## Jamaica Broilers Group Ltd

## Commentary on un-audited 1st quarter results

The Directors of Jamaica Broilers Group Ltd now release the un-audited financial results for the quarter ended July 30, 2011, which have been prepared in accordance with International Financial Reporting Standards.

The Group's turnover for this quarter was $\$ 5.8$ billion which, when compared to the $\$ 5$ billion in the corresponding period last year, represents a $16 \%$ increase. This increase is however primarily due to significant increases in the cost of corn- moving from US\$4.20 to US\$7.40 per bushel - requiring selling price increases in our poultry and feed operations. Given market conditions management felt constrained to pass on all of these dramatic cost increases to consumers and farmers. The obvious result in these circumstances is a decline in this first quarter profits.

As these high grain costs continue we have been able to increase our operational efficiencies in an effort to mitigate against the unavoidable increase in the costs of our products.

We are pleased to report that our ethanol operations continue to produce, in a difficult market environment, based on contracts in place.

Gross profits for the Group during this quarter amounted to $\$ 1.14$ billion showing a decrease of $\$ 34$ million or $3 \%$.

Distribution and administrative costs - quarter over quarter- reflect inflation increases along with development costs related to the wider Caribbean including Haiti.

The Haiti operations continue in the development phase, but we are very encouraged by that country's favorable reaction to and acceptance of our products and services. We believe that the long term benefits of this effort to our company will accrue as the country develops and grows.

Financing costs were reduced quarter over quarter to $\$ 73$ million - compared to $\$ 95$ million in the corresponding quarter last year. This is a result of reductions in the interest rates and reduced borrowings.

In this quarter therefore we recorded profits attributable to shareholders amounting to $\$ 128$ million which equate to earnings per share of approximately 10.66 cents, compared to $\$ 219$ million18.29cents last year.

The staff, management and Board give thanks for the results achieved and continue to trust in God's guidance. We remain committed to our customers and stakeholders and are positive about the future of our company and our country.


Chairman


September 12, 2011

Interim Group Statement of Comprehensive Income for quarter ended July 30,2011

| Quarter ended July 30, 2011 \$'000 | Quarter ended July 31, 2010 \$'000 |
| :---: | :---: |
| 5,814,007 | 4,963,584 |
| $(4,704,101)$ | $(3,819,728)$ |
| 1,109,906 | 1,143,856 |
| 24,325 | 19,378 |
| $(156,271)$ | $(147,136)$ |
| $(736,289)$ | $(621,424)$ |
| 241,671 | 394,674 |
| $(73,227)$ | $(95,301)$ |
| 168,444 | 299,373 |
| $(40,577)$ | $(80,029)$ |
| 127,867 | 219,344 |

Other comprehensive income / (loss)
Currency translation differences on foreign subsidiaries

16,755
$(64,751)$

Total comprehensive income /(loss) for the period
144,622
154,593

Earnings per Stock Unit
10.66 cents
18.29 cents

Segment Reporting Information-Consolidated Three Months ended July 30, 2011

|  | Best Dressed Foods Division \$000's | HIPRO-ACE Division \$000's | Ethanol Operations \$000's | Other $\$ 000 \text { 's }$ | Eliminations \$000's | Group Total \$000's |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |
| External Sales | 2,989,629 | 2,029,659 | 404,920 | 389,799 | - | 5,814,007 |
| Inter-Segment Sales | 47,869 | 69,534 | - | 587,262 | $(704,665)$ | - |
| Total revenue | 3,037,498 | 2,099,193 | 404,920 | 977,061 | $(704,665)$ | 5,814,007 |
| RESULT |  |  |  |  |  |  |
| Segment Result | 195,087 | 198,831 | $(3,540)$ | 119,256 |  | 509,634 |
| Corporate expenses |  |  |  |  |  | $(267,962)$ |
| Operating Profit |  |  |  |  |  | 241,671 |
| Financing costs |  |  |  |  |  | $(73,227)$ |
| Profit before Taxation |  |  |  |  |  | 168,444 |
| Taxation |  |  |  |  |  | $(40,577)$ |
| Net Profit |  |  |  |  |  | 127,867 |

Balance Sheet

|  | Best Dressed <br> Foods Division <br> $\$ 000 ' s$ | HIPRO-ACE <br> Division <br> $\$$ SOOO's | Ethanol <br> Operations <br> $\$ 000 ' s$ | Other Current and <br> Non Current Assets <br> $\$ 000 ' s$ | Group Total |
| :--- | :---: | :---: | :---: | :---: | :---: |

