## Cable & Wireless Jamaica Limited Audited Consolidated Financial Statements For The Year Ended March 31, 2011

The Board of Directors of Cable & Wireless Jamaica Limited ("The Company") releases the audited consolidated results of the Company, Jamaica Digiport International Limited (JDI), and other subsidiaries, (collectively referred to as "CWJ"), for the year ended March 31, 2011.

#### Highlights:

For the year under review, trading remained challenging under the continued impact of the economic and competitive environment, resulting in operating losses of J\$2,502m. Despite these conditions, the management has focused on a number of initiatives and is able to report significant progress in many areas including sponsorships, community outreach and product development. Some of the key highlights of the year are:

- Mobile TV launch during the third quarter
- Increase in active mobile customers by 4%
- Increases in fixed line and broadband ARPU's of 3% and 7% respectively

#### Garfield Sinclair, Managing Director of Cable & Wireless Jamaica Limited, commenting on the results, said:

"The recently concluded financial year was one of the most challenging for the company during the post liberalization era. Our operating performance was negatively impacted by a one-off adjustment to our cost of sales and higher employee costs. Our mobile business continued to endure an intensely competitive commercial environment coupled with an asymmetric regulatory environment and continued difficult economic conditions. Despite these challenges however, we concluded phase 2 of our US\$35M 3G network expansion project and managed to increase our active mobile customer base by 4%. We also re-established our innovation credentials by introducing the most exciting mobile product in the 10 years since liberalization - Mobile TV. We continued to be market leaders in our fixed line and broadband businesses, where we provided customers with access to the most reliable voice telephony and internet services at affordable prices.

Business customers continued to consider us their ICT provider of choice, and during the next financial year, we intend to introduce several exciting new products and services which will leverage the US\$15.2M investment made in our broadband infrastructure and expand access to internet connectivity across Jamaica. We intend to maintain our market leadership by constantly reviewing our pricing and expanding our range of products and solutions to meet the dynamic needs of our corporate, government and small business customers.

We note with more than a passing interest that our two primary mobile competitors intend to merge and command an even more dominant share of the voice market than already exists. We expect that a transaction with the potential for such an enormous impact on competition and the likely effects of market dominance, will be given the requisite scrutiny by the government and our regulators before any approval is considered".

#### Results:

**Revenue** for the year declined by 6% to J\$20,788m compared with J\$22,046m for the previous financial year. The Company experienced decreases of 12% & 9% in fixed voice and mobile revenues respectively, mitigated somewhat by an increase of 10% in broadband revenues. The competitive environment in the mobile space has resulted in lower ARPUs, contributing to a reduction in revenue.

Gross Margin declined 16 % to J\$11,945m compared with J\$14,280m for the prior year due mainly to a one-off cost of sales adjustment in relation to fees payable to a third party telecommunications provider for mobile call termination from LIME's fixed network. This also contributed to the negative movement in the gross margin percentage, from 65% in the prior year to 58% as at March 31, 2011.

Total Operating Expenses (excluding depreciation & amortization) increased by 6% to J\$10,485m compared with J\$9,922m for the previous year. The increase was due mainly to advertising and marketing activities, higher employees cost due to union agreements, property costs increases as a result of higher utilities charges and reduction in the net expected returns on the pension assets due to reduced interest rate driven by the Jamaica Debt Exchange (JDX) initiatives.

**Depreciation & Amortisation** charges decreased by 41% to J\$4,147m for the year compared with J\$7,016m for the previous year. Additional depreciation and obsolescence charges of J\$3,817m were recognized in the prior year as part of the continuing review of useful economic lives of the asset base in accordance with IAS 16 and as a result of the continuing transformation of the core networks.

Operating Loss before restructuring was J\$2,502m compared with J\$2,659m for the prior year.

**Restructuring Costs** decreased by 73% to J\$102m. This mainly included redundancy costs associated with the tail end of the One Caribbean transformation plan, which is now complete.

**Net Finance Costs** for the year decreased by 28% to J\$1,930m. Net borrowings increased but this was mitigated by the significant lowering of interest rates as a result of the JDX. Additional interest of J\$65m was booked for the one-off adjustment in relation to fees payable to a third party telecommunications provider for mobile call termination from LIME's fixed network.

**Net Loss attributable to stockholders** was J\$6,112m compared with J\$3,388m for the year ending March 31, 2010 primarily as a result of the reduced revenues, a one-off cost of sales adjustment and the de-recognition of deferred taxes relating to tax losses.

In light of current trading conditions, we do not intend to recommend a dividend for this financial year.

We would like to take the opportunity to thank all our customers and other stakeholders for their unwavering support and confidence in our company. We also thank our directors, management and staff for their continued dedication and commitment.

On behalf of the Board

**Andrew Cocking** 

Director

Garfield Sinclair

**Managing Director** 

# CABLE & WIRELESS JAMAICA LIMITED FINANCIAL STATEMENTS MARCH 31, 2011



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INDEPENDENT AUDITORS' REPORT

To the Members of CABLE & WIRELESS JAMAICA LIMITED

#### Report on the Financial Statements

We have audited the consolidated financial statements of Cable & Wireless Jamaica Limited ("the company") and its subsidiaries (collectively, "the group"), set out on pages 3 to 51, which comprise the group's and company's statement of financial position as at March 31, 2011, the group's and the company's statements of income, comprehensive income, changes in stockholders' equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## To the Members of CABLE & WIRELESS JAMAICA LIMITED

#### Report on the Financial Statements, continued

Opinion

In our opinion, the financial statements give a true and fair view of the financial positions of the group and the company as at March 31, 2011, and of the group's and company's financial performance, changes in stockholders' equity and cash flows for the year then ended, in accordance with International Financial Reporting Standards and the Jamaican Companies Act, so far as concerns members of the company.

#### Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner required.

KPMG

Chartered Accountants Kingston, Jamaica

May 24, 2011

	Notes	2011 \$'000	2010 \$'000
Revenue	2(e)	20,787,973	22,046,168
Outpayments Other cost of sales		( 6,334,705) ( 2,507,972)	( 5,103,950) ( <u>2,662,550</u> )
Total cost of sales		(_8,842,677)	(_7,766,500)
Gross margin Other operating income		11,945,296 	14,279,668
Gross operating income Employee expenses Administrative, marketing and selling expenses Depreciation and amortisation	3 4 6	12,129,506 ( 3,726,996) ( 6,758,080) ( 4,146,742)	14,279,668 ( 3,082,848) ( 6,839,414) ( 7,016,464)
Total operating expenses		( <u>14,631,818</u> )	( <u>16,938,726</u> )
Operating loss before restructuring costs Restructuring costs	3	( <b>2,502,312)</b> ( 101,883)	( <b>2,659,058</b> ) ( 372,709)
Operating loss before net finance costs		( 2,604,195)	( 3,031,767)
Net finance costs: Foreign exchange (losses)/gains Other finance costs Finance income	5	$ \begin{array}{r} ( 163,125) \\ ( 1,799,318) \\ \underline{ 32,350} \\ ( 1,930,093) \end{array} $	197,236 ( 2,914,317) <u>40,780</u> ( 2,676,301)
Other income	3	11,386	37,444
Loss before taxation Taxation	6 7	( <b>4,522,902</b> ) ( <u>1,588,624</u> )	( <b>5,670,624</b> ) _2,282,433
Loss attributable to stockholders		( <u>6,111,526</u> )	( <u>3,388,191</u> )
Dealt with in the financial statements of: The company The subsidiaries		( 6,148,783) <u>37,257</u>	( 3,331,293) ( 56,898)
Loss per stock unit	8	$(\underline{6,111,526})$ $(\underline{36.34¢})$	( <u>3,388,191</u> ) ( <u>20.15¢</u> )
Loss per stock unit	o	(	(

## Group Statement of Comprehensive Income

	Notes	2011 \$'000	2010 \$'000
Loss for the year		( <u>6,111,526</u> )	(3,388,191)
Other comprehensive (loss)/income for the year:			
Unrealised translation adjustments on consolidation Actuarial losses on employee benefits assets		( 33,564) ( 2,451)	9,138 ( <u>200,043</u> )
Deferred taxes on employee benefits	26	( 36,015) 667	( 190,905) _126,667
Total other comprehensive loss for the year, net of tax		(35,348)	(64,238)
Total comprehensive loss for the year		$(\underline{6,146,874})$	(3,452,429)

### Year ended March 31, 2011 Group Statement of Financial Position

	Notes	2011 \$'000	2010 \$'000
Property, plant and equipment Intangible assets Deferred expenditure Net investment in finance leases Employee benefits assets Deferred tax asset	9(a) 10 11 2(q)(ii) 12 (a) 26	25,949,264 184,583 116,634 83,487 3,145,000	24,059,289 330,744 40,660 200,928 2,974,000 1,274,147
Total non-current assets		29,478,968	28,879,768
Cash and cash equivalents Accounts receivable Prepaid expenses Due from related companies	13 14 15	313,660 3,851,961 400,972 876,306	364,590 3,954,495 437,765 710,697
Taxation recoverable Inventories Current portion of deferred expenditure Current portion of net investment in finance lease	16 11 2(q)(ii)	107,978 302,359 332,018 59,033	109,214 311,572 190,551
Total current assets		_6,244,287	6,078,884
TOTAL ASSETS		35,723,255	34,958,652
Share capital Reserves Accumulated deficit	17 18	16,817,440 2,370,201 (13,399,528)	16,817,440 2,289,765 ( <u>7,172,218</u> )
TOTAL EQUITY		5,788,113	11,934,987
Bank overdraft Trade and other accounts payable Provisions Short term loan Current portion of long-term loan Due to related companies	19 20 21 22 23 15	113,148 7,731,031 47,897 430,000 15,697 172,407	7,104,162 67,022 - 16,384 
Total current liabilities		8,510,180	7,367,627
Provisions Long-term loan Due to other group companies Deferred income	21 23 24 25	1,006,459 263,207 19,869,805 <u>285,491</u>	1,117,425 281,221 14,257,392
Total non-current liabilities		21,424,962	15,656,038
TOTAL LIABILITIES		29,935,142	23,023,665
TOTAL EQUITY AND LIABILITIES		<u>35,723,255</u>	34,958,652

The financial statements on pages 3 to 51 were approved by the Board of Directors on May 24, 2011 and signed on its behalf by:

Andrew Cocking

Director

arfield Sinclair

Director

The accompanying notes form an integral part of the financial statements.

