### REPORT TO STOCKHOLDERS

The Directors of Kingston Wharves Limited present the unaudited results of the Group for nine months ended 30 September 2011

#### THE GROUP

During the nine months ended September 2011 revenue earned by Kingston Wharves Group was \$2,341.61 million, up from \$2,154.65 million for the similar period in 2010, which represents an increase of \$186.96 million or 8.68%. In contrast, revenue for the September 2011 quarter was down by 2.91% or \$23.32 million compared to the third quarter of 2010. Operating Profit for the nine months was \$466.06 million compared to \$593.42 million for the corresponding period in 2010, a decrease of \$127.36 million or 21.46%. Operating Profit for the quarter was \$141.69 million down from \$267.24 million for the quarter ended September 2010, a decrease of \$125.55 million or 46.98%.

Net profit attributable to stockholders for the nine months ended September 2011 was \$217.12 million compared to \$364.61 million for the same period in 2010. Net profit attributable to stockholders for the third quarter of 2011 was \$58.68 million compared to \$134.14 million achieved for the third quarter of 2010. Earnings Per Stock (EPS) for the first nine months of 2011 was 20.24 cents compared to 33.99 cents for the corresponding period in 2010. EPS for the third quarter was 5.47 cents down from 12.51 cents in 2010.

#### KINGSTON WHARVES LIMITED

Kingston Wharves Limited (KWL) revenue for the nine months ended 30 September 2011 was \$1,846.68 million (2010: \$1720.88) representing an increase of \$125.80 million or 7.31% over the corresponding period in 2010. Revenue for the quarter declined from \$655.37 million in 2010 to \$620.06 million in 2011 a decrease of \$35.31 million or 5.39%. During the third quarter, the volume of containers and general cargo declined compared to the same period in 2010.

Operating Profit for the nine month period was \$437.99 million compared with \$555.23 million for the corresponding period in 2010, a decrease of \$117.24 million or 21.12%. Operating Profit for the quarter was \$138.80 million compared with \$256.91 million for the corresponding period in 2010, a decrease of \$118.81 million or 45.97%. The company's results reflect the lower level of revenue earned for the third quarter of 2011 compared to the same period in 2010 and the increased costs of maintenance, fuel and electricity.



### HARBOUR COLD STORES LIMITED

Harbour Cold Stores (HCS) Limited Operating Profit for the nine months under consideration was \$37.37 million compared to \$52.79 million for the same period in 2010, a decrease of \$15.42 million or 29.21%. Operating Profit for the quarter was \$9.86 million compared to \$15.79 million for the corresponding quarter of 2010. The company continues to be negatively impacted by increased competition and the high cost of electricity

#### SECURITY ADMINISTRATORS LIMITED

Security Administrators Limited (SAL) Operating profit for the nine months ending September 2011 moved from \$25.83 million in 2010 to \$29.93 in 2011, an increase of \$4.10 million or 15.9%. Operating profit for the third quarter of 2011 was \$5.84 million, down from \$8.09 million in 2010, a fall of \$2.25 million or 27.81%.

#### **OUTLOOK**

Management remains cautiously optimistic that in the fourth quarter of the financial year, KWL may experience marginal growth in container activities, car operations and break bulk. Our expectations are tempered by lingering local and international concerns about a continued recession,

Derek Jones

Chairman



### Kingston Wharves Limited

### Group Statement of Comprehensive Income (Unaudited)

### Nine months ended 30 September 2011

(expressed in Jamaican dollars unless otherwise indicated)

