

### REPORT OF THE BOARD OF DIRECTORS

## UNAUDITED FINANCIAL STATEMENTS FOR QUARTER ENDED JUNE 30, 2012

#### **Q2 2012 FINANCIAL HIGHLIGHTS**

- Net Income of \$20.4m, up 81% compared to prior year (2011: \$3.8m) broken down as follows:
  - Net Income from operations distributable of \$10.5m, up 135.8% compared to prior year (2011: -4.4m)
  - Net Income from Compensation Fund of \$9.8m, up 19.8% compared to prior year (2011:\$8.2m)
- Earnings per share of \$0.38 (2011: -\$0.16)
- Ordinary dividends of \$14.2m paid
- Return on Equity of 2% (2011: -1%)
- Return on Assets of 2% (2011: 0.3%)

#### Revenues

The JSE Group reported improved results for the three months ended June 30, 2012 when compared to the corresponding period ended June 30, 2011. For the quarter ended June 30, 2012, operating income of \$85.3m was recorded compared to \$48.7m for the three months ended June 30, 2011, which represented an increase of \$36.6m or 75%. The main contributor to this positive result was Cess Revenue which was \$44.6m for the quarter ended June 30, 2012, as compared to \$13.9m for the same period in 2011. This represented an increase of \$30.7m or 220%. The increase in Cess Revenue in 2012 over the comparable quarter in 2011 was due to several high value 'one-off' transactions.

For the six months ended June 30, 2012, all the Group's income streams increased when compared to the six months ended June 30, 2011. The Group's operating income of \$149.7m for the half-year ended June 30, 2012 compared to \$110.3m for the corresponding prior-year period, reflecting an increase of \$39.4m or 36%. Cess Revenue for the six months ended June 2012 amounted to \$62.6m, which was an increase of \$35.3m or 129% over the Cess Revenue of \$27.3m for the six months ended June 30, 2011.

Investment income from the JSE Group's investment portfolio increased by \$3.9m or 29% for the first six months of 2012 when compared to the corresponding period in 2011.

Compensation Fund recorded for the six months ending June 30, 2012 an income of \$27.4m up by \$4.8m or 21%.

#### **Expenses**

Total expenditure of the Group (inclusive of finance charges) for the six months ended June 30, 2012 increased by \$31.5m or 24.6% against the comparable period, mainly due to increased staff cost, securities commission fees, property expenses and e-campus costs.

Operating Efficiency Ratio (Operating Expense/Operating Income) was 103.5% versus 113.2% in 2011 as while Operating Income grew by 36%, Operating Expense rose by 24%.

#### **Financial Position**

Total Assets were \$1,248m, up \$10m or 1% since December 2011. This was mainly due to increase in withholding tax recoverable based on interest income received during the quarter.

Surplus before taxation of \$28.5m for the six months ended June 30, 2012 reflected an increase of \$20.2m over the comparative period in 2011. Net surplus after taxation for the six months ended June 30, 2012 was \$20.4m, which reflected an increase of 437% over the comparative period in 2011.

#### **Capital**

Total Equity of the Group at June 30, 2012 increased by \$42m over the total at June 30, 2011, after taking into account a capital distribution of \$14.2m to the ordinary shareholders and revaluation losses on investments.

#### **Achievements**

The JSE Group had one listing in the second quarter of 2012, with C2W Music being the first start-up to be listed on the Junior Market. It is expected that more companies will be listed on the Junior and Main Markets later this year. The JSE Group continues to fulfil its mandate for the promotion of the market, to work closely with the brokerage community and other key stakeholders to increase the number of listed investment products offered on the Main and Junior Markets, thereby attracting new investors and broadening the Group's revenue base.

