



**KPMG**  
**Chartered Accountants**  
Unit #14, Fairview Office Park  
Alice Eldemire Drive  
Montego Bay  
Jamaica, W.I.

P.O. Box 220  
Montego Bay  
Jamaica, W.I.  
Telephone + (876) 684-9922  
Fax + (876) 684-8827  
e-Mail firmmail@kpmg.com.jm

## INDEPENDENT AUDITORS' REPORT

To the Members of  
**DOLPHIN COVE LIMITED**

### **Report on the Financial Statements**

We have audited the financial statements of Dolphin Cove Limited (the company) and the consolidated financial statements of the company and its subsidiaries (collectively, "the group"), set out on pages 3 to 38, which comprise the group's and the company's statements of financial position as at December 31, 2011, the group's and the company's statements of comprehensive income, changes in stockholders' equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether or not the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including our assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## INDEPENDENT AUDITORS' REPORT

To the Members of  
DOLPHIN COVE LIMITED

### **Report on the Financial Statements, cont'd**

#### *Opinion*

In our opinion, the financial statements give a true and fair view of the financial position of the group and the company as at December 31, 2011, and of their financial performance, changes in stockholders' equity and cash flows for the year then ended, in accordance with International Financial Reporting Standards and the Jamaican Companies Act.

#### **Additional reporting requirements of the Jamaican Companies Act**

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner so required.

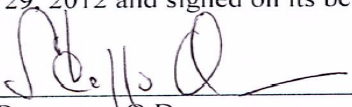
Chartered Accountants  
Montego Bay, Jamaica

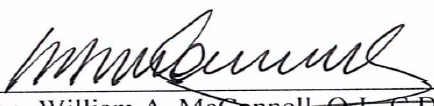
February 29, 2012

DOLPHIN COVE LIMITEDGroup Statement of Financial Position  
December 31, 2011

	<u>Notes</u>	<u>2011</u>	<u>2010</u>
<b>CURRENT ASSETS</b>			
Cash and cash equivalents		44,922,944	18,815,314
Securities purchased under resale agreements		63,558,935	203,424,623
Investments	3	54,394,538	-
Accounts receivable	4	164,342,854	124,635,189
Due from related parties	5(a)	5,878,625	2,397,907
Taxation recoverable		4,036,524	2,089,992
Inventories	6	<u>24,994,578</u>	<u>25,319,369</u>
		<u>362,128,998</u>	<u>376,682,394</u>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	8	819,552,062	793,153,307
Live assets	9	108,033,316	117,440,052
Loan receivable	10	<u>-</u>	<u>625,798</u>
		<u>927,585,378</u>	<u>911,219,157</u>
<b>TOTAL ASSETS</b>		<u><b>\$1,289,714,376</b></u>	<u><b>1,287,901,551</b></u>
<b>CURRENT LIABILITIES</b>			
Bank overdrafts	11	6,769,468	19,552,951
Accounts payable	12	64,154,178	62,554,622
Current portion of long-term loans	14	72,496,871	85,311,252
Taxation payable		<u>6,216</u>	<u>6,499,376</u>
		<u>143,426,733</u>	<u>173,918,201</u>
<b>NON-CURRENT LIABILITIES</b>			
Deferred tax liability	13	8,873,757	9,447,872
Long-term liabilities	14	<u>124,862,788</u>	<u>248,338,046</u>
		<u>133,736,545</u>	<u>257,785,918</u>
<b>STOCKHOLDERS' EQUITY</b>			
Share capital	15	257,960,325	258,217,124
Capital reserves	16	344,965,907	345,742,071
Retained earnings		<u>409,624,866</u>	<u>252,238,237</u>
		<u>1,012,551,098</u>	<u>856,197,432</u>
<b>TOTAL STOCKHOLDERS' EQUITY AND LIABILITIES</b>		<u><b>\$1,289,714,376</b></u>	<u><b>1,287,901,551</b></u>

The financial statements on pages 3 to 38 were approved by the Board of Directors on February 29, 2012 and signed on its behalf by:

  
 \_\_\_\_\_ Director  
 Stafford Burrowes, O.D.

  
 \_\_\_\_\_ Director  
 Hon. William A. McConnell, O.J., C.D.

The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITEDGroup Statement of Comprehensive Income  
Year ended December 31, 2011

	<u>Notes</u>	<u>2011</u>	<u>2010</u>
OPERATING REVENUE	17		
Dolphin attraction revenue		794,006,489	619,843,889
Less: Direct costs of dolphin attraction		<u>( 80,886,060)</u>	<u>(101,168,676)</u>
		<u>713,120,429</u>	<u>518,675,213</u>
Ancillary services revenue		317,853,768	259,795,037
Less: Direct costs of ancillary services		<u>( 58,014,646)</u>	<u>( 47,313,516)</u>
		<u>259,839,122</u>	<u>212,481,521</u>
Gross profit		972,959,551	731,156,734
Gain on disposal of property, plant and equipment		570,000	642,400
Other income		<u>27,699</u>	<u>833,965</u>
		<u>973,557,250</u>	<u>732,633,099</u>
OPERATING EXPENSES			
Selling		301,273,283	257,447,514
Other operations		263,960,059	210,468,108
Administrative		<u>177,819,869</u>	<u>126,622,943</u>
		<u>743,053,211</u>	<u>594,538,565</u>
Profit before finance income and costs		230,504,039	138,094,534
Finance income	18(a)	8,722,172	2,193,563
Finance costs	18(b)	<u>( 35,317,035)</u>	<u>( 33,510,209)</u>
Profit before taxation		203,909,176	106,777,888
Taxation	19	<u>567,899</u>	<u>( 37,608,375)</u>
Profit for the year	20	204,477,075	69,169,513
OTHER COMPREHENSIVE INCOME			
Fair value depreciation of available-for-sale investments	16	<u>( 776,164)</u>	<u>-</u>
Total comprehensive income		<u>\$203,700,911</u>	<u>69,169,513</u>
Earnings per stock unit	21	<u>52.11¢</u>	<u>21.68¢</u>

The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITEDGroup Statement of Changes in Stockholders' Equity  
Year ended December 31, 2011

	<u>Share capital</u> (note 15)	<u>Capital reserves</u> (note 16)	<u>Retained earnings</u>	<u>Total</u>
Balances at December 31, 2009	<u>39,053,297</u>	<u>345,742,071</u>	<u>446,257,374</u>	<u>831,052,742</u>
<b>Transactions recorded directly in equity:</b>				
Issue of shares (note 15)	219,163,827	-	-	219,163,827
Dividends (note 23)	<u>-</u>	<u>-</u>	<u>(263,188,650)</u>	<u>( 263,188,650)</u>
	<u>219,163,827</u>	<u>-</u>	<u>(263,188,650)</u>	<u>( 44,024,823)</u>
<b>Total comprehensive income:</b>				
Profit for the year	<u>-</u>	<u>-</u>	<u>69,169,513</u>	<u>69,169,513</u>
Balances at December 31, 2010	<u>258,217,124</u>	<u>345,742,071</u>	<u>252,238,237</u>	<u>856,197,432</u>
<b>Transactions recorded directly in equity:</b>				
Transaction costs (note 15)	( 256,799)	-	-	( 256,799)
Dividends (note 23)	<u>-</u>	<u>-</u>	<u>( 47,090,446)</u>	<u>( 47,090,446)</u>
	<u>( 256,799)</u>	<u>-</u>	<u>( 47,090,446)</u>	<u>( 47,347,245)</u>
<b>Total comprehensive income:</b>				
Profit for the year	-	-	204,477,075	204,477,075
Other comprehensive income:				
Fair value depreciation of available-for-sale investments	<u>-</u>	<u>( 776,164)</u>	<u>-</u>	<u>( 776,164)</u>
	<u>-</u>	<u>( 776,164)</u>	<u>204,477,075</u>	<u>203,700,911</u>
Balances as at December 31, 2011	<u>\$257,960,325</u>	<u>344,965,907</u>	<u>409,624,866</u>	<u>1,012,551,098</u>

The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITEDGroup Statement of Cash Flows  
Year ended December 31, 2011

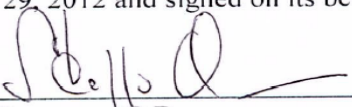
	<u>Notes</u>	<u>2011</u>	<u>2010</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit for the year		204,477,075	69,169,513
Adjustments for:			
Depreciation and amortisation	8,9	30,833,295	25,769,666
Interest income	18(a)	( 8,722,172)	( 2,193,563)
Interest expense	18(b)	22,640,117	21,743,943
Gain on disposal of property, plant and equipment		( 570,000)	( 642,400)
Taxation	19	( <u>567,899</u> )	<u>37,608,375</u>
		248,090,416	151,455,534
Accounts receivable		( 39,606,135)	( 20,515,780)
Inventories		324,791	( 5,854,348)
Accounts payable		152,981	24,943
Due from related parties		( <u>3,480,718</u> )	<u>51,774,602</u>
Cash generated from operations		205,481,335	176,884,951
Interest paid		( 21,193,542)	( 19,858,793)
Income tax paid		( <u>8,445,908</u> )	( <u>52,073,051</u> )
Net cash provided by operating activities		<u>175,841,885</u>	<u>104,953,107</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Interest received		8,620,642	2,193,563
Securities purchased under resale agreements, net		139,865,688	(134,170,523)
Additions to property, plant and equipment	8	( 49,180,314)	(151,192,566)
Proceeds from disposal of property, plant and equipment		2,250,000	1,910,000
Additions to live assets	9	( 325,000)	( 305,899)
Loan receivable		625,798	35,297,036
Investments acquired		( <u>55,170,702</u> )	<u>-</u>
Net cash provided/(used) by investing activities		<u>46,686,112</u>	(246,268,389)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long-term liabilities, net		(136,289,639)	170,081,014
Shares issued, net of expenses	15	( 256,799)	219,163,827
Dividends paid	23	( <u>47,090,446</u> )	(263,188,650)
Net cash (used)/provided by financing activities		(183,636,884)	<u>126,056,191</u>
Net increase/(decrease) in cash resources		38,891,113	( 15,259,091)
Cash resources at beginning of the year		( <u>737,637</u> )	<u>14,521,454</u>
<b>CASH RESOURCES AT END OF YEAR</b>		<b>\$ <u>38,153,476</u></b>	<b>( <u>737,637</u>)</b>
Comprising:			
Cash and cash equivalents		44,922,944	18,815,314
Bank overdrafts		( <u>6,769,468</u> )	( <u>19,552,951</u> )
		<b>\$ <u>38,153,476</u></b>	<b>( <u>737,637</u>)</b>

