Group Income Statements

## Revenue

Cost of sales
Gross profit
Other operating income

Distribution costs
Administrative expenses
Other operating expenses
Pension costs
Employee benefit asset
Profit/(loss) from continuing operations
Finance income
Finance cost
Net finance income/(cost)
Profit from continuing operations before taxation
Taxation (charge)/credit
Profit from continuing operations after taxation
(Loss)/profit from discontinued operations
Profit for the period
Attributable to:
Parent company stockholders
Minority interest
Dealt with in the financial statements of:
Parent company
Subsidiary companies
Earnings per stock unit:
Based on stock units in issue
Earnings per stock unit from continuing operation
Based on stock units in issue
(Losses)/earnings per stock unit from discontinued operation:
The accompanying notes form an integral part of the financial statements.
Restated to exclude discontinued operations

| Notes | Unaudited Six Months June 30, 2010 \$000's | Unaudited Six Months June 30, 2009* \$000's | Unaudited Three Months June 30, 2010 $\$ 000$ 's | Unaudited Three Months June 30, 2009* \$000's | Twelve Months ended December 31, 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5(a), 7 | 1,608,342 | 1,629,428 | 818,138 | 856,150 | 3,274,179 |
|  | $(753,759)$ | $(787,098)$ | $(401,489)$ | $(424,627)$ | $(1,620,797)$ |
|  | 854,583 | 842,330 | 416,649 | 431,523 | 1,653,382 |
| 5(b) | 14,786 | 32,113 | 10,202 | 3,461 | 176,513 |
|  | 869,369 | 874,443 | 426,851 | 434,984 | 1,829,895 |
|  | $(287,481)$ | ( 298,974) | $(146,815)$ | $(144,863)$ | ( 538,757) |
|  | $(311,708)$ | $(312,493)$ | $(133,375)$ | $(118,628)$ | ( 717,628) |
|  | $(181,839)$ | ( 195,406) | $(105,756)$ | $(111,709)$ | ( 538,646) |
|  | ( 136) | ( 320) | ( 68) | $(77)$ | ( 93) |
|  | $(781,164)$ | $(807,193)$ | $(386,014)$ | $(375,277)$ | $(1,795,124)$ |
| 5(c) | ( 19,500) | 200) | ( 9,750) | 100) | $(39,000)$ |
|  | 68,705 | 67,050 | 31,087 | 59,607 | ( 4,229) |
|  | 12,862 | 3,955 | 8,879 | 1,500 | 19,665 |
|  | ( 5,275) | ( 12,216) | $(2,236)$ | ( 7,273) | ( 13,614) |
|  | 7,587 | ( 8,261) | 6,643 | $(5,773)$ | 6,051 |
| 3 | 76,292 | 58,789 | 37,730 | 53,834 | 1,822 |
|  | ( 10,729) | 2,872) | $(2,986)$ | ( 1,072) | 158,552 |
|  | 65,563 | 55,917 | 34,744 | 52,762 | 160,374 |
| 2(b) |  | 43,613) | - | $(\underline{25,792)}$ | 47,806 |
| 4 | 65,563 | 12,304 | 34,744 | 26,970 | 208,180 |
|  | 66,214 | 11,457 | 34,463 | 25,157 | 224,007 |
|  | ( 651) | 847 | 281 | 1,813 | ( 15,827) |
|  | 65,563 | 12,304 | 34,744 | 26,970 | 208,180 |
|  | 47,431 | 6,848 | 12,488 | 26,592 | 482,349 |
|  | 18,783 | 4,609 | 21,975 | $(1,435)$ | ( 258,342) |
|  | 66,214 | 11,457 | 34,463 | 25,157 | 224,007 |
| 8 | 5.47 ¢ | $0.95 ¢$ | 2.85 ¢ | 2.084 | 18.49 ${ }^{\text {c }}$ |
|  | 5.414 | 4.624 | 2.899 | 4.35¢ | 14.55 ${ }^{\text {c }}$ |
|  |  | ( $\quad 3.60 \mathrm{C}$ ) | - | ( $\quad$ 2.13 ${ }^{\text {c }}$ ) | 3.94¢ |

