

# **LASCO** Manufacturing Limited

Second Quarter Unaudited Financial Report for the period ended 30<sup>th</sup> September 2012

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The financial crisis throughout the world for the last three years, and the speed with which it spread across borders, has provoked much reflection and analysis internationally, including Jamaica. Although the Jamaican economy shows little signs of advance improvement, we at LASCO Manufacturing continues to focus on our financial operation, growth and improvement goals while fulfilling our 'more for shareholders' promise.

We are constantly striving to meet our shareholder's expectations and to augment the quality and efficiency of our operation through investment in appropriate technology, staff training and product development.

The Board of Directors in its meeting has taken on record the unaudited results of LASCO Manufacturing Ltd for quarter ended September 30, 2012

The second quarter Company's unaudited results reported revenue of J\$958M which registered 12% increase over the same period last year. We have made every effort to improve the consistent delivery of some raw material and packaging material as the reduction in this flow created a shortfall in our projected yield and by extension caused a lower than expected financial performance for the past quarter. Our financial performance will improve as we meet the demand for the next quarter based on the strategic decision to extend our range of suppliers which will increase our performance.

During this period we proudly sponsored our Teacher and Principal of the Year Award Ceremony and we wish to felicitate our winners.

The quarter has been successful for us as we have moved to another phase of the completion of our new state of the art plant facilities. With the total capital spends at September 2012 being J\$1.36b and loan drawn down is J\$350M of the approved J\$1.4b, we would have reduced the projected interest expense which will add more value to our shareholders' equity through increased profit.

As we anticipate our new plant and product range which will add value and profit to our operation, we have recruited some of the best from the industry to ensure a smooth start-up of our production. This came with a cost and is included in our operating expenses.

The next quarter should be 'smooth sailing 'as we work towards the opening of our new facilities and I look forward to being able to make further announcements and update you at that time.

Dr. Eileen Chin Managing Director

#### Lasco Manufacturing Limited

Statement of Comprehensive Income

#### Six Months Ended 30 September 2012

#### (Unaudited)

| (Unaudited)                               |   |              |              |              |              |
|---|---|--------------|--------------|--------------|--------------|
|   |   | 3 months to  | 3 months to  | 6 months to  | 6 months to  |
|   |   | 30 Sept 2012 | 30 Sept 2011 | 30 Sept 2012 | 30 Sept 2011 |
|   |   | \$'000       | \$'000       | \$'000       | \$'000       |
| Revenue                                   |   | 958,046      | 794,833      | 1,793,459    | 1,579,386    |
| Cost of Sales                             |   | 700,692      | 578,270      | 1,291,054    | 1,115,908    |
| Gross Profit                              |   | 257,354      | 216,563      | 502,405      | 463,478      |
| Other Income                              |   | 11,287       | 6,789        | 18,063       | 13,583       |
| Operating Expenses                        |   | (108,145)    | (68,597)     | (200,330)    | (170,975)    |
| Profit from Operations                    |   | 160,496      | 154,755      | 320,138      | 306,086      |
| Finance Cost                              |   | (7,764)      | 418          | (13,871)     | 74           |
| Profit Before Taxation                    |   | 152,732      | 155,173      | 306,267      | 306,160      |
| Taxation                                  |   | -            | -            | -            | -            |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD |   | 152,732      | 155,173      | 306,267      | 306,160      |
| Number of stock units issued              | 3 | 408,713      | 408,713      | 408,713      | 408,713      |
| Earnings per Stock Unit During the Period |   | 0.37         | 0.38         | 0.75         | 0.75         |

### Lasco Manufacturing Limited

Statement of Financial Position

30-Sep-2012

(Unaudited)

|                             |   | Period ended | Period ended | Year ended |
|-----------------------------|---|--------------|--------------|------------|
|                             |   | SEP-12       | SEP-11       | MAR-12     |
|                             |   | \$'000       | \$'000       | \$'000     |
| NET ASSETS EMPLOYED         |   |              |              |            |
| Non-Current Assets          |   |              |              |            |
| Property, Plant & Equipment |   | 205,295      | 173,567      | 212,990    |
| Capital Work in Progress    |   | 1,268,636    | 394,215      | 796,617    |
| Current Assets              |   |              |              |            |
| Inventories                 |   | 283,045      | 209,592      | 283,454    |
| Trade and other receivables |   | 709,548      | 444,927      | 450,185    |
| Director's current account  |   | 10,792       | 11,483       | 11,699     |
| Taxation recoverable        |   | 12,524       | -            | 12,475     |
| Cash                        |   | 48,603       | 177,093      | 34,618     |
|                             |   | 1,064,512    | 843,095      | 792,431    |
| Current Liabilities         |   |              |              |            |
| Trade and Other Payables    |   | 481,332      | 274,859      | 240,956    |
| Bank Overdraft              |   | 101,363      | -            | 204,381    |
| Corporation Tax Payable     |   | -            | 29,319       | -          |
|                             |   | 582,695      | 304,178      | 445,337    |
| Net Current Assets          |   | 481,817      | 538,917      | 347,094    |
|                             |   | 1,955,748    | 1,106,699    | 1,356,701  |
| Financed by:                |   |              |              |            |
| Share Capital               | 3 | 305,298      | 305,298      | 305,298    |
| Capital Reserves            |   | 924          | 924          | 924        |
| Retained Earnings           |   | 993,259      | 462,719      | 462,719    |
| Current Earnings            |   | 306,267      | 306,160      | 587,760    |
|                             |   | 1,605,748    | 1,075,101    | 1,356,701  |
| Non-Current Liabilities     |   |              |              |            |
| Deferred Taxation           |   | -            | 31,598       | -          |
| Long Term Debt              |   | 350,000      | -            | -          |
|                             |   | 1,955,748    | 1,106,699    | 1,356,701  |