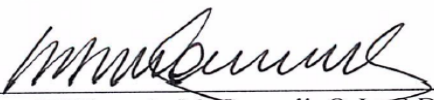
The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITEDCompany Statement of Financial Position  
December 31, 2011

	<u>Notes</u>	<u>2011</u>	<u>2010</u>
<b>CURRENT ASSETS</b>			
Cash and cash equivalents		33,373,506	18,328,842
Securities purchased under resale agreements		63,558,935	203,424,623
Investments	3	54,394,538	-
Accounts receivable	4	138,853,766	112,220,925
Due from related parties	5(a)	5,878,625	2,397,907
Taxation recoverable		4,022,467	2,089,421
Inventories	6	<u>21,820,337</u>	<u>19,158,718</u>
		<u>321,902,174</u>	<u>357,620,436</u>
<b>NON-CURRENT ASSETS</b>			
Investment in subsidiaries	7	33,220,242	33,220,242
Property, plant and equipment	8	324,352,898	302,038,655
Live assets	9	107,656,692	117,326,672
Loan receivable	10	-	625,798
Due from subsidiary	5(b)	<u>274,603,230</u>	<u>278,529,425</u>
		<u>739,833,062</u>	<u>731,740,792</u>
<b>TOTAL ASSETS</b>		<b><u>\$1,061,735,236</u></b>	<b><u>1,089,361,228</u></b>
<b>CURRENT LIABILITIES</b>			
Bank overdrafts	11	6,769,468	18,246,565
Accounts payable	12	55,787,714	57,477,844
Current portion of long-term loans	14	72,496,871	85,311,252
Taxation payable		<u>-</u>	<u>6,499,376</u>
		<u>135,054,053</u>	<u>167,535,037</u>
<b>NON-CURRENT LIABILITIES</b>			
Deferred tax liability	13	4,420,712	4,838,202
Long term liabilities	14	<u>124,862,788</u>	<u>248,338,046</u>
		<u>129,283,500</u>	<u>253,176,248</u>
<b>STOCKHOLDERS' EQUITY</b>			
Share capital	15	257,960,325	258,217,124
Capital reserves	16	137,495,080	138,271,244
Retained earnings		<u>401,942,278</u>	<u>272,161,575</u>
		<u>797,397,683</u>	<u>668,649,943</u>
<b>TOTAL STOCKHOLDERS' EQUITY AND LIABILITIES</b>		<b><u>\$1,061,735,236</u></b>	<b><u>1,089,361,228</u></b>

The financial statements on pages 3 to 38 were approved by the Board of Directors on February 29, 2012 and signed on its behalf by:

  
 \_\_\_\_\_ Director  
 Stafford Burrowes, O.D.

  
 \_\_\_\_\_ Director  
 Hon. William A. McConnell, O.J., C.D.

The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITEDCompany Statement of Comprehensive Income  
Year ended December 31, 2011

	<u>Notes</u>	<u>2011</u>	<u>2010</u>
OPERATING REVENUE	17		
Dolphin attraction revenue		627,588,055	604,297,605
Less: Direct costs of dolphin attraction		( 74,006,694)	( 99,962,815)
		<u>553,581,361</u>	<u>504,334,790</u>
Ancillary services revenue		312,255,890	253,102,485
Less: Direct costs of ancillary services		( 50,524,665)	( 46,140,546)
		<u>261,731,225</u>	<u>206,961,939</u>
Gross profit		815,312,586	711,296,729
Gain on disposal of property, plant and equipment		<u>570,000</u>	<u>642,400</u>
		<u>815,882,586</u>	<u>711,939,129</u>
OPERATING EXPENSES			
Selling		278,672,985	257,713,384
Other operations		202,895,186	192,998,249
Administrative		<u>155,210,525</u>	<u>124,884,353</u>
		<u>636,778,696</u>	<u>575,595,986</u>
Profit before finance income and costs		179,103,890	136,343,143
Finance income	18(a)	30,632,407	11,751,888
Finance costs	18(b)	( 33,282,638)	( 34,508,450)
Profit before taxation		176,453,659	113,586,581
Taxation	19	<u>417,490</u>	( 32,998,705)
Profit for the year	20	176,871,149	80,587,876
OTHER COMPREHENSIVE INCOME			
Fair value depreciation of available-for-sale investments	16	( 776,164)	-
Total comprehensive income		<u>\$176,094,985</u>	<u>80,587,876</u>
Earnings per stock unit	21	<u>45.07¢</u>	<u>25.26¢</u>

The accompanying notes form an integral part of the financial statements.



DOLPHIN COVE LIMITEDCompany Statement of Changes in Stockholders' Equity  
Year ended December 31, 2011

	<u>Share capital</u> (note 15)	<u>Capital reserves</u> (note 16)	<u>Retained earnings</u>	<u>Total</u>
Balances at December 31, 2009	<u>39,053,297</u>	<u>138,271,244</u>	<u>454,762,349</u>	<u>632,086,890</u>
<b>Transactions recorded directly in equity:</b>				
Issue of shares (note 15)	219,163,827	-	-	219,163,827
Dividends (note 23)	<u>-</u>	<u>-</u>	<u>(263,188,650)</u>	<u>(263,188,650)</u>
	<u>219,163,827</u>	<u>-</u>	<u>(263,188,650)</u>	<u>( 44,024,823)</u>
<b>Total comprehensive income:</b>				
Profit for the year	<u>-</u>	<u>-</u>	<u>80,587,876</u>	<u>80,587,876</u>
Balances at December 31, 2010	<u>258,217,124</u>	<u>138,271,244</u>	<u>272,161,575</u>	<u>668,649,943</u>
<b>Transactions recorded directly in equity:</b>				
Transaction costs (note 15)	( 256,799)	-	-	( 256,799)
Dividends (note 23)	<u>-</u>	<u>-</u>	<u>(47,090,446)</u>	<u>( 47,090,446)</u>
	<u>( 256,799)</u>	<u>-</u>	<u>(47,090,446)</u>	<u>( 47,347,245)</u>
<b>Total comprehensive income:</b>				
Profit for the year	-	-	176,871,149	176,871,149
Other comprehensive income:				
Fair value depreciation of available-for-sale investments	<u>-</u>	<u>( 776,164)</u>	<u>-</u>	<u>( 776,164)</u>
	<u>-</u>	<u>( 776,164)</u>	<u>176,871,149</u>	<u>176,094,985</u>
Balances as at December 31, 2011	<u>\$257,960,325</u>	<u>137,495,080</u>	<u>401,942,278</u>	<u>797,397,683</u>

The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITEDCompany Statement of Cash Flows  
Year ended December 31, 2011

	<u>Notes</u>	<u>2011</u>	<u>2010</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit for the year		176,871,149	80,587,876
Adjustments for:			
Depreciation and amortisation	8,9	23,367,974	22,985,493
Interest income	18(a)	( 30,632,407)	( 11,751,888)
Interest expense	18(b)	22,640,117	27,007,853
Gain on disposal of property, plant and equipment		( 570,000)	( 642,400)
Taxation	19	( 417,490)	<u>32,998,705</u>
		191,259,343	151,185,639
Accounts receivable		( 26,531,311)	( 8,101,516)
Inventories		( 2,661,619)	306,303
Accounts payable		( 3,136,705)	( 5,051,835)
Due from subsidiary		-	2,158,356
Due from related parties		( 3,480,718)	<u>51,630,154</u>
Cash generated from operations		155,448,990	192,127,101
Interest paid		( 21,193,542)	( 25,122,703)
Income tax paid		( 8,432,422)	<u>( 52,072,480)</u>
Net cash provided by operating activities		<u>125,823,026</u>	<u>114,931,918</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Interest received		30,530,877	11,751,888
Securities purchased under resale agreements, net		139,865,688	(134,170,523)
Additions to property, plant and equipment	8	( 37,645,237)	( 13,774,547)
Proceeds from disposal of property, plant and equipment		2,250,000	1,910,000
Additions to live assets	9	( 47,000)	( 190,399)
Due from subsidiary		3,926,195	(120,327,907)
Investments acquired		( 55,170,702)	-
Loan receivable		<u>625,798</u>	<u>( 625,798)</u>
Net cash provided/(used) by investing activities		<u>84,335,619</u>	<u>(255,427,286)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long-term liabilities, net		(136,289,639)	170,081,014
Shares issued, net of expenses	15	( 256,799)	219,163,827
Dividends paid	23	( 47,090,446)	<u>(263,188,650)</u>
Net cash (used)/provided by financing activities		<u>(183,636,884)</u>	<u>126,056,191</u>
Net increase/(decrease) in cash resources		26,521,761	( 14,439,177)
Cash resources at beginning of the year		<u>82,277</u>	<u>14,521,454</u>
<b>CASH RESOURCES AT END OF YEAR</b>		<u>\$ 26,604,038</u>	<u>82,277</u>
Comprising:			
Cash and cash equivalents		33,373,506	18,328,842
Bank overdrafts		( 6,769,468)	<u>( 18,246,565)</u>
		<u>\$ 26,604,038</u>	<u>82,277</u>

The accompanying notes form an integral part of the financial statements.