Segment Reporting Information-Consolidated Three Months ended July 31, 2010 ***

|  | Best Dressed Foods Division (\$000's) | HIPRO-ACE Division (\$000's) | Ethanol Operations (\$000's) |  | Eliminations (\$000's) | Group Total (\$000's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |
| External Sales | 2,716,934 | 1,635,157 | 245,152 | 366,341 | - | 4,963,584 |
| Inter-Segment Sales | 47,360 | 30,649 | - | 496,856 | $(574,865)$ | - |
| Total revenue | 2,764,294 | 1,665,806 | 245,152 | 863,197 | $(574,865)$ | 4,963,584 |
| RESULT |  |  |  |  |  |  |
| Segment Result | 279,150 | 225,579 | 29,218 | 95,294 |  | 629,241 |
| Corporate expenses |  |  |  |  |  | $(234,567)$ |
| Operating Profit |  |  |  |  |  | 394,674 |
| Financing costs |  |  |  |  |  | $(95,301)$ |
| Profit Before Taxation |  |  |  |  |  | 299,373 |
| Taxation |  |  |  |  |  | $(80,029)$ |
| Profit from ordinary ac | after taxation |  |  |  |  | 219,344 |

Balance Sheet

|  | Best Dressed <br> Foods Division <br> $(\$ 000 ' s)$ | HIPRO-ACE <br> Division <br> $(\$ 000 ' s)$ | Ethanol <br> Operations <br> $(\$ 000 ' s)$ | Other Current and <br> Non Current Assets <br> $(\$ 000 ' s)$ | Group Total |
| :--- | :---: | :---: | :---: | :---: | :---: |

[^0]Group Statement of Financial Position as at July 30, 2011

| July 30 | April 30 | July 31 |
| :---: | :---: | :---: |
| 2011 | 2011 | 2010 |
| \$'000 | \$'000 | $\$ ' 000$ |
|  | (Audited) |  |

Non-Current Assets
Property,plant and equipment Intangible assets
Available-for-sale investments
Deferred income tax
Post employment benefit assets

## Current Assets

Inventories
Biological assets
Receivables \& Prepayments
Taxation recoverable
Financial assets at fair value through P\&L
Cash and short term investments

## Current Liabilities

Payables
Taxation payable
Short term borrowings / bank overdraft
Borrowings

## Net Current Assets

| $6,640,209$ | $6,596,076$ | $6,736,913$ |
| ---: | ---: | ---: |
| 57,207 | 64,717 | 65,377 |
| 9,529 | 125,884 | 678,409 |
| 27,058 | 27,058 | 30,180 |
| 241,900 | 241,900 | 206,200 |
| $6,975,903$ | $7,055,635$ | $7,717,079$ |


| $2,644,965$ | $2,820,443$ | $2,253,695$ |
| ---: | ---: | ---: |
| 908,520 | 914,498 | 876,705 |
| $1,890,035$ | $1,504,308$ | $1,499,275$ |
| - | 4,285 | - |
| $1,089,372$ | 983,754 |  |
| 823,130 | 764,963 | 818,342 |
| $7,356,022$ | $6,992,251$ | $5,448,017$ |


| $2,233,626$ | $1,999,726$ | $1,826,321$ |
| ---: | ---: | ---: |
| 397,882 | 387,155 | 156,196 |
| 13,695 | 316,954 | 50,867 |
| $1,548,669$ | $1,135,644$ | $1,778,858$ |
| $4,193,872$ | $3,839,479$ | $3,812,242$ |
| $3,162,150$ | $3,152,772$ | $1,635,775$ |


| $10,138,053$ | $10,208,407$ | $9,352,854$ |
| :--- | :--- | :--- |

## Stockholders'Equity

Share Capital
Capital Reserve
Retained Earnings

Borrowings
Deferred income taxes
Employee Benefit Obligations

| 765,137 | 765,137 | 765,137 |
| ---: | ---: | ---: |
| 991,641 | 974,886 | $1,007,190$ |
| $5,938,630$ | $5,810,763$ | $5,265,897$ |
| $7,695,408$ | $7,550,786$ | $7,038,224$ |
| $1,959,485$ | $2,174,461$ | $1,848,888$ |
| 469,860 | 469,860 | 456,542 |
| 13,300 | 13,300 | 9,200 |
| $10,138,053$ | $10,208,407$ | $9,352,854$ |

