

Sagicor Life Jamaica Limited
Audited Financial Statements
Year Ended 31 December 2010



Sagicor 

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Sagicor Life Jamaica Limited

Audited Financial Statements For the year ended 31 December 2010



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ACTUARY'S REPORT

APPOINTED ACTUARY'S REPORT TO THE SHAREHOLDERS AND POLICYHOLDERS

I have valued the policy actuarial liabilities of Sagicor Life Jamaica Limited for the consolidated balance sheet, at December 31, 2010, and the change in the consolidated statement of operations, for the year then ended, in accordance with accepted actuarial practice, including selection of appropriate assumptions and methods.

The valuation of the Sagicor Life Jamaica Limited business was conducted using the Policy Premium Method assuming best-estimate assumptions together with margins for adverse deviations in accordance with the Actuarial Regulations, 2001. The valuation has been carried out in accordance with the International Financial Reporting Standard 4, Insurance Contracts and the results satisfy the liability adequacy tests as required by this standard. The valuation also complies with the Caribbean Actuarial Association's Practice Standards for Long-term Insurance Business (APS2). I did not perform the valuation for the liabilities of Sagicor Re Insurance Limited, a fully-owned property and casualty insurance subsidiary of Sagicor Life Jamaica Limited. I have performed the valuation of Sagicor Life of the Cayman Islands Ltd., a fully-owned subsidiary of Sagicor Life Jamaica Limited.

In my opinion, the amount of policy actuarial liabilities makes appropriate provision for all policyholder obligations and the financial statements fairly represent the results of the valuation.

JANET SHARP, FSA, MAAA, CERA
APPOINTED ACTUARY FOR SAGICOR LIFE JAMAICA LIMITED
FEBRUARY 25, 2011

Dr. the Hon. R.D. Williams O.J., CD
Chairman
Richard O. Byles
President & CEO
Sir Hilary Beckles
Marjorie Chevannes-Campbell
Jeffrey C. Cobham
Jacqueline D. Coke-Lloyd
Richard Downer
Paul A. B. Facey
Stephen B. Facey
Paul R. Hanworth
Dr. Dodridge Miller
Janice A.M. Grant Taffe
Corporate Secretary

Sagicor Life Jamaica Limited
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Kingston 5
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Jamaica, WI
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To the Members of
Sagicor Life Jamaica limited

Independent Auditors' Report

Report on the Financial Statements

We have audited the accompanying financial statements of Sagicor Life Jamaica Limited and its subsidiaries, and the accompanying financial statements of Sagicor Life Jamaica Limited standing alone set out on pages 1 to 185 which comprise the consolidated and company financial position as of 31 December 2010 and the consolidated and company income statements, statements of comprehensive income, statements of changes in stockholders' equity, and statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Group and the company as of 31 December 2010, and of the financial performance and cash flows of the group and company for the year then ended, so far as concern the members of the company, in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act.

Report on other Legal and Regulatory Requirements

As required by the Jamaican Companies Act, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept, so far as appears from our examination of those records, and the accompanying financial statements are in agreement therewith and give the information required by the Jamaican Companies Act, in the manner so required.

Chartered Accountants
25 February 2011
Kingston, Jamaica

M.G. Rochester P.W. Pearson E.A. Crawford D.V. Brown J.W. Lee C.D.W. Maxwell P.E. Williams
G.L. Lewars L.A. McKnight L.E. Augier A.K. Jain B.L. Scott B.J. Denning G.A. Reece

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Consolidated Statement of Financial Position

Page 1

31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	Restated 2009 \$'000	Restated 2008 \$'000
ASSETS:				
Cash resources	6	2,891,408	4,490,318	3,583,864
Cash reserve at Bank of Jamaica	7	456,476	413,744	182,062
Financial investments	8	97,832,409	71,140,200	57,308,352
Securities purchased under resale agreements	9	2,191,587	6,456,558	4,448,058
Derivative financial instruments	10	290,777	155,374	2,957,306
Loans & leases, after allowance for credit losses	11	9,502,652	8,688,299	8,446,692
Investment properties	12	853,869	1,041,338	326,175
Investment in associated company	13	2,725	2,725	2,725
Property, plant and equipment	14	1,470,277	1,261,720	1,821,064
Retirement benefit assets	15	190,593	316,535	206,190
Reinsurance contracts	16	184,291	191,438	2,574,249
Pledged assets	17	8,117,235	18,221,416	18,079,991
Intangible assets	18	4,512,310	5,070,512	5,291,788
Deferred income taxes	19	112,383	826,072	636,485
Taxation recoverable		1,323,027	1,133,205	700,333
Other assets	20	2,669,446	3,105,438	4,665,384
Segregated funds' assets	21	9,809,444	8,516,279	6,560,697
		142,410,909	131,031,171	117,791,415
Assets classified as held for sale and discontinued operations	22	747,944	4,435,246	-
TOTAL ASSETS		143,158,853	135,466,417	117,791,415

Consolidated Statement of Financial Position (Continued)

Page 2

31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

STOCKHOLDERS' EQUITY AND LIABILITIES:				
Stockholders' Equity Attributable				
Stockholders' of the Company				
Share capital	25	7,854,938	7,854,938	7,796,463
Stock options reserve	27	105,498	63,283	61,299
Investment and fair value reserves	28	833,083	(1,555,355)	(2,698,772)
Currency translation reserve	29	1,135,147	1,282,756	926,712
Other reserves	30	1,773,464	1,198,937	391,506
Retained earnings		13,500,914	11,018,150	9,066,612
		25,203,044	19,862,709	15,543,820
Non-controlling Interests		1,528,892	1,469,261	4,045,061
Total Equity		26,731,936	21,331,970	19,588,881
Liabilities				
Securities sold under repurchase agreements		48,377,528	42,036,038	39,957,153
Due to banks and other financial institutions	32	9,284,052	10,406,121	5,888,277
Customer deposits and other accounts	33	9,016,902	8,782,312	7,419,989
Structured products	34	484,428	473,266	1,087,540
Derivative financial instruments	10	158,360	200,706	2,703,316
Redeemable preference shares	35	616,000	1,271,319	1,271,190
Provisions	36	200,000	93,248	218,402
Taxation payable		222,593	43,152	153,763
Deferred income taxes	19	716,281	372,856	418,647
Retirement benefit obligations	15	665,782	500,407	430,422
Other liabilities	37	3,949,540	4,409,612	3,363,695
Policyholders' Funds				
Segregated funds' liabilities	21	9,809,444	8,516,279	6,560,697
Insurance contracts liabilities	38	20,306,980	18,699,137	15,418,023
Investment contracts liabilities	39	10,329,332	12,880,479	8,891,676
Other policy liabilities	40	2,289,695	1,951,116	4,419,744
		42,735,451	42,047,011	35,290,140
		116,426,917	110,636,048	98,202,534
Liabilities directly associated with assets classified as held for sale and discontinued operations		-	3,498,399	-
Total Liabilities		116,426,917	114,134,447	98,202,534
TOTAL EQUITY AND LIABILITIES		143,158,853	135,466,417	117,791,415

Approved for issue by the Board of Directors on 25 February 2011 and signed on its behalf by:

Hon. R. D. Williams, O.J. Chairman

Richard Byles Director

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Sagicor Life Jamaica Limited

Audited Financial Statements For the year ended 31 December 2010



Wise Financial Thinking for Life

Consolidated Income Statement

Page 3

Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	2009 \$'000
Revenue:			
Gross premium revenue		16,648,590	21,276,019
Insurance premium ceded to reinsurers		(638,295)	(3,060,077)
Net premium revenue	42	16,010,295	18,215,942
Investment income	43	12,514,891	13,278,332
Impairment charge	44	(45,079)	(127,263)
Interest expense	45	(4,594,544)	(6,470,320)
Net investment income		7,875,268	6,680,749
Fee income -			
Administration	46	1,110,235	850,083
Other	46	313,391	247,306
		1,423,626	1,097,389
Other operating income		347,833	1,878,446
		25,657,022	27,872,526
Benefits:			
Insurance benefits incurred		8,713,438	10,312,960
Insurance benefits reinsured		(199,675)	(483,913)
Net insurance benefits	47	8,513,763	9,829,047
Net movement in actuarial liabilities	38(d)	1,955,076	2,503,597
Expenses:			
Provision for credit losses	11	41,079	89,832
Finance costs	48	137,861	194,015
Administration expenses	49	2,854,330	2,691,646
Salaries, pension contributions and other staff benefits	50(a)	3,160,755	3,395,984
Commission and sales expenses	50(b)	2,749,862	2,863,767
Depreciation	14	173,894	194,950
Amortisation of intangible assets	18	290,063	339,338
Premium taxes	51/62(ii)	307,238	273,989
		9,715,082	10,043,521
		20,183,921	22,376,165
Profit before Taxation		5,473,101	5,496,361
Taxation	51	(601,634)	(610,796)
NET PROFIT		4,871,467	4,885,565
Net Profit for the year from continuing operations		4,871,467	5,280,718
Net Loss for the year from discontinued operations		-	(395,153)
		4,871,467	4,885,565
Attributable to:			
- Profit for the year from continuing operations		4,671,171	4,687,267
- Loss for the year from discontinued operations		-	(297,155)
Stockholders of the parent company (total)		4,671,171	4,390,112
- Profit for the year from continuing operations		200,296	593,451
- Loss for the year from discontinued operations		-	(97,998)
Non-Controlling Interests (total)		200,296	495,453
		4,871,467	4,885,565
Earnings per stock unit for profit attributable to the stockholders of the company during the year:			
Basic	52	1.24	1.17
Fully diluted	52	1.24	1.16

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Consolidated Statement of Comprehensive Income

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Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	2010 \$'000	2009 \$'000
Net profit for the year	4,871,467	4,885,565
Other comprehensive income:		
Available-for-sale investments:		
Unrealised gains on available-for-sale investments	2,475,761	1,856,639
Gains/(losses) reclassified and reported in profit	152,983	(297,618)
	<u>2,628,744</u>	<u>1,559,021</u>
Owner occupied properties:		
Unrealised gains on owner occupied properties	16,497	21,586
Cash flow hedge:		
Unrealised losses on cash flow hedge	-	(197,597)
(Gains)/losses reclassified and reported in profit	(12,610)	48,301
	<u>(12,610)</u>	<u>(149,296)</u>
Retranslation of foreign operations	(147,609)	396,680
Negative goodwill from the purchase of shares in subsidiary	-	467,954
Total income recognised directly in stockholders' equity, net of tax	<u>2,485,022</u>	<u>2,295,945</u>
Total Comprehensive Income for the year, net of tax	7,356,489	7,181,510
Total Comprehensive Income attributable to:		
Equity owners of the stockholders of the company:		
Total comprehensive income for the year from continuing operations	6,909,795	6,652,960
Total comprehensive income for the year from discontinued operations	-	(253,373)
	6,909,795	6,399,587
Non-controlling Interests:		
Total comprehensive income for the year from continuing operations	446,694	865,513
Total comprehensive income for the year from discontinued operations	-	(83,590)
	<u>446,694</u>	<u>781,923</u>
	7,356,489	7,181,510

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Consolidated Statement of Changes in Equity

Page 5

Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	Share Capital	Stock Option Reserve	Investment and Fair Value Reserves	Currency Translation Reserve	Other Reserves	Retained Earnings	Equity Owners' Total	Non-controlling Interests	Grand Total
Balance at 31 December 2008		7,796,463	61,299	(2,699,772)	926,712	391,506	9,066,612	15,543,820	4,045,061	19,588,881
Total comprehensive income for the year, as		-	-	1,185,477	356,044	-	4,858,066	6,399,587	781,923	7,181,510
Transfer to special investment reserve		-	-	-	-	(80,191)	80,191	-	-	-
Transfer to retained earnings	2(i)	-	-	-	-	854,851	(854,851)	-	-	-
Transfer to retained earnings reserves	2(i)	-	-	(42,060)	-	42,060	-	-	-	-
Adjustment between regulatory loan provisioning and IFRS	30(b)	-	-	-	-	32,771	(32,771)	-	-	-
Employee share option scheme - value of services provided		-	21,825	-	-	-	-	21,825	4,050	25,875
Employee stock grants and options exercised		28,817	(19,941)	-	-	-	-	8,876	-	8,876
Disposal of equity by the non-controlling interest		-	-	-	-	-	-	-	(3,033,825)	(3,033,825)
Dividends paid to non-controlling interests		-	-	-	-	-	-	-	(327,948)	(327,948)
Dividends paid to owners	31	-	-	-	-	-	(2,141,157)	(2,141,157)	-	(2,141,157)
Issue of ordinary shares		29,668	-	-	-	-	-	29,668	-	29,668
Balance at 31 December 2009		7,854,938	63,283	(1,555,355)	1,282,756	1,198,937	11,018,150	19,862,709	1,469,261	21,331,970

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Consolidated Statement of Changes in Equity

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Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	Share Capital	Stock Option Reserve	Investment and Fair Value Reserves	Currency Translation Reserve	Other Reserves	Retained Earnings	Equity Owners' Total	Non-controlling Interests	Grand Total
Balance at 31 December 2009		7,854,938	63,283	(1,555,355)	1,282,756	1,198,937	11,018,150	19,862,709	1,469,261	21,331,970
Total comprehensive income for the period		-	-	2,386,233	(147,609)	-	4,671,171	6,909,795	446,694	7,356,489
Transfer to special investment reserve		-	-	-	-	21,486	(21,486)	-	-	-
Transfer to capital redemption reserve	26	-	-	-	-	559,305	(559,305)	-	-	-
Transfer from retained earnings	2(i)	-	-	-	-	16,225	(16,225)	-	-	-
Transfer to retained earnings reserves	2(i)	-	-	(3,346)	-	3,346	-	-	-	-
Adjustment between regulatory loan provisioning and IFRS	30(b)	-	-	-	-	(22,489)	22,489	-	-	-
Employee share option scheme - value of services provided		-	45,311	-	-	-	-	45,311	159	45,470
Employee stock grants and options exercised		-	(3,096)	-	-	-	-	(3,096)	-	(3,096)
Disposal of subsidiary		-	-	5,551	-	-	-	5,551	(325,270)	(319,719)
Dividends paid to non-controlling interests		-	-	-	-	-	-	-	(85,002)	(85,002)
Dividends paid to owners	31	-	-	-	-	-	(1,617,226)	(1,617,226)	-	(1,617,226)
Dilution of interest in subsidiary		-	-	-	-	-	-	-	23,050	23,050
Balance at 31 December 2010		7,854,938	105,498	833,083	1,135,147	1,773,464	13,500,914	25,203,044	1,528,892	26,731,936

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Sagicor Life Jamaica Limited

Audited Financial Statements For the year ended 31 December 2010



Wise Financial Thinking for Life

Consolidated Statement of Changes in Equity (Continued) Page 7

Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

Note	Other Reserves					Total
	Capital redemption reserve	Special investment reserve	Loan loss reserve	Retained earnings reserve		
	\$'000	\$'000	\$'000	\$'000	\$'000	
Balance at 31 December 2008	2,675	207,628	(22,398)	203,601	391,506	
Transfer from retained earnings	2(t) -	-	-	854,851	854,851	
Transfer from special investment reserve	2(t) -	(80,191)	-	-	(80,191)	
Adjustment between regulatory loan provisioning and IFRS	30(b) -	-	32,771	-	32,771	
Balance at 31 December 2009	2,675	127,437	10,373	1,058,452	1,198,937	
Transfer to capital redemption reserve	26 559,305	-	-	-	559,305	
Transfer from retained earnings	-	-	-	16,225	16,225	
Transfer to special investment reserve	2(t) -	21,486	-	-	21,486	
Adjustment between regulatory loan provisioning and IFRS	30(b) -	-	(22,489)	-	(22,489)	
Balance at 31 December 2010	561,980	148,923	(12,116)	1,074,677	1,773,464	

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Consolidated Statement of Changes in Equity (Continued) Page 8

Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Investment and Fair Value Reserves			
	Available-for-sale fair value reserves	Owner-occupied-properties fair value reserves	Cash flow hedges fair value reserves	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 31 December 2008	(3,251,896)	447,456	105,668	(2,698,772)
Net gains recycled to revenue on disposal and maturity of available-for-sale securities	(297,618)	-	-	(297,618)
Net unrealised gains on available-for-sale securities	1,426,155	-	-	1,426,155
Net unrealised losses on cash flow hedges	-	-	(97,966)	(97,966)
Net unrealised gains on revaluation of owner-occupied properties	-	21,586	-	21,586
Deferred tax on unrealised security gains	130,828	-	-	130,828
Fair value adjustments in equities	54,734	-	-	54,734
Currency translation	(52,242)	-	-	(52,242)
Total comprehensive income for the year	1,261,857	21,586	(97,966)	1,185,477
Transfer to retained earnings reserve	(42,060)	-	-	(42,060)
Balance at 31 December 2009	(2,032,099)	469,042	7,702	(1,555,355)
Net losses recycled to revenue on disposal and maturity of available-for-sale securities	152,983	-	-	152,983
Net unrealised gains on available-for-sale securities	3,200,471	-	-	3,200,471
Net unrealised losses on cash flow hedges	-	-	(10,744)	(10,744)
Net unrealised gains on revaluation of owner-occupied properties	-	16,497	-	16,497
Deferred tax on unrealised security gains	(889,109)	-	-	(889,109)
Fair value adjustments in equities	(46,982)	-	-	(46,982)
Currency translation	(36,883)	-	-	(36,883)
Total comprehensive income for the year	2,380,480	16,497	(10,744)	2,386,233
Transfer from retained earnings	15,733	-	-	15,733
Transfer to retained earnings reserve	(19,079)	-	-	(19,079)
Disposal of subsidiary	5,551	-	-	5,551
Balance at 31 December 2010	350,586	485,539	(3,042)	833,083

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Consolidated Statement of Cash Flows Page 9

Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	2009 \$'000
Cash Flows from Operating Activities			
Net profit		4,871,467	4,885,565
Adjustments for:			
Items not affecting cash and changes to policyholders' funds:			
Depreciation	14	173,892	194,950
Interest income	43	(10,738,819)	(12,504,752)
Interest expense and finance costs	45	4,732,405	6,664,335
Income tax expense	51	916,996	884,785
Gain on disposal of investments		(1,374,111)	(355,509)
Loss on disposal of subsidiary		519	-
Fair value gains on trading securities		-	(5,080)
Fair value losses on derivative financial instruments		-	2,984
Impairment charge on investments, loans and other assets		106,072	223,875
Share based compensation		69,911	34,119
Losses/(gains) on revaluation of investment properties	12	3,000	(16,858)
Amortisation of hedging reserve		(18,915)	-
(Gains)/losses on disposal of property, plant and equipment		(1,628)	5
Amortisation of intangible assets	18	290,063	339,338
(Decrease)/increase in policyholders' funds		(3,753,247)	4,201,255
Net movement in actuarial liabilities	38(d)	1,955,076	2,503,595
Retirement benefit obligations		291,317	(33,551)
Effect of exchange gain on foreign balances		(1,221,123)	(485,420)
		(8,568,592)	1,648,071
Changes in other operating assets and liabilities:			
Statutory reserves at Bank of Jamaica		(78,710)	(214,029)
Securities sold under repurchase agreements		9,053,235	172,324
Structured products and derivatives		(31,185)	(541,878)
Stock grants		9,874	-
Due from/(to) related parties		379,489	65,367
Other assets, net		333,308	558,917
Customer deposits and other accounts		1,333,686	603,165
Other liabilities, net		(735,153)	3,707,035
		10,264,544	4,350,901
Net investment purchases:			
Proceeds on sale of investment securities		41,004,968	12,568,639
Purchase of investment properties	12	(4,235)	(28,737)
Proceeds on sale of investment properties		144,003	-
Purchase of investment securities		(53,620,173)	(22,602,593)
Loans		(1,775,662)	397,786
Lease receivables		9,546	24,181
		(14,241,553)	(9,640,724)
Interest received		10,724,115	11,848,069
Interest paid		(5,192,408)	(6,380,578)
Income tax paid		(884,280)	(843,666)
Net cash (used in)/provided by operating activities		(3,026,707)	5,867,638

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Consolidated Statement of Cash Flows (Continued) Page 10

Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	2009 \$'000
Cash Flows from Operating Activities (Page 9)		(3,026,707)	5,867,638
Cash Flows from Investing Activities			
Acquisitions, net of cash	61	(19,065)	(2,461,087)
Proceeds from disposal of subsidiary, net of cash	60	935,479	-
Purchase of property, plant and equipment	14	(335,101)	(202,954)
Proceeds from sale of property, plant and equipment		1,770	6,734
Purchase of intangible assets	18	(109,956)	(29,092)
Net cash provided by/(used in) investing activities		473,127	(2,686,399)
Cash Flows from Financing Activities			
Dividends paid to stockholders		(1,617,226)	(2,141,157)
Dividends paid to non-controlling interests		(85,002)	(327,948)
Redemption of preference shares		(651,472)	-
Dilution of shares		9,908	-
Issue of ordinary shares to non-controlling interests		-	58,475
Net cash used in financing activities		(2,343,792)	(2,410,630)
Effect of exchange rate on cash and cash equivalents		(268,403)	724,931
(Decrease)/increase in net cash and cash equivalents		(4,897,372)	770,609
Cash and cash equivalents at beginning of year		11,043,291	9,547,751
CASH AND CASH EQUIVALENTS AT END OF YEAR	6	5,877,516	11,043,291

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Sagicor Life Jamaica Limited

Audited Financial Statements For the year ended 31 December 2010



Wise Financial Thinking for Life

Company Statement of Financial Position

Page 11

31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	Restated 2009 \$'000	Restated 2008 \$'000
ASSETS:				
Cash resources	6	368,974	544,079	269,379
Financial investments	8	33,976,236	27,912,725	22,922,310
Securities purchased under resale agreements	9	1,585,906	3,413,950	1,392,577
Lease receivables	11	1,767	2,081	4,819
Investment properties	12	490,305	665,000	326,175
Investment in associated company	13	2,725	2,725	2,725
Property, plant and equipment	14	1,250,162	1,012,727	1,254,883
Retirement benefit assets	15	184,482	249,033	184,482
Reinsurance contracts	16	44,022	53,612	57,848
Intangible assets	18	2,435,456	2,489,595	2,607,774
Other assets	20	3,082,359	3,625,352	2,941,025
Investment in subsidiaries	24	12,927,631	9,145,964	6,071,365
Taxation recoverable		248,738	521,123	415,036
Segregated funds' assets	21	9,321,013	8,014,361	6,295,831
		65,919,776	57,652,327	44,746,229
Assets classified as held for sale	22	747,944	-	-
Total Assets		66,667,720	57,652,327	44,746,229

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Company Statement of Financial Position (Continued)

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	Restated 2009 \$'000	Restated 2008 \$'000
STOCKHOLDERS' EQUITY AND LIABILITIES				
Stockholders' Equity				
Share capital	25	7,854,938	7,854,938	7,796,463
Capital redemption reserve	26	2,675	2,675	2,675
Share options reserve	27	78,489	37,274	35,166
Investment and fair value reserves	28	6,660,444	1,970,123	(457,450)
Special investment reserve	30	173,839	157,614	141,576
Retained earnings		9,872,956	8,346,861	7,126,576
		24,643,341	18,369,485	14,645,006
Liabilities				
Due to banks and other financial institutions	32	702,525	2,086,027	1,493,635
Provisions	36	-	93,248	218,402
Taxation payable		70,596	10,782	96,816
Deferred income taxes	19	228,036	39,534	230,932
Retirement benefit obligations	15	610,491	454,684	397,849
Other liabilities	37	3,294,386	4,888,729	1,911,500
Policyholders' funds				
Segregated funds' liabilities	21	9,321,013	8,014,361	6,295,831
Insurance contracts liabilities	38	18,765,934	17,105,667	13,779,921
Investment contracts liabilities	39	7,291,876	5,043,777	4,389,509
Other policy liabilities	40	1,739,522	1,546,033	1,286,828
		37,118,345	31,709,838	25,752,089
Total Liabilities		42,024,379	39,282,842	30,101,223
Total Stockholders' Equity and Liabilities		66,667,720	57,652,327	44,746,229

Approved for issue by the Board of Directors on 25 February 2011 and signed on its behalf by:

Hon. R.D. Williams, O.J.

Chairman

Richard Byles

Director

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Company Income Statement

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	2009 \$'000
Revenue:			
Gross premium revenue		15,321,826	15,597,567
Insurance premium ceded to reinsurers		(296,625)	(160,355)
Net premium revenue	42	15,025,201	15,437,212
Investment income	43	4,517,311	3,838,241
Impairment charge	44	(4,253)	(34,132)
Interest expense	45	(675,323)	(674,014)
		3,837,735	3,130,095
Fee income -			
Administration	46	834,380	595,057
Other	46	119,409	90,950
		953,789	686,007
Other operating income		220,569	891,250
		20,037,294	20,144,564
Benefits:			
Insurance benefits incurred		8,122,946	8,072,133
Insurance benefits reinsured		(120,329)	(72,615)
Net insurance benefits	47	8,002,617	7,999,518
Net movement in actuarial liabilities	38(b)	1,940,721	2,545,882
Expenses:			
Administration expenses	49	1,877,418	1,682,885
Salaries, pension contributions and other staff benefits	50(a)	1,919,137	1,698,897
Commission and sales expenses	50(b)	2,435,934	2,236,926
Depreciation	14	116,129	102,247
Amortisation of intangible assets	18	139,173	139,152
Premium taxes	51/62(ii)	307,238	273,989
		6,795,029	6,134,096
		16,738,367	16,679,496
Profit before Taxation		3,298,927	3,465,068
Taxation	51	(158,461)	(129,648)
NET PROFIT		3,140,466	3,335,420

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Company Statement of Comprehensive Income

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	2010 \$'000	Restated 2009 \$'000
Net profit for the year	3,140,466	3,335,420
Other comprehensive income:		
Available-for-sale investments:		
Unrealised gains on available-for-sale investments	254,581	728,757
Gains/(losses) reclassified and reported in profit	678,662	(34,160)
	933,243	694,597
Owner occupied properties	16,497	-
Unrealised gains in fair value of investment in subsidiaries	3,759,661	1,775,036
Total income recognised directly in stockholders' equity, net of tax	4,709,401	2,469,633
Total Comprehensive Income for the year, net of tax	7,849,867	5,805,053

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Sagicor Life Jamaica Limited

Audited Financial Statements For the year ended 31 December 2010



Wise Financial Thinking for Life

Company Statement of Changes in Equity

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Year ended 31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

Note	Share Capital \$'000	Capital reserve \$'000	Share option reserve \$'000	Investment and fair value reserves \$'000	Special Investment Reserve \$'000	Retained earnings \$'000	Total \$'000
	7,796,463	2,675	35,166	(1,399,316)	141,576	7,126,576	13,703,140
62(i)				941,866			941,866
	7,796,463	2,675	35,166	(467,450)	141,576	7,126,576	14,645,006
				2,469,633		3,335,420	5,805,053
2(f)				(42,060)	16,038	(16,038)	-
			21,949				21,949
	28,817		(19,841)				8,976
31						(2,141,157)	(2,141,157)
	29,658						29,658
	7,854,938	2,675	37,274	1,970,123	157,614	8,346,861	18,369,485
				4,709,401		3,140,466	7,849,867
2(f)				(19,080)		(16,225)	-
						19,080	-
			44,311				44,311
			(3,096)				(3,096)
31						(1,617,226)	(1,617,226)
	7,854,938	2,675	78,489	6,660,444	173,839	9,872,956	24,643,341

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Company Statement of Cash Flows (Continued)

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	2009 \$'000
Cash Flows from Operating Activities (Page 16)		1,531,557	3,615,730
Cash Flows from Investing Activities			
Acquisitions, net of cash	24	(22,006)	(1,299,563)
Purchase of property, plant and equipment	14	(242,209)	(123,691)
Proceeds from sale of property, plant and equipment		1,770	5,872
Purchase of intangible assets	18	(85,034)	(20,973)
Net cash used in investing activities		(347,479)	(1,438,355)
Cash Flows from Financing Activities			
Dividends paid to stockholders		(1,617,226)	(2,127,397)
Loan from fellow subsidiary		(1,820,919)	1,786,558
Issue of ordinary shares		-	58,475
Net cash used in financing activities		(3,438,145)	(282,364)
Effect of exchange rate on cash and cash equivalents		(63,208)	107,807
(Decrease)/increase in cash and cash equivalents		(2,254,067)	1,895,011
Cash and cash equivalents at beginning of year		4,286,930	2,284,112
CASH AND CASH EQUIVALENTS AT END OF YEAR	6	1,969,655	4,286,930

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Company Statement of Cash Flows

Page 16

31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

	Note	2010 \$'000	2009 \$'000
Cash Flows from Operating Activities			
Net profit		3,140,466	3,335,420
Adjustments for:			
Items not affecting cash and changes to policyholders' funds:			
Depreciation	14	116,129	102,247
Interest income	43	(3,397,079)	(3,351,983)
Interest expense	45	675,323	674,014
Income tax expense	51	465,699	403,637
Gain on disposal of investments		(726,002)	(59,717)
Impairment charge		4,254	34,132
Share based compensation		55,600	30,949
Losses on revaluation of investment properties	12	3,000	1,011
(Gains)/losses on disposal of property, plant and equipment		(1,628)	516
Amortisation of intangible assets	18	139,173	139,152
Increase in policyholders' funds		2,272,829	663,960
Net movement in actuarial liabilities	38(d)	1,940,721	2,545,882
Retirement benefit obligations		220,354	(7,712)
Effect of exchange losses/(gains) on foreign balances		346,595	(423,118)
		2,114,968	752,970
Changes in other operating assets and liabilities:			
Due from/(to) related companies		396,510	(958,684)
Reinsurance contracts		9,610	4,236
Share based compensation		9,874	-
Other assets, net		215,735	(101,845)
Other liabilities, net		(1,190,136)	2,036,166
		(558,407)	979,873
Net investment purchases:			
Purchase of investment properties	12	(1,308)	(8,847)
Securities sold under resale agreement		-	(4,201)
Purchase of investment securities		(25,746,816)	(9,093,023)
Proceeds from the sale of investment securities		21,184,243	5,535,992
Proceeds on sale of investment property		144	-
Lease receivables		525	2,364
		(4,563,212)	(3,567,715)
		(3,006,651)	(1,834,872)
Interest received		2,885,286	3,130,509
Interest paid		(763,436)	(619,564)
Income tax paid		(724,108)	(395,763)
Net cash provided by operating activities		1,531,557	3,615,730

The accompanying notes on pages 18 - 185 form an integral part of these financial statements.

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

1. Identification and Activities

(a) Sagicor Life Jamaica Limited (SLJ, the company) is incorporated and domiciled in Jamaica. It is 41.9% (2009 - 41.90%) owned by LOJ Holdings Limited which is also incorporated and domiciled in Jamaica. The ultimate parent company is Sagicor Financial Corporation (Sagicor), which is incorporated and domiciled in Barbados. Sagicor has an overall interest of 59.20% (2009 - 59.20%) in Sagicor Life Jamaica Limited. The other significant shareholder in Sagicor Life Jamaica Limited is First Jamaica Investments Limited with a 24.46% holding (2009 - 24.44%).

The main activities of the company include the provision of life and health insurance, pension administration, investment services, pension and retirement products. The registered office of the company is located at 28 - 48 Barbados Avenue, Kingston 5, Jamaica.

The company is registered to conduct business under the Insurance Act, 2001.

The company is listed on the Jamaica Stock Exchange.

(b) The company, its subsidiaries and associate all have co-terminous year ends. The company's subsidiaries and associate, which together with the company are referred to as "the Group", are as follows:

Subsidiaries	Principal Activities	Incorporated In	Holding
Sagicor Life of the Cayman Islands Ltd. and its subsidiary -	Life insurance	Grand Cayman	100%
Sagicor Insurance Managers Ltd	Captives management	Grand Cayman	100%
Employee Benefits Administrator Limited	Pension administration services	Jamaica	100%
Sagicor Property Services Limited	Property management, real estate sales and rentals	Jamaica	100%
Sagicor Pooled Investment Funds Limited	Pension fund management (Note 1(c))	Jamaica	100%
Sagicor Re Insurance Limited	Property and casualty insurance (captive)	Grand Cayman	100%
Sagicor Insurance Brokers Limited	Insurance brokerage	Jamaica	100%
Sagicor International Administrators Limited	Group Insurance Administration	Jamaica	100%
Health Corporation of Jamaica Limited	Health management services (dormant)	Jamaica	100%

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

1. Identification and Activities (Continued)

(b) (Continued)

Subsidiaries	Principal Activities	Incorporated In	Holding
Pan Caribbean Financial Services Limited (PCFS) and its subsidiaries:	Investment banking	Jamaica	85.85%
PanCaribbeanBank Limited (PCB)	Commercial banking	Jamaica	85.85%
Pan Caribbean Asset Management Limited (PCAM)	Unit trust management	Jamaica	85.85%
Manufacturers Investments Limited (MIL)	Investment management services	Jamaica	85.85%
Pan Caribbean Investments Limited (PCIL)	Inactive	Jamaica	85.85%
Pan Caribbean Securities Limited (PCSL)	Inactive	Jamaica	85.85%

Effective 1 January 2010, the Group disposed of its 75.2% interest in Sagicor General Insurance (Cayman) Ltd., a property and casualty and health insurance provider which is incorporated in Grand Cayman. Through the agreement, the Group simultaneously purchased the downstream subsidiary of Sagicor General Insurance (Cayman) Ltd., Sagicor Insurance Managers Ltd (see Notes 22 and 60 for details).

(c) Sagicor Pooled Investment Funds Limited holds the assets of the Pooled Pension Investment Funds in trust, on behalf of pension funds. At 30 September 2010, the audited assets totalled \$45,106,575,000 (2009 - \$40,374,790,000). At 31 December 2010, the unaudited assets totalled \$46,139,412,000 (2009 - \$41,372,712,000).

(d) The company also operates a number of self-directed pension funds on behalf of clients. At 31 December 2010, the unaudited assets totalled \$18,437,949,000 (2009 - \$14,709,905,000).

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

These financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS) which include International Accounting Standards (IAS) and have been prepared under the historical cost convention as modified by the revaluation of available-for-sale investment securities, investment property, certain property, plant and equipment, and financial assets and liabilities at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Although these estimates are based on management's best knowledge of current events and action, actual results could differ from these estimates. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

Standards, amendments and interpretations to published standards effective 1 January 2010 that are relevant to the Group's operations

- **IAS 1 (Amendment), 'Presentation of financial statements'**. The amendment clarifies that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or non-current. By amending the definition of current liability, the amendment permits a liability to be classified as non-current (provided that the entity has an unconditional right to defer settlement by transfer of cash or other assets for at least 12 months after the accounting period) notwithstanding the fact that the entity could be required by the counterparty to settle in shares at any time. The adoption of this amendment did not have any impact on the Group's financial statements.