## THE GLEANER COMPANY LIMITED

## consolidated statement OF COMPREHENSIVE INCOME <br> (Unaudited)

Six months ended June 30, 2010

Profit for the period
Other comprehensive income/(expenses):
Currency translation differences on foreign subsidiaries
Fair value gain on available-for-sale investments

Income tax on other comprehensive income

Other comprehensive expense for the period, net of taxes

Total comprehensive incomel(expense) for the period

Dealt with in the financial statement of:
Parent company
Minority interest

Total comprehensive income/(expense) for the period

| Six Months | Six Months |
| :---: | ---: |
| June 30, 2010 | June 30,2009 |
| $\$ 000$ 's | $\$ 000$ 's |

65,563
$(21,647)$
20,594
$(6,864)$
$(7,917)$
$\underline{\underline{57,646}}$

56,274
1,372

57,646

Six Months \$000's

12,304

Three Months June 30, 2010 \$000's

34,744
$(7,356)$
6,864
$(2,780)$

31,964
1,998

1,998 CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT JUNE 30, 2010


## THE GLEANER COMPANY LIMITED <br> consolidated statement of changes in equity <br> (Unaudited)

Six months ended June 30, 2010

|  | Share capital \$000's | Capital reserves \$000's | Fair value reserves \$000's | Reserve for own shares \$000's | Retained profits \$000's | Total \$000's | Minority interest \$000's | Total equity \$000's |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at January 1, 2009 | 605,622 | 840,880 | 58,001 | $(197,226)$ | 705,721 | 2,012,998 | 31,119 | 2,044,117 |
| Total comprehensive (expense)/income for the period | - | ( 72,771) | 43 | - | 11,457 | $(61,271)$ | 847 | ( 60,424) |
| Dividend (gross) | - | - | - | - | ( 42,394) | ( 42,394) | - | ( 42,394) |
| Own shares sold in the Gleaner Company Limited Employee Investment Trust (GCLEIT) | - | - | - | 3,359 | - | 3,359 | - | 3,359 |
| Balances at June 30, 2009 | $\underline{605,622}$ | $\underline{\underline{768,109}}$ | $\underline{\underline{58,044}}$ | $(\underline{193,867)}$ | $\underline{\underline{674,784}}$ | $\underline{\underline{1,912,692}}$ | $\underline{\underline{31,966}}$ | $\underline{\underline{1,944,658}}$ |
| Balances at January 1, 2010 | 605,622 | 736,116 | 5,892 | $(191,422)$ | 866,960 | 2,023,168 | 15,292 | 2,038,460 |
| Total comprehensive (expense)/income for the period | - | $(21,647)$ | 13,730 | - | 66,214 | 58,297 | ( 651) | 57,646 |
| Dividends paid (gross) | - | - | - | - | $(60,562)$ | ( 60,562) | - | ( 60,562) |
| Own shares acquired in the Gleaner Company Limited Employee Investment Trust (GCLEIT) | - - | - | - | ( 891) | - | (891) | - | ( 891) |
| Balances at June 30, 2010 | $\underline{\underline{605,622}}$ | $\underline{\underline{714,469}}$ | $\underline{\underline{19,622}}$ | $(\underline{\underline{192,313}})$ | $\underline{\underline{872,612}}$ | $\underline{\underline{2,020,012}}$ | $\underline{\underline{14,641}}$ | $\underline{\underline{2,034,653}}$ |