Donovan H. Perkins Chairman Dian Black

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Audit & Finance Committee Chairman

#### JAMAICA STOCK EXCHANGE Consolidated Statement Of Financial Position At June 30,2012

	Unaudited	Unaudited	Audited
	As at	As at	As at
	June 30, 2012	June 30, 2011	December 2011
	\$ '000	\$ '000	\$ '000
ASSETS	<u>'</u>		·
Non-current assets			
Property Plant & Equipment	73,955	82,519	93,087
Intangible Assets	41,493	28,620	24,610
Financial Assets	500 400	405.700	100.070
Compensation Fund	508,100	405,768	406,978
Other Long-term receivables	291,031 8,266	309,240 8,215	262,102 7,524
Post employment benefits	79,601	76,162	7,524
Total non-current assets	1,002,446	910,524	873,902
rotal non-current assets	1,002,440	310,024	070,302
Current assets			
Income tax recoverable	59,590	45,986	45,791
Trade and other receivables	73,474	42,209	68,544
Investments in securities:			
Compensation Fund	73,662	160,003	175,742
Other	9,846	4,020	19,164
Cash and Bank Deposits  Total current assets	29,378	44,127	54,829
Total current assets	245,950	296,345	364,070
Total Assets	1,248,396	1,206,869	1,237,972
FOURTY AND LIABILITIES			
EQUITY AND LIABILITIES Capital and Reserves			
Share Capital	168,590	168,590	168,590
Fair value reserve	4,495	15,392	7,272
Revenue reserve	294,294	259,649	297,995
1.6.1.6.1.4.6.1.6.6.1.1.6	467,379	443,631	473,857
Contingency reserve	587,578	569,234	578,617
Total Equity	1,054,957	1,012,865	1,052,474
Non Commant Linkilities			
Non Current Liabilities Long Term Liabilities	82,638	89,242	86,124
Deferred Tax Liabilities	36,302	36,104	38,129
Total non-current liabilities	118,940	125,346	124,253
rotal non-carrent nabilities	110,040	120,040	124,200
Current Liabilities			
Accounts Payable & Accruals	67,657	61,975	54,499
Current Portion of Long Term Liabilities	6,842	6,683	6,746
Total current liabilities	74,499	68,658	61,245
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Total Equity & Liabilities	1,248,396	1,206,869	1,237,972

Approved and authorized for issue by the Board of Directors on July 25,2012 and are signed on its behalf by:

Donovan Perkins - Chairman

Dian Black - Audit and Finance Committee Chairman

#### Jamaica Stock Exchange Consolidated Statement of Comprehensive Income For the Six Months Ended June 30,2012

	Unaudited Three months ended	Unaudited Three months ended	Unaudited Six months ended	Unaudited Six months ended	Audited Twelve months ended
	June 2012 <b>\$'000</b>	June 2011 <b>\$'000</b>	June 2012 <b>\$'000</b>	June 2011 <b>\$'000</b>	December 2011 <b>\$'000</b>
OPERATING INCOME		·	•	·	
Cess	44,557	13,855	62,578	27,324	87,564
Fee Income	28,080	24,717	56,550	52,807	119,759
Ecampus	1,993	1,523	2,830	2,584	5,432
Other Operating Income	10,696	8,631	27,763	27,563	43,533
	85,326	48,726	149,721	110,278	256,288
OPERATING EXPENSES					
Staff costs	33,494	29,791	68,891	61,057	127,467
Property expenses Depreciation and amortisation	15,563 4,652	12,809 2,800	28,117 8,634	22,927 6,088	47,949 11,188
Advertising and promotion	3,849	3,421	11,356	12,382	20,692
Professional fees	7,047	5,696	11,973	10,153	19,629
Securities commission fees	9,124	2,956	13,140	6,122	19,045
Allowances for doubtful debts	0.050	0.47	0.000	4.050	1,324
Ecampus Other operating expenses	3,256 2,891	847 2,675	6,392 6,398	1,253 4,828	5,580 12,517
Other operating expenses			•		<u> </u>
	79,876	60,995	154,901	124,810	265,391
	5,450	(12,269)	(5,180)	(14,532)	(9,103)
Investment Income	9,084	6,740	17,402	13,538	24,863
Other Gains	5,931		5,931		28,477
Compensation Fund Income (Net)	7,115	6,508	14,758	12,313	24,889
Finance Cost	(2,244)	(1,535)	(4,461)	(3,030)	(6,639)
SURPLUS BEFORE TAXATION	25,336	(556)	28,450	8,289	62,487
Taxation	(3,949)	(2,407)	(8,075)	(4,507)	(12,177)
NET SURPLUS	21,387	(2,963)	20,375	3,782	50,310
OTHER COMPREHENSIVE INCOME					
Net gain (loss) on revaluation of available for sale financial assets Net re-classification adjustment related	(331)	876	(3,654)	14,653	2,408
to available for sale financial assets disposed.					5,329
Other comprehensive income for the period, net of taxes	(331)	876	(3,654)	14,653	7,737
TOTAL COMPREHENSIVE INCOME	21,056	(2,087)	16,721	18,435	58,047
Surplus/ (Deficit) derived from operations distributable	16,643	(7,316)	10,537	(4,427)	33,919
Surplus Compensation fund	4,744	4,353	9,838	8,209	16,391
NET COMPREHENSIVE INCOME	21,387	(2,963)	20,375	3,782	50,310
Earnings per share	J\$0.59	-J\$0.26	J\$0.38	-J\$0.16	J\$1.21

