



**KPMG**  
**Chartered Accountants**  
The Victoria Mutual Building  
6 Duke Street  
Kingston  
Jamaica, W.I.

P.O. Box 76  
Kingston  
Jamaica, W.I.  
Telephone +1 (876) 922-6640  
Fax +1 (876) 922-7198  
+1 (876) 922-4500  
e-Mail firmmail@kpmg.com.jm

## INDEPENDENT AUDITORS' REPORT

To the Members of  
LASCELLES, deMERCADO & CO. LIMITED

### **Report on the Financial Statements**

We have audited the unconsolidated financial statements of Lascelles, deMercado & Co. Limited ("company"), set out on pages 3 to 28, which comprise the company only statement of financial position as at September 30, 2010, statements of comprehensive income, changes in stockholders' equity and cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and the Jamaican Companies Act. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error, selecting and consistently applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether or not the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence relating to the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



INDEPENDENT AUDITORS' REPORT

To the Members of  
LASCELLES, deMERCADO & CO. LIMITED

**Report on the Financial Statements (Cont'd)**

*Opinion*

In our opinion, the unconsolidated financial statements give a true and fair view of the financial position of the company only as at September 30, 2010, and of its financial performance, changes in stockholders' equity and cash flows for the year then ended, in accordance with International Financial Reporting Standards and the Jamaican Companies Act.

**Additional reporting requirements of the Jamaican Companies Act**

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner so required.

*KPMG*

Chartered Accountants  
Kingston, Jamaica

November 24, 2010

LASCELLES, deMERCADO & CO. LIMITED

Statement of Financial Position  
September 30, 2010

	Notes	2010 \$'000s	2009 \$'000s
<b>Assets</b>			
Property, plant & equipment	3	87,242	87,284
Due from subsidiaries	4(c)	8,846,532	2,932,845
Interest in subsidiaries shares, at cost		164,546	164,546
Investments	5	3,786,206	3,422,430
Employee benefits assets	6	<u>2,414,700</u>	<u>1,620,500</u>
<b>Total non-current assets</b>		<u>15,299,226</u>	<u>8,227,605</u>
Due from subsidiaries	4(a)	25,735	17,648
Taxation recoverable		348	345
Accounts receivable	7	15,982	15,568
Cash and cash equivalents		<u>8,355</u>	<u>8,878</u>
<b>Total current assets</b>		<u>50,420</u>	<u>42,439</u>
<b>Total assets</b>		<u>15,349,646</u>	<u>8,270,044</u>
<b>Equity</b>			
Share capital	8	20,400	20,400
Capital reserve	9	1,792,368	1,792,368
Employee benefits reserve	10	1,610,000	1,080,333
Equity revaluation reserve		3,783,195	3,371,671
Unappropriated profits		<u>7,309,037</u>	<u>1,435,553</u>
<b>Total equity attributable to equity holders of the company</b>		<u>14,515,000</u>	<u>7,700,325</u>
<b>Liabilities</b>			
Deferred taxation	11	<u>804,891</u>	<u>540,170</u>
<b>Total non-current liability</b>		<u>804,891</u>	<u>540,170</u>
Due to subsidiaries	4(b)	26,622	26,645
Accounts payable	12	<u>3,133</u>	<u>2,904</u>
<b>Total current liabilities</b>		<u>29,755</u>	<u>29,549</u>
<b>Total liabilities</b>		<u>834,646</u>	<u>569,719</u>
<b>Total equity and liabilities</b>		<u>15,349,646</u>	<u>8,270,044</u>

The financial statements, on pages 3 to 28, were approved for issue by the Board of Directors on November 24, 2010, and signed on its behalf by:

  
\_\_\_\_\_  
William A. McConnell Director

  
\_\_\_\_\_  
Anthony J. Bell Director

The accompanying notes form an integral part of the financial statements.

LASCELLES, deMERCADO & CO. LIMITEDStatement of Comprehensive Income  
Year ended September 30, 2010

	<u>Notes</u>	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Investment income and capital gains	13	<u>6,414,771</u>	<u>676,276</u>
Finance costs		( 118)	( 91)
Finance income		<u>25</u>	<u>477</u>
Net finance (costs)/income	14	( 93)	<u>386</u>
		6,414,678	676,662
Administration expenses, net of credits		<u>781,356</u>	<u>198,045</u>
		7,196,034	874,707
Pension assets derecognized	15	<u>-</u>	<u>(1,385,800)</u>
<b>Profit/(loss) before taxation</b>	16	7,196,034	( 511,093)
Taxation	17	<u>( 264,721)</u>	<u>394,256</u>
<b>Net profit/(loss) for the year</b>		6,931,313	( 116,837)
Other comprehensive income/(loss):			
Appreciation/(depreciation) in fair value of investments		<u>411,524</u>	<u>(2,040,516)</u>
<b>Total comprehensive income/(loss) for the year</b>		<u>7,342,837</u>	<u>(2,157,353)</u>

The accompanying notes form an integral part of the financial statements.

LASCELLES, deMERCADO & CO. LIMITEDStatement of Changes in Stockholders' Equity  
Year ended September 30, 2010

