

Date: 03 November 2011

For further information contact:

Marcus James

Chief Executive Officer

Tel: 876-929-9253

Fax: 876-929-1345

MEDIA RELEASE

ACCESS FINANCIAL SERVICES LIMITED RECORDS 22% GROWTH IN ITS YEAR OVER YEAR LOAN PORTFOLIO BALANCE

THIRD QUARTER HIGHLIGHTS

- Net profit of \$36m
- Earnings per share of \$0.13
- Productivity Ratio of 71%

Access Financial Services Limited (AFS) reported its 2011 third quarter financials today. The company recorded a 10.5% increase in total operating income. The increase in income was driven by improvements in Net Trading Income and Money Service Income which increased by \$8m (8%) and \$3.7m (32%) respectively when compared with the 2010 comparative period.

Revenue & Expenditure

Total Revenue Net of Interest Expense for the third quarter of 2011 increased by \$11.2m (10.5%) moving from \$106.6m to \$117.8m when compared with the corresponding 2010 quarter. The increase was driven primarily by increases in Interest Income from Loans, Fee and Commission Income, and Money Services revenue.

Net income for the quarter ended September 30, 2011 was \$36.3m representing a \$1.2m (3.46%) increase over the corresponding period during 2010. Some of the growth in operating income was eroded by the movement in Operating Expenses which increased for the same period increased by \$10.04m (14.07%), from \$71m in the quarter ended September 30, 2010 to \$81.4m for the similar period in 2011. The addition in this area was driven by growth in operating expenses and staff costs as the company continues to invest internally to meet its growth objectives.

Earnings-per-Share for the quarter was \$0.13 while return on equity for the period was 6%.

Balance Sheet

Total assets as at 30 September 2011 amounted to \$666.6m, an increase of \$73m (12%) over Total Assets recorded as at 30 September 2010. This growth was mainly attributable to an increase of \$96.6m (22%) in Loans and Advances which moved from \$448.8m as at September, 2010 to \$545.4m as at September 30, 2011. This increase was offset by a decline of \$28m in our cash position, which moved from \$66.2m in September 30, 2010 to \$37.8m in September, 2011 as cash was used to fund the growth of the company's loan portfolio. The company also increased its securities purchased under resale agreements \$9m (87%).

The company's stockholders equity, net of dividend payout, moved positively by \$64m (18%) from \$364.9m to \$428.9m and was due solely to retained earnings generated during the year.

As the year draws to a close we gratefully recognise the continued patronage of our customers and the hard work carried out by our diligent staff.

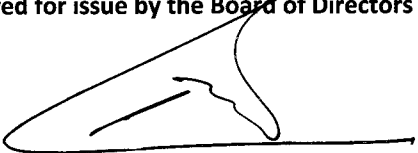
ACCESS FINANCIAL SERVICES LIMITED
STATEMENT OF COMPREHENSIVE INCOME
FOR THE QUARTER ENDING SEPTEMBER 30, 2011

	\$'000 (Unaudited) 3 months ended 30-Sep-11	\$'000 (Unaudited) 3 months ended 30-Sep-10	\$'000 (Unaudited) Year to date 30-Sep-11	\$'000 (Unaudited) Year to date 30-Sep-10
Operating Income				
Interest Income from Loans	103,804	96,577	290,213	282,982
Securities	854	704	3,849	3,504
Total Interest Income	104,658	97,281	294,062	286,486
Interest Expense	(4,981)	(4,713)	(16,016)	(19,839)
Net Interest Income	99,677	92,568	278,046	266,647
Fee and Commission Income	3,612	3,170	14,728	4,789
Net Trading Income	103,289	95,738	292,774	271,435
Other Operating Income				
Money Services	14,118	10,662	37,470	31,035
Foreign exchanges losses/ gains	419	169	1,248	557
	117,826	106,569	331,491	303,027
Operating Expenses				
Staff Costs	34,134	28,224	98,631	76,176
Allowances for credit losses	10,378	10,400	28,052	33,420
Depreciation and amortization	3,270	2,195	8,683	5,431
Other Operating Expenses	33,646	30,567	89,358	83,147
	81,427	71,386	224,724	198,173
Profit before taxation	36,399	35,183	106,767	104,854
Taxation				
Profit for the period	36,399	35,183	106,767	104,854
Earnings Per Share	\$0.13	\$0.13	\$0.39	\$0.38

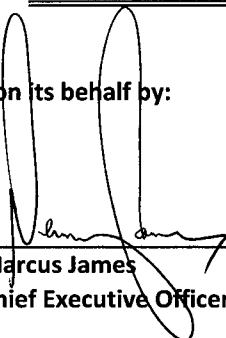
ACCESS FINANCIAL SERVICES LIMITED
STATEMENT OF FINANCIAL POSITION
AS AT SEPTEMBER 30, 2011

	(Unaudited) \$' 000 Period Ended 30-Sep-11	(Unaudited) \$'000 Period Ended 30-Sep-10	(Audited) \$' 000 Year Ended 31-Dec-10
ASSETS			
Cash and Cash Equivalents	37,803	66,223	48,301
Securities purchased under resale agreements	19,014	10,145	67,422
Other accounts receivables	15,863	21,802	22,149
Loans and advances	545,374	448,783	475,058
Property, plant and equipment	40,047	37,408	37,065
Intangible Assets	8,507	9,214	8,296
TOTAL ASSETS	666,608	593,574	658,292
LIABILITIES			
Bank overdraft			
Accounts payables	22,807	29,723	22,244
Taxation Payable	-		
Loans Payables	214,856	198,927	228,773
Deferred Taxation			
Total Liabilities	237,663	228,650	251,017
Share Capital	96,051	96,051	96,051
Retained Earnings	332,893	268,873	311,224
Total Stockholders' Equity	428,944	364,924	407,275
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	666,608	593,574	658,292