## Group Statement of Changes in Stockholders' Equity

	Share capital \$'000 (note 17)	Reserves \$'000 (note 18)	Accumulated defic \$'000	it Total \$'000
Balances at March 31, 2009 Loss for the year	16,817,440	2,425,293	( 3,855,317) ( 3,388,191)	15,387,416 ( 3,388,191)
Other comprehensive (loss)/income:     Unrealised translation adjustments     on consolidation     Actuarial losses, net of tax Total comprehensive loss     for the year Transfer from employee benefits reserve		9,138  9,138 (_144,666)	( <u>73,376</u> ) ( <u>3,461,567</u> ) <u>144,666</u>	9,138 ( <u>73,376</u> ) (3,452,429)
Balances at March 31, 2010 Loss for the year	16,817,440	2,289,765	( 7,172,218) ( 6,111,526)	11,934,987 ( 6,111,526)
Other comprehensive loss: Unrealised translation adjustments on consolidation Actuarial losses, net of tax		( 33,564)	(1,784)	( 33,564) ( 1,784)
Total comprehensive loss for the year Transfer from employee benefits reserve	-	( 33,564) _114,000	( 6,113,310) ( <u>114,000</u> )	( 6,146,874)
Balances at March 31, 2011	16,817,440	2,370,201	(13,399,528)	5,788,113

	2011 \$'000	2010 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES		(2.200.101)
Loss for the year Adjustments for:	(6,111,526)	(3,388,191)
Unrealised translation (gains)/losses on long-term loan	( 2,984)	5,047
Employee benefits, net	( 173,451)	16,957
Depreciation and amortisation	4,146,742	7,016,464
Taxation Loss on disposal of property, plant and equipment	1,588,624	(2,282,433)
and intangible assets	34,747	64,022
Interest earned	( 32,350)	(40,780)
Interest expense	1,799,318	2,914,317
Provisions	99,603	431,812
Cash generated before changes in working capital	1,348,723	4,737,215
Accounts receivable	102,534	( 111,648)
Prepaid expenses Inventories	36,793 9,213	3,335 ( 91,828)
Due from related companies	( 165,609)	(41,785)
Deferred expenditure	( 217,441)	27,050
Trade and other accounts payable	383,544	606,799
Provisions  Due to related companies	( 19,125)	( 74,524)
Due to related companies	(7,652)	77,136
Cash generated from operations Income tax paid	1,470,980 ( <u>312,574</u> )	5,131,750 ( <u>268,440</u> )
Net cash provided by operating activities	1,158,406	4,863,310
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment		
and intangible assets  Net investment in finance leases	(6,135,872) 58,408	(4,064,732) ( 200,928)
Interest received	32,350	40,648
Net cash used by investing activities	(6,045,114)	(4,225,012)
CASH FLOWS FROM FINANCING ACTIVITIES		
Unrealised translation adjustment on consolidation	( 33,564)	9,138
Decrease in long-term loan	( 15,717)	( 9,605)
Increase in deferred income Short term loan	285,491 430,000	-
Interest paid	(1,555,993)	(2,798,784)
Due to other group companies	5,612,413	1,825,274
Net cash provided/(used) by financing activities	4,722,630	(_973,977)
Net decrease in cash and cash equivalents	(_164,078)	( <u>335,679</u> )
Cash and cash equivalents at beginning of year	_364,590	700,269
CASH AND CASH EQUIVALENTS AT END OF YEAR	200,512	<u>364,590</u>
Comprise of:		
Cash and bank	313,660	364,590
Bank overdraft	(_113,148)	
	200,512	364,590
The accompanying notes form an integral part of the financial statements.		

	Notes	2011 \$'000	2010 \$'000
Revenue	2(e)	20,658,282	21,919,332
Outpayments Other cost of sales		( 6,274,740) ( 2,507,972)	( 5,055,637) ( 2,662,550)
Total cost of sales		(_8,782,712)	(_7,718,187)
Gross margin Other operating income		11,875,570 184,210	14,201,145
Gross operating income		12,059,780	14,201,145
Employee expenses Administrative, marketing and selling expenses Depreciation and amortisation	3 4 6	( 3,722,835) ( 6,731,673) ( 4,134,084)	( 3,078,917) ( 6,815,210) ( 7,002,863)
Total operating expenses		(14,588,592)	( <u>16,896,990</u> )
Operating loss before and restructuring costs Restructuring costs	3	( <b>2,528,812</b> ) ( 101,883)	( <b>2,695,845</b> ) ( <u>372,799</u> )
Operating loss before net finance costs		$(\underline{2,630,695})$	(_3,068,644)
Net finance costs: Foreign exchange (losses)/gains Other finance costs Finance income	5	( 165,145) ( 1,797,769)	195,412 ( 2,912,176)
Other income	3	11,386	144,963
Loss before taxation Taxation	6 7	( <b>4,560,879</b> ) ( <u>1,587,904</u> )	( 5,612,521) 2,281,228
Loss attributable to stockholders		( <u>6,148,783</u> )	(_3,331,293)

## Company Statement of Comprehensive Income

	Notes	\$\frac{2011}{\\$'000}	2010 \$'000
Loss for the year		( <u>6,148,783</u> )	(3,331,293)
Other comprehensive loss for the year:			
Actuarial losses on employee benefits assets Deferred taxes on employee benefits	26	( 2,451) 667	( 200,043) 126,667
Total other comprehensive loss for the year, net of tax		(1,784)	(73,376)
Total comprehensive loss for the year		( <u>6,150,567</u> )	(3,404,669)

The accompanying notes form an integral part of the financial statements.

#### Company Statement of Financial Position

	Notes	2011 \$'000	2010 \$'000
Property, plant and equipment Intangible assets Interest in subsidiaries, shares at cost Deferred expenditure Net investment in finance leases Employee benefits assets Deferred tax asset	9(b) 10 2(d)(i) 11 2(q)(ii) 12 (a) 26	25,932,641 184,583 12,117,350 116,634 83,487 3,145,000	24,030,947 330,744 12,117,350 40,660 200,928 2,974,000 1,274,147
Total non-current assets		41,579,695	40,968,776
Cash and cash equivalents Accounts receivable Prepaid expenses Due from related companies Taxation recoverable Inventories Current portion of deferred expenditure Current portion of net investment in finance leases	13 14 15 16 11 2(q)(ii)	281,371 3,772,968 400,755 876,306 101,487 302,359 332,018 59,033	281,933 3,896,150 437,558 710,697 99,988 311,572 190,551
Total current assets		6,126,297	5,928,449
TOTAL ASSETS		47,705,992	46,897,225
Share capital Reserves Accumulated deficit	17 18	16,817,440 2,117,582 ( <u>13,806,642</u> )	16,817,440 2,003,582 ( <u>7,542,075</u> )
TOTAL EQUITY		5,128,380	11,278,947
Bank overdraft Trade and other payables Provisions Short term loan Current portion of long-term loan Due to related companies	19 20 21 22 23 15	113,148 7,676,226 47,897 430,000 15,697 	7,046,386 67,022 - 16,384 
Total current liabilities		8,455,375	7,309,851
Provisions Long-term loan Due to other group companies Deferred income Due to subsidiaries	21 23 24 25 27	988,464 263,207 19,869,805 285,491 12,715,270	1,100,804 281,221 14,257,392 - 12,669,010
Total non-current liabilities		34,122,237	28,308,427
TOTAL LIABILITIES		42,577,612	35,618,278
TOTAL EQUITY AND LIABILITIES		47,705,992	46,897,225

The financial statements on pages 3 to 51 were approved by the Board of Directors on May 24, 2011 and signed on its behalf by:

m - B · Director

Garfield Sinclair

Director

Andrew Cocking

The accompanying notes form an integral part of the financial statements.

#### Company Statement of Changes in Stockholders' Equity

	Share capital \$'000 (note 17)	Reserves \$'000 (note 18)	Accumulated defici \$'000	<u>Total</u> \$'000
Balances at March 31, 2009	16,817,440	2,148,248	( 4,282,072)	14,683,616
Loss for the year		-	( 3,331,293)	( 3,331,293)
Other comprehensive loss:				
Actuarial losses, net of tax			(73,376)	(73,376)
Total comprehensive loss for the year	-	-	( 3,404,669)	( 3,404,669)
Transfer from employee benefits reserve		(_144,666)	144,666	
Balances at March 31, 2010	16,817,440	2,003,582	( 7,542,075)	11,278,947
Loss for the year	-	-	( 6,148,783)	( 6,148,783)
Other comprehensive loss:				
Actuarial losses, net of tax			(1,784)	(1,784)
Total comprehensive loss for the year	-	-	( 6,150,567)	( 6,150,567)
Transfer from employee benefits reserve		_114,000	(114,000)	
Balances at March 31, 2011	16,817,440	2,117,582	(13,806,642)	5,128,380

## Year ended March 31, 2011 Company Statement of Cash flows

	2011 \$'000	2010 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES	\$ 000	\$ 000
Loss for the year Adjustments for:	(6,148,783)	(3,331,293)
Unrealised translation (gains)/losses on loan	( 2,984)	5,047
Employee benefits, net	( 173,451)	16,957
Depreciation and amortisation	4,134,084	7,002,863
Taxation	1,587,904	(2,281,228)
Loss on disposal of property, plant and equipment		
and intangible assets	35,686	65,990
Interest earned	( 21,344)	( 27,924)
Interest expense	1,797,769	2,912,176
Provisions	98,229	424,481
Cash generated before changes in working capital	1,307,110	4,787,069
Accounts receivable	123,182	( 138,196)
Prepaid expenses	36,803	3,446
Due from related companies	( 165,609)	( 41,785)
Inventories Deferred corner diture	9,213	( 91,828) 27,050
Deferred expenditure Trade and other accounts payable	( 217,441) 388,064	620,233
Provisions	( 19,125)	( 74,524)
Due to related companies	(7,652)	77,136
Cash generated from operations Income tax paid	1,454,545 ( <u>314,589</u> )	5,168,601 ( <u>267,295</u> )
Net cash provided by operating activities	1,139,956	4,901,306
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment and intangible assets Net investment in finance leases Interest received	(6,135,872) 58,408 21,344	(4,059,473) ( 200,928) _ 27,924
Net cash used by investing activities	(6,056,120)	(4,232,477)
CASH FLOWS FROM FINANCING ACTIVITIES	(0,030,120)	(4,232,477)
	16.260	( 10.005)
Due to subsidiaries	46,260	( 18,085)
Decrease in long-term loan Increase in deferred income	( 15,717) 285,491	( 9,605)
Short term loan	430,000	-
Interest paid	(1,555,993)	(2,796,196)
Due to other group companies	5,612,413	1,825,274
Net cash provided/(used) by financing activities	4,802,454	(_998,612)
Net decrease in cash and cash equivalent	(113,710)	( 329,783)
Cash and cash equivalents at beginning of year	281,933	611,716
CASH AND CASH EQUIVALENTS AT END OF YEAR	168,223	281,933
Comprise of:		
Cash and bank	281,371	281,933
Bank overdraft	(113,148)	
	168,223	281,933
The accompanying notes form an integral part of the financial statements.		