	<u>Share capital</u> (note 8) \$'000s	<u>Capital reserve</u> (note 9) \$'000s	<u>Employee benefits reserve</u> (note 10) \$'000s	<u>Equity revaluation reserve</u> \$'000s	<u>Unappropriated profits</u> \$'000s	<u>Total</u> \$'000s
Balances at September 30, 2008	20,400	2,560,368	1,868,600	5,412,187	1,340,285	11,201,840
Net loss for the year	-	-	-	-	( 116,837)	( 116,837)
Other comprehensive loss:						
Depreciation in fair value of investments	-	-	-	(2,040,516)	-	( 2,040,516)
Total comprehensive loss	-	-	-	(2,040,516)	( 116,837)	( 2,157,353)
Transfer, net	-	( 768,000)	( 788,267)	-	1,556,267	-
Dividends and distributions (note 18)	-	-	-	-	(1,344,162)	( 1,344,162)
Balances at September 30, 2009	<u>20,400</u>	<u>1,792,368</u>	<u>1,080,333</u>	<u>3,371,671</u>	<u>1,435,553</u>	<u>7,700,325</u>
Net profit for the year	-	-	-	-	6,931,313	6,931,313
Other comprehensive income:						
Appreciation in fair value of investments	-	-	-	411,524	-	411,524
Total comprehensive income	-	-	-	411,524	6,931,313	7,342,837
Transfer, net	-	-	529,667	-	( 529,667)	-
Dividends and distributions (note 18)	-	-	-	-	( 528,162)	( 528,162)
Balances at September 30, 2010	<u>20,400</u>	<u>1,792,368</u>	<u>1,610,000</u>	<u>3,783,195</u>	<u>7,309,037</u>	<u>14,515,000</u>

The accompanying notes form an integral part of the financial statements.

LASCELLES, deMERCADO & CO. LIMITEDStatement of Cash Flows  
Year ended September 30, 2010

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Cash flows from operating activities		
Net profit/(loss) attributable to members	6,931,313	( 116,837)
Adjustments to reconcile net profit/(loss) to net cash provided by operating activities:		
Employee benefits	( 794,200)	1,182,400
Depreciation	42	42
Interest income	( 11)	( 17)
Loss on the sale of investment	316	-
Income tax (credit)/expense	<u>264,721</u>	<u>( 394,256)</u>
Operating profit before changes in working capital	6,402,181	671,332
Change in working capital:		
Accounts receivable	( 414)	( 15,475)
Due from subsidiaries	( 8,087)	( 47)
Due to subsidiaries	( 23)	15,607
Accounts payable	<u>229</u>	<u>1,647</u>
Cash provided by operating activities	6,393,886	673,064
Interest received	11	17
Tax refunded	<u>( 3)</u>	<u>469</u>
Net cash provided by operating activities	<u>6,393,894</u>	<u>673,550</u>
Cash flows from financing activity		
Proceeds from the sale of investments	47,432	-
Due from/(to) subsidiaries	<u>(5,913,687)</u>	<u>671,106</u>
Net cash (used)/provided by financing activities	<u>(5,866,255)</u>	<u>671,106</u>
Cash provided before dividends and distributions	527,639	1,344,656
Dividends and distributions paid	<u>( 528,162)</u>	<u>(1,344,162)</u>
Net (decrease)/increase in cash and cash equivalents	( 523)	494
Cash and cash equivalents at beginning of year	<u>8,878</u>	<u>8,384</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u><u>8,355</u></u>	<u><u>8,878</u></u>

The accompanying notes form an integral part of the financial statements.

## LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements  
September 30, 2010

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### **1. The company**

The company is incorporated in Jamaica under the Companies Act and is domiciled in Jamaica. Its ordinary and preference stock units are listed on the Jamaica Stock Exchange. The registered office of the company is situated at 23 Dominica Drive, Kingston 5, Jamaica, West Indies. Effective July 28, 2008, pursuant to a public offer initiated in December 2007 by its fellow subsidiary, CL Spirits Limited (immediate holding company), a company incorporated in St. Lucia and a wholly owned subsidiary of CL Financial Limited (ultimate holding company), a company incorporated in Trinidad and Tobago, together with other subsidiaries of the ultimate holding company, acquired 86.89% of the ordinary stock units and 97.15% of the preference stock units aggregating 92.01% of the voting rights of the company. In July 2009, the Government of Trinidad and Tobago effectively assumed control and direction of the ultimate holding company.

The principal activities of the company are the provision of management services to its subsidiaries and the holding of investments.

At September 30, 2010, the company did not directly employ any person.

### **2. Statement of compliance, basis of preparation and significant accounting policies**

#### (a) Statement of compliance:

The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations issued by the International Accounting Standards Board (IASB), and comply with the provisions of the Jamaican Companies Act.

Certain new IFRS, and interpretations of, and amendments to existing standards which were in issue, came into effect for the current financial year. The standards considered relevant to company are as follows:

- *Revised IAS 1 – Presentation of Financial Statements* (effective January 1, 2009) requires presentation of all non-owner changes in equity either in a single statement of comprehensive income, or in an income statement plus a statement of comprehensive income. Revised IAS 1 also requires that a statement of financial position be presented at the beginning of the comparative period when the entity restates the comparatives, a disclosure for reclassification adjustments and disclosure of dividends and related per share amounts on the face of the statement of changes in equity or in the notes. The company has prepared a single statement of comprehensive income, as shown on page 4 and the balance sheet has been renamed statement of financial position.
- *Amendments to IFRS 7 Financial Instruments* (effective January 1, 2009): *Disclosures* require enhanced disclosures over fair value measurement for financial instruments specifically in relation to the inputs used in valuation techniques and the uncertainty associated with such valuations; and improves disclosures over liquidity risk, to address current diversity in practice. The enhanced disclosures have been incorporated in note 20 and 21 where applicable.

**LASCELLES, deMERCADO & CO. LIMITED**

Notes to the Financial Statements (Continued)

September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)**

## (a) Statement of compliance (cont'd):

- *IAS 39 (Amendment), Financial Instruments: Recognition and Measurement* (effective July 1, 2009). The amendment provides clarification that it is possible for there to be movements into and out of the fair value through profit or loss category where:
  - A derivative commences or ceases to qualify as a hedging instrument in cash flow or net investment hedge.
  - Financial assets are reclassified following a change in policy by an insurance company in accordance with IFRS 4.

