	5,155,463	16,676.74					43,144	10	
1995	50,755,753	51	3,565,607	11,560,485	14,266.99					42,600	10	
1996	66,116,257	50	560,528	4,629,395	16,615.99					23,189	8	
1997	79,619,594	49	905,387	4,594,108	19,846.66					18,623	8	
1998	79,038,726	47	604,545	2,064,243	20,593.33					13,748	8+	
1999	104,041,538	44	520,531	2,218,714	21,892.58					9,256	6	
2000	160,135,746	44	694,897	3,441,081	28,893.24	26,894.76	883.67			21,066	6	
2001	222,006,166	42	2,845,199	5,948,358	33,835.59	32,508.99	1,015.26			20,979	10	
2002	292,297,900	40	1,604,591	7,636,877	45,396.21	46,142.81	1,450.34			26,999	10	
2003	512,884,380	41	4,290,433	24,237,330	67,586.72	55,629.64	1,697.87					
2004	879,297,296	40	5,194,558	35,994,853	112,655.51	116,218.38	3,176.62					
2005	839,852,762	41	2,498,028	40,746,681	104,510.38	104,941.62	2,859.62			75,001	11	
2006	822,862,351	44	5,639,412	37,040,992	100,678.00	107,213.42	2,942.88			41,921	11	
2007	876,690,610	44	2,433,488	29,047,425	107,968.00	106,782.82	2,928.98			38,621	11	
2008	597,277,036	45	2,953,011	67,026,871	80,152.03	73,994.96	1,984.74			30,323	11	
2009	544,882,559	44	1,764,894	12,189,895	83,321.96	70,995.77	1,896.05	962.92		16,099	11	
2010	564,720,705	43	3,571,199	20,828,652	85,220.82	80,793.80	2,192.19	863.01		18,359	11	
2011	619,444,770	40	1,819,302	20,993,976	95,297.20	102,178.79	2,874.01	794.55	97,134.00	23,319	11	
2012	590,637,443	36	2,581,249	61,109,565	92,101.22	91,161.60	2,489.67	873.93	93,503.79	19,515	11	612,739,023

- + Six (6) active Brokers 3.64%19,838,146.00
- \* The All Jamaican Composite started on May 1, 2000 at 31,931.32 points
  \* JSE Select started on June 1, 2000 at 1,000 points
- \* JSE Cross Listed Index started on March 2, 2009 at 1,000 points
- \* JSE Combined Listed Index started on April 1, 2011 at 86,897.43 points



# Jamaica Stock Exchange Yearly Trading Summary Junior Market (2009-2012)

YEAR	YEAR-END MARKET CAPITAL JA\$(Million)	NO. OF LISTED COMPANIES	VOLUME TRADED	VALUE TRADED	NO. OF TRANS.	NO. BROKERS	YEAR-END JSE JNR MARKET INDEX
2009	755.17	1	62,248	1,531,915	14	11	150.01
2010	8,466.81	8	50,331,871	206,559,980	1,192	11	379.92
2011	23,595.00	12	306,220,533	1,247,948,069	7,883	11	748.86
2012	22,101.58	16	569,866,235	5,185,299,007	5,047	11	647.78



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Jamaica Central Securities Depository &

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Kingston.

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**Bankers** National Commercial Bank

Cnr. Duke & Barry Streets

Kingston.

Attorneys-at-law Livingston, Alexander & Levy

72 Harbour Street, Kingston

Auditors Deloitte & Touche

7 West Avenue Kingston 4.

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# Jamaica Stock Exchange Statement of Corporate Governance Principles & Practices

#### **PREAMBLE**

The Jamaica Stock Exchange recognizes that as a national self-regulatory organization with a mission to ensure and promote a fair and efficient stock market, it must embrace and practice sound corporate governance. These principles and the attendant structures should serve the best interest of all stakeholders and emphasize the highest standards of transparency, oversight and independence.

The intent is to protect the investing public while advancing the interests of shareholders and member/dealers. Confidence in the stock market will be enhanced by the clear demarcation of regulatory and normal operational functions.