#### 1. The company and its regulatory framework

The company is incorporated and domiciled in Jamaica and its ordinary stock units are listed on the Jamaica Stock Exchange. The company's registered office is located at 2-6 Carlton Crescent, Kingston 10, Jamaica, West Indies.

The company is a 79% subsidiary of Cable and Wireless (CALA Investments) Limited, incorporated in the Cayman Islands, and the ultimate parent company is Cable & Wireless Communications plc., incorporated in England. Another subsidiary of Cable & Wireless Communications plc. holds an additional 3% of the issued ordinary stock units of the company.

On 19 March 2010, the Cable & Wireless Group effected a group reorganisation whereby Cable & Wireless Communications plc. was inserted as a new holding company for the Cable & Wireless Group via a Scheme of Arrangement. Cable & Wireless Communications plc therefore replaced Cable and Wireless plc. (now Cable & Wireless Limited) as the parent company of the Cable & Wireless Group as at this date. On 22 March 2010, the entire ordinary share capital of Cable and Wireless plc was cancelled and shareholders were given one ordinary share and one B share of Cable & Wireless Communications plc. for every share of Cable and Wireless plc held on that date. At this time, the Cable & Wireless Group was renamed the Cable & Wireless Communications Group. Cable & Wireless Communications group companies are referred to in these financial statements as "related companies".

As part of the 'One Caribbean' structure, the company along with other group companies in the Caribbean trade under the name 'LIME' (Landline, Internet, Mobile and Entertainment).

The principal activity of the group and the company is the provision of domestic and international telecommunications services under various operating licences granted on March 14, 2000, under the Telecommunications Act (the Act).

The operating licenses, all of which extend to March 14, 2015, are:

Carrier (Cable & Wireless Jamaica Limited) Licence;

Service Provider (Cable & Wireless Jamaica Limited) Licence;

Spectrum (Cable & Wireless Jamaica Limited) Licence;

Domestic Mobile Carrier (Cable & Wireless Jamaica Limited) Licence;

Domestic Mobile Service Provider (Cable & Wireless Jamaica Limited) Licence;

Domestic Mobile Spectrum (Cable & Wireless Jamaica Limited) Licence;

Free Trade Zone Carrier (Jamaica Digiport International Limited) Licence; and

Free Trade Zone Service Provider (Jamaica Digiport International Limited) Licence.

In accordance with the Act, rates on certain fixed line services are subject to a "price-cap" methodology applied by the Office of Utilities Regulation.

#### 2. Statement of compliance, basis of preparation and significant accounting policies

#### (a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board, and comply with the provisions of the Jamaican Companies Act.

(a) Statement of compliance (continued):

Certain new IFRS, and interpretations of and amendments to existing standards which were in issue, came into effect for the current financial year as follows:

- Revised IFRS 3 Business Combinations and amended IAS 27 Consolidated and Separate Financial Statements (effective July 1, 2009). The definition of a business combination has been revised and focuses on control. All items of consideration transferred by the acquirer are measured and recognised at fair value as of the acquisition date, including contingent consideration. An acquirer can elect to measure non-controlling interest at fair value at the acquisition date or on a transaction by transaction basis. New disclosure requirements have been introduced. There was no material impact on the financial statements as a result of the revision.
- IAS 39 (Amendment), Financial Instruments: Recognition and Measurement (effective July 1, 2009). The amendment provided clarification that it is possible for there to be movements into and out of the fair value through profit or loss category where:
  - A derivative commences or ceases to qualify as a hedging instrument in cash flow or net investment hedge.
  - Financial assets are reclassified following a change in policy by an insurance company in accordance with IFRS 4.

The definition of financial asset or financial liability at fair value through profit or loss as it relates to items that are held for trading is amended. This clarifies that a financial asset or liability that is part of a portfolio of financial instruments managed together with evidence of an actual recent pattern of short-term profit taking is included in such a portfolio on initial recognition. A segment is no longer considered a party external to the reporting entity. When re-measuring the carrying amount of a debt instrument on cessation of fair value hedge accounting, the amendment clarifies that a revised effective interest rate (calculated at the date fair value hedge accounting ceases) is used. The adoption of this amendment had no impact on the group's accounting policies or disclosures.

• IFRIC 17, Distribution of Non-Cash Assets to Owners (effective July 1, 2009) provides that a dividend payable should be recognized when appropriately authorized and no longer at the entity's discretion. Where an owner has a choice of a dividend of a non-cash asset or cash, the dividend payable is estimated considering both the fair value and probability of the owners selecting each option. The dividend payable is measured at the fair value of the net assets to be distributed. The difference between fair value of the dividend paid and the carrying amount of the net assets distributed is recognized in profit or loss. There was no material impact in the financial statements as a result of adopting this.

Certain new IFRS, and interpretations of and amendments to existing standards which were in issue, came into effect for the current financial year as follows (continued):

• *IAS 17, Leases, amended* (effective January 1, 2010) provides the requirement that where a lease includes both land and building elements an entity is required to assess the classification of each element as finance or operating lease separately. There was no material impact on the financial statements as a result of this amendment.

#### (a) Statement of compliance (continued):

At the date of approval of the financial statements, there were certain standards and interpretations which were in issue but not yet effective. Those which are considered relevant to the group are as follows:

- IFRS 9, Financial Instruments (effective January 1, 2013) introduces new requirements for classifying and measuring financial assets. The standard also amends some of the requirements of IFRS 7 Financial Instruments: Disclosures including added disclosures about investments in equity instruments designated as fair value through other comprehensive income.
- IAS 24, Related Party Disclosure, revised (effective January 1, 2011) introduces changes to
  the related party disclosure requirements for government related entities and amends the
  definition of a related party. The standard also expands the list of transactions that require
  disclosure.
- Amendments to IAS 32 Financial instruments: Presentation (effective February 1, 2010). The amendments allow certain instruments that would normally be classified as liabilities to be classified as equity if certain conditions are met. Where such instruments are reclassified, the entity is required to disclose the amount, the timing and the reason for the reclassification.

The adoption of *IFRS 9, IAS 24 and IAS 32* is expected to result in adjustments and additional disclosures to the financial statements. Management is currently in the process of evaluating the impact on the financial statements of adopting these standards for its 2012 and 2014 financial statements.

#### (b) Basis of preparation:

The financial statements are presented in Jamaica dollars (\$), which is the functional currency of the company.

The financial statements are prepared using the historical cost basis. The significant accounting policies stated in paragraphs (c) to (x) below conform in all material respects with IFRS.

#### (c) Use of estimates and judgements:

The preparation of the financial statements to conform to IFRS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, contingent assets and contingent liabilities at the statement of financial position date, and the income and expense for the year then ended. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year of the revision and future years, where applicable. Judgements made by management in the application of IFRS that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

#### (c) Use of estimates and judgements (cont'd):

#### (i) Pension benefits:

The amounts recognised in the statement of financial position, income statement and statement of comprehensive income for pension are determined actuarially using several assumptions. The primary assumptions used in determining the amounts recognised include the expected long-term return on plan assets, the discount rates used to determine the present value of estimated future cash flows and the growth in pensionable payroll.

The expected return on plan assets considers the long-term historical returns in excess of inflation, asset allocation and the future estimates of long-term inflation. The discount rates are based on the yields on long-term government securities denominated in both Jamaica and US dollars and comparable securities in the Caribbean. The growth in pensionable payroll is based on the views of the management. Any changes in these assumptions will affect the amounts recorded in the financial statements for these obligations.

Also, see note 12(a) (vi) for conversion of existing pension plan in the prior year.

#### (ii) Allowance for impairment losses on receivables:

In determining amounts recorded for impairment losses in the financial statements, management makes judgements regarding indicators of impairment, that is, whether there are indicators that suggest there may be a measurable decrease in the estimated future cash flows from receivables, for example, default and adverse economic conditions. Management also makes estimates of the likely estimated future cash flows from impaired receivables as well as the timing of such cash flows. Historical loss experience is applied where indicators of impairment are not observable on individually significant receivables with similar characteristics, such as credit risks.

#### (iii) Net realisable value of inventories:

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realise. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after the end of the period, to the extent that such events confirm conditions existing at the end of the period.

Estimates of net realisable value also take into consideration the purpose for which the inventory is held.

#### (iv) Residual value and expected useful life of property plant & equipment:

The residual value and the expected useful life of an asset are reviewed at least at each financial year-end, and, if expectations differ from previous estimates, the change is accounted for. The useful life of an asset is defined in terms of the asset's expected utility to the company and its subsidiaries. Impairment of property, plant and equipment is dependent upon management's internal assessment of future cash flows from cash generating units. In addition, the estimate of the amount recoverable from future use of those units is sensitive to the discount rate used.

#### (c) Use of estimates and judgements (continued):

#### (v) Deferred taxation:

In recognising a deferred tax asset in the financial statements, management makes judgements regarding the utilisation of losses. Management makes an estimate of the future taxable profit against which the deductible temporary differences and unused tax losses will be utilised. In management's opinion, at this time, it is not probable that future taxable profits will be available against which the unused tax losses can be utilized.

#### (vi) Site restoration obligation:

Site restoration obligation is estimated at the present value of the future expected restoration cost based on the timing and current prices of goods and services. Changes to technology, regulations, prices of necessary goods and services and realisable values of the company's products, may affect the timing and scope of retirement activities and may substantially alter the decommissioning liabilities and future operating costs.

#### (d) Basis of consolidation:

#### (i) Subsidiaries

A "subsidiary" is an enterprise controlled by the company. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date control commences until the date that control ceases.

The group financial statements include the financial statements of the company and its wholly-owned subsidiaries – The Jamaica Telephone Company Limited (JTC), Jamaica International Telecommunications Limited (JAMINTEL) and Jamaica Digiport International Limited, all of which are incorporated in Jamaica – made up to March 31, 2011.

Additionally, two wholly owned subsidiaries, Digital Media & Entertainment Limited incorporated in July 2008 and Caribbean Landing Company Limited incorporated in September 15, 2009, have not commenced operations. On the reporting date, these are not material for inclusion in the group financial statements.

JTC and JAMINTEL were rendered dormant on April 1, 1995, when all of their undertaking, assets and liabilities were transferred to the company pursuant to the Telecommunications of Jamaica (Transfer to and Vesting of Assets and Liabilities of Jamaica Telephone Company Limited and Jamaica International Telecommunications Limited) Act, 1995.