The definition of financial asset or financial liability at fair value through profit or loss as it relates to items that are held for trading is amended. This clarifies that a financial asset or liability that is part of a portfolio of financial instruments managed together with evidence of an actual recent pattern of short-term profit-taking is included in such a portfolio on initial recognition. The amendment also removes as an example of what may be considered a party external to the reporting entity. When re-measuring the carrying amount of a debt instrument on cessation of fair value hedge accounting, the amendment clarifies that a revised effective interest rate (calculated at the date fair value hedge accounting ceases) is used. The adoption of this amendment had no impact on the company's accounting policies or disclosures.

- *Revised IFRS 3 Business Combinations* (effective July 1, 2009) - The definition of a business combination has been revised and focuses on control. All items of consideration transferred by the acquirer are measured and recognised at fair value as of the acquisition date, including contingent consideration. An acquirer can elect to measure non-controlling interest at fair value at the acquisition date or on a transaction by transaction basis. New disclosure requirements have been introduced. There was no material impact on the financial statements as a result of this revision.
- *IAS 27 (Revised) Consolidated and Separate Financial Statements* (effective July 1, 2009) requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. It also specifies the accounting when control is lost, requiring that any remaining interest in the entity be re-measured to fair value, and a gain or loss be recognized in profit or loss. There was no material impact in the financial statements as a result of this revision.

At the date of approval of the financial statements, there were certain new standards, amendments and interpretations, which were in issue, but not yet effective, and the company has not early-adopted. Those which are considered relevant to the company are as follows:

- *IFRS 9, Financial Instruments* (effective January 1, 2013) introduces new requirements for classifying and measuring financial assets. The standard also amends some of the requirements of *IFRS 7 Financial Instruments: Disclosures* including added disclosures about investments in equity instruments designated as fair value through other comprehensive income.



LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements  
September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)****(a) Statement of compliance (cont'd):**

- *IAS 24, Related Party Disclosure, revised* (effective January 1, 2011) introduces changes to the related party disclosure requirements for government-related entities and amends the definition of a related party. The standard also expands the list of transactions that require disclosure.
- *Amendments to IAS 32 Financial instruments: Presentation and IAS 1, Presentation of financial statements* (effective February 1, 2010). The amendments allow certain instruments that would normally be classified as liabilities to be classified as equity if certain conditions are met. Where such instruments are reclassified, the entity is required to disclose the amount, the timing and the reason for the reclassification.

The adoption of *IFRS 9, IAS 24 revised, and amendments to IAS 32*, may result in adjustments and additional disclosures to the financial statements. Management has not completed its evaluation of the impact of adopting these standards on the financial statements.

**(b) Basis of preparation:**

The financial statements are presented in Jamaica dollars (\$), which is the company's functional currency.

The financial statements are prepared under the historical cost convention, modified for the inclusion of available-for-sale investments at fair value.

**(c) Use of estimates and judgement:**

The preparation of the financial statements to conform to IFRS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, contingent assets and contingent liabilities at the reporting date, and the income and expense for the year then ended. Actual amounts could differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

**(i) Pension and other post retirement benefits:**

The amounts recognised in the statement of financial position and the profit or loss for pension and other post-retirement benefits are determined actuarially using several assumptions. The primary assumptions used in determining the amounts recognised include expected long-term return on plan assets, the discount rate used to determine the present value of estimated future cash flows required to settle the pension and other post-retirement obligations and the expected rate of increase in medical costs for post-retirement medical benefits.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements  
September 30, 2010

**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)****(c) Use of estimates and judgement (cont'd):****(i) Pension and other post retirement benefits (cont'd):**

The expected return on plan assets considers the long-term returns, asset allocation and future estimates of long-term investment returns; the discount rate is determined based on the estimate of yield on long-term government securities that have maturity dates approximating the terms of the company's obligation; in the absence of such instruments in Jamaica, it has been necessary to estimate the rate by extrapolating from the longest-tenor security on the market. The estimate of expected rate of increase in medical costs is determined based on inflationary factors. Any changes in the foregoing assumptions will affect the amounts recorded in the financial statements for these obligations.

**(ii) Impairment of available-for-sale financial assets:**

Management assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. This determination requires significant judgment. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired.

If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the requisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from the statement in other comprehensive income and recognised in the profit or loss. Impairment losses recognised in other comprehensive income on equity instruments are not reversed through profit or loss.

**(iii) Allowance for impairment losses on receivables:**

In determining amounts recorded for impairment losses on receivables in the financial statements, management makes judgements regarding indicators of impairment, that is, whether there are indicators that suggest there may be a measurable decrease in the estimated future cash flows from receivables, for example, default and adverse economic conditions. Management also makes estimates of the likely estimated future cash flows from impaired receivables as well as the timing of such cash flows. Historical loss experience is applied where indicators of impairment are not observable on individually significant receivables with similar characteristics, such as credit risks.

**(iv) Deferred taxation:**

In recognising a deferred tax asset in the financial statements, management makes judgements regarding the utilisation of losses. Management makes an estimate of the future taxable profit against which the deductible temporary differences, unused tax losses or unused tax credit will be utilised.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
 September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)**

## (c) Use of estimates and judgement (cont'd):

## (v) Residual value and expected useful life of property plant &amp; equipment:

The residual value and the expected useful life of an asset are reviewed at least at each financial year-end, and, if expectations differ from previous estimates, the charge is accounted for. The useful life of an asset is defined in terms of the asset's expected utility to the company.

It is reasonably possible, based on existing knowledge, that outcomes that are different from these assumptions could require a material adjustment to the carrying amount reflected in future financial statements.

## (d) Cash and cash equivalents:

This comprises cash and bank balances.

## (e) Accounts receivable:

Trade and other receivables are stated at amortised cost less impairment losses.

## (f) Accounts payable:

Trade and other payables are stated at amortised cost.