Approved for issue by the Board of Directors on November 3, 2011 and signed on its behalf by:



Brian Goldson
 Chairman



Marcus James
 Chief Executive Officer

ACCESS FINANCIAL SERVICES LIMITED
STATEMENT OF CHANGES IN EQUITY
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Share Capital	Fair Value Reserve	Other Reserve	Retained Profits	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Balance as at 1 January 2010	96,051	-	-	177,743	273,794
Total comprehensive income	-	-	-	104,855	104,855
Issue of shares, net of transaction costs	-	-	-	(13,725)	(13,725)
Balance as at 30 SEPTEMBER 2010	96,051	-	-	268,873	364,924
Balance as at 1 January 2011	96,051	-	-	311,224	407,275
Total comprehensive income	-	-	-	106,767	106,767
Dividends	-	-	-	(85,098)	(85,098)
Balance as at 30 SEPTEMBER 2011	96,051	-	-	332,893	428,944

ACCESS FINANCIAL SERVICES LIMITED
STATEMENT OF CASH FLOWS
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011

	(Unaudited) \$'000 Period Ended September 30, 2011	(Unaudited) \$'000 Period Ended September 30, 2010	(Audited) \$'000 Year Ended December 31, 2010
Cashflow from operating activities			
Net profit to date	106,767	104,855	146,509
Interest received	290,163	277,867	373,404
Interest income	(290,213)	(286,486)	(382,869)
Interest paid	(16,016)	(23,124)	(28,578)
Interest expense	16,016	19,839	26,015
Depreciation	8,683	5,431	9,248
Provision for loan Loss	28,052	33,420	45,306
Operating Cash Flows before movement in working capital	143,452	131,802	189,035
Changes in Operating Assets and Liabilities			
Other accounts receivables	6,286	(4,486)	(6,851)
Loans and advances	(98,367)	(76,765)	(51,889)
Income Taxes Paid	-	-	(5,748)
Loan payables	(13,917)	(141,289)	(76,724)
Accounts payables and provisions	563	35,214	(3,163)
Net Cash used in/ provided by operating activities	(105,434)	(187,326)	44,660
Cash flows from investing activities			
Purchase of property plant and equipment	(11,826)	(18,780)	(15,794)
Reverse repurchase agreement	48,408	3,041	4,336
	36,582	(15,739)	(11,458)
Cash Flow from financing activities			
Share capital	-	109,706	-
Dividends	(85,098)	-	(13,725)
	(85,098)	109,706	(13,725)
INCREASE/ DECREASE IN CASH AND CASH EQUIVALENTS	(10,498)	38,443	19,477
Cash and equivalents at beginning of the period	48,301	27,780	28,825
Cash and equivalents at the end of the period	37,803	66,223	48,301

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 SEPTEMBER 2011

- **Identification**

Access Financial Services Limited (the company) is incorporated and domiciled in Jamaica and its registered office is situated at 41B Half Way Tree Road, Kingston 5, Jamaica, W.I. The company is listed on the Junior Market of the Jamaica Stock Exchange.

The principal activity of the company is retail lending to the micro enterprise sector for personal and business purposes. Funding is provided by financial institutions, government entities and non-governmental organizations.

- **Basis of preparation and significant accounting policies**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as set out in note 3 of the audited financial statements for the year ended 31 December 2010 and comply with the provisions of the Jamaican Companies Act.

- **New Standards**

The standard considered relevant to the company is as follows:

IFRS 9

Financial Instruments (effective 1 January 2013), introduces new requirements for classifying and measuring financial assets. The standard also amends some of the requirements of IFRS 7 Financial Instruments: Disclosures, including added disclosures about investments in equity instruments designated as fair value through other comprehensive income

IAS 24 (Revised)

Related Party Disclosures, revised (effective 1 January 2011), introduces changes to the related party disclosure requirements for government related entities and amends the definition of a related party. The standard also expands the list of transactions that require disclosure.

IAS 32 (Amended)

Financial Instruments: Presentation (effective 1 February 2010), allows certain instruments that would normally be classified as liabilities to be classified as equity if certain conditions are met. Where such instruments are reclassified, the entity is required to disclose the amount, the timing and the reason for such reclassification.

- **Use of estimates and judgments**

- (a) Allowance for impairment losses on loan receivables:

In determining amounts recorded for impairment losses in the financial statements, management makes judgments regarding indicators of impairment, that is, whether there are indicators to suggest a potential measurable decrease in the estimated future cash flows from loan receivables.

The accounting policies set out below have been applied consistently to all periods presented in these statements and comply in all material respects with IFRS.

- (b) Property, plant, equipment and intangible assets

Items of property, plant and equipment and intangible asset are stated at cost less accumulated depreciation and impairment losses

- (c) Depreciation

Depreciation is recognized in the profit and loss on the straight-line basis, over the estimated useful lives of property, plant and equipment.

- (d) Loans

Loans are stated at amortized cost, net of any unearned income and impairment losses, if any.

- (e) Allowance for loan losses:

The company maintains an allowance for credit losses, which in management's opinion, is adequate to absorb credit losses in its portfolio. This consists of specific provisions established as a result of reviews of individual loans and is based on an assessment which takes into consideration factors including collateral held and business and economic conditions.

- (f) Borrowings:

Borrowings are recognized initially as the proceeds received net of transaction costs incurred. Borrowings are subsequently stated at amortized costs using the effective interest method with any difference between proceeds net of transaction costs, and the redemption value recognized in income along with regular interest charges over the period of borrowings.