The company and its subsidiaries are collectively referred to as the "group".

#### (ii) Transactions eliminated on consolidation

Intra-group balances and income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### (e) Revenue recognition:

Operating revenue represents amounts, excluding general consumption tax billed, for the provision of domestic and international telecommunications services and is accounted for on the accruals basis. In accordance with normal practice in the telecommunications industry, estimates are included to provide for that portion of revenue earned but unbilled, including revenues which connecting carriers have not yet reported.

#### (f) Property, plant & equipment and intangible assets:

#### (i) Owned assets:

Items of property, plant & equipment and intangible assets (computer software) are stated at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour and related costs to put the asset into service.

The cost of replacing part of an item of property, plant & equipment is recognised in the carrying amount of an item if it is probable that the future economic benefits embodied within the part will flow to the group and its cost can be measured reliably. The costs of day-to-day servicing of property, plant & equipment are recognised in profit or loss as incurred.

Site restoration obligation costs are included in the cost of land and buildings.

#### (ii) Depreciation/amortisation:

Depreciation/amortisation is computed on the straight-line basis at annual rates estimated to write down the assets to their estimated residual values at the end of their expected useful lives. No depreciation is charged on construction in progress and land.

Depreciation/amortisation rates are as follows:

Buildings - 2.5% to 10%
Plant and Machinery - 2.5% to 25%
Cables and transmission equipment - 5% to 8%
Office equipment and computers - 10%
Computer equipment - 20%
Software - 33½%

Depreciation methods, useful lives and residual values are reassessed annually (see note 9).

#### (g) Interest in subsidiaries:

The company's investments in subsidiaries are stated at cost.

#### (h) Cash and cash equivalents:

Cash and cash equivalents comprise cash, bank balances and short-term deposits maturing within three months or less from the date of deposit or acquisition that are readily convertible into known amounts of cash and which are not subject to significant risk of change in value.

Bank overdraft, which is payable on demand and forms an integral part of the company's cash management activities, are included as a component of the cash and cash equivalents for the purpose of the statement of cash flows.

#### (i) Accounts receivable:

Trade and other receivables are stated at amortised cost less impairment losses.

#### (j) Related parties:

A party is related to the company, if:

- (i) directly, or indirectly through one or more intermediaries, the party:
  - is controlled by, or is under common control with, the company (this includes parents, subsidiaries and fellow subsidiaries);
  - has a direct or indirect interest in the company that gives it significant influence; or
  - has joint control over the company;
- (ii) the party is an associate of the company;
- (iii) the party is a joint venture or a partnership in which the company is a venturer or a partner;
- (iv) the party is a member of the key management personnel of the company or its parent;
- (v) the party is a close member of the family of any individual referred to in (i) or (iv);
- (vi) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (iv) or (v); or
- (vii) the party is a post-employment benefit plan for the benefit of employees of the company, or of any entity that is a related party of the entity.

A related party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.

The company has a related party relationship with its directors, related companies, other group company and affiliated parties controlled by its directors, senior officers, executives and significant shareholders of the parent company. "Key management personnel" represents certain senior officers of the company and its parent and ultimate parent companies.

#### (k) Inventories:

Inventories, consisting principally of items held for resale and are valued at the lower of cost, determined on the weighted average basis, and estimated realisable value.

#### (l) Accounts payable:

Trade and other payables are stated at amortised cost.

#### (m) Provisions:

A provision is recognised in the statement of financial position when the group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

#### (i) Restructuring:

A provision for restructuring is recognised when the group has approved a detailed and formal restructuring plan, and the restructuring has either commenced or has been announced. Estimated restructuring costs mainly include employee termination benefits and are based on a detailed plan agreed between management and employee representatives.

#### (ii) Site restoration:

The group has contractual obligations to dismantle and restore cell sites at the end of agreed periods. A provision for site restoration is recognised at the commencement of the lease and revised annually. Where it is likely that time-value of money is significant to calculating the estimated site restoration cost, the risk-free rate is used to determine obligation and the underlying cash flows are adjusted for the risks specific to the obligation.

#### (n) Capitalisation of borrowing costs:

Where the company:

- borrows generally for the purpose of obtaining a qualifying asset, borrowing costs relating to such funds are capitalised based on the weighted average rate of borrowings outstanding during the year.
- borrows for general financing needs, borrowing costs are expensed on the effective interest basis.

#### (o) Dividends:

Dividends are recognised as a liability in the period in which they are declared.

#### (p) Taxation:

Taxation on the profit or loss for the year comprises current and deferred tax. Taxation is recognised in the income statement, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is computed for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

A deferred tax liability is recognised for taxable temporary differences associated with investments in subsidiaries, except to the extent that the company and its subsidiary are able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (q) Lease arrangements:

#### (i) Operating lease payments:

Payments made under operating leases are recognised in the income statement on the straight line basis over the term of the lease.

#### (ii) Investment in finance leases:

This represents a US\$ financing arrangement of Customer Premises Equipment (CPE) for a corporate customer and is receivable over a period of four years.

Income from finance leases is recognized in a manner which produces a constant rate of return on the net investment in the leases.

These leases are carried at amortised cost, which approximates the net realizable value stream plus an appropriate rate of return.

#### (r) Employee benefits:

Employee benefits, comprising net pensions assets included in these financial statements, have been actuarially determined by a qualified independent actuary, appointed by management. The appointed actuary's report outlines the scope of the valuation and the actuary's opinion.

The actuarial valuations were conducted in accordance with IAS 19, and the financial statements reflect the company's post-employment benefits assets and obligations as computed by the actuary. In carrying out their audit, the auditors make use of the work of the actuary and the actuary's report.

#### (i) Pension arrangements:

The company sponsors a defined benefit arrangement for employees' service prior to March 31, 2008 and a defined contribution arrangement for service thereafter under one pension plan. The plan is administered by trustees.

The defined benefit arrangements are secured by an insurance policy which is an asset of the plan. The return on the latter asset is matched by the interest cost on the defined benefit arrangements. The company has prepaid its required contributions over the expected working lifetimes of the members who participate in the defined contribution arrangement. The liabilities of the defined contribution arrangement are matched by assets. Each year, the relevant portion of the prepaid contributions is allocated to the active members and reflected as an expense of the company.

The company's net obligation in respect of its pension arrangements is the sum of the present value of its defined benefit arrangements and the value of the assets backing the defined contribution arrangements less the fair value of the plan's assets. To the extent that the obligation is less than the fair value of the plan's assets, the asset recognised is restricted to the present value of the prepaid contributions.

Actuarial gains and losses are recognized in other comprehensive income.

#### (i) Other post-retirement benefits:

The post-retirement medical benefits for current pensioners and for non-pensioners are secured by insurance contracts.

#### (iii) Other employee benefits:

Employee entitlements to paid leave are recognised when they accrue to employees. An accrual is made for the estimated liability for vacation leave, as a result of services rendered by employees up to the reporting date.

#### (s) Impairment:

The group considers evidence of impairment at both a specific asset and collective level. All individual significant financial assets are assessed for specific impairment. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment by grouping together financial assets (carried at amortised cost) with similar risk characteristics.

Objective evidence that financial assets are impaired includes default or delinquency by a customer, indications that a customer will enter bankruptcy and changes in the payment status of customers.

The carrying amounts of the group's assets, other than inventories [see accounting policy 2 (k)] are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount, determined by the fair value less cost to sell, is estimated. An impairment loss is recognised whenever the carrying amount of an asset or group of assets (cash-generating unit) exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

#### (i) Calculation of recoverable amount:

The recoverable amount of the Group's receivables is calculated as the present value of expected future cash flows, discounted at the original effective interest rate inherent in the asset. Receivables with a short duration are not discounted.

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the group of assets/cash-generating unit to which the asset belongs.

#### (ii) Reversals of impairment:

An impairment loss in respect of receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised. For all other assets, an impairment loss is reversed if there has been a change in the estimate used to determine the recoverable amount.

#### (t) Net finance costs:

Net finance costs comprise interest payable on borrowings calculated using the effective interest method, interest receivable on funds invested, material bank charges and foreign exchange gains and losses recognised in the income statement.

Interest income is recognised in the income statement as it accrues, taking into account the effective yield on the asset.

#### (u) Financial instruments:

A financial instrument is any contract that gives rise to a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash and cash equivalents, accounts receivable and related company balances. Similarly financial liabilities include bank overdraft, trade and other accounts payable, provisions, related company balances and loans.

#### (v) Interest-bearing borrowings:

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

#### (w) Foreign currencies:

Transactions in foreign currencies are converted at the rates of exchange ruling at the dates of those transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Jamaica dollars at the rates of exchange ruling on that date. Gains and losses arising from fluctuations in exchange rates are recognised in the income statement.

Non-monetary assets and liabilities denominated in foreign currencies are stated at fair value and are translated to Jamaica dollars at foreign exchange rates ruling at the dates the values were determined.

For the purpose of the statement of cash flows, all foreign currency gains and losses recognised in the income statement are treated as cash items and included in cash flows from operating or financing activities along with movements in the relevant balances.

Unrealised gains and losses arising on translation of net stockholders' equity in a subsidiary are recognised in other comprehensive income and directly to equity on the group statement of financial position and added or deducted to reflect the underlying group cash flows from financing activities in the group statement of cash flows.

#### (x) Segment reporting:

An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses; whose operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance; and for which discrete financial information is available.

Based on the information presented to and reviewed by the CODM, the entire operations of the company are considered as one operating segment.

#### 2. Employee expenses

	The group		The company	
	\$'000	<u>2010</u> \$'000	<u>2011</u> \$'000	\$'000
Gross salaries Other benefits and allowances Employee benefits credits [note 12(b)]	3,062,720 837,276 ( <u>173,000</u> )	2,767,790 735,058 ( <u>420,000</u> )	3,059,522 836,313 ( <u>173,000</u> )	2,764,597 734,320 (_420,000)
	3,726,996	3,082,848	3,722,835	3,078,917

The redundancy costs of \$99,481,000 (2010: \$303,330,000) arising mainly from transformation to the 'One Caribbean' structure has been included in restructuring costs (see also note 21).