Jamaica Stock Exchange	Statement III
Consolidated Statement Of Changes In Equity	
For the six Months Ending June 30, 2012	(Unaudited)

	Share Capital \$'000	Fair Value Reserve \$'000	Revenue Reserve \$'000	Contingency Reserve \$'000	<b>Total</b> \$'000
Balance at January 1,2011	168,590	1,943	264,076	559,818	994,427
Surplus for Period	-		3,782		3,782
Other comprehensive income for the period		13,449		1,207	14,656
Total comprehensive income for the period	0	13,449	3,782	1,207	18,438
Appropriation from revenue reserve to contingency reserve fund			(8,209)	8,209	0
Balance at June 30,2011	168,590	15,392	259,649	569,234	1,012,865
Balance at January 1,2012	168,590	7,272	297,995	578,617	1,052,474
Dividend paid Surplus for Period	-		(14,238) 20,375		(14,238) 20,375
Other comprehensive income for the period		(2,777)		(877)	(3,654)
Total comprehensive income for the period		(2,777)	6,137	(877)	2,483
Appropriation from revenue reserve to contingency reserve fund	_		(9,838)	9,838	0
Balance at June 30,2012	168,590	4,495	294,294	587,578	1,054,957

#### STATEMENT IV

#### THE JAMAICA STOCK EXCHANGE Consolidated Statement Of Cash Flows Six Months Ended June 30,2012(Unaudited)

	Unaudited Six months ended June 2012 \$'000	Unaudited Six months ended June 2011 \$'000
Operating Activities		
Net Surplus	20,375	3,782
Adjustments for items not affecting cash flows and changes in non- cash		
operating assets and liabilities (net)	(46,301)	(25,649)
Cash used in operating activities	(25,926)	(21,867)
Cash provided by investing activities	18,103	3,608
Cash used in (provided by) financing activities	(17,628)	25,663
Net Increase In Cash and Cash Equivalents	(25,451)	7,404
Opening Cash and Cash Equivalents	54,829	36,723
Closing Cash and Cash Equivalents	29,378	44,127

			2012				
	<u>JSE</u> (\$ 000)	JCSD (\$ 000)	Compensation Fund (\$ 000)	Other Investments (\$ 000)	Other (\$ 000)	Eliminations (\$ 000)	<u>Group</u> (\$ 000)
External Revenue	103,917	40,550	14,758	17,402	<u>11,185</u>		187,812
Total Revenue	103,917	40,550	14,758	17,402	11,185		187,812
Results Segment results	(10,181)	6,658	14,758	17,402	4,273		32,910
Finance Costs	(4,416)				(45)		(4,461)
Profit before Taxation							28,449
Taxation		(1,698)	(4,919)		(1,457)		(8,074)
Profit for the Period						;	20,375
Other information							
Capital additions	448	150					598
Depreciation & amortisation	6,167	2,467					8,634
Balance Sheet Assets							
Segment Assets	482,608	140,546	610,018		15,224		1,248,396
Consolidated Total Assets						:	1,248,396
<u>Liabilities</u>							
Segmented Liabilities	166,693	23,240			3,506		193,439
Consolidated Total Liabilities						;	193,439
			2011				
	<u>JSE</u> (\$ 000)	JCSD (\$ 000)	Compensation Fund (\$ 000)	Other Investments (\$ 000)	Other (\$ 000)	Eliminations (\$ 000)	<u>Group</u> (\$ 000)