[^0]
# THE GLEANER COMPANY LIMITED STATEMENT OF CASH FLOWS 

|  | Unaudited Six Months June 30, 2010 \$000's | Unaudited Six Months June 30, 2009 \$000's | Audited <br> Twelve Months December 31, 200 \$000's |
| :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |
| Profit for the period/year | 65,563 | 11,457 | 208,180 |
| Adjustment for non-cash items | 42,601 | 56,054 | $(156,679)$ |
| Change in working capital | $\begin{gathered} 108,164 \\ (61,582) \end{gathered}$ | $\begin{gathered} 67,511 \\ (96,494) \\ \hline \end{gathered}$ | $\begin{gathered} 51,501 \\ (\underline{284,490)} \end{gathered}$ |
| Net cash provided/(used) by operating activities | 46,582 | $(28,983)$ | $(232,989)$ |
| Net cash (used)/provided by investing activities | $(119,619)$ | ( 21,012) | 264,243 |
| Net cash provided/(used) in financing activities | 64,478 | $(43,708)$ | $(54,606)$ |
| Net decrease in cash and cash equivalents | $(8,559)$ | $(93,703)$ | $(23,352)$ |
| Cash and cash equivalents at beginning of period/year | 55,179 | 60,228 | 78,531 |
| Cash and cash equivalents at end of period/year | 46,620 | ( 33,475) | 55,179 |
| Comprised of: |  |  |  |
| Cash and cash equivalents | 64,674 | 67,057 | 70,923 |
| Bank overdraft | $(\underline{18,054)}$ | $(100,532)$ | ( 15,744) |
|  | 46,620 | ( 33,475) | 55,179 |

## Notes to the Interim Financial Report

We hereby present the unaudited financial report of the Group for the six months ended June 30, 2010.

## 1. Statement of compliance

These financial statements are prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and comply with the provisions of the Jamaican Companies Act.

The accounting policies followed in these interim financial statements are consistent with those in the audited financial statement for the year ended December 31, 2009.

## 2. Segment reporting

The Group had two reportable segments, one of which was discontinued in 2009.
Comparative figures have been reclassified to conform with those of the current year. These are: -
(a) Media services which include the print and electronic media businesses
(b) Books and stationery which comprises book and stationery supplies. This segment has been classified as discontinued as the Group sold its shares in Sangster's Book Stores Limited on December 22, 2009.
(c) Other which includes management services, publication of books and those that do not meet any of the quantitative thresholds for determining reportable segments in 2009 and 2010

Management monitors the operating results of business segments separately for the purpose of making decisions about resources to be allocated and the assessing of performances. Finance cost, finance income and income taxes are managed on an individual basis.

|  | Continuing operations |  |  |  |  |  | Discontinued operations <br> Books and stationery |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Media service |  | Other |  | Total |  |  |  |
|  | $\begin{aligned} & \hline 2010 \\ & \$ ' 000 \end{aligned}$ | $\begin{aligned} & \hline 2009 \\ & \text { \$'000 } \end{aligned}$ | $\begin{aligned} & 2010 \\ & \text { \$'000 } \end{aligned}$ | $\begin{aligned} & 2009 \\ & \text { \$'000 } \end{aligned}$ | $\begin{aligned} & \hline 2010 \\ & \text { \$'000 } \end{aligned}$ | $\begin{aligned} & \hline 2009 \\ & \text { \$'000 } \end{aligned}$ | $\begin{gathered} 2010 \\ \$ \prime 000 \\ \text { (6 months) } \end{gathered}$ | 2009 $\$$ \$000 (6 months) |
| External revenues | 1,584,558 | $\underline{\underline{1,628,664}}$ | 23,784 | 765 | $\underline{\underline{1,608,342}}$ | $\underline{\underline{1,629,429}}$ | $\underline{-}$ | 258,134 |
| Segment profit/(loss) before taxation | 81,445 | 65,680 | ( 5,153$)$ | ( 6,891) | 76,292 | 58,789 | - | $(43,963)$ |
| Finance income | 12,284 | 13,135 | 578 | - | 12,862 | 13,135 | - | - |
| Finance costs | 5,244) | ( 8,283) | ( 31) | $(13,115)$ | (5,275) | ( 21,398) | - | $(\underline{2,539)}$ |
| Depreciation and amortisation | 38,255 | 36,117 | - | - | 38,255 | 36,117 | - | 3,534 |
| Reportable segment assets | $\underline{\underline{2,975,780}}$ | $\underline{\underline{2,500,514}}$ | $\underline{\underline{175,945}}$ | $\underline{\underline{152,144}}$ | 3,151,725 | $\underline{\underline{2,652,658}}$ | - | $\underline{623,773}$ |
| Reportable segment liabilities | $\underline{\underline{1,048,658}}$ | 943,599 | 76,749 | 32,566 | $\underline{\text { 1,125,407 }}$ | 976,165 | $\underline{-}$ | 355,408 |
| Capital expenditure | 23,353 | 25,979 | - | - | 23,353 | 25,979 | - | 843 |