DOLPHIN COVE LIMITED

Notes to the Financial Statements  
December 31, 2011

---

1. Identification

Dolphin Cove Limited (the company) is incorporated and domiciled in Jamaica and its registered office and principal place of business is located at Belmont Road, Ocho Rios, St. Ann, Jamaica W.I. The company together with its two wholly-owned subsidiaries, Dolphin Cove (Negril) Limited and Too Cool Limited, are collectively referred to as “the group” (note 7).

- Dolphin Cove (Negril) Limited was incorporated in Jamaica, on May 11, 2010, and commenced operations in September 2010. Its principal place of business is located at Point, Lucea, Hanover, Jamaica W.I., where it offers dolphin programmes and ancillary operations similar to that of its parent company.
- Too Cool Limited is incorporated in the Cayman Islands and owns land and buildings from which its parent company operates.

The principal activities of the company are the operation of a tourist attraction comprising dolphin programmes and ancillary operations such as restaurants, gift and video shops. The company also operates an attraction at Prospect Plantation under a lease agreement.

The company’s shares are listed on the Junior Market of the Jamaica Stock Exchange since December 21, 2010.

2. Statement of compliance, basis of preparation and significant accounting policies

(a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board and comply with the provisions of the Jamaican Companies Act.

During the year, certain new standards interpretation and amendments to existing standards became effective. The following was deemed relevant to the group:

- Revised IAS 24 *Related Party Disclosures* is effective for annual periods beginning on or after January 1, 2011. This revision introduced changes to related party disclosure requirements for government – related entities and amends the definitions of a related party. Aside from the change to the definition of a related party in note 2(1), this revision did not have a significant impact on these financial statements.

At the date of authorisation of the financial statements, there were certain standards and interpretations which were in issue but were not yet effective. Those which management considered relevant to the group and their effective dates are as follows:

- IFRS 9 *Financial Instruments* is effective for annual reporting periods beginning on or after January 1, 2015. The standard retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortised cost and fair value. The revised standard includes guidance on classification and measurement of financial liabilities designated as fair value through profit or loss and incorporates certain existing requirements of IAS 39 *Financial Instruments: Recognition and Measurement* on the recognition and de-recognition of financial assets and financial liabilities.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(a) Statement of compliance (cont'd):

- IFRS 10 *Consolidated Financial Statements* is effective for annual periods beginning on or after January 1, 2013. IFRS 10 supersedes IAS 27 *Consolidated and Separate Financial Statements* and SIC-12 *Consolidation Special Purpose Entities* and provides a single model to be applied in the control analysis for all investees. An investor controls an investee when (1) it is exposed or has rights to variable returns from its involvement with that investee, (2) has the ability to affect those returns through its power over that investee and (3) there is a link between power and returns. The exposure to risks and rewards of an investee does not, on its own, determine that the investor has control over an investee. It is one of the factors of the control analysis. IFRS 10 clarifies that the investor always considers purpose and design of the investee when assessing control.
- Amendments to IFRS 7 *Disclosures – Transfer of Financial Assets* is effective for annual periods beginning on or after July 1, 2011. The amendment requires disclosure of information that enable users of financial statements to understand the relationship between transferred financial assets that are not derecognised in their entirety and the associated liabilities, and to evaluate the nature of and risks associated with the entity's continuing involvement in these derecognised assets.
- IAS 27 (2011) *Separate Financial Statements* is effective for annual periods beginning on or after January 1, 2013. The amended standard carries forward the existing accounting and disclosure requirements of IAS 27 (2008) for separate financial statements, with some minor clarifications. The requirements of IAS 28 (2008) and IAS 31 for separate financial statements have been incorporated into IAS 27.
- IFRS 13 *Fair Value Measurement* is effective for annual periods beginning on or after January 1, 2013. It replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. IFRS 13 explains 'how' to measure fair value when it is required or permitted by other IFRSs. IFRS 13 does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. It defines *fair value* as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, i.e. an exit price.
- IAS 1 *Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income* is effective for annual periods beginning on or after July 1, 2012. It has been amended to require an entity to present separately the items of other comprehensive income (OCI) that may be reclassified to profit or loss in the future from those that would never be reclassified to profit or loss. Consequently, an entity that presents items of OCI before related tax effects will also have to allocate the aggregated tax amount between these sections. The existing option to present the profit or loss and other comprehensive income in two statements has not changed. The title of the statement has changed from Statement of Comprehensive Income to Statement of Profit or Loss and Other Comprehensive Income. However, an entity is still allowed to use other titles.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(a) Statement of compliance (cont'd):

Management is evaluating the impact that the foregoing standards and amendments to standards will have on its 2012-2016 financial statements.

(b) Basis of preparation:

A “subsidiary” is an enterprise controlled by the company. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of a subsidiary are included in the consolidated financial statements from the date control commences until the date that control ceases.

These financial statements include the separate financial statements of the company and the consolidated financial statements of the company and its subsidiaries, made up to December 31, 2011 (note 1).

Intra-group balances and transactions, and any unrealised gains and losses or income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

The financial statements are prepared on the historical cost basis, modified for the inclusion of land and buildings at valuation [note 2(h)] and available-for-sale investments at fair value [note 2(m)], and are presented in Jamaica dollars (\$), which is the functional currency of the company.

The significant accounting policies used in the preparation of these financial statements conform to IFRS and the Jamaican Companies Act in all material respects. The accounting policies have been consistently applied and presented in the financial statements.

(c) Use of estimates and judgements:

The preparation of the financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, contingent assets and contingent liabilities at the reporting date and the revenue and expenses for the period then ended. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year of the revision and future years, where applicable.

Judgements made by management in the application of IFRS that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(c) Use of estimates and judgements (cont'd):

(i) Allowance for impairment losses on receivables:

In determining amounts recorded for impairment losses in the financial statements, management makes judgements regarding indicators of impairment, that is, whether there are indicators that suggest there may be a measurable decrease in the estimated future cash flows from receivables, due to default or adverse economic conditions. Management also makes estimates of the likely estimated future cash flows from impaired receivables as well as the timing of such cash flows.

(ii) Net realisable value of inventories:

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realise. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after the end of the year, to the extent that such events confirm conditions existing at the end of the year.

Estimates of net realisable value also take into consideration the purpose for which the inventory is held.

(iii) Fair value of land and buildings:

Land and buildings reflect revalued amounts, based on market valuations done by external independent valuers. On the instructions of management, the valuers have used a direct sales comparison approach to determine fair market value.

This approach is based on the principle of substitution, whereby there is a purchaser with perfect knowledge of the property market who would pay no more for the property than the cost of acquiring an existing property, comparable with others of similar design and utility which were sold in the recent past.

However, as no two properties are exactly alike, adjustments are made by the valuers to reflect differences between properties. Consequently, the determination of fair market value of the property requires that the valuers analyse the differences in relation to age and physical condition, time of sale, land to building ratio, the advantages and disadvantages of the location and other functional gains to be derived from the property, and make necessary adjustments.

(iv) Residual value and expected useful life of property, plant and equipment and live assets:

The residual value and the expected useful life of an asset are reviewed at least at each financial year-end, and, if expectations differ from previous estimates, the change is accounted for. The useful life of an asset is defined in terms of the asset's expected utility to the group.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
 December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(c) Use of estimates and judgements (cont'd):

It is reasonably possible, based on existing knowledge, that outcomes within the next financial year that are different from those assumptions, could require a material adjustment to the carrying amount reflected in the financial statements.

(d) Cash and cash equivalents:

Cash and cash equivalents comprise cash in hand and at bank including short-term deposits, where the original maturities of such deposits do not exceed three months.

Bank overdrafts that are repayable on demand and form an integral part of the group's and the company's cash management activities, are included as a component of net cash resources for the purpose of the statement of cash flows.

(e) Securities purchased under resale agreements:

Securities purchased under resale agreements are short-term transactions in which the group makes funds available to other parties and in turn receives securities which it agrees to resell on a specified date at a specified price. Resale agreements are accounted for as short-term collateralised lending.

(f) Accounts receivable:

Trade and other receivables are stated at amortised cost less impairment losses.

(g) Inventories:

Inventories are stated at the lower of cost, determined on the first-in first-out basis, and net realisable value.

(h) Property, plant and equipment:

Land and buildings are stated at valuation, less subsequent depreciation. All other categories of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Depreciation is recognised in profit or loss on the straight-line basis computed at annual rates estimated to write down the assets to their estimated residual values over their estimated useful lives.