#### 3. Administrative, marketing and selling expenses

	The group		The co	ompany
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
A destruction	1.062.006	2 022 (00	1 020 220	2 700 (22
Administrative	1,963,896	2,822,608	1,939,339	2,799,623
Marketing	1,166,435	519,324	1,165,725	518,976
Selling	3,627,749	3,497,482	3,626,609	3,496,611
<i>*</i>	6,758,080	6,839,414	6,731,673	6,815,210

#### 5. Net finance costs

	The group		The cor	company	
	\$'000	\$'000	\$'000	\$'000	
Foreign exchange losses/(gains)	163,125	(_197,236)	165,145	(_195,412)	
Other finance costs:					
Ultimate parent company loan	-	1,342,070	-	1,342,070	
Other group company loan	1,564,574	1,345,974	1,564,574	1,345,974	
Other loans	12,839	9,781	12,837	9,781	
Other debts issuance costs and expenses	221,905	216,492	220,358	214,351	
Finance income:	1,799,318	2,914,317	1,797,769	2,912,176	
Interest income – third party	(32,350)	(40,780)	(21,344)	(27,924)	
	1,930,093	2,676,301	1,941,570	2,688,840	

Interest income arises materially from treasury transactions entered into in the ordinary course of business.

#### 6. Disclosure of expenses/(income) and related party transactions

Loss before taxation is stated after charging/(crediting) the following:

	The group		The company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Directors' emoluments:				
Fees	4,875	1,120	4,875	1,120
Management remuneration	56,968	55,887	56,968	55,887
Other key management personnel				
compensation:				
Short term employee benefits	198,271	212,944	198,271	212,944
Post employment benefits	(4,000)	(9,000)	(4,000)	(9,000)
Auditors' remuneration	27,950	24,000	26,450	22,500
Depreciation and amortisation	4,146,742	7,016,464	4,134,084	7,002,863
Loss on disposal of property plant				
& equipment	34,747	64,022	35,686	65,990
Bad debt expenses	398,198	354,678	398,198	354,678
Inventory write off	41,519	23,147	41,519	23,147
Related party transactions:				
Ultimate parent company:				
Management & branding fees	1,357,309	1,515,958	1,357,309	1,515,958
Interest expense	-	1,342,070	-	1,342,070
Other group company:				
Interest expense	1,564,574	1,345,974	1,564,574	1,345,974
Related companies:	(E) (E)			
Management & operational				
recharges	(1,711,188)	(761,972)	(1,711,188)	(761,972)
Other income	( 342,502)	(404,598)	(342,502)	(512,118)
Revenue, net	967,150	1,639,917	967,150	1,639,917

- (a) All transactions with related companies were entered into in the ordinary course of business.
- (b) The company entered into a Support Services Agreement effective April 1, 2009 with a related company to provide Management and Operational Support Services. These services include Finance Support delivered through a Finance Shared Service Centre located in Jamaica and Centres of Excellence that provide technical support on Tax, Treasury, Procurement and Supply Chain Management. The agreement also provides for Support for Sales and Marketing, Customer Operational Services, Technology and Property Services, Strategic and Business Advisory Services as well as Legal, Regulatory and Public Policy Services. Human Resources Support Services are provided through a Human Resource Shared Service Centre which is also located in Jamaica.

#### 7. Taxation

Taxation, based on the results for the year adjusted for taxation purposes, is made up as follows:

	The g			company
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Current tax expense:		90 <b>*</b> (1000)	Ψ 0 0 0	4 000
Income tax at 331/3%	720	( 1,205)	212.000	264.156
Withholding tax	313,090	264,156	313,090	264,156
Deferred taxation:	313,810	262,951	313,090	264,156
Effect of tax losses	(1,821,236)	(1,551,721)	(1,821,236)	(1,551,721)
Unrecognised deferred tax	3,395,582	-	3,395,582	-
Origination and reversal of other temporary differences, net	(299,532)	(_993,663)	(_299,532)	(_993,663)
differences, net	1,274,814	(2,545,384)	1,274,814	(2,545,384)
T				
Tax expense/(credit)	1,588,624	( <u>2,282,433</u> )	1,587,904	(2,281,228)
Reconciliation of actual tax credit:				
	The g			ompany
	\$'000	\$'000	\$'000	\$'000
Loss before taxation	( <u>4,522,902</u> )	( <u>5,670,624</u> )	( <u>4,560,879</u> )	( <u>5,612,521</u> )
Computed "expected" tax credit at 331/3% Difference between loss for financial	(1,507,634)	(1,890,208)	(1,520,293)	(1,870,840)
statements and tax reporting purposes on: Property, plant & equipment Relief under the Jamaica Export	10,596	( 81,376)	11,812	( 57,402)
Freezone Act	( 8,050)	3,161	-	-
Caricom income Unrecognised deferred tax	( 693,018) 3,395,582	( 587,013)	( 693,018) 3,395,582	( 587,013)
Disallowed expenses and other capital	3,393,362	-	3,393,362	-
adjustments	391,148	273,003	393,821	_234,027
Total differences	3,096,258	(_392,225)	3,108,197	(410,388)
Actual tax expense/(credit)	1,588,624	(2,282,433)	1,587,904	(2,281,228)

At March 31, 2011 taxation losses, subject to agreement by the Commissioner of Taxpayer Audit & Assessment, available for relief against future taxable profits, amounted to approximately \$20.9 billion (2010: \$15.4 billion).

#### 8. Loss per stock unit

The calculation of loss per stock unit is based on the loss attributable to stockholders of \$6,111,526,000 (2010: \$3,388,191,000) and the 16,817,439,740 (2010: 16,817,439,740) issued and fully paid ordinary stock units.

#### 9. Property, plant & equipment (continued)

#### (a) The group:

	Freehold land & buildings \$'000	Plant & machinery \$'000	Cables & transmission equipment \$'000	Office equipment, & computers \$'000	Capital work-in- progress \$'000	<u>Total</u> \$'000
Cost: March 31, 2009 Additions Transfers Transfers to Intangible assets	11,982,463 5,259 1,220,901	37,167,963 - 2,904,768	9,250,961 - 354,104	2,365,833 - 42,718	2,351,605 4,059,473 (4,522,491)	63,118,825 4,064,732
(note 10) Disposals/retirements	- ( <u>752,480</u> )	- ( <u>165,621</u> )	(259,220)	(49,959)	( 60,203)	( 60,203) ( 1,227,280)
March 31, 2010 Additions Transfers Transfers to	12,456,143	39,907,110	9,345,845	2,358,592 - 555,447	1,828,384 6,135,872 (6,283,224)	65,896,074 6,135,872
Intangible assets (note 10) Disposals/retirements	(381,303)			(35,686)	( 140,728)	( 140,728) ( 417,079)
March 31, 2011	13,456,555	43,555,855	10,043,072	2,878,353	1,540,304	71,474,139
Depreciation: March 31, 2009 Charge for the year Eliminated on disposals retirements	4,603,607 560,844 / (62,627)	24,013,219 5,565,690 ( <u>144,414</u> )	5,228,883 414,765 ( <u>246,846</u> )	1,754,248 197,629 ( <u>48,213</u> )	:	35,599,957 6,738,928 (502,100)
March 31, 2010 Charge for the year Eliminated on disposals retirements	5,101,824 559,753 / (135,110)	29,434,495 2,583,997 ( 650)	5,396,802 441,490	1,903,664 274,057 ( 35,447)	-	41,836,785 3,859,297 (171,207)
March 31, 2011	5,526,467	32,017,842	5,838,292	2,142,274		45,524,875
Net book values:						
March 31, 2011	7,930,088	11,538,013	4,204,780	736,079	1,540,304	25,949,264
March 31, 2010	7,354,319	10,472,615	3,949,043	454,928	1,828,384	24,059,289

#### 9. Property, plant & equipment (continued)

(b)	The co	ompany:
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)	The company:						
		Freehold land & buildings \$'000	Plant & machinery \$'000	Cables & transmission equipment \$'000	Office equipment & computers \$'000	Capital work-in- progress \$'000	<u>Total</u> \$'000
	Cost: March 31, 2009 Additions Transfers	11,935,606	35,091,895 - 2,904,768	8,707,171 - 354,104	2,339,353	2,351,605 4,059,473 (4,522,491)	60,425,630 4,059,473
	Transfers to Intangible assets (note 10)	1,220,901	2,904,708	334,104	42,716	(4,322,471)	( 60,203)
	Disposals/retirements	(747,582)	(165,621)	(_245,371)	( <u>49,716</u> )		(1,208,290)
	March 31, 2010 Additions	12,408,925	37,831,042	8,815,904	2,332,355	1,828,384 6,135,872	63,216,610 6,135,872
	Transfers Transfers to	1,381,715	3,648,835	697,227	555,447	(6,283,224)	-
	Intangible assets (note 10) Disposals/	-	-	:-	-	( 140,728)	( 140,728)
	Retirements	(381,303)	(90)		(35,686)		(417,079)
	March 31, 2011	13,409,337	41,479,787	9,513,131	2,852,116	1,540,304	68,794,675
	Depreciation: March 31, 2009 Charge for the year Eliminated on disposals		21,527,798 5,555,269	5,124,999 414,809	1,718,494 197,457	-	32,946,376 6,725,327
	retirements	(60,950)	(144,414)	(_232,621)	(48,055)		(486,040)
	March 31, 2010 Charge for the year Eliminated on disposals	5,071,927 558,735	26,938,653 2,582,809	5,307,187 432,055	1,867,896 273,040	-	39,185,663 3,846,639
	retirements	(135,110)	289		(35,447)		(170,268)
	March 31, 2011	5,495,552	29,521,751	5,739,242	2,105,489	-	42,862,034
	Net book values:						
	March 31, 2011	7,913,785	11,958,036	3,773,889	746,627	1,540,304	25,932,641
	March 31, 2010	7,336,998	10,892,389	3,508,717	464,459	1,828,384	24,030,947

Freehold land & buildings for the group and the company include land aggregating \$69,768,931 (2010: \$69,768,931) at historical cost.

Additional depreciation and obsolescence charges of J\$3,817 million were recognized in the prior year as part of the continuing review of useful lives of assets and as a result of the continuing transformation of the network.

#### 10. Intangible assets

Thic	represents	acquired	computer	coftware	as follows:
11112	represents	acquireu	Computer	Soliwaic	as follows.

	The group and the company	
	2011	2010
	\$'000	\$'000
Cost:		
At beginning of year	3,583,255	3,523,052
Additions (see note 9)	_140,728	60,203
At end of year	3,723,983	3,583,255
Amortisation:		
At beginning of year	3,252,511	2,974,975
Charge for year	287,445	277,536
Write offs	(556)	
At end of year	3,539,400	3,252,511
Net book value at end of year	184,583	330,744

#### 11. Deferred expenditure

	The group and the company		
	2011	2010	
	\$'000	\$'000	
Long-term portion of deferred GCT	116,634	40,660	
Current portion of deferred GCT	332,018	190,551	
	448,652	231,211	

Deferred General Consumption Tax (GCT) comprises input tax on certain capital acquisitions and is recoverable over a twenty-four month period by way of offset against output tax.