These practices are consistent with world best practices and adhere to the relevant legal and regulatory framework. The corporate governance core practices of the JSE are rooted in the acceptance of the following principles:

- 1. Corporate Governance should establish a clear foundation for Management and Board oversight. The role and responsibilities of Board and Management should therefore be clearly outlined to facilitate accountability.
- 2. The Board of Directors should be structured and selected to ensure effectiveness, independence and protection of the public's interests through appropriate selection and operating processes.
- 3. Ethical standards and responsible decision-making should be promoted.
- 4. Governance should ensure that there is accurate, timely and full financial and governance reporting with strong internal controls and risk management.
- 5. Material information regarding the company's operations should be disclosed in a timely manner to the public and regulatory entities.
- 6. There should be regular reviews of Board and Management performance to enhance effectiveness. Such review should include the performance of the alternates.
- Remuneration should be fair to attract and retain competent skills, and reward consistent with performance objectives.
- 8. The interests of stakeholders should be carefully balanced, protected and promoted.

ISSUES	DESCRIPTION/PRINCIPLES
Board Issues	
Accountability to shareholders/stakeholders	The JSE is a public company with public responsibility. It must balance the interest of all stakeholders to foster a fair, efficient and transparent market.
Mission and Responsibility	The Board members have the responsibility to attend meetings and familiarize themselves with, and make decisions on issues within their purview.
Elections	The provisions for elections of directors are set out in the Articles of Incorporation of the JSE and stipulate election of directors on an annual basis. Interest groups identified by the Board will propose independent directors to the Corporate Governance and Nomination Committee. Where an interest group fails to make a nomination, the Corporate Governance and Nomination Committee will propose directors for election.
Orientation and Training	Training is made available to directors upon appointment to the Board. The Exchange will organize orientation and training for any director within three (3) months of appointment to the Board. The Board will pursue a programme of continuous training and development, with emphasis placed on members chairing committees.
Access to Information	The Board considers the provision of good quality, timely and accurate information is a significant priority in company procedures. Management has a responsibility to provide the Board with any information that will allow members to properly carry out its responsibilities.
Disclosure of Directors' Biographical Information	Sufficient biographical data with the names of all directors, nominated or elected, will be presented to shareholders and directors. This allows for the proper selection of members to specific committees.
Composition	Board members will be drawn from different interest groups and from member- dealers. Representation should reflect the diversity of stakeholders and the needs of the Company. The Board shall be comprise of member dealers, independent directors and a non executive chairman.
Multiple Board Seats	Members must declare appointments to other companies. They must, at the beginning of the year, and as many times as their positions change, give a written declaration to the Board of the Exchange with pertinent information about the other Boards on which they serve.



# Jamaica Stock Exchange Statement of Corporate Governance Principles & Practices

ISSUES	DESCRIPTION/PRINCIPLES					
Chairman & CEO	The JSE will have a separate Chairman and CEO.					
Independent Directors	Independent Directors must meet the criteria set out in the Appendix attached.					
Committees	Composition  There are both mandatory and non-mandatory committees of the Board. The mandatory committees of the Board are comprise of the Regulatory & Market Oversight Committee, the Audit & Finance Committee, the Compensation Committee and the Listing Committee. These are referred to in the JSE's Rules.					
	Each Committee has a written charter outlining its purpose and responsibilities and reporting format. Committees must meet at least twice annually.					
	<b>Review Process</b> The Board of the JSE conducts regular reviews of the performance of the Committees. Chairmen of Committees are required to develop and present their key performance indicators the month prior to the beginning of each year.					
Audit Committee	The Audit Committee assists the Board with oversight responsibilities in regards to the integrity of the company's financial statements. It also serves as the communication link between the Board, the management team and the auditors. The Audit Committee ensures that the Company complies with legal and regulatory requirements.					
Member Dealers Admissions Committee	The Member Dealers Admission Committee is responsible for processing and recording applications of Member Dealers for access of Member Dealers, attorneys/traders, to conduct business on the floor of the Exchange and their use of these facilities.					
Regulatory & Market Oversight Committee (RMOC)	The Regulatory and Market Oversight Committee (hereinafter called the "RMOC") is the Committee of the Board of Directors of the Exchange comprising the independent directors who are not the nominees or connected to any Member/Dealer of the Exchange. The Board of Directors of the Exchange has delegated responsibility to the RMOC for reviewing and ensuring compliance with and enforcement of the Laws, any Rules including Business Rules, contractual obligations and appropriate standards of conduct governing the Member/Dealers, their clients and participants on the Exchange. The RMOC is the disciplinary committee of the Exchange which has the power to impose any of the penalties specified in Rule 228 upon a Member/Dealer in respect of whom disciplinary action is taken and which results in a finding of misconduct.					
Corporate Governance and Nomination Committee	The Corporate Governance and Nomination Committee is responsible to develop, recommend and review Corporate Governance Principles, applicable to the Board, Management and listed companies. In addition the Committee has the responsibility to oversee the evaluation of the Board's other committees and make recommendations in respect to the structure of and effectiveness of the Committees.  The Corporate Governance and Nomination Committee is also responsible for the recommendation of suitable candidates to fill vacancies on the Board and the suitability of alternate directors.					
Compensation Committee	The Compensation Committee of the JSE is made up exclusively of non-executive directors who make recommendations on the company's framework of executive remuneration. The Committee reviews and approves corporate goals in relation to the CEO's compensation, evaluates the CEO's performance in light of the company's goals and objectives and makes recommendations to the Board with respect to executive and non-executive compensation.					
Listing Committee	The Listing Committee ensures the quality and integrity of a listing on the JSE. It is responsible to process applications and make recommendations regarding approval of companies wishing to list on the JSE and review and make recommendations of standards to be observed for companies to remain listed.					
Other Committees	These are formed as the Board of Directors see fit.					



