

On behalf of the Board of Directors, I am pleased to report the unaudited financial results for the FIRST QUARTER ended June 30, 2012.

#### Performance Highlights are:

	Unaudited			
	Discrete & Cumulative			
	Apr - Jun Apr - Jun %			
.155	Q4 11/12	Q4 10/11	Change	
	\$M	\$M		
Gross Operating Revenue	3,087.8	2,579.0	19.7%	
Total Operating Income	3,090.5	2,582.1	19.7%	
Interest and other Investment Income	23.8	35.2	-32.5%	
Net Income	805.7	523.4	53.9%	
EPS	166.0	107.8	53.9%	

Carreras Limited achieved total operating income of \$3,090.5 million for the first quarter ended June 30, 2012, representing an increase of 19.7% over the same period in the prior fiscal year.

The business recorded net income of \$805.7 million; with the 53.9% increase over the same period in the prior year as a result of improved sales volumes and exchange gains coupled with lower overheads. Interest and other investment income were \$23.8 million for the quarter representing a 32.5% decrease when compared to the same period in 2011 contingent with the stagnant interest rates being experienced along with the continuance of the company's dividend policy which prudently distributes all excess cash as dividends to the shareholders.

I am also pleased to report that the Board of Directors has approved an interim payment of \$1.50 per stock unit to be paid out of accumulated profits on August 23, 2012.

On behalf of the Board

Richard Lewis



#### **CARRERAS LIMITED & SUBSIDIARIES**

## Group Statement of Comprehensive Income Period Ended June 30, 2012

#### Group Statement of Comprehensive Income

AUDITED

UNAUDITED

	UNAUDI	ILED	AUDITED	
	3 months to		12 months	
	June-12	June-11	March-12	
	\$'000	\$'000	\$'000	
Gross operating revenue	3,087,822	2,579,001	11,022,746	
Cost of operating revenue	(1,629,276)	(1,375,931)	(5,847,357)	
Gross operating profit	1,458,546	1,203,070	5,175,389	
Employee benefit income			363,400	
Interest and other investment income	23,802	35,249	125,672	
Other operating income:				
Exchange gains/(Loss)	14,874	1,132	19,369	
Other income	2,640	3,147	11,410	
Distribution and marketing expenses	(151,768)	(231,140)	(812,198)	
Administrative expenses	(278,359)	(222,249)	(956,812)	
Profit before income tax	1,069,735	789,209	3,926,230	
Income tax	(264,025)	(265,777)	(1,329,010)	
Profit for the period	805,710	523,432	2,597,220	
Other compact ancies in com-				
Other comprehensive income				
Defined benefit plan acturial losses	-	-	(163,200)	
Change in unreognised employee benefit asset	=	=	(243,500)	
Income tax on other comprehensive income	-	-	135,567	
Deferred tax on subsidiaries	*	=	146	
Other comprehensive income, net of tax		=	(270,987)	
Total comprehensive income for the year	805,710	523,432	2,326,233	
Attributable to:				
Minority interests	11	(7)	(9)	
Stockholders in parent	805,699	523,439	2,597,229	
2.000minutes in parone	805,710	523,432	2,597,229	
Total comprehensive income attributed to:			_,,	
Minority interests	11	(7)	(9)	
Stockholders in parent	805,699	523,439		
	805,710	523,439	2,326,242 2,326,233	
Earnings per ordinary stock unit of 25c each	165.97¢	107.83¢	535.03¢	
G- r oranian j oroni dilit of 200 otton	103.97¢	107.03¢	535.U3¢	

### **CARRERAS LIMITED & SUBSIDIARIES**

As at June 30, 2012

	Group Statement of Financial Position			
	Unaudited	Audited		
	30-Jun-12	31-Mar-12		
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Current Assets				
Cash and cash equivalents	1,467,340	1,454,575		
Resale Agreements	827,707	832,609		
Accounts receivable	360,645	334,013		
Income tax recoverable	118,301	112,523		
Inventories	322,245	227,846		
	3,096,238	2,961,566		
Current Liabilities				
Accounts payable	986,511	978,401		
Income tax payable	801,433			
	1,787,944	904,318		
	1,707,944	1,882,719		
Net Current Assets	1,308,294	1,078,847		
Non-current assets:				
Retirement benefit asset	268,200	268,200		
Taxation Recoverable	1,733,137	1,733,137		
Fixed Assets	140,856	145,150		
	110,000	145,150		
	3,450,487	3,225,334		
Equity:		A 1500		
Share Capital	121,360	101.040		
Reserves:	121,300	121,360		
Unappropriated profits	1,148,098	925,111		
Capital	22,322	22,322		
Other	1,870,762	1,870,762		
	3,041,182	2,818,195		
Total attributable to stockholders of parent	3,162,542	2,939,555		
Minority interests	4,787	4,776		
	1,707	4,770		
Total equity	3,167,329	2,944,331		
Non-current liabilities:				
Deferred taxation liability	108,658	108,303		
Retirement benefit obligation	174,500	172,700		
	3,450,487	3,225,334		
	5,200,107	J,22J,0J4		