## (g) Provisions:

A provision is recognised in the statement of financial position when the company has a legal and constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

## (h) Related parties:

A party is related to the company, if:

- (i) directly, or indirectly through one or more intermediaries, the party:
  - (a) is controlled by, or is under common control with, the company;
  - (b) has an interest in the company that gives it significant influence over the entity; or
  - (c) has joint control over the company;
- (ii) the party is an associate of the company;
- (iii) the party is a joint venture in which the company is a venturer;
- (iv) the party is a member of the key management personnel of the company;

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)****(h) Related parties (cont'd):**

- (v) the party is a close member of the family of any individual referred to in (i) or (iv);
- (vi) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (iv) or (v); or
- (vii) the party is a post-employment benefit plan for the benefit of employees of the company.

A related party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.

The company has a related party relationship with its immediate and ultimate holding companies, fellow subsidiaries, group pension plans and its directors and key management personnel.

**(i) Employee benefits:**

Employee benefits comprising pensions and other post-employment assets and obligations included in these financial statements have been actuarially determined by a qualified independent actuary, appointed by management. The appointed actuary's report outlines the scope of the valuation and the actuary's opinion. The actuarial valuations are conducted in accordance with IAS 19, and the financial statements reflect the company's post-employment benefits assets and obligations as computed by the actuary. In carrying out their audit, the auditors make use of the work of the actuary and the actuary's report.

The company and certain subsidiaries are participating employers in a trustee pension scheme, the assets of which are held separately from those of the company, and remain under the full control of the appointed trustees.

Based on arrangements between the company and its subsidiaries, the entire obligation in respect of pension benefits is treated as a post-retirement benefit arrangement under common control and consequently, is recognised in the company's financial statements.

The company's net obligation in respect of defined benefit pension scheme is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that value is discounted to determine the present value, and the fair value of any scheme assets is deducted. To the extent that the obligation is less than the fair value of scheme assets, the asset recognised is restricted to the discounted value of future benefits available to the company. The discount rate applied is the yield at reporting date on long-term government instruments that have maturity dates approximating the terms of the company's obligation [note (c)(i)]. The calculation is performed using the projected unit credit method.

When the benefits of the plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense on a straight-line basis over the average period until the benefits become vested. To the extent that the benefits are vested immediately, the expense is recognised immediately in profit or loss.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)****(i) Employee benefits (cont'd):**

To the extent that any cumulative unrecognised gains or losses exceeds 10% of both the present value of the benefit obligation and the fair value of plan assets, that portion is recognised in the income statement over the expected average remaining working lives of the employees affected; otherwise, the actuarial gains or losses are not recognised.

Obligations for contributions to defined contribution pension schemes are recognised as an expense in the profit or loss as incurred.

**(j) Investments:**

Investments with fixed or determinable payments and which are not quoted in an active market are classified as loans and receivables and are stated at amortised cost, less impairment losses. Where the company has the positive intent and ability to hold securities to maturity, they are classified as held-to-maturity and recognised initially at cost and subsequently measured at amortised cost, less impairment losses. Other investments held by the company are classified as being available-for-sale and are stated at fair value with changes in fair value taken to fair value reserve except for impairment losses and foreign exchange gains and losses in the case of monetary items, such as debt securities. Where these investments are derecognised, the cumulative gain or loss previously recognised directly in other comprehensive income is recognised in company's profit or loss. Where fair value cannot be reliably measured, these investments are stated at cost. Available-for-sale investments include certain debt and equity securities.

The fair value of quoted available-for-sale investments is their bid price.

Available-for-sale investments are recognised/derecognised by the company on the date it commits to purchase or sell the investments. Other investments are recognised/derecognised on the day they are transferred to/by the company.

**(k) Interest in subsidiaries:**

The company's interest in its subsidiaries is carried at cost less impairment losses.

**(l) Property, plant & equipment:****(i) Owned assets:**

Items of property, plant & equipment are stated at cost less accumulated depreciation and impairment losses, if any. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour and related costs to put the asset into service.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
 September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)**

## (l) Property, plant &amp; equipment (cont'd):

## (ii) Depreciation:

Depreciation is computed on the straight-line basis at annual rates estimated to write off the property, plant & equipment over their expected useful lives.

No depreciation is charged on freehold land or construction in progress.

Depreciation rates are as follows:

Freehold buildings	-	2½%
Machinery, equipment and vehicles	-	5-33⅓%
Computer equipment and related software	-	100% except for major computerisation projects depreciated at 33⅓%.

Depreciation methods, useful lives and residual values are reassessed annually.

## (m) Impairment:

The carrying amounts of the company's assets, other than deferred tax assets [see note 2(q)] are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated at each reporting date. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the profit or loss.

When a decline in the fair value of an available-for-sale financial asset has been recognised directly in the statement of other comprehensive income and there is objective evidence that the asset is impaired, the cumulative loss that had been recognised directly in the statement of other comprehensive income is recognised in profit or loss even though the financial asset has not been derecognised. The amount of the cumulative loss that is recognised in the profit or loss is the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss.

## (i) Calculation of recoverable amount:

The recoverable amount of the company's receivables carried at amortised cost is calculated as the present value of expected future cash flows, discounted at the original effective interest rate inherent in the asset. Receivables with a short duration are not discounted. An impairment loss in respect of an available-for-sale investments is calculated by reference to its current fair value.

The recoverable amount of other assets is the greater of their net selling price and fair value less cost to sell. In assessing fair value less cost to sell, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)****(m) Impairment (cont'd):****(ii) Reversals of impairment:**

An impairment loss in respect of receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised. For all other assets, an impairment loss is reversed if there is an indicator that the impairment loss no longer exists and there has been a change in the estimate used to determine the recoverable amount.

An impairment loss in respect of an investment in an equity instrument classified as available-for-sale is not reversed through the profit or loss. If the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the income statement, the impairment loss is reversed, with the amount of the reversal recognised in the profit or loss.

**(n) Share capital:**

Preference share capital is classified as equity in accordance with the Jamaican Companies Act. The relevant stock units are non-redeemable and have a right to a fixed dividend but have preferential voting rights and are considered to be compound financial instruments with a substantial component being in equity.

