

2011

Jamican Teas Limited 2011 ANNUAL REPORT

CONTENTS

- 2 Directors' Report
- 4 Notice of Annual General Meeting
- 5 List of Directors' & Profiles
- 7 Management Team
List of Officers
- 8 Management Discussion & Analysis
Evaluation of listing on the
Junior Stock Exchange

- 12 Shareholdings of Note
Directors and Connected Parties
-Senior Officers' Holdings
Management Holdings
-Top 10 Shareholders
- 17 - 55 Audited Financial Statements

Corporate Associates

Auditors
BDO
Chartered Accountants
26 Beechwood Avenue, Kgn. 5

Bankers
National Commercial Bank Ltd,
Duke Street Branch, Kgn.

Registrars and Transfer Agents
Jamaica Central Securities
Depository Ltd.
40 Harbour Street, Kgn.



Directors' Report

In 2010 the Company took a decision to convert from a private company to a public one. Shares were issued to the public and the Company was listed on the Junior Market of the Jamaica Stock Exchange in that year. These reports are the second to shareholders as a public company. The Directors are satisfied with the progress which the Group has made since listing. Our Group enjoyed positive performance from continued improvement in our core business for the twelve months to September 2011, for Jamaican Teas and growth in sales of our majority owned JRG Shoppers' Delite Ltd. which operates a supermarket in Kingston.

The comparative financial results which are included in the audited financial statements reflect the operation of the Kingston supermarket for six months of 2010. Profit after tax was up by 42% on an increase in sales of 43% but included the Company's share of loss in the first year of operation, at a jointly owned supermarket in Montego Bay. Total comprehensive profits which includes the profits from operations and investment, plus unrealized gains of investments amounted to \$96.5 million up 64 percent over 2010.

The Company continued to focus on building its investment portfolio as it enjoyed good growth and generated acceptable rate of income from dividends, interest and realized gains from sale of some of our investments. We increased our investment in local stocks which appreciated during the year and beyond.

Jamaican Ginger – Quality and Supply

Under the Ministry of Agriculture and Fisheries' (MoAF's) quality assurance programme, the delicate combination of aromatic and pungent principles of Jamaican ginger are preserved and guaranteed.

The Group signed two contracts to acquire property within Kingston, the details of which are explained in the MD&A.

Current Assets & Liabilities

These continue to be held at satisfactory levels consistent with Management's expectations. The quality of receivables remains strong. Inventories are held at the expected levels and are adequate to meet the demand of the market place.

Financial Resources

During the year, the Company spent \$28 million on capital improvements and fixed assets. In addition, we invested \$33 million in Bay City Foods Ltd, operators of a supermarket in Montego Bay. Subsequent to the year end, the Company entered into an agreement to purchase the building and equipment related to our Kingston supermarket for \$58 million. This will be partly financed by a vendor's mortgage.

Stockholders' Relations

The Company's share traded at a high of \$4.45 during the year and was priced at \$3.90 at the end of September. We note that since the release of our 4th quarter results the stock has traded up to \$5.50.

Indication of increased interest in the stock can be seen from growth in the number of shareholders. At the end of 2011 the number of shareholders on record amount to 378, an increase over the 335 at the end of 2010.

We paid dividend of 5 cents per share on December 10, 2010 and 5 cents per share on August 31, 2011.

The Board approved a dividend of 5 cents per share amounting to \$8.4 million out of profits for the current financial year, payable January 4, 2012.

The Board embarked on a summary presentation of the quarterly report in the press, to better inform investors of the progress of the Group. We are of the view that the timely disclosure has been beneficial to building investor interest in the Group.

Directors

Directors, Violet and John Mahfood retire by rotation and offer themselves for re-election.

Acknowledgement

The Directors wish to express their appreciation to the Management and Staff of the company for their dedication and contribution during the year.

Outlook

We are optimistic that business for both the manufacturing and retailing will continue to improve.

Date for Annual General meeting

The Annual General Meeting will be held on March 7, 2012 at the Knutsford Court Hotel and the Directors look forward to welcoming you to the meeting.



Adeeb Mahfood
Chairman

Caribbean Dreams Ginger Teas

Our products contain 100% ginger root and carry a rich tradition of usage both in the Caribbean and the Far East. Served either hot or cold, these are used both as traditional drinks or for light medicinal purposes. Jamaican Ginger – Quality and Supply.

The superior flavour profile of Jamaican ginger is highly regarded in international markets and has firmly positioned the product and its derivatives in specialty segments. Under the Ministry of Agriculture and Fisheries' (MoAF's) quality assurance programme, the delicate combination of aromatic and pungent principles are preserved and guaranteed.

Jamaican ginger is free of processing aids such as calcium hydroxide and is guaranteed to meet the American Spice Trade Association Cleanliness Specifications and the food sanitation laws of all importing countries.

The essential oil of ginger, which contains the product's complex chemical character, is influenced by a combination of factors, including: genetics, growing practices, and harvesting, processing and storage conditions.

Notice of Annual General Meeting

Notice is hereby given that the 2012 Annual General Meeting of the members of the Company will be held at Knutsford Court Hotel on Wednesday, March 7th, at 11:00 a.m. for the purpose of transacting the following business:

1. To receive the Reports of the Directors and the Audited Accounts for the year ended September 30, 2011, together with the Auditors' Report thereon.
2. To declare the interim dividend of five cents (5¢) per share paid on January 4th 2012 be declared as a final dividend out of profits for the year ending September 2011.
3. To elect Directors:
 - a) Directors retiring:
 - i) The Directors retiring in accordance with Article 117 of the Company's Articles of the Association are Mrs. Violet Mahfood and Mr. John Mahfood, being eligible, offer themselves for re-election.
 - b) To consider, and if thought fit, pass the following resolution:
 - i) "That the Directors retiring in accordance with Article 117 of the Company's Articles of Association be re-elected Directors of the Company."
 - ii) "That Mrs. Violet Mahfood and John Mahfood, who are retiring in accordance with Article 117 of the Company's Articles of Association, be and are hereby re-elected Directors of the Company."
4. To approve the remuneration of the Directors:
 - To consider, and if thought fit, pass the resolution:

"That the amount shown in the Audited Accounts for the year ended September 30, 2011 as fees to the Directors for services as Directors, be and is hereby approved."
5. To re-appoint BDO as Auditors of the Company and to authorize the Directors to fix the remuneration of the Auditors.

BY ORDER OF THE BOARD



Violet Mahfood
SECRETARY

Dated this 9th day of January 2012

* Please see proxy and notes thereto


Chairman

Adeeb Mahfood has been integral to the genesis and management of the Company. He has responsibility for corporate governance and chairs the Remuneration Committee of the Board. He is a well-known businessman with vast experience as a Director, having participated in the management of many private companies.


Chief Executive Officer

John Mahfood is responsible for developing and implementing guidelines, internal controls and human resource procedures. He is experienced in local and international retail and trading, as well as mergers, expansions and turn-arounds, having served in those capacities in several corporate entities. He is a Certified Public Accountant and a fellow of the Institute of Chartered Accountants.



Violet Mahfood is a Non Executive Director of the Company. She is involved in charitable endeavours, including International Proxy Parents and the American Women's Group. She is also an active member of St. Margaret's and St. Andrew's Parish churches.



Nancy Milne is a Non Executive Director of the Company, who resides in the United States. She is a licensed Customs Broker.



Directors' Profiles cont'd



Marcos Dabdoub is a Non Executive Director with over four decades of experience in sales and distribution. He is Managing Director of Amalgamated Distributors Limited, the Company's exclusive Jamaican distributor of its Tetley and Caribbean Dreams product lines. He is a member of the Compensation Committee of the Board.



Duncan Davidson is a Non Executive Director. He is a Business Consultant with years of experience in supermarket operations; hardware, shipping and the port and maritime industries. He returned to Jamaica in 1989, having worked in Canada for a number of years. He is the holder of a Diploma in Mechanical Engineering (Ryerson University, Toronto 1971).



John Jackson is a Non Executive Director and Mentor to the Board. He is a Chartered Accountant and Financial Analyst. As Mentor, he is responsible for advising on adequate procedures, systems and controls for financial reporting and corporate governance, as is required under the Junior Market Rules. He is experienced in financial services, auditing, taxation, sugar, hotels and investing. He chairs the Audit and the Finance & Investment Committees. He is also a member of the Compensation Committee.

Management Team



Chief Accountant

Oliver Goldsmith joined the Group in 1998 from Grace Kennedy Limited where he held the position of Accountant.



Sales and Marketing Manager

Charles Barrett holds a Bachelor of Science (B.Sc) degree in Bio-chemistry. He joined the Group in January 2009 upon his graduation from the University of the West Indies.



Factory Manager

Norman Russell joined the Group in 1995 from Beric Battery Factory where he held the position of Factory Supervisor. He is responsible for all aspects of the Company's factory and warehouse operations.



Administrative Manager

Tanisha Samuels Certified Professional Secretary joined the Company in 2001. She supports the CEO in the day to day operations of the Group.



Assistant Accountant

Damian Brown, joined the company in 2010. He is responsible for the accounting of JRG Shoppers Delite Ltd. He had 10 years' experience in accounting prior to joining the Group.



Management Discussion and Analysis



The Management Discussion and Analysis, (MD&A), is intended to facilitate assessment of the Group for the financial year to September 2011, by providing greater insight into some of the information contained in our Financial Statements and the Group's activities, plans and future prospects for the period ahead.

The Group

The Group comprises Jamaican Teas Limited with its Tetley and Caribbean Dreams lines, H. Mahfood and Sons Limited, which owns a warehouse and other real estate, JRG Shoppers' Delite Limited, which operates a supermarket in Kingston and Bay City Foods Limited, a 49% percent owned associated company, operators of a supermarket in Montego Bay

The parent company packages and distributes black and herbal teas under its proprietary Caribbean Dreams and Tetley brands. The Company also packages teas for its private customers under their own labels. The Company has the exclusive right to sell Tetley branded black and green teas within the Caribbean. We also distribute other beverage related products under the Caribbean Dreams brand locally, as well as in our overseas markets.