	<u>JSE</u> (\$ 000)	JCSD (\$ 000)	Compensation Fund (\$ 000)	Other Investments (\$ 000)	Other (\$ 000)	Eliminations (\$ 000)	<u>Group</u> (\$ 000)
External Revenue	42,489	37,642	12,313	13,538	30,147		136,129
Total Revenue	42,489	37,642	12,313	13,538	30,147		136,129
Results Segment results	(19,114)	2,597	12,313	13,538	1,985		11,319
Finance Costs	(2,871)				(159)		(3,030)
Profit before Taxation							8,289
Taxation			(4,104)		(403)		(4,507)
Profit for the Period						:	3,782
Other information							
Capital additions	1,403	622			44		2,069
Depreciation & amortisation	4,058	2,030					6,088
Balance Sheet Assets							
Segment Assets	489,006	143,692	565,771		8,400		1,206,869
Consolidated Total Assets						:	1,206,869
<u>Liabilities</u>							
Segmented Liabilities	50,888	141,965			1,151		194,004
Consolidated Total Liabilities							194,004

## NOTES TO THE FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED JUNE 30, 2012

#### 1. **GROUP IDENTIFICATION**

#### (a) <u>Composition of the Group</u>

The group comprises the Jamaica Stock Exchange Ltd (the company) which is incorporated in Jamaica as a public limited liability company and its wholly owned subsidiary, Jamaica Central Securities Depository Limited, (subsidiary) which is also incorporated in Jamaica. The Group also comprises the JCSD Trustee Services Limited which is a subsidiary of the Jamaica Central Securities Depository. The registered offices of both companies are situated at 40 Harbour Street, Kingston, Jamaica.

Effective April 1, 2008, the company was fully demutualized with the formal separation of its regulatory arm from its commercial arm. The new organizational structure of the company, inclusive of the Regulatory Market and Oversight Committee, illustrates a clear line of demarcation between the Company's twin role of regulating participants in a fair and transparent stock market, and operating an efficient platform on which that market trades, which is the commercial arm of the company.

#### (b) **Principal Activities**

#### i. The Jamaica Stock Exchange Limited

The principal activity of the company is the operation of a stock exchange and the development of a stock market in Jamaica.

#### ii. Jamaica Central Securities Depository Limited

The principal activity is to establish and maintain a Central Securities Depository (CSD) in Jamaica to transfer ownership of securities "by book entry", including shares, stocks, bonds or debentures of companies and other eligible securities.

#### iii. JCSD Trustee Services Limited

The principal activity is the provision of trustee, corporate administration, custodianship and related services.

#### 2. <u>STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION</u>

These unaudited interim financial statements have been prepared in accordance and comply with International Financial Reporting Standards (IFRS) and their interpretations issued by the International Accounting Standards Board (IASB), and the relevant provisions of the Companies Act.

The interim financial statements have been prepared on the historical cost basis except for the revaluation of financial assets classified as available-for-sale investments.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED JUNE 30, 2012

The accounting policies and method of computation are consistent with the audited financial statements for year ended December 31, 2010. These financial statements are expressed in Jamaican dollars which is the currency of the primary economic environment in which the company operates.

#### 3. BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the company and the entities controlled by the company (its subsidiaries). Control is achieved where the group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

#### 4. <u>EMPLOYEE BENEFIT COSTS</u>

#### **Pension obligations**

The group operates a defined benefit pension plan. The cost of providing benefits is determined using Projected Unit Credit Method with actuarial valuations being carried out each annual balance sheet date.

The post employment benefit assets recognised in the balance sheet represents the fair value of the plan assets, as adjusted for unrecognised actuarial gains and losses and unrecognized past service costs, and as reduced by the present value of the defined benefit obligation.

#### 5. CASH AND CASH EQUIVALENTS

For the purpose of the cash flow statement, cash and cash equivalents include cash on hand and in banks, net of bank overdraft and investments in money market instruments with an original maturity of three months or less from the date of acquisition and are held to meet cash requirements rather than for investment purposes.

#### 6. REVENUE RECOGNITION

Revenue is measured at the fair value of the consideration received or recoverable and represents amounts receivable for services provided in the normal course of business, net of consumption taxes.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED JUNE 30, 2012

#### 7. COMPENSATION FUND

These are contributions by members of the Stock Exchange, based on a percentage of the volume of business done by them through the Exchange, for maintaining the Contingency Reserve Fund. However, for the period to date there are no contributions by the member dealers as the Board is of the view that the reserve is adequate for the specific purpose.

