



# **LASCO MANUFACTURING LIMITED**

**UNAUDITED RESULTS**

(NINE MONTHS)  
DECEMBER 31, 2010

## REPORT TO SHAREHOLDERS

The Board of Directors is pleased to present the financial results for Lasco Manufacturing Limited for the nine months ended December 31, 2010.

Our company continued to perform well; the revenue for the period was \$2.2B, representing a 15.43% increase over the same period in 2009. This indicates strong market demand, but more importantly, it demonstrates that we have positioned ourselves to capitalise on that demand. Gross Profit increased by 28.56% over the same period in 2009, representing an increase of \$146M for the nine months of 2010. Operating expenses were reduced by \$50M which represents a 16% reduction over the same period in 2009.

The company repaid its entire long term loan portfolio in October 2010; this and the reduction of interest rate, contributed to finance cost of \$28M in comparison to \$59M in 2009. Our Net profit increased by 84% or \$133M, to \$291M for the reporting period. This is a measure of the skill with which our managers and staff have managed production volumes, product mix, pricing and unit costs, for which we express appreciation.

In the two months since Lasco Manufacturing Limited's public listing, we have reviewed our structure, maintained our growth path and become more agile. As Lasco continues to support the development of education in Jamaica, we have also renewed the Company's sponsorship of the highly rated School's Challenge Quiz.

Lasco Manufacturing Limited is working hard at achieving our prospectus forecast and further improving our performance. The last quarter has seen us sustaining this growth. We have further implemented our downstream value added strategy, while continuing to ensure reward for our shareholders. Notwithstanding the challenges presented by the unprecedented economic conditions, we are confident that our team will continue to working assiduously to support the company's performance.

The information gathering and due diligence required for the expansion and modernization of the manufacturing facility, has commenced. Moreover, the team's innovativeness, has offered a good starting point in restructuring our marketing plan for the export market. We have, during the past quarter, replaced some distributors, extended our distributorship to more than two regions, developed partnering synergies and appointed new distributors in new markets.

The Lasco Manufacturing Ltd team is committed to our Strategic Plan, competitive products and pricing for our customers and strong financial performance.



Dr. Eileen Chin MBA

Managing Director

**Lasco Manufacturing Limited**

## Statement of Comprehensive Income

Nine Months Ended December 31, 2010

(Unaudited)

	3 months to Dec. 31, 2010 \$'000	3 months to Dec. 31, 2009* \$'000	9 months to Dec. 31, 2010 \$'000	9 months to Dec. 31, 2009* \$'000
<b>Revenue</b>	775,717	667,027	2,206,401	1,911,489
Cost of Sales	(551,247)	(502,809)	(1,551,492)	(1,402,090)
Gross Profit	224,470	164,218	654,909	509,399
Other Income	6,710	59,075	20,369	64,662
Operating Expenses	(107,615)	(127,712)	(267,235)	(316,895)
Profit from Operations	123,565	95,582	408,043	257,166
Finance Cost	(8,055)	(15,621)	(28,345)	(58,885)
Profit Before Taxation	115,510	79,961	379,698	198,281
Taxation	7 (25,000)	(13,269)	(88,400)	(39,808)
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	90,510	66,691	291,298	158,473
Number of stock units issued	5 408,713	128,990	253,450	128,990
Earnings per Stock Unit During the Period	0.22	0.52	1.15	1.23

\* See Note 6


**Lasco Manufacturing Limited**  
Statement of Financial Position  
December 31, 2010  
(Unaudited)

	Period ended December 31, 2010 \$'000	Period ended December 31, 2009* \$'000	Year ended March 31, 2010 \$'000
<b>NET ASSETS EMPLOYED</b>			
Non-Current Assets			
Property, Plant & Equipment	202,959	183,883	142,273
<b>Current Assets</b>			
Inventories	482,225	255,522	162,769
Trade and other receivables	551,730	612,969	555,006
Director's current account	15,004	13,484	(138,014)
Related companies	74,669	0	164,350
Taxation recoverable	36,499	35,774	27,000
Cash	58,827	210,160	217,755
	1,218,954	1,127,909	988,866
<b>Current Liabilities</b>			
Trade and Other Payables	420,522	175,144	290,969
Related Companies	0	91,948	101,202
Corporation Tax Payable	123,550	75,164	65,973
	544,072	342,256	458,144
Net Current Assets	674,882	785,653	530,722
	877,841	969,536	672,995
<b>Financed by:</b>			
Share Capital	4	305,298	128,990
Capital Reserves		924	924
Retained Earnings		264,735	327,462
Current Earnings		291,298	158,473
		862,255	615,849
<b>Non-Current Liabilities</b>			
Deferred Taxation		15,586	20,274
Long Term Debt	8	0	333,413
		877,841	969,536

\*See Note 6

Approved for issue by the Board of Directors on

and signed on its behalf by:

  
\_\_\_\_\_  
Lascelles Chin      Chairman

  
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Eileen Chin      Director

**Lasco Manufacturing Limited**  
**Statement of Cashflows**  
**Nine Months ended December 31, 2010**  
**(Unaudited)**

	Dec. 31, 2010	Dec. 31, 2009*
	\$'000	\$'000
<b>SOURCES/(USES) OF CASH</b>		
<b>Operating Activities</b>		
Profit for the period	291,298	158,473
Items not affecting cash and changes in non-cash working capital components	(247,755)	(80,840)
Cash provided by Operating Activities	43,543	77,633
Cash used in Investing Activities	(95,903)	(3,439)
Cash used in Financing Activities	(106,568)	(100,845)
Net Decrease in Cash	(158,928)	(26,651)
Cash at the beginning of the period	217,755	236,810
Cash at the end of the period	58,827	210,159
<b>Comprised of:</b>		
Fixed Deposit	107,034	358,335
Cash at Bank	9,796	6,008
Bank Overdraft	(58,003)	(154,184)
	58,827	210,159

\* See Note 6

**Lasco Manufacturing Limited**

## Statement of Changes in Stockholders' Equity

Nine Months ended December 31, 2010

(Unaudited)

	2010			
	Share Capital	Capital Reserve	Retained Earnings	Total
	\$'000	\$'000	\$'000	\$'000
Balance at April 1, 2010	128,990	924	264,735	394,649
Shares Issued	176,308			176,308
Total Comprehensive Income for the period	0	0	291,298	291,298
<b>Balance at December 31, 2010</b>	<b>305,298</b>	<b>924</b>	<b>556,033</b>	<b>862,255</b>

	2009*			
	Share Capital	Capital Reserve	Retained Earnings	Total
	\$'000	\$'000	\$'000	\$'000
Balance at April 1, 2009	128,990	924	327,462	457,376
Total Comprehensive Income for the period	0	0	158,473	158,473
<b>Balance at December 31, 2009</b>	<b>128,990</b>	<b>924</b>	<b>485,935</b>	<b>615,849</b>

\* See Note 6

**LASCO MANUFACTURING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**NINE MONTHS ENDED DECEMBER 31, 2010**

**1. BASIS OF PREPARATION**

These financial statements have been prepared in accordance with and comply with International Financial Reporting Standards (IFRS), and have been prepared under the historical cost convention, as modified by the revaluation of certain fixed and financial assets.

The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements for the year ended 31<sup>st</sup> March 2010.

These financial statements are presented in Jamaican dollars unless otherwise indicated.

**2. IDENTIFICATION AND PRINCIPAL ACTIVITIES:**

(a) Lasco Manufacturing Limited is a limited liability company incorporated and domiciled in Jamaica. The registered office of the company is 38½ Red Hills Road, Kingston 10.

(b)The principal activities of the company are the manufacturing, export and local distribution of food drinks products; packaging and distribution of milk powder.

**3. AMALGAMATION OF THE BUSINESS OF LASCO FOODS:**

Lasco Manufacturing Limited formerly known as Lasco Foods (Successors) amalgamated the business of LASCO Foods Limited (“LASCO Foods”) with that of its own.

**LASCO MANUFACTURING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**NINE MONTHS ENDED DECEMBER 31, 2010**

**4 . SHARE CAPITAL:**

	2010	2009*
	<u>\$'000</u>	<u>\$'000</u>
Authorised -		
Number of Ordinary shares		
442,750,000 - December 31, 2010		
130,300,000 - December 31, 2009		
Issued -		
Number of Ordinary shares		
408,713,017 - December 31, 2010		
128,990,000 - December 31, 2009	<u>305,298</u>	<u>128,990</u>

The authorised share capital is 442,750,000 ordinary shares. The issued share capital increased to 408,713,017 as at December 31, 2010 from 407,929,926 as at September 30, 2010 as Mayberry Investments on October 5, 2010 exercised its options of 783,091 shares.

**5. EARNINGS PER SHARE:**

The weighted average shares were used to calculate the earnings per share for the current financial period.

**6. PRIOR PERIOD RESULTS:**

The prior period financial statements of Lasco Manufacturing Limited formerly known as Lasco Foods (Successors) Limited and Lasco Foods Limited have been combined for comparative purposes only. These entities' activities in the current period are now reported into the amalgamated entity operating as Lasco Manufacturing Limited.



**LASCO MANUFACTURING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**NINE MONTHS ENDED DECEMBER 31, 2010**

**7. TAXATION**

An adjustment for corporation tax charge of \$15M was made in the third quarter.

**8. LONG TERM DEBT**

In October 2010 the Company repaid its entire bank loans.

	<u>2010</u> \$'000	<u>2009</u> \$'000
Balance as at	<u>Nil</u>	<u>333,413</u>