Dividends and distributions are recognized in the period in which they are declared.

**(o) Revenue recognition:**

Dividend income is recognised in the profit or loss in the period in which they were declared.

**(p) Foreign currencies:**

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Jamaica dollars at rates of exchange ruling on that date. Transactions in foreign currencies are converted at the rates of exchange ruling at the dates of those transactions. Gains and losses arising from fluctuations in exchange rates are recognised in the profit or loss. Non-monetary assets and liabilities denominated in foreign currencies are stated at fair value and are translated to Jamaica dollars at foreign exchange rates ruling at the dates the values were determined. For the purpose of the statement of cash flows, all foreign currency gains and losses recognised in the profit or loss are treated as cash items and are included in cash flows from operating or financing activities along with movements in the relevant balances.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

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**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)****(q) Income taxes:**

Taxation on the profit or loss for the year comprises current and deferred tax. Taxation is recognised in profit or loss, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in other comprehensive income.

Current tax is, the expected tax payable on the income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

A deferred tax liability is recognised for all taxable temporary differences associated with investments in subsidiaries, branches and associates, except to the extent that the company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**(r) Net finance costs:**

Net finance costs comprise interest payable on borrowings calculated using the effective interest rate method, interest income on funds invested during the course of routine treasury transactions, material bank charges and foreign exchange gains and losses recognised in profit or loss.

Interest income is recognised in profit or loss as it accrues, taking into account the effective yield on the asset.

**(s) Financial instruments:**

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash and cash equivalents, accounts receivable, related party receivables and investments. Similarly, financial liabilities include accounts payable, and related party payables.



LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

**2. Statement of compliance, basis of preparation and significant accounting policies (cont'd)**

(t) Fair value disclosures:

Fair value amounts represent estimates of the arm's length consideration that would be currently agreed between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market price, if one exists. Some financial instruments lack an available trading market. These instruments have been valued using present value or other valuation techniques and the fair value shown may not necessarily be indicative of the amounts realisable in an immediate settlement of the instruments.

**3. Property, plant & equipment**

	<u>Freehold land</u> \$'000s	<u>Freehold buildings</u> \$'000s	<u>Office fixtures, furniture and motor vehicles</u> \$'000s	<u>Total</u> \$'000s
At cost or deemed cost:				
September 30, 2008 to 2010	<u>87,121</u>	<u>1,985</u>	<u>603</u>	<u>89,709</u>
Depreciation:				
September 30, 2008	-	1,780	603	2,383
Charge for the year	<u>-</u>	<u>42</u>	<u>-</u>	<u>42</u>
September 30, 2009	-	1,822	603	2,425
Charge for the year	<u>-</u>	<u>42</u>	<u>-</u>	<u>42</u>
September 30, 2010	<u>-</u>	<u>1,864</u>	<u>603</u>	<u>2,467</u>
Net book values:				
September 30, 2010	<u>87,121</u>	<u>121</u>	<u>-</u>	<u>87,242</u>
September 30, 2009	<u>87,121</u>	<u>163</u>	<u>-</u>	<u>87,284</u>

Certain items of property, plant and equipment had been revalued to fair value on or prior to October 1, 2001 (IFRS transition date). Revaluation surpluses are reflected in capital reserve (note 9).

**4. Due from subsidiaries**

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
(a) Due from subsidiaries within twelve months:		
Ajas Limited	10,934	10,934
Lascelles Merchandise Limited	5,894	5,894
Tradewell Limited	722	696
Turks Island Importers Limited	25	24
Wray & Nephew Group Limited	100	100
Cars & Commercial Limited	<u>8,060</u>	<u>-</u>
	<u>25,735</u>	<u>17,648</u>

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
 September 30, 2010

**4. Due from subsidiaries (cont'd)**

(b) Due to subsidiaries within twelve months:

CP Stephenson Limited	623	640
Lascelles Limited	25,880	25,880
Wray & Nephew Global Brands Limited	<u>119</u>	<u>125</u>
	<u>26,622</u>	<u>26,645</u>

(c) Due from subsidiaries after twelve months:

Globe Holdings Limited	429,210	429,210
J. Wray & Nephew Limited	<u>8,417,322</u>	<u>2,503,635</u>
	<u>8,846,532</u>	<u>2,932,845</u>

**5. Investments**

	<u>2010</u>	<u>2009</u>
	\$'000s	\$'000s
Available-for-sale:		
Quoted	3,781,032	3,422,316
Unquoted	<u>5,174</u>	<u>114</u>
	<u>3,786,206</u>	<u>3,422,430</u>

**6. Employee benefits assets**

	<u>2010</u>	<u>2009</u>
	\$'000s	\$'000s
Present value of funded obligations	( 5,573,000)	( 4,095,700)
Fair value of plan assets	12,464,600	10,926,000
Unrecognised actuarial losses	( 2,512,500)	( 2,618,700)
Unrecognised amount due to limitation	( 1,990,900)	( 2,621,700)
Unrecognised past service costs	<u>26,500</u>	<u>30,600</u>
Recognised pension asset	<u>2,414,700</u>	<u>1,620,500</u>

(i) Movements in funded obligations:

	<u>2010</u>	<u>2009</u>
	\$'000s	\$'000s
Balance at beginning of year	(4,095,700)	(3,911,000)
Benefits paid	438,100	322,000
Interest cost	( 775,200)	( 512,200)
Current service costs	( 235,400)	( 237,100)
Gain on curtailment	14,100	30,700
Actuarial (loss) /gain on obligation	<u>( 918,900)</u>	<u>211,900</u>
Balance at end of year	<u>(5,573,000)</u>	<u>(4,095,700)</u>

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

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**6. Employee benefits assets (cont'd)**

(ii) Movement in plan assets:

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Fair value of plan assets at beginning of year	10,926,000	9,446,900
Contributions paid	163,200	171,800
Expected return on plan assets	1,834,100	1,218,300
Benefits paid	( 438,100)	( 322,000)
Actuarial (loss)/gain	( 20,600)	411,000
Fair value of plan assets at end of year	<u>12,464,600</u>	<u>10,926,000</u>
Plan assets consist of the following:		
Equities	2,112,136	982,452
Fixed income securities and other investments	9,435,340	9,608,321
Real estate	<u>917,124</u>	<u>335,227</u>
	<u>12,464,600</u>	<u>10,926,000</u>

(iii) Plan assets also include investments in assets leased under operating lease arrangements with the company and its subsidiaries, with a fair value of \$308,675,000 (2009: \$288,347,000).