	3 Months	9 Months	3 Months	9 Months
	to 30-09-11	30-09-11	to 30-09-10	30-09-10
	\$'000	\$'000	\$'000	\$'000
Revenue	778,229	2,341,606	901 554	0.454.040
Cost of sales	(468,077)	(1,397,586)	801,554	2,154,649
Gross Profit	310,152	944,020	(399,350)	(1,142,820)
Other Operating income	16,431	59,878	402,204	1,011,829
Administrative expenses	(184,889)	(537,837)	26,718	55,146
Operating Profit	141,694	466,061	(161,686) 267,236	(473,554)
Finance costs	(52,601)	(123,977)	(44,350)	593,421
Profit before Taxation	89,093	342,084		(7,685)
Taxation	(29,114)	(118,316)	222,886	585,736
Net Profit for the Period			(86,954)	(215,387)
3.00	59,979	223,768	135,932	370,349
Other Comprehensive Income				
Total Comprehensive Income	59,979	223,768	135,932	370,349
Net Profit Attributable to:				
Equity holders of the company				
Minority interest	58,681	217,117	134,135	364,608
Willofty Interest	1,298	6,651	1,797	5,741
	59,979	223,768	135,932	370,349
Total Comprehensive Income Attributable to:				
Equity holders of the company	58,681	217,117	134,135	364,608
Minority interest	1,298	6,651	1,797	5,741
	59,979	223,768	135,932	370,349
Number of Stock Units Issued ('000)	1,072,650	1,072,650	1,072,650	1,072,650
EADWING THE COLUMN TO THE COLU		1,072,000	1,012,000	1,072,030
EARNINGS PER STOCK UNIT				
attributable to the stockholders of the company expressed in cents per share				
, since	5.47	20.24	12.51	33.99



# Kingston Wharves Limited Consolidated Statement of Financial Position

### at 30 September 2011

(expressed in Jamaican dollars unless otherwise indicated)

		Audited	
	30-Sep-11	31-Dec-10	30-Sep-10
	\$ '000	\$ '000	\$ '000
ASSETS			
Non-current Assets			
Property, plant and equipment	10,427,596	10,009,903	10,056,795
Intangible asset	5,030	5,030	-
Recoverable from special reserves fund	27,562	40,143	44,533
Deferred income tax assets	1,559	1,560	1,363
Retirement benefit asset	453,342	453,342	329,699
·	10,915,089	10,509,978	10,432,390
Current Assets			
Inventories	12,588	28,529	26,105
Related companies	256,044	381,917	418,817
Trade and other receivables	180,026	98,984	180,921
Taxation recoverable	12,717	14,963	8,877
Short term investments	1,052,198	1,201,909	1,015,455
Cash and bank	35,609	80,769	86,514
	1,549,182	1,807,071	1,736,689
Total assets	12,464,271	12,317,049	12,169,079
EQUITY			
Stockholders' Equity			
Share capital	291,648	291,648	291,648
Capital reserves	5,418,879	5,409,445	5,406,300
Asset replacement/rehabilitation and	,	0,100,110	3,400,300
depreciation reserves	214,924	214,796	214,753
Retained earnings	2,200,063	1,992,508	1,854,099
	8,125,514	7,908,397	7,766,800
Minority Interest	44,787	51,469	48,341
	8,170,301	7,959,866	7,815,141
LIABILITIES			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Non-current Liabilities			
Borrowings	2,005,602	2,003,744	2,122,666
Deferred income tax liabilities	1,316,140	1,316,140	1,266,774
Retirement benefit obligations	143,014	143,014	119,041
	3,464,756	3,462,898	3,508,481
Current Liabilities			
Trade and other payables	372,414	328,147	282,764
Related companies	35,970	20,920	5,210
Taxation	10,217	86, <mark>5</mark> 40	95,127
Borrowings	440.040	450 070	1.0
	410,613	458,678	462,356
Total equity and liabilities	829,214	894,285	845,457

Approved for issue by the Board of Directors on November 15, 2011 and signed on its behalf by:

Derek N. Jones

Chairman

Grantley St. J. Stephenson

CEO

### Kingston Wharves Limited

### **Consolidated Statement of Changes in Equity (Unaudited)**

### Nine months ended 30 September 2011

Attributable to Stockholders of the company Interest Equity

Retained

Asset

and Depreciation

Replacement/ Rehabilitation

Share

Capital

Capital Reserves Reserves **Earnings** Total \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Balance at 1 January 2010 291,648 5,396,866 214,601 1,531,258 7,434,373 42,600 7,476,973 Transfer of net interest to asset replacement/rehabilitation and depreciation reserves 152 (152)Total comprehensive income for period 364,608 364,608 5,741 370,349 Transfer to asset replacement/ rehabilitation and depreciation reserves 9,434 (9,434)Transfer from asset replacement/ rehabilitation and depreciation reserves 9,434 (9,434)Dividend (32, 179)(32, 179)(32, 179)Balance at 30 September 2010 291,648 5,406,300 214,753 1,854,101 7,766,802 48,341 7,815,143 Balance at 1 January 2011 291,648 5,409,445 214,796 1,992,508 7,908,397 7,959,866 51,469 Transfer of net interest to asset replacement/rehabilitation and depreciation reserves 128 (128)Total comprehensive income for period 217,117 217,117 6,651 223,768 Transfer to asset replacement/ rehabilitation and depreciation reserves 9,434 (9,434)Transfer from asset replacement/ rehabilitation and depreciation reserves 9,434 (9,434)Dividend (13,333)(13,333)Balance at 30 September 2011 291,648 5,418,879 214,924 2,200,063 8,125,514 44,787 8,170,301



#### **Kingston** Wharves Limited

### Financial Information by Operating Segment (Unaudited)

## Nine Months ended 30 September 2011 (expressed in Jamaican dollars unless otherwise indicated)

	Terminal Operations	Cold Storage Operations	Security Operations		Eliminations	Group
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External operating revenue	1,845,545	226,358	269,703	-		2,341,606
Operating revenue from segments_	1,135	3,990	32,601	1,455	(39,181)	-
Total revenue	1,846,680	230,348	302,304	1,455	(39,181)	2,341,606
¥						
Operating profit/(loss)	437,985	37,369	29,929	(27,320)	(11,902)	466,061
Interest Expense	(125,090)	(53)	0	(458)	11,902	(113,699)
	312,895	37,316	29,929	(27,778)	0	352,362
Foreign Exchange Gain						(10,278)
Profit before taxation					· <del>-</del>	342,084
Taxation						(118,316)
Profit before minority interest					_	223,768
Minority Interest						(6,651)
Net Profit					_	217,117
Segment assets	8,582,400	1,026,690	162,497	2,453,143	(228,077)	11,996,653
Unallocated assets						467,618
Total assets					_	12,464,271
Segment liabilities	2,905,160	30,809	32,628	10,410	(154,408)	2,824,599
Unallocated liabilities						1,469,371
Total liabilities					-	4,293,970
Other segment items:						
Interest Income	17,309	33,722	2,877	6,820	(11,902)	48,826
Capital expenditure	605,214	4,612	3,051	-	-	612,877
Depreciation charge	144,180	13,136	2,506	33,998	-	193,820



#### **KINGSTON WHARVES** LIMITED

### Financial Information by Operating Segment (Unaudited)

# Nine Months ended 30 September 2010 (expressed in Jamaican dollars unless otherwise indicated)

	Terminal Operations	Cold Storage Operations		Security erations	Other I	Eliminations	Group
	\$'000	\$'000		\$'000	\$'000	\$'000	\$'000
External operating revenue	1,719,749	189,860		245,040	0	0	2,154,649
Operating revenue from segments	s1,135	2,053		31,057	1,455	(35,700)	0
Total revenue	1,720,884	191,913		276,097	1,455	(35,700)	2,154,649
Operating profit/(loss) Interest Expense	555,231	52,788		25,833	(24,896)	(15,535)	593,421
interest Expense	(119,219)	(53)		0	(903)	15,535	(104,640)
Foreign Fushaman	436,012	52,735		25,833	(25,799)	0	488,781
Foreign Exchange gain							96,955
Profit before taxation						· <del>-</del>	585,736
Taxation							(215,387)
Loss before minority interest Minority Interest							370,349
Net Profit							(5,741)
Net From						==	364,608
Segment assets Unallocated assets	8,343,413	1,086,576	1	176,699	2,478,236	(2 <mark>55</mark> ,785)	11,829,139 339,940
						-	12,169,079
Segment liabilities Unallocated liabilities	2,981,586	25,690		35,479	10,446	(180,205)	2,872,996
						_	1,480,942
Other segment items:							4,353,938
Interest income Capital expenditure Depreciation charge	17,066 82,942 138,787	53,884 3,210 12,573		3,630 2,900	9,649	(15,535) -	68,694 89,052
	100,707	12,073		3,026	33,998	-	188,384



