# STATEMENT OF FINANCIAL POSITION Six months ended December 31, 2012.

| Six months ended December 31, 2012.          |       |                    |                    |                    |                    |
|--|-------|--------------------|--------------------|--------------------|--------------------|
|  | Natas | 24/42/42           | 20/00/12           | Audited            | 24/42/44           |
|  | Notes | 31/12/12<br>\$'000 | 30/09/12<br>\$'000 | 30/06/12<br>\$'000 | 31/12/11<br>\$'000 |
| ASSETS                                       |       | <b>\$ 000</b>      | <b>4 000</b>       | <b>\$ 000</b>      | <b>\$ 000</b>      |
| NON-CURRENT ASSETS:                          |       |                    |                    |                    |                    |
| Property, plant & equipment                  |       | 79,117             | 78,686             | 77,791             | 73,208             |
| Intangible assets                            |       | 92,720             | 92,720             | 92,720             | 92,720             |
| Investment property                          |       | 910,809            | 886,646            | 866,482            | 855,862            |
| , , ,  | •     | 1,082,646          | 1,058,052          | 1,036,993          | 1,021,790          |
| CURRENT ASSETS                               |       |                    |                    |                    |                    |
| Trade and other receivables                  |       | 20,382             | 22,294             | 29,023             | 39,228             |
| Advertising entitlements receivable          |       | 92,029             | 82,029             | 62,029             | -                  |
| Unexpired sponsorhips in kind                |       | 88,776             | 70,896             | 49,896             | 42,885             |
| Related party                                |       | 30,7.0             | . 0,030            | 3,278              |                    |
| Cash and cash equivalents                    |       | 12,176             | 11,036             | 6,284              | 9,047              |
| Capitalia Capitalana                         | -     | 213,363            | 186,255            | 150,510            | 91,160             |
|  |       | 1,296,009          | 1,244,307          | 1,187,503          | 1,112,950          |
| DECENTE AND HARMITIES                        |       |                    |                    |                    |                    |
| RESERVES AND LIABILITIES SHAREHOLDERS EQUITY |       |                    |                    |                    |                    |
| Share capital                                |       | 152,367            | 152,367            | 152,367            | 152,367            |
| Share premium                                |       | 366,376            | 366,376            | 366,376            | 366,376            |
| Capital reserve                              |       | 2,637              | 2,637              | 2,637              | 2,637              |
| Capital redemption reserve                   |       | 20,500             | 20,500             | 20,500             | 20,500             |
| Revaluation reserve                          |       | 35,592             | 34,400             | 33,208             | 25,730             |
| Shares to be issured                         |       | 2,609              | 2,609              | 2,609              | 2,609              |
| Retained earnings                            | _     | 584,242            | 533,604            | 481,647            | 408,244            |
|  |       | 1,164,323          | 1,112,493          | 1,059,344          | 978,463            |
| NON-CURRENT LIABILITY                        |       |                    |                    |                    |                    |
| Long-term loans                              | ,     |                    | -                  |                    | 22,276             |
| CURRENT LIABILITIES                          |       |                    |                    |                    |                    |
| Accounts payable and accrued charges         |       | 49,450             | 48,624             | 50,149             | 40,301             |
| Deferred unexpired sponsorships              |       |                    |                    |                    |                    |
| in kind                                      |       | 39,650             | 49,896             | 49,896             | 42,885             |
| Due to related party                         |       | 16,765             | 7,054              | -                  | 24,232             |
| Bank overdraft                               |       | 373                | <b>79</b> 2        | 2,137              | 678                |
| Current portion of long term loans           |       | 25,448             | 25,448             | 25,978             | 4,115              |
|  | •     | 131,686            | 131,814            | 128,160            | 112,211            |
| •  |       | 1,296,009          | 1,244,307          | 1,187,504          | 1,112,950          |

The financial statements on pages 3 to 8 were approved for issue by the Board of Directors on and signed on its behalf by:

Director

Director

# STATEMENT OF COMPREHENSIVE INCOME Six months ended December 31, 2012.

|   | 3 Mths ended 3<br>31/12/12<br>\$'000 | 31/12/11<br>\$'000 | 5 Mths ended<br>31/12/12<br>\$'000 | 6 Mths ended<br>31/12/11<br>\$'000 |
|---|--------------------------------------|--------------------|------------------------------------|------------------------------------|
| REVENUE<br>Operating Revenue  | 80,646                               | 58,687             | 142,595                            | 109,970                            |
| Administrative and other expense  | (44,641)                             | (39,693)           | (73,747)                           | (74,596)                           |
| PROFIT FROM OPERATIONS  | 36,005                               | 18,994             | 68,848                             | 35,374                             |
| Fair value appreciation on investment property Other income             | 15,163                               | 24,900             | 35,326                             | 58,608                             |
| Profit before finance costs   | 51,168                               | 43,894             | 104,174                            | 93,982                             |
| Net finance costs: Foreign exchange losses Finance income Finance costs | (530)                                | (1,184)            | (1,579)                            | (2,279)                            |
| PROFIT FOR THE PERIOD   | (530)<br>50,638                      | (1,184)<br>42,710  | (1,579)<br>102,595                 | (2,279)<br>91,703                  |
| Other comprehensive income: Gain on leasehold revaluation               | 1,192                                | ,                  | 2,384                              | -                                  |
| Total comprehensive income for the period                               | 51,830                               | 42,710             | 104,979                            | 91,703                             |
| EARNINGS PER SHARE  | 0.18                                 | 0.15               | 0.37                               | 0.32                               |