The estimated useful lives are as follows:

Buildings	40 years
Leasehold improvements	10 years
Furniture, fixtures and equipment	10 years
Computers	5 years
Motor vehicles	5 years

No depreciation is charged on land and capital work-in-progress.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
 December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(i) Live assets:

This comprises the carrying value of dolphins and other live creatures capitalised. These assets are stated at cost less amortisation over periods not exceeding fifteen years.

(j) Accounts payable:

Trade and other payables are stated at amortised cost.

(k) Provisions:

A provision is recognised when the group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

(l) Related parties:

A related party is a person or company that is related to the company that is preparing its financial statements (referred to in IAS 24 *Related Party Disclosures* as the “reporting company”).

- a) A person or a close member of that person’s family is related to a reporting company if that person:
- i) has control or joint control over the reporting company;
  - ii) has significant influence over the reporting company; or
  - iii) is a member of the key management personnel of the reporting company or of a parent of the reporting entity.
- b) A company is related to a reporting company if any of the following conditions applies:
- i) The company and the reporting company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - ii) One company is an associate or joint venture of the other company (or an associate or joint venture of a member of a group of which the other company is a member).
  - iii) Both companies are joint ventures of the same third party.
  - iv) One company is a joint venture of a third company and the other company is an associate of the third entity.



DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(l) Related parties (cont'd):

- b) A company is related to a reporting company if any of the following conditions applies (cont'd):
- v) The company is a post-employment benefit plan for the benefit of employees of either the reporting company or an entity related to the reporting company. If the reporting company is itself such a plan, the sponsoring employers are also related to the reporting company.
  - vi) The company is controlled, or jointly controlled by a person identified in (a).
  - vii) A person identified in (a)(i) has significant influence over the company or is a member of the key management personnel of the company (or of a parent of the company).

A related party transaction involves transfer of resources, services or obligations between a reporting company and a related party, regardless of whether a price is charged.

(m) Investments:

Investments are classified as loans and receivables and available-for-sale. Loans and receivables are those that have a fixed or determinable payment and which are not quoted in an active market.

Loans and receivables investments are initially measured at cost and subsequently at amortised cost, calculated on the effective interest method, less impairment loss.

Available-for-sale investments are stated at fair value, except where fair value cannot be reliably determined, in which case they are stated at cost, with any movements in fair value, except for impairment losses, recognised in other comprehensive income.

The fair value of available-for-sale investments is based on their quoted market bid price at the reporting date. Where a quoted market price is not available, fair value is estimated using discounted cash flow techniques.

Available-for-sale investments are recognised or derecognised by the company on the date it commits to purchase or sell the investments. When these investments are derecognised, the cumulative gain or loss previously recognised in equity is recognised in profit or loss.

(n) Impairment:

The carrying amounts of the group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, an asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or group of operating assets exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

## (n) Impairment (cont'd):

## (i) Calculation of recoverable amounts:

The recoverable amount of assets is the greater of their net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to the present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Receivables with a short duration are not discounted. For an asset that does not generate independent cash inflows, the recoverable amount is determined for the group of operating assets to which the asset belongs.

## (ii) Reversals of impairment:

An impairment loss in respect of receivables is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised. An impairment loss is reversed if there has been a change in the estimate used to determine the recoverable amount. For financial assets measured at amortised cost, the reversal is recognised in profit or loss. For available-for-sale equity securities, the reversal is recognised directly in other comprehensive income.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## (o) Foreign currencies:

Foreign currency balances at the reporting date are translated at the rates of exchange ruling on that date. Transactions in foreign currencies are converted at the rates of exchange ruling at the dates of those transactions. Gains and losses arising from fluctuations in exchange rates are included in profit or loss.

## (p) Revenue recognition:

Revenue from the provision of services is recognised when the service has been provided to customers. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

## (q) Employee benefits:

Employee benefits include current or short-term benefits such as salaries, statutory contributions paid, annual vacation and sick leave, and non-monetary benefits such as medical care and housing.

Short-term employee benefits are recognised as a liability, net of payments made, and charged as expenses. The expected cost of vacation leave that accumulates is recognised when the employees become entitled to the leave.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

(r) Finance income and costs:

Finance income comprises interest earned on funds invested and foreign exchange gains recognised in profit or loss. Interest income is recognised in profit or loss as it accrues, taking into account the effective yield on the asset.

Finance costs comprise interest incurred on borrowings, calculated using the effective interest method, foreign exchange losses and bank related charges.

(s) Income taxes:

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in profit or loss, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

A deferred tax liability is recognised for taxable temporary differences, except to the extent that the group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary differences will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(t) Segment reporting:

An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the group's other components and for which discrete financial information is available. The identification of operating segments is based on the group's management and internal reporting structure. An operating segment's operating results are reviewed regularly by the Managing Director to make decisions about resources to be allocated to the segment and assess its performance. Segment results that are reported to the Managing Director include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)

## (t) Segment reporting (cont'd):

The segments which do not qualify as reportable segments are combined and disclosed as other segments. Segment information is presented in respect of the geographical locations of the group's strategic business segments.

## (u) Financial instruments:

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash and cash equivalents, securities purchased under resale agreements, accounts receivable, investments and related party receivables. Similarly, financial liabilities include bank overdrafts, accounts payable and provisions, long-term liabilities and related party payables.

## (v) Determination of fair value:

Fair value amounts represent estimates of the arm's length consideration that would be currently agreed between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market price, if one exists. Some financial instruments lack an available trading market. These instruments are valued using present value, or other generally accepted valuation techniques, and the fair value shown may not necessarily be indicative of the amounts realisable in an immediate settlement of the instruments.

3. Investments

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Available-for-sale:				
Pan Caribbean Financial Services Ltd.:				
Sigma Optima	32,995,026	-	32,995,026	-
Scotia Investments:				
Scotia Canadian Growth Fund				
[US\$246,323 (2010: US\$Nil)]	<u>21,217,062</u>	<u>-</u>	<u>21,217,062</u>	<u>-</u>
	<u>54,212,088</u>	<u>-</u>	<u>54,212,088</u>	<u>-</u>
Loans and receivables:				
Fixed deposits				
[US\$2,122 (2010: US\$Nil)]	<u>182,450</u>	<u>-</u>	<u>182,450</u>	<u>-</u>
	<u>\$54,394,538</u>	<u>-</u>	<u>54,394,538</u>	<u>-</u>

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

4. Accounts receivable

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Trade receivables	171,523,203	117,989,861	143,140,811	105,941,373
Other receivables	<u>12,463,514</u>	<u>16,644,310</u>	<u>11,711,937</u>	<u>16,278,534</u>
	183,986,717	134,634,171	154,852,748	122,219,907
Less: Allowance for impairment	<u>( 19,643,863)</u>	<u>( 9,998,982)</u>	<u>( 15,998,982)</u>	<u>( 9,998,982)</u>
	<u>\$164,342,854</u>	<u>124,635,189</u>	<u>138,853,766</u>	<u>112,220,925</u>

(a) The aging of trade receivables and related impairment was:

	<u>The Group</u>			
	<u>Gross</u> <u>2011</u>	<u>Impairment</u> <u>2011</u>	<u>Gross</u> <u>2010</u>	<u>Impairment</u> <u>2010</u>
Due 0-30 days	76,959,057	-	37,372,378	-
Past due 31-60 days	21,847,861	-	27,607,300	-
Past due 61-90 days	31,790,052	-	29,260,689	-
More than 90 days	<u>40,926,233</u>	<u>19,643,863</u>	<u>23,749,494</u>	<u>9,998,982</u>
Total	<u>\$171,523,203</u>	<u>19,643,863</u>	<u>117,989,861</u>	<u>9,998,982</u>

	<u>The Company</u>			
	<u>Gross</u> <u>2011</u>	<u>Impairment</u> <u>2011</u>	<u>Gross</u> <u>2010</u>	<u>Impairment</u> <u>2010</u>
Due 0-30 days	62,036,135	-	29,101,727	-
Past due 31-60 days	15,385,983	-	24,698,426	-
Past due 61-90 days	30,352,970	-	28,682,340	-
More than 90 days	<u>35,365,723</u>	<u>15,998,982</u>	<u>23,458,880</u>	<u>9,998,982</u>
Total	<u>\$143,140,811</u>	<u>15,998,982</u>	<u>105,941,373</u>	<u>9,998,982</u>

(b) The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Balance at beginning of year	9,998,982	10,474,141	9,998,982	10,474,141
Impairment loss recognised/ (reversed)	<u>9,644,881</u>	<u>( 475,159)</u>	<u>6,000,000</u>	<u>( 475,159)</u>
Balance at end of year	<u>\$19,643,863</u>	<u>9,998,982</u>	<u>15,998,982</u>	<u>9,998,982</u>

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

5. Due from related parties

## (a) Current:

This comprises amounts due from directors and affiliated entities, which are repayable within three months.

## (b) Non-current:

Due from subsidiary includes:

- A loan of US\$2,374,424 to Dolphin Cove (Negril) Limited on terms and conditions that are based on the terms of the loan received by the company from the National Export Import Bank of Jamaica Limited.
- A loan of \$96,250,000 to Dolphin Cove (Negril) Limited on terms and conditions that are based on the terms of the loan received by the company from the vendor for land acquired.