- **IAS 19 (Amendment), 'Employee benefits'** (effective from 1 July 2009). The amendment clarifies that a plan amendment that results in a change in the extent to which benefit promises are affected by future salary increases is a curtailment, while an amendment that changes benefits attributable to past service gives rise to a negative past service cost, if it results in a reduction in the present value of the defined benefit obligation.

The definition of return on plan assets has been amended to state that plan administration costs are deducted in the calculation of return on plan assets only to the extent that such costs have been excluded from the measurement of the defined benefit obligation.

The distinction between short term and long term employee benefits is now based on whether benefits are due to be settled within or after 12 months of employee service being rendered.

The amended standard has also deleted guidance stating that IAS 37, 'Provisions, Contingent Liabilities and Contingent Assets' requires contingent liabilities to be recognised.

This amendment did not have any significant impact on the Group's financial statements.

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards amendments and interpretations to published standards effective 1 January 2010 that are relevant to the Group's operations (continued)

- **IAS 36 (Amendment), 'Impairment of assets'** (effective from 1 January 2010). The amendment clarifies that the largest cash generating unit (or group of units) to which goodwill should be allocated for the purposes of impairment testing is an operating segment, as defined by paragraph 5 of IFRS 8, 'Operating segments' (that is, before the aggregation of segments with similar economic characteristics). This amendment did not have any significant impact on the Group's financial statements.

- **IAS 39 (Amendment), 'Financial instruments: Recognition and measurement'** (effective from 1 July 2009). Clarification that it is possible for there to be movements into and out of the fair value through profit or loss category where:

- A derivative commences or ceases to qualify as a hedging instrument in cash flow or net investment hedge.
- Financial assets are reclassified following a change in policy by an insurance company in accordance with IFRS 4.

The definition of financial asset or financial liability at fair value through profit or loss as it relates to items that are held for trading is amended. This clarifies that a financial asset or liability that is part of a portfolio of financial instruments managed together with evidence of an actual recent pattern of short-term profit-taking is included in such a portfolio on initial recognition. There is also the removal of a segment as an example of what may be considered a party external to the reporting entity. When re-measuring the carrying amount of a debt instrument on cessation of fair value hedge accounting, the amendment clarifies that a revised effective interest rate (calculated at the date fair value hedge accounting ceases) are used. This amendment did not have any significant impact on the Group's financial statements.

- **IFRS 2 (Amendments), 'Group cash-settled share-based payment transactions'** (effective from 1 January 2010). In addition to incorporating IFRIC 8, 'Scope of IFRS 2', and IFRIC 11, 'IFRS 2 – Group and treasury share transactions', the amendments expand on the guidance in IFRIC 11 to address the classification of group arrangements that were not covered by that interpretation. These amendments do not have a material impact on the Group financial statements.

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards amendments and interpretations to published standards effective 1 January 2010 that are relevant to the Group's operations (continued)

- **IFRS 3 (Amendment), 'Business combinations'**. This amendment clarifies that the amendments to IFRS 7, 'Financial instruments: Disclosures', IAS 32, 'Financial instruments: Presentation', and IAS 39, 'Financial instruments: Recognition and measurement', that eliminate the exemption for contingent consideration, do not apply to contingent consideration that arose from business combinations whose acquisition dates precede the application of IFRS 3 (as revised in 2008).

As it relates to the measurement of non-controlling interests, the amendment also clarifies that the choice of measuring noncontrolling interests at fair value or at the proportionate share of the acquiree's net assets applies only to instruments that represent present ownership interests and entitle their holders to a proportionate share of the net assets in the event of liquidation. All other components of noncontrolling interest are measured at fair value unless another measurement basis is required by IFRS.

The application guidance in IFRS 3 applies to all share-based payment transactions that are part of a business combination, including unreplaced and voluntarily replaced share-based payment awards.

The Group and the company will apply the amendments to IFRS 3 from the date IFRS 3 (revised) was adopted. The Group had no significant impact from adoption of this amendment.

- **IFRS 5, 'Non-current assets held for sale and discontinued operations'**. The amendment clarifies that IFRS 5 specifies the disclosures required in respect of non-current assets (or disposal groups) classified as held for sale or discontinued operations. It also clarifies that the general requirement of IAS 1 still apply, in particular paragraph 15 (to achieve fair presentation) and paragraph 125 (sources of estimation uncertainty) of IAS 1. The adoption of this amendment has no impact on the Group's financial statements.

- **IAS 7 (Amendment), 'Statement of Cash Flows'**: States that only expenditure that results in recognising an asset can be classified as a cash flow from investing activities. This amendment has no impact on the Group's financial statements.

- **IFRS 8 (Amendment), 'Operating Segments'** (effective from 1 January 2010). The amendment clarifies that segment assets and liabilities need only be reported when those assets and liabilities are included in measures that are used by the chief operating decision maker. The amendments have no impact on segment assets and liabilities reported in the Group's financial statements.

- **IFRIC 17, 'Distribution of non-cash assets to owners'** (effective from 1 July 2009). This interpretation provides guidance on accounting for arrangements whereby an entity distributes non-cash assets to shareholders either as a distribution of reserves or as dividends. IFRS 5, 'Non-current assets held for sale and discontinued operations', has also been amended to require that assets are classified as held for distribution in their present condition and the distribution is highly probable. There has been no impact on the Group and the company's financial statements in the current year as there are no planned distributions of non-cash assets to shareholders.

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been issued which were not effective at the year end date, and which the Group has not early adopted. The Group has assessed the relevance of all such new standards, interpretations and amendments, and has determined that the following may be relevant to its operations, and has concluded as follows:

- **IAS 1 (Amendment), 'Presentation of financial statements'** (effective for annual periods beginning on or after 1 January 2011). The amendment is a part of the IASB's annual improvements project published in 2010 and clarifies that an entity will present an analysis of other comprehensive income for each component of equity, either in the statement of changes in equity or in the notes to the financial statements. The amendment is not expected to have a significant impact on the Group's financial statements.
- **IAS 12 (Amendment), 'Income taxes'** (effective for annual periods beginning on or after 1 January 2012). The amendment requires an entity to measure deferred taxes relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. For assets measured using the fair value model in IAS 40, 'Investment properties', it is often difficult and subjective to assess whether recovery will be through use or through sale. The adoption of this amendment is not expected to have a significant impact on the Group's financial statements.
- **IAS 24 (Amendment), 'Related party disclosures'** (effective for annual periods beginning on or after 1 January 2011). Earlier application, in whole or in part, is permitted. The revised standard clarifies and simplifies the definition of a related party and removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. The Group will apply the revised standard from 1 January 2011. When the revised standard is applied, the Group and the company will need to disclose any transactions between its subsidiaries and its associates. The Group is currently putting systems in place to capture the necessary information and determine its impact.
- **IAS 32 (Amendment), 'Financial instruments: Presentation - Classification of rights issues'** (effective for annual periods beginning on or after 1 February 2010). The amendment addresses the accounting for rights issues that are denominated in a currency other than the functional currency of the issuer. Provided certain conditions are met, such rights issues are now classified as equity regardless of the currency in which the exercise price is denominated. Previously, these issues had to be accounted for as derivative liabilities. The amendment applies retrospectively in accordance with IAS 8, 'Accounting policies, changes in accounting estimates and errors', and earlier application is permitted. The amendment is not expected to have an impact on the Group's financial statements.
- **IFRS 7 (Amendment), 'Financial instruments'** (effective from 1 January 2011). This amendment clarifies the disclosure requirement by emphasising the interaction between quantitative and qualitative disclosures and the nature and extent of risks associated with financial instruments. Amendments were also made to quantitative and credit risk disclosures. The adoption of this amendment will result in changes in the presentation of credit risk disclosures in the Group's financial statements.

Notes to the Financial Statements

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31 December 2010

(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

- **IFRS 9, 'Financial instruments'** part 1: Classification and measurement (effective for annual periods beginning on or after 1 January 2013) was issued in November 2009 and replaces those parts of IAS 39 relating to the classification and measurement of financial assets. Key features are as follows:

Financial assets are required to be classified into two measurement categories: those to be measured subsequently at fair value, and those to be measured subsequently at amortised cost. The decision is to be made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument.

An instrument is subsequently measured at amortised cost only if it is a debt instrument and both the objective of the entity's business model is to hold the asset to collect the contractual cash flows, and the asset's contractual cash flows represent only payments of principal and interest (that is, it has only 'basic loan features'). All other debt instruments are to be measured at fair value through profit or loss.

All equity instruments are to be measured subsequently at fair value. Equity instruments that are held for trading will be measured at fair value through profit or loss. For all other equity investments, an irrevocable election can be made at initial recognition, to recognise unrealised and realised fair value gains and losses through other comprehensive income rather than profit or loss. There is to be no recycling of fair value gains and losses to profit or loss. This election may be made on an instrument-by-instrument basis. Dividends are to be presented in profit or loss, as long as they represent a return on investment.

Financial liabilities: Entities with financial liabilities designated as fair value through profit or loss recognise changes in the fair value due to changes in the liability's credit risk directly in other comprehensive income (OCI). There is no subsequent recycling of the amounts in OCI to profit or loss, but accumulated gains or losses may be transferred within equity.

While adoption of IFRS 9 is mandatory from 1 January 2013, earlier adoption is permitted for financial assets without adopting the requirements for financial liabilities. The Group is considering the implications of the standard, the impact on the Group and the timing of its adoption by the Group.

- **IFRIC 19, 'Extinguishing financial liabilities with equity instruments'**, (effective for annual periods beginning on or after 1 July 2010). The interpretation clarifies the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability (debt for equity swap). It requires a gain or loss to be recognised in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued. If the fair value of the equity instruments issued cannot be reliably measured, the equity instruments should be measured to reflect the fair value of the financial liability extinguished. The Group will apply the interpretation from 1 January 2011, however, this interpretation is not expected to have any impact on the Group or the company's financial statements

Notes to the Financial Statements

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

- **Amendment to IFRIC 14, 'IAS 19 – The limit on a defined benefit asset, minimum funding requirements and their interaction'**. The amendments correct an unintended consequence of IFRIC 14, 'IAS 19 – The limit on a defined benefit asset, minimum funding requirements and their interaction'. Without the amendments, entities are not permitted to recognise as an asset some voluntary prepayments for minimum funding contributions. This was not intended when IFRIC 14 was issued, and the amendments correct this. The amendments are effective for annual periods beginning 1 January 2011. Earlier application is permitted. The amendments should be applied retrospectively to the earliest comparative period presented. The Group will apply these amendments for the financial reporting period commencing on 1 January 2011.

(b) Basis of consolidation

(i) Subsidiaries

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are no longer consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non controlling interest.

The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Inter-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Group applies a policy of treating transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(b) Basis of consolidation (continued)

(i) Subsidiaries (continued)

Interests in the equity of subsidiaries not attributable to the parent are reported in consolidated equity as non-controlling interest. Profits or losses attributable to non-controlling interests are reported in the consolidated comprehensive income as profit or loss attributable to non-controlling interests.

(ii) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for by the equity method of accounting and are initially recognised at cost.

The Group's investment in associates may include intangible assets (net of any accumulated impairment loss) identified on acquisition.

The Group's share of its associate's post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies have been changed where necessary to ensure consistency with the policies adopted by the Group.

(c) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the Board of Directors.

(d) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

The consolidated financial statements are presented in Jamaican dollars, which is the Group's presentation currency.

(ii) Transactions and balances

Foreign currency transactions or that require settlement, in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated with the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined. These rates represent the weighted average rates at which the company trades in foreign currency.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(d) Foreign currency translation (continued)

(ii) Transactions and balances (continued)

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity as gains or losses from qualifying cash flow hedging instruments.

All foreign exchange gains and losses recognised in the income statement are presented net in the income statement within the corresponding item. Foreign exchange gains and losses on other comprehensive income items are presented in other comprehensive income within the corresponding item.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial instruments, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary financial instruments, such as equities classified as available-for-sale financial assets, are included in the fair value reserve in other comprehensive income.

(iii) Group companies

The results and financial position of all the Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses for each income statement are translated at average exchange rates; and
- All resulting exchange differences are recognised as a separate component of stockholders' equity in the currency translation reserve.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities and borrowings are taken to stockholders' equity. When a foreign operation is sold, such exchange differences are recognised in the income statement as part of the gain or loss on sale. Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(e) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise:

- cash balances,
- short term deposits,
- other liquid securities with maturities of three months or less from the acquisition date,
- bank overdrafts which are repayable on demand; and
- other borrowings from financial institutions made for the purpose of meeting cash commitments and which have maturities of three months or less from origination.

Cash equivalents are subject to an insignificant risk of change in value. Cash and cash equivalents exclude balances held to meet statutory requirements.

(f) Financial assets

The Group classifies its financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity financial assets, and available-for-sale financial assets. Management determines the classification of its financial assets at initial recognition.

(i) Financial asset at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated as hedging instruments.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed and determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. Loans and receivables are initially recognised at fair value, which is the cash consideration to originate or purchase the loan including any transaction costs.

(iii) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Were the Group to sell other than an insignificant amount of held-to-maturity assets, the entire category would be re-classified as available-for-sale. Held-to-maturity investments are initially recognised at fair value, which is the cash consideration including any transaction costs.

(iv) Available-for-sale financial assets

Available-for-sale investments are non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. Available-for-sale investments are initially recognised at fair value, which is the cash consideration including any transaction costs.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(f) Financial assets (continued)

Purchases and sales of available-for-sale financial assets are recognised at the trade date – the date on which the Group commits the purchase or sell the asset. Loans and receivables are recognised when cash is advanced to the borrowers.

Subsequent to initial recognition at cost, financial assets at fair value through profit or loss and available-for-sale financial assets are carried at fair value. Loans and receivables and held-to-maturity financial assets are carried at amortised cost using the effective interest method. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised directly in consolidated statement of comprehensive income, until the financial asset is derecognised or impaired. At this time, the cumulative gain or loss previously recognised in the consolidated statement of comprehensive income is recognised in profit or loss. However, interest calculated using the effective interest method and foreign currency gains and losses on monetary assets classified as available for sale are recognised in the income statement. Dividends on available-for-sale equity instruments are recognised in the income statement when the Group's right to receive payment is established.

The fair values of quoted investments in active markets are based on current bid prices. Unquoted securities are recorded initially at cost. They are subsequently measured at fair value. Where fair value cannot be measured reliably they are measured at cost less impairment.

Financial assets are derecognised when the right to received cash flows from the financial assets have expired or where the Group has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognised when they are extinguished, that is, when the obligation is discharged, cancelled or expires.

The Group may choose to reclassify a non-derivative financial asset held for trading out of the held-for-trading category if the financial asset is no longer held for the purpose of selling it in the near term. Financial assets other than loans and receivables are permitted to be reclassified out of the held for trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near-term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification. Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

Investments in subsidiaries are stated in the company's financial statements initially at cost. They are subsequently measured at fair value.

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2. Summary of Significant Accounting Policies (Continued)

(g) Investment property

Property held for long-term rental yields that is not occupied by the companies within the Group is classified as investment property.

Investment property comprises freehold land and building and is carried at fair value, representing open market value determined annually by external valuers. Investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value.

Changes in fair values are recorded in the income statement.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment and its fair value at the date of reclassification becomes the cost for subsequent accounting purposes.

If an item of property, plant and equipment becomes an investment property because its use has changed, any difference arising between the carrying amount and the fair value of this item at the date of transfer is recognised in equity as a revaluation of property, plant and equipment. However, if a fair value gain reverses a previous impairment loss, the gain is recognised in the income statement. Upon the disposal of such investment property, any surplus previously recorded in equity is transferred to retained earnings; the transfer is not made through the income statement.

(h) Securities purchased/sold under agreements to resell/repurchase

Securities purchased under agreements to resell (reverse repurchase agreements) and securities sold under agreements to repurchase (repurchase agreements) are treated as collateralised financing transactions and are recorded at the amount at which the securities were acquired or sold plus accrued interest.

Securities sold subject to repurchase agreements ('repos') are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or re-pledge the collateral; the counterparty liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to resell ('reverse repos') are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the financial statements.

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2. Summary of Significant Accounting Policies (Continued)

(i) Leases

(i) As lessee

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are recognised at the inception of the lease at the lower of the fair value of the leased asset or the present value of minimum lease payments. Each lease payment is allocated between the liability and interest charges so as to produce a constant rate of charge on the lease obligation. The interest element of the lease payments is charged to the income statement over the lease period.

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

(ii) As lessor

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease in a manner which reflects a constant periodic rate of return on the net investment in the lease.

Assets leased out under operating leases are included in property, plant and equipment in the statement of financial position. They are depreciated over their expected useful lives on a basis consistent with similar owned assets. Rental income is recognised on a straight-line basis over the lease term.

(j) Acceptances and guarantees

The Group's potential liability under acceptances and guarantees is reported as commitments off the statement of financial position.

(k) Impairment of assets

(i) Assets carried at amortised cost

The Group assesses at each year end date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(k) Impairment of assets (continued)

(i) Assets carried at amortised cost (continued)

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

For non-performing and impaired loans the accrual of interest income based on the original terms of the loan is discontinued. Jamaican banking regulations require that interest on non-performing loans be taken into account on the cash basis. IFRS require the increase in the present value of impaired loans due to the passage of time to be reported as interest income. The difference between the Jamaican regulatory basis and IFRS was assessed to be immaterial.

When a loan is uncollectible, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

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2. Summary of Significant Accounting Policies (Continued)

(k) Impairment of assets (continued)

(i) Assets carried at amortised cost (continued)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement in impairment charge for credit losses.

Statutory and other regulatory loan loss reserve requirements that are different from these amounts are dealt with in a non-distributable loan loss reserve as an adjustment to retained earnings.

(ii) Assets classified as available-for-sale

The Group assesses at each year end date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from stockholders' equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement.

(iii) Renegotiated loans

Loans that are either subject to collective impairment assessment or individually significant and whose terms have been renegotiated are no longer considered to be past due but are treated as new loans.

(iv) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

(l) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

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2. Summary of Significant Accounting Policies (Continued)

(m) Property, plant and equipment

Freehold land and buildings owned and used by the Group are treated as owner-occupied properties. These properties are stated at their fair values based on valuations by external valuers, less subsequent depreciation for buildings. All other property, plant and equipment are stated at historical cost less accumulated depreciation.

Increases in the carrying amounts arising from the revaluation of owner-occupied properties are included in the investment and fair value reserves. Decreases that offset previous increases of the same asset are charged against the investment and fair value reserves. All other reductions are taken directly to the income statement.

Depreciation is calculated on the straight-line basis at annual rates that will write off the carrying value of each asset over the period of its expected useful life. Annual depreciation rates are as follows:

Freehold buildings	2.5%
Leasehold improvements	Period of lease, not to exceed ten years
Computer equipment	20 - 33 1/3%
Furniture	10%
Other equipment	15%
Motor vehicles	20%
Leased assets	Shorter of period of lease or useful life of asset

Land is not depreciated.

Property, plant and equipment are periodically reviewed for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains or losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the income statement when the expenditure is incurred. On disposal of revalued assets, the revaluation amounts are transferred to retained earnings.

(n) Real estate developed for sale

Construction in progress for resale are classified as real estate held for resale and are valued at the lower of cost and net realisable value. Gains and losses realised on the sale of real estate are included in revenue at the time of sale.

(o) Intangible assets

(i) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the acquisition date. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill on acquisition of associates is included in investment in associates.

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2. Summary of Significant Accounting Policies (Continued)

(o) Intangible assets

(i) Goodwill (continued)

Goodwill arising on the acquisition of subsidiaries and insurance portfolios is calculated as the amount by which the consideration paid and other related expenses exceed the fair value of the net identifiable assets acquired.

At each year end date, the Group assesses whether there is any indication of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of goodwill is fully recoverable. A write down is made if the carrying amount exceeds the recoverable amount.

An excess of the identifiable net assets acquired over the acquisition cost is treated as negative goodwill. Negative goodwill related to expected post-acquisition losses is taken to income during the period the future losses are recognised. Negative goodwill which does not relate to expected future losses and expenses is recognised as income immediately.

(ii) Contractual customer relationships – rights to receive investment management fees

Incremental costs directly attributable to securing rights to receive fees for asset management services sold with investment contracts are recognised as an intangible asset where they can be identified separately and measured reliably and it is probable that they will be recovered.

The asset represents the Group's contractual right to benefit from providing asset management services and is amortised on a straight line basis over the period in which the Group expects to recognise the related revenue. The costs of securing the right to provide asset management services do not include transaction costs relating to the origination of the investment contract.

(iii) Contractual customer relationships acquired as part of a business combination

The accounting policy in respect of intangible assets arising from insurance contracts acquired in a business combination and portfolio transfer is also described in Note (2 (x)).

(iv) Trademarks and licences

Trademarks and licences are shown at historical cost. They have a definite useful life and are carried at cost less accumulated amortisation and impairment. Amortisation is calculated using the straight-line method to allocate the cost of trademarks and licences over their estimated useful life.

(v) Computer software

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their expected useful life of three years.

Costs that are directly associated with the production of identifiable and unique software products controlled by the Group, and that will probably generate benefits exceeding costs beyond one year, are recognised as intangible assets. Direct costs include the software development team's employee costs and an appropriate portion of relevant overheads. All other costs associated with developing or maintaining computer software programmes are recognised as an expense as incurred.

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2. Summary of Significant Accounting Policies (Continued)

(p) Employee benefits

(i) Pension obligations

The company and its subsidiaries operate a number of defined benefit and defined contribution plans, the assets of which are generally held in separate trustee-administered funds. The pension plans are funded by payments from employees and by the relevant companies, taking into account the recommendations of qualified actuaries.

The asset or liability in respect of defined benefit plans is the difference between the present value of the defined benefit obligation at the year end date and the fair value of plan assets, adjusted for unrecognised actuarial gains/losses, past service costs and any unrecognised assets. Where a pension asset arises, the amount recognised is limited to the net total of any cumulative unrecognised net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reduction in future contributions to the plan. The pension costs are assessed using the Projected Unit Credit Method. Under this method, the cost of providing pensions is charged to the income statement so as to spread the regular cost over the service lives of the employees in accordance with the advice of the actuaries, who carry out a full valuation of the plans every year in accordance with IAS 19. The pension obligation is measured as the present value of the estimated future cash outflows using estimated discount rates based on market yields on government securities which have terms to maturity approximating the terms of the related liability.

A portion of actuarial gains and losses is recognised in the income statement if the net cumulative unrecognised actuarial gains or losses at the end of the previous reporting period exceeded 10 percent of the greater of the present value of the gross defined benefit obligation and the fair value of plan assets at that date. Any excess actuarial gains or losses are recognised in the income statement over the average remaining service lives of the participating employees.

Contributions to defined contribution plans are charged to the income statement in the period to which they relate.

(ii) Other post-retirement obligations

The Group also provides supplementary health, dental and life insurance benefits to qualifying employees upon retirement. The entitlement to these benefits is usually based on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment, using an accounting methodology similar to that for defined benefit pension plans. These obligations are valued annually by qualified actuaries.

(iii) Annual leave

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the year end date.

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2. Summary of Significant Accounting Policies (Continued)

(p) Employee benefits (continued)

(iv) Share-based compensation

The Group operates an equity-settled share-based compensation plan. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions (for example, net profit growth target). Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. At each year end date, the Group revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the income statement, and a corresponding adjustment to equity over the remaining vesting period. When the options are exercised, the proceeds received net of any transaction costs are credited to share capital.

Employees, agents and sales managers of the company are also eligible to purchase shares in the company under a share purchase plan.

(v) Productivity bonus plan

The Group recognises a liability and an expense for productivity bonuses as profit-sharing, paid to non-executive administrative staff based on a formula that takes into consideration the profit attributable to the company's stockholders. The Group recognises a provision where contractually obliged or where past practice has created a constructive obligation.

(vi) Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without the possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary separation. Benefits falling due more than twelve months after the year end date are discounted to present value.

(q) Segregated funds

The Group manages a number of segregated funds on behalf of policyholders. The investment returns on these unitised funds accrue directly to the policyholders, with the Group assuming no risk. Consequently, these funds are segregated and presented separately from the general fund of the Group. Income earned from fund management fees is included in other income in the consolidated income statement. Investments held in segregated funds are carried at their fair values. Unit values are determined by dividing the value of the assets in the funds on a valuation date by the number of units in the funds on the valuation date.

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2. Summary of Significant Accounting Policies (Continued)

(r) Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets.

(i) Share issuance cost

Incremental costs directly attributable to the issue of new shares or options are shown in stockholders' equity as a deduction from the proceeds.

(ii) Mandatorily redeemable preference shares are classified as liabilities (Note 2(u)).

(iii) Dividends on ordinary shares are recognised in stockholders' equity in the period in which they are approved by the company's stockholders.

Dividends for the year that are declared after the year end date are dealt with in the subsequent events note.

(s) Special investment reserve

Unrealised gains on investment properties are recorded in the income statement under IFRS. Regulatory reserve requirements are met through the following:

(i) Net unrealised gains brought forward at the beginning of each year are transferred from the special investment reserve to retained earnings at 10%.

(ii) Net unrealised gains earned during the year are transferred from retained earnings to the special investment reserve at 90%.

(t) Transfers to retained earnings

Unrealised gain on quoted equities is recorded in the investment and fair value reserves under IFRS. Regulatory reserve requirements are met by transferring the following:

(i) Net unrealised gains brought forward at the beginning of each year are transferred from the investment and fair value reserves to retained earnings at 25%.

(ii) Net unrealised gains earned during the year are transferred from the investment and fair value reserves to the retained earnings at 25%.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(u) Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently are stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

Preference shares, which are mandatorily redeemable on a specific date, are classified as liabilities. The dividends on these preference shares are recognised in the income statement as interest expense.

(v) Structured products

Structured products are recognised initially at the nominal amount when funds are received. Derivatives are separately accounted for at fair value through profit or loss (Note 2(ff)). The non-derivative elements are stated at amortised cost using the effective interest method.

(w) Deposits

Deposits are recognised initially at the nominal amount when funds are received. Deposits are subsequently stated at amortised cost using the effective yield method.

(x) Insurance and investment contracts

(i) Classification

The Group issues contracts that transfer insurance risk or financial risk or both.

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. The Group defines insurance risk as significant if an insured event could cause an insurer to pay significant additional benefits in a scenario that has a discernible effect on the economics of the transactions.

Investment contracts are those contracts that transfer financial risk with no significant insurance risk as defined above.

(ii) Recognition and measurement

Insurance contracts and investment contracts issued by the Group are summarised below:

(1.1) Short-term insurance contracts

These contracts are casualty, property and short-duration life and health insurance contracts.

Casualty insurance contracts protect the Group's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Group's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

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2. Summary of Significant Accounting Policies (Continued)

(x) Insurance and investment contracts (Continued)

(ii) Recognition and measurement (continued)

(1.1) Short-term insurance contracts (continued)

Short duration life and health insurance contracts protect the Group's customers from the consequences of events (such as sickness, death and disability) that would affect the ability of the customer or his/her dependents to maintain their current level of income. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of economic loss suffered by the policyholder. There are no maturity or surrender benefits.

For most of these contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the year end date is reported as the unearned premium liability. Premiums are shown before deduction of commission.

Claims and loss adjustment expenses are charged to income as incurred based on the estimated liability for compensation owed to contract holders. They include claims settlement costs and arise from events that have occurred up to the year end date even if they have not yet been reported to the Group. Significant delays may be experienced in the notification and settlement of certain types of claims, particularly in respect of liability business, the ultimate cost of which cannot be known with certainty at the year end date. Provision for certain claims is therefore discounted using rates having regard to the returns generated by the assets supporting the liabilities. Liabilities for unpaid claims are estimated using case reserves, statistical analyses for the claims incurred but not reported and a provision for unallocated loss adjustment expenses.

(1.2) Long-term traditional insurance contracts -

These contracts are traditional participating and non-participating policies. The Group's participating policies do not have a discretionary participation feature (1.3) as the amount of additional benefits is not paid at the discretion of the Group.

The policy reserves have been calculated using the Policy Premium Method (PPM) of valuation. Under this method, explicit allowance is made for all future benefits and expenses under the policies and expected earned investment income. The premiums, benefits and expenses for each policy are projected and the resultant future cash flows are discounted back to the valuation date to determine the reserves.

The process of calculating policy reserves necessarily involves the use of estimates concerning such factors as mortality and morbidity rates, persistency rates, future investment yields and future expense levels. Consequently, these liabilities include reasonable provisions for adverse deviations from the estimates.

An actuarial valuation is prepared at least annually. Changes in the policyholders' liabilities are recorded in the income statement.

Maturities and annuities are accounted for when due.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(x) Insurance and investment contracts (continued)

(ii) Recognition and measurement (continued)

(1.2) Long-term traditional insurance contract (continued)

Death and disability claims and surrenders are recognised in the financial statements in the year in which they have been notified.

These contracts insure events associated with human life (for example death, or survival) over a long duration. Premiums are recognised as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission.

Benefits are recorded as an expense when they are incurred.

(1.3) Long-term insurance contracts without fixed terms and without discretionary participation features (DPF) -

A DPF is a contractual right to receive, as a supplement to the guaranteed benefit, additional benefits:

- That are likely to be a significant portion of the total contractual benefits;
- Whose amount or timing is contractually at the discretion of the issuer; and
- That are contractually based on:

- The performance of a specified pool of contracts or specified type of contract; and
- Realised and/or unrealised investment returns on a specified pool of assets held by the issuer; or
- The profit or loss of the company, fund or other entity that issues the contract.

These contracts include interest-sensitive and unit-linked universal life type policies which are classified as insurance liabilities.

A unit-linked insurance contract is an insurance contract with an embedded derivative linking payments on the contract to units of an internal investment fund set up by the Group with the consideration received from the contract holders. This embedded derivative meets the definition of an insurance contract and is not therefore accounted for separately from the host insurance contract. The liability for such contracts is adjusted for all changes in the fair value of the underlying assets.

Revenue consists of fees deducted for mortality, policy administration and surrender charges. Interest or changes in the unit prices credited to the account balances and excess benefit claims in excess of the account balances incurred during the period are charged as expenses in the income statement.

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2. Summary of Significant Accounting Policies (Continued)

(x) Insurance and investment contracts (continued)

(ii) Recognition and measurement (continued)

(1.3) Long-term traditional insurance contract without fixed terms and with discretionary participation features (DPF) (continued)

Investment contracts without discretionary participatory feature (DPF) -

The Group issues investment contracts without fixed terms and DPFs because these contracts do not satisfy the requirements that the amount or timing of additional benefits is contractually at the discretion of the Group.

Investment contracts without fixed terms are financial liabilities whose fair value is dependent on the fair value of underlying financial assets and are designated at inception at fair value through the profit or loss.

Valuation techniques are used to establish the fair value at inception and each reporting date.

(1.4) Investment contracts without discretionary participatory feature (DPF)

The Group's main valuation techniques incorporate all factors that market participants would consider and are based on observable market data. The fair value of a unit-linked financial liability is determined using the current unit values that reflect the fair values of the financial assets contained within the Group's unitheld investments funds linked to the financial liability, multiplied by the number of units attributed to the contract holder at the year end date.

If the investment contract is subject to a put or surrender option, the fair value of the financial liability is never less than the amount payable on surrender, discounted for the required notice period where applicable.

(iii) Amounts on deposit and deposit administration funds

These funds are managed by the company but are not legally separated from the general operations. The assets and liabilities of these funds are included in these financial statements. The company earns administration and investment fees on the management of these funds.

(iv) Liability adequacy test

At each year end date, liability adequacy tests are performed to ensure the adequacy of the contract liabilities, using current estimates of the related expected future cash flows. If a test indicates that the carrying value of insurance contract liabilities is inadequate, then the liabilities are adjusted to correct the deficiency. The deficiency is included in the income statement under benefits.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(x) Insurance and investment contracts (continued)

(vi) Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Group under which the contract holder is another insurer (inwards reinsurance) are included with insurance contracts.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers (classified within loans and receivables), as well longer term receivables (classified as reinsurance assets) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Group assesses its reinsurance assets for impairment on a quarterly basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the income statement. The Group gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets.

Actuarial liabilities arising from reinsurance are included as an insurance contract liability.

(vii) Receivables and payables related to insurance contracts and investment contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the income statement. The Group gathers the objective evidence that the insurance receivable is impaired using the same process adopted for loans and receivables. The impairment loss is also calculated under the same method used for these financial assets.

(y) Provisions

If there is objective Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(z) Revenue recognition

(i) Premium income

Gross premiums for traditional life and health insurance contracts are recognised as revenue when due. Revenue for universal life products and annuity contributions are recognised when received. When premiums are recognised, the related actuarial liabilities are computed, resulting in benefits and expenses being matched with revenue.

Property and casualty insurance premiums are recognised on a pro-rated basis over the period of the respective policies. Unearned premiums are the proportion of net premiums written in the current year which relate to cover provided in the following year.

Where collection of premium is considered doubtful, or payment is outstanding for more than 90 days, the insurance regulations stipulate that the outstanding premium should be provided for in full. IFRS requires that when premiums become doubtful of collection, they are written down to their recoverable amounts and thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

(ii) Fee income

Fees consist primarily of investment management fees arising from services rendered in conjunction with the issue and management of investment contracts where the Group actively manages the consideration received from its customers to fund a return that is based on the investment profile that the customer selected on origination of the instrument. Fee income is recognised on an accrual basis. Loan origination fees for loans which are likely to be drawn down are deferred, together with related direct costs, and recognised as an adjustment to the effective yield on the loan. Fees and commissions arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction.

The Group charges customers for asset management and other related services using the following approaches:

- Front-end fees are charged to the client on inception. This approach is used particularly for single premium contracts. The consideration received is deferred as a liability and recognised over the life of the contract on a straight-line basis.
- Regular fees charged to the customer periodically either directly or by making a deduction from invested funds. Fees charged at the end of the period are accrued as a receivable that is offset against the financial liability when charged to the customer.

(iii) Interest income

Interest income is recognised in the income statement for all interest bearing instruments on an accrual basis using the effective yield method based on the actual purchase price. Interest income includes coupons earned on fixed income investments and accrued discount or premium on treasury bills and other discounted instruments. When loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(z) Revenue recognition (continued)

(iii) Interest income (continued)

Jamaican banking regulations stipulate that, where collection of interest income is considered doubtful or payment is outstanding for 90 days or more, interest should be taken into account on the cash basis. IFRS require that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount. The difference between the regulatory and IFRS bases of interest recognition was assessed to be immaterial.

(aa) Interest expense

Interest expense is recognised in the income statement on an accrual basis using the effective yield method.

Amounts paid under contracts with principally financial risk are recorded directly to the statement of financial position as an adjustment. The interest credited to these funds is recorded as an interest expense.

(bb) Commissions

Commissions are expensed over the policy year on the same basis as earned premiums.

(cc) Taxation

Taxation expense in the income statement comprises current and deferred tax. Current and deferred taxes are recognised as income tax expense or benefit in the income statement except, where they relate to items recorded in stockholders' equity, they are also charged or credited to stockholders' equity.

