

LASCO Manufacturing Limited

Third Quarter Unaudited Financial Report for the period ended 31st December 2012

CONTENTS

Managing Director's Rep	port
-------------------------	------

Unaudited Statement of Comprehensive Income

Unaudited Statement of Financial Position

Unaudited Statement of Cash Flow

Unaudited Statement of Changes in Stockholders' Equity

Notes to the Financial Statements



This quarter was incredibly challenging, but rewarding for LASCO Manufacturing Limited. We continue to make continued progress on achieving our strategic objectives and are proud of our achievement for the quarter. The continued uncertainty in the global economy and that of Jamaica's has made LASCO Manufacturing Limited more resolute in maintaining our cost control, cost containment and cost management program.

We have also committed ourselves to some new initiatives – whilst we have ensured that we will have all the required resources, especially in terms of new staff roles, it is essential that we deliver on these promises. Initiatives such as continued product development and accreditation for our operation will place us firmly at the heart of our consumers and customers including our international market.

The Board of Directors in its meeting has taken on record the unaudited results of LASCO Manufacturing Limited for quarter ended December 31, 2012.

The third quarter Company's unaudited results reported revenue of J\$2.7b which registered 14% increase over the same period last year. Gross margin however, was reduced when compared to the same period last year, as the effect of the Jamaican dollar devaluation is far-reaching. Our imports are more costly and have impacted our cost of sales negatively by one percent. This has an effect on our Gross Profit, increases our Finance Cost and reduces profitability.

Despite the above, Net Profit being J\$465m year to date, registers a 9 % increase over the same period last year. The increase in our Trade Receivables was due to a temporary timing difference of payment with a distributor and has subsequently been settled.

The quarter has been very encouraging for us as we move closer to the completion of our new plant. It is rewarding to see the advancements we have made thus far and we are looking forward to the completion very shortly. We anticipate our new plant and product range will add value and profit to our operation.

The total capital spends at December 2012 being J\$1.5b and loan drawn down is J\$790.1m. We have not borrowed as originally anticipated as we have utilized our internally generated cash flow to facilitate these spends. We are very optimistic about LML's future prospects. We are confident that shareholders will enjoy the benefit of profitable growth in the years ahead.

Teacher of the Year award

LASCO has partnered with the Ministry of Education to honour Principals and Teachers in the education system who exemplifies the highest standard of professionalism through outstanding and creative teaching. 2012 marks the sixth year staging of the Principal of the Year Programme and the eighth staging of the Teacher of the Year Awards programme. The Ceremony for Teacher and Principal of the Year Award 2012-13 was held on 4th December 2012 at the Wyndham Hotel.

Both the Principal of the Year and the Teacher of the Year programmes were started as a way to publicly highlight those members of the education system, who uphold the integrity of their professions

As we look forward to the opening of our new facilities, I look forward to updating you with further announcements at that time.

Dr. Eileen Chin

MANAGING DIRECTOR

LASCO Manufacturing Limited

Number of stock units issued

Earnings per Stock Unit During the Period

Statement of Comprehensive Income Nine Months Ended 31 December 2012 (Unaudited)

	3 months to	3 months to	9 months to	9 months to
	31 Dec 2012	31 Dec 2011	31 Dec 2012	31 Dec 2011
	\$'000	\$'000	\$'000	\$'000
Revenue	869,350	750,599	2,662,809	2,329,985
Cost of Sales	633,574	541,360	1,924,628	1,657,268
Gross Profit	235,776	209,239	738,181	672,717
Other Income	6,785	14,250	24,849	27,833
Operating Expenses	(77,231)	(104,065)	(277,562)	(275,040)
Profit from Operations	165,330	119,424	485,468	425,510
Finance Cost	(6,535)	(508)	(20,406)	(434)
Profit Before Taxation	158,795	118,916	465,062	425,076
Taxation	-	-	-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	158,795	118,916	465,062	425,076

408,713

0.39

408,713

0.29

408,713

1.14

408,713

1.04

Lasco Manufacturing Limited

Statement of Financial Position

31-Dec-2012

(Unaudited)