6. Inventories

	The Group		The Company	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Items for resale	23,699,599	23,043,712	20,998,647	18,441,488
Dolphin food	<u>2,724,859</u>	<u>3,803,628</u>	<u>2,251,570</u>	<u>2,245,201</u>
	26,424,458	26,847,340	23,250,217	20,686,689
Less: Allowance for impairment	( 1,429,880)	( 1,527,971)	( 1,429,880)	( 1,527,971)
	<u>\$24,994,578</u>	<u>25,319,369</u>	<u>21,820,337</u>	<u>19,158,718</u>
Inventories charged to expenses during the year	<u>\$16,206,705</u>	<u>15,768,885</u>	<u>11,398,614</u>	<u>15,321,359</u>

7. Investment in subsidiaries

This represents the cost of the company's 100% interest in the shares of Too Cool Limited and Dolphin Cove (Negril) Limited (note 1).

DOLPHIN COVE LIMITEDNotes to the Financial Statements (Continued)  
December 31, 20118. Property, plant and equipment

	The Group					
	<u>Land and buildings</u>	<u>Leasehold improvements</u>	<u>Furniture, fixtures, computers &amp; equipment</u>	<u>Motor vehicles</u>	<u>Capital work-in-progress</u>	<u>Total</u>
Cost or valuation:						
December 31, 2009	490,000,000	1,169,352	73,173,833	10,964,660	122,378,686	697,686,531
Additions	113,389,106	122,159	32,057,897	5,623,404	-	151,192,566
Disposals	-	-	-	( 2,261,000)	-	( 2,261,000)
Transfers	<u>122,366,186</u>	-	<u>12,500</u>	-	<u>(122,378,686)</u>	-
December 31, 2010	725,755,292	1,291,511	105,244,230	14,327,064	-	846,618,097
Additions	18,523,473	57,293	27,999,548	2,600,000	-	49,180,314
Disposals	-	-	-	( 2,670,000)	-	( 2,670,000)
December 31, 2011	<u>744,278,765</u>	<u>1,348,804</u>	<u>133,243,778</u>	<u>14,257,064</u>	-	<u>893,128,411</u>
Depreciation:						
December 31, 2009	-	589,559	31,110,977	6,749,987	-	38,450,523
Charge for the year	5,334,352	116,935	8,641,622	1,914,758	-	16,007,667
Eliminated on disposals	-	-	-	( 993,400)	-	( 993,400)
December 31, 2010	5,334,352	706,494	39,752,599	7,671,345	-	53,464,790
Charge for the year	7,737,602	133,176	11,068,035	2,162,746	-	21,101,559
Eliminated on disposals	-	-	-	( 990,000)	-	( 990,000)
December 31, 2011	<u>13,071,954</u>	<u>839,670</u>	<u>50,820,634</u>	<u>8,844,091</u>	-	<u>73,576,349</u>
Net book values:						
December 31, 2011	<u>\$731,206,811</u>	<u>509,134</u>	<u>82,423,144</u>	<u>5,412,973</u>	-	<u>819,552,062</u>
December 31, 2010	<u>\$720,420,940</u>	<u>585,017</u>	<u>65,491,631</u>	<u>6,655,719</u>	-	<u>793,153,307</u>
	The Company					
	<u>Land and buildings</u>	<u>Leasehold improvements</u>	<u>Furniture, fixtures, computers &amp; equipment</u>	<u>Motor vehicles</u>	<u>Capital work-in-progress</u>	<u>Total</u>
Cost:						
December 31, 2009	255,900,000	1,169,352	73,173,833	10,964,660	122,378,686	463,586,531
Additions	2,702,230	122,159	8,850,158	2,100,000	-	13,774,547
Disposals	-	-	-	( 2,261,000)	-	( 2,261,000)
Transfer to subsidiary	-	-	-	-	<u>(122,378,686)</u>	<u>(122,378,686)</u>
December 31, 2010	258,602,230	1,291,511	82,023,991	10,803,660	-	352,721,392
Additions	8,702,315	57,293	26,285,629	2,600,000	-	37,645,237
Disposals	-	-	-	( 2,670,000)	-	( 2,670,000)
December 31, 2011	<u>267,304,545</u>	<u>1,348,804</u>	<u>108,309,620</u>	<u>10,733,660</u>	-	<u>387,696,629</u>
Depreciation:						
December 31, 2009	-	589,559	31,110,977	6,749,987	-	38,450,523
Charge for the year	3,392,482	116,935	8,036,332	1,679,865	-	13,225,614
Eliminated on disposals	-	-	-	( 993,400)	-	( 993,400)
December 31, 2010	3,392,482	706,494	39,147,309	7,436,452	-	50,682,737
Charge for the year	3,529,148	133,176	8,530,605	1,458,065	-	13,650,994
Eliminated on disposals	-	-	-	( 990,000)	-	( 990,000)
December 31, 2011	<u>6,921,630</u>	<u>839,670</u>	<u>47,677,914</u>	<u>7,904,517</u>	-	<u>63,343,731</u>
Net book values:						
December 31, 2011	<u>\$260,382,915</u>	<u>509,134</u>	<u>60,631,706</u>	<u>2,829,143</u>	-	<u>324,352,898</u>
December 31, 2010	<u>\$255,209,748</u>	<u>585,017</u>	<u>42,876,682</u>	<u>3,367,208</u>	-	<u>302,038,655</u>

DOLPHIN COVE LIMITEDNotes to the Financial Statements (Continued)  
December 31, 20118. Property, plant and equipment (cont'd)

- (a) Land and buildings were valued on an open market value basis by Easton Douglas & Company (Chartered Surveyors and Property Consultants of Kingston, Jamaica) in 2009. The surpluses arising on revaluation are included in capital reserves (note 16).
- (b) Land and buildings include land at a valuation of \$426,724,562 (2010: \$424,030,062) for the group and \$121,600,000 (2010: \$121,600,000) for the company.

9. Live assets

	<u>The Group</u>		
	<u>Dolphins</u>	<u>Other creatures</u>	<u>Total</u>
Cost:			
December 31, 2009	132,406,050	13,135,497	145,541,547
Additions	<u>136,398</u>	<u>169,501</u>	<u>305,899</u>
December 31, 2010	132,542,448	13,304,998	145,847,446
Additions	<u>-</u>	<u>325,000</u>	<u>325,000</u>
December 31, 2011	<u>132,542,448</u>	<u>13,629,998</u>	<u>146,172,446</u>
Amortisation:			
December 31, 2009	15,582,200	3,063,195	18,645,395
Charge for the year	<u>8,835,847</u>	<u>926,152</u>	<u>9,761,999</u>
December 31, 2010	24,418,047	3,989,347	28,407,394
Charge for the year	<u>8,836,614</u>	<u>895,122</u>	<u>9,731,736</u>
December 31, 2011	<u>33,254,661</u>	<u>4,884,469</u>	<u>38,139,130</u>
Net book values:			
December 31, 2011	\$ <u>99,287,787</u>	<u>8,745,529</u>	<u>108,033,316</u>
December 31, 2010	<u>\$108,124,401</u>	<u>9,315,651</u>	<u>117,440,052</u>
	<u>The Company</u>		
	<u>Dolphins</u>	<u>Other creatures</u>	<u>Total</u>
Cost:			
December 31, 2009	132,406,050	13,135,497	145,541,547
Additions	<u>136,399</u>	<u>54,000</u>	<u>190,399</u>
December 31, 2010	132,542,449	13,189,497	145,731,946
Additions	<u>-</u>	<u>47,000</u>	<u>47,000</u>
December 31, 2011	<u>132,542,449</u>	<u>13,236,497</u>	<u>145,778,946</u>
Amortisation:			
December 31, 2009	15,582,200	3,063,195	18,645,395
Charge for the year	<u>8,835,847</u>	<u>924,032</u>	<u>9,759,879</u>
December 31, 2010	24,418,047	3,987,227	28,405,274
Charge for the year	<u>8,836,614</u>	<u>880,366</u>	<u>9,716,980</u>
December 31, 2011	<u>33,254,661</u>	<u>4,867,593</u>	<u>38,122,254</u>
Net book values:			
December 31, 2011	\$ <u>99,287,788</u>	<u>8,368,904</u>	<u>107,656,692</u>
December 31, 2010	<u>\$108,124,402</u>	<u>9,202,270</u>	<u>117,326,672</u>



DOLPHIN COVE LIMITEDNotes to the Financial Statements (Continued)  
December 31, 201110. Loan receivable

This represented advances to Dolphin Cove (Cayman) Limited that were unsecured and interest free. These advances were settled during the year.

11. Bank overdrafts

Bank overdrafts represent credit balances on the company's bank accounts arising from items in transit. The company has an overdraft facility in the amount of \$4,060,000 which is secured by a savings balance of US\$56,400.