Current tax charges are based on taxable profit for the year, which differs from the profit before tax reported because it excludes items that are taxable or deductible in other years, and items that are never taxable or deductible. The company's liability for current tax is calculated at tax rates that have been enacted at year end date.

Deferred tax is the tax expected to be paid or recovered on differences between the carrying amounts of assets and liabilities and the corresponding tax bases. Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Currently enacted tax rates are used in the determination of deferred income tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Current and deferred tax assets and liabilities are offset when they arise from the same taxable entity, relate to the same tax authority and when the legal right of offset exists.

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(expressed in Jamaican Dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(dd) Fiduciary activities

Assets and income arising thereon together with related undertakings to return such assets to customers are excluded from these financial statements where the company or its subsidiaries act in a fiduciary capacity such as nominee, trustee or agent.

(ee) Financial instruments

Financial instruments carried on the statement of financial position include cash resources, investments, securities purchased under resale agreement, other assets, and other liabilities.

The fair values of the Group's and the company's financial instruments are discussed in Note 53.

(ff) Derivative financial instruments and hedging activities

Derivatives are financial instruments that derive their value from the price of underlying items such as equities, bonds, interest rates, foreign exchange, credit spreads, commodities or other indices. Derivatives enable users to increase, reduce or alter exposure to credit or market risk. The Group transacts derivatives for three primary purposes: to create risk management solutions for customers, for proprietary trading purposes, and to manage its own exposure to credit and market risk.

Derivative financial instruments are initially recognised at fair value on the date a derivative contract is entered into, and subsequently are re-measured at their fair value at each statement of financial position. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates its interest rate swap as a cash flow hedge. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

For cash flow hedges, gains and losses relating to the effective portion of changes in the fair value of derivatives are initially recognised in stockholders' equity, in the fair value reserve, and are transferred to the income statement when the forecast cash flows affect the income statement. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in stockholders' equity are recycled to the income statement in the periods when the hedged item affects profit or loss. They are recorded in the revenue or expense lines in which associated with the related hedged item is reported.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in stockholders' equity at that time remains in stockholders' equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in stockholders' equity is immediately transferred to the income statement within net trading income.

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2. Summary of Significant Accounting Policies (Continued)

(gg) Discontinued operations

The Group presents discontinued operations in a separate line in the consolidated income statement if an entity or a component of an entity has been disposed of or is classified as held for sale and:

- Represents a separate major line of business or geographical area of operations;
- Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or

- (a) Is a subsidiary acquired exclusively with a view to resale (for example, certain private equity investments).

Net profit from discontinued operations includes the net total of operating profit and loss before tax from operations, including net gain or loss on sale before tax or measurement to fair value less costs to sell and discontinued operations tax expense. A component of an entity comprises operations and cash flows that can be clearly distinguished, operationally and for financial reporting purposes, from the rest of the Group's operations and cash flows. If an entity or a component of an entity is classified as a discontinued operation, the Group restates prior periods in the consolidated income statement.

Non-current assets classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Non-current assets are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use.

3. Critical Accounting Estimates, and Judgements in Applying Accounting Policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(i) Insurance

(a) The ultimate liability arising from claims made under insurance contracts

There are several sources of uncertainty that need to be considered in the estimate of the liability that the Group will ultimately pay for such claims.

(b) Estimate of future payments and premiums arising from long-term insurance contracts and other intangible assets.

The determination of the liabilities under long-term insurance contracts is dependent on estimates made by the Group. Estimates are made as to the expected number of deaths for each of the years in which the Group is exposed to risk. The Group bases these estimates on standard industry and national mortality tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Group's own experience. For contracts that insure the risk of longevity, appropriate but not excessively prudent allowance is made for expected mortality improvements. The estimated number of deaths determines the value of the benefit payments and the value of the valuation premiums. The main source of uncertainty is that epidemics and wide-ranging lifestyle changes, such as in eating, smoking and exercise habits, could result in future mortality being significantly worse than in the past for the age groups in which the Group has significant exposure to mortality risk. However, continuing improvements in medical care and social conditions could result in improvements in longevity in excess of those allowed for in the estimates used to determine the liability for contracts where the Group is exposed for longevity risk.

Were the numbers of death in future years to increase per year by 3% for five years from management's estimate, the liability would increase by \$1,750,772,000 (2009 - \$1,525,658,000).

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3. Critical Accounting Estimates, and Judgements in Applying Accounting Policies (Continued)

(i) Insurance (continued)

(b) Estimate of future payments and premiums arising from long-term insurance contracts and other intangible assets (continued)

For contracts without fixed terms, it is assumed that the Group will be able to increase mortality risk charges in future years in line with emerging mortality experience.

Estimates are also made as to future investment income arising from the assets backing long-term insurance contracts. These estimates are based on current market returns as well as expectations about future economic and financial developments. Where the average future investment returns decrease by 0.5% for ten years from management's estimates, the insurance liability would increase by \$8,016,905,000 (2009 - \$5,561,153,000).

For long term insurance contracts, estimates of future deaths, voluntary terminations, investment returns and administration expenses are made and form the assumptions used for calculating the liabilities during the life of the contract. A margin for adverse deviation is added to these assumptions.

Where the actual lapse experience differs by 200% or by 50% of expected lapse experience the liability would increase by \$1,412,280,000 (2009 - \$2,927,830,000).

(ii) Pension and post-retirement benefits

The cost of these benefits and the present value of the pension and the other post-retirement liabilities depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net periodic cost (income) for pension and post-retirement benefits include the expected long-term rate of return on the relevant plan assets, the discount rate and, in the case of the post-employment medical benefits, the expected rate of increase in medical costs. Any changes in these assumptions will impact the net periodic cost (income) recorded for pension and post-retirement benefits and may affect planned funding of the pension plans. The expected return on plan assets assumption is determined on a uniform basis, considering long-term historical returns, asset allocation and future estimates of long-term investments returns. The discount rate represents the interest rate that should be used to determine the present value of estimated future cash outflows required to meet the pension, life insurance and medical benefits as they fall due. The discount rate is based on yields on long term Government of Jamaica and CARICOM bonds. The expected rate of increase of medical costs is based on expected increases in utilisation and general increases in medical expenses above expected price inflation. Other key assumptions for the pension and post retirement benefits cost and credits are based in part on current market conditions.

If the expected return on plan assets were to change by 1% the net expense would change by \$101,148,000 for the Group and \$92,635,000 for the company. If the discount rate changed by 1% then the expense would change by \$137,010,000 for the Group and \$104,730,000 for the company.

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3. Critical Accounting Estimates, and Judgements in Applying Accounting Policies (Continued)

(iii) Recognition and measurement of intangible assets

The recognition and measurement of intangible assets, other than goodwill, in a business combination, involve the utilisation of valuation techniques. These intangibles may be market related, consumer related, contract based or technology based.

For significant amounts of intangibles arising from a business combination, the Group utilises independent professional advisers to assist management in determining the recognition and measurement of these assets.

(iv) Estimated impairment of intangible assets

Goodwill

The assessment of goodwill impairment involves the determination of the fair value of the cash-generating units to which the goodwill has been allocated. Determination of fair value involves the estimation of future net income of these business units and the expected returns to providers of capital to the business units and the Group as a whole.

Other intangible assets

The assessment of impairment of other intangible assets involves the determination of the intangible asset's fair value or value in use. In the absence of an active market for an intangible, its fair value may need to be estimated. In determining an intangible asset's value in use, estimates are required of future cash flows generated because of the assets.

(v) Income taxes

Estimates are required in determining the provision for income taxes. There are some transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for possible tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

4. Responsibilities of the Appointed Actuary and External Auditors

The Board of Directors pursuant to the Insurance Act appoints the Actuary whose responsibility is to carry out an annual valuation of the company's policy liabilities in accordance with accepted actuarial practice and regulatory requirements and report thereon to the policyholders and stockholders. In performing the valuation, the Actuary makes assumptions as to the future rates of interest, asset defaults, mortality, morbidity, claims experience, policy termination, inflation, reinsurance recoveries, expenses and other contingencies, taking into consideration the circumstances of the company and the insurance policies in force.

The stockholders pursuant to the Companies Act appoint the external auditors. Their responsibility is to conduct an independent and objective audit of the financial statements in accordance with International Standards on Auditing and report thereon to the stockholders. In carrying out their audit, the auditors also make use of the work of the appointed Actuary and the report on the policy liabilities.

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5. Segmental Financial Information

Management has determined the operating segment based on the reports reviewed by the Board of Directors that are used to make strategic decisions. The Group is managed on a matrix basis, reflecting both line of business and geography. Accordingly, segment information is presented in two formats. The Group is organised into five primary business segments:

- (a) Individual Lines Services - This includes provision of life insurance, health and annuity services to individuals.
- (b) Employee Benefits Services - This includes group and creditor life, personal accident, group annuities, pension funds investment and administration services and the administration of trust accounts.
- (c) General Insurance Services - This includes property and casualty insurance.
- (d) Banking and Asset Management - This includes development, commercial and merchant banking, and asset management.
- (e) Other Services - This comprises property management, captives management and stockholders' funds.

For the current year, a significant portion of the general insurance services segment was been disposed of. The results of this segment are now included in 'Other Services'.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the statement of financial position, but exclude items such as taxation, retirement benefit assets and obligations and business development loans.

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5. Segmental Financial Information (Continued)

	The Group 2010					
	Individual Lines Services	Employee Benefits Services	Banking and Asset Management Services	Other	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External revenues	8,403,613	12,085,552	3,608,088	1,553,769	-	25,657,022
Revenue from other segments	105,866	41,929	103,592	(10,796)	(240,591)	-
Total revenue	8,515,479	12,127,481	3,711,680	1,542,973	(240,591)	25,657,022
Benefits and expenses	(6,205,706)	(8,520,832)	(1,501,685)	(1,332,422)	249,856	(17,319,789)
Change in actuarial liabilities	(226,342)	(1,728,734)	-	-	-	(1,955,076)
Depreciation	(78,020)	(33,210)	(45,323)	(17,341)	-	(173,894)
Amortization of purchased intangibles	-	(9,362)	(99,007)	-	-	(108,369)
Amortisation of software	(7,981)	(107,462)	(51,622)	(14,629)	-	(173,694)
Premium taxes	(255,577)	(51,661)	-	-	-	(307,238)
Finance costs	-	-	(137,861)	(18,703)	18,703	(137,861)
Profit/(loss) before tax	1,741,863	1,667,220	1,876,182	159,878	27,988	5,473,101
Taxation	(77,677)	(181,904)	(451,147)	109,094	-	(601,634)
Net profit	1,664,176	1,485,316	1,425,035	268,972	27,988	4,871,467
Segment assets - Intangible assets	1,311,935	1,512,958	1,615,222	72,195	-	4,512,310
Other assets	35,837,210	27,248,965	71,836,827	8,382,809	(4,964,969)	138,340,842
Unallocated assets - Investments in associates (Note 13)	-	-	-	-	-	2,725
Deferred income taxes (Note 19)	-	-	-	-	-	112,383
Retirement benefit assets (Note 15)	-	-	-	-	-	190,593
Segment liabilities	26,569,578	23,423,124	61,590,324	8,508,507	(5,046,679)	115,044,854
Unallocated liabilities - Deferred income taxes (Note 19)	-	-	-	-	-	716,281
Retirement benefit obligations (Note 15)	-	-	-	-	-	665,782
Other segment items - Capital expenditure (Note 14)	-	-	-	-	-	116,426,917

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5. Segmental Financial Information (Continued)

The Group's geographic information:

	Jamaica	Cayman	Total
	\$'000	\$'000	\$'000
2010			
Revenue	23,595,606	2,061,416	25,657,022
Total assets	121,169,741	21,989,112	143,158,853
2009			
Revenue	23,633,818	4,238,708	27,872,526
Total assets	109,244,234	26,222,183	135,466,417

The company is managed on a matrix basis, reflecting lines of business. The company is organised into three primary business segments:

- Individual Life Services - This includes provision of life insurance services to individuals.
- Employee Benefits Services - This includes group and creditor life, personal accident, group health, group annuities and pension funds investment.
- Other Services - This comprise stockholders' funds.

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5. Segmental Financial Information (Continued)

	The Group 2009						
	Individual Lines Services	Employee Benefits Services	General Insurance Services	Banking and Asset Management Services	Other	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External revenues	6,973,912	14,958,234	783,022	3,626,990	1,530,388	-	27,872,526
Revenue from other segments	84,581	140,405	1,293	(46,543)	27,232	(216,968)	-
Total revenues	7,058,493	15,098,639	784,315	3,580,447	1,557,600	(216,968)	27,872,526
Benefits and expenses	(5,179,054)	(10,446,140)	(955,060)	(1,352,973)	(1,137,570)	205,521	(18,870,276)
Change in actuarial liabilities	194,084	(2,697,681)	-	(48,998)	-	-	(2,503,597)
Depreciation	(65,366)	(50,166)	(15,130)	(48,998)	(15,290)	-	(194,950)
Amortisation of purchased intangibles	-	(126,531)	(18,522)	(98,007)	-	-	(244,060)
Premium taxes	(222,106)	(51,883)	(1,353)	(61,166)	(16,296)	-	(273,989)
Amortisation of software	(6,326)	(10,137)	(17,986)	(158,044)	(19,018)	19,019	(194,015)
Finance costs	-	-	-	-	-	-	-
Profit/(loss) before tax	1,779,725	1,696,115	1,860,259	369,426	369,426	7,572	5,496,361
Taxation	(58,138)	(138,212)	(481,422)	64,976	-	-	(610,796)
Net profit/(loss)	1,721,587	1,557,903	1,378,837	434,402	434,402	7,572	4,885,565
Segment assets - Intangible assets	1,304,126	1,597,070	389,981	1,740,929	38,406	-	5,070,512
Other assets	30,452,245	24,719,931	4,627,610	63,814,034	10,135,704	(4,488,951)	129,250,573
Unallocated assets - Investments in associates (Note 13)	-	-	-	-	-	-	2,725
Deferred income taxes (Note 19)	-	-	-	-	-	-	826,072
Retirement benefit assets (Note 15)	-	-	-	-	-	-	316,535
Segment liabilities	24,857,152	21,501,817	35,735,565	57,231,858	10,158,716	(4,584,219)	112,738,909
Unallocated liabilities - Deferred income taxes (Note 19)	-	-	-	-	-	-	372,856
Developmental loans	-	-	-	-	-	-	522,275
Retirement benefit obligations (Note 15)	-	-	-	-	-	-	500,407
Other segment items - Capital expenditure (Note 14)	-	-	-	-	-	-	114,134,447

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5. Segmental Financial Information (Continued)

	The Company 2010			
	Individual Lines Services	Employee Benefit Services	Other Services	Total
	\$'000	\$'000	\$'000	\$'000
Revenues	6,965,088	12,054,084	1,018,122	20,037,294
Benefits and expenses	(5,217,560)	(8,481,172)	(536,374)	(14,235,106)
Depreciation	(70,619)	(33,210)	(12,300)	(116,129)
Change in actuarial liabilities	(213,300)	(1,727,421)	-	(1,940,721)
Amortisation of purchased intangible	-	(107,462)	-	(107,462)
Amortisation of software	(7,792)	(9,362)	(14,557)	(31,711)
Premium taxes	(255,577)	(51,661)	-	(307,238)
Profit before taxation	1,200,240	1,643,796	454,891	3,298,927
Taxation	(77,677)	(181,753)	100,969	(158,461)
Net profit	1,122,563	1,462,043	555,860	3,140,466
Segment assets - Intangible assets	884,460	1,512,958	38,038	2,435,456
Other assets	16,944,289	27,025,924	7,147,213	51,117,426
Unallocated assets - Retirement benefit assets (Note 15)	-	-	-	184,482
Investments in associates (Note 13)	-	-	-	2,725
Investment in subsidiaries (Note 24)	-	-	-	12,927,631
Segment liabilities	14,625,296	23,311,603	3,248,953	41,185,852
Unallocated liabilities - Deferred income taxes (Note 19)	-	-	-	228,036
Retirement benefit obligations (Note 15)	-	-	-	610,491
Capital expenditure (Note 14)	-	-	-	42,024,379

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(expressed in Jamaican Dollars unless otherwise indicated)

5. Segmental Financial Information (Continued)

	The Company			
	2009			
	Individual Lines Services	Employee Benefit Services	Other Services	Total
	\$'000	\$'000	\$'000	\$'000
Revenues	5,765,344	13,145,174	1,234,046	20,144,564
Benefits and expenses	(4,312,029)	(8,424,420)	(881,777)	(13,618,226)
Depreciation	(56,326)	(31,516)	(14,405)	(102,247)
Change in actuarial liabilities	70,599	(2,616,481)	-	(2,545,882)
Amortisation of purchased intangible	-	(108,009)	-	(108,009)
Amortisation of software	(6,136)	(8,785)	(16,222)	(31,143)
Premium taxes	(222,106)	(51,883)	-	(273,989)
Profit before taxation	1,239,346	1,904,080	321,642	3,465,068
Taxation	(58,138)	(136,212)	64,702	(129,648)
Net profit	1,181,208	1,767,868	386,344	3,335,420
Segment assets -				
Intangible assets	859,832	1,597,070	32,693	2,489,595
Other assets	14,683,213	24,594,794	6,487,003	45,765,010
	15,543,045	26,191,864	6,519,696	48,254,605
Unallocated assets -				
Retirement benefit assets (Note 15)				249,033
Investments in associates (Note 13)				2,725
Investment in subsidiaries (Note 24)				9,145,964
				57,652,327
Segment liabilities	12,316,766	21,376,625	5,095,233	38,788,624
Unallocated liabilities -				
Deferred income taxes (Note 19)				39,534
Retirement benefit obligations (Note 15)				454,684
				39,282,842
Capital expenditure (Note 14)				123,691

Segment assets consist primarily of investments that match insurance and banking liabilities, intangible assets and other operating assets such as receivables and cash. They exclude deferred income taxes and retirement benefits assets.

Segment liabilities comprise insurance liabilities, financial liabilities arising mainly from investment contracts and banking operations. They exclude items such as taxation, retirement benefit liabilities and business development loans.

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6. Cash Resources

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Balances with banks payable on demand	2,789,071	4,410,433	368,870	543,969
Cash in hand	102,337	79,885	104	110
	2,891,408	4,490,318	368,974	544,079
Short term deposits	468,118	1,402,051	143,555	544,648
Securities purchased under resale agreements (Note 9)	1,867,989	6,256,426	1,581,720	3,393,647
Financial investments (Note 8)	2,237,005	247,961	-	-
	7,464,520	12,396,756	2,094,249	4,482,374

The amounts of \$468,118,000 and \$143,555,000 (2009: \$1,402,049,000 and \$544,648,000) represent deposits with original maturity of less than 90 days out of the total Group and company short-term deposits of \$1,349,245,000 and \$160,097,000 (2009: \$1,418,598,000 and \$561,197,000) respectively.

Cash and cash equivalents include the following for the purposes of the statement of cash flows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Cash resources	7,464,520	12,396,756	2,094,249	4,482,374
Short term loans (Note 32)	(365,035)	-	-	-
Items in course of payment (Note 37)	(85,465)	(672,762)	-	-
Repurchase agreements with other financial institutions	(1,011,910)	(485,259)	-	-
Bank overdrafts (Note 32)	(124,594)	(195,444)	(124,594)	(195,444)
	5,877,516	11,043,291	1,969,655	4,286,930

7. Cash Reserves at Bank of Jamaica

A prescribed minimum of 26% (2009 - 28%) of deposit liabilities is required to be maintained by the banking subsidiary in liquid assets, of which 12% (2009 - 14%) must be maintained as cash reserve with the Bank of Jamaica for Jamaican dollar currency and for the relevant foreign currency at 9% (2009 - 11%). Cash reserves are not available for investment, lending or other use by the Group.

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(expressed in Jamaican Dollars unless otherwise indicated)

8. Financial Investments

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Short term deposits	1,349,245	1,418,598	160,097	561,197
Financial assets at fair value through profit or loss				
Government of Jamaica securities	42,365	-	-	-
Corporate bonds	4,419	-	-	-
Interest receivable	1,105	-	-	-
	47,889	-	-	-
Available-for-sale debt securities				
Government of Jamaica securities	48,010,300	38,881,066	706,252	2,122,697
Foreign governments	5,088,091	4,268,461	2,395,404	1,479,843
Corporate bonds	16,387,628	14,283,758	778,359	1,511,903
Credit Linked notes	1,850,281	1,337,198	-	-
Quoted shares	1,247,377	1,993,797	358,498	1,165,143
Unquoted shares	77,436	74,275	-	-
Unit trusts	28,220	25,790	28,220	25,790
Interest receivable	1,336,828	1,709,561	82,986	127,300
	74,026,161	62,573,906	4,349,719	6,432,676
Loans and receivables				
Government of Jamaica securities	23,797,805	19,195,613	22,011,176	17,131,264
Foreign governments	63,545	64,995	-	-
Corporate debentures	-	17	-	17
Mortgage loans	1,452,176	2,132,114	1,428,964	2,095,656
Promissory notes	1,740,615	861,854	4,629,136	861,854
Loans	-	-	4,260	4,260
Policy loans	799,180	806,073	332,701	333,919
Interest receivable	986,316	562,754	1,060,183	491,882
	28,839,637	23,623,420	29,466,420	20,918,852
Held to maturity investments				
Credit Linked notes	1,686,712	1,745,692	-	-
	105,949,644	89,361,616	33,976,236	27,912,725
Less Pledged assets (Note 17)	(8,117,235)	(18,221,416)	-	-
Total Financial Investments	97,832,409	71,140,200	33,976,236	27,912,725

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(expressed in Jamaican Dollars unless otherwise indicated)

8. Financial Investments (Continued)

Included in financial investments are the following amounts which are pledged as collateral:

- Government of Jamaica Local Registered Stocks with a carrying value of \$9,761,000 (2009 - \$8,082,000) which have been pledged by the company as security for uncleared effects with the National Commercial Bank Jamaica Limited.
- Government of Jamaica Local Registered Stocks with a carrying value of \$90,000,000 (2009 - \$273,054,000) which have been pledged by the company with the Regulator, the Financial Services Commission, pursuant to Section 8 of the Insurance Regulations, 2001.
- One of the company's subsidiaries, Sagicor Life of the Cayman Islands Ltd., has Government of Jamaica Global bonds with a carrying value of US\$9,741,250, Government of Trinidad and Tobago International bonds with a carrying value of US\$1,621,021, Government of Bahamas bonds with a carrying value of \$7,824,810 and International Corporate bonds with a carrying value of US\$20,508,953 pledged as security for margin loans of US\$14,213,205 with JP Morgan.
- One of the company's subsidiaries, Sagicor Life of the Cayman Islands Ltd., has Government of Jamaica Global bonds with a carrying value of US\$7,946,828, International Municipal bonds with a carrying value of US\$2,000,100, International Corporate bonds with a carrying value of US\$7,778,443, Equities with a carrying value of US\$1,661,082 and Mutual Funds Equities with a carrying value of US\$1,421,700 pledged as security for margin loans of US\$14,165,071 with Oppenheimer.
- One of the company's subsidiaries, Sagicor Life of the Cayman Islands Ltd., has International bonds with a carrying value of US\$8,897,630, Government of Trinidad and Tobago bonds with a carrying value of US\$5,474,000, Government of Bahamas bonds with a carrying value of US\$511,241, International Corporate bonds with a carrying value of US\$47,797,083, International Municipal bonds with a carrying value of US\$20,137,561 and Equities with a carrying value of US\$5,002,180 pledged as security for margin loans of US\$50,100,375 with Smith Barney.
- One of the company's subsidiaries, Sagicor Life of the Cayman Islands Ltd. has Government of Trinidad and Tobago bonds with a carrying value of US\$1,996,000 (2009 - US\$1,467,700), Government of Barbados bonds with a carrying value of US\$257,500 (2009 - US\$251,250) and International Corporate bonds with a carrying value of US\$11,634,120 as security pledged with Credit Suisse NY to secure a US\$8,058,000 (2009 - US\$8,064,444) loan facility.

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(expressed in Jamaican Dollars unless otherwise indicated)

8. Financial Investments (Continued)

Included in financial investments are the following amounts which are regarded as cash equivalents for the purposes of the statement of cash flows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Debt securities with an original maturity of less than 90 days (Note 6)	2,237,005	247,961	-	-

Reclassification of Financial Investments

In the financial year ended 31 December 2008, the Group and the company reclassified certain investments from available-for-sale to loans and receivables in accordance with the amendment to IAS 39.

	The Group			
	Carrying Value	Fair Value	Carrying Value	Fair Value
	2010	2010	2009	2009
	\$'000	\$'000	\$'000	\$'000
Government of Jamaica securities	6,074,663	6,335,084	11,496,413	9,808,552
Other securities	63,545	57,243	64,995	53,447
	<u>6,138,208</u>	<u>6,392,327</u>	<u>11,561,408</u>	<u>9,861,999</u>

	The Company			
	Carrying Value	Fair Value	Carrying Value	Fair Value
	2010	2010	2009	2009
	\$'000	\$'000	\$'000	\$'000
Government of Jamaica securities	4,288,035	4,546,596	9,306,619	8,273,468

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Cumulative net fair value loss at beginning of year	(3,285,589)	(4,323,095)	(2,070,638)	(3,391,690)
Net fair value gains for the year	1,880,739	1,378,574	931,497	1,320,029
Disposals	1,019,083	1,349	905,774	1,349
Effect of exchange rate changes	94,772	(342,417)	65,288	(326)
Cumulative net fair value loss at year end	<u>(290,995)</u>	<u>(3,285,589)</u>	<u>(168,079)</u>	<u>(2,070,638)</u>

There was no reclassification of financial assets during the year.

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9. Securities Purchased Under Resale Agreements

The Group and the company entered into reverse repurchase agreements collateralised by Government of Jamaica securities. These agreements may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligation.

As at 31 December 2010, the Group held \$2,386,480,000 (2009 - \$8,139,641,000) of securities, mainly representing Government of Jamaica domestic debt securities, as collateral for reverse repurchase agreements.

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Securities purchased under resale agreements				
Principal	2,181,465	6,428,318	1,581,720	3,397,848
Interest receivable	10,122	28,240	4,186	16,102
	<u>2,191,587</u>	<u>6,456,558</u>	<u>1,585,906</u>	<u>3,413,950</u>

Included in securities purchased under agreements to resell are the following amounts, which are regarded as cash equivalents for purposes of the statement of cash flows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Securities purchased under agreements to resell with an original maturity of less than 90 days (Note 6)	1,867,989	6,256,426	1,581,720	3,393,647

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10. Derivative Financial Instruments and Hedging Activity

Derivatives are carried at fair value and carried in the statement of financial position as separate assets and liabilities. Asset values represent the cost to the Group of replacing all transactions with a fair value in the Group's favour assuming that all relevant counterparties default at the same time, and that transactions can be replaced instantaneously. Liability values represent the cost to the Group counterparties of replacing all their transactions with the Group with a fair value in their favour if the Group was to default. Derivative assets and liabilities on different transactions are only set off if the transactions are with the same counterparty, a legal right of set-off exists and the cash flows are intended to be settled on a net basis. The fair values are set out below:

	The Group	
	2010	2009
	\$'000	\$'000
Derivatives - Assets		
Currency forwards	6,050	-
Foreign currency put option	-	7,103
Foreign exchange collar option	25,508	-
Equity indexed options	44,586	72,985
Interest rate swaps	214,633	75,286
	<u>290,777</u>	<u>155,374</u>
Derivatives - Liabilities		
Exchange traded funds - short sale	113,774	127,721
Equity indexed options	44,586	72,985
	<u>158,360</u>	<u>200,706</u>

(i) Currency forward
Currency forwards represent commitments to buy and sell foreign currencies on a net basis at future dates at specified prices. The credit risk is evaluated for each contract and is collateralised where deemed necessary. The currency forward contracts are settled on a net basis. The contract expires in January 2011.

(ii) Exchange traded funds - short sale
During the prior year, a subsidiary of the Group entered into transactions to sell euro currencies that were borrowed from a broker. The subsidiary benefits if there is a decline in the asset price between the sale and repurchase date. The contract expires in January 2011.

(iii) OTC currency put options
Foreign currency put options are contractual agreements under which the seller grants the purchaser the right but not the obligation to sell at a set date, a specified amount of a foreign currency at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange risk.

During the prior year, a subsidiary of the Group had entered into a currency put option to sell a notional amount of EUR3,850,000. The contract expired in January 2010.

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(expressed in Jamaican Dollars unless otherwise indicated)

10. Derivative Financial Instruments and Hedging Activity (Continued)

(iv) Equity indexed options
These derivative instruments give the holder the ability to participate in the upward movement of an equity index while protecting from downward risk and form part of certain structured product contracts with customers (Note 34). The Group is exposed to credit risk on purchased options only, and only to the extent of the carrying amount, which is their fair value.

(v) During the year, a subsidiary of the Group entered a collar to sell a call option and buy a put option; the notional amount was £963,000 and will be settled on a net basis. The contract expires on various settlement dates. The final settlement date is December 2012.

(vi) Hedging activity - cash flow hedge
Interest rate swap
The cash flow hedge was used to protect against exposures to variability in future interest cash flow on a floating rate available-for-sale bond.

The notional principal amount of the outstanding interest rate swap contract is US\$20M. The fixed interest rate is 10.201% and the floating rate is based on USD-LIBOR-BBA.

The amounts and timing of future cash flows, representing both principal and interest flows are based on their contractual terms. The critical terms of the interest rate swap had been negotiated to match the terms of the available-for-sale bond. Both the interest rate swap and the floating rate available-for-sale bond mature in 2015. The interest rate swap is settled on a net basis.

During the year, the subsidiary discontinued hedge accounting as the hedge relationship was no longer effective arising from the Jamaica Debt Exchange programme. Hedge accounting was therefore ceased from 1 January 2010. Consequently, effective 1 January 2010, changes in fair value of the interest rate swap are now recognised in net trading income in the income statement. The amount recognised in current year is \$92,900,000, net of deferred taxation.

The hedge accounting gains and losses up to 31 December 2009 will be transferred to income statement as interest income is recognised on the floating rate available-for-sale bond. Accordingly, \$12,600,000, net of deferred taxation, was reclassified from the fair value reserve to net trading income in the current year.

The maximum exposure to credit risk at the year end date is the fair value of the derivative assets in the statement of financial position.

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(expressed in Jamaican Dollars unless otherwise indicated)

11. Loans and Leases, after Allowance for Credit Losses

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Gross loans	9,586,043	8,725,034	-	-
Less: Allowance for credit losses	(194,897)	(160,461)	-	-
	9,391,146	8,564,573	-	-
Loan interest receivable	89,173	89,037	-	-
	9,480,319	8,653,610	-	-
Lease receivables	22,333	34,689	1,767	2,081
	9,502,652	8,688,299	1,767	2,081

The movement in the allowance for credit losses determined under the requirements of IFRS is as follows:

	Loans		Leases	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Total non-performing loans/leases	334,457	205,724	36,314	32,385
Balance at beginning of year	160,461	115,178	16,976	-
Movement during the year -				
Charged against profit during the year	119,149	72,856	1,934	16,976
Recoveries of bad debts	(80,004)	-	-	-
Charged in the income statement	39,145	72,856	1,934	16,976
Write-offs	(698)	(36,303)	-	-
Currency revaluation adjustment	(4,011)	8,730	-	-
Balance at end of year	194,897	160,461	18,910	16,976

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(expressed in Jamaican Dollars unless otherwise indicated)

13. Investment in Associated Companies

(a) Name of Company	Principal Activity	Equity Capital held by Company
St. Andrew Developers Limited	Real estate development (dormant)	33 1/3%
Lested Development Limited	Real estate development (dormant)	35.10%

The companies are incorporated and resident in Jamaica and are unlisted.

(b) The investments in associated companies is represented as follows:

	The Group and the Company	
	2010	2009
	\$'000	\$'000
Shares, at cost	2	2
Share of post acquisition reserves	(2,501)	(2,501)
Loans and current accounts	5,224	5,224
	2,725	2,725

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11. Loans and Leases, after Allowance for Credit Losses (Continued)

Lease receivables:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Gross investment in finance leases -				
Not later than one year	16,581	24,553	1,199	1,727
Later than one year and not later than five years	43,020	47,447	-	-
Less: Unearned income	(18,976)	(21,829)	-	(3)
Net investment in finance leases	40,625	50,171	1,199	1,724
Net investment in finance leases -				
Not later than one year	16,529	23,791	1,199	1,724
Later than one year and not later than five years	24,096	26,380	-	-
	40,625	50,171	1,199	1,724
Less: Provision for credit losses	(18,910)	(16,976)	-	-
Interest receivable	618	1,494	568	357
	22,333	34,689	1,767	2,081

12. Investment Properties

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
At beginning of year	1,041,338	326,175	665,000	326,175
Acquired during the year	5,733	28,738	2,805	8,848
Transferred from/(to) property, plant and equipment (Note 14)	(95,000)	635,934	(95,000)	297,355
Transferred from real estate developed for resale (Note 20)	-	33,633	-	33,633
Disposed during the year	(79,500)	-	(79,500)	-
Fair value gains/(losses)	(3,000)	16,858	(3,000)	(1,011)
Foreign exchange loss	(15,702)	-	-	-
At end of year	853,869	1,041,338	490,305	665,000

The properties as at 31 December 2010 were valued at current market value by Charterland Limited, Allison Pitter and Company Limited and Clinton Cunningham & Associates, qualified Property appraisers and valuers.

