

Possibility >>>

Are You Ready for Retirement?

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JAMB
Your Best Interest At Heart. Full Stop.



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What is Retirement?

- Withdrawal from one's occupation, business or active work life
- It sometimes involves the retiree doing those things they always wanted to, but didn't have the time to pursue during work-life
- After retirement, an individual's needs are usually funded through either (or combination of) a pension plan, an IRA, Social Security or an investment portfolio

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Facts About Retirement

- Life Expectancy has increased globally
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- In early 1900s, average life expectancy was 47 years
- The average life expectancy now is 76 years
- In early 1900s, an average of 3 years were spent in retirement
- Today, an average of 20 years are spent in retirement

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Facts About Retirement

- 20 years ago, 84% of workers expected to retire before age 65
- Today, only 52% (40% decline) expect to do so
- Only 9% of those surveyed expected to work beyond age 70 in 1991
- Today, 33% (a 266% increase) expect to work beyond age 70
- More persons are also exiting retirement now to go back to work

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What Does this Mean for Your Retirement Portfolio?

- Your Retirement Portfolio must be able to go the distance....
- This is NOT a 100m sprint



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Getting your Retirement Portfolio in Shape

- Starting early is very important. It requires less to be put aside at each interval and taking less risk to get to target portfolio size at retirement

Age Contributions Started	Monthly Investment	Rate of Return	Portfolio Size at 65
30	\$20,000.00	10%	\$71.55 million
40	\$20,000.00	10%	\$25.96 million
45	\$20,000.00	10%	\$15.12 million

Age Contributions Started	Annual Investment	Rate of Return	Portfolio Size at 65
40	\$55,000.00	10.00%	\$71.39 million
45	\$24,000.00	15.00%	\$70.41 million

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Getting your Retirement Portfolio in Shape

- Inflation adjust your contributions towards your retirement
- Or adjust contributions in line with the levels of pay increases
- This will go a far way in ensuring your desired retirement portfolio is achieved

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Getting your Retirement Portfolio in Shape

- Contribute the maximum allowable to your superannuation or IRA.
- Pension returns are tax free

Age Contributions Started	Monthly Investment	Rate of Return	Portfolio Size at 65
30	\$20,000.00(IRA)	10%	\$71.55 million
30	\$20,000.00	10%	\$39.79 million

- Pension contributions are tax-deductible

Monthly Income	Pension Contribution	PAYE Tax	Ten Year Tax Savings	Ten Year Portfolio Size
\$100,000	\$0	\$25,000.00	\$0	\$0
\$100,000	\$20,000.00	\$20,000.00	\$600,000.00	\$4.098 million

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Getting your Retirement Portfolio in Shape

- Build an Investment Portfolio (nest egg) outside of the IRA or superannuation plan
- This allows you to further hedge your risks
- Look at investments that have tax benefits and have long term capital appreciation tendencies
- Equities are an excellent bet: tax efficient investments and offer long term value

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Getting your Retirement Portfolio in Shape

- Find the right Financial Partner...find JMMB
- We have approved retirement solutions tailored to your unique needs:
 - Aggressive
 - Moderate
 - Conservative

Let us help you make it happen!!

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Questions