12. Accounts payable

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Trade payables	15,587,454	20,245,913	14,439,859	18,845,934
Other payables and accruals	<u>48,566,724</u>	<u>42,308,709</u>	<u>41,347,855</u>	<u>38,631,910</u>
	<u>\$64,154,178</u>	<u>62,554,622</u>	<u>55,787,714</u>	<u>57,477,844</u>

13. Deferred tax liability

Deferred tax is attributable to the following [see also note 19(c)]:

	<u>The Group</u>				
	<u>Balance at</u>	<u>Recognised</u>	<u>Balance at</u>	<u>Recognised</u>	<u>Balance at</u>
	<u>December 31,</u>	<u>in income</u>	<u>December 31,</u>	<u>in income</u>	<u>December 31,</u>
	<u>2009</u>	<u>(note 19)</u>	<u>2010</u>	<u>(note 19)</u>	<u>2011</u>
Property, plant and equipment	( 4,784,838)	( 600,048)	( 5,384,886)	(648,716)	( 6,033,602)
Live assets	14,132,584	700,174	14,832,758	74,601	14,907,359
Accounts payable	( 3,384,037)	3,384,037	-	-	-
Unrealised gain on exchange	<u>603,654</u>	<u>( 603,654)</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>\$ 6,567,363</u>	<u>2,880,509</u>	<u>9,447,872</u>	<u>(574,115)</u>	<u>8,873,757</u>
	<u>The Company</u>				
	<u>Balance at</u>	<u>Recognised</u>	<u>Balance at</u>	<u>Recognised</u>	<u>Balance at</u>
	<u>December 31,</u>	<u>in income</u>	<u>December 31,</u>	<u>in income</u>	<u>December 31,</u>
	<u>2009</u>	<u>(note 19)</u>	<u>2010</u>	<u>(note 19)</u>	<u>2011</u>
Property, plant and equipment	( 4,784,838)	(5,184,764)	( 9,969,602)	(426,499)	(10,396,101)
Live assets	14,132,584	675,220	14,807,804	9,009	14,816,813
Accounts payable	( 3,384,037)	3,384,037	-	-	-
Unrealised gain on exchange	<u>603,654</u>	<u>( 603,654)</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>\$ 6,567,363</u>	<u>(1,729,161)</u>	<u>4,838,202</u>	<u>(417,490)</u>	<u>4,420,712</u>

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

14. Long-term liabilities

		<u>The Group and the Company</u>	
		<u>2011</u>	<u>2010</u>
(i)	Long-term loans:		
	Pan Caribbean Merchant Bank Limited (a)	-	23,111,504
	Pan Caribbean Merchant Bank Limited (a)	-	10,416,663
	National Export Import Bank of Jamaica Limited [US\$1,675,616 (2010: US\$2,374,424)] (b)	<u>145,109,659</u>	<u>203,871,131</u>
		145,109,659	237,399,298
	Less: Current portion	<u>( 72,496,871)</u>	<u>( 85,311,252)</u>
		72,612,788	152,088,046
(ii)	Due to property vendor	<u>52,250,000</u>	<u>96,250,000</u>
		<u>\$124,862,788</u>	<u>248,338,046</u>

## (i) Long-term loans:

(a) These loans were interest-bearing and fully settled during the year. They were secured as noted below:

- A first debenture over the fixed and floating assets of the company, stamped to cover US\$467,000;
- A corporate guarantee of the company's subsidiary, Too Cool Limited, supported by mortgages over property owned by that company. The mortgages are stamped to cover US\$467,000 and J\$100,000,000;
- Keyman Insurance on the life of a director for J\$50,000,000 and personal guarantee of a director for US\$467,000; and
- Assignment of public liability insurance. Comprehensive all risk peril insurance including public liability insurance over the mortgaged property.

(b) This loan is due to be repaid in December 2014 and bears interest at 7.5% per annum. It is secured by a guarantee from PanCaribbean Bank Limited in the amount of US\$2,585,500.

## (ii) Due to property vendor:

This represents the balance of an initial loan of \$94,000,000 plus the company's share of transaction costs in relation to the purchase of land in Hanover. Interest is payable quarterly at a rate of 12% per annum. The principal is payable within four years, in instalments, as specified in the agreement for sale.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

15. Share capital

Authorised:

432,426,376 ordinary shares  
of no par value

	<u>2011</u>	<u>2010</u>
Stated capital, issued and fully paid:		
392,426,376 ordinary shares of no par value	279,053,297	279,053,297
Less: Transaction costs of share issue	( 21,092,972)	( 20,836,173)
	<u>\$257,960,325</u>	<u>258,217,124</u>

On November 22, 2010, the company unanimously passed the following resolutions:

- That the authorised share capital of the company be increased from 39,053,297 to 54,053,297 shares;
- That each of the existing issued and unissued ordinary shares in the capital of the company be divided into 8 ordinary shares.

In December 2010 the company issued 80,000,000 new shares to the public and the shares were listed on the Junior Stock Market of The Jamaica Stock Exchange (note 1).

16. Capital reserves

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Revaluation surplus arising on (note 8):				
Land	268,788,836	268,788,836	86,389,590	86,389,590
Buildings	<u>102,894,062</u>	<u>102,894,062</u>	<u>77,822,481</u>	<u>77,822,481</u>
	371,682,898	371,682,898	164,212,071	164,212,071
Deferred tax arising on revalued buildings	( 25,940,827)	( 25,940,827)	( 25,940,827)	( 25,940,827)
Investment revaluation reserve	( 776,164)	-	( 776,164)	-
	<u>\$344,965,907</u>	<u>345,742,071</u>	<u>137,495,080</u>	<u>138,271,244</u>

17. Operating revenue

This represents revenue from the operation of attractions and is reported net of discounts and General Consumption Tax.

18. Finance income/(costs)

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
(a) Finance income:				
Interest income	<u>\$8,722,172</u>	<u>2,193,563</u>	<u>30,632,407</u>	<u>11,751,888</u>

DOLPHIN COVE LIMITEDNotes to the Financial Statements (Continued)  
December 31, 201118. Finance income/(costs) (cont'd)

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
(b) Finance costs:				
Interest expense	(22,640,117)	(21,743,943)	(22,640,117)	(23,007,853)
Bank charges	( 5,448,054)	( 3,909,063)	( 4,880,749)	( 3,837,633)
Net foreign exchange losses	( 1,852,406)	( 4,104,515)	( 1,851,394)	( 4,104,515)
Credit card charges	( 5,376,458)	( 3,752,688)	( 3,910,378)	( 3,558,449)
	<u>\$(35,317,035)</u>	<u>(33,510,209)</u>	<u>(33,282,638)</u>	<u>(34,508,450)</u>

19. Taxation

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
(a) Income tax charge:				
(i) Current tax at 33 $\frac{1}{3}$ %				
Current year	6,216	36,284,792	-	36,284,792
Adjustment in respect of prior year	<u>-</u>	<u>( 1,556,926)</u>	<u>-</u>	<u>( 1,556,926)</u>
	6,216	34,727,866	-	34,727,866
(ii) Deferred taxation:				
Origination of temporary differences (note 13)	<u>( 574,115)</u>	<u>2,880,509</u>	<u>(417,490)</u>	<u>( 1,729,161)</u>
	<u>\$( 567,899)</u>	<u>37,608,375</u>	<u>(417,490)</u>	<u>32,998,705</u>

## (b) Reconciliation of actual tax expense:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Profit before taxation	<u>\$203,909,176</u>	<u>106,777,888</u>	<u>176,453,659</u>	<u>113,586,581</u>
Computed "expected" tax charge	67,969,725	35,592,629	58,817,886	37,862,194
Tax effect of differences between treatment for financial statement and taxation purposes:				
Depreciation and capital allowances, net	( 2,431,005)	( 614,390)	( 2,980,758)	( 2,730,574)
Unrealised exchange gains	153,226	950,291	153,226	950,291
Provision for unused vacation	90,099	( 160,901)	69,432	( 160,901)
Disallowed expenses	6,586,053	( 342,787)	1,535,191	( 23,752)
Capital income	-	( 214,133)	-	( 214,133)
Tax remission [note (c)]	(58,012,467)	( 1,127,494)	(58,012,467)	( 1,127,494)
Relief under Section 86 of the Income Tax Act [note (d)]	(11,762,215)	-	-	-
Tax losses (utilised)/unutilised	<u>( 3,161,315)</u>	<u>5,082,086</u>	<u>-</u>	<u>-</u>
	( 567,899)	39,165,301	( 417,490)	34,555,631
Adjustment in respect of prior year	<u>-</u>	<u>( 1,556,926)</u>	<u>-</u>	<u>( 1,556,926)</u>
Actual tax (credit)/charge recognised in profit for the year	<u>\$( 567,899)</u>	<u>37,608,375</u>	<u>( 417,490)</u>	<u>32,998,705</u>

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

19. Taxation (cont'd)

(c) The company's shares were listed on the Junior Market of the Jamaica Stock Exchange on December 21, 2010. Consequently, the company is entitled to a remission of taxes for 10 years in the proportions set out below, provided the shares remain listed for at least 15 years:

- Year 1 to 5 100%
- Years 5 to 6 50%

(d) Approval has been granted for Dolphin Cove (Negril) Limited to be relieved of income tax arising from operations up to August 2015, under Section 86 of the Income Tax Act.

20. Disclosure of expenses

Profit for the year is stated after charging:

	The Group		The Company	
	2011	2010	2011	2010
	\$	\$	\$	\$
Directors' emoluments:				
Fees	7,899,485	2,059,800	6,819,485	2,059,800
Management	33,559,785	28,549,757	33,559,785	28,549,757
Auditors' remuneration:				
Current year	4,200,000	3,605,000	3,000,000	2,775,000
Prior year	-	1,025,000	-	883,500
Depreciation and amortisation	30,833,295	25,769,666	23,367,974	22,985,493
Staff costs [see also note 22(c)]	<u>237,277,086</u>	<u>204,891,644</u>	<u>206,792,494</u>	<u>197,801,836</u>

21. Earnings per stock unit

Earnings per stock unit is calculated by dividing the profit for the year by the weighted average number of ordinary shares in issue for the year. The weighted average number of shares for 2010 reflects the 8:1 split in the number of shares in issue up to December 8, 2010 and computed as follows:

	<u>2011</u>	<u>2010</u>
Issued ordinary shares at January 1	392,426,376	312,426,376
Effect of shares issued during the year	<u>-</u>	<u>6,666,667</u>
Weighted average number of ordinary shares held during the year	<u>\$392,426,376</u>	<u>319,093,043</u>

22. Related party balances and transactions

(a) Identity of related parties:

The company has related party relationships with its subsidiaries, Too Cool Limited and Dolphin Cove (Negril) Limited, its affiliate, Dolphin Cove (Cayman) Limited, its directors and key management personnel.

