

**BERGER PAINTS JAMAICA LIMITED**  
**UNAUDITED FINANCIAL STATEMENTS**  
**NINE MONTHS ENDED DECEMBER 31, 2011**

# Berger Paints Jamaica Limited

Berger Jamaica recorded a mixed third quarter performance.

Sales in the months of November and December were influenced by the uncertainties surrounding firstly the change in leadership of the governing JLP and the General Elections, and subsequent change in Government. These changes were accompanied by a “wait and see” attitude being adopted in the period leading up to the Elections by the business community.

Actual overall volumes for the quarter showed a marginal decline compared with the previous year, although year-to-date sales volumes exceeded previous year's figures.

Healthy growth was also shown in both the Economy and the Ultra Premium segments.

It is expected that once the political climate settles, sales will again regain the growth trend shown in the first 7 months of the financial year (April to October) which recorded growth of over 7% year-on-year.

Warren McDonald

13/1/12

WMcD:js

**BERGER PAINTS JAMAICA LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT DECEMBER 31, 2011**

	(Unaudited)	(Unaudited)	(Audited)
	<u>December 31</u>	<u>December 31</u>	<u>March 31, 2011</u>
	<u>2011</u>	<u>2010</u>	<u>2011</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
<b><u>ASSETS</u></b>			
<b>Non-current assets</b>			
Property, plant & equipment	128,308	133,332	131,380
Long-term receivables	-	99	-
Post employment benefits	120,402	130,864	120,402
	<u>248,710</u>	<u>264,295</u>	<u>251,782</u>
<b>Current Assets</b>	<u>673,047</u>	<u>659,969</u>	<u>623,004</u>
<b>Total Assets</b>	<u><u>921,757</u></u>	<u><u>924,264</u></u>	<u><u>874,786</u></u>
 <b><u>EQUITY AND LIABILITIES</u></b>			
<b>Shareholders' Equity</b>			
Share capital	141,793	141,793	141,793
Revaluation reserve	42,466	42,266	42,466
Revenue reserve			
Profit & loss account	295,806	312,135	280,273
	<u>480,065</u>	<u>496,194</u>	<u>464,532</u>
 <b>Non-current liabilities</b>			
Post employment benefits	107,682	87,309	107,682
Deferred tax liabilities	6,229	17,944	6,229
	<u>113,911</u>	<u>105,253</u>	<u>113,911</u>
<b>Current Liabilities</b>	<u>327,781</u>	<u>322,817</u>	<u>296,343</u>
<b>Total equity and liabilities</b>	<u><u>921,757</u></u>	<u><u>924,264</u></u>	<u><u>874,786</u></u>

Approved by:

*p a a n c o a l e s*

Approved by:

*[Signature]*

**BERGER PAINTS JAMAICA LIMITED**  
**INCOME STATEMENT**  
**NINE MONTHS ENDED DECEMBER 31, 2011**

	(Unaudited) QUARTER ENDED December 31 2011 \$'000	QUARTER ENDED December 31 2010	(Unaudited) NINE MONTHS ENDED December 31 2011 \$'000	NINE MONTHS ENDED December 31 2010	(Audited) YEAR ENDED March 31, 2011 \$'000
Sales (net of discount and rebates)	560,457	552,884	1,230,921.00	1,165,929	1,498,241
(Loss)/Profit from operations	61,974	99,618	78,509	118,886	100,189
Income from investments	48	101	863	583	943
Extraordinary Item	-		(17,485)		
Finance Costs	-	(938)	-	(2,115)	(41)
<b>PROFIT / (LOSS) BEFORE TAXATION</b>	62,022	98,781	61,887	117,354	101,091
Taxation	(20,680)	(32,927)	(20,635)	(39,118)	(33,285)
<b>NET (LOSS)/PROFIT</b>	41,342	65,854	41,252	78,236	67,806
Earnings per stock unit	19c	31c	19c	37c	32c