Rental income and repairs and maintenance expenditure in relation to investment properties are as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Rental income	16,485	31,644	9,301	12,163
Direct operating expenses	(28,390)	(16,370)	(19,999)	(11,310)

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(expressed in Jamaican Dollars unless otherwise indicated)

14. Property, Plant and Equipment

	The Group				
	Leasehold Buildings & Improvements	Freehold Land & buildings	Furniture & Equipment	Motor Vehicles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Cost or Valuation -					
At 1 January 2009	219,080	1,224,372	984,531	109,523	2,537,506
Additions	77,616	-	115,789	9,549	202,954
Transferred from real estate developed for resale (Note 20)	-	9,575	-	-	9,575
Transferred to investment properties (Note 12)	-	(647,093)	-	-	(647,093)
Revaluation adjustments	-	14,733	-	-	14,733
Disposals	-	-	(941)	(10,985)	(11,926)
Translation adjustment	-	35,089	23,043	1,974	60,106
At 31 December 2009	296,696	636,676	1,122,422	110,061	2,165,855
Additions	65,844	30,858	227,192	11,207	335,101
Transferred from investment properties (Note 12)	-	95,000	-	-	95,000
Revaluation adjustments	-	10,500	-	-	10,500
Disposal of subsidiary	-	-	(201,243)	(18,554)	(219,797)
Disposals	-	-	(810)	(2,643)	(3,453)
Translation adjustment	(1,259)	-	(10,124)	(808)	(12,191)
At 31 December 2010	361,281	773,034	1,137,437	99,263	2,371,015
Accumulated Depreciation -					
At 1 January 2009	73,038	3,210	594,841	45,354	716,443
Charges for the year	24,846	14,711	130,323	25,070	194,950
Relieved on transfers to investment properties	-	(11,159)	-	-	(11,159)
Relieved on revalued assets	-	(6,852)	-	-	(6,852)
Relieved on disposals	-	-	(692)	(4,505)	(5,197)
Translation adjustment	16	90	15,182	662	15,950
At 31 December 2009	97,900	-	739,654	66,581	904,135
Charges for the year	33,927	6,994	119,574	13,399	173,894
Relieved on revalued assets	-	(5,997)	-	-	(5,997)
Relieved on disposal of subsidiary	-	-	(151,226)	(8,913)	(160,139)
Relieved on disposals	-	-	(668)	(2,643)	(3,311)
Translation adjustment	(104)	-	(7,352)	(388)	(7,844)
At 31 December 2010	131,723	997	699,982	68,036	900,738
Net Book Value -					
31 December 2009	198,796	636,676	382,768	43,480	1,261,720
31 December 2010	229,558	772,037	437,455	31,227	1,470,277

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(expressed in Jamaican Dollars unless otherwise indicated)

14. Property, Plant and Equipment (Continued)

	The Company				
	Leasehold Buildings & Improvements	Freehold Land & buildings	Furniture & Equipment	Motor Vehicles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Cost or Valuation -					
At 1 January 2009	117,699	915,457	474,170	78,308	1,585,634
Additions	45,223	-	78,468	8,982	132,673
Transferred from real estate developed for resale (Note 20)	-	9,575	-	-	9,575
Transferred to investment properties (Note 12)	-	(303,091)	-	-	(303,091)
Revaluation adjustments	-	14,733	-	-	14,733
Disposals	-	-	(742)	(7,108)	(7,850)
At 31 December 2009	162,922	636,674	551,896	80,182	1,431,674
Additions	12,208	30,858	198,140	1,003	242,209
Transferred from investment properties (Note 12)	-	95,000	-	-	95,000
Revaluation adjustments	-	10,500	-	-	10,500
Disposals	-	-	(806)	-	(806)
At 31 December 2010	175,130	773,032	749,230	81,185	1,778,577
Accumulated Depreciation -					
At 1 January 2009	36,645	3,210	262,816	28,080	330,751
Charge for the year	14,400	9,378	57,587	20,882	102,247
Relieved on revalued assets	-	(6,852)	-	-	(6,852)
Relieved on transfers to investment properties	-	(5,736)	-	-	(5,736)
Relieved on disposals	-	-	(493)	(970)	(1,463)
At 31 December 2009	51,045	-	319,910	47,992	418,947
Charge for the year	18,404	6,994	78,529	12,202	116,129
Relieved on revalued assets	-	(5,997)	-	-	(5,997)
Relieved on disposals	-	-	(664)	-	(664)
At 31 December 2010	69,449	997	397,775	60,194	528,415
Net Book Value -					
31 December 2009	111,877	636,674	231,986	32,190	1,012,727
31 December 2010	105,681	772,035	351,455	20,991	1,250,162

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(expressed in Jamaican Dollars unless otherwise indicated)

14. Property, Plant and Equipment (Continued)

In accordance with the Group's policy, certain owner-occupied properties were independently revalued during 2010 by professional real estate valuers. The excess of the revaluation over the carrying value of these property, plant and equipment on such date, amounting to \$16,497,000 (2009 - \$21,585,000), has been credited to investment and fair value reserves.

If revalued assets of the Group were stated on a historical cost basis, the amounts would be as follows:

	2010	2009
	\$'000	\$'000
Cost	390,005	27,296
Accumulated depreciation	(21,250)	(12,156)
Net book value	368,755	15,140
Carrying value of revalued assets	772,037	636,676

15. Retirement Benefits

(a) Pension schemes

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Retirement benefit assets -				
Pension scheme	190,593	316,535	184,482	249,033
Retirement benefit obligations -				
Pension scheme	39,666	-	39,666	-
Other post-retirement benefits	626,116	500,407	570,825	454,684
	665,782	500,407	610,491	454,684

Pension schemes comprised the following -

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Retirement benefit assets	(190,593)	(316,535)	(184,482)	(249,033)
Retirement benefit obligations	39,666	-	39,666	-
	(150,927)	(316,535)	(144,816)	(249,033)

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(expressed in Jamaican Dollars unless otherwise indicated)

15. Retirement Benefits (Continued)

(a) Pension schemes (continued)

The Group operates the following pension plans:

- Sagicor Life Jamaica Limited operates a defined contribution plan for eligible sales agents and a defined benefit plan for eligible administrative staff. The assets are held in a trust fund and are separate and apart from the assets of the company. The benefits for the staff are based on service and salary, whereas the benefits for agents are based on contributions and interest. The solvency level (the ratio of assets to past service liabilities) as at the last triennial funding valuation (2009) was 103%.
- Sagicor Life of the Cayman Islands Ltd. participates in the Cayman Islands Chamber of Commerce Pension Plan. This plan is a money purchase contributory plan covering all the employees in the Cayman Islands. Contributions are vested immediately. The company contributes at a fixed rate of 7% of pensionable earnings.
- Pan Caribbean Financial Services Limited has established a number of pension schemes covering all permanent employees. The assets of funded plans are held independently of the Group's assets in separate trustee administered funds. The solvency level (the ratio of assets to past service liabilities) as at the last triennial funding valuation (2007) was 96%.

The amounts recognised in the statement of financial position are determined as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Present value of funded obligations	5,414,652	4,230,160	4,934,920	3,963,942
Fair value of plan assets	(5,475,024)	(4,604,618)	(5,018,878)	(4,270,898)
	(60,372)	(374,458)	(83,958)	(306,956)
Unrecognised actuarial gains/(losses)	(188,911)	37,735	(60,858)	57,923
Limitation of asset due to uncertainty of future benefits	98,356	20,188	-	-
Asset in the statement of financial position, net	(150,927)	(316,535)	(144,816)	(249,033)

The Pooled Investment Fund Limited, which manages the Group's pension plan, has assets including property occupied by the Group, with a market value of approximately \$1,313,000,000 (2009 - \$1,313,000,000)

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(expressed in Jamaican Dollars unless otherwise indicated)

15. Retirement Benefits (Continued)

(a) Pension schemes (continued)

The amounts recognised in the income statement are as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Current service cost	212,977	168,484	199,329	152,273
Interest cost	492,844	513,399	453,580	480,375
Expected return on plan assets	(430,927)	(490,260)	(395,145)	(452,174)
Change in unrecognised asset	78,168	(130,595)	-	(106,074)
Net actuarial losses recognised in year	-	1,444	-	-
Total, included in staff costs (Note 50(a))	353,062	62,472	257,764	74,400

The actual return on plan assets was \$712,036,000 (2009 - negative \$666,845,000) and \$630,068,000 (2009 - negative \$626,376,000) for the Group and company, respectively.

Movement in the fair value of plan assets recognised in the statement of financial position:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
At 1 January	4,604,618	3,843,280	4,270,898	3,596,304
Member contribution	212,210	201,085	187,394	176,966
Employer's contribution	187,454	172,817	153,547	138,951
Benefits paid	(151,493)	(218,889)	(142,321)	(212,738)
Expected return on assets	430,927	490,260	395,145	452,174
Actuarial gains	191,308	116,065	154,215	119,241
At 31 December	5,475,024	4,604,618	5,018,878	4,270,898

Movement in the asset recognised in the statement of financial position:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
At 1 January	(316,535)	(206,190)	(249,033)	(184,482)
Total expense - as above	353,062	62,472	257,764	74,400
Contributions paid	(187,454)	(172,817)	(153,547)	(138,951)
At 31 December	(150,927)	(316,535)	(144,816)	(249,033)

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(expressed in Jamaican Dollars unless otherwise indicated)

15. Retirement Benefits (Continued)

(a) Pension schemes (continued)

The principal actuarial assumptions used were as follows:

	The Group and The Company	
	2010	2009
Discount rate - J\$ benefits	11.00%	16.00%
Discount rate - US\$ Indexed benefits	8.00%	9.00%
Inflation	7.00%	9.00%
Investment fees	1.00%	1.00%
Administrative fees	1.00%	1.00%
Expected return on plan assets	10.00%	10.00%
Future salary increases	8.50%	12.00%
Future pension increases	2.00%	3.50%
Average expected remaining working lives (years)	11	8

Pension plan assets are comprised as follows:

	The Company			
	2010 \$'000	%	2009 \$'000	%
Acquired from Blue Cross Jamaica Limited	416,390	8	416,390	10
Equities	1,160,282	23	994,518	23
Mortgages and real estate	1,055,560	21	688,512	16
Money market fund	507,958	10	612,011	14
Fixed income fund	826,343	16	765,014	18
Foreign exchange	1,048,383	21	765,014	18
	5,014,916	99	4,241,459	99
Reimbursement - Annuity	3,962	1	-	-
Late deposit	-	-	29,439	1
	5,018,878	100	4,270,898	100

The pension plan assets acquired from Blue Cross Jamaica Limited are follows:

	2010		2009	
	\$'000	%	\$'000	%
Equities	49,513		49,513	
GOJ Bonds/LRS	187,318		187,318	
Repurchase agreements	124,862		124,862	
Corporate bonds	23,688		23,688	
Preference shares	10		10	
Leased assets	5,941		5,941	
Net current assets	25,058		25,058	
	416,390		416,390	

The expected Group and company contributions to post-employment plans for the year ending 31 December 2011 are \$195,561,000 and \$159,991,000 respectively.

The expected return on plan assets is based on market expectation of inflation plus a margin for real returns on a balanced portfolio.

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(expressed in Jamaican Dollars unless otherwise indicated)

15. Retirement Benefits (Continued)

(a) Pension schemes (continued)

	The Group				
	Pensions				
	2010	2009	2008	2007	2006
	\$'000	\$'000	\$'000	\$'000	\$'000
As at 31 December					
Present value of defined benefit obligation	5,414,652	4,230,160	3,787,130	3,636,653	3,060,802
Fair value of plan assets	(5,475,024)	(4,604,618)	(3,843,280)	(3,617,191)	(3,042,437)
Fund status	(60,372)	(374,458)	(56,150)	19,462	18,365
Actuarial (gains)/losses on plan liabilities	417,954	(221,049)	(560,421)	38,739	344,500
Actuarial (gains)/losses on plan assets	(191,308)	(116,065)	700,008	36,179	(33,699)

	The Company				
	Pensions				
	2010	2009	2008	2007	2006
	\$'000	\$'000	\$'000	\$'000	\$'000
As at 31 December					
Present value of defined benefit obligation	4,934,920	3,963,942	3,563,974	3,455,049	2,913,319
Fair value of plan assets	(5,018,878)	(4,270,898)	(3,596,304)	(3,386,043)	(2,874,515)
Fund status	(83,958)	(306,956)	(32,330)	69,006	38,804
Actuarial (gains)/losses on plan liabilities	272,996	(196,908)	(551,196)	42,654	344,464
Actuarial (gains)/losses on plan assets	(154,215)	(119,241)	643,401	50,513	(38,063)

(b) Other post-employment benefits

In addition to pension benefits, the Group offers retiree medical and life insurance benefits that contribute to the health care and life insurance coverage of employees and beneficiaries after retirement. The method of accounting and frequency of valuations are similar to those used for defined benefit pension schemes.

In addition to the assumptions used for the pension scheme, the main actuarial assumption is a long-term increase in health costs of 10.5% (2009 – 14.5%) per year.

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(expressed in Jamaican Dollars unless otherwise indicated)

15. Retirement Benefits (Continued)

(b) Other post-employment benefits (continued)

The amounts recognised in the statement of financial position are as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Present value of funded obligations	1,030,289	680,187	949,565	643,538
Fair value of plan assets	(100,397)	(91,270)	(100,397)	(91,270)
Unrecognised actuarial losses	(303,776)	(88,510)	(278,343)	(97,584)
Liability in the statement of financial position	626,116	500,407	570,825	454,684

The amounts recognised in the income statement are as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Current service cost	44,326	5,556	39,973	(801)
Expected return on plan assets	(9,127)	(7,536)	(9,127)	(7,536)
Interest cost	110,723	86,857	104,864	80,430
Net actuarial losses	3,510	1,973	4,154	1,611
Total included in staff costs (Note 50(a))	149,432	86,850	139,864	73,704

Movements in the amounts recognised in the statement of financial position:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Liability at beginning of year	500,407	430,442	454,684	397,849
Total expense, as above	149,432	86,850	139,864	73,704
Contributions paid	(23,723)	(16,885)	(23,723)	(16,869)
Liability at end of year	626,116	500,407	570,825	454,684

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15. Retirement Benefits (Continued)

(b) Other post-employment benefits (continued)

The effects of a 1% increase/decrease in the medical inflation rate assumption would result as follows:

	Medical inflation decrease by 1% \$'000	Medical inflation increase by 1% \$'000
Revised Service Cost	33,254	51,552
Revised Interest Cost	84,112	114,226
Revised Accumulated Post-employment Benefit obligation	755,570	1,049,885

	The Group				
	Health and Life				
	2010	2009	2008	2007	2006
	\$'000	\$'000	\$'000	\$'000	\$'000
As at 31 December					
Present value of defined benefit obligation	1,067,967	717,861	588,965	475,029	482,730
Fair value of plan assets	(100,397)	(91,270)	(83,734)	(74,101)	(64,890)
Fund status	967,570	626,591	505,231	400,928	417,840

Actuarial (gains)/losses on plan liabilities	218,776	15,674	(206,774)	56,360	129,501
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	The Company				
	Health and Life				
	2010	2009	2008	2007	2006
	\$'000	\$'000	\$'000	\$'000	\$'000
As at 31 December					
Present value of defined benefit obligation	987,243	681,216	548,801	433,278	458,905
Fair value of plan assets	(100,397)	(91,270)	(83,734)	(74,101)	(64,890)
Fund status	886,846	589,946	465,067	359,177	394,015

Actuarial (gains)/losses on plan liabilities	184,913	31,977	(192,447)	39,631	121,438
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(expressed in Jamaican Dollars unless otherwise indicated)

16. Reinsurance Contracts

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Claims recoverable from reinsurers	89,369	137,412	44,022	53,612
Unearned premiums ceded to reinsurers	61,339	54,026	-	-
Reinsurers share of insurance liabilities	33,583	-	-	-
	<u>184,291</u>	<u>191,438</u>	<u>44,022</u>	<u>53,612</u>

The reinsurers' share of actuarial liabilities represents balances which are short-term and expected to be settled within one year.

17. Pledged Assets

Assets of the Group are pledged as collateral under repurchase agreements with customers and financial institutions. Mandatory cash reserves and investment securities are also held with The Bank of Jamaica and the Financial Services Commission.

	The Group			
	Asset		Related Liability	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Balance with regulators	96,345	335,955	-	-
Investment securities and securities sold under repurchase agreements	62,740,208	64,817,908	49,823,770	51,463,461
	<u>62,836,553</u>	<u>65,153,863</u>	<u>49,823,770</u>	<u>51,463,461</u>

	The Company			
	Asset		Related Liability	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Balance with regulators	90,000	273,054	-	-
Investment securities	-	6,427,996	-	1,374,431
	<u>90,000</u>	<u>6,701,050</u>	<u>-</u>	<u>1,374,431</u>

Of the assets pledged as security, the following represents the total for those assets pledged for which the transferee has the right by contract or custom to sell or re-pledge the collateral.

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Investment securities	8,117,235	18,221,416	-	-

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18. Intangible Assets

	The Group				
	Goodwill	Contractual Customer Relationship	Trade Names	Computer Software	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Cost -					
At 1 January 2009	2,118,317	3,727,301	498,822	560,388	6,904,828
Additions	-	-	-	29,092	29,092
Acquired on acquisition	601	-	-	-	601
Exchange adjustment	62,140	35,043	2,884	7,820	107,887
At 31 December 2009	2,181,058	3,762,344	501,706	597,300	7,042,408
Additions	-	-	-	109,956	109,956
Acquired on acquisition (Note 61)	26,493	-	-	-	26,493
Disposal of subsidiary	(164,045)	(347,845)	(28,273)	(76,303)	(616,466)
Exchange adjustment	(19,673)	-	-	(2,118)	(21,791)
At 31 December 2010	<u>2,023,833</u>	<u>3,414,499</u>	<u>473,433</u>	<u>628,835</u>	<u>6,540,600</u>
Amortisation -					
At 1 January 2009	-	759,461	498,822	354,757	1,613,040
Amortisation charge	-	240,720	-	98,618	339,338
Exchange adjustment	-	11,536	2,884	5,098	19,518
At 31 December 2009	-	1,011,717	501,706	458,473	1,971,896
Amortisation charge	-	206,469	-	83,594	290,063
Relieved on disposal of subsidiary	-	(142,235)	(28,273)	(62,224)	(232,732)
Exchange adjustment	-	-	-	(937)	(937)
At 31 December 2010	-	<u>1,075,951</u>	<u>473,433</u>	<u>478,906</u>	<u>2,028,290</u>
Net Book Value -					
31 December 2009	<u>2,181,058</u>	<u>2,750,627</u>	<u>-</u>	<u>138,827</u>	<u>5,070,512</u>
31 December 2010	<u>2,023,833</u>	<u>2,338,548</u>	<u>-</u>	<u>149,929</u>	<u>4,512,310</u>

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18. Intangible Assets (Continued)

The allocation of goodwill to the Group's and the company's CGUs is as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Sagicor Life Jamaica Employee Benefits Division	530,126	530,126	530,126	530,126
Sagicor Life Jamaica Individual Life Division	855,191	855,191	855,191	855,191
PanCaribbean Financial Services Limited	186,066	186,066	-	-
Sagicor Life of the Cayman Islands Ltd. - Individual Life Division	425,957	445,630	-	-
Sagicor Insurance Managers Ltd.	26,493	-	-	-
Sagicor General Insurance (Cayman) Ltd.	-	164,045	-	-
	<u>2,023,833</u>	<u>2,181,058</u>	<u>1,385,317</u>	<u>1,385,317</u>

For the year ended 31 December 2010, management tested goodwill allocated to Sagicor Life Jamaica Individual Life Division, Sagicor Life Jamaica Employee Benefits Division, Sagicor Life of the Cayman Islands Ltd., Sagicor Insurance Managers Ltd. and Pan Caribbean Financial Services Limited for impairment.

The recoverable amounts of Sagicor Life Jamaica Individual Life Division, Sagicor Life Jamaica Employee Benefits Division and Sagicor Life of the Cayman Islands Ltd. CGUs are determined on the Capitalised Earnings Approach. These calculations use projected sustainable earnings based on financial budgets approved by management covering a three year period. Sustainable earnings beyond the three year period are extrapolated using estimated earnings multiples stated below.

The recoverable amounts of the non-life CGUs, Pan Caribbean Financial Services Limited and Sagicor Insurance Managers Ltd., are determined based on value in use calculations. These calculations use cash flow projections based on financial budgets approved by management covering a three year period. Cash flows beyond the three year period are extrapolated using the estimated growth rates stated below. The growth rate does not exceed the long term average growth rate for the business in which the CGU operates.

There was no impairment of any of the Group's CGUs.

Key assumptions used for the impairment calculations are as follows:

	Earnings Multiple	Earnings Growth Rate	Capital Expenditure to EBT	Discount Rate
Sagicor Life Jamaica Individual Life Division	5.0	-	-	-
Sagicor Life Jamaica Employee Benefits Division	4.5	-	-	-
Sagicor Life of the Cayman Islands Ltd	7.2	-	-	-
Pan Caribbean Financial Services Limited	-	9.00%	9.00%	23.2%
Sagicor Insurance Managers Ltd.	-	4.30%	-	14.10%

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18. Intangible Assets (Continued)

	The Company			
	Goodwill	Contractual Customer Relationship	Computer Software	Total
	\$'000	\$'000	\$'000	\$'000
Cost -				
At 1 January 2009	1,385,317	1,428,973	163,275	2,977,565
Additions	-	-	20,973	20,973
At 31 December 2009	1,385,317	1,428,973	184,248	2,998,538
Additions	-	-	85,034	85,034
At 31 December 2010	<u>1,385,317</u>	<u>1,428,973</u>	<u>269,282</u>	<u>3,083,572</u>
Amortisation -				
At 1 January 2009	-	261,604	108,187	369,791
Amortisation charge	-	107,458	31,694	139,152
At 31 December 2009	-	369,062	139,881	508,943
Amortisation charge	-	107,462	31,711	139,173
At 31 December 2010	-	<u>476,524</u>	<u>171,592</u>	<u>648,116</u>
Net Book Value -				
31 December 2009	<u>1,385,317</u>	<u>1,059,911</u>	<u>44,367</u>	<u>2,489,595</u>
31 December 2010	<u>1,385,317</u>	<u>952,449</u>	<u>97,690</u>	<u>2,435,456</u>

Amortisation charges of \$290,063,000 (2009 - \$339,338,000) and \$139,173,000 (2009 - \$139,152,000) have been included in expenses for the Group and the company respectively. Customer relationships are amortised over 10 - 20 years and computer software are being amortised over 3-10 years.

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19. Deferred Income Taxes

Deferred income taxes are calculated in full on all temporary differences under the liability method using a principal rate of:

- (a) 15% for the company; and
- (b) 33½% for PanCaribbean Financial Services Limited and Sagicor Property Services Limited.

The subsidiaries incorporated in Grand Cayman operate under a zero tax regime.

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Deferred income tax assets	(112,383)	(826,072)	(73,394)	(258,851)
Deferred income tax liabilities	716,281	372,856	301,430	298,385
	<u>603,898</u>	<u>(453,216)</u>	<u>228,036</u>	<u>39,534</u>

The movement on the deferred income tax account is as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Balance as at 1 January	(453,216)	(217,838)	39,534	230,932
Charged/(credited) to the income statement (Note 51(b))	54,938	(35,540)	45,096	(25,647)
Tax charge/(credit) to components in other comprehensive income (Note 51(c))	1,002,176	(199,838)	143,406	(165,751)
Balance as at 31 December	<u>603,898</u>	<u>(453,216)</u>	<u>228,036</u>	<u>39,534</u>

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19. Deferred Income Taxes (continued)

The deferred income tax charged/(credited) to the income statement comprises the following temporary differences:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Property, plant and equipment	9,950	(38,404)	14,040	(29,324)
Trading securities	307	(12,807)	-	-
Interest rate swap	52,754	-	-	-
Pensions and other post-retirement benefits	(35,846)	(27,361)	(12,190)	(38,245)
Impairment losses on loans	(6,672)	8,427	-	-
Unrealised gains on investment properties	(53,747)	26,950	(53,747)	26,950
Interest receivable	80,104	26,344	80,107	26,355
Interest payable	13,171	(7,768)	13,171	(8,159)
Tax losses unused	(9,132)	(2,861)	-	-
Other	4,049	(8,060)	3,715	(3,224)
	<u>54,938</u>	<u>(35,540)</u>	<u>45,096</u>	<u>(25,647)</u>

The amounts shown in the statement of financial position include the following:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Deferred tax assets to be settled after more than 12 months	83,351	789,695	65,383	233,954
Deferred tax liabilities to be recovered after more than 12 months	<u>130,016</u>	<u>231,820</u>	<u>129,150</u>	<u>206,212</u>

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19. Deferred Income Taxes (Continued)

Deferred income tax assets and liabilities are attributable to the following items:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Deferred income tax assets -				
Property, plant and equipment	(1,574)	(2,934)	-	-
Investment securities - available-for-sale	(22,345)	(706,528)	(22,345)	(165,751)
Pensions and other post-retirement benefits	(59,432)	(80,233)	(43,038)	(68,203)
Interest payable	(438)	(13,609)	(438)	(13,609)
Tax losses unused	(12,391)	(3,259)	-	-
Other	(16,203)	(19,509)	(7,573)	(11,288)
	<u>(112,383)</u>	<u>(826,072)</u>	<u>(73,394)</u>	<u>(258,851)</u>
Deferred income tax liabilities -				
Property, plant and equipment	56,189	47,599	55,323	41,283
Trading securities	307	-	-	-
Interest rate swap	77,849	25,095	-	-
Investment securities - available-for-sale	317,995	-	-	-
Impairment losses on loans	17,087	23,759	-	-
Interest receivable	172,286	92,182	172,280	92,173
Pensions and other post-retirement benefits	-	56,647	-	37,355
Unrealised gains on investment properties	73,827	127,574	73,827	127,574
Other	741	-	-	-
	<u>716,281</u>	<u>372,856</u>	<u>301,430</u>	<u>298,385</u>
Deferred income tax liability/(asset)	<u>603,898</u>	<u>(453,216)</u>	<u>228,036</u>	<u>39,534</u>

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20. Other Assets

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Due from sales representatives	458,602	368,345	399,959	292,738
Real estate developed for resale -				
Opening balance	448,335	500,283	448,335	500,283
Cost of sales	(7,238)	(24,907)	(7,238)	(24,907)
Transferred to investment properties (Note 12)	-	(33,633)	-	(33,633)
Transferred to property, plant and equipment (Note 14)	-	(9,575)	-	(9,575)
Additions during the year	361	16,167	361	16,167
	441,458	448,335	441,458	448,335
Premiums due and unpaid	1,244,588	1,232,972	1,176,641	1,142,071
Due from related parties (Note 23)	167,415	510,901	948,514	1,305,203
Due from Government Employees Administrative Scheme Only Fund and Government Pensioners Administrative Scheme Only Fund	61,776	72,395	61,776	72,395
Prepayments	197,244	254,884	172,371	175,372
Customer settlements accounts	24,416	63,713	-	-
Other receivables	302,865	177,177	110,558	193,457
	2,898,364	3,128,722	3,311,277	3,629,571
Provision against doubtful receivables	(228,918)	(23,284)	(228,918)	(4,219)
	<u>2,669,446</u>	<u>3,105,438</u>	<u>3,082,359</u>	<u>3,625,352</u>

Real estate developed for sale relates to the construction of residential and commercial complexes.

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21. Segregated Funds

(a) The Group and the company manage accounts totaling \$9,809,444,000 (2009 - \$8,516,279,000) and \$9,321,013,000 (2009 - \$8,014,361,000), respectively on behalf of certain life insurance policyholders under the Balance Fund, Sagicor Equity Fund, Sagicor Fixed Income Fund, Sagicor US Fund, Capital Growth Fund, Sagicor Money Market Fund and Sagicor Real Estate Fund. The assets are the property of the policyholders who share all rewards and risks of the performance of the Funds.

(b) Net assets of the Segregated Funds

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Corporate debentures	1,730,181	746,504	1,639,478	712,619
Government securities	3,862,773	3,407,367	3,862,773	3,271,674
Government securities purchased under resale agreements and short-term loans	601,985	1,627,837	524,055	1,502,172
Investment properties	1,632,416	1,292,243	1,632,416	1,292,243
Quoted equities	1,331,871	949,191	1,073,404	770,109
Unit trusts	339,932	141,055	336,851	141,055
Other assets	310,286	352,082	252,036	324,489
	<u>9,809,444</u>	<u>8,516,279</u>	<u>9,321,013</u>	<u>8,014,361</u>

(c) Income by type on Segregated Funds' Investments

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Corporate debentures	156,529	97,986	138,364	97,543
Government securities	767,237	655,952	760,474	622,023
Government securities purchased under resale agreements and short-term loans	69,671	188,163	67,113	181,539
Investment properties	(23,690)	157,636	(23,690)	157,636
Quoted equities	245,243	176,108	223,618	132,046
Unit trusts	246,878	111,435	247,731	111,435
	<u>1,461,868</u>	<u>1,387,280</u>	<u>1,413,610</u>	<u>1,302,222</u>

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23. Related Party Balances and Transactions

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party, in making financial or operational decisions.

The Group is controlled by Sagicor Financial Corporation, a company incorporated and domiciled in Barbados, which owns 59.20% (2009 - 59.20%) of the ordinary stock units. First Jamaica Investment Limited owns 24.46% (2009 - 24.46%) of the ordinary stock units. The remaining 16.34% (2009 - 16.36%) of the stock units is widely held.

Related parties include the Pooled Investment Funds and the Segregated Funds managed by the Group.

Related companies include ultimate parent company, parent company and fellow subsidiaries.

(a) The statement of financial position includes the following balances with related parties and companies:

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Due from related companies -				
Ultimate parent company	6,258	382,992	5,995	366,384
Parent company	40,714	40,248	40,714	40,248
Subsidiary companies	-	-	781,362	828,896
Segregated funds	-	17,986	-	-
Pooled Pension Investment Fund	114,197	64,632	114,197	64,632
Other managed funds	6,246	5,043	6,246	5,043
	<u>167,415</u>	<u>510,901</u>	<u>948,514</u>	<u>1,305,203</u>

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Due to related companies -				
Ultimate parent company	97,200	5,914	83,673	4,967
Subsidiary companies	-	-	-	1,820,919
Segregated funds	81,172	57,375	25,371	57,375
	<u>178,372</u>	<u>63,289</u>	<u>109,044</u>	<u>1,883,261</u>
Directors and key management personnel -				
Loans	13,233	9,689	-	-
Customer deposits	(15,135)	41,986	-	-
Securities sold under repurchase agreements	(160,492)	82,067	-	-

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22. Assets Classified as Held For Sale and Discontinued Operations

(a) During the year, the company entered into an agreement to sell a block of residential mortgages with a carrying value of \$747,944,000. The sale transaction is pending the transfer of various titles to the transferee. As such, management has classified these financial investments as 'assets held for sale'. The proceeds in respect of the sale of the portfolio were received prior to the year end and have been disclosed in Note 37.

(b) During the prior year, the assets and liabilities related to Sagicor General Insurance Cayman (part of the general insurance services segment) have been presented as held for sale following the approval of the Board of Directors, prior to the year end, to sell the company. Details of the net assets disposed, sale consideration and profit arising are disclosed in Note 60.

Analysis of assets held for sale and the result of the discontinued operations were as follows:

(i) Income Statement

	2010 \$'000	2009 \$'000
Revenues	-	2,474,589
Expenses	-	(2,869,742)
Loss of discontinued operations	-	(395,153)
Loss per share from discontinued operations	-	(0.10)

(ii) Assets classified as held for sale and discontinued operations

	2010 \$'000	2009 \$'000
Financial investments	747,944	1,757,051
Reinsurance contracts	-	1,530,650
Other assets	-	1,147,545
	<u>747,944</u>	<u>4,435,246</u>

(iii) Liabilities associated with company classified as held for sale

	2010 \$'000	2009 \$'000
Insurance contract liabilities	-	304,902
Other policy liabilities	-	1,867,116
Other liabilities	-	1,326,381
	-	<u>3,498,399</u>

(iv) Statement of Cash Flows

	2010 \$'000	2009 \$'000
Operating cash flows	-	48,342
Investing cash flows	-	(16,116)
Financing cash flows	-	(23,582)
Total cash flows	-	<u>8,644</u>

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23. Related Party Balances and Transactions (Continued)

(b) The above balances include the following transactions with related parties and companies

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Parent company -				
Investment income	61,012	62,800	61,012	62,800
Shared services fees	117,313	149,583	117,313	122,115
Fellow subsidiaries -				
Administration fee income	-	-	30,295	28,682
Management fee income	-	-	140,998	114,003
Shared services fees	-	-	149,253	124,757
Segregated funds -				
Investment management fee income	165,355	142,918	157,938	135,910

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23. Related Party Balances and Transactions (Continued)

(c) The income statement includes the following transactions with related parties and companies:

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Pooled Investment Fund -				
Lease rental expense	236,163	208,745	222,377	199,571
Management fee income	513,377	351,874	513,377	351,874
Administration fee income	241,137	151,461	174	-
Directors and key management personnel -				
Interest expense	5,720	6,811	-	-
Other related parties -				
Interest and other income earned	-	-	251,556	132,190
Key management compensation -				
Salaries and other short term benefits	405,260	415,845	275,729	241,275
Share based payments	79,786	34,119	65,475	30,949
Contributions to pensions and insurance schemes	22,168	21,151	15,940	15,585
	<u>507,214</u>	<u>471,115</u>	<u>357,144</u>	<u>287,809</u>
Directors' emoluments -				
Fees	34,267	21,022	17,336	10,291
Other expenses	2,470	2,346	2,470	1,902
Management remuneration (included above)	75,987	65,273	75,987	65,273
	<u>112,724</u>	<u>88,641</u>	<u>95,793</u>	<u>77,466</u>

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24. Investment in Subsidiaries

	The Company	
	2010 \$'000	Restated 2009 \$'000
Balance as at 1 January	9,145,964	6,071,365
Acquired during the year	22,006	1,299,563
	9,167,970	7,370,928
Fair value adjustment	3,759,661	1,775,036
	<u>12,927,631</u>	<u>9,145,964</u>

Investments were made in the following subsidiaries during the year:

	2010 \$'000	2009 \$'000
Pan Caribbean Financial Services Limited	-	1,294,569
Sagicor International Administrators Limited	6	4,994
Sagicor Insurance Managers Ltd.	22,000	-
	<u>22,006</u>	<u>1,299,563</u>

25. Share Capital

	The Group and The Company	
	2010 \$'000	2009 \$'000
Authorised:		
13,598,340,000 (2009 - 13,598,340,000) Ordinary shares		
Issued and fully paid:		
3,760,992,000 (2009 - 3,760,992,000) Ordinary shares at no par	<u>7,854,938</u>	<u>7,854,938</u>

26. Capital Redemption Reserve

This represents the capital redemption reserve fund arising on the redemption of preference shares. The 2010 movement relates to the redemption of preference shares by one of the company's subsidiaries, PCFS, of a value of \$651,472,000; Sagicor Life Jamaica Limited's share being \$559,305,000.

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27. Stock Options Reserve

Long-term Incentive plan

The company offers stock grants and stock options to senior executives as part of its long-term incentive plan. The company has set aside 150,000,000 of its authorised but un-issued shares of \$0.10 each for the stock grants and stock options.

In January 2007, the company introduced a new Long Term Incentive (LTI) plan which replaced the previous Stock Option plan. Under the LTI plan, executives are entitled but not obliged to purchase the company stock at a pre-specified price at some future date, once a pre-determined performance objective is met. The options are granted each year on the date of the Board of Directors Human Resources Committee meeting following the performance year at which the stock option awards are approved. Stock options vest in 4 equal installments beginning the first December 31 following the grant date and for the next three December 31st dates thereafter (25% per year). Options are not exercisable after the expiration of 7 years from the date of grant. The number of stock options in each stock option award is calculated based on the LTI opportunity via stock options (percentage of applicable salary) divided by the Black-Scholes value of a stock option of Sagicor Life Jamaica Limited stock on 31 March of the measurement year. The exercise price of the options is the closing bid price on 31 March of the measurement year.

Under the previous Stock Option plan, options were granted on December 31, of each year. The strike price was the closing bid price on the grant date. The number of stock options in each stock option award was calculated based on a percentage of applicable salary divided by the strike price. Options were exercisable beginning one year from the date of grant and had a contractual term of six years from the date of grant.