# Jamaica Stock Exchange Statement of Corporate Governance Principles & Practices

ISSUES	DESCRIPTION/PRINCIPLES
Board Meetings	There are formal scheduled meetings of the Board at which matters are specifically reserved for discussions. Matters must be addressed within a reasonable time in order to prevent an overrun of pending items.
	Procedure at Board Meetings In the interest of promoting and ensuring transparency all directors must:  Excuse himself/ herself from discussions in, and in making decisions on any matter in which he/she has a personal or business interest or companies on whose board he/she sits or is connected.  Further, members shall be bound by similar standards as outlined in Appendix 1- (Part K) of the JSE Rules which addresses 'Acting in Concert'.
General Meetings	General Meetings of shareholders are held each year. Communication with shareholders on decisions concerning material and fundamental corporate changes are made on a timely basis.
Performance Evaluation	Evaluation of Board Members and Senior Executives The Board recognizes the importance of each director (including his or her alternate) working to fulfill the mandate of the company.
	The Board recognizes the importance of evaluating the performance of each director, alternate director, senior executives and the Board as a whole. Their performance is subject to the review of the Corporate Governance and Nomination Committee.
Term Limits	Nominations to the Board of Directors are reviewed by the Corporate Governance and Nomination Committee.
	Committees Chairman/Deputy Chairman The Chairman and Deputy Chairman of the Board and Chairmen of Committees have recommended term limits (from one AGM to another AGM) as follows:  (a) The Chairman can serve for five (5) consecutive terms; (b) The Deputy Chairman can serve for three (3) consecutive terms; (c) The Chairmen of Committees can serve for three (3) consecutive terms, except for the Chairman of the Compensation Committee who can serve for a maximum of five (5) consecutive terms.
	Committee Members  Members can sit for a maximum of five (5) consecutive years with an option to extend the term limit by two (2) years. These members are eligible to be reelected one year after the seven (7) year consecutive stint. Past Board Chairmen should automatically sit on the Executive Committee for the year after demitting office as Chairman.
	There is no term limit for members of the Regulatory and Market Oversight Committee and the Member Dealers Admissions Committee.
Age Limits	The JSE has no maximum age limit for members sitting on the Board. However the minimum age limit is eighteen (18) years.
Transparency	Directors are required to provide to the Corporate Governance and Nomination Committee, information as it relates to business dealings, board affiliations and any other information that would pose a conflict of interest.
Accounting Standards	The Jamaica Stock Exchange Board is governed by the accounting standards as communicated from the Institute of Chartered Accountants of Jamaica.
Ethics	The Jamaica Stock Exchange currently maintains ethics and confidentiality requirements for its directors, which are posted on its Website.