A major feature of Jamaican Teas operations is that we sell to one local distributor in each market and offer sustained marketing support. This strategy has allowed the Company to maintain administrative costs at a low level. We maintain close contact with our various clients to keep abreast of market changes in order to respond speedily where needed.

We completed our first full year as a publicly listed company at the end of the fiscal year. We thought that this was an important enough matter that we should evaluate and comment on in this section of the annual report.

Economic impact

Last year at this time we expressed the view that we would see an economic recovery in 2011. Although the Jamaican economy recorded positive growth, tight fiscal and monetary policies and tax increases that came into effect at the beginning of the year, dampened demand for our products in Jamaica, while our main Caribbean markets showed continued sluggish economic activity. This was felt particularly during the fourth quarter of fiscal 2011. We also added new markets while our North American markets did well.

We embarked on a number of initiatives that were intended to stimulate sales in the face of the economic down turn. These activities are discussed in more detail in this report.

We maintained strong focus on marketing and advertising in the face of tough economic conditions. This helped us to achieve our sales objectives in both our domestic and export markets.

Our export volumes improved by 13%, primarily helped by improvement in sales to Florida, Trinidad, Barbados and St. Lucia. We will continue to maintain focus on our exports in the future which we see as strategic to maintaining growth in our main product lines.

Foreign Exchange

Since December of 2010, the country has been unable to draw down on funds from the International Monetary Fund, (IMF), as a result of the government not satisfying certain critical conditions. There was some tightening of supply of U.S dollars which in turn caused a small loss in value of the Jamaican dollar against the U.S dollar. Imports continued to grow particularly as the price of oil on the world market increased over the average of 2010. More importantly from our view point, was the loss in value of the Jamaican dollar against the British pound and the Canadian dollar during the course of the year. A significant amount of our raw materials are sourced in pounds sterling and Canadian dollars, while our sales are mainly denominated in Jamaican dollars and U.S currency. This causes an increase in our costs of input which could not be fully passed on by way of price increases. This negatively affected our profit margin at the manufacturing operation.

Operations

We increased our capacity and efficiency through the expansion of the warehouse facility and pur-

chase of additional packing equipment. We increased our leased premises by 3,000 square feet and renovated owned warehouse space by a further 6,000 square feet. This brings our total warehouse and factory space to 18,000 square feet. The additional warehouse space will allow us to store raw materials that are anticipated will be in short supply.

We purchased some critical additional machines that will allow us to reduce cost and increase the raw materials purchased locally and reduce reliance on imported raw materials and provide greater flexibility in sourcing raw material.

We launched our new Caribbean Dreams Jamaica Blue Spring Water line and we plan to follow this up with other spring water based products in the new year. We are satisfied with the performance of the water so far and anticipate strong growth in exports in 2012.

The U.S. government has formulated new tough food security regulations that come into effect on January 31, 2012. This requires companies which export to the U.S. to adhere to these standards. Fortunately for us, we had embarked on a Hazard Analysis Critical Control Point (HACCP) a few years ago and expect to be compliant with these new U.S regulations.

Retailing

Our supermarket JRG Shoppers' Delite was profitable during the year under review. Sales showed consistent growth throughout the year and came in at \$239.9 million compared to \$84.1 million in the six month period last year..

During our first quarter of 2010/2011, we acquired a 49% interest in Bay City Foods Limited. which operates a supermarket in Montego Bay. This investment is accounted for on the equity basis with only the net profit and loss position factored into the group results, which is the accepted accounting policy. The Company invested \$33 million in Bay City Foods Limited. We recorded a loss of \$11.6 million after tax, as our share of the investment during the year. We expect to see a significant turnaround in results in 2012, as sales continue to improve in line with expectations. We expect to see this improvement as early as in the first quarter of the 2011/12 fiscal year.

Review of Finances

Group profit

Profit before tax increased by 24.6% in the financial year under review. This result is after accounting for our share of the loss in our associated company of \$11.6 million. The improvement resulted from a combination of increase in operating profit as well

as improvement in other income. Our interest and other income increased from \$12.3 million in 2010 to \$25.2 million in 2011. In addition, our unrealized valuation gains on financial instruments stood at \$13.9 million, up from \$1.2 million in 2010.

Loans

We negotiated a loan of US\$500,000 at an interest rate of 6.09% with an international financial institution. These funds are being used to assist with our capital projects and the surplus is being used to fund our investment programme. While we have taken on some debt, our debt to equity ratio is well within accepted international levels. It is Management's decision to keep debt financing where appropriate, at prudent levels at all times.

Investments

Our investment portfolio increased from \$191.4 million in 2010 to \$231.1 million, an increase of \$40 million coming from increased values in the portfolio and additional investments made during the year. With a low interest rate environment, we see areas of opportunities to enhance the returns on our investable funds. The Board's investment strategy is to have an appropriate mix between **US and Jamaican dollars** as a protection against swings in exchange movements and to ensure adequate funding for raw materials at all times.

As indicated above, the portfolio generated reasonable returns during the year.

We are cognizant of our primary goal which is to invest in long term projects that can enhance the Group's long term viability. In this regard see details of our investment in plant and expansion below.

We are pleased that the amount invested in the Kingston supermarket in 2010 has been fully recovered during the fiscal year.

Investment in plant improvement & expansion

Our investment in capital additions during the year was \$28 million. Of that amount approximately \$19 million relates to the refurbishing of an outside warehouse. We also spent approximately \$33 million on our investment in Bay City Foods Ltd.

We acquired our Kingston supermarket recently at a cost of \$58 million. As a part of the purchase agreement, the sellers have provided us with a vendor's mortgage at a competitive interest rate. The acquisition will provide us security of tenure and allow for the expansion of the store in the future.

The Directors also approved an investment in property for residential development within the Kingston area towards the end of the year. The agreement

was signed and the title is expected to be delivered shortly. We plan to commence building during 2012 with completion around the end of the calendar year subject to regulatory approvals.

Liquidity – Inventory and trade receivables

The inventory level being carried represents under 2 months sales for the year. These amounts include a buffer for items that are in short supply.

Trade receivables remain at acceptable levels and is considered of good quality as evidenced by the lack of bad debts during the year. Return on average equity based on total comprehensive income was 19.3% versus 17.6% in 2010.

Dividend payment

We paid a dividend of 5 cents per share amounting to \$8.4 million on August 31, 2011. In November 2011, the Board of Directors declared another dividend of 5 cents per share payable on January 4, 2012. This represents a payment of 17% of profits for the year. It is Managements' objective to make annual payments unless conditions warrant otherwise. It is our plan to make payments twice a year after the six months' results and the annual fourth quarter results are approved by the Board.

Staff

Our Staff is an important asset. We rely on them for their invaluable contribution to the Group. We expect continued contribution from them going forward.

Our Directors make sterling contributions to deliberations on various issues and lend their valuable time and expertise to enhance the Group's performance.

Subsequent to the year-end, some of our Staff took up shares under the Staff Share Ownership Plan. In keeping with the Share Option Plan for Directors they were offered the first tranche of the option at the exercise price of \$7 each. At the time of this report no options were exercised.

Future prospects

The business environment both locally and overseas remains challenging due to uncertainty about the global economy. We are dealing with these challenges in our manufacturing division by increasing attention to marketing and seeking new customers in the export markets.

These strategies will contribute to positive performance in the new fiscal year in all our operating units. Our investment portfolio continues to perform well after the year end. We are exploring new opportunities that could enhance our results going forward.

Evaluation of listing on the Junior Stock Exchange

We have completed our first full fiscal year of being listed on the Junior Stock Exchange. We thought that it would be useful to evaluate the experience both for ourselves, as well as other companies that might be considering the move.

Listing has given the Company a new and valuable currency that can be used in a number of ways. We have in a short time frame, seen a series of considerable benefits that have accrued to the Company. We still have the currency that can be used to transact business if and when the Company shareholders so direct us to do. We speak here of the possibility to use shares as a means of transacting business particularly in acquiring income generating assets. Our initial decision to list, was influenced partly by our experience with the local debt financing. Lenders tended to be too cautious and slow to act and the interest rates offered were far too high. Listing on the Junior Exchange provided the Company with new long term funds. Since listing, we experienced a favourable desire for entities with funding, to look at us as a good vehicle for lending.

We have been able to obtain financing at better terms than we would have, prior to being listed. Listing has provided us with a higher profile and better public acceptance and this has facilitated investor offering with new business opportunities. Potential business partners also seem to have a greater confidence level in dealing with a publically listed company, as opposed to a private company. This should augur well for the long term prospects for the Company.

We find that as a result of the professionalism required of a public company and the presence of independent Directors on our Board, we have to improve as stewards of the Company ourselves. We have improved the quality of our reporting and are better at evaluating opportunities.

As a result of the tax benefit from listing, we have additional funds available to invest in new equipment, facilities and projects. This will result in faster growth of the Company than would have taken place otherwise.

Finally, the listing on the Exchange has allowed us to include our staff in the ownership of the Company. This in turn will hopefully lead to wealth creation for our employees, improved understanding of the business and better motivated employees.

The perceived negatives such as loss of privacy, additional operating costs and dilution of owner-

ship, have been minimal and are far out-weighted by the positives noted above. In fact, while there has been some dilution of ownership, the additional value created, has meant that the value of our ownership interest, is far more than it was prior to the listing.

We think that the other twelve companies that have so far listed on the Junior Exchange would share our sentiments. This probably helps to explain the high number of listings in a relatively short time frame.

The investment community has also responded favourably to the listing and all listings have been oversubscribed. This demonstrates the huge appetite by the investing community. Providing that this window is allowed to continue, we should see a continuation of companies coming to the market. This bodes well for the Jamaican economy in the long run.