(iv) Movements in the net asset recognised in the statement of financial position:

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Balance at beginning of year	1,620,500	2,802,900
Contributions paid	33,100	34,100
Credit /(expense) recognised in profit or loss	<u>761,100</u>	<u>(1,216,500)</u>
Balance at end of year	<u>2,414,700</u>	<u>1,620,500</u>

(v) Income/(expense) recognised in profit or loss:

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Current service costs	( 105,300)	( 93,100)
Interest on obligations	( 775,200)	( 512,200)
Actuarial (loss)/gain recognised	( 833,300)	765,600
Expected return on plan assets	1,834,100	1,218,300
Change in disallowed assets	630,800	(2,621,700)
Past service costs – non-vested benefits	( 4,100)	( 4,100)
Gain on curtailment	<u>14,100</u>	<u>30,700</u>
	<u>761,100</u>	<u>(1,216,500)</u>
Actual return on plan assets	<u>1,813,500</u>	<u>1,629,300</u>

Of the above income/(expense) recognised in profit or loss, total credit recognised as administrative, marketing and selling expenses aggregated \$761.1 million (2009: expense of \$169.3 million) and expense recognised representing pension asset derecognised aggregated Nil (2009: \$1,385.8 million)[note 15].

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

**6. Employee benefits assets (cont'd)**

(vi) Principal actuarial assumptions at the reporting date (expressed as weighted averages):

	<u>2010</u>	<u>2009</u>
Discount rate	11.5%	19%
Expected return on plan assets	11.5%	17%
Future salary increases	8%	15%
Future pension increases	<u>6.5%</u>	<u>9%</u>

Assumptions regarding future mortality are based on PA (90) Tables for Pensioners (British Mortality Tables). The expected long-term rate is based on assumed long-term rate of inflation.

(vii) Historical information:

(a) Defined benefit pension plan:

	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
	\$'000s	\$'000s	\$'000s	\$'000s	\$'000s
Present value of the defined benefit obligations	( 5,573,000)	( 4,095,700)	(3,911,000)	(3,130,300)	(2,702,300)
Fair value of plan assets	12,464,600	10,926,000	9,446,900	7,727,200	6,697,300
Experience adjustments arising on plan liabilities	501,500	( 390,100)	( 209,600)	( 179,300)	( 71,600)
Experience adjustments arising on plan assets	<u>( 20,600)</u>	<u>411,000</u>	<u>1,004,400</u>	<u>384,000</u>	<u>309,300</u>

**7. Accounts receivable**

	<u>2010</u>	<u>2009</u>
	\$'000s	\$'000s
Trade receivables	473	473
Other receivables	<u>15,982</u>	<u>15,568</u>
	16,455	16,041
Less: Allowance for impairment losses	<u>( 473)</u>	<u>( 473)</u>
	<u>15,982</u>	<u>15,568</u>

**8. Share capital**

	<u>2010</u>	<u>2009</u>
	\$'000s	\$'000s
Authorised in shares; Stated, issued and fully paid as stock units		
96,000,000 Ordinary units of no par value	19,200	19,200
10,000 6% Non-redeemable cumulative preference units	200	200
50,000 15% Non-redeemable cumulative preference units	<u>1,000</u>	<u>1,000</u>
	<u>20,400</u>	<u>20,400</u>

Ordinary stockholders are entitled to one vote for every 1,600 ordinary units, and one vote for each preference unit. The holders of ordinary units are entitled to receive dividends as declared from time to time and the holders of non-redeemable cumulative preference units receive a cumulative dividend on their stockholdings.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
 September 30, 2010

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**9. Capital reserve**

This mainly comprises capital dividends received and revaluation surplus (note 3).

**10. Employee benefits reserve**

Employee benefits reserve represents accumulated unrealised pension credits, which represents the excess of fair value of scheme assets over the obligation, restricted to the present value of the possible reduction in future contribution, net of deferred tax.

**11. Deferred taxation**

Deferred tax liability is attributable to temporary differences arising in respect of the following:

	October 1, <u>2009</u> \$'000s	Recognised <u>in income</u> \$'000s	September 30, <u>2010</u> \$'000s
Property, plant & equipment	3	6	9
Employee benefits	<u>540,167</u>	<u>264,715</u>	<u>804,882</u>
	<u>540,170</u>	<u>264,721</u>	<u>804,891</u>

At September 30, 2010, a deferred tax liability of \$75 million (2009: \$47 million) relating to investment in certain subsidiaries and associated companies has not been recognised, as the company controls, or significantly controls, whether the liability will be incurred and management is satisfied that it will not be incurred in the foreseeable future.