Refund to the company

Fair value of plan assets at end of year

257,000)

11,942,000

12,320,000

#### 12. Employee benefits

1	(a)	Pension	assets.
١,	aj	I CHSIOH	assets.

Pension assets:		
	The group and 2011 \$'000	2010 \$'000
Present value of obligations Fair value of plan assets Unrecognised amount due to limitation Recognised assets	( 7,834,000) 12,320,000 ( 1,341,000) 3,145,000	( 7,478,000) 11,942,000 ( 1,490,000) 2,974,000
(i) Movement in present value of obligation:	The group and (2011 \$'000	the company 2010 \$'000
Balance at beginning of year Benefits paid Service and interest cost Contributions Actuarial (gain)/loss	7,478,000 ( 312,000) 686,000 180,000 ( 198,000)	6,049,000 ( 171,000) 582,000 152,000 _866,000
Balance at end of year	<u>7,834,000</u>	7,478,000
(ii) Movement in plan assets:	The group and 2011 \$'000	1 the company 2010 \$'000
Fair value of plan assets at beginning of year Contributions paid Expected return on plan assets Benefits paid Actuarial (loss)/gain	11,942,000 180,000 859,000 ( 312,000) ( 349,000)	10,283,000 152,000 1,002,000 ( 171,000) 933,000

#### 12. Employee benefits (continued)

#### (a) Pension assets (continued):

#### (ii) Movement in plan assets (continued):

	The group and	The group and the company	
	2011	<u>2010</u>	
	\$'000	\$'000	
N			
Plan assets consist of the following:			
Equities	53,000	48,000	
Fixed income securities	2,791,000	2,354,000	
Real estate	3,184,000	3,031,000	
Annuities	6,292,000	6,509,000	
	12,320,000	11,942,000	

#### (iii) Credit recognised in the income statement:

The group and the company	
2011	2010
\$'000	\$'000
198,000	173,000
488,000	409,000
( <u>859,000</u> )	(1,002,000)
( <u>173,000</u> )	(_420,000)
589,000	2,105,000
	2011 \$'000 198,000 488,000 (_859,000) (_173,000)

Of the credit recognised, \$173,000,000 (2010: \$420,000,000) is included in employee expenses in the income statement [see 12(b) below].

#### (iv) Actuarial gains and losses recognised directly in other comprehensive income:

	The group and the company	
	2011	2010
	\$'000	\$'000
Cumulative amount at beginning of year	380,000	580,000
Recognised during the year	(139,000)	247,000
Change in disallowed asset	149,000	(447,000)
Cumulative amount at end of year	390,000	380,000

#### 12. Employee benefits (continued)

- (a) Pension assets (continued):
  - (v) Principal actuarial assumptions at the reporting date (expressed as weighted averages):

	The group and the company	
	2011	2010
Discount note	10.5%	11.5%
Discount rate		
Inflation	6.5%	7.5%
Gross discount rate for valuing annuity assets	8%	8%
Expected return on plan assets	7.5%	8.5%
Future salary increases	6.5%	7.5%
Future pension increases	0%	0%

Assumptions regarding future mortality are based on the GAM 94 table. The expected long-term rate of return is based on the assumed long term rate of inflation.

- (vi) In 2008, the conversion process of the existing defined benefit plan to a defined contributory plan was initiated. On March 14, 2008, the restructuring of the plan was approved by members vote. The Financial Services Commission (FSC) approved the restructuring on January 26, 2009.
- (vii) In October 2008, the company signed contracts with an insurer which covered both the pension annuities and post retirement medical benefits for current pensioners. The contract in respect of the medical benefits for non-pensioners was finalised during the previous year.
- (b) Amounts recognized in the income statement

As employee expenses:

	<u>2011</u> \$'000	<u>2010</u> \$'000
Pension assets [see 12(a)(iii)]	( <u>173,000</u> )	(420,000)

# 12. Employee benefits (continued)

(c) Historical information (in millions of dollars)

Defined benefit pension plan

	2011	2010	2009	2008	2007
Present value of the defined benefit	( 7.024)	( 7 479)	( ( 0.40)	(7.554)	( ( 212)
obligation Fair value of plan assets	( 7,834) 12,320	( 7,478) 11,942	( 6,049) 10,283	( 7,554) 15,039	( 6,212) 12,546
•					
Surplus in plan	4,486	4,464	4,234	<u>7,485</u>	6,334
Experience adjustments on plan liabilities	198	( 866)	( 761)	( 567)	( 636)
Experience adjustments on plan assets	( <u>349</u> )	933	_1,786	910	698

(d) At March 31, 2011, the recognised asset of \$3,145 million (2010: \$2,974 million) represents assets set aside within the plan as a reserve equal to the net present value of the future revised employer contributions under the Defined Contribution Scheme payable by the company, as part of the restructuring. Consequently, no cash is expected to be remitted to the pension plan to cover the employer's required contribution. The contribution for the next financial year is estimated to be \$211 million.

The unrecognised amount of \$1,341 million (2010: \$1,490 million) represents surplus that the company has agreed to share 50:50 with the members as part of the restructuring.

## 13. Cash and cash equivalents

	The g	roup	The company		
	<u>2011</u>	2010	<u>2011</u>	2010	
	\$'000	\$'000	\$'000	\$'000	
Cash at bank	154,460	300,401	123,905	219,417	
Short term deposits	159,200	64,189	157,466	62,516	
	313,660	364,590	281,371	281,933	

#### 14. Accounts receivable

Trees and Trees	The	group	The co	mpany
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Trade receivables Allowance for doubtful	3,635,271	3,944,250	3,595,777	3,929,369
debts	(469,266)	(419,518)	$(\underline{469,204})$	(419,457)
Other receivables	3,166,005 _685,956	3,524,732 429,763	3,126,573 646,395	3,509,912 386,238
	3,851,961	3,954,495	3,772,968	3,896,150

# 14. Accounts receivable (continued)

The aging of trade receivables at the reporting date was:

	The group			
		2011	2010	
	Gross	Impairment	Gross	<u>Impairment</u>
	\$'000	\$'000	\$'000	\$'000
Not past due	821,745	-	1,351,553	-
Past due 0-30 days	1,907,801	(2,373)	1,753,314	( 29,885)
Past due 31-60 days	322,813	(39,670)	297,390	( 65,373)
Past due 61-90 days	229,021	(93,398)	209,370	(88,648)
Past due 91-180 days	195,514	(175,450)	183,767	(109,036)
More than 180 days	158,377	( <u>158,375</u> )	148,856	(126,576)
	3,635,271	(469,266)	3,944,250	(419,518)

	The company			
	20	11		2010
	Gross	<u>Impairment</u>	Gross	<u>Impairment</u>
	\$'000	\$'000	\$'000	\$'000
Not past due	821,745		1,351,553	-
Past due 0-30 days	1,882,549	(2,311)	1,739,915	(29,884)
Past due 31-60 days	315,264	(39,670)	296,315	(65,373)
Past due 61-90 days	222,330	(93,398)	208,967	(88,648)
Past due 91-180 days	195,514	(175,450)	183,763	(108,975)
More than 180 days	158,375	(158,375)	148,856	(126,577)
	3,595,777	( <u>469,204</u> )	3,929,369	(419,457)

The movement in allowance for doubtful debt in respect of trade receivables during the year was as follows:

	The group		The company		
	<u>2011</u>	<u>2010</u>	<u>2011</u>	2010	
	\$'000	\$'000	\$'000	\$'000	
Balance at beginning of year	419,518	520,526	419,457	519,974	
Impairment loss recognised/(not used)	49,748	(101,008)	49,747	( <u>100,517</u> )	
Balance at end of year	469,266	419,518	469,204	419,457	

Allowance for doubtful debts relate to customers that have defaulted on their contractual payment terms. Based on past experience, the company believes that trade receivables not past due and those past due for which no provision is made, relate to customers that have a good record of payment.

During the year, net bad debt expense aggregating \$398,198,000 (2010: \$354,678,000) has been recognised in the income statement.

# 15. Due from/to related companies

This represents balances with other Cable & Wireless group companies, principally for telecommunications traffic and services provided under a Support Services Agreement.

All related party transactions were entered during the ordinary course of business (see also note 6).

#### 16. Inventories

	The group and	the company
	2011	2010
	\$'000	\$'000
Mobile handsets	301,131	156,006
Other equipment and accessories	1,228	155,566
	302,359	311,572

There was no allowance for impairment at the reporting date. During the year, inventory write-off aggregating \$41,519,000 (2010: \$23,147,000) has been recognised in the income statement.

## 17. Share capital

Share capital	The group and 2011 \$'000	the company 2010 \$'000
Authorised: 16,820,000,000 ordinary shares at no par value	\$ 000	\$ 000
Stated, issued and fully paid: 16,817,439,740 ordinary stock units at no par value	16,817,440	16,817,440

#### 18. Reserves

	The group		The co	mpany
	\$'000	\$'000	\$'000	\$'000
Share-based payment reserve Unrealised translation reserve Employee benefits reserve*	20,915 252,619 2,096,667	20,915 286,183 1,982,667	20,915 - 2,096,667	20,915 - 1,982,667
	2,370,201	2,289,765	2,117,582	2,003,582

<sup>\*</sup> This reserve represents the accumulated pension assets credit, net of related taxation.

113,148

#### 19. Bank overdraft

The group and the company

<u>2011</u> \$'000 <u>2010</u> \$'000

Bank overdraft

The overdraft is part of a general banking facility with National Commercial Bank Jamaica Limited (NCB) which is supported by a guarantee of Cable and Wireless (West Indies) Limited in the amount of \$400,000,000. It expires on June 1, 2011 with interest currently set at 14% per annum.