Details of the share options outstanding are as follows:

	The Company			
	2010	Weighted Average exercise price in \$ per share	2009	Weighted Average exercise price in \$ per share
At beginning of year	Options (thousands)		Options (thousands)	
Granted - 2007	26,540	8.04	16,195	7.42
- 2008	-	-	16,841	7.92
- 2009	-	-	9,655	7.92
Expired	20,563	4.20	-	-
Exercised	(5,142)	9.20	(13,169)	7.98
At end of year	(1,044)	5.19	(2,982)	3.90
Exercisable at the end of the period	<u>40,917</u>	<u>6.23</u>	<u>26,540</u>	<u>8.04</u>
	<u>20,040</u>	<u>7.30</u>	<u>14,536</u>	<u>8.94</u>

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27. Stock Options Reserve (Continued)

Stock options outstanding at the end of the year for the company have the following expiry date and exercise price:

	2010 \$'000	2009 \$'000
2010	-	2,190
2011	3,250	2,579
2012	2,473	2,970
2014	9,525	11,361
2015	6,231	7,440
2016	19,438	-
	<u>40,917</u>	<u>26,540</u>

For options outstanding at the end of the year for the company, exercise prices range from \$4.20 to \$9.86 (2009 - \$7.92 to \$11.30). The remaining contractual terms range from 1 to 6 years (2009 - 1 to 5 years).

The weighted average share price for options exercised during the year was \$5.19 (2009 - \$5.87) and the company's share of the cost of these options was \$1,984,000 (2009 - \$14,861,000).

The stock option reserve balance at the year-end represents the accumulated fair value of services provided by employees in consideration for shares, as measured by reference to the fair value of the shares. The fair value of the options at the year end, determined using the Black-Scholes valuation model was \$78,489,000. The significant inputs into the model were share prices ranging from \$4.20 (for 2009 grants) to \$9.86 (for 2005 grants) at the grant date, dividend yield of 8.38%, standard deviation of the expected share price returns of 39%, option life disclosed above, and annual risk free interest rate of 9.40%. The expected volatility is based on statistical analysis of daily share prices over three years.

The Group and the company recognized cumulative expenses of \$105,498,000 and \$78,489,000 (2009 - \$63,283,000 and \$37,274,000) and share options expense of which \$43,497,000 and \$42,334,000 (2009 - \$22,462,000 and \$19,292,000) was recognized in the income statement of the Group and the company, respectively.

The company also has in place a share purchase plan which enables its administrative and sales staff to purchase a pool of Sagicor Life Jamaica Limited shares at 75% of the closing bid price on December 31, each year. During the year, the Staff Share Purchase Plan Trust purchased 6,000,000 shares over the Stock Exchange for a total value of \$40,066,000. The company's portion of the cost was \$10,501,000.

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27. Stock Options Reserve (Continued)

One of the company's subsidiaries, Pan Caribbean Financial Services Limited (PCFS), offers stock options to employees who have completed the minimum eligibility period of employment. Options are conditional on the employee completing a minimum service period of one year (the eligibility period). Options are forfeited if the employee leaves PCFS before the options vest. Options were granted as follows:

- (i) 1,200,000 stock options on 1 March 2006. These options expired on 28 February 2010. The exercise price for the options was \$19.29. These options vest over four years – 25% each anniversary date of the grant. 150,000 stock units have been taken up to date. 1,050,000 of the stock units were vested and were forfeited during the year.
- (ii) 600,000 stock options on 1 March 2007. These options expire on 28 February 2011. The exercise price for the options is \$21.75. These options vest over four years – 25% each anniversary date of the grant. Contracts for 300,000 of these stocks units were forfeited during 2009.
- (iii) 4,074,246 stock options on 1 April 2007. These options expire on 31 March 2014. The exercise price for the options is \$18.00. These options vest over four years – 25% each anniversary date of the grant. Contracts for 302,177 of these stocks units were forfeited during the year.
- (iv) 3,100,273 stock options on 1 April 2008. These options expire on 31 March 2015. The exercise price for the options is \$20.50. These options vest over four years – 25% each anniversary date of the grant. Contracts for 335,358 of these stock units were forfeited during the year.
- (v) 5,785,288 stock options on 1 April 2009. These options expire on 31 March 2016. The exercise price for the options is \$12.20. These options vest over four years – 25% each anniversary date of the grant. 192,327 stock units have been taken up to date. Contracts for 412,132 of these stock units were forfeited during the year.

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27. Stock Options Reserve (Continued)

Details of the stock options outstanding are as follows:

	PCFS			
	Number of stock options	Weighted average exercise price	Number of stock options	Weighted average exercise price
	2010	2010	2009	2009
	'000	\$	'000	\$
Balance at beginning of year	4,799	18.53	5,457	18.91
Granted	8,886	15.10	-	-
Exercised	(192)	12.20	-	-
Lapsed/forfeited	(2,100)	17.91	(658)	21.82
	<u>11,393</u>	<u>16.01</u>	<u>4,799</u>	<u>18.53</u>
Exercisable at the end of the year	<u>4,410</u>	<u>17.77</u>	<u>2,312</u>	<u>18.66</u>

For options outstanding at the end of the year for PCFS, the exercise price ranges from \$12.20 to \$21.75 (2009 - \$18.00 to \$21.75). The weighted average remaining contractual term is three years (2009 – three years).

Options for 192,377 (2009 – Nil) stock units were exercised during the year. The weighted average stock unit price at the date of exercise for options exercised during the year was \$12.20 (2009 - \$Nil).

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28. Investment and Fair Value Reserves

This represents the unrealised surplus or deficit on the re-measurement of available-for-sale securities, the revaluation of property, plant and equipment, an adjustment for gains or losses on investments in subsidiaries, an adjustment for equity investments deemed impaired and an adjustment for gains or losses on available-for-sale securities which have matured or have been disposed. An analysis of the investment and fair value reserves is as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$000	\$000	\$000	\$000
Cash flow hedges reserves	(3,042)	7,702	-	-
Owner-occupied properties	485,538	469,042	403,053	386,556
Unrealised gains on investments in subsidiaries	-	-	6,476,563	2,716,903
Unrealised gains/(losses) on available-for-sale securities	350,587	(2,032,098)	(219,172)	(1,133,336)
	<u>833,083</u>	<u>(1,555,355)</u>	<u>6,660,444</u>	<u>1,970,123</u>

29. Currency Translation Reserve

This represents the unrealised foreign exchange gains and losses on the translation of subsidiaries with functional currencies other than the Jamaican dollar.

30. Other Reserves

(a) Special Investment Reserve

This represents a non-distributable reserve under the provisions of the Insurance Regulations, 2001 (Note 2(s)).

(b) Loan Loss Reserve

This is a non-distributable reserve representing the excess of the allowance for impairment losses determined using the Bank of Jamaica's regulatory requirements over the amount determined under IFRS.

31. Dividends Declared

	The Group and The Company	
	2010	2009
	\$'000	\$'000
First interim dividends - 21 cents per share (2009 - 25 cents per share)	789,808	938,655
Second interim dividends - 22 cents per share (2009 - 32 cents per share)	<u>827,418</u>	<u>1,202,502</u>
	<u>1,617,226</u>	<u>2,141,157</u>

The dividends paid for 2010 and 2009 represented a dividend per stock unit of \$0.43 and \$0.57 respectively.

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32. Due to Banks and Other Financial Institutions

	Currency	%	The Group		The Company	
			2010	2009	2010	2009
			\$'000	\$'000	\$'000	\$'000
Long Term Loans -						
Pan Caribbean Financial Services Limited:						
Development Bank of Jamaica Limited (DBJ) -						
Repayable over varying periods from 24 to 96 months	J\$	various	72,829	92,930	-	-
Repayable over varying periods from 48 to 96 months	US\$	various	10,770	25,041	-	-
European Investment Bank (EIB) -						
Repayable in 7 equal annual installments commencing on 5 December 2008 and ending in 2014	J\$	various	371,657	463,687	-	-
Repayable in 7 equal annual installments commencing on 5 December 2008 and ending in 2014	US\$	various	77,243	58,414	-	-
The National Export-Import Bank of Jamaica Limited -						
Repayable in 42 monthly installments commencing May 2009 and ending October 2012	J\$	9	6,077	9,393	-	-
PanCaribbeanBank Limited:						
Development Bank of Jamaica Limited (DBJ) -						
Repayment over varying periods from 6 months to 108 months	J\$	7-10	232,595	285,602	-	-
Repayment over varying periods from 6 months to 108 months	US\$	5.35	37,306	291,210	-	-
The National Export-Import Bank of Jamaica Limited -						
Repayable over varying periods	J\$	9	-	6,510	-	-
Balance c/f			<u>808,477</u>	<u>1,232,787</u>	-	-

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32. Due to Banks and Other Financial Institutions (Continued)

	Currency	%	The Group		The Company	
			2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Balance b/f			808,477	1,232,787	-	-
Long Term Loans (continued) -						
Sagicor Life Jamaica Limited:						
National Housing Trust NHT-						
Repayment in 22 quarterly installments commencing 31st March 2011	J\$	8	20,509	9,716	20,509	9,716
Repayment in 13 quarterly installments commencing 31 March 2011	J\$	8	702	884	702	884
Repayment in 20 quarterly installments commencing 31 March 2011	J\$	8	99	115	99	115
Repayment over 12 years commencing 31 January 2010	J\$	0.75-5	556,621	505,437	556,621	505,437
Sagicor Life of the Cayman Islands Ltd:						
Credit Suisse						
Repayable in 1 installment on 21 February 2011	US\$	7.25	689,773	720,380	-	-
Short Term Loans -						
Pan Caribbean Financial Services Limited:						
Oppenheimer & Co. Inc.						
Repayable in 1 instalment on 16 February 2010	US\$	0.75	-	45,061	-	-
Sagicor Barbados						
Repayable in 1 instalment on 25 January 2010	US\$	8	-	223,369	-	-
Citibank N.A.						
Repayable in 1 instalment on 3 January 2011	J\$	3.5	365,035	-	-	-
Balance c/f			2,441,216	2,737,749	577,931	516,152

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32. Due to Banks and Other Financial Institutions (Continued)

	Currency	%	The Group		The Company	
			2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Balance b/f			2,441,216	2,737,749	577,931	516,152
Short Term Loans (continued) -						
Sagicor Life Jamaica Limited:						
JP Morgan						
Repayable on demand	US\$	0.74 -1.03	-	693,980	-	693,980
Oppenheimer & Co. Inc.						
Repayable on demand	US\$	2.25	-	680,451	-	680,451
Sagicor Life of the Cayman Islands Ltd:						
JP Morgan						
Repayable on demand	US\$	0.73 -0.85	1,216,665	2,053,698	-	-
Oppenheimer & Co. Inc.						
Repayable on demand	US\$	2.0 - 2.25	1,212,933	1,934,198	-	-
Smith Barney						
Repayable on demand	US\$	1.106- 4.25	4,288,644	2,110,601	-	-
Bank Overdraft -						
Sagicor Life Jamaica Limited:						
National Commercial Bank Jamaica Limited			124,594	195,444	124,594	195,444
			9,284,052	10,406,121	702,525	2,086,027

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32. Due to Banks and Other Financial Institutions (Continued)

(a) Development Bank of Jamaica Limited (DBJ)

The agreement with the Development Bank of Jamaica Limited allows DBJ, at its absolute discretion, to approve J\$ financing to Pan Caribbean Financial Services Limited (PCFS) and PanCaribbeanBank Limited (PCB) for on-lending to farmers, other agricultural projects and development projects on such terms and conditions as DBJ may stipulate.

Funds disbursed to PCFS and PCB bear interest at DBJ's lending rate prevailing at the date of approval of each disbursement unless otherwise varied by DBJ.

(b) European Investment Bank (EIB)

Pan Caribbean Financial Services Limited has three facilities with the EIB.

Facility # 1

The EIB has established in favour of PCFS, credit in the amount of €1,000,000 for the financing of projects through equity participation in small and medium sized enterprises (the beneficiary).

PCFS shall repay the loan in respect of amounts disbursed under each allocation. The amount repayable is the Euro equivalent of one half of the net amount of dividends received by PCFS in respect of the corresponding equity participation during the preceding calendar year.

The outstanding balance of the loan after the payments made to 31 March 2010 shall be discharged in full by the payment of the adjusted loan balance by five equal annual installments beginning on 31 March 2011.

Repayment may either be in Euro or one or more currencies of the member states of the European Economic Community and shall be calculated as the Euro equivalent of the Jamaican dollar liability using exchange rates between the Euro and the selected currencies prevailing on the thirtieth day before the date of payment. In the event of a liquidation of the beneficiary, the outstanding balance of the loan in respect of the equity participation shall be discharged by EIB.

This facility was settled during the year.

Facility # 2

(i) A facility was established in the amount of €5,000,000. The loan was disbursed to PCFS tranches. Interest, repayments and other charges payable in respect of each tranche will be remitted in the same currency as that in which the tranche was disbursed. To date total disbursement stands at approximately €2,106,000.

In 1999, an additional facility was established in the amount of €3,000,000, for the financing of projects through equity participation in small and medium sized enterprises. The outstanding loan balance is repayable in one instalment on 31 December 2007. In the year ended 31 December 2007, a request was made of EIB to extend the repayment date to 31 December 2009. In the event of a solvent liquidation of the beneficiary, PCFS shall pay over to EIB only the net proceeds from the liquidation, or a portion thereof, after deduction of any amounts repaid in respect of the equity participation.

This facility was settled during the year.

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32. Due to Banks and Other Financial Institutions (Continued)

(b) European Investment Bank (EIB) (continued)

Facility # 3

A facility was established in the amount of €4,000,000 on 20 December 2002 for the provision of financing to small and medium sized projects in the productive and related service sectors in Jamaica. The loan is disbursed to PCFS in tranches. The draw downs may be done in US\$ of J\$. The loan is repayable in the Euro equivalent of the outstanding loan balance by 7 equal instalments commencing 5 December 2008.

(c) The National Export-import Bank of Jamaica Limited

PCB is an approved financial institution of the National Export-Import Bank of Jamaica Limited (EXIM). Through this partnership, PCB is provided with funding which is utilised to finance customers with viable projects within EXIM's guidelines.

PCB offers trade credit, short and medium term loans to customers engaged in manufacturing, agriculture tourism and export trading. The loans to customers are for varying terms and at a 3% spread.

(d) National Housing Trust

This is a third party financing agreement between the company and the National Housing Trust, and attracts interest at rates ranging from 0.75% to 8%.

(e) Credit Suisse

Sagicor Life of the Cayman Islands Ltd.

This represents a fixed rate loan at interest rate of 7.25%. The loan is secured by International Corporate bonds, Government of Barbados bonds and Government of Trinidad and Tobago bonds totalling US\$13,887,620. This loan is repayable in one instalment on 21 February 2011.

(f) Oppenheimer

Sagicor Life of the Cayman Islands Ltd.

This represents amounts due to the broker for securities purchased by Sagicor Life of the Cayman Islands under margin loan facilities. The facilities attract interest rates ranging from 2% to 2.25%. These loans are repayable on demand and secured by United States Municipal bonds totalling US\$2,000,100, International Corporate bonds totalling US\$7,778,443, Government of Jamaica Global bonds totalling US\$7,946,828, Equities totalling US\$1,661,082 and Mutual Funds Equities totalling US\$1,421,700.

(g) JP Morgan

Sagicor Life of the Cayman Islands Ltd.

This represents amounts due to the broker for securities purchased by Sagicor Life of the Cayman Islands under margin loan facilities. The facilities attract interest rate from 0.73% to 0.85%. These loans are repayable on demand and secured by Government of Jamaica Global bonds totalling US\$9,741,250 Government of Trinidad and Tobago International bonds totalling US\$1,621,021, Government of Bahamas bonds totalling US\$7,824,810 and International Corporate bonds totalling US\$20,508,953.

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32. Due to Banks and Other Financial Institutions (Continued)

(h) Smith Barney

Sagicor Life of the Cayman Islands Ltd.

This represents amounts due to the broker for securities purchased by Sagicor Life of the Cayman Islands under margin loan facilities. The facilities attract interest rates ranging from 1.106% to 4.25%. These loans are repayable on demand and secured by International bonds totalling US\$8,897,630, Government of Trinidad and Tobago bonds totalling US\$5,474,000, Government of Bahamas bonds totalling US\$511,241, International Corporate bonds totalling US\$47,797,083, International Municipal bonds totalling US\$20,137,561 and Equities totalling US\$5,002,180.

The Group has not had any defaults of principal, interest or other breaches with respect to its liabilities during the year.

33. Customer Deposits and Other Accounts

These represent the balance of customer accounts held with the Pan Caribbean Financial Services Limited. They are initially stated at the nominal amount when funds are received and subsequently stated at amortised cost using the effective interest method.

34. Structured Products

	The Group	
	2010	2009
	\$'000	\$'000
Principal protected notes	484,428	473,266

These structured products are offered by the banking subsidiary. A structured product is a pre-packaged investment strategy created to meet specific needs that cannot be met from the standardised financial instruments available in the market. Structured products can be used as an alternative to a direct investment, as part of the asset allocation process to reduce risk exposure of a portfolio, or to capitalise on current market trends.

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35. Redeemable Preference Shares

	The Group	
	2010	2009
	\$'000	\$'000
Redeemable preference shares	612,852	1,264,324
Interest payable	3,148	6,995
	616,000	1,271,319

One of the company's subsidiaries, Pan Caribbean Financial Services Limited, issued 6,321,621 12½% cumulative redeemable preference shares at a fixed price of \$200 per share.

During the year, the subsidiary redeemed 3,257,362 shares at a value of \$651,472,000.

36. Provisions

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
At beginning of year	93,248	218,402	93,248	218,402
Additions during the year	200,000	-	-	-
Utilised during the year	(6,354)	(125,154)	(6,354)	(125,154)
Extinguished during the year	(86,894)	-	(86,894)	-
At end of year	200,000	93,248	-	93,248

Provisions represent management's estimate of amounts likely to be paid based on claims against the Group which are pending before the Courts.

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37. Other Liabilities

	The Group		The Company	
	2010	2009	2010	2009
	J\$'000	J\$'000	J\$'000	J\$'000
Accounts payable and accruals	427,397	405,051	309,651	248,350
Accrued vacation	63,810	95,960	40,262	32,425
Annuities payable	2,295	1,908	2,295	1,908
Dividends payable	43,139	42,817	43,139	42,817
Due to related parties (Note 23)	178,372	63,289	109,044	1,883,261
Bonus payable	248,496	125,089	185,026	117,576
Premiums not applied	1,238,476	2,029,375	1,171,944	1,961,345
Reinsurance payable	37,842	111,039	56,313	43,745
Mortgage principal payable	216,602	201,345	216,602	201,345
Proceeds from sale of mortgage portfolio classified as assets held for sale	792,585	-	792,585	-
Customer settlement accounts	46,721	112,081	-	-
Items in course of payment	85,465	672,762	-	-
Fees received in advance	12,533	-	-	-
Unearned reinsurance commissions	5,499	5,104	-	-
Miscellaneous	550,308	543,792	367,525	355,957
	3,949,540	4,409,612	3,294,386	4,888,729

38. Insurance Contract Liabilities

(a) Composition by line of business is as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Group annuities	14,529,309	13,460,122	14,299,910	13,283,367
Group insurance	3,576,555	3,147,191	3,521,387	3,090,962
Individual insurance	2,201,116	2,091,824	944,637	731,338
Total	20,306,980	18,699,137	18,765,934	17,105,667

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(expressed in Jamaican Dollars unless otherwise indicated)

38. Insurance Contract Liabilities (Continued)

(b) Movements in insurance liabilities:

	The Group			
	2010			
	Group Annuities	Individual Insurance	Group Insurance	Total
	\$'000	\$'000	\$'000	\$'000
Balance at the beginning of the year	13,460,122	2,091,824	3,147,191	18,699,137
Normal changes in policyholders' liabilities (Note 38(d))	1,358,285	165,053	431,738	1,955,076
Changes as a result of revaluation	(289,098)	(55,761)	(2,374)	(347,233)
Balance at end of year	14,529,309	2,201,116	3,576,555	20,306,980

	The Group			
	2009			
	Group Annuities	Individual Insurance	Group Insurance	Total
	\$'000	\$'000	\$'000	\$'000
Balance at the beginning of the year	9,873,276	2,045,907	3,498,840	15,418,023
Normal changes in policyholders' liabilities (Note 38(d))	2,793,407	(244,040)	(45,770)	2,503,597
Change in reinsurance recoverable	-	-	(33,688)	(33,688)
Assumed on acquisitions	-	136,022	-	136,022
Changes as a result of revaluation	793,439	153,935	32,711	980,085
Liabilities included in assets classified as held for sale and discontinued operations	-	-	(304,902)	(304,902)
Balance at end of year	13,460,122	2,091,824	3,147,191	18,699,137

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(expressed in Jamaican Dollars unless otherwise indicated)

38. Insurance Contract Liabilities (Continued)

(b) Movements in insurance liabilities (continued):

	The Company			
	2010			
	Group Annuities	Individual Insurance	Group Insurance	Total
	\$'000	\$'000	\$'000	\$'000
Balance at beginning of year	13,283,367	731,338	3,090,962	17,105,667
Normal changes in policyholders' liabilities (Note 38(d))	1,296,997	213,299	430,425	1,940,721
Changes as a result of revaluation	(280,454)	-	-	(280,454)
	<u>14,299,910</u>	<u>944,637</u>	<u>3,521,387</u>	<u>18,765,934</u>
	The Company			
	2009			
	Group Annuities	Individual Insurance	Group Insurance	Total
	\$'000	\$'000	\$'000	\$'000
Balance at beginning of year	9,761,430	800,556	3,217,935	13,779,921
Normal changes in policyholders' liabilities (Note 38(d))	2,742,073	(69,218)	(126,973)	2,545,882
Changes as a result of revaluation	779,864	-	-	779,864
	<u>13,283,367</u>	<u>731,338</u>	<u>3,090,962</u>	<u>17,105,667</u>

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38. Insurance Contract Liabilities (Continued)

(c) Investment and other assets supporting policyholders' and other liabilities (continued):

	The Company				
	2010				
	Insurance	Pensions and Annuities	Other Liabilities	Capital and Surplus	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Quoted securities	-	-	-	386,718	386,718
Investment properties	-	-	-	490,305	490,305
Fixed income securities	13,546,775	17,697,798	-	915,981	32,160,554
Mortgages	495,238	932,712	-	1,013	1,428,963
Other assets	332,701	-	-	22,547,466	22,880,167
Segregated fund assets	9,321,013	-	-	-	9,321,013
	<u>23,695,727</u>	<u>18,630,510</u>	<u>-</u>	<u>24,341,483</u>	<u>66,667,720</u>
	2009				
	Insurance	Pensions and Annuities	Other Liabilities	Capital and Surplus	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Quoted securities	96,220	-	-	1,094,713	1,190,933
Investment properties	-	-	79,409	585,591	665,000
Fixed income securities	9,407,223	15,157,159	266,550	2,240,502	27,071,434
Mortgages	724,701	1,370,955	-	-	2,095,656
Other assets	333,919	-	4,094,595	12,199,550	16,628,064
Segregated fund assets	8,014,361	-	-	-	8,014,361
	<u>18,576,424</u>	<u>16,528,114</u>	<u>4,440,554</u>	<u>16,120,356</u>	<u>55,665,448</u>

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38. Insurance Contract Liabilities (Continued)

(c) Investment and other assets supporting policyholders' and other liabilities:

	The Group				
	2010				
	Insurance	Pensions and Annuities	Other Liabilities	Capital and Surplus	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Quoted securities	-	-	-	1,275,597	1,275,597
Investment properties	-	-	-	853,869	853,869
Fixed income securities	18,758,946	17,988,543	55,226,008	2,254,522	94,228,019
Mortgages	495,338	932,712	-	24,226	1,452,276
Other assets	799,180	-	12,416,746	22,323,722	35,539,648
Segregated fund assets	9,809,444	-	-	-	9,809,444
	<u>29,862,908</u>	<u>18,921,255</u>	<u>67,642,754</u>	<u>26,731,936</u>	<u>143,158,853</u>
	2009				
	Insurance	Pensions and Annuities	Other Liabilities	Capital and Surplus	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Quoted securities	96,220	-	-	2,096,657	2,192,877
Investment properties	-	-	79,409	961,929	1,041,338
Fixed income securities	20,292,466	15,383,151	56,454,215	3,588,327	95,718,159
Mortgages	724,701	1,370,955	-	36,458	2,132,114
Other assets	1,301,194	-	9,924,377	14,908,550	26,134,121
Segregated fund assets	8,516,279	-	-	-	8,516,279
	<u>30,930,860</u>	<u>16,754,106</u>	<u>66,458,001</u>	<u>21,591,921</u>	<u>135,734,888</u>

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38. Insurance Contract Liabilities (Continued)

d) Changes in policy liabilities were caused by the following business activities and changes in actuarial assumptions:

	The Group			
	2010			
	Group Annuities	Individual Insurance	Group Insurance	Total
	\$'000	\$'000	\$'000	\$'000
Change in assumed investment yields and inflation rate	(41,698)	226,332	43,251	227,885
Change due to the issuance of new policies and the decrements on in-force policies	1,182,130	996,520	510,154	2,688,804
Change due to other actuarial assumptions	217,853	(1,057,799)	(121,667)	(961,613)
	<u>1,358,285</u>	<u>165,053</u>	<u>431,738</u>	<u>1,955,076</u>
	2009			
	Group Annuities	Individual Insurance	Group Insurance	Total
	\$'000	\$'000	\$'000	\$'000
Change in assumed investment yields and inflation rate	152,643	568,888	(519,492)	202,039
Change due to the issuance of new policies and the decrements on in-force policies	3,473,508	260,424	115,998	3,849,930
Change due to other actuarial assumptions	(832,744)	(1,073,352)	357,724	(1,548,372)
	<u>2,793,407</u>	<u>(244,040)</u>	<u>(45,770)</u>	<u>2,503,597</u>

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38. Insurance Contracts Liabilities (Continued)

- (d) Changes in policy liabilities were caused by the following business activities and changes in actuarial assumptions (continued).

	The Company			
	2010			
	Group Annuities \$'000	Group Insurance \$'000	Individual Insurance \$'000	Total \$'000
Change in assumed investment yields and inflation rate	(23,798)	43,251	199,119	218,572
Change due to the issuance of new policies and the decrements on in-force policies	1,102,941	508,841	937,011	2,548,793
Change due to other actuarial assumptions	217,854	(121,667)	(922,831)	(826,644)
	<u>1,296,997</u>	<u>430,425</u>	<u>213,299</u>	<u>1,940,721</u>
	2009			
	Group Annuities \$'000	Group Insurance \$'000	Individual Insurance \$'000	Total \$'000
	143,683	(519,492)	611,857	236,048
Change due to the issuance of new policies and the decrements on in-force policies	3,431,033	34,798	339,370	3,805,201
Change due to other actuarial assumptions	(832,643)	357,721	(1,020,445)	(1,495,367)
	<u>2,742,073</u>	<u>(126,973)</u>	<u>(69,218)</u>	<u>2,545,882</u>

- (e) Policy assumptions

At each date for valuation of actuarial liabilities, the Appointed Actuary of each insurer reviews the assumptions made at the last valuation date. The Appointed Actuary tests the validity of each assumption by reference to current data, the Group's experience and where appropriate, changes the assumptions for the current valuation.

Insurance and investment contract liabilities have two major assumptions, best estimate assumptions and provisions for adverse deviation assumptions.

A similar process of review and assessment is conducted in the determination of margins for adverse deviations.

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38. Insurance Contracts Liabilities (Continued)

- (e) Policy assumptions (continued)

Life Insurance and Annuity Contracts (Continued)

- (v) Policy expenses

Policy maintenance expenses are derived from the Group's own internal cost studies projected into the future with an allowance for inflation. All expenses, including overhead, are functionally allocated by line of business, between the administration of the business and the acquisition of the business. All expenses related to the administration of the business are used to determine the policy maintenance unit costs. No expenses related to the acquisition of the business are included in the unit expense assumption used in the valuation of the actuarial liabilities. Interest sensitive and Universal life policies are assumed to be twice as costly to administer as traditional life policies. The inflation assumption is kept consistent with the investment assumption. The initial inflation rate is based on average calendar year inflation over 5 years and declines over the life of the policies such that real returns after 30 years are between 0.8% and 4.0%.

- (vi) Provision for adverse deviation assumptions

To recognise the uncertainty in establishing best estimate assumptions, to allow for possible deterioration in experience and to provide greater comfort that the reserves are adequate to pay future benefits, the Appointed Actuary is required to include a margin for adverse deviation in each assumption. The impact of these margins is to increase reserves and so decrease the income that would be recognised on inception of the policy. The Canadian Institute of Actuaries standards indicate that margins are to be between 5% and 20% of the best estimate assumptions. The Group uses margins for each assumption at the mid to conservative end of the range, taking into account the risk profiles of the business.

- (vii) Asset default

The Appointed Actuary of each insurer includes a provision for asset default in the modeling of the cash flows. The provision is based on industry and the Group's experience and includes a specific margin for equity securities and combined margin for debt securities, mortgage loans and deposits.

- (viii) Changes in assumptions

Each financial year, the expectations of the Group with respect to the best estimate assumptions and the margins for adverse deviation described above are reviewed. All assumptions are updated as appropriate to reflect the circumstances of the Group.

Health Insurance Contracts

The outstanding liabilities for health insurance claims incurred but not yet reported and for claims reported but not yet paid are determined by statistical methods using expected loss ratios which have been derived from recent historical data. No material claim settlements are anticipated after one year from the year end date.

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38. Insurance Contracts Liabilities (Continued)

- (e) Policy assumptions (continued)

Life Insurance and Annuity Contracts

- (i) Best estimate assumptions

Assumptions cover the lifetime of the policies and are made for many variables including mortality, morbidity, investment yields, rates of policy termination, operating expenses and certain taxes.

- (ii) Mortality and morbidity

The assumptions are based on past group and industry experience. For individual life policies the Group bases its assumption on the Canadian Institute of Actuaries 86-92 male and female aggregate mortality tables which are 15 year select and ultimate mortality tables. For accidental death and dismemberment benefits, the Group bases its assumptions on the 1959 Accidental Death Benefit table for rider benefits and the Canadian Population Accident 1990-1992 sex distinct table for coupon products. Critical illness incidence rates are based on British population sex-distinct incidence rates developed by the Institute of Actuaries. Group annuitant mortality is based on the Society of Actuaries 1994 Group Annuitant male and female basic mortality tables with projection scale AA for improvements in mortality. Individual Annuitant mortality is based on the Society of Actuaries 1983 Individual Annuitant male and female basic mortality tables with projection scale G for improvements in mortality.

- (iii) Investment yields

The Group broadly matches assets and liabilities by line of business. The projected cash flows from these assets are combined with future reinvestment rates derived from the current economic outlook and the Group's investment policy to determine expected rates of return on these assets for all future years. The gross long term ultimate reinvestment rate (after 20 years) is based on expectations of risk-free government bond yields. The gross rate is adjusted to take into account investment expenses, investment income taxes and asset default. Assumptions taking into account inflation are that real returns after 30 years will be between 0.8% and 4.0%.

- (iv) Lapses and persistency

Lapses relate to termination of policies due to non-payment of premiums. Surrender and withdrawals relate to voluntary termination of policies by policyholders. Policy termination assumptions are based on the Group's own experience and vary by type of product. Lapse rates in the first year of a policy range between 5% and 35% of insurance amounts issued. Lapse rates after 20 policy years are assumed to be between 3% and 8% of insurance amounts in force. Partial withdrawal rates average about 16% of fund values available from policies in force.

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39. Investment Contract Liabilities

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Fair value -				
Segregated funds (unit-linked)	9,809,444	8,516,279	9,321,013	8,014,361
Amortised cost -				
Amounts on deposit	6,764,477	9,896,327	3,908,217	2,197,527
Deposit administration funds	3,234,044	2,682,743	3,182,071	2,639,852
Other investment contracts	330,811	301,409	201,588	206,398
	<u>10,329,332</u>	<u>12,880,479</u>	<u>7,291,876</u>	<u>5,043,777</u>
	<u>20,138,776</u>	<u>21,396,758</u>	<u>16,612,889</u>	<u>13,058,138</u>

All financial liabilities at fair value through profit or loss are designated by the Group to be in this measurement category.

The maturity value of these financial liabilities is determined by the fair value of the linked assets, at maturity date. There will be no difference between the carrying amount and the maturity amount at the maturity date.

The fair value of financial liabilities at amortised cost is based on a discounted cash flow valuation technique. This discount rate is determined by current market assessment of the time value of money and risk specific to the liability.

Movement of the Deposit Administration Funds:

	The Group		The Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Balance at the beginning of the year	2,682,743	2,445,900	2,639,852	2,403,266
Deposits received	537,801	321,328	525,902	321,328
Interest earned	256,186	278,564	253,146	276,115
Service charges	(20,974)	(18,020)	(20,974)	(18,020)
Withdrawals	(219,923)	(349,904)	(215,855)	(342,837)
Revaluation adjustment	(1,789)	4,875	-	-
Balance at the end of the year	<u>3,234,044</u>	<u>2,682,743</u>	<u>3,182,071</u>	<u>2,639,852</u>

These represent funds managed on behalf of pension plans administered by the Group and the company. Interest credited to the funds is paid at a fixed annual rate of return, with the rate being revised on an annual basis. At the end of the year, there were 175 (2009 - 180) clients in the company. The average interest rate paid by the company during the year was 8.5% (2009 - 11.5%).

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40. Other Policy Liabilities

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Insurance benefits payable	1,545,871	1,311,030	1,418,273	1,237,538
Provision for unearned premiums	65,477	59,042	-	698
Policy dividends and other funds on deposit	678,347	581,044	321,249	307,797
	<u>2,289,695</u>	<u>1,951,116</u>	<u>1,739,522</u>	<u>1,546,033</u>

41. Investment Contracts Benefits

Benefits from unit linked investment contracts without fixed terms for the Group amounting to \$2,071,807,000 (2009 - \$1,730,609,000) are accrued to the account of the policyholders as the fair value of the net gains arising from the underlying linked assets. All these contracts are designated at fair value through profit or loss.