Approved for issue by the Board of Directors on 29 October 2012 and signed on its behalf by:

Lascelles Chin

Chairman

Eileen Chin Director

|  | Sep-12    | SEP-11    |
|--|-----------|-----------|
|  | \$'000    | \$'000    |
| SOURCES/(USES) OF CASH                           |           |           |
| Operating Activities                             |           |           |
| Profit for the period                            | 306,267   | 306,160   |
| Items not affecting cash                         | 14,232    | 17,798    |
| Changes in non-cash working capital              | (489,739) | (303,786) |
| Items not affecting cash and changes in non-cash |           |           |
| working capital components                       | (475,507) | (285,988) |
|  |           |           |
| Cash provided by Operating Activities            | (169,240) | 20,172    |
| Cash used in Investing Activities                | 165       | (1,147)   |
| Cash used in Financing Activities                | 286,078   | (59,467)  |
| Increase in Cash                                 | 117,003   | (40,442)  |
| Cash at the beginning of the period              | (169,763) | 217,535   |
| Cash at the end of the period                    | (52,760)  | 177,093   |
| Comprised of:                                    |           |           |
| Fixed Deposit                                    | 28,267    | 138,453   |
| Cash at Bank                                     | 20,336    | 38,640    |
| Bank Overdraft                                   | (101,363) | -         |
|  | (52,760)  | 177,093   |

# Lasco Manufacturing Limited

Statement of Changes in Stockholders' Equity Six Months ended 30 September 2012

# (Unaudited)

|   |               | 2012            |                   |           |
|---|---------------|-----------------|-------------------|-----------|
|   | Share Capital | Capital Reserve | Retained Earnings | Total     |
|   | \$'000        | \$'000          | \$'000            | \$'000    |
| Balance at 1 April 2012                   | 305,298       | 924             | 1,050,479         | 1,356,701 |
| Dividend                                  | 0             | 0               | (57,220)          | (57,220)  |
| Total Comprehensive Income for the period | 0             | 0               | 306,267           | 306,267   |
| Balance at 30 September 2012              | 305,298       | 924             | 1,299,526         | 1,605,748 |

|   | 2011          |                 |                   |           |
|---|---------------|-----------------|-------------------|-----------|
|   | Share Capital | Capital Reserve | Retained Earnings | Total     |
|   | \$'000        | \$'000          | \$'000            | \$'000    |
| Balance at 1 April 2011                   | 305,298       | 924             | 524,024           | 830,246   |
| Dividend                                  | 0             | 0               | (61,305)          | (61,305)  |
| Total Comprehensive Income for the period | 0             | 0               | 306,160           | 306,160   |
| Balance at 30 September 2011              | 305,298       | 924             | 768,879           | 1,075,101 |

# LASCO MANUFACTURING LIMITED NOTES TO THE FINANCIAL STATEMENTS THREE MONTHS ENDED 30 SEPTEMBER 2012

# 1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) Lasco Manufacturing Limited is a limited liability company incorporated and domiciled in Jamaica. The registered office of the company is 27 Red Hills Road, Kingston 10, and it currently operates from leased premises at 38½ Red Hills Road, Kingston 10.
- (b) The principal activities of the company are the manufacturing of soy based products and packaging of milk based products. Distribution of these products is done in the local and export markets.

# 2. SIGNIFICANT ACCOUNTING POLICIES:

These financial statements have been prepared; in accordance with International Financial Reporting Standards (IFRS); and the adopted interpretation of those standards by the International Accounting Standards Board, and have been prepared under the historical cost convention. They are also prepared in accordance with provisions of the Jamaican Companies Act.

The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements for the year ended 31st March 2012.

These financial statements are presented in Jamaican dollars unless otherwise indicated.

### LASCO MANUFACTURING LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

# THREE MONTHS ENDED 30 SEPTEMBER 2012

### 3. SHARE CAPITAL:

|                                 |                     | -        | 2012           |  | 2011           |
|---------------------------------|---------------------|----------|----------------|--|----------------|
|                                 |                     | <u>(</u> | <u>\$'000</u>  |  | <u>\$'000</u>  |
| Authorised -                    |                     |          |                |  |                |
| Number of (                     | Ordinary shares     |          |                |  |                |
| 442,750,000 - 30 September 2012 |                     |          |                |  |                |
| 442,750,000 - 30 September 2011 |                     |          |                |  |                |
| Issued -                        |                     |          |                |  |                |
| Number of (                     | Ordinary shares     |          |                |  |                |
| 408,713,017                     | - 30 September 2012 |          |                |  |                |
| 408,713,017                     | - 30 September 2011 |          | <u>305,298</u> |  | <u>305,298</u> |