Historical Data

JAMAICAN TEAS LTD							
BALANCE SHEET	2011	2010	2009	2008	2007	2006	2005
'000							
No. of Shares Issued	167,879	167,879	142,713	28,532	28,532	28,532	28,532
Shareholders' equity	471,561	392,146	267,667	200,037	172,723	138,482	111,330
Long Term Liability	25,059	8,390	14,414	2,655	-	-	273
Total Gearing	40,486	10,967	19,647	6,928	-	1,320	1,617
Current Assets	214,375	206,819	236,888	130,087	97,934	80,979	60,770
Current Liabilities	42,858	32,684	42,117	27,341	13,281	21,233	21,453
Inventories	95,814	84,299	58,958	46,384	35,903	27,990	26,427
Receivables	80,833	74,646	71,433	45,900	33,325	23,361	22,415
Cash & Equivalent	24,066	17,466	5,913	37,734	28,705	29,408	11,433
Investments	231,468	191,412	113,356	89,266	85,490	64,318	52,959
PROFIT & LOSS							
Total Revenue	670,863	463,782	325,707	250,598	202,505	144,628	136,080
% incr. over prior yr	44.65	42.39	29.97	23.75	40.02	6.28	N/A
Pretax Profit	85,511	68,626	95,318	41,791	52,955	32,936	29,982
% incr. over prior yr	24.60	(28.00)	128.08	(21.08)	60.78	9.85	N/A
Aftertax Profit	82,563	58,102	72,498	28,418	39,276	25,643	19,991
% incr. over prior yr	42.10	(19.86)	155.11	(27.65)	53.16	28.27	N/A
Non recurring items							
IMPORTANT RATIOS							
Equity to Debt ratio	11.65	35.76	13.62	28.87	N/A	104.91	68.85
Current Assets ratio	5.00	6.33	5.62	4.76	7.37	3.81	2.83
Return on equity	19.12	17.61	31.00	15.25	25.24	20.53	16.48
Revenues to Inventories	7.00	5.50	5.52	5.40	5.64	5.17	5.15
Revenues to Receivables	8.30	6.21	4.56	5.46	6.08	6.19	6.07
Pretax Profit Margin	12.75	14.80	29.26	16.68	26.15	22.77	22.03
Return on Assets	9%	7%	11%	7%	11%	9%	9%
Price Book Ratio	1.39	1.56	0.00	0.00	0.00	0.00	0.00
Price Sales Ratio	0.98	1.32	0.00	0.00	0.00	0.00	0.00
Cash/Invest Per Share	1.52	1.24	0.84	4.45	4.00	3.28	2.26
Net Asset Per Share	2.81	2.34	1.88	7.01	6.05	4.85	3.90
Earnings Per Share	0.50	0.39	0.51	1.00	1.38	0.90	0.70
Closing Stock Price	3.90	3.65	0.00	0.00	0.00	0.00	0.00
P.E .Ratio	7.80	9.36	0.00	0.00	0.00	0.00	0.00



Real Estate Development Project

The Company plans to develop 18 studio apartments of 650 square feet each, on property on Kingsway Avenue in the Kingston 10 area.

The target market for the units is young profession-

als and will be competitively priced.

Completion is projected for the end of 2012 market conditions permitting.



03 ELEVATION
A-303

04 ELEVATION
A-304

05 ELEVATION
A-305

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E-Mail: architect@wja.com



04 ELEVATION
A-306



02 ELEVATION
A-302

06 ELEVATION
A-307

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E-Mail: architect@wja.com

Shareholdings of Note

Directors' Holdings	Beneficial Interest	Direct Holdings
Adeeb Mahfood		64,198,210
John Mahfood		64,198,210
Nancy Milne		9,996,260
Marcos Dabdoub		200,000
Duncan Davidson		10,000
John Jackson	561,206	Nil
Total	561,206	138,602,680

Senior Management Holdings

Norman Russell	50,000
Damian Brown	30,000
Charles Barrett	25,000
Oliver Goldsmith	25,000
Tanisha Samuels	25,000

Top 10 Shareholders

Adeeb Mahfood	64,198,210
John Mahfood	64,198,210
Nancy Milne	9,996,260
Bamboo Group Holdings Ltd	2,479,850
Mayberry Managed Clients Accounts	1,826,697
Apex Pharmacy	1,470,616
Harriat P Maragh	1,097,332
NCB Insurance Co Ltd. a/c WTO 40	1,063,723
Judith Ziadie	744,736
Mayberry Pension Scheme	744,736
Total	147,820,370

Caribbean Dreams Ginger Teas

Our products contain 100% ginger root and carry a rich tradition of usage both in the Caribbean and the Far East.

2011

AUDITED FINANCIAL STATEMENTS

INDEX

	PAGE
Independent Auditors' Report to the Members	17-18
Consolidated Income Statement	19
Consolidated Statement of Comprehensive Income	20
Consolidated Statement of Financial Position	21
Consolidated Statement of Changes in Equity	22
Consolidated Statement of Cash Flows	23
Company statement of Comprehensive Income	24
Company Statement of Financial Position	25
Company Statement of Changes in Equity	26
Company Statement of Cash Flows	27
Notes to the Financial Statements	28- 55



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INDEPENDENT AUDITORS' REPORT

To the Members of
Jamaican Teas Limited

Report on the Consolidated Financial Statements

We have audited the accompanying financial statements of Jamaican Teas Limited and its subsidiaries set out on pages 17 to 55, which comprise the consolidated statement of financial position as at 30 September 2011 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended and the accompanying statements of financial position of Jamaican Teas Limited standing alone as at 30 September 2011 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the Jamaican Companies Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and consistently applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Partners: R.L. McFarlane, K.A. Wilson, S.M. McFarlane
Offices in Montego Bay, Mandeville and Ocho Rios

BDO is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of
Jamaican Teas Limited

Opinion

In our opinion, the financial statements give a true and fair view of the Group's and the Company's financial position as at 30 September 2011, and of the financial performance, changes in stockholders' equity and cash flows for the Group and the Company for the year then ended, so far as it concerns the members, in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act.

Report on additional requirements of the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept and the financial statements are in agreement therewith, and give the information required by the Act, in the manner so required.



Chartered Accountants

28 December 2011

CONSOLIDATED INCOME STATEMENT

	<u>Note</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
REVENUE	7	645,701	451,512
COST OF SALES		(498,634)	(326,974)
GROSS PROFIT		147,067	124,538
Other income	8	<u>25,162</u>	<u>12,279</u>
		<u>172,229</u>	<u>136,817</u>
ADMINISTRATIVE AND OTHER EXPENSES			
Selling and marketing		14,743	14,566
Administrative expenses		<u>58,657</u>	<u>45,678</u>
		73,400	60,244
Exchange (gain)/loss		(1,603)	<u>5,971</u>
		<u>71,797</u>	<u>66,215</u>
PROFIT FROM OPERATIONS	10	100,432	70,602
Finance costs	11	(3,346)	(1,976)
Share of results of associated company	18	(11,575)	<u>-</u>
PROFIT BEFORE TAXATION		85,511	68,626
Taxation	13	(2,948)	(10,591)
NET PROFIT FOR THE YEAR		<u>82,563</u>	<u>58,035</u>
Net profit attributable to:			
Owners of Jamaican Teas Limited		82,232	58,102
Non-controlling interest		<u>331</u>	(67)
		<u>82,563</u>	<u>58,035</u>
Earnings per stock unit for profit attributable to owners of the company during the period:			
Basic	14	<u>\$ 0.50</u>	<u>\$ 0.39</u>

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
NET PROFIT FOR THE YEAR	82,563	58,035
Other Comprehensive Income:		
Unrealised valuation gain on financial instruments	13,963	1,245
Realised fair value gain transferred to the statement of income	<u>-</u>	<u>(446)</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<u>96,526</u>	<u>58,834</u>
Total comprehensive income attributable to:		
Owners of Jamaican Teas Limited	96,195	58,901
Non-controlling interest	<u>331</u>	<u>(67)</u>
	<u>96,526</u>	<u>58,834</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	<u>Note</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
ASSETS			
NON-CURRENT ASSETS:			
Property, plant and equipment	16	52,556	31,724
Investment property	17	31,411	31,411
Investment in associate	18	21,510	-
Investments	19	220,681	163,502
Deferred tax assets	20	3,755	4,098
		<u>329,913</u>	<u>230,735</u>
CURRENT ASSETS:			
Inventories	21	95,814	84,299
Receivables	22	80,833	74,646
Taxation recoverable		2,875	2,498
Short term investments	23	10,787	27,910
Cash and cash equivalents	24	24,066	17,466
		<u>214,375</u>	<u>206,819</u>
		<u>544,288</u>	<u>437,554</u>
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES:			
Share capital	25	137,643	137,643
Share premium		697	697
Capital Reserve	26	7,059	7,059
Fair value reserve	27	15,208	1,245
Retained earnings		310,954	245,502
		<u>471,561</u>	<u>392,146</u>
Non-controlling interest		264	(67)
		<u>471,825</u>	<u>392,079</u>
NON-CURRENT LIABILITIES:			
Deferred tax liabilities	20	4,546	4,401
Long term liabilities	28	25,059	8,390
		<u>29,605</u>	<u>12,791</u>
CURRENT LIABILITIES:			
Payables	29	27,382	30,107
Short term borrowings	30	15,427	2,577
Taxation payable		49	-
		<u>42,858</u>	<u>32,684</u>
		<u>544,288</u>	<u>437,554</u>

Approved for issue by the Board of Directors on 28 December 2011 and signed on its behalf by:

John Mahfood - Chief Executive Officer

John Jackson - Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Note	Number of Shares	Share Capital \$'000	Share Premium \$'000	Capital Reserve \$'000	Fair Value Reserve \$'000	Retained Earnings \$'000	Total \$'000	Non-Controlling Interest \$'000	Total Equity \$'000
Balance as at 30 September 2009		28,532,534	57,065	697	7,059	446	202,400	267,667	-	267,667
Dividends paid		-	-	-	-	-	(15,000)	(15,000)	-	(15,000)
Stock split		114,130,346	-	-	-	-	-	-	-	-
Total comprehensive income		-	-	-	-	799	58,102	58,901	(67)	58,834
Issue of shares, net of transaction costs		25,165,695	80,578	-	-	-	-	80,578	-	80,578
Balance as at 30 September 2010		167,828,575	137,643	697	7,059	1,245	245,502	392,146	(67)	392,079
Dividend paid	15	-	-	-	-	-	(16,780)	(16,780)	-	(16,780)
Total comprehensive income		-	-	-	-	13,963	82,232	96,195	331	96,526
Balance as at 30 September 2011		167,828,575	137,643	697	7,059	15,208	310,954	471,561	264	471,825

CONSOLIDATED STATEMENT OF CASH FLOWS

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net profit for the year	82,563	58,035
Adjustments for:		
Gain on disposal of investments	(4,697)	(446)
Gain on disposal of property, plant and equipment	(748)	(878)
Deferred taxation	488	(527)
Income tax charge	2,460	11,118
Depreciation	<u>6,616</u>	<u>5,229</u>
Operating cash flows before movements in working capital	86,682	72,531
Changes in operating assets and liabilities:		
Inventories	(11,515)	(25,341)
Receivables	(6,187)	(3,213)
Payables	<u>2,725</u>	<u>21,191</u>
Cash generated from operations	71,705	65,168
Tax paid	(2,788)	(26,341)
Net cash provided by operating activities	<u>68,917</u>	<u>38,827</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net increase in investments	(48,356)	(50,302)
Proceeds from disposal of property, plant and equipment	1,290	2,750
Additions of property, plant and equipment	(27,990)	(16,590)
Additions to investment property	<u>-</u>	<u>(20,030)</u>
Net cash used in investing activities	<u>(75,056)</u>	<u>(84,172)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Issue of shares	-	80,578
Dividends paid	(16,780)	(15,000)
Loan proceeds	42,950	-
Decrease in loans	<u>(13,431)</u>	<u>(8,680)</u>
Net cash provided by financing activities	<u>12,739</u>	<u>56,898</u>
INCREASE IN CASH AND CASH EQUIVALENTS	<u>6,600</u>	<u>11,553</u>
Cash and cash equivalents at beginning of year	<u>17,466</u>	<u>5,913</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 24)	<u>24,066</u>	<u>17,466</u>

COMPANY STATEMENT OF COMPREHENSIVE INCOME

	<u>Note</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
TURNOVER	7	405,825	366,203
COST OF SALES		(283,748)	(249,295)
GROSS PROFIT		122,077	116,908
Other income	8	<u>33,434</u>	<u>12,129</u>
		155,511	129,037
Administrative and other expenses		61,509	52,907
Exchange (gain)/loss		(1,483)	<u>5,971</u>
		<u>60,026</u>	<u>58,878</u>
PROFIT FROM OPERATIONS	10	95,485	70,159
Finance costs	11	(1,165)	(867)
PROFIT BEFORE TAXATION		94,320	69,292
Taxation	13	(2,556)	(10,855)
NET PROFIT FOR THE YEAR		91,764	58,437
Other Comprehensive Income:			
Unrealised valuation gain on financial instruments		13,963	1,245
Realised fair value gain transferred to the statement of income		<u>-</u>	(446)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>105,727</u>	<u>59,236</u>

COMPANY STATEMENT OF FINANCIAL POSITION

	<u>Note</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
ASSETS			
NON-CURRENT ASSETS :			
Property, plant and equipment	16	24,636	20,602
Investment property	17	31,411	31,411
Investment in subsidiaries		5,538	5,538
Investment in associate	18	33,085	-
Investments	19	204,935	139,646
Due from subsidiary	18	48,167	28,820
		<u>347,772</u>	<u>226,017</u>
CURRENT ASSETS:			
Inventories	21	77,183	69,378
Receivables	22	78,090	71,013
Taxation recoverable		2,803	2,426
Short term investments	23	10,787	27,910
Cash and cash equivalents	24	25,265	20,113
		<u>194,128</u>	<u>190,840</u>
		<u>541,900</u>	<u>416,857</u>
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES:			
Share capital	25	137,643	137,643
Share premium		697	697
Fair value reserve	27	15,208	1,245
Retained earnings		330,949	255,965
		<u>484,497</u>	<u>395,550</u>
NON-CURRENT LIABILITIES:			
Deferred tax liabilities	20	4,546	4,401
Long term liabilities	28	25,059	-
		<u>29,605</u>	<u>4,401</u>
CURRENT LIABILITIES:			
Due to subsidiary	18	671	270
Payables	29	11,700	14,059
Short term borrowings	30	15,427	2,577
		<u>27,798</u>	<u>16,906</u>
		<u>541,900</u>	<u>416,857</u>

Approved for issue by the Board of Directors on 28 December 2011 and signed on its behalf by:

John Mahfood - Chief Executive Officer

John Jackson - Director

COMPANY STATEMENT OF CHANGES IN EQUITY

	<u>Note</u>	<u>Number of Shares</u>	<u>Share Capital \$'000</u>	<u>Share Premium \$'000</u>	<u>Fair Value Reserve \$'000</u>	<u>Retained Earnings \$'000</u>	<u>Total \$'000</u>
Balance at 30 September 2009		28,532,534	57,065	697	446	212,528	270,736
Dividends paid		-	-	-	-	(15,000)	(15,000)
Stock split		114,130,346	-	-	-	-	-
Issue of shares, net of transaction costs		25,165,695	80,578	-	-	-	80,578
Total comprehensive income		-	-	-	799	58,437	59,236
Balance at 30 September 2010		167,828,575	137,643	697	1,245	255,965	395,550
Dividends paid	15	-	-	-	-	(16,780)	(16,780)
Total comprehensive income		-	-	-	13,963	91,764	105,725
Balance at 30 September 2011		167,828,575	137,643	697	15,208	330,949	484,497

COMPANY STATEMENT OF CASH FLOWS

	<u>2011</u> <u>\$</u>	<u>2010</u> <u>\$</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net profit for the year	91,764	58,436
Adjustments for:		
Gain on disposal of investments	-	(446)
Gain on disposal of property, plant and equipment	(748)	(878)
Deferred taxation	145	(263)
Income tax charge	2,411	11,117
Depreciation	<u>4,525</u>	<u>4,224</u>
Operating cash flows before movements in working capital	98,097	72,190
Changes in operating assets and liabilities:		
Inventories	(7,805)	(10,420)
Receivables	(7,077)	(9,832)
Related company	(18,946)	(10,152)
Directors' current account	-	60
Payables	<u>2,359</u>	<u>6,643</u>
Cash generated from operations	66,628	48,489
Tax paid	(2,788)	(26,341)
Net cash provided by operating activities	<u>63,840</u>	<u>22,148</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Loan proceeds	42,950	-
Loan repayment	(5,036)	(8,940)
Share Issue	-	80,578
Dividends paid	(16,780)	(15,000)
Long term receivables	-	9,968
Net cash provided by financing activities	<u>21,134</u>	<u>66,606</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net decrease in investments	(40,596)	(52,808)
Investment in associate	(33,085)	-
Proceeds from disposal of property, plant and equipment	1,290	2,750
Additions of property, plant and equipment	(9,101)	(4,465)
Additions to investment property	-	(20,030)
Net cash used in investing activities	<u>(81,492)</u>	<u>(74,553)</u>
INCREASE IN CASH AND CASH EQUIVALENTS	3,482	14,201
Cash and cash equivalents at beginning of year	<u>20,113</u>	<u>5,912</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 24)	<u>23,595</u>	<u>20,113</u>

NOTES TO THE FINANCIAL STATEMENTS

1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) Jamaican Teas Limited (the company) is incorporated and domiciled in Jamaica. The company changed its name from Tetley Tea Company (Jamaica) Limited to Jamaican Teas Limited on 4 November 2009. The registered office of the company is Sagicor Complex, Block A2 Units, 7-9 Norman Road, Kingston CSO.
- (b) The company was listed on the Junior Market of the Jamaica Stock Exchange on 3 July 2010.
- (c) The principal activities of the company and its subsidiaries are as follows:
 - i. The importing of tea in bulk, packaging and the distribution of teas (black and herbal).
 - ii. The operation of supermarkets.
 - iii. The rental of properties.

2. FUNCTIONAL AND PRESENTATION CURRENCY:

These financial statements are expressed in Jamaican dollars.

3. SIGNIFICANT ACCOUNTING POLICIES:

The principal accounting policies applied in the preparation of these financial statements are set out below. The policies have been consistently applied to all the years presented, unless otherwise stated. Where necessary, prior year comparatives have been restated and reclassified to conform to current year's presentation. In particular short term borrowings of \$3,320,000 was reclassified as cash and cash equivalents.

(a) Basis of preparation -

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board, and have been prepared under the historical cost convention as modified by the revaluation of available-for-sale investment securities. They are also prepared in accordance with provisions of the Jamaican Companies Act.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are described in note 5.

Standards, interpretations and amendments to published standards effective in the reporting period

During the reporting period, the following interpretation became effective:

IFRIC 17, *Distribution of Non-Cash Assets to Owners*, (effective for annual reporting periods beginning on or after 1 January 2010). IFRIC 17 states that a dividend payable should be recognised when appropriately authorised and no longer at the entity's discretion. Where an owner has a choice of a dividend of a non-cash asset or cash, the dividend payable is estimated considering both the fair value and probability of

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd) -

Standards, interpretations and amendments to published standards effective in the reporting period (cont'd)

the owners selecting each option. The dividend payable is measured at the fair value of the net assets to be distributed.

The difference between fair value of the dividend paid and the carrying amount of the net assets distributed is recognised in profit or loss. This change had no impact on the Company's and the Group's 2011 financial statements.

Standards, interpretations and amendments to published standards that are not yet effective

IAS 1 Presentation of Financial Statements, (effective for accounting periods beginning on or after 1 January 2011). The standard was amended to state that for each component of equity a reconciliation from opening to closing balances is required to be presented in the statement of changes in equity, showing separately changes arising from items recognized in profit or loss, in other comprehensive income and from transactions with owners acting in their capacity as owners. The Group is assessing the impact that the standard will have on its 2012 financial statements.