42. Premium Income

(a) Gross premiums by line of business:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Group insurance -				
Group creditor life	531,936	454,000	531,936	454,000
Group health	5,962,328	7,455,439	5,962,328	5,672,806
Group life	1,311,268	1,430,241	1,190,113	1,275,440
	<u>7,805,532</u>	<u>9,339,680</u>	<u>7,684,377</u>	<u>7,402,246</u>
Individual insurance -				
Individual life	7,071,430	6,299,351	6,120,256	5,413,836
Individual health	238,266	-	238,266	-
Individual annuities	89,820	45,485	-	-
	<u>7,399,516</u>	<u>6,344,836</u>	<u>6,358,522</u>	<u>5,413,836</u>
Annuities and pensions	1,278,927	2,781,485	1,278,927	2,781,485
Property and casualty	164,615	2,810,018	-	-
	<u>16,648,590</u>	<u>21,276,019</u>	<u>15,321,826</u>	<u>15,597,567</u>

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42. Premium Income (Continued)

(b) Reinsurance premiums by line of business:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Group insurance -				
Group health	123,409	239,521	123,409	79,624
Group life	73,403	5,894	24,761	(78,021)
Other	12,640	10,162	11,730	10,162
	<u>209,452</u>	<u>255,577</u>	<u>159,900</u>	<u>11,765</u>
Individual life	265,813	265,973	136,725	148,590
Property and casualty	163,030	2,538,527	-	-
	<u>638,295</u>	<u>3,060,077</u>	<u>296,625</u>	<u>160,355</u>
Net premiums	<u>16,010,295</u>	<u>18,215,942</u>	<u>15,025,201</u>	<u>15,437,212</u>

(c) Net premiums by geography:

	The Group	
	2010	2009
	\$'000	\$'000
Jamaica	15,025,201	15,437,212
Cayman Islands	985,094	2,778,730
	<u>16,010,295</u>	<u>18,215,942</u>

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43. Investment Income

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Interest income -				
Short term deposits	33,418	66,776	19,282	32,945
Corporate debentures	1,127,551	920,267	152,479	129,269
Investment securities	8,068,291	9,345,989	2,653,754	2,614,978
Loans	1,218,027	1,360,832	246,986	234,895
Policy loans	79,337	82,700	42,135	40,239
Government securities purchased under resale agreements	195,458	711,385	110,962	279,573
Other	15,553	16,803	171,481	20,084
	<u>10,737,635</u>	<u>12,504,752</u>	<u>3,397,079</u>	<u>3,351,983</u>
Dividends	82,954	80,404	480,033	407,777
Net foreign exchange (losses)/gains	(57,326)	18,626	(57,326)	18,764
Net gains on investment securities	1,770,063	567,908	714,719	59,717
Other investment (losses)/gains	(18,435)	106,643	(17,194)	-
	<u>12,514,891</u>	<u>13,278,332</u>	<u>4,517,311</u>	<u>3,838,241</u>

44. Impairment Charge

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Equity investments	45,079	73,419	4,253	34,132
Corporate bonds	-	53,844	-	-
	<u>45,079</u>	<u>127,263</u>	<u>4,253</u>	<u>34,132</u>

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45. Interest Expense

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Customer deposits and repurchase liabilities	3,593,324	5,324,953	26,584	26,512
Due to banks and other financial institutions	166,294	144,047	-	-
Investment contracts	784,593	919,496	598,100	597,736
Other	50,332	81,824	50,639	49,766
	<u>4,594,544</u>	<u>6,470,320</u>	<u>675,323</u>	<u>674,014</u>

46. Fee Income

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Administration fees	1,110,235	850,083	834,380	595,057
Other				
Surrender charges	109,329	81,546	104,609	78,869
Wholesale banking fees	9,954	12,147	-	-
Credit related fees, net	64,772	51,718	-	6,960
Stockbrokerage fees	31,417	17,305	-	-
Treasury fees	16,907	6,525	-	-
Trust fees	51,405	52,245	-	-
Miscellaneous fees	29,607	25,820	14,800	5,121
	<u>313,391</u>	<u>247,306</u>	<u>119,409</u>	<u>90,950</u>
	<u>1,423,626</u>	<u>1,097,389</u>	<u>953,789</u>	<u>686,007</u>

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47. Insurance Benefits and Claims

	The Group			The Company				
	Year ended 31 December 2010			Year ended 31 December 2010				
	Gross incurred	Reinsured	Net	Gross incurred	Reinsured	Net	Net Claims	
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Death and disability	1,765,189	(121,299)	1,643,890	1,538,080	1,501,106	(41,953)	1,459,153	1,376,494
Maturities	22,953	-	22,953	14,343	14,358	-	14,358	14,343
Surrenders and withdrawals	858,690	-	858,690	765,439	653,965	-	653,965	591,751
Annuities and pensions	1,303,211	-	1,303,211	1,277,332	1,281,088	-	1,281,088	1,262,599
Policy dividends and bonuses	48,328	-	48,328	44,592	7,943	-	7,943	8,453
Health insurance	4,399,655	(71,399)	4,328,256	5,916,269	4,399,576	(71,399)	4,328,177	4,559,895
Property and casualty insurance	-	-	-	70,775	-	-	-	-
Other benefits	315,412	(6,977)	308,435	202,217	264,910	(6,977)	257,933	185,983
	<u>8,713,438</u>	<u>(199,675)</u>	<u>8,513,763</u>	<u>9,829,047</u>	<u>8,122,946</u>	<u>(120,329)</u>	<u>8,002,617</u>	<u>7,999,518</u>

48. Finance Costs

Finance costs represent interest costs incurred on loans used for business development and preference shares.

49. Administration Expenses

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Auditors' remuneration -				
Current year	55,907	59,670	27,115	26,622
Prior year	1,519	5,100	1,513	5,100
Office accommodation	525,258	536,511	357,377	298,153
Communication and technology	623,651	440,013	521,357	408,167
Advertising and branding	228,927	246,228	146,197	112,444
Sales convention and incentives	87,909	94,025	86,728	89,981
Postage, printing and office supplies	104,461	117,387	82,821	68,120
Policy stamp duties and reimbursements	64,441	34,356	40,918	18,596
Regulators fees	128,930	112,933	77,874	68,834
Other expenses	1,033,327	1,045,423	535,518	586,868
	<u>2,854,330</u>	<u>2,691,646</u>	<u>1,877,418</u>	<u>1,682,885</u>

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50. Salaries, Pension Contributions and Other Staff Benefits

(a) Employees

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Wages and salaries	2,186,080	2,557,432	1,253,107	1,217,954
Payroll taxes	206,143	228,753	125,869	120,229
Pension costs (Note 15)	353,062	62,472	257,764	74,400
Other post-retirement benefits (Note 15)	149,432	86,850	139,864	73,704
Share based compensation	79,785	34,119	65,474	30,949
Other	186,253	426,358	77,059	181,661
	<u>3,160,755</u>	<u>3,395,984</u>	<u>1,919,137</u>	<u>1,698,897</u>

	The Group		The Company	
	2010	2009	2010	2009
	No.	No.	No.	No.
Number of employees at year end -				
Full - time administrative	862	888	460	438
Part - time administrative	159	127	118	91
	<u>1,021</u>	<u>1,015</u>	<u>578</u>	<u>529</u>

(b) Contractors – sales agents

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Commissions and bonuses	2,749,862	2,863,767	2,435,934	2,236,926
	<u>2,749,862</u>	<u>2,863,767</u>	<u>2,435,934</u>	<u>2,236,926</u>
	No.	No.	No.	No.
Number of insurance sales agents at year end	484	494	424	443

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51. Taxation

(a) Tax is computed as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Current year taxation -				
Investment income tax @ 15%	113,365	155,295	113,365	155,295
Income tax at 33 1/3%	433,331	491,041	-	-
	<u>546,696</u>	<u>646,336</u>	<u>113,365</u>	<u>155,295</u>
Deferred income tax (Note 19) -				
Deferred tax charge/(credit) relating to the origination and reversal of temporary differences	54,938	(35,540)	45,096	(25,647)
	<u>601,634</u>	<u>610,796</u>	<u>158,461</u>	<u>129,648</u>
Premium tax @ 3%	307,238	273,989	307,238	273,989
	<u>908,872</u>	<u>884,785</u>	<u>465,699</u>	<u>403,637</u>

(i) Investment tax applicable to the long term insurance business of the company is 15% on income, other than premium income, less certain expenses incurred in the generation of that income.

(ii) Investment tax applicable to the health insurance business of the company is 15% of taxable profits of that line of business.

(iii) Income tax at 33 1/3% is payable on taxable profits of Sagicor Property Services Limited, Pan Caribbean Financial Services Limited, Employee Benefits Administrator Limited, Sagicor Insurance Brokers Limited and Sagicor International Administrators Limited.

(iv) Subject to the agreement of the Taxpayer Audit and Assessment Department, losses of certain subsidiary companies, available for set off against future taxable profits amount to approximately \$77,346,000 (2009 - \$63,467,000).

(v) Premium tax charges for the company include tax on deposits relating to the segregated funds totalling \$2,398,990,000 (2009 - \$1,989,688,000). The income from these funds is not included in the financial statements of the company. The company recovers these charges through premium income charged to the funds for the provision of life insurance coverage.

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51. Taxation (Continued)

(b) Reconciliation of applicable tax charges to effective tax charge:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Investment income tax -				
Gross investment income	12,514,891	13,278,332	4,517,311	3,838,241
Tax at 15%	1,877,234	1,991,750	677,597	575,736
Adjusted for:				
Deductible expenses	(314,546)	(323,960)	(314,546)	(323,960)
Income not subject to tax	(241,735)	(137,930)	(241,735)	(137,930)
Net investment income not subject to investment tax	(1,199,637)	(1,416,014)	-	-
Expenses not deductible for tax purposes	63,992	47,101	63,992	47,101
Net effect of other charges and allowances	(26,847)	(31,299)	(26,847)	(31,299)
	<u>158,461</u>	<u>129,648</u>	<u>158,461</u>	<u>129,648</u>
Income tax -				
Profit before taxation	5,980,339	5,770,350	-	-
Tax at 33 1/3%	1,993,446	1,923,450	-	-
Adjusted for:				
Premium and investment income not subject to income tax	(1,547,243)	(1,442,485)	-	-
Prior year under/(over) provision	1,031	(1,066)	-	-
Adjustment for tax losses	-	-	-	-
Net effect of other charges and allowances	(4,061)	1,249	-	-
	<u>443,173</u>	<u>481,148</u>	<u>-</u>	<u>-</u>
Tax expense	<u>601,634</u>	<u>610,796</u>	<u>158,461</u>	<u>129,648</u>

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53. Fair Values of Financial Instruments (Continued)

The following table provides an analysis of financial instruments that are measured in the statement of financial position at fair value at 31 December 2010, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	The Group			
	2010			
	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial investments	17,795,513	53,281,472	2,949,176	74,026,161
Derivative financial instruments	-	76,144	214,633	290,777
	<u>17,795,513</u>	<u>53,357,616</u>	<u>3,163,809</u>	<u>74,316,938</u>
Financial Liabilities				
Derivative financial instruments	113,774	44,586	-	158,360
Structured products	-	484,428	-	484,428
	<u>113,774</u>	<u>529,014</u>	<u>-</u>	<u>642,788</u>
2009				
	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial investments	16,227,012	41,580,290	4,766,604	62,573,906
Derivative financial instruments	-	80,088	75,286	155,374
	<u>16,227,012</u>	<u>41,660,378</u>	<u>4,841,890</u>	<u>62,729,280</u>
Financial Liabilities				
Derivative financial instruments	127,721	72,985	-	200,706
Structured products	-	473,266	-	473,266
	<u>127,721</u>	<u>546,251</u>	<u>-</u>	<u>673,972</u>

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53. Fair Values of Financial Instruments (Continued)

	The Company			
	2010			
	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial investments	3,292,055	753,361	304,303	4,349,719
2009				
	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial investments	3,842,786	2,211,834	378,056	6,432,676

There were no transfers between Level 1 and 2 in the year.

Reconciliation of level 3 items -

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Balance at beginning of year	4,841,890	6,011,058	378,056	-
Total gain - other comprehensive income	178,174	16,240	-	172
Total gain - income statement	8,227	75,111	(14,378)	-
Purchases	400,215	599,789	-	507,195
Settlements	(2,264,697)	(1,860,308)	(59,375)	(129,311)
Balance at end of year	<u>3,163,809</u>	<u>4,841,890</u>	<u>304,303</u>	<u>378,056</u>

The gains or losses recorded in the income statement are included in Note 43.

If the fair value measurements were adjusted by reasonable possible alternative assumptions then the interest rate swap would decrease or increase by \$30,391,000.

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54. Insurance and Financial Risk Management

The Group's activities expose it to a variety of financial risks and those activities necessitate the analysis, evaluation, control and/or acceptance of some degree of risk or combination of risks. Taking various types of risk is core to the financial services business and operational risks are an inevitable consequence of being in business. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group has established a risk management framework with clear terms of reference from the Board of Directors, its committees and the associated Executive Management committees. This is supplemented with a clear organisational structure with documented delegated authorities and responsibilities from the Board of Directors to Executive Management committees and senior managers. Policy frameworks which set out the risk profiles for the Group's risk management, control and business conduct standards for the Group's operations have been put in place. Each policy has a member of Executive Management charged with overseeing compliance with that policy.

In February 2010, the Group participated in the Jamaica Debt Exchange (JDX) transaction under which the Group exchanged its holdings of domestic debt instruments issued by the Government of Jamaica for new, longer-dated debt instruments available to the Group under the election options contained in the agreement. The JDX transaction resulted in a reduction in yields and an increase in the tenor of locally issued Government of Jamaica securities and, therefore, had a significant impact on financial risks.

The Board of Directors is ultimately responsible for the establishment and oversight of the risk management framework. The Board of Directors has established committees/departments/structures for managing and monitoring risks, as follows:

(i) Board Audit Committee

The Board Audit Committee comprises independent directors. The Committee:

- Oversees how management monitors internal controls, compliance with the Group's risk management policies and adequacy of the risk management framework to risks faced by the Group;
- Reviews the Group's annual and quarterly financial statements, related policies and assumptions and any accompanying reports or statements; and
- Reviews the internal audit function as well as the external auditor's independence, objectivity and effectiveness.

The Board Audit Committee is assisted in its oversight role by the Internal Audit Department. The Internal Audit Department undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Board Audit Committee.

(ii) Board Investment Committee

The Board Investment Committee comprises independent directors. As part of its Terms of Reference, the Committee:

- Approves the investment policies within which the Group's investment portfolios are managed;
- Reviews the performance of the Group's investment portfolios;
- Ensures adherence to prudent standards in making investment and lending decisions and in managing investments and loans; and
- Approves new investment projects over certain thresholds, ensuring the required rates of returns are considered.

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54. Insurance and Financial Risk Management (Continued)

(iii) Asset/Liability Management (ALM) Committee

The Group has in place an Asset/Liability Management (ALM) Committee. This Committee:

- Monitors the profile of the Group's asset and liabilities;
- Plans, directs and monitors various financial risks including, interest rate risk, equity risk, liquidity risk, currency risk and country risk;
- Provides guidance to the Investment Managers with regards to the appropriateness of investments assigned or purchased to support the liabilities of the various lines of business; and
- Monitors market interest rates and establishes the credited rate for various investment contracts.

(iv) Anti-Money Laundering (AML)

The Group has assigned responsibility for AML and anti-fraud to a designated department. The responsibilities of this department include:

- Maintaining and communicating the AML and Anti-fraud policies and procedures;
- Interrogating financial transactions to identify suspicious and threshold reportable items;
- Coordinating information received from operating departments on reportable items;
- Ensuring that adequate anti-fraud controls are in place; and
- Filing the required report with Management, Board of Directors and Regulatory bodies.

(v) Regulatory Compliance

The Board has assigned responsibility for monitoring regulatory compliance to a designated department. This department maintains a catalogue of all required regulatory filings and follows-up the respective departments to ensure timely submissions. The Department files the required performance reports with management and the Board of Directors.

(vi) Enterprise Risk Management

The Group utilises an Enterprise Risk Management (ERM) framework, including policies and procedures designed to identify, measure and control risk in all business activities. The policies and procedures are reviewed periodically by senior managers and the Board of Directors.

The framework provides for quarterly evaluation of risks by senior management, with reporting to the Board Audit Committee. The risk exposures are prioritised each year and the top twenty (20) risks reported on.

Boards of subsidiary companies and management teams carry similar operating structures where applicable.

The most important types of risk facing the Group are insurance risk, reinsurance risk, credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk, interest rate and other price risk.

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54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk

The Group issues both short term and long term contracts that transfer insurance risk or financial risk or both.

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The group has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Long term insurance contracts

Long-term contracts are typically for a minimum period of 5 years and a maximum period which is determined by the remaining life of the insured. In addition to the estimated benefits which may be payable under the contract, the insurer has to assess the cash flows which may be attributable to the contract. The process of underwriting may also be undertaken and may include specific medical tests and other enquiries which affect the insurer's assessment of the risk. The insurer assesses the likely benefits and cash flows both in establishing the amount of premium payable under the contract and in estimating the statement of financial position liability arising from the contract.

For long-term contracts in-force, the Group has adopted a policy of investing in assets with cash flow characteristics that closely match the cash flow characteristics of its policy liabilities. The primary purpose of this matching is to ensure that cash flows from these assets are synchronised with the timing and the amounts of payments that must be paid to policyholders.

(i) Frequency and severity of claims

For contracts where death is the insured risk the most significant factors that could increase the overall frequency and severity of claims are epidemics (such as AIDS) and wide-ranging lifestyle changes, such as in eating, smoking and exercise habits resulting in earlier or more claims than expected. For contracts where survival is the insured risk, the most significant improvement in medical science and social conditions that would increase longevity.

At present, these risks do not vary significantly in relation to the location of the risk insured by the group. However, undue concentration by amounts could have an impact on the severity of benefit payments on a portfolio basis.

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54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts

(i) Frequency and severity of claims (continued)

For contracts with fixed and guaranteed benefits and fixed return premiums, there are no mitigating terms and conditions that reduce the insurance risk accepted.

The table below presents the company's concentration of insured benefits across five bands of insured benefits per individual life assured. The benefit insured figures are shown gross and net of the reinsurance contracts described below in Note 54(b). At year-end, none of these insurance contracts had triggered a recovery under the reinsurance held by the Group. As was the case in the previous year, the risk is concentrated at the higher value bands. (These tables do not include annuity contracts, for which a separate analysis is reported in Note 38).

Individual Life Benefits Assured per Life ('000)	The Group			
	Total Benefits Insured			
	Before Reinsurance \$'000	%	After Reinsurance \$'000	%
2010				
0 - 200	83,250,440	13	74,408,819	13
200 - 400	71,294,477	11	61,249,517	10
400 - 800	66,929,188	10	59,756,859	10
800 - 1,000	61,657,624	9	56,833,289	9
More than 1,000	382,940,373	57	350,360,089	58
Total	666,072,102	100	602,608,573	100
Individual Life Benefits Assured per Life ('000)	Total Benefits Insured			
2009				
0 - 200	78,247,534	12	67,920,343	12
200 - 400	66,554,684	11	55,196,669	10
400 - 800	62,544,452	10	55,013,300	10
800 - 1,000	57,137,753	9	52,379,444	10
More than 1,000	341,594,469	55	303,895,730	56
Unknown	16,434,478	3	9,528,642	2
Total	622,513,370	100	543,934,128	100

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts (continued)

(i) Frequency and severity of claims (continued)

Individual Life Benefits Assured per Life ('000)	The Company			
	Total Benefits Insured			
	Before Reinsurance \$'000	%	After Reinsurance \$'000	%
2010				
0 - 200	9,638,486	2	9,593,794	2
200 - 400	15,762,870	3	15,750,680	3
400 - 800	42,184,712	9	41,798,135	9
800 - 1,000	56,613,509	11	54,268,822	12
More than 1,000	375,713,093	75	346,826,701	74
Total	499,912,670	100	468,238,132	100
Individual Life Benefits Assured per Life ('000)	Total Benefits Insured			
2009				
0 - 200	10,164,547	2	10,115,590	2
200 - 400	15,740,869	3	15,724,962	4
400 - 800	40,086,333	9	39,663,463	10
800 - 1,000	52,793,752	12	49,995,635	12
More than 1,000	336,645,881	74	301,975,896	72
Total	455,431,382	100	417,475,546	100

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54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts (continued)

(i) Frequency and severity of claims (continued)

The table below represents the company's concentration of insured benefits across five bands of insured benefits per group individual life assured. The benefit insured figured are shown gross and net of reinsurance.

Group Life Benefits Assured per Life ('000)	The Group			
	Total Benefits Insured			
	Before Reinsurance \$'000	%	After Reinsurance \$'000	%
2010				
0 - 200	16,942,736	5	14,559,451	5
200 - 400	1,767,935	1	585,397	1
400 - 800	576,498	1	151,922	1
800 - 1,000	116,753	1	108,193	1
More than 1,000	304,577,409	92	302,967,409	92
Total	323,981,331	100	318,372,372	100
Group Life Benefits Assured per Life ('000)	Total Benefits Insured			
2009				
0 - 200	20,852,951	6	19,017,305	6
200 - 400	12,724,891	4	11,413,208	3
400 - 800	28,433,677	9	28,001,808	9
800 - 1,000	21,322,526	6	21,322,526	7
More than 1,000	245,674,946	75	245,019,111	75
Total	329,008,991	100	324,773,958	100

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts (continued)

(i) Frequency and severity of claims (continued)

Group Life Benefits Assured per Life ('000)	The Company			
	Total Benefits Insured			
	Before Reinsurance \$'000	%	After Reinsurance \$'000	%
2010				
0 - 200	999	1	999	1
200 - 400	2,723	1	2,723	1
400 - 800	16,945	1	16,945	1
800 - 1,000	25,745	1	25,745	1
More than 1,000	304,577,409	96	302,967,409	96
	<u>304,623,821</u>	<u>100</u>	<u>303,013,821</u>	<u>100</u>

Group Life Benefits Assured per Life ('000)	The Company			
	Total Benefits Insured			
	Before Reinsurance \$'000	%	After Reinsurance \$'000	%
2009				
0 - 200	3,254,708	1	3,254,708	1
200 - 400	10,814,706	4	10,814,706	4
400 - 800	27,912,479	9	27,912,479	9
800 - 1,000	21,322,526	7	21,322,526	7
More than 1,000	245,674,946	79	245,019,111	79
	<u>308,979,365</u>	<u>100</u>	<u>308,323,530</u>	<u>100</u>

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts (continued)

(i) Frequency and severity of claims (continued)

Annuity Payable per annum per annuitant ('000) 2010	The Company	
	Total Benefits Insured	
	\$'000	%
0 - 20	9,472	1
20 - 40	14,294	1
40 - 80	51,690	4
80 - 100	29,610	2
More than 100	1,123,836	92
Total	<u>1,228,902</u>	<u>100</u>

Annuity Payable per annum per annuitant ('000) 2009	The Company	
	Total Benefits Insured	
	\$'000	%
0 - 20	9,592	1
20 - 40	13,657	1
40 - 80	50,259	5
80 - 100	59,395	5
More than 100	963,903	88
Total	<u>1,096,806</u>	<u>100</u>

For interest-sensitive and unit-linked contracts the Group charges for mortality risks on a monthly basis for all insurance contracts and has the right to alter these charges based on mortality experience and hence to minimise its exposure to mortality risk. Delays in implementing increases in charges, and market or regulatory restraints over the extent of any increases may reduce this mitigating effect.

The Group manages these risks through its underwriting strategy and reinsurance arrangements.

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts (continued)

(i) Frequency and severity of claims (continued)

The following tables for the company's annuity insurance contracts illustrate the concentration of risk based on five bands that group these contracts in relation to the amount payable per annum as if the annuity was in payment at the year end. The greatest risk concentration remains at the highest band, which is consistent with the prior year. The Group does not hold any reinsurance contracts against the liabilities carried for these contracts.

Annuity Payable per annum per annuitant ('000) 2010	The Group	
	Total Benefits Insured	
	\$'000	%
0 - 20	22,734	2
20 - 40	21,653	2
40 - 80	55,312	4
80 - 100	29,610	2
More than 100	1,123,836	90
Total	<u>1,253,145</u>	<u>100</u>

Annuity Payable per annum per annuitant ('000) 2009	The Group	
	Total Benefits Insured	
	\$'000	%
0 - 20	19,235	2
20 - 40	21,336	2
40 - 80	50,259	4
80 - 100	59,395	5
More than 100	963,903	87
Total	<u>1,114,128</u>	<u>100</u>

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Long term insurance contracts (continued)

(i) Frequency and severity of claims (continued)

The underwriting strategy is intended to ensure that the risks underwritten are well diversified in terms of type of risk and the level of insured benefits. The Group reinsures the excess of the insured benefit for new business for standard risks under an excess of loss reinsurance arrangement. Medical impaired lives are reinsured at lower levels. The Group does not place any reinsurance for contracts that insure survival risk. Insurance risk for contracts is also affected by the policyholders' rights to pay reduced or no future premiums, to terminate the contract completely, or to exercise a guaranteed annuity option. As a result, the amount of insurance risk is also subject to the policyholders' behaviour. On the assumption that the policyholders will make decisions rationally, overall risk can be assumed to be aggravated by such behaviour.

The Group has factored the impact of policyholders' behaviour into the assumptions used to measure these liabilities.

(ii) Sources of uncertainty in the estimation of future benefit payments and premium payments
Uncertainty in the estimation of future benefit payments and premium receipts for long term insurance contracts arises from the unpredictability of long term changes in overall levels of mortality and the variability in the policyholder behaviour.

The Group uses appropriate base tables of standard mortality according to the type of contract being written. An investigation as to the actual experience of the Group is carried out, and statistical methods are used to adjust the crude mortality rates to produce a best estimate of expected mortality for the future. The best estimate of future mortality is based on standard industry tables adjusted for the group's overall experience. For contracts that insure survival, an adjustment is made for future mortality improvements based on the mortality investigations performed by independent actuarial bodies. The Group maintains voluntary termination statistics to investigate the deviation of actual termination experience against assumptions. Statistical methods are used to determine appropriate termination rates to be used for the best estimate assumption.

(iii) Process used in deriving assumptions
The assumptions for short term life contracts and the process used in deriving these assumptions have remained substantially unchanged since the previous year.

For long-term insurance contracts, at the reporting date, the Group determines current best estimate assumptions in relation to future deaths, voluntary terminations, investment returns and administration expenses. The best estimate assumptions are determined based on experience studies and the current circumstances of the business. A margin for adverse deviation based on expected deterioration or mis-estimation of the mean, is added to the best estimate assumptions to derive the valuation assumptions which are used for calculating the liabilities arising under the insurance contracts.

See Note 38(e) for detail policy assumptions.

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54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Short-duration life and health insurance contracts

Short-term contracts are typically for one year's coverage, with an option to renew under terms that may be amended by the insurer. In determining the premium payable under the contract, the insurer considers the nature and amount of the risk assumed, and recent experience and industry statistics of the benefits payable. This is the process of underwriting, which establishes appropriate pricing guidelines, and may include specific tests and enquiries which determine the insurer's assessment of the risk. Insurers may also establish deductibles to limit amounts of potential losses incurred.

Policy benefits payable under short-term contracts are generally triggered by an insurable event, i.e. a medical expense or a death claim. Settlement of these benefits is expected generally within one year. However, some benefits are settled over a longer duration.

The principal risks arising from short-term insurance contracts are premium risk, claims risk and reinsurance risk (See Note 54(b)).

Premium risk is the risk that the premium rate has been set too low for the risk being assumed.

Claims risk is the risk that:

- the number of claims may exceed expectations
- the severity of claims incurred may exceed expectations
- the claim amount may develop during the interval between occurrence and settlement.

For the Group's life and health insurance contracts, significant risk exposures arise from mortality and morbidity experience.

(i) Frequency and severity of claims

These contracts are mainly issued to employers to insure their commitments to their employees in terms of their employee benefit plans. This risk is affected by the nature of the industry in which the employer operates. The risk of death and disability will vary by industry. Undue concentration of risk by industry will therefore increase the risk of a change in the underlying average mortality or morbidity of employees in a given industry, with significant effects on the overall insurance risk.

Insurance risk under disability contracts is also dependent on economic conditions in the industry. The Group attempts to manage this risk through its underwriting, claims handling and reinsurance policy. Excess of loss reinsurance contracts have been purchased by the Group to limit the maximum loss on any one life and health claims, see Note 54(b) for retention limits.

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54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Short-duration life and health insurance contracts (continued)

(ii) Sources of uncertainty in the estimation of future claim payments

There is no need to estimate mortality rates or morbidity rates for future years because these contracts have short duration.

(iii) Process used in deriving assumptions

The assumptions for short-duration life contracts and the process used in deriving these assumptions have remained substantially unchanged since the previous year.

See Note 38(e) for detail policy assumptions.

The process to derive the assumptions for short-duration life contracts is similar to long-term insurance contracts. However, the short-term nature of the mortality risk underwritten makes the Group's estimate of the liability covering death benefit payments less uncertain than in the case of long-term contracts.

Short-duration property and casualty insurance contracts

(i) Casualty insurance risks

Casualty risks are comprised principally of motor vehicle physical damage and personal liability.

The Group manages these risks by way of a conservative underwriting strategy, adequate reinsurance arrangements and proactive claims management. Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies and it has the right to reject the payment of a fraudulent claim. The Group will, where necessary, appoint lawyers to act on the Group's behalf in respect of serious bodily injury claims, thus ensuring prompt settlements and avoiding claims development. However, the severity of claims can be affected by increasing level of court awards and inflation.

(ii) Property insurance risks

These policies are underwritten by reference to the commercial replacement value of the properties and contents insured. Claim payment limits are always included to cap the amount payable on occurrence of the insured event. The costs of rebuilding properties, of replacement or indemnity for contents are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from windstorm or sea inundation damage.

The Group has reinsurance cover for such damage to limit losses, which are outline in Note 54(b).

For property insurance contracts, climatic changes give rise to more frequent and severe extreme weather events, such as hurricanes, which may result in motor and property claims.

The Group has a dedicated in-house department and also uses third party adjusters as necessary. The Group actively manages and pursues early settlements of claims to reduce its exposure to unpredictable developments.

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54. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Short-duration property and casualty insurance contracts (continued)

The Group cedes reinsurance to other companies to minimise its exposures arising from large risks or from hazards of an unusual or catastrophic nature. Reinsurance arrangements include quota share, facultative, excess and catastrophic coverage. The effect of such reinsurance arrangements is that the Group should not suffer total net insurance losses from any one catastrophic event of more than CI\$1,000,000 in any one year and from any single liability claim of more than CI\$200,000.

In the event that the Group's reinsurers were unable to meet their obligations under the reinsurance agreements in place, the Group would still be liable to pay all claims made under the insurance policies it issues, but would only receive reimbursement to the extent that the reinsurers could meet their above mentioned obligations.

For the Group's property and casualty insurance contracts, significant risk exposures arise from low frequency high severity events such as hurricanes. Single events, such as flooding and fires may also generate significant claims.

(b) Reinsurance risk

To limit its exposure of potential loss on an insurance policy, the insurer may cede certain levels of risk to a reinsurer. The Group selects reinsurers which have established capability to meet their contractual obligations and which generally have high credit ratings. The credit ratings of reinsurers are monitored.

For its property risks, the Group uses quota share and excess of loss catastrophe reinsurance treaties to obtain reinsurance cover. Catastrophe reinsurance is obtained for multiple claims arising from one event or occurring within a specified time period. However, treaty limits may apply and may expose the insurer to further claim exposure. Under some treaties, when treaty limits are reached, the insurer may be required to pay an additional premium to reinstate the reinsurance coverage.

For other insurance risks, insurers limit their exposure by event or per person by excess of loss or quota share treaties.

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54. Insurance and Financial Risk Management (Continued)

(b) Reinsurance risk (continued)

Retention limits represent the level of risk retained by the insurer. The Board of Directors approved policy retention limits. Coverage in excess of these limits is ceded to reinsurers up to the treaty limit. The retention programs used by the Group are summarised below:

Type of insurance contract	Retention by insurers
Health insurance contracts with groups	Retention per individual to a maximum J\$1,000,000.
Life insurance contracts with individuals	Retention per individual to a maximum of J\$35,000,000 and US\$500,000.
Life insurance contracts with groups	Retention per individual to a maximum of J\$35,000,000 and US\$100,000.

(c) Cash flow and fair value interest rate risk

Cash flow risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The company takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. Interest rate changes may also result in losses if asset and liability cash flows are not closely matched with respect to timing and amount. The Asset and Liability Committee sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored at least quarterly.

The return on investments may be variable, fixed for a term or fixed to maturity. On reinvestment of a matured investment, the returns available on the new investment may be significantly different from the returns formerly achieved. This is known as reinvestment risk.

The Group monitors interest rate risk by calculating the mean duration of the investment portfolio and the liabilities issued. The mean duration is an indicator of the sensitivity of the assets and liabilities to change in current interest rates. The mean duration of the liabilities is determined by means of projecting expected cash flows from the contracts using best estimate assumptions (Note 38(e) for further details).

The Group is exposed to various risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows.

(i) Long term traditional insurance contracts and some investment contracts

Insurance and investment contracts with guaranteed and fixed terms have benefit payments that are fixed and guaranteed at the inception of the contract. The financial components of these benefits may include a guaranteed fixed interest rate and hence the Group's primary financial risk on these contracts is the risk that interest income and capital redemptions from the financial assets backing the liabilities is insufficient to fund the guaranteed benefits payable.

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54. Insurance and Financial Risk Management (Continued)

(c) Cash flow and fair value interest rate risk (continued)

(ii) Long term insurance contracts and investment contracts without fixed terms

For unit-linked contracts the Group matches all the assets on which the unit prices are based with assets in the portfolio. There is no price, currency, credit, or interest rate risk for these contracts.

The Group's primary exposure to financial risk for these contracts is the risk of volatility in asset management fees due to the impact of interest rate and market price movements on the fair value of the assets held in the linked funds, on which investment management fees are based.

A decrease of 10% in the value of the assets would reduce the asset management fees to \$149,219,000 (2009 - \$122,319,000) per annum.

Unit-linked and interest-sensitive universal life type contracts have embedded surrender options. These embedded derivatives vary in response to the change in a financial variable (such as equity prices and interest rates). At year end, all embedded derivatives within insurance liabilities were closely related to the host contract and did not require separation.

(iii) Short term contracts

For short term insurance contracts, the Group has matched the insurance liabilities with a portfolio of debt securities. The financial assets in this portfolio are characterised by interest rate risk.

Short term liabilities are not directly sensitive to the level of market interest rates, as they are undiscounted and contractually non-interest bearing.

The following tables summarise carrying amounts of statement of financial position assets, liabilities and equity in order to arrive at the Group's and the company's interest rate gap based on earlier of contractual repricing or maturity dates.

The disclosures provided in this note are based on the Group's and the company's investment portfolio as at 31 December 2010.