ON BEHALF OF THE BOARD

Richard Pandohie Managing Director Patrice Fray Finance Director

CARRERAS LIMITED
Statement of Changes in Equity

For 3 Months ended June 30, 2012 The Group

2011	
33	1
balance at March	
Audited	

Profit for the year

Deferred tax on reserves of subsidiaries in liquidation

Dividends paid, being total transactions with owners

Unaudited balance at June 30, 2011

Audited balance at March 31, 2012

Profit for the year

Deferred tax on reserves of subsidiaries in liquidation

Dividends paid, being total transactions with owners

(184) -(582,528)

(184)

(184)

(582,528)

(582,528)

3,167,329

4,787

3,162,542

1,870,762

22,322

1,148,098

121,360

Unaudited balance at June 30, 2012

Total	3,336,562	523,433	124	(728,160)	3,131,959	2,944,331	805,710	
Minority Interest	4,785	(2)		1	4,778	4,776	11	
			1000	_	_			
Total	3,331,777	523,440	124	(728,160)	3,127,181	2,939,555	805,699	
Other Reserves	1,870,762	ı		ı	1,870,762	1,870,762	1	
Capital Reserves	22,322	I,		1	22,322	22,322	1	
Unappropriated Profits	1,317,333	523,440	124	(728,160)	1,112,737	925,111	805,699	
Share Capital	121,360	9		Ť	121,360	121,360	1	

# CARRERAS LIMITED Statement of Changes in Equity For 3 Months ended June 30, 2012

#### The Company

	Share	Revenue	Capital	
	Capital	Reserves	Reserves	Total
	\$'000	\$'000	\$'000	\$'000
Audited balance at March 31, 2011	121,360	1,296,485	22,322	1,440,167
Profit for the year	-	526,539	=	526,539
Dividends paid, being total transactions with owners		(728,160)		(728,160)
Unaudited balance at June 30, 2011	121,360	1,094,864	22,322	1,238,546

Audited balance at March 31, 2012
Profit for the year
Dividends paid, being total transactions with owners
Unaudited balance at June 30, 2012

121,360	907,688	22,322	1,051,370
-	801,088	-	801,088
-	(582,528)	-	(582,528)
121,360	1,126,248	22,322	1,269,930

## **CARRERAS LIMITED & SUBSIDIARIES**

#### UNAUDITED GROUP FINANCIAL STATEMENTS

For 3 Months ended June 30, 2012

	Group Statement of Cash Flows			
	3 Mor	12 months		
	30-Jun-12	30-Jun-11	31-Mar-12	
	\$'000	\$'000	\$'000	
Cash flows from operating activities:			7.	
Net profit for the period	805,710	523,432	2,597,220	
Items not affecting cash	236,969 1,042,679	243,345 766,777	853,034 3,450,254	
Changes in working capital	(482,941)	(172,207)	(1,309,933)	
Cash provided by operating activities	559,738	594,570	2,140,321	
Cash (used)/provided by investing activities	20,681	18,177	243,599	
Cash used by financing activities	(582,528)	(728,160)	(2,718,464)	
Increase/(Decrease) in cash and cash equivalents	(2,109)	(115,413)	(334,544)	
Effect of exchange rate changes on cash and cash equivalents	14,874	1,132	19,369	
Cash and cash equivalents, at beginning of period	1,454,575	1,769,751	1,769,750	
Cash and cash equivalents, at end of period	1,467,340	1,655,470	1,454,575	

#### CARRERAS LIMITED AND SUBSIDIARIES

## Notes to the Financial Statements June 30, 2012

#### 1. General

Carreras Limited ("the company") is incorporated and domiciled in Jamaica and is a 50.4% subsidiary of Rothmans Holdings (Caricom) Limited, which is incorporated in St. Lucia. The ultimate parent company is British American Tobacco plc, incorporated in the United Kingdom. The principal activities of the company are the marketing and distribution of cigarettes.

The principal place of business is Twickenham Park, St. Catherine, Jamaica.

#### 2. (a) Basis of Preparation

The financial statements are presented on the historical cost basis. Unless otherwise stated, the financial statements are presented in thousands of Jamaican dollars (\$'000), which is the functional currency of the company and the group.

#### (b) Accounting estimates and judgments:

The preparation of the financial statements in conformity with IFRS and the Act requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of, and disclosures related to, assets, liabilities, contingent assets and contingent liabilities at the balance sheet date and the income and expenses for the period then ended. The estimates and associated assumptions are based on historical experience and/or various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, the significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on amounts recognised in the financial statements, or which have a risk of material adjustments in the next year are as follows:

#### (i) Key source of estimation uncertainty

#### Employee benefits:

The amounts recognised in the balance sheet and income statement for pension and other post-employment benefits are determined actuarially using several assumptions. The primary assumptions used in determining the amounts recognised include expected long-term return on plan assets, the discount rate used to determine the present value of estimated future cash flows required to settle the pension and other post-employment obligations and the expected rate of increase in medical costs for post-employment medical benefits.

Any changes in these assumptions will impact the amounts recorded in the financial statements for these obligations.