IAS 24, Related Party Disclosure, revised (effective 1 January 2011). Changes were introduced to the related party disclosure requirements for government-related entities and amend the definition of a related party. The standard also expands the list of transactions that require disclosure. The Group is assessing the impact, if any, the amendment will have on the 2012 financial statements.

IAS 27 (2011), Separate Financial Statements, (effective for annual periods beginning on or after 1 January 2013). The amended standard carries forward the existing accounting and disclosure requirements of IAS 27 (2008) for separate financial statements, with some minor clarifications. The requirements of IAS 28 (2008) and IAS 31 for separate financial statements have been incorporated into IAS 27. The Group is assessing the impact that the standard will have on the 2014 financial statements.

IAS 34 Interim Financial Reporting, (effective for accounting periods beginning on or after 1 January 2011). Provides guidance to illustrate how to apply disclosure principles in IAS 34 and add disclosure requirements around:

- The circumstances likely to affect fair values of financial instruments and their classification;
- Transfer of financial instruments between different levels of the fair value hierarchy;
- Changes in the classification of financial assets; and
- Changes in contingent liabilities and assets.

The Group is assessing the impact that the standard will have on the 2012 financial year.

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

a) Basis of preparation (cont'd) -

Standards, interpretations and amendments to published standards that are not yet effective (cont'd)

IFRS 7 Financial Instruments: Disclosures (effective for accounting periods beginning on or after 1 January 2011). The standard was amended to add an explicit statement that the interaction between qualitative and quantitative disclosures better enables users to evaluate an entity's exposure to risks arising from financial statements. The Group is assessing the impact that the standard will have on its 2012 financial statements.

IFRS 9 Financial Instruments, (effective for annual reporting periods beginning on or after 1 January 2013). The standard retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortised cost and fair value. The revised standard now includes guidance on classification and measurement of financial liabilities designated as fair value through profit or loss and incorporates certain existing requirements of IAS 39 *Financial Instruments: Recognition and Measurement* on the recognition and derecognition of financial assets and financial liabilities. The Group is considering the implication of the standard and the impact that this standard would have on its 2014 financial statements.

IFRS 10, Consolidated Financial Statements, (effective for annual periods beginning on or after 1 January 2013). This standard supersedes IAS 27 *Consolidated and Separate Financial Statements* and SIC-12 *Consolidation Special Purpose Entities* and provides a single model to be applied in the control analysis for all investees. The Group is assessing the impact that the standard will have on the 2014 financial statements.

IFRS 12, Disclosure of Interests in Other Entities (effective for annual periods beginning on or after 1 January 2013). The disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or unconsolidated structured entities. Interests are widely defined as contractual and non-contractual involvement that exposes an entity to variability of returns from the performance of the other entity. The required disclosures aim to provide information in order to enable users to evaluate:

- the nature of, and risks associated with, an entity's interests in other entities
- the effects of those interests on the entity's financial position, financial performance and cash flows

IFRS 13, Fair Value Measurement, (effective for annual periods beginning on or after 1 January 2013). It replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. The Group will apply the amended standard from the 1 October 2013.

The directors anticipate that the adoption of the standards, amendments and interpretations, which are relevant in future periods is unlikely to have any material impact on the financial statements.

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(b) Basis of consolidation -

(i) Subsidiaries:

Subsidiaries are entities controlled by the company. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The consolidated financial statements include the financial statements of the company and its subsidiaries, made up to 30 September 2011.

The subsidiaries consolidated are as follows:-

H Mahfood & Sons Limited - (100% owned)
JRG Shoppers Delite Limited - (80% owned)

(ii) Associates:

Associates are those entities in which the group has significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognised gains and losses of associates on the equity accounting basis, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the Group's carrying amount is reduced to \$Nil and recognition of further losses is discontinued, except to the extent that the Group has incurred legal, or constructive obligations, or made payments on behalf of an associate.

The Group's associated company, incorporated in Jamaica is Bay City Foods Limited. The Group has a 49% interest in the company.

(iii) Transactions eliminated on consolidation:

Intragroup balances and any unrealised gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

(c) Segment Reporting -

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision maker has been identified as the management team which includes the Chief Executive Officer, Chief Accountant and the Finance Committee.

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

d) Property, plant and equipment -

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Freehold land is not depreciated.

Depreciation is calculated on the straight-line method to write off the cost of each asset to their residual values over their estimated useful lives. Annual rates are as follows:

Plant and equipment	10%
Furniture and fixtures	10%
Motor vehicles	20%
Computers	20%
Leasehold improvements - shorter of lease and useful lives	

Property, plant and equipment are reviewed periodically for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

(e) Inventories -

Inventories are stated at the lower of cost and net realisable value. Cost is determined as follows:

Raw materials	- Purchase cost on a first-in, first-out basis.
Finished goods (manufactured)	- Cost of direct raw materials and labour.
Finished goods (purchased)	- valued at landed costs.

Net realisable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

Weighted average cost is used to determine the cost of ordinarily interchangeable items.

(f) Trade and other receivables -

Trade receivables are carried at original invoice amounts less provision made for impairment losses. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Other receivables are stated at amortized cost less impairment losses.

(g) Trade payables -

Trade payables are stated at amortised cost.

(h) Borrowings and borrowing costs -

Borrowings are recognised initially at the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between proceeds and the redemption value is recognised in the profit and loss account over the period of the borrowings. Borrowing costs are recognised as expense in the period in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(i) Share Capital -

Financial instruments issued by the Group are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

The Groups' ordinary shares are classified as equity instruments.

(j) Impairment -

The carrying amounts of the Group's assets are reviewed at each statement of financial position date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or the cash-generating unit to which it belongs exceeds its recoverable amount. Impairment losses are recognised in the profit or loss.

(k) Financial instruments -

A financial instrument is any contract that gives rises to both a financial asset for one entity and a financial liability or equity of another entity.

Financial assets

The Group classifies its financial assets in the categories loans and receivables and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers (e.g. trade receivables), but also incorporate other types of contractual monetary asset. They are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue, and are subsequently carried at amortised cost using the effective interest rate method, less provision for impairment.

The Group's loans and receivables comprise trade receivables and cash and cash equivalents in the statement of financial position.

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash at bank, in hand, deposits and short-term liquid investments with original maturities of three months or less, net of bank overdraft.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any other categories. Changes in the fair value of financial assets classified as available-for-sale are recognised in other comprehensive income. These available-for-sale financial assets are classified as investments in the statement of financial position.

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(k) Financial instruments (cont'd) -

Financial liabilities

The Group's financial liabilities are initially measured at fair value, and are subsequently measured at amortised cost using the effective interest method. These liabilities are classified as payables, bank overdraft and long-term loans and included in current and non-current liabilities on the statement of financial position.

(l) Foreign currency translation -

Transactions in foreign currencies are converted at the exchange rates prevailing at the dates of the transactions. At the year end date, monetary assets and liabilities denominated in foreign currency are translated using the exchange rate ruling at that date. Exchange differences arising from the settlement of transactions at rates different from those at the dates of the transactions and unrealized foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognised in the statement of comprehensive income.

Exchange differences on non-monetary financial assets are a component of the change in their fair value. Depending on the classification of a non-monetary financial asset, exchange differences are either recognized in the statement of comprehensive income (applicable for financial assets fair valued through profit or loss), or within other comprehensive income if the non-monetary financial assets are equity instruments which are designated as fair valued through other comprehensive income.

(m) Investment properties -

Investment properties are stated at cost.

(n) Taxation -

Taxation expense in the statement of income comprises current and deferred tax charges. Current and deferred taxes are recognised as income tax expense or benefit in the profit and loss account except where they relate to items recorded in equity, in which case, they are also charged or credited to equity.

i) Current income taxes

Current income tax is the expected taxation payable on the taxable income for the year, using tax rates enacted at the statement of financial position date, and any adjustment to tax payable and tax losses in respect of previous years.

(ii) Deferred income taxes

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

NOTES TO THE FINANCIAL STATEMENTS

3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(n) Taxation (cont'd) -

Deferred tax assets is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(o) Revenue recognition -

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of General Consumption Tax, returns, rebates and discounts and after eliminating sales within the Group.

Revenue is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably and there is no continuing management involvement with the goods. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances and discounts.

Provided the amount of revenue can be measured reliably and it is probable that the Group will receive any consideration, revenue for services is recognised in the period in which they are rendered.

Interest income is recognised in the income statement for all interest-bearing instruments on an accrual basis unless collectibility is doubtful.

(p) Leases -

Leases of property where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance charges are expensed in the profit and loss account over the lease period. Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under operating leases are charged as an expense in the statement of income on the straight-line basis over the period of the lease.

(q) Pension costs -

Pension scheme costs included in the Group's statement of income represent contributions to the scheme (which is administered by separate trustee). Contributions to the scheme, made on the basis provided for in the rules, are accrued and charged off when due.

(r) Dividends -

Dividends are recorded as a deduction from equity in the period in which they are approved.