**12. Accounts payable**

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Trade payables	150	150
Other payables	<u>2,983</u>	<u>2,754</u>
	<u>3,133</u>	<u>2,904</u>

**13. Investment income and capital gains**

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Dividend income from subsidiaries	6,036,641	-
Quoted investment income	378,130	675,842
Capital distribution	<u>-</u>	<u>434</u>
	<u>6,414,771</u>	<u>676,276</u>

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
 September 30, 2010

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**14. Net finance costs/(income)**

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Bank charges	118	91
Loss on foreign exchange	<u>-</u>	<u>-</u>
Finance costs	<u>118</u>	<u>91</u>
Bank interest	( 11)	( 17)
Gain on foreign exchange	<u>( 14)</u>	<u>(460)</u>
Finance income	<u>( 25)</u>	<u>(477)</u>
	<u>93</u>	<u>(386)</u>

**15. Pension asset derecognised**

In the previous year, the Lascelles, Henriques et al Superannuation Fund (LHSF), a defined benefit pension scheme was closed to the admission of new members. New employees are required to join the Lascelles, deMercado Defined Contribution Fund, a defined contribution scheme administered by NCB Insurance Company Limited.

Whilst the fund was open to new entrants, it was assumed that it would continue indefinitely. On closure of Lascelles, Henriques et al Superannuation Fund (LHSF) to new members, the fund now has a finite life and any distribution of residual surpluses thereafter are conditional on regulatory approval. Consequently, the present value of the economic benefits available to the employer in the form of reductions in future contributions reduced by an aggregate amount of \$1,385.8 million and was recognized in 2009.

**16. Disclosure of expenses and related party transactions**

Profit/(loss) before taxation is stated after charging/(crediting) the following:

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Directors' emoluments:		
Fees	8,531	2,950
Management remuneration	Nil	Nil
Rent received – related party	( 10)	( 20)
Audit fees	Nil	Nil
Staff costs, excluding unrealised pension credits	Nil	Nil
Depreciation	<u>42</u>	<u>42</u>

All corporate expenses are borne by a principal operating subsidiary, J. Wray & Nephew Limited.

**17. Taxation**

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Deferred taxation:		
Origination and reversal of temporary differences, net	<u>264,721</u>	<u>(394,256)</u>

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

**17. Taxation (cont'd)**

Reconciliation of effective tax rate:	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Profit/(loss) before taxation	<u>7,196,034</u>	<u>(511,093)</u>
Computed "expected" taxation (credit)/expense @ 33 $\frac{1}{3}$ %	2,398,678	(170,364)
Difference between profit/(loss) for financial statements and tax reporting purposes on:		
Tax-free dividend income	(2,133,763)	(223,650)
Disallowed expenses	(194)	(242)
Actual taxation expense	<u>264,721</u>	<u>(394,256)</u>

**18. Dividends and distributions**

Dividends and distributions paid, gross, are as follows:

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Ordinary stock units @ \$5.50 (2009: \$14.00) per stock unit	528,000	1,344,000
6% Non-redeemable cumulative preference stock units	12	12
15% Non-redeemable cumulative preference stock units	<u>150</u>	<u>150</u>
	<u>528,162</u>	<u>1,344,162</u>

At a meeting of the Board of Directors, held on January 29, 2010, an interim dividend of \$5.50 per stock unit was declared. These dividends were paid on February 26, 2010 to ordinary stockholders on record as at the close of business on February 12, 2010.

Half-yearly dividends were paid to the 6% and 15% Non-redeemable cumulative preference stockholders on March 31, 2010 and September 30, 2010.

**19. Contingencies and commitments**

- (a) The company has entered into contracts to lease certain lots of land to a related party, at a nominal rental, until 2012.
- (b) The company has given an undertaking to support the operations of certain loss-making subsidiaries for the foreseeable future.
- (c) Security for bank indebtedness of the group has been furnished in the form of:
  - (i) Negative pledge given by the company in the aggregate amount of \$0.6 billion (2009: \$1.4 billion);
  - (ii) Letter of undertaking given by the company to maintain a maximum debt to equity ratio, as defined; and
  - (iii) Letter of undertaking given by the company not to charge any of its assets or shareholdings without the prior consent of the lender, except in the normal course of business.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

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**20. Financial risk management**

The company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Market risk
- Liquidity risk

This note presents information about the company's exposure to each of the above risks, the company's objective, policies and processes for measuring and managing risk, and the company's management of capital.

The Board of Directors, together with senior management delegates of its ultimate holding company, has overall responsibility for the establishment and oversight of the company's risk management framework.

The risk management policies are established to identify and analyse the risks faced by the company and to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the company's activities.

Exposure to various types of financial instrument risk arises in the ordinary course of the company's business. Derivative financial instruments are not presently used to reduce exposure to fluctuations in interest and foreign exchange rates.

(a) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. At September 30, 2010, the company did not have any material exposure to credit risk.

*Cash and cash equivalents*

Cash and cash equivalents are placed with substantial financial institutions for short-term periods and management believes these institutions have minimal risk of default.

*Trade receivables*

Management establishes an allowance for impairment that represents its estimate of losses in respect of trade and other receivables. Management's policy is to provide for balances based on past default experience, current economic conditions and expected recovery.

*Due from subsidiaries*

All subsidiaries must meet minimum requirements that are established and enforced by the company's management.

(b) Market risk:

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the company's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.



LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

**20. Financial risk management (cont'd)**

## (b) Market risk (cont'd):

## (i) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

The company seeks to contract long-term liabilities at fixed interest rates for the duration of the loans. Bank overdrafts, are also subject to interest rates which are fixed in advance but which may be varied with appropriate notice by the lender.

Interest bearing financial assets have been contracted at variable interest rates for the duration of their terms.

At the reporting date the interest profile of the company's interest bearing financial instruments was:

	<u>Carrying amount</u>	
	<u>2010</u>	<u>2009</u>
	\$'000s	\$'000s
Variable rate:		
Assets	<u>1,972</u>	<u>2,555</u>

*Fair value sensitivity analysis for fixed rate instruments*

The company does not hold any fixed rate financial assets that are subject to material changes in fair value through profit or loss.

*Cash flow sensitivity analysis for variable rate instruments*

An increase/(decrease) of 500 (2009: 500) basis points in interest rates at the reporting date would have increased/(decreased) profit for the year by \$ 99,000 (2009: \$128,000). This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2009.