## Notes to the Interim Financial Report (Cont'd)

3. Group Financial Accounts for the six months ended June, 2010 show a profit before taxation from continuing operations of approximately \$76M (2009: \$59M*).
4. The Group profit for the six months of 2010 was approximately $\$ 66 \mathrm{M}$ compared with a profit of approximately $\$ 12 \mathrm{M}$ for the same period last year.
5. In comparing the financial statements for the six-month period ended June 30, 2010, with those of comparative period, the following should be noted: -
(a) Revenue decreased by approximately $\$ 21 \mathrm{M}$ or $1 \%$ for the period.
(b) Other operating income of $\$ 15 \mathrm{M}\left(2009: \$ 32 \mathrm{M}^{*}\right)$ includes interest income and loss on exchange.
(c) Employee benefit asset of (\$19.5M) [2009: (\$0.2M)], usually represents a portion of the surplus in the parent company's pension scheme, which, in accordance with IAS 19, has been credited to the Group income statements. The surplus is, however, not realised profit as it represents future economic benefits to be derived from the reduction in the company's contribution to the pension scheme [See also Balance Sheet item of approximately $\$ 763 \mathrm{M}$ (2009: $\$ 844 \mathrm{M})$ ]. The amount provided is calculated as a portion of the loss/gain on actuarial valuation done in prior year (see note 13).
6. The Group Financial Statements for the six months ended June 30, 2010, include the Company's eleven (2009: twelve) subsidiaries Associated Enterprise Limited, Popular Printers Limited, The Book Shop Limited, The Gleaner Online Limited, Selectco Publications Limited, Independent Radio Company Limited, Creek Investment Limited and overseas subsidiaries, The Gleaner Company (U.S.A.) Limited, The Gleaner Company (Canada) Incorporated, and GV Media Group Limited.
7. Revenue represents sales by the Group before commission payable but excluding returns.
8. The calculations of (losses)/earnings per stock unit are arrived at by dividing profit after taxation attributable to the parent company's stockholders by $1,211,243,827$ stock units, that is, the number of stock units in issue at the end of the period/year.
9. The calculations of stockholders' equity per ordinary stock unit for 2010 and 2009 are arrived at by dividing capital and reserves by $1,211,243,827$ stock units.
10. Reconciliation of Trading profit: -

|  | June | June |
| :--- | ---: | ---: |
|  | $\underline{\mathbf{2 0 1 0}}$ | $\underline{\mathbf{2 0 0 9}}$ |
| Profit before tax | 76.3 | 59.0 |
| Employee benefit asset | $\underline{\mathbf{1 9 . 5}}$ | $\underline{0.2}$ |
| Trading profit | $\underline{\underline{95.8}}$ | $\underline{\underline{\mathbf{5 9 . 2}}}$ |

After adjusting for changes in employee benefit asset, trading profit was $\$ 95.8 \mathrm{M}$ to June 2010 versus $\$ 59.2 \mathrm{M}^{*}$ for 2009.

## 11. Dividend and stock prices

For 2010, your directors approved the payment of a 1st Interim Ordinary Dividend of 5 cents per stock unit payable to stockholders on record at January 29, 2010. Payment was made on February 8, 2010.

The Company's stock unit price on the Jamaica Stock Exchange at June 30,2010 was $\$ 1.40$; the opening price at January 1, 2010 was $\$ 1.16$.
12. Libel cases

The Company's lawyers advised that they are of the opinion that the provision made in the Company's accounts is a reasonable provision for the purpose of covering all reasonable and probable judgements and costs for existing libel actions against the Company.

## Notes to the Interim Financial Report (Cont'd)

13. Subsequent events

The Financial Services Commission has granted approval for the winding up of the defined benefit pension scheme with a termination date of July 15, 2010.

The surplus arising from the scheme will be distributed proportionately between the participants of the scheme and the company as soon as the amount is actuarially determined.

On behalf of the Board


Hon. O. F. Clarke, O.J., JP, LL.D. (Hon)
Chairman and Managing Director

C. N. Barnes

Deputy Managing Director
August 12, 2010


[^0]:    The accompanying notes form an integral part of the financial statements