Statement of Cash Flows
Six months ended December 31, 2012.

|  | 3 Mths ended 3<br>31/12/12<br>\$'000 | 3 Mths ended (<br>31/12/11<br>\$'000 | 6 Mths ended<br>31/12/12<br>\$'000 | 6 Mths ended<br>31/12/11<br>\$'000 |
|--|--------------------------------------|--------------------------------------|------------------------------------|------------------------------------|
| Cash flows from operating activities   |                                      |                                      |                                    |                                    |
| Profit for the period  | 50,638                               | 42,710                               | 102,595                            | 91,703                             |
| Adjustments for:   |                                      |                                      |                                    |                                    |
| Fair value appreciation on investment property   | (15,163)                             | (24,900)                             | (35,326)                           | (58,608)                           |
| Depreciation   | 761                                  |                                      | 1,135                              |                                    |
| Effects of exchange rate translation<br>Interest expense   | 530                                  | 1,184                                | 1,579                              | 2,279                              |
| interest expense   | 36,766                               | 18,994                               | 69,983                             | 35,374                             |
| Operating cash flows before movements in working of  | •                                    | 10,33 !                              | 03,303                             | 33,37 .                            |
| Changes in operating assets and liabilities:   |                                      |                                      |                                    |                                    |
| Trade and other receivables  | 1,912                                | (14,520)                             | 8,641                              | (22,983)                           |
| Advertising Entitlements   | (10,000)                             |                                      | (30,000)                           | , , ,                              |
| Unexpired Sponsorship in Kind  | (17,880)                             |                                      | (38,880)                           |                                    |
| Deferred sponsorship in Kind   | (10,246)                             |                                      | (10,246)                           |                                    |
| Payables and accruals  | 826                                  | (1,969)                              | (699)                              | (5,901)                            |
| Related party  | 9,711                                | 8,045                                | 20,043                             | 7,879                              |
| Cash provided by operating activities  | 11,089                               | 10,550                               | 18,842                             | 14,369                             |
| Cash flows from investing activities Additions to property, Plant & equipment Additions to investment properties | (9,000)                              | (5,800)<br>-                         | (77)<br>(9,000)                    | (5,800)                            |
| Net cash used by investing activities  | (9,000)                              | (5,800)                              | (9,077)                            | (5,800)                            |
| Cash from financing activities   |                                      |                                      |                                    |                                    |
| Interest paid  | (530)                                | (1,184)                              | (1,579)                            | (2,279)                            |
| Loans received   | (333)                                | (1)10.7                              | (1)3737                            | (=,=,5)                            |
| Loans repaid   |                                      | (702)                                | (530)                              | (1,197)                            |
| Net cash (used)/provided by financing activities   | (530)                                | (1,886)                              | (2,109)                            | (3,476)                            |
| Net increase in cash and cash equivalents  | 1,559                                | 2,864                                | 7,656                              | 5,093                              |
| Cash and cash equivalents at beginning of period<br>Effects of exchange rate translation                         | 10,244                               | 5,505                                | 4,147                              | 3,276                              |
| Cash and cash equivalents at end of period   | 11,803                               | 8,369                                | 11,803                             | 8,369                              |
| Comprising cash and cash equivalents:  |                                      |                                      |                                    |                                    |
| Cash   | 12,176                               | 9,047                                | 12,176                             | 9,047                              |
| Bank overdraft   | (373)<br>11,803                      | (678)<br>8,369                       | (373)<br>11,803                    | (678)<br>8,369                     |
|  | 11,003                               | 0,303                                | 11,003                             | 0,303                              |

The accompaning notes form an integral part of the financial statements.

Notes to the Financial Statements Six months ended December 31, 2012.

#### 1. The company

The company was incorporated in Jamaica under the Companies Act on August 6, 1993 and commenced trading on November 1, 1993. The company is domiciled in Jamaica and is controlled by the Executive Chairman, Mr. Kingsley Cooper. The company's shares are listed on the Jamaica Stock Exchange.

The principal activities of the company are model agency representation, multi-media production, marketing, show production and sub-letting of leasehold properties. The registered office of the company is situated at 38a Trafalgar Road, Kingston 10, Jamaica, W.I.