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT

(a) Financial risk factors

The Group has exposure to the following risks from its use of financial instruments and its operations: credit risk, liquidity risk, and market risk. This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board has overall responsibility for the determination of the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Chief Executive function. The Board receives reports from the Chief Executive Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below:

Principal financial instruments -

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- Cash and cash equivalents
- Trade receivables
- Trade and other payables
- Repurchase agreements
- Investments in quoted and unquoted equity securities
- Corporate bonds
- Government bonds

A summary of the financial instruments held by category is provided below:

The Group

Financial assets -

	<u>Loans and Receivables</u>		<u>Available-for-sale</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Cash and cash equivalents	24,066	17,466	-	-
Trade receivables	68,452	62,274	-	-
Repurchase agreements	-	-	10,787	27,910
Government of Jamaica bonds	-	-	77,043	66,899
Government of Cayman bonds	-	-	-	16,902
Corporate bonds	-	-	76,045	34,411
Equities	-	-	67,593	45,290
	<u>92,518</u>	<u>79,740</u>	<u>231,468</u>	<u>191,412</u>

Financial liabilities at amortised cost -

	<u>2011</u>	<u>2010</u>
	<u>\$'000</u>	<u>\$'000</u>
Trade and other payables	27,641	30,107
Loans and borrowings	40,486	10,967
Total financial liabilities	<u>68,127</u>	<u>41,074</u>

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(a) Financial risk factors (cont'd) -

The Company

Financial assets -

	<u>Loans and Receivables</u>		<u>Available-for-sale</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Cash and cash equivalents	25,265	20,113	-	-
Trade and other receivables	68,452	62,274	-	-
Repurchase agreements	-	-	10,787	27,910
Government of Jamaica bonds	-	-	77,043	66,899
Government of Cayman bonds	-	-	-	16,902
Corporate bonds	-	-	76,045	34,411
Equities	-	-	51,847	21,434
	<u>93,717</u>	<u>82,387</u>	<u>215,722</u>	<u>167,556</u>

Financial liabilities at amortised cost -

	<u>2011</u>	<u>2010</u>
	<u>\$'000</u>	<u>\$'000</u>
Trade and other payables	11,700	14,059
Loans and borrowings	40,456	2,577
Total financial liabilities	<u>52,156</u>	<u>16,636</u>

(i) Credit risk -

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations. The Group is mainly exposed to credit risk from customers and investment activities. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or groups of related counterparties.

Investments

The Group limits its exposure to credit risk by investing mainly in liquid securities, with counterparties that have high credit quality. Accordingly, management does not expect any counterparty to fail to meet its obligations.

Trade receivables

The Board of Directors has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes bank references.

The Board of Directors determines concentrations of credit risk by quarterly monitoring the creditworthiness of existing customers and through a monthly review of the trade receivables' ageing analysis.

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(a) Financial risk factors (cont'd) -

(i) Credit risk (cont'd) -

Credit limits for all customers are reviewed at least annually, against the customers' payment history, assessment of customers' credit risk and sales department information.

Cash and cash equivalents and investments

The Group maintains cash resources and investments with reputable financial institutions. The credit risk is considered low.

Quantitative disclosures of the credit risk exposure in relation to financial assets are set out below.

The Group

The carrying values and maximum exposure is as follows:

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Financial assets -		
Cash and cash equivalents	24,066	17,466
Trade receivables	68,452	62,274
Available-for-sale investments	<u>231,468</u>	<u>191,412</u>
Total financial assets	<u>323,986</u>	<u>271,152</u>

The Company

The carrying values and maximum exposure is as follows:

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Financial assets -		
Cash and cash equivalents	25,265	20,113
Trade receivables	68,452	62,274
Available-for-sale investments	<u>215,722</u>	<u>167,556</u>
Total financial assets	<u>309,439</u>	<u>249,943</u>

Cash at bank -

A significant amount of cash is held with the following institution as at 30 September 2011:

	<u>Balance at</u> <u>30 September</u> <u>2011</u> <u>\$'000</u>
National Commercial Bank	<u>25,319</u>

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(a) Financial risk factors (cont'd) -

(ii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Group's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States dollar. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities.

The Group manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions.

At 30 September 2011 the Group and Company had net foreign assets/ (liabilities) of:

	<u>2011</u>	<u>2010</u>
United States dollars	937,885	726,225
Canadian dollars	104,750	12,417
Pound Sterling	<u>27,843</u>	<u>46,058</u>

A weakening or strengthening of the Jamaican dollar against the United States dollar at 30 September, would increase/(decrease) net profit by the amount shown below. The analysis assumes that all the variables, in particular interest remain constant.

<u>Changes in currency rate</u>	<u>Effect on net profit 2011 \$'000</u>	<u>Changes in currency rate</u>	<u>Effect on net profit 2010 \$'000</u>
+.5%	(225)	+.5%	(295)
1%	<u>449</u>	-4%	<u>1,182</u>

(iii) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk.

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(a) Financial risk factors (cont'd) -

(iii) Interest rate risk (cont'd)

The Group's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of investments. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial liabilities.

The Group's interest rate risk arises from deposits and short-term instruments, investments and bank overdraft.

Interest rate sensitivity

The following tables indicate the sensitivity to a reasonably possible change in basis points in interest rates with all other variables held constant, on the Group's profit. The analysis assumes that all other variables, in particular foreign currency rates remain constant.

	<u>Effect on profit</u> <u>2011</u> <u>\$'000</u>
Changes in basis points	
-50	(662)
+100	1,325
	<u>Effect on profit</u> <u>2010</u> <u>\$'000</u>
Changes in basis points	
-400	(5,120)
+100	1,280

(iv) Liquidity risk

Liquidity risk arises from the Group's management of working capital and the finance charges and principal repayments on its debt instruments. It is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due.

The Group's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities when they become due. To achieve this aim, it seeks to maintain cash balances (or agreed facilities) to meet expected requirements for a period of at least 45 days.

The following table sets out the contractual maturities of financial liabilities:

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(a) Financial risk factors (cont'd) -

(iv) Liquidity risk (cont'd) -

The Group

	Up to 3 Months \$'000	Between 3 and 12 months \$'000	Between 1 and 2 years \$'000	Total \$'000
At 30 September 2011				
Trade and other payables	27,382	-	-	27,382
Loans and borrowings	<u>-</u>	<u>15,427</u>	<u>25,059</u>	<u>40,486</u>
Total	<u>27,382</u>	<u>15,427</u>	<u>25,059</u>	<u>67,868</u>

	Up to 3 Months \$'000	Between 3 and 12 months \$'000	Between 1 and 2 years \$'000	Total \$'000
At 30 September 2010				
Trade and other payables	30,107	-	-	30,107
Loans and borrowings	<u>-</u>	<u>2,577</u>	<u>8,390</u>	<u>10,967</u>
Total	<u>30,107</u>	<u>2,577</u>	<u>8,390</u>	<u>41,074</u>

The Company

	Up to 3 Months \$'000	Between 3 and 12 months \$'000	Between 1 and 2 years \$'000	Over 2 years \$'000	Total \$'000
At 30 September 2011					
Trade and other payables	11,700	-	-	-	11,700
Loans and borrowings	<u>-</u>	<u>15,427</u>	<u>-</u>	<u>25,059</u>	<u>40,486</u>
Total	<u>11,700</u>	<u>15,427</u>	<u>-</u>	<u>25,059</u>	<u>52,186</u>

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(a) Financial risk factors (cont'd) -

(iv) Liquidity risk (cont'd)

	Up to 3 Months \$'000	Between 3 and 12 months \$'000	Between 1 and 2 years \$'000	Over 2 years \$'000	Total \$'000
At 30 September 2010					
Trade and other payables	14,059	-	-	-	14,059
Loans and borrowings	-	2,577	-	-	2,577
Total	14,059	2,577	-	-	16,636

(v) Capital Management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for stockholders and benefits for other stakeholders and to maintain optimal capital structure to reduce the cost of capital. The Board of Directors monitors the return on capital, which the Group defines as net operating income, excluding non-recurring items, divided by total stockholders' equity. The Board of Directors also monitors the level of dividends to stockholders.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Debt is calculated as total long term liabilities less related party loans. Total capital is calculated as 'equity' as shown in the consolidated balance sheet plus debt. The gearing ratios at year end based on these calculations were as follows:

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Debt	39,379	8,395
Equity	471,825	392,079
Total capital	511,204	400,474
Gearing ratio	7.70%	2.14%

There were no changes to the Group's approach to capital management during the year.

NOTES TO THE FINANCIAL STATEMENTS

4. FINANCIAL AND CAPITAL RISK MANAGEMENT (CONT'D):

(b) Financial instruments measured at fair value -

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

The following table provides an analysis of financial instruments held as at 30 September 2011 that, subsequent to initial recognition, are measured at fair value. The financial instruments are grouped into levels 1 to 2 based on the degree to which the fair value is observed, as follows:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical instrument;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the instrument, either directly (i.e., as prices) or indirectly (i.e., derived from prices)

There were no transfers between levels during the year.

	<u>Level 1</u> <u>\$'000</u>	<u>Level 2</u> <u>\$'000</u>	<u>Total</u> <u>\$'000</u>
Available-for-sale:			
Quoted equities	51,847	-	51,847
Unquoted equities	15,746	-	15,746
Repurchase agreements	-	10,787	10,787
Corporate bonds	-	76,045	76,045
Government of Jamaica bonds	-	77,043	77,043
	<u>67,593</u>	<u>163,875</u>	<u>231,468</u>

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represents actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets is the current bid price. These instruments are grouped in Level 1.

The fair value of financial instruments not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

The fair value of cash and cash equivalents, short-term deposits, accounts receivables, accounts payable, loans and Group companies' balances approximates to their carrying values due to their relatively short-term nature.

The fair value of unquoted equities could not be reliably determined and are carried at cost.

NOTES TO THE FINANCIAL STATEMENTS

5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY:

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Critical Judgements in Applying Accounting Policies

The directors and management believe there were no judgements that had a significant effect on the amounts recognised in the financial statements or could cause material adjustments to the carrying amounts of assets and liabilities.

(b) Key Sources of Estimation Uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

(i) Income taxes

The Group is subject to income taxes in Jamaica except, parent company, Jamaican Teas Limited. Significant judgement is required in determining the provision for income taxes. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

6. BUSINESS SEGMENTS:

The Group has two reportable segments:

- Manufacturing company - This incorporates the packaging and the distribution of teas and other consumable items and accounts for the largest proportion of the Group's business generating 63% of its external revenue.
- Retailing companies - this segment is involved in the operation of a supermarket and contributed 37% of the Group's external revenue.

The Group's reportable segments are strategic business units that offer different products and are managed separately.