## 20. Trade and other payables

	The	The group		mpany
	<u>2011</u> \$'000	2010 \$'000	\$'000	\$'000
Trade payables	2,144,027	2,034,142	2,134,932	2,016,329
Other payables	5,129,649	4,705,097	5,112,144	4,704,815
Customer deposits Current-portion of deferred	416,353	364,923	388,148	325,242
income (note 25)	41,002		41,002	
	7,731,031	7,104,162	7,676,226	7,046,386

#### 21. Provisions

		The group		T	ne company	
		Site			Site	
	Restructuring	Restoration		Restructuring		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at March 31, 2009 Provisions made	141,546	1,346,771	1,488,317	141,546	1,332,583	1,474,129
during the year (note 3)	303,330	209,554	512,884	303,330	207,642	510,972
Provisions used during the year Unwind of discount	(377,854)	( 629,806) 190,906	(1,007,660) <u>190,906</u>	(377,854)	( 630,327) 190,906	(1,008,181) <u>190,906</u>
Balance at March 31, 2010 Provisions made	67,022	1,117,425	1,184,447	67,022	1,100,804	1,167,826
during the year (note 3) Provisions used	99,481	-	99,481	99,481	-	99,481
during the year	(118,606)	(256,162)	(374,768)	(118,606)	(255,444)	( 374,050)
Unwind of discount		_145,196	145,196		_143,104	143,104
Balance at March 31, 2011	47,897	1,006,459	1,054,356	47,897	988,464	1,036,361

Provisions relating to site restoration are not expected to crystallise in the next twelve months.

#### 22. Short term loan

Principal

The group and	the company
<u>2011</u> \$'000	2010 \$'000
430,000	_

This represents a revolving line of credit disbursed by Proven Wealth Limited on February 14, 2011 and matures on February 16, 2012. Interest is variable and is charged at 300 basis points above the weighted average yield rate applicable to the 180-day Bank of Jamaica Treasury Bill Tender ('WATBY') held

immediately prior to the interest rate reset date. Interest is payable quarterly and is reset quarterly on May 16, August 16, November 16 and February 16. The rate is currently 9.6% per annum

## 23. Long-term loan

	The group and the company			
	2011		2010	
	Face value \$'000	Carrying amount \$'000	Face value \$'000	Carrying amount \$'000
Export Development Corporation	432,652	278,904	466,911	297,605
Less: current portion		(_15,697)		(_16,384)
Non-current portion		263,207		281,221

This is a United States dollar denominated interest free loan guaranteed by the Government of Jamaica maturing in August 2038 with semi-annual principal payments of US\$91,489. At March 31, 2010 the face value of the loan was US\$5,031,635 (2010: US\$5,215,000) which has been re-measured at amortised cost value using an imputed interest rate of 3.3% per annum

#### 24. Due to other group companies

	The group and the company		
	2011 \$'000	<u>2010</u> \$'000	
Cable & Wireless Jamaica Finance (Cayman) Limited (a) CWI Caribbean Limited (b)	17,670,342 2,199,463	14,257,392	
	19,869,805	14,257,392	

### 24. Due to other group companies (continued)

(a) This represents the amount drawn on a \$20 billion uncommitted revolving facility with Cable & Wireless Jamaica Finance (Cayman) Limited. Interest is charged at 100 basis points above the weighted average yield rate applicable to the six month Bank of Jamaica Treasury Bill Tender ('WATBY') held immediately prior to the interest rate reset date. The interest rate is reset semi-annually on May 11 and November 11. The interest rate was reset on November 11, 2010 from 10.99% to 8.92% per annum.

The facility was previously with CWI HQ Limited and was assigned with effect from September 30, 2009.

(b) This is a short term facility granted by CWI Caribbean Limited on May 26, 2010 with a credit limit of US\$10 million. Interest is charged on the net daily loan balances at the average 1-month LIBOR plus 300 basis points. The rate is currently 3.25% per annum.

#### 25. Deferred income

This relates to income deferred to future years in relation to capacity owned by the company on the Fibralink Cable System by way of an Indefeasible Right of Use (IRU). The company is a consortium member on the Maya-1 cable system. The company has agreed to grant a customer an IRU on the Fibralink for a fifteen (15) year term from the Seven Mile Point, Bull Bay terminal station in Kingston, Jamaica to the ARCOS North Miami terminal station in Miami, Florida.

## 26. Deferred tax liability/(asset)

The net deferred tax liability/(asset) is attributable to temporary differences in recognition of the following:

		2011			
	The group and the company				
	R	Recognised in other			
	Balance at beginning of year	comprehensive income	Recognised in income	Balance at end of year	
	\$'000	\$'000	\$'000	\$'000	
Employee benefits	991,333	(667)	57,667	1,048,333	
Property, plant & equipment	3,207,305	-	329,097	3,536,402	
Taxation losses	(5,146,597)	_	(1,821,236)	(6,967,833)	
Other	(326,188)	-	(686,296)	(1,012,484)	
Unrecognised deferred tax asset			3,395,582	3,395,582	
	(1,274,147)	( <u>667</u> )	1,274,814		

## 26. Deferred tax liability/(asset) (continued)

	2010			
	The group and the company			
	R	decognised in other		
	Balance at	comprehensive	Recognised	Balance at
	beginning of year	income	in income	end of year
	\$'000	\$'000	\$'000	\$'000
Employee benefits	1,230,333	(126,667)	(112,333)	991,333
Property, plant & equipment	3,940,988	-	(733,683)	3,207,305
Taxation losses	(3,594,876)		(1,551,721)	(5,146,597)
Other	(_178,541)		(147,647)	(326,188)
	1,397,904	(126,667)	(2,545,384)	(1,274,147)

#### 27. Due to subsidiaries

This represents interest-free long-term loans for which no fixed repayment terms have been determined. The balance includes United States dollar denominated loans totalling approximately US\$8,521,000 (2009: US\$7,647,000).

#### 28. Financial risk management

Financial instruments risks:

The company has exposure to credit risk, market risk and liquidity risk from the use of financial instruments.

Senior management has responsibility for monitoring the company's risk management policies and periodically report to the Board of Directors and the Regional Operating Board on their activities.

The risk management policies are established to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies are reviewed on a regular basis and reflect changes in market conditions and the company's activities. The ultimate parent company, through the internal audit department, has been monitoring oversight of the risk management policies.

#### (i) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit risk arises primarily from credit given to customers, including related companies, and deposits with financial institutions. Balances arising from those activities are accounts receivable, amounts due from related companies and cash and cash equivalents. The maximum credit exposure is represented by the carrying amount of financial assets in the statement of financial position.

Financial instruments risks (continued):

#### (i) Credit risk (continued):

Maximum exposure to credit risk at the reporting date was:

	The group		The co	ompany
	\$'000	\$'000	\$'000	\$'000
Trade receivables Other receivables Due from related companies Cash and cash equivalents	3,166,005 685,956 876,306 313,660	3,524,732 429,763 710,697 364,590	3,126,573 646,395 876,306 281,371	3,509,912 386,238 710,697 281,933
	5,041,927	5,029,782	4,930,645	4,888,780

#### Trade receivables

The group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Management has established a credit policy under which each customer is analysed for creditworthiness prior to being offered credit. There are also comprehensive procedures for the disconnection of services to, and recovery of amounts owed by, defaulting customers. Management has procedures in place to restrict customer service if the customers have not cleared outstanding debts within the credit period. Customers that fail to meet the group's benchmark creditworthiness may transact business with the group on a prepayment basis.

Credit risk is monitored according to each customer's characteristics, such as whether it is an individual or company, its geographic location, industry, aging profile and previous financial difficulties. Trade receivables relate mainly to the group's interconnect, mobile and fixed line customers.

The company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade receivables.

The company's normal terms of credit on the sale of services is 30 days. Allowances for impaired trade receivables are recognised based on an estimate of irrecoverable amounts, determined by taking into consideration past default experience, current economic conditions and expected receipts and recoveries once impaired.

#### Due from related companies

Related party transactions are pre-authorised and approved by management during the budgetary process.

Financial instruments risks (continued):

## (i) Credit risk (continued):

Cash and cash equivalents

Cash and cash equivalents are placed with counter-parties who are believed to have minimal risk of default.

# (ii) Market risk:

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on assets.

#### (a) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The company's policy requires management to manage the maturities of interest bearing financial assets.

The interest rate profile of the financial liabilities of the group at the reporting date was as follows:

	The group			
			Financial	
	Fixed	Variable	liabilities	
	rate	rate	on which	
	financial	financial	no interest	
Currency	liabilities	<u>liabilities</u>	_is paid_	<u>Total</u>
	\$'000	\$'000	\$'000	\$'000
	2011			
US\$	28,205	_	334,708	362,913
Jamaica\$	931,296	16,959,739	10,300,345	28,191,380
	959,501	16,959,739	10,635,053	28,554,293
		20	10	
US\$	39,681	-	336,835	376,516
Jamaica\$	325,242	12,911,418	8,293,064	21,529,724
	364,923	12,911,418	8,629,899	21,906,240

Financial instruments risks (continued):

- (ii) Market risk (continued):
  - (a) Interest rate risk (continued):

	The company			
			Financial	
	Fixed	Variable	liabilities	
	rate	rate	on which	
	financial	financial	no interest	
Currency	<u>liabilities</u>	<u>liabilities</u>	is paid	Total
	\$'000	\$'000	\$'000	\$'000
		2	2011	
US\$	-1	-	1,082,900	1,082,900
Jamaica\$	931,296	16,959,739	22,240,823	40,131,858
	931,296	16,959,739	23,323,723	41,214,758
		2	2010	
US\$	_	_	1,060,941	1,060,941
Jamaica\$	325,242	12,911,418	20,219,873	33,456,533
	325,242	12,911,418	21,280,814	34,517,474

Financial liabilities on which no interest is paid [see note 23] comprise a loan from Export Development Corporation, accounts payable and amounts owed (from)/to the ultimate parent company in the normal course of business.

The maturity profiles of the company's fixed rate financial liabilities are disclosed in notes 19, 22, 23 and 24.

There are no material long-term floating rate financial assets. Surplus cash is invested in UK pound sterling (UK£), US dollar (US\$) and Jamaica dollar (\$) money market deposits for short periods ranging between one and three months.

#### Interest rate sensitivity

The company does not account for any fixed rate financial assets and liabilities at fair value. Therefore a change in the interest rates at the reporting date would not affect the reported loss or equity for the year.

Financial instruments risks (continued):

## (ii) Market risk (continued):

# (a) Interest rate risk (continued):

Cash flow sensitivity analysis for variable rate instruments

A change of 100 (2010: 500) basis points in interest rates at the reporting date would have increased/(decreased) profit or loss and equity by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2010.

•	The group and the company		
	Increase \$'000s	decrease \$'000s	
Year ended:			
March 31, 2011			
Variable rate instruments	169,597	(169,597)	
March 31, 2010			
Variable rate instruments	645,579	(645,579)	

# (b) Foreign currency risk:

The company incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaican dollar. The principal foreign currency risks of the company, represented by balances in the respective currencies, are as follows:

The table below shows the group's and company's foreign currency exposure, at statement of financial position date.