		Period ended	Period ended	Year ended	
		DEC-12	DEC-11	MAR-12	
		\$'000	\$'000	\$'000	
NET ASSETS EMPLOYED					
Non-Current Assets					
Property, Plant & Equipment		200,963	169,107	212,990	
Capital Work in Progress		1,481,130	533,675	796,617	
Current Assets					
Inventories		453,702	446,887	283,454	
Trade and other receivables		641,157	372,341	450,185	
Director's current account		10,688	12,049	11,699	
Taxation recoverable		12,542	-	12,475	
Cash		92,081	70,418	34,618	
		1,210,170	901,695	792,431	
Current Liabilities					
Trade and Other Payables		337,594	349,926	240,956	
Bank Overdraft		-	-	204,381	
Corporation Tax Payable		-	28,936	-	
		337,594	378,862	445,337	
Net Current Assets		872,576	522,833	347,094	
		2,554,669	1,225,615	1,356,701	
Financed by:					
Share Capital	3	305,298	305,298	305,298	
Capital Reserves		924	924	924	
Retained Earnings		993,259	462,719	462,719	
Current Earnings		465,062	425,076	587,760	
		1,764,543	1,194,017	1,356,701	
Non-Current Liabilities					
Deferred Taxation		-	31,598	-	
Long Term Debt		790,126	<u> </u>	<u>-</u>	
		2,554,669	1,225,615	1,356,701	

Approved for issue by the Board of Directors on 28 January 2013 and signed on its behalf by:

Lascelles Chin Chairman Eileen Chin Director

LASCO Manufacturing Limited

Statement of Cashflows Nine Months ended 31 December 2012 (Unaudited)

	DEC-12 \$'000	DEC-11 \$'000
SOURCES/(USES) OF CASH		, , , , , , , , , , , , , , , , , , ,
Operating Activities		
Profit for the period	465,062	425,076
Items not affecting cash	15,779	24,441
Changes in non-cash working capital	(948,150)	(533,836)
Items not affecting cash and changes in non-cash		
working capital components	(932,371)	(509,395)
Cash provided by Operating Activities	(467,309)	(84,319)
Cash used in Investing Activities	47	(4,334)
Cash used in Financing Activities	729,106	(58,464)
Increase in Cash	261,844	(147,117)
Cash at the beginning of the period	(169,763)	217,535
Cash at the end of the period	92,081	70,418
Comprised of:		
Fixed Deposit	28,311	139,686
Cash at Bank	63,770	5,997
Bank Overdraft	0	(75,265)
	92,081	70,418

Lasco Manufacturing Limited

Statement of Changes in Stockholders' Equity Nine Months ended 31 December 2012 (Unaudited)

		2012		
	Share Capital	Capital Reserve	Retained Earnings	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 April 2012	305,298	924	1,050,479	1,356,701
Dividend	0	0	(57,220)	(57,220)
Total Comprehensive Income for the period	0	0	465,062	465,062
Balance at 31 December 2012	305,298	924	1,458,321	1,764,543

2011

	Share Capital \$'000	Capital Reserve \$'000	Retained Earnings \$'000	Total \$'000
Balance at 1 April 2011	305,298	924	524,024	830,246
Dividend	0	0	(61,305)	(61,305)
Total Comprehensive Income for the period	0	0	425,076	425,076
Balance at 31 December 2011	305,298	924	887,795	1,194,017

LASCO MANUFACTURING LIMITED

NOTES TO THE FINANCIAL STATEMENTS

NINE MONTHS ENDED 31 DECEMBER 2012

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) Lasco Manufacturing Limited is a limited liability company incorporated and domiciled in Jamaica. The registered office of the company is 27 Red Hills Road, Kingston 10, and it currently operates from leased premises at 38½ Red Hills Road, Kingston 10.
- (b) The principal activities of the company are the manufacturing of soy based products and packaging of milk based products. Distribution of these products is done in the local and export markets.

2. SIGNIFICANT ACCOUNTING POLICIES:

These financial statements have been prepared; in accordance with International Financial Reporting Standards (IFRS); and the adopted interpretation of those standards by the International Accounting Standards Board, and have been prepared under the historical cost convention. They are also prepared in accordance with provisions of the Jamaican Companies Act.

The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements for the year ended 31st March 2012.

These financial statements are presented in Jamaican dollars unless otherwise indicated.

LASCO MANUFACTURING LIMITED

NOTES TO THE FINANCIAL STATEMENTS

NINE MONTHS ENDED 31 DECEMBER 2012

3. SHARE CAPITAL:

2012 2011 \$'000 \$'000

Authorised -

Number of Ordinary shares

442,750,000 - 30 December 2012

442,750,000 - 30 December 2011

Issued -

Number of Ordinary shares

408,713,017 - 30 December 2012

408,713,017 - 30 December 2011 <u>305,298</u> <u>305,298</u>