NOTES TO THE FINANCIAL STATEMENTS

6. BUSINESS SEGMENTS (CONT'D):

	2011			
	Manufacturing \$'000	Retailing \$'000	Eliminated/ Unallocated \$'000	Group \$'000
Revenue	405,825	239,876	-	645,701
Operating results	73,121	2,763	(614)	75,270
Other income	23,434	66	1,662	25,162
Profit from operations	96,555	2,829	1,048	100,432
Finance cost	(2,075)	(1,271)	-	(3,346)
Share of results of associate	-	(11,575)	-	(11,575)
Profit/(loss) before taxation	94,480	(10,017)	1,048	85,511
Taxation	(2,556)	(292)	(100)	(2,948)
Net profit/(loss) for year	91,924	(10,309)	948	82,563
Operating assets	541,900	28,079	(47,201)	522,778
Investment in associates	-	21,510	-	21,510
Total assets	541,900	49,589	(47,201)	544,288
Operating liabilities	57,403	27,132	(11,706)	72,829
Other segment items				
Additions to non-current assets	9,101	1,298	17,591	27,990
Depreciation	4,525	1,827	264	6,616

	2010			
	Manufacturing \$'000	Retailing \$'000	Eliminated/ Unallocated \$'000	Group \$'000
Revenue	366,203	84,126	1,183	451,512
Operating results	58,884	(599)	38	58,323
Other income	12,129	150	-	12,279
Profit/(loss) from operations	71,013	(449)	38	70,602
Finance cost	(1,721)	(255)	-	(1,976)
Profit/(loss) before taxation	69,292	(704)	38	68,626
Taxation	(10,855)	366	(102)	(10,591)
Net profit/(loss)	58,437	(338)	(64)	58,035
Operating assets	416,857	25,892	(5,195)	437,554
Operating liabilities	21,307	26,231	(2,063)	45,475
Other segment items				
Additions to non-current assets	4,465	7,106	5,019	16,590
Depreciation	4,224	739	266	5,229

NOTES TO THE FINANCIAL STATEMENTS

7. REVENUE:

The Group

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Revenue arises from -		
Export sales - manufacturing company	155,327	142,309
Domestic sales - manufacturing company	250,498	223,894
Retail sales	<u>239,876</u>	<u>85,309</u>
	<u>645,701</u>	<u>451,512</u>

The Company

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Revenue arises from manufacturing		
Export sales	155,327	142,309
Domestic sales	<u>250,498</u>	<u>223,894</u>
	<u>405,825</u>	<u>366,203</u>

8. OTHER INCOME:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Interest income	15,382	11,691	15,382	11,691
Rental Income	3,162	500	1,500	350
Dividend income	1,229	-	1,229	-
Management fees	-	-	10,000	-
Gain on sale of property, plant and equipment	787	-	787	-
Gain on sale of investments	4,536	-	4,536	-
Miscellaneous income	<u>66</u>	<u>88</u>	<u>-</u>	<u>88</u>
	<u>25,162</u>	<u>12,279</u>	<u>33,434</u>	<u>12,129</u>

NOTES TO THE FINANCIAL STATEMENTS

9. EXPENSES BY NATURE

Total cost of sales, selling, administration and other operating expenses:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Advertising and promotion	14,982	15,317	14,743	14,566
Auditors' remuneration	1,310	1,180	800	720
Prior year over provision	(472)	(173)	-	-
Cost of inventories recognised as an expense	430,868	286,197	237,581	203,143
Depreciation	6,616	5,229	4,525	4,224
Insurance	4,250	3,001	3,451	2,543
Repairs and maintenance	12,504	8,322	9,050	8,111
Staff Costs (Note 12)	60,701	45,231	45,886	38,024
Utilities	14,171	7,228	7,656	4,480
Other expenses	<u>36,304</u>	<u>22,766</u>	<u>21,623</u>	<u>32,362</u>
	<u>581,234</u>	<u>394,298</u>	<u>345,315</u>	<u>308,173</u>

10. PROFIT FROM OPERATIONS:

Stated after charging the following:

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Directors' emoluments:		
Remuneration	7,215	5,784
Fees	450	-
Depreciation	6,616	5,229
Auditors' remuneration	1,310	1,180
Staff costs (note 12)	<u>60,701</u>	<u>45,231</u>

11. FINANCE COSTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Interest expense	<u>3,346</u>	<u>1,976</u>	<u>1,165</u>	<u>867</u>

12. STAFF COSTS:

	<u>The Group</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Wages and salaries	52,328	37,295
Pension	798	697
Other employment benefits	<u>7,575</u>	<u>7,239</u>
	<u>60,701</u>	<u>45,231</u>

NOTES TO THE FINANCIAL STATEMENTS

13. TAXATION:

Taxation is based on the profit for the year, adjusted for taxation purposes and comprises:-

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Current year income tax @ 33 1/3%	49	11,118	-	11,118
Prior year under-provision	2,411	-	2,411	-
Deferred taxation	<u>488</u>	<u>(527)</u>	<u>145</u>	<u>(263)</u>
	<u>2,948</u>	<u>10,591</u>	<u>2,556</u>	<u>10,855</u>

The company was listed on the Junior Market of the Jamaica Stock Exchange in July 2010 and under the Income Tax Act (Jamaica Stock Exchange Junior Market) (Remission) Notice, 2010 100% of income taxes will be remitted by the Minister of Finance during the first five years of listing on Junior Market (Phase one) of the Jamaica Stock Exchange and 50% of income taxes will be remitted by the Minister of Finance during the second five years of listing on the Junior Market (Phase two) of the Jamaica Stock Exchange.

Reconciliation of theoretical tax charge that would arise on profit before tax using the applicable tax rate to actual tax charge.

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Profit before taxation	<u>85,511</u>	<u>68,626</u>	<u>94,320</u>	<u>69,292</u>
Tax calculated at 33 1/3%	28,504	22,875	31,440	23,097
Adjusted for the effects of:				
Prior year under provision	2,411	-	2,411	-
Expenses not deducted for tax purposes	4,074	6,421	3,377	6,079
Net effects of other charges and allowances	<u>(32,041)</u>	<u>(18,705)</u>	<u>(34,672)</u>	<u>(18,321)</u>
	<u>2,948</u>	<u>10,591</u>	<u>2,556</u>	<u>10,855</u>

14. EARNINGS PER STOCK UNIT ATTRIBUTABLE TO STOCKHOLDERS OF THE COMPANY:

Earning per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue.

	<u>2011</u>	<u>2010</u>
Net profit attributable to stockholders (\$'000)	82,563	58,035
Weighted average number of ordinary stock units ('000)	167,828	148,954
Basic earnings per stock unit (\$)	<u>0.50</u>	<u>0.39</u>

The company has no dilutive potential ordinary shares.

NOTES TO THE FINANCIAL STATEMENTS

15. DIVIDENDS:

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Ordinary dividends -		
Interim dividends paid in respect of 2011	8,389	-
Final dividends paid	<u>8,391</u>	<u>15,000</u>

16. PROPERTY, PLANT AND EQUIPMENT:

The Group

	<u>Land & Building</u> <u>\$'000</u>	<u>Plant, Equipment Furniture, & Fixtures</u> <u>\$'000</u>	<u>Motor Vehicles</u> <u>\$'000</u>	<u>Construction in Progress & Leasehold Improvement</u> <u>\$'000</u>	<u>Total</u> <u>\$'000</u>
At cost:					
1 October 2010	2,377	38,057	9,473	4,846	54,753
Additions	17,592	8,032	2,206	160	27,990
Disposal	-	-	(1,571)	-	(1,571)
	<u>19,969</u>	<u>46,089</u>	<u>10,108</u>	<u>5,006</u>	<u>81,172</u>
Depreciation:					
1 October 2010	8	17,252	3,789	1,980	23,029
Charge for the year	-	3,669	1,780	1,167	6,616
Eliminated on disposal	-	-	(1,029)	-	(1,029)
	<u>8</u>	<u>20,921</u>	<u>4,540</u>	<u>3,147</u>	<u>28,616</u>
Net Book Value:					
30 September 2011	<u>19,961</u>	<u>25,168</u>	<u>5,568</u>	<u>1,859</u>	<u>52,556</u>
30 September 2010	<u>2,369</u>	<u>20,805</u>	<u>5,684</u>	<u>2,866</u>	<u>31,724</u>

NOTES TO THE FINANCIAL STATEMENTS

16. PROPERTY, PLANT AND EQUIPMENT (CONT'D):

The Company

	Plant, Equipment Furniture, & Fixtures <u>\$'000</u>	Motor Vehicles <u>\$'000</u>	Construction in Progress & Leasehold Improvement <u>\$'000</u>	Total <u>\$'000</u>
At cost:				
1 October 2010	31,605	9,473	1,502	42,580
Additions	6,735	2,206	160	9,101
Disposal	-	(1,571)	-	(1,571)
	<u>38,340</u>	<u>10,108</u>	<u>1,662</u>	<u>50,110</u>
Depreciation:				
1 October 2010	16,687	3,789	1,502	21,978
Charge for the year	2,692	1,780	53	4,525
Eliminated on disposal	-	(1,029)	-	(1,029)
	<u>19,379</u>	<u>4,540</u>	<u>1,555</u>	<u>25,474</u>
Net Book Value:				
30 September 2011	<u>18,961</u>	<u>5,568</u>	<u>107</u>	<u>24,636</u>
30 September 2010	<u>14,918</u>	<u>5,684</u>	<u>-</u>	<u>20,602</u>

17. INVESTMENT PROPERTIES:

The carrying amount of the investment property is at the cost price and no subsequent valuations were done.

NOTES TO THE FINANCIAL STATEMENTS

18. RELATED PARTY TRANSACTIONS AND BALANCES:

The following transactions were carried out with related parties.