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54. Insurance and Financial Risk Management (Continued)

(c) Cash flow and fair value interest rate risk (continued)

	The Group						
	2010						
	Immediately Rate Sensitive	Within 3 mths	3-12 mths	1-5 years	Over 5 years	Non- Interest bearing	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Liabilities							
Securities sold under repurchase agreements	-	43,038,972	4,966,256	40,850	-	331,450	48,377,528
Due to Banks and other financial institutions	-	7,917,609	40,487	788,557	528,762	8,637	9,284,052
Customer deposits and other accounts	-	3,835,020	3,714,095	563,583	825,200	79,004	9,016,902
Structured products	-	42,765	155,038	63,337	131,286	92,002	484,428
Derivative financial instruments	-	-	-	-	-	158,360	158,360
Redeemable preference shares	-	-	-	612,852	-	3,148	616,000
Other liabilities	-	-	-	-	-	3,949,540	3,949,540
Segregated funds' liabilities	-	40,735	165,621	608,680	8,994,408	-	9,809,444
Insurance contracts liabilities	-	319,644	975,694	5,246,681	11,959,749	1,805,212	20,306,980
Investment contracts liabilities	-	6,906,935	2,049,064	1,373,333	-	-	10,329,332
Other policy liabilities	-	678,347	-	-	-	1,611,348	2,289,695
Non-financial liabilities:							
Provision	-	-	-	-	-	200,000	200,000
Taxation payable	-	-	-	-	-	222,593	222,593
Deferred income taxes	-	-	-	-	-	716,281	716,281
Retirement benefit obligations	-	-	-	-	-	665,782	665,782
Total liabilities	-	62,780,027	12,066,255	9,297,873	22,439,405	9,843,357	116,426,917
On statement of financial position interest sensitivity gap	6,368,120	(31,897,607)	(3,476,994)	10,230,278	36,309,917	9,198,222	26,731,936
Cumulative interest sensitivity gap	6,368,120	(25,529,487)	(29,006,481)	(18,776,203)	17,533,714	26,731,936	

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54. Insurance and Financial Risk Management (Continued)

(c) Cash flow and fair value interest rate risk (continued)

	The Group						
	2010						
	Immediately Rate Sensitive	Within 3 mths	3-12 mths	1-5 years	Over 5 years	Non- Interest bearing	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Assets							
Cash resources	2,789,071	-	-	-	-	102,337	2,891,408
Cash reserve at Bank of Jamaica	456,476	-	-	-	-	-	456,476
Financial investments and pledged assets	1,567,058	25,265,918	5,587,972	15,503,683	54,310,219	3,714,794	105,949,644
Securities purchased under resale agreements	1,533,961	642,042	2,288	-	3,173	10,123	2,191,587
Derivative financial instruments	-	18,271	54,110	142,251	-	76,145	290,777
Loans & leases, after allowance for credit losses	-	2,385,797	2,693,351	3,077,348	1,256,365	89,791	9,502,652
Reinsurance contracts	-	-	-	-	-	184,291	184,291
Other assets	-	-	-	-	-	2,669,446	2,669,446
Segregated funds' assets	21,554	1,822,448	251,540	804,869	3,179,565	3,729,468	9,809,444
Non-financial assets:							
Investment properties	-	-	-	-	-	853,869	853,869
Investment in associated companies	-	-	-	-	-	2,725	2,725
Property, plant and equipment	-	-	-	-	-	1,470,277	1,470,277
Retirement benefit assets	-	-	-	-	-	190,593	190,593
Intangible assets	-	-	-	-	-	4,512,310	4,512,310
Deferred income taxes	-	-	-	-	-	112,383	112,383
Taxation recoverable	-	-	-	-	-	1,323,027	1,323,027
Total assets	6,368,120	30,134,476	8,589,261	19,528,151	58,749,322	19,041,579	142,410,909
Assets classified as held for sale	-	747,944	-	-	-	-	747,944
Total assets	6,368,120	30,882,420	8,589,261	19,528,151	58,749,322	19,041,579	143,158,853

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(c) Cash flow and fair value interest rate risk (continued)

	The Group						
	2009						
	Immediately Rate Sensitive	Within 3 moths	3-12 months	1-5 years	Over 5 years	Non- Interest bearing	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Assets							
Cash resources	4,489,318	-	-	-	-	1,000	4,490,318
Cash reserve at Bank of Jamaica	413,744	-	-	-	-	-	413,744
Financial investments and pledged assets	1,258,777	17,720,386	10,523,070	14,988,862	40,431,635	4,438,886	89,361,616
Securities purchased under resale agreements	-	6,420,808	4,201	-	3,308	28,241	6,456,558
Derivative financial instruments	-	15,799	8,737	87,464	43,374	-	155,374
Loans & leases, after allowance for credit losses	-	2,503,803	2,175,083	2,430,329	1,488,910	90,174	8,688,299
Reinsurance contracts	-	-	-	-	-	191,438	191,438
Other assets	-	-	-	-	-	3,105,438	3,105,438
Segregated funds' assets	27,107	2,697,052	235,308	775,655	1,955,341	2,825,816	8,516,279
Non-financial assets:							
Investment properties	-	-	-	-	-	1,041,338	1,041,338
Investment in associated companies	-	-	-	-	-	2,725	2,725
Property, plant and equipment	-	-	-	-	-	1,261,720	1,261,720
Retirement benefit assets	-	-	-	-	-	316,535	316,535
Intangible assets	-	-	-	-	-	5,070,512	5,070,512
Deferred income taxes	-	-	-	-	-	826,072	826,072
Taxation recoverable	-	-	-	-	-	1,133,205	1,133,205
Total assets	6,188,946	29,357,848	12,946,399	18,282,310	43,922,568	20,333,100	131,031,171
Assets classified as held for sale and discontinued operations	-	1,757,051	-	-	-	2,678,195	4,435,246
Total assets	6,188,946	31,114,899	12,946,399	18,282,310	43,922,568	23,011,295	135,466,417

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(c) Cash flow and fair value interest rate risk (continued)

Sensitivity

Sensitivity to interest rate risk is considered by operating subsidiaries. The effects of changes in interest rates of assets backing actuarial liabilities are disclosed in Note 55.

The effects of changes in interest rates of assets backing other policy liabilities, deposit and security liabilities and equity are considered below.

(d) Credit risk

The Group takes on exposure to credit risk, which is the risk that its customers, clients or counterparties will cause a financial loss for the Group by failing to discharge their contractual obligations. Credit exposures arise principally in lending and investment activities. There is also credit risk in off-statement of financial position financial instruments, such as loan commitments. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or groups of related counterparties and to geographical and industry segments.

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the statement of financial position.

Credit-related commitment risks arise from guarantees which may require payment on behalf of customers. Such payments are collected from customers based on the terms of the letters of credit. They expose the Group to similar risks to loans and these are mitigated by the same control policies and processes. Key areas where the Group is exposed to credit risk are:

- (i) Reinsurers' share of insurance liabilities – see Note 54(b) for details of reinsurance risk.
- (ii) Amounts due from reinsurers in respect of claims already paid.
- (iii) Loans, leases, mortgages and investments

Credit review process

The Group has established a credit quality review process involving regular analysis of the ability of borrowers and other counterparties to meet interest and capital repayment obligations.

(i) Loans and leases

The Group assesses the probability of default of individual counterparties using internal ratings. Clients of the Group are segmented into five rating classes. The Group's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class.

Group's internal rating scale:

Group's rating	Description of the grade
1	Standard
2	Potential Problem Credit
3	Sub-Standard
4	Doubtful
5	Loss

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Credit review process (continued)

(i) Loans and leases (continued)

Exposure to credit risk is managed in part by obtaining collateral and corporate and personal guarantees. Counterparty limits are established by the use of a credit classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Group to assess the potential loss as a result of the risk to which it is exposed and take corrective action.

(ii) Investments and cash

Credit risk from financial investments is minimised through holding a diversified portfolio of investments, purchasing securities and advancing loans only after careful assessment of the borrower, obtaining collateral before advancing loans, and placing deposits with financial institutions with a strong capital base. It does not generally require collateral in respect of other financial assets, mainly premiums receivable. There is a credit policy in place to minimise the Group's exposure to credit risk. Limits may be placed on the amount of risk accepted in relation to one borrower. At the year end date the only significant concentration of credit risk related to the Group's investments in Government of Jamaica securities.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the consolidated statement of financial position without taking into account any collateral or any credit enhancements.

Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of different types of collateral.

The main types of collateral obtained are as follows:

Loans and leases – cash and near cash securities, mortgages over commercial and residential properties, charges over business assets such as premises, equipment, inventory, accounts receivable, stocks and other securities and motor vehicles.
Securities lending and reverse repurchase transactions – cash or Government of Jamaica securities.

The Group also obtains guarantees from parent companies for loans to their subsidiaries and personal guarantees for loans given to private companies.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral held.

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54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Impairment

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue by more than 90 days or there are any known difficulties in the cash flows of counterparties, credit rating downgrades or infringement of the original terms of the contract.

The Group addresses impairment assessment in two areas: individually assessed allowances and collectively assessed allowances.

Individually assessed allowances are provided for financial assets that are above materiality thresholds based on a review conducted at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at year end date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held and the anticipated receipts for that individual account.

In addition, collectively assessed allowances are provided for: (i) portfolios of homogenous assets that are individually below materiality thresholds; and (ii) losses that have been incurred but have not yet been identified, by taking into consideration historical losses on the portfolio, current economic conditions and expected receipts and recoveries once impaired.

Commitments and guarantees

To meet the financial needs of customers, the Group enters into various irrevocable commitments and contingent liabilities. Even though these obligations may not be recognized on the statement of financial position, they do not contain credit risk and are therefore part of the overall risk of the Group.

The internal rating systems described above focus more on credit-quality mapping from the inception of lending activities. In contrast, impairment provisions are recognized for financial reporting purposes only for losses that have been incurred at the year end date based on objective evidence of impairment. Due to the different methodologies applied, the amount of incurred credit losses provided for in the financial statements are usually lower than the amount determined from the expected loss model that is used for internal operational management and banking regulation purposes.

The internal rating tool assists management to determine whether objective evidence of impairment exists under IAS 39, based on the following criteria set out by the Group:

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower (eg equity ratio, net income percentage of sales);
- Breach of loan covenants or conditions;
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position; and
- Deterioration in the value of collateral.

The impairment provision shown in the statement of financial position at year-end is derived from each of the five internal rating grades. However, the majority of the impairment provision comes from the bottom two rating classes (doubtful and loss). The tables below show the Group's loans and leases and the associated impairment provision for each internal rating classes:

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Group's and company's rating

	The Group			
	2010		2009	
	Loans and leases	Impairment provision	Loans and leases	Impairment provision
	\$'000	\$'000	\$'000	\$'000
Standard	8,759,914	-	8,288,602	-
Potential Problem Credit	472,935	-	272,837	-
Sub-Standard	287,102	83,123	111,335	27,211
Doubtful	69,024	30,819	92,694	72,878
Loss	127,484	99,865	100,268	77,348
	<u>9,716,459</u>	<u>213,807</u>	<u>8,865,736</u>	<u>177,437</u>

	The Company			
	2010		2009	
	Loans and leases	Impairment provision	Loans and leases	Impairment provision
	\$'000	\$'000	\$'000	\$'000
Standard	-	-	608	-
Potential Problem Credit	1,767	-	1,473	-
Sub-Standard	-	-	-	-
Doubtful	-	-	-	-
Loss	-	-	-	-
	<u>1,767</u>	<u>-</u>	<u>2,081</u>	<u>-</u>

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Maximum exposure to credit risk before collateral held or other credit enhancements

The following table represents a worst case scenario of credit risk exposure to the Group and company at 31 December 2010 and 2009, without taking account of any collateral held or other credit enhancements. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts as reported in the statement of financial position.

	Maximum exposure			
	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Credit risk exposures relating to on-statement of financial position are as follows:				
Cash and balances due from other financial institutions (excluding cash on hand)	4,138,316	6,192,152	528,967	1,105,166
Securities purchased under agreements to resell	2,191,587	6,456,558	1,585,906	3,413,950
Investment securities	103,275,586	85,874,946	33,457,641	26,186,385
Loans, net of allowance for credit losses	9,480,319	8,653,610	-	-
Lease receivables	22,333	34,689	1,767	2,081
Other assets	2,030,744	2,402,219	2,468,530	3,001,645
	<u>121,138,885</u>	<u>109,614,174</u>	<u>38,042,811</u>	<u>33,709,227</u>
Credit risk exposures relating to off-statement of financial position items are as follows:				
Loan commitments	362,065	804,280	58,070	24,450
Guarantees and letters of credit	1,078,489	1,170,560	-	-
	<u>1,440,554</u>	<u>1,974,840</u>	<u>58,070</u>	<u>24,450</u>

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Loans and leases (continued)

(ii) Aging analysis of past due but not impaired loans and leases (continued)

Financial assets other than loans and leases that are past due but not impaired are mortgage loans up to three months of \$19,905,000 (2009 - \$26,202,000).

Of the aggregate amount of gross past due but not impaired loans and leases, the fair value of collateral that the Group and company held was \$81,332,762,000 (2009 - \$4,804,726,000) and \$292,797,000 (2009 - \$322,920,000) respectively.

(iii) Financial assets – individually impaired

Financial assets that are individually impaired before taking into consideration the cash flows from collateral held are as follows:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Investments securities	114,936	127,263	22,512	34,132
Loans and leases	483,610	304,287	-	-
Mortgage loans	208,532	225,709	187,164	202,282

The fair value of collateral that the Group and company held as security for individually impaired loans was \$2,441,494,000 (2009 - \$861,729,000) and \$268,882,000 (2009 - \$314,466,000) respectively.

There are no financial assets other than those listed above that were individually impaired.

(iv) Renegotiated loans and leases

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar accounts. Restructuring policies and practices are based on indicators or criteria which, in the judgment of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans. The Group's and company's renegotiated loans that would otherwise be past due or impaired totaled \$80,342,000 (2009 - \$16,427,000) and \$Nil (2009 - \$Nil) respectively.

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Loans and leases

(i) Credit quality of loans and leases are summarised as follows:

	The Group	
	2010	2009
	\$'000	\$'000
Neither past due nor impaired -		
Standard	6,244,082	7,184,518
Potential problem credit	-	-
Sub-Standard	-	-
Doubtful	-	-
Loss	-	-
Past due but not impaired	2,988,767	1,359,945
Impaired	483,610	321,273
Gross	<u>9,716,459</u>	<u>8,865,736</u>
Less: provision for credit losses	(213,807)	(177,437)
Net	<u>9,502,652</u>	<u>8,688,299</u>

The majority of past due loans are not considered impaired.

(ii) Aging analysis of past due but not impaired loans and leases:

	The Group	
	2010	2009
	\$'000	\$'000
Less than 30 days	1,253,876	879,493
31 to 60 days	20,692	452,800
61 to 90 days	1,712,432	26,179
More than 90 days	1,767	1,473
	<u>2,988,767</u>	<u>1,359,945</u>

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Loans and leases (continued)

(v) Repossessed collateral

The Group and the company can obtain assets by taking possession of collateral held as security.

Repossessed properties are sold as soon as practicable with the proceeds used to reduce the outstanding indebtedness. In general, the Group and the company do not occupy repossessed properties for business use.

The Group and the company have no repossessed collateral.

Credit exposure

Investments and cash

The following table summarises the credit exposure of the Group to businesses and government by sectors in respect of investments and cash:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Government of Jamaica	71,850,470	58,076,679	22,717,428	19,253,961
Foreign government	5,151,636	4,333,456	2,395,404	1,479,843
Corporate	19,957,260	17,392,455	810,839	1,541,970
Financial institutions	6,319,781	12,257,349	2,110,687	4,503,014
Corporate equities	1,324,813	2,068,072	358,498	1,165,143
Mortgages	1,452,176	2,132,114	1,428,964	2,095,656
Policy loans	799,180	806,073	332,701	333,919
Promissory notes	1,740,615	861,854	4,629,136	861,854
	<u>108,595,931</u>	<u>97,928,052</u>	<u>34,783,657</u>	<u>31,235,360</u>
Interest receivable	2,334,371	2,300,555	1,147,355	635,284
	<u>110,930,302</u>	<u>100,228,607</u>	<u>35,931,012</u>	<u>31,870,644</u>

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54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Credit exposure (continued)

There are equal and offsetting claims against customers in the event of a call on the above commitments for customer guarantees and letters of credit.

The Group's exposures to individual counterparty credit risks exceeding 2.5% of exposures by class are set out below:

	The Group		The Company	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Debt securities:				
Government of Jamaica debt securities	73,714,756	63,819,557	23,581,790	19,735,615
Deposits and Cash:				
Bank of America	1,340,409	1,425,219	-	-
Citibank NA	376,436	298,531	-	-
National Commercial Bank Jamaica Limited	337,779	244,986	311,883	202,505
The Bank of Nova Scotia Jamaica Limited	61,184	47,052	6,913	11,802
Reinsurance Assets:				
Swiss Re - rated A+ (superior) by A.M Best	184,291	428,111	44,022	30,216
Munich Re - rated A+ (superior) by A.M Best	-	389,419	-	23,396
Everest Re - rated A+ (superior) by A.M Best	-	226,071	-	-

Exposure to credit risk is also managed in part by obtaining collateral and guarantees for mortgage loans. For mortgage loans, the collateral is real estate property, and the approved loan is usually no more than 95% of collateral value.

Policy loans are advanced on the security of the underlying insurance policy cash values. Cash loans are advanced to a maximum of 80% of the cash surrender value. Automatic premium loans are advanced to the extent of available cash surrender value.

For securities purchased under agreement to resell, title to securities are transferred to the Group by agreement, and for the duration of the latter.

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54. Insurance and Financial Risk Management (Continued)

(d) Credit risk (continued)

Past due and impaired financial investments

Debt securities are assessed for impairment when amounts are past due, when the borrower is experiencing cash flow difficulties, or when the borrower's credit rating has been downgraded.

Mortgages less than 90 days past due are not assessed for impairment unless other information is available to indicate the contrary.

(e) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill commitments to lend.

Liquidity risk management process

The Group's liquidity management process, as carried out within the Group and monitored by the Treasury Department, includes:

- Monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required;
- Maintaining a portfolio of highly marketable and diverse assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- Maintaining committed lines of credit;
- Optimising cash returns on investment;
- Monitoring statement of financial position liquidity ratios against internal and regulatory requirements. The most important of these is to maintain limits on the ratio of net liquid assets to customer liabilities; and
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for companies ever to be completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

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54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates and exchange rates.

Certain investment portfolios within the Group contain securities which can only be disposed of over a period of time. In such instances, the Group generally maintains higher levels of short term instruments to compensate for the relative illiquidity of the aforementioned securities.

The disclosures provided in this note are based on the Group's and the company's investment portfolio as at 31 December 2010.

The tables below present the undiscounted cash flows payable (both interest and principal cash flows) of the Group's and company's financial and non-financial liabilities based on contractual repayment obligations. The Group expects that many policyholders/customers will not request repayment on the earliest date the Group could be required to pay. The expected maturity dates of financial assets and liabilities are based on estimates made by management as determined by retention history.

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54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

	The Group					Total
	Within 3 mths	3-12 mths	1-5 years	Over 5 years	No specific maturity	
	\$000	\$000	\$000	\$000	\$000	\$000
Undiscounted Financial Liabilities - 31 December 2010						
Securities sold under repurchase agreements	43,497,430	5,151,618	44,821	-	-	48,693,869
Due to banks and other financial institutions	8,064,602	79,164	942,420	940,868	-	10,027,054
Customer deposits and other accounts	4,324,161	3,867,281	935,097	1,034,119	-	10,160,658
Structured products	254,169	148,554	518,813	222,491	-	1,144,027
Derivative financial instruments	114,086	3,421	5,639	35,214	-	158,360
Redeemable preference shares	13,850	41,551	682,104	-	-	737,505
Other liabilities	2,365,368	1,486,972	-	-	97,200	3,949,540
Segregated funds' liabilities	40,735	165,621	608,680	8,994,408	-	9,809,444
Insurance contracts liabilities	319,644	975,694	5,246,681	13,764,961	-	20,306,980
Investment contracts liabilities	6,956,913	2,069,279	1,378,944	-	-	10,405,136
Other policy liabilities	678,347	1,611,348	-	-	-	2,289,695
Total undiscounted liabilities	66,629,305	15,600,503	10,363,199	24,992,061	97,200	117,682,268
Undiscounted Financial Liabilities - 31 December 2009						
Securities sold under repurchase agreements	37,996,489	6,390,182	14,898	-	-	44,401,569
Due to banks and other financial institutions	6,597,759	2,140,082	1,515,640	897,223	-	11,150,704
Customer deposits and other accounts	3,754,001	3,819,032	657,757	1,163,408	-	9,394,198
Structured products	-	-	363,542	229,797	-	593,339
Derivative financial instruments	-	-	17,723	182,983	-	200,706
Redeemable preference shares	6,995	-	2,061,392	-	-	2,068,387
Other liabilities	4,288,583	-	57,376	57,739	5,914	4,409,612
Segregated funds' liabilities	42,151	152,730	552,181	7,769,217	-	8,516,279
Insurance contracts liabilities	288,688	863,538	4,753,214	12,793,697	-	18,699,137
Investment contracts liabilities	5,423,222	6,631,545	936,147	-	-	12,990,914
Other policy liabilities	637,993	1,313,123	-	-	-	1,951,116
	59,035,881	21,310,232	10,929,870	23,094,064	5,914	114,375,961
Liabilities included in assets classified as held for sale and discontinued operations	2,791,521	-	-	304,902	401,976	3,498,399
Total undiscounted liabilities	61,827,402	21,310,232	10,929,870	23,398,966	407,890	117,874,360

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54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

	The Company					Total
	Within 3 mths	3-12 mths	1-5 years	Over 5 years	No specific maturity	
	\$000	\$000	\$000	\$000	\$000	\$000
Undiscounted Financial Liabilities - 31 December 2010						
Due to banks and other financial institutions	161,231	60,410	190,149	808,238	-	1,220,028
Other liabilities	3,289,419	-	-	-	4,967	3,294,386
Segregated funds' liabilities	40,735	165,621	608,680	8,505,977	-	9,321,013
Insurance contracts liabilities	312,354	942,643	5,090,918	12,420,019	-	18,765,934
Investment contracts liabilities	5,875,201	131,908	1,333,050	-	-	7,340,159
Other policy liabilities	321,249	1,418,273	-	-	-	1,739,522
Total undiscounted liabilities	10,000,189	2,718,855	7,222,797	21,734,234	4,967	41,681,042
Undiscounted Financial Liabilities - 31 December 2009						
Due to banks and other financial institutions	199,086	1,419,702	147,304	770,274	-	2,536,366
Other liabilities	4,883,757	-	-	-	4,967	4,888,724
Segregated funds' liabilities	42,151	152,730	552,181	7,267,299	-	8,014,361
Insurance contracts liabilities	280,631	845,342	4,612,766	11,366,928	-	17,105,667
Investment contracts liabilities	4,584,541	288,871	210,623	-	-	5,084,035
Other policy liabilities	1,546,033	-	-	-	-	1,546,033
Total undiscounted liabilities	11,536,199	2,706,645	5,522,874	19,404,501	4,967	39,175,186

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54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

The tables below reflect the expected maturities of the Group and company's discounted financial and non-financial assets and liabilities at the year end date.

	The Group					Total
	Within 3 mths	3-12 mths	1-5 years	Over 5 years	No specific maturity	
	\$000	\$000	\$000	\$000	\$000	\$000
Assets						
Cash resources	2,767,118	-	-	124,290	-	2,891,408
Cash reserve at Bank of Jamaica	456,476	-	-	-	-	456,476
Financial investments and pledged assets	7,535,054	4,189,798	27,037,950	65,883,649	1,303,193	105,949,644
Securities purchased under resale agreements	2,186,126	2,288	-	3,173	-	2,191,587
Derivative financial instruments	6,362	3,421	245,780	35,214	-	290,777
Loans and leases, after allowance for credit losses	2,489,816	2,701,897	3,072,116	1,238,823	-	9,502,652
Reinsurance contracts	-	184,291	-	-	-	184,291
Other assets	1,483,139	658,985	38,892	-	488,430	2,669,446
Segregated funds' assets	766,955	216,334	896,862	4,336,341	3,592,952	9,809,444
Non-financial assets:						
Investment properties	-	-	-	-	853,869	853,869
Investment in associated companies	-	-	-	-	2,725	2,725
Property, plant and equipment	-	-	-	-	1,470,277	1,470,277
Retirement benefit assets	-	-	-	190,593	-	190,593
Intangible assets	-	-	-	4,512,310	-	4,512,310
Deferred income taxes	-	112,383	-	-	-	112,383
Taxation recoverable	1,323,027	-	-	-	-	1,323,027
	19,014,073	8,069,397	31,291,600	76,324,393	7,711,446	142,410,909
Assets classified as held for sale	-	747,944	-	-	-	747,944
Total assets	19,014,073	8,817,341	31,291,600	76,324,393	7,711,446	143,158,853

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(expressed in Jamaican Dollars unless otherwise indicated)

54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

	The Group					Total
	Within 3 mths	3-12 mths	1-5 years	Over 5 years	No specific maturity	
	\$000	\$000	\$000	\$000	\$000	\$000
Liabilities						
Securities sold under repurchase agreements	43,370,412	4,966,266	40,850	-	-	48,377,528
Due to banks and other financial institutions	7,930,248	35,634	789,408	528,762	-	9,284,052
Customer deposits and other accounts	3,918,303	3,709,816	563,583	825,200	-	9,016,902
Structured products	52,500	178,761	79,096	174,071	-	484,428
Derivative financial instruments	114,086	3,421	5,639	35,214	-	158,360
Redeemable preference shares	3,148	-	612,852	-	-	616,000
Other liabilities	2,365,368	1,486,972	-	-	97,200	3,949,540
Segregated funds' liabilities	40,735	165,621	608,680	8,994,408	-	9,809,444
Insurance contracts liabilities	319,644	975,694	5,246,681	13,764,961	-	20,306,980
Investment contracts liabilities	6,906,936	2,049,064	1,373,332	-	-	10,329,332
Other policy liabilities	678,347	1,611,348	-	-	-	2,289,695
Non-financial liabilities:						
Provisions	200,000	-	-	-	-	200,000
Taxation payable	222,593	-	-	-	-	222,593
Deferred income taxes	-	716,281	-	-	-	716,281
Retirement benefit obligations	-	-	-	665,782	-	665,782
Total liabilities	66,122,320	15,898,878	9,320,121	24,988,398	97,200	116,426,917
On statement of financial position interest sensitivity gap	(47,108,247)	(7,081,537)	21,971,479	51,335,995	7,614,246	26,731,936
Cumulative interest sensitivity gap	(47,108,247)	(54,189,784)	(32,218,305)	19,117,690	26,731,936	
2009						
Total assets	26,287,500	15,447,272	23,387,590	60,905,194	9,438,861	135,466,417
Total liabilities	54,674,071	25,454,518	10,350,211	23,247,757	407,890	114,134,447
On statement of financial position interest sensitivity gap	(28,386,571)	(10,007,246)	13,037,379	37,657,437	9,030,971	21,331,970
Cumulative interest sensitivity gap	(28,386,571)	(38,393,817)	(25,356,438)	12,300,999	21,331,970	

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54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

	The Company					Total
	Within 3 months	3-12 months	1-5 years	Over 5 years	Non-Interest bearing	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Assets:						
Cash resources	368,974	-	-	-	-	368,974
Financial investments	2,223,984	3,880,126	1,078,996	26,406,411	386,719	33,976,236
Securities purchased under resale agreements	1,580,446	2,288	-	3,172	-	1,585,906
Lease receivables	1,767	-	-	-	-	1,767
Reinsurance contracts	-	44,022	-	-	-	44,022
Other assets	1,896,316	658,985	38,892	-	488,166	3,082,359
Segregated funds' assets	688,511	215,683	896,862	4,246,805	3,273,152	9,321,013
Non-financial assets:						
Investment properties	-	-	-	-	490,305	490,305
Investment in associated companies	-	-	-	-	2,725	2,725
Property, plant and equipment	-	-	-	-	1,250,162	1,250,162
Retirement benefit assets	-	-	-	184,482	-	184,482
Intangible assets	-	-	-	2,435,456	-	2,435,456
Investment in subsidiaries	-	-	-	-	12,927,631	12,927,631
Taxation recoverable	248,738	-	-	-	-	248,738
	7,008,736	4,801,104	2,014,750	33,276,326	18,818,860	65,919,776
Assets classified as held for sale	747,944	-	-	-	-	747,944
Total assets	7,756,680	4,801,104	2,014,750	33,276,326	18,818,860	66,667,720
Liabilities						
Due to banks and other financial institutions	153,052	17,537	117,728	414,208	-	702,525
Other liabilities	1,176,567	2,034,146	-	-	83,673	3,294,386
Segregated funds' liabilities	40,735	165,621	608,680	8,505,977	-	9,321,013
Insurance contracts liabilities	312,354	942,643	5,090,918	12,420,019	-	18,765,934
Investment contracts liabilities	5,833,109	130,875	1,327,892	-	-	7,291,876
Other policy liabilities	321,249	1,418,273	-	-	-	1,739,522
Non-financial liabilities:						
Taxation payable	70,596	-	-	-	-	70,596
Deferred income taxes	-	228,036	-	-	-	228,036
Retirement benefit obligations	-	-	-	610,491	-	610,491
Total liabilities	7,907,662	4,937,131	7,145,218	21,950,695	83,673	42,024,379
On statement of financial position interest sensitivity gap	(150,982)	(136,027)	(5,130,468)	11,325,631	18,735,187	24,643,341
Cumulative interest sensitivity gap	(150,982)	(287,009)	(5,417,477)	5,908,154	24,643,341	

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54. Insurance and Financial Risk Management (Continued)

(e) Liquidity risk (continued)

	The Company					Total
	2009					
	Within 3 months	3-12 months	1-5 years	Over 5 years	Non-Interest bearing	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total assets	9,446,213	1,771,679	3,006,039	27,578,705	16,108,542	57,652,327
Total liabilities	12,880,611	1,690,414	5,442,913	19,522,783	4,973	39,282,842
On statement of financial position interest sensitivity gap	(3,434,398)	81,265	(2,436,874)	8,055,922	16,103,569	18,369,485
Cumulative interest sensitivity gap	(3,434,398)	(3,353,133)	(5,790,007)	2,265,915	18,369,485	

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, central bank balances, items in the course of collection, investment securities and other eligible bills, loans and advances to banks, and loans and advances to customers. In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended. In addition, debt securities and treasury and other bills have been pledged to secure liabilities. The Group is also able to meet unexpected net cash outflows by selling securities and accessing additional funding sources from other financing institutions.

(f) Market risk

The Group takes on exposure to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk mainly arise from changes in foreign currency exchange rates and interest rates. Market risk is monitored by the Investment department which carries out extensive research and monitors the price movement of financial assets on the local and international markets. Market risk exposures are measured using sensitivity analysis.

There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risk.

Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

Foreign exchange risk occurs when the Group takes an open position in a currency. To control this exchange risk the Asset and Liability Committee (ALCO) has approved limits for net open position in each currency for both intra-day and overnight position. This limit may vary from time to time as determined by ALCO.

The Group also has transactional currency exposure. Such exposure arises from having financial assets in currencies other than those in which financial liabilities are expected to settle. The Group ensures that its net exposure is kept to an acceptable level by buying or selling foreign assets to address short term imbalances.

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54. Insurance and Financial Risk Management (Continued)

(f) Market risk (continued)

Currency risk (continued)

Concentrations of currency risk:

On and off statement of financial position financial instruments

	The Group			
	2010			
	Jamaican \$	US\$	Other	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash resources	526,385	1,909,150	455,873	2,891,408
Cash reserve at Bank of Jamaica	211,066	224,702	20,708	456,476
Financial investments and pledged assets	50,239,526	54,332,319	1,377,799	105,949,644
Securities purchased under resale agreements	1,201,953	979,809	9,825	2,191,587
Derivative financial instruments	-	290,777	-	290,777
Loans & leases, after allowance for credit losses	2,036,858	7,465,794	-	9,502,652
Reinsurance assets	44,022	140,269	-	184,291
Other assets	2,492,923	174,450	2,073	2,669,446
Segregated funds' assets	6,921,721	2,722,948	164,775	9,809,444
Non-financial assets:				
Investment properties	490,305	363,564	-	853,869
Investment in associated companies	2,725	-	-	2,725
Property, plant and equipment	1,422,629	47,648	-	1,470,277
Retirement benefit assets	190,593	-	-	190,593
Intangible assets	4,059,479	452,831	-	4,512,310
Deferred income taxes	112,383	-	-	112,383
Taxation recoverable	1,323,027	-	-	1,323,027
	71,275,595	69,104,261	2,031,053	142,410,909
	747,944	-	-	747,944
Assets classified as held for sale				
Total assets	72,023,539	69,104,261	2,031,053	143,158,853
Financial liabilities				
Securities sold under repurchase agreements	26,119,912	21,944,015	313,601	48,377,528
Due to banks and other financial institutions	1,788,006	7,496,030	16	9,284,052
Customer deposits and other accounts	1,557,051	7,142,744	317,107	9,016,902
Structured products	-	484,428	-	484,428
Derivative financial instruments	-	44,586	113,774	158,360
Redeemable preference shares	616,000	-	-	616,000
Other liabilities	3,396,807	549,151	3,582	3,949,540
Segregated funds' liabilities	9,136,760	672,684	-	9,809,444
Insurance contracts liabilities	12,296,848	8,010,132	-	20,306,980
Investment contracts liabilities	5,975,590	4,353,742	-	10,329,332
Other policy liabilities	1,727,327	562,368	-	2,289,695
Non-financial liabilities:				
Provisions	-	200,000	-	200,000
Taxation payable	222,593	-	-	222,593
Deferred income taxes	716,281	-	-	716,281
Retirement benefit obligations	665,782	-	-	665,782
Total liabilities	64,218,957	51,459,880	748,080	116,426,917
	7,804,582	17,644,381	1,282,973	26,731,936
Net on statement of financial position				

The Group and the company are most sensitive to currency risk in its operating currencies which float against the United States dollar.

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54. Insurance and Financial Risk Management (Continued)

(f) Market risk (continued)

Currency risk (continued)

The Group's operations in the Cayman Islands create two additional sources of currency risk:

- The operating results of the Group's foreign subsidiaries in the Group financial statements are translated at the average exchange rate prevailing during the period.
- The equity investment in the foreign subsidiaries is translated into Jamaican dollars using the closing exchange rate.

Concentrations of currency risk: on and off statement of financial position financial instruments

The following tables summarise the exposure of the Group and the company to foreign currency exchange rate risk. Included in the tables are the Group's and the company's assets and liabilities at carrying amounts categorized by currency.