### Kingston Wharves Limited

### **Consolidated Statement of Cash Flows (Unaudited)**

# Nine months ended 30 September 2011 (expressed in Jamaican dollars unless otherwise indicated)

(expressed in Jamaican dollars unless other	wise indicated)	
	2011	2010
	J\$'000	J\$'000
Cash Provided from Operating Activities	476,346	416,512
Cash Flows from Investing Activities  Long term receivables	12,581	10,574
Purchase of property, plant and equipment Proceeds from sale of property plant and equipment Cash used in investing activities	(612,877) - (600,296)	(89,052) 786 (77,692)
Cash Flows from Financing Activities  Dividends paid Loans received Long term loans repaid Net cash used in/provided by financing activities  Net decrease in cash and cash equivalents  Net cash and cash equivalents at beginning of period  NET CASH AND CASH EQUIVALENTS AT END OF PERIOD	(96,538) 381,113 (355,496) (70,921) (194,871) 1,282,678 1,087,807	(32,179) - (324,805) (356,984) (18,164) 1,120,133 1,101,969
Comprising:  Cash and bank  Short term investments	35,609 1,052,198 1,087,807	86,514 1,015,455 1,101,969



Kingston Wharves Limited

Notes to the Financial Statements (Unaudited)

Nine months ended 30 September 2011

### **Summary of Significant Accounting Policies**

### 1. Identification and Principal Activities

The company and its subsidiaries (the Group) are incorporated and resident in Jamaica. The principal activities of the company and its subsidiaries comprise the operation of public wharves, security services and the provision and installation of cold storage facilities.

The wharfage rates and penal charges billed to customers by the company are subject to regulation by the Port Authority of Jamaica. The tariff rate structure which was approved by the Port Authority of Jamaica became effective in April 1998.

The company's registered office is located at the Kingport Building, Third Street, Newport West, Kingston 13.

The company is a public company listed on the Jamaica Stock Exchange.

### 2. Basis of Preparation

The condensed interim financial information for the period ended 30 September 2011 has been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The condensed interim financial statements should be read in conjunction with the annual audited consolidated financial statements for the year ended 31 December 2010.

Accounting policies used are consistent with those used in the consolidated financial statements. Presentation of the condensed interim financial information is consistent with the annual financial statements. Where necessary the financials have been reclassified or extended from the previously reported condensed interim financial information to take into account any presentational changes made in the annual consolidated financial statements or in those condensed financial statements.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the companies accounting policies. Although these estimates are based on management's best knowledge of the current events and action, actual results could differ from those estimates. The procedures in determining these estimates are disclosed in Note 3.



### 3. Critical Accounting Estimates and Assumptions in Applying Accounting Policies

The company makes estimates and assumptions that affect the reported amounts of the assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### 4. Segment Reporting

A business segment is a group of assets and operations engaged in providing products and services that are subject to risks and returns that are different from those of other business segments. The Group is organised into the following business segments:

- (a) Terminal operations This incorporates the operation of public wharves and the stevedoring of vessels.
- (b) Cold Storage operations This incorporates the provision and installation of cold storage facilities and air conditioning units.
- (c) Security operations This incorporates provision of security services
- (d) Other Other operations of the Group comprise property rental.