#### 8. BONUS ISSUE

The Company by members resolution dated April 17, 2008 under section 135 of the Companies Act 2004 elected to capitalize \$55,000,000 of its retained earnings in the company's revenue reserves and to issue 27,500,000 ordinary shares. These shares are allotted as fully paid to each member *pro rata* to their current holding of shares in the Company.

#### 9. REDEEMABLE PREFERENCE SHARES

The Company by Ordinary Resolutions dated April 17, 2008 reclassified from its Authorized Shares Capital of Seven Hundred Million (700,000,000) Shares, an amount of One Hundred Million (100,000,000) as Class "A" Variable-rated Redeemable Preference Shares. The Preference Shares do not carry the voting rights save in narrowly prescribed circumstances.

On May 16, 2008 the Jamaica Stock Exchange offered to the public by way of an initial public offer Thirty Three Million (33,000,000) 5-year Redeemable Cumulative Variable Rate Preference Shares at \$2.00 each. The Preference Shares carry the right to a cumulative preferential dividend payable quarterly at the higher of the Government of Jamaica Weighted Average Treasury Bill Yield (having in tenor of between 178 and 184 days) fixed at the beginning of every six months period and interest rate paid on the market instrument issued by the Bank of Jamaica that have 180 days tenor. The shares were allotted to shareholders on May 30, 2008.

In keeping with the requirements of International Financial Reporting Standards (IFRS) the Preference Share Capital has been classified as a long term liability in the Financial Statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED JUNE 30, 2012

#### 10. EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the distributable surplus derived from operations, by the weighted average number of ordinary shares in issue.

#### 11. <u>SEGMENT REPORTING</u>

Segment information is presented in respect of the Group's business. The primary format for business segments is based on the Group's management and internal reporting structure.

The activities of the Group are organized into the following primary segments: -

- Exchange Operations the operation and regulation of the Stock Exchange
- Depository services in connection with transferring and holding of securities, shares, stocks, bonds and debentures.
- *Investments Compensation Fund* income derived from investing activities of the Compensation Fund.
- *Investments Other* Income derived from investing activities of the Group with the exception of the compensation Fund above.
- Other Trustee and registrar, custodianship, corporate administration and other activities.

The Group's operations are located solely in Jamaica.

# JAMAICA STOCK EXCHANGE TOP TEN (10) PREFERENCE SHAREHOLDERS REGISTER AS AT JUNE 30, 2012

Account Holder	Volume	Percentage
First Global Financial Services Ltd Trading a/c	1,408,803	4.27%
Derek Demercado	1,254,489	3.80%
Wilford Reid	1,249,511	3.79%
Charles Leiba	1,200,000	3.64%
Victoria Mutual Building Society	1,011,747	3.07%
Winston Cole	1,008,705	3.06%
Berrist Alfanzo Phillips	1,000,618	3.03%
VMWM – Client 1	881,828	2.67%
Onis Johnson	751,725	2.25%
Lascelle Lenford Brown	627,278	1.90%

### JAMAICA STOCK EXCHANGE ORDINARY SHAREHOLDERS REGISTER AS AT JUNE 30, 2012

Names	Shareholdings
1. Barita Investments Limited	2,550,000
2. Capital & Credit Securities Limited	2,550,000
3. First Global Financial Services Limited	2,550,000
4. Jamaica Money Market Brokers Limited	2,550,000
5. M/VL Stockbrokers Limited	2,550,000
6. Mayberry Investments Limited	2,550,000
7. NCB Capital Markets Limited	2,550,000
8. PanCaribbean Financial Services Limited	2,550,000
9. Scotia DBG Investments Limited	2,550,000
10.Stocks & Securities Limited	2,550,000
11.VM Wealth Management Limited	2,550,000

# JAMAICA STOCK EXCHANGE SHAREHOLDING OF DIRECTORS AND SENIOR MANAGERS AS AT JUNE 30, 2012

Directors	Shareholding
Rita Humphries-Lewin	19,978
Edwin McKie*	49,846
Senior Managers	
Marlene Street Forrest*	8,333
Robin Levy	25,000
Suzette McNaught*	25,000

<sup>\*</sup>Includes holding in joint accounts