## (ii) Foreign currency risk:

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The company incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaican dollar. Such exposures comprise the monetary assets and liabilities of the company that are not denominated in that currency. The main foreign currency risks of the company are denominated in United States dollars (US\$), which is the principal intervening currency for the company and its Jamaican subsidiaries.

The company manages foreign exchange exposure by maintaining adequate liquid resources in appropriate currencies and by managing the timing of payments on foreign currency liabilities.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
September 30, 2010

**20. Financial risk management (cont'd)**

## (b) Market risk (cont'd):

## (ii) Foreign currency risk (cont'd):

The table below shows the company's main foreign currency exposure at the balance sheet date.

	Net foreign currency <u>monetary assets</u>	
	<u>2010</u>	<u>2009</u>
	US\$'000s	US\$'000s
Cash and cash equivalents	23	29
Due to fellow subsidiary	( 1)	( 2)
Investments	<u>99</u>	<u>112</u>
Net exposure	<u>121</u>	<u>139</u>

Exchange rates, in terms of Jamaica dollars, were as follows:

	<u>US\$</u>
November 24, 2010	86.08
September 30, 2010	85.80
September 30, 2009	88.65

*Sensitivity analysis*

A 5% (2009: 10%) strengthening/weakening of the US\$ against the Jamaica dollar would have increased/(decreased) profit for the year by \$517,000 (2009: \$1,237,000). This analysis assumes that all other variables, in particular interest rates, remain constant.

## (iii) Equity price risk:

Equity price risk arises from available-for-sale equity securities held by the company as part of its investment portfolio and is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Management monitors equity securities in its investment portfolio based on market expectations. The primary goal of the company's investment strategy is to maximise investment returns.

A 10% (2009: 10%) increase or decrease in the bid price at the balance sheet date would have an increase and an equal decrease respectively in equity of \$379 million (2009: \$342 million).

Notes to the Financial Statements (Continued)  
 September 30, 2010

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**20. Financial risk management (cont'd)**

(c) Liquidity risk:

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due.

The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liability when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

Management aims at maintaining flexibility in funding by keeping lines of funding available with relevant suppliers and bankers, sourcing the appropriate currency through open market purchase to match foreign currency liabilities and by pursuing prompt payment policies.

The following are the contractual maturities of financial liabilities:

	Carrying Amount \$'000	Contractual cash flows \$'000	Less than 1 year \$'000
September 30, 2010			
Accounts payable	3,133	3,133	3,133
Due to subsidiaries	<u>26,622</u>	<u>26,622</u>	<u>26,622</u>
	<u>29,755</u>	<u>29,755</u>	<u>29,755</u>
September 30, 2009			
Accounts payable	2,904	2,904	2,904
Due to subsidiaries	<u>26,645</u>	<u>26,645</u>	<u>26,645</u>
	<u>29,549</u>	<u>29,549</u>	<u>29,549</u>

(d) Capital management:

The Board of Directors monitors the return on capital, which is defined as total stockholders' equity. The board's policy is to maintain a strong capital base so as to maintain stockholder and market confidence and sustain the future development of the business. The Board of Directors' objective is to pursue growth and maintain profitable operations. There were no changes in the company's approach to capital management during the year.

LASCELLES, deMERCADO & CO. LIMITED

Notes to the Financial Statements (Continued)  
 September 30, 2010

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**21. Fair value of financial instruments**

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Market price is used to determine fair value where an active market exists as it is the best evidence of the fair value of a financial instrument. The following methods and assumptions have been used:

- (i) The fair value of liquid assets and other assets maturing within one year is assumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities; and
- (ii) The fair value of variable-rate financial instruments is assumed to approximate their carrying amounts.

*Determination of fair value and fair values hierarchy*

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. These two types of inputs have created the following fair value hierarchy:

Level 1 – Quoted prices in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components. This hierarchy requires the use of observable market data when available.

The company considers relevant and observable market prices in its valuations where possible.

	2010 \$'000s			
	Level 1	Level 2	Level 3	Total
Available-for-sale financial assets	<u>3,781,032</u>	<u>5,174</u>	<u>-</u>	<u>3,786,206</u>
	2009 \$'000s			
	Level 1	Level 2	Level 3	Total
Available-for-sale financial assets	<u>3,422,316</u>	<u>114</u>	<u>-</u>	<u>3,422,430</u>

LASCELLES, deMERCADO & CO. LIMITED

SUPPLEMENTARY INFORMATION TO THE  
FINANCIAL STATEMENTS

YEAR ENDED SEPTEMBER 30, 2010

LASCELLES, deMERCADO & CO. LIMITEDAdministration Expenses  
Year ended September 30, 2010

		<u>2010</u> \$'000s	<u>2009</u> \$'000s
Administration expenses, net of credits:			
Net unrealised pension credit		(794,200)	(203,400)
Rent received – related party		(    10)	(    20)
Utility and administration expenses	(Schedule II)	1,261	497
Other costs	(Schedule II)	11,551	4,836
Depreciation		<u>42</u>	<u>42</u>
		<u>(781,356)</u>	<u>(198,045)</u>

LASCELLES, deMERCADO & CO. LIMITEDDetailed Administration Expenses  
Year ended September 30, 2010

	<u>2010</u> \$'000s	<u>2009</u> \$'000s
Utility and administration expenses:		
Postage, telephone fax	104	92
Traveling and transportation	636	-
Insurance	437	402
Sundries	<u>84</u>	<u>3</u>
	(Schedule I)	
	<u>1,261</u>	<u>497</u>
Other costs:		
Loss on sale of investments	316	-
Public relations	18	-
Rates and taxes	297	247
Professional fees	840	90
Directors' fees	8,531	2,950
Listing fees	<u>1,549</u>	<u>1,549</u>
	(Schedule I)	
	<u>11,551</u>	<u>4,836</u>