It is reasonably possible that outcomes within the next financial year that are different from these assumptions could require a material adjustment to the carrying amount reflected in the financial statements.

(ii) There are no critical accounting judgments in applying the group's and the company's accounting policies.

#### 3. Significant Accounting Policies

The same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements.

#### 4. Income Tax

Income tax for the year comprises current and deferred tax based upon taxable profits. Capital gains, which are not subject to taxation, are excluded.

#### 5. Earnings per Stock Unit

The calculation of earnings per stock unit is based on the net profit for the period attributable to stockholders and the 485,440,000 issued and fully paid ordinary stock units.

#### 6. Deferred Tax

A provision has been made in these financial statements for deferred transfer tax on undistributed reserves of subsidiaries in liquidation.

#### 7. Tax Assessment

Cigarette Company of Jamaica Limited (in voluntary liquidation) (CCJ) against the assessment by Commissioner Taxpayer Audit and Assessment. The court allowed the Appeal with costs in the Court of Appeal and the Court below to be CCJ's; such costs to be taxed if not agreed. Based on this judgment of the Court of Appeal, the amount paid of \$1,733.1 million is reflected in the financial statement as taxation recoverable, with interest, as determined by the Court to be payable thereon.

On April 26, 2010 the Court of Appeal granted the application by the Commissioner for leave to appeal to the Privy Council; however, the application for a stay of execution was refused.

Final leave to Appeal to the Privy Council was granted on February 28, 2011. On March 13, 2012 the Privy Council handed down its decision dismissing the Appeal of the Commissioner Taxpayer Audit and Assessment with costs to CCJ. No notice of dispute has been given with respect to the bill of costs delivered to the solicitors for Commissioner TAAD and it is proposed to request the Registrar to set the matter down for taxation which it is expected will take place in about November of this year.

Payment remains outstanding in respect of taxation recoverable in the amount of \$1,733,137,000 and interest payable thereon, and in respect of costs awarded to CCJ to be taxed.

Interest and costs awarded in relation to the judgment have not been recognised in these financial statements.

#### Other contingencies

On July 16, 2004 an award was made against Sans Souci Limited a subsidiary company, in arbitration proceedings between it and VRL Services Limited whereby Sans Souci Limited was ordered to pay VRL Services Limited the sum of J\$370,705,264 together with interest of 21% per annum and costs. An application was made to the Supreme Court pursuant to Section 12 of the Arbitration Act and the Inherent Jurisdiction of the Court to set aside the award or alternatively to reduce the amount of the said award. Under a Consent Order for stay of execution, Sans Souci Limited paid VRL Services the said sum of J\$370,705,264 together with interest of J\$68,037,111 and J\$10,000,000.00 on account of costs.

Since then there have been other proceedings, namely, the Appeal in the execution of the Award Proceedings, the hearing to set aside the Award and the Appeal against the Judgment.

On 12th December, 2008 the following Order was made by the Court of Appeal.

- 1. The Appeal against the order of Mrs. Harris, J., refusing to set aside the award is dismissed in part.
- The Appeal against the award of damages is allowed and the matter is remitted to the Arbitrators to determine the issue of damages only.
- 3. Half the costs of this appeal and of the costs below are to be paid by the respondent, such costs to be agreed or taxed.

The extent of the jurisdiction of the Arbitrators with respect to Item 2 of the Order is in dispute. The Court of Appeal heard the appeal of Sans Souci Limited against the order that the jurisdiction of the Arbitrators relating to the issue of damages was limited to 'unrecoverable expenses' on July 13 & 14, 2009.

The Court of Appeal handed down its judgment on September 25, 2009 in favour of VRL. SSL applied for Leave to Appeal to the Privy Council.

While the Appeals were in train, the arbitrators re-considered the question of damages but only in respect of the 'unrecoverable expenses' and not in the broader context as SSL had asked them to. The arbitrators made a new award confirming the one they made in 2004. SSL has applied to have this new award set aside, primarily on the basis that the arbitrators had no jurisdiction to award interest in the manner they did.

That application was dismissed on June 19, 2009 with leave to appeal. Sans Souci appealed and that matter was heard on July 13th & 14th, September 25th and November 25th 2009 but the appeal was also dismissed.

SSL appealed to the Privy Council. The Record of Appeal has been finalized and the Notice and Grounds of Appeal was prepared and filed at the Privy Council.

VRL applied directly to the Privy Council for permission to cross-appeal in relation to costs that were awarded in SSL's favour in the appeal which resulted in the remission of the arbitral award. Leave to cross-appeal was granted and the hearing took place between February 1 - 3, 2012 at the Privy Council. The appeal was dismissed. The parties have filed submission on costs.

There is a separate action in the Supreme Court to challenge the 2009 Arbitral Award on the basis, among other things, that the Arbitrators did not have the power to award interest in the manner they did. That matter was heard on May 30, 2012. The Judge reserved opinion and no ruling has yet been issued.

No provision has been made in the accounts with respect to any positive outcome which may arise.

ON BEHALF OF THE BOARD

Richard Pandohie Managing Director Patrice Gray

Finance Director