(b) The statement of financial position includes balances with related parties as stated at notes 5 and 10.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

22. Related party balances and transactions (cont'd)

- (c) The statement of comprehensive income includes the following income/(expense) transactions with related parties.

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Interest earned from subsidiary [note 5(b)]	<u>-</u>	<u>-</u>	<u>21,964,185</u>	<u>9,558,325</u>
Mini-boat commissions paid to a director	<u>( 2,123,929)</u>	<u>( 2,765,762)</u>	<u>( 2,123,929)</u>	<u>( 2,765,762)</u>
Rental of dolphins and camels to subsidiary	<u>-</u>	<u>-</u>	<u>46,815,200</u>	<u>-</u>
Management fees charged to subsidiary	<u>-</u>	<u>-</u>	<u>3,600,000</u>	<u>-</u>
Key management personnel compensation (included in staff costs) (note 20)	<u>(41,379,270)</u>	<u>(30,609,557)</u>	<u>(40,379,270)</u>	<u>(30,609,557)</u>

23. Dividends

During the year, the company paid a dividend of \$0.08 and \$0.04 per ordinary share held on September 28, 2011 and November 30, 2011, respectively.

On March 18, 2010, the company paid a dividend of \$6.7392 per ordinary share held as of that date.

24. Segment results

The group's reportable segments are as follows:

- (a) Ocho Rios - This comprises business in Ocho Rios, St. Ann and includes tourist attractions such as dolphin programmes, restaurants, gift and video shops.
- (b) Hanover - This comprises business at Point, Lucea, Hanover and includes tourist attractions such as dolphin programmes, gift and video shops.
- (c) Others - This comprises business at the Prospect and Half Moon locations. Only dolphin programmes are offered at the Half Moon location. Horseback tours and plantation tours, which include camel rides, ostriches and a butterfly enclosure, are offered at the Prospect location.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

24. Segment results (cont'd)

Segment information below represents the total for the group:

	<u>2011</u>			
	<u>Ocho Rios</u>	<u>Hanover</u>	<u>Other</u>	<u>Total</u>
Gross revenue from external customers	\$ <u>867,502,493</u>	<u>222,431,512</u>	<u>72,341,452</u>	<u>1,162,275,457</u>
Finance income	\$ <u>30,632,407</u>	<u>53,950</u>	<u>-</u>	<u>30,686,357</u>
Finance costs	\$( <u>33,282,638</u> )	( <u>23,998,582</u> )	<u>-</u>	( <u>57,281,220</u> )
Depreciation and amortisation	\$ <u>22,184,848</u>	<u>6,595,133</u>	<u>2,053,314</u>	<u>30,833,295</u>
Taxation	\$ <u>417,490</u>	<u>150,409</u>	<u>-</u>	<u>567,899</u>
Segment profit after tax	\$ <u>179,841,297</u>	<u>28,476,114</u>	( <u>3,840,336</u> )	<u>204,447,075</u>
Reportable segment assets	\$ <u>1,272,874,998</u>	<u>303,465,300</u>	<u>21,197,550</u>	<u>1,597,537,848</u>
Capital expenditure	\$ <u>36,853,226</u>	<u>11,813,077</u>	<u>839,011</u>	<u>49,505,314</u>
Reportable segment liabilities	\$ <u>264,337,553</u>	<u>287,428,955</u>	<u>-</u>	<u>551,766,508</u>
	<u>2010</u>			
	<u>Ocho Rios</u>	<u>Hanover</u>	<u>Other</u>	<u>Total</u>
Gross revenue from external customers	\$ <u>764,461,904</u>	<u>22,238,836</u>	<u>92,938,186</u>	<u>879,638,926</u>
Finance income	\$ <u>11,751,888</u>	<u>-</u>	<u>-</u>	<u>11,751,888</u>
Finance costs	\$( <u>34,508,450</u> )	( <u>8,560,084</u> )	<u>-</u>	( <u>43,068,534</u> )
Depreciation and amortisation	\$ <u>21,856,360</u>	<u>1,891,673</u>	<u>2,021,633</u>	<u>25,769,666</u>
Tax expense	\$( <u>31,388,433</u> )	( <u>4,609,670</u> )	( <u>1,610,272</u> )	( <u>37,608,375</u> )
Segment profit/(loss) after tax	\$ <u>80,509,889</u>	( <u>12,539,771</u> )	<u>1,199,395</u>	<u>69,169,513</u>
Reportable segment assets	\$ <u>1,297,975,594</u>	<u>277,082,490</u>	<u>24,593,134</u>	<u>1,599,651,218</u>
Capital expenditure	\$ <u>13,383,873</u>	<u>137,533,520</u>	<u>581,072</u>	<u>151,498,465</u>
Reportable segment liabilities	\$ <u>420,711,282</u>	<u>289,522,262</u>	<u>-</u>	<u>710,233,544</u>

Reconciliation of reportable segment finance income, finance costs, assets and liabilities:

	<u>2011</u>	<u>2010</u>
<u>Finance income</u>		
Total finance income for reportable segments	30,686,357	11,751,888
Elimination of inter-company transactions	( <u>21,964,185</u> )	( <u>9,558,325</u> )
Consolidated finance income	\$ <u>8,722,172</u>	<u>2,193,563</u>
<u>Finance costs</u>		
Total finance costs for reportable segments	( <u>57,281,220</u> )	( <u>43,068,534</u> )
Elimination of inter-company transactions	<u>21,964,185</u>	<u>9,558,325</u>
Consolidated finance costs	\$( <u>35,317,035</u> )	( <u>33,510,209</u> )

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

24. Segment results (cont'd)

Reconciliation of reportable segment finance income, finance costs, assets and liabilities (cont'd):

	<u>2011</u>	<u>2010</u>
<u>Assets</u>		
Total assets for reportable segments	1,597,537,848	1,599,651,218
Elimination of investment in subsidiaries	( 33,220,242)	( 33,220,242)
Elimination of due from subsidiary	( 274,603,230)	( 278,529,425)
Consolidated total assets	<u>\$1,289,714,376</u>	<u>1,287,901,551</u>
<u>Liabilities</u>		
Total liabilities for reportable segments	551,766,508	710,233,544
Elimination of due to parent company	( 274,603,230)	( 278,529,425)
Consolidated total liabilities	<u>\$ 277,163,278</u>	<u>431,704,119</u>
<u>Revenue</u>		
Total revenue for reportable segments	1,162,275,457	879,638,926
Elimination of inter-company management fees	( 3,600,000)	-
Elimination of inter-company rental income	( 46,815,200)	-
	<u>\$1,111,860,257</u>	<u>879,638,926</u>

25. Financial instruments(a) Financial risk management:

The group has exposure to credit risk, market risk and liquidity risk from its use of financial instruments in the ordinary course of the business. Derivative financial instruments are not used to reduce exposure to fluctuations in interest and foreign exchange rates.

(i) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.



DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

25. Financial instruments (cont'd)

## (a) Financial risk management (cont'd)

## (i) Credit risk (cont'd):

The maximum exposure to credit risk at the reporting date is represented by the carrying amount of each financial asset as follows:

	<u>Carrying amount</u>			
	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Cash and cash equivalents	44,922,944	18,815,314	33,373,506	18,328,842
Securities purchased				
under resale agreements	63,558,935	203,424,623	63,558,935	203,424,623
Investments	54,394,538	-	54,394,538	-
Accounts receivable	164,342,854	124,635,189	138,853,766	112,220,925
Due from subsidiary	-	-	274,603,230	278,529,425
Loan receivable	-	625,798	-	625,798
Due from related parties	<u>5,878,625</u>	<u>2,397,907</u>	<u>5,878,625</u>	<u>2,397,907</u>
	<u>\$333,097,896</u>	<u>349,898,831</u>	<u>570,662,600</u>	<u>615,527,520</u>

*Cash and cash equivalents, securities purchased under resale agreements and investments*

The group limits its exposure to credit risk by:

- placing cash resources with substantial counterparties who are believed to have minimal risk of default;
- only investing in liquid securities with credit worthy institutions; and
- obtaining sufficient collateral as a means of mitigating the risk of financial loss from defaults.

*Accounts receivable*

The group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Management has a credit policy in place under which each customer is analysed for credit worthiness prior to being offered credit. The group does not require collateral in respect of trade and other receivables. At the reporting date there were significant concentrations of credit risk in respect of 10 (2010: 11) major customers for the group and 7 (2010: 6) for the company who materially comprised trade receivables. As at December 31, 2011, amounts receivable from these customers aggregated \$82,917,323 (2010: \$67,955,810) for the group and \$77,057,983 (2010: \$61,859,995) for the company. These represent 54% (2010: 59%) and 48% (2010: 58%) of trade receivables for the group and the company, respectively.