## Group Statement of Changes in Stockholders' Equity as at July 30,2011

|  | Number of Shares 000's | Share Capital \$'000 | Capital Reserves \$'000 | Retained Earnings \$'000 | Total \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at May 02, 2010 | 1,199,277 | 765,137 | 1,071,941 | 5,046,553 | '6,883,631 |
| Total comprehensive income for period |  |  | $(64,751)$ | 219,344 | 154,593 |
| Balance at July 31,2010 | 1,199,277 | 765,137 | 1,007,190 | 5,265,897 | 7,038,224 |
| Balance at May 1,2011 | 1,199,277 | 765,137 | 974,886 | 5,810,763 | ${ }^{7} 7,550,786$ |
| Total comprehensive income for period |  |  | 16,755 | 127,867 | 144,622 |
| Balance at July 30,2011 | 1,199,277 | 765,137 | 991,641 | 5,938,630 | 7,695,408 |

Group Statement of Cash Flows (condensed) for quarter ended July 30,2011

| July 30 | July 31 |
| :---: | :---: |
| 2011 | 2010 |
| $\$ ' 000$ | $\$ ' 000$ |

CASH RESOURCES WERE PROVIDED BY/(USED IN):

| Operating Activities |  |  |
| :---: | :---: | :---: |
| Net Profit | 127,867 | 219,344 |
| Items not affecting cash resources | 187,359 | 288,400 |
|  | 315,226 | 507,744 |
| Changes in operating assets and liabilities | $(67,100)$ | 446,100 |
| Cash provided by/(used in) operating activities | 248,126 | 953,844 |
| Cash (used in) provided from investing activities | $(84,700)$ | $(1,149,500)$ |
| Cash provided by/(used in) financing activities | 198,000 | 50,970 |
| Increase /(decrease in net cash and cash equivalents | 361,426 | $(144,686)$ |
| Effect of changes in exchange rates | 1,900 | 12,700 |
| Net cash and cash equivalents at beginning of year | 448,009 | 912,161 |
| NET CASH AND CASH EQUIVALENTS AT END OF PERIOD | 809,435 | 767,475 |

## Notes to the Interim Consolidated Financial Statements

## Accounting Periods

The company's financial year consists of 12 accounting periods ending on the Saturday closest to the calendar month end. The accounting year ends on the Saturday closest to April 30.

## Bas is of preparation

These consolidated financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS) and have been prepared under the historical cost convention as modified by the revaluation of certain financial assets.
These financial statements are presented in Jamaican dollars unless otherwise indicated.
The accounting policies followed in these interim financial statements are consistent with those used in the audited financial state ments for the year ended April 30, 2011.

## Segment reporting

Management has determined the operating segments based on the reports reviewed by the President and Chief Executive Officer which are used to make strategic decisions.

Segment information is provided for reportable segments as follows:

- Best Dressed Foods Division - Sale of processed poultry and other products.
- HIPRO-ACE Division - Sale of manufactured feeds, baby chicks, layer pullets and other farm \& household supplies.
- Ethanol Operations - The processing and sale of fuel grade ethanol.

The business is considered from a product perspective
Other operations of the Group include the sale of feed ingredients, cattle rearing, processing and sale of beef products, grow out and sale of fish and co-ge neration energy supply.

The accumulated segment results represent operating profits before deduction of corporate expenses.
Segment assets and liabilities are measured based on information provided to the Chief Operating Decision Maker-the President and Chief Executive Officer as follows:-

- Best Dressed Foods Division - Assets: Inventories and receivables.
- HIPRO-ACE Division - Assets: Inventories and receivables.
- Ethanol Operations - Assets and Liabilities as shown on Balance Sheet of JB Ethanol Ltd subsidiary.
- Unallocated - Primarily assets and liabilities related to corporate and treasury functions.
- Other - Assets and liabilities not identified above.


## Agriculture

Current assets include biological assets with a carrying value of $\$ 908.5$ million at July 30,2011
( $\$ 914.5$ million at April 30, 2011).
Biological assets include poultry breeder flocks, hatching eggs, baby chicks, chicken being grown out, cattle, fish and started pullets (layers).


[^0]:    ***restated