#### 2. Statement of compliance, basis of preparation and significant accounting polices.

#### (a) Statement of compliance

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board, and comply with the provisions of the Jamaican Companies Act.

These financial statements have been prepared using the same accounting policies and methods of computation as compared with the audited financial statements for the year ended June 30, 2012.

#### (b) Revenue recognition:

Operating revenue represents income from sale of T V programming, market sponsorship, model agency representation, show production and promotion, and rental income from sub-letting leasehold properties.

#### Advertising entitlements/Sale of TV programming

Advertising entitlements are received in part or full consideration for the company's produced and branded TV programmes sold to broadcasting stations. The company utilises these entitlements or makes them available to sponsors. Revenue from advertising entitlements is recognised to the extent of expenses that are recoverable.

#### Sponsorship in kind

Sponsorship in kind represent services provided by sponsors. These are recognised in income in the period that the associated expenses era recognised.

#### Model agency representation

Revenue from model agencies is recognised as commissions or management fees earned. Commissions are earned when models represented by the company have completed modelling assignments. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### Show production

Revenue from the production and promotion of shows is recognised in accordance with the

terms of the various contractual agreements.

# Operating leases

Income and expenses under operating leases are recognised in profit and loss on a straight line basis over the term of the lease.

Statement of changes in Stockholders' Equity Six Months ended December 31, 2012

|  |         |         |         | Capital    |             | Shares |          |           |
|--|---------|---------|---------|------------|-------------|--------|----------|-----------|
|  | Share   | Share   | Capital | redemption | Revaluation | to be  | Retained |           |
|  | Capital | premium | reserve | reserve    | reserve     | issued | earnings | Total     |
|  | \$'000  | \$'000  | \$'000  | \$'000     | \$'000      | \$'000 | \$'000   | \$'000    |
| Balances as at June 2011 Total comprehensive income Profit/(Loss) for the six months | 152,367 | 366,376 | 2,637   | 20,500     | 25,730      | 2,609  | 316,541  | 886,760   |
| ended December 31, 2011  |         |         |         |            |             |        | 91,703   | 91,703    |
| Balance at 31/12/2011  | 152,367 | 366,376 | 2,637   | 20,500     | 25,730      | 2,609  | 408,244  | 978,463   |
| Balances as at June 2012   | 152,367 | 366,376 | 2,637   | 20,500     | 33,208      | 2,609  | 481,647  | 1,059,344 |
| Total comprehensive income  Profit for the six months                                |         |         |         |            |             |        |          |           |
| ended December 31, 2012  |         |         |         |            | 2,384       |        | 102,595  | 104,979   |
| -<br>-   | 152,367 | 366,376 | 2,637   | 20,500     | 35,592      | 2,609  | 584,242  | 1,164,323 |
| -  |         |         |         |            |             |        |          |           |

# PULSE INVESTMENTS LIMITED DIRECTORS SHAREHOLDINGS

| DIRECTORS' NAMES   | SHAREHOLDING | CONNECTED PARTY     |
|--------------------|--------------|---------------------|
|                    |              |                     |
| KINGSLEY COOPER    | 207,650,880  |                     |
|                    | 419,136      | SAMURAI INVEST. LTD |
|                    | 264,903      | PULSE LIMITED       |
|                    | 1,079,422    | SAFIA COOPER        |
| HILARY PHILLIPS    | 17,804,436   |                     |
|                    | 50,000       | GRANT, STEWART,     |
|                    |              | PHILLIPS & CO.      |
| JEFFREY COBHAM     | 2,691,830    |                     |
|                    |              |                     |
| ELEANOR BROWN      | 266,667      |                     |
| OLIVER HOLMES      | NIL          |                     |
| LOIS LAKE SHERWOOD | 1,085,714    |                     |
|                    | 231,312,988  |                     |

|   |               | 271,789,674 |
|---|---------------|-------------|
| SHAREHOLDERS                            | SHAREHOLDINGS | %           |
|   |               |             |
| KINGSLEY COOPER                         | 207,650,880   | 76.401      |
| HILARY PHILLIPS                         | 17,804,436    | 6.551       |
| BARITA INV. LTD. EQUITY FUND (TRD. A.C) | 13,562,438    | 4.990       |
| JASON CARL CARBY                        | 6,004,200     | 2.209       |
| JAMAICA PRODUCTION FUND                 | 3,375,000     | 1.242       |
| JEFFREY COBHAM                          | 2,691,830     | 0.990       |
| NATIONAL EXPORT IMPORT BANK PENSION     |               |             |
| FUND                                    | 1,839,670     | 0.677       |
| ROMAE GORDON                            | 1,635,279     | 0.602       |
| BARITA LEASING                          | 1,238,593     | 0.456       |
| LOIS LAKE SHERWOOD                      | 1,085,714     | 0.399       |
|   | 255,802,326   | 94.118      |