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54. Insurance and Financial Risk Management (Continued)

(f) Market risk (continued)

Currency risk (continued)

On and off statement of financial position financial instruments (continued)

	The Group			
	2009			
	Jamaican \$	US\$	Other	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash resources	1,227,418	2,861,411	401,489	4,490,318
Cash reserve at Bank of Jamaica	124,448	267,105	22,191	413,744
Financial investments and pledged assets	39,369,928	47,629,660	2,362,028	89,361,616
Securities purchased under resale agreements	1,049,034	5,401,949	5,575	6,456,558
Derivative financial instruments	-	155,374	-	155,374
Loans & leases, after allowance for credit losses	1,950,201	6,738,098	-	8,688,299
Reinsurance assets	53,651	137,787	-	191,438
Other assets	2,773,295	-	332,143	3,105,438
Segregated funds' assets	6,149,229	2,367,050	-	8,516,279
Non-financial assets:				
Investment properties	1,041,338	-	-	1,041,338
Investment in associated companies	2,725	-	-	2,725
Property, plant and equipment	1,153,853	45,612	62,255	1,261,720
Retirement benefit assets	316,535	-	-	316,535
Intangible assets	4,230,217	833,198	7,097	5,070,512
Deferred income taxes	826,072	-	-	826,072
Taxation recoverable	1,133,205	-	-	1,133,205
	61,401,149	66,437,244	3,192,778	131,031,171
Assets classified as held for sale and discontinued operations	-	2,226,346	2,208,900	4,435,246
Total assets	61,401,149	68,663,590	5,401,678	135,466,417
Financial liabilities				
Securities sold under repurchase agreements	21,504,874	20,258,306	272,858	42,036,038
Due to banks and other financial institutions	1,607,096	8,799,025	-	10,406,121
Customer deposits & other accounts	666,905	7,977,179	138,228	8,782,312
Other liabilities	4,406,776	-	2,836	4,409,612
Derivative financial instruments	-	72,985	127,721	200,706
Structured products	-	473,266	-	473,266
Redeemable preference shares	1,271,319	-	-	1,271,319
Segregated funds' liabilities	7,885,682	630,597	-	8,516,279
Insurance contracts liabilities	10,420,867	8,278,270	-	18,699,137
Investment contracts liabilities	4,764,220	8,116,259	-	12,880,479
Other policy liabilities	1,951,116	-	-	1,951,116
Non-financial liabilities:				
Provisions	93,248	-	-	93,248
Taxation payable	43,152	-	-	43,152
Deferred income taxes	372,856	-	-	372,856
Retirement benefit obligations	500,407	-	-	500,407
	55,488,518	54,605,887	541,643	110,636,048
Liabilities included in assets classified as held for sale and discontinued operations	1,633,544	1,251,820	613,035	3,498,399
Total liabilities	57,122,062	55,857,707	1,154,678	114,134,447
Net on statement of financial position	4,279,087	12,805,883	4,247,000	21,331,970

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54. Insurance and Financial Risk Management (Continued)

(f) Market risk(continued)

Currency risk (continued)

Concentrations of currency risk:

On and off statement of financial position financial instruments (continued)

	The Company			
	2010			
	Jamaican \$	US\$	Other	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash resources	359,743	8,345	886	368,974
Financial investments	19,870,051	14,106,185	-	33,976,236
Securities purchased under resale agreements	1,135,540	447,193	3,173	1,585,906
Lease receivables	1,767	-	-	1,767
Reinsurance contracts	44,022	-	-	44,022
Other assets	3,081,822	537	-	3,082,359
Segregated funds' assets	6,909,825	2,246,413	164,775	9,321,013
Non-financial assets:				
Investment properties	490,305	-	-	490,305
Investment in associated companies	2,725	-	-	2,725
Property, plant and equipment	1,250,162	-	-	1,250,162
Retirement benefit asset	184,482	-	-	184,482
Intangible assets	2,435,456	-	-	2,435,456
Investment in subsidiaries	7,674,351	5,253,280	-	12,927,631
Taxation recoverable	248,738	-	-	248,738
	43,688,989	22,061,953	168,834	65,919,776
Assets classified as held for sale	747,944	-	-	747,944
Total assets	44,436,933	22,061,953	168,834	66,667,720
Financial liabilities				
Due to banks and other financial institutions	702,525	-	-	702,525
Other liabilities	3,293,866	520	-	3,294,386
Segregated funds' liabilities	9,136,803	184,210	-	9,321,013
Insurance contracts liabilities	12,296,848	6,469,086	-	18,765,934
Investment contracts liabilities	5,975,590	1,316,286	-	7,291,876
Other policy liabilities	1,727,327	12,195	-	1,739,522
Non-financial liabilities:				
Taxation payable	70,596	-	-	70,596
Deferred income taxes	228,036	-	-	228,036
Retirement benefit obligations	610,491	-	-	610,491
Total liabilities	34,042,082	7,982,297	-	42,024,379
Net on statement of financial position	10,394,851	14,079,656	168,834	24,643,341

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54. Insurance and Financial Risk Management (Continued)

(f) Market risk (continued)

Currency risk (continued)

Concentrations of currency risk:

On and off statement of financial position financial instruments (continued)

	The Company			
	2009			
	Jamaican \$	US\$	Other	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash resources	518,116	25,387	576	544,079
Financial investments	14,328,135	13,584,590	-	27,912,725
Securities purchased under resale agreements	979,490	2,428,885	5,575	3,413,950
Lease receivables	2,081	-	-	2,081
Reinsurance contracts	53,612	-	-	53,612
Other assets	3,624,514	838	-	3,625,352
Segregated funds' assets	6,149,229	1,865,132	-	8,014,361
Non-financial assets:				
Investment properties	665,000	-	-	665,000
Investment in associated companies	2,725	-	-	2,725
Property, plant and equipment	1,012,727	-	-	1,012,727
Retirement benefit asset	249,033	-	-	249,033
Intangible assets	2,489,595	-	-	2,489,595
Investment in subsidiaries	4,898,990	4,246,974	-	9,145,964
Taxation recoverable	521,123	-	-	521,123
Total assets	35,494,370	22,151,806	6,151	57,652,327
Liabilities				
Due to banks and other financial institutions	711,582	1,374,445	-	2,086,027
Other liabilities	4,887,865	864	-	4,888,729
Segregated funds' liabilities	7,885,682	128,679	-	8,014,361
Insurance contracts liabilities	10,420,867	6,684,800	-	17,105,667
Investment contracts liabilities	4,764,220	279,557	-	5,043,777
Other policy liabilities	1,545,878	155	-	1,546,033
Non-financial liabilities:				
Provisions	93,248	-	-	93,248
Taxation payable	10,782	-	-	10,782
Deferred income taxes	39,534	-	-	39,534
Retirement benefit obligations	454,684	-	-	454,684
Total financial liabilities	30,814,342	8,468,500	-	39,282,842
Net on statement of financial position	4,680,028	13,683,306	6,151	18,369,485

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55. Sensitivity Analysis

Actuarial liabilities comprise 50.56% of total Policyholders' Funds. The determination of actuarial liabilities is sensitive to a number of assumptions, and changes in those assumptions could have a significant effect on the valuation results. These factors are discussed in detail in Note 38(e).

(i) Sensitivity arising from the valuation of life insurance and annuity contracts

In summary, the valuation of actuarial liabilities of life insurance and annuity contracts is sensitive to:

- the economic scenario,
- the investments allocated to back the liabilities,
- the underlying assumptions used, and
- the margins for adverse deviations.

The Appointed Actuary tests the actuarial liabilities under several economic scenarios. These tests have been done and the liabilities have been derived from the scenarios which produce the worst results.

The assumption for future investment yields has a significant impact on actuarial liabilities.

The other assumptions to which the actuarial liabilities of the Group are most sensitive, are in descending order of impact:

- Mortality and morbidity
- Operating expenses and taxes
- Lapse rates

(ii) Dynamic capital adequacy testing (DCAT)

DCAT is a technique used to assess the adequacy of an insurer's future financial condition in the light of different future economic and policy experience scenarios. DCAT assesses the impact over the next 5 years on the insurer's financial position and financial condition under specific scenarios.

The financial position of an insurer is reflected by the amounts of assets, liabilities and equity in the statement of financial position at a given date.

The financial condition of an insurer at a particular date is its prospective ability at that date to meet its future obligations, especially obligations to policyholders, those to whom it owes benefits and to its shareholders.

The purpose of the DCAT is:

- to develop an understanding of the sensitivity of the total equity of the insurer and future financial condition to changes in various experience factors and management policies;
- to alert management and the Board to material, plausible and imminent threats to the insurer's solvency;
- and to describe possible courses of action to address these threats.

A DCAT analysis has been completed for Sagicor Life Jamaica Limited and Sagicor Life of the Cayman Islands Ltd.

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55. Sensitivity Analysis (Continued)

(ii) Dynamic capital adequacy testing (DCAT) (continued)

The results are as follows:

(i) Worsening rate of lapse. The scenario was tested in either of the following ways:

For business which produces higher valuation reserves with an increase in lapse rates, the scenario lapse rates were doubled. For business which produces higher valuation reserves with a decrease in lapse rates, the scenario lapse rates were halved.

Overall, this scenario produces adverse results in 2010 and for the next five years.

(ii) High interest rate. An assumed increase in portfolio rate of 0.5% per year for 10 years. Overall, this scenario produces favourable results in 2010 and for the next five years.

(iii) Low interest rate. An assumed decrease in portfolio rate of 0.5% for 10 years was tested in this scenario. Overall, this scenario produces adverse results in 2010 and for the next five years.

(iv) Worsening mortality and morbidity. To test this scenario, mortality and morbidity rates were increased for life insurance, health and critical illness products and decreased for annuity products. For life insurance, health and critical illness products, rates were increased by 3% of the base rate per year for 5 years. For annuity products, rates were decreased by 3% of the base rate for 5 years. Overall, this scenario produces adverse results in 2010 and for the next five years.

(v) Higher expenses. Higher unit maintenance expenses were tested by setting the unit expense rate for each projection year 5% greater than the unit expense rate assumed in the base scenario. Overall, this scenario produces adverse results in 2010 and for the next five years.

(vi) Level new business. New business planned for 2011 was maintained for the 5 year period. Overall, this scenario has no effect on the liabilities in 2010 but produces favourable results for the next five years.

(vii) Double new business. New business planned for the 5 year period was projected to grow at twice the rate of growth anticipated in the base scenario. Overall, this scenario has no effect on the 2010 liabilities, but will produce net lower liabilities over the next five years.

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55. Sensitivity Analysis (Continued)

(ii) Dynamic capital adequacy testing (DCAT) (continued)

The DCAT conducted has not tested any correlation that may exist between assumptions. The use of differing sensitivity rates by insurers reflects differences in the insurers' environment.

The following table represents the estimated sensitivity of each of the above scenarios to net actuarial liabilities totalling \$20,306,980,000 at the year-end date.

Variable	Change in Variable	The Group	
		2010 Change	2009 Change
		in Liability	in Liability
		\$'000	\$'000
Worsening of mortality/morbidity	+3% for 5 yrs.	1,751,821	1,525,658
Improvement in annuitant mortality	-3% for 5 yrs.	323,614	303,408
Lowering of investment return	-0.5% for 10 yrs.	8,016,913	5,561,153
Worsening of base renewal expense and inflation rate	+5% for 5 yrs.	1,710,385	1,486,125
Worsening of lapse rate	x2 or x0.5	3,185,136	2,927,830
High Interest	+0.5% for 10 yrs.	(4,958,413)	(4,856,050)

Variable	Change in Variable	The Company	
		2010 Change	2009 Change
		in Liability	in Liability
		\$'000	\$'000
Worsening of mortality/morbidity	+3% for 5 yrs.	1,572,271	1,360,674
Improvement in annuitant mortality	-3% for 5 yrs.	319,024	299,431
Lowering of investment return	-0.5% for 10 yrs.	7,615,714	5,169,215
Worsening of base renewal expense and inflation rate	+5% for 5 yrs.	1,590,849	1,464,975
Worsening of lapse rate	x2 or x0.5	2,864,945	2,444,711
High Interest	+0.5% for 10 yrs.	(4,576,748)	(4,589,056)

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55. Sensitivity Analysis (Continued)

(iv) Sensitivity arising from currency risk

The Group and the company are most sensitive to currency risk in its operating currencies which float against the United States dollar.

The effect of a further 15% depreciation and a 5% appreciation in the Jamaican dollar (JMD) relative to the United States dollar (USD) at the year end date is considered in the following tables.

	The Group					
	2010			2009		
	Balances Denominated in other than JMD \$'000	Effect of a 15% depreciation at 31 December 2010 \$'000	Effect of a 5% appreciation at 31 December 2010 \$'000	Balances denominated in other than JMD \$'000	Effect of a 15% depreciation at 31 December 2009 \$'000	Effect of a 5% appreciation at 31 December 2009 \$'000
Statement of financial position:						
Assets	71,135,314	81,805,611	67,578,548	74,065,268	85,175,058	70,362,005
Liabilities	52,207,960	60,039,154	49,597,562	57,012,384	65,564,242	54,161,765
Net position	18,927,354	21,766,457	17,980,986	17,052,883	19,610,815	16,200,239
Income statement:						
Net income	-	2,081,111	(723,704)	-	1,867,852	(622,617)
Equity	-	757,992	(222,664)	-	690,080	(230,027)

	The Company					
	2010			2009		
	Balances Denominated in other than JMD \$'000	Effect of a 15% depreciation at 31 December 2010 \$'000	Effect of a 5% appreciation at 31 December 2010 \$'000	Balances denominated in other than JMD \$'000	Effect of a 15% depreciation at 31 December 2009 \$'000	Effect of a 5% appreciation at 31 December 2009 \$'000
Statement of financial position:						
Assets	22,230,787	25,565,405	21,119,248	18,815,706	21,368,062	17,874,921
Liabilities	7,982,297	9,179,642	7,583,182	8,468,499	9,738,774	8,045,074
Net position	14,248,490	16,385,763	13,536,066	10,347,207	11,899,288	9,829,847
Income statement:						
Net income	-	2,137,273	(712,424)	-	1,552,081	(517,360)

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55. Sensitivity Analysis (Continued)

(iii) Sensitivity arising from a decline in equity prices

The Group is sensitive to fair value risk on its Available for sale equity securities. The effects of an increase by 20% and a decrease by 20% in equity prices at the year end date are set out below.

	The Group	
	Carrying Value	Effect of 20% change at 31 December 2010
	\$'000	\$'000
Available for sale equity securities:		
Listed on Jamaica Stock Exchange	355,657	71,131
Listed on US stock exchanges	836,778	167,356
Other	160,598	32,120
	1,353,033	270,607

	The Company	
	Carrying Value	Effect of 20% change at 31 December 2010
	\$'000	\$'000
Available for sale equity securities:		
Listed on Jamaica Stock Exchange	355,657	71,131
Other	31,061	6,212
	386,718	77,343

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55. Sensitivity Analysis (Continued)

(v) Development of Property and Casualty claims

The development of an insurer's claims in the course of settlement provides a measure of its ability to estimate the ultimate value of claims incurred. In the table below, the estimate of total claims incurred for each year is provided at successive year ends. The most recent estimate is then reconciled to the liability recognised in the statement of financial position.

	2008	2009	2010	Total
	\$'000	\$'000	\$'000	\$'000
Gross				
Estimate of ultimate claims incurred:				
At the end of the reporting year	43	15,622	30,226	45,891
One year later	1,473	15,850	-	17,323
Two years later	1,259	-	-	1,259
Most recent year	43	15,622	30,226	45,891
Cumulative payments to date	(1,259)	(13,816)	(223)	(15,298)
Liability recognised in the statement of financial position	(1,216)	1,807	30,003	30,594
Liability in respect of prior years and ULAE				2,989
Total liability				33,583

The reinsurers' share of the amounts in the following table is set out below.

	2008	2009	2010	Total
	\$'000	\$'000	\$'000	\$'000
Reinsurers' share				
Estimate of ultimate claims incurred:				
At the end of the reporting year	43	15,622	30,226	45,891
One year later	1,473	15,850	-	17,323
Two years later	1,259	-	-	1,259
Most recent year	43	15,622	30,226	45,891
Cumulative payments to date	(1,259)	(13,816)	(223)	(15,298)
Recoverable recognised in the statement of financial position	(1,216)	1,807	30,003	30,594
Recoverable in respect of prior years				2,989
Total recoverable from reinsurers				33,583

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55. Sensitivity Analysis (Continued)

(vi) Interest rate sensitivity

For the PCFS Banking Group, the following table indicates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, on the Banking Group's income statement and stockholders' equity.

The sensitivity of the profit or loss is the effect of the assumed changes in interest rates on net income based on the floating rate of financial assets and financial liabilities. The sensitivity of stockholders' equity is calculated by revaluing fixed rate available-for-sale financial assets for the effects of the assumed changes in interest rates. The correlation of a number of variables will have an impact on market risk. It should be noted that movements in these variables are non-linear and are assessed individually. The SLJ ownership interest in the PCFS Banking Group was 85.65% (2009 - 86.1%).

	The PCFS Group			
	Effect on Net Profit	Effect on Equity	Effect on Net Profit	Effect on Equity
	2010	2010	2009	2009
	\$'000	\$'000	\$'000	\$'000
Change in percentage (%)				
J\$ -1%, US\$ -5%				
(2009 - J\$ -8%, US\$ -3%)	157,680	866,171	(749,648)	3,159,694
J\$ +2%, US\$ +0.5%				
(2009 - J\$ +2%, US\$ +1%)	(291,311)	(1,282,649)	(233,734)	(756,505)

56. Capital Management

The Group manages its capital resources according to the following objectives:

- To comply with capital requirements established by insurance, banking and other financial intermediary regulatory authorities;
- To comply with internationally recognised capital requirements for insurance, where regulations do not meet these international standards;
- To safeguard its ability to meet future obligations to policyholders, depositors, note-holders and stockholders;
- To provide adequate returns to stockholders by pricing insurance, investment and other contracts commensurately with the level of risk; and
- To maintain a strong capital base which are sufficient for the future development of Group's operations.

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56. Capital Management (Continued)

The principal capital resources of the Group comprise its stockholders' equity, its non controlling interest equity, and its debt financing. The summary of these resources at the year end is as follows:

	2010	2009
	\$'000	\$'000
Stockholders' equity	25,203,044	19,862,709
Non controlling interest	1,528,892	1,469,261
Business development loans payable	-	522,275
Total statement of financial position capital resources	26,731,936	21,854,245

The Group deploys its capital resources to activities carried out through various lines of business in operating companies which are either insurance entities or provide other financial services. The capital is deployed in such a manner as to ensure that each line of business generates the desired return on capital employed, that the operating companies have adequate and sufficient capital resources to carry out their activities and to meet regulatory requirements.

Required capital adequacy information is filed with the regulators in the countries in which the Group operates, on at least an annual basis.

The capital adequacy of the principal operating entities within the Group is set out below.

(a) Sagicor Life Jamaica Limited

Capital adequacy is managed at the operating company level. It is calculated monthly by the Appointed Actuary and reviewed by Executive Management and the Board of Directors. In addition, The company seeks to maintain internal capital adequacy at levels higher than the regulatory requirements. To assist in evaluating the current business and strategy opportunities, a risk-based capital approach is one of the core measures of financial performance. The risk-based assessment measure which has been adopted is the Minimum Continuing Surplus and Capital Requirement (MCCSR) standard as per the Insurance Regulations, 2001. The minimum standard required Insurance Regulations 2001 at the year end date is an MCCSR of 150% (2009 - 135%). The MCCSR for the Sagicor Life Jamaica Limited company as of 31 December 2010 and 2009 is set out below.

	2010	2009
Sagicor Life Jamaica Limited	203.1%	147.4%

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56. Capital Management (Continued)

(b) Sagicor Life of the Cayman Islands Ltd

There is no capital adequacy requirement in the Cayman Islands for life insurance companies, beyond the need for assets to cover liabilities at the year-end date. However, the (MCCSR for Sagicor Cayman, is based on the Canadian Regulatory Standards is set out below.

	2010	2009
Sagicor Life of the Cayman Islands Ltd.	292.8%	169.3%

(c) Pan Caribbean Financial Services Limited Group of Companies

The Banking Group's objectives when managing capital, which is a broader concept than the 'equity' on the face of statement of financial position, are:

- To comply with the capital requirements set by the regulators of the financial markets where the entities within the Group operate;
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for stockholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored monthly by the Group's management employing techniques based on the guidelines developed by the Financial Services Commission (FSC), the Bank of Jamaica (BOJ), Basel II and the Risk Management and Compliance Unit. The required information is filed with the respective Regulatory Authorities at stipulated intervals.

The BOJ and the FSC require each regulated entity to:

- Hold the minimum level of the regulatory capital; and
- Maintain a minimum ratio of total regulatory capital to the risk-weighted assets.

The Group's regulatory capital is divided into two tiers:

- Tier 1 capital: share capital, retained earnings and reserves created by appropriations of retained earnings. The book value of goodwill is deducted in arriving at Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan capital, collective impairment allowances and revaluation on property, plant and equipment.

The risk-weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.

The table below summarises the composition of regulatory capital and the ratios of the regulated companies within the Group for the years ended 31 December 2010 and 2009. During those two years, the individual entities within the Group complied with all of the externally imposed capital requirements to which they are subject.

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56. Capital Management (Continued)

(c) Pan Caribbean Financial Services Limited Group of Companies (Continued)

The regulated companies within the Group are Pan Caribbean Financial Services Limited (PCFS), PanCaribbeanBank Limited (PCB) and Pan Caribbean Asset Management Limited (PCAM).

	PCFS		PCB		PCAM	
	2010	2009	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Tier 1 capital	6,886,020	5,663,413	2,519,178	2,531,820	-	191,648
Tier 2 capital	1,108,120	1,479,137	69,876	70,635	-	5,310
Total regulatory capital	7,994,140	7,142,550	2,589,054	2,602,455	-	196,958
Total required capital	3,443,010	2,831,707	812,442	798,805	-	95,824
Risk-weighted assets:						
On-balance sheet	15,875,533	8,966,812	6,076,768	5,005,824	-	256,622
Off-balance sheet	-	-	661,761	1,253,540	-	-
Foreign exchange exposure	1,400,014	2,757,128	1,385,889	1,728,690	-	-
Total risk-weighted assets	17,275,547	11,723,940	8,124,418	7,988,054	-	256,622
Actual capital base to risk weighted assets	46%	61%	32%	33%	-	77%
Required capital base to risk weighted assets	10%	10%	10%	10%	10%	10%

(d) Derivative products

The Group's derivative activities give rise to open positions in portfolios of derivatives. These positions are managed constantly to ensure that they remain within acceptable risk levels, with matching deals being utilised to achieve this where necessary. When entering into derivative transactions, the Group employs the same credit risk management procedures to assess and approve potential credit exposures that are used for traditional lending.

57. Fiduciary Risk

Certain subsidiaries in the Group provide custody, trustee, corporate administration, investment management or advisory services to third parties which involve these subsidiaries making allocation and purchase and sale decisions in relation to a wide range of financial instruments. These assets are not included in these financial statements. As at 31 December 2010, these subsidiaries had financial assets under administration of approximately \$84,650,043,000 (2009: \$74,946,025,000).

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58. Commitments

In the normal course of business, the Group has entered into commitments at the year end date for which no provision has been made in these financial statements. The off statement of financial position commitments and their maturity profiles are as follows:

	The Group			
	Contractual cash flows within 1 year \$'000	Contractual Cash flows 1-5 years \$'000	Contractual Cash flows after 5 years \$'000	Current year Total \$'000
At 31 December 2010				
Loan commitments	344,243	17,000	822	362,065
Guarantees, acceptances and other financial facilities	507,199	532,323	39,284	1,078,806
Operating lease commitments	116,913	251,576		368,489
	<u>968,355</u>	<u>800,899</u>	<u>40,106</u>	<u>1,809,360</u>
At 31 December 2009				
Loan commitments	505,934	298,348	-	804,282
Guarantees, acceptances and other financial facilities	776,821	368,508	25,231	1,170,560
Operating lease commitments	63,124	26,220	-	89,344
	<u>1,345,879</u>	<u>693,076</u>	<u>25,231</u>	<u>2,064,186</u>
	The Company			
	Contractual cash flows within 1 year \$'000	Contractual Cash flows 1 - 5 years \$'000	Contractual Cash flows after 5 years \$'000	Current year Total \$'000
At 31 December 2010				
Loan commitments	58,070	-	-	58,070
At 31 December 2009				
Loan commitments	24,450	-	-	24,450

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59. Contingent Liabilities (Continued)

(b) Hurricane Ivan claims (continued)

Subsequent to the year end, the court handed down judgment in favour of SGC in respect of two of the counterclaims. Judgment was however awarded against the SGC in respect of the claim brought by one of the defendants. SLC has made provision in its 2010 accounts of CI\$1,723,000 representing the best estimate of its share of the court awarded costs over and above the amounts accrued by SGC.

The Group intends to rely on the terms of the warranties contained in the Share Purchase Agreement with CNC to seek to recover sums in excess of the warranty amounts and based on the legal advice obtained, it has an arguable basis to rely on the understanding arrived at with CNC.

SGC filed Notice of Appeal against the quantum of damages.

(c) Legal proceedings

The company and its subsidiaries are subject to various claims, disputes and legal proceedings, as part of the normal course of business. Provision is made for such matters when, in the opinion of management and its professional advisors, it is probable that a payment will be made by the Group, and the amount can be reasonably estimated.

In respect of claims asserted against the group which, according to the principles outlined above have not been provided for, management is of the opinion that such claims are either without merit, can be successfully defended or will result in exposure to the Group which is immaterial to both the financial position and results of operations.

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59. Contingent Liabilities

(a) Universal life policies

The design of a Universal Life policy is such that on realistic assumptions, the fund value built-up from premiums paid and from investment earnings is required in later years to pay the administrative costs and mortality charges.

A review of the company's Universal Life policies portfolio revealed that approximately 17,000 Universal Life policies were affected by fund values which were insufficient to cover these costs through the life of the policies.

Once the issue was recognised, the company initiated discussion with the Regulators, the Financial Services Commission (FSC), as a result of which the affected policyholders were given the opportunity to reduce their existing coverage under the policies or to increase the premiums at their expense. Approximately 95% of these policyholders agreed to adjustments to their policies.

The company estimated that less than 1% of the affected policyholders have filed complaints with the FSC, which carried out investigations and made a submission to the company. The FSC suggested a number of alternatives to remedy the issue.

The company is in discussions with the FSC on the matter. The cost, if any, of resolving this issue cannot be quantified at this time.

(b) Hurricane Ivan claims

Effective 30 November 2005, Sagicor Life of the Cayman Islands (SLC), a wholly owned subsidiary of the Company, acquired a 51% stake in Sagicor General Insurance Cayman Ltd (SGC) (formerly Cayman General Insurance Ltd) from Cayman National Corporation Ltd (CNC). On 22 October 2007, SLC purchased an additional 24.2% interest in SGC from CNC. Under the terms of the initial Sale and Purchase Agreement, CNC provided certain warranties to SLC for outstanding claims, including amounts in relation to Hurricane Ivan claims, not finally settled.

SGC filed suit in February 2006 against certain third parties to recover sums paid for work done in respect of Hurricane Ivan (the "Windsor Village litigation"). The understanding of the parties (SLC and CNC) based on subsequent discussions held was that CNC would be entitled to retain any benefits realized from the Windsor Village litigation and as a consequence that CNC would be responsible for all liabilities that might arise from it; CNC has also been responsible for the conduct of the litigation.

In December 2008, SGC withdrew its claims against the third parties who then lodged counterclaims against SGC. The court awarded costs against SGC including Indemnity costs and certain damages. The final assessment of damages due to the third parties was conducted in separate proceedings which were concluded in 2009. Based on counsel's opinion, SGC recorded a provision of CI\$3,958,000 at 31 December 2009 for the amount not yet fully quantified.

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60. Disposal

Sagicor General Insurance (Cayman) Ltd.

During the year, Sagicor Life of the Cayman Islands Ltd. finalised divesture of its 75.24% holding in Sagicor General Insurance (Cayman) Ltd. to Bahamas First Holdings Limited. This transaction was effective 1 January 2010. The net assets disposed, sale consideration and loss arising are set out below:-

	Fair value of net assets disposed \$'000	Carrying value \$'000
Assets:		
Investments -		
Available-for-sale investment securities	1,250,773	1,250,773
Loans and receivables	128,395	128,395
Short-term deposits	375,954	375,954
	<u>1,755,122</u>	<u>1,755,122</u>
Other assets -		
Cash resources	78,150	78,150
Premiums in the course of collection	551,646	551,646
Accounts receivable	330,044	330,044
Due from reinsurers	102,356	102,356
Property, plant and equipment	62,255	62,255
Intangible assets - Software	7,097	7,097
Intangible assets - Identifiable intangibles	222,898	-
Deferred policy acquisition commissions	108,157	108,157
Reinsurance share of unearned premiums	1,032,333	1,032,333
Reinsurance share of provision for claims	395,961	395,961
	<u>2,890,897</u>	<u>2,667,999</u>
Total assets	4,646,019	4,423,121
Liabilities:		
Policy liabilities -		
Policy benefits payable	917,937	917,937
	<u>917,937</u>	<u>917,937</u>
Other liabilities -		
Accounts payables and accrued liabilities	1,127,920	1,127,920
Unearned premiums	1,254,082	1,254,082
Unearned reinsurance commissions	223,935	223,935
	<u>2,605,937</u>	<u>2,605,937</u>
Total liabilities	3,523,874	3,523,874
Net assets	1,122,145	899,247
Share of net assets (75.24%)	844,302	
Recycled share of fair value losses	5,792	
Intangible assets - Purchased goodwill	164,054	
Net disposable value	1,014,148	
Net proceeds	1,013,629	
Loss on disposal	(519)	
Net proceeds received	1,013,629	
Cash disposed	(78,150)	
Disposal proceeds, net of cash	935,479	

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61. Acquisition

Sagicor Insurance Managers Ltd

Sagicor Life of the Cayman Islands Ltd. repurchased Sagicor Insurance Managers Ltd from Sagicor General Insurance (Cayman) Ltd effective 1 January 2010. Sagicor Insurance Managers Ltd is a captives management company domiciled in the Cayman Islands. The net assets acquired, purchase consideration and goodwill arising are set out below:-

	Fair value of net assets acquired	Acquiree's carrying value
	\$'000	\$'000
Assets:		
Bank balances	7,734	7,734
Management fees in arrears	56	56
Prepaid expenses	1,653	1,653
	<u>9,443</u>	<u>9,443</u>
Liabilities:		
Management fees in advance	4,552	4,552
Accrued expenses and other payables	4,585	4,585
	<u>9,137</u>	<u>9,137</u>
Net assets	306	306
Purchase price	26,799	
Goodwill	26,493	
Purchase consideration	26,799	
Cash and cash equivalents acquired	(7,734)	
	<u>19,065</u>	

The acquired company contributed gross revenue of \$38,854,000 and net income of \$8,871,000 for the year.

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62. Restatement

- During the year, the company changed the accounting policy for measurement of its investments in subsidiaries on an unconsolidated basis. The company's investments in subsidiaries are currently being carried at their fair values. Previously, these investments were carried at cost.
- During the year, the Group reclassified premium taxes to the expense category in the income statement in accordance with the requirements of IAS 12 'Income Taxes'. Premium taxes were previously included in 'Taxation' in the income statement.
- The Group reclassified pledged assets with the right by contract to resell or re-pledge such in accordance with IFRS 7 (15) and IAS 39 (37A) during the year.

The financial statements for the year ended 31 December 2009 (the immediately preceding comparative period) have been restated to reflect the financial position and results. The financial effects are as follows:

(a) Reconciliation of equity at 1 January 2009

	Previously Reported	Effect of Restatement	Restated
	\$'000	\$'000	\$'000
ASSETS			
Investment in subsidiaries	5,129,499	941,866	6,071,365
Other assets	38,674,864	-	38,674,864
	<u>43,804,363</u>	<u>941,866</u>	<u>44,746,229</u>
STOCKHOLDERS' EQUITY AND LIABILITIES			
Stockholders' Equity			
Share capital	7,796,463	-	7,796,463
Capital reserve	2,675	-	2,675
Share options reserve	35,166	-	35,166
Investment and fair value reserves	(1,399,316)	941,866	(457,450)
Special investment reserves	141,576	-	141,576
Retained earnings	7,126,576	-	7,126,576
	<u>13,703,140</u>	<u>941,866</u>	<u>14,645,006</u>
Liabilities	<u>30,101,223</u>	-	<u>30,101,223</u>
	<u>43,804,363</u>	<u>941,866</u>	<u>44,746,229</u>

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62. Restatement (Continued)

(b) Reconciliation of equity at 31 December 2009

	Previously Reported	Effect of Restatement	Restated
	\$'000	\$'000	\$'000
ASSETS			
Investment in subsidiaries	6,429,062	2,716,902	9,145,964
Other assets	48,506,363	-	48,506,363
	<u>54,935,425</u>	<u>2,716,902</u>	<u>57,652,327</u>
STOCKHOLDERS' EQUITY AND LIABILITIES			
Stockholders' Equity			
Share capital	7,854,938	-	7,854,938
Capital reserve	2,675	-	2,675
Share options reserve	37,274	-	37,274
Investment and fair value reserves	(746,779)	2,716,902	1,970,123
Special investment reserves	157,614	-	157,614
Retained earnings	8,346,861	-	8,346,861
	<u>15,652,583</u>	<u>2,716,902</u>	<u>18,369,485</u>
Liabilities	<u>39,282,842</u>	-	<u>39,282,842</u>
	<u>54,935,425</u>	<u>2,716,902</u>	<u>57,652,327</u>

(c) Reconciliation of the statement of comprehensive income for the year ended 31 December 2009

	Previously Reported	Effect of Restatement	Restated
	\$'000	\$'000	\$'000
Net profit for the year	3,335,420	-	3,335,420
Other comprehensive income:			
Available-for-sale investment securities	694,597	-	694,597
Fair value gains on investment in subsidiaries	-	1,775,036	1,775,036
Total income recognised directly in stockholders' equity, net of tax	694,597	1,775,036	2,469,633
Total Comprehensive Income for the year, net of tax	4,030,017	1,775,036	5,805,053

63. Subsequent Event

Joint venture agreement

Sagicor Life Jamaica Limited and Capital and Advice Limited, S.A., an investment services company incorporated in Costa Rica, executed a joint venture agreement on February 2, 2011, to explore the insurance businesses and insurance related services in certain countries in the Central American Region. Under the terms of the agreement, Sagicor Life Jamaica will provide technical expertise, administrative services and operating systems to support the operations. Capital and Advice, with its experience in banking and other financial services as well as commercial operations, will provide marketing know-how and local support to the joint venture. The agreement is subject to regulatory approval in the respective territories of operations.

BRANCHES

HEAD OFFICE
SAGICOR LIFE JAMAICA LIMITED
 28-48 Barbados Avenue
 Kingston 5

SENATORS BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

HALF WAY TREE BRANCH
SAGICOR LIFE INC
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

HOLBORN BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

LIGUANEA BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

WINCHESTER BRANCH
 Shop #24, Winchester Business Centre
 15 Hope Road
 Kingston 10

CORPORATE CIRCLE BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

MONTEGO BAY BUSINESS CENTRE
 42B Union Street
 Montego Bay
 St. James

NEW KINGSTON BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

OCHO RIOS BUSINESS CENTRE
 2 Newlin Street
 Ocho Rios
 St. Ann

BELMONT DUKES BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

SPANISH TOWN BUSINESS CENTRE
 16 Burke Road
 SpanishTown
 St. Catherine

KNUTSFORD BRANCH
 New Kingston Business Centre
 35 Trafalgar Road
 Kingston 5

MANDEVILLE BUSINESS CENTRE
 59 Main Street
 Mandeville Manchester