**BERGER PAINTS JAMAICA LIMITED**  
**STATEMENT OF CASHFLOWS**  
**NINE MONTHS ENDED DECEMBER 31, 2011**

	(Unaudited) December 31 2011 \$'000	(Unaudited) December 31 2010 \$'000	(Audited) March 31, 2011 \$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net (Loss)/Profit	41,252	78,236	67,806
Non-cash items included in net profit	59,613	71,767	84,995
	100,865	150,003	152,801
Increase in operating assets	(150,093)	(127,981)	(58,756)
(Decrease)/Increase in operating liabilities	(10,739)	49,231	21,401
Cash generated from operations	(59,967)	71,253	115,446
Income tax paid			(26,461)
Interest paid	-	-	(41)
	(59,967)	71,253	88,944
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Cash used in investing activities	(13,980)	(6,433)	(4,945)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Cash used in financing activities	(58,121)	(67,278)	(57,701)
<b>NET (DECREASE) INCREASE IN CASH AND BANK BALANCES</b>	(132,068)	(2,458)	26,298
<b>OPENING CASH AND BANK BALANCES</b>	122,422	95,077	95,077
Effect of foreign exchange rate changes			1,047
<b>CLOSING CASH AND BANK BALANCES</b>	(9,646)	92,619	122,422
Comprising:			
Cash and Bank Balances	20,164	92,619	122,422
Bank Overdraft	(29,810)		
	(9,646)	92,619	122,422

# **BERGER PAINTS JAMAICA LIMITED**

## **STATEMENT OF CHANGES IN EQUITY**

(UNAUDITED)

	<u>Share Capital</u>	<u>Revaluation reserve</u>	<u>Revenue Reserve - Profit &amp; Loss Account</u>	<u>Total</u>
	\$'000	\$'000	\$'000	\$'000
Balance at April 1, 2010	<u>141,793</u>	<u>42,266</u>	<u>273,977</u>	<u>458,036</u>
Net Profit for nine months	<u>-</u>	<u>-</u>	<u>78,236</u>	<u>78,236</u>
Total comprehensive income for the period	<u>-</u>	<u>-</u>	<u>78,236</u>	<u>78,236</u>
Dividends paid	<u>-</u>	<u>-</u>	<u>(40,078)</u>	<u>(40,078)</u>
Balance at December 31, 2010	<u>141,793</u>	<u>42,266</u>	<u>312,135</u>	<u>496,194</u>
Balance at April 1, 2011	<u>141,793</u>	<u>42,466</u>	<u>280,273</u>	<u>464,532</u>
Net Profit for nine months	<u>-</u>	<u>-</u>	<u>41,252</u>	<u>41,252</u>
Total comprehensive income for the period	<u>-</u>	<u>-</u>	<u>41,252</u>	<u>41,252</u>
Dividends paid	<u>-</u>	<u>-</u>	<u>(25,719)</u>	<u>(25,719)</u>
Balance at December 31, 2011	<u>141,793</u>	<u>42,466</u>	<u>295,806</u>	<u>480,065</u>

**BERGER PAINTS JAMAICA LIMITED**  
**NOTES TO THE UNAUDITED FINANCIAL STATEMENTS**  
**NINE MONTHS ENDED DECEMBER 31, 2011**

**1. Basis of preparation**

The unaudited financial statements for the nine month period ended December 31, 2011 have been prepared in accordance with International Accounting Standard 34 Interim Financial Reporting.

**2. Significant accounting policies**

These unaudited statements have been prepared under the historical cost convention. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The same accounting policies, presentation and methods of computation have been followed in these unaudited financial statements as were applied in the preparation of the company's financial statements for the year ended March 31, 2011.

**3. Related Party Transactions**

The company carried out transactions in the ordinary course of business during the period with its affiliates. Balances at the period end were:

	Amount owed by/(to)	
	<u>Related Parties</u>	
	2011	2010
	\$'000	\$'000
Immediate parent		
Lewis Berger Overseas Holding	(16,215)	(16,511)
Fellow subsidiaries		
Berger Trinidad	966	(5,157)
Berger Barbados	5,324	3,837

**4. Long-Term receivables**

General consumption tax (GCT) paid on purchases of certain items of property, plant and equipment is recoverable in monthly instalments from the date of purchase.

**5. Dividends**

A final dividend of \$0.12 per share totaling \$25.719M was paid on July 25, 2011 to shareholders on the company's register of members at the close of business, July 8, 2011.

**6. Issued Share Capital**

There were no movements in the issued capital of the company in either the current or the prior interim reporting periods.

**7. Earnings per stock unit**

The calculation of the earnings per stock unit is based on the profit after tax and the number of stock units in issue during the period of 214,322,393.