Specially adopted from the PSOJ's Corporate Governance Code

Amended March 18, 2013

Corporate Governance Guideline are available on the JSE's Website: www.jamstockex.com



# Guidelines for Determining Independence of Board Directors

# Appendix 1

The Board should determine whether the director is independent in character and judgement and whether there are relationships or circumstances which are likely to affect, or could appear to affect, the director's judgement.

The Board should state its reasons if it determines that a director is independent notwithstanding the existence of relationships or circumstances which may appear relevant to its determination, including if the director:

- Has been an employee of the company or group within the last five years;
- has, or has had within the last three years, material business relationship with the company either directly, or as a partner, shareholder, director or senior employee of a body that has such
- a relationship with the company.
- has received or receives additional remuneration from that company apart from a director's fee, participates in that company's share option plan or a performance-related pay scheme, or
- is a member of the company pension scheme;
- has close family ties with any of the company's advisors, directors or senior employees;
- · holds cross-directorship or has significant links with other directors through involvement in
- . other companies or bodies;
- represents a significant shareholder; or
- · has served on the board for more than nine years from the date of their first election.

Prepared: Marlen & Street Forrest

March 30, 2010

Adopted from the PSOJ Code of Corporate Governance (2009) Approved by the JSE Board on April 21, 2010



# Appendix 2

	РРСПС										-												
	Average	%16	%62	%0	%0/	78%	75%	10%	%08	70%	71%	%08	84%	2%	83%	100%	%0	45%	40%	63%	%06	%16	%0
	110ns	-	%98	-	-	%98	%98			-		21%	21%	-	-	100%	-			-	100%	-	
	Sona	-	-	-	-	91%	-	-	-	-	-	82%	100%	-	-	-	-	-	-	-	92%	100%	1
~	Selly	-	100%	-	100%	100%	-	1	100%	-	-	-	100%	-	-	-	-	-	-	-	-	-	
	Entherlinov	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Guissanion 357	75%	20%	-	-	20%	-	%0	20%	-	-	-	75%	%0	75%	-	-	-	20%	-	100%	-	
		-	-	-	-	100%	-	-	-	-	-	100%	100%	-	-	-	-	-	-	100%	100%	-	
	estrettes of established	100%	-	-	20%	-	-	-	-	-	-	-	%19	-	-	100%	-	10%	-	100%	-	-	
	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	-	-	-	-	-	-	-	-	-	-	100%	100%	-	-	100%	-	-	-	100%	-	100%	
	196	100%	•	•	-	20%	20%	1	100%		-		100%	-	-	-	-	-	-	-	-	-	
	DIEOR IST	%06	%08		%09	%09	%06	10%	%0/	20%	71%	%09	%09	10%	%06	100%	%0	%08	30%	%0/	%09	%06	%0
	UOJI RUGISA	Director	Director	Director	Alternate Director	Director	Director	Director	Alternate Director	Director	Alternate Director	Director	Director	Director	Alternate Director	Director	Alternate Director	Director	Director	Director	Director	Director	Alternate Director
	\$10123HQ	Perkins, Donovan	Lewis, Allan	Berry, Christopher	Peart, Gary	Black, Dian	Croskery, Mark	Cohen, Dennis	Coke, Dylan	Drummond, Robert	*Chambers, Jason	George, Jane	Kiddoe, Garth	Humphries-Lewin, Rita	McNaughton, lan	McKie, Ed	McKoy, Derick	Mair, Julian	Martin, Curtis	Morrison, Janet	Morrison, Livingstone	Mitchell, Lissant	Armstrong, Phillip

\*Appointed March 2012



# Notes



# **PROXY FORM**

Please affix \$100 postage stamp in this box

of		
being a Men	nber of	the Jamaica Stock Exchange, hereby appoint
of		
or failing him	/her	
of		
		vote for me/us on my/our behalf at the Annual General Meeting of the e held on the 20th day of June, 2013 and any adjournment thereof.
Signed this		2013
Signature		
NOTES:	1.	This Form of Proxy must be received by the Secretary of the Company not less than 48 hours before the time appointed for the Meeting.
	2.	If the appointer is a Corporation, this Form of Proxy must be executed under its Common Seal or under the hand of an officer or attorney duly authorized in writing.
	3.	The proxy form will attract stamp duty of J\$100 which may be paid by affixing stamps or stamp duty impressed by the Stamp Office.