	The gr	oup	The company		
	Net foreign monetary		Net foreign currency monetary liabilities		
	UK£	US\$	UK£	US\$	
	'000	'000	'000	'000	
		20	11		
Accounts payable	-	(23,148)	-	(22,510)	
Accounts receivable	-	10,446	-	9,455	
Cash and bank deposits	4	1,011	4	1,011	
Long-term loans	<u>-</u>	(_3,469)	<u>-</u>	(_3,469)	
	<u>4</u>	(15,160)	<u>4</u>	(15,513)	

Financial instruments risks (continued):

- (ii) Market risk (continued):
  - (b) Foreign currency risk (continued):

The table below shows the group's and company's foreign currency exposure, at statement of financial position date.

	The	group	The comp	pany
		gn currency liabilities	Net foreign cu monetary liab	
	UK£	US\$	UK£	US\$
	'000	'000	'000	'000
		20	11	
Accounts payable	-	(23,148)	_	(22,510)
Accounts receivable	-	10,446	-	9,455
Cash and bank deposits	4	1,011	4	1,011
Long-term loans		(3,469)	-	(3,469)
	<u>4</u>	( <u>15,160</u> )	<u>4</u>	(15,513)
		20	10	
Accounts payable	-	(23,904)	-	(23,259)
Accounts receivable `	-	9,156	-	8,441
Cash and bank deposits	7	1,181	7	1,181
Long-term loans		(3,324)		(3,324)
	7	(16,891)		( <u>16,961</u> )

Financial instruments risks (continued):

- (ii) Market risk (continued):
  - (b) Foreign currency risk (continued):

Sensitivity analysis

Exchange rates, in terms of Jamaican dollars, were as follows:

	$\underline{UK}\underline{t}$	<u>US\$</u>	
At May 24, 2011	138.36	85.71	
At March 31, 2011	137.07	85.79	
At March 31, 2010	137.65	89.54	

For 2011, a 1% strengthening/weakening of UK£ and the United States dollar against the Jamaican dollar would have increased/(decreased) loss by \$13,000,000 respectively for the group and \$13,302,000 respectively for the company.

For 2010, a 5% strengthening/weakening of UK£ and the United States dollar against the Jamaican dollar would have increased/(decreased) loss by \$75,573,000 respectively for the group and \$75,886,000 respectively for the company.

#### (iii) Liquidity risk:

Liquidity risk, also referred to as funding risk, is the risk that the company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at or close to its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and ensuring the availability of funding through an adequate amount of committed credit facilities. The company aims at maintaining flexibility in funding by keeping lines of funding available with relevant suppliers, bankers and related parties, sourcing appropriate currency holdings to match liabilities and pursuing prompt payment policies.

Financial instruments risks (continued):

# (iii) Liquidity risk (continued):

The following are the contractual maturities of financial liabilities, including interest payments as at the reporting date:

	The group					
	Carrying	Contractual		1-2	2-5	More than
	amount	cash flows	months	years	years	5 years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
			Marc	h 31, 2011		
Bank overdraft	113,148	113,148	113,148	-	-	-
Trade and other payables	7,731,031	7,751,848	7,751,848	-	-	-
Provisions	47,897	47,897	47,897	-	-	-
Due to related companies	172,407	172,407	172,407	-	-	-
Due to other group company	19,869,805	28,731,739		1,772,387	5,317,160	19,869,805
Short-term loan	430,000	430,000	430,000		-	-
Long-term loan	278,904	432,652	15,698	15,698	47,094	354,162
	28,643,192	37,679,691	10,303,385	1,788,085	5,364,254	20,223,967
			The	group		
	Carrying	Contractual	0-12	1-2	2-5	More than
	amount	cash flows	months	years	years	5 years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
			Marc	h 31, 2010		
Trade and other payables	7,104,162	7,145,216	7,145,216	-		_
Provisions	67,022	67,022	67,022	-	_	_
Due to related companies	180,059	180,059	180,059	-	-	- 1
Due to other group company	14,257,392	22,027,671	1,554,056	1,554,056	4,662,167	14,257,392
Long-term loan	297,605	466,911	16,385	16,385	49,155	384,986
	21,906,240	29,886,879	8,962,738	1,570,441	4,711,322	14,642,378

Financial instruments risks (continued):

(iii) Liquidity risk (continued):

	The company					
	Carrying	Contractual		1-2	2-5	More than
	amount	cash flows	months	years	years	5 years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
	March 31, 2011					
Bank overdraft	113,148	113,148	113,148	-	-	-
Trade and other payables	7,676,226	7,695,632	7,695,632	-	-	-
Provisions	47,897	47,897	47,897	-	-	-
Due to related companies	172,407	172,407	172,407	-	-	-
Due to other group company	19,869,805	28,731,739	70 50	1,772,387	5,317,160	19,869,805
Short-term loan	430,000	430,000	430,000	-	-	-
Long-term loan	278,904	432,652	15,698	15,698	47,094	354,162
	28,588,387	37,623,475	10,247,169	1,788,085	5,364,254	20,223,967
	The company					
	Carrying	Contractual		1-2	2-5	More than
	amount	cash flows	months	years	years	5 years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
		March 31, 2010				
Trade and other payables	7,046,386	7,082,976	7,082,976	_	-	-
Provisions	67,022	67,022	67,022	-	-	
Due to related companies	180,059	180,059	180,059	-	-	-
Due to other group company	14,257,392	22,027,671	1,554,056	1,554,056	4,662,167	14,257,392
Long-term loan	297,605	466,911	16,385	16,385	49,155	384,986
	21,848,464	29,824,639	8,900,498	1,570,441	4,711,322	14,642,378

Management believes that the company will not encounter significant difficulties in meeting its financial liabilities.

Financial instruments risks (continued):

#### (iv) Operational risk:

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the company's processes, personnel, technology, infrastructure and from external factors, other than financial risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The company's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to its reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management.

#### (v) Business risk:

Business risk is defined as the risk to the company arising from changes in its business, including the risk that the company may not be able to carry out its business plan and its desired strategy. The main business risks identified are the risk of a failure of management and the risk of policy change from government and its regulator rendering the company's business model unfeasible. To counter this the company has a robust governance structure and senior management are focused on developing the business to maintain competitive advantage.

#### (vi) Capital management:

The company's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders. The Regional Operating Board, the Board of Directors together with responsible senior management of the ultimate parent company monitors the return on capital. The objective is to maintain a strong capital base so as to sustain the solvency and future development of the business. There were no changes in the company's approach to capital management during the year. Also, the group is not exposed to any externally imposed capital requirements.

## 29. Fair value of financial instruments

The carrying value reflected in the financial statements for cash and cash equivalents, accounts receivable, other financial assets and other financial liabilities are assumed to approximate to their fair values due to their short-term nature. Amounts due to/from related companies are considered to approximate their carrying value as they represent an ability to effect set-offs in future in the amounts disclosed. Long-term assets and liabilities are carried at their contracted settlement value. Additionally, the cost of all monetary assets and liabilities has been appropriately adjusted to reflect estimated losses on realisation or discounts on settlement. The group does not have any material assets and liabilities carried at fair value.

### 30. Commitments and contingencies

### (a) Capital commitments:

At March 31, 2011, commitments for capital expenditure, for which no provision has been made in these financial statements, were as follows:

The group an	d the company
2011	2010
\$'000	\$'000
520.544	358.031

Commitments in respect of contracts placed

#### (b) Lease commitments:

Unexpired commitments under operating leases for cell sites, motor vehicles and equipment are payable as follows:

	The	The group		The company	
	2011	2010	2011	2010	
	\$'000	\$'000	\$'000	\$'000	
Within 1 year	458,187	415,863	441,541	398,489	
From 1-2 years	346,364	412,522	329,718	395,148	
From 2-3 years	305,435	392,473	294,665	375,099	
From 3-4 years	281,047	390,565	278,602	376,993	
From 4-5 years	269,592	378,793	269,592	376,241	
Over 5 years	683,466	468,964	683,466	468,964	
	2,344,091	2,459,180	2,297,584	2,390,934	

Lease payments under these operating leases recognised in the income statement for the year aggregated approximately \$417 million (2010: \$482 million) for the group and \$410 million (2010: \$465 million) for the company.

#### (c) Contingent liabilities:

Legal cases:

- (i) A suit has been filed by Mossel (Jamaica) Limited against the company for \$155,000,000 relating to transit charges. The trial commenced in November 2009 and has been part heard for the parties' submissions.
- (ii) A suit has been brought against the company by Newgen Technologies Limited for US\$13,011,873. The plaintiff is claiming that the company has abused its dominance in the market for fixed line termination services. An appearance was entered and defence was prepared and filed.
- (iii) A suit has been filed by Mossel (Jamaica) Limited against the company for \$349,306,750 plus, \$1,306,655,813 claiming bad debt retained by the company under the interconnection agreement and in respect to the company's "Homefone" service. The company has filed its defence on the matter.

### 30. Commitments and contingencies (continued)

- (c) Contingent liabilities (cont'd):
  - (iv) A suit has been brought against the company by Columbus Communications Jamaica Limited (Flow) for US\$6 million for claims in respect of backhaul facilities provided to facilitate agreements with affiliates of Flow. The company has filed its defence.

No provision has been made in respect of these items, as based on the legal and other advice, management is of the view that no liability will materialise with regard to the issues mentioned.

## 31. Segment information

The group is an integrated telecommunications service provider offering mobile, fixed line, data and other services to residential and business customers. Fixed lines services include provision of land lines to facilitate local and international calls. Mobile services include postpaid and prepaid voice and data services, sales and service of handsets and value added services including LIME 3G. Broadband, data and other services consist of broadband (ADSL), Metro Ethernet (fiber service), frame and leased type services, hosting and storage services, as well as equipment sales and service.

Based on the information presented to and reviewed by the CODM, the entire operations of the company are considered as one operating segment.

Financial information related to the operating segment results from continuing operations for the two years ended March 31, 2011, can be found in the Group Income Statement and related notes. There are no differences in the measurement of the reportable segment results and the Group's results.

Details of the segment assets and liabilities for the two years ended March 31, 2011 can be found in the Group's Statement of Financial Position and related notes. There are no differences in the measurement of the reportable segment assets and liabilities and the Group's assets and liabilities.

Entity-wide disclosures:

The revenue for continuing operations from external customers can be analysed by product as follows:

	2011 \$'000	2010 \$'000
Mobile Fixed line Broadband, data & other	4,478,384 10,239,135 6,070,454	4,898,762 11,221,012 5,926,394
	20,787,973	22,046,168

Revenue for continuing operations from external customers is grouped according to where the telecommunications services were provided. All external customer revenue is derived from within Jamaica.

The group does not have any customers from which revenue exceeds 10% of group revenue.