The group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The allowances for doubtful debts are based on the aging of the receivables, with write-offs made if attempts to collect fail and the amount is deemed to be uncollectible.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

25. Financial instruments (cont'd)

## (a) Financial risk management:

## (i) Credit risk (cont'd):

*Due from related parties*

At the reporting date there were no significant concentrations in respect of amounts due from related parties. These related parties are considered to be solvent.

There were no changes in the group's and the company's approach to managing credit risk during the year.

## (ii) Market risk:

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate as a result of changes in market prices. These arise mainly from changes in interest rates and foreign exchange rates and will affect the group's and the company's income or the value of its holdings of financial instruments.

## • Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

Subject to normal conditions, the group and the company materially contracts financial liabilities at fixed interest rates for the duration of the term.

Interest-bearing financial assets are primarily represented by cash and cash equivalents, securities purchased under resale agreements and investments. Interest-bearing financial liabilities are mainly represented by loans and bank overdraft.

Financial instruments are subject to interest as follows:

	Carrying amount			
	The Group		The Company	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Fixed rate instruments:				
Financial assets	182,450	-	197,542,109	300,121,131
Financial liabilities	(197,359,659)	(331,399,298)	(197,359,659)	(331,399,298)
	\$(197,177,209)	(331,399,298)	182,450	(31,278,167)
Variable rate instruments:				
Financial assets	94,452,618	217,933,559	84,547,027	217,793,076
Financial liabilities	(6,769,468)	(19,552,951)	(6,769,468)	(18,246,565)
	\$ 87,683,150	198,380,608	77,777,559	199,546,511

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

25. Financial instruments (cont'd)

## (a) Financial risk management (cont'd):

## (ii) Market risk (cont'd):

## • Interest rate risk (cont'd):

*Cash flow sensitivity analysis for variable rate instruments*

A change of 100 (2010: 200) basis points in interest rates at the reporting date would have increased/decreased profit by \$876,832 (2010: \$3,964,802) for the group and \$777,776 (2010: \$3,990,930) for the company. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2010.

*Fair value sensitivity analysis for fixed rate instruments*

The group and the company do not account for any fixed rate financial liabilities at fair value. Therefore, a change in interest rates at the reporting date would not affect the profit or other comprehensive income recognised for the year.

## • Foreign currency risk:

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The group incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaica dollar. The principal foreign currency exposures of the group and the company are denominated in United States dollars (US\$).

The group's and the company's exposure to foreign currency risk on US\$ denominated balances was as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Cash and cash equivalents	370,953	142,242	255,770	109,364
Securities purchased				
under resale agreements	150,308	-	150,308	-
Investments	248,445	-	248,445	-
Accounts receivable	1,761,225	1,256,501	1,472,185	1,116,165
Due (to)/from related parties	( 2,461)	-	( 2,461)	2,374,424
Bank overdrafts	( 79,171)	( 88,541)	( 79,171)	( 88,541)
Accounts payable	( 244,911)	( 3,904)	( 180,076)	( 3,904)
Long-term loan	( 1,675,616)	( 2,374,424)	( 1,675,616)	( 2,374,424)
	US\$ <u>528,772</u>	( <u>1,068,126</u> )	<u>189,384</u>	<u>1,133,084</u>
Equivalent to	J\$ <u>45,545,829</u>	( <u>91,153,873</u> )	<u>16,312,610</u>	<u>96,697,389</u>

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

25. Financial instruments (cont'd)

## (a) Financial risk management (cont'd):

## (ii) Market risk (cont'd):

- Foreign currency risk (cont'd):

Exchange rates in terms of the Jamaica dollar (\$) for US\$1 were as follows:

At December 31, 2010:	\$85.34
At December 31, 2011:	\$86.14

*Sensitivity analysis*

Changes in the exchange rates of the Jamaica dollar (\$) to the United States dollar (US\$) would have the effects described below:

	Increase/(decrease) in profit for the year			
	The Group		The Company	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	\$	\$	\$	\$
1% (2010: 5%) strengthening/ weakening of the US\$ against the J\$	<u>455,484</u>	<u>4,557,694</u>	<u>163,126</u>	<u>4,834,869</u>

The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2010.

## (iii) Liquidity risk:

Liquidity risk, also referred to as funding risk, is the risk that the group will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities. The management of the group aims at maintaining flexibility in funding by keeping lines of funding available.

The following are the contractual maturities of financial liabilities measured at amortised cost, including interest payments. The tables show the undiscounted cash flows of non-derivative financial liabilities based on the earliest date on which the group can be required to pay:

DOLPHIN COVE LIMITEDNotes to the Financial Statements (Continued)  
December 31, 201125. Financial instruments (cont'd)(a) Financial risk management (cont'd):(iii) Liquidity risk (cont'd):

	<u>The Group</u>					
	<u>2011</u>					
	<u>Carrying amount</u> \$	<u>Contractual cash flows</u> \$	<u>6 months or less</u> \$	<u>6-12 months</u> \$	<u>1-2 years</u> \$	<u>2-5 years</u> \$
Long-term liabilities	197,359,659	220,755,551	42,097,383	42,097,383	84,310,785	52,250,000
Bank overdrafts	6,769,468	6,769,468	6,769,468	-	-	-
Accounts payable	<u>64,154,178</u>	<u>64,154,178</u>	<u>64,154,178</u>	-	-	-
Total financial liabilities	<u>268,283,305</u>	<u>291,679,197</u>	<u>113,021,029</u>	<u>42,097,383</u>	<u>84,310,785</u>	<u>52,250,000</u>
	<u>2010</u>					
	<u>Carrying amount</u> \$	<u>Contractual cash flows</u> \$	<u>6 months or less</u> \$	<u>6-12 months</u> \$	<u>1-2 years</u> \$	<u>2-5 years</u> \$
Long-term liabilities	333,649,298	362,978,278	56,704,287	44,618,526	84,150,656	177,504,809
Bank overdrafts	19,552,951	19,552,951	19,552,951	-	-	-
Accounts payable	<u>62,554,622</u>	<u>62,554,622</u>	<u>62,554,622</u>	-	-	-
Total financial liabilities	<u>415,756,871</u>	<u>445,085,851</u>	<u>138,811,860</u>	<u>44,618,526</u>	<u>84,150,656</u>	<u>177,504,809</u>
	<u>The Company</u>					
	<u>2011</u>					
	<u>Carrying amount</u> \$	<u>Contractual cash flows</u> \$	<u>6 months or less</u> \$	<u>6-12 months</u> \$	<u>1-2 years</u> \$	<u>2-5 years</u> \$
Long-term liabilities	197,359,659	220,755,551	42,097,383	42,097,383	84,310,785	52,250,000
Bank overdrafts	6,769,468	6,769,468	6,769,468	-	-	-
Accounts payable	<u>55,787,714</u>	<u>55,787,714</u>	<u>55,787,714</u>	-	-	-
Total financial liabilities	<u>259,916,841</u>	<u>283,312,733</u>	<u>104,654,565</u>	<u>42,097,383</u>	<u>84,310,785</u>	<u>52,250,000</u>
	<u>2010</u>					
	<u>Carrying amount</u> \$	<u>Contractual cash flows</u> \$	<u>6 months or less</u> \$	<u>6-12 months</u> \$	<u>1-2 years</u> \$	<u>2-5 years</u> \$
Long-term liabilities	333,649,298	362,978,278	56,704,287	44,618,526	84,150,656	177,504,809
Bank overdrafts	18,246,565	18,246,565	18,246,565	-	-	-
Accounts payable	<u>57,477,844</u>	<u>57,477,844</u>	<u>57,477,844</u>	-	-	-
Total financial liabilities	<u>409,373,707</u>	<u>438,702,687</u>	<u>132,428,696</u>	<u>44,618,526</u>	<u>84,150,656</u>	<u>177,504,809</u>

(b) Capital management:

The group manages the adequacy of capital by managing the returns on borrowed funds to protect against losses on its business activities so as to be able to generate an adequate level of return for its stockholders. As a condition of its long term loans, the company is required to have positive stockholders' equity. There are no other externally imposed capital requirements and there have been no changes in the group's and the company's approach to managing capital.

DOLPHIN COVE LIMITED

Notes to the Financial Statements (Continued)  
December 31, 2011

---

25. Financial instruments (cont'd)

## (c) Fair value disclosures:

The carrying values reflected in the financial statements for monetary assets and liabilities such as cash and cash equivalents, securities purchased under resale agreements, accounts receivable, bank overdrafts and accounts payable and provisions are assumed to approximate their carrying values due to their relatively short-term nature. Long-term liabilities are assumed to approximate fair value, as they are contracted at commercial rates. Amounts due from/to related parties, are considered to approximate their carrying value due to their short-term nature, and/or an ability to affect future set-offs in the amounts disclosed.

The fair value of investments is determined as disclosed in note 2(m).

## (d) Determination of fair value and fair values hierarchy:

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. These two types of inputs have created the following fair value hierarchy. This hierarchy requires the use of observable market data when available. The group considers relevant and observable market prices in its valuations where possible.

Level 1 - Quoted prices in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 - Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components. There are no investments that qualify for this category.

Financial instruments carried at fair value at the reporting date were as follows:

	<u>The Group and Company</u>	
	<u>2011</u>	<u>2010</u>
	<u>Level 1</u>	<u>Level 1</u>
Available-for-sale investments	<u>\$54,212,088</u>	<u>-</u>

26. Capital commitment

As at December 31, 2011, the company had a capital commitment of approximately \$7.6 million of which \$3.4 million was paid as deposit for the purchase and installation of a new accounting software.