(a) Key management compensation -

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Salaries and other short-term employees benefits	<u>14,677</u>	<u>8,931</u>	<u>12,877</u>	<u>8,931</u>

(b) Year-end balances with related companies

	<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Receivable from subsidiaries - H. Mahfood and Sons Ltd. JRG Shoppers Delite Enterprise Ltd.	<u>38,357</u> <u>9,810</u> <u>48,167</u>	<u>20,765</u> <u>8,055</u> <u>28,820</u>
Due to subsidiaries - H Mahfood and Sons Limited	<u>671</u>	<u>270</u>

(c) Year-end balances with directors

	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Amounts included in - Receivables (note 22) Other loans (note 30)	<u>202</u> <u>1,107</u>	<u>-</u> <u>2,572</u>

(d) Investment in associate -

	<u>The Group</u>	<u>The Company</u>
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Investment at cost	<u>33,085</u>	<u>33,085</u>
Share of results after tax	<u>(11,575)</u>	<u>-</u>
	<u>21,510</u>	<u>33,085</u>

NOTES TO THE FINANCIAL STATEMENTS

18. RELATED PARTY TRANSACTIONS AND BALANCES (CONT'D):

(d) Investment in associate (cont'd) -

The assets, liabilities, revenue and net profit of the associate are as follows:

	<u>2011</u> <u>\$'000</u>
Assets	95,384
Liabilities	52,865
Revenue	216,616
Net loss	(23,623)

19. INVESTMENTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Available-for-sale at market value -				
Government of Jamaica bonds	77,043	66,899	77,043	66,899
Government of Cayman bonds	-	16,902	-	16,902
Corporate bonds	76,045	34,411	76,045	34,411
Quoted equities	51,847	21,434	51,847	21,434
Unquoted equities	15,746	23,856	-	-
	<u>220,681</u>	<u>163,502</u>	<u>204,935</u>	<u>139,646</u>

The weighted average effective interest rate at the year end was as follows.

	<u>2011</u>	<u>2010</u>
Government of Jamaica Bonds (J\$) -	12.38%	12.38%
Corporate and Government of Cayman Bonds (US\$) -	<u>8.37%</u>	<u>7.1%</u>

20. DEFERRED TAXATION:

Deferred income taxes are calculated in full on temporary differences under the liability method using the principal tax rate of 33 1/3%.

The movement on the deferred income tax account is as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
At beginning of year	303	830	4,401	4,664
Income statement credit/(charge)	<u>488</u>	<u>(527)</u>	<u>145</u>	<u>(263)</u>
At end of year	<u>791</u>	<u>303</u>	<u>4,546</u>	<u>4,401</u>

NOTES TO THE FINANCIAL STATEMENTS

20. DEFERRED TAXATION (cont'd):

The movement in deferred tax assets and liabilities during the period is as follows:

Deferred tax liabilities -

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Accelerated tax depreciation -				
At beginning of year	4,401	4,664	4,401	4,664
Income statement credit/(charge)	<u>145</u>	<u>(263)</u>	<u>145</u>	<u>(263)</u>
At end of year	<u>4,546</u>	<u>4,401</u>	<u>4,546</u>	<u>4,401</u>

Deferred tax assets -

	<u>Accelerated</u> <u>Tax</u> <u>Depreciation</u>	<u>Tax</u> <u>Loss</u>	<u>2011</u> <u>Total</u> <u>\$'000</u>	<u>2010</u> <u>Total</u> <u>\$'000</u>
Unutilised tax losses -				
At beginning of year	(102)	4,200	4,098	3,834
Income statement credit/(charge)	<u>(175)</u>	<u>(168)</u>	<u>(343)</u>	<u>264</u>
At end of year	<u>(277)</u>	<u>4,032</u>	<u>3,755</u>	<u>4,098</u>

21. INVENTORIES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Machine spares	3,409	2,302	3,409	2,302
Raw materials	60,032	52,522	60,032	52,522
Merchandise - Retail	18,631	14,920	-	-
Finished goods- Manufacturing	<u>13,742</u>	<u>14,554</u>	<u>13,742</u>	<u>14,554</u>
	<u>95,814</u>	<u>84,298</u>	<u>77,183</u>	<u>69,378</u>

22. RECEIVABLES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Trade receivables	69,076	65,076	69,076	65,076
Less provision for bad debt	<u>(624)</u>	<u>(2,802)</u>	<u>(624)</u>	<u>(2,802)</u>
	68,452	62,274	68,452	62,274
Deposit	3,472	755	2,034	488
Receivable - director	202	-	-	-
Prepaid expenses	3,417	2,568	2,715	1,993
Other receivables	<u>5,290</u>	<u>9,049</u>	<u>4,889</u>	<u>6,258</u>
	<u>80,833</u>	<u>74,646</u>	<u>78,090</u>	<u>71,013</u>

NOTES TO THE FINANCIAL STATEMENTS

22. RECEIVABLES (cont'd) :

Trade receivables balance at the end of the year, approximately \$25.6 million (2010 - \$24.3 million) is due from the company's largest customers and are in the approved credit limit. There are no other customers who represent more than 5% of the total balance of trade receivables. The company does not hold any collateral over trade receivables balances.

The aging of trade receivables is as follows:

	<u>The Group and Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
0-30 days	55,536	54,485
31-60 days	5,029	5,399
61-90 days	<u>8,511</u>	<u>5,192</u>
	<u>69,076</u>	<u>65,076</u>

23. SHORT TERM INVESTMENTS:

	<u>The Group and Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Repurchase agreements - Unites States dollars	8,690	27,910
- Jamaican dollars	<u>2,097</u>	<u>-</u>
	<u>10,787</u>	<u>27,910</u>

The weighted average effective interest rate at the year end was as follows.

	<u>2011</u>	<u>2010</u>
Repurchase agreements maturing within 3 months -		
- US\$	2.30%	6.68%
- J\$	<u>5.10%</u>	<u>-</u>

24. CASH AND CASH EQUIVALENTS:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Cash in hand	579	1,067	144	382
Cash at bank	<u>25,578</u>	<u>19,731</u>	<u>25,121</u>	<u>19,731</u>
	26,157	20,798	25,265	20,113
Bank overdraft (unsecured)	<u>(2,091)</u>	<u>(3,332)</u>	<u>-</u>	<u>-</u>
	<u>24,066</u>	<u>17,466</u>	<u>25,265</u>	<u>20,113</u>

NOTES TO THE FINANCIAL STATEMENTS

24. CASH AND CASH EQUIVALENTS (CONT'D):

Interest rate exposure -

The weighted average effective interest rate at the year end was as follows:

	<u>2011</u>	<u>2010</u>
Cash at bank - US\$	0.70%	.95%
- CAD\$	0.30%	.30%
- Sterling £	<u>.60%</u>	<u>.60%</u>

25. SHARE CAPITAL:

	<u>2011</u> \$	<u>2010</u> \$
Authorised - 250,000,000 (2010 - 250,000,000) ordinary shares of no par value		
Stated capital - Issued and fully paid - 167,828,575 (2010 - 167,828,575) ordinary shares of no par value	<u>137,643,473</u>	<u>137,643,473</u>

By a resolution dated 2 March 2011 and duly passed at the company's Annual General Meeting an amount of 16 million new shares are to be issued as part of a stock option plan for directors and a stock purchase plan for employees in two tranches of 8 million shares between 30 June 2011, and 30 June 2021 subject to certain conditions. The directors' options are exercisable in amounts of 200,000 shares per annum in whole or in part within five years of June 2011. The price to be paid for the first tranche when exercised is \$7 per share payable in full at the time the option is exercised. The second tranche will come into effect immediately after the first option period ends. The pricing for the second tranche will be determined at the annual general meeting preceding the start date. Staff members will be allowed to purchase shares set aside for them at a 10 percent discount to the last stock market selling price on the date the offer is taken up. They will be given a specific time in each year in which to take up the offer, and interest free loans for a three year term to acquire the shares. At the end of the financial year no shares relating to the offer were issued.

26. CAPITAL RESERVES:

	<u>2011</u> \$'000	<u>2010</u> \$'000
This represents realized surplus arising on -		
Disposal of property, plant and equipment	6,759	6,759
Waiver of directors' loans	229	229
Disposal of investments	<u>71</u>	<u>71</u>
	<u>7,059</u>	<u>7,059</u>

27. FAIR VALUE RESERVES:

This represents unrealised surplus on revaluation of investments.

NOTES TO THE FINANCIAL STATEMENTS

28. LONG TERM LIABILITIES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Inter-American Bank	39,379	-	39,379	-
First Global Bank Limited	-	5	-	5
	39,379	5	39,379	5
Less current portion	(14,320)	(5)	(14,320)	(5)
	25,059	-	25,059	-
Other loans	-	8,390	-	-
	<u>25,059</u>	<u>8,390</u>	<u>25,059</u>	<u>-</u>

The Inter-American Bank loan is repayable over three years ending April 2014, at an interest rate of 6.09%. It is secured by Government of Jamaica bonds with a nominal value of \$54 million and personal guarantee of a director.

29. PAYABLES:

	<u>The Group</u>		<u>The Company</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Trade payables	18,263	8,734	2,927	9,834
Other payables	9,119	21,373	8,773	4,225
	<u>27,382</u>	<u>30,107</u>	<u>11,700</u>	<u>14,059</u>

30. SHORT TERM BORROWINGS:

	<u>The Group</u>	
	<u>2011</u> <u>\$'000</u>	<u>2010</u> <u>\$'000</u>
Other loans	1,107	2,572
Current portion of long term loans (note 28)	14,320	5
	<u>15,427</u>	<u>2,577</u>

The other loans are unsecured, interest free and have no fixed repayment terms.

31. EVENTS AFTER STATEMENT OF FINANCIAL POSITION DATE:

- (i) On 14 November 2011, the board of directors approve dividends of \$0.05 per stock unit payable on 4 January 2012.
- (i) The company entered into an agreement to purchase the real estate and supermarket equipment at 9 Chancery Street for \$58 million. The purchase will be partially financed by a vendor's mortgage of \$42 million.
- (ii) The company completed an agreement to purchase real estate in Kingston and plans to develop